



Join Us in Transforming America's Healthcare System

Manatt Health integrates consulting and legal expertise to better serve the complex needs of clients across the healthcare system. Combining firsthand experience in shaping public policy, sophisticated strategy insight, deep analytic capabilities and legal excellence, we provide uniquely valuable professional services to the full range of health industry players. Our diverse team of more than 160 consultants and attorneys from Manatt, Phelps & Phillips, LLP, and its consulting subsidiary, Manatt Health Strategies, LLC, is passionate about helping our clients advance their business interests, fulfill their missions and lead healthcare into the future.

Apply here: manatt.com/careers#consultants

Manatt Health Culture

Manatt Health is progressive and entrepreneurial. We are deeply committed to diversity, public service and excellence in all we do. Our supportive work environment promotes professional development, teamwork, and fundamental respect for a broad diversity of people and ideas. Our mission is to support our clients who seek to transform America's health system and improve care, especially for vulnerable populations, by expanding coverage, increasing access, and creating new ways of organizing, paying for and delivering healthcare.

Our Work Is at the Forefront of Innovation

Achieving meaningful impact and success in the ever-shifting healthcare environment requires vision and a fresh approach to professional services. Manatt has reinvented how professional services are delivered, building an integrated strategic advisory, regulatory and legal healthcare practice. What distinguishes us from other healthcare practices is our ability to combine the strategic and project management disciplines of consulting with the rigors of legal and policy thinking to help our clients define and implement complex strategies. This multidimensional approach has kept us at the forefront of healthcare industry trends and helps our clients innovate to transform the healthcare system.

“ What distinguishes us from other healthcare practices is our ability to combine the strategic and project management disciplines of consulting with the rigors of legal and policy thinking.

The depth and breadth of our expertise enable us to support a diverse array of clients across a wide range of work, including:

- Guiding major healthcare systems in understanding and navigating the complexities of pivotal delivery system and payment transformations.
- Advising on critical health coverage, access and reform issues for major foundations and states.
- Navigating Medicaid and Medicare policy and program designs and innovation.
- Developing innovative digital health, health IT and informatics strategies.
- Generating opportunities for strategic and financial value creation.
- Identifying opportunities to optimize mergers and acquisitions and joint ventures.
- Analyzing emerging trends to maximize business potential.
- Monitoring and communicating key business and policy developments to associations and foundations.
- Creating and executing corporate structure, strategic planning and governance strategies.
- Assessing pharmaceutical market access, coverage and reimbursement strategies.

Apply here: manatt.com/careers#consultants





Diversity and Inclusion

At Manatt, we believe that a diverse, equitable and inclusive environment is foundational to who we are and how we serve our clients. Through collaboration, commitment and dedication to community, we seek excellence in all that we do. This includes the ongoing work needed to combat bias and racism, and promote diversity and inclusion. We know that cultivating and sustaining a diverse and inclusive workplace requires ongoing effort, constant attention and real investment. That is why Manatt has a board-level Committee on Diversity and Inclusion to help ensure issues of diversity, equity and inclusion inform our organization's strategic direction. Some initiatives of the committee include Manatt Votes, Manatt Cares, Manatt Affinity Groups and Manatt's Women's Initiative. Manatt Health also has a dedicated Diversity, Equity & Inclusion Workgroup that, with engagement by our senior leaders, drives these efforts forward on all fronts—including recruitment, retention and advancement.

What Manatt Health Team Members Are Saying...

"I've been promoted four times since I've been at Manatt. I'm a real-life example of someone who has grown up at the firm, starting as a consultant eight years ago. My roles have changed dramatically, as have the challenges I've faced. I'm fascinated by the issues and really enjoy my colleagues, who are smart, passionate and deeply concerned about healthcare and our clients."

—**Director**

"Manatt has a small, intimate culture that lets you get to know colleagues quickly. I have the opportunity to work directly with partners and other internal leaders, as well as to interface with clients. Manatt gives you the chance to work across all aspects of the healthcare sector on both business and policy issues with preeminent leaders in the field."

—**Consultant**

"The quality of our team is unlike anything I've encountered. I feel like we are truly something special. I both learn from my colleagues and enjoy working with them every day. Since joining Manatt as a consultant, I have been promoted to a manager and then senior manager. I've grown tremendously in terms of both added responsibilities and my own capabilities."

—**Senior Manager**

"If you're looking for a fast-paced, intellectually stimulating environment, Manatt is the place for you. Its diverse engagements provide an exciting range of challenges, and the depth of its talent makes every day a learning opportunity."

—**Consultant**

Apply here: manatt.com/careers#consultants

Supporting Your Growth and Development

Your growth and development as a consultant are as important to us as they are to you. We invest in a wide range of resources to hone and expand your professional skills and support your career advancement. As part of a culture that supports your growth, you will receive:

- A wide range of interesting and challenging work to ensure you get exposure across multiple healthcare sectors on diverse project engagements and roles providing an unusual breadth of experience. You will typically work on multiple client projects, each supervised by a project manager, with the opportunity to contribute to a variety of clients.
- Formal skill development and content training sessions that cover a broad range of subject matter, including project management and budgeting, communication skills, presentation skills, advanced Excel training, meeting facilitation, change management, leadership training, and healthcare finance.
- Opportunities to work with industry leaders and gain hands-on experience that further develops subject matter depth and expertise.
- Mentoring and coaching to promote your professional advancement as well as peer mentorship to help with your integration.
- A supportive and collaborative professional community that values intellectual rigor with a goal of fostering a dynamic environment of collective impact through teamwork.
- Regular feedback on your work. There is a formal performance review process that includes interim check-ins as well as ongoing project feedback throughout the year.

Join Us to Help Make an Impact

Join our team of passionate and driven professionals inspired to make the world a better place. Manatt Health is a place of opportunity, where professionals with talent and high aspirations are rewarded with a supportive, dynamic and energizing culture for long-term personal growth. If you can see yourself on the cutting edge of the issues and opportunities facing the healthcare sector, Manatt Health wants to talk to you.

Apply here: manatt.com/careers#consultants