Dynamics of timber trade in the Mekong

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Forest Trends

Vietnam import-export round wood and sawn wood (2014) /VN Customs

• Import:

Round wood: 1.4 mil m3

Sawn wood: 2.0 mil m3

• Export:

Round wood: 89,000 m3

Sawn wood: 457,000 m3

What does this mean?

- Most of the round wood processed in Vietnam
- For domestic and export markets?
 - Where?

Vietnam import round wood and sawn wood from Lao (2014)

Round wood:

 309,000 m3 (Dipterocarpus, Bilinga, Dalbergia Cochinchinesis, Sindora)

Sawn wood:

495,000 m3 (Pterocarpus, Sindora, Bilinga, Pao Posa/Dalbergia spp)

Vietnam imports from Cambodia

- Sawn wood:
 - 153,500 m3 (Pterocarpus, Xylia Dobabrifornus, Anacardium, Dalbergia spp)

Vietnam export round wood and sawn wood to China

- Round wood to China: < 9,000 m3 (Dalbergia spp, Cunninghamia lanceolata, Pterocarpus spp
- Sawn wood: 257,034 m3 (rubber, Pterocarpus, Dalbergia)

Vietnam export to the US

| HS 94035000 | Bedroom | 646,868,834 |
|-------------|------------------------|---------------|
| 94036090 | Indoor furniture | 523,479,063 |
| 94039090 | Indoor furniture parts | 291,383,054 |
| 94016900 | Chair | 233,154,920 |
| 94033000 | Office furniture | 126,690,903 |
| 94034000 | Kitchen furniture | 74,899,615 |
| 94016100 | Chair | 67,534,709 |
| 94019099 | Parts of chair | 29,539,138 |
| 44189090 | Construction parts | 21,821,686 |
| 44140000 | Picture frames | 20,821,789 |
| | Other | 49,557,235 |
| Total | | 2,085,750,947 |

Walnut, Ash, Oak, Pine, Beech, MDF, Plywood

Vietnam export to EU

Total value: 681 mill USD

• Top 10:

| 1 United Kingdom | 257,874,442.91 |
|------------------|----------------|
| 2 Germany | 110,639,447.91 |
| 3 France | 100,828,884.49 |
| 4 Netherlands | 59,604,643.29 |
| 5 Belgium | 32,507,341.68 |
| 6 Italy | 24,601,309.64 |
| 7 Sweden | 21,975,812.06 |
| 8 Spain | 18,400,904.40 |
| 9 Denmark | 15,527,694.68 |
| 10 Poland | 14,310,556.61 |
| | |

Walnut, Ash, Oak, Pine, Beech, MDF, Plywood

Vietnam export to EU: top 5 key products by value

| HS | Value | Product |
|----------|-------------|------------------------|
| 04036000 | 262 027 522 | |
| 94036090 | 263,027,532 | Other indoor furniture |
| 94016900 | 172,863,747 | Chair |
| 94035000 | 94,500,958 | Bedroom furniture |
| | , | |
| 94033000 | 35,397,354 | Office furniture |
| 94016100 | 21,098,902 | Other chair |

Rosewood to the US and EU

- Yes
 - The seize of Dalbergia spps imported to Vietnam from Cambodia, intended to Demark
 - Wood village: Dalbergia spp exported to UK
- How much: don't know
- Handicraft products
- Asian customers, particular the Chinese

Some intra-regional dynamics

- Vietnam logging ban: deforestation in Laos
- Myanmar logging ban: Shrink domestic market in Vietnam, increase log price in Laos, reduce magnitude of Vietnam – India round wood trade
- Need to take regional approach to understand the dynamics of trade in the Mekong
- The role of China