



LINCOLN
UNIVERSITY
FOUNDATION
MAEA

Lincoln University Foundation

Accounts
2021



**Ka maea ake te hua, ka whakatō
Te kākano mō ā pōpō.**

**Let's harvest the fruits so that we
can sow the seeds for tomorrow.**



About the Lincoln University Foundation

The Lincoln University Foundation is dedicated to sustaining the university's culture of learning and research excellence. Its function is to receive all philanthropic donations and bequests to the university, with the aim of investing and growing Lincoln's endowment.

The entity provides grants for scholarships, awards, or any other activities that will help the university to achieve its aims.

The Foundation was set up in 2019 and is independently run by a Board of Trustees, all of whom are either alumni or actively involved in the governance of Lincoln University.

Donors play a vital role in helping to maintain the university as the respected institution it is today. They allow Lincoln to facilitate excellence in research and education, aimed at unlocking the power of the land to enhance lives and grow the future.

If you would like to discuss supporting future generations of Lincoln students by making a donation or leaving a legacy to the Foundation, please contact Lincoln University Alumni and Development Manager Naomi Wilde at naomi.wilde@lincoln.ac.nz



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These accounts are an extract of the Lincoln University Foundation information that is presented within the financial operations of Lincoln University Group (which is audited). These statements are not audited and are not required to be.

This information is prepared and presented for the purposes of reporting the activities of the Foundation for current and potential donors who are wanting to encourage students to attend the university.



Message from the Chair

It is a pleasure to introduce this Lincoln University Foundation Report for 2021, and to begin with congratulations from the Foundation to Professor Grant Edwards on his appointment as Vice-Chancellor from 1st January 2022. I would like to take this opportunity to thank Professor Bruce McKenzie for his contribution as a Trustee of the Lincoln University Foundation during his service as Acting Vice-Chancellor.

The tumultuous times experienced by us all over the past couple of years due to Covid -19 now seem thankfully behind us. As the Covid -19 restrictions eased around the globe, investment markets became concerned about inflationary pressures, rising interest rates and the Ukrainian conflict which saw volatility in market prices. Despite these pressures towards the end of the year, our portfolio still managed to return 5.4% for the twelve months to 31 December 2021. The investment portfolio had been restructured in the previous year as the Trustees became aware that inflation may cause concern in the future and as such the investments have performed as we hoped in these volatile times.

The Lincoln University Foundation has continued to its prime task of helping Lincoln University to achieve its vision of being a globally ranked, top five land-based university. We do this by receiving and stewarding donations made to the university; by prudently investing and growing endowments; and by disbursing grants for scholarships, awards or other purposes that will help the university to achieve its aims.

The word 'vision' is an important one. It connotes foresight, direction, planning. You cannot go anywhere unless you know where you want to be, and how you intend to get there.

The characteristics of vision are also characteristics shown by many of Lincoln University's donors, when they approach giving to the university through the Foundation.



They show foresight about what they would like to happen to their assets; they have a thought-out direction for their assets; and they plan with the university, or some other body, the procedure for putting their endowment or philanthropic gift in place.

The donor story accompanying this Annual Report, concerning the philanthropic wishes of Dr Pat Campbell and her husband, the late Dr Alastair Campbell, expresses perfectly the 'vision' that donors can have when considering endowments.

Lincoln University is a public university, but public funds alone don't allow it to provide everything its Council and Management wish to provide, in terms of optimising the student experience and fulfilling the 'vision' they have for the university's future direction. That's why donations, endowments and other forms of giving are so important, and that's where the Lincoln University Foundation demonstrates its own degree of vision.

The Lincoln University Foundation's Board of Trustees, and myself as Chair, thank all those who have given to the Foundation over the past year. Your loyalty and support are appreciated, and I acknowledge your generosity ... and vision!

Richard Riddell
Chair, Lincoln University Foundation



Entity information

Legal Name of Entity	Lincoln University Foundation
Type of Entity and Legal Basis	Charitable Trust Registered under the Charities Act
Registration Number	CC57353
Entity's Purpose or Mission	
The purpose of the Lincoln University Foundation	To further the purposes of Lincoln University, to the extent that those purposes are charitable
Entity Structure	
Trustees	Richard Riddell (Chairperson) Bruce Gemmell Bruce McKenzie Jackie Petter Fiona Hancox Andrew Borland
Beneficiaries	NZ Agriculture and the general public
Area of Operation	New Zealand
Operational Sector	NZ agriculture education, training and research
Operational Structure	The Foundation's investments are managed by investment advisors. Each year scholarships and grants are made as decided by the Board of Trustees.
Main Sources of the Entity's Cash and Resources	The Lincoln University Foundation has received income from investments during the year.
Main Methods Used by the Entity to Raise Funds	The Foundation's main source of income is from an investment portfolio
Main Sources of the Foundation's Cash and Resources	Investment revenue is the primary source of funding to the Foundation
Entity's Reliance on Volunteers and Donated Goods or Services	The Foundation relies on gifts of volunteer time and expertise to complete work in essential roles such as governance (Board of Trustees), administration and accounting.
Contact Details	
Physical Address	Lincoln University, Cnr Springs Rd and Ellesmere Jct Rd, Lincoln 7647
Postal Address	PO Box 85054, Lincoln University, Lincoln 7647
Phone	03 423 0536
Email	foundation@lincoln.ac.nz

Financial Statements

Lincoln University Foundation Statement of Service Performance





For the Year Ended 31 December 2021

Description of Entity's Outcomes

The Lincoln University Foundation provides scholarships and grants to Lincoln University, as agreed by the Trustees. The entity's aim is to help the university achieve its charitable aims.

Description and Quantification of the Entity's Outputs

Actions are reported against the targets identified for 2021 below.

Objective	Target	Result in Year
 To assist Lincoln University to achieve its charitable aims	To achieve this through working with Lincoln University	<p>Working with the University to help it achieve objectives which are aligned with those of the Foundation.</p> <hr/> <p>Continuing to put in place structures, policies and procedures to enable the Foundation to work closely with the University and achieve shared objectives.</p> <hr/> <p>Accepting trust funds for purposes which help Lincoln University achieve its aims.</p>
 Scholarships	To award scholarships under its specific purpose trusts	6 Scholarships were awarded to students at the university.
 Acceptance of donations	LUAA	A donation of \$240,582.16 was accepted from LUAA to manage.
 Management of funds	An appropriate balance struck between capital and income growth	Investments were placed in the Mint Diversified Income Fund, Milford Diversified Income Fund, Quay Street Income Fund, T Rowe Price Global Equity Growth Fund and Castle Point 5 Oceans Fund. The Fund returned net of fees 5.41% for the year.

**Lincoln University Foundation
Statement of Financial Performance**

For the Year Ended 31 December 2021

	Notes	2021 \$	2020 \$
Revenue	1		
Interest and Dividends		-	-
Revenue from Donations, Fundraising and other Similar Receipts		-	30,580
Gain on Market Value of Investments		37,449	18,225
Total Revenue		37,449	48,805
Expenditure	2		
Grants and Prizes		15,900	5,200
Other Expenses		22,636	13,421
Loss on Market Value of Investments		-	77
Total Expenses		38,536	18,698
Net Surplus		(\$1,087)	30,107

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

**Lincoln University Foundation
Statement of Financial Position**

For the Year Ended 31 December 2021

	Notes	2021 %	2020 \$
Assets			
Current Assets			
Bank and Cash	3	460	12,711
Debtors & Prepayments	3	-	-
Total Current Assets		460	12,711
Non Current Assets			
Investments	3	719,483	462,347
Total Non Current Assets		719,483	462,347
Total Assets		719,944	475,058
Liabilities			
Current Liabilities			
Creditors and Accrued Expenses	3	12,660	7,269
Total Current Liabilities		12,660	7,269
Net Assets		707,284	467,788
Accumulated Funds			
Accumulated Surplus	4	707,284	467,788
Total Accumulated Funds		707,284	467,788

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

Chairperson  Date: 29/6/2022

Trustee  Date: 29/6/2022

Lincoln University Foundation Statement of Cash Flows

For the Year Ended 31 December 2021

	2021 \$	2020 \$
Cash Flows from Operating Activities		
Cash Received from		
Interest and Dividends	-	-
Donations, Fundraising and Other Similar Receipts	-	30,580
Total Cash Received	-	30,580
Cash Applied To		
Payments for Prizes and Awards	(13,200)	-
Payments to Suppliers and Employees	(19,947)	(11,352)
Total Cash Applied	(33,147)	(11,352)
Net Cash Flows from Operating Activities	(33,147)	19,228
Cash Flows from Investing & Financing Activities		
Cash Received from		
Capital Transferred from Lincoln University Alumni Association	240,582	-
Capital Transferred from Lincoln University Centennial Trust	-	437,681
Receipts from Maturing Term Deposits	-	-
Receipts from Sale of Investments	-	18,483
Total Cash Received	240,582	456,164
Cash Applied To		
Funds Placed on Term Deposit	-	-
Acquisition of Investments	(219,686)	(462,681)
Total Cash Applied	(219,686)	(462,681)
Net Cash Flows from Investing & Financing Activities	20,896	(6,517)
Net Increase /(Decrease) in Cash Held	(12,251)	12,711
Cash at Start of Year	12,711	-
Closing Cash	460	12,711
This is represented by		
ASB Cheque Account	460	12,711

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

Lincoln University Foundation Statement of Accounting Policies

For the Year Ended 31 December 2021

Basis of Preparation

The Lincoln University Foundation has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual operating expenses of less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the Foundation will continue to operate as a going concern in the foreseeable future.

Goods and Services Tax (GST)

The Foundation is not registered for GST. Therefore amounts recorded in the Performance Report are inclusive of GST (if any).

Income Tax

The Lincoln University Foundation is wholly exempt from New Zealand income tax, having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue

Revenue is accounted for as follows.

Interest Income

Interest income is recognised on an accruals basis.

Donations Received

The Foundation recognises donation income on receipt of cash. The Foundation has limited control over its fundraising activities prior to it being recorded and banked into the Foundation's accounts.

Sponsorship Income

Sponsorship income is recognised as revenue when the funding is received unless there is an obligation to return the funds if conditions of the funding are not met ("use of return condition"). If there is such an obligation, the funding is initially recorded as a liability and recognised as revenue when the conditions of the grant are satisfied.

Other Income

All other income is accounted for on an accruals basis and in accordance with the substance of the transaction.

Investments

Investments are stated at market value. Market value is calculated from the quantity of units held multiplied by local price and if applicable converted to the reporting currency (NZD). The Foundation's investment portfolio was managed by 4 managed funds as listed in Note 3. The Foundation has applied IPSAS 29 Financial Instruments Recognition and Measurement, a Tier 2 accounting standard to account for investments. Realised and unrealised gains and losses from investments are recognised in the Statement of Financial Performance.

Functional and Presentation Currency

The Performance Report is presented in New Zealand dollars and all values are rounded to the nearest dollar. The functional currency of the Foundation is New Zealand dollars.

Foreign Currencies

Transactions in foreign currency are translated into New Zealand dollars using the rate on the date of the transaction. Foreign currency monetary assets and liabilities are translated into New Zealand dollars using the rate at balance date.

Changes in Accounting Policies

All accounting policies have been applied consistently with previous years in this Performance Report.

There have been no changes in accounting policy during the year.

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

Notes to the Financial Statements



1. Analysis of revenue

	2021 \$	2020 \$
Revenue from Interest, Dividends & Other Investments		
Interest		
Bank	-	-
Investment Portfolio		
Gain on Market Value of Investments - Castle Point Funds	9,055	-
Gain on Market Value of Investments - Milford Asset Management	8,527	9,889
Gain on Market Value of Investments - Mint Asset Management	5,604	3,606
Gain on Market Value of Investments - Quay Street Asset Management	3,813	4,730
Gain on Market Value of Investments - Harbour Asset Management	10,450	-
Total	37,449	18,225
Revenue from Donations, Fundraising and Other Similar Receipts		
Donations Received	-	30,580
Total	-	30,580
Other Revenue		
Other Revenue	-	-
Total	-	-

2. Analysis of Expenses

	2021 \$	2020 \$
Grants and Prizes		
Foundation Awards	15,900	5,200
Total	15,900	5,200
Other Expenses		
Administration Services	20,019	11,528
Advertising	-	-
General Expenses	1,110	731
Legal Expenses	-	-
Meeting & Travel Expenses	1,508	1,162
Total	22,636	13,421
Loss on Market Value of Investments		
Castle Point Funds Management	-	77
Milford Asset Management	-	-
Mint Asset Management	-	-
Quay Street Asset Management	-	-
Harbour Asset Management	-	-
Total	-	77

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

3. Analysis of Assets and Liabilities

	2021 \$	2020 \$
Assets		
Cash and Deposits		
ASB Bank Account	460	12,711
ASB Savings Account	-	-
	460	12,711
Debtors & Prepayments		
Accrued Interest	-	-
Debtors	-	-
Prepayments	-	-
Investments		
Castle Point Investments	143,396	41,786
Milford Asset Management Investments	147,163	167,460
Mint Asset Management Investments	140,520	88,559
Quay Street Investments	139,483	164,542
Harbour Asset Management Investments	148,554	-
Total Assets	719,483	462,347
Liabilities		
Creditors & Accrued Expenses		
Accrued Expenses	169	-
Prizes Payable	-	-
Creditors	12,491	7,269
Total Liabilities	12,660	7,269

4. Movements in Accumulated Funds

	2021 \$	2020 \$
Accumulated Funds at the Start of the Year	467,788	-
Net surplus from Statement of Financial Performance	(1,087)	30,107
Capital Transferred to Lincoln University Foundation	240,582	437,681
Accumulated Funds at the End of the Year	707,284	467,788

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

5. Commitments

The Lincoln University Foundation has contracts in place as follows:

- The Great Group Limited for secretarial services
- Lincoln University for accounting and financial administration services

Lincoln University Foundation has committed to funding \$13,300 of scholarships for Lincoln University for the 12 months from 1 January 2021 (2020 \$13,300).

6. Contingent Liabilities & Guarantees

There are no contingent liabilities or guarantees as at 31 December 2021 (2020: nil).

7. Going Concern and Effects of Covid-19 Pandemic

On 11 March 2020 the World Health Organisation declared a global pandemic as a result of the outbreak and spread of COVID-19. Following this, on Wednesday 25 March 2020 the New Zealand Government raised its Alert Level to 4 (full lockdown of non-essential services) for an initial 4 week period. The impact of the level 4 to 2 alerts then and the subsequent progress of the pandemic in New Zealand and overseas has not been such as to negatively impact the viability of the entity as a going concern. Although the full impact on the value of the investment portfolio and the income it generates has yet to be seen. The Foundation is well positioned to respond appropriately in any event, with the ability to adjust its funding of scholarships and grants and manage its overheads appropriately.

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

In November 2020, the Trustees decided to add an additional investment manager, T Rowe Price Global Equity Growth Fund, to the four managers they are using, namely Quay Street Income Fund, Milford Diversified Income Fund, Mint Income Fund and Castle Point 5 Oceans Fund. This change meant that from peak to trough (approx. 30 April 2020) the portfolio was only down 4.65% and since then has recovered most of this drawdown.

As COVID-19 is a developing situation, there remains uncertainty about the full financial impact it has on the Foundation. Economic uncertainties have arisen which are likely to negatively affect the operations and awards programme of the Foundation.

It is possible that there will be a market correction that will negatively impact the value of the Foundation's investment portfolio and the income it generates. However whilst the Foundation will need to wait for the market to recover to regain the value of its investments, to the extent that its income is negatively impacted it has the ability to respond appropriately and to adjust its funding of scholarships and grants and manage its overheads accordingly.

8. Events After Balance Date

No events have occurred after the balance date that would have a material impact on the Performance Report.

9. Related Party Transactions and Key Management Personnel

Lincoln University is the ultimate parent of the Lincoln University Group and controls this subsidiary trust. During the year, there were no related party transactions entered into between the Foundation and Lincoln University or any of its subsidiary companies except where Lincoln University provides administrative support for no cost.

Key management personnel includes the Trustees of the Foundation. The Trustees received no remuneration or allowances.

This statement is to be read in conjunction with the Accounting Policies and Notes to the Performance Report.

Campbell Scholarships commemorate much-loved former staff members

The future addition of two valuable postgraduate awards to Lincoln University's portfolio of scholarships was formalised in Christchurch in December 2021.

The awards, to be known as the Campbell Scholarships, commemorate the long and meritorious careers at Lincoln College/Lincoln University of husband-and-wife team Dr Alistair Shand Campbell, a geochemist, and Dr Patricia Ann ('Pat') Campbell, an animal ecologist.

Alumni and Development Manager Naomi Wilde, responsible for the management of philanthropic funding at Lincoln University, describes the establishment of the awards as embodying all the best principles of philanthropy.

"Endowment of the scholarships expresses loyalty, generosity, vision, financial diligence, legal integrity, the identification of needs, the celebration and commemoration of worthy names, and the commercial reality of costs associated with postgraduate study," she says.

"Lincoln University acknowledges with appreciation the approach we had from Dr Pat Campbell who, in concert with her late husband's wishes, wanted to make a scholarship endowment in their joint names from her estate, when the time comes."

Alistair, who died in 2015, was a staff member in the Department of Soil Science from 1959-2003

and Pat was on the staff of the Agricultural Zoology/Entomology and Wool Science departments from 1968-1999.

Pat, nee Otway and originally from Tauranga, came to work at Lincoln College in 1968 after completing an honours degree in science and a wildlife management diploma at Otago University, followed by a year's OE in Britain and the USA. She commenced doctoral study early in her employment at Lincoln and received a PhD in Entomology in 1974 with a thesis on hedgehogs and agricultural pests.

Alistair, from Dunedin, arrived at Lincoln College in 1958, also with a science degree (MSc Hons) from Otago University. His pathway was via Christchurch Teachers College. At Lincoln, he enrolled in a Soil Science PhD, also while working, and graduated in 1975 with a dissertation on New Zealand soil mineralogy.

Alistair and Pat met at Lincoln and were married in Tauranga in 1969. Back on the campus, they faced the demands of university life and teaching with a guiding principle that became their trademark – team work.

Over a combined total of 75 years of service to Lincoln College/Lincoln University, Alistair and Pat were an inseparable team. They became known as 'The Campbells', always fully and enthusiastically involved in the academic and community life of Lincoln University, and also in the life of Lincoln township, where they lived.

The scholarships that will exist in their name will be an enduring extension of their loyalty to Lincoln University.

Both had been strongly influenced and guided in their student years by the mentoring and pastoral guidance of senior academics in their particular degree fields. In turn, helping students became important to them in the pathway they chose as university teachers.

The two postgraduate scholarships to be endowed through Pat and Alistair's estate, in fulfilment of their personal wishes, are an ongoing extension of the 'helping hand' principle they expressed in their own lives and with the students with whom they interacted during their teaching years.



Dr Pat Campbell and Dr Alistair Campbell at the Colombo Plan reunion in 2013

Their helping hand, which in many cases led to lifelong personal friendships throughout New Zealand and around the world, was extended in numerous ways, willingly, voluntarily and without counting the cost.

Alistair's remedial tutoring sessions in chemistry, mathematics and other subjects are remembered with gratitude by legions of appreciative graduates.

The engagement of Alistair and Pat with international students and their families, many arriving in New Zealand homesick and bewildered, preceded today's formal international orientation and settling-in programmes. Generations of Colombo Plan students remember the Campbells with huge affection.

Pat and Alistair had long and fulfilling careers. It is hoped that future 'Campbell Scholars' will be materially assisted towards careers of equal satisfaction and fulfilment.

The establishment of the scholarships is applauded

by former Lincoln University Chancellor Tom Lambie, who is Patron of the Lincoln University Alumni Association.

"I know Pat Campbell well, and in my role as Patron of the Lincoln University Alumni Association, I value and have the greatest admiration for her ongoing loyalty and commitment to Lincoln University," he says. "Even though she is now retired from teaching, Pat retains a lively interest in tertiary education and the ability of Lincoln University to care for its students."

"When teaching, Pat and her late husband Alistair always wanted the very best for their students, and always went the extra mile to ensure their students derived the greatest possible value and benefit from university study."

"The scholarships that will exist in their name will be an enduring extension of their loyalty to Lincoln University and a reminder of the caring ethic that always underpinned Pat and Alistair's engagement with their students."

"I remember in particular their association with Lincoln University's Colombo Plan students and alumni, and the gratitude and affection shown to Pat and Alistair when many of the former Colombo Plan students returned to Lincoln for an anniversary reunion in 2013. Respect for them really shone through."

"I am delighted that Lincoln University is to have scholarships perpetuating their names, and I acknowledge the generosity of Pat and the late Alistair in making this endowment."

Alumni and Development Manager Naomi Wilde thanks Pat for sharing the intentions she and Alistair discussed.

"We welcome the opportunity to publicly acknowledge their generosity and vision, and we value the company of Pat as a regular attendee at our monthly Tuesday Lunch Club gatherings, which bring together locally-based alumni, retired staff members, and other members of the Lincoln University whānau."



Leaving a legacy to Lincoln

One of the many ways for donors to support the university is to leave a gift in their will (a bequest).

The generosity of past donors and bequests to Lincoln have helped the university to achieve its renowned status. A bequest can be transformational and gifts enable students and researchers to grow into their potential, become thought leaders for the future, and enhance and enrich the lives of others for generations to come.

The university can assist in helping donors to realise their vision for their legacy, whether they choose to support a specific project or donate a gift for general purposes. The latter means that the bequest will be directed to the area of highest need.

The Lincoln University Foundation will always honour the donor's wishes.



Contacts

The Lincoln University Foundation
Charity registration number CC57353

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Lincoln 7647

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KA MAEA AKE TE HUA, KA WHAKATŌ
TE KĀKANO MŌ Ā PŌPŌ.
LETS HARVEST THE FRUITS SO THAT WE
CAN SOW THE SEEDS FOR TOMORROW.

Find out more at

www.lincoln.ac.nz/About-Lincoln/Lincoln-University-Foundation