



**CYGNET. ONE**

# Cygnnet.One

Cygnnet Infotech is dedicated to excellence and is re-evolving as CYGNET.ONE to help consolidate its specialized offerings in Compliance transformations, Digital & Quality Engineering, Enterprise Modernization, Data, AI & Analytics Hyper Automation, Test automation, Digital signature, and a myriad of other offerings across Americas, the UK & Europe, Africa, the Middle East, and the Asia Pacific.

Through Cygnnet Cosmos, our digital transformation framework, we empowers organizations to achieve business process transformation through co-ideation, co-creation, co-innovation, and co-evolution.

Cygnnet.One serves as a one-stop destination for intelligent solutions, delivering value from ideation to execution, ultimately driving success for clients and partners worldwide.

Our CSR initiative, LivingtheTrust.com, drives us to dedicate 10% of our profits to digital education.



## Vision

Empowering lives globally through technology-enabled business solutions



## Mission

From ideation to execution –  
Your trusted partner



## Purpose

Living the Trust of Clients, Cygnnetians,  
Communities



## Values

- Customer Centricity
- Fearless Creativity
- Quality Excellence
- Entrepreneurial Spirit

# Message from Founder & Managing Director

“

*"At Cygnet.One, every step, every innovation is a stride toward a future where technology converges with human creativity, emotions, and intuitive Intelligence. We aim to unlock the power of the human mind through out-of-the-box ideation to start with until last-mile execution for solving organizational challenges. Our focus is to optimize ROI. With the COSMOS framework, we empower our customers, employees, community, and partners, fostering a sense of Oneness. Join us on this journey into the future as we redefine the digital landscape."*

—  
**Niraj Hutheesing**

Founder and Managing Director, Cygnet.One

”

# Serving Fortune 1000 across 35 countries since the year 2000.

*Living the Trust*



## Hyperscaler Partnerships:



## Certifications & Compliances



# Globally recognized as a leading company in the Tax space

## THE GLOBAL TAX TECHNOLOGY COMMUNITY

CHEAT SHEET NOVEMBER 2023  
e-bright

### EVENTS - NOVEMBER / DECEMBER 2023

09-Nov	Latest Developments in Tax Technology: Unlock the Power of AI - Steef Huibregtse & Prof. Dr. Robert Risse - e-Bright
16-Nov	The Future of Tax Talent - Steef Huibregtse - Groningen University
23-Nov	DAC 7 - Robert De Vries - e-Bright
07-Dec	The Key Role of Knowledge Management in Tax Function Transformation : Case Study - Geoff Peck - e-Bright

### PEOPLE

ADVISORY	TRAINING	COMMUNITIES & LINKEDIN
TPA Global	e-Bright	GLOBAL TAX TECHNOLOGY COMMUNITY
EY	WU Vienna	THSL
Deloitte	Xyto Taxology	Tax Group
PwC	TEI	TIF Synergy
KPMG	IBFD	The Tax Prism Magazine
Accenture	UAntwerp	VATupdate
IBM	HIRING	#tacs
Ryan	EtaxJobs	
Grant Thornton	Harvey John	
BDO	CBO Search	
Innovate Tax	Hays	

### TECHNOLOGY AND PROCESSES

HYBRID	CHALLENGERS	E-INVOICING & FINTECH	ADD-ONS
AI POWERED			
Thomson Reuters	VATCalc	Pagero	Keynys B.V
Avalara	Stripe Tax	Edicom	TaxMarc
VATCalc	Taxdoo	SNI	Deloitte ITL
eClear	Fonoa	Thomson Reuters	Ryan
DataSnipper	Aibidia	SOVOS	SOVOS
Armslength.ai	TaxMarc	Avalara	DataSnipper
Algonomia	SOVOS	Basware	Aeolus Compliance Tracker
	Loctax	Tradeshift	Onerax
	Tax Model	Comarch	ESTABLISHED & GLOBAL/REGIONAL
	TP Genie	TriFinance	Thomson Reuters
	TP Tuned	Cygnnet	Vertex
	Blika	Workiva	eClear
	FourQ	Finistra	TTI
	LCNLegal	SAP	Cygnnet
	Digital Tax Technologies	Microsoft	Vertex
	Ex Nihilo	Oracle	Avalara
		Advance Tax Compliance	SOVOS
			Meridian
			TP Catalyst



# Witness our Strategic Partner Ecosystem

## One of the Big 4's

Big 4 in India & KSA have placed their **trust** in us by utilizing our solution, **white-labeled** under their brand name



## World's 2<sup>nd</sup> largest Payment processing company

Has globally **partnered** with us to promote our **Fintech solutions** in India & Southeast Asia



## Largest E-commerce company

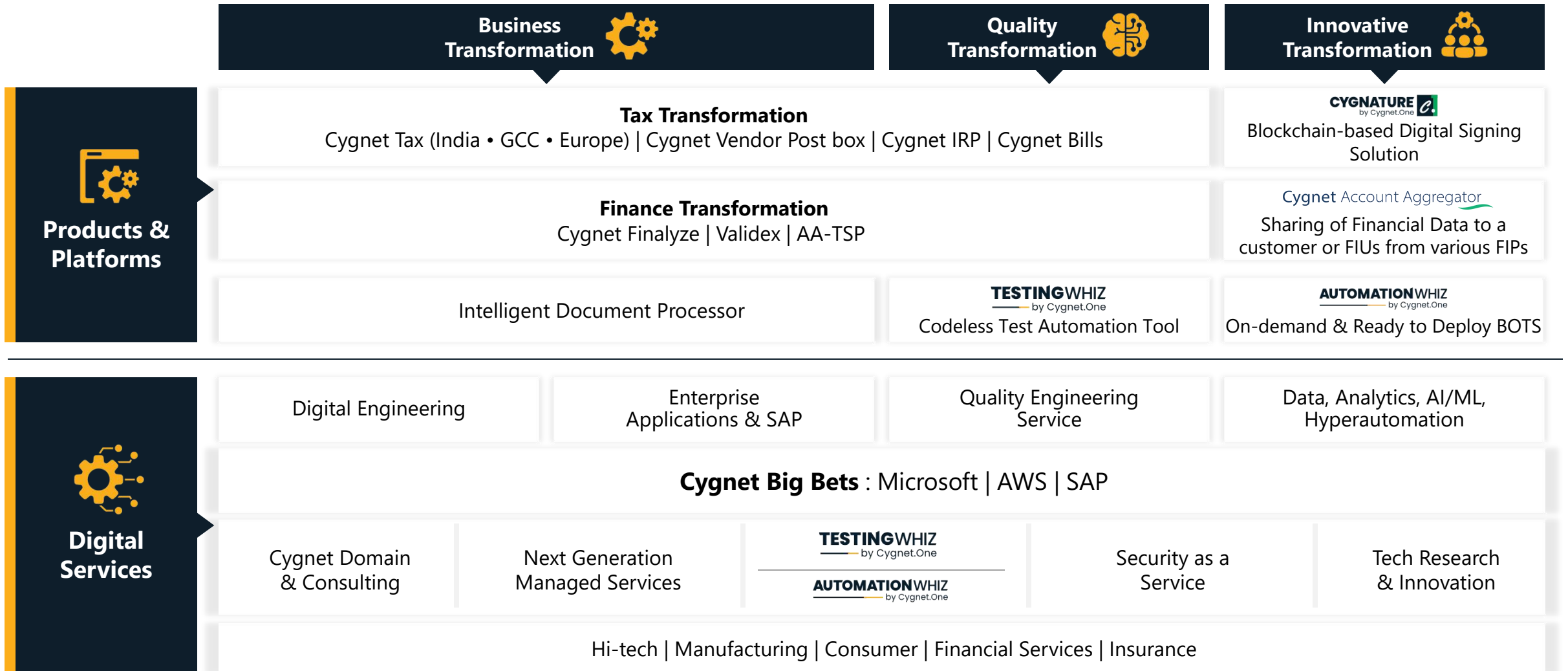
One of the largest e-commerce company in India has **partnered** with us to promote our **withholding tax solutions** to a wider market



**JV** with Japan based group company as well as **reselling their solutions** in wider market



# Integrated Cygnet Offerings – Powered by Cygnet COSMOS



# Cygnets COSMOS framework

Our GTM Approach - Digital Transformation Framework for Immersive Experience

## CO-IDEATE

Co-Ideate for new product development & new market GTM

## CO-CREATE

Co-Create technology enabled connected business solutions

## CO-INNOVATE

Co-Innovate intelligent solutions with Cygnets launchpad.

## CO-EVOLVE

Co-Evolve with a strong continuum of Cygnetics, clients, & partners.



### Go To Market

Guides your transformation journey from ideation, to build, to scale, to execute



### Industry-First Approach

Access to our multidisciplinary domain expertise you need across all time zones



### Outcome Based Method

Focus on human-centric, outcome-first approach to deliver 360° customer experience



### Speed to Value

Cygnets Launchpad to maximize speed (technology accelerators, frameworks, solutions)



**40%**

Faster Time to Market



**30%**

Productivity



**20%**

Cost Reduction



**50%**

Optimized ROI





**CYGNET.ONE**

# What we do

Digital Automation Services

01

# Cygnnet Services Portfolio

## Go To Market – Powered by Cygnnet COSMOS



### 1 Digital Engineering

- Technology Due Diligence
- NextGen Product Engineering
- Application Modernization
- Cloudification & DevSecOps
- Enterprise Integration

### 2 Enterprise Applications & SAP

- Consulting & Implementation
- Enterprise Platform Integration
- S4/HANA Migration
- SAP Automation (MIRO, P2P & Testing)
- SAP AMS

### 3 Quality Engineering Service

- Consulting & Maturity Assessment
- Business Assurance Testing
- Enterprise Application & Product Testing
- Data Transformation Testing

### 4 Data, Analytics, AI/ML, Hyperautomation

- Data Migration & Modernization
- Data Management & Governance
- Data Visualization
- AI/ML
- Hyperautomation

## Cygnnet Big Bets : Microsoft | AWS | SAP

**Cygnnet Domain & Consulting**

**Next Generation Managed Services**

**TESTINGWHIZ**  
by Cygnnet Digital

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**AUTOMATIONWHIZ**  
by Cygnnet Infotech

**Security as a Service**

**Tech Research & Innovation**



# Key Technology Platforms

## Backend Technologies



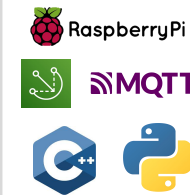
## Database



## Mobile Technologies



## IOT



## Blockchain



## No Code



## Low-Code



## Frontend Technologies



## Enterprise Apps. & SAP



## Cloud & DevOps



## Visualization



## Hyperautomation

**AUTOMATIONWHIZ**  
by Cygnet.One



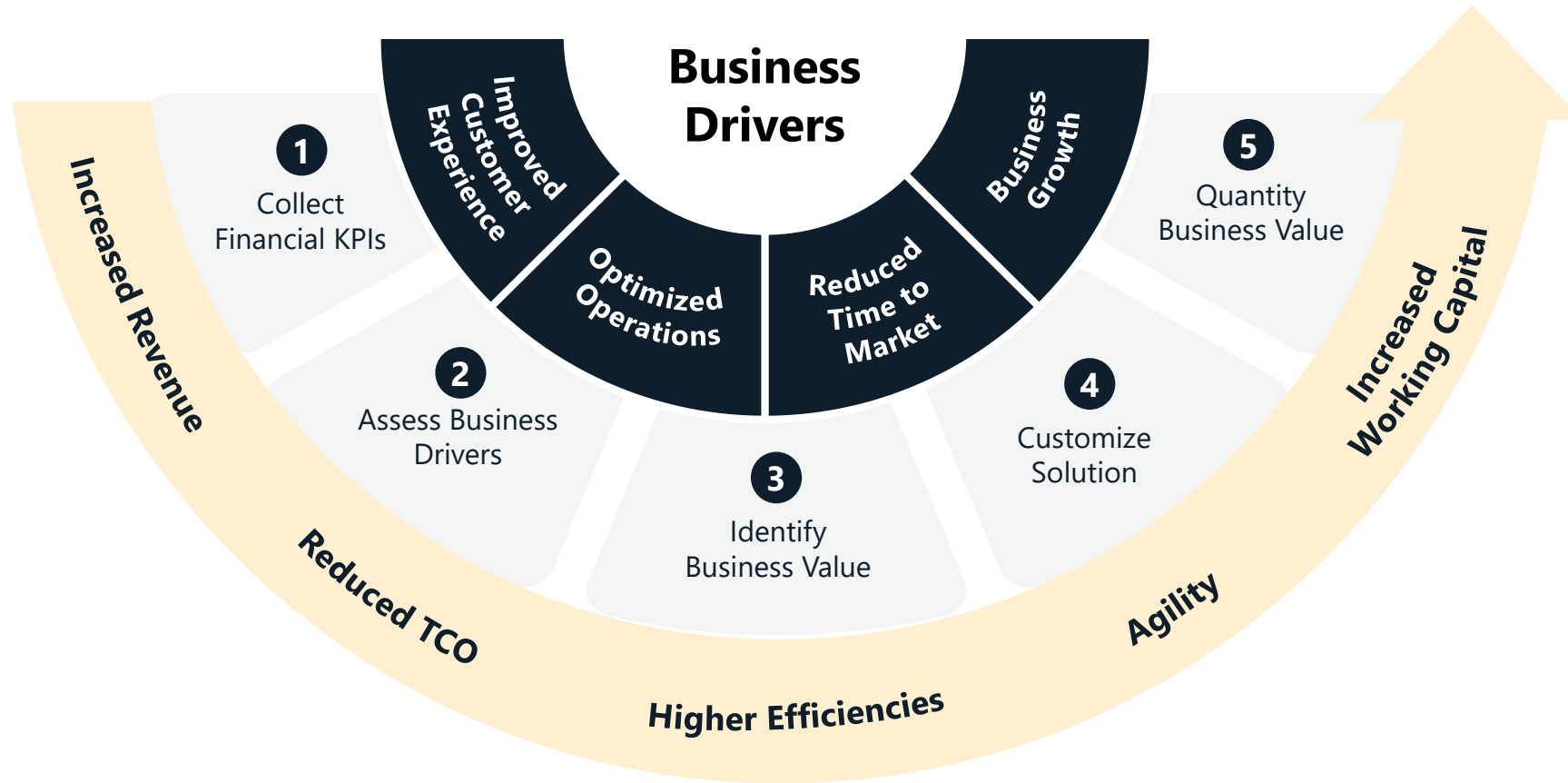
## Testing

**TESTINGWHIZ**  
by Cygnet.One



# Our Next Generation Value & Outcome Based Delivery Model

Cygnnet.One's next generation delivery focusing on enabling business value through best-in-class Delivery



## Value Management Enablers



Value Based SLA



Integrated Delivery Model



Value Based Analytics



Flexible pricing model



Innovation Framework

# Cygnnet.One enabling Industries to Living Digital



AVANT BRIGHTROCK

DivideBuy  
The smarter way to pay

HDFC BANK

NOBILEX

RS CONNECT SPOT

the ai corporation

THE UNLIMITED



BOSCH

HITACHI

iBase-t

IGNITION GROUP

JW JELD-WEN  
WINDOWS & DOORS

MG MORRIS GARAGES  
Since 1924

TATA MOTORS VW



Kepro

LUPIN

ozh  
OSHAHAR, PRADEEP, SHARMA

OptioR

stryker

Verofax

ZEVO HEALTH  
MOVE - NOURISH - INSPIRE



Disney

Hindustan Unilever Limited

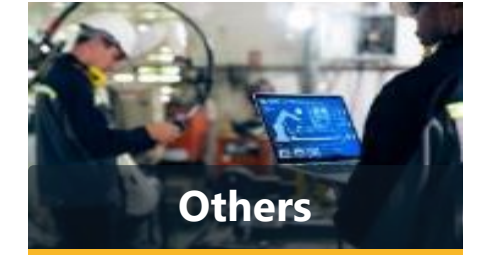
idox

LG ivvy marketplace

LANDMARK GROUP Mondelez International

ROKER nxivi

ubidata ZIFF DAVIS



ABB

amazon

dishtv

Flipkart

HMM

Shell

SONY



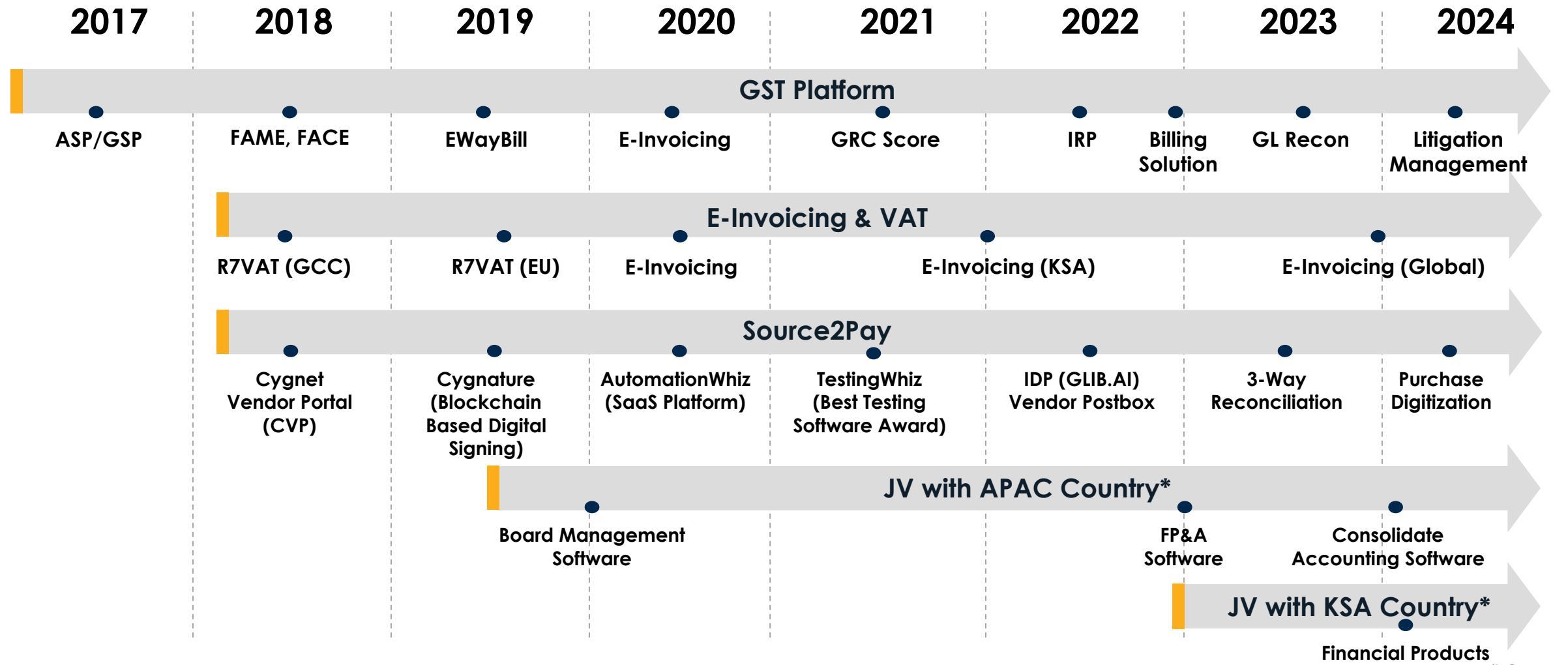
**CYGNET.ONE**

# What we do

Products and Platforms

02

# Cygnnet Products Ecosystem Evolution



\*In Progress



# Our platforms for Tax & Finance Transformation

## Tax Compliance



Automated platform for indirect tax requirements

## Purchase Digitization Source to Pay



Compliance-based vendor management solution (Requisition-Vendor onboarding-purchase automation-payments)

## Accounts Payable



Compliance-based flags to manage accounts payable

## Invoicing



On-cloud invoicing and billing solution for ecosystem of Corporates

## Validex



Automated & digital onboarding journey to ensure accurate and verified data inputs

## Analytical engine



Rule engine to enable credit assessment based on financial data

## Credit Assessment



Financial data analysis using different data sources used for credit assessment and decisioning

## Risk Monitoring



Early warning identification for effective disbursement and monitoring

**In-house & partner based Managed services | Integration services**



# Product & Solution Ecosystem

## Testing Whiz



A codeless automation testing tool for Web, Mobile, Front-end, Business Layer, Data Layer, Database, and API testing

## Automation Whiz



An enterprise RPA platform with cognitive abilities powered by Artificial Intelligence (AI) and Machine Learning (ML)

## Cygnature



Block-chain, secure and paper-less based signing solution

## Bulk Signing



Desktop & token-based documents signing in bulk

## Global B/S consol.



Automated consolidation of Balance sheet across the globe for strengthening group business management

## Board Room Management



Trinity Board provides a centralized platform for managing all aspects of board meetings, from creating agendas and distributing materials to tracking action items and communicating securely

## SAP Testing



- Independent SAP Assurance Services
- SAP Test Automation as a Service
- UX Testing Services
- Supporting Business Assurance

# Let numbers share Cygnet product story

**1300+**  
**Subscribers**

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**50000+** GSTIN  
(Business entities)

Began the journey with  
**250+** subscribers in 2017

**95%** Client  
Retention Rate

**97%** Client  
Satisfaction Rate

**15000+**  
**Users**

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With **2500+**  
Concurrent users

Support the users in the  
Data Center On-premise,  
Data Center Private,  
Customer Captive  
On-premise and  
in the cloud

**350M+**  
**Transactions**

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Scaled the architecture  
from Monolithic to  
Microservices to support

**60M+** transactions in  
2017 to 350M+  
transactions in 2023

**150M+**  
**e-Invoices**

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Delivered the user  
experience (IRP) using  
VueJS, Angular, Net Core  
& PostgreSQL with  
optimum cost

Began the journey with  
**60M+** e-invoices in 2020

# Creating & Delivering Value for Tax Transformation

19%

India's e-Invoice volumes processed via Cygnet's compliance platform

30%

Of Nifty 50 companies trust us for their Tax Transformation needs

55M

Transactions processed via Cygnet Tax Platform each month

412M

e-Invoices generated through Cygnet platform

# Clients who trust us

## BFSI



## Pharma, Life sciences



## Manufacturing & Hi-Tech



## Retail & CPG



BESTSELLER



## Other Industries





**CYGNET.ONE**

# Living the Trust

Company Culture

03



Business Value for  
**Customers**



Career Value for  
**Cygnetics**




Social Value for  
**Communities**


# Our Leadership




**Niraj Hutheesing**  
Managing Director &  
Chief Executive Officer




**Tejinder Pal Oberoi**  
Executive Director




**Keval Hutheesing**  
Executive Director




**Apurva Ashar**  
Executive Director




**Nisarg Trivedi**  
Chief Financial Officer




**Sanket Handa**  
Chief Product Officer




**Milin Dholakia**  
Chief Delivery Officer




**Rajesh Khunt**  
Vice President & Head of  
Product Engineering




**Rushad Shah**  
Associate Vice President &  
Head of HR




**Anuj Teli**  
Chief Information &  
Security Officer




**Anil Rajanala**  
Business Head – India




**Abhijit Sen**  
Head of Architecture &  
Innovation




**Ashutosh Trasy**  
Vice President & Head of  
Solutions & Strategy



**Nimish Vora**  
Business Head - Americas



**Shivangi Dubey**  
Head of Quality  
Engineering



**Kesha Shah**  
Head of Marketing

# Delivering Business Value to Customers



## Business Transformation

### Increased Visibility – 100%

Fully integrate the supply chains to Improve manufacturing processes through responsive, adaptive and automated operations.

### Speed to Market – 40%

Greater flexibility in the manufacturing processes, improving the production speeds and reducing time to market

### Intelligent Enterprises – 100%

100% integrated systems with unified experience, Simplified automated processes, Cloudification



## Intelligence Transformation

### Cost Reductions – 30%

Promote seamless operations, automated corrective actions and better preventive maintenance

### Improved Efficiency – 75%

Intelligent decision making through analysis of key insights to improve overall operational efficiency

### Business Agility – 60%

Sense and respond to events in real-time, Evolve processes and Accelerate product innovation for better quality and precision



## Experience Transformation

### Higher Product Quality – 90%

Real-time monitoring across processes and production levels to close quality gaps and improve product quality

### Value Based Delivery – 100%

Measure and Monitor ROI with Continuous improvement using XLAs

### Connected Experience – 100%

Enables enterprises to create efficient, faster, responsive, interactive and valuable digital experiences which in turn help the customers to stay ahead



# Delivering Career Value to **Cygnetics**

**5+** Years of Cygnet.One Academy

**4.2** Engagement index for great place to work

**15000+** Man hours of training(FY22-23)

**18%** Attrition Rate

**150+** Professional/ Technical Certifications(FY22-23)

**30** Average Age GenZ & Millennials population



# Delivering Social Value to **Communities**

**16** Bed ICU Facility at Jivraj Mehta Hospital

**1000+** Digital Literate Individuals

**350+** Empowering Students Daily

**700** Food Ration Kit Donated in the Pandemic

**80** Tablet libraries at the Samerth Charitable Trust

**10+** Digital Resource Centers at Municipal Schools Advanced Education



# Goals for 2027

1

Grow **30%** Year on Year

2

In the **Top 3** IT products esp. Tax Technology and services companies

3

Best Places to Work, a benchmark for employee & customer delight across Ahmedabad

# THANK YOU



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<https://www.cygnnet.one>



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