

Diamantoudi, Effrosyni; Sartzetakis, Eftichios S.

**Working Paper**

## Stable international environmental agreements: An analytical approach

Nota di Lavoro, No. 7.2002

**Provided in Cooperation with:**

Fondazione Eni Enrico Mattei (FEEM)

*Suggested Citation:* Diamantoudi, Effrosyni; Sartzetakis, Eftichios S. (2002) : Stable international environmental agreements: An analytical approach, Nota di Lavoro, No. 7.2002, Fondazione Eni Enrico Mattei (FEEM), Milano

This Version is available at:

<https://hdl.handle.net/10419/119616>

**Standard-Nutzungsbedingungen:**

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

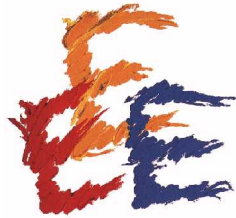
Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

**Terms of use:**

*Documents in EconStor may be saved and copied for your personal and scholarly purposes.*

*You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.*

*If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.*



Fondazione Eni Enrico Mattei

**Stable International Environmental  
Agreements:  
An Analytical Approach**

Effrosyni Diamantoudi\* and  
Eftichios S. Sartzetakis\*\*

NOTA DI LAVORO 7.2002

**JANUARY 2002**

ETA - Economic Theory and Applications

\*Department of Economics, University of Athens

\*\*Department of Economics, University College of Cariboo

This paper can be downloaded without charge at:

The Fondazione Eni Enrico Mattei Note di Lavoro Series Index:

[http://www.feem.it/web/attiv/\\_attiv.html](http://www.feem.it/web/attiv/_attiv.html)

Social Science Research Network Electronic Paper Collection:

<http://papers.ssrn.com/abstract=XXXXXX>

Fondazione Eni Enrico Mattei  
Corso Magenta, 63, 20123 Milano, tel. +39/02/52036934 – fax +39/02/52036946  
E-mail: [letter@feem.it](mailto:letter@feem.it)  
C.F. 97080600154

## SUMMARY

In this paper we examine the formation of International Environmental Agreements (IEAs). We provide an analytical treatment of the main model used in the literature and offer a formal solution of it (which has not been available so far), while we clarify some misconceptions that exist in the literature. We find that the unique stable IEAs consist of either two, three or four signatories if the number of countries is greater than or equal to 5. Furthermore, we show that the welfare of the signatories of a *stable* IEA is very close to its lowest level vs the welfare of signatories of other non-stable IEAs. While in our model countries' choice variable is emissions, we extend our results to the case where the choice variable is abatement efforts.

## CONTENTS

1.	Introduction	2
2.	The model	4
3.	The size of stable IEAs	9
4.	Emissions vs abatement	11
5.	Conclusions	14
6.	Appendix	15
7.	References	19

# 1 Introduction

Some of the most important environmental problems urgently calling for solution are problems related to transboundary pollution. Environmental problems such as ozone depletion, climate change and marine pollution have been the focus of intense negotiations at the international level over the past two decades. Given the high priority environmental problems receive at the policy level, it is not surprising that there is a growing effort to analyze International Environmental Agreements (IEAs) at the theoretical level<sup>1</sup>. A significant part of the literature on IEAs studies the formation of a coalition that reduces pollution in the presence of free riding incentives by its members. Although other directions<sup>2</sup> have been explored, in the present work we adopt the approach that models the formation of IEAs as a two stage, non-cooperative game. Notably, no analytical solution of such a model exists in the literature, and thus, the most important contributions are based on simulations. In this paper we provide a rigorous analytical treatment of the model while we offer a formal solution of it and clarify some misconceptions that exist in the literature.

A critical characteristic of IEAs is the lack of a supra-national authority that could dictate and enforce environmental policies on sovereign states. Thus, IEAs have to be self-enforcing in the sense that they are immune to deviation by the countries involved. In the literature it is assumed that, in the first stage, countries signing the IEA form a coalition and behave cooperatively by maximizing the coalition's aggregate welfare. In the second stage, the countries that do not participate in the agreement observe the results of the agreement and behave non-cooperatively by maximizing their individual welfare. Naturally when the coalition maximizes its welfare, in the first stage, it explicitly foresees and takes into account the non-signatories' behavior that is about to follow. An IEA is considered to be stable if no one of

---

<sup>1</sup>For excellent reviews of this literature see Finus (2000), Ioannidis, Papandreou and Sartzetakis (2000) and Folmer, Hanley and Mibfeldt (1998).

<sup>2</sup>The literature has explored other directions as well. Chandler and Tulkens (1992) and (1997) have analysed IEAs as cooperative games, while a number of papers, among which Barrett (1994) and Finus and Rundshagen (1998) have employed repeated games.

its signatories has an incentive to withdraw (this aspect of stability is known as *Internal Stability*) while no more countries have an incentive to further participate in the agreement (this aspect of stability is known as *External Stability*). Such a coalition formation analysis was originally undertaken by D'Aspremont et. al (1983) to model collusive behavior in price leadership and was first introduced to the study of IEAs by Barrett (1994).<sup>3</sup>

We study the problem of deriving the size of a stable IEA in a model very similar to Barrett (1994) with the only difference being the choice variable, that is, in our model countries choose emission levels whereas in Barrett's (1994) they choose abatement efforts. Moreover, we adopt specific functional forms (quadratic benefit and damage functions), corresponding to those in Barrett (1994). As mentioned earlier the stability notion applied to the model was first introduced by D' Aspremont et al. (1983). We show that although the environmental literature often borrows results from the price leadership model, the two models are not the same. The most important difference is that in the environmental agreements case the members' welfare does not monotonically increase with respect to the size of the coalition. In fact, we show that there exist situations (with sufficiently small coalitions), where a country is better off as a member of the coalition than outside of the coalition and as the coalition grows its members' welfare drops. This difference stems from the fact that in the price leadership model the fringe behaves non-strategically, i.e., its members behave as price-takers, not conceptualizing the impact of their actions on the market price. Whereas, in the IEAs case the non-signatories behave strategically by explicitly taking into account the negative effect their individual emissions have on their welfare via global pollution.

However, the main contribution of this paper is the complete analytical solution of the coalition formation model with the afore mentioned functional forms. We find that a stable coalition consist of either 2, 3 or 4 members if the total number of countries is greater than or equal to 5. Furthermore, we show that the welfare level of the signatories of a stable IEA is very close to its lowest value in comparison with the welfare level of signatories of other,

---

<sup>3</sup>See also the works of Carraro and Siniscalco (1993) and (1998).

non-stable IEAs.

Our results severely restricting the size of stable coalitions, contradict Barrett's (1994) suggestion that stable IEAs could consist of any large number of countries.<sup>4</sup> We resolve this seeming inconsistency by converting our model's choice variable from emission levels to abatement efforts, thus making the model directly comparable to Barrett's (1994) framework. In doing so, we formulate the link (and hence the equivalence) between the two approaches and show that our results survive such a conversion. The proofs of all the results presented in the paper are delineated in the appendix.

## 2 The model

We assume that there exist  $n$  identical countries,  $N = \{1, \dots, n\}$ . Production and consumption in each country  $i$  generates emissions  $e_i \geq 0$  of a global pollutant as an output. The term *global* pollutant indicates that we assume pollution to be a public bad and that individual emission impose negative externalities on all other countries. Similarly, in Section 4 where the model is specified in terms of abatement effort, individual abatement effort is assumed to be a public good. The social welfare of country  $i$ ,  $w_i$ , is expressed as the net between the benefits from country  $i$ 's emissions,  $B_i(e_i)$ , and the damages  $D_i(E)$  from the aggregate emissions,  $E$ . Since the countries are assumed to be identical we henceforth drop the subscripts from the functions. As each country  $i$ 's emission level increases its benefits  $B(e_i)$  increase as well. We consider the following quadratic benefit function for each country  $i \in N$ ,  $B(e_i) = b [ae_i - \frac{1}{2}e_i^2]$ , where  $a$  and  $b$  are positive parameters. Country  $i$ 's damages from pollution depend on aggregate pollution,  $E$ , where  $E = \sum_{i \in N} e_i$ . We assume a quadratic damage function for each country  $i \in N$ , of the following form  $D(E) = \frac{1}{2}c(E)^2$ , where  $c$  is a positive parameter.<sup>5</sup>

---

<sup>4</sup>Despite Barrett's observation that large coalitions offer very small increases in global net benefits, the fact remains that Barrett (1994) supports the existence of large coalitions.

<sup>5</sup>An alternative form of the damage function is also used in the literature, see for example Barrett (1994) and Finus (2000). According to their functional form, each country's damages are a share of aggregate emissions, that is,  $D(E) = \frac{1}{2n}c(E)^2$ . The difference between the two forms is a difference in parameter specification and it does not affect the results. The full analysis using this alternative functional form is available to the inter-

With these specifications, each country  $i$ 's welfare function becomes:

$$w = b \left[ ae_i - \frac{1}{2}e_i^2 \right] - \frac{c}{2} \left( \sum_{i \in N} e_i \right)^2 . \quad (1)$$

**The (pure) non-cooperative case:** In the non-cooperative case each country chooses its emission level taking the other countries' emissions as given. That is, country  $i$  behaves in a typical Cournot fashion maximizing (1). The first order condition of the above maximization problem yields country  $i$ 's emission reaction function,  $e_i = \frac{ba - c \sum_{j \neq i} e_j}{b + c}$ .

Since we have assumed complete symmetry,  $e_i = e_{nc}$  for every  $i \in N$ , the above reaction function yields the equilibrium emission level per country,

$$e_{nc} = \frac{a}{1 + \gamma n} , \quad (2)$$

where  $\gamma = \frac{c}{b}$ . Consequently, the aggregate emission level under the (purely) non-cooperative case is,  $E_{nc} = ne_{nc} = \frac{na}{1 + \gamma n}$ .

**Full cooperation:** Under full cooperation, the grand coalition maximizes the joint welfare. The first order condition yields the aggregate emission level,  $E_c = \frac{an}{\gamma n^2 + 1}$ . Since each country contributes  $\frac{1}{n}$  of the total emissions, the per country emission level,  $e_c$ , is

$$e_c = \frac{E_c}{n} = \frac{a}{\gamma n^2 + 1} . \quad (3)$$

It is easily verifiable that each country emits less and is better off in the case of full cooperation than under non-cooperation, that is,  $e_c < e_n$  and  $w_c > w_n$ .

However, in these one stage, purely simultaneous framework each country has an incentive to cheat on the agreement and free-ride on the emission reduction achieved by the countries complying with the agreement. In what follows we examine the two stage framework where the incentive to free ride on the coalition's cooperating efforts may be offset by the adjustment of the

---

ested reader upon request. We believe that the specification we use is more appropriate in describing global pollution problems such as ozone depletion and global warming.



coalition's emissions upon a member's deviation. The equilibrium number of countries participating in an IEA, is derived by applying the notions of internal and external stability of a coalition as was originally developed by D'Aspremont et. al (1983) and extended to IEAs by Barrett (1994).

**Coalition Formation:** Assume that a set  $S \subset N$  of countries sign an agreement and  $N \setminus S$  do not. Let the size of coalition be  $|S| = s$ , the total emission generated by the coalition be  $E_s$ , while each member of the coalition emits  $e_s$  such that  $E_s = se_s$ . In a similar manner, each non-signatory country emits  $e_{ns}$ , yielding a total emission level  $E_{ns} = (n - s)e_{ns}$ .

The non-signatories behave non-cooperatively after having observed the choice of signatories. Their maximization problem results to a best response function of the form presented earlier. However, now only  $n - s$  countries stay outside of the emission reduction agreement emitting  $e_{ns}$ , while the rest  $s$  countries emit in total  $E_s$ , that is  $\sum_{i \in N} e_i = (n - s)e_{ns} + se_s$ . Substituting this into the reaction function yields each non-signatory country's emissions  $e_{ns} = \frac{a - \gamma E_s}{1 + \gamma(n - s)}$  as a function of the signatory countries' aggregate emission  $E_s$ . The aggregate non-signatory emission level is  $E_{ns} = \frac{(a - \gamma E_s)(n - s)}{1 + \gamma(n - s)}$ .

Signatories choose their emission level by maximizing their collective welfare while taking into account the behavior of non-signatories. That is, signatories choose  $E_s$  by solving the following constrained maximization problem,

$$\begin{aligned} & \max_{E_s} \sum_{i \in S} w_s \\ \text{subject to } & E_{ns} = \frac{(a - \gamma E_s)(n - s)}{1 + \gamma(n - s)} \end{aligned}$$

where  $w_s$  is the welfare function of each signatory. The first order condition yields the aggregate emission of the signatories,  $E_s = sa \left[ 1 - \frac{\gamma sn}{\Psi} \right]$ , where  $\Psi = X^2 + \gamma s^2$  and  $X = 1 + \gamma(n - s)$ . The individual country's emission level is,

$$e_s = \frac{E_s}{s} = a \left[ 1 - \frac{\gamma sn}{\Psi} \right] . \quad (4)$$

Substituting the value of  $E_s$  into the reaction function of non-signatories yields,

$$e_{ns} = e_s + \frac{a\gamma n(s-X)}{\Psi} . \quad (5)$$

The total emission level by non signatories is  $E_{ns} = (n-s) \left[ e_s + \frac{a\gamma n(s-X)}{\Psi} \right]$ .

The full-cooperative and the pure non-cooperative solutions can be derived as special cases of the above solution. That is, when  $s = n$ , the problem reduces to the full cooperative solution and  $e_s = e_c$ , while when  $s = 0$ , it reduces to the pure non-cooperative solution, and,  $e_{ns} = e_{nc}$ .

The aggregate emission level  $E = E_{ns} + E_s$  is,

$$E = \frac{naX}{\Psi} . \quad (6)$$

Unlike the previous two cases where  $e_{nc} > 0$  and  $e_c > 0$  always hold, in the coalition formation case we have to restrict the parameters of the model in order to guarantee that our solutions are interior, that is, we need to restrict the parameters so that  $e_s > 0$  and  $e_{ns} > 0$ . The following Proposition establishes the necessary conditions that yield interior solutions.

**Proposition 1**  $e_s > 0$  and  $e_{ns} > 0$  if and only if  $\gamma < \frac{4}{n(n-4)}$  and  $n > 4$ .

The intuitive explanation behind these conditions is that for emissions to be positive it must be that the relative impact of damages to benefits is very low (recall that  $\gamma = c/b$ ). Although such a restriction may seem benign at first, it is of great importance since it is this condition that restricts the size of the stable coalition to 2, 3 or 4 countries as we formally show in Section 3.

Despite its importance, this condition has been overlooked so far, simply because the model is most commonly defined in terms of abatement efforts rather than in terms of emissions (the prominent example is the work of Barrett (1994)). In Section 4 we convert our model's choice variable to abatement effort and, while establishing the direct link between the two

models, we extend the constraint to the converted model as well, validating, thus, the immunity of our results to the selection of choice variable.

The last step in fully formulating our model is the determination of the welfare level of signatories and non-signatories for any given  $s$ . This is done by simply substituting the emission levels  $e_s$ ,  $e_{ns}$  and  $E$  with their equilibrium values from equations 4, 5 and 6 respectively into the corresponding welfare functions. We denote the indirect welfare function of the signatories by  $\omega_s$  while that of the non-signatories by  $\omega_{ns}$ , which take the following form:

$$\omega_s = ba^2 \left[ \frac{1}{2} - \frac{n^2\gamma}{2\Psi} \right], \text{ and } \omega_{ns} = ba^2 \left[ \frac{1}{2} - \frac{n^2\gamma X^2(1+\gamma)}{2\Psi^2} \right]. \quad (7)$$

The properties of these indirect welfare functions have been neglected in the literature upon the assumption that they are the same with those of the profit functions in the price leadership model developed in D'Aspremont et al. (1983). As we have already argued in the Introduction the two models are not the same and such an assumption is baseless. In fact, in Proposition 2 we illustrate that the properties differ.

**Proposition 2** *Consider the indirect welfare functions of signatory and non-signatory countries,  $\omega_s(s)$  and  $\omega_{ns}(s)$  respectively and let  $z^{\min} = \frac{1+\gamma n}{1+\gamma}$ .*

1. *Then,  $z^{\min} = \arg \min_{s \in \mathbb{R} \cap [0, n]} \omega_s(s)$ .*
2.  *$\omega_s(s)$  increases in  $s$  if  $s > z^{\min}$  and it decreases in  $s$  if  $s < z^{\min}$ ,*
3. *the welfare level of non-signatories is less than that of signatories,  $\omega_{ns}(s) < \omega_s(s)$  for all  $s < z^{\min}$  while,*
4. *the welfare level of non-signatories is more than that of signatories,  $\omega_{ns}(s) > \omega_s(s)$  for all  $s > z^{\min}$ .*
5. *If, moreover,  $z^{\min}$  is an integer then the two are equal at  $s = z^{\min}$   $\omega_{ns}(z^{\min}) = \omega_s(z^{\min})$ .*

Despite the fact that non-monotonic indirect welfare functions, derived from simulations appear in Barrett (1994), the assumption of monotonically

increasing indirect welfare functions is made in Carraro and Siniscalco (1997). Moreover, as Proposition 2 shows there exist sufficiently small coalition sizes ( $s < z^{\min}$ ) where a country is better off as a member of the coalition than outside the coalition.

### 3 The size of stable IEAs

We now proceed with the determination of the size of the stable IEA, denoted by  $s^*$ , using the internal and external stability conditions. Recall that the internal stability condition ensures that if a country were to defect unilaterally, its gains from free riding would be outweighed by the adjustment (due to its defection) of the emission levels of the remaining members of the IEA. The external stability condition ensures that no other non-signatory country finds it beneficial to unilaterally join the IEA. Formally, the internal and external stability conditions are,

$$\omega_s(s^*) \geq \omega_{ns}(s^* - 1) \quad \text{and} \quad \omega_s(s^* + 1) \leq \omega_{ns}(s^*) \quad ,$$

respectively.

Unfortunately, allowing  $s$  to take non-integer values and then setting  $\omega_s(s)$  and  $\omega_{ns}(s - 1)$  equal, does not provide an analytical solution for  $z'$  such that  $\omega_s(z') = \omega_{ns}(z' - 1)$ , and the model has remained, to the best of our knowledge, unsolved. Fortunately, it is not  $z'$  that we are interested in per se. Instead, it is the largest integer  $s^* \leq z'$  that we are looking for.

We were able to bypass the difficulties of solving the complicated polynomial by “guessing” some value  $\bar{z}$ , that satisfies the stability conditions, not necessarily with equality, and then adjust it to the appropriate integer. In particular, we show that  $\bar{z} = z^{\min} + 1$ , satisfies the stability conditions. Next, using the interior solution constraints from Proposition 1 we identify the range of  $z^{\min}$  and hence the range of  $\bar{z}$ . Lastly, since  $s^*$  is an integer, we locate the closest integer(s) to  $\bar{z}$  that can satisfy the internal and external stability conditions. We conclude that the stable coalition consists of either two, three, or four countries, depending on the parameters of the model.

**Proposition 3** For  $n > 4$  there exists a unique stable IEA whose size  $s^*$  such that  $s^* = \{2, 3, 4\}$ .

We illustrate the results presented in Proposition 3 by considering a numerical example that leads to  $s^* = 3$ . We assume  $n = 10$ ,  $a = 10$ ,  $b = 6$  and  $c = 0.39999$ , which result in  $\gamma = 0.066665$ . Observe that  $\gamma < \frac{4}{n(n-4)} \Leftrightarrow 0.066665 < 0.066667$  satisfying the interior solution constraint.

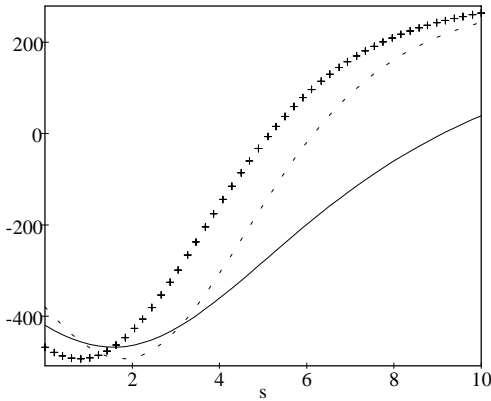


Figure 1

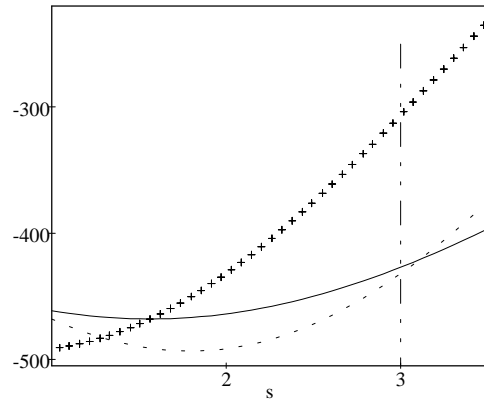


Figure 2

In both Figures 1 and 2  $\omega_s(s)$  is denoted by the solid line,  $\omega_{ns}(s)$  is denoted by the crossed line and  $\omega_{ns}(s-1)$  is denoted by the dashed line. All three indirect welfare functions are plotted against different coalition sizes  $s$ . Observe that  $\omega_{ns}(s-1)$  is a horizontal shift of  $\omega_{ns}(s)$ . While Figure 1 plots the functions for all possible values of  $s = 0, \dots, 10$ , Figure 2 focuses on the values of interest, that is,  $s = 0, \dots, 4$ . Observe that coalition  $s^* = 3$  is internally stable, i.e.,  $\omega_s(s^*) > \omega_{ns}(s^* - 1)$  since the dashed curve is below the solid curve. Moreover,  $s^* = 3$  is externally stable, i.e.,  $\omega_s(s^* + 1) < \omega_{ns}(s^*)$  since  $s^* + 1$  is after the intersection of the dashed and the solid curves. Therefore, the coalition of size  $s^* = 3$  is stable.

**Remark 1** An important observation stemming from the above analysis is that the size of the stable coalition is slightly larger than that for which the welfare of the signatories is at its minimum. This implies that the welfare of the countries that choose to be members of the IEA, is very close to its lowest possible value.

Closer to our results, Rubio and Casino (2001) have suggested that a coalition consisting of two countries is the only stable coalition, but, their result is derived by constraining the indirect welfare levels to be positive. Such a constraint is unjustified since welfare functions are invariant to positive monotonic transforms and hence their cardinal values are insignificant.

## 4 Emissions vs Abatement

As we mentioned in the previous Section, our result in Proposition 3 regarding the size of the stable coalition seems to contradict that of Barrett (1994) where the same type of quadratic benefits and costs functions are used. The only difference between the two models is that in Barrett (1994) the choice variable is abatement effort instead of emission.

In particular, Barrett assumes that countries derive benefits from aggregate abatement  $Q$ , with country  $i$ 's benefits given by  $B_i(Q) = \frac{\hat{b}}{n}(\hat{a}Q - \frac{1}{2}Q^2)$ . Each country's costs depend on its own abatement, that is,  $C_i(q_i) = \frac{\hat{c}}{2}q_i^2$ , where  $\hat{b}$ ,  $\hat{a}$  and  $\hat{c}$  are parameters and  $n$  denotes the number of countries.<sup>6</sup> Within this framework, it is asserted (Proposition 1, on page 886) that stable IEAs can be signed by a large number of countries for low values of  $\hat{\gamma} = \frac{\hat{c}}{\hat{b}}$ , that is, when the importance of own abatement costs is small relative to the benefits derived from aggregate abatement. Although Barrett's findings are based on simulations, the model can be solved in a manner parallel to ours.<sup>7</sup>

Given that the functional forms used in this paper and in Barrett's work are the same while the results differ significantly, one is tempted to conclude that there is no direct correspondence between the two models. However, by its definition abatement effort is a reduction in emissions. In other words, abatement is meaningful only in the presence of emissions, and thus, the level of abatement is constrained by the maximum uncontrolled level of emissions, that is, the abatement model is derived from the emission model.

---

<sup>6</sup>Barrett uses the symbols  $b$ ,  $a$  and  $c$  respectively to denote the parameters but we have already used these symbols.

<sup>7</sup>We do not present the analytical solution here, since the process is similar to that presented in the previous Section. We can provide the full solution to the interested reader on demand.

Denote by  $\bar{E}$  the uncontrolled, aggregate emissions level, that is, the level of emissions associated with zero abatement, and by  $E$  the controlled emissions level we derived in the previous Section. Observe that the domain of  $Q$  stemming from  $B_i(Q)$  is some exogenous unconstrained parameter  $\hat{a}$ . If  $\hat{a}$  is to reflect a meaningful upper bound on abatement it should be derived from the emissions model that independently determines the level of uncontrolled emissions. That is, each country's uncontrolled level of emissions is derived directly from its benefit function  $B_i(e_i)$  and it is  $\bar{e} = a$ , and thus,  $\bar{E} = na$ . By extension, country specific and aggregate abatements are defined as  $Q = \bar{E} - E = na - E$ , and  $q_i = \bar{e} - e_i$  respectively. Substituting these definitions into county  $i$ 's welfare function defined in terms of abatement yields,

$$w_i = \frac{\hat{b}}{n} \left[ \hat{a}(na - E) - \frac{1}{2}(na - E)^2 \right] - \frac{\hat{c}}{2}(a - e_i)^2 \quad .$$

This expression can take the following form which facilitates direct comparison with the welfare function specified in terms of emissions in equation (1).

$$w_i = \hat{c} \left[ ae_i - \frac{1}{2}e_i^2 \right] - \frac{\hat{b}}{2n}E^2 + \frac{\hat{b}}{n}(na - \hat{a})E + \left[ \hat{b}\hat{a}a - \frac{\hat{b}na^2}{2} - \frac{\hat{c}a^2}{2} \right] \quad . \quad (8)$$

By setting  $\hat{c} = b$ ,  $\hat{b} = nc$  and  $\hat{a} = na$ , equation (8) reduces to  $w_i = b \left[ ae_i - \frac{1}{2}e_i^2 \right] - \frac{c}{2}E^2 + \frac{cna^2}{2} \left( n - \frac{1}{\gamma n} \right)$ , where  $\gamma$  has been defined in Section 2 as  $\gamma = \frac{c}{\hat{c}}$ . Note that the last term is just a constant that only scales welfare levels and does not affect the solution of the problem. Therefore, the same solution is derived whether we specify welfare in terms of emissions, that is,  $w_i = b \left[ ae_i - \frac{1}{2}e_i^2 \right] - \frac{c}{2}E^2$ , or in terms of abatement, that is,  $w_i = \frac{\hat{b}}{n} \left[ \hat{a}Q - \frac{1}{2}Q^2 \right] - \frac{\hat{c}}{2}q_i^2$ , as long as  $\hat{c} = b$ ,  $\hat{b} = nc$ ,  $\hat{a} = na$ , and  $\hat{\gamma} = \frac{\hat{c}}{b} = \frac{1}{\gamma n}$ . For example, one can derive the abatement level of signatory countries using equation (4) in Section 2 ( $e_s = a - \frac{a\gamma sn}{\Psi}$ ), simply by recalling the definition of abatement, that is,  $e_s = \bar{e} - q_s$  which implies that  $q_s = \frac{a\gamma sn}{\Psi}$ .<sup>8</sup>

---

<sup>8</sup>Simple parameter transformation using the definitions in the beginning of the paragraph yields  $q_s = \frac{\hat{a}\alpha\hat{\gamma}}{(\hat{\gamma}+1-\alpha)^2 + \alpha^2 n\hat{\gamma}}$ , which if multiplied by  $n\alpha$  yields the total abatement level of signatory countries, given in equation (6), p. 882, Barrett (1994).

Using the above equivalence between the two models we can now support the derived abatement model specification with the necessary constraints from the primary emission model. Recall that Proposition 2 provides the necessary conditions to ensure that the choice variables are positive, that is,  $e_s \geq 0$  and  $e_{ns} \geq 0$ . These constraints though, imply the following conditions for the corresponding abatement levels,  $q_s \leq a$ , and  $q_{ns} \leq a$ . Note that the latter constraints are equivalent with the ones stemming from the benefit function  $B_i(Q)$ , that is  $Q \leq \hat{a}$  which implies  $q \leq \frac{\hat{a}}{n} = \frac{an}{n} = a$ . Since the parameters  $\hat{a}$ ,  $\hat{b}$  and  $\hat{c}$  are directly derived from the emission model, they carry over the constraints imposed on  $a$ ,  $b$  and  $c$ , namely,  $\gamma < \frac{4}{n(n-4)} \iff \frac{c}{b} < \frac{4}{n(n-4)}$ . Replacing  $c$  and  $b$  yields  $\frac{\hat{b}/n}{\hat{c}} < \frac{4}{n(n-4)}$  which is equivalent to  $\hat{\gamma} = \frac{\hat{c}}{\hat{b}} > \frac{n-4}{4}$ .

If these conditions are taken into account, it is immediate that the admissible sizes of a stable coalition reduce to 2, 3, and 4 as was the case in Section 3. To illustrate the equivalence between the two models consider the first example constructed in Barrett (1994). The parameters are  $n = 10$ ,  $\hat{a} = 100$ ,  $\hat{b} = 1$  and  $\hat{c} = 0.25$ , which implies  $\hat{\gamma} = \frac{\hat{c}}{\hat{b}} = 0.25$ , and the stable coalition allegedly consists of four countries. However, the chosen values of  $\hat{b}$  and  $\hat{c}$  clearly violate the maximum abatement constraint established earlier, requiring that  $\hat{\gamma} > 1.5$ . The violation of the maximum abatement constraint is evident from the data presented in Table 1, p. 883, Barrett (1994), since the abatement of signatory countries exceeds the corresponding uncontrolled level of emissions  $\bar{e} = \frac{\hat{a}}{n} = 10$ . That is, each signatory abates more than it can ever emit. In this case, restricting  $\hat{\gamma} > 1.5$  yields stable coalitions consisting of either two or three countries depending on the value of  $\hat{\gamma}$ . In general, restricting the value of  $\hat{\gamma}$  to the admissible range, we find that the stable coalition consists of either two, three or four countries, depending on how close the value of  $\hat{\gamma}$  is to its lower bound. Not surprisingly, this result is in accordance with the results in Proposition 3.

In this Section we have established that the results presented in Sections 2 and 3 are independent of the selection of the choice variable. Whether the model is defined in terms of emissions or abatement, or whether it is assumed that each country enjoys a share or the total of benefits from aggregate abate-



ment, has no impact on the size of stable coalitions. The seeming divergence is due to the inability of deriving the domain of abatement independently of the emissions model. In fact, Barrett (1994) recognizes the necessity to impose a maximum constraint on the value of abatement (see footnote 4, p. 880), but observing that  $q \leq \hat{a}$  is always true, he proceeds with the assumption that  $q$  need not be constraint. However, as we have shown the upper bound on abatement can only be provided from the primary emission model

## 5 Conclusions

The present paper studies the size of stable coalitions that ratify IEAs concerning transboundary environmental problems. A coalition is considered stable when no signatories wish to withdraw while no more countries wish to participate. Within this framework we show that, contrary to the general perception in the literature, the welfare levels of both the signatories and the non-signatories do *not* monotonically increase in the size of the coalition. Furthermore, in the case of small coalitions, signatories are better off than non-signatories while as the coalition grows sufficiently the opposite is true.

We find that the size of the stable coalition is not only very small, but it also does not change when the parameters of the model change. Moreover, it is very close to the worst, in terms of the members' welfare, coalition size.

All these problematic features of a stable coalition suggest that there exists a caveat in the model. An explanation of the results is that when each country acts it does not foresee the disappointing outcome in which it will end up. Instead, it myopically concentrates on its own action ignoring the actions of others. In a companion to this paper we study stability of IEAs when countries behave in a more sophisticated manner and are forward looking.

## 6 Appendix

Although in our model  $s$  is a non-negative integer smaller than  $n$ , for the ease of exposition and calculations in the proofs we assume that  $s$  is a real number taking values from  $[0, n]$ . When necessary, at the end of some proofs we convert  $s$  back to being an integer.

**Proof of Proposition 1.** From equation (4) we know that  $e_s = a \left[1 - \frac{\gamma s n}{\Psi}\right]$ . Hence  $e_s > 0 \Leftrightarrow [1 + \gamma(n - s)]^2 - \gamma s(n - s) > 0$ . Let  $A(s) = [1 + \gamma(n - s)]^2 - \gamma s(n - s) = 1 + \gamma(n - s)[\gamma(n - s) - (s - 2)]$  and consider  $\underline{s} = \arg \min_s A(s) = \frac{2\gamma n + 2 + n}{2\gamma + 2}$ . For  $A(s) > 0$  for all  $s$  it suffices that  $A(\underline{s}) > 0$ . Observe that since  $(n - \underline{s}) = \frac{n-2}{2\gamma+2}$  and  $(\underline{s} - 2) = \frac{(n-2)(2\gamma+1)}{2\gamma+1}$  we have  $A(\underline{s}) = 4\gamma n - \gamma n^2 + 4$ . Then  $A(\underline{s}) > 0 \Leftrightarrow 4\gamma n - \gamma n^2 + 4 > 0 \Leftrightarrow \gamma < \frac{4}{n(n-4)}$  and the latter is true from our hypothesis.

From equation (5) we know that  $e_{ns} = e_s + \frac{a\gamma n(s-X)}{\Psi} = a \left[1 - \frac{\gamma s n}{\Psi}\right] + \frac{a\gamma n(s-X)}{\Psi}$ . For  $e_{ns} > 0$  it suffices that  $[1 + \gamma(n - s)](1 - \gamma s) + \gamma s^2 > 0$ . Let  $B(s) = [1 + \gamma(n - s)](1 - \gamma s) + \gamma s^2$  and consider  $\bar{s} = \arg \min_s B(s) = \frac{\gamma n + 2}{2\gamma + 2}$ . For  $B(s) > 0$  for all  $s$  it suffices that  $B(\bar{s}) > 0$ . Observe that since  $1 + \gamma(n - \bar{s}) = \frac{\gamma n(\gamma+2)+2}{2\gamma+2}$  and  $(1 - \gamma\bar{s}) = \frac{2-\gamma^2 n}{2\gamma+2}$  we have  $B(\bar{s}) = \left[\frac{\gamma n(\gamma+2)+2}{2\gamma+2}\right] \left[\frac{2-\gamma^2 n}{2\gamma+2}\right] + \frac{\gamma(\gamma n+2)^2}{(2\gamma+2)^2}$ . Notice that for  $B(\bar{s}) > 0$  it suffices that  $\frac{2-\gamma^2 n}{2\gamma+2} > 0 \Leftrightarrow \gamma < \sqrt{\frac{2}{n}}$ . But we already know from our hypothesis that  $\gamma < \frac{4}{n(n-4)}$  and since  $\frac{4}{n(n-4)} < \sqrt{\frac{2}{n}}$  for all  $n \geq 6$  it is indeed the case that  $\gamma < \sqrt{\frac{2}{n}}$  if  $n \geq 6$ . Moreover, when  $n = 5$  we have  $B(\bar{s}) = -\frac{1}{4} \frac{25\gamma^3 - 20\gamma - 4}{\gamma+1}$ . For  $B(\bar{s}) > 0$  it suffices that  $25\gamma^3 - 20\gamma - 4 < 0$  which is true since  $\gamma < \frac{4}{5}$ . ■

### Proof of Proposition 2.

1-2 Observe that  $\frac{\partial \omega_s}{\partial s} = \frac{ba^2\gamma^2 n^2}{\Psi^2} (s - X)$ . Thus,  $\frac{\partial \omega_s}{\partial s}|_{s=z^{\min}} = 0 \Leftrightarrow z^{\min} = \frac{1+\gamma n}{1+\gamma}$  ( $\frac{\partial^2 \omega_s}{\partial s^2} > 0$  for all  $\gamma$  and  $n$  satisfying the interior solution constraints). Moreover, observe that  $\frac{\partial \omega_s}{\partial s} \leq 0$  if  $s \leq X \Leftrightarrow s \leq z^{\min}$ .

3-5. Combining the expressions in (7), the welfare of non-signatory countries can be expressed as a function of signatories' welfare as follows:  $\omega_{ns} = \omega_s + \frac{ba^2\gamma^2 n^2}{2\Psi^2} (X + s)(s - X)$ . Then it is obvious that  $\omega_{ns} \leq \omega_s$ , for  $s \leq X \Leftrightarrow s \leq z^{\min}$ . If, moreover,  $z^{\min}$  is an integer, then when  $s =$

$$z^{\min} \Leftrightarrow s = X \text{ and } \omega_{ns}(z^{\min}) = \omega_s(z^{\min}).$$

■

### Proof of Proposition 3.

**Stability:** To illustrate our analysis we use Figure 3 below. The curve  $\omega_s(s)$  denotes the welfare of the signatories for a size of coalition  $s$ , while curves  $\omega_{ns}(s)$  and  $\omega_{ns}(s-1)$  denote the welfare of the non-signatories when the size of coalition is  $s$  and  $s-1$  respectively. Observe that  $z^{\min}$  is such that  $\omega_s(z^{\min}) = \omega_{ns}(z^{\min})$ , while  $\bar{z} = z^{\min} + 1$  and notice that  $\bar{z}$  satisfies the internal  $\omega_s(\bar{z}) > \omega_{ns}(\bar{z}-1)$  and the external  $\omega_s(\bar{z}+1) > \omega_{ns}(\bar{z})$  stability conditions in accordance with Lemma 5 below.

Let  $z'$  be such that  $\omega_s(z') = \omega_{ns}(z'-1)$ . From the internal and external stability of  $\bar{z}$  we know that  $\bar{z} < z' < \bar{z} + 1$ . It is clear that for all values of  $z$  such that  $\bar{z} \leq z \leq z'$ , both the internal and external stability conditions hold.

Recall that  $z^{\min} = \frac{\gamma n + 1}{\gamma + 1}$ , rearranging the expression yields  $\gamma = \frac{z^{\min} - 1}{n - z^{\min}}$ . We know that  $0 < \gamma < \frac{4}{n(n-4)}$ , thus,  $0 < \frac{z^{\min} - 1}{n - z^{\min}} < \frac{4}{n(n-4)}$ . From  $0 < \frac{z^{\min} - 1}{n - z^{\min}}$  we get that  $z^{\min} > 1$ . From  $\frac{z^{\min} - 1}{n - z^{\min}} < \frac{4}{n(n-4)}$  we get that  $z^{\min} < \frac{n^2}{n^2 - 4n + 4} < 2$  if  $n > 6$ . Therefore,  $1 < z^{\min} < 2$ , and by extension  $2 < \bar{z} < 3$ .

Let  $I[x]$  denote the largest integer that is less than or equal to (if  $x$  is an integer itself)  $x$ . Then, the size of the stable coalition  $s^*$  is  $s^* = I[z']$ . If  $z' < 3$  then  $s^* = 2$  (this is the case depicted in Figure 3), whereas if  $3 \leq z'$  then  $s^* = 3$ .

Moreover,  $1 < z^{\min} < 3$  if  $4 < n \leq 6$ , and thus,  $2 < \bar{z} < 4$ . Then, the size of the stable coalition  $s^*$  can take the values

$$\begin{aligned} s^* &= 2 \text{ if } z' < 3 \\ s^* &= 3 \text{ if } z' < 4 \\ s^* &= 4 \text{ if } z' \geq 4 \end{aligned}$$

if  $4 < n < 6$ . In the special case where  $n = 6$  the possibility of  $s^* = 4$  is ruled out below.

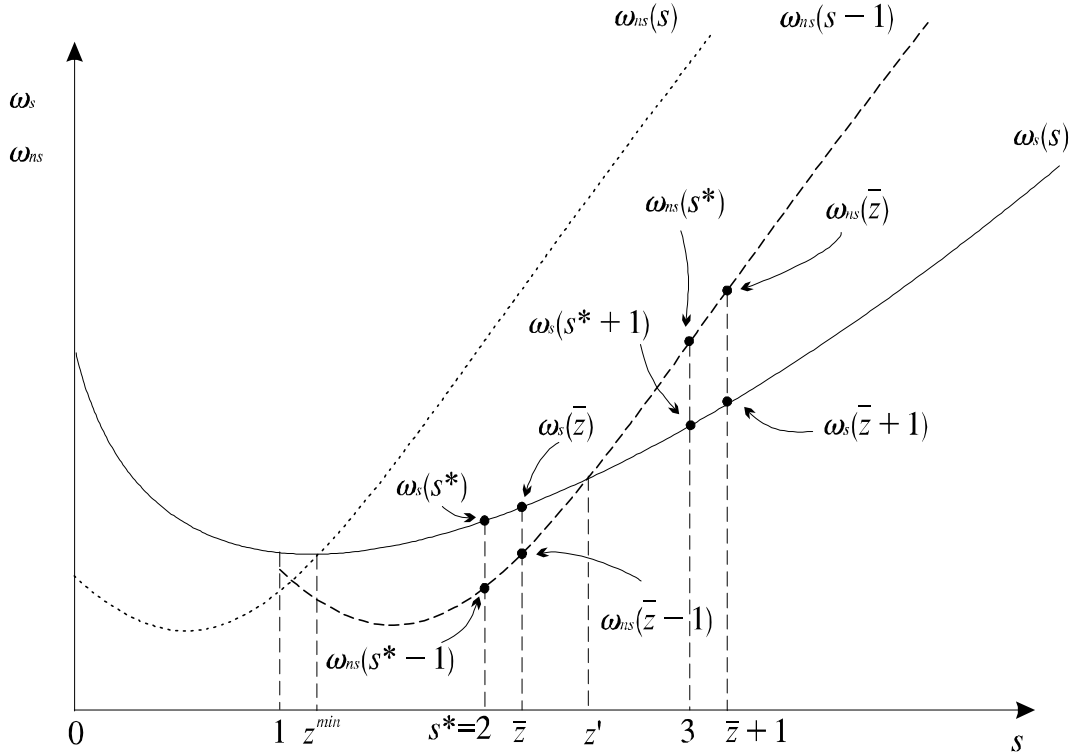


Figure 3

**Uniqueness:** In order to show that  $s^* = 2$ ,  $s^* = 3$  and  $s^* = 4$  are the only sizes of stable IEAs -recall that they are mutually exclusive- it suffices to show that all coalitions of size  $s \geq 4$  are internally unstable, i.e.,  $\omega_{ns}(s-1) > \omega_s(s)$  for all  $n \geq 6$  since  $s = 0$  and  $s = 1$  are externally unstable.

Using the expressions in (7) we derive that

$$\omega_{ns}(s-1) - \omega_s(s) = \frac{ba^2n^2\gamma}{2} \left[ \frac{\Psi^2(s-1) - \Psi(s)\Psi(s-1) + \Psi(s)\gamma(s-1)^2 - \Psi(s)\gamma X^2(s-1)}{\Psi(s)\Psi^2(s-1)} \right].$$

To show that  $\omega_{ns}(s-1) - \omega_s(s) > 0$  for all  $s \geq 4$  suffices to show that  $B(s) = \Psi^2(s-1) - \Psi(s)\Psi(s-1) + \Psi(s)\gamma(s-1)^2 - \Psi(s)\gamma X^2(s-1) > 0$ . Substituting all the relevant values the expression can be further simplified

to the following rather long polynomial:

$$\begin{aligned}
B = & -8\gamma ns + 3 - 4s - 12\gamma^2 sn - 2\gamma^2 ns^3 + 2\gamma^3 ns + 2\gamma ns^2 + \gamma^3 \\
& + 5\gamma^2 + 8\gamma^2 n - 12\gamma^2 s + 9\gamma^2 s^2 + 15\gamma s^2 + 8\gamma - 18\gamma s + 6\gamma n - 2\gamma^3 s \\
& - 2\gamma^3 s^2 + 2\gamma^3 n - \gamma^3 n^2 + 2\gamma^2 n^2 - 6\gamma^4 ns^2 + 4\gamma^3 s^3 - 6\gamma s^3 - 2\gamma^3 n^3 \\
& - \gamma^4 s^2 + 2\gamma^4 s^3 - \gamma^4 s^4 + \gamma^2 s^4 - 4\gamma^2 s^3 - \gamma^4 n^2 - 2\gamma^4 n^3 - \gamma^4 n^4 \\
& - 8\gamma^3 ns^2 - \gamma^3 s^4 + 4\gamma^4 n^3 s + \gamma s^4 + 6\gamma^4 n^2 s + 2\gamma^3 s^3 n - \gamma^3 s^2 n^2 + 2\gamma^4 ns \\
& - 4\gamma^2 n^2 s + 8\gamma^2 ns^2 - 6\gamma^4 n^2 s^2 + \gamma^2 n^2 s^2 + 4\gamma^4 ns^3 + 6\gamma^3 n^2 s + s^2
\end{aligned}$$

We start by showing that  $\omega_{ns}(s-1) - \omega_s(s) > 0$  at  $s = 4$  for all  $n \geq 6$  and then we proceed by showing that  $B' = \frac{dB}{ds} > 0$  for all  $s \geq 4$  and for all  $n \geq 6$ . To do that we show that it is positive at its lowest value, i.e.,  $B'(\tilde{s}) > 0$  where  $\tilde{s} = \arg \min_s B'(s)$ . We argue that  $\tilde{s} = 4$  since  $\frac{dB'}{ds} = \frac{d^2B}{ds^2} > 0$ . The calculations are omitted due to their length and are available upon request.

**Lemma 4** *Consider  $\bar{z}$  such that  $\bar{z} = z^{\min} + 1$ , then  $\bar{z}$  satisfies the internal and external stability conditions.*

**Proof.**

**Internal stability:** From Proposition 1 we know that  $\omega_s(z^{\min}) = \omega_{ns}(z^{\min})$  and that  $\omega_s(s)$  increases in  $s$  if  $s > z^{\min}$ . Then,  $\omega_s(z^{\min} + 1) > \omega_s(z^{\min})$ , thus,  $\omega_s(z^{\min} + 1) > \omega_{ns}(z^{\min})$  which is equivalent to the internal stability condition  $\omega_s(\bar{z}) > \omega_{ns}(\bar{z} - 1)$ .

**External stability:** External stability is shown by substituting  $\bar{z} = \frac{\gamma n + 1}{\gamma + 1} + 1$  into the external stability condition  $\omega_{ns}(\bar{z}) > \omega_s(\bar{z} + 1)$ . The inequality reduces to  $\gamma \frac{2\gamma^2 n^3 + (-3\gamma^2 + 4\gamma - \gamma^3)n^2 + (8\gamma^3 + 2\gamma + 14\gamma^2 + 2)n + 6 - \gamma^2 - 4\gamma^4 - 11\gamma^3 + 14\gamma}{(\gamma + 1)^3} \geq 0$ .

It suffices to show that the following inequality holds:

$$\left[ \begin{array}{l} 2\gamma^2 n^3 + (4\gamma - \gamma^3 - 3\gamma^2)n^2 \\ + (2 + 14\gamma^2 + 8\gamma^3 + 2\gamma)n \\ + 6 + 14\gamma - \gamma^2 - 4\gamma^4 - 11\gamma^3 \end{array} \right] \geq 0.$$

Observe that  $4\gamma - \gamma^3 - 3\gamma^2 \geq 0$  for  $\gamma \leq 1$ , while  $6 + 14\gamma - \gamma^2 - 4\gamma^4 - 11\gamma^3 \geq 0$  for  $\gamma < 1.0937$ . Therefore, the external stability condition is satisfied since  $\gamma < \frac{4}{n(n-4)}$  and  $n > 4$  imply that  $\gamma < 1$ . ■ ■

## 7 References

1. D' ASPREMONT, C.A., JACQUEMIN, J. GABSZEWEIZ, J., AND WEYMARK, J.A. (1983), "On the stability of collusive price leadership." *Canadian Journal of Economics*, **16**, 17-25.
2. BARRETT, S. (1994), "Self-enforcing international environmental agreements." *Oxford Economic Papers*, **46**, 878-894.
3. CARRARO, C. AND SINISCALCO, D. (1993), "Strategies for the international protection of the environment." *Journal of Public Economics*, **52**, 309-328.
4. CARRARO, C. AND SINISCALCO, D. (1998), "International environmental agreements: incentives and political economy." *European Economic Review*, **42**, 561-572.
5. CHANDER, P. AND TULKENS, H. (1997), "The core of an economy with multilateral environmental externalities, " *International Journal of Game Theory*, **26**, 379-401.
6. FINUS, M. (2000), "Game theory and International environmental cooperation: A survey with an application to the Kyoto-Protocol." *working paper, FEEM*, Nota di Lavoro 86.2000.
7. FINUS, M. AND RUNDSHAGEN B. (1998), "Toward a positive theory of coalition formation and endogenous instrumental choice in global pollution control." *Public Choice*, **96**, 145-186.
8. FOLMER, H., HANLEY, N. AND MIBFELDT, F. (1998), "Game-theoretic modeling of environmental and resource problems: an introduction." In Nick Hanley and Henk Folmer (editors): *Game Theory and the Environment*, chapter 1, pages 1-29. E. Elgar, Cheltenham, UK.
9. IOANNIDIS, A., PAPANDREOU, A. AND SARTZETAKIS E. (2000), "International environmental agreements: A literature review", *working*

*paper, GREEN, Universite Laval, Cahier de recherche du GREEN 00-08.*

10. RUBIO, J. S. AND CASINO, B. (2001), "International Cooperation in Pollution Control" *mimeo.*

NOTE DI LAVORO DELLA FONDAZIONE ENI ENRICO MATTEI

Fondazione Eni Enrico Mattei Working Papers Series

Our working papers are available on the Internet at the following addresses:

Server WWW: WWW.FEEM.IT

Anonymous FTP: FTP.FEEM.IT

To order any of these papers, please fill out the form at the end of the list.

SUST	1.2001	<i>Inge MAYERES and Stef PROOST: <u>Should Diesel Cars in Europe be Discouraged?</u></i>
SUST	2.2001	<i>Paola DORIA and Davide PETTENELLA: <u>The Decision Making Process in Defining and Protecting Critical Natural Capital</u></i>
CLIM	3.2001	<i>Alberto PENCH: <u>Green Tax Reforms in a Computable General Equilibrium Model for Italy</u></i>
CLIM	4.2001	<i>Maurizio BUSSOLO and Dino PINELLI: <u>Green Taxes: Environment, Employment and Growth</u></i>
CLIM	5.2001	<i>Marco STAMPINI: <u>Tax Reforms and Environmental Policies for Italy</u></i>
ETA	6.2001	<i>Walid OUESLATI: <u>Environmental Fiscal Policy in an Endogenous Growth Model with Human Capital</u></i>
CLIM	7.2001	<i>Umberto CIORBA, Alessandro LANZA and Francesco PAULI: <u>Kyoto Commitment and Emission Trading: a European Union Perspective</u></i>
MGMT	8.2001	<i>Brian SLACK (xlv): <u>Globalisation in Maritime Transportation: Competition, uncertainty and implications for port development strategy</u></i>
VOL	9.2001	<i>Giulia PESARO: <u>Environmental Voluntary Agreements: A New Model of Co-operation Between Public and Economic Actors</u></i>
VOL	10.2001	<i>Cathrine HAGEM: <u>Climate Policy, Asymmetric Information and Firm Survival</u></i>
ETA	11.2001	<i>Sergio CURRARINI and Marco MARINI: <u>A Sequential Approach to the Characteristic Function and the Core in Games with Externalities</u></i>
ETA	12.2001	<i>Gaetano BLOISE, Sergio CURRARINI and Nicholas KIKIDIS: <u>Inflation and Welfare in an OLG Economy with a Privately Provided Public Good</u></i>
KNOW	13.2001	<i>Paolo SURICO: <u>Globalisation and Trade: A "New Economic Geography" Perspective</u></i>
ETA	14.2001	<i>Valentina BOSETTI and Vincenzina MESSINA: <u>Quasi Option Value and Irreversible Choices</u></i>
CLIM	15.2001	<i>Guy ENGELN (xlii): <u>Desertification and Land Degradation in Mediterranean Areas: from Science to Integrated Policy Making</u></i>
SUST	16.2001	<i>Julie Catherine SORS: <u>Measuring Progress Towards Sustainable Development in Venice: A Comparative Assessment of Methods and Approaches</u></i>
SUST	17.2001	<i>Julie Catherine SORS: <u>Public Participation in Local Agenda 21: A Review of Traditional and Innovative Tools</u></i>
CLIM	18.2001	<i>Johan ALBRECHT and Niko GOBBIN: <u>Schumpeter and the Rise of Modern Environmentalism</u></i>
VOL	19.2001	<i>Rinaldo BRAU, Carlo CARRARO and Giulio GOLFETTO (xliii): <u>Participation Incentives and the Design of Voluntary Agreements</u></i>
ETA	20.2001	<i>Paola ROTA: <u>Dynamic Labour Demand with Lumpy and Kinked Adjustment Costs</u></i>
ETA	21.2001	<i>Paola ROTA: <u>Empirical Representation of Firms' Employment Decisions by an (S,s) Rule</u></i>
ETA	22.2001	<i>Paola ROTA: <u>What Do We Gain by Being Discrete? An Introduction to the Econometrics of Discrete Decision Processes</u></i>
PRIV	23.2001	<i>Stefano BOSI, Guillaume GIRMANS and Michel GUILLARD: <u>Optimal Privatisation Design and Financial Markets</u></i>
KNOW	24.2001	<i>Giorgio BRUNELLO, Claudio LUPI, Patrizia ORDINE, and Maria Luisa PARISI: <u>Beyond National Institutions: Labour Taxes and Regional Unemployment in Italy</u></i>
ETA	25.2001	<i>Klaus CONRAD: <u>Locational Competition under Environmental Regulation when Input Prices and Productivity Differ</u></i>
PRIV	26.2001	<i>Bernardo BORTOLOTTI, Juliet D'SOUZA, Marcella FANTINI and William L. MEGGINSON: <u>Sources of Performance Improvement in Privatised Firms: A Clinical Study of the Global Telecommunications Industry</u></i>
CLIM	27.2001	<i>Frédéric BROCHIER and Emiliano RAMIERI: <u>Climate Change Impacts on the Mediterranean Coastal Zones</u></i>
ETA	28.2001	<i>Nunzio CAPPUCCIO and Michele MORETTO: <u>Comments on the Investment-Uncertainty Relationship in a Real Option Model</u></i>
KNOW	29.2001	<i>Giorgio BRUNELLO: <u>Absolute Risk Aversion and the Returns to Education</u></i>
CLIM	30.2001	<i>ZhongXiang ZHANG: <u>Meeting the Kyoto Targets: The Importance of Developing Country Participation</u></i>
ETA	31.2001	<i>Jonathan D. KAPLAN, Richard E. HOWITT and Y. Hossein FARZIN: <u>An Information-Theoretical Analysis of Budget-Constrained Nonpoint Source Pollution Control</u></i>
MGMT	32.2001	<i>Roberta SALOMONE and Giulia GALLUCCIO: <u>Environmental Issues and Financial Reporting Trends</u></i>



Coalition Theory Network	33.2001	<i>Shlomo WEBER and Hans WIESMETH</i> : <u>From Autarky to Free Trade: The Impact on Environment</u>
ETA	34.2001	<i>Margarita GENIUS and Elisabetta STRAZZERA</i> : <u>Model Selection and Tests for Non Nested Contingent Valuation Models: An Assessment of Methods</u>
NRM	35.2001	<i>Carlo GIUPPONI</i> : <u>The Substitution of Hazardous Molecules in Production Processes: The Atrazine Case Study in Italian Agriculture</u>
KNOW	36.2001	<i>Raffaele PACI and Francesco PIGLIARU</i> : <u>Technological Diffusion, Spatial Spillovers and Regional Convergence in Europe</u>
PRIV	37.2001	<i>Bernardo BORTOLOTTI</i> : <u>Privatisation, Large Shareholders, and Sequential Auctions of Shares</u>
CLIM	38.2001	<i>Barbara BUCHNER</i> : <u>What Really Happened in The Hague? Report on the COP6, Part I, 13-25 November 2000, The Hague, The Netherlands</u>
PRIV	39.2001	<i>Giacomo CALZOLARI and Carlo SCARPA</i> : <u>Regulation at Home, Competition Abroad: A Theoretical Framework</u>
KNOW	40.2001	<i>Giorgio BRUNELLO</i> : <u>On the Complementarity between Education and Training in Europe</u>
Coalition Theory Network	41.2001	<i>Alain DESDOIGTS and Fabien MOIZEAU</i> (xlv): <u>Multiple Politico-Economic Regimes, Inequality and Growth</u>
Coalition Theory Network	42.2001	<i>Parkash CHANDER and Henry TULKENS</i> (xlv): <u>Limits to Climate Change</u>
Coalition Theory Network	43.2001	<i>Michael FINUS and Bianca RUNDSHAGEN</i> (xlv): <u>Endogenous Coalition Formation in Global Pollution Control</u>
Coalition Theory Network	44.2001	<i>Wietze LISE, Richard S.J. TOL and Bob van der ZWAAN</i> (xlv): <u>Negotiating Climate Change as a Social Situation</u>
NRM	45.2001	<i>Mohamad R. KHAWLIE</i> (xlvii): <u>The Impacts of Climate Change on Water Resources of Lebanon-Eastern Mediterranean</u>
NRM	46.2001	<i>Mutasem EL-FADEL and E. BOU-ZEID</i> (xlvii): <u>Climate Change and Water Resources in the Middle East: Vulnerability, Socio-Economic Impacts and Adaptation</u>
NRM	47.2001	<i>Eva IGLESIAS, Alberto GARRIDO and Almudena GOMEZ</i> (xlvii): <u>An Economic Drought Management Index to Evaluate Water Institutions' Performance Under Uncertainty and Climate Change</u>
CLIM	48.2001	<i>Wietze LISE and Richard S.J. TOL</i> (xlvii): <u>Impact of Climate on Tourist Demand</u>
CLIM	49.2001	<i>Francesco BOSELLO, Barbara BUCHNER, Carlo CARRARO and Davide RAGGI</i> : <u>Can Equity Enhance Efficiency? Lessons from the Kyoto Protocol</u>
SUST	50.2001	<i>Roberto ROSON</i> (xlviii): <u>Carbon Leakage in a Small Open Economy with Capital Mobility</u>
SUST	51.2001	<i>Edwin WOERDMAN</i> (xlviii): <u>Developing a European Carbon Trading Market: Will Permit Allocation Distort Competition and Lead to State Aid?</u>
SUST	52.2001	<i>Richard N. COOPER</i> (xlviii): <u>The Kyoto Protocol: A Flawed Concept</u>
SUST	53.2001	<i>Kari KANGAS</i> (xlviii): <u>Trade Liberalisation, Changing Forest Management and Roundwood Trade in Europe</u>
SUST	54.2001	<i>Xueqin ZHU and Ekko VAN IERLAND</i> (xlviii): <u>Effects of the Enlargement of EU on Trade and the Environment</u>
SUST	55.2001	<i>M. Ozgur KAYALICA and Sajal LAHIRI</i> (xlviii): <u>Strategic Environmental Policies in the Presence of Foreign Direct Investment</u>
SUST	56.2001	<i>Savas ALPAY</i> (xlviii): <u>Can Environmental Regulations be Compatible with Higher International Competitiveness? Some New Theoretical Insights</u>
SUST	57.2001	<i>Roldan MURADIAN, Martin O'CONNOR, Joan MARTINEZ-ALER</i> (xlviii): <u>Embodied Pollution in Trade: Estimating the "Environmental Load Displacement" of Industrialised Countries</u>
SUST	58.2001	<i>Matthew R. AUER and Rafael REUVENY</i> (xlviii): <u>Foreign Aid and Direct Investment: Key Players in the Environmental Restoration of Central and Eastern Europe</u>
SUST	59.2001	<i>Onno J. KUIK and Frans H. OOSTERHUIS</i> (xlviii): <u>Lessons from the Southern Enlargement of the EU for the Environmental Dimensions of Eastern Enlargement, in particular for Poland</u>
ETA	60.2001	<i>Carlo CARRARO, Alessandra POME and Domenico SINISCALCO</i> (xlix): <u>Science vs. Profit in Research: Lessons from the Human Genome Project</u>
CLIM	61.2001	<i>Efrem CASTELNUOVO, Michele MORETTO and Sergio VERGALLI</i> : <u>Global Warming, Uncertainty and Endogenous Technical Change: Implications for Kyoto</u>
PRIV	62.2001	<i>Gian Luigi ALBANO, Fabrizio GERMANO and Stefano LOVO</i> : <u>On Some Collusive and Signaling Equilibria in Ascending Auctions for Multiple Objects</u>
CLIM	63.2001	<i>Elbert DIJKGRAAF and Herman R.J. VOLLEBERGH</i> : <u>A Note on Testing for Environmental Kuznets Curves with Panel Data</u>

CLIM	64.2001	<i>Paolo BUONANNO, Carlo CARRARO and Marzio GALEOTTI: <u>Endogenous Induced Technical Change and the Costs of Kyoto</u></i>
CLIM	65.2001	<i>Guido CAZZAVILLAN and Ignazio MUSU (I): <u>Transitional Dynamics and Uniqueness of the Balanced-Growth Path in a Simple Model of Endogenous Growth with an Environmental Asset</u></i>
CLIM	66.2001	<i>Giovanni BAIOCCHI and Salvatore DI FALCO (I): <u>Investigating the Shape of the EKC: A Nonparametric Approach</u></i>
CLIM	67.2001	<i>Marzio GALEOTTI, Alessandro LANZA and Francesco PAULI (I): <u>Desperately Seeking (Environmental) Kuznets: A New Look at the Evidence</u></i>
CLIM	68.2001	<i>Alexey VIKHLYAEV (xlviii): <u>The Use of Trade Measures for Environmental Purposes – Globally and in the EU Context</u></i>
NRM	69.2001	<i>Gary D. LIBECAP and Zeynep K. HANSEN (I): <u>U.S. Land Policy, Property Rights, and the Dust Bowl of the 1930s</u></i>
NRM	70.2001	<i>Lee J. ALSTON, Gary D. LIBECAP and Bernardo MUELLER (I): <u>Land Reform Policies, The Sources of Violent Conflict and Implications for Deforestation in the Brazilian Amazon</u></i>
CLIM	71.2001	<i>Claudia KEMFERT: <u>Economy-Energy-Climate Interaction – The Model WIAGEM -</u></i>
SUST	72.2001	<i>Paulo A.L.D. NUNES and Yohanes E. RIYANTO: <u>Policy Instruments for Creating Markets for Biodiversity: Certification and Ecolabeling</u></i>
SUST	73.2001	<i>Paulo A.L.D. NUNES and Erik SCHOKKAERT (Ii): <u>Warm Glow and Embedding in Contingent Valuation</u></i>
SUST	74.2001	<i>Paulo A.L.D. NUNES, Jeroen C.J.M. van den BERGH and Peter NIJKAMP (Iii): <u>Ecological-Economic Analysis and Valuation of Biodiversity</u></i>
VOL	75.2001	<i>Johan EYCKMANS and Henry TULKENS (I): <u>Simulating Coalitionally Stable Burden Sharing Agreements for the Climate Change Problem</u></i>
PRIV	76.2001	<i>Axel GAUTIER and Florian HEIDER: <u>What Do Internal Capital Markets Do? Redistribution vs. Incentives</u></i>
PRIV	77.2001	<i>Bernardo BORTOLOTTI, Marcella FANTINI and Domenico SINISCALCO: <u>Privatisation around the World: New Evidence from Panel Data</u></i>
ETA	78.2001	<i>Toke S. AIDT and Jayasri DUTTA (I): <u>Transitional Politics. Emerging Incentive-based Instruments in Environmental Regulation</u></i>
ETA	79.2001	<i>Alberto PETRUCCI: <u>Consumption Taxation and Endogenous Growth in a Model with New Generations</u></i>
ETA	80.2001	<i>Pierre LASSERRE and Antoine SOUBEYRAN (I): <u>A Ricardian Model of the Tragedy of the Commons</u></i>
ETA	81.2001	<i>Pierre COURTOIS, Jean Christophe PÉREAU and Tarik TAZDAÏT: <u>An Evolutionary Approach to the Climate Change Negotiation Game</u></i>
NRM	82.2001	<i>Christophe BONTEMPS, Stéphane COUTURE and Pascal FAVARD: <u>Is the Irrigation Water Demand Really Convex?</u></i>
NRM	83.2001	<i>Unai PASCUAL and Edward BARBIER: <u>A Model of Optimal Labour and Soil Use with Shifting Cultivation</u></i>
CLIM	84.2001	<i>Jesper JENSEN and Martin Hvidt THELLE: <u>What are the Gains from a Multi-Gas Strategy?</u></i>
CLIM	85.2001	<i>Maurizio MICHELINI (Iiii): IPCC “Summary for Policymakers” in TAR. Do its results give a scientific support always adequate to the urgencies of Kyoto negotiations?</i>
CLIM	86.2001	<i>Claudia KEMFERT (Iiii): <u>Economic Impact Assessment of Alternative Climate Policy Strategies</u></i>
CLIM	87.2001	<i>Cesare DOSI and Michele MORETTO: <u>Global Warming and Financial Umbrellas</u></i>
ETA	88.2001	<i>Elena BONTEMPI, Alessandra DEL BOCA, Alessandra FRANZOSI, Marzio GALEOTTI and Paola ROTTA: <u>Capital Heterogeneity: Does it Matter? Fundamental Q and Investment on a Panel of Italian Firms</u></i>
ETA	89.2001	<i>Efrem CASTELNUOVO and Paolo SURICO: <u>Model Uncertainty, Optimal Monetary Policy and the Preferences of the Fed</u></i>
CLIM	90.2001	<i>Umberto CIORBA, Alessandro LANZA and Francesco PAULI: <u>Kyoto Protocol and Emission Trading: Does the US Make a Difference?</u></i>
CLIM	91.2001	<i>ZhongXiang ZHANG and Lucas ASSUNCAO: <u>Domestic Climate Policies and the WTO</u></i>
SUST	92.2001	<i>Anna ALBERINI, Alan KRUPNICK, Maureen CROPPER, Nathalie SIMON and Joseph COOK (Iii): <u>The Willingness to Pay for Mortality Risk Reductions: A Comparison of the United States and Canada</u></i>
SUST	93.2001	<i>Riccardo SCARPA, Guy D. GARROD and Kenneth G. WILLIS (Iii): <u>Valuing Local Public Goods with Advanced Stated Preference Models: Traffic Calming Schemes in Northern England</u></i>
CLIM	94.2001	<i>Ming CHEN and Larry KARP: <u>Environmental Indices for the Chinese Grain Sector</u></i>
CLIM	95.2001	<i>Larry KARP and Jiangfeng ZHANG: <u>Controlling a Stock Pollutant with Endogenous Investment and Asymmetric Information</u></i>
ETA	96.2001	<i>Michele MORETTO and Gianpaolo ROSSINI: <u>On the Opportunity Cost of Nontradable Stock Options</u></i>
SUST	97.2001	<i>Elisabetta STRAZZERA, Margarita GENIUS, Riccardo SCARPA and George HUTCHINSON: <u>The Effect of Protest Votes on the Estimates of Willingness to Pay for Use Values of Recreational Sites</u></i>
NRM	98.2001	<i>Frédéric BROCHIER, Carlo GIUPPONI and Alberto LONGO: <u>Integrated Coastal Zone Management in the Venice Area – Perspectives of Development for the Rural Island of Sant’Erasmo</u></i>

NRM	99.2001	<i>Frédéric BROCHIER, Carlo GIUPPONI and Julie SORS: <u>Integrated Coastal Management in the Venice Area – Potentials of the Integrated Participatory Management Approach</u></i>
NRM	100.2001	<i>Frédéric BROCHIER and Carlo GIUPPONI: <u>Integrated Coastal Zone Management in the Venice Area – A Methodological Framework</u></i>
PRIV	101.2001	<i>Enrico C. PEROTTI and Luc LAEVEN: <u>Confidence Building in Emerging Stock Markets</u></i>
CLIM	102.2001	<i>Barbara BUCHNER, Carlo CARRARO and Igor CERSOSIMO: <u>On the Consequences of the U.S. Withdrawal from the Kyoto/Bonn Protocol</u></i>
SUST	103.2001	<i>Riccardo SCARPA, Adam DRUCKER, Simon ANDERSON, Nancy FERRAES-EHUAN, Veronica GOMEZ, Carlos R. RISOPATRON and Olga RUBIO-LEONEL: <u>Valuing Animal Genetic Resources in Peasant Economies: The Case of the Box Keken Creole Pig in Yucatan</u></i>
SUST	104.2001	<i>R. SCARPA, P. KRISTJANSON, A. DRUCKER, M. RADENY, E.S.K. RUTO, and J.E.O. REGE: <u>Valuing Indigenous Cattle Breeds in Kenya: An Empirical Comparison of Stated and Revealed Preference Value Estimates</u></i>
SUST	105.2001	<i>Clemens B.A. WOLLNY: <u>The Need to Conserve Farm Animal Genetic Resources Through Community-Based Management in Africa: Should Policy Makers be Concerned?</u></i>
SUST	106.2001	<i>J.T. KARUGIA, O.A. MWAI, R. KAITHO, Adam G. DRUCKER, C.B.A. WOLLNY and J.E.O. REGE: <u>Economic Analysis of Crossbreeding Programmes in Sub-Saharan Africa: A Conceptual Framework and Kenyan Case Study</u></i>
SUST	107.2001	<i>W. AYALEW, J.M. KING, E. BRUNS and B. RISCHKOWSKY: <u>Economic Evaluation of Smallholder Subsistence Livestock Production: Lessons from an Ethiopian Goat Development Program</u></i>
SUST	108.2001	<i>Gianni CICIA, Elisabetta D'ERCOLE and Davide MARINO: <u>Valuing Farm Animal Genetic Resources by Means of Contingent Valuation and a Bio-Economic Model: The Case of the Pentro Horse</u></i>
SUST	109.2001	<i>Clem TISDELL: <u>Socioeconomic Causes of Loss of Animal Genetic Diversity: Analysis and Assessment</u></i>
SUST	110.2001	<i>M.A. JABBAR and M.L. DIEDHOU: <u>Does Breed Matter to Cattle Farmers and Buyers? Evidence from West Africa</u></i>
SUST	1.2002	<i>K. TANO, M.D. FAMINOW, M. KAMUANGA and B. SWALLOW: <u>Using Conjoint Analysis to Estimate Farmers' Preferences for Cattle Traits in West Africa</u></i>
ETA	2.2002	<i>Efrem CASTELNUOVO and Paolo SURICO: <u>What Does Monetary Policy Reveal about Central Bank's Preferences?</u></i>
WAT	3.2002	<i>Duncan KNOWLER and Edward BARBIER: <u>The Economics of a "Mixed Blessing" Effect: A Case Study of the Black Sea</u></i>
CLIM	4.2002	<i>Andreas LÖSCHEL: <u>Technological Change in Economic Models of Environmental Policy: A Survey</u></i>
VOL	5.2002	<i>Carlo CARRARO and Carmen MARCHIORI: <u>Stable Coalitions</u></i>
CLIM	6.2002	<i>Marzio GALEOTTI, Alessandro LANZA and Matteo MANERA: <u>Rockets and Feathers Revisited: An International Comparison on European Gasoline Markets</u></i>
ETA	7.2002	<i>Effrosyni DIAMANTOUDI and Eftichios S. SARTZETAKIS: <u>Stable International Environmental Agreements: An Analytical Approach</u></i>

- (xlii) This paper was presented at the International Workshop on "Climate Change and Mediterranean Coastal Systems: Regional Scenarios and Vulnerability Assessment" organised by the Fondazione Eni Enrico Mattei in co-operation with the Istituto Veneto di Scienze, Lettere ed Arti, Venice, December 9-10, 1999.
- (xliii) This paper was presented at the International Workshop on "Voluntary Approaches, Competition and Competitiveness" organised by the Fondazione Eni Enrico Mattei within the research activities of the CAVA Network, Milan, May 25-26, 2000.
- (xliv) This paper was presented at the International Workshop on "Green National Accounting in Europe: Comparison of Methods and Experiences" organised by the Fondazione Eni Enrico Mattei within the Concerted Action of Environmental Valuation in Europe (EVE), Milan, March 4-7, 2000
- (xlv) This paper was presented at the International Workshop on "New Ports and Urban and Regional Development. The Dynamics of Sustainability" organised by the Fondazione Eni Enrico Mattei, Venice, May 5-6, 2000.
- (xlvi) This paper was presented at the Sixth Meeting of the Coalition Theory Network organised by the Fondazione Eni Enrico Mattei and the CORE, Université Catholique de Louvain, Louvain-la-Neuve, Belgium, January 26-27, 2001
- (xlvii) This paper was presented at the RICAMARE Workshop "Socioeconomic Assessments of Climate Change in the Mediterranean: Impact, Adaptation and Mitigation Co-benefits", organised by the Fondazione Eni Enrico Mattei, Milan, February 9-10, 2001
- (xlviii) This paper was presented at the International Workshop "Trade and the Environment in the Perspective of the EU Enlargement", organised by the Fondazione Eni Enrico Mattei, Milan, May 17-18, 2001
- (xlix) This paper was presented at the International Conference "Knowledge as an Economic Good", organised by Fondazione Eni Enrico Mattei and The Beijer International Institute of Environmental Economics, Palermo, April 20-21, 2001
- (l) This paper was presented at the Workshop "Growth, Environmental Policies and + Sustainability" organised by the Fondazione Eni Enrico Mattei, Venice, June 1, 2001
- (li) This paper was presented at the Fourth Toulouse Conference on Environment and Resource Economics on "Property Rights, Institutions and Management of Environmental and Natural Resources", organised by Fondazione Eni Enrico Mattei, IDEI and INRA and sponsored by MATE, Toulouse, May 3-4, 2001
- (lii) This paper was presented at the International Conference on "Economic Valuation of Environmental Goods", organised by Fondazione Eni Enrico Mattei in cooperation with CORILA, Venice, May 11, 2001
- (liii) This paper was circulated at the International Conference on "Climate Policy - Do We Need a New Approach?", jointly organised by Fondazione Eni Enrico Mattei, Stanford University and Venice International University, Isola di San Servolo, Venice, September 6-8, 2001

## 2001 SERIES

<b>MGMT</b>	<i>Corporate Sustainable Management</i> (Editor: Andrea Marsanich)
<b>CLIM</b>	<i>Climate Change Modelling and Policy</i> (Editor: Marzio Galeotti )
<b>PRIV</b>	<i>Privatisation, Antitrust, Regulation</i> (Editor: Bernardo Bortolotti)
<b>KNOW</b>	<i>Knowledge, Technology, Human Capital</i> (Editor: Dino Pinelli)
<b>NRM</b>	<i>Natural Resources Management</i> (Editor: Carlo Giupponi)
<b>SUST</b>	<i>Sustainability Indicators and Environmental Evaluation</i> (Editor: Marialuisa Tamborra)
<b>VOL</b>	<i>Voluntary and International Agreements</i> (Editor: Carlo Carraro)
<b>ETA</b>	<i>Economic Theory and Applications</i> (Editor: Carlo Carraro)

## 2002 SERIES

<b>MGMT</b>	<i>Corporate Sustainable Management</i> (Editor: Andrea Marsanich)
<b>CLIM</b>	<i>Climate Change Modelling and Policy</i> (Editor: Marzio Galeotti )
<b>PRIV</b>	<i>Privatisation, Antitrust, Regulation</i> (Editor: Bernardo Bortolotti)
<b>KNOW</b>	<i>Knowledge, Technology, Human Capital</i> (Editor: Dino Pinelli)
<b>NRM</b>	<i>Natural Resources Management</i> (Editor: Carlo Giupponi)
<b>SUST</b>	<i>Sustainability Indicators and Environmental Evaluation</i> (Editor: Marialuisa Tamborra)
<b>VOL</b>	<i>Voluntary and International Agreements</i> (Editor: Carlo Carraro)
<b>ETA</b>	<i>Economic Theory and Applications</i> (Editor: Carlo Carraro)

## SUBSCRIPTION TO "NOTE DI LAVORO"

Starting from January 1998 Fondazione Eni Enrico Mattei issues a Periodic E-mail "Note di Lavoro" Bulletin listing the titles and the abstracts of its most recent Working Papers.

All the "Note di Lavoro" listed in the Bulletin are available on the Internet and are downloadable from Feem's web site "www.feem.it".

If you wish to receive hard copies you may choose from the payment options listed in the following table (minimum order: 10 papers)\*.

\*Orders for individual papers should clearly indicate the "Nota di Lavoro" number and can therefore be issued for published papers only.

**All orders must be sent by fax to:**

**"Publications Office" - Fondazione Eni Enrico Mattei: Fax +39+2+52036946**

### PAYMENT OPTIONS

How many papers?	What's the price?	How to pay?
10 or more*	US\$ 4.00 each Euro 5,00 each	By Credit card or Bank transfer
Annual subscription (approx. 100 papers/year)	US\$ 250.00 Euro 219,00	By Credit card or Bank transfer

**\*Please fill out the Working Paper Subscription Form indicating your preferences (Periodic E-mail "Note di Lavoro" Bulletin, Annual subscription, Order for individual papers - minimum 10\*)!**

☒.....

### WORKING PAPER SUBSCRIPTION FORM

Name: \_\_\_\_\_

Affiliation(if applicable): \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

I wish to: \_\_\_\_\_ Amount due: \_\_\_\_\_

receive the Periodic E-mail Working Papers Bulletin

place a full annual subscription for 2002 (US\$ 250.00/Euro 219,00) \_\_\_\_\_

order no.....individual papers (minimum 10 papers at US\$ 4.00/Euro 5,00 each)\* \_\_\_\_\_

Total \_\_\_\_\_

I will pay by:

VISA  American Express Card No. \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Bank transfer in US\$ (or Euro in Italy) to Fondazione Eni Enrico Mattei - account no. 39341-56 -

SWIFT ARTIITM2 - ABI 03512 - CAB 01614 - Credito Artigiano - Corso Magenta 59, 20123 Milano, Italy.

**Copy of the bank transfer should be faxed along with the order.**

**Please return this duly completed form to:**

**"Publications Office" - Fondazione Eni Enrico Mattei - Corso Magenta, 63 - 20123 Milano, Italy**