

## Pennsylvania

### **Construction/Heavy Duty Power Multiple Award Contract**

<b>Contract Number:</b>	4400019961
<b>Contract Period:</b>	October 1, 2018 – September 30, 2021
<b>Eligibility:</b>	A complete list of local public procurement units and state-affiliated entities that have registered with the Department of General Services (DGS) and that are authorized to procure items from the Contract can be found at <a href="http://www.costars.state.pa.us/SearchCOMember.aspx">http://www.costars.state.pa.us/SearchCOMember.aspx</a>

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:  
for a contract quote.

Scott Metzdorf, Account Manager for John Deere Government Sales

[MetzdorfScottW@JohnDeere.com](mailto:MetzdorfScottW@JohnDeere.com)

309-748-2656 office

682-261-0767 cell

**All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number**

### **Contract Details**

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days.
--------	---

<p>Allied (non-Deere)</p>	<p>Allowed, equipment may be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Commonwealth purchase card is allowed on this contract not to exceed \$10,000.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount.</p> <p>Dealer to customer delivery is not an allowable charge.</p>
<p>Fees</p>	<p>Dealer provided items as well as set-up/install fees and pre-delivery inspection may be charged, labor rate not to exceed \$125/hr. If additional training is requested beyond what is normal, the rate is \$125/hr.</p> <p>Dealer provides local delivery and walk around(at the time of delivery) free of charge.</p>
<p>Financing</p>	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
<p>Rental</p>	<p>Not allowed on this contract.</p>
<p>Substitution</p>	<p>Not allowed on this contract.</p>

Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Miscellaneous	None
Remittance Information	<p>John Deere Construction Retail Sales</p> <p>Division of John Deere Shared Services, Inc.</p> <p>P.O. Box 8806 Moline, IL 61266-8806</p>

## Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
<b>Skid Steer Loaders</b>			
<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	Use Current Pricing



<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

## Compact Track Loaders

<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	Use Current Pricing
----------------------	--	-------------------	---------------------

<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	Use Current Pricing
----------------------	--	-------------------	---------------------

<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">333G</a>	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

## Compact Excavators



<a href="#">17G</a>	17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	---	-------------------	---------------------

<a href="#">26G</a>	26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	---	-------------------	---------------------

<a href="#">30G</a>	30G Excavator / 23 HP / 9' 2" Dig / 7,220 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	---	-------------------	---------------------

<a href="#">35G</a>	35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	--	-------------------	---------------------

<a href="#">50G</a>	50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	---	-------------------	---------------------

<a href="#">60G</a>	60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight	John Deere Dealer	Use Current Pricing
---------------------	---	-------------------	---------------------

### Compact Wheel Loaders

<a href="#">204L</a>	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">244L</a>	244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">304L</a>	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

<a href="#">324L</a>	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	Use Current Pricing
----------------------	---	-------------------	---------------------

[344L](#)

344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity

John Deere  
DealerUse  
Current  
Pricing**Attachments**[Worksite Pro  
Attachments](#)

John Deere Worksite Pro Attachments are on contract as standalone items for individual sale

John Deere  
DealerUse  
Current  
Pricing**Contract updates**

September 27, 2018 - New contract effective 1 October 2018.

February 14, 2019 – Added 244L and 324L. Deleted 244K II and 324K.

March 5, 2020 – Changed Gov Sales POC from Mark Deakyne to Scott Metzdorf

July 8, 2020 – 1<sup>st</sup> Renewal from to 1 October 2020 – 30 September 2021