

## ALABAMA – Commercial Mowers & Power Tools

<b>Contract Number:</b>	MA 230000003885
<b>Contract Period:</b>	March 14, 2023 – March 13, 2025
<b>Eligibility:</b>	All state agencies, local governmental agencies including schools and universities.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

### Contract Details

Delivery Obligations	At the time of delivery, the dealer must provide operational, safety and maintenance training on the equipment at no additional charge.
Fees	<b>Delivery Charge</b> An optional delivery charge of \$8 per loaded mile is allowed for the delivering dealer. This fee is <u>not</u> per machine; it’s per load. If charged, the fee must appear on the quote or purchase order. Use <a href="#">Google Maps</a> to calculate the mileage.
Financing	<b>Not Allowed.</b> Contract prohibits financing.
Machine Hours	<b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	Each delivery of equipment must include: a minimum of one (1) printed copies of the manufacturer Owner's/Operation Manual, Service Manual, Parts Manual, Manufacturer Warranty, and a minimum of two (2) ignition keys. Digital copies are acceptable.  Dealer will be reimbursed for manuals listed on the quote.

Miscellaneous	<b>None</b>										
Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Garden Tractors Commercial Mowers</p> <p>See discount structure below:</p> <table border="0"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<b>Not Allowed.</b>										
Open Market by Dealer (not listed in the price book)	<b>Not Allowed.</b>										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitution	Not applicable. This is a current price contract.										
Trade-In	<b>Not Allowed.</b> Contract prohibits trade-ins.										

## Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Garden Tractors X500 & X700 Series	18%	Current
Equipment for Garden Tractors	18%	Current
Commercial Zero Turn Mowers	23%	Current
Commercial Front Mowers	23%	Current
Commercial Wide Area Mowers	23%	Current
Equipment for Commercial Mowing	23%	Current

## Contract Updates

March 13, 2024 – Contract renewed.

March 20, 2023 – New contract announced.