



australia



Virgin Australia Trade Newsletter

Qatar Airways codeshare expansion

Virgin Australia's codeshare has expanded to include additional destinations in partnership with Qatar Airways. The following destinations are already on sale including: Nairobi (NBO), Colombo (CMB), Toulouse (TLS), Bahrain (BAH), Muscat (MCT), Cairo (CAI), and Lagos (LOS).



Virgin Australia signals intent to launch nation's first-ever pets in cabin flights

Virgin Australia has announced its intention to be the country's first airline to operate flights with pets onboard. The Australian-first service is subject to regulatory approval and is expected to launch within 12 months.



[Learn more](#)

Best Regional Airline of the Year in global awards

Virgin Australia Regional Airlines (VARA) has topped a global list of regional airline operators to take out 2024 Best Regional Airline in the Airline Excellence Awards, presented annually by leading aviation ratings website, AirlineRatings.com.

[Learn more](#)



Score big with our AFL Big Prize Draw

As the official airline partner of the AFL, we are offering AFL fans the chance to win amazing prizes, including a 2024 Toyota AFL Grand Final experience[^]. When your clients book their next domestic flight with Virgin Australia, they can enter for a chance to win. Competition closes 2 September 2024.

[Find out more](#)

Updates

Virgin Australia Masterclass series

Our new Virgin Australia Masterclass series is designed to keep you in the loop with our latest product and policy enhancements.

View all of our April Masterclass information below.

Date	Masterclass Topic	Registration Link
Tuesday 9 April 2024 9:30am - 10:00am AEST	Fare Brands, Rules, Inclusions and Fees	Register now
Tuesday 16 April 2024 9:30am - 10:00am AEST	The Virgin Australia Value Proposition	Register now
Tuesday 23 April 2024 9:30am - 10:00am AEST	Groups at Virgin Australia	Register now
Tuesday 30 April 2024 9:30am - 10:00am AEST	Alliance Partners	Register now

FAQs

The do's and don'ts for corporate fares

For corporate fares please see below our quick reference guide:

- Issue or reissue tickets on a valid PCC.
- Make sure the required tour code is entered to track your customers' spending.
- Do not attempt to reissue a published fare into a corporate net fare; this will result in an ADM issuance.
- All corporate fares offer a 0% commission.
- Name change: When a tour code appears on a ticket, it doesn't guarantee it's a corporate fare. Always verify by checking the fare basis.

[Agency Hub](#)

Family benefits with Velocity and Virgin Australia

Your customers can get more from being a part of a family, with benefits like Family Pooling, Points Transfer and Membership Pause available*.

[Discover more](#)

*See full Terms and Conditions below.

velocity
frequent flyer

Virgin loyalty program of
australia

Received this from a colleague? Sign up to Virgin Australia Trade Communications

Agents can easily self-subscribe to Virgin Australia trade communications and newsletters by filling in the subscription form [here](#).

[Sign up](#)

Please add trade.release@e.virginaustralia.com to your address book.

You are receiving this message because you are a travel industry partner registered with Virgin Australia and you have agreed to receive trade releases or have otherwise told us you would like to receive trade releases. If you no longer wish to receive these messages from Virgin Australia, please [click here to unsubscribe](#). Please do not reply to this message.

This message is being sent to you by Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of 275 Grey Street, South Brisbane, Queensland 4101 Australia.

Terms and Conditions:

▲The Promotion commences at 7:00am AEDT on Friday 10 November 2023 and ends at 1:00pm AEST on Monday 2 September 2024 (Promotion Period). Entry is open to all Australian residents aged 12 years and older who have a valid Velocity membership, except employees of the Promoter, Velocity employees, employees of agencies associated with this Promotion, and their immediate families (Entrants). To enter the Promotion, Entrants must book a domestic flight with Virgin Australia in the name of the Entrant then (a) navigate to the Promotion entry form on the Promotion landing page at <https://competitions.virginaustralia.com/competition/big-afl-prize-draw>; (b) enter their first name, last name, email address, a valid PNR booking reference number for an Eligible Flight, valid Velocity membership number matching the name on the entry, and select the AFL team they support into the Promotion entry form; and (c) to be eligible for the bonus prize, agree to provide proof of being a valid member of an AFL Club at the time of the Prize draw if the Entrant is a Winner; and then (d) select "yes" to the Promoter sharing the information in the Promotion entry form with the relevant AFL team, and agree to these Terms and Conditions. Multiple entries permitted, subject to the following: (a) only one (1) entry permitted per Eligible Flight; and (b) each entry must be submitted separately and in accordance with the entry requirements. There will be three Winners selected at 1:00pm AEST on 11 September 2024. The Winners will be notified via phone call within 1 business day of the draw and in writing within 2 business days of the draw. There are up to four prizes to be won to be won (Prize). Prize 1: A 2024 Toyota AFL Grand Final prize package for two (2) people, valued at up to \$12,000. Prize package to include: 2 x 2024 Toyota AFL Grand Final Cat 1 tickets; A pre match experience (on field walk) on the MCG for two people on Grand Final Day; 2 x Virgin Australia return Business Class flights to Melbourne from the Winner's closest port serviced by Virgin Australia; One night's accommodation at an Accor Hotel in Melbourne for two people; and 1 x \$250 eftpos gift card. Prize 2: return Business Class flights with Virgin Australia for two (2) people anywhere on the Virgin Australia short haul international network, valued at up to \$1,500. Prize 3: two Cat 1 tickets to the 2024 Toyota AFL Grand Final, valued at \$1,000. Prize 4 (bonus prize): If a Winner provides proof (AFL membership number) that they are a current member of an AFL Club, the Winner will also be provided a signed team guernsey from any AFL team chosen by the Winner, valued at \$1,500. At the end of the Promotion Period, the Promoter will allocate 1 Million Velocity Points equally between all Entrants who have submitted a valid entry into the Promotion, valued at up to \$30,000. The number of Velocity Points allocated to each Entrant will depend on the number of Entrants that participate in the Promotion during the Promotion Period. No part Velocity Points will be awarded. If the number of Velocity Points awarded is a decimal, the Velocity Points awarded will be rounded down to the next whole number. The total Prize value is AUD \$46,000 (excluding GST). Prize/s are subject to any additional terms and conditions imposed by the relevant supplier or the Promoter. A Winner may not substitute, assign, exchange, transfer or redeem the Prize for cash. Full competition terms and conditions can be accessed at <https://competitions.virginaustralia.com/competition/big-afl-prize-draw-tcs>. Authorised under SA Permit Number: T23/ 1765, NSW Permit Number: TP/ 01843 and ACT Permit Number TP23/ 02329. Flights on Virgin Australia are subject to the Virgin Australia Conditions of Carriage, located at <http://www.virginaustralia.com/au/en/about-us/legal-policies/conditions-of-carriage/>. Prize flights are also subject to Virgin Australia's fare rules which can be found at <https://www.virginaustralia.com/au/en/travel-info/flying-with-us/fare-types/domestic-fares/>. Use of Velocity Points is subject to the Membership Terms and Conditions, located at <https://www.velocityfrequentflyer.com/member-support/terms-conditions>.

***Family Pooling:** A Family Pool lets Family Members transfer their Points, or Points and Status Credits from up to five contributing accounts to one beneficiary account. You can choose whether you pool only Points, Status Credits, or both your Points and Status Credits. A Family Member is someone who you can demonstrate lives at the same residential address as you and is related to you. You can have up to 6 members in a Family Pool at a time. Only 2 members in a Family Pool can be 18 years or over. If a third Family Pool member turns 18, they'll be automatically removed from the Family Pool. Note that only a contributor can opt in or out of a Family Pool. **Points Transfer:** Points can be transferred to an eligible family member's account up to four times per calendar year. Transfers must be between 5,000 and 125,000 Points each time. **Membership Pause:** Members can apply for a Membership Pause for Parental Leave once for each child, up until that child reaches the age of two years. Membership Pause applies to the membership level and does not apply to Points and Status Credits. Members who are approved for Membership Pause can continue to earn and redeem Points and Status Credits, and existing Status Credits will continue to be removed from their membership account once Status Credits reach their 12

month validity. There may be up to two member parents on Membership Pause for Parental Leave, for the same child, at any one time. Velocity [membership Terms and Conditions](#) apply.