

LOUISIANA – John Deere BN Lawn/Golf/Turf Statewide Contract

Contract Number:	4400025219
Contract Period:	August 12, 2022 - August 11, 2025
Eligibility:	<p>This is a cooperative purchase contract that can be extended to political subdivisions, counties, school districts counties and municipalities.</p> <p>State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the state, such as police juries, cities, towns, councils, hospitals, etc.</p> <p>John Deere dealers must appear on the State's authorized distributor list in order to utilize this contract. If the dealership does not appear on the list, the dealership should send a copy of its signed W-9 form to John Deere at GovContractSupport@JohnDeere.com so that the dealership can be added to the State's list. Only one W-9 per tax identification number is required.</p> <p>A listing of state agencies and approved cooperative participating entities for Louisiana is available. These lists are not all inclusive. Please verify eligibility if the agency does not appear on these lists.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Pre-delivery Servicing and Adjustment The dealer shall not attach any dealer identification, advertising or similar material to the
----------------------	---

	<p>equipment. Prior to delivery, the dealer will service and adjust the equipment for operational use to include, as a minimum, the following:</p> <ul style="list-style-type: none"> • Focusing of any lights • Tuning of engine • Adjustment of accessories • Checking of electrical, braking and suspension systems • Charging of battery • Inflation of tires • Complete lubrication of engine, chassis and operating mechanisms with recommended grades of lubricants for the ambient air temperature at the point of delivery • Servicing of any cooling system with permanent type antifreeze and summer coolant for minus 20 degrees Fahrenheit protection • Check all blades and belts for tightness
Fees	<p>Waste Tire Fees must be included on the quote or purchase order for compact tractors sold on this contract.</p> <p>Compact Tractors - \$10.00 per New Tire (total fee equates to \$40 per tractor).</p>
Financing	Not allowed on this contract.
Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	None.
Multiple Unit Discount	<p>Multiple unit discounts are permitted.</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <ul style="list-style-type: none"> • Riding Lawn Equipment (Residential Ztraks, S100s, S200s, X300s, X500s, X700s) • Commercial Mowers • Tractors

	<ul style="list-style-type: none"> Golf Equipment <p>The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 or more	4%										
Open Market by John Deere (listed in the price book)	Not allowed on this contract.										
Open Market by Dealer (not listed in the price book)	Not allowed on this contract.										
Payment & Remittance Information	<p>Credit card payments are allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Rentals	Not allowed on this contract.										
Substitutions	John Deere must seek written approval from the State prior to substitution.										
Trade-ins	Not allowed on this contract.										

Price Structure

Maximum net price per unit is \$49,999. Minimum order is \$100.

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn-Radius Mowers & Equipment (Z300s, Z500s)	2%	01Aug2023
Residential Zero-Turn-Radius Mowers & Equipment (Z700s Only)	7%	01Aug2023
Lawn Tractors & Equipment (S100s, S200s)	2%	01Aug2023
Lawn Tractors & Equipment (X300s only)	16%	01Aug2023
Garden Tractors & Equipment (X500s, X700s)	16%	01Aug2023
Equipment for Lawn & Garden Tractors	16%	01Aug2023
Commercial Walk-Behind Mowers & Equipment	21%	01Aug2023
Commercial Front Mowers & Equipment	21%	01Aug2023
Commercial Zero-Turn Radius Mowers & Equipment	21%	01Aug2023
Equipment for Commercial Mowers	21%	01Aug2023
Compact Tractors & Equipment (1000-4000 Series)	16%	01Aug2023
Implements for Compact Tractors	16%	01Aug2023
Golf Reel Mowers & Equipment	22%	01Aug2022

Golf Special Application Mowers & Equipment	22%	01Aug2023
Golf Special Application Vehicles & Equipment	22%	01Aug2023
Golf Aeration Equipment	22%	01Aug2023
Golf Debris Maintenance	22%	01Aug2023

Contract Updates

October 10, 2023 – Pricing was updated on the entire contract.

August 15, 2023 – Changed contract end date from 11Aug2023 to 11Aug2024. Renewal was effective 12Aug2024.