

Enza Capital | Investment Principal

Location: Flexible - Nairobi, Lagos, Dakar, Cape Town (w/ Travel)

Salary: \$USD Base + Bonus + Carry w/ benefits

Deadline: Rolling applications, target start Q4 2024

Apply: (1) Fill application [here](#), (2) complete assessment [here](#), then send CV and cover letter to: hello@enza.capital

Summary

We are excited to grow our firm and tight-knit team of bright, committed, and ambitious humans who share our vision and enthusiasm for finding, backing, and helping to grow some of Africa's next big tech-based solutions. You will be joining Enza Capital in one of our key markets, either Nairobi, Lagos, Cape Town, or Dakar where you will lead on investments in that region, and where you will drive the origination, due diligence, and portfolio management of investee companies in collaboration with the whole Enza team – currently based in Nairobi, Cairo, and London.

About Us

Enza Capital is a multi-stage venture fund backing Founders and Teams using technology to solve large and meaningful problems across Africa. We love what we do, and we believe that you will too. Since launching mid-2019 we have diligently worked with aligned co-investors and a brilliant set of Founders to build an early portfolio with 50 investments across 35 companies into exceptional African businesses across Kenya, Uganda, Nigeria, Ghana, Cote D'Ivoire, Senegal, Egypt, and South Africa.

Enza leads and co-leads investments into category-defining technology companies in fintech, logistics, health, human capital, and climate smart sectors across Africa. These companies are organising the offline online, digitising key industries, and improving the way Africans live, earn, work, and do business. Building sustainable commercial solutions across these verticals will lead to meaningful advancement and significant value creation for teams, investors, and stakeholders across Africa.

Enza makes first-cheque investments from pre-seed to Series B of \$250,000 - \$5,000,000 in technology companies operating in and committed to the advancement of the African Continent, and we have significant financial capacity to follow-on in our portfolio companies through our separate Growth Capital vehicle. We take a long-term view and invest in people with the ability to execute consistently, learn voraciously, and scale ambitiously. We balance start-up agility with institutional rigour. We continue to refine our edge as a leading African venture firm. We invest with the explicit intentions of creating positive impact on all stakeholders involved and helping to build a thriving African Continent.

About You

We are looking for an exceptional colleague, one who is a team player and who has demonstrated commitment to using business, finance, and technology to create lasting impact and commercial value in Africa. You thrive in fast-paced and entrepreneurial environments, and you bring analytical rigour in your approach and working style. You are a thoughtful leader, and an empowering manager. You are enthusiastic about engaging with brilliant Founders and Teams. You are based, or planning to be based in one of our key markets, and you are excited at the prospect of travelling to other African countries to meet with colleagues, co-investors, and management teams to support and grow our portfolio. You will have experience investing directly into privately held companies in Africa, sitting on Boards, managing teams, and you likely have experience advising, building, or running a company in

Africa that has raised venture investment. You will also have exposure to international markets and global views of excellence. Though you are expected to have 6+ years of relevant experience, you will also be excited about the prospect of learning daily and further growing your career in this space. You are likely excited to read about this opportunity as it resonates with your values and ambitions.

What You Will Do

Key responsibilities of the Investment Principal role at Enza Capital will initially revolve around driving 3 core areas – these will develop over time:

- 1. Relationships:** You will develop, nurture, and maintain relationships across the African Continent to help develop a pipeline of investment opportunities and strengthen our co-investor relationships. You will be responsible for building presence in your region, hiring a team over time, and helping to shape the firm culture. Key stakeholders are our Founders, pipeline companies, the Enza Capital Team, co-investors, and our Limited Partners.
- 2. Transaction Lead:** You will be responsible for driving end-to-end transaction execution, from origination through to due diligence, term sheets, negotiations, alignment, and closing. You will work closely with Enza Capital colleagues and the Investment Committee to reach robust and informed investment decisions across the Firm.
- 3. Portfolio Management:** You will support existing and new Enza Capital portfolio companies post investment. This includes engaging with management teams through Board Director and Observer roles, through informal advisory work on strategy, market entry, talent management, fundraising, M&A, and exit.

Who You Are

- Positive, open team player and experienced leader who has loads of energy, and relishes a fast-paced and demanding environment with constant learning and uncapped growth
- 6+ years investment and due diligence experience (Venture Capital, Private Equity, Hedge Fund, Advisory or Investment Banking)
- Strong research, quantitative, and analytical skills balanced with high levels of social and emotional intelligence
- Operating experience in, or exposure to, an African company that has raised investment
- Strong written and verbal communications skills with an ability to represent Enza Capital
- Proactive self-starter with strong organisational and time-management skills
- Structured thinker confident sharing informed views and making difficult decisions
- Keen to learn, develop, and sharpen skillset with potential of growing to Partner

What We Offer

Contract: Full time - Permanent

Salary: \$USD Base + Bonus + Carry w/ Benefits

Benefits: Positive culture, learning & development opportunities, flexible holiday policy, remote working, home office allowance, health insurance, pension, and maternity/paternity policy

To apply:

1. Please submit [expression of interest here](#)
2. Send CV and Cover Letter to: hello@enza.capital
3. Please complete Assessment Tests – [linked here](#) - within 3-days of submitting your application
4. Target start date Q4 2024