

2020 Predictions, Perceptions & Expectations

March 2020



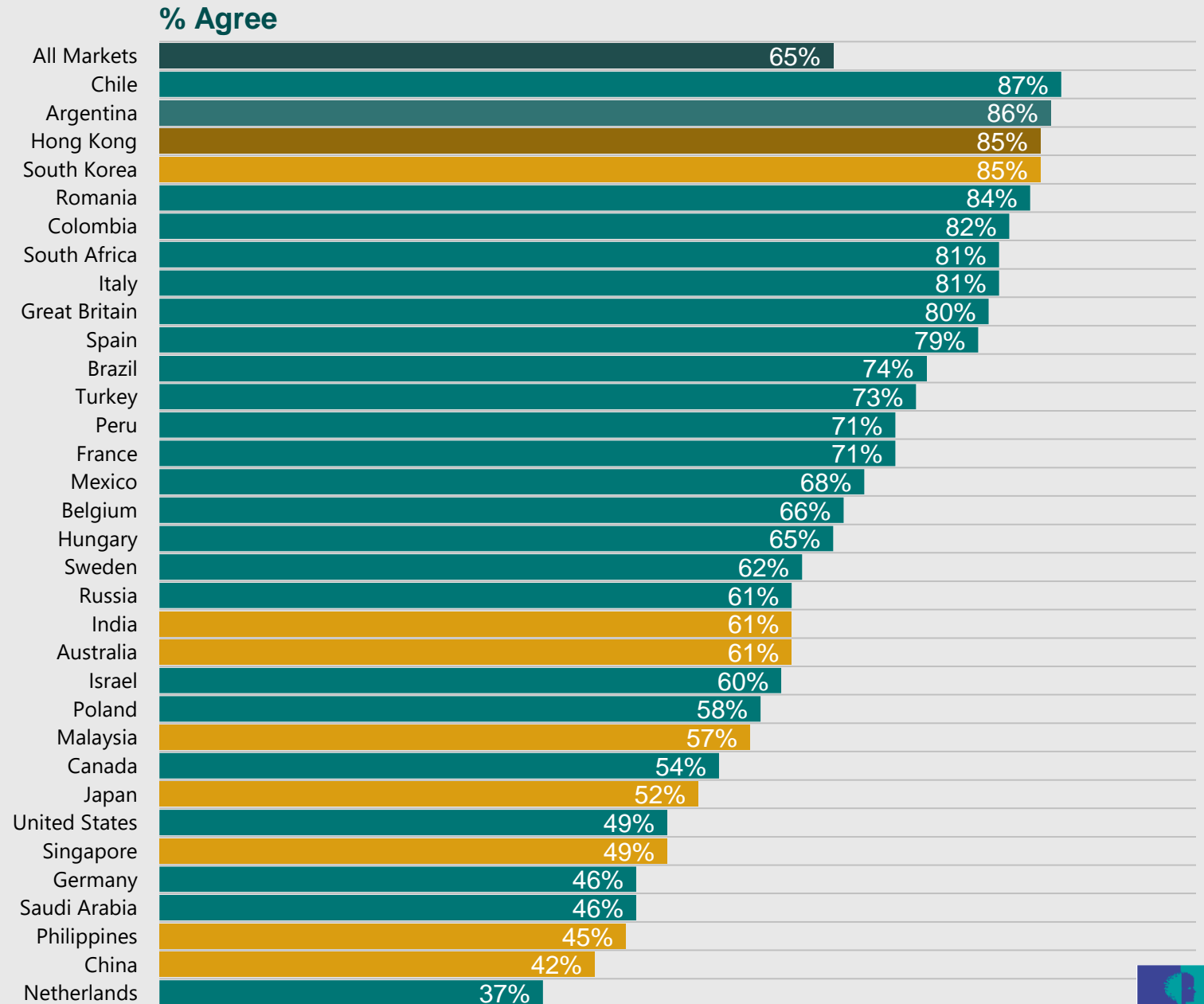
SUMMARY

1. 2019 PERCEPTIONS
2. AFFLUENT EXPECTATIONS
3. WHAT WORRIES THE WORLD?
4. GLOBAL PREDICTIONS
5. PERILS OF PERCEPTIONS – HEALTH
6. COVID-19

GLOBAL ADVISOR PREDICTIONS 2020

Please indicate if you agree very much, agree somewhat, disagree somewhat or disagree very much with the following statements:

2019 was a bad year for [X]

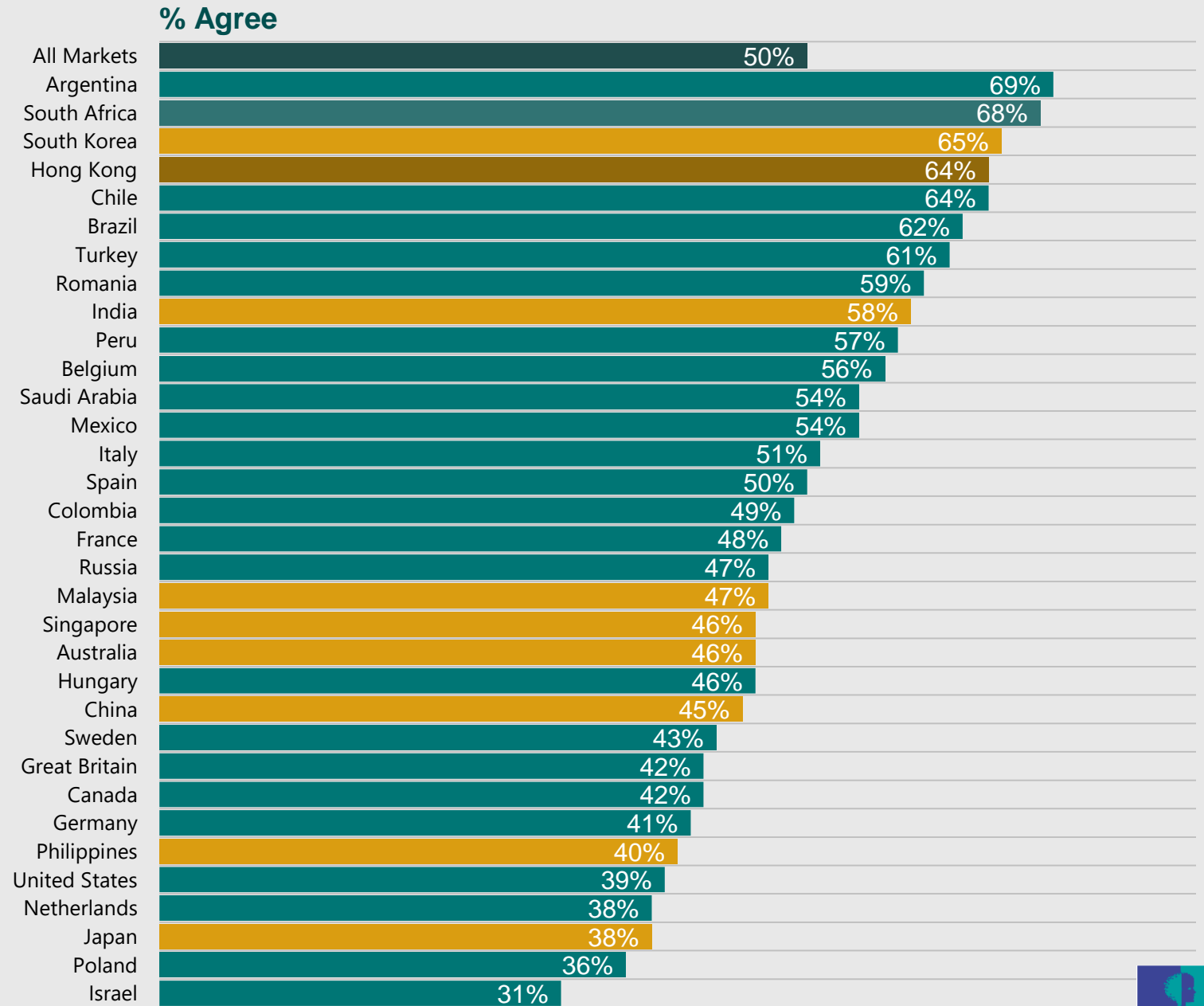


Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

GLOBAL ADVISOR PREDICTIONS 2020

Please indicate if you agree very much, agree somewhat, disagree somewhat or disagree very much with the following statements:

2019 was a bad year for me and my family



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

WORLD SUMMARY: JANUARY 2020

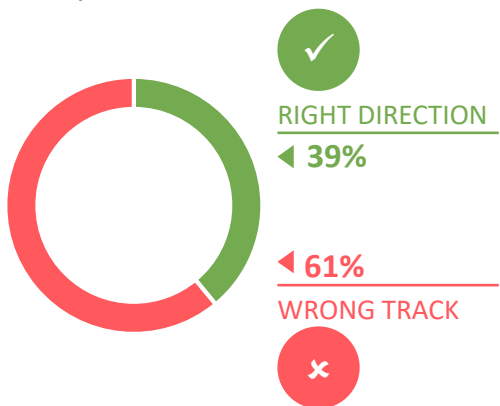
The majority (61%) of people around the world think things in their country are on the wrong track.

Poverty and social inequality currently occupies the top spot for global concern with 34% saying this.

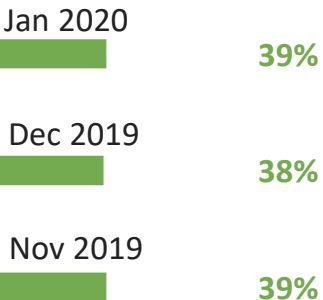
Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?

**RIGHT DIRECTION/
WRONG TRACK**

January 2020



RIGHT DIRECTION



Base: Representative sample of adults aged 16-64 in 28 participating countries. c.18,000 per month.

Which three of the following topics do you find the most worrying in your country?*

% change compared with previous month:

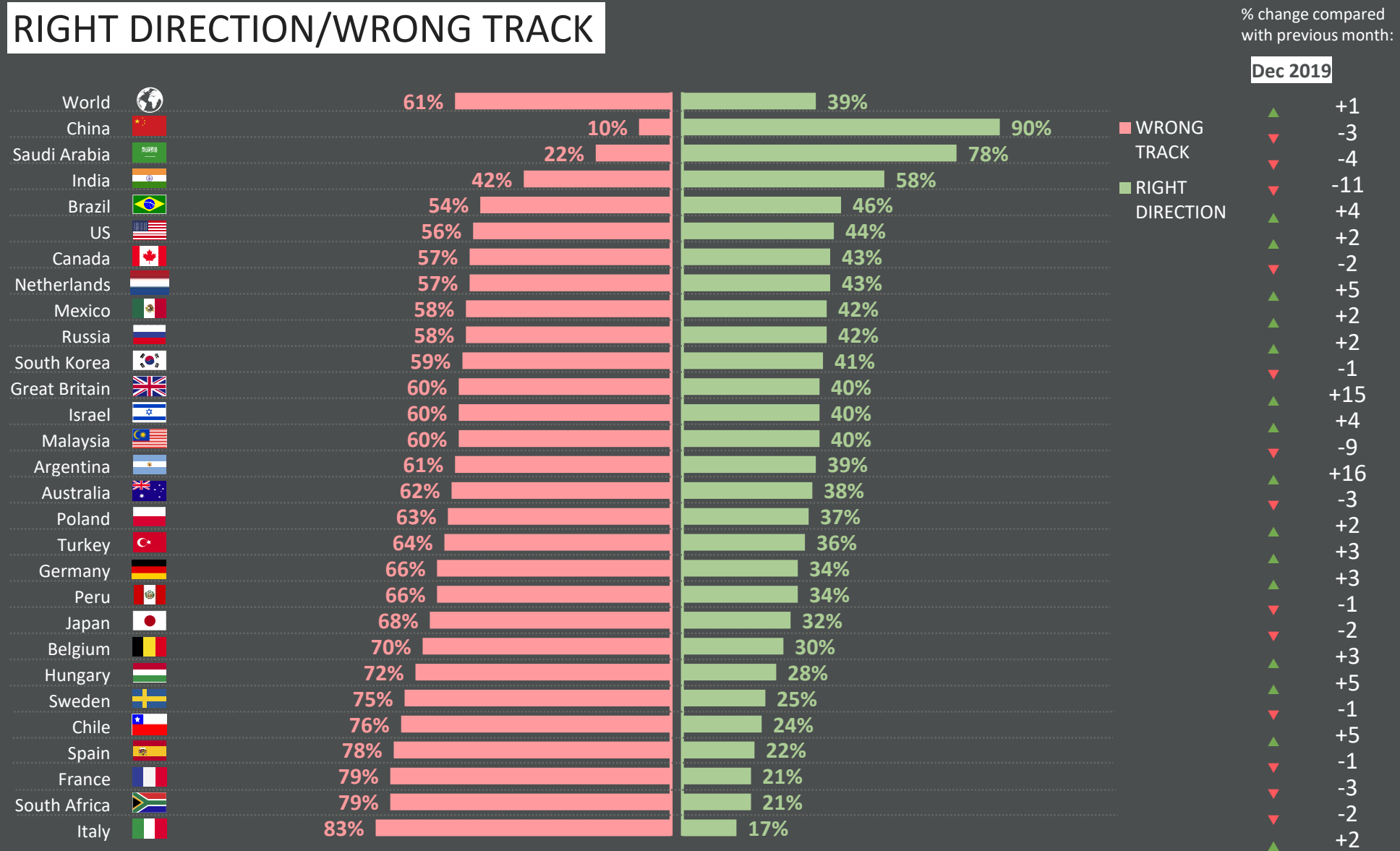
Dec 2019

Topic	Percentage	% change compared with previous month:
POVERTY & SOCIAL...	34%	▲ +1
UNEMPLOYMENT	31%	▼ -1
CRIME & VIOLENCE	30%	▼ -1
FINANCIAL/POLITICAL...	30%	▼ -1
HEALTHCARE	27%	▲ +1

*Please note that participants in China were not shown the full list of topics for this question. Financial/political corruption, poverty and social inequality, taxes, and rise of extremism were excluded from the list shown to Chinese participants.

COUNTRY COMPARISON

RIGHT DIRECTION/WRONG TRACK

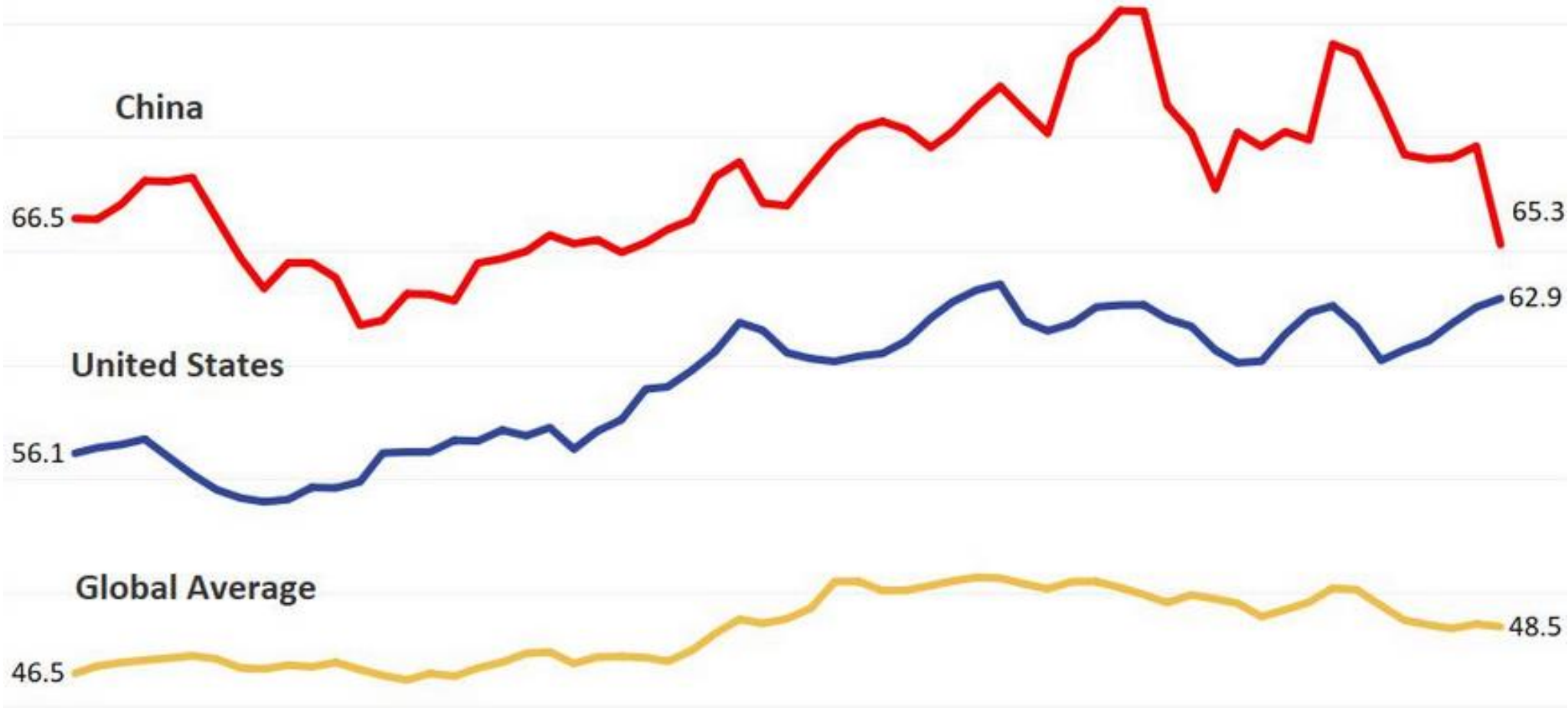


Base: Representative sample of 19,508 adults aged 16-64 in 28 participating countries, December 20th 2019 - January 3rd 2018.

Source: Global Advisor

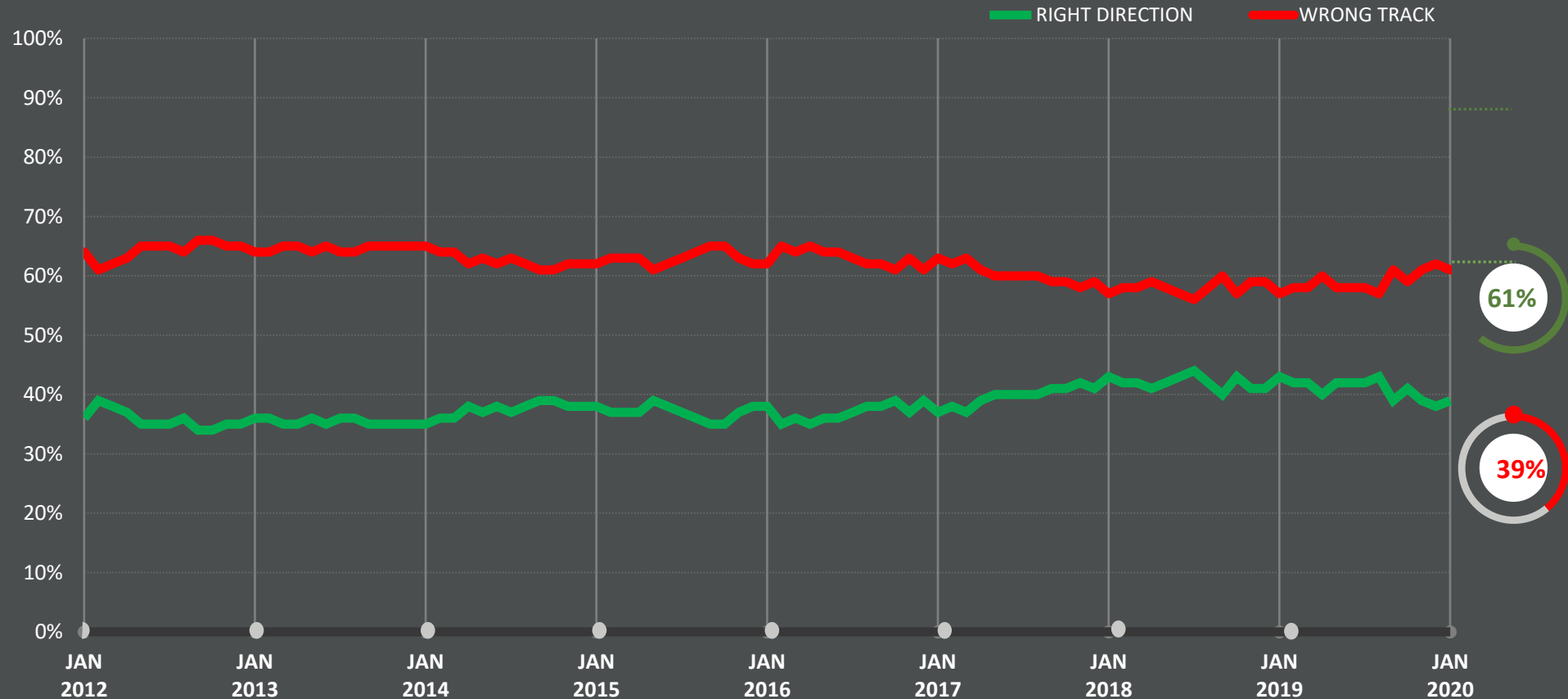
IPSOS CONSOLIDATED ECONOMIC INDICATOR, NATIONAL INDEX

China, United States & Global Average



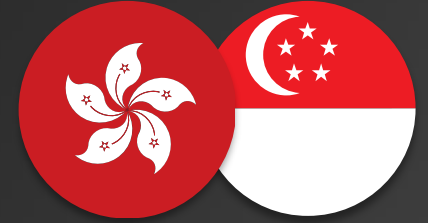
WORLD: RIGHT DIRECTION/ WRONG TRACK

Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?



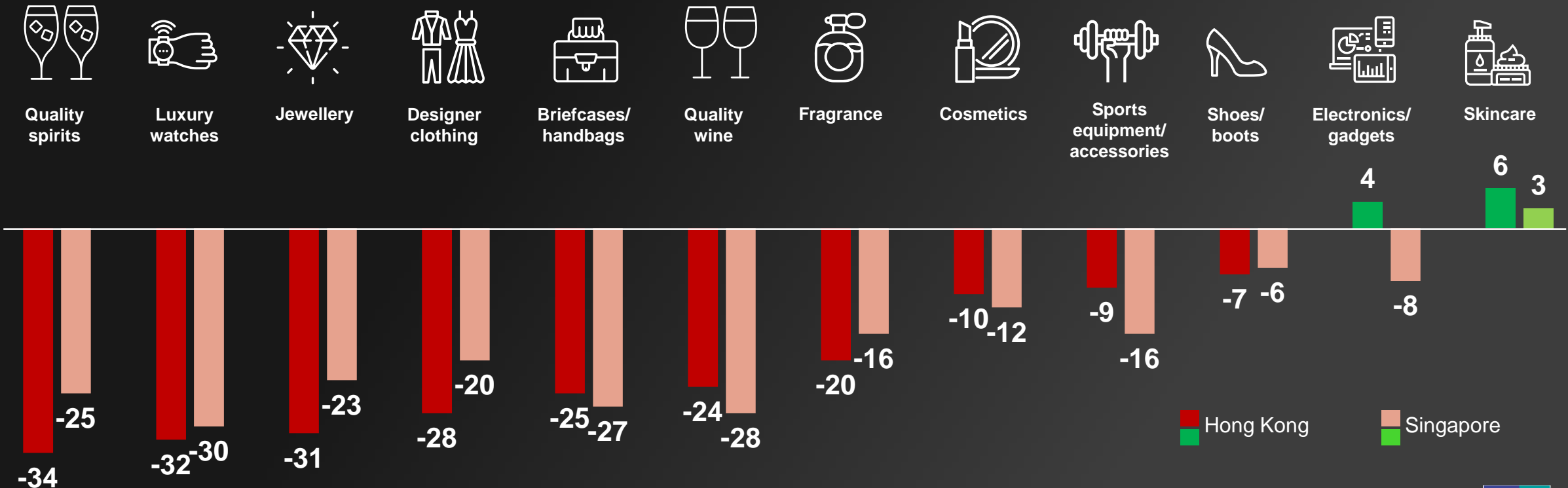
Base: Representative sample of adults aged 16-64, c.18,000 – 20,000 per month.
Source: Global Advisor

MORE CONSERVATIVE BEHAVIOUR



Now vs 3 months ago: overall spending

NET Score = (Spending more) – (Spending less)

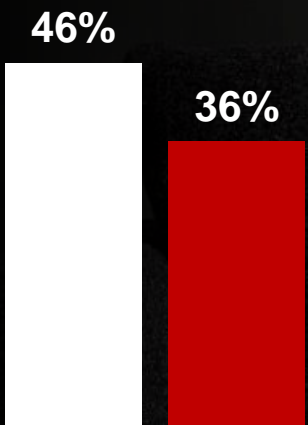


Source: Re contact survey October 2019 – Hong Kong and Singapore.
 Sample size: 100 interviews per market. Q11. Compared to 3 months ago, are you NOW spending more or less on products/ services.

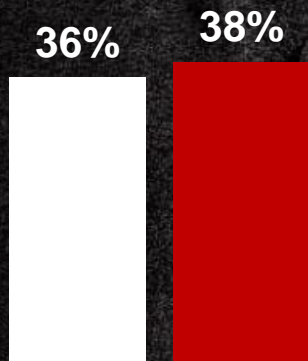



HONG KONG LOSING CONFIDENCE

Before
July '19 October '19



Before
July '19 October '19



 *I am a risk taker*



Source: Ipsos Affluent Survey Asia Pacific Q2 2019 – Hong Kong and Singapore. Re contact survey October 2019 – Hong Kong and Singapore. Q12. Here are some statements, please use 5 points scale to show the extent that you agree with the statements.



CHANGING THEIR INVESTMENT APPROACH

Now vs 3 months ago: Investment approach



13%

More aggressive with my investment approach

13%

44%

No change in my investment approach

67%

43%

More conservative with my investment approach

20%

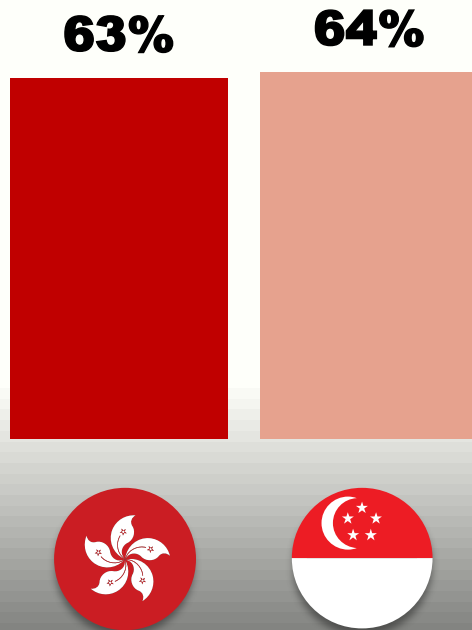
Source: Re contact survey October 2019 – Hong Kong and Singapore.

Sample size: 100 interviews per market.

Q4. Which statement best describes how your investment approach might be different, comparing now with 3 months ago?



DIVERSIFYING IN TIMES OF UNCERTAINTY



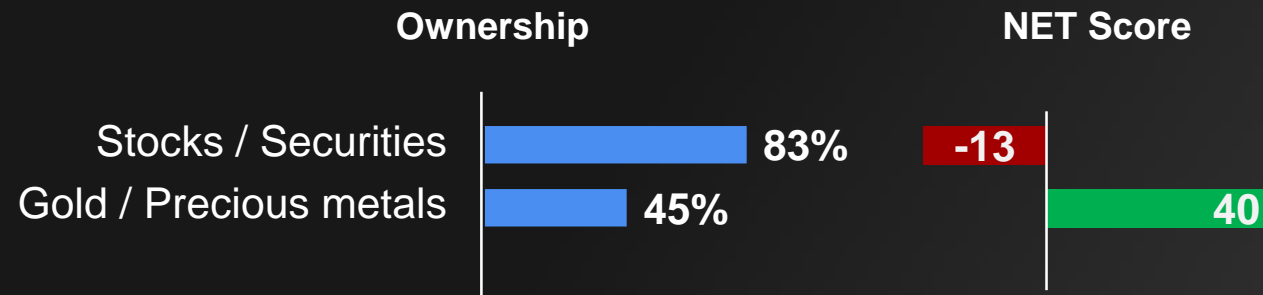
Diversifying my investment is more important than ever

Source: Re contact survey October 2019 – Hong Kong and Singapore.
Sample size: 100 interviews per market. Q5. Here are some statements about managing your wealth, in the context of the past 3 months, please use 5 points scale to show the extent that you agree with each statement:

TO A MORE RELIABLE ALTERNATIVE

Now vs 3 months ago: Financial products that have been investing more or less

NET Score = (More) – (Less)



Source: Re contact survey October 2019 – Hong Kong

Sample size: 100 interviews

Q1. Which of the following financial products do you personally own?

Q2. Comparing now with 3 months ago, in which of the following financial products have you been investing more (or less), in terms of dollar value?



Gold value has more to do with its longstanding function as a store of value, especially during crises or when you lose faith in paper currencies, it is more currency than commodity.

Aswath Damodaran,
Professor of Finance at the Stern School of Business at New York University

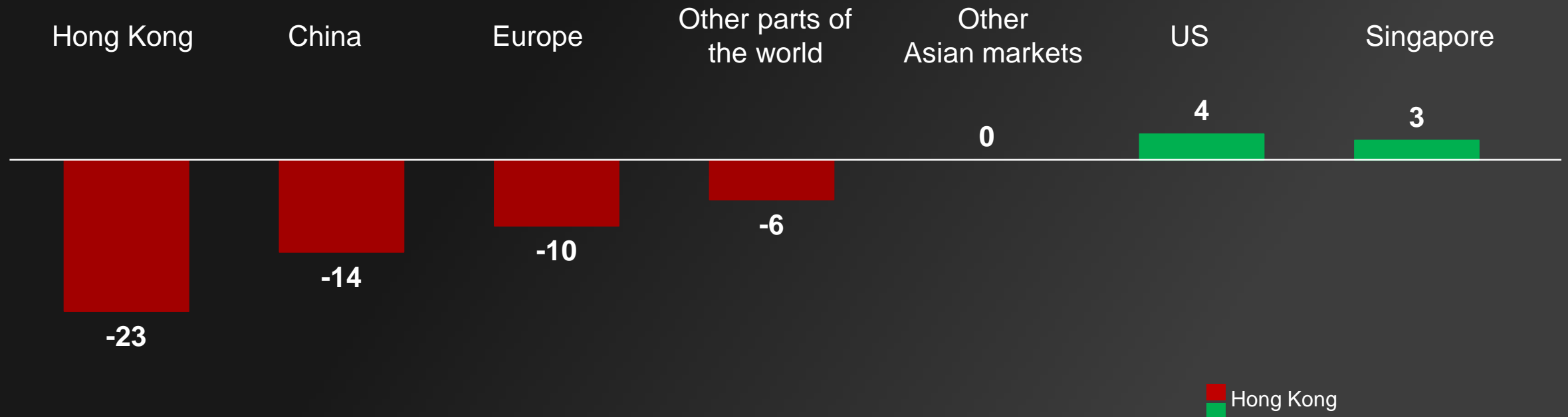


HONG KONG: SHIFT FROM HOME TO ABROAD



Now vs 3 months ago: Markets Affluent have been investing

NET Score = (More than 3 months ago) – (Less than 3 months ago)



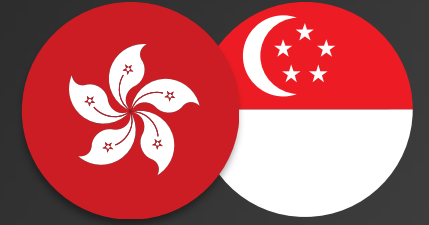
Source: Re contact survey October 2019 – Hong Kong and Singapore.

Sample size: 100 interviews in HK and 101 interviews in SG

Q3. Comparing now with 3 months ago, in which of following financial markets have you been investing more (or less), in terms of dollar value?

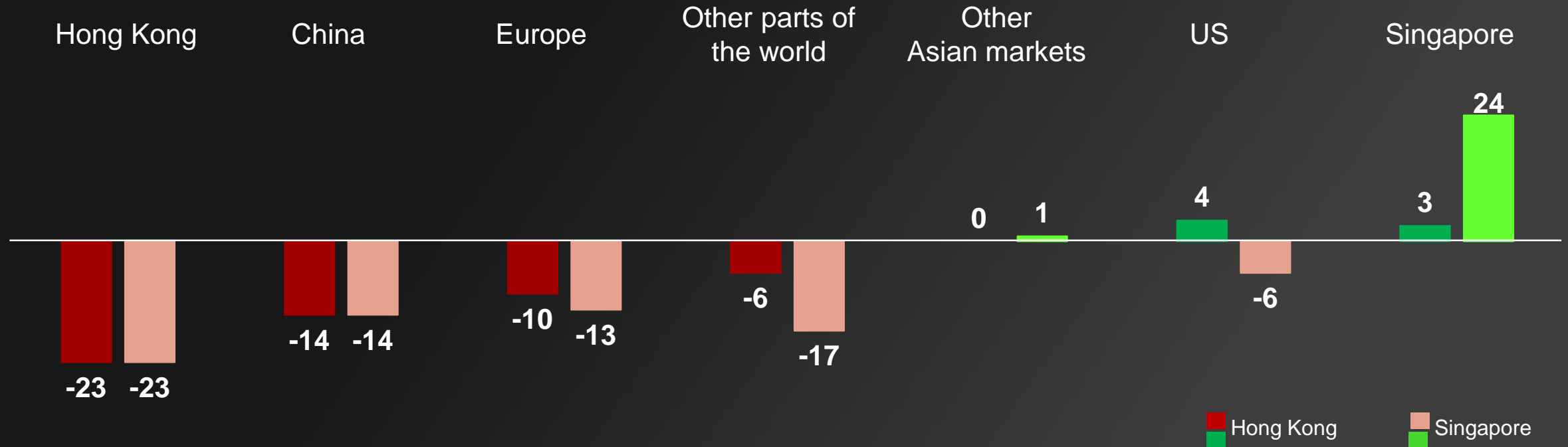


SINGAPORE: SHIFT FROM ABROAD TO HOME



Now vs 3 months ago: Markets Affluent have been investing

NET Score = (More than 3 months ago) – (Less than 3 months ago)



Source: Re contact survey October 2019 – Hong Kong and Singapore.

Sample size: 100 interviews in HK and 101 interviews in SG

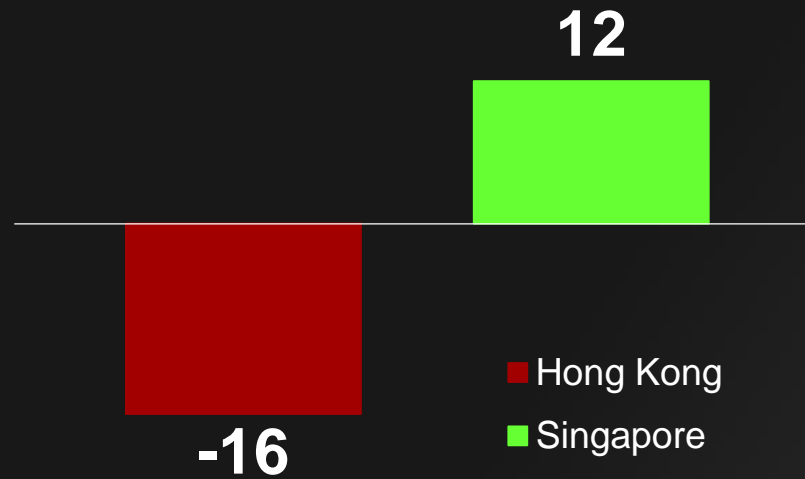
Q3. Comparing now with 3 months ago, in which of following financial markets have you been investing more (or less), in terms of dollar value?



OPTIMISM IN SINGAPORE

Next 3 months: Expectation about personal financial situation

NET Score = (Stronger) – (Weaker)



Source: Re contact survey October 2019 – Hong Kong and Singapore.
Sample size: 100 interviews per market. Q6. Looking ahead 3 months from now,
do you expect your personal financial situation to be...

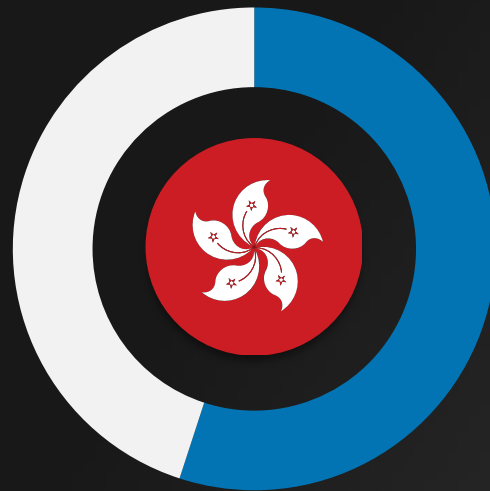


A background image showing a business meeting. In the foreground, several hands are visible, some holding pens, suggesting a signing or discussion of documents. The background is slightly blurred, showing people in business attire. A dark, semi-transparent banner is overlaid across the middle of the image, containing the main title in white, bold, sans-serif capital letters.

TRUST REMAINS IN FINANCIAL INSTITUTIONS

A TRUSTED RELATIONSHIP

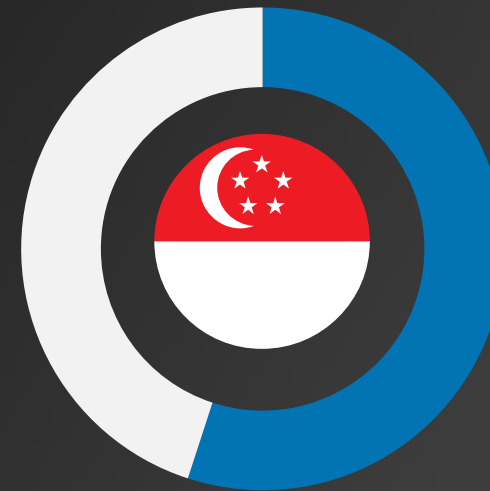
TOP 5 financial institutions in each market



55%



Trust a great deal
or Trust a little



60%

Source: Re contact survey October 2019 – Hong Kong and Singapore.

Sample size: 100 interviews per market.

Q9. Here is a list of financial institutions. Considering all the things that are important to you, how much do you trust or distrust each financial institution?

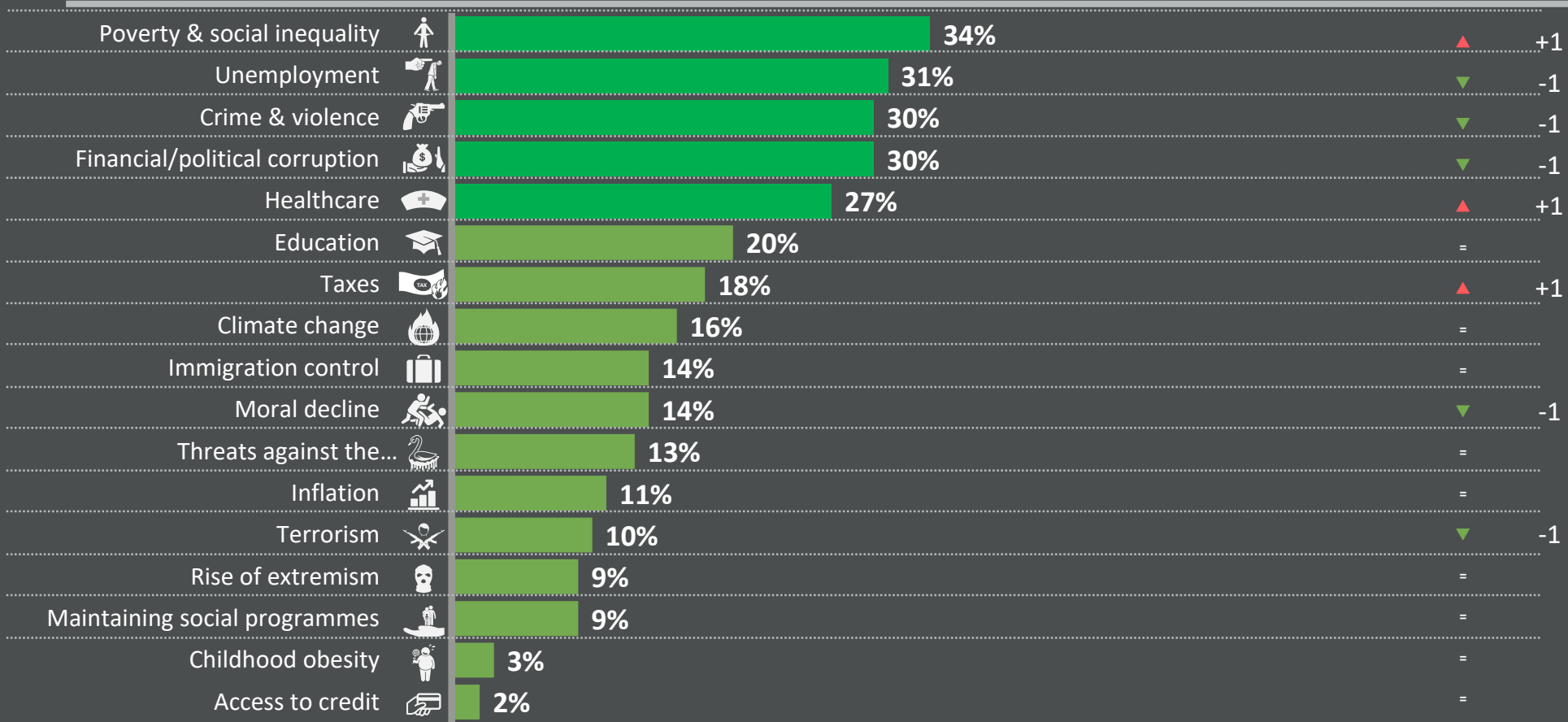
WORLD WORRIES

Which three of the following topics do you find the most worrying in your country?

% change compared with previous month:

Mentioned in January 2020 (%)

Dec 2019



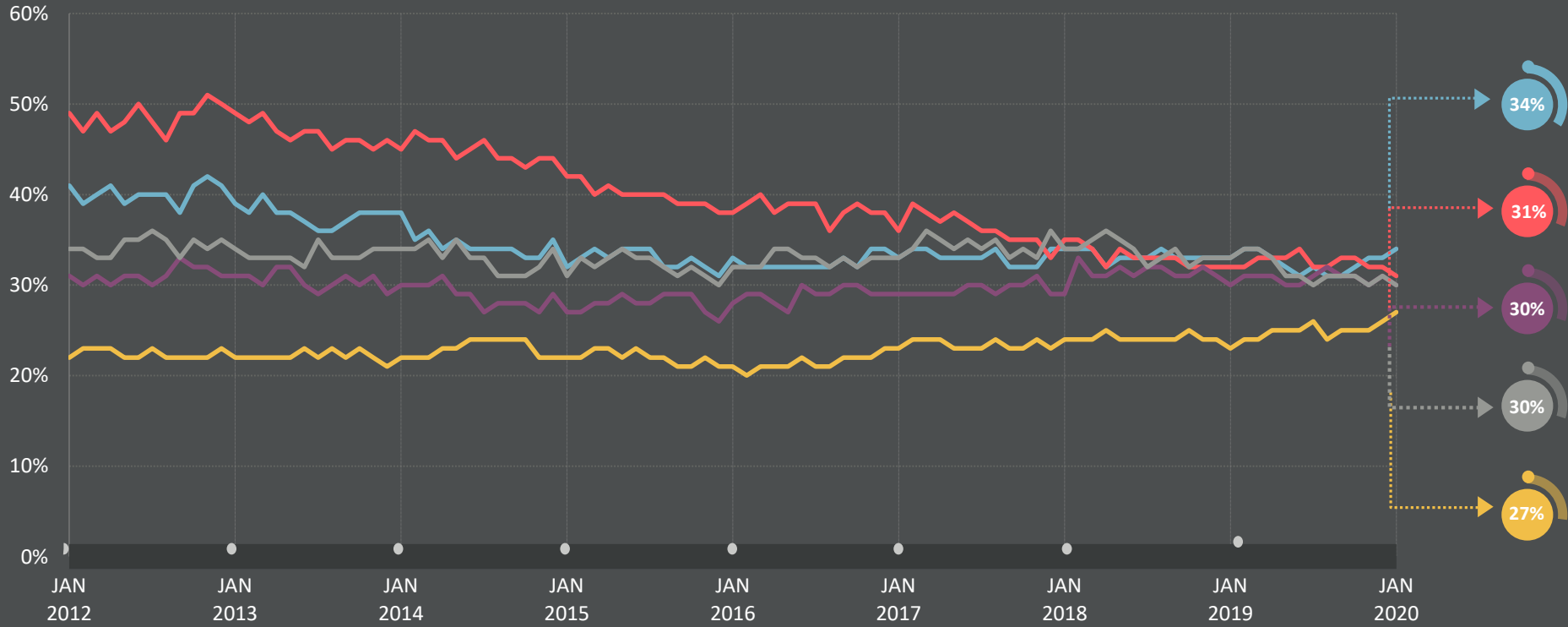
Base: Representative sample of adults aged 16-64. January 2020: 19,508; December 2019: 20,011.


Source: Global Advisor


THE WORLD'S CURRENT TOP 5 WORRIES:


LONG-TERM TRENDS


Which three of the following topics do you find the most worrying in your country?




- 

 Poverty & social inequality
- 

 Unemployment
- 

 Crime & violence
- 

 Financial/political corruption
- 

 Healthcare

Base: Representative sample of adults aged 16-64, c.18,000-20,000 per month.
 Source: Global Advisor



THE MAJORITY THINK THAT UNEQUAL WEALTH DISTRIBUTION IS BAD FOR SOCIETY



In the US, 55% believe that 'having large differences in income and wealth is bad for society' – the lowest of all markets surveyed^{VIII}



Base: 22,114 adults aged 16-74 across 32 countries, interviewed June – July 2019
Source: Ipsos Global Trends

HALF OF PEOPLE SAY THEY WOULD LIKE THEIR COUNTRY TO BE THE WAY IT USED TO BE

64% of people agree they led happier lives in the old days when they had fewer problems to cope with^x



Base: 22,614 adults aged 16-74 across 33 countries, interviewed June – July 2019

Source: Ipsos Global Trends

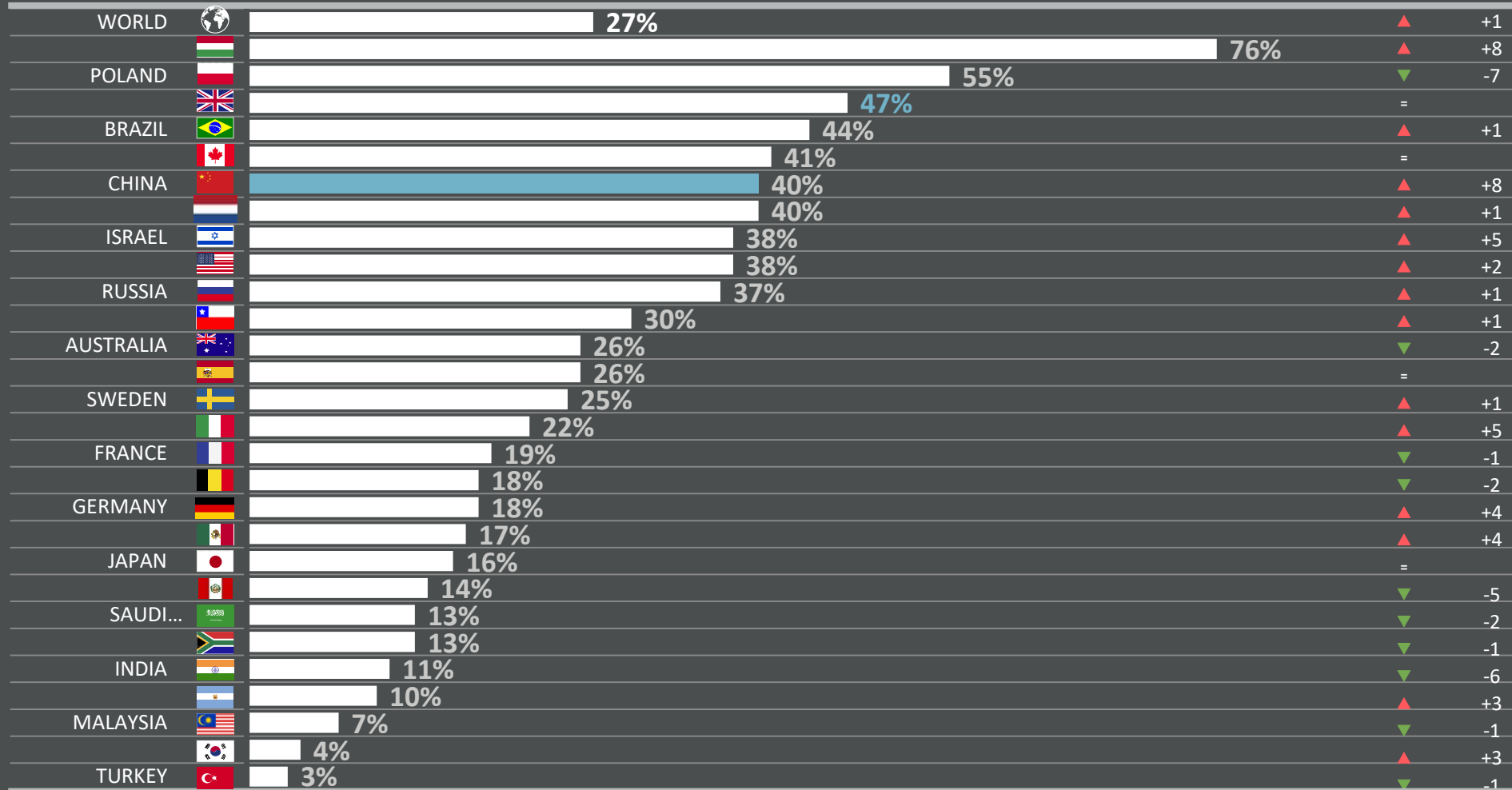
5 | HEALTHCARE

Which three of the following topics do you find the most worrying in your country?

% change compared with previous month:

(%) worried in January 2020 in each country

Dec 2019



Base: Representative sample of adults aged 16-64 in 28 participating countries. January 2020: 19,508; December 2019: 20,011.

Source: Global Advisor

FOUR TYPES OF PREDICTIONS

World Affairs



Society & Culture



Technology



Outlook for 2020



GLOBAL ADVISOR PREDICTIONS 2020

World Affairs

Likely

Unlikely

Average global temperatures will increase

77%

14%

Major stock markets around the world will crash

36%

39%

Donald Trump will be re-elected as President of the United States

35%

44%

A major terrorist attack will be carried out in [X]

32%

47%

A major natural disaster that will impact people in my town/city

30%

51%

Aliens will visit the Earth

15%

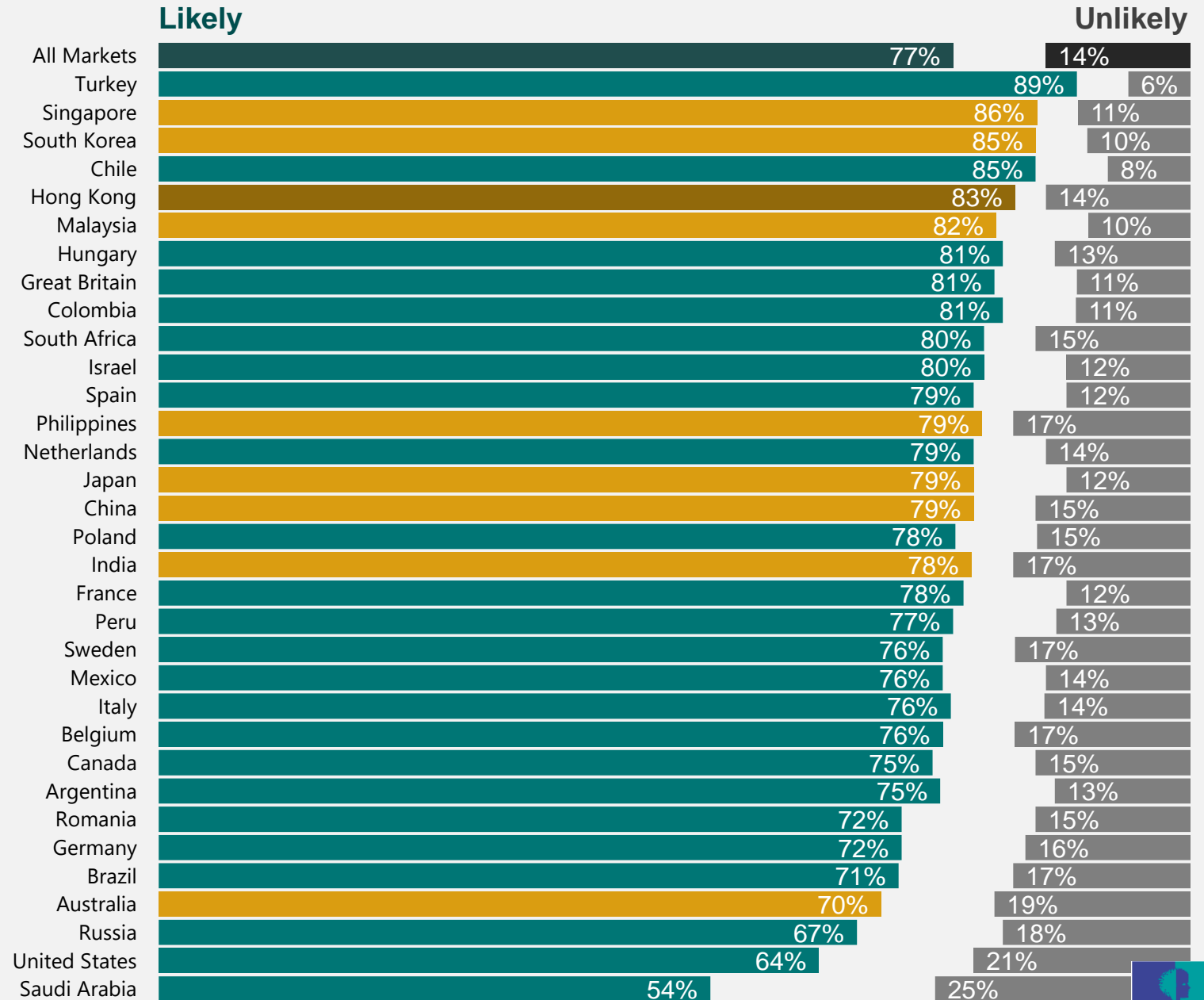
66%

Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

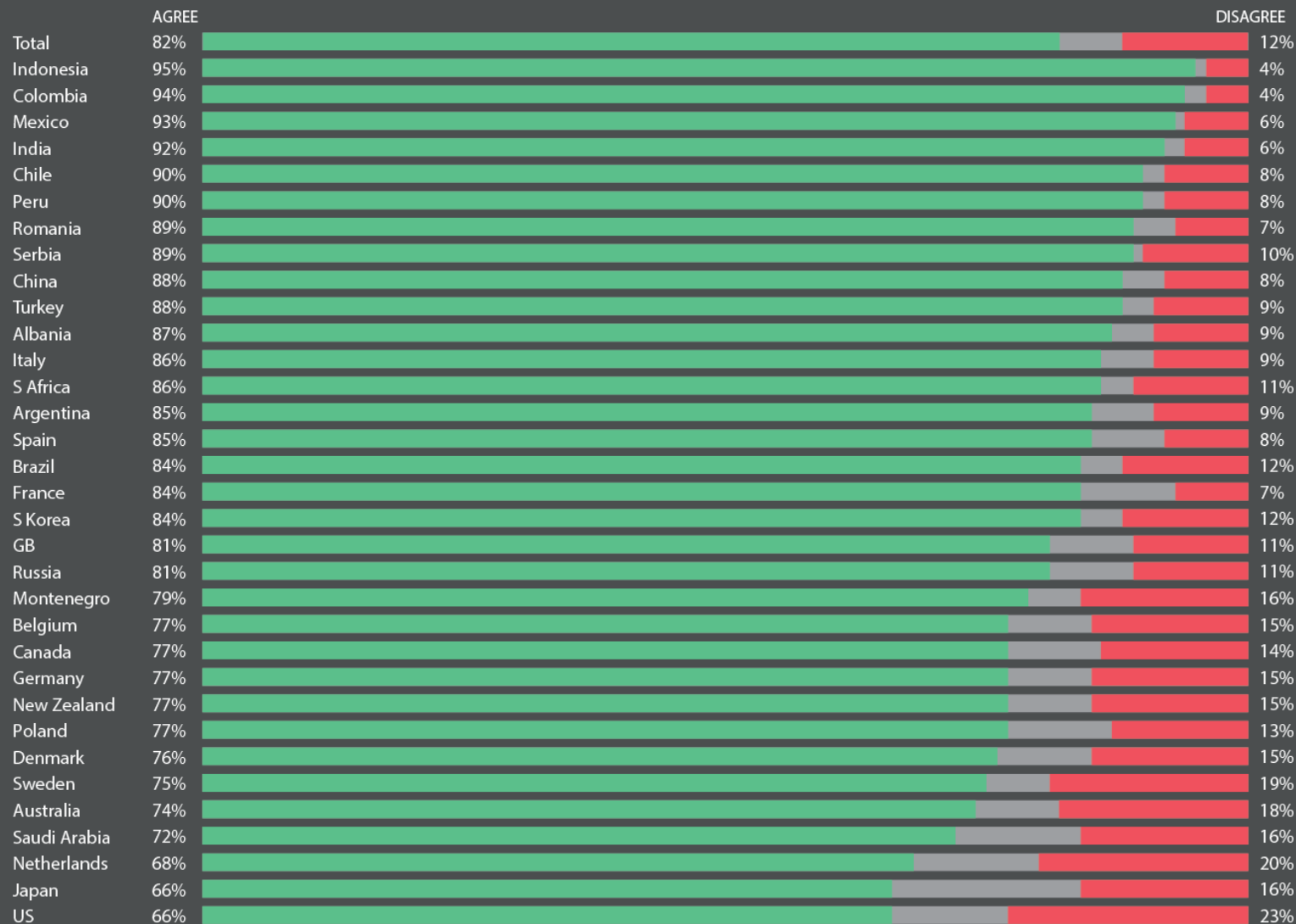
Average global temperatures will increase



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

CLIMATE CHANGE WE ARE CURRENTLY SEEING IS LARGELY THE RESULT OF HUMAN ACTIVITY

80% of people around the world believe we are 'headed for environmental disaster unless we change our habits quickly'



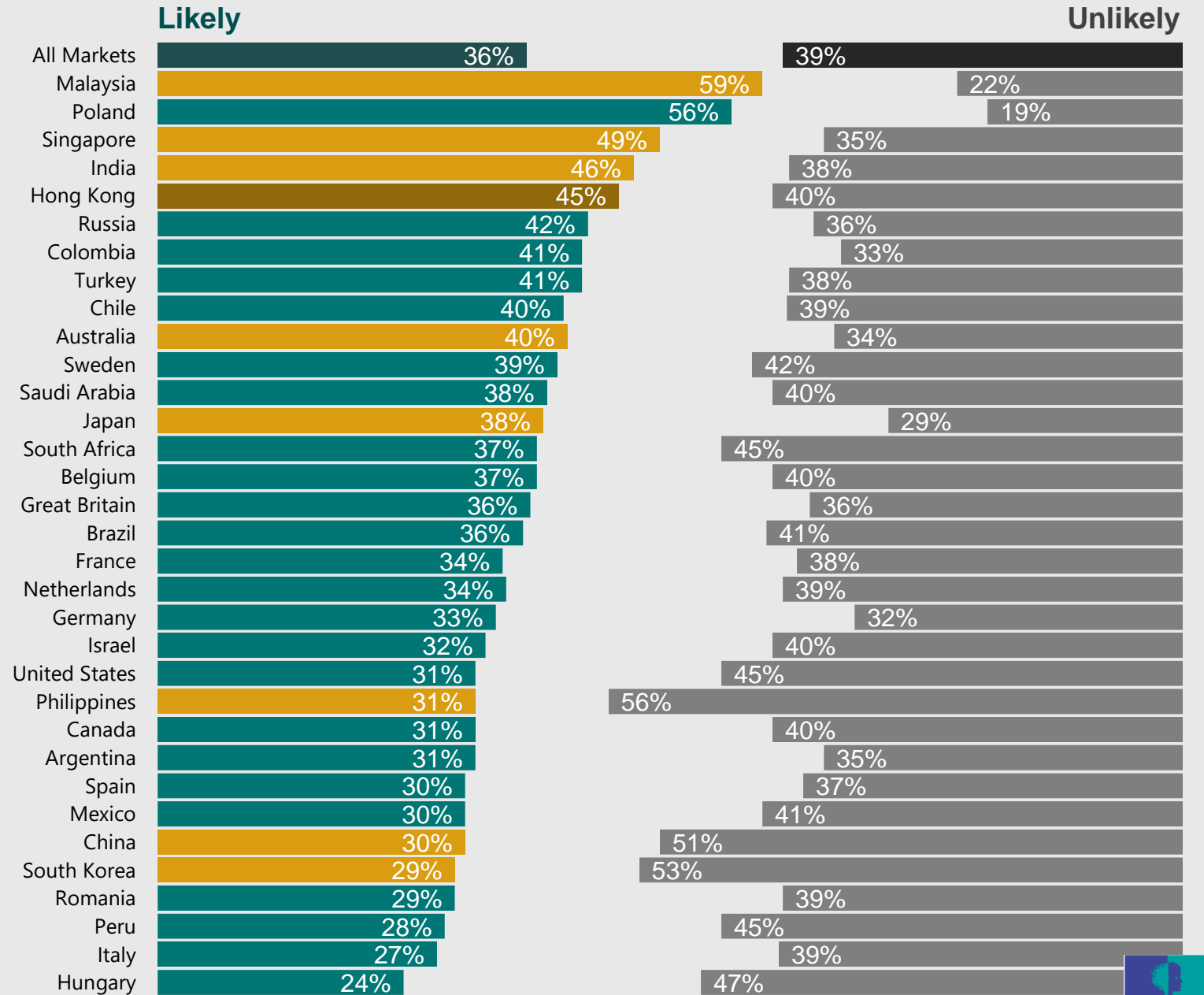
Base: 22,614 adults aged 16-74 across 33 countries, interviewed June – July 2019

Source: Ipsos Global Trends

GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

Major stock markets around the world will crash



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

GLOBAL ADVISOR PREDICTIONS

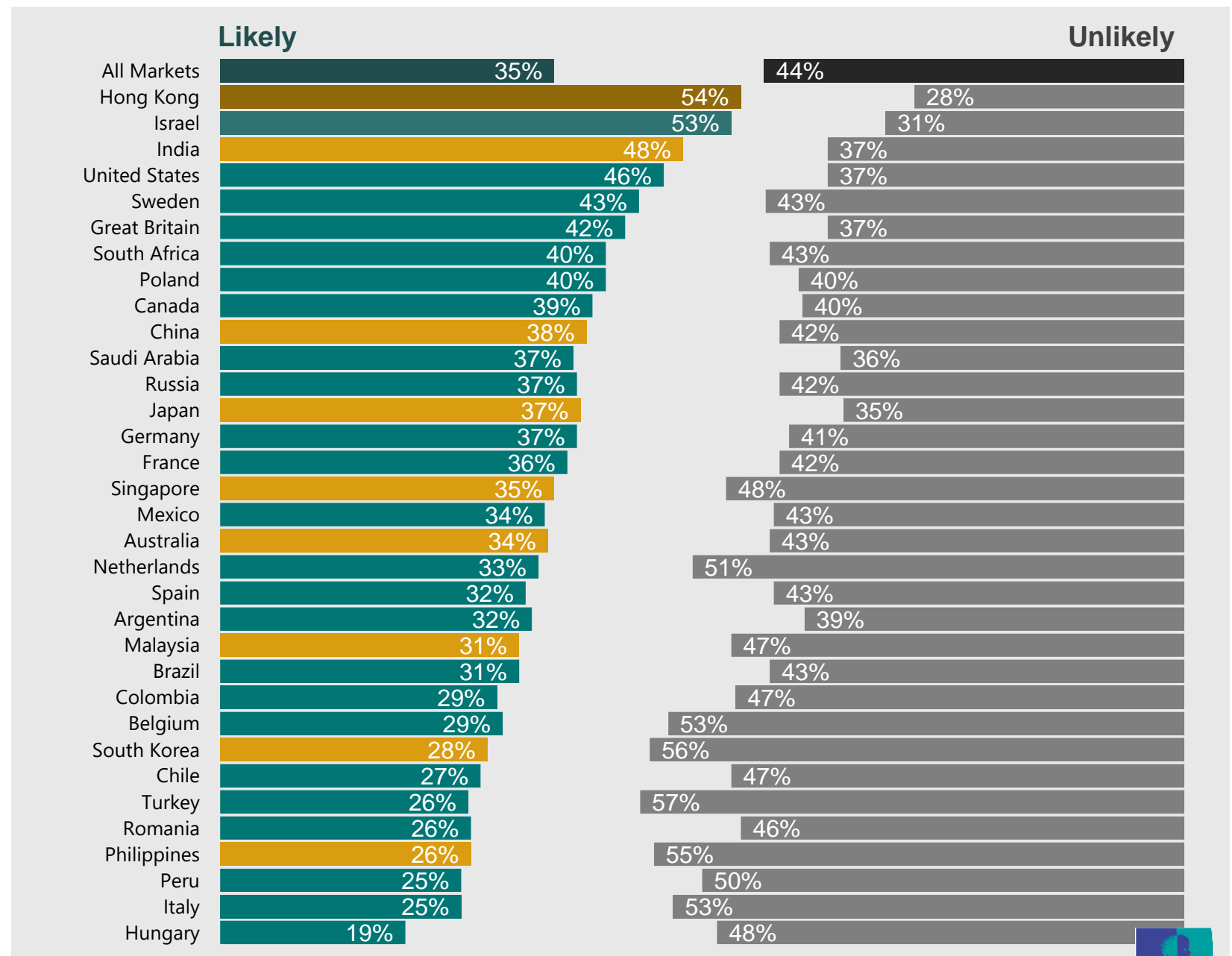
2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

Donald Trump will be re-elected as President of the United States



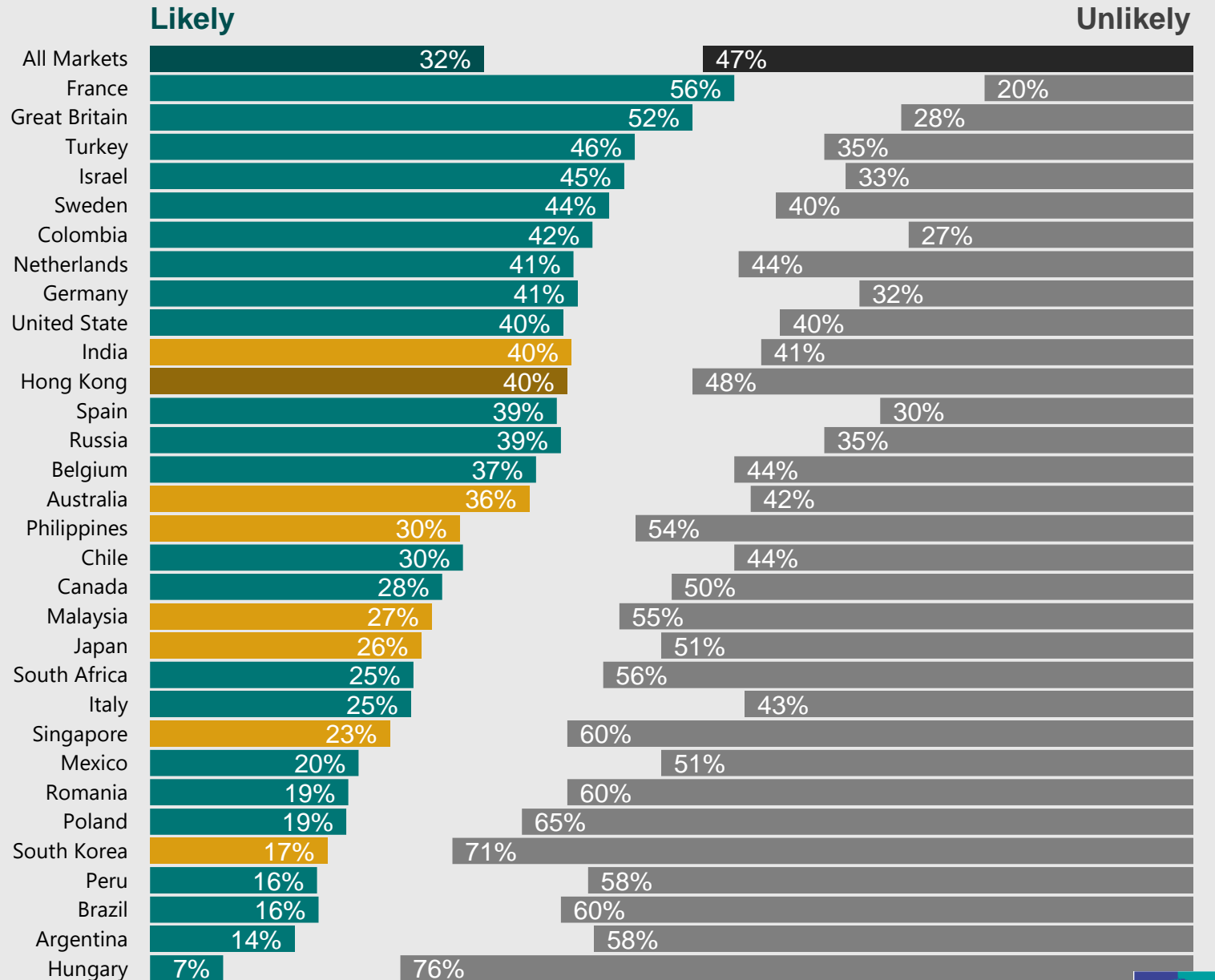
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GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

A major terrorist attack will be carried out in [X]

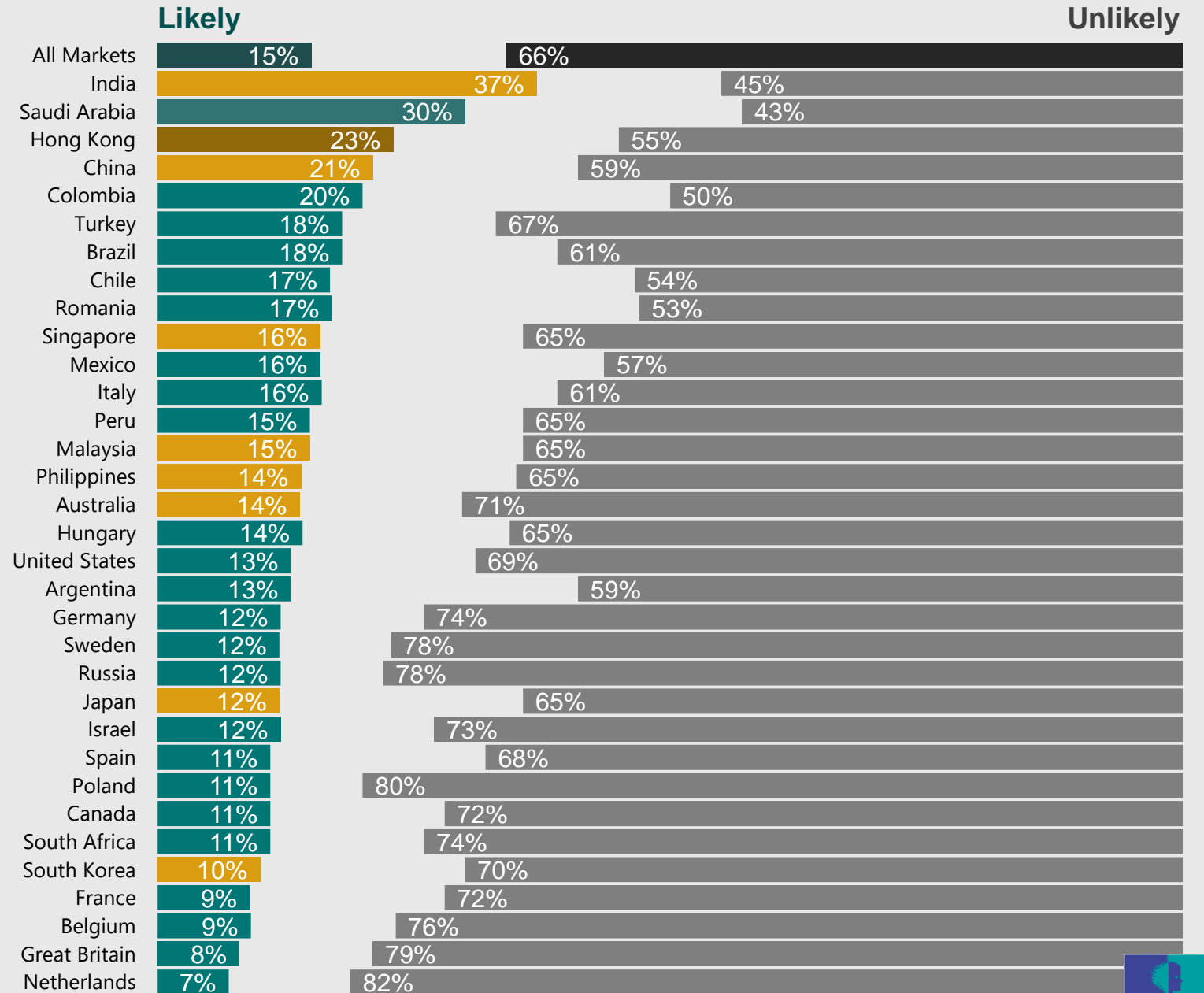


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GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

Aliens will visit the Earth



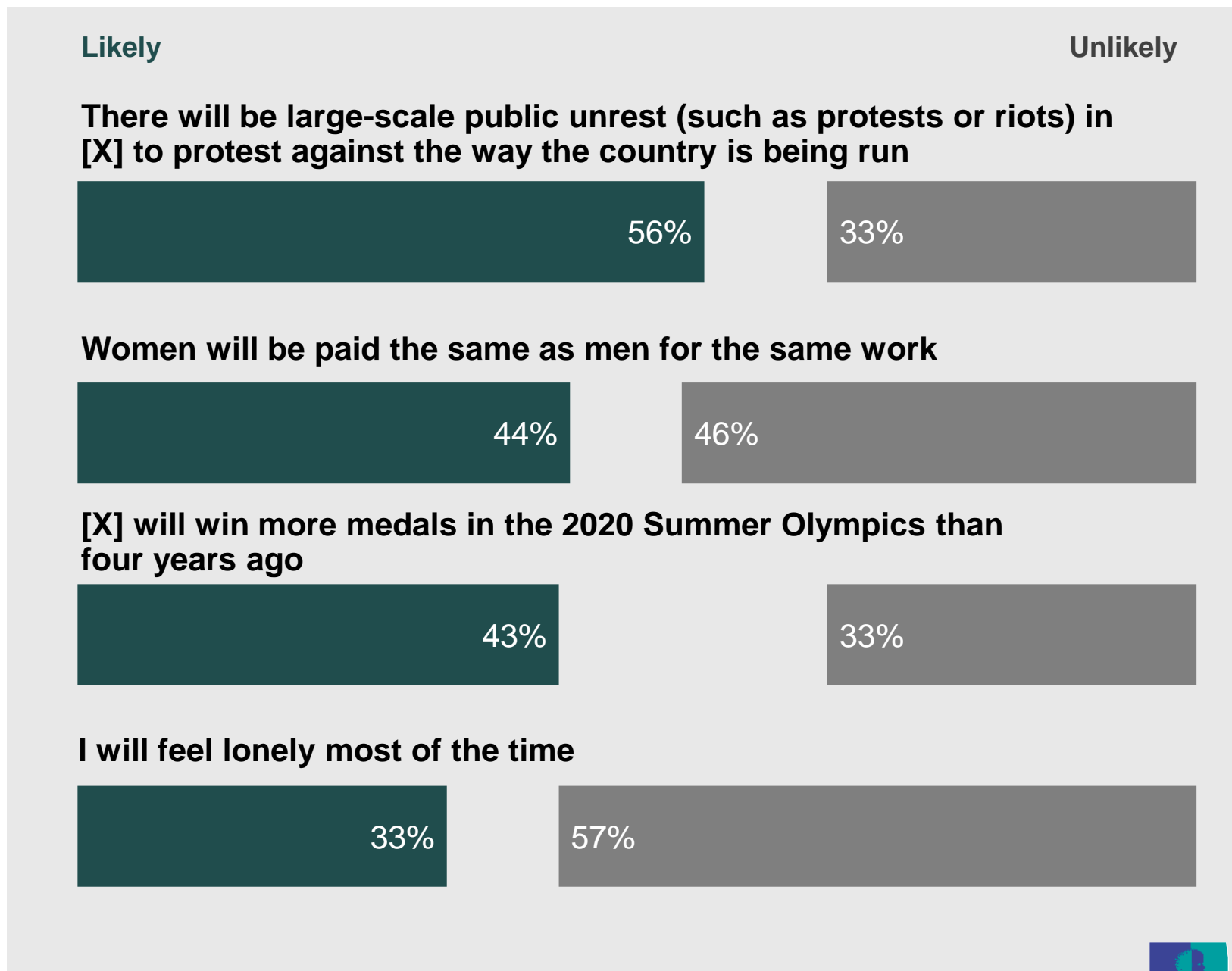
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GLOBAL ADVISOR PREDICTIONS 2020

Society and culture



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.



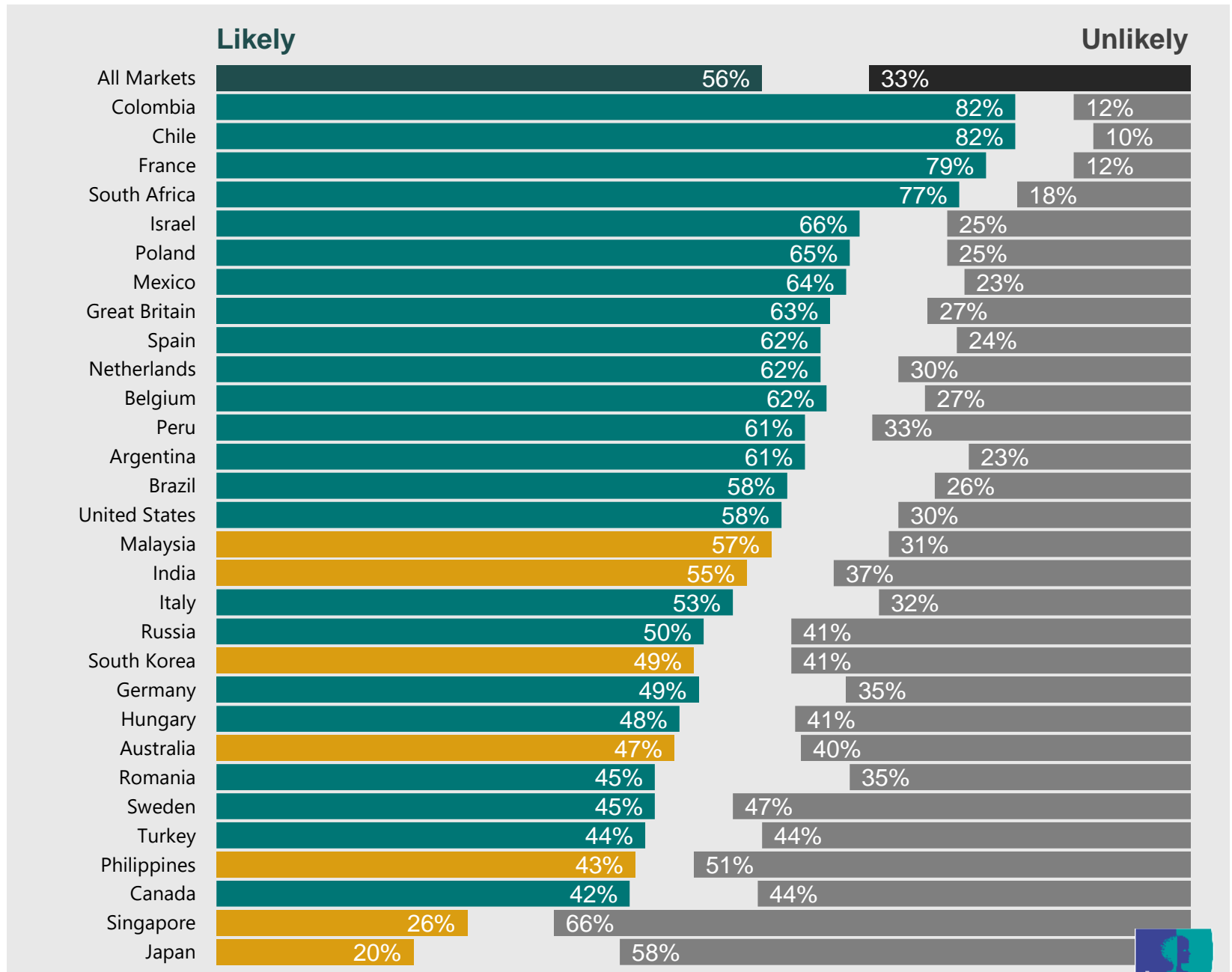
GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

There will be large-scale public unrest (such as protests or riots) in [X] to protest against the way the country is being run



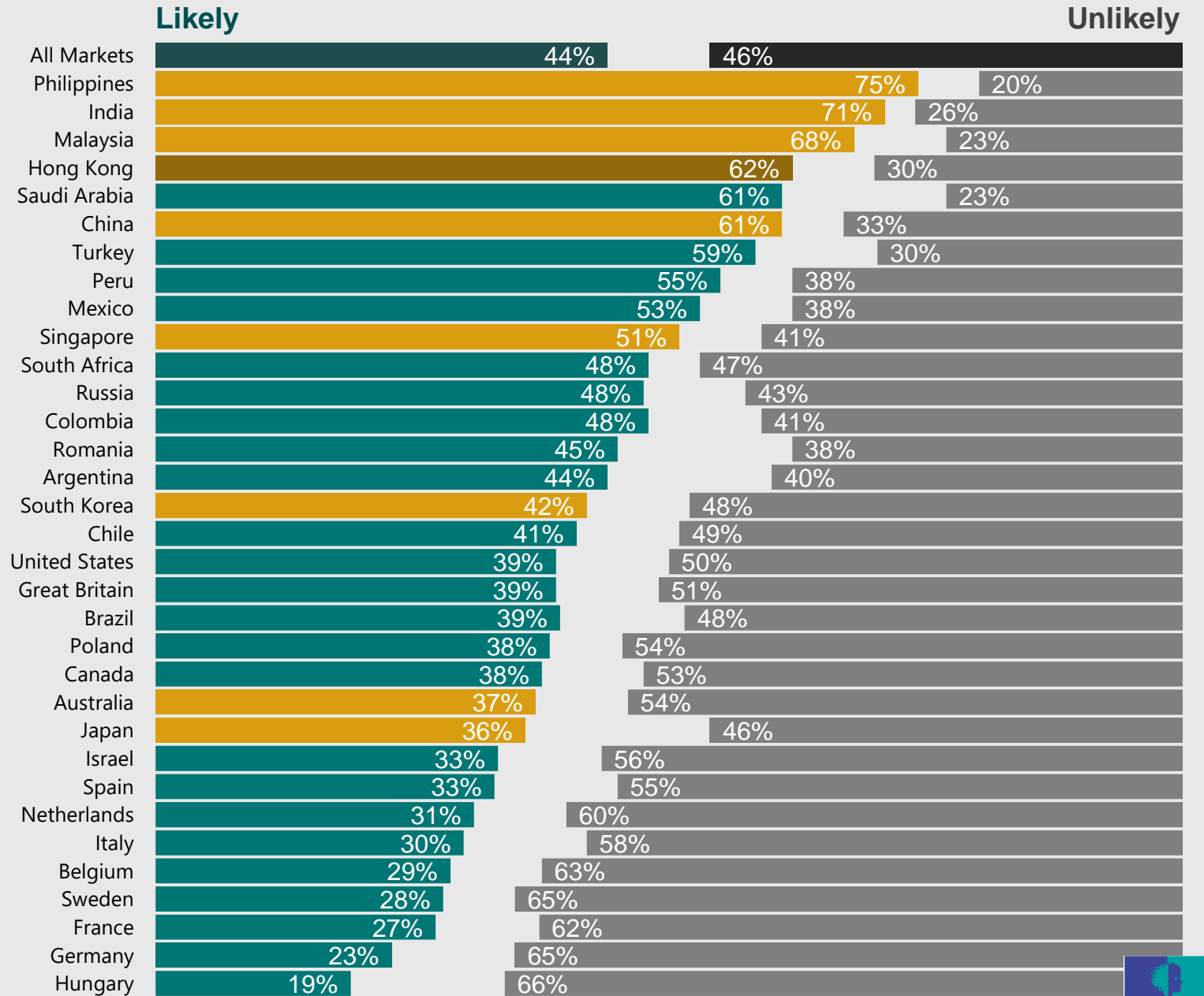
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GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

Women will be paid the same as men for the same work

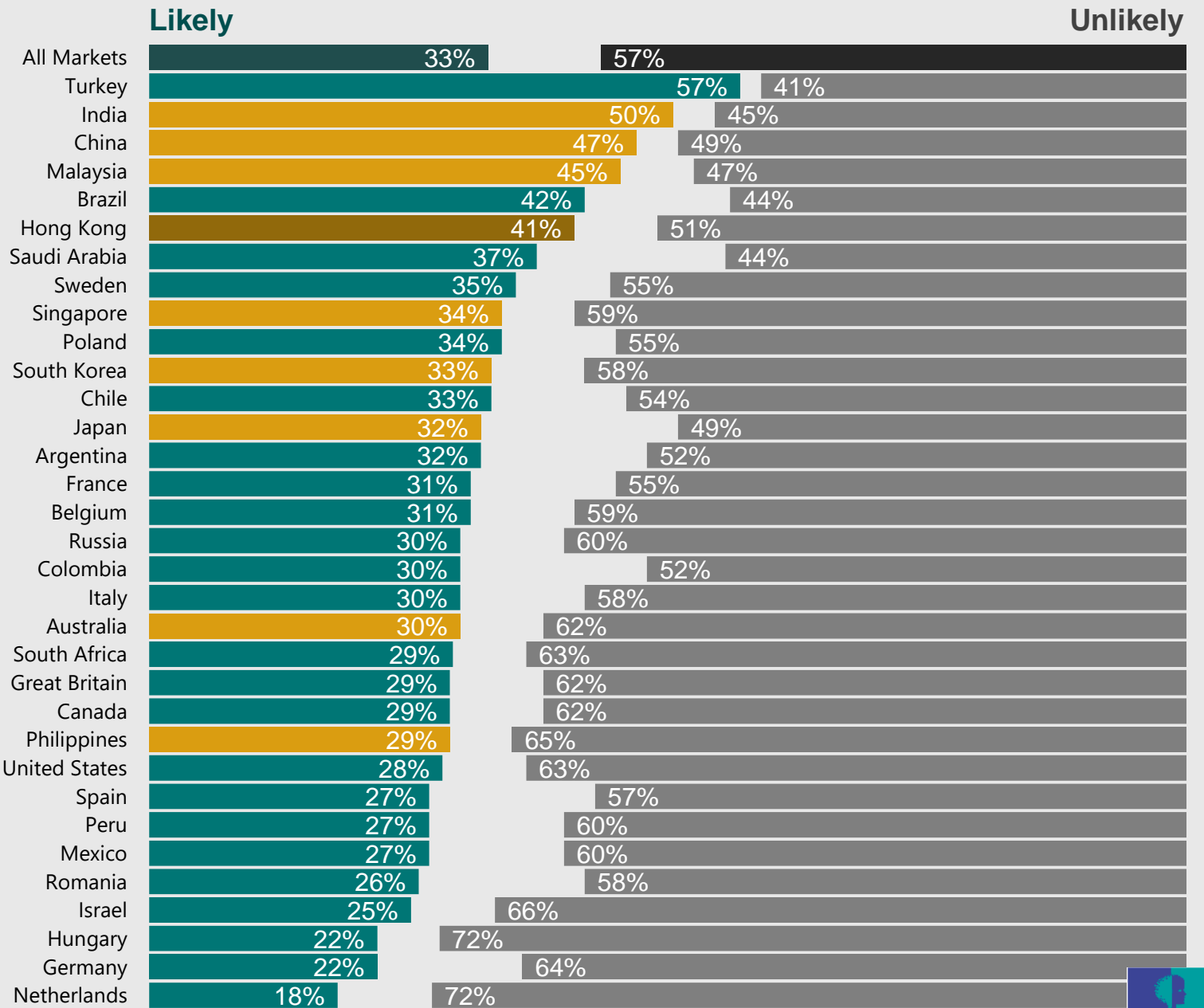


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GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

I will feel lonely most of the time



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

GLOBAL ADVISOR PREDICTIONS 2020

Technology



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

Likely

Unlikely

People around the world will spend more time online than watching TV

78%

14%

Traffic in the area I live will get worse

58%

32%

I will watch more TV from streaming services than from over-the-air/cable/satellite TV channels

51%

36%

One of my online accounts (e.g. email, social media, banking) will be hacked into

37%

43%

Self-driving cars will become a usual sight on the streets of my town/city

36%

53%

I will use social media less

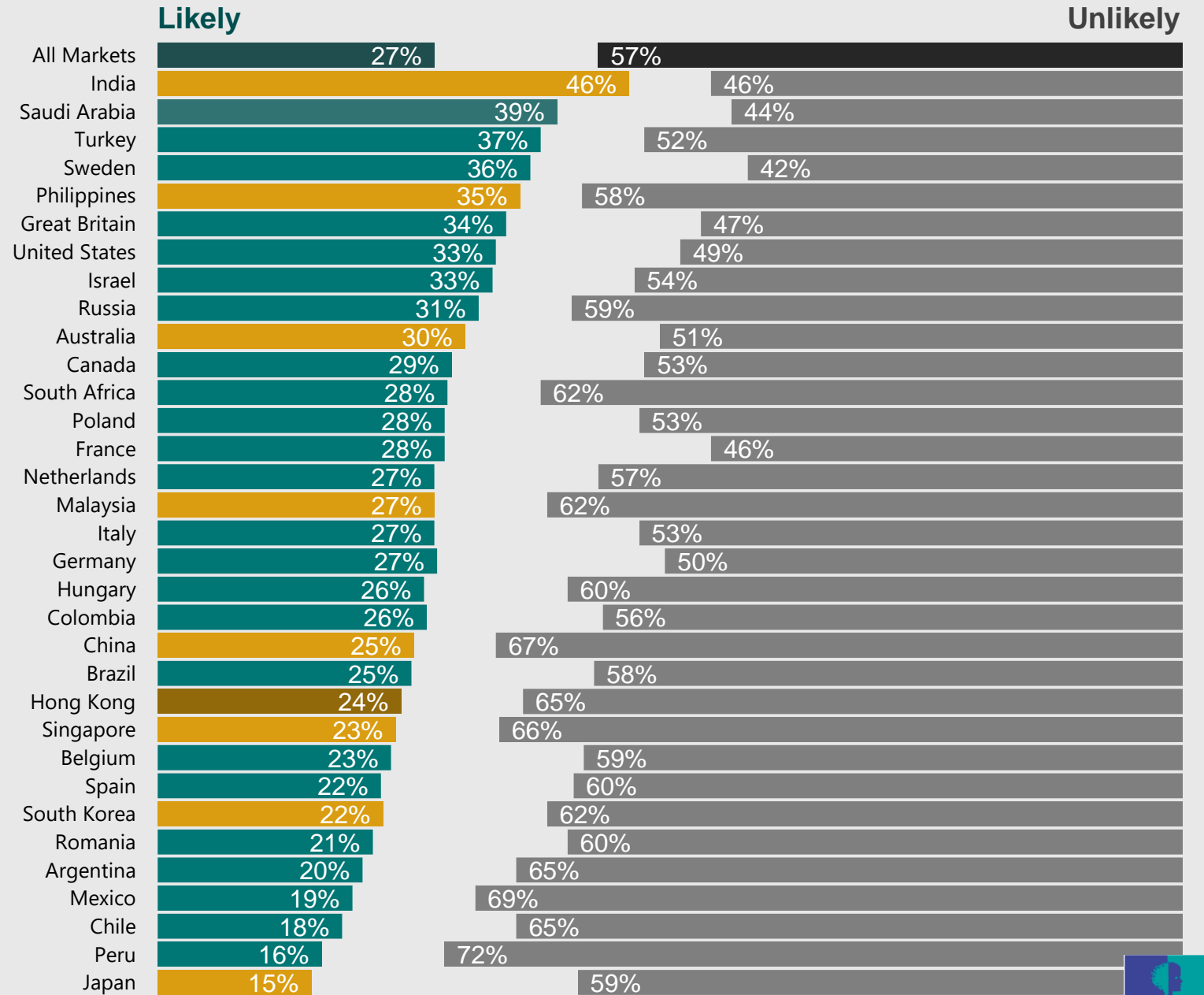
27%

57%

GLOBAL ADVISOR PREDICTIONS 2020

For each of the following, please tell me how likely or unlikely you think they are to happen.... ?

I will use social media less



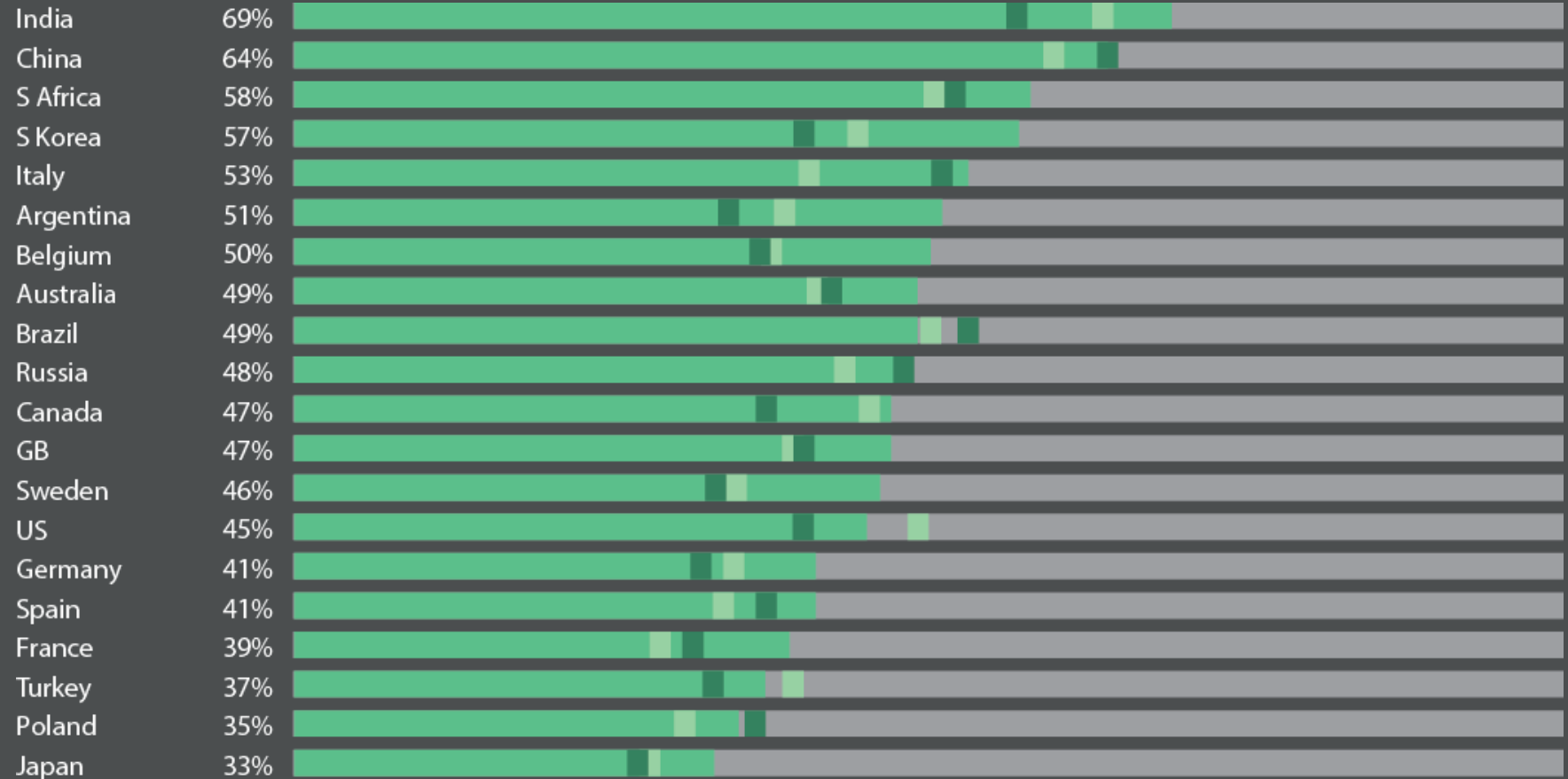
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I AM COMFORTABLE PROVIDING INFORMATION ABOUT MYSELF TO COMPANIES WHO ARE ONLINE IN RETURN FOR PERSONALISED SERVICES AND PRODUCTS



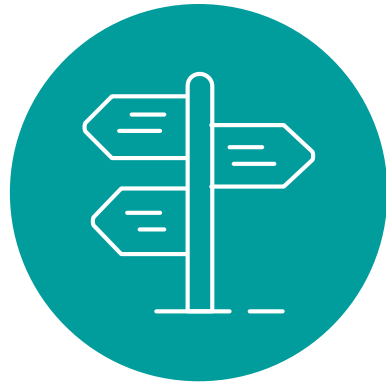
67% of us are concerned about how our own governments use our personal data ^{iv}

Base: 16,034 adults aged 16-74 across 20 countries, interviewed June – July 2019
Source: Ipsos Global Trends



— Agree 2019 — Agree 2016 — Agree 2013

GLOBAL ADVISOR PREDICTIONS 2020 Outlook for 2020



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.

% Agree

I will make some personal resolutions to do specific things for myself or other in 2020

76%

I am optimistic that 2020 will be a better year for me than it was in 2019

75%

2019 was a bad year for [X]

65%

The global economy will be stronger in 2020 than it was in 2019

52%

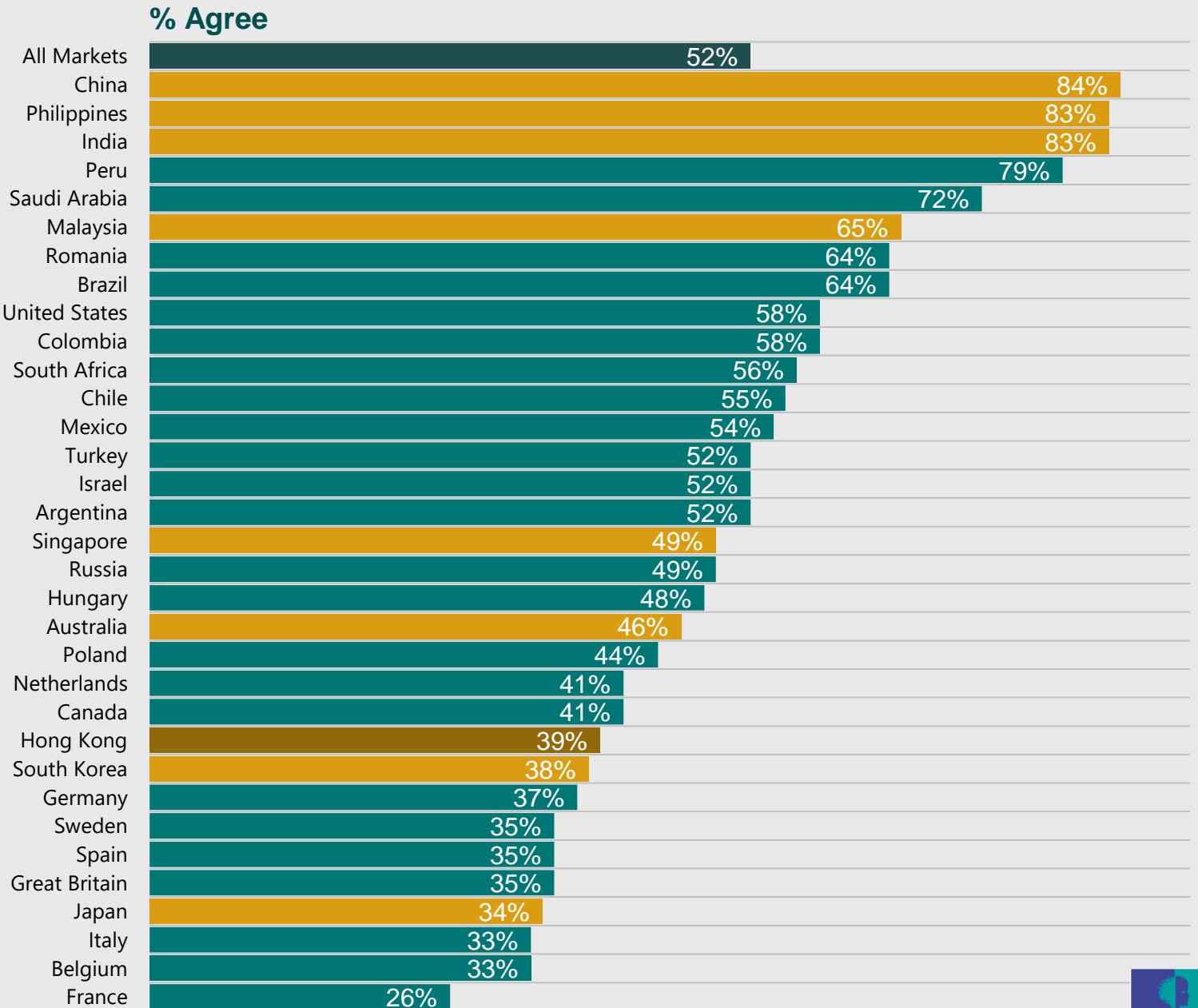
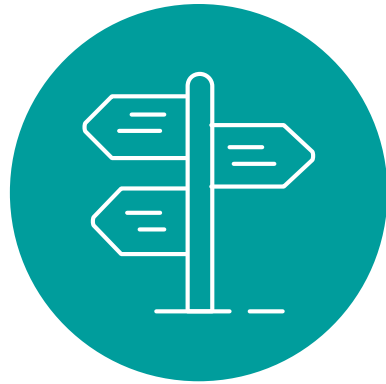
2019 was a bad year for me and my family

50%

GLOBAL ADVISOR PREDICTIONS 2020

Please indicate if you agree very much, agree somewhat, disagree somewhat or disagree very much with the following statements:

The global economy will be stronger in 2020 than it was in 2019

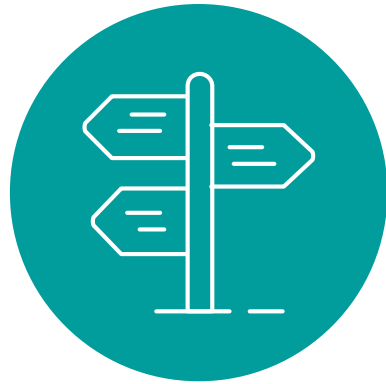


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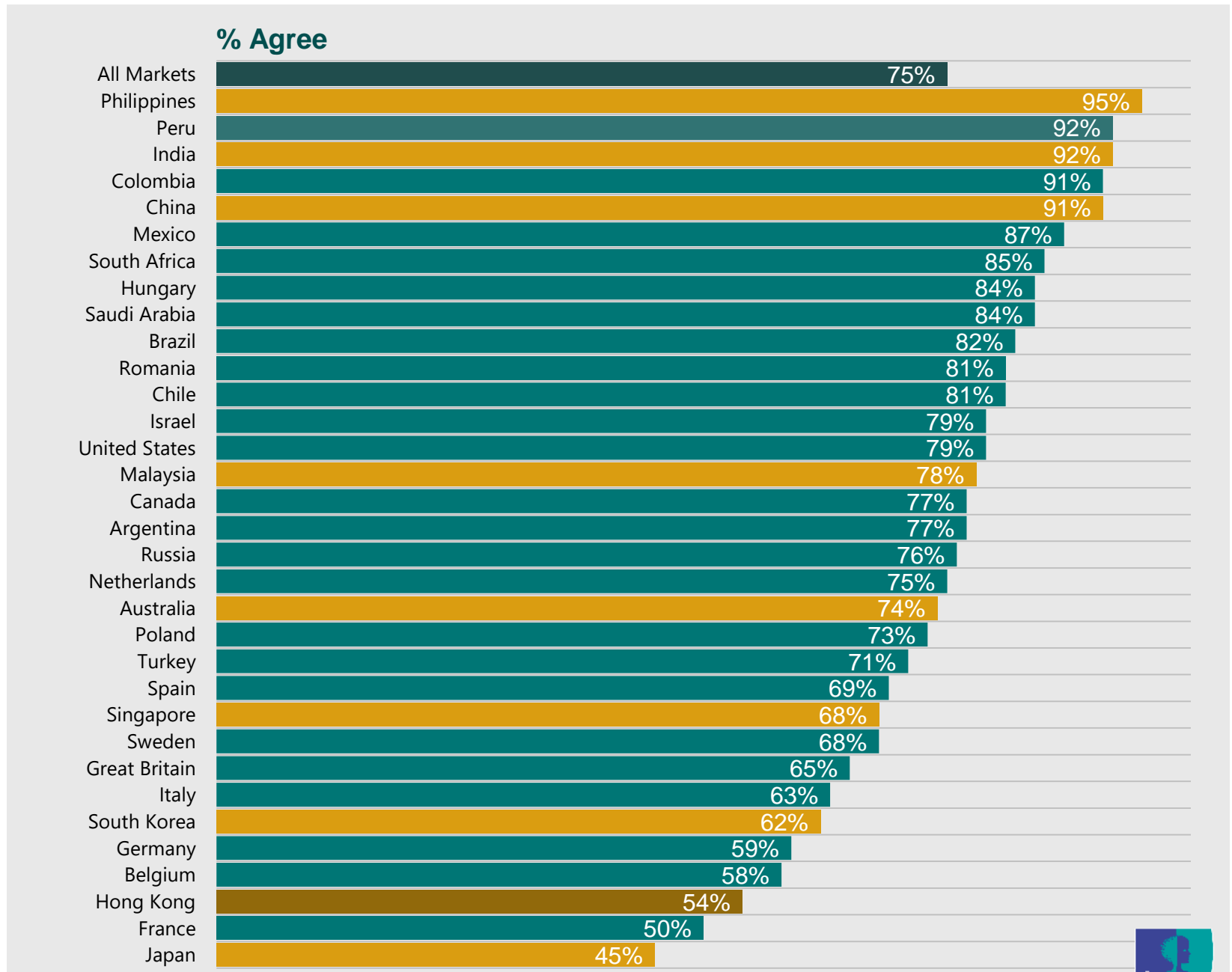
GLOBAL ADVISOR PREDICTIONS 2020

Please indicate if you agree very much, agree somewhat, disagree somewhat or disagree very much with the following statements:

I am optimistic that 2020 will be a better year for me than it was in 2019



Base: 22,512 adults aged 16-64 across Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, Great Britain, Hungary, India, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, Peru, Philippines, Poland, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Turkey and the United States.



PERILS OF PERCEPTION

2020:

CAUSES OF
DEATH

5

CAUSES OF DEATH AROUND THE WORLD



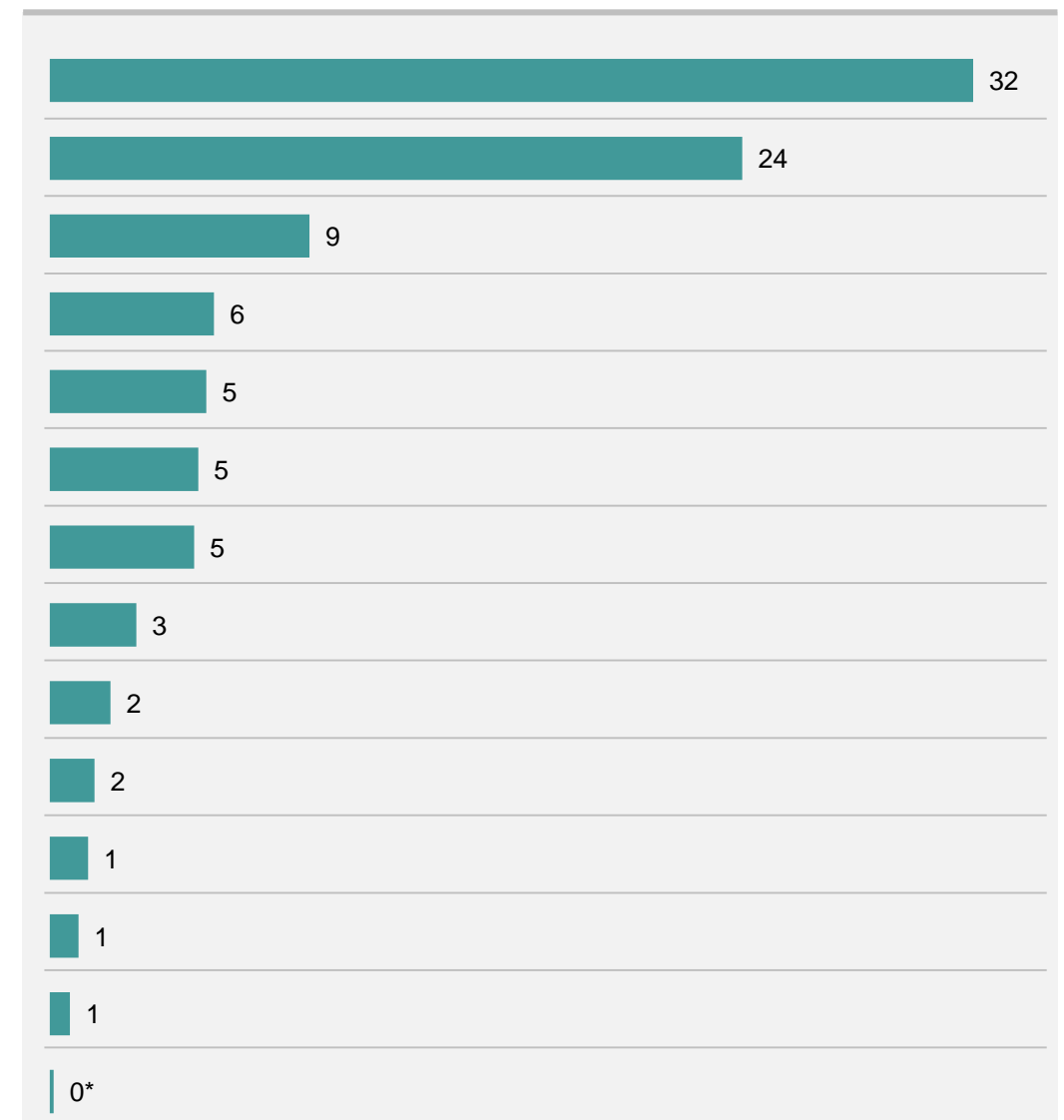
Across all countries, cardiovascular diseases and cancer are the biggest cause of death across all ages

When combined they account for around half of all deaths across the 32 countries in the study.

Causes

Cardiovascular diseases such as heart disease
Cancer
Neurological disorders
Lower respiratory infections such as pneumonia
Chronic respiratory diseases such as asthma
Diabetes and kidney diseases
Digestive diseases
Accidental deaths such as drowning
Transport injuries
Suicide
HIV/AIDS and sexually transmitted infections
Interpersonal violence
Substance use disorders
Terrorism and conflict

% actual causes of death – people of all ages (avg. across all countries)

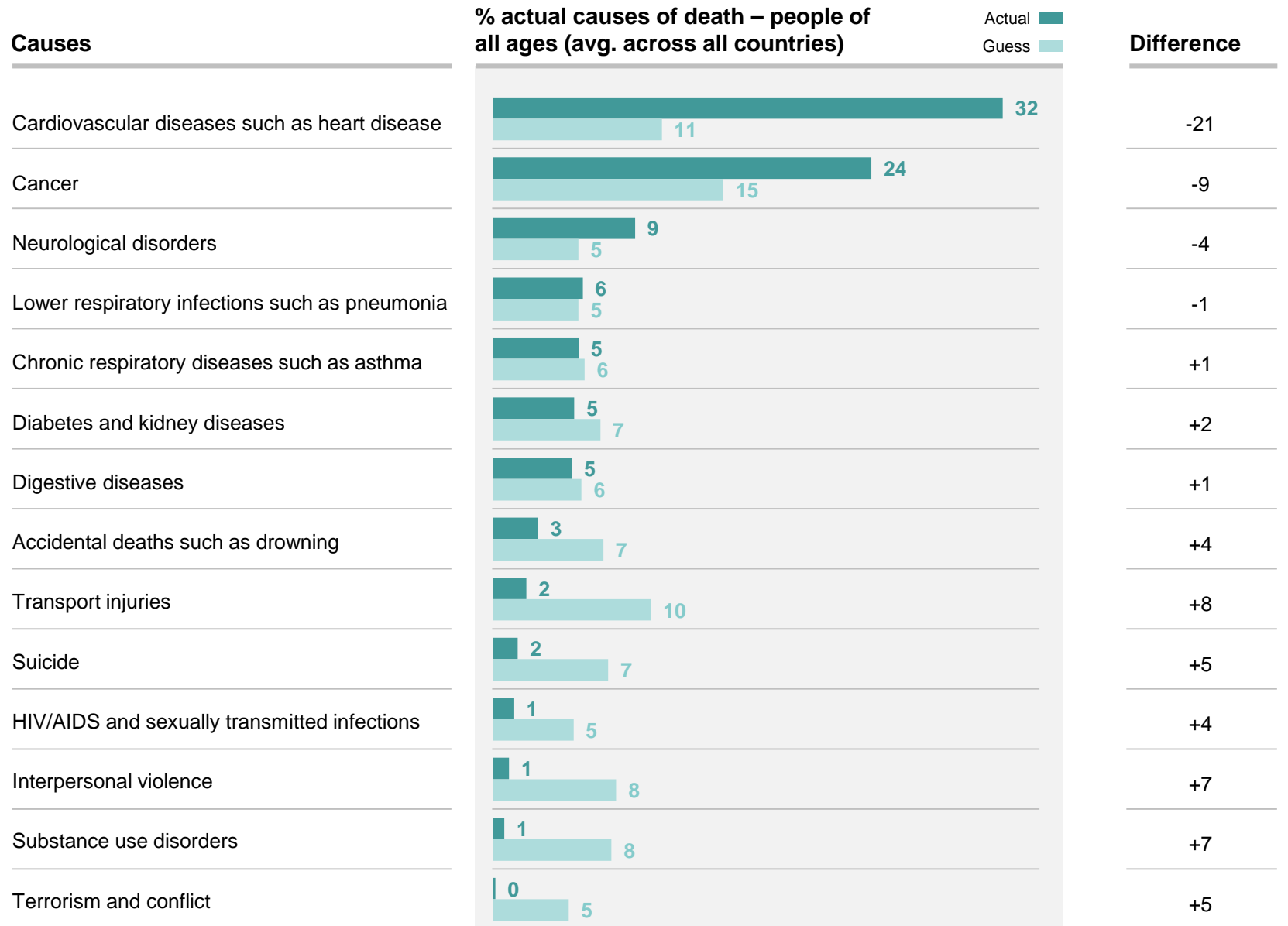


Please see <http://perils.ipsos.com/> for full details of all sources.

*Indicates a value higher than 0 but less than 0.5

Across all countries people on average underestimate the proportion of deaths from cardiovascular diseases and cancer.

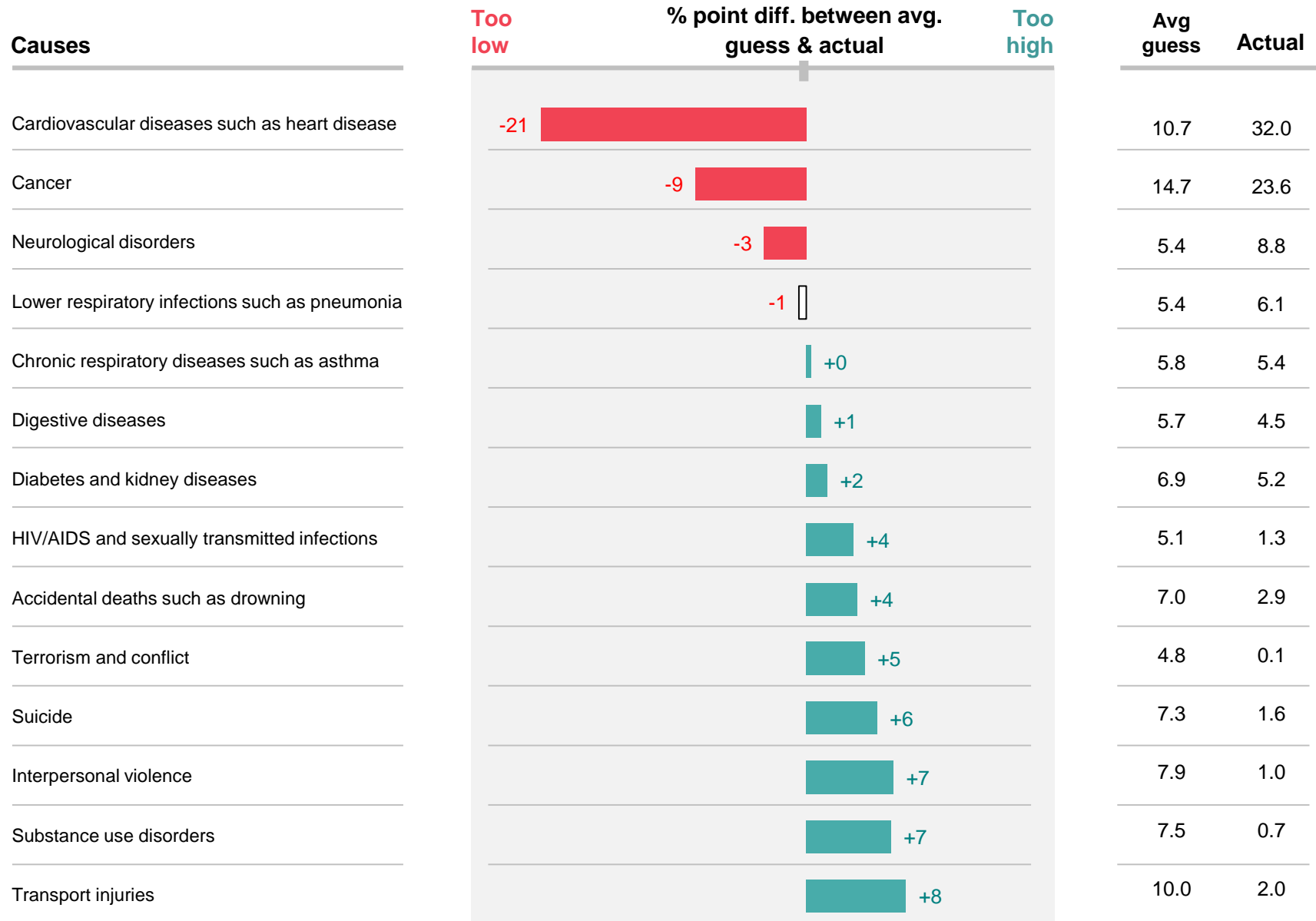
And the public tend to overestimate how many people die from transport injuries, terrorism, interpersonal violence and substance use disorders such as drug and alcohol addiction.



Please see <http://perils.ipsos.com/> for full details of all sources.

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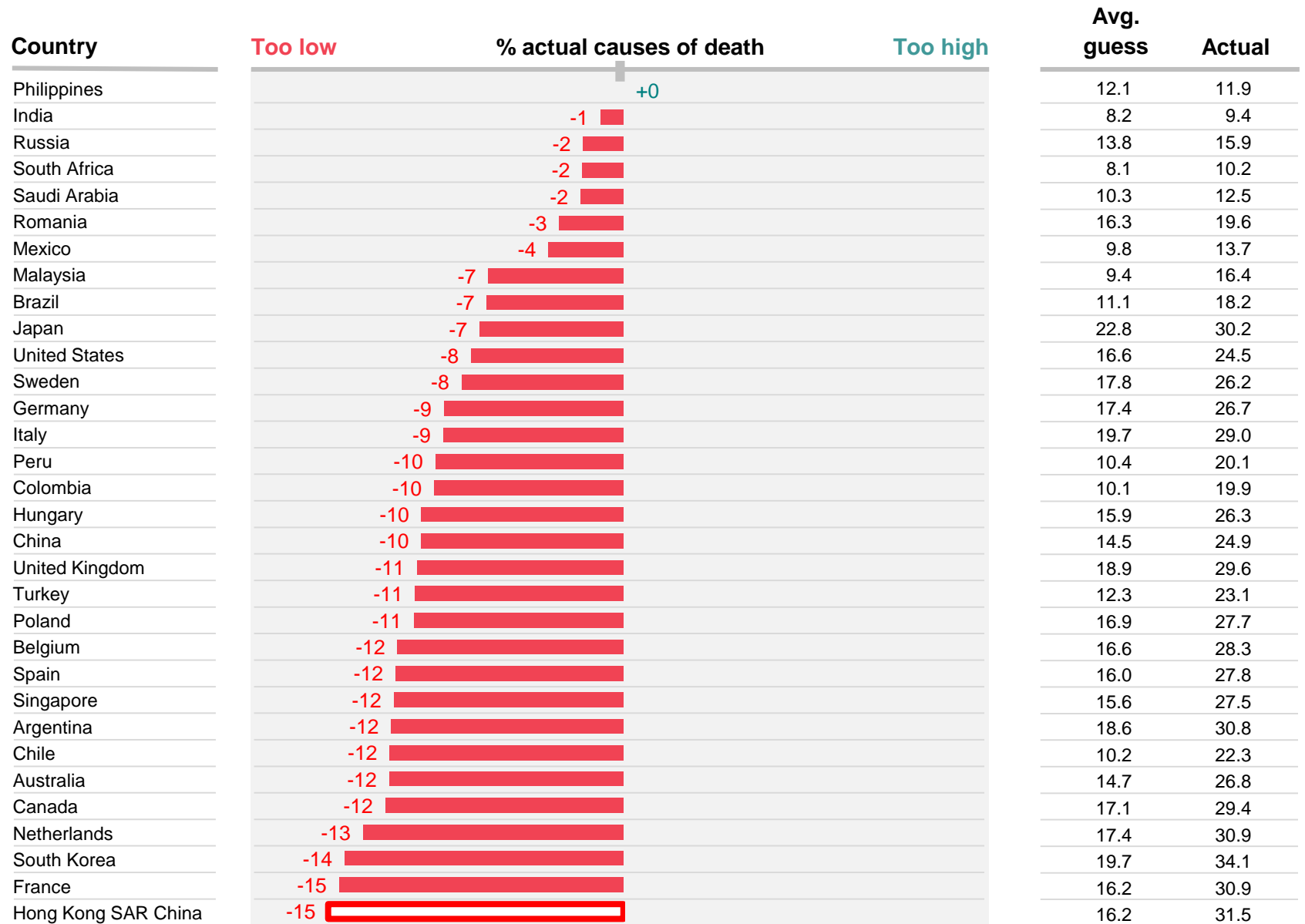
And the public tend to overestimate how many people die from transport injuries, terrorism, interpersonal violence and substance use disorders such as drug and alcohol addiction.



Please see <http://perils.ipsos.com/> for full details of all sources.

Q. Out of every 100 deaths in [COUNTRY] – about many are a result of cancer?

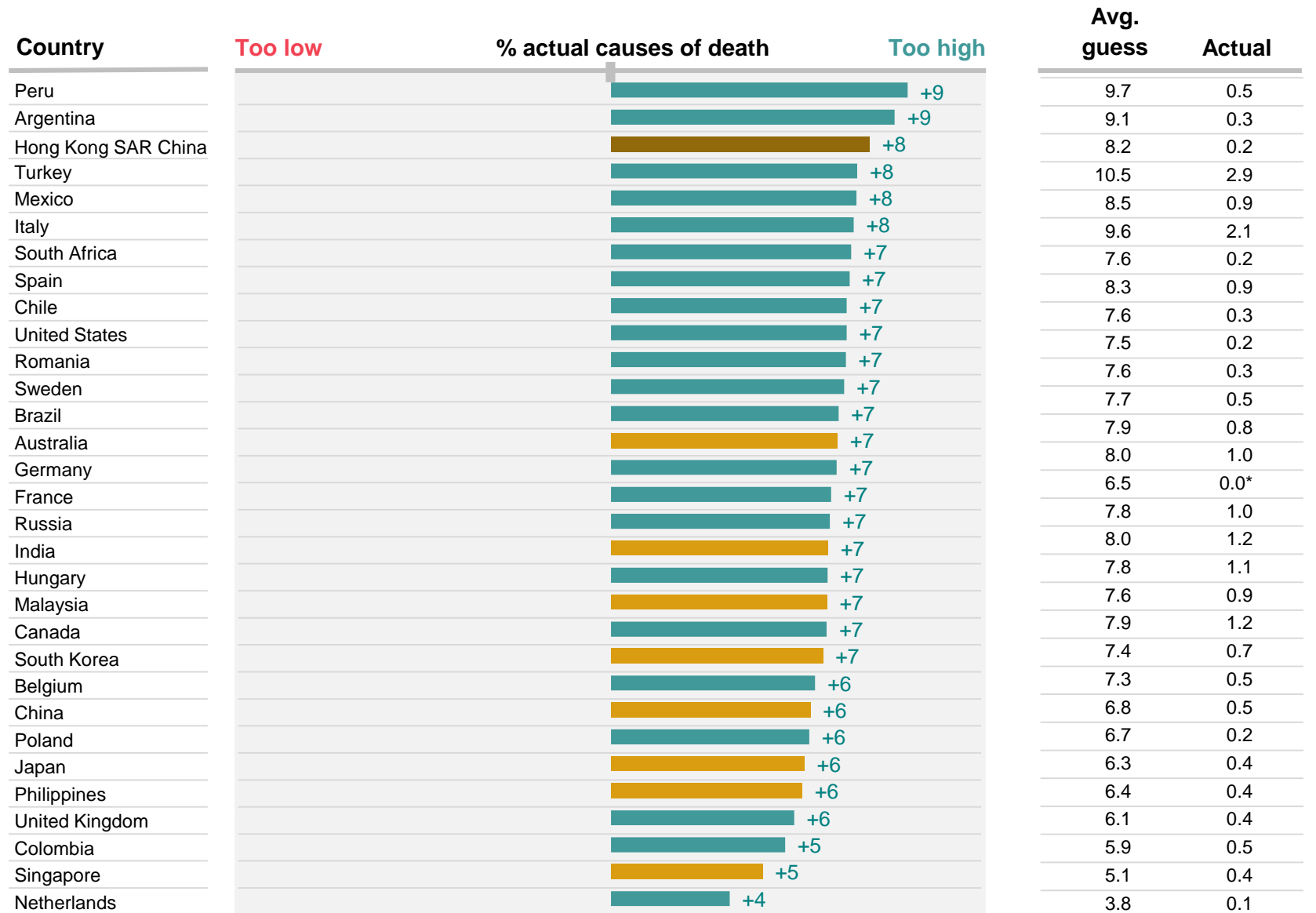
The majority of countries in the study underestimate the proportion of people who die from cancer each year



Please see <http://perils.ipsos.com/> for full details of all sources.

Q. Out of every 100 deaths in [COUNTRY] – about many are a result of substance use disorders such as drug or alcohol addiction?

All countries overestimate the proportion of deaths by alcohol and drug addiction.



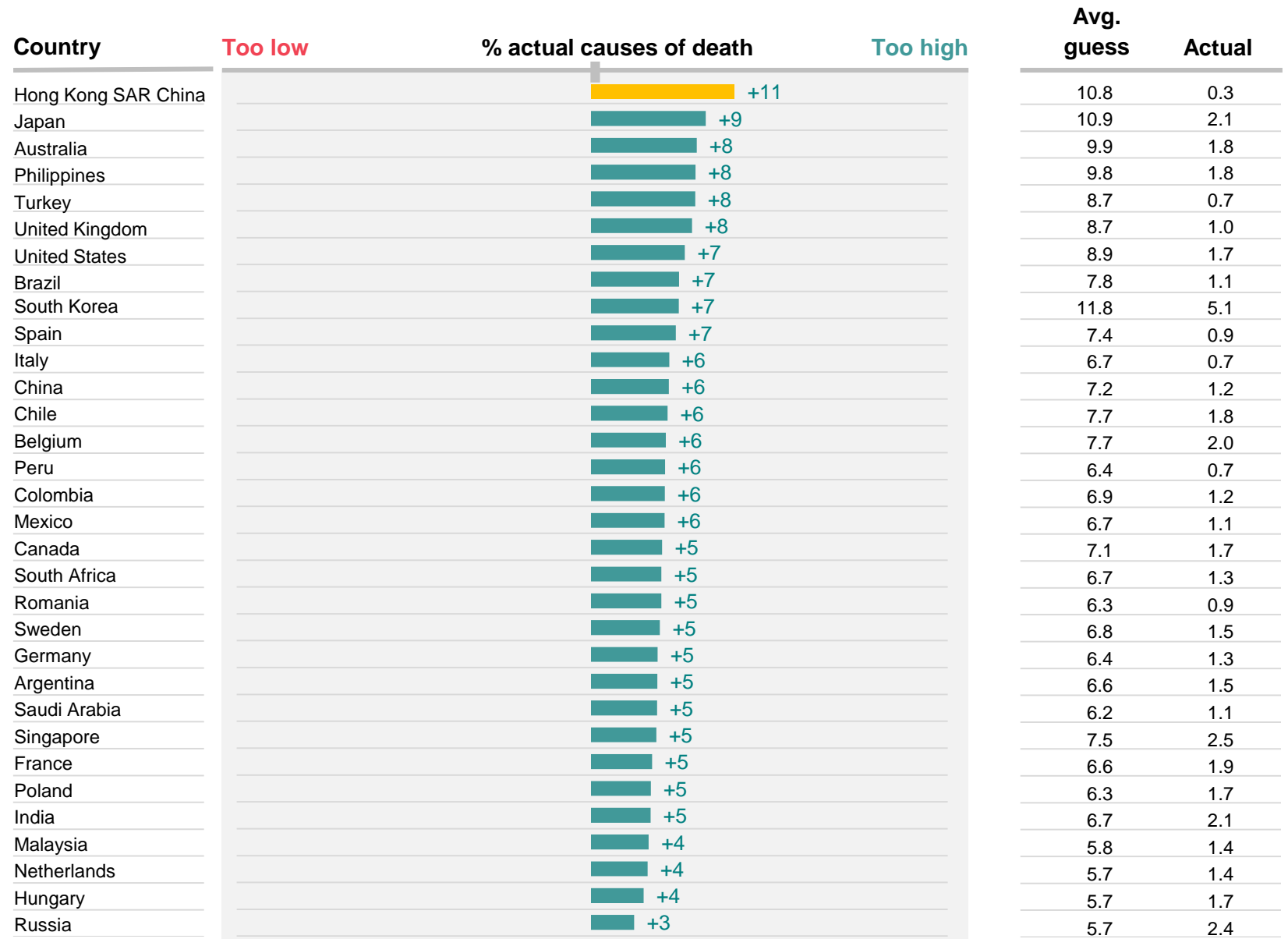
*Indicates a value higher than 0 but less than 0.5

Please see <http://perils.ipsos.com/> for full details of all sources.



Q. Out of every 100 deaths in [COUNTRY] – about many are a result of transport injuries such as road accidents?

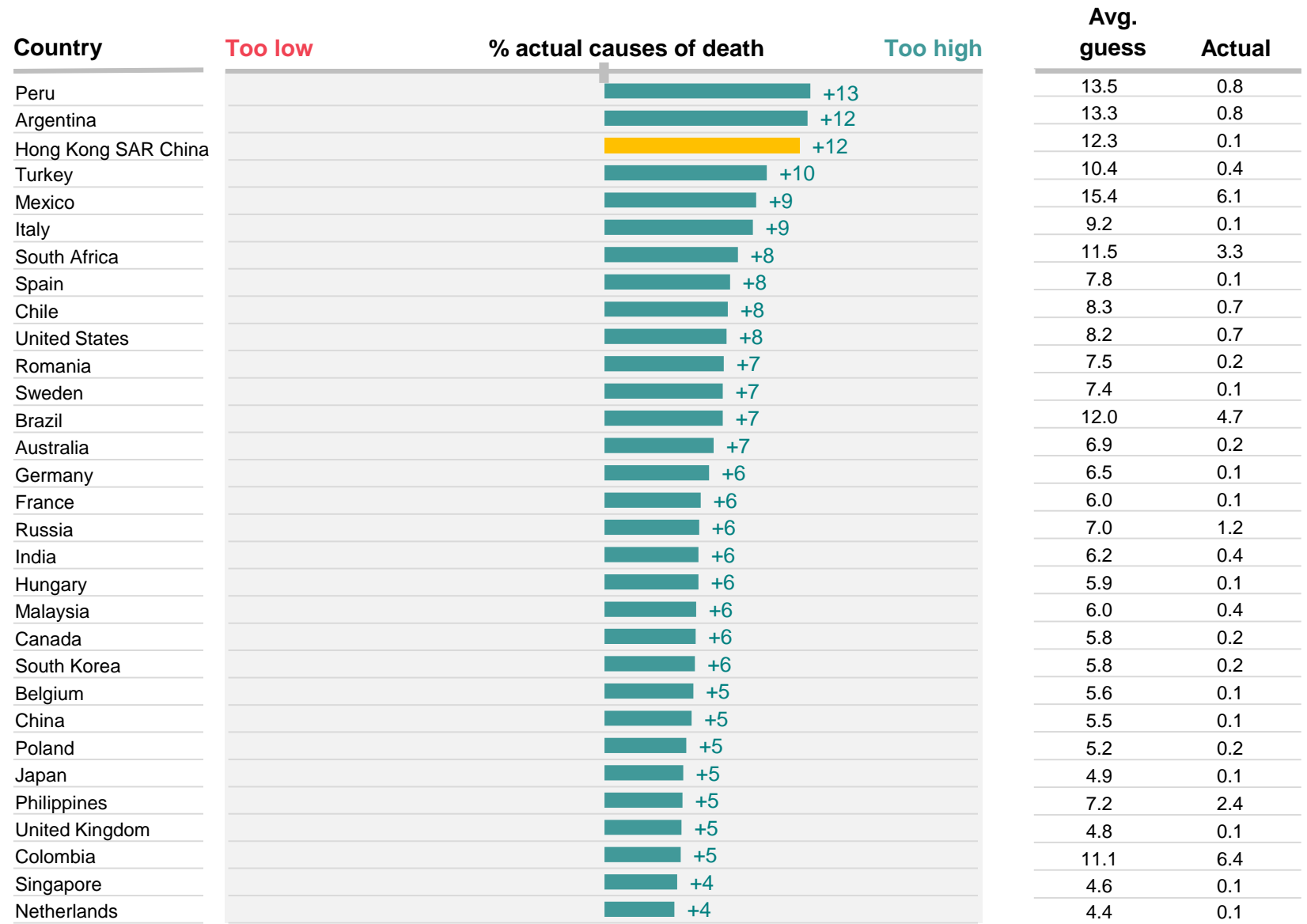
Every country overestimates the proportion of people who die in road accidents each year.



Please see <http://perils.ipsos.com/> for full details of all sources.

Q. Out of every 100 deaths in [COUNTRY] – about many are a result of interpersonal violence such as homicide/murder?

People overestimate the proportion of deaths by interpersonal violence (murder/homicide).



Please see <http://perils.ipsos.com/> for full details of all sources.

...and people say they see transport injuries, interpersonal violence and terrorism/conflict most frequently in the news

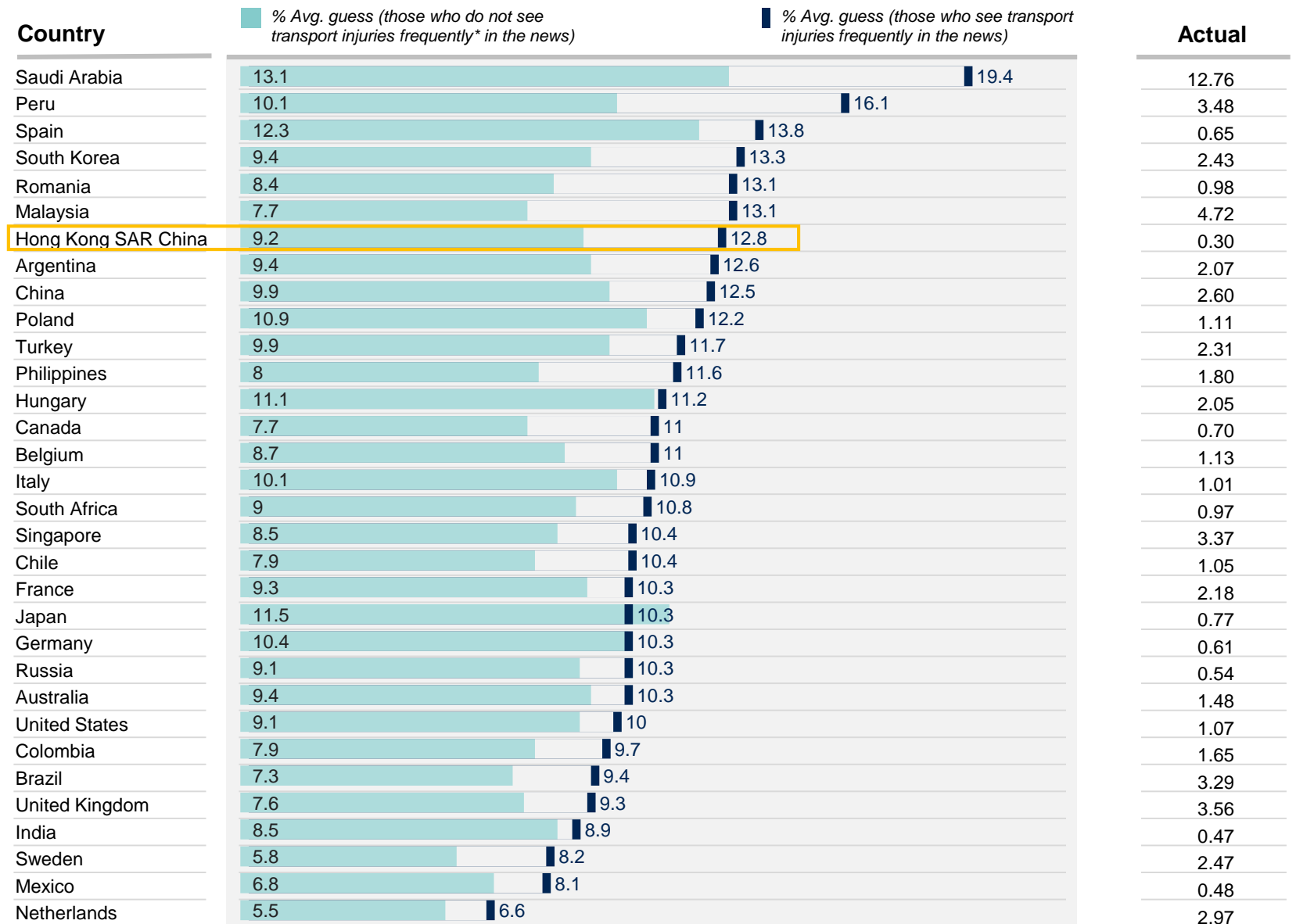
% saying one of the top 3 things they see most frequently in the news

■ Most mentions
■ 2nd most mentions
■ 3rd most mentions

	TOTAL	AU	CN	HK	IN	JP	MY	PH	SG	KR
<i>Transport injuries such as road accidents</i>	38%	48%	45%	54%	36%	50%	34%	40%	26%	50%
<i>Interpersonal violence such as homicide/murder</i>	37%	36%	10%	42%	20%	54%	46%	52%	0%	49%
<i>Terrorism and conflict</i>	35%	41%	11%	37%	34%	24%	49%	17%	27%	23%
<i>Cancer</i>	29%	30%	41%	14%	30%	18%	29%	20%	30%	20%
<i>Accidental deaths such as drowning, fires and falls'</i>	22%	25%	28%	33%	28%	35%	19%	24%	18%	20%
<i>Suicide</i>	19%	22%	15%	9%	26%	24%	26%	19%	14%	15%
<i>Substance use disorders such as drug or alcohol addiction</i>	15%	21%	5%	10%	11%	20%	33%	15%	0%	20%

In several countries, those who say they frequently see transport injuries in the news think transport injuries cause more deaths than those who do not.

This is particularly the case in Saudi Arabia, Peru and Romania.

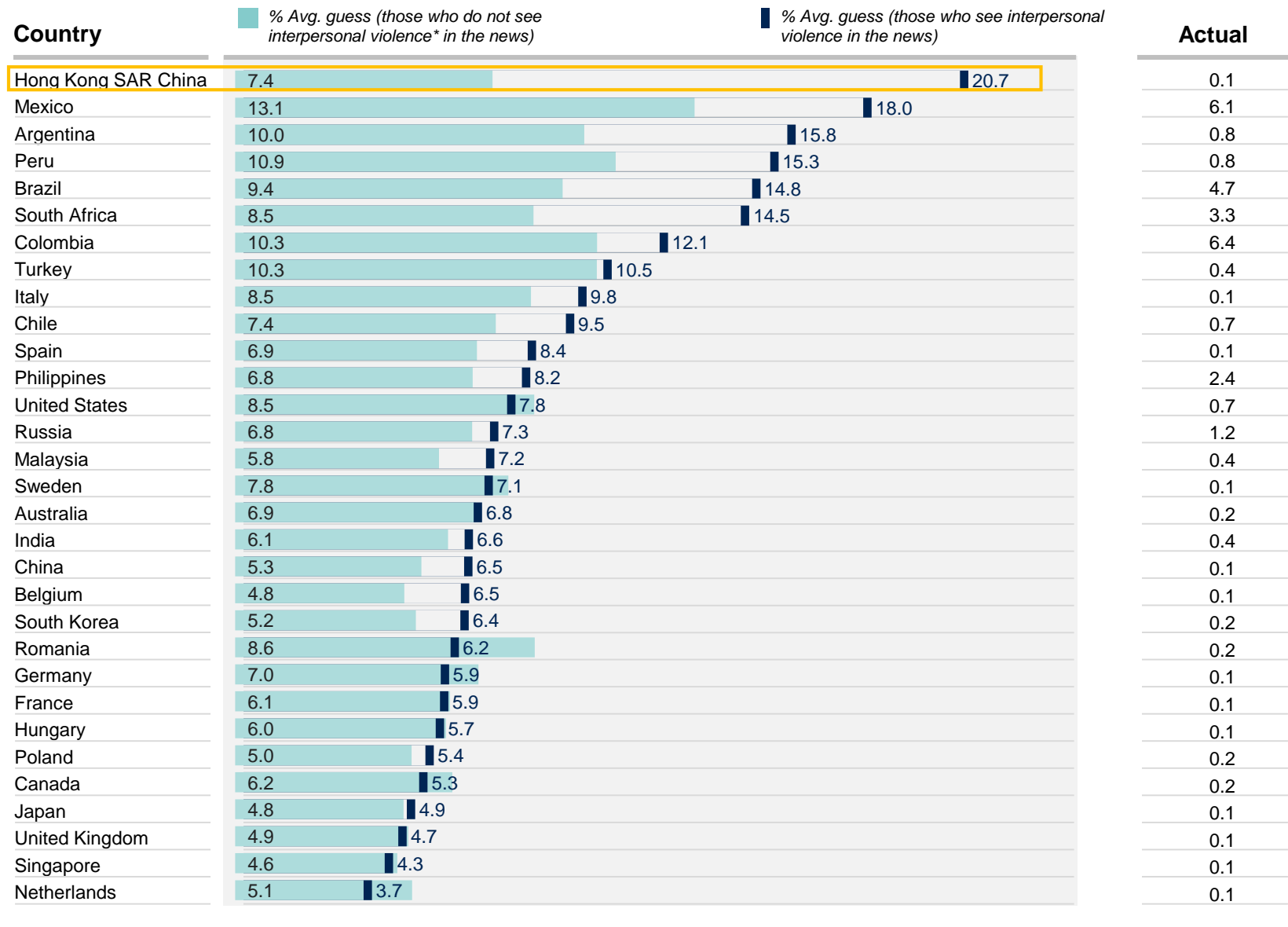


Please see <http://perils.ipsos.com/> for full details of all sources.

*Those who list transport injuries in the top 3 things they see most frequently in the news

In some countries those who say they frequently see interpersonal violence in the news think it causes a greater proportion of deaths than those who do not see it in the news...

...but this does not apply in every country.



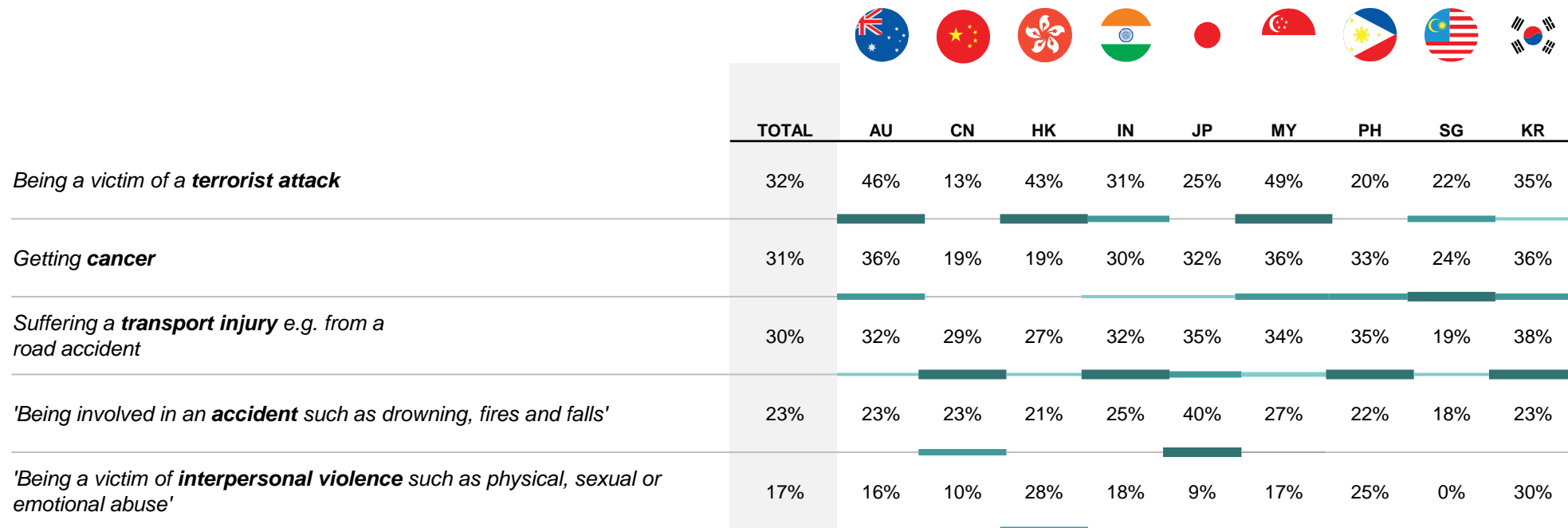
Please see <http://perils.ipsos.com/> for full details of all sources.

*Those who list interpersonal violence in the top 3 things they see most frequently in the news

People think they have least control over being a victim of a terrorist attack, getting cancer or suffering a transport injury

■ Most mentions
■ 2nd most mentions
■ 3rd most mentions

% saying one of the top 3 things most likely to happen to them

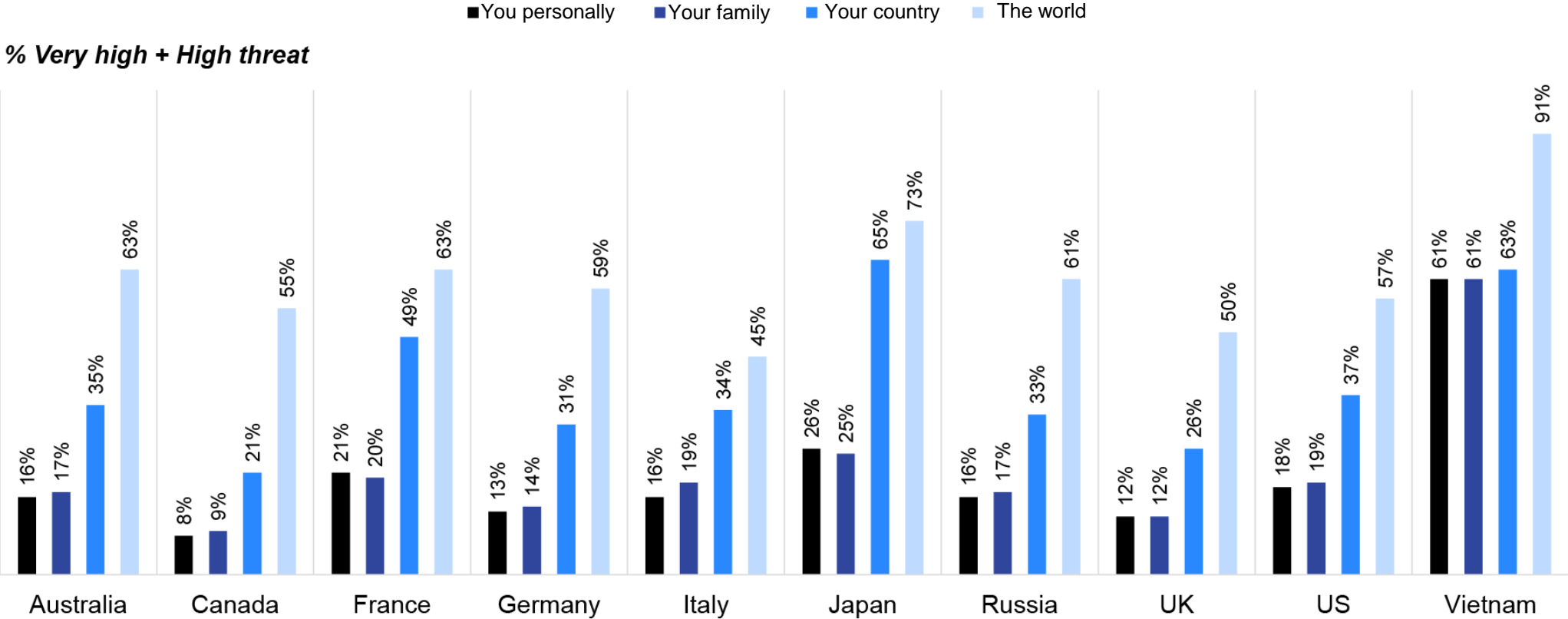


COVID-19 2020

6

STILL A GREATER SENSE OF THREAT FOR THE WORLD THAN FOR PERSONAL OR FAMILY

What level of threat do you think the coronavirus poses to each of the following?

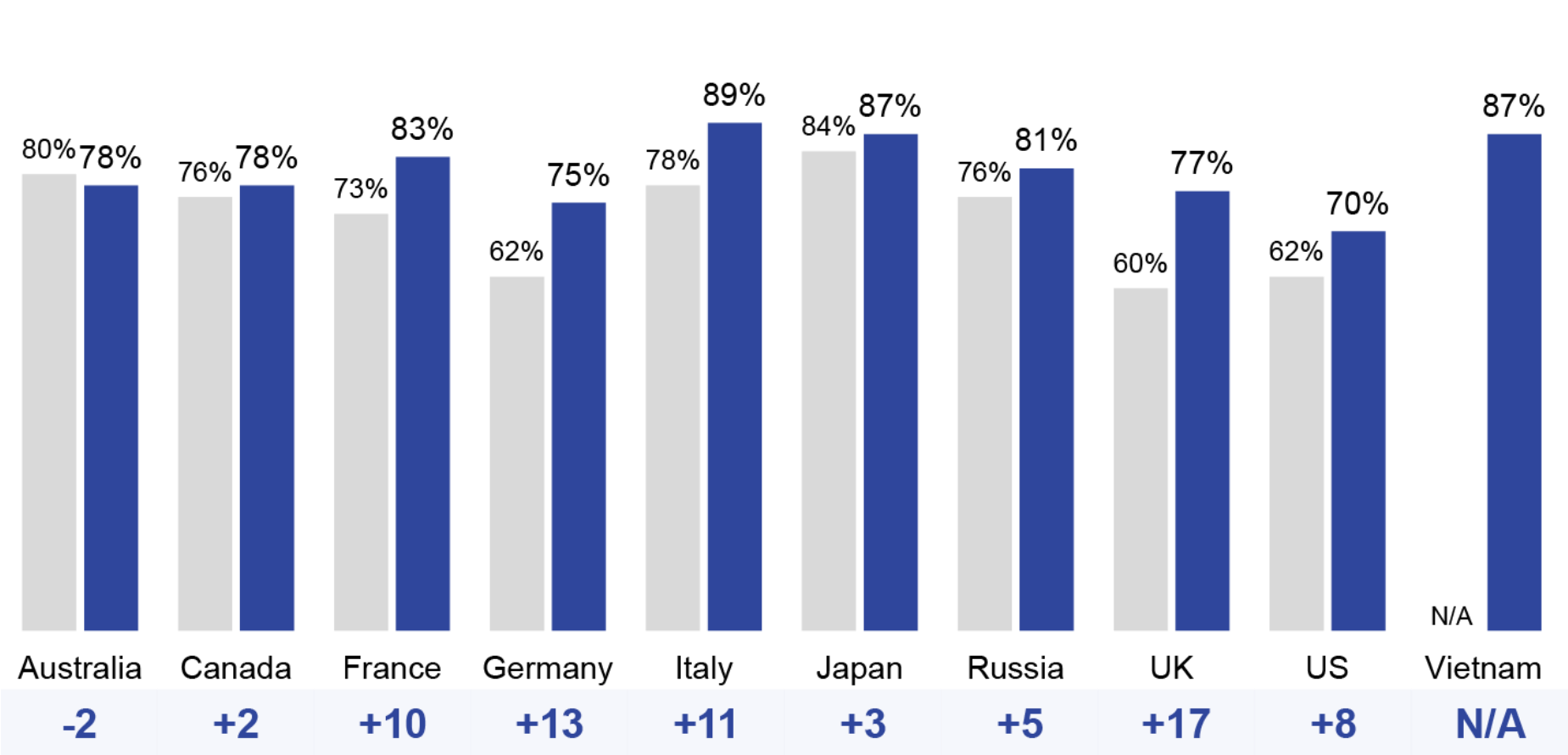


See methodology notes for full description of the data collection specifications



LARGE MAJORITIES FORESEE AN IMPACT ON THE GLOBAL ECONOMY – INCREASING NO DOUBT DUE TO THE ACTUAL MARKET RESPONSE

% Strongly + Somewhat Agree



Do you agree or disagree with the following:
The coronavirus outbreak will impact financial markets/the global economy

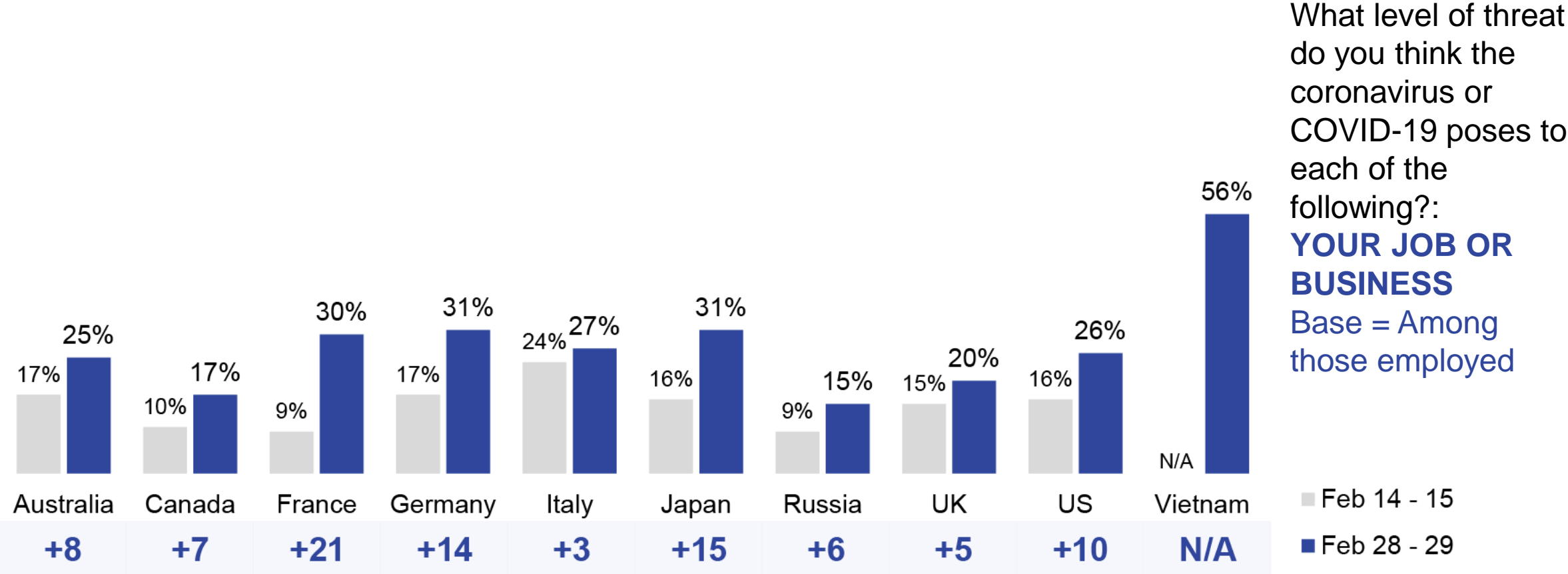
■ Feb 14 - 15
 ■ Feb 28 - 29

See methodology notes for full description of the data collection specifications



PERCEIVED THREAT TO YOUR PERSONAL JOB OR BUSINESS IS GROWING

% Strongly + Somewhat Agree

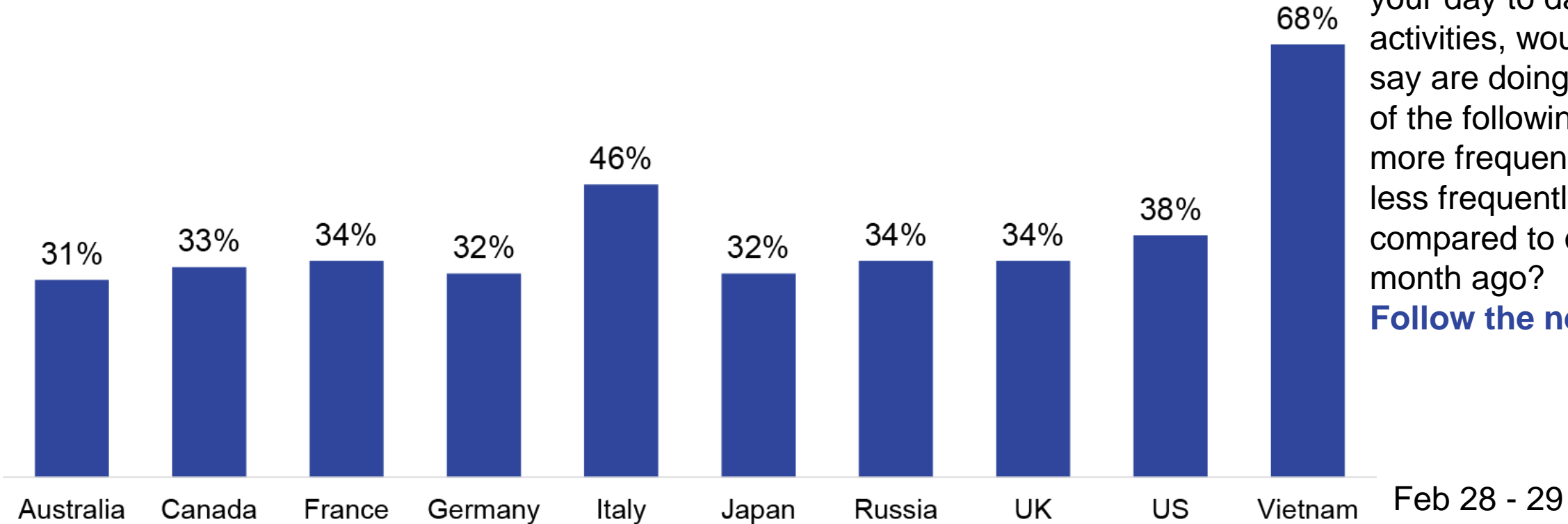


See methodology notes for full description of the data collection specifications



ONE IN THREE REPORT MORE ACTIVELY FOLLOWING THE NEWS

% Follow the news more frequently compared to one month ago



Thinking now about your day to day activities, would you say are doing each of the following more frequently or less frequently compared to one month ago?
Follow the news

Feb 28 - 29

See methodology notes for full description of the data collection specifications



TV NEWS TOPS THE LIST OF INFORMATION SOURCES, WITH ONLINE NEWS NOT FAR BEHIND

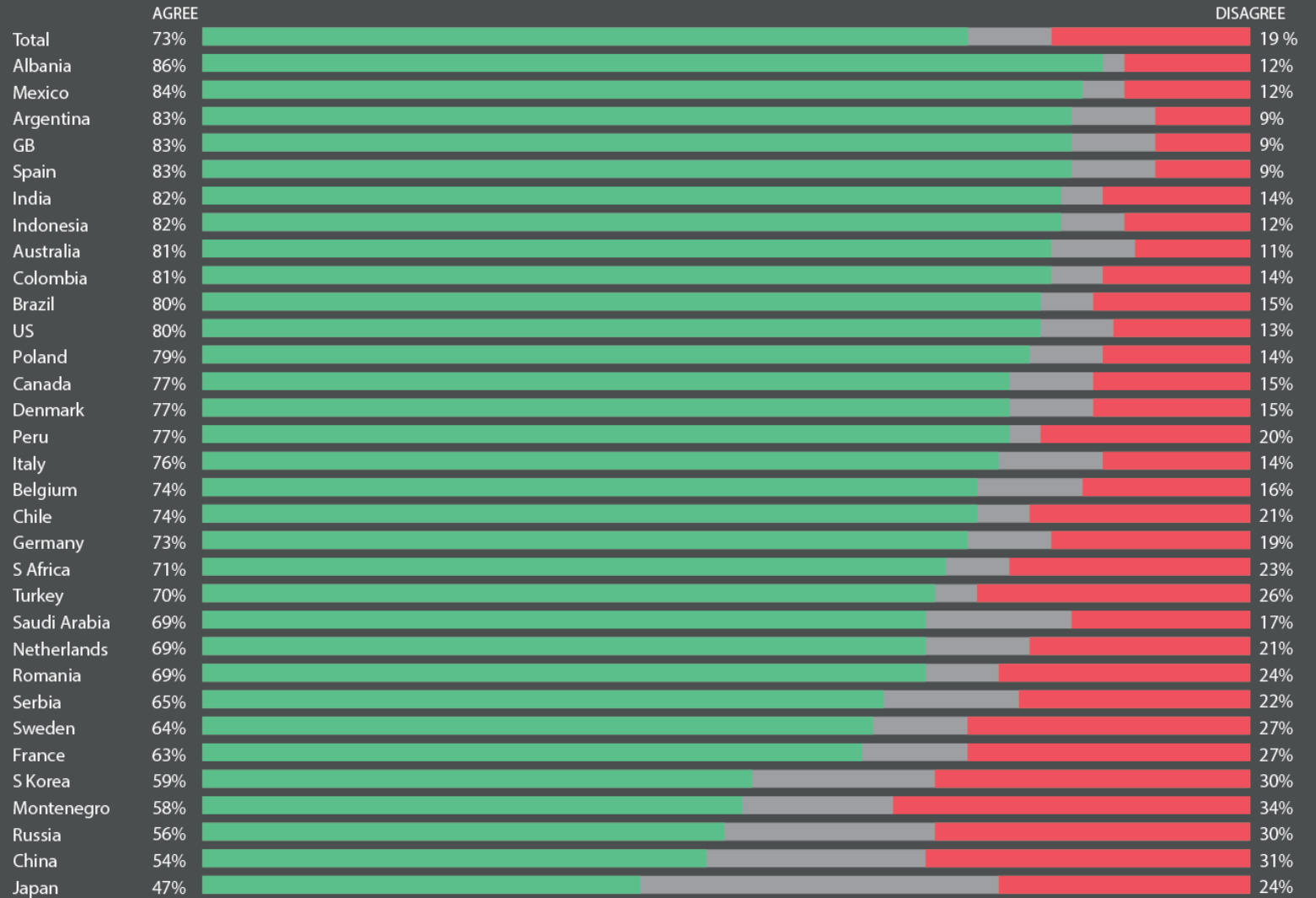
How frequently, if at all, do you use each of the following sources to get information on the Coronavirus or COVID-19?

<i>% Use once a day + every few days</i>	AU	CA	FR	DE	IT	JP	RU	UK	US	VN
Twitter	15%	12%	12%	12%	15%	27%	12%	18%	21%	37%
Facebook	32%	28%	24%	25%	38%	14%	21%	25%	36%	71%
Google search or other online search	35%	32%	31%	34%	49%	48%	47%	36%	43%	74%
World Health Organisation	20%	19%	14%	15%	26%	14%	18%	16%	25%	54%
TV news channels	65%	63%	64%	67%	43%	69%	59%	69%	68%	75%
News websites or apps	54%	52%	34%	50%	53%	55%	56%	61%	52%	72%
Government websites	20%	16%	16%	16%	31%	24%	17%	17%	24%	57%

See methodology notes for full description of the data collection specifications

I BELIEVE ALL RECOMMENDED VACCINES ARE BENEFICIAL FOR ME AND MY FAMILY

Doctors and scientists are the two most trusted professions in the world. Politicians are least trusted nearly everywhere^{xii}



Base: 22,114 adults aged 16-74 across 32 countries, interviewed June – July 2019
 Source: Ipsos Global Trends

CHINESE CONSUMERS PURCHASED MORE MEDICAL CARE, F&B, ONLINE SERVICES DURING CNY; WHILE LESS APPARELS AND BEAUTY PRODUCTS

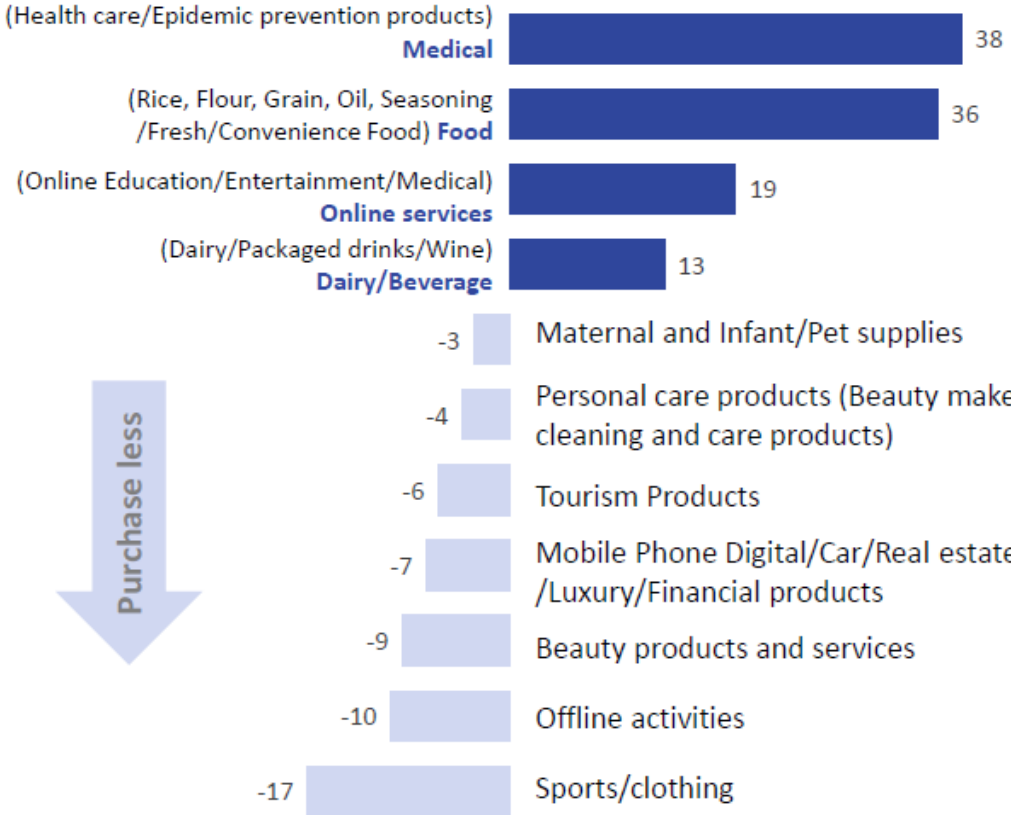
Staying at home has become most people's normal lifestyle...



76%

of consumers are going out less

Category purchase change% (purchase more% - purchase less%)




Source: China Consumer Survey of COVID 19 N=1104



WHAT CAN BRANDS DO?


Avoid being seen as opportunistic




Give comfort



Go virtual




Acts of kindness




Help people pass time



Get through the crisis in style



Laughter is the best medicine



AVOID BEING SEEN AS OPPORTUNISTIC



Dutch consumer electronics Webshop coolblue has stopped all marketing and has increased prices as they are expecting supply problems

GIVE COMFORT

Every paused journey will eventually restart. Louis Vuitton hopes you and your beloved ones stay safe and healthy

按下暂停键的旅行，
终将再次启程。

路易威登祝愿您与您所爱之人
平安健康

LOUIS VUITTON



ACTS OF KINDNESS



Lush is inviting everybody to come into the store and wash their hands. The increased footfall is of course a nice side-effect.

Many airlines, including Virgin Atlantic, British Airways and KLM-Air France, are waving costs to rebook flights in the next few months.



Amazon makes sure nobody is profiteering from Corona virus after suppliers have raised prices for masks and sanitizers by up to 2000%

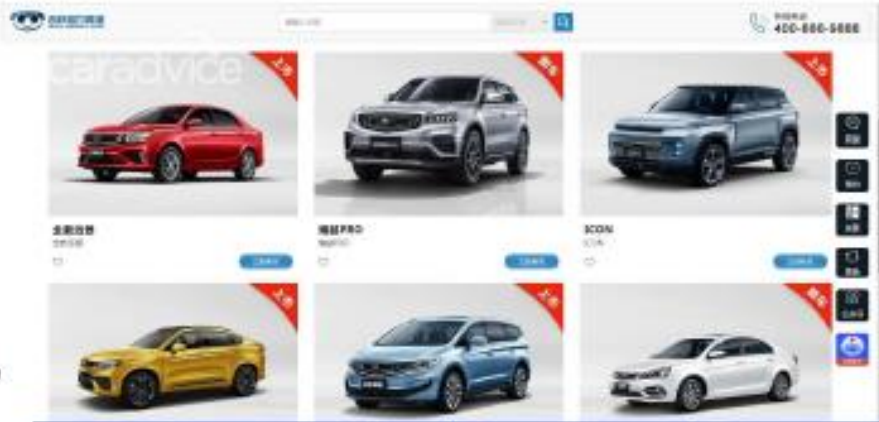
GET THROUGH THE CRISIS IN STYLE



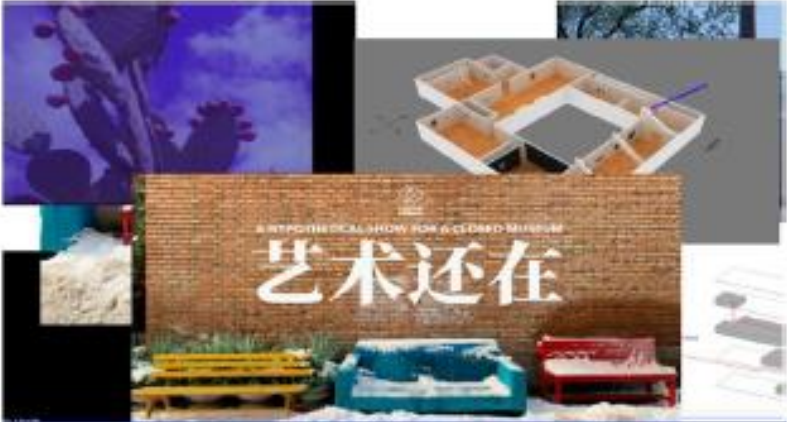
THINK VIRTUAL FIRST



Google has cancelled the physical part of Cloud Next '20, it's largest annual conference with C. 30k attendees. It will now be hosted as an online event.



More automakers are selling cars online in China as worried consumers stay away from showrooms to stop the spread of the coronavirus.



Many museums and art galleries are creating interactive exhibitions, so people can enjoy art without having to leave their homes.

INSPIRE PEOPLE ON HOW TO SPEND THEIR TIME

TV channel stimulates people to avoid the virus by staying at home and binge watch their content

SAFETY FIRST ;)
BLIJF GEZELLIG
THUIS EN BINGE
BLIND
GETROUWD ZO
HOEF JE NIET
NAAR **THE GOOD**
DOCTOR

TRANSLATION **Safety First ;)**.
Stay at home and binge **Married at First Site** so you don't have to go see **The Good Doctor**

不见面音乐会

内容直播
今日观看380.42万 | 在火星
ID: 801302

云上音乐会

亲密度待领取 >

官方预告

爱心助农

助力武汉

开着q7收...来了

二十球二 啊啊啊啊

正在听下 行飞真是宝妈女孩

Alibaba is organizing "no-meeting concerts," where singers and bands can livestream their practice sessions.

Home fitness equipment & services like Peloton are seeing an uptake in membership as people are looking for different, more exciting ways to exercise at home.

LAUGHTER IS THE BEST MEDICINE. BUT HOW FAR CAN BRANDS GO?



**It's ok when consumers do this, but of course
brands need to be careful not to offend.**

CONTINUE TO INVEST: BRANDS CAN GROW IN DISTRESSING TIMES

EXAMPLES FROM THE GREAT RECESSION (2008)



THREE TAKEAWAYS

**Economic
Pessimism**

**Social
Worries**

**Widespread
Confusion**

THREE OPPORTUNITIES

**Bridge the
Gap**

**Need for
Stability &
Security**

**Asian
Optimism (?)**

2020 Predictions, Perceptions & Expectations

March 2020

