

## OHIO - Department of Transportation (ODOT) Mowing Attachments, Boom Mowers & Zero Turn Mowers Contract

<b>Contract Number:</b>	208-24
<b>Contract Period:</b>	March 25, 2024 – March 31, 2025
<b>Eligibility:</b>	<p>This is a multiple award contract for use by ODOT.</p> <p>This contract can be extended to any non-DOT agency (county, township, park district, port authority, transit authority, airport authority, water &amp; sewer district, university/college, etc.) if use of the contract adheres to the agency's own regulations <b>and the non-DOT agency has <u>obtained authorization</u></b> to participate in the co-op purchasing program. Authorization can be obtained by submitting a request to the <a href="#">Cooperative Purchasing Program - Ohio Department of Transportation</a>. <b>Agencies should provide their authorization to the John Deere dealer.</b></p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). **Submit your purchase order and your [authorization to use the co-op program \(for non-DOT agencies only\)](#) to the dealer.**

The John Deere Dealer will submit the purchase order and authorization letter (if applicable), to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

### Contract Details

Delivery Obligations	Units must be delivered with a full tank of fuel.
Fees	None.

Financing	<p><b>John Deere Municipal Lease by John Deere Financial</b>          Allowed: <u>For non-state agencies only</u>, if their rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p><b>Government Operating Lease by John Deere Financial</b>          Allowed: <u>For non-state agencies only</u>, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><b>Retail Note Financing by John Deere Financial or Third Party</b>          Allowed: <u>For non-state agencies only</u>, if their rules and guidelines allow.</p>
Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>
Manuals	<p>An operator’s manual is included with the delivery of the equipment at no charge.</p>
Miscellaneous	<p><b>Non-DOT agencies should provide the John Deere dealer with documentation authorizing the agency to use the contract (see Eligibility section). John Deere dealers should upload the following to JD Quote 2: dealer’s quote, the agency’s PO, agency’s authorization to use the co-op program (non-DOT agencies only).</b></p> <p>ODOT and non-ODOT agencies can order the specific line-item models as shown in the Price Structure below. The line-item mowers will be charged the price indicated in the Price Structure using the price pages that have been hyperlinked below.</p> <p>Agencies can also select mower options different from the line-item options priced below and “build” their own configurations using the price pages linked below. <u>The discount will be applied to the total list price of the new configuration.</u></p>
Multiple Unit Discount	<p>No Multiple Unit Discount offered.</p>

Open Market by John Deere (listed in the price book)	Not allowed.
Open Market by Dealer (not listed in the price book)	Not allowed.
Payment Remittance Information	Credit card payments allowed.  Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitutions	Not allowed.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.  The trade-in mowers will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.

**Price Structure** \*Before quoting, please read the Eligibility and Miscellaneous sections carefully.

Price Book Section	Product Descriptions	Discounts off MSRP	Price Page Dates
Implements for Ag Tractors	Tractor Implements (Mowers): Rotary Cutters & Flail Mower	28%	<a href="#">01Feb24</a>
Commercial Mowing	Commercial Zero-Turn Radius Mowers (Z900s)	23%	<a href="#">01Feb24</a>
Commercial Mowing Implements	Commercial Mowing Implements & Attachments	23%	<a href="#">01Feb24</a>

Price Book Section	Models	Descriptions	Order Codes	Prices
<b>SECTION 1</b>				
Implements for Ag Tractors	<b>FC10R Rotary Cutter</b>	Flex Wing Rotary Cutter (10ft cutting width)	<b>Base Mower:</b> 22E0P, 0202, 1210, 3036, 3511, 5110, 5280, 9400, 9410	\$24,839.28
<b>SECTION 2</b>				
Implements for Ag Tractors	<b>FC15R Rotary Cutter</b>	Flex Wing Rotary Cutter (15ft cutting width)	<b>Base Mower:</b> 22F0P, 0202, 1210, 2541, 3035, 3541, 3642, 5140, 5280, 9400, 9410	\$30,450.24
Implements for Ag Tractors	<b>FC20R Rotary Cutter</b>	Flex Wing Rotary Cutter (20ft cutting width)	<b>Base Mower:</b> 22G0P, 0202, 1210, 3035, 3541, 3641, 5110, 5280, 9400, 9410	\$38,215.44
<b>SECTION 3</b>				
Implements for Ag Tractors	<b>390 Flail Mower</b>	Heavy Duty Flail Mower Center Pull	<b>Base Mower:</b> 0486P, 1000, 9010	\$7,278.48
<b>SECTION 8</b>				
Commercial Mowing	<b>Z920M Ztrak</b>	Zero-turn Mower, 60in Deck	<b>Base Mower:</b> 2147TC, 001A, 1036, 1504, 2093	\$11,518.43
Commercial Mowing	<b>Z930M ZTrak</b>	Zero-turn Mower, 60in Deck	<b>Base Mower:</b> 216CTC, 001A, 1036, 1504, 2093	\$11,911.13
Commercial Mowing	<b>Z994R ZTrak</b>	Zero-turn Mower (Diesel), 72in Deck	<b>Base Mower:</b> 2545TC, 001A, 1036, 1504, 2093	\$17,174.08

Price Book Section	Models	Descriptions	Order Codes	Prices
<b>SECTION 9</b>				
Commercial Mowing	<b>Z950M ZTrak</b>	Zero-turn Mower, 72in Deck	<b>Base Mower:</b> 0694TC, 001A, 1037, 1506, 2093	\$12,865.93
Commercial Mowing	<b>Z960M Ztrak</b>	Zero-turn Mower, 72in Deck	<b>Base Mower:</b> 2233TC, 001A, 1037, 1506, 2093	\$13,566.63
Commercial Mowing	<b>Z970R Ztrak</b>	Zero-turn Mower, 72in Deck	<b>Base Mower:</b> 2214TC, 001A, 1037, 1506, 2093	\$15,838.13
Commercial Mowing	<b>Z997R Ztrak</b>	Diesel Zero-turn Mower, 72in Deck	<b>Base Mower:</b> 091STC, 001A, 1150, 1506	\$24,242.68

## Contract Updates

April 4, 2024 – Changed Z970R price from \$16,196.18 to \$15,838.13 due to Build & Price error. Effective 25Mar2024.