

How do international markets transform the Vietnamese uplands

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Market in the uplands: what we know

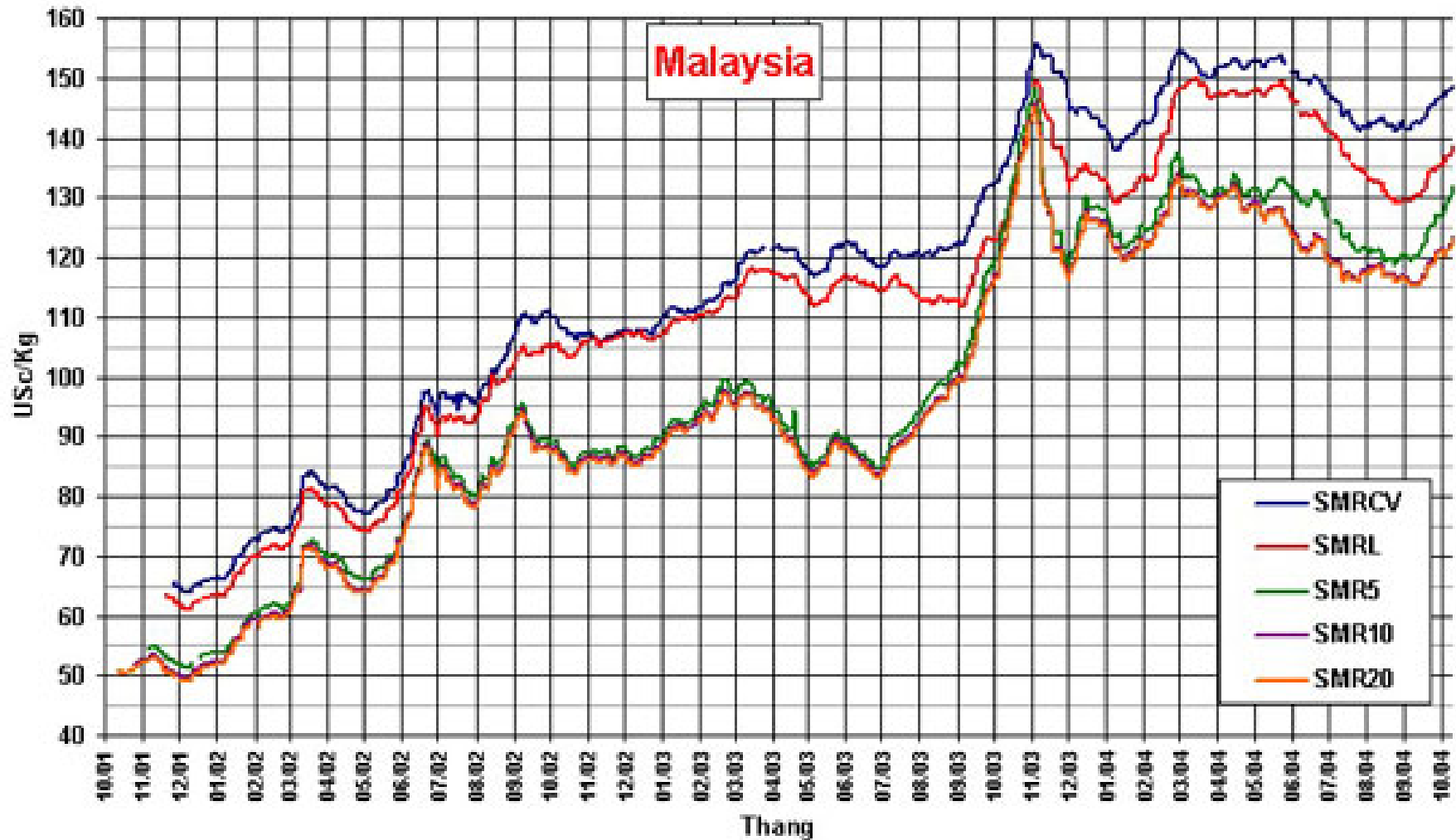
- Exchange relations
- Limited access to markets -> poverty
- Recently: commodity markets
- Market in the uplands
 - Needs and material requirements
- Impacts:
 - Rural differentiation
 - Power structure
 - Dispossession

Market in the uplands: What we don't know ?

- ‚The market‘
 - Market not natural but socio-economically and culturally constructed:
 - Who?
 - How (what conditions? Mechanisms?)
 - Time and place?
 - Consumption side
 - Needs and material requirements
 - Are that enough? Market culture?
 - Meanings of the market for different people?

Through the lens of rubber:
Silver gold in VN

Global demand



Source: Vietnam Rubber Corporation

Silver gold: Policy makers

increase by 300,000 ha until 2010



Silver gold: scientists

rubber suitable for any ecological areas



Silver gold: mass media persuading the public



Where to find the land?

- ,Poor forest' under SFEs
- Forest land of HHs
- Maize, cashew, paddy land
- Brothers' land



Ngày 8/10/2006 đ/c Bouasone Bouphavanh - Ủy viên Bộ chính trị, Thủ tướng Chính phủ nước CHDCND Lào (bìa trái) - đến thăm Công ty Cổ phần Cao su Việt - Lào và trồng cây tại Nông trường Cao su Bachiang 4



Mysteries:

- SFEs land:
 - Deforestation?
 - The deal between SFEs & local authorities?
 - Central government and local authorities?
 - Between SFEs and companies?
- HH land:
 - Huge investment: new labor arrangement + restructuring power relations: patron-client?
 - New consumption after compensation?
 - Enclosure: conflicts?
 - Risks: economic (loan, land contribution, price), climate, others?
 - New poverty: 3 skill laborers/ha, 5-7 years after planting?
- Brothers' land
 - What it means for brothers?
- Others:
 - Socialist states and market force?
 - The role of China?