

## KANSAS – Landscaping, Lawn, & Agricultural Equipment Contract

<b>Contract Number:</b>	53345
<b>Contract Period:</b>	March 1, 2023 – February 28, 2025
<b>Eligibility:</b>	This contract is extended to State Agencies and Political Subdivisions (City, County and School Districts) in Kansas.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, **whichever occurs first.**

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

### Contract Details

Delivery Obligations	None.
Fees	None.
Financing	Not allowed. Contract prohibits financing.
Machine Hours	<b>Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.

Miscellaneous	<p>Agencies will receive an additional 1% discount off MSRP on Ag Tractors (5000-9000 Series) if the agency picks up the tractor at the nearest dealer location instead of having it delivered. The quote or purchase order must show "customer pick-up" if the agency chooses to pick-up the tractor.</p>										
Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <ul style="list-style-type: none"> <li>• Agricultural Tractors (5000-9000 Series)</li> </ul> <p>When applicable, the contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="354 730 820 905"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9+</td> <td>4%</td> </tr> </tbody> </table>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9+	4%
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5-6	2%										
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Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed.</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Payment and Remittance	<p>Credit card payments are <u>not</u> allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										
Substitutions	<p>Not applicable. This is a current price contract.</p>										
Trade-ins	<p>Allowed. <u>Items must be clearly labeled on the purchase order or quote as Trade-In.</u> The agency and the dealer will determine the trade-in value.</p>										

## Price Structure

Agencies will receive an additional 1% discount off MSRP on Ag Tractors (5000-9000 Series) if the agency picks up the tractor at the nearest dealer location instead of having it delivered. The quote or purchase order must show "customer pick-up" if the agency chooses to pick-up the tractor.

Product Descriptions	Discounts off MSRP	Price Page Dates
Tractors - 5050E, 5060E, 5067E, 5075E	14.5%	Current
Tractors - 5090E, 5090EL, 5100E	19.5%	Current
Tractors - 5000Ms, GVs, GLs, GNs, MHs, MLs	22.5%	Current
Tractors - 6000 - 9000 Series	24.5%	Current
Implements & Attachments	24.5%	Current
Ag Management Solutions (AMS)	Same Discount as Tractor 4.5% If Purchased Alone	Current

## Contract Updates

April 11, 2024 – Contract renewed.