

**BuyBoard Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Contract**

<b>Contract Number:</b>	706-23
<b>Contract Period:</b>	June 1, 2023 – May 31, 2025
<b>Eligibility:</b>	<p>This contract is available to BuyBoard Texas Cooperative members and BuyBoard National Purchasing Cooperative members. This is a purchasing cooperative for school districts, junior colleges, cities, counties, other political subdivisions and eligible non-profit entities throughout the U.S. (excluding Alaska and Hawaii).</p> <ul style="list-style-type: none"><li>• <b>Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.</b></li></ul> <p>For more information, agencies may call the Cooperative hotline at 1-800-695-2919.</p> <p>To obtain a membership list for eligible entities belonging to the BuyBoard <b>Texas Cooperative</b> and the BuyBoard <b>National Purchasing Cooperative</b>, please visit the BuyBoard <a href="#">website</a>:</p> <ul style="list-style-type: none"><li>• Locate the “Member, Vendor, and Product Lists” section in the middle of the page and you’ll find:<ul style="list-style-type: none"><li>• BuyBoard Membership List in Texas</li><li>• BuyBoard National Membership List</li></ul></li></ul>

**Quotes and Purchase Orders:**

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

Delivery Obligations	None.
Fees	<p>A delivery fee of \$8.00 per loaded mile is allowed. This fee is <u>not</u> per machine; it's per load. <b>This fee should be shown separately on the quote or purchase order.</b> Miles are to be calculated using <a href="#">Google Maps</a>.</p> <p>Dealers have the option to charge customers 4% of the equipment contract sale for set-up for golf products only (reel mowers, special application mowers, special application vehicles, aeration, debris maintenance, golf fleet management. The 4% set-up is in lieu of any/all Government Sales reimbursement for set-up. <b>This fee should be shown separately on the quote or purchase order.</b></p> <p><b><u>State Fees:</u></b></p> <ul style="list-style-type: none"> <li>California Tire Fee                      All Motorized Equipment                      \$1.75/New Tire (Bunker Rakes, Mowers, CUT &amp; Ag Tractors, Utility Vehicles and ProGators)</li> </ul> <p>Please review the <a href="#">California Tire Fee</a> publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. <b>Sales to American Indians occurring on Indian reservations are exempt from the fee.</b></p> <ul style="list-style-type: none"> <li>Louisiana Waste Tire Fee              CUT and Ag Tractors                      \$10.00/New Tire Utility Vehicles (including ProGators)      \$2.25/New Tire</li> <li>Mississippi ATV Trauma Fee          Utility Vehicles (including ProGators)      \$50.00 per Vehicle</li> </ul> <p><b>Fees must be clearly labeled on the purchase order or quote.</b></p>
Financing	<p><b>John Deere Municipal Lease by John Deere Financial</b> <b>Allowed:</b> If the agency rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p><b>Government Operating Lease by John Deere Financial</b> <b>Allowed:</b> If the agency rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><b>Retail Note Financing by John Deere Financial or Third Party</b> <b>Allowed:</b> If the agency rules and guidelines allow.</p>
Machine Hours	<b>Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.

Manuals	An operator’s manual is included with the delivery of the equipment at no charge.										
Miscellaneous	<p><b>Shipping charges</b></p> <p><b>Alaska (AK) and Hawaii (HI): Shipping charges apply.</b> For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the BuyBoard Member. <u>Factory freight is known at the time of quoting and will be included on the quote to the BuyBoard Member.</u></p> <p><b>Continental US:</b> For all other deliveries within the continental US (excludes AK &amp; HI), the BuyBoard member will NOT be charged factory freight to the delivering dealer.</p> <p>John Deere will be responsible for submitting (email: <a href="mailto:info@buyboard.com">info@buyboard.com</a>) a copy of the agency’s purchase order to BuyBoard.</p>										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="378 764 841 1094"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more <b>like</b> self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. <b>Frontier Equipment is excluded from the Multiple Unit Discount.</b></p> <p><b>“Like self-propelled products” means 3 or more utility vehicles, 3 or more ztraks, etc.</b> The purchase of 1 utility vehicle and 2 ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> As long as the open market Deere equipment is compatible with the contract equipment being purchased. Open market items are <b>implements, attachments, accessories, parts and bundles, service agreements, etc.</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed:</b> As long as the open market equipment is compatible with the contract equipment being purchased. These open-market items are <b>not available from John Deere but are offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract. Examples of open market items/equipment that are not John Deere are service agreements, implements, attachments, accessories, parts, etc.</p>										

	<u>Items must be clearly labeled on the purchase order or quote as Open Market.</u>
Payment and Remittance	<p>Credit card payments only allowed for the types of schools listed in the <b>Eligibility</b> section above when they are paying in full upfront.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>
Substitutions	Not Applicable. This is a current price contract.
Trade-Ins	<b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

## Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn Radius Mowers (excluding Z700s)	3%	Current
Residential Zero-Turn Radius Mowers (Z700s only)	8%	Current
Lawn Tractors (S100s, S200s) & Equipment	3%	Current
Lawn Tractors (X300s) & Equipment	17%	Current
Garden Tractors & Equipment (X500s, X700s)	17%	Current
Equipment for Lawn & Garden Tractors	17%	Current
Commercial Walk-Behind Mowers & Equipment	22%	Current
Commercial Zero-Turn-Radius Mowers & Equipment	22%	Current
Commercial Front Mowers & Equipment (1500s)	22%	Current
Commercial Wide Area Mowers & Equipment (1600s)	22%	Current
Compact Utility Tractors & Equipment (1000-4000s)	17%	Current
Equipment for Commercial Mowing Products	22%	Current
Equipment for Compact Utility Tractors	17%	Current

High Performance Utility Vehicles & Equipment	13%	Current
Mid Duty Crossover Utility Vehicles & Equipment	13%	Current
Full Size Crossover Utility Vehicles & Equipment	13%	Current
Traditional Utility Vehicles & Equipment (excludes GS Gators)	16%	Current
HPX Utility Vehicles & Equipment	13%	Current
Implements for Utility Vehicles	13%	Current
Reel Mowers & Equipment	23%	Current
Special Application Mowers & Equipment	23%	Current
Special Application Vehicles & Equipment	23%	Current
Aeration & Equipment	23%	Current
Debris Maintenance & Equipment	23%	Current
Golf Fleet Management	12%	Current
Tractors		
5050E, 5060E, 5067E, 5075E	13%	Current
Tractors		
5090EL, 5090E, 5100E	18%	Current
Tractors		
5000Ms, GVs, GNs, GLs, MHs and MLs	21%	Current
Tractors		
6000s only (max engine 200 HP)	23%	Current
Combines (excludes Precision Upgrades)	21%	Current
Cotton	21%	Current
Hay & Forage	21%	Current
Tillage	21%	Current
Planters, Drills & Air Seeder (excludes Performance Upgrades)	21%	Current
Sprayers (excludes Performance Upgrades)	21%	Current
Implements & Attachments	23%	Current
Ag Management Solutions (AMS)	Same Discount as Tractor, 3% if purchased as stand-alone	Current
<b>FRONTIER</b>		
Cutting & Mowing	17%	Current
Cotton	17%	Current
Material Handling	17%	Current
Sprayers	17%	Current
Landscaping	17%	Current

Planting & Seeding	17%	Current
Hay & Forage	17%	Current
Tillage	17%	Current
Livestock	17%	Current
Snow	17%	Current

## Contract Updates

February 12, 2024 – Added note stating Performance Upgrades are not allowed for Combines, Planters/Drills/Air Seeders and Sprayers.