



australia

Introducing Lite fares to our Agency Partners

Virgin Australia Trade Release

We are excited to announce Lite fares are now available to our Agency Partners, enabling Virgin Australia to be more competitive and provide greater value and choice for your customers. The Virgin Australia Lite fare is a suitable choice for customers seeking the most competitive price point without compromising on service and experience.

Why is Virgin Australia introducing Lite fares into the indirect channel?

At Virgin Australia, we know our customers value choice around how they plan, book and manage their travel. Introducing Lite fares into the indirect channel enables a greater range of fares across all domestic and international short haul routes, regardless of how customers book their travel. By launching the Lite fare into the indirect channel, Virgin Australia is providing our customers with a greater choice in fares, at a competitive price point.

Benefits of the Lite fare for your customers

The Lite fare provides a cost effective option for Virgin Australia fares, providing good value for customers who don't require a checked bag, seat selection or flexibility to change their travel plans for no cost. Velocity Members will still earn Velocity Points and Status Credits when travelling on a Lite fare, excluding Tier Bonus Points. However Lite Fares do not count toward eligible sectors. We encourage you to consider your customer's needs when booking a Lite fare and reiterating that the best value fare is a Choice fare.

Lite fares "M" Class for Australian Point of Sale Only

All Lite fares will be bookable in "M" class within the GDS. M class works using the principles of Dual RBD filing, which means that subject to the Choice fare brand RBD's (booking class in the GDS) being available, the Lite fare in the M RBD (booking class) will be available at the associated price point for Lite. To avoid an ADM, agents must auto price Lite fares. Manual pricing is not permitted as dual RBD logic applies.

Key attributes of Lite fares:

- Booked in M class within the GDS.
- No checked baggage allowance is included in the fare.

- Standard 7kg carry-on baggage limit applies across 2 pieces of hand luggage.
- Seat selection not included but is available for purchase.
- Change date and/or time is available up to midnight the day before departure, a change fee of \$99 plus the fare difference applies.
- Lite fares are non-refundable in the case of a no-show.
- Lite fares cannot be held in credit. If a customer cancels travel, it will be considered a forfeit of fare.
- Velocity members will still earn Velocity Points and Status Credits on Lite fares; however, these will not count toward Velocity eligible sectors.*

Need more information?

For more information please see our detailed [FAQs](#), [fare rules](#), or visit the [Virgin Australia Agency Hub](#).

Updated policy guides

See below our updated policy guides.



[ADM Policy](#)



[Booking Policy](#)



[Ticketing Policy](#)



[Corporate Name Change Policy](#)

To view our full policy and resource library please visit the [Virgin Australia Agency Hub](#).

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Terms and Conditions:

*Points earn and Status Credits are subject to the [Velocity Terms and Conditions](#).