# SPORTS DRINKS INSIGHTS

Transparently Delicious®

**SOCIAL** 

A look at insights around what ingredients and flavors are rising in sports nutrition beverages.



#### TOP 10 FRUIT CONVERSATIONS IN SPORTS BEVERAGES

|            | SOCIAL<br>PENETRATION | SOCIAL<br>GROWTH YOY |
|------------|-----------------------|----------------------|
| Berry      | 3.57%                 | 0.6%                 |
| Orange     | 2.35%                 | 39.8%                |
| Lemon      | 1.49%                 | 4.5%                 |
| Mango      | 1.34%                 | 53.5%                |
| Apple      | 1.05%                 | -3.7%                |
| Peach      | 1%                    | 55.7%                |
| Grape      | 0.97%                 | 38.5%                |
| Strawberry | 0.93%                 | 4.7%                 |
| Lime       | 0.25%                 | -8.1%                |
| Cherry     | 0.85%                 | 17.5%                |

## TOP 5 FASTEST RISING FRUIT CONVERSATIONS IN SPORTS BEVERAGES

|              | SOCIAL<br>PENETRATION | SOCIAL<br>GROWTH YOY |
|--------------|-----------------------|----------------------|
| Breadfruit   | 0.06%                 | 316%                 |
| Tangerine    | 0.1%                  | 90%                  |
| Kiwi         | 0.22%                 | 84.4%                |
| Black Cherry | 0.06%                 | 66.4%                |
| Cranberry    | 0.21%                 | 60.10%               |
|              |                       |                      |

<sup>\*</sup>Social penetration and share represent the amount of social conversations linked to the subject matter. The higher the percentage, the greater the penetration of the ingredient in coversations around the category.

Source: Tastewise August 2023

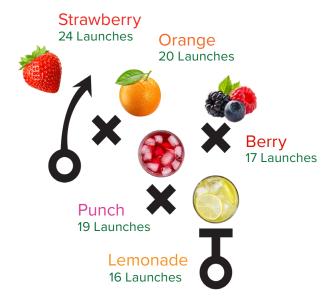
### TOP 5 NUTRITIONAL NEEDS CONVERSATIONS IN SPORTS BEVERAGES

SOCIAL

|               | PENETRATION | GROWTH YOY |
|---------------|-------------|------------|
| Electrolytes  | 5.63%       | 9.2%       |
| Protein       | 5.14%       | -6.3%      |
| Carbohydrates | 3.98%       | 5.1%       |
| Vitamins      | 3.29%       | -0.9%      |
| Caffeine      | 2.7%        | -3.6%      |
|               |             |            |

### TOP 5 FLAVORS LAUNCHED IN U.S. RTD SPORTS NUTRITION

Source: Innova Market Insights, U.S. RTD Sports Nutrition Beverages, New Product Launches: January 2023 - May 2024



#### INNOVATORS IN NATURAL AND ORGANIC FLAVORS FOR OVER 40 YEARS

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