


Service Provider Data Protection

Maintain the 9s in your SLA

Challenge

You need reliable backup and recovery solution that is also flexible enough to provide self-service access to your customers.



Building Veeam into your Infrastructure as a Service (IaaS) offering means striking a balance between your customers' demand for self-service backup and restore options as well as meeting your team's need to have a reliable replication offering that maintains uptime service level agreements (SLAs). The Veeam Data Platform provides a comprehensive solution to deliver these outcomes while enabling service providers to offer Backup as a Service (BaaS) and Disaster Recovery as a Service (DRaaS).

Solution Components

✓ Veeam Backup & Replication

✓ Veeam ONE

✓ Veeam Backup Enterprise Manager

✓ Veeam Service Provider Console

Key capabilities

Back up, replicate, and recover data with confidence

Protect all critical workloads in cloud, virtual and physical environments

Enable self-service capabilities

Extend backups and restore capabilities to customers with VMware Cloud Director (VCD) native integrations

Bulletproof ransomware protection

Protect against cyberthreats with immutable repositories and Veeam Threat Center

Migrate data seamlessly

Easily move data to and from on-premises and hyperscale public cloud

Capacity planning

Anticipate customer needs by forecasting usage and utilization trends

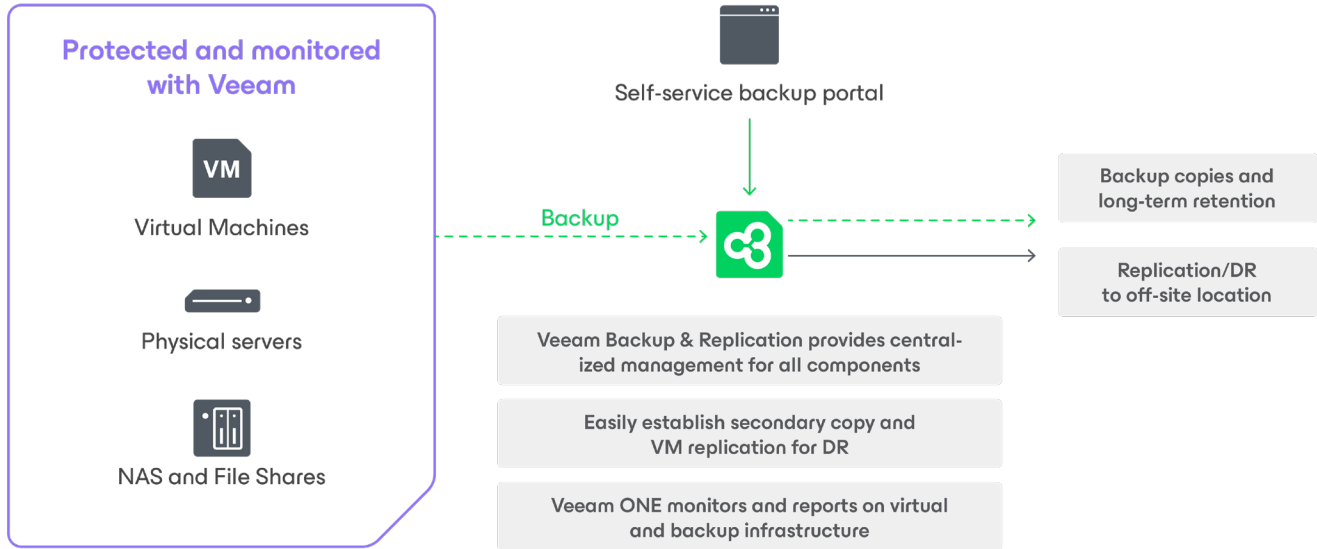
Streamline monitoring and management

Access multi-tenant reporting, monitoring and invoicing in a centralized platform with Veeam Service Provider Console

Expand and automate services

Develop service offerings with out-of-the-box and custom integrations via RESTful APIs

Service Provider Data Protection Use Case



75
Net Promoter Score

80%
of the Fortune 500 count on Veeam

72%
Global 2000 are protected by Veeam

12K+
VCSP Partners

Partnering to win with Veeam

By building a Veeam-powered BaaS and DRaaS offerings, you'll also be invited to join the VCSP program, unlocking exclusive access to:

- Customizable, ready-to-go marketing and sales enablement assets
- Free product trials
- A pay-as-you-grow pricing and licensing model available exclusively to partners

➔ Partner with Veeam: vee.am/VCSP

