

MAHER SAID

CURRICULUM VITAE

NYU Stern School of Business
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EDUCATION

Ph.D., Economics (*with distinction*), Yale University, 2009

B.A., Economics and Mathematics (*magna cum laude*), New York University, 2003

APPOINTMENTS

New York University, Stern School of Business
Associate Professor of Economics, 2020–
Deputy Chair, Department of Economics, 2021–
Assistant Professor of Economics, 2014–2020

Washington University in St. Louis, Olin Business School
Assistant Professor of Economics, 2010–2014

Microsoft Research New England
Postdoctoral Researcher, 2009–2010

PUBLICATIONS

“Evaluating Strategic Forecasters” (with Rahul Deb and Mallesh Pai)
American Economic Review, 108(10), 3057–3103, 2018

“Dynamic Screening with Limited Commitment” (with Rahul Deb)
Journal of Economic Theory, 159(B), 891–928, 2015

“The Value of (Bounded) Memory in a Changing World” (with Daniel Monte)
Economic Theory, 56(1), 59–82, 2014

“Progressive Screening: Long-Term Contracting with a Privately Known Stochastic Process” (with Raphael Boleslavsky)
Review of Economic Studies, 80(1), 1–34, 2013

“Auctions with Dynamic Populations: Efficiency and Revenue Maximization”
Journal of Economic Theory, 147(6), 2419–2438, 2012

“Sequential Auctions with Randomly Arriving Buyers”
Games and Economic Behavior, 73(1), 236–243, 2011

“Dynamic Auctions” (with Dirk Bergemann)
Wiley Encyclopedia of Operations Research and Management Science, 1511–1522, 2011

WORKING PAPERS

“Indirect Persuasion” (with Rahul Deb and Mallesh Pai), 2023

Revision requested by the *Journal of Political Economy*

“Dynamic Incentives for Buy-Side Analysts” (with Rahul Deb and Mallesh Pai), 2022

REFEREED CONFERENCE PROCEEDINGS

Auctions with Dynamic Populations: Efficiency and Revenue Maximization (Extended Abstract)

Proceedings of the First Conference on Auctions, Market Mechanisms and Their Applications, 2009

Information Revelation in Sequential Ascending Auctions (Extended Abstract)

Proceedings of the 9th ACM Conference on Electronic Commerce, 2008

HONORS AND AWARDS

NYU Stern MBA Professor of the Year, 2022

American Economic Journal: Microeconomics Excellence in Reviewing Award, 2021

Poets & Quants Best 40 Under 40 MBA Professor, 2020

Faculty Research Grant, NYU Stern Center for Global Economy and Business, 2020

NYU Stern Distinguished Teaching Award, 2019

American Economic Review Excellence in Refereeing Award, 2012

George Trimis Prize for Distinguished Dissertation in Economics, Yale University, 2009

Robert M. Leylan Fellowship in the Social Sciences, Yale University, 2008–2009

Carl Arvid Anderson Prize Fellowship, Cowles Foundation, 2007–2008

National Science Foundation Graduate Research Fellowship, 2003–2007

Cowles Foundation Graduate Student Fellowship, 2003–2007

Phi Beta Kappa, New York University, 2002

TEACHING

Stern School of Business, New York University:

“Firms and Markets,” MBA core

“Microeconomics II,” MSQE core

Olin Business School, Washington University in St. Louis:

“Managerial Economics,” MBA core

“Market Competition and Value Appropriation,” undergraduate and MBA elective

PROFESSIONAL ACTIVITIES

Research Fellow, Centre for Economic Policy Research (CEPR)

Referee for *American Economic Journal: Microeconomics*; *American Economic Review*; *American Economic Review: Insights*; *B.E. Journal of Theoretical Economics*; *Econometrica*; *Economic Inquiry*; *Economic Journal*; *Economic Theory*; *Economic Theory Bulletin*; *Economics Letters*; *Games and Economic Behavior*; *International Economic Review*; *International Journal of Game Theory*; *International Journal of Industrial Organization*; *Journal of Applied Econometrics*; *Journal of Economic Theory*; *Journal of Economics and Management Strategy*; *Journal of Industrial Economics*; *Journal of Mathematical Economics*; *Journal of the European Economic Association*; *Journal of Political Economy*; *Journal of Public Economic Theory*; *Management Science*; *Mathematical Social Sciences*; *Mathematics of Operations Research*; *Nonlinear Dynamics*; *Operations Research*; *Operations Research Letters*; *Production and Operations Management*; *RAND Journal of Economics*; *Review of Economic Design*; *Review of Economic Studies*; *Scandinavian Journal of Economics*; *Theoretical Economics*; *Theory and Decision*; *Transactions on Economics and Computation*

Grant reviewer for Israel Science Foundation; National Science Foundation; Social Sciences and Humanities Research Council; Swiss National Science Foundation

Program committee member for NYU Stern IO Day (2015–2022); Society for the Advancement of Economic Theory Conference (SAET 2015); ACM Conference on Economics and Computation (EC'08, EC'10–EC'15); Conference on Auctions, Market Mechanisms and Their Applications (AMMA 2011); International Symposium on Algorithmic Game Theory (SAGT 2009, 2010); Midwest Economic Theory Conference (Fall 2012); Workshop on Ad Auctions (2010)

Short-term appointments:

Consulting Researcher, Microsoft Research New England (Spring 2011, Spring 2012)

Visiting Scholar, Hausdorff Research Institute, University of Bonn (Summer 2009)