

State of Minnesota



**Office of the State Auditor**

Julie Blaha  
State Auditor

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**Analysis of Municipal  
Liquor Store Operations**

For the Year Ended December 31, 2022

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# Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2022



**Office of the State Auditor**

**December 13, 2023**

Government Information Division  
Office of the State Auditor  
State of Minnesota

**Deputy State Auditor**

Chad Struss

**Staff**

Kathy Docter, *Director of Government Information Division*

John Jernberg, *Research Analysis Specialist*

Christy John, *Research Analyst Intermediate*

Mark Albarado, *Management Analyst 2*

Marie Henning, *Accounting Officer*

Tiffany O'Neil, *Accounting Officer*

Erin St. Cyr, *Accounting Officer*

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## Background and Purpose

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This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.<sup>1</sup> In 2022, 176 Minnesota cities reported operating 211 municipal liquor stores, with 83 cities operating both on-sale and off-sale liquor establishments and 93 cities restricting their municipally-owned establishments to off-sale liquor stores.<sup>2,3</sup> While the majority of municipally-owned liquor stores are located in Greater Minnesota, 18 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 4 and 5 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

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<sup>1</sup>Minnesota Statutes § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of a subsequent change in population.

<sup>2</sup>“On- and off-sale” operations are referred to as “on-sale” operations in this report.

<sup>3</sup>The Cities of Clearbrook and Ivanhoe did not submit financial information in time for this publication.

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## Executive Summary

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- The combined net profit of all municipal liquor operations totaled \$27.3 million in 2022. This represents a decrease of \$9.4 million, or 25.6 percent, from the amount generated in 2021. Among on-sale operations, net profits totaled \$3.8 million in 2022, which was a decrease of \$2.8 million, or 42.6 percent, from 2021. Total net profits for off-sale operations totaled \$23.5 million in 2022, which represents a decrease of \$6.6 million, or 21.9 percent, from 2021 (pg. 6).
- Over the past five years, net profits decreased 5.9 percent. Among off-sale operations, there was a 7.7 percent decrease in net profits, while on-sale establishments showed an increase of 7.4 percent (pg. 6).
- Thirty-one Minnesota cities reported net losses for 2022 (18 more than 2021). Twenty-seven of the 31 cities with losses were located in Greater Minnesota (pg. 7).
- During 2022, Minnesota's municipal liquor operations reported a 27th consecutive year of record sales, totaling \$432.2 million. Total sales generated in 2022 increased by \$8.0 million, or 1.9 percent, over 2021. Among individual liquor operations that were in business for all of 2022, total sales ranged from \$98,753 in Hanska to \$21.9 million in Lakeville (pg. 7).
- During 2022, Minnesota's municipal liquor operations reported operating expenses totaling \$98.1 million. This represents an increase of \$11.5 million, or 13.3 percent, over the amount reported in 2021 (pg. 8).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.8 percent of the total sales and 26.3 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.7 million in 2022, compared to average sales of \$1.7 million for all Greater Minnesota operations<sup>4</sup> (pg. 9).
- During 2022, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$22.9 million. This represents a decrease of 0.7 percent from the total net transfers made in 2021. Net transfers totaled \$8.0 million among Metro Area establishments, compared to \$14.9 million for Greater Minnesota establishments (pg. 12).

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<sup>4</sup>The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

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## Recommendations

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An important role of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make the review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

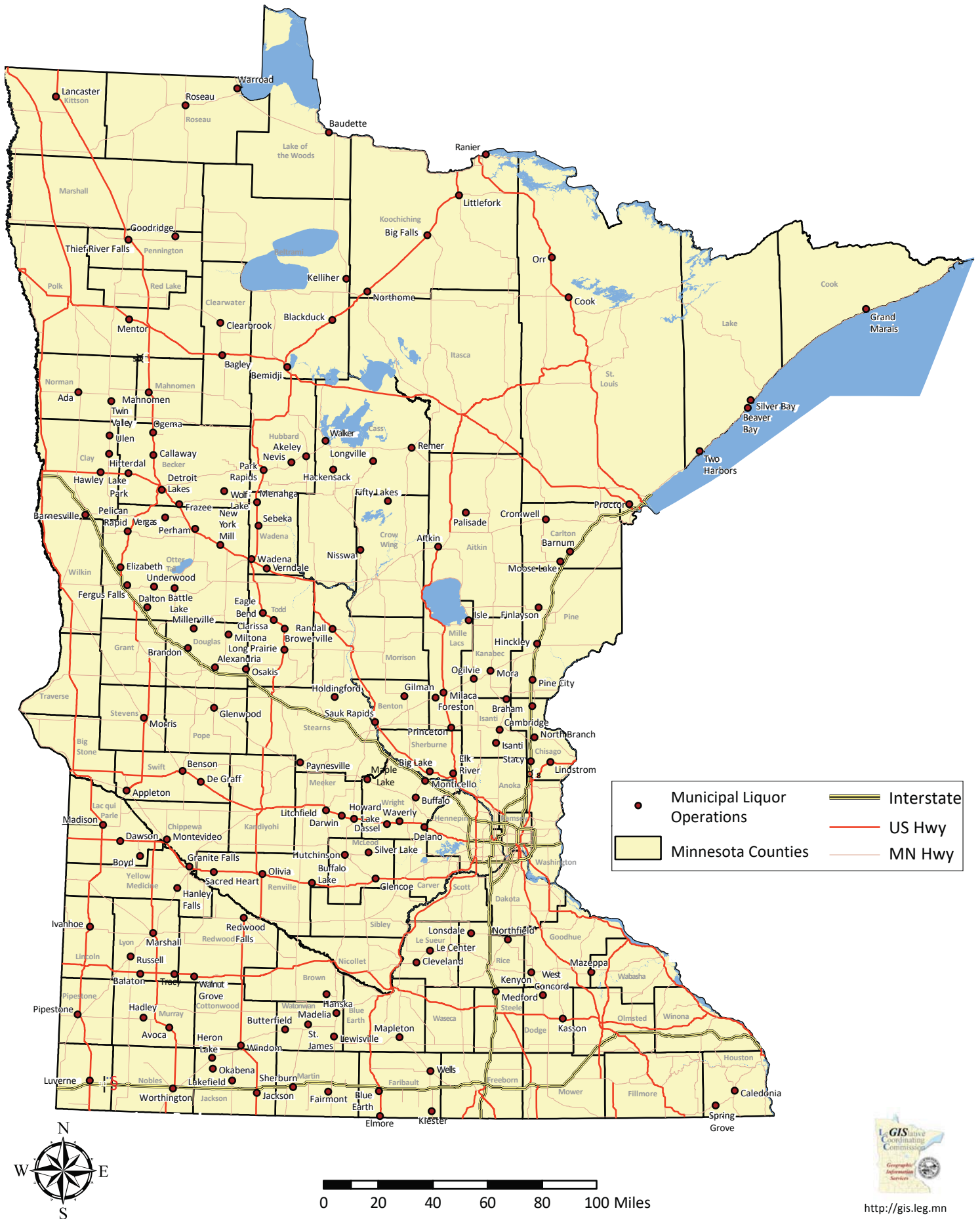
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist, such as lack of compliance with markup policies; pricing discounts, such as special reduced pricing; theft; poor inventory control; or damage of inventory.<sup>5</sup>
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore, resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, an examination of stores with low operating expenses may provide ideas on how to operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable.

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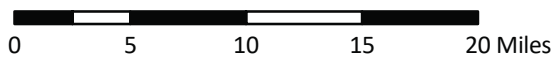
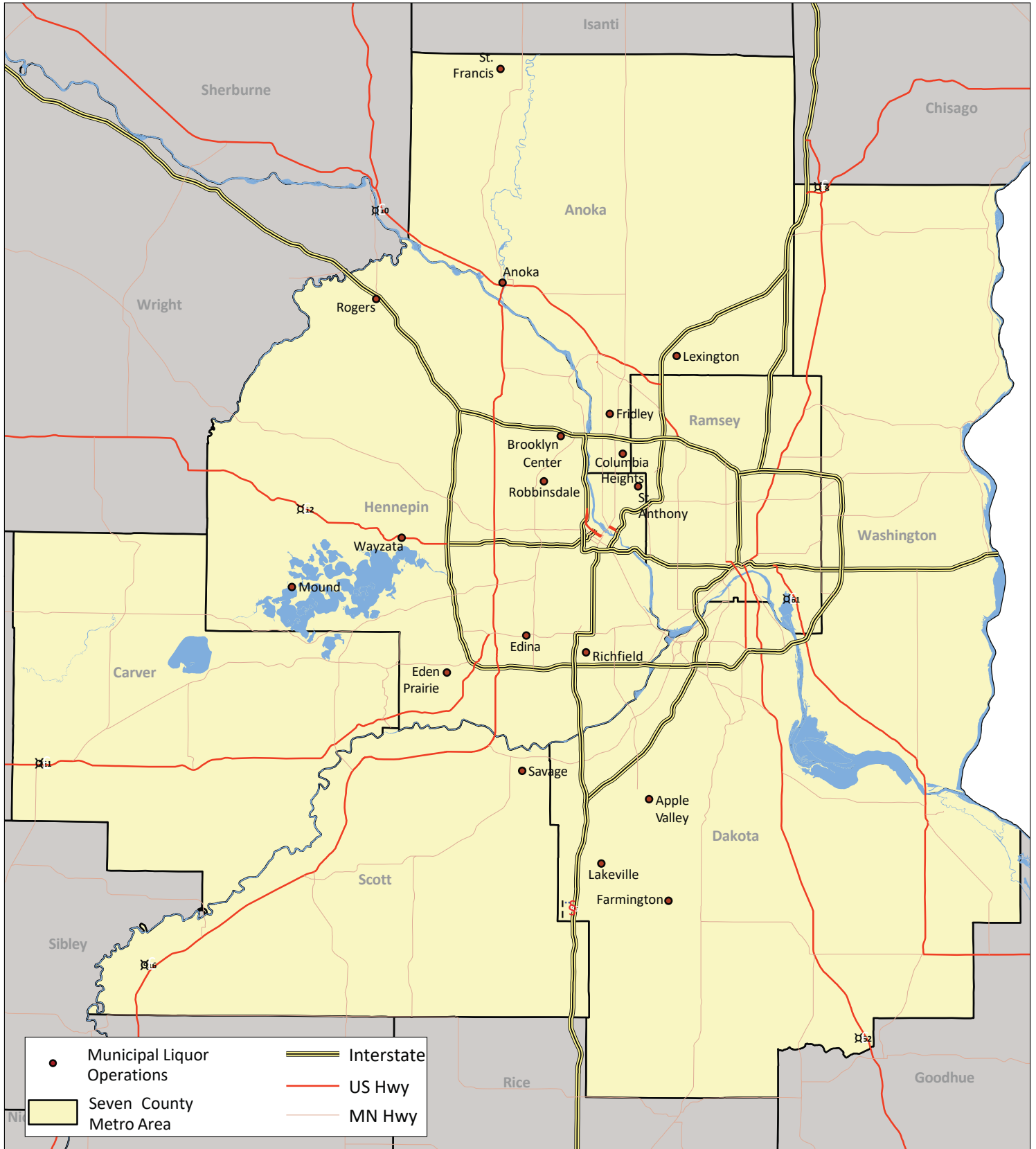
<sup>5</sup>It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor’s Statement of Position, [“Internal Controls for Municipal Liquor Stores.”](#)



# 2022 Municipal Liquor Operations in Greater Minnesota



# 2022 Municipal Liquor Operations in the Seven-County Metro Area



<http://gis.leg.mn>

# Analysis of Minnesota Municipal Liquor Store Operations

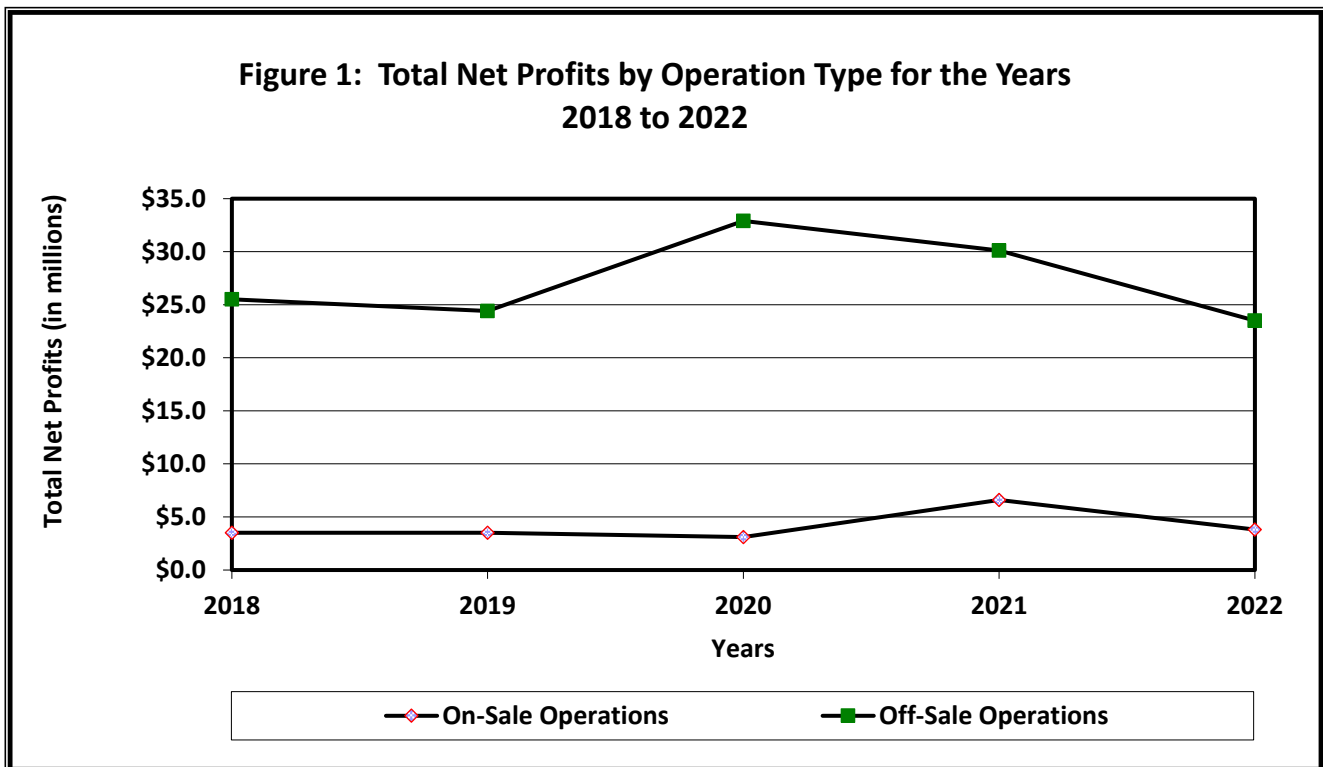
## Net Profits of Municipal Liquor Store Operations

### Overall

The combined net profit of all municipal liquor operations totaled \$27.3 million in 2022. This represents a decrease of \$9.4 million, or 25.6 percent, from the amount generated in 2021. Among on-sale operations, net profits totaled \$3.8 million in 2022, which was a decrease of \$2.8 million, or 42.6 percent, from 2021. Total net profits for off-sale operations totaled \$23.5 million in 2022, which represents a decrease of \$6.6 million, or 21.9 percent, from 2021.

Over the past five years, net profits decreased 5.9 percent. Among off-sale operations, there was a 7.7 percent decrease in net profits, while on-sale establishments showed an increase of 7.4 percent.

Figure 1 below shows the five-year trend of net profits.



### Variations Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2022, ranged from a net loss of \$182,855 in Anoka to a profit of \$1.1 million in Lakeville. Overall, of the municipal liquor operations that reported in both 2021 and 2022, 34 cities showed year-to-year increases in their net profits, while 142 showed decreases. Of the 142 cities with declines in net profits between 2021 and 2022, 126 were in Greater Minnesota, and sixteen were in the Metro Area.

## Operations Losing Money

In addition to municipal liquor operations that posted a decline in net profits between 2021 and 2022, 31 Minnesota cities reported net losses for 2022 (18 more than 2021). Twenty-seven of the 31 cities with losses were located in Greater Minnesota. Of the 31 cities whose liquor operations had net losses in 2022, 17 were on-sale operations and 14 were off-sale. Table 1 below lists the cities whose liquor operations posted net losses in 2022.<sup>6</sup>

Name of City	Net Loss	Name of City	Net Loss
Anoka	\$ (182,855)	Sebeka	(16,095)
Lake Park	(174,058)	Dalton	(15,679)
Blackduck	(96,419)	Underwood	(14,482)
Remer	(75,568)	Olivia	(11,969)
Sauk Rapids	(66,246)	Beaver Bay	(10,598)
Brooklyn Center	(59,236)	Elmore	(8,384)
Robbinsdale	(52,095)	Vergas	(7,436)
Butterfield	(50,742)	Waverly	(6,785)
De Graff	(38,735)	Hanley Falls	(6,577)
Spring Grove	(35,839)	Clarissa	(4,292)
Sacred Heart	(27,403)	Buffalo Lake	(1,515)
Elizabeth	(25,262)	Ada	(1,508)
Saint Francis	(24,572)	Balaton	(1,386)
Hanska	(23,741)	Holdingsford	(528)
Luverne	(22,738)	Eagle Bend	(395)
Walnut Grove	(21,881)		

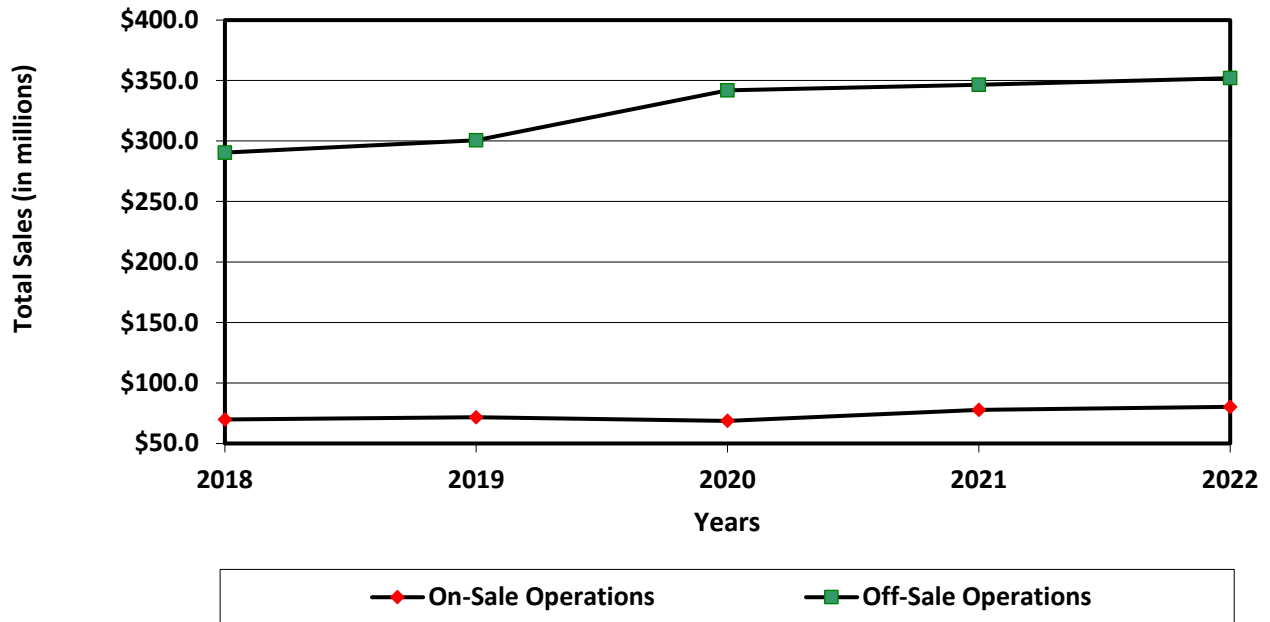
## Total Sales at Municipal Liquor Operations

During 2022, Minnesota's municipal liquor operations reported a 27th consecutive year of record sales, totaling \$432.2 million. Total sales generated in 2022 increased by \$8.0 million, or 1.9 percent, over 2021. Among individual liquor operations that were in business for all of 2022, total sales ranged from \$98,753 in Hanska to \$21.9 million in Lakeville.

Figure 2 on the following page shows total sales by operation type for the years 2018 to 2022.

<sup>6</sup>The losses shown in Table 1 include pension expenses. When calculating net income or loss for the purpose of determining whether or not an entity needs to hold a public hearing on the question of whether the city shall continue to operate a municipal liquor store, pension costs are removed. See [Minnesota Statutes § 340A.602](#).

**Figure 2: Total Sales by Operation Type for the Years 2018 to 2022**



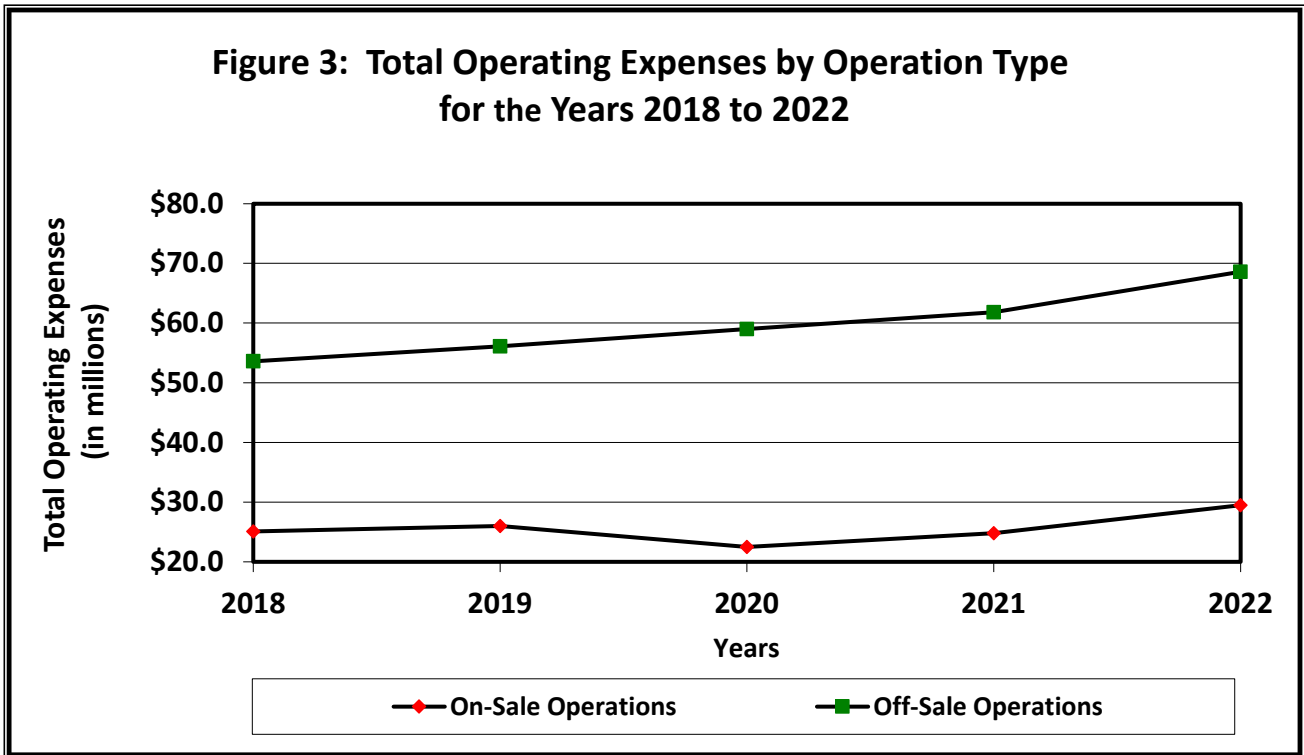
### Operating Expenses of Municipal Liquor Operations

During 2022, Minnesota’s municipal liquor operations reported operating expenses totaling \$98.1 million. This represents an increase of \$11.5 million, or 13.3 percent, over the amount reported in 2021. Off-sale liquor operations had operating expenses totaling \$68.6 million in 2022. This represents an increase of \$6.8 million, or 11.0 percent, over 2021. Operating expenses for on-sale liquor operations totaled \$29.5 million in 2022. This represents an increase of \$4.7 million, or 19.0 percent, over 2021.

Among individual liquor operations that were in business for all of 2022, expenses ranged from a high of \$4.5 million in Lakeville to a low of \$35,776 in Elmore. In general, the level of sales has an effect on the level of expenses (the greater the level of sales, the higher the operating expenses). However, even among operations with similar levels of sales, there is a wide range of operating expenses.

Figure 3 on the following page shows operating expenses from 2018 to 2022 by operation type.

**Figure 3: Total Operating Expenses by Operation Type for the Years 2018 to 2022**



**Comparison Between Municipal Liquor Operations in Greater Minnesota and the 7-County Metro Area**

**Sales**

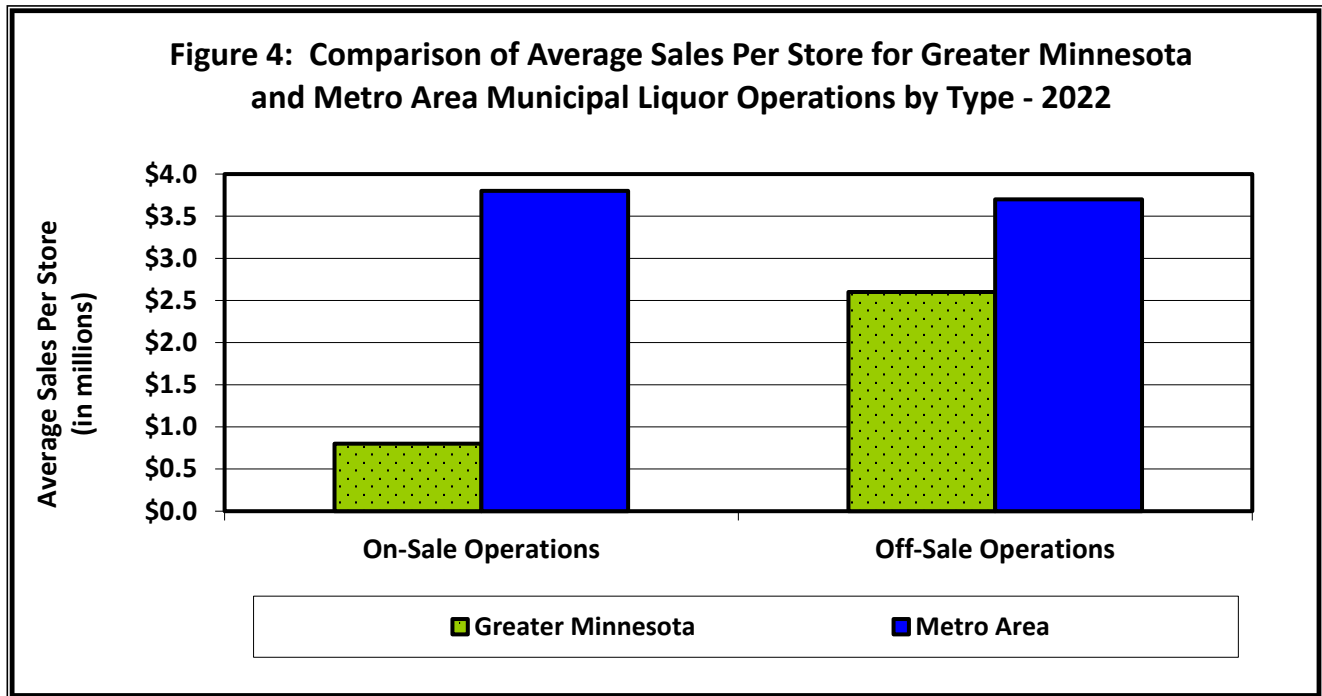
Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.8 percent of the total sales and 26.3 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.7 million in 2022, compared to average sales of \$1.7 million for all Greater Minnesota operations.<sup>7</sup>

**On-Sale and Off-Sale Sales Comparison**

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations are clear. Off-sale operations in the Metro Area average sales of \$3.7 million, compared to \$2.6 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to three. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 89 to 83. As with off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were almost five times greater in the Metro Area than in Greater Minnesota, \$3.8 million to \$774,546, respectively.

<sup>7</sup>The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

Figure 4 below shows the contrast in the level of average sales per store between liquor operations in Greater Minnesota and the Metro Area by establishment type.



**Net Profit**

In 2022, the average net profit of Metro Area municipal liquor operations was \$184,500, compared to \$116,954 for municipal liquor operations in Greater Minnesota. Net profits and losses among Metro Area liquor operations ranged from a net loss of \$182,855 in Anoka to a net profit of \$1.1 million in Lakeville. Net profits and losses among Greater Minnesota municipal liquor operations ranged from a net loss of \$174,058 in Lake Park to a net profit of \$958,514 in Fergus Falls.

**On-Sale and Off-Sale Net Profit Comparison**

The average net profit of off-sale operations in the Metro Area was \$189,244, compared to \$201,492 for off-sale operations in Greater Minnesota.<sup>8</sup>

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$127,581, compared to \$38,116 in Greater Minnesota.<sup>9</sup> The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in purchasing power, staffing, and fixed asset costs in larger operations.

**Operating Expenses as a Percent of Sales**

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 47.5 percent in Butterfield to a low of 10.9 percent in Princeton. The average operating expenses as a percent of sales for off-sale operations was 19.5 percent.<sup>10</sup>

<sup>8</sup>The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

<sup>9</sup>The Metro Area on-sale average is based on three stores, compared to 89 stores in Greater Minnesota.

<sup>10</sup>The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Among on-sale operations that were in business for all of 2022, operating expenses as a percent of sales ranged from a high of 69.2 percent in Hanska to a low of 22.4 percent in Hinckley. The average among on-sale operations was 36.7 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

Figure 5 below compares the average operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.

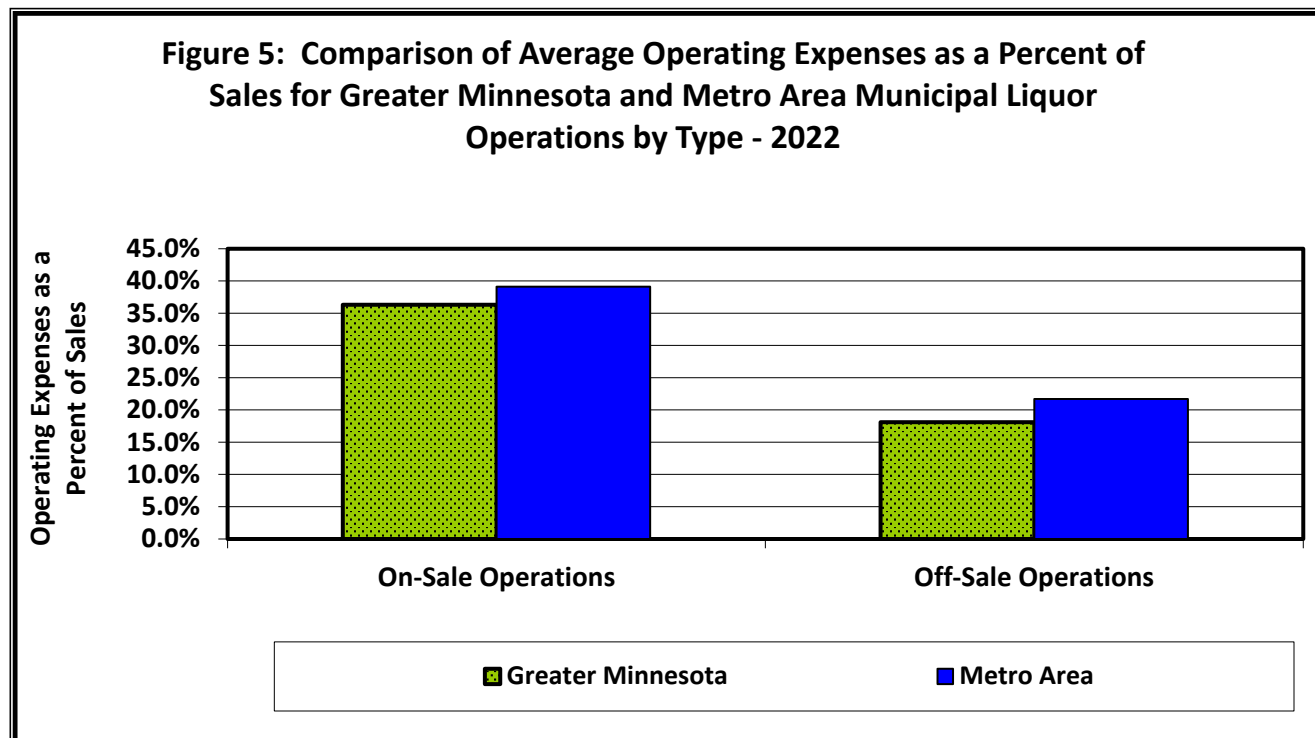


Table 2 below shows the range of operating expenses for stores with similar levels of total sales.<sup>11</sup>

Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses
\$1 to \$500,000	6	\$35,776 to \$118,736
\$500,001 to \$1,000,000	9	\$127,416 to \$205,490
\$1,000,001 to \$2,000,000	23	\$210,318 to \$455,491
\$2,000,001 to \$3,000,000	16	\$302,395 to \$726,267
\$3,000,001 to \$5,000,000	13	\$444,956 to \$1,103,586
Greater than \$5,000,000	26	\$622,521 to \$4,533,001

<sup>11</sup>A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. Comparisons between the total operating expenses of on-sale and off-sale establishments in different cities could be misleading due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.



## Net Transfers of Municipal Liquor Store Operations

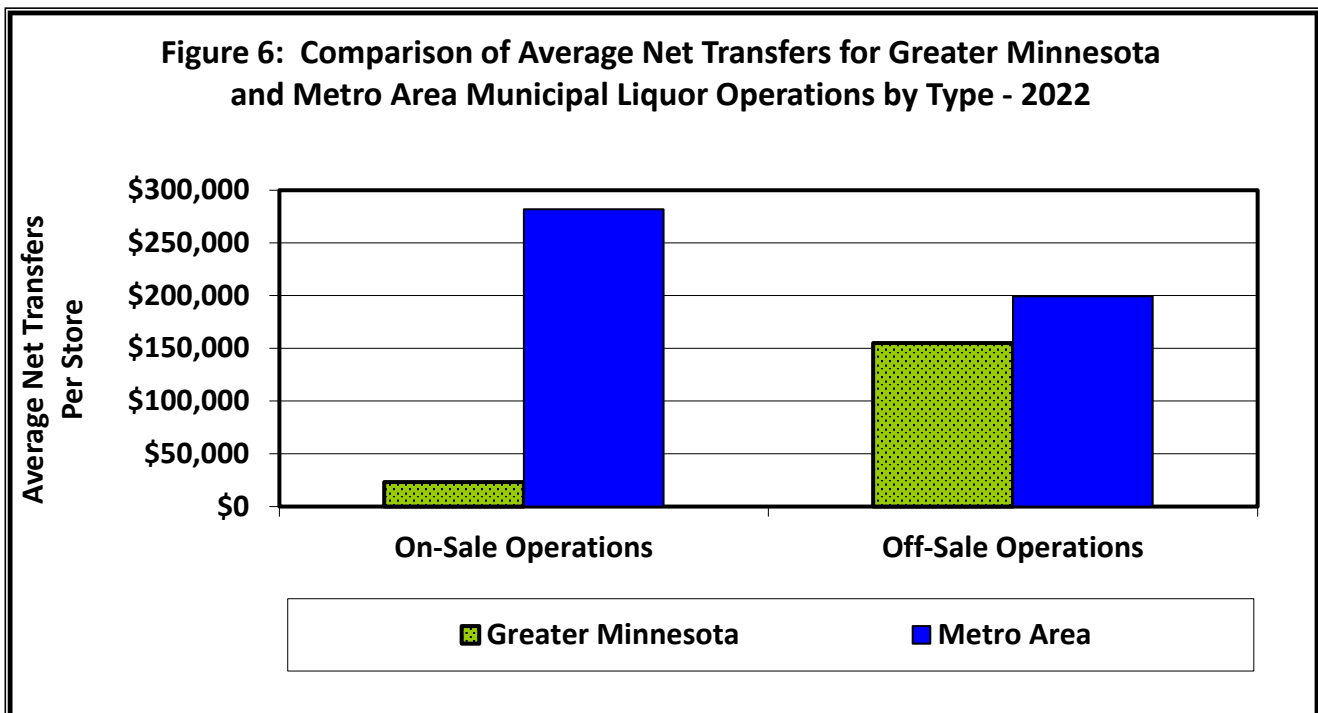
### Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2022, Minnesota’s municipal liquor stores had net transfers (transfers out minus transfers in) of \$22.9 million. This represents a decrease of 0.7 percent from the total net transfers made in 2021. Net transfers totaled \$8.0 million among Metro Area establishments, compared to \$14.9 million for Greater Minnesota establishments.

### On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, the average net transfer for off-sale stores in the Metro Area was more than those in Greater Minnesota (\$199,323 to \$154,919, respectively). The average net transfer per on-sale establishment was 12 times greater among operations in the Metro Area than in Greater Minnesota (\$281,732 to \$23,077, respectively).<sup>12</sup>

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



<sup>12</sup>The Metro Area on-sale average is based on three stores, compared to 89 stores in Greater Minnesota.

## Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2022 data, an examination of losses for the years 2020, 2021, and 2022 shows that the 14 cities in Table 3 below should hold public hearings on or after November 17, 2023.<sup>13</sup> Of the 14 cities required to hold a hearing in 2023, 10 were also required to hold a public hearing in 2022.

Brooklyn Center	Buffalo Lake	Butterfield	De Graff	Elmore	Hanska
Holdingford	Ivanhoe	Lake Park	Littlefork	Okabena	Remer
Spring Grove	Walnut Grove				

## Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, competition, and other concerns, the number of municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.<sup>14</sup>



<sup>13</sup>To calculate net losses for this analysis, pension costs were excluded. Minnesota Statutes § 340A.602 was amended in 2020 to remove pension costs associated with Governmental Accounting Standards Board (GASB) Statement 68 as part of the calculation of net income. Also, see the Office of the State Auditor’s Statement of Position, “[Municipal Liquor Store Hearings](#).”

<sup>14</sup>Figure 7 shows the number of liquor establishments operating in the given year (includes those that were operating but did not report in time for this publication).

**Table 4**  
**Comparison of 2021 and 2022 Liquor Store Operations**

**On-Sale and Off-Sale Stores**

	2021		2022		Variance	Percent Change
	Number of Cities		Number of Cities			
	85	83	85	83		
	Amount		Percent of Sales		Variance	Percent Change
	2021	2022	2021	2022		
Sales	\$77,700,609	\$80,258,299	100.0%	100.0%	\$2,557,690	3.3%
Cost of Sales	47,636,151	48,453,655	61.3%	60.4%	817,504	1.7%
Gross Profit	30,064,458	31,804,644	38.7%	39.6%	1,740,186	5.8%
Operating Expenses	24,764,785	29,481,290	31.9%	36.7%	4,716,505	19.0%
Income from Operations	5,299,673	2,323,354	6.8%	2.9%	(2,976,319)	-56.2%
Nonoperating Revenues	1,397,916	1,645,611	1.8%	2.1%	247,695	17.7%
Nonoperating Expenses	123,186	193,937	0.2%	0.2%	70,751	57.4%
Net Income Before Transfers	6,574,403	3,775,028	8.5%	4.7%	(2,799,375)	-42.6%
Net Transfers (Transfers Out - Transfers In)	2,160,689	2,899,027	2.8%	3.6%	738,338	34.2%

**Off-Sale Only Stores**

	2021		2022		Variance	Percent Change
	Number of Cities		Number of Cities			
	93	93	93	93		
	Amount		Percent of Sales		Variance	Percent Change
	2021	2022	2021	2022		
Sales	\$346,491,508	\$351,979,527	100.0%	100.0%	\$5,488,019	1.6%
Cost of Sales	254,792,871	257,737,484	73.5%	73.2%	2,944,613	1.2%
Gross Profit	91,698,637	94,242,043	26.5%	26.8%	2,543,406	2.8%
Operating Expenses	61,796,678	68,573,672	17.8%	19.5%	6,776,994	11.0%
Income from Operations	29,901,959	25,668,371	8.6%	7.3%	(4,233,588)	-14.2%
Nonoperating Revenues	1,005,685	(1,040,889)	0.3%	-0.3%	(2,046,574)	-203.5%
Nonoperating Expenses	775,275	1,090,878	0.2%	0.3%	315,603	40.7%
Net Income Before Transfers	30,132,369	23,536,604	8.7%	6.7%	(6,595,765)	-21.9%
Net Transfers (Transfers Out - Transfers In)	20,932,027	20,033,889	6.0%	5.7%	(898,138)	-4.3%

**Total City Liquor Stores**

	2021*		2022*		Variance	Percent Change
	Number of Cities		Number of Cities			
	178	176	178	176		
	Amount		Percent of Sales		Variance	Percent Change
	2021	2022	2021	2022		
Sales	\$424,192,117	\$432,237,826	100.0%	100.0%	\$8,045,709	1.9%
Cost of Sales	302,429,022	306,191,139	71.3%	70.8%	3,762,117	1.2%
Gross Profit	121,763,095	126,046,687	28.7%	29.2%	4,283,592	3.5%
Operating Expenses	86,561,463	98,054,962	20.4%	22.7%	11,493,499	13.3%
Income from Operations	35,201,632	27,991,725	8.3%	6.5%	(7,209,907)	-20.5%
Nonoperating Revenues	2,403,601	604,722	0.6%	0.1%	(1,798,879)	-74.8%
Nonoperating Expenses	898,461	1,284,815	0.2%	0.3%	386,354	43.0%
Net Income Before Transfers	36,706,772	27,311,632	8.7%	6.3%	(9,395,140)	-25.6%
Net Transfers (Transfers Out - Transfers In)	23,092,716	22,932,916	5.4%	5.3%	(159,800)	-0.7%

\*The Cities of Clearbrook and Ivanhoe failed to report in time for this publication. The 2021 numbers have been updated to reflect changes made between the issuance of the 2021 Municipal Liquor Store Report and the issuance of the 2021 Minnesota City Finances Report. The Cities of Brooklyn Center and Park Rapids submitted preliminary numbers for this report and could be revised later.

**Appendix 1**  
**2022 Liquor Store Tables**

**Table 5**  
**Comparison of City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	27.3%	171,948	(1,508)	---	---	(1,508)	-0.2%	---
Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	21.7%	309,466	24,805	25,086	---	49,891	3.2%	78,000
Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	53.7%	241,411	21,055	1,888	---	22,943	4.7%	13,532
Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	24.3%	1,396,436	542,966	5,689	1,193	547,462	6.9%	286,074
Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	25.7%	1,097,899	(190,520)	7,665	---	(182,855)	-5.2%	240,000
Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	29.9%	2,320,251	931,790	(128,495)	12,938	790,357	7.3%	850,000
Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	28.4%	156,476	19,238	---	66	19,172	3.1%	---
Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	58.2%	124,979	14,644	22,845	3,485	34,004	14.2%	27,668
Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	25.4%	338,529	108,132	816	18,459	90,489	5.1%	---
Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	33.5%	136,331	(6,626)	5,240	---	(1,386)	-0.4%	1
Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	27.1%	255,205	43,998	4,615	10,266	38,347	3.5%	---
Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	48.3%	315,818	72,547	37,823	---	110,370	13.7%	---
Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	26.7%	393,263	150,648	2,791	11,690	141,749	7.0%	55,000
Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	39.0%	498,206	269,440	12,106	---	281,546	14.3%	170,000
Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	32.4%	252,109	(47,249)	36,651	---	(10,598)	-1.7%	---
Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	31.4%	1,875,021	751,049	15,804	118,297	648,556	7.8%	774,499
Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	32.0%	423,577	28,021	45,585	---	73,606	5.2%	80,000
Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	54.5%	198,254	7,438	668	---	8,106	2.1%	5,000
Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	27.2%	915,941	615,626	32,633	6,200	642,059	11.4%	450,000
Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	41.9%	789,017	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500
Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	25.1%	413,813	47,032	10,592	---	57,624	3.1%	100,000
Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	41.8%	263,949	(10,313)	38,209	14,998	12,898	2.1%	---
Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	24.5%	455,491	(6,625)	17,384	---	10,759	0.6%	60,000
Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	43.5%	241,993	30,870	3,623	---	34,493	5.5%	11,776
Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	26.1%	1,790,242	11,239	(3,716)	66,759	(59,236)	-0.9%	---
Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	38.9%	253,174	(26,967)	41,144	182	13,995	2.4%	10,800
Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	27.1%	1,373,796	539,436	68,851	35	608,252	8.6%	475,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	43.8%	262,489	(42,210)	40,695	---	(1,515)	-0.3%	---
Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	19.4%	87,829	(51,928)	1,186	---	(50,742)	-27.5%	---
Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	23.7%	210,318	28,167	638	---	28,805	2.9%	25,000
Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	47.0%	161,611	87,561	1,016	---	88,577	16.7%	9,000
Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	25.5%	972,650	724,172	(5,586)	---	718,586	10.8%	725,000
Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	43.5%	216,462	1,358	4,484	10,134	(4,292)	-0.9%	---
Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	39.2%	158,962	(43,740)	55,097	---	11,357	3.9%	---
Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	24.8%	2,007,369	305,684	(17,066)	43,582	245,036	2.6%	378,850
Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	25.6%	304,513	95,781	1,706	---	97,487	6.2%	---
Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	59.5%	233,476	17,210	16,692	---	33,902	8.1%	40,961
Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	21.6%	69,413	(15,791)	112	---	(15,679)	-6.3%	---
Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	20.6%	127,416	36,220	208,129	---	244,349	30.7%	---
Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	20.6%	259,390	14,325	17,566	22,548	9,343	0.7%	---
Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	29.5%	134,870	23,794	(980)	---	22,814	4.2%	---
De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	43.6%	282,448	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	28.2%	770,979	300,705	(13,162)	7,670	279,873	7.4%	674,009
Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	27.1%	1,383,229	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	46.6%	159,174	(30,415)	30,020	---	(395)	-0.1%	9,664
Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	30.0%	2,591,577	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	30.6%	3,723,521	693,691	(69,456)	---	624,235	4.3%	995,327
Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	19.7%	118,736	(25,262)	---	---	(25,262)	-5.3%	---
Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	27.4%	1,593,173	746,731	(489,851)	344	256,536	3.0%	1,000,000
Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	27.3%	35,776	(8,384)	---	---	(8,384)	-8.4%	---
Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	28.5%	653,037	640,537	(89,199)	---	551,338	12.1%	376,550
Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	26.0%	1,212,002	447,542	(38,575)	37,334	371,633	5.8%	142,966
Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	31.9%	1,319,097	1,014,713	(56,199)	---	958,514	13.1%	675,189
Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	51.4%	377,881	71,895	---	---	71,895	8.2%	4,723

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Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	53.3%	417,385	112,825	123	4,819	108,129	10.9%	---
Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	56.8%	242,079	20,385	22,403	---	42,788	9.3%	28,612
Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	37.2%	218,303	8,355	56,866	---	65,221	10.7%	---
Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	27.7%	1,307,853	500,096	(31,031)	43,707	425,358	6.5%	338,500
Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	56.2%	260,793	6,056	49,982	---	56,038	11.8%	---
Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	25.9%	385,348	252,126	206	12,459	239,873	9.8%	220,000
Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	26.1%	284,699	176,301	5,288	---	181,589	10.3%	60,000
Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	48.2%	183,141	31,647	---	---	31,647	7.1%	20,000
Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	29.6%	466,149	230,814	5,829	---	236,643	10.0%	200,004
Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	24.5%	243,288	111,812	5,631	---	117,443	8.1%	100,000
Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	29.9%	515,445	10,060	10,905	1,368	19,597	1.1%	---
Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	62.4%	142,470	73,598	8,515	3,003	79,110	22.9%	76,836
Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	46.4%	117,206	(14,892)	9,487	1,172	(6,577)	-3.0%	---
Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	42.3%	68,312	(26,503)	3,176	414	(23,741)	-24.0%	4,640
Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	27.1%	355,233	54,797	165	5,542	49,420	3.3%	25,000
Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	46.8%	158,773	21,834	703	---	22,537	5.8%	---
Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	30.1%	726,557	250,964	(3,925)	1,581	245,458	7.6%	280,000
Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	42.7%	203,182	21,571	---	---	21,571	4.1%	(246)
Holdingford	On- & Off-Sale	---	749	371,965	195,376	176,589	47.5%	183,864	(7,275)	6,747	---	(528)	-0.1%	---
Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	25.0%	235,983	16,259	613	741	16,131	1.6%	---
Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	22.7%	1,209,000	451,931	995	---	452,926	6.2%	550,000
Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	28.5%	748,878	741,022	(927)	57,639	682,456	13.1%	350,000
Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	24.7%	251,097	(5,025)	19,575	---	14,550	1.5%	12,000
Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	27.3%	335,176	106,286	2,647	17,727	91,206	5.6%	56,000
Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	21.6%	281,611	82,761	---	8,035	74,726	4.4%	16,000
Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	41.3%	250,546	56,584	3,058	---	59,642	8.0%	20,000
Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	32.8%	249,722	17,739	54,642	---	72,381	8.9%	40,000

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Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	26.6%	58,759	(868)	4,394	500	3,026	1.4%	---
Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	46.3%	614,437	(174,381)	323	---	(174,058)	-18.3%	---
Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	24.1%	134,084	17,366	2,881	---	20,247	3.2%	6,000
Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	26.9%	4,533,001	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	52.3%	180,804	7,306	375	---	7,681	2.1%	30,000
Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	34.2%	374,706	22,693	74,240	---	96,933	8.3%	60,000
Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	40.3%	115,100	(20,112)	42,365	---	22,253	9.4%	---
Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	26.4%	717,632	217,166	3,091	---	220,257	6.2%	275,000
Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	29.4%	879,353	5,059	57,061	---	62,120	2.1%	191,330
Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	25.0%	444,956	346,051	3,674	---	349,725	11.1%	354,412
Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	45.5%	67,613	29,948	46,697	---	76,645	35.7%	145,965
Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	23.7%	302,395	180,312	3,894	---	184,206	9.1%	114,000
Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	39.6%	591,792	297,909	237	---	298,146	13.3%	---
Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	21.9%	292,906	134,152	940	---	135,092	6.9%	38,463
Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	23.7%	431,472	1,456	(24,194)	---	(22,738)	-1.2%	45,000
Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	25.3%	157,308	35,389	1,387	---	36,776	4.8%	20,000
Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	27.1%	100,964	30,945	---	---	30,945	6.4%	20,000
Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	36.6%	529,481	7,973	40,753	---	48,726	3.3%	---
Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	23.7%	483,454	67,062	14,424	201	81,285	3.5%	50,000
Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	40.5%	255,964	5,104	68,238	---	73,342	11.4%	20,500
Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	28.4%	1,054,632	953,146	(7,654)	56,078	889,414	12.6%	575,000
Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	44.3%	303,182	(9,890)	60,051	761	49,400	7.5%	(3,828)
Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	50.0%	190,701	2,356	31,461	---	33,817	8.8%	---
Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	37.6%	321,013	107,878	2,946	---	110,824	9.7%	65,000
Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	53.4%	229,242	54,700	6,197	---	60,897	11.5%	42,000
Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	24.2%	633,990	77,725	9,564	---	87,289	3.0%	225,000
Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	45.5%	136,952	12,570	1,287	---	13,857	4.2%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 5**  
**Comparison of City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	45.1%	294,048	60,944	---	---	60,944	7.7%	41,692
Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	26.2%	521,251	184,947	3,704	536	188,115	7.0%	205,000
Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	26.7%	1,058,027	860,003	(82,243)	---	777,760	10.8%	---
Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	33.0%	461,954	189,404	---	---	189,404	9.6%	---
Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	25.2%	611,222	502,908	10,721	26,000	487,629	11.0%	301,000
Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	24.2%	414,049	183,006	16,793	---	199,799	8.1%	53,883
Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	28.8%	688,608	410,769	7,929	---	418,698	11.0%	250,000
Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	46.0%	340,702	74,103	29,170	---	103,273	11.5%	35,000
New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	37.0%	268,753	40,274	9,528	---	49,802	6.0%	17,100
Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	33.9%	1,432,918	363,658	3,134	20,945	345,847	6.5%	265,000
North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	27.1%	947,054	94,535	21	---	94,556	2.5%	94,556
Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	27.4%	672,620	93,191	(33,110)	---	60,081	2.1%	50,000
Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	45.3%	156,135	2,740	9	---	2,749	0.8%	---
Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	53.3%	167,761	66,048	3,641	---	69,689	15.9%	2,000
Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	43.3%	329,290	46,123	300	---	46,423	5.4%	7,000
Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	44.9%	155,180	2,559	---	---	2,559	0.7%	---
Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	25.6%	289,507	4,220	(16,189)	---	(11,969)	-1.0%	---
Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	43.3%	291,472	9,366	1,893	---	11,259	1.6%	21,801
Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	35.3%	359,741	(36,102)	57,530	---	21,428	2.3%	25,128
Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	44.3%	92,158	(9,175)	12,433	---	3,258	1.7%	---
Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	25.7%	723,130	173,370	5,448	24,504	154,314	4.4%	---
Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	21.9%	401,446	20,021	(4,144)	1,350	14,527	0.8%	40,000
Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	30.3%	320,865	166,028	3,053	---	169,081	10.5%	141,156
Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	28.8%	694,636	577,766	30,626	1,250	607,142	13.8%	314,050
Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	28.7%	507,844	176,878	(303)	---	176,575	7.4%	185,000
Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	26.0%	324,195	171,218	1,642	---	172,860	9.1%	191,317
Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	25.3%	622,521	823,895	(85,844)	---	738,051	12.9%	35,872

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	26.8%	290,677	26,773	4,419	3,687	27,505	2.3%	5,286
Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	35.7%	247,282	48,619	42,009	---	90,628	10.9%	---
Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	61.0%	291,307	18,185	21,860	---	40,045	7.9%	20,000
Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	25.9%	568,699	116,396	(15,753)	3,662	96,981	3.7%	122,165
Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	35.2%	427,135	(76,096)	528	---	(75,568)	-7.6%	6,000
Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	24.9%	2,565,546	976,033	25,604	---	1,001,637	7.1%	834,530
Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	27.6%	1,103,586	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	31.8%	1,092,473	307,261	39,565	71	346,755	7.9%	242,466
Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	27.0%	320,218	283,163	804	---	283,967	12.7%	200,000
Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	49.2%	293,143	3,482	9,001	---	12,483	2.1%	---
Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	40.0%	309,630	(51,233)	24,238	408	(27,403)	-4.2%	---
Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	26.0%	1,351,817	476,703	(26,858)	---	449,845	6.4%	275,000
Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	24.7%	726,267	(397)	(24,175)	---	(24,572)	-0.8%	60,000
Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	33.4%	293,573	87,664	10,935	---	98,599	8.7%	189,042
Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	23.8%	657,930	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	27.9%	1,467,439	468,532	60,288	---	528,820	7.6%	240,000
Sebeka	On- & Off-Sale	---	739	527,219	296,514	230,705	43.8%	246,707	(16,002)	---	93	(16,095)	-3.1%	---
Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	38.7%	419,770	(34,005)	40,216	---	6,211	0.6%	---
Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	43.2%	461,777	67,559	1,522	524	68,557	5.6%	---
Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	46.9%	300,704	(20,316)	25,010	1,837	2,857	0.5%	5,000
Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	29.5%	169,031	(41,924)	6,085	---	(35,839)	-8.3%	---
Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	30.4%	1,173,752	1,607	75,827	18,143	59,291	1.5%	175,000
Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	22.5%	883,735	260,609	462	---	261,071	5.1%	431,307
Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	28.1%	186,403	57,025	6,383	---	63,408	7.3%	97,465
Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	44.0%	284,435	14,628	2,264	---	16,892	2.5%	2,500
Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	26.7%	553,146	247,230	7,114	---	254,344	8.5%	259
Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	52.5%	233,361	1,308	133	---	1,441	0.3%	---

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**Table 5**  
**Comparison of City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	23.2%	205,490	(21,732)	7,250	---	(14,482)	-1.8%	---
Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	23.4%	201,634	(7,946)	510	---	(7,436)	-0.9%	25,000
Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	53.4%	157,724	58,080	84	---	58,164	14.4%	---
Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	26.4%	361,663	352,467	(16,020)	---	336,447	12.4%	120,000
Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	27.2%	254,869	44,105	1,662	---	45,767	4.2%	71,912
Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	49.1%	273,400	(16,100)	2,050	7,831	(21,881)	-4.2%	---
Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	27.1%	351,058	200,344	---	---	200,344	9.9%	85,000
Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	32.0%	350,987	(6,743)	---	42	(6,785)	-0.6%	---
Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	49.7%	3,340,417	95,522	29,837	89,370	35,989	0.5%	602,730
Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	24.4%	216,517	63,511	3,264	12,368	54,407	4.7%	---
West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	45.8%	140,184	(23,946)	50,348	---	26,402	10.4%	---
Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	25.8%	500,013	122,071	1,286	---	123,357	5.1%	100,000
Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	50.2%	111,440	20,963	16,397	---	37,360	14.2%	20,600
Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	25.8%	914,957	431,970	(14,323)	16,125	401,522	7.7%	275,000
<b>Off-Sale Only</b>			<b>909,819</b>	<b>\$351,979,527</b>	<b>\$257,737,484</b>	<b>\$94,242,043</b>	<b>26.8%</b>	<b>\$68,573,672</b>	<b>\$25,668,371</b>	<b>(\$1,040,889)</b>	<b>\$1,090,878</b>	<b>\$23,536,604</b>	<b>6.7%</b>	<b>\$20,033,889</b>
<b>On- &amp; Off-Sale</b>			<b>85,902</b>	<b>\$80,258,299</b>	<b>\$48,453,655</b>	<b>\$31,804,644</b>	<b>39.6%</b>	<b>\$29,481,290</b>	<b>\$2,323,354</b>	<b>\$1,645,611</b>	<b>\$193,937</b>	<b>\$3,775,028</b>	<b>4.7%</b>	<b>\$2,899,027</b>
<b>All Stores</b>			<b>995,721</b>	<b>\$432,237,826</b>	<b>\$306,191,139</b>	<b>\$126,046,687</b>	<b>29.2%</b>	<b>\$98,054,962</b>	<b>\$27,991,725</b>	<b>\$604,722</b>	<b>\$1,284,815</b>	<b>\$27,311,632</b>	<b>6.3%</b>	<b>\$22,932,916</b>

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**Table 6**  
**Comparison of City Liquor Store Operations - 2022**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	26.9%	4,533,001	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
2	Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	30.6%	3,723,521	693,691	(69,456)	---	624,235	4.3%	995,327
3	Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	24.9%	2,565,546	976,033	25,604	---	1,001,637	7.1%	834,530
4	Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	30.0%	2,591,577	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
5	Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	29.9%	2,320,251	931,790	(128,495)	12,938	790,357	7.3%	850,000
6	Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	24.8%	2,007,369	305,684	(17,066)	43,582	245,036	2.6%	378,850
7	Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	27.1%	1,383,229	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
8	Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	27.4%	1,593,173	746,731	(489,851)	344	256,536	3.0%	1,000,000
9	Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	31.4%	1,875,021	751,049	15,804	118,297	648,556	7.8%	774,499
10	Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	24.3%	1,396,436	542,966	5,689	1,193	547,462	6.9%	286,074
11	Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	22.7%	1,209,000	451,931	995	---	452,926	6.2%	550,000
12	Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	31.9%	1,319,097	1,014,713	(56,199)	---	958,514	13.1%	675,189
13	Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	26.7%	1,058,027	860,003	(82,243)	---	777,760	10.8%	---
14	Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	28.4%	1,054,632	953,146	(7,654)	56,078	889,414	12.6%	575,000
15	Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	27.1%	1,373,796	539,436	68,851	35	608,252	8.6%	475,000
16	Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	26.0%	1,351,817	476,703	(26,858)	---	449,845	6.4%	275,000
17	Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	27.9%	1,467,439	468,532	60,288	---	528,820	7.6%	240,000
18	Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	49.7%	3,340,417	95,522	29,837	89,370	35,989	0.5%	602,730
19	Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	26.1%	1,790,242	11,239	(3,716)	66,759	(59,236)	-0.9%	---
20	Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	25.5%	972,650	724,172	(5,586)	---	718,586	10.8%	725,000
21	Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	27.7%	1,307,853	500,096	(31,031)	43,707	425,358	6.5%	338,500
22	Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	26.0%	1,212,002	447,542	(38,575)	37,334	371,633	5.8%	142,966
23	Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	25.3%	622,521	823,895	(85,844)	---	738,051	12.9%	35,872
24	Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	27.2%	915,941	615,626	32,633	6,200	642,059	11.4%	450,000
25	Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	33.9%	1,432,918	363,658	3,134	20,945	345,847	6.5%	265,000
26	Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	28.5%	748,878	741,022	(927)	57,639	682,456	13.1%	350,000
27	Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	25.8%	914,957	431,970	(14,323)	16,125	401,522	7.7%	275,000

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							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
28	Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	22.5%	883,735	260,609	462	---	261,071	5.1%	431,307
29	Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	28.5%	653,037	640,537	(89,199)	---	551,338	12.1%	376,550
30	Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	25.2%	611,222	502,908	10,721	26,000	487,629	11.0%	301,000
31	Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	28.8%	694,636	577,766	30,626	1,250	607,142	13.8%	314,050
32	Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	31.8%	1,092,473	307,261	39,565	71	346,755	7.9%	242,466
33	Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	27.6%	1,103,586	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
34	Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	30.4%	1,173,752	1,607	75,827	18,143	59,291	1.5%	175,000
35	North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	27.1%	947,054	94,535	21	---	94,556	2.5%	94,556
36	Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	28.8%	688,608	410,769	7,929	---	418,698	11.0%	250,000
37	Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	28.2%	770,979	300,705	(13,162)	7,670	279,873	7.4%	674,009
38	Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	23.8%	657,930	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
39	Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	26.4%	717,632	217,166	3,091	---	220,257	6.2%	275,000
40	Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	25.7%	1,097,899	(190,520)	7,665	---	(182,855)	-5.2%	240,000
41	Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	25.7%	723,130	173,370	5,448	24,504	154,314	4.4%	---
42	Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	30.1%	726,557	250,964	(3,925)	1,581	245,458	7.6%	280,000
43	Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	25.0%	444,956	346,051	3,674	---	349,725	11.1%	354,412
44	Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	29.4%	879,353	5,059	57,061	---	62,120	2.1%	191,330
45	Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	26.7%	553,146	247,230	7,114	---	254,344	8.5%	259
46	Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	24.2%	633,990	77,725	9,564	---	87,289	3.0%	225,000
47	Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	24.7%	726,267	(397)	(24,175)	---	(24,572)	-0.8%	60,000
48	Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	27.4%	672,620	93,191	(33,110)	---	60,081	2.1%	50,000
49	Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	26.4%	361,663	352,467	(16,020)	---	336,447	12.4%	120,000
50	Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	26.2%	521,251	184,947	3,704	536	188,115	7.0%	205,000
51	Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	25.9%	568,699	116,396	(15,753)	3,662	96,981	3.7%	122,165
52	Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	24.2%	414,049	183,006	16,793	---	199,799	8.1%	53,883
53	Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	25.9%	385,348	252,126	206	12,459	239,873	9.8%	220,000
54	Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	25.8%	500,013	122,071	1,286	---	123,357	5.1%	100,000

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							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
55	Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	28.7%	507,844	176,878	(303)	---	176,575	7.4%	185,000
56	Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	29.6%	466,149	230,814	5,829	---	236,643	10.0%	200,004
57	Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	23.7%	483,454	67,062	14,424	201	81,285	3.5%	50,000
58	Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	39.6%	591,792	297,909	237	---	298,146	13.3%	---
59	Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	27.0%	320,218	283,163	804	---	283,967	12.7%	200,000
60	Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	26.7%	393,263	150,648	2,791	11,690	141,749	7.0%	55,000
61	Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	27.1%	351,058	200,344	---	---	200,344	9.9%	85,000
62	Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	23.7%	302,395	180,312	3,894	---	184,206	9.1%	114,000
63	Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	33.0%	461,954	189,404	---	---	189,404	9.6%	---
64	Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	39.0%	498,206	269,440	12,106	---	281,546	14.3%	170,000
65	Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	21.9%	292,906	134,152	940	---	135,092	6.9%	38,463
66	Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	21.9%	401,446	20,021	(4,144)	1,350	14,527	0.8%	40,000
67	Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	26.0%	324,195	171,218	1,642	---	172,860	9.1%	191,317
68	Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	25.1%	413,813	47,032	10,592	---	57,624	3.1%	100,000
69	Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	24.5%	455,491	(6,625)	17,384	---	10,759	0.6%	60,000
70	Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	23.7%	431,472	1,456	(24,194)	---	(22,738)	-1.2%	45,000
71	Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	26.1%	284,699	176,301	5,288	---	181,589	10.3%	60,000
72	Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	25.4%	338,529	108,132	816	18,459	90,489	5.1%	---
73	Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	29.9%	515,445	10,060	10,905	1,368	19,597	1.1%	---
74	Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	21.6%	281,611	82,761	---	8,035	74,726	4.4%	16,000
75	Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	41.9%	789,017	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500
76	Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	27.3%	335,176	106,286	2,647	17,727	91,206	5.6%	56,000
77	Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	30.3%	320,865	166,028	3,053	---	169,081	10.5%	141,156
78	Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	25.6%	304,513	95,781	1,706	---	97,487	6.2%	---
79	Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	21.7%	309,466	24,805	25,086	---	49,891	3.2%	78,000
80	Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	27.1%	355,233	54,797	165	5,542	49,420	3.3%	25,000
81	Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	36.6%	529,481	7,973	40,753	---	48,726	3.3%	---

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82	Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	24.5%	243,288	111,812	5,631	---	117,443	8.1%	100,000
83	Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	32.0%	423,577	28,021	45,585	---	73,606	5.2%	80,000
84	Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	20.6%	259,390	14,325	17,566	22,548	9,343	0.7%	---
85	Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	43.2%	461,777	67,559	1,522	524	68,557	5.6%	---
86	Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	26.8%	290,677	26,773	4,419	3,687	27,505	2.3%	5,286
87	Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	34.2%	374,706	22,693	74,240	---	96,933	8.3%	60,000
88	Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	25.6%	289,507	4,220	(16,189)	---	(11,969)	-1.0%	---
89	Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	24.4%	216,517	63,511	3,264	12,368	54,407	4.7%	---
90	Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	37.6%	321,013	107,878	2,946	---	110,824	9.7%	65,000
91	Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	33.4%	293,573	87,664	10,935	---	98,599	8.7%	189,042
92	Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	27.1%	255,205	43,998	4,615	10,266	38,347	3.5%	---
93	Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	27.2%	254,869	44,105	1,662	---	45,767	4.2%	71,912
94	Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	32.0%	350,987	(6,743)	---	42	(6,785)	-0.6%	---
95	Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	25.0%	235,983	16,259	613	741	16,131	1.6%	---
96	Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	23.7%	210,318	28,167	638	---	28,805	2.9%	25,000
97	Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	38.7%	419,770	(34,005)	40,216	---	6,211	0.6%	---
98	Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	35.2%	427,135	(76,096)	528	---	(75,568)	-7.6%	6,000
99	Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	53.3%	417,385	112,825	123	4,819	108,129	10.9%	---
100	Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	24.7%	251,097	(5,025)	19,575	---	14,550	1.5%	12,000
101	Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	46.3%	614,437	(174,381)	323	---	(174,058)	-18.3%	---
102	Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	35.3%	359,741	(36,102)	57,530	---	21,428	2.3%	25,128
103	Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	46.0%	340,702	74,103	29,170	---	103,273	11.5%	35,000
104	Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	51.4%	377,881	71,895	---	---	71,895	8.2%	4,723
105	Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	28.1%	186,403	57,025	6,383	---	63,408	7.3%	97,465
106	Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	43.3%	329,290	46,123	300	---	46,423	5.4%	7,000
107	New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	37.0%	268,753	40,274	9,528	---	49,802	6.0%	17,100
108	Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	35.7%	247,282	48,619	42,009	---	90,628	10.9%	---

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109	Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	23.4%	201,634	(7,946)	510	---	(7,436)	-0.9%	25,000
110	Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	32.8%	249,722	17,739	54,642	---	72,381	8.9%	40,000
111	Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	48.3%	315,818	72,547	37,823	---	110,370	13.7%	---
112	Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	20.6%	127,416	36,220	208,129	---	244,349	30.7%	---
113	Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	23.2%	205,490	(21,732)	7,250	---	(14,482)	-1.8%	---
114	Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	45.1%	294,048	60,944	---	---	60,944	7.7%	41,692
115	Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	25.3%	157,308	35,389	1,387	---	36,776	4.8%	20,000
116	Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	41.3%	250,546	56,584	3,058	---	59,642	8.0%	20,000
117	Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	43.3%	291,472	9,366	1,893	---	11,259	1.6%	21,801
118	Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	44.0%	284,435	14,628	2,264	---	16,892	2.5%	2,500
119	Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	44.3%	303,182	(9,890)	60,051	761	49,400	7.5%	(3,828)
120	Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	40.0%	309,630	(51,233)	24,238	408	(27,403)	-4.2%	---
121	Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	40.5%	255,964	5,104	68,238	---	73,342	11.4%	20,500
122	Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	32.4%	252,109	(47,249)	36,651	---	(10,598)	-1.7%	---
123	Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	24.1%	134,084	17,366	2,881	---	20,247	3.2%	6,000
124	Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	43.5%	241,993	30,870	3,623	---	34,493	5.5%	11,776
125	Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	27.3%	171,948	(1,508)	---	---	(1,508)	-0.2%	---
126	Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	28.4%	156,476	19,238	---	66	19,172	3.1%	---
127	Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	37.2%	218,303	8,355	56,866	---	65,221	10.7%	---
128	Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	41.8%	263,949	(10,313)	38,209	14,998	12,898	2.1%	---
129	Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	49.2%	293,143	3,482	9,001	---	12,483	2.1%	---
130	Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	46.9%	300,704	(20,316)	25,010	1,837	2,857	0.5%	5,000
131	Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	38.9%	253,174	(26,967)	41,144	182	13,995	2.4%	10,800
132	Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	29.5%	134,870	23,794	(980)	---	22,814	4.2%	---
133	Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	53.4%	229,242	54,700	6,197	---	60,897	11.5%	42,000
134	Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	47.0%	161,611	87,561	1,016	---	88,577	16.7%	9,000
135	Sebeka	On- & Off-Sale	---	739	527,219	296,514	230,705	43.8%	246,707	(16,002)	---	93	(16,095)	-3.1%	---

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[16] The enterprise operation was sold.

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**Table 6**  
**Comparison of City Liquor Store Operations - 2022**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
136	Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	42.7%	203,182	21,571	---	---	21,571	4.1%	(246)
137	Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	49.1%	273,400	(16,100)	2,050	7,831	(21,881)	-4.2%	---
138	Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	61.0%	291,307	18,185	21,860	---	40,045	7.9%	20,000
139	Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	43.8%	262,489	(42,210)	40,695	---	(1,515)	-0.3%	---
140	Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	43.5%	216,462	1,358	4,484	10,134	(4,292)	-0.9%	---
141	Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	53.7%	241,411	21,055	1,888	---	22,943	4.7%	13,532
142	Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	27.1%	100,964	30,945	---	---	30,945	6.4%	20,000
143	Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	56.2%	260,793	6,056	49,982	---	56,038	11.8%	---
144	Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	19.7%	118,736	(25,262)	---	---	(25,262)	-5.3%	---
145	Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	56.8%	242,079	20,385	22,403	---	42,788	9.3%	28,612
146	Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	52.5%	233,361	1,308	133	---	1,441	0.3%	---
147	Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	48.2%	183,141	31,647	---	---	31,647	7.1%	20,000
148	Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	53.3%	167,761	66,048	3,641	---	69,689	15.9%	2,000
149	De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	43.6%	282,448	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
150	Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	29.5%	169,031	(41,924)	6,085	---	(35,839)	-8.3%	---
151	Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	59.5%	233,476	17,210	16,692	---	33,902	8.1%	40,961
152	Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	53.4%	157,724	58,080	84	---	58,164	14.4%	---
153	Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	33.5%	136,331	(6,626)	5,240	---	(1,386)	-0.4%	1
154	Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	46.8%	158,773	21,834	703	---	22,537	5.8%	---
155	Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	50.0%	190,701	2,356	31,461	---	33,817	8.8%	---
156	Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	54.5%	198,254	7,438	668	---	8,106	2.1%	5,000
157	Holdingford	On- & Off-Sale	---	749	371,965	195,376	176,589	47.5%	183,864	(7,275)	6,747	---	(528)	-0.1%	---
158	Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	52.3%	180,804	7,306	375	---	7,681	2.1%	30,000
159	Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	44.9%	155,180	2,559	---	---	2,559	0.7%	---
160	Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	45.3%	156,135	2,740	9	---	2,749	0.8%	---
161	Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	62.4%	142,470	73,598	8,515	3,003	79,110	22.9%	76,836
162	Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	45.5%	136,952	12,570	1,287	---	13,857	4.2%	---

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**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
163	Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	39.2%	158,962	(43,740)	55,097	---	11,357	3.9%	---
164	Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	46.6%	159,174	(30,415)	30,020	---	(395)	-0.1%	9,664
165	Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	50.2%	111,440	20,963	16,397	---	37,360	14.2%	20,600
166	West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	45.8%	140,184	(23,946)	50,348	---	26,402	10.4%	---
167	Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	21.6%	69,413	(15,791)	112	---	(15,679)	-6.3%	---
168	Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	58.2%	124,979	14,644	22,845	3,485	34,004	14.2%	27,668
169	Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	40.3%	115,100	(20,112)	42,365	---	22,253	9.4%	---
170	Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	46.4%	117,206	(14,892)	9,487	1,172	(6,577)	-3.0%	---
171	Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	26.6%	58,759	(868)	4,394	500	3,026	1.4%	---
172	Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	45.5%	67,613	29,948	46,697	---	76,645	35.7%	145,965
173	Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	44.3%	92,158	(9,175)	12,433	---	3,258	1.7%	---
174	Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	19.4%	87,829	(51,928)	1,186	---	(50,742)	-27.5%	---
175	Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	27.3%	35,776	(8,384)	---	---	(8,384)	-8.4%	---
176	Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	42.3%	68,312	(26,503)	3,176	414	(23,741)	-24.0%	4,640
<b>Off-Sale Only</b>				<b>909,819</b>	<b>\$351,979,527</b>	<b>\$257,737,484</b>	<b>\$94,242,043</b>	<b>26.8%</b>	<b>\$68,573,672</b>	<b>\$25,668,371</b>	<b>(\$1,040,889)</b>	<b>\$1,090,878</b>	<b>\$23,536,604</b>	<b>6.7%</b>	<b>\$20,033,889</b>
<b>On- &amp; Off-Sale</b>				<b>85,902</b>	<b>\$80,258,299</b>	<b>\$48,453,655</b>	<b>\$31,804,644</b>	<b>39.6%</b>	<b>\$29,481,290</b>	<b>\$2,323,354</b>	<b>\$1,645,611</b>	<b>\$193,937</b>	<b>\$3,775,028</b>	<b>4.7%</b>	<b>\$2,899,027</b>
<b>All Stores</b>				<b>995,721</b>	<b>\$432,237,826</b>	<b>\$306,191,139</b>	<b>\$126,046,687</b>	<b>29.2%</b>	<b>\$98,054,962</b>	<b>\$27,991,725</b>	<b>\$604,722</b>	<b>\$1,284,815</b>	<b>\$27,311,632</b>	<b>6.3%</b>	<b>\$22,932,916</b>

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**Table 7**  
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**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	45.5%	67,613	29,948	46,697	---	76,645	35.7%	145,965
2	Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	20.6%	127,416	36,220	208,129	---	244,349	30.7%	---
3	Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	62.4%	142,470	73,598	8,515	3,003	79,110	22.9%	76,836
4	Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	47.0%	161,611	87,561	1,016	---	88,577	16.7%	9,000
5	Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	53.3%	167,761	66,048	3,641	---	69,689	15.9%	2,000
6	Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	53.4%	157,724	58,080	84	---	58,164	14.4%	---
7	Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	39.0%	498,206	269,440	12,106	---	281,546	14.3%	170,000
8	Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	50.2%	111,440	20,963	16,397	---	37,360	14.2%	20,600
9	Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	58.2%	124,979	14,644	22,845	3,485	34,004	14.2%	27,668
10	Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	28.8%	694,636	577,766	30,626	1,250	607,142	13.8%	314,050
11	Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	48.3%	315,818	72,547	37,823	---	110,370	13.7%	---
12	Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	39.6%	591,792	297,909	237	---	298,146	13.3%	---
13	Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	31.9%	1,319,097	1,014,713	(56,199)	---	958,514	13.1%	675,189
14	Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	28.5%	748,878	741,022	(927)	57,639	682,456	13.1%	350,000
15	Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	25.3%	622,521	823,895	(85,844)	---	738,051	12.9%	35,872
16	Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	27.0%	320,218	283,163	804	---	283,967	12.7%	200,000
17	Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	28.4%	1,054,632	953,146	(7,654)	56,078	889,414	12.6%	575,000
18	Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	26.4%	361,663	352,467	(16,020)	---	336,447	12.4%	120,000
19	Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	28.5%	653,037	640,537	(89,199)	---	551,338	12.1%	376,550
20	Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	56.2%	260,793	6,056	49,982	---	56,038	11.8%	---
21	Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	46.0%	340,702	74,103	29,170	---	103,273	11.5%	35,000
22	Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	53.4%	229,242	54,700	6,197	---	60,897	11.5%	42,000
23	Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	27.2%	915,941	615,626	32,633	6,200	642,059	11.4%	450,000
24	Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	40.5%	255,964	5,104	68,238	---	73,342	11.4%	20,500
25	Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	25.0%	444,956	346,051	3,674	---	349,725	11.1%	354,412
26	Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	25.2%	611,222	502,908	10,721	26,000	487,629	11.0%	301,000
27	Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	28.8%	688,608	410,769	7,929	---	418,698	11.0%	250,000
28	Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	35.7%	247,282	48,619	42,009	---	90,628	10.9%	---

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Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
29	Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	53.3%	417,385	112,825	123	4,819	108,129	10.9%	---
30	Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	26.7%	1,058,027	860,003	(82,243)	---	777,760	10.8%	---
31	Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	25.5%	972,650	724,172	(5,586)	---	718,586	10.8%	725,000
32	Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	37.2%	218,303	8,355	56,866	---	65,221	10.7%	---
33	Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	30.3%	320,865	166,028	3,053	---	169,081	10.5%	141,156
34	West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	45.8%	140,184	(23,946)	50,348	---	26,402	10.4%	---
35	Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	26.1%	284,699	176,301	5,288	---	181,589	10.3%	60,000
36	Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	29.6%	466,149	230,814	5,829	---	236,643	10.0%	200,004
37	Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	27.1%	1,383,229	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
38	Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	27.1%	351,058	200,344	---	---	200,344	9.9%	85,000
39	Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	25.9%	385,348	252,126	206	12,459	239,873	9.8%	220,000
40	Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	37.6%	321,013	107,878	2,946	---	110,824	9.7%	65,000
41	Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	33.0%	461,954	189,404	---	---	189,404	9.6%	---
42	Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	40.3%	115,100	(20,112)	42,365	---	22,253	9.4%	---
43	Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	56.8%	242,079	20,385	22,403	---	42,788	9.3%	28,612
44	Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	23.7%	302,395	180,312	3,894	---	184,206	9.1%	114,000
45	Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	26.0%	324,195	171,218	1,642	---	172,860	9.1%	191,317
46	Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	32.8%	249,722	17,739	54,642	---	72,381	8.9%	40,000
47	Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	50.0%	190,701	2,356	31,461	---	33,817	8.8%	---
48	Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	33.4%	293,573	87,664	10,935	---	98,599	8.7%	189,042
49	Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	27.1%	1,373,796	539,436	68,851	35	608,252	8.6%	475,000
50	Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	26.7%	553,146	247,230	7,114	---	254,344	8.5%	259
51	Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	34.2%	374,706	22,693	74,240	---	96,933	8.3%	60,000
52	Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	51.4%	377,881	71,895	---	---	71,895	8.2%	4,723
53	Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	24.2%	414,049	183,006	16,793	---	199,799	8.1%	53,883
54	Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	24.5%	243,288	111,812	5,631	---	117,443	8.1%	100,000
55	Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	59.5%	233,476	17,210	16,692	---	33,902	8.1%	40,961
56	Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	41.3%	250,546	56,584	3,058	---	59,642	8.0%	20,000

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Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
57	Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	61.0%	291,307	18,185	21,860	---	40,045	7.9%	20,000
58	Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	31.8%	1,092,473	307,261	39,565	71	346,755	7.9%	242,466
59	Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	30.0%	2,591,577	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
60	Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	31.4%	1,875,021	751,049	15,804	118,297	648,556	7.8%	774,499
61	Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	45.1%	294,048	60,944	---	---	60,944	7.7%	41,692
62	Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	25.8%	914,957	431,970	(14,323)	16,125	401,522	7.7%	275,000
63	Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	27.9%	1,467,439	468,532	60,288	---	528,820	7.6%	240,000
64	Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	30.1%	726,557	250,964	(3,925)	1,581	245,458	7.6%	280,000
65	Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	44.3%	303,182	(9,890)	60,051	761	49,400	7.5%	(3,828)
66	Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	28.7%	507,844	176,878	(303)	---	176,575	7.4%	185,000
67	Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	28.2%	770,979	300,705	(13,162)	7,670	279,873	7.4%	674,009
68	Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	28.1%	186,403	57,025	6,383	---	63,408	7.3%	97,465
69	Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	29.9%	2,320,251	931,790	(128,495)	12,938	790,357	7.3%	850,000
70	Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	48.2%	183,141	31,647	---	---	31,647	7.1%	20,000
71	Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	24.9%	2,565,546	976,033	25,604	---	1,001,637	7.1%	834,530
72	Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	26.2%	521,251	184,947	3,704	536	188,115	7.0%	205,000
73	Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	26.7%	393,263	150,648	2,791	11,690	141,749	7.0%	55,000
74	Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	21.9%	292,906	134,152	940	---	135,092	6.9%	38,463
75	Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	24.3%	1,396,436	542,966	5,689	1,193	547,462	6.9%	286,074
76	Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	27.7%	1,307,853	500,096	(31,031)	43,707	425,358	6.5%	338,500
77	Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	33.9%	1,432,918	363,658	3,134	20,945	345,847	6.5%	265,000
78	Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	26.0%	1,351,817	476,703	(26,858)	---	449,845	6.4%	275,000
79	Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	27.1%	100,964	30,945	---	---	30,945	6.4%	20,000
80	Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	25.6%	304,513	95,781	1,706	---	97,487	6.2%	---
81	Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	26.4%	717,632	217,166	3,091	---	220,257	6.2%	275,000
82	Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	22.7%	1,209,000	451,931	995	---	452,926	6.2%	550,000
83	New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	37.0%	268,753	40,274	9,528	---	49,802	6.0%	17,100
84	Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	46.8%	158,773	21,834	703	---	22,537	5.8%	---

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Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
85	Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	26.0%	1,212,002	447,542	(38,575)	37,334	371,633	5.8%	142,966
86	Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	27.3%	335,176	106,286	2,647	17,727	91,206	5.6%	56,000
87	Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	43.2%	461,777	67,559	1,522	524	68,557	5.6%	---
88	Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	43.5%	241,993	30,870	3,623	---	34,493	5.5%	11,776
89	Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	43.3%	329,290	46,123	300	---	46,423	5.4%	7,000
90	Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	32.0%	423,577	28,021	45,585	---	73,606	5.2%	80,000
91	Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	22.5%	883,735	260,609	462	---	261,071	5.1%	431,307
92	Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	25.4%	338,529	108,132	816	18,459	90,489	5.1%	---
93	Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	25.8%	500,013	122,071	1,286	---	123,357	5.1%	100,000
94	Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	26.9%	4,533,001	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
95	Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	25.3%	157,308	35,389	1,387	---	36,776	4.8%	20,000
96	Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	24.4%	216,517	63,511	3,264	12,368	54,407	4.7%	---
97	Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	53.7%	241,411	21,055	1,888	---	22,943	4.7%	13,532
98	Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	21.6%	281,611	82,761	---	8,035	74,726	4.4%	16,000
99	Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	25.7%	723,130	173,370	5,448	24,504	154,314	4.4%	---
100	Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	30.6%	3,723,521	693,691	(69,456)	---	624,235	4.3%	995,327
101	Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	29.5%	134,870	23,794	(980)	---	22,814	4.2%	---
102	Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	45.5%	136,952	12,570	1,287	---	13,857	4.2%	---
103	Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	27.2%	254,869	44,105	1,662	---	45,767	4.2%	71,912
104	Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	42.7%	203,182	21,571	---	---	21,571	4.1%	(246)
105	Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	39.2%	158,962	(43,740)	55,097	---	11,357	3.9%	---
106	Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	25.9%	568,699	116,396	(15,753)	3,662	96,981	3.7%	122,165
107	Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	23.7%	483,454	67,062	14,424	201	81,285	3.5%	50,000
108	Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	27.1%	255,205	43,998	4,615	10,266	38,347	3.5%	---
109	Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	36.6%	529,481	7,973	40,753	---	48,726	3.3%	---
110	Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	27.1%	355,233	54,797	165	5,542	49,420	3.3%	25,000
111	Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	21.7%	309,466	24,805	25,086	---	49,891	3.2%	78,000
112	Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	24.1%	134,084	17,366	2,881	---	20,247	3.2%	6,000

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							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
113	Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	25.1%	413,813	47,032	10,592	---	57,624	3.1%	100,000
114	Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	28.4%	156,476	19,238	---	66	19,172	3.1%	---
115	Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	27.4%	1,593,173	746,731	(489,851)	344	256,536	3.0%	1,000,000
116	Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	24.2%	633,990	77,725	9,564	---	87,289	3.0%	225,000
117	Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	23.7%	210,318	28,167	638	---	28,805	2.9%	25,000
118	Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	24.8%	2,007,369	305,684	(17,066)	43,582	245,036	2.6%	378,850
119	Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	44.0%	284,435	14,628	2,264	---	16,892	2.5%	2,500
120	North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	27.1%	947,054	94,535	21	---	94,556	2.5%	94,556
121	Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	38.9%	253,174	(26,967)	41,144	182	13,995	2.4%	10,800
122	Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	35.3%	359,741	(36,102)	57,530	---	21,428	2.3%	25,128
123	Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	26.8%	290,677	26,773	4,419	3,687	27,505	2.3%	5,286
124	Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	54.5%	198,254	7,438	668	---	8,106	2.1%	5,000
125	Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	27.4%	672,620	93,191	(33,110)	---	60,081	2.1%	50,000
126	Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	52.3%	180,804	7,306	375	---	7,681	2.1%	30,000
127	Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	41.8%	263,949	(10,313)	38,209	14,998	12,898	2.1%	---
128	Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	49.2%	293,143	3,482	9,001	---	12,483	2.1%	---
129	Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	29.4%	879,353	5,059	57,061	---	62,120	2.1%	191,330
130	Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	44.3%	92,158	(9,175)	12,433	---	3,258	1.7%	---
131	Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	43.3%	291,472	9,366	1,893	---	11,259	1.6%	21,801
132	Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	25.0%	235,983	16,259	613	741	16,131	1.6%	---
133	Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	30.4%	1,173,752	1,607	75,827	18,143	59,291	1.5%	175,000
134	Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	24.7%	251,097	(5,025)	19,575	---	14,550	1.5%	12,000
135	Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	26.6%	58,759	(868)	4,394	500	3,026	1.4%	---
136	Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	29.9%	515,445	10,060	10,905	1,368	19,597	1.1%	---
137	Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	45.3%	156,135	2,740	9	---	2,749	0.8%	---
138	Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	21.9%	401,446	20,021	(4,144)	1,350	14,527	0.8%	40,000
139	Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	44.9%	155,180	2,559	---	---	2,559	0.7%	---
140	Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	20.6%	259,390	14,325	17,566	22,548	9,343	0.7%	---

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							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
141	Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	38.7%	419,770	(34,005)	40,216	---	6,211	0.6%	---
142	Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	24.5%	455,491	(6,625)	17,384	---	10,759	0.6%	60,000
143	Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	49.7%	3,340,417	95,522	29,837	89,370	35,989	0.5%	602,730
144	Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	46.9%	300,704	(20,316)	25,010	1,837	2,857	0.5%	5,000
145	Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	52.5%	233,361	1,308	133	---	1,441	0.3%	---
146	Holdingsford	On- & Off-Sale	---	749	371,965	195,376	176,589	47.5%	183,864	(7,275)	6,747	---	(528)	-0.1%	---
147	Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	46.6%	159,174	(30,415)	30,020	---	(395)	-0.1%	9,664
148	Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	27.3%	171,948	(1,508)	---	---	(1,508)	-0.2%	---
149	Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	43.8%	262,489	(42,210)	40,695	---	(1,515)	-0.3%	---
150	Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	33.5%	136,331	(6,626)	5,240	---	(1,386)	-0.4%	1
151	Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	32.0%	350,987	(6,743)	---	42	(6,785)	-0.6%	---
152	Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	24.7%	726,267	(397)	(24,175)	---	(24,572)	-0.8%	60,000
153	Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	43.5%	216,462	1,358	4,484	10,134	(4,292)	-0.9%	---
154	Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	26.1%	1,790,242	11,239	(3,716)	66,759	(59,236)	-0.9%	---
155	Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	23.4%	201,634	(7,946)	510	---	(7,436)	-0.9%	25,000
156	Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	25.6%	289,507	4,220	(16,189)	---	(11,969)	-1.0%	---
157	Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	27.6%	1,103,586	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
158	Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	23.7%	431,472	1,456	(24,194)	---	(22,738)	-1.2%	45,000
159	Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	32.4%	252,109	(47,249)	36,651	---	(10,598)	-1.7%	---
160	Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	23.8%	657,930	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
161	Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	23.2%	205,490	(21,732)	7,250	---	(14,482)	-1.8%	---
162	Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	46.4%	117,206	(14,892)	9,487	1,172	(6,577)	-3.0%	---
163	Sebekka	On- & Off-Sale	---	739	527,219	296,514	230,705	43.8%	246,707	(16,002)	---	93	(16,095)	-3.1%	---
164	Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	49.1%	273,400	(16,100)	2,050	7,831	(21,881)	-4.2%	---
165	Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	40.0%	309,630	(51,233)	24,238	408	(27,403)	-4.2%	---
166	Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	25.7%	1,097,899	(190,520)	7,665	---	(182,855)	-5.2%	240,000
167	Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	19.7%	118,736	(25,262)	---	---	(25,262)	-5.3%	---
168	Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	41.9%	789,017	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 7**  
**Comparison of City Liquor Store Operations - 2022**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
169	Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	21.6%	69,413	(15,791)	112	---	(15,679)	-6.3%	---
170	Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	35.2%	427,135	(76,096)	528	---	(75,568)	-7.6%	6,000
171	Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	29.5%	169,031	(41,924)	6,085	---	(35,839)	-8.3%	---
172	Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	27.3%	35,776	(8,384)	---	---	(8,384)	-8.4%	---
173	De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	43.6%	282,448	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
174	Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	46.3%	614,437	(174,381)	323	---	(174,058)	-18.3%	---
175	Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	42.3%	68,312	(26,503)	3,176	414	(23,741)	-24.0%	4,640
176	Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	19.4%	87,829	(51,928)	1,186	---	(50,742)	-27.5%	---
<b>Off-Sale Only</b>				<b>909,819</b>	<b>\$351,979,527</b>	<b>\$257,737,484</b>	<b>\$94,242,043</b>	<b>26.8%</b>	<b>\$68,573,672</b>	<b>\$25,668,371</b>	<b>(\$1,040,889)</b>	<b>\$1,090,878</b>	<b>\$23,536,604</b>	<b>6.7%</b>	<b>\$20,033,889</b>
<b>On- &amp; Off-Sale</b>				<b>85,902</b>	<b>\$80,258,299</b>	<b>\$48,453,655</b>	<b>\$31,804,644</b>	<b>39.6%</b>	<b>\$29,481,290</b>	<b>\$2,323,354</b>	<b>\$1,645,611</b>	<b>\$193,937</b>	<b>\$3,775,028</b>	<b>4.7%</b>	<b>\$2,899,027</b>
<b>All Stores</b>				<b>995,721</b>	<b>\$432,237,826</b>	<b>\$306,191,139</b>	<b>\$126,046,687</b>	<b>29.2%</b>	<b>\$98,054,962</b>	<b>\$27,991,725</b>	<b>\$604,722</b>	<b>\$1,284,815</b>	<b>\$27,311,632</b>	<b>6.3%</b>	<b>\$22,932,916</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 8**  
**Comparison of Metro Area City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	25.7%	1,097,899	(190,520)	7,665	---	(182,855)	-5.2%	240,000
Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	29.9%	2,320,251	931,790	(128,495)	12,938	790,357	7.3%	850,000
Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	26.1%	1,790,242	11,239	(3,716)	66,759	(59,236)	-0.9%	---
Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	24.8%	2,007,369	305,684	(17,066)	43,582	245,036	2.6%	378,850
Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	30.0%	2,591,577	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	30.6%	3,723,521	693,691	(69,456)	---	624,235	4.3%	995,327
Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	26.0%	1,212,002	447,542	(38,575)	37,334	371,633	5.8%	142,966
Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	27.7%	1,307,853	500,096	(31,031)	43,707	425,358	6.5%	338,500
Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	26.9%	4,533,001	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	26.4%	717,632	217,166	3,091	---	220,257	6.2%	275,000
Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	28.8%	688,608	410,769	7,929	---	418,698	11.0%	250,000
Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	24.9%	2,565,546	976,033	25,604	---	1,001,637	7.1%	834,530
Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	27.6%	1,103,586	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	31.8%	1,092,473	307,261	39,565	71	346,755	7.9%	242,466
Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	26.0%	1,351,817	476,703	(26,858)	---	449,845	6.4%	275,000
Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	24.7%	726,267	(397)	(24,175)	---	(24,572)	-0.8%	60,000
Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	27.9%	1,467,439	468,532	60,288	---	528,820	7.6%	240,000
Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	49.7%	3,340,417	95,522	29,837	89,370	35,989	0.5%	602,730
<b>Off-Sale Only</b>			<b>488,964</b>	<b>\$134,725,814</b>	<b>\$97,819,040</b>	<b>\$36,906,774</b>	<b>27.4%</b>	<b>\$29,204,610</b>	<b>\$7,702,164</b>	<b>(\$506,344)</b>	<b>\$383,053</b>	<b>\$6,812,767</b>	<b>5.1%</b>	<b>\$7,175,624</b>
<b>On- &amp; Off-Sale</b>			<b>18,867</b>	<b>\$11,323,706</b>	<b>\$6,488,033</b>	<b>\$4,835,673</b>	<b>42.7%</b>	<b>\$4,432,890</b>	<b>\$402,783</b>	<b>\$69,402</b>	<b>\$89,441</b>	<b>\$382,744</b>	<b>3.4%</b>	<b>\$845,196</b>
<b>All Stores</b>			<b>507,831</b>	<b>\$146,049,520</b>	<b>\$104,307,073</b>	<b>\$41,742,447</b>	<b>28.6%</b>	<b>\$33,637,500</b>	<b>\$8,104,947</b>	<b>(\$436,942)</b>	<b>\$472,494</b>	<b>\$7,195,511</b>	<b>4.9%</b>	<b>\$8,020,820</b>

Footnote:

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	27.3%	171,948	(1,508)	---	---	(1,508)	-0.2%	---
Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	21.7%	309,466	24,805	25,086	---	49,891	3.2%	78,000
Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	53.7%	241,411	21,055	1,888	---	22,943	4.7%	13,532
Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	24.3%	1,396,436	542,966	5,689	1,193	547,462	6.9%	286,074
Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	28.4%	156,476	19,238	---	66	19,172	3.1%	---
Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	58.2%	124,979	14,644	22,845	3,485	34,004	14.2%	27,668
Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	25.4%	338,529	108,132	816	18,459	90,489	5.1%	---
Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	33.5%	136,331	(6,626)	5,240	---	(1,386)	-0.4%	1
Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	27.1%	255,205	43,998	4,615	10,266	38,347	3.5%	---
Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	48.3%	315,818	72,547	37,823	---	110,370	13.7%	---
Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	26.7%	393,263	150,648	2,791	11,690	141,749	7.0%	55,000
Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	39.0%	498,206	269,440	12,106	---	281,546	14.3%	170,000
Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	32.4%	252,109	(47,249)	36,651	---	(10,598)	-1.7%	---
Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	31.4%	1,875,021	751,049	15,804	118,297	648,556	7.8%	774,499
Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	32.0%	423,577	28,021	45,585	---	73,606	5.2%	80,000
Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	54.5%	198,254	7,438	668	---	8,106	2.1%	5,000
Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	27.2%	915,941	615,626	32,633	6,200	642,059	11.4%	450,000
Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	41.9%	789,017	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500
Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	25.1%	413,813	47,032	10,592	---	57,624	3.1%	100,000
Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	41.8%	263,949	(10,313)	38,209	14,998	12,898	2.1%	---
Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	24.5%	455,491	(6,625)	17,384	---	10,759	0.6%	60,000
Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	43.5%	241,993	30,870	3,623	---	34,493	5.5%	11,776
Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	38.9%	253,174	(26,967)	41,144	182	13,995	2.4%	10,800
Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	27.1%	1,373,796	539,436	68,851	35	608,252	8.6%	475,000
Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	43.8%	262,489	(42,210)	40,695	---	(1,515)	-0.3%	---
Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	19.4%	87,829	(51,928)	1,186	---	(50,742)	-27.5%	---
Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	23.7%	210,318	28,167	638	---	28,805	2.9%	25,000
Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	47.0%	161,611	87,561	1,016	---	88,577	16.7%	9,000
Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	25.5%	972,650	724,172	(5,586)	---	718,586	10.8%	725,000

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- [16] The enterprise operation was sold.
- [21] The enterprise fund discontinued operations during the current year.
- \* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	43.5%	216,462	1,358	4,484	10,134	(4,292)	-0.9%	---
Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	39.2%	158,962	(43,740)	55,097	---	11,357	3.9%	---
Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	25.6%	304,513	95,781	1,706	---	97,487	6.2%	---
Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	59.5%	233,476	17,210	16,692	---	33,902	8.1%	40,961
Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	21.6%	69,413	(15,791)	112	---	(15,679)	-6.3%	---
Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	20.6%	127,416	36,220	208,129	---	244,349	30.7%	---
Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	20.6%	259,390	14,325	17,566	22,548	9,343	0.7%	---
Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	29.5%	134,870	23,794	(980)	---	22,814	4.2%	---
De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	43.6%	282,448	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	28.2%	770,979	300,705	(13,162)	7,670	279,873	7.4%	674,009
Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	27.1%	1,383,229	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	46.6%	159,174	(30,415)	30,020	---	(395)	-0.1%	9,664
Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	19.7%	118,736	(25,262)	---	---	(25,262)	-5.3%	---
Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	27.4%	1,593,173	746,731	(489,851)	344	256,536	3.0%	1,000,000
Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	27.3%	35,776	(8,384)	---	---	(8,384)	-8.4%	---
Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	28.5%	653,037	640,537	(89,199)	---	551,338	12.1%	376,550
Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	31.9%	1,319,097	1,014,713	(56,199)	---	958,514	13.1%	675,189
Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	51.4%	377,881	71,895	---	---	71,895	8.2%	4,723
Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	53.3%	417,385	112,825	123	4,819	108,129	10.9%	---
Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	56.8%	242,079	20,385	22,403	---	42,788	9.3%	28,612
Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	37.2%	218,303	8,355	56,866	---	65,221	10.7%	---
Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	56.2%	260,793	6,056	49,982	---	56,038	11.8%	---
Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	25.9%	385,348	252,126	206	12,459	239,873	9.8%	220,000
Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	26.1%	284,699	176,301	5,288	---	181,589	10.3%	60,000
Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	48.2%	183,141	31,647	---	---	31,647	7.1%	20,000
Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	29.6%	466,149	230,814	5,829	---	236,643	10.0%	200,004
Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	24.5%	243,288	111,812	5,631	---	117,443	8.1%	100,000
Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	29.9%	515,445	10,060	10,905	1,368	19,597	1.1%	---
Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	62.4%	142,470	73,598	8,515	3,003	79,110	22.9%	76,836

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	46.4%	117,206	(14,892)	9,487	1,172	(6,577)	-3.0%	---
Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	42.3%	68,312	(26,503)	3,176	414	(23,741)	-24.0%	4,640
Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	27.1%	355,233	54,797	165	5,542	49,420	3.3%	25,000
Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	46.8%	158,773	21,834	703	---	22,537	5.8%	---
Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	30.1%	726,557	250,964	(3,925)	1,581	245,458	7.6%	280,000
Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	42.7%	203,182	21,571	---	---	21,571	4.1%	(246)
Holdingford	On- & Off-Sale	---	749	371,965	195,376	176,589	47.5%	183,864	(7,275)	6,747	---	(528)	-0.1%	---
Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	25.0%	235,983	16,259	613	741	16,131	1.6%	---
Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	22.7%	1,209,000	451,931	995	---	452,926	6.2%	550,000
Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	28.5%	748,878	741,022	(927)	57,639	682,456	13.1%	350,000
Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	24.7%	251,097	(5,025)	19,575	---	14,550	1.5%	12,000
Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	27.3%	335,176	106,286	2,647	17,727	91,206	5.6%	56,000
Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	21.6%	281,611	82,761	---	8,035	74,726	4.4%	16,000
Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	41.3%	250,546	56,584	3,058	---	59,642	8.0%	20,000
Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	32.8%	249,722	17,739	54,642	---	72,381	8.9%	40,000
Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	26.6%	58,759	(868)	4,394	500	3,026	1.4%	---
Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	46.3%	614,437	(174,381)	323	---	(174,058)	-18.3%	---
Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	24.1%	134,084	17,366	2,881	---	20,247	3.2%	6,000
Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	52.3%	180,804	7,306	375	---	7,681	2.1%	30,000
Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	34.2%	374,706	22,693	74,240	---	96,933	8.3%	60,000
Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	40.3%	115,100	(20,112)	42,365	---	22,253	9.4%	---
Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	29.4%	879,353	5,059	57,061	---	62,120	2.1%	191,330
Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	25.0%	444,956	346,051	3,674	---	349,725	11.1%	354,412
Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	45.5%	67,613	29,948	46,697	---	76,645	35.7%	145,965
Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	23.7%	302,395	180,312	3,894	---	184,206	9.1%	114,000
Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	39.6%	591,792	297,909	237	---	298,146	13.3%	---
Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	21.9%	292,906	134,152	940	---	135,092	6.9%	38,463
Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	23.7%	431,472	1,456	(24,194)	---	(22,738)	-1.2%	45,000
Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	25.3%	157,308	35,389	1,387	---	36,776	4.8%	20,000

Footnotes:

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- [21] The enterprise fund discontinued operations during the current year.
- \* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	27.1%	100,964	30,945	---	---	30,945	6.4%	20,000
Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	36.6%	529,481	7,973	40,753	---	48,726	3.3%	---
Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	23.7%	483,454	67,062	14,424	201	81,285	3.5%	50,000
Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	40.5%	255,964	5,104	68,238	---	73,342	11.4%	20,500
Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	28.4%	1,054,632	953,146	(7,654)	56,078	889,414	12.6%	575,000
Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	44.3%	303,182	(9,890)	60,051	761	49,400	7.5%	(3,828)
Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	50.0%	190,701	2,356	31,461	---	33,817	8.8%	---
Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	37.6%	321,013	107,878	2,946	---	110,824	9.7%	65,000
Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	53.4%	229,242	54,700	6,197	---	60,897	11.5%	42,000
Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	24.2%	633,990	77,725	9,564	---	87,289	3.0%	225,000
Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	45.5%	136,952	12,570	1,287	---	13,857	4.2%	---
Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	45.1%	294,048	60,944	---	---	60,944	7.7%	41,692
Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	26.2%	521,251	184,947	3,704	536	188,115	7.0%	205,000
Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	26.7%	1,058,027	860,003	(82,243)	---	777,760	10.8%	---
Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	33.0%	461,954	189,404	---	---	189,404	9.6%	---
Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	25.2%	611,222	502,908	10,721	26,000	487,629	11.0%	301,000
Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	24.2%	414,049	183,006	16,793	---	199,799	8.1%	53,883
Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	46.0%	340,702	74,103	29,170	---	103,273	11.5%	35,000
New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	37.0%	268,753	40,274	9,528	---	49,802	6.0%	17,100
Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	33.9%	1,432,918	363,658	3,134	20,945	345,847	6.5%	265,000
North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	27.1%	947,054	94,535	21	---	94,556	2.5%	94,556
Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	27.4%	672,620	93,191	(33,110)	---	60,081	2.1%	50,000
Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	45.3%	156,135	2,740	9	---	2,749	0.8%	---
Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	53.3%	167,761	66,048	3,641	---	69,689	15.9%	2,000
Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	43.3%	329,290	46,123	300	---	46,423	5.4%	7,000
Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	44.9%	155,180	2,559	---	---	2,559	0.7%	---
Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	25.6%	289,507	4,220	(16,189)	---	(11,969)	-1.0%	---
Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	43.3%	291,472	9,366	1,893	---	11,259	1.6%	21,801
Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	35.3%	359,741	(36,102)	57,530	---	21,428	2.3%	25,128

Footnotes:

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**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	44.3%	92,158	(9,175)	12,433	---	3,258	1.7%	---
Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	25.7%	723,130	173,370	5,448	24,504	154,314	4.4%	---
Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	21.9%	401,446	20,021	(4,144)	1,350	14,527	0.8%	40,000
Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	30.3%	320,865	166,028	3,053	---	169,081	10.5%	141,156
Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	28.8%	694,636	577,766	30,626	1,250	607,142	13.8%	314,050
Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	28.7%	507,844	176,878	(303)	---	176,575	7.4%	185,000
Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	26.0%	324,195	171,218	1,642	---	172,860	9.1%	191,317
Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	25.3%	622,521	823,895	(85,844)	---	738,051	12.9%	35,872
Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	26.8%	290,677	26,773	4,419	3,687	27,505	2.3%	5,286
Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	35.7%	247,282	48,619	42,009	---	90,628	10.9%	---
Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	61.0%	291,307	18,185	21,860	---	40,045	7.9%	20,000
Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	25.9%	568,699	116,396	(15,753)	3,662	96,981	3.7%	122,165
Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	35.2%	427,135	(76,096)	528	---	(75,568)	-7.6%	6,000
Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	27.0%	320,218	283,163	804	---	283,967	12.7%	200,000
Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	49.2%	293,143	3,482	9,001	---	12,483	2.1%	---
Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	40.0%	309,630	(51,233)	24,238	408	(27,403)	-4.2%	---
Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	33.4%	293,573	87,664	10,935	---	98,599	8.7%	189,042
Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	23.8%	657,930	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
Sebeka	On- & Off-Sale	---	739	527,219	296,514	230,705	43.8%	246,707	(16,002)	---	93	(16,095)	-3.1%	---
Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	38.7%	419,770	(34,005)	40,216	---	6,211	0.6%	---
Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	43.2%	461,777	67,559	1,522	524	68,557	5.6%	---
Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	46.9%	300,704	(20,316)	25,010	1,837	2,857	0.5%	5,000
Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	29.5%	169,031	(41,924)	6,085	---	(35,839)	-8.3%	---
Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	30.4%	1,173,752	1,607	75,827	18,143	59,291	1.5%	175,000
Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	22.5%	883,735	260,609	462	---	261,071	5.1%	431,307
Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	28.1%	186,403	57,025	6,383	---	63,408	7.3%	97,465
Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	44.0%	284,435	14,628	2,264	---	16,892	2.5%	2,500
Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	26.7%	553,146	247,230	7,114	---	254,344	8.5%	259
Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	52.5%	233,361	1,308	133	---	1,441	0.3%	---

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- \* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2022**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	23.2%	205,490	(21,732)	7,250	---	(14,482)	-1.8%	---
Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	23.4%	201,634	(7,946)	510	---	(7,436)	-0.9%	25,000
Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	53.4%	157,724	58,080	84	---	58,164	14.4%	---
Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	26.4%	361,663	352,467	(16,020)	---	336,447	12.4%	120,000
Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	27.2%	254,869	44,105	1,662	---	45,767	4.2%	71,912
Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	49.1%	273,400	(16,100)	2,050	7,831	(21,881)	-4.2%	---
Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	27.1%	351,058	200,344	---	---	200,344	9.9%	85,000
Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	32.0%	350,987	(6,743)	---	42	(6,785)	-0.6%	---
Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	24.4%	216,517	63,511	3,264	12,368	54,407	4.7%	---
West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	45.8%	140,184	(23,946)	50,348	---	26,402	10.4%	---
Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	25.8%	500,013	122,071	1,286	---	123,357	5.1%	100,000
Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	50.2%	111,440	20,963	16,397	---	37,360	14.2%	20,600
Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	25.8%	914,957	431,970	(14,323)	16,125	401,522	7.7%	275,000
<b>Off-Sale Only</b>			<b>420,855</b>	<b>\$217,253,713</b>	<b>\$159,918,444</b>	<b>\$57,335,269</b>	<b>26.4%</b>	<b>\$39,369,062</b>	<b>\$17,966,207</b>	<b>(\$534,545)</b>	<b>\$707,825</b>	<b>\$16,723,837</b>	<b>7.7%</b>	<b>\$12,858,265</b>
<b>On- &amp; Off-Sale</b>			<b>67,035</b>	<b>\$68,934,593</b>	<b>\$41,965,622</b>	<b>\$26,968,971</b>	<b>39.1%</b>	<b>\$25,048,400</b>	<b>\$1,920,571</b>	<b>\$1,576,209</b>	<b>\$104,496</b>	<b>\$3,392,284</b>	<b>4.9%</b>	<b>\$2,053,831</b>
<b>All Stores</b>			<b>487,890</b>	<b>\$286,188,306</b>	<b>\$201,884,066</b>	<b>\$84,304,240</b>	<b>29.5%</b>	<b>\$64,417,462</b>	<b>\$19,886,778</b>	<b>\$1,041,664</b>	<b>\$812,321</b>	<b>\$20,116,121</b>	<b>7.0%</b>	<b>\$14,912,096</b>

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## **Appendix 2**

### **2022 Liquor Store Tables and Maps by Economic Development Region**

**Table 10**  
**Comparison of Off-Sale City Liquor Store Operations - 2022**  
**Average Per Store by Economic Development Region**

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	15,538	4	2,492,393	1,875,001	617,392	24.8%	431,740	185,652	317	---	185,969	179,077
2 - Headwaters	21,544	4	3,404,464	2,412,156	992,308	29.1%	734,170	258,138	5,517	40,315	223,340	193,625
3 - Arrowhead	10,942	5	1,928,821	1,418,950	509,871	26.4%	384,790	125,081	8,831	737	133,174	56,710
4 - West Central	60,443	16	2,590,429	1,885,002	705,427	27.2%	463,249	242,178	(2,147)	7,280	232,752	140,322
5 - North Central	9,013	3	1,947,246	1,448,642	498,604	25.6%	306,309	192,295	(3,488)	---	188,807	101,971
6E - Southwest Central	31,789	6	2,701,344	2,064,596	636,748	23.6%	452,603	184,146	35,730	5,835	214,041	187,402
6W - Upper Southwest	12,593	5	1,157,281	851,764	305,517	26.4%	231,370	74,147	1,671	120	75,698	65,000
7E - East Central	46,974	9	3,668,300	2,708,948	959,351	26.2%	611,072	348,279	(6,108)	9,293	332,878	219,603
7W - Central	96,864	10	4,016,427	2,953,389	1,063,038	26.5%	725,475	337,564	(58,893)	19,266	259,405	282,401
8 - Southwest	54,238	9	2,689,015	1,974,952	714,063	26.6%	494,403	219,659	(5,232)	10,399	204,029	163,105
9 - South Central	24,865	8	1,240,425	899,230	341,196	27.5%	239,577	101,619	(7,180)	1,609	92,831	85,699
10 - Southeast	36,052	4	1,858,901	1,409,970	448,932	24.2%	364,364	84,568	(7,883)	2,009	74,676	32,366
11 - 7-County Metro Area	488,964	36	3,742,384	2,717,196	1,025,188	27.4%	811,239	213,949	(14,065)	10,640	189,244	199,323
<b>Average for Off-Sale</b>	<b>909,819</b>	<b>119</b>	<b>\$2,957,811</b>	<b>\$2,165,861</b>	<b>\$791,950</b>	<b>26.8%</b>	<b>\$576,249</b>	<b>\$215,701</b>	<b>(\$8,747)</b>	<b>\$9,167</b>	<b>\$197,787</b>	<b>\$168,352</b>

\*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

**Table 11**  
**Comparison of On-Sale City Liquor Store Operations - 2022**  
**Average Per Store by Economic Development Region**

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	1,319	4	503,951	257,475	246,476	48.9%	219,406	27,070	2,209	---	29,279	23,625
2 - Headwaters	4,136	8	900,933	528,929	372,005	41.3%	331,170	40,834	13,047	1,417	52,464	33,254
3 - Arrowhead	7,585	11	671,654	382,559	289,095	43.0%	256,552	32,543	16,023	48	48,518	21,248
4 - West Central	7,391	12	605,133	342,502	262,630	43.4%	250,965	11,665	12,529	---	24,194	10,588
5 - North Central	8,674	15	1,029,635	645,856	383,779	37.3%	329,780	53,998	9,033	2,181	60,850	24,079
6E - Southwest Central	2,051	3	582,125	329,103	253,021	43.5%	290,941	(37,920)	29,981	748	(8,687)	1,667
6W - Upper Southwest	4,047	5	534,683	335,238	199,445	37.3%	217,436	(17,991)	29,599	3,370	8,238	9,315
7E - East Central	10,807	9	1,494,186	999,581	494,606	33.1%	446,613	47,993	19,040	2,727	64,307	77,105
7W - Central	5,257	4	732,854	472,873	259,981	35.5%	257,907	2,074	14,336	196	16,214	---
8 - Southwest	2,671	7	405,365	208,555	196,810	48.6%	183,468	13,342	6,908	2,046	18,204	14,929
9 - South Central	6,726	6	572,084	356,042	216,042	37.8%	232,136	(16,094)	47,222	69	31,059	14,190
10 - Southeast	6,371	5	509,617	310,186	199,431	39.1%	210,564	(11,133)	40,517	152	29,232	7,234
11 - 7-County Metro Area	18,867	3	3,774,569	2,162,678	1,611,891	42.7%	1,477,630	134,261	23,134	29,814	127,581	281,732
<b>Average for On-Sale</b>	<b>85,902</b>	<b>92</b>	<b>\$872,373</b>	<b>\$526,670</b>	<b>\$345,703</b>	<b>39.6%</b>	<b>\$320,449</b>	<b>\$25,254</b>	<b>\$17,887</b>	<b>\$2,108</b>	<b>\$41,033</b>	<b>\$31,511</b>

\*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

**Table 12**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>1 - Northwest</b>														
Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	171,948	27.6%	(1,508)	---	---	(1,508)	-0.2%	---
Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	183,141	41.1%	31,647	---	---	31,647	7.1%	20,000
Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	180,804	50.3%	7,306	375	---	7,681	2.1%	30,000
Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	229,242	43.1%	54,700	6,197	---	60,897	11.5%	42,000
Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	320,218	14.3%	283,163	804	---	283,967	12.7%	200,000
Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	883,735	17.4%	260,609	462	---	261,071	5.1%	431,307
Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	284,435	41.9%	14,628	2,264	---	16,892	2.5%	2,500
Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	351,058	17.3%	200,344	---	---	200,344	9.9%	85,000
<b>Total for Region</b>			<b>16,857</b>	<b>\$11,985,374</b>	<b>\$8,529,904</b>	<b>\$3,455,470</b>	<b>\$2,604,581</b>	<b>21.7%</b>	<b>\$850,889</b>	<b>\$10,102</b>	<b>\$---</b>	<b>\$860,991</b>	<b>7.2%</b>	<b>\$810,807</b>
<b>Percent of Total MLS Operations</b>			<b>1.7%</b>	<b>2.8%</b>	<b>2.8%</b>	<b>2.7%</b>	<b>2.7%</b>		<b>3.0%</b>	<b>1.7%</b>	<b>---</b>	<b>3.2%</b>		<b>3.5%</b>
<b>2 - Headwaters</b>														
Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	241,411	49.4%	21,055	1,888	---	22,943	4.7%	13,532
Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	338,529	19.2%	108,132	816	18,459	90,489	5.1%	---
Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	498,206	25.3%	269,440	12,106	---	281,546	14.3%	170,000
Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	1,875,021	22.4%	751,049	15,804	118,297	648,556	7.8%	774,499
Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	789,017	48.2%	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500
Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	250,546	33.7%	56,584	3,058	---	59,642	8.0%	20,000
Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	529,481	36.1%	7,973	40,753	---	48,726	3.3%	---
Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	340,702	37.8%	74,103	29,170	---	103,273	11.5%	35,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	723,130	20.7%	173,370	5,448	24,504	154,314	4.4%	---
<b>Total for Region</b>			<b>25,680</b>	<b>\$20,825,322</b>	<b>\$13,880,053</b>	<b>\$6,945,269</b>	<b>\$5,586,043</b>	<b>26.8%</b>	<b>\$1,359,226</b>	<b>\$126,441</b>	<b>\$172,597</b>	<b>\$1,313,070</b>	<b>6.3%</b>	<b>\$1,040,531</b>
<b>Percent of Total MLS Operations</b>			<b>2.6%</b>	<b>4.8%</b>	<b>4.5%</b>	<b>5.5%</b>	<b>5.7%</b>	<b>4.9%</b>	<b>20.9%</b>	<b>13.4%</b>	<b>4.8%</b>	<b>4.5%</b>		
<b>3 - Arrowhead</b>														
Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	309,466	20.1%	24,805	25,086	---	49,891	3.2%	78,000
Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	315,818	39.3%	72,547	37,823	---	110,370	13.7%	---
Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	252,109	39.9%	(47,249)	36,651	---	(10,598)	-1.7%	---
Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	198,254	52.5%	7,438	668	---	8,106	2.1%	5,000
Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	304,513	19.5%	95,781	1,706	---	97,487	6.2%	---
Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	233,476	55.4%	17,210	16,692	---	33,902	8.1%	40,961
Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	466,149	19.8%	230,814	5,829	---	236,643	10.0%	200,004
Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	67,613	31.5%	29,948	46,697	---	76,645	35.7%	145,965
Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	461,954	23.4%	189,404	---	---	189,404	9.6%	---
Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	156,135	44.5%	2,740	9	---	2,749	0.8%	---
Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	291,472	41.9%	9,366	1,893	---	11,259	1.6%	21,801
Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	92,158	49.2%	(9,175)	12,433	---	3,258	1.7%	---
Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	290,677	24.5%	26,773	4,419	3,687	27,505	2.3%	5,286
Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	291,307	57.4%	18,185	21,860	---	40,045	7.9%	20,000
Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	461,777	37.7%	67,559	1,522	524	68,557	5.6%	---

Footnotes:

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[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	553,146	18.4%	247,230	7,114	---	254,344	8.5%	259
<b>Total for Region</b>			<b>18,527</b>	<b>\$17,032,296</b>	<b>\$11,302,896</b>	<b>\$5,729,400</b>	<b>\$4,746,024</b>	<b>27.9%</b>	<b>\$983,376</b>	<b>\$220,402</b>	<b>\$4,211</b>	<b>\$1,199,567</b>	<b>7.0%</b>	<b>\$517,276</b>
<b>Percent of Total MLS Operations</b>			<b>1.9%</b>	<b>3.9%</b>	<b>3.7%</b>	<b>4.5%</b>	<b>4.8%</b>		<b>3.5%</b>	<b>36.4%</b>	<b>0.3%</b>	<b>4.4%</b>		<b>2.3%</b>
<b>4 - West Central</b>														
Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	1,396,436	17.5%	542,966	5,689	1,193	547,462	6.9%	286,074
Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	255,205	23.1%	43,998	4,615	10,266	38,347	3.5%	---
Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	393,263	19.3%	150,648	2,791	11,690	141,749	7.0%	55,000
Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	241,993	38.6%	30,870	3,623	---	34,493	5.5%	11,776
Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	161,611	30.5%	87,561	1,016	---	88,577	16.7%	9,000
Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	69,413	28.0%	(15,791)	112	---	(15,679)	-6.3%	---
Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	1,383,229	15.5%	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	118,736	25.0%	(25,262)	---	---	(25,262)	-5.3%	---
Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	1,319,097	18.0%	1,014,713	(56,199)	---	958,514	13.1%	675,189
Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	218,303	35.8%	8,355	56,866	---	65,221	10.7%	---
Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	284,699	16.1%	176,301	5,288	---	181,589	10.3%	60,000
Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	355,233	23.5%	54,797	165	5,542	49,420	3.3%	25,000
Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	203,182	38.6%	21,571	---	---	21,571	4.1%	(246)
Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	614,437	64.6%	(174,381)	323	---	(174,058)	-18.3%	---
Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	136,952	41.7%	12,570	1,287	---	13,857	4.2%	---
Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	294,048	37.3%	60,944	---	---	60,944	7.7%	41,692

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)	
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales		
Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	414,049	16.8%	183,006	16,793	---	199,799	8.1%	53,883	
New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	268,753	32.2%	40,274	9,528	---	49,802	6.0%	17,100	
Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	167,761	38.3%	66,048	3,641	---	69,689	15.9%	2,000	
Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	359,741	39.2%	(36,102)	57,530	---	21,428	2.3%	25,128	
Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	320,865	19.9%	166,028	3,053	---	169,081	10.5%	141,156	
Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	694,636	15.7%	577,766	30,626	1,250	607,142	13.8%	314,050	
Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	233,361	52.2%	1,308	133	---	1,441	0.3%	---	
Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	205,490	26.0%	(21,732)	7,250	---	(14,482)	-1.8%	---	
Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	201,634	24.4%	(7,946)	510	---	(7,436)	-0.9%	25,000	
Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	111,440	42.3%	20,963	16,397	---	37,360	14.2%	20,600	
<b>Total for Region</b>			<b>67,834</b>	<b>\$48,708,457</b>	<b>\$34,270,060</b>	<b>\$14,438,397</b>	<b>\$10,423,567</b>	<b>21.4%</b>	<b>\$4,014,830</b>	<b>\$115,999</b>	<b>\$116,478</b>	<b>\$4,014,351</b>	<b>8.2%</b>	<b>\$2,372,197</b>	
<b>Percent of Total MLS Operations</b>			<b>6.8%</b>	<b>11.3%</b>	<b>11.2%</b>	<b>11.5%</b>	<b>10.6%</b>		<b>14.3%</b>	<b>19.2%</b>	<b>9.1%</b>	<b>14.7%</b>		<b>10.3%</b>	
<b>5 - North Central</b>															
Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	253,174	43.5%	(26,967)	41,144	182	13,995	2.4%	10,800	
Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	216,462	43.2%	1,358	4,484	10,134	(4,292)	-0.9%	---	
Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	159,174	57.6%	(30,415)	30,020	---	(395)	-0.1%	9,664	
Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	377,881	43.2%	71,895	---	---	71,895	8.2%	4,723	
Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	515,445	29.3%	10,060	10,905	1,368	19,597	1.1%	---	
Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	302,395	14.9%	180,312	3,894	---	184,206	9.1%	114,000	
Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	591,792	26.3%	297,909	237	---	298,146	13.3%	---	
Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	321,013	28.1%	107,878	2,946	---	110,824	9.7%	65,000	
Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	1,432,918	27.0%	363,658	3,134	20,945	345,847	6.5%	265,000	

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**Table 12**  
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Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	247,282	29.8%	48,619	42,009	---	90,628	10.9%	---
Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	427,135	42.8%	(76,096)	528	---	(75,568)	-7.6%	6,000
Sebeka	On- & Off-Sale	---	739	527,219	296,514	230,705	246,707	46.8%	(16,002)	---	93	(16,095)	-3.1%	---
Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	157,724	39.0%	58,080	84	---	58,164	14.4%	---
Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	361,663	13.4%	352,467	(16,020)	---	336,447	12.4%	120,000
Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	254,869	23.2%	44,105	1,662	---	45,767	4.2%	71,912
<b>Total for Region</b>			<b>17,687</b>	<b>\$21,286,257</b>	<b>\$14,033,762</b>	<b>\$7,252,495</b>	<b>\$5,865,634</b>	<b>27.6%</b>	<b>\$1,386,861</b>	<b>\$125,027</b>	<b>\$32,722</b>	<b>\$1,479,166</b>	<b>6.9%</b>	<b>\$667,099</b>
<b>Percent of Total MLS Operations</b>			<b>1.8%</b>	<b>4.9%</b>	<b>4.6%</b>	<b>5.8%</b>	<b>6.0%</b>		<b>5.0%</b>	<b>20.7%</b>	<b>2.5%</b>	<b>5.4%</b>		<b>2.9%</b>
<b>6E - Southwest Central</b>														
Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	262,489	52.2%	(42,210)	40,695	---	(1,515)	-0.3%	---
Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	127,416	16.0%	36,220	208,129	---	244,349	30.7%	---
Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	259,390	19.5%	14,325	17,566	22,548	9,343	0.7%	---
Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	385,348	15.7%	252,126	206	12,459	239,873	9.8%	220,000
Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	1,209,000	16.5%	451,931	995	---	452,926	6.2%	550,000
Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	444,956	14.1%	346,051	3,674	---	349,725	11.1%	354,412
Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	289,507	25.3%	4,220	(16,189)	---	(11,969)	-1.0%	---
Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	309,630	48.0%	(51,233)	24,238	408	(27,403)	-4.2%	---
Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	300,704	50.3%	(20,316)	25,010	1,837	2,857	0.5%	5,000
<b>Total for Region</b>			<b>33,840</b>	<b>\$17,954,440</b>	<b>\$13,374,886</b>	<b>\$4,579,554</b>	<b>\$3,588,440</b>	<b>20.0%</b>	<b>\$991,114</b>	<b>\$304,324</b>	<b>\$37,252</b>	<b>\$1,258,186</b>	<b>7.0%</b>	<b>\$1,129,412</b>
<b>Percent of Total MLS Operations</b>			<b>3.4%</b>	<b>4.2%</b>	<b>4.4%</b>	<b>3.6%</b>	<b>3.7%</b>		<b>3.5%</b>	<b>50.3%</b>	<b>2.9%</b>	<b>4.6%</b>		<b>4.9%</b>
<b>6W - Upper Southwest</b>														
Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	156,476	25.3%	19,238	---	66	19,172	3.1%	---

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							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	423,577	30.0%	28,021	45,585	---	73,606	5.2%	80,000
Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	263,949	43.6%	(10,313)	38,209	14,998	12,898	2.1%	---
Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	134,870	25.1%	23,794	(980)	---	22,814	4.2%	---
De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	282,448	65.0%	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	243,288	16.8%	111,812	5,631	---	117,443	8.1%	100,000
Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	117,206	53.2%	(14,892)	9,487	1,172	(6,577)	-3.0%	---
Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	100,964	20.7%	30,945	---	---	30,945	6.4%	20,000
Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	521,251	19.4%	184,947	3,704	536	188,115	7.0%	205,000
<b>Total for Region</b>			<b>16,640</b>	<b>\$8,459,823</b>	<b>\$5,935,013</b>	<b>\$2,524,810</b>	<b>\$2,244,029</b>	<b>26.5%</b>	<b>\$280,781</b>	<b>\$156,350</b>	<b>\$17,450</b>	<b>\$419,681</b>	<b>5.0%</b>	<b>\$371,576</b>
<b>Percent of Total MLS Operations</b>			<b>1.7%</b>	<b>2.0%</b>	<b>1.9%</b>	<b>2.0%</b>	<b>2.3%</b>		<b>1.0%</b>	<b>25.9%</b>	<b>1.4%</b>	<b>1.5%</b>		<b>1.6%</b>
<b>7E - East Central</b>														
Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	455,491	24.8%	(6,625)	17,384	---	10,759	0.6%	60,000
Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	972,650	14.6%	724,172	(5,586)	---	718,586	10.8%	725,000
Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	417,385	42.0%	112,825	123	4,819	108,129	10.9%	---
Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	242,079	52.4%	20,385	22,403	---	42,788	9.3%	28,612
Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	726,557	22.4%	250,964	(3,925)	1,581	245,458	7.6%	280,000
Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	748,878	14.3%	741,022	(927)	57,639	682,456	13.1%	350,000
Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	251,097	25.2%	(5,025)	19,575	---	14,550	1.5%	12,000
Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	879,353	29.2%	5,059	57,061	---	62,120	2.1%	191,330
Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	633,990	21.5%	77,725	9,564	---	87,289	3.0%	225,000
Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	611,222	13.8%	502,908	10,721	26,000	487,629	11.0%	301,000
North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	947,054	24.7%	94,535	21	---	94,556	2.5%	94,556

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							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	329,290	38.0%	46,123	300	---	46,423	5.4%	7,000
Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	507,844	21.3%	176,878	(303)	---	176,575	7.4%	185,000
Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	622,521	10.9%	823,895	(85,844)	---	738,051	12.9%	35,872
Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	1,173,752	30.3%	1,607	75,827	18,143	59,291	1.5%	175,000
<b>Total for Region</b>			<b>57,781</b>	<b>\$46,462,373</b>	<b>\$33,376,762</b>	<b>\$13,085,611</b>	<b>\$9,519,163</b>	<b>20.5%</b>	<b>\$3,566,448</b>	<b>\$116,394</b>	<b>\$108,182</b>	<b>\$3,574,660</b>	<b>7.7%</b>	<b>\$2,670,370</b>
<b>Percent of Total MLS Operations</b>			<b>5.8%</b>	<b>10.7%</b>	<b>10.9%</b>	<b>10.4%</b>	<b>9.7%</b>		<b>12.7%</b>	<b>19.2%</b>	<b>8.4%</b>	<b>13.1%</b>		<b>11.6%</b>
<b>7W - Central</b>														
Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	915,941	16.3%	615,626	32,633	6,200	642,059	11.4%	450,000
Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	1,373,796	19.4%	539,436	68,851	35	608,252	8.6%	475,000
Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	770,979	20.3%	300,705	(13,162)	7,670	279,873	7.4%	674,009
Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	1,593,173	18.7%	746,731	(489,851)	344	256,536	3.0%	1,000,000
Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	260,793	54.9%	6,056	49,982	---	56,038	11.8%	---
Holdingford	On- & Off-Sale	---	749	371,965	195,376	176,589	183,864	49.4%	(7,275)	6,747	---	(528)	-0.1%	---
Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	235,983	23.4%	16,259	613	741	16,131	1.6%	---
Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	483,454	20.8%	67,062	14,424	201	81,285	3.5%	50,000
Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	1,058,027	14.7%	860,003	(82,243)	---	777,760	10.8%	---
Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	401,446	20.8%	20,021	(4,144)	1,350	14,527	0.8%	40,000
Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	657,930	17.7%	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	350,987	32.6%	(6,743)	---	42	(6,785)	-0.6%	---
<b>Total for Region</b>			<b>102,121</b>	<b>\$43,095,688</b>	<b>\$31,425,383</b>	<b>\$11,670,305</b>	<b>\$8,286,373</b>	<b>19.2%</b>	<b>\$3,383,932</b>	<b>(\$531,590)</b>	<b>\$193,440</b>	<b>\$2,658,902</b>	<b>6.2%</b>	<b>\$2,824,009</b>
<b>Percent of Total MLS Operations</b>			<b>10.3%</b>	<b>10.0%</b>	<b>10.3%</b>	<b>9.3%</b>	<b>8.5%</b>		<b>12.1%</b>	<b>-87.9%</b>	<b>15.1%</b>	<b>9.7%</b>		<b>12.3%</b>

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							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>8 - Southwest</b>														
Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	124,979	52.1%	14,644	22,845	3,485	34,004	14.2%	27,668
Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	136,331	35.2%	(6,626)	5,240	---	(1,386)	-0.4%	1
Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	142,470	41.2%	73,598	8,515	3,003	79,110	22.9%	76,836
Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	158,773	41.1%	21,834	703	---	22,537	5.8%	---
Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	335,176	20.7%	106,286	2,647	17,727	91,206	5.6%	56,000
Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	134,084	21.4%	17,366	2,881	---	20,247	3.2%	6,000
Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	431,472	23.7%	1,456	(24,194)	---	(22,738)	-1.2%	45,000
Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	1,054,632	14.9%	953,146	(7,654)	56,078	889,414	12.6%	575,000
Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	155,180	44.1%	2,559	---	---	2,559	0.7%	---
Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	324,195	17.0%	171,218	1,642	---	172,860	9.1%	191,317
Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	568,699	21.5%	116,396	(15,753)	3,662	96,981	3.7%	122,165
Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	293,143	48.6%	3,482	9,001	---	12,483	2.1%	---
Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	186,403	21.5%	57,025	6,383	---	63,408	7.3%	97,465
Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	273,400	52.2%	(16,100)	2,050	7,831	(21,881)	-4.2%	---
Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	500,013	20.7%	122,071	1,286	---	123,357	5.1%	100,000
Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	914,957	17.5%	431,970	(14,323)	16,125	401,522	7.7%	275,000
<b>Total for Region</b>			<b>56,909</b>	<b>\$27,038,685</b>	<b>\$19,234,453</b>	<b>\$7,804,232</b>	<b>\$5,733,907</b>	<b>21.2%</b>	<b>\$2,070,325</b>	<b>\$1,269</b>	<b>\$107,911</b>	<b>\$1,963,683</b>	<b>7.3%</b>	<b>\$1,572,452</b>
<b>Percent of Total MLS Operations</b>			<b>5.7%</b>	<b>6.3%</b>	<b>6.3%</b>	<b>6.2%</b>	<b>5.8%</b>		<b>7.4%</b>	<b>0.2%</b>	<b>8.4%</b>	<b>7.2%</b>		<b>6.9%</b>
<b>9 - South Central</b>														
Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	413,813	22.6%	47,032	10,592	---	57,624	3.1%	100,000
Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	87,829	47.5%	(51,928)	1,186	---	(50,742)	-27.5%	---

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							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	158,962	54.1%	(43,740)	55,097	---	11,357	3.9%	---
Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	35,776	35.7%	(8,384)	---	---	(8,384)	-8.4%	---
Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	653,037	14.4%	640,537	(89,199)	---	551,338	12.1%	376,550
Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	68,312	69.2%	(26,503)	3,176	414	(23,741)	-24.0%	4,640
Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	58,759	27.0%	(868)	4,394	500	3,026	1.4%	---
Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	374,706	32.2%	22,693	74,240	---	96,933	8.3%	60,000
Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	115,100	48.8%	(20,112)	42,365	---	22,253	9.4%	---
Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	157,308	20.6%	35,389	1,387	---	36,776	4.8%	20,000
Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	255,964	39.7%	5,104	68,238	---	73,342	11.4%	20,500
Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	293,573	25.8%	87,664	10,935	---	98,599	8.7%	189,042
Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	419,770	42.1%	(34,005)	40,216	---	6,211	0.6%	---
Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	216,517	18.9%	63,511	3,264	12,368	54,407	4.7%	---
<b>Total for Region</b>			<b>31,591</b>	<b>\$13,355,904</b>	<b>\$9,330,088</b>	<b>\$4,025,816</b>	<b>\$3,309,426</b>	<b>24.8%</b>	<b>\$716,390</b>	<b>\$225,891</b>	<b>\$13,282</b>	<b>\$928,999</b>	<b>7.0%</b>	<b>\$770,732</b>
<b>Percent of Total MLS Operations</b>			<b>3.2%</b>	<b>3.1%</b>	<b>3.0%</b>	<b>3.2%</b>	<b>3.4%</b>		<b>2.6%</b>	<b>37.4%</b>	<b>1.0%</b>	<b>3.4%</b>		<b>3.4%</b>
<b>10 - Southeast</b>														
Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	210,318	20.9%	28,167	638	---	28,805	2.9%	25,000
Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	281,611	16.7%	82,761	---	8,035	74,726	4.4%	16,000
Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	249,722	30.6%	17,739	54,642	---	72,381	8.9%	40,000
Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	292,906	15.0%	134,152	940	---	135,092	6.9%	38,463
Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	303,182	45.8%	(9,890)	60,051	761	49,400	7.5%	(3,828)
Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	190,701	49.4%	2,356	31,461	---	33,817	8.8%	---
Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	672,620	24.0%	93,191	(33,110)	---	60,081	2.1%	50,000

Footnotes:

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[16] The enterprise operation was sold.

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**Table 12**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	169,031	39.3%	(41,924)	6,085	---	(35,839)	-8.3%	---
West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	140,184	55.3%	(23,946)	50,348	---	26,402	10.4%	---
<b>Total for Region</b>			<b>42,423</b>	<b>\$9,983,687</b>	<b>\$7,190,806</b>	<b>\$2,792,881</b>	<b>\$2,510,275</b>	<b>25.1%</b>	<b>\$282,606</b>	<b>\$171,055</b>	<b>\$8,796</b>	<b>\$444,865</b>	<b>4.5%</b>	<b>\$165,635</b>
<b>Percent of Total MLS Operations</b>			<b>4.3%</b>	<b>2.3%</b>	<b>2.3%</b>	<b>2.2%</b>	<b>2.6%</b>		<b>1.0%</b>	<b>28.3%</b>	<b>0.7%</b>	<b>1.6%</b>		<b>0.7%</b>
<b>11 - 7-County Metro Area</b>														
Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	1,097,899	31.1%	(190,520)	7,665	---	(182,855)	-5.2%	240,000
Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	2,320,251	21.3%	931,790	(128,495)	12,938	790,357	7.3%	850,000
Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	1,790,242	25.9%	11,239	(3,716)	66,759	(59,236)	-0.9%	---
Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	2,007,369	21.5%	305,684	(17,066)	43,582	245,036	2.6%	378,850
Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	2,591,577	21.5%	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	3,723,521	25.8%	693,691	(69,456)	---	624,235	4.3%	995,327
Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	1,212,002	19.0%	447,542	(38,575)	37,334	371,633	5.8%	142,966
Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	1,307,853	20.1%	500,096	(31,031)	43,707	425,358	6.5%	338,500
Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	4,533,001	20.7%	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	717,632	20.2%	217,166	3,091	---	220,257	6.2%	275,000
Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	688,608	18.0%	410,769	7,929	---	418,698	11.0%	250,000
Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	2,565,546	18.1%	976,033	25,604	---	1,001,637	7.1%	834,530
Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	1,103,586	25.8%	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	1,092,473	24.8%	307,261	39,565	71	346,755	7.9%	242,466
Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	1,351,817	19.2%	476,703	(26,858)	---	449,845	6.4%	275,000
Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	726,267	24.7%	(397)	(24,175)	---	(24,572)	-0.8%	60,000
Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	1,467,439	21.1%	468,532	60,288	---	528,820	7.6%	240,000

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**Table 12**  
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**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)	
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)		Percent of Sales
Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	3,340,417	48.3%	95,522	29,837	89,370	35,989	0.5%	602,730
<b>Total for Region</b>			<b>507,831</b>	<b>\$146,049,520</b>	<b>\$104,307,073</b>	<b>\$41,742,447</b>	<b>\$33,637,500</b>	<b>23.0%</b>	<b>\$8,104,947</b>	<b>(\$436,942)</b>	<b>\$472,494</b>	<b>\$7,195,511</b>	<b>4.9%</b>	<b>\$8,020,820</b>
<b>Percent of Total MLS Operations</b>			<b>51.0%</b>	<b>33.8%</b>	<b>34.1%</b>	<b>33.1%</b>	<b>34.3%</b>		<b>29.0%</b>	<b>-72.3%</b>	<b>36.8%</b>	<b>26.3%</b>		<b>35.0%</b>
<b>Off-Sale Only</b>			<b>909,819</b>	<b>\$351,979,527</b>	<b>\$257,737,484</b>	<b>\$94,242,043</b>	<b>\$68,573,672</b>	<b>19.5%</b>	<b>\$25,668,371</b>	<b>(\$1,040,889)</b>	<b>\$1,090,878</b>	<b>\$23,536,604</b>	<b>6.7%</b>	<b>\$20,033,889</b>
<b>On- &amp; Off-Sale</b>			<b>85,902</b>	<b>\$80,258,299</b>	<b>\$48,453,655</b>	<b>\$31,804,644</b>	<b>\$29,481,290</b>	<b>36.7%</b>	<b>\$2,323,354</b>	<b>\$1,645,611</b>	<b>\$193,937</b>	<b>\$3,775,028</b>	<b>4.7%</b>	<b>\$2,899,027</b>
<b>All Stores</b>			<b>995,721</b>	<b>\$432,237,826</b>	<b>\$306,191,139</b>	<b>\$126,046,687</b>	<b>\$98,054,962</b>	<b>22.7%</b>	<b>\$27,991,725</b>	<b>\$604,722</b>	<b>\$1,284,815</b>	<b>\$27,311,632</b>	<b>6.3%</b>	<b>\$22,932,916</b>

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**Table 13**  
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**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>1 - Northwest</b>															
1	Roseau	Off-Sale Only	---	2,850	2,233,257	1,629,876	603,381	320,218	14.3%	283,163	804	---	283,967	12.7%	200,000
2	Warroad	Off-Sale Only	---	1,857	2,033,888	1,482,486	551,402	351,058	17.3%	200,344	---	---	200,344	9.9%	85,000
3	Thief River Falls	Off-Sale Only	---	9,058	5,078,482	3,934,138	1,144,344	883,735	17.4%	260,609	462	---	261,071	5.1%	431,307
4	Ada	Off-Sale Only	---	1,773	623,943	453,503	170,440	171,948	27.6%	(1,508)	---	---	(1,508)	-0.2%	---
1	Mentor	On- & Off-Sale	---	104	531,643	247,701	283,942	229,242	43.1%	54,700	6,197	---	60,897	11.5%	42,000
2	Goodridge	On- & Off-Sale	---	102	445,244	230,456	214,788	183,141	41.1%	31,647	---	---	31,647	7.1%	20,000
3	Twin Valley	On- & Off-Sale	---	727	679,290	380,227	299,063	284,435	41.9%	14,628	2,264	---	16,892	2.5%	2,500
4	Lancaster	On- & Off-Sale	---	386	359,627	171,517	188,110	180,804	50.3%	7,306	375	---	7,681	2.1%	30,000
<b>Total for Region</b>				<b>16,857</b>	<b>\$11,985,374</b>	<b>\$8,529,904</b>	<b>\$3,455,470</b>	<b>\$2,604,581</b>	<b>21.7%</b>	<b>\$850,889</b>	<b>\$10,102</b>	<b>\$---</b>	<b>\$860,991</b>	<b>7.2%</b>	<b>\$810,807</b>
<b>Percent of Total MLS Operations</b>				<b>1.7%</b>	<b>2.8%</b>	<b>2.8%</b>	<b>2.7%</b>	<b>2.7%</b>	<b>3.0%</b>	<b>1.7%</b>	<b>---</b>	<b>3.2%</b>	<b>3.5%</b>		
<b>2 - Headwaters</b>															
1	Bemidji	Off-Sale Only	---	15,947	8,366,668	5,740,598	2,626,070	1,875,021	22.4%	751,049	15,804	118,297	648,556	7.8%	774,499
2	Bagley	Off-Sale Only	---	1,299	1,761,193	1,314,532	446,661	338,529	19.2%	108,132	816	18,459	90,489	5.1%	---
3	Park Rapids	Off-Sale Only	---	4,298	3,489,995	2,593,495	896,500	723,130	20.7%	173,370	5,448	24,504	154,314	4.4%	---
1	Baudette	On- & Off-Sale	---	976	1,966,633	1,198,987	767,646	498,206	25.3%	269,440	12,106	---	281,546	14.3%	170,000
2	Nevis	On- & Off-Sale	---	392	901,352	486,547	414,805	340,702	37.8%	74,103	29,170	---	103,273	11.5%	35,000
3	Kelliher	On- & Off-Sale	---	265	743,422	436,292	307,130	250,546	33.7%	56,584	3,058	---	59,642	8.0%	20,000
4	Akeley	On- & Off-Sale	---	426	488,961	226,495	262,466	241,411	49.4%	21,055	1,888	---	22,943	4.7%	13,532
5	Mahnomen	On- & Off-Sale	---	1,233	1,468,593	931,139	537,454	529,481	36.1%	7,973	40,753	---	48,726	3.3%	---
6	Blackduck	On- & Off-Sale	---	844	1,638,505	951,968	686,537	789,017	48.2%	(102,480)	17,398	11,337	(96,419)	-5.9%	27,500

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								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>Total for Region</b>				25,680	\$20,825,322	\$13,880,053	\$6,945,269	\$5,586,043	26.8%	\$1,359,226	\$126,441	\$172,597	\$1,313,070	6.3%	\$1,040,531
<b>Percent of Total MLS Operations</b>				2.6%	4.8%	4.5%	5.5%	5.7%		4.9%	20.9%	13.4%	4.8%		4.5%
<b>3 - Arrowhead</b>															
1	Grand Marais	Off-Sale Only	---	1,344	2,355,091	1,658,128	696,963	466,149	19.8%	230,814	5,829	---	236,643	10.0%	200,004
2	Two Harbors	Off-Sale Only	---	3,698	3,002,214	2,201,838	800,376	553,146	18.4%	247,230	7,114	---	254,344	8.5%	259
3	Cook	Off-Sale Only	---	537	1,564,491	1,164,197	400,294	304,513	19.5%	95,781	1,706	---	97,487	6.2%	---
4	Aitkin	Off-Sale Only	---	2,266	1,538,130	1,203,859	334,271	309,466	20.1%	24,805	25,086	---	49,891	3.2%	78,000
5	Proctor	Off-Sale Only	---	3,097	1,184,177	866,727	317,450	290,677	24.5%	26,773	4,419	3,687	27,505	2.3%	5,286
1	Littlefork	On- & Off-Sale	[16][21]	562	214,587	117,026	97,561	67,613	31.5%	29,948	46,697	---	76,645	35.7%	145,965
2	Barnum	On- & Off-Sale	---	631	803,613	415,248	388,365	315,818	39.3%	72,547	37,823	---	110,370	13.7%	---
3	Moose Lake	On- & Off-Sale	---	2,824	1,971,870	1,320,512	651,358	461,954	23.4%	189,404	---	---	189,404	9.6%	---
4	Cromwell	On- & Off-Sale	---	253	421,061	170,375	250,686	233,476	55.4%	17,210	16,692	---	33,902	8.1%	40,961
5	Ranier	On- & Off-Sale	---	565	507,648	198,156	309,492	291,307	57.4%	18,185	21,860	---	40,045	7.9%	20,000
6	Silver Bay	On- & Off-Sale	---	1,895	1,226,314	696,978	529,336	461,777	37.7%	67,559	1,522	524	68,557	5.6%	---
7	Big Falls	On- & Off-Sale	---	192	377,299	171,607	205,692	198,254	52.5%	7,438	668	---	8,106	2.1%	5,000
8	Palisade	On- & Off-Sale	---	166	187,404	104,421	82,983	92,158	49.2%	(9,175)	12,433	---	3,258	1.7%	---
9	Orr	On- & Off-Sale	---	209	694,825	393,987	300,838	291,472	41.9%	9,366	1,893	---	11,259	1.6%	21,801
10	Northome	On- & Off-Sale	---	162	351,035	192,160	158,875	156,135	44.5%	2,740	9	---	2,749	0.8%	---
11	Beaver Bay	On- & Off-Sale	---	126	632,537	427,677	204,860	252,109	39.9%	(47,249)	36,651	---	(10,598)	-1.7%	---
<b>Total for Region</b>				18,527	\$17,032,296	\$11,302,896	\$5,729,400	\$4,746,024	27.9%	\$983,376	\$220,402	\$4,211	\$1,199,567	7.0%	\$517,276
<b>Percent of Total MLS Operations</b>				1.9%	3.9%	3.7%	4.5%	4.8%		3.5%	36.4%	0.3%	4.4%		2.3%
<b>4 - West Central</b>															

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								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Perham	Off-Sale Only	---	3,605	4,410,460	3,138,058	1,272,402	694,636	15.7%	577,766	30,626	1,250	607,142	13.8%	314,050
2	Fergus Falls	Off-Sale Only	---	14,085	7,310,030	4,976,220	2,333,810	1,319,097	18.0%	1,014,713	(56,199)	---	958,514	13.1%	675,189
3	Pelican Rapids	Off-Sale Only	---	2,560	1,608,918	1,122,025	486,893	320,865	19.9%	166,028	3,053	---	169,081	10.5%	141,156
4	Glenwood	Off-Sale Only	---	2,705	1,764,924	1,303,924	461,000	284,699	16.1%	176,301	5,288	---	181,589	10.3%	60,000
5	Detroit Lakes	Off-Sale Only	---	10,119	8,916,748	6,498,162	2,418,586	1,383,229	15.5%	1,035,357	(55,038)	86,537	893,782	10.0%	609,795
6	Morris	Off-Sale Only	---	4,961	2,466,639	1,869,584	597,055	414,049	16.8%	183,006	16,793	---	199,799	8.1%	53,883
7	Battle Lake	Off-Sale Only	---	857	2,037,629	1,493,718	543,911	393,263	19.3%	150,648	2,791	11,690	141,749	7.0%	55,000
8	Alexandria	Off-Sale Only	---	15,263	7,973,675	6,034,273	1,939,402	1,396,436	17.5%	542,966	5,689	1,193	547,462	6.9%	286,074
9	Barnesville	Off-Sale Only	---	2,858	1,103,319	804,116	299,203	255,205	23.1%	43,998	4,615	10,266	38,347	3.5%	---
10	Hawley	Off-Sale Only	---	2,353	1,514,063	1,104,033	410,030	355,233	23.5%	54,797	165	5,542	49,420	3.3%	25,000
11	Vergas	Off-Sale Only	---	343	826,212	632,524	193,688	201,634	24.4%	(7,946)	510	---	(7,436)	-0.9%	25,000
12	Underwood	Off-Sale Only	---	359	791,412	607,654	183,758	205,490	26.0%	(21,732)	7,250	---	(14,482)	-1.8%	---
13	Elizabeth	Off-Sale Only	---	166	474,542	381,068	93,474	118,736	25.0%	(25,262)	---	---	(25,262)	-5.3%	---
14	Dalton	Off-Sale Only	---	209	248,296	194,674	53,622	69,413	28.0%	(15,791)	112	---	(15,679)	-6.3%	---
1	Callaway	On- & Off-Sale	---	197	530,140	280,968	249,172	161,611	30.5%	87,561	1,016	---	88,577	16.7%	9,000
2	Ogema	On- & Off-Sale	[0]	207	438,496	204,687	233,809	167,761	38.3%	66,048	3,641	---	69,689	15.9%	2,000
3	Wolf Lake	On- & Off-Sale	---	70	263,494	131,091	132,403	111,440	42.3%	20,963	16,397	---	37,360	14.2%	20,600
4	Frazee	On- & Off-Sale	---	1,338	609,746	383,088	226,658	218,303	35.8%	8,355	56,866	---	65,221	10.7%	---
5	Miltona	On- & Off-Sale	---	447	787,403	432,411	354,992	294,048	37.3%	60,944	---	---	60,944	7.7%	41,692
6	New York Mills	On- & Off-Sale	---	1,287	835,576	526,549	309,027	268,753	32.2%	40,274	9,528	---	49,802	6.0%	17,100
7	Brandon	On- & Off-Sale	---	510	627,320	354,457	272,863	241,993	38.6%	30,870	3,623	---	34,493	5.5%	11,776
8	Millerville	On- & Off-Sale	---	101	328,457	178,935	149,522	136,952	41.7%	12,570	1,287	---	13,857	4.2%	---
9	Hitterdal	On- & Off-Sale	---	217	526,484	301,731	224,753	203,182	38.6%	21,571	---	---	21,571	4.1%	(246)

Footnotes:

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- [16] The enterprise operation was sold.
- [21] The enterprise fund discontinued operations during the current year.
- \* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 13**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
10	Osakis	On- & Off-Sale	---	1,808	917,236	593,597	323,639	359,741	39.2%	(36,102)	57,530	---	21,428	2.3%	25,128
11	Ulen	On- & Off-Sale	---	493	446,740	212,071	234,669	233,361	52.2%	1,308	133	---	1,441	0.3%	---
12	Lake Park	On- & Off-Sale	---	716	950,498	510,442	440,056	614,437	64.6%	(174,381)	323	---	(174,058)	-18.3%	---
<b>Total for Region</b>				<b>67,834</b>	<b>\$48,708,457</b>	<b>\$34,270,060</b>	<b>\$14,438,397</b>	<b>\$10,423,567</b>	<b>21.4%</b>	<b>\$4,014,830</b>	<b>\$115,999</b>	<b>\$116,478</b>	<b>\$4,014,351</b>	<b>8.2%</b>	<b>\$2,372,197</b>
<b>Percent of Total MLS Operations</b>				<b>6.8%</b>	<b>11.3%</b>	<b>11.2%</b>	<b>11.5%</b>	<b>10.6%</b>		<b>14.3%</b>	<b>19.2%</b>	<b>9.1%</b>	<b>14.7%</b>		<b>10.3%</b>
<b>5 - North Central</b>															
1	Wadena	Off-Sale Only	---	4,311	2,708,999	1,994,869	714,130	361,663	13.4%	352,467	(16,020)	---	336,447	12.4%	120,000
2	Long Prairie	Off-Sale Only	---	3,727	2,033,804	1,551,097	482,707	302,395	14.9%	180,312	3,894	---	184,206	9.1%	114,000
3	Walker	Off-Sale Only	---	975	1,098,935	799,961	298,974	254,869	23.2%	44,105	1,662	---	45,767	4.2%	71,912
1	Verndale	On- & Off-Sale	---	504	404,408	188,604	215,804	157,724	39.0%	58,080	84	---	58,164	14.4%	---
2	Longville	On- & Off-Sale	---	152	2,245,943	1,356,242	889,701	591,792	26.3%	297,909	237	---	298,146	13.3%	---
3	Randall	On- & Off-Sale	---	608	829,605	533,704	295,901	247,282	29.8%	48,619	42,009	---	90,628	10.9%	---
4	Menahga	On- & Off-Sale	---	1,353	1,141,273	712,382	428,891	321,013	28.1%	107,878	2,946	---	110,824	9.7%	65,000
5	Fifty Lakes	On- & Off-Sale	---	460	874,663	424,887	449,776	377,881	43.2%	71,895	---	---	71,895	8.2%	4,723
6	Nisswa	On- & Off-Sale	---	2,121	5,306,132	3,509,556	1,796,576	1,432,918	27.0%	363,658	3,134	20,945	345,847	6.5%	265,000
7	Browerville	On- & Off-Sale	---	834	582,081	355,874	226,207	253,174	43.5%	(26,967)	41,144	182	13,995	2.4%	10,800
8	Hackensack	On- & Off-Sale	---	300	1,758,383	1,232,878	525,505	515,445	29.3%	10,060	10,905	1,368	19,597	1.1%	---
9	Eagle Bend	On- & Off-Sale	---	542	276,382	147,623	128,759	159,174	57.6%	(30,415)	30,020	---	(395)	-0.1%	9,664
10	Clarissa	On- & Off-Sale	---	662	500,782	282,962	217,820	216,462	43.2%	1,358	4,484	10,134	(4,292)	-0.9%	---
11	Sebeka	On- & Off-Sale	---	739	527,219	296,514	230,705	246,707	46.8%	(16,002)	---	93	(16,095)	-3.1%	---
12	Remer	On- & Off-Sale	---	399	997,648	646,609	351,039	427,135	42.8%	(76,096)	528	---	(75,568)	-7.6%	6,000
<b>Total for Region</b>				<b>17,687</b>	<b>\$21,286,257</b>	<b>\$14,033,762</b>	<b>\$7,252,495</b>	<b>\$5,865,634</b>	<b>27.6%</b>	<b>\$1,386,861</b>	<b>\$125,027</b>	<b>\$32,722</b>	<b>\$1,479,166</b>	<b>6.9%</b>	<b>\$667,099</b>

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**Table 13**  
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**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>Percent of Total MLS Operations</b>				<b>1.8%</b>	<b>4.9%</b>	<b>4.6%</b>	<b>5.8%</b>	<b>6.0%</b>		<b>5.0%</b>	<b>20.7%</b>	<b>2.5%</b>	<b>5.4%</b>		<b>2.9%</b>
<b>6E - Southwest Central</b>															
1	Darwin	Off-Sale Only	---	350	795,132	631,496	163,636	127,416	16.0%	36,220	208,129	---	244,349	30.7%	---
2	Litchfield	Off-Sale Only	---	6,718	3,159,403	2,368,396	791,007	444,956	14.1%	346,051	3,674	---	349,725	11.1%	354,412
3	Glencoe	Off-Sale Only	---	5,832	2,459,578	1,822,104	637,474	385,348	15.7%	252,126	206	12,459	239,873	9.8%	220,000
4	Hutchinson	Off-Sale Only	---	15,037	7,316,938	5,656,007	1,660,931	1,209,000	16.5%	451,931	995	---	452,926	6.2%	550,000
5	Dassel	Off-Sale Only	---	1,505	1,330,688	1,056,973	273,715	259,390	19.5%	14,325	17,566	22,548	9,343	0.7%	---
6	Olivia	Off-Sale Only	---	2,347	1,146,327	852,600	293,727	289,507	25.3%	4,220	(16,189)	---	(11,969)	-1.0%	---
1	Silver Lake	On- & Off-Sale	---	884	597,862	317,474	280,388	300,704	50.3%	(20,316)	25,010	1,837	2,857	0.5%	5,000
2	Buffalo Lake	On- & Off-Sale	---	660	503,225	282,946	220,279	262,489	52.2%	(42,210)	40,695	---	(1,515)	-0.3%	---
3	Sacred Heart	On- & Off-Sale	---	507	645,287	386,890	258,397	309,630	48.0%	(51,233)	24,238	408	(27,403)	-4.2%	---
<b>Total for Region</b>				<b>33,840</b>	<b>\$17,954,440</b>	<b>\$13,374,886</b>	<b>\$4,579,554</b>	<b>\$3,588,440</b>	<b>20.0%</b>	<b>\$991,114</b>	<b>\$304,324</b>	<b>\$37,252</b>	<b>\$1,258,186</b>	<b>7.0%</b>	<b>\$1,129,412</b>
<b>Percent of Total MLS Operations</b>				<b>3.4%</b>	<b>4.2%</b>	<b>4.4%</b>	<b>3.6%</b>	<b>3.7%</b>		<b>3.5%</b>	<b>50.3%</b>	<b>2.9%</b>	<b>4.6%</b>		<b>4.9%</b>
<b>6W - Upper Southwest</b>															
1	Granite Falls	Off-Sale Only	---	2,673	1,452,238	1,097,138	355,100	243,288	16.8%	111,812	5,631	---	117,443	8.1%	100,000
2	Montevideo	Off-Sale Only	---	5,513	2,690,596	1,984,398	706,198	521,251	19.4%	184,947	3,704	536	188,115	7.0%	205,000
3	Madison	Off-Sale Only	---	1,518	487,176	355,267	131,909	100,964	20.7%	30,945	---	---	30,945	6.4%	20,000
4	Dawson	Off-Sale Only	---	1,464	537,427	378,763	158,664	134,870	25.1%	23,794	(980)	---	22,814	4.2%	---
5	Appleton	Off-Sale Only	---	1,425	618,969	443,255	175,714	156,476	25.3%	19,238	---	66	19,172	3.1%	---
1	Benson	On- & Off-Sale	---	3,562	1,412,232	960,634	451,598	423,577	30.0%	28,021	45,585	---	73,606	5.2%	80,000
2	Boyd	On- & Off-Sale	---	141	606,074	352,438	253,636	263,949	43.6%	(10,313)	38,209	14,998	12,898	2.1%	---

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**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
3	Hanley Falls	On- & Off-Sale	---	233	220,429	118,115	102,314	117,206	53.2%	(14,892)	9,487	1,172	(6,577)	-3.0%	---
4	De Graff	On- & Off-Sale	---	111	434,682	245,005	189,677	282,448	65.0%	(92,771)	54,714	678	(38,735)	-8.9%	(33,424)
<b>Total for Region</b>				<b>16,640</b>	<b>\$8,459,823</b>	<b>\$5,935,013</b>	<b>\$2,524,810</b>	<b>\$2,244,029</b>	<b>26.5%</b>	<b>\$280,781</b>	<b>\$156,350</b>	<b>\$17,450</b>	<b>\$419,681</b>	<b>5.0%</b>	<b>\$371,576</b>
<b>Percent of Total MLS Operations</b>				<b>1.7%</b>	<b>2.0%</b>	<b>1.9%</b>	<b>2.0%</b>	<b>2.3%</b>		<b>1.0%</b>	<b>25.9%</b>	<b>1.4%</b>	<b>1.5%</b>		<b>1.6%</b>
<b>7E - East Central</b>															
1	Isanti	Off-Sale Only	---	7,218	5,226,928	3,737,028	1,489,900	748,878	14.3%	741,022	(927)	57,639	682,456	13.1%	350,000
2	Princeton	Off-Sale Only	---	5,425	5,714,281	4,267,865	1,446,416	622,521	10.9%	823,895	(85,844)	---	738,051	12.9%	35,872
3	Mora	Off-Sale Only	---	3,729	4,414,982	3,300,852	1,114,130	611,222	13.8%	502,908	10,721	26,000	487,629	11.0%	301,000
4	Cambridge	Off-Sale Only	---	10,541	6,650,664	4,953,842	1,696,822	972,650	14.6%	724,172	(5,586)	---	718,586	10.8%	725,000
5	Pine City	Off-Sale Only	---	3,458	2,388,535	1,703,813	684,722	507,844	21.3%	176,878	(303)	---	176,575	7.4%	185,000
6	Milaca	Off-Sale Only	---	3,063	2,946,734	2,235,019	711,715	633,990	21.5%	77,725	9,564	---	87,289	3.0%	225,000
7	North Branch	Off-Sale Only	---	11,756	3,839,269	2,797,680	1,041,589	947,054	24.7%	94,535	21	---	94,556	2.5%	94,556
8	Braham	Off-Sale Only	---	1,784	1,833,303	1,384,437	448,866	455,491	24.8%	(6,625)	17,384	---	10,759	0.6%	60,000
1	Finlayson	On- & Off-Sale	---	310	994,714	464,504	530,210	417,385	42.0%	112,825	123	4,819	108,129	10.9%	---
2	Foreston	On- & Off-Sale	---	571	462,369	199,905	262,464	242,079	52.4%	20,385	22,403	---	42,788	9.3%	28,612
3	Hinckley	On- & Off-Sale	---	1,964	3,248,105	2,270,584	977,521	726,557	22.4%	250,964	(3,925)	1,581	245,458	7.6%	280,000
4	Ogilvie	On- & Off-Sale	---	390	866,522	491,109	375,413	329,290	38.0%	46,123	300	---	46,423	5.4%	7,000
5	Lindstrom	On- & Off-Sale	---	5,019	3,012,702	2,128,290	884,412	879,353	29.2%	5,059	57,061	---	62,120	2.1%	191,330
6	Stacy	On- & Off-Sale	---	1,726	3,868,751	2,693,392	1,175,359	1,173,752	30.3%	1,607	75,827	18,143	59,291	1.5%	175,000
7	Isle	On- & Off-Sale	---	827	994,514	748,442	246,072	251,097	25.2%	(5,025)	19,575	---	14,550	1.5%	12,000
<b>Total for Region</b>				<b>57,781</b>	<b>\$46,462,373</b>	<b>\$33,376,762</b>	<b>\$13,085,611</b>	<b>\$9,519,163</b>	<b>20.5%</b>	<b>\$3,566,448</b>	<b>\$116,394</b>	<b>\$108,182</b>	<b>\$3,574,660</b>	<b>7.7%</b>	<b>\$2,670,370</b>
<b>Percent of Total MLS Operations</b>				<b>5.8%</b>	<b>10.7%</b>	<b>10.9%</b>	<b>10.4%</b>	<b>9.7%</b>		<b>12.7%</b>	<b>19.2%</b>	<b>8.4%</b>	<b>13.1%</b>		<b>11.6%</b>

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Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
<b>7W - Central</b>															
1	Big Lake	Off-Sale Only	---	12,492	5,623,585	4,092,018	1,531,567	915,941	16.3%	615,626	32,633	6,200	642,059	11.4%	450,000
2	Monticello	Off-Sale Only	---	15,087	7,174,059	5,256,029	1,918,030	1,058,027	14.7%	860,003	(82,243)	---	777,760	10.8%	---
3	Buffalo	Off-Sale Only	---	16,884	7,071,931	5,158,699	1,913,232	1,373,796	19.4%	539,436	68,851	35	608,252	8.6%	475,000
4	Delano	Off-Sale Only	---	7,023	3,802,905	2,731,221	1,071,684	770,979	20.3%	300,705	(13,162)	7,670	279,873	7.4%	674,009
5	Maple Lake	Off-Sale Only	---	2,240	2,322,917	1,772,401	550,516	483,454	20.8%	67,062	14,424	201	81,285	3.5%	50,000
6	Elk River	Off-Sale Only	---	27,001	8,531,414	6,191,510	2,339,904	1,593,173	18.7%	746,731	(489,851)	344	256,536	3.0%	1,000,000
7	Paynesville	Off-Sale Only	---	2,578	1,926,006	1,504,539	421,467	401,446	20.8%	20,021	(4,144)	1,350	14,527	0.8%	40,000
8	Sauk Rapids	Off-Sale Only	---	13,559	3,711,456	2,827,475	883,981	657,930	17.7%	226,051	(115,440)	176,857	(66,246)	-1.8%	135,000
1	Gilman	On- & Off-Sale	---	219	474,806	207,957	266,849	260,793	54.9%	6,056	49,982	---	56,038	11.8%	---
2	Howard Lake	On- & Off-Sale	---	2,173	1,007,849	755,607	252,242	235,983	23.4%	16,259	613	741	16,131	1.6%	---
3	Holdingford	On- & Off-Sale	---	749	371,965	195,376	176,589	183,864	49.4%	(7,275)	6,747	---	(528)	-0.1%	---
4	Waverly	On- & Off-Sale	---	2,116	1,076,795	732,551	344,244	350,987	32.6%	(6,743)	---	42	(6,785)	-0.6%	---
<b>Total for Region</b>				<b>102,121</b>	<b>\$43,095,688</b>	<b>\$31,425,383</b>	<b>\$11,670,305</b>	<b>\$8,286,373</b>	<b>19.2%</b>	<b>\$3,383,932</b>	<b>(\$531,590)</b>	<b>\$193,440</b>	<b>\$2,658,902</b>	<b>6.2%</b>	<b>\$2,824,009</b>
<b>Percent of Total MLS Operations</b>				<b>10.3%</b>	<b>10.0%</b>	<b>10.3%</b>	<b>9.3%</b>	<b>8.5%</b>		<b>12.1%</b>	<b>-87.9%</b>	<b>15.1%</b>	<b>9.7%</b>		<b>12.3%</b>
<b>8 - Southwest</b>															
1	Marshall	Off-Sale Only	---	13,811	7,078,147	5,070,369	2,007,778	1,054,632	14.9%	953,146	(7,654)	56,078	889,414	12.6%	575,000
2	Pipestone	Off-Sale Only	---	4,106	1,909,041	1,413,628	495,413	324,195	17.0%	171,218	1,642	---	172,860	9.1%	191,317
3	Worthington	Off-Sale Only	---	14,052	5,221,873	3,874,946	1,346,927	914,957	17.5%	431,970	(14,323)	16,125	401,522	7.7%	275,000
4	Tracy	Off-Sale Only	---	2,070	867,284	623,856	243,428	186,403	21.5%	57,025	6,383	---	63,408	7.3%	97,465
5	Jackson	Off-Sale Only	---	3,360	1,619,316	1,177,854	441,462	335,176	20.7%	106,286	2,647	17,727	91,206	5.6%	56,000
6	Windom	Off-Sale Only	---	4,966	2,412,277	1,790,193	622,084	500,013	20.7%	122,071	1,286	---	123,357	5.1%	100,000

Footnotes:

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[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
7	Redwood Falls	Off-Sale Only	---	5,078	2,642,259	1,957,164	685,095	568,699	21.5%	116,396	(15,753)	3,662	96,981	3.7%	122,165
8	Lakefield	Off-Sale Only	---	1,762	627,574	476,124	151,450	134,084	21.4%	17,366	2,881	---	20,247	3.2%	6,000
9	Luverne	Off-Sale Only	---	5,033	1,823,362	1,390,434	432,928	431,472	23.7%	1,456	(24,194)	---	(22,738)	-1.2%	45,000
1	Hadley	On- & Off-Sale	---	56	346,001	129,933	216,068	142,470	41.2%	73,598	8,515	3,003	79,110	22.9%	76,836
2	Avoca	On- & Off-Sale	---	114	240,048	100,425	139,623	124,979	52.1%	14,644	22,845	3,485	34,004	14.2%	27,668
3	Heron Lake	On- & Off-Sale	---	608	386,150	205,543	180,607	158,773	41.1%	21,834	703	---	22,537	5.8%	---
4	Russell	On- & Off-Sale	---	348	602,735	306,110	296,625	293,143	48.6%	3,482	9,001	---	12,483	2.1%	---
5	Okabena	On- & Off-Sale	---	208	351,601	193,862	157,739	155,180	44.1%	2,559	---	---	2,559	0.7%	---
6	Balaton	On- & Off-Sale	---	593	387,149	257,444	129,705	136,331	35.2%	(6,626)	5,240	---	(1,386)	-0.4%	1
7	Walnut Grove	On- & Off-Sale	---	744	523,868	266,568	257,300	273,400	52.2%	(16,100)	2,050	7,831	(21,881)	-4.2%	---
<b>Total for Region</b>				<b>56,909</b>	<b>\$27,038,685</b>	<b>\$19,234,453</b>	<b>\$7,804,232</b>	<b>\$5,733,907</b>	<b>21.2%</b>	<b>\$2,070,325</b>	<b>\$1,269</b>	<b>\$107,911</b>	<b>\$1,963,683</b>	<b>7.3%</b>	<b>\$1,572,452</b>
<b>Percent of Total MLS Operations</b>				<b>5.7%</b>	<b>6.3%</b>	<b>6.3%</b>	<b>6.2%</b>	<b>5.8%</b>		<b>7.4%</b>	<b>0.2%</b>	<b>8.4%</b>	<b>7.2%</b>		<b>6.9%</b>
<b>9 - South Central</b>															
1	Fairmont	Off-Sale Only	---	10,549	4,539,324	3,245,750	1,293,574	653,037	14.4%	640,537	(89,199)	---	551,338	12.1%	376,550
2	Saint James	Off-Sale Only	---	4,788	1,139,775	758,538	381,237	293,573	25.8%	87,664	10,935	---	98,599	8.7%	189,042
3	Madelia	Off-Sale Only	---	2,409	761,833	569,136	192,697	157,308	20.6%	35,389	1,387	---	36,776	4.8%	20,000
4	Wells	Off-Sale Only	---	2,373	1,145,758	865,730	280,028	216,517	18.9%	63,511	3,264	12,368	54,407	4.7%	---
5	Blue Earth	Off-Sale Only	---	3,130	1,834,369	1,373,524	460,845	413,813	22.6%	47,032	10,592	---	57,624	3.1%	100,000
6	Kiester	Off-Sale Only	---	479	217,273	159,382	57,891	58,759	27.0%	(868)	4,394	500	3,026	1.4%	---
7	Elmore	Off-Sale Only	---	536	100,245	72,853	27,392	35,776	35.7%	(8,384)	---	---	(8,384)	-8.4%	---
8	Butterfield	Off-Sale Only	---	601	184,824	148,923	35,901	87,829	47.5%	(51,928)	1,186	---	(50,742)	-27.5%	---
1	Mapleton	On- & Off-Sale	---	1,725	644,137	383,069	261,068	255,964	39.7%	5,104	68,238	---	73,342	11.4%	20,500

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**Table 13**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
2	Lewisville	On- & Off-Sale	---	212	235,685	140,697	94,988	115,100	48.8%	(20,112)	42,365	---	22,253	9.4%	---
3	Le Center	On- & Off-Sale	---	2,544	1,162,232	764,833	397,399	374,706	32.2%	22,693	74,240	---	96,933	8.3%	60,000
4	Cleveland	On- & Off-Sale	---	801	293,732	178,510	115,222	158,962	54.1%	(43,740)	55,097	---	11,357	3.9%	---
5	Sherburn	On- & Off-Sale	---	1,063	997,964	612,199	385,765	419,770	42.1%	(34,005)	40,216	---	6,211	0.6%	---
6	Hanska	On- & Off-Sale	---	381	98,753	56,944	41,809	68,312	69.2%	(26,503)	3,176	414	(23,741)	-24.0%	4,640
<b>Total for Region</b>				<b>31,591</b>	<b>\$13,355,904</b>	<b>\$9,330,088</b>	<b>\$4,025,816</b>	<b>\$3,309,426</b>	<b>24.8%</b>	<b>\$716,390</b>	<b>\$225,891</b>	<b>\$13,282</b>	<b>\$928,999</b>	<b>7.0%</b>	<b>\$770,732</b>
<b>Percent of Total MLS Operations</b>				<b>3.2%</b>	<b>3.1%</b>	<b>3.0%</b>	<b>3.2%</b>	<b>3.4%</b>		<b>2.6%</b>	<b>37.4%</b>	<b>1.0%</b>	<b>3.4%</b>		<b>3.4%</b>
<b>10 - Southeast</b>															
1	Lonsdale	Off-Sale Only	---	4,933	1,947,646	1,520,588	427,058	292,906	15.0%	134,152	940	---	135,092	6.9%	38,463
2	Kasson	Off-Sale Only	---	7,115	1,684,032	1,319,660	364,372	281,611	16.7%	82,761	---	8,035	74,726	4.4%	16,000
3	Caledonia	Off-Sale Only	---	2,895	1,005,971	767,486	238,485	210,318	20.9%	28,167	638	---	28,805	2.9%	25,000
4	Northfield	Off-Sale Only	---	21,109	2,797,955	2,032,144	765,811	672,620	24.0%	93,191	(33,110)	---	60,081	2.1%	50,000
1	West Concord	On- & Off-Sale	---	869	253,654	137,416	116,238	140,184	55.3%	(23,946)	50,348	---	26,402	10.4%	---
2	Kenyon	On- & Off-Sale	---	1,960	816,360	548,899	267,461	249,722	30.6%	17,739	54,642	---	72,381	8.9%	40,000
3	Medford	On- & Off-Sale	---	1,383	386,007	192,950	193,057	190,701	49.4%	2,356	31,461	---	33,817	8.8%	---
4	Mazeppa	On- & Off-Sale	---	894	661,451	368,159	293,292	303,182	45.8%	(9,890)	60,051	761	49,400	7.5%	(3,828)
5	Spring Grove	On- & Off-Sale	---	1,265	430,611	303,504	127,107	169,031	39.3%	(41,924)	6,085	---	(35,839)	-8.3%	---
<b>Total for Region</b>				<b>42,423</b>	<b>\$9,983,687</b>	<b>\$7,190,806</b>	<b>\$2,792,881</b>	<b>\$2,510,275</b>	<b>25.1%</b>	<b>\$282,606</b>	<b>\$171,055</b>	<b>\$8,796</b>	<b>\$444,865</b>	<b>4.5%</b>	<b>\$165,635</b>
<b>Percent of Total MLS Operations</b>				<b>4.3%</b>	<b>2.3%</b>	<b>2.3%</b>	<b>2.2%</b>	<b>2.6%</b>		<b>1.0%</b>	<b>28.3%</b>	<b>0.7%</b>	<b>1.6%</b>		<b>0.7%</b>
<b>11 - 7-County Metro Area</b>															
1	Mound	Off-Sale Only	---	9,284	3,820,758	2,721,381	1,099,377	688,608	18.0%	410,769	7,929	---	418,698	11.0%	250,000

Footnotes:

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**Table 13**  
**Comparison of City Liquor Store Operations - 2022**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
2	Eden Prairie	Off-Sale Only	---	64,023	12,067,226	8,450,887	3,616,339	2,591,577	21.5%	1,024,762	(40,588)	45,050	939,124	7.8%	800,000
3	Savage	Off-Sale Only	---	33,137	6,948,251	5,012,280	1,935,971	1,467,439	21.1%	468,532	60,288	---	528,820	7.6%	240,000
4	Apple Valley	Off-Sale Only	---	55,673	10,882,866	7,630,825	3,252,041	2,320,251	21.3%	931,790	(128,495)	12,938	790,357	7.3%	850,000
5	Richfield	Off-Sale Only	---	36,543	14,200,736	10,659,157	3,541,579	2,565,546	18.1%	976,033	25,604	---	1,001,637	7.1%	834,530
6	Fridley	Off-Sale Only	---	29,962	6,521,618	4,713,669	1,807,949	1,307,853	20.1%	500,096	(31,031)	43,707	425,358	6.5%	338,500
7	Saint Anthony	Off-Sale Only	---	9,060	7,040,797	5,212,277	1,828,520	1,351,817	19.2%	476,703	(26,858)	---	449,845	6.4%	275,000
8	Lexington	Off-Sale Only	---	2,738	3,543,896	2,609,098	934,798	717,632	20.2%	217,166	3,091	---	220,257	6.2%	275,000
9	Farmington	Off-Sale Only	---	23,719	6,387,611	4,728,067	1,659,544	1,212,002	19.0%	447,542	(38,575)	37,334	371,633	5.8%	142,966
10	Lakeville	Off-Sale Only	---	73,828	21,894,980	16,008,561	5,886,419	4,533,001	20.7%	1,353,418	(167,094)	69,799	1,116,525	5.1%	1,295,451
11	Edina	Off-Sale Only	---	54,048	14,427,474	10,010,262	4,417,212	3,723,521	25.8%	693,691	(69,456)	---	624,235	4.3%	995,327
12	Columbia Heights	Off-Sale Only	---	21,592	9,338,869	7,025,816	2,313,053	2,007,369	21.5%	305,684	(17,066)	43,582	245,036	2.6%	378,850
13	Saint Francis	Off-Sale Only	---	8,306	2,937,081	2,211,211	725,870	726,267	24.7%	(397)	(24,175)	---	(24,572)	-0.8%	60,000
14	Brooklyn Center	Off-Sale Only	---	33,938	6,909,980	5,108,499	1,801,481	1,790,242	25.9%	11,239	(3,716)	66,759	(59,236)	-0.9%	---
15	Robbinsdale	Off-Sale Only	---	14,986	4,272,044	3,092,802	1,179,242	1,103,586	25.8%	75,656	(63,867)	63,884	(52,095)	-1.2%	200,000
16	Anoka	Off-Sale Only	---	18,127	3,531,627	2,624,248	907,379	1,097,899	31.1%	(190,520)	7,665	---	(182,855)	-5.2%	240,000
1	Rogers	On- & Off-Sale	---	14,430	4,404,750	3,005,016	1,399,734	1,092,473	24.8%	307,261	39,565	71	346,755	7.9%	242,466
2	Wayzata	On- & Off-Sale	---	4,437	6,918,956	3,483,017	3,435,939	3,340,417	48.3%	95,522	29,837	89,370	35,989	0.5%	602,730
<b>Total for Region</b>				<b>507,831</b>	<b>\$146,049,520</b>	<b>\$104,307,073</b>	<b>\$41,742,447</b>	<b>\$33,637,500</b>	<b>23.0%</b>	<b>\$8,104,947</b>	<b>(\$436,942)</b>	<b>\$472,494</b>	<b>\$7,195,511</b>	<b>4.9%</b>	<b>\$8,020,820</b>
<b>Percent of Total MLS Operations</b>				<b>51.0%</b>	<b>33.8%</b>	<b>34.1%</b>	<b>33.1%</b>	<b>34.3%</b>		<b>29.0%</b>	<b>-72.3%</b>	<b>36.8%</b>	<b>26.3%</b>		<b>35.0%</b>
<b>Off-Sale Only</b>				<b>909,819</b>	<b>\$351,979,527</b>	<b>\$257,737,484</b>	<b>\$94,242,043</b>	<b>\$68,573,672</b>	<b>19.5%</b>	<b>\$25,668,371</b>	<b>(\$1,040,889)</b>	<b>\$1,090,878</b>	<b>\$23,536,604</b>	<b>6.7%</b>	<b>\$20,033,889</b>
<b>On- &amp; Off-Sale</b>				<b>85,902</b>	<b>\$80,258,299</b>	<b>\$48,453,655</b>	<b>\$31,804,644</b>	<b>\$29,481,290</b>	<b>36.7%</b>	<b>\$2,323,354</b>	<b>\$1,645,611</b>	<b>\$193,937</b>	<b>\$3,775,028</b>	<b>4.7%</b>	<b>\$2,899,027</b>
<b>All Stores</b>				<b>995,721</b>	<b>\$432,237,826</b>	<b>\$306,191,139</b>	<b>\$126,046,687</b>	<b>\$98,054,962</b>	<b>22.7%</b>	<b>\$27,991,725</b>	<b>\$604,722</b>	<b>\$1,284,815</b>	<b>\$27,311,632</b>	<b>6.3%</b>	<b>\$22,932,916</b>

Footnotes:

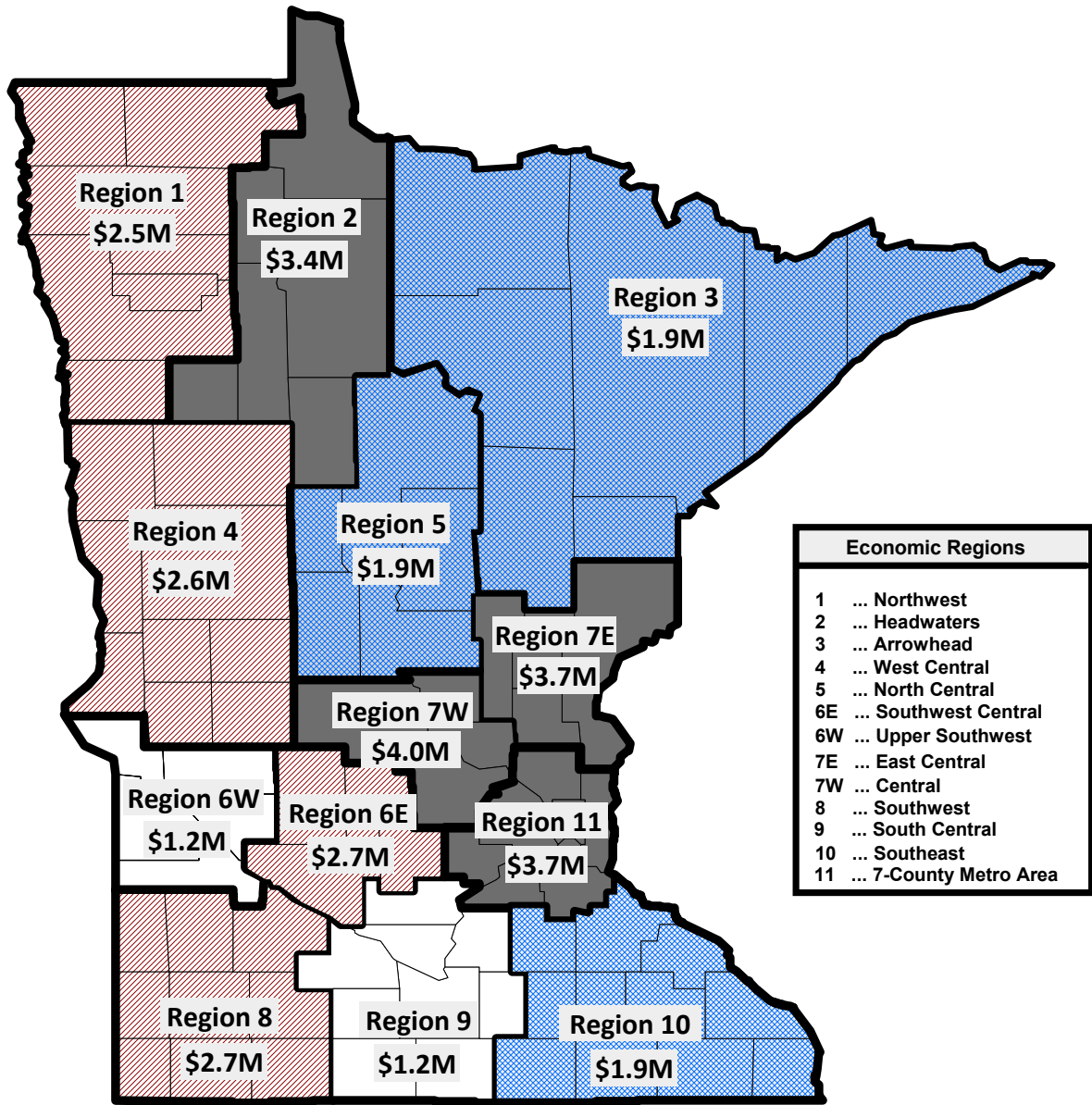
[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[21] The enterprise fund discontinued operations during the current year.

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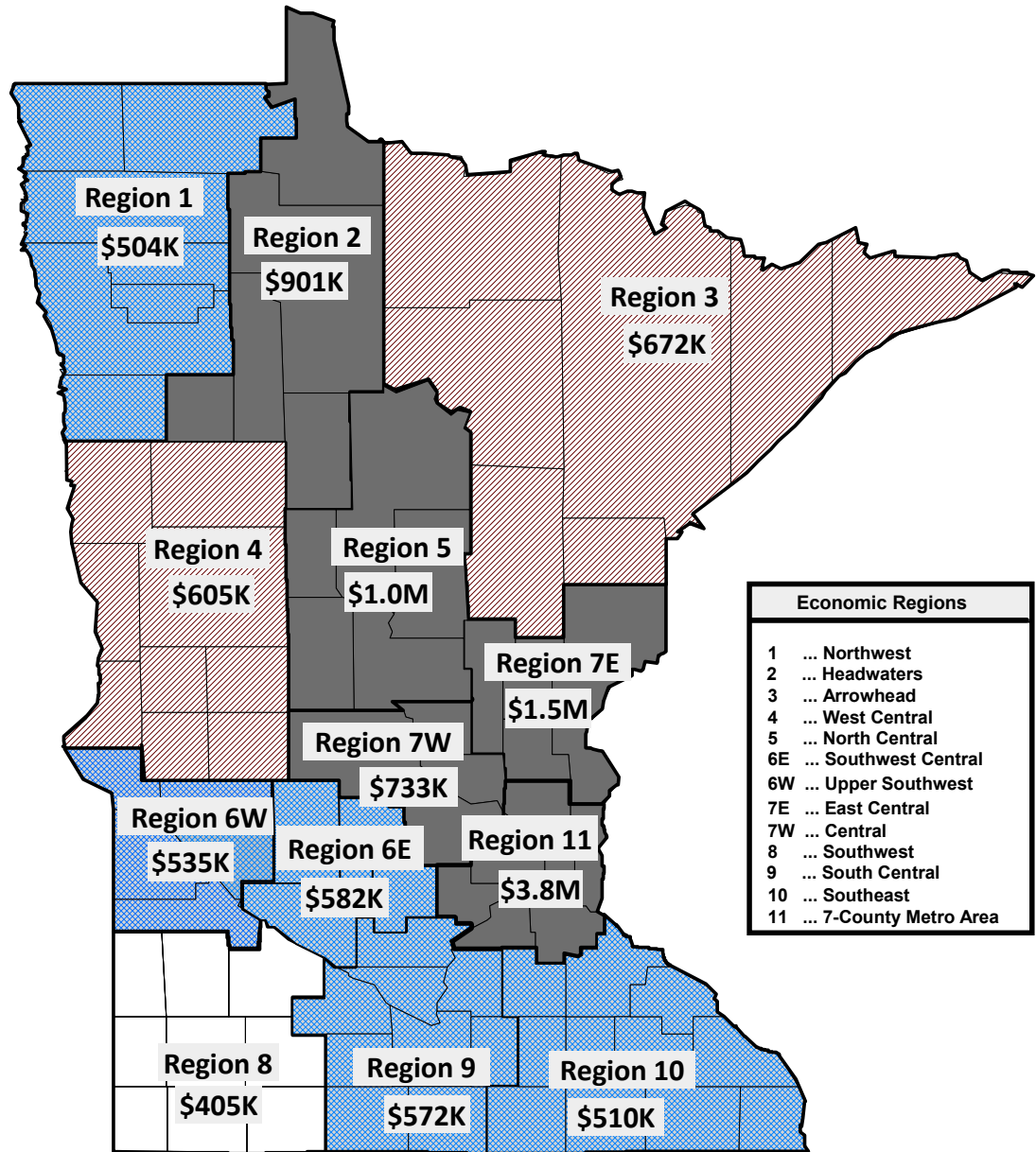
**Figure 8**  
**2022 Average Sales Per Off-Sale Municipal Liquor**  
**Establishment by Economic Development Region**



*\*All numbers are rounded.*

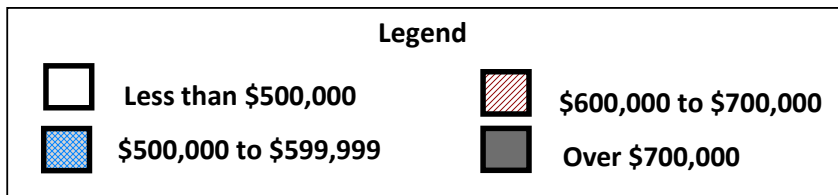


**Figure 9**  
**2022 Average Sales Per On-Sale Municipal Liquor**  
**Establishment by Economic Development Region**

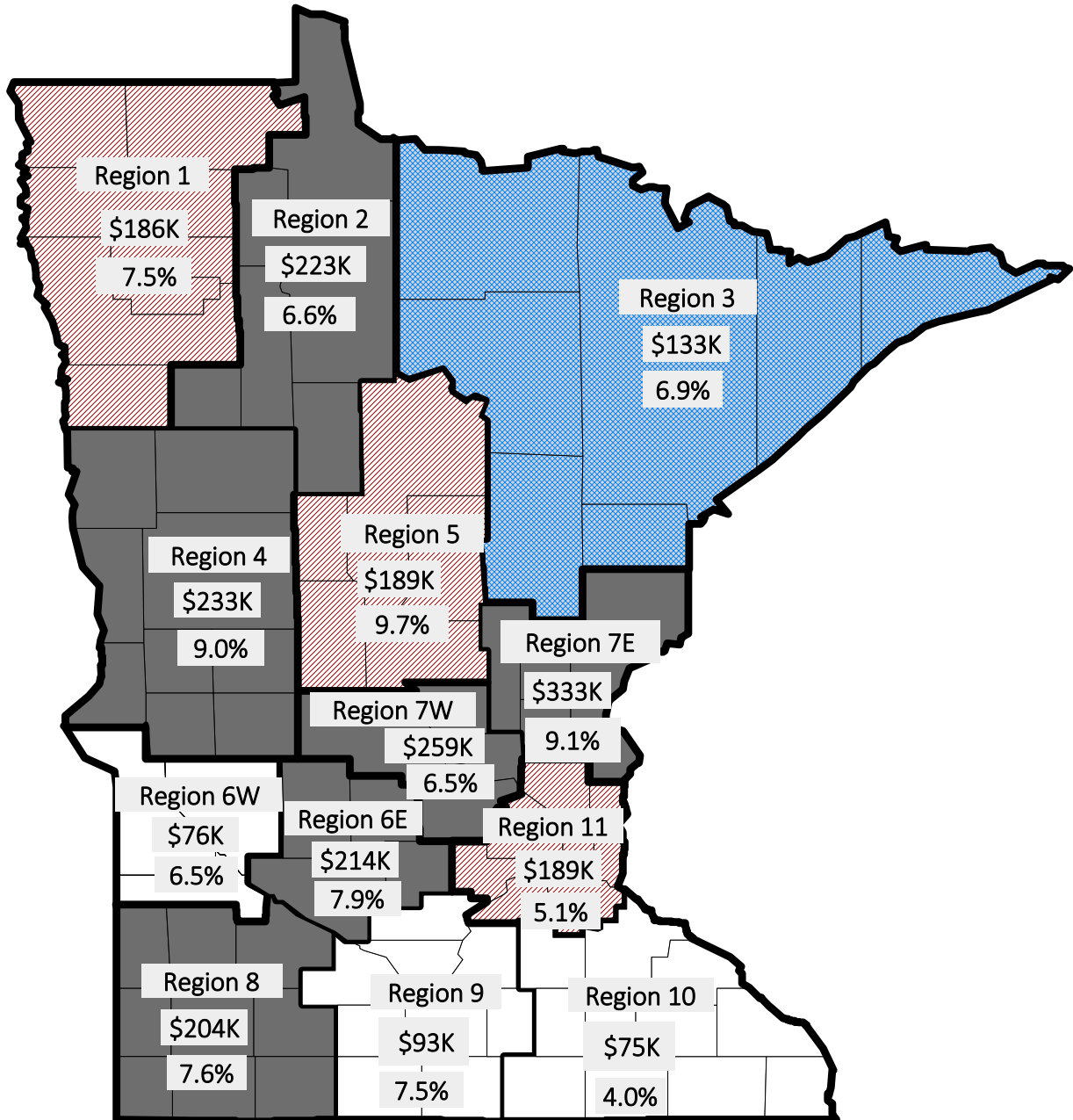


Economic Regions	
1	... Northwest
2	... Headwaters
3	... Arrowhead
4	... West Central
5	... North Central
6E	... Southwest Central
6W	... Upper Southwest
7E	... East Central
7W	... Central
8	... Southwest
9	... South Central
10	... Southeast
11	... 7-County Metro Area

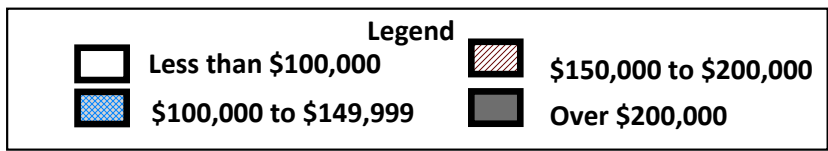
*\*All numbers are rounded.*



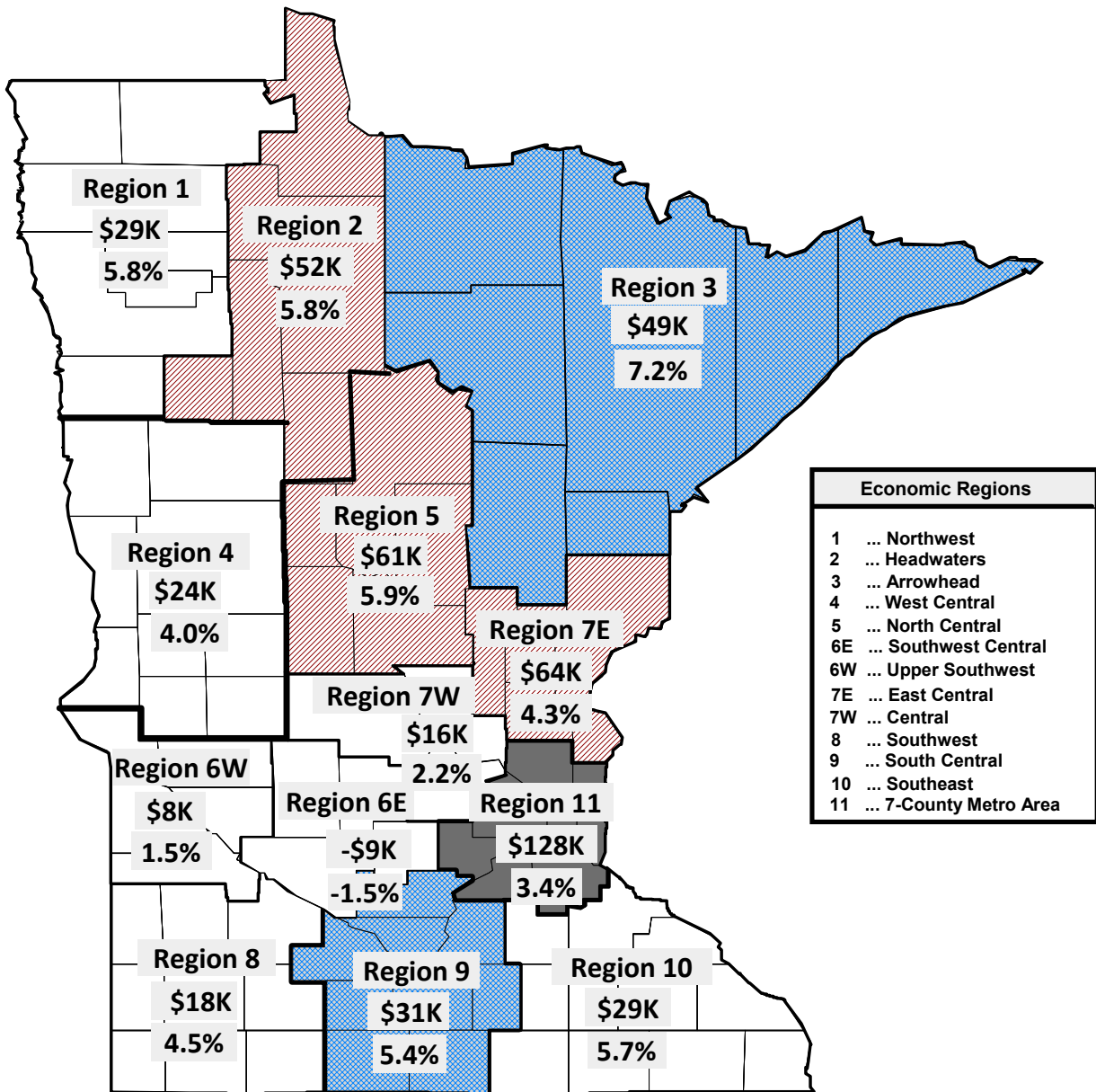
**Figure 10**  
**2022 Average Net Profit and Net Profit as a Percent of Sales**  
**Per Off-Sale Municipal Liquor Establishment**  
**by Economic Development Region**



*\*All numbers are rounded.*



**Figure 11**  
**2022 Average Net Profit and Net Profit as a Percent of Sales**  
**Per On-Sale Municipal Liquor Establishment**  
**by Economic Development Region**



*\*All numbers are rounded.*

