

# A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2020-2021

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The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2020 - 2021*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies that were successfully linked from import or export transaction records to the 2021 Business Register. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go [https://www.census.gov/foreign-trade/Press-Release/profile\\_index.html](https://www.census.gov/foreign-trade/Press-Release/profile_index.html)

## Exports

The 2021 identified U.S. exporting companies (“exporters”) accounted for a known export value of \$1,554 billion, or 88.6 percent of the total value of exported goods in 2021 (\$1,754 billion). This is an increase of 21.7 percent from the 2020 known export value of \$1,277 billion.

Large exporters accounted for over 65 percent (\$1,012 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$542 billion. Large exporters accounted for 81.9 percent of exports by *Manufacturers*, 41.0 percent by *Wholesalers*, and 50.9 percent by *Others*.



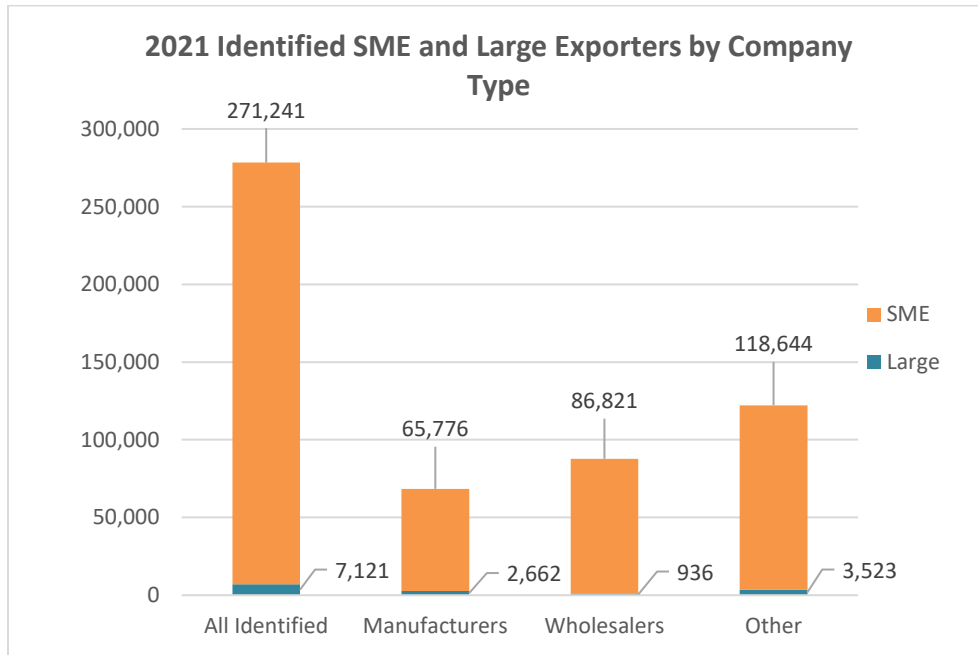
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Of the 278,362 identified exporters in 2021, 24.6 percent were *manufacturers*, 31.5 percent were *wholesalers*, and 43.9 percent were classified as *other*. Additionally, 91,717 of these identified exporters did not report exports in 2020.



The known export value of single location exporters increased by 29.2 percent and increased by 19.6 percent for multiple location exporters.

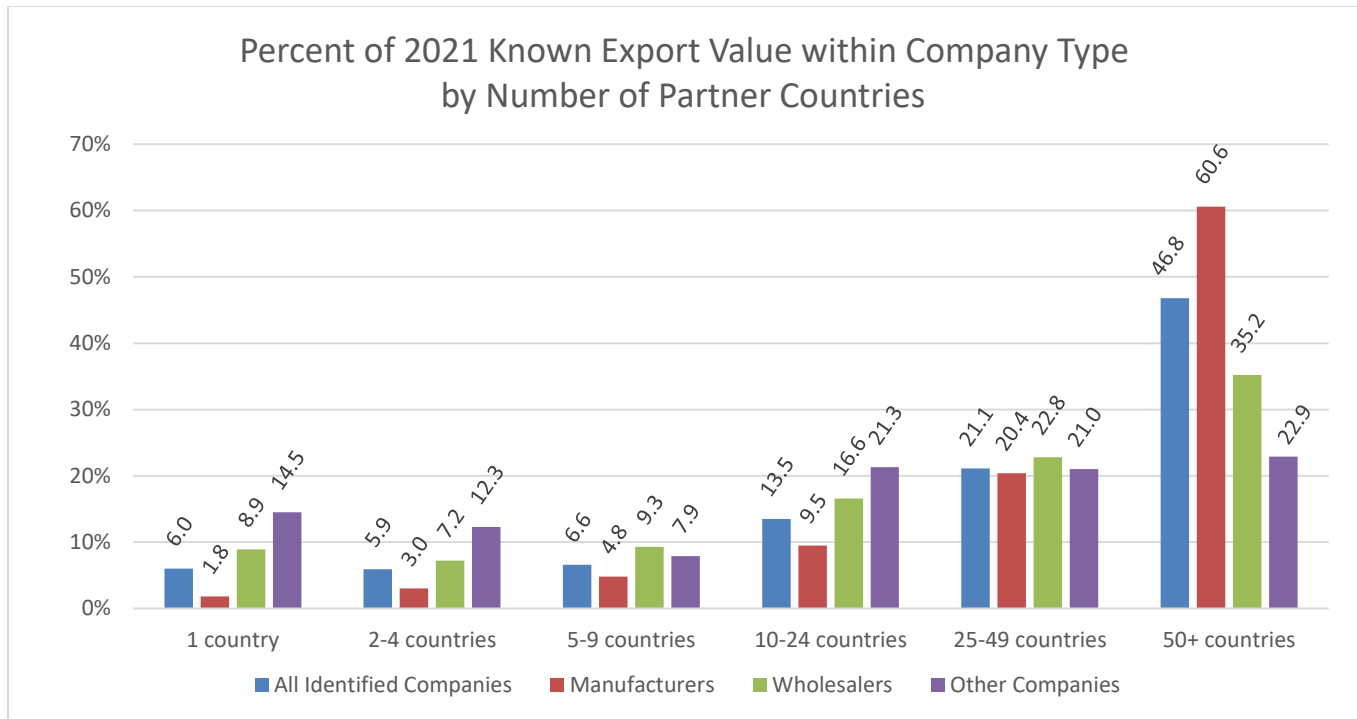
Large exporters reported that 42.9 percent of their exports were related party trade, while SME exporters reported only 21.7 percent were related party trade. Multiple location exporters reported that 41.1 percent of their known export value was related party trade, more than double the proportion reported by single location companies.



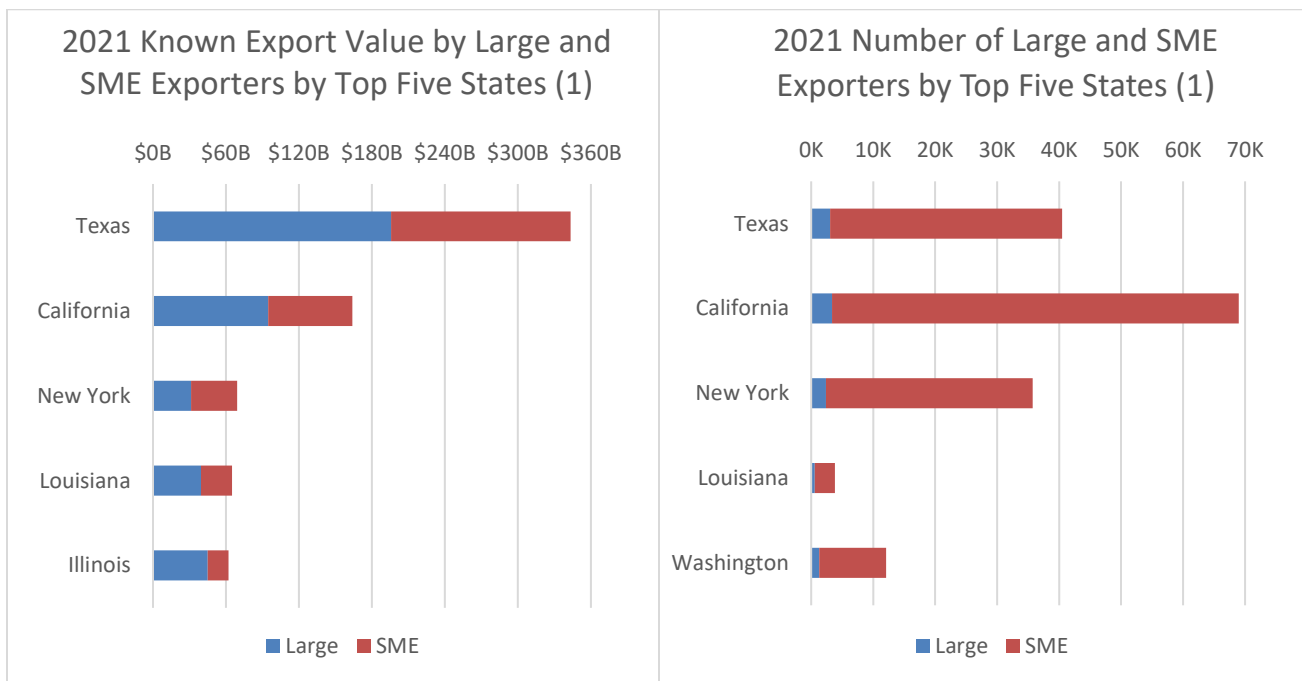
Of all North American Industry Classification System (NAICS) subsectors, 423 (Merchant Wholesalers, Durable Goods) had the highest known export value at \$219 billion in 2021. Nearly 42.9 percent of the known export value of SME exporters is attributable to NAICS subsectors 423 (\$109 billion) and 424 (\$124 billion), both *wholesalers* subsectors.

The top fifty *manufacturers* accounted for 47.3 percent of the known export value of all *manufacturers* in 2021. The known export value reported by the top four *wholesalers* increased by 33.7 percent from 2020.

In 2021, 59.6 percent of exporters reported exporting to only one country, and accounted for 6.0 percent of the known export value. Only 2.0 percent of exporters reported exporting to 25 or more countries but accounted for 67.9 percent of the known export value.



Nearly one-quarter (22.9 percent) of identified exporters reported exports from California (10.0 percent of the known export value), while 14.3 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 22.1 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 40.9 percent of SME exporters reporting exports from these two states.

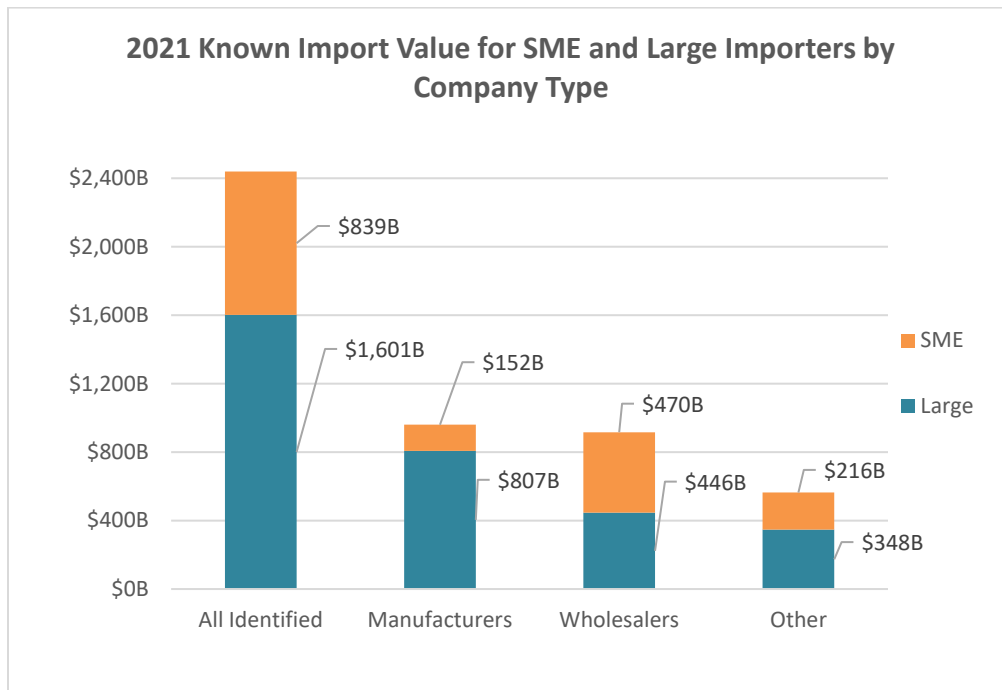


(1) Top five states determined by known export value.

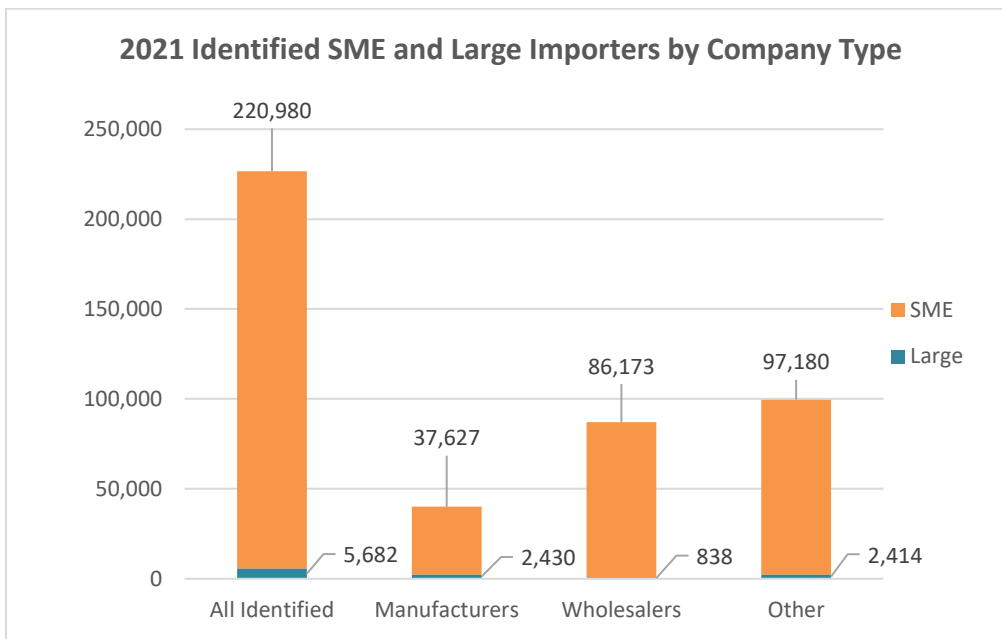
## Imports

Identified U.S. importing companies (“importers”) accounted for a known import value of \$2,440 billion, or 86.2 percent of the total value of imported goods in 2021 (\$2,831 billion). This is an increase of 20.5 percent from the 2020 known import value of \$2,025 billion.

Large importers accounted for nearly two-thirds of the known import value (\$1,601 billion), as was the case with large exporters. Large importers accounted for 84.1 percent of known imports by *manufacturers*, 48.7 percent by *wholesalers*, and 61.7 percent by *other* importers.

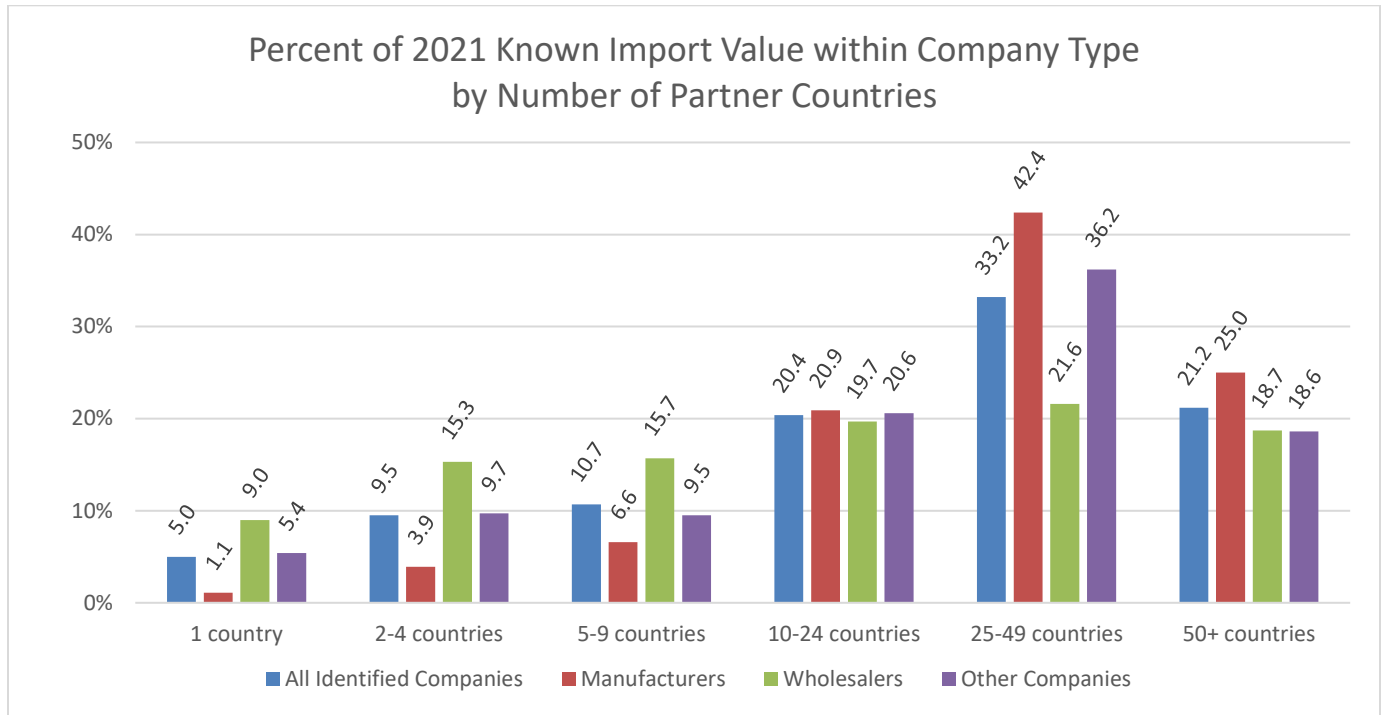


Of the 226,662 identified importers in 2021 (an increase of 2.3 percent from 2020), 17.7 percent were *manufacturers*, 38.4 percent were *wholesalers*, and 43.9 percent were classified as *other*.

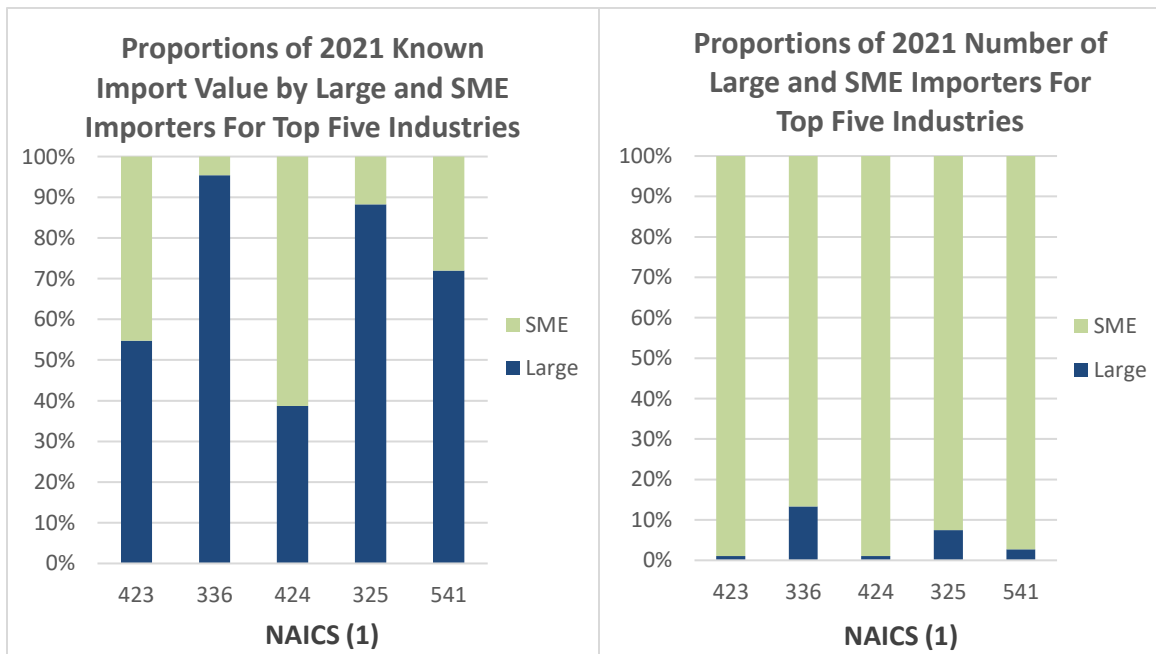


The top twenty importing *manufacturers* accounted for 34.0 percent of the known import value by *manufacturers* (\$960 billion) in 2021.

*Classes of importers*--- *Manufacturers, Wholesalers and Other Companies* importing from 25 or more countries accounted between 40.3 and 67.4 percent of the known import value respectively in their classes.



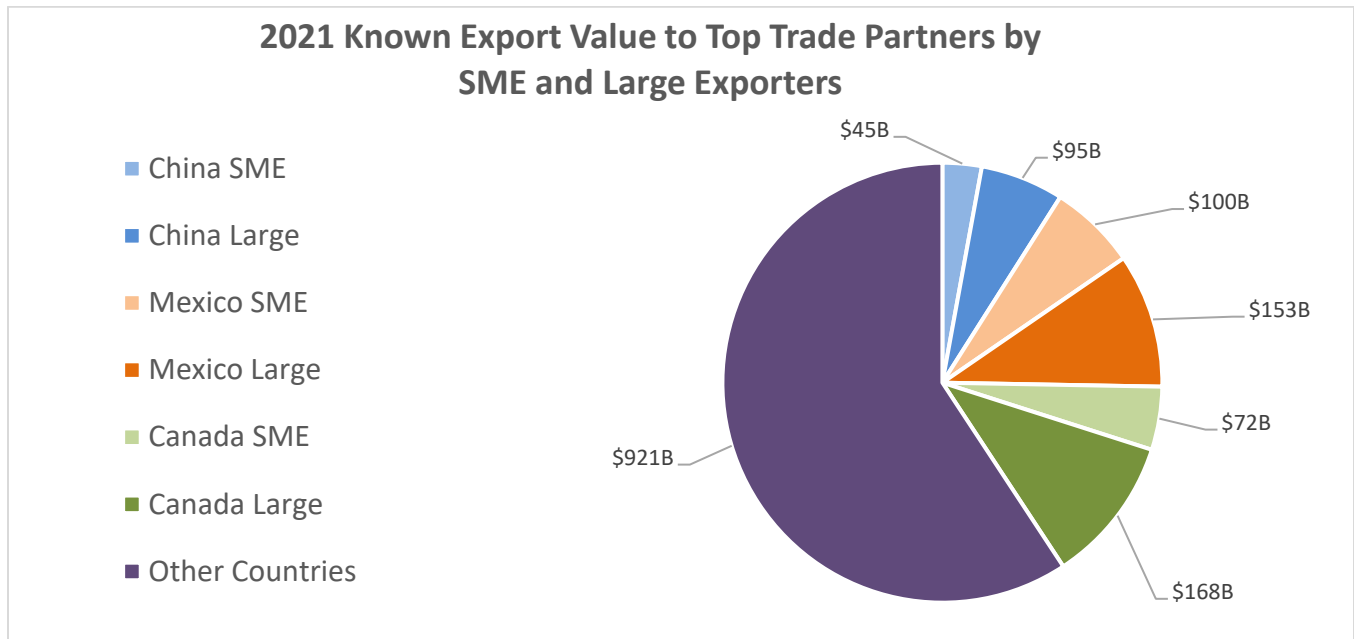
Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 98.9 percent of identified importers within NAICS 541 (Merchant Wholesalers, Durable Goods) and 99.0 percent of 424 (Merchant Wholesalers, Nondurable Goods).



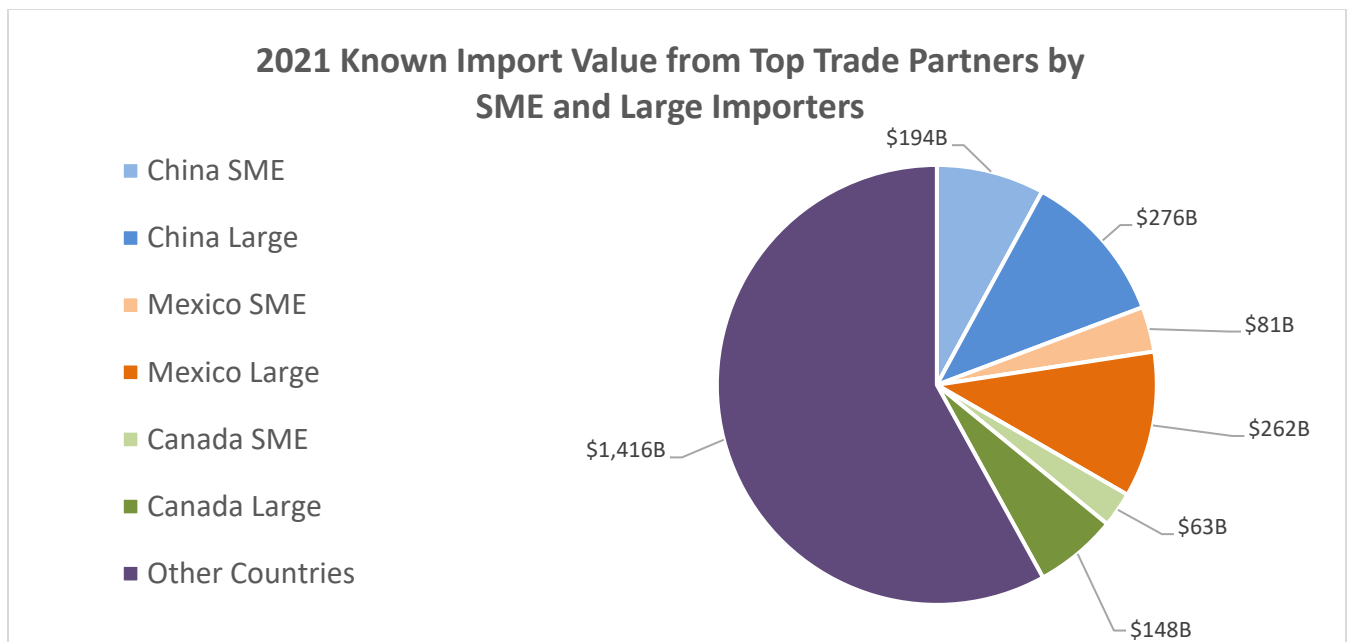
(1) NAICS definitions: 423 – “Merchant Wholesalers, Durable Goods”, 336 – “Transportation Equipment Manufacturing”, 424 – “Merchant Wholesalers, Nondurable Goods”, 325 – “Chemical Manufacturing”, 541 – “Petroleum and Coal Products Manufacturing”

## Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted 42.0 percent of the known import value and 40.7 percent of the known export value.

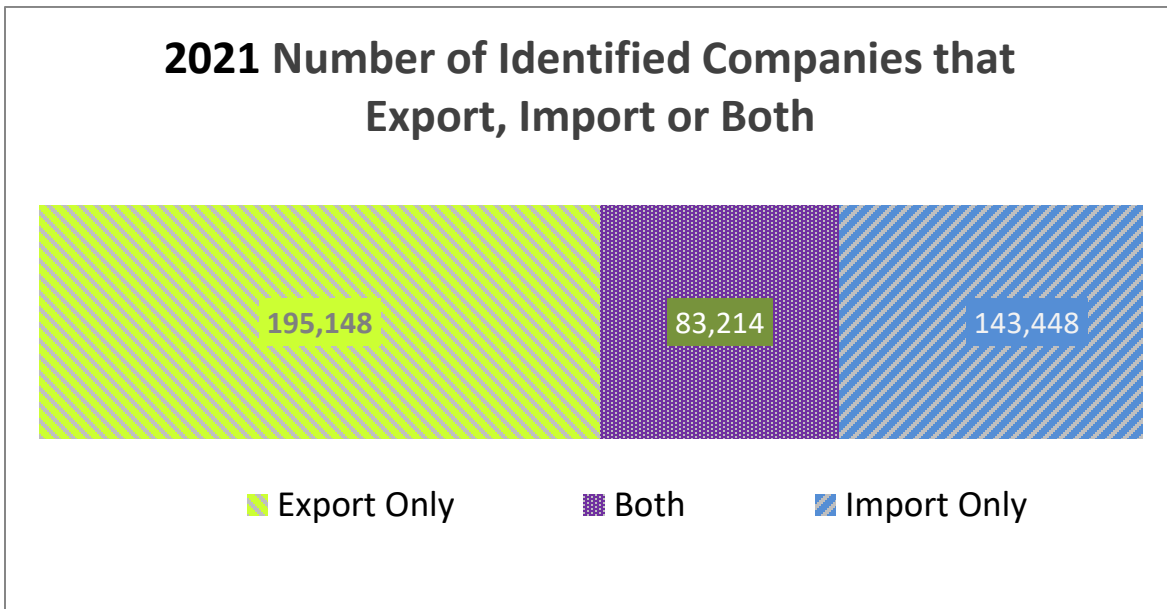


SME importers accounted for 41.2 percent of the imports from China, more than 12 percentage points higher than either Mexico (23.6 percent) or Canada (29.8 percent).



## Companies that both Imported and Exported

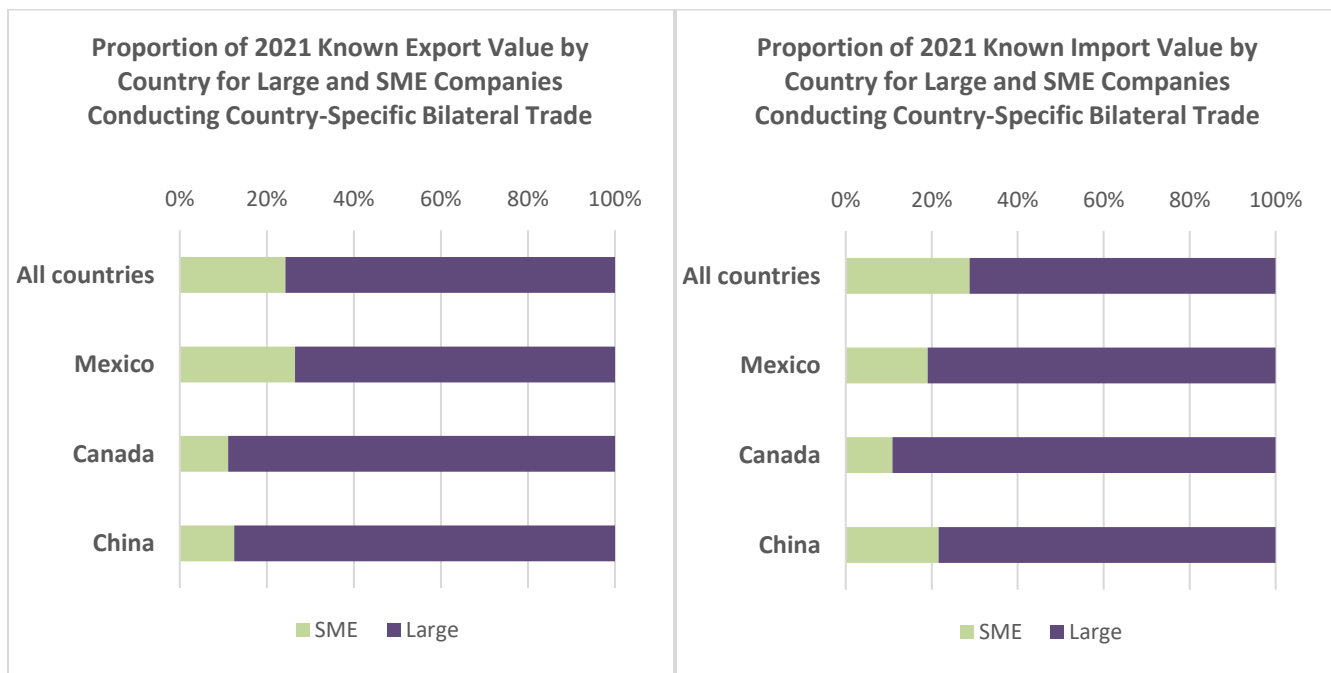
Out of the 278,362 exporters and 226,662 importers, 83,214 companies reported both imports and exports in 2021.



Of the companies reporting exports to Canada (93,362) or Mexico (52,060) in 2021, 9.4 percent reported imports from Canada and 14.2 percent reported imports from Mexico, respectively.

Bilateral trade with Mexico (\$189 billion in exports and \$323 billion in imports) represents 14.4 percent of the known bilateral trade value by companies that both imported and exported in 2021.

Large companies accounted for 88.9 percent of exports and 89.1 percent of imports to and from Canada by companies that both imported and exported in 2021.



**Table 1 – Summary of 2020-2021 Matching Results**

<b>Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies</b> (Value in millions of dollars. Details may not sum to total due to rounding.)					
	2021 Value	% of 2021 Value	2020 Value	% of 2020 Value	
<b>Total Exports</b>	<b>1,754,300</b>	<b>100.0</b>	<b>1,424,935</b>	<b>100.0</b>	
Low-value estimates	40,997	2.3	32,569	2.3	
US & foreign governments	6,688	0.4	15	<0.1	
<b>Identified exporters* (known value)</b>	<b>1,553,994</b>	<b>85.5</b>	<b>1,276,856</b>	<b>89.6</b>	
Exported merchandise in both 2020 and 2021	1,514,868	86.4	1,249,199	87.7	
Exported merchandise in only 2020 or only 2021	39,126	2.2	27,657	1.9	
<b>Unidentified exports</b>	<b>152,621</b>	<b>8.7</b>	<b>115,494</b>	<b>8.1</b>	
<b>Total Imports</b>	<b>2,831,111</b>	<b>100.0</b>	<b>2,335,991</b>	<b>100.0</b>	
Low-value estimates	19,758	0.7	17,477	0.7	
Articles exported and returned, not advanced or improved in condition	92,536	3.3	77,775	3.3	
<b>Identified importers* (known value)</b>	<b>2,440,061</b>	<b>86.2</b>	<b>2,024,454</b>	<b>86.7</b>	
Imported merchandise in both 2020 and 2021	2,400,166	84.8	1,991,130	85.2	
Imported merchandise in only 2020 or only 2021	39,894	1.4	32,463	1.4	
<b>Unidentified imports /1</b>	<b>278,756</b>	<b>9.8</b>	<b>216,285</b>	<b>9.3</b>	
<b>*Number of Identified Companies</b>					
	<b>2021</b>	<b>2020</b>	<b>Both Years</b>	<b>2021 Only</b>	<b>2020 Only</b>
<b>Exporters</b>	278,362	272,571	186,645	91,717	85,926
<b>Importers</b>	226,662	221,580	158,756	67,906	62,824

\* Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports



**Table 1a**  
**2021 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,553,994</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>278,362</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	163,234	10.5	10.5	10.5	118,493	42.6	42.6	42.6
1 to 19 employees	86,213	5.5	16.1	16.1	95,904	34.5	77.0	77.0
20 to 49 employees	48,815	3.1	19.2	19.2	27,081	9.7	86.7	86.7
50 to 99 employees	49,416	3.2	22.4	22.4	13,813	5.0	91.7	91.7
100 to 249 employees	112,022	7.2	29.6	29.6	11,301	4.1	95.8	95.8
250 to 499 employees	81,893	5.3	34.9	34.9	4,649	1.7	97.4	97.4
500 or more employees	1,012,402	65.1	100.0	100.0	7,121	2.6	100.0	100.0
<b>Manufacturers</b>	<b>848,793</b>	<b>54.6</b>	<b>54.6</b>	<b>100.0</b>	<b>68,438</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>
no. employees unknown (3)	41,213	2.7	2.7	4.9	18,540	6.7	6.7	27.1
1 to 19 employees	8,131	0.5	3.2	5.8	21,063	7.6	14.2	57.9
20 to 49 employees	11,557	0.7	3.9	7.2	11,597	4.2	18.4	74.8
50 to 99 employees	15,519	1.0	4.9	9.0	6,798	2.4	20.8	84.7
100 to 249 employees	41,284	2.7	7.6	13.9	5,581	2.0	22.8	92.9
250 to 499 employees	36,301	2.3	9.9	18.1	2,197	0.8	23.6	96.1
500 or more employees	694,788	44.7	54.6	100.0	2,662	1.0	24.6	100.0
<b>Wholesalers</b>	<b>420,158</b>	<b>27.0</b>	<b>27.0</b>	<b>100.0</b>	<b>87,757</b>	<b>31.5</b>	<b>31.5</b>	<b>100.0</b>
no. employees unknown (3)	61,966	4.0	4.0	14.7	31,743	11.4	11.4	36.2
1 to 19 employees	52,943	3.4	7.4	27.3	39,719	14.3	25.7	81.4
20 to 49 employees	23,207	1.5	8.9	32.9	8,366	3.0	28.7	91.0
50 to 99 employees	22,908	1.5	10.4	38.3	3,571	1.3	30.0	95.0
100 to 249 employees	55,234	3.6	13.9	51.5	2,499	0.9	30.9	97.9
250 to 499 employees	31,504	2.0	15.9	59.0	923	0.3	31.2	98.9
500 or more employees	172,396	11.1	27.0	100.0	936	0.3	31.5	100.0
<b>Other companies (4)</b>	<b>285,043</b>	<b>18.3</b>	<b>18.3</b>	<b>100.0</b>	<b>122,167</b>	<b>43.9</b>	<b>43.9</b>	<b>100.0</b>
no. employees unknown (3)	60,055	3.9	3.9	21.1	68,210	24.5	24.5	55.8
1 to 19 employees	25,139	1.6	5.5	29.9	35,122	12.6	37.1	84.6
20 to 49 employees	14,051	0.9	6.4	34.8	7,118	2.6	39.7	90.4
50 to 99 employees	10,989	0.7	7.1	38.7	3,444	1.2	40.9	93.2
100 to 249 employees	15,504	1.0	8.1	44.1	3,221	1.2	42.1	95.9
250 to 499 employees	14,088	0.9	9.0	49.1	1,529	0.5	42.6	97.1
500 or more employees	145,218	9.3	18.3	100.0	3,523	1.3	43.9	100.0
<b>Multiple location companies</b>	<b>1,189,364</b>	<b>76.5</b>	<b>76.5</b>	<b>100.0</b>	<b>27,586</b>	<b>9.9</b>	<b>9.9</b>	<b>100.0</b>
no. employees unknown (3)	2,143	0.1	0.1	0.2	765	0.3	0.3	2.8
1 to 19 employees	5,404	0.3	0.5	0.6	2,702	1.0	1.2	12.6
20 to 49 employees	11,597	0.7	1.2	1.6	4,202	1.5	2.8	27.8
50 to 99 employees	19,031	1.2	2.5	3.2	4,298	1.5	4.3	43.4
100 to 249 employees	85,050	5.5	7.9	10.4	5,865	2.1	6.4	64.6
250 to 499 employees	68,244	4.4	12.3	16.1	3,365	1.2	7.6	76.8
500 or more employees	997,896	64.2	76.5	100.0	6,389	2.3	9.9	100.0
<b>Manufacturers</b>	<b>748,888</b>	<b>48.2</b>	<b>48.2</b>	<b>100.0</b>	<b>10,184</b>	<b>3.7</b>	<b>3.7</b>	<b>100.0</b>
no. employees unknown (3)	566	0.0	0.0	0.1	190	0.1	0.1	1.9
1 to 19 employees	213	0.0	0.1	0.1	387	0.1	0.2	5.7
20 to 49 employees	1,464	0.1	0.1	0.3	1,163	0.4	0.6	17.1
50 to 99 employees	4,666	0.3	0.4	0.9	1,691	0.6	1.2	33.7
100 to 249 employees	26,873	1.7	2.2	4.5	2,695	1.0	2.2	60.2
250 to 499 employees	28,729	1.8	4.0	8.3	1,582	0.6	2.8	75.7
500 or more employees	686,376	44.2	48.2	100.0	2,476	0.9	3.7	100.0
<b>Wholesalers</b>	<b>267,942</b>	<b>17.2</b>	<b>17.2</b>	<b>100.0</b>	<b>8,287</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	919	0.1	0.1	0.3	317	0.1	0.1	3.8
1 to 19 employees	4,365	0.3	0.3	2.0	1,407	0.5	0.6	20.8
20 to 49 employees	7,049	0.5	0.8	4.6	1,804	0.6	1.3	42.6
50 to 99 employees	8,078	0.5	1.3	7.6	1,527	0.5	1.8	61.0
100 to 249 employees	48,141	3.1	4.4	25.6	1,593	0.6	2.4	80.2
250 to 499 employees	28,822	1.9	6.3	36.3	752	0.3	2.7	89.3
500 or more employees	170,568	11.0	17.2	100.0	887	0.3	3.0	100.0

**Table 1a**  
**2021 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>172,534</b>	<b>11.1</b>	<b>11.1</b>	<b>100.0</b>	<b>9,115</b>	<b>3.3</b>	<b>3.3</b>	<b>100.0</b>
no. employees unknown (3)	658	0.0	0.0	0.4	258	0.1	0.1	2.8
1 to 19 employees	825	0.1	0.1	0.9	908	0.3	0.4	12.8
20 to 49 employees	3,084	0.2	0.3	2.6	1,235	0.4	0.9	26.3
50 to 99 employees	6,287	0.4	0.7	6.3	1,080	0.4	1.3	38.2
100 to 249 employees	10,036	0.6	1.3	12.1	1,577	0.6	1.8	55.5
250 to 499 employees	10,693	0.7	2.0	18.3	1,031	0.4	2.2	66.8
500 or more employees	140,951	9.1	11.1	100.0	3,026	1.1	3.3	100.0
<b>Single location companies</b>	<b>364,630</b>	<b>23.5</b>	<b>23.5</b>	<b>100.0</b>	<b>250,776</b>	<b>90.1</b>	<b>90.1</b>	<b>100.0</b>
no. employees unknown (3)	161,091	10.4	10.4	44.2	117,728	42.3	42.3	46.9
1 to 19 employees	80,809	5.2	15.6	66.3	93,202	33.5	75.8	84.1
20 to 49 employees	37,218	2.4	18.0	76.5	22,879	8.2	84.0	93.2
50 to 99 employees	30,385	2.0	19.9	84.9	9,515	3.4	87.4	97.0
100 to 249 employees	26,972	1.7	21.7	92.3	5,436	2.0	89.4	99.2
250 to 499 employees	13,648	0.9	22.5	96.0	1,284	0.5	89.8	99.7
500 or more employees	14,506	0.9	23.5	100.0	732	0.3	90.1	100.0
<b>Manufacturers</b>	<b>99,905</b>	<b>6.4</b>	<b>6.4</b>	<b>100.0</b>	<b>58,254</b>	<b>20.9</b>	<b>20.9</b>	<b>100.0</b>
no. employees unknown (3)	40,647	2.6	2.6	40.7	18,350	6.6	6.6	31.5
1 to 19 employees	7,918	0.5	3.1	48.6	20,676	7.4	14.0	67.0
20 to 49 employees	10,093	0.6	3.8	58.7	10,434	3.7	17.8	84.9
50 to 99 employees	10,853	0.7	4.5	69.6	5,107	1.8	19.6	93.7
100 to 249 employees	14,411	0.9	5.4	84.0	2,886	1.0	20.6	98.6
250 to 499 employees	7,572	0.5	5.9	91.6	615	0.2	20.9	99.7
500 or more employees	8,412	0.5	6.4	100.0	186	0.1	20.9	100.0
<b>Wholesalers</b>	<b>152,215</b>	<b>9.8</b>	<b>9.8</b>	<b>100.0</b>	<b>79,470</b>	<b>28.5</b>	<b>28.5</b>	<b>100.0</b>
no. employees unknown (3)	61,047	3.9	3.9	40.1	31,426	11.3	11.3	39.5
1 to 19 employees	48,577	3.1	7.1	72.0	38,312	13.8	25.1	87.8
20 to 49 employees	16,158	1.0	8.1	82.6	6,562	2.4	27.4	96.0
50 to 99 employees	14,831	1.0	9.0	92.4	2,044	0.7	28.1	98.6
100 to 249 employees	7,093	0.5	9.5	97.0	906	0.3	28.5	99.7
250 to 499 employees	2,682	0.2	9.7	98.8	171	0.1	28.5	99.9
500 or more employees	1,828	0.1	9.8	100.0	49	0.0	28.5	100.0
<b>Other companies (4)</b>	<b>112,509</b>	<b>7.2</b>	<b>7.2</b>	<b>100.0</b>	<b>113,052</b>	<b>40.6</b>	<b>40.6</b>	<b>100.0</b>
no. employees unknown (3)	59,397	3.8	3.8	52.8	67,952	24.4	24.4	60.1
1 to 19 employees	24,314	1.6	5.4	74.4	34,214	12.3	36.7	90.4
20 to 49 employees	10,968	0.7	6.1	84.2	5,883	2.1	38.8	95.6
50 to 99 employees	4,701	0.3	6.4	88.3	2,364	0.8	39.7	97.7
100 to 249 employees	5,468	0.4	6.7	93.2	1,644	0.6	40.3	99.1
250 to 499 employees	3,395	0.2	7.0	96.2	498	0.2	40.4	99.6
500 or more employees	4,266	0.3	7.2	100.0	497	0.2	40.6	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1b**  
**2020 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,276,856</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>272,571</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	119,676	9.4	9.4	9.4	114,457	42.0	42.0	42.0
1 to 19 employees	67,658	5.3	14.7	14.7	93,112	34.2	76.2	76.2
20 to 49 employees	38,974	3.1	17.7	17.7	27,129	10.0	86.1	86.1
50 to 99 employees	38,033	3.0	20.7	20.7	14,072	5.2	91.3	91.3
100 to 249 employees	95,710	7.5	28.2	28.2	11,673	4.3	95.6	95.6
250 to 499 employees	62,734	4.9	33.1	33.1	4,774	1.8	97.3	97.3
500 or more employees	854,073	66.9	100.0	100.0	7,354	2.7	100.0	100.0
<b>Manufacturers</b>	<b>724,934</b>	<b>56.8</b>	<b>56.8</b>	<b>100.0</b>	<b>68,090</b>	<b>25.0</b>	<b>25.0</b>	<b>100.0</b>
no. employees unknown (3)	33,943	2.7	2.7	4.7	17,901	6.6	6.6	26.3
1 to 19 employees	6,737	0.5	3.2	5.6	20,524	7.5	14.1	56.4
20 to 49 employees	9,619	0.8	3.9	6.9	11,742	4.3	18.4	73.7
50 to 99 employees	13,286	1.0	5.0	8.8	7,019	2.6	21.0	84.0
100 to 249 employees	40,219	3.1	8.1	14.3	5,900	2.2	23.1	92.7
250 to 499 employees	27,813	2.2	10.3	18.2	2,279	0.8	24.0	96.0
500 or more employees	593,317	46.5	56.8	100.0	2,725	1.0	25.0	100.0
<b>Wholesalers</b>	<b>328,643</b>	<b>25.7</b>	<b>25.7</b>	<b>100.0</b>	<b>87,756</b>	<b>32.2</b>	<b>32.2</b>	<b>100.0</b>
no. employees unknown (3)	41,128	3.2	3.2	12.5	31,181	11.4	11.4	35.5
1 to 19 employees	43,229	3.4	6.6	25.7	39,794	14.6	26.0	80.9
20 to 49 employees	19,290	1.5	8.1	31.5	8,569	3.1	29.2	90.6
50 to 99 employees	17,624	1.4	9.5	36.9	3,659	1.3	30.5	94.8
100 to 249 employees	43,209	3.4	12.9	50.0	2,615	1.0	31.5	97.8
250 to 499 employees	22,523	1.8	14.6	56.9	962	0.4	31.8	98.9
500 or more employees	141,640	11.1	25.7	100.0	976	0.4	32.2	100.0
<b>Other companies (4)</b>	<b>223,279</b>	<b>17.5</b>	<b>17.5</b>	<b>100.0</b>	<b>116,725</b>	<b>42.8</b>	<b>42.8</b>	<b>100.0</b>
no. employees unknown (3)	44,605	3.5	3.5	20.0	65,375	24.0	24.0	56.0
1 to 19 employees	17,691	1.4	4.9	27.9	32,794	12.0	36.0	84.1
20 to 49 employees	10,064	0.8	5.7	32.4	6,818	2.5	38.5	89.9
50 to 99 employees	7,123	0.6	6.2	35.6	3,394	1.2	39.8	92.9
100 to 249 employees	12,282	1.0	7.2	41.1	3,158	1.2	40.9	95.6
250 to 499 employees	12,398	1.0	8.2	46.7	1,533	0.6	41.5	96.9
500 or more employees	119,116	9.3	17.5	100.0	3,653	1.3	42.8	100.0
<b>Multiple location companies</b>	<b>994,710</b>	<b>77.9</b>	<b>77.9</b>	<b>100.0</b>	<b>27,874</b>	<b>10.2</b>	<b>10.2</b>	<b>100.0</b>
no. employees unknown (3)	1,761	0.1	0.1	0.2	734	0.3	0.3	2.6
1 to 19 employees	4,009	0.3	0.5	0.6	2,647	1.0	1.2	12.1
20 to 49 employees	8,433	0.7	1.1	1.4	4,067	1.5	2.7	26.7
50 to 99 employees	14,261	1.1	2.2	2.9	4,331	1.6	4.3	42.3
100 to 249 employees	73,102	5.7	8.0	10.2	6,040	2.2	6.5	63.9
250 to 499 employees	50,547	4.0	11.9	15.3	3,449	1.3	7.8	76.3
500 or more employees	842,596	66.0	77.9	100.0	6,606	2.4	10.2	100.0
<b>Manufacturers</b>	<b>642,010</b>	<b>50.3</b>	<b>50.3</b>	<b>100.0</b>	<b>10,269</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>
no. employees unknown (3)	694	0.1	0.1	0.1	194	0.1	0.1	1.9
1 to 19 employees	142	0.0	0.1	0.1	387	0.1	0.2	5.7
20 to 49 employees	1,310	0.1	0.2	0.3	1,099	0.4	0.6	16.4
50 to 99 employees	4,627	0.4	0.5	1.1	1,666	0.6	1.2	32.6
100 to 249 employees	27,051	2.1	2.6	5.3	2,778	1.0	2.2	59.6
250 to 499 employees	21,384	1.7	4.3	8.6	1,609	0.6	2.8	75.3
500 or more employees	586,802	46.0	50.3	100.0	2,536	0.9	3.8	100.0
<b>Wholesalers</b>	<b>212,300</b>	<b>16.6</b>	<b>16.6</b>	<b>100.0</b>	<b>8,404</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	664	0.1	0.1	0.3	295	0.1	0.1	3.5
1 to 19 employees	3,257	0.3	0.3	1.8	1,381	0.5	0.6	19.9
20 to 49 employees	5,342	0.4	0.7	4.4	1,814	0.7	1.3	41.5
50 to 99 employees	6,282	0.5	1.2	7.3	1,573	0.6	1.9	60.2
100 to 249 employees	37,549	2.9	4.2	25.0	1,643	0.6	2.5	79.8
250 to 499 employees	18,967	1.5	5.6	33.9	775	0.3	2.7	89.0
500 or more employees	140,239	11.0	16.6	100.0	923	0.3	3.1	100.0

**Table 1b**  
**2020 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>140,400</b>	<b>11.0</b>	<b>11.0</b>	<b>100.0</b>	<b>9,201</b>	<b>3.4</b>	<b>3.4</b>	<b>100.0</b>
no. employees unknown (3)	403	0.0	0.0	0.3	245	0.1	0.1	2.7
1 to 19 employees	611	0.0	0.1	0.7	879	0.3	0.4	12.2
20 to 49 employees	1,781	0.1	0.2	2.0	1,154	0.4	0.8	24.8
50 to 99 employees	3,352	0.3	0.5	4.4	1,092	0.4	1.2	36.6
100 to 249 employees	8,502	0.7	1.1	10.4	1,619	0.6	1.8	54.2
250 to 499 employees	10,196	0.8	1.9	17.7	1,065	0.4	2.2	65.8
500 or more employees	115,555	9.0	11.0	100.0	3,147	1.2	3.4	100.0
<b>Single location companies</b>	<b>282,146</b>	<b>22.1</b>	<b>22.1</b>	<b>100.0</b>	<b>244,697</b>	<b>89.8</b>	<b>89.8</b>	<b>100.0</b>
no. employees unknown (3)	117,915	9.2	9.2	41.8	113,723	41.7	41.7	46.5
1 to 19 employees	63,648	5.0	14.2	64.4	90,465	33.2	74.9	83.4
20 to 49 employees	30,541	2.4	16.6	75.2	23,062	8.5	83.4	92.9
50 to 99 employees	23,771	1.9	18.5	83.6	9,741	3.6	86.9	96.9
100 to 249 employees	22,608	1.8	20.2	91.6	5,633	2.1	89.0	99.2
250 to 499 employees	12,187	1.0	21.2	95.9	1,325	0.5	89.5	99.7
500 or more employees	11,477	0.9	22.1	100.0	748	0.3	89.8	100.0
<b>Manufacturers</b>	<b>82,924</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>57,821</b>	<b>21.2</b>	<b>21.2</b>	<b>100.0</b>
no. employees unknown (3)	33,249	2.6	2.6	40.1	17,707	6.5	6.5	30.6
1 to 19 employees	6,595	0.5	3.1	48.0	20,137	7.4	13.9	65.5
20 to 49 employees	8,309	0.7	3.8	58.1	10,643	3.9	17.8	83.9
50 to 99 employees	8,659	0.7	4.4	68.5	5,353	2.0	19.8	93.1
100 to 249 employees	13,168	1.0	5.5	84.4	3,122	1.1	20.9	98.5
250 to 499 employees	6,429	0.5	6.0	92.1	670	0.2	21.1	99.7
500 or more employees	6,515	0.5	6.5	100.0	189	0.1	21.2	100.0
<b>Wholesalers</b>	<b>116,343</b>	<b>9.1</b>	<b>9.1</b>	<b>100.0</b>	<b>79,352</b>	<b>29.1</b>	<b>29.1</b>	<b>100.0</b>
no. employees unknown (3)	40,464	3.2	3.2	34.8	30,886	11.3	11.3	38.9
1 to 19 employees	39,973	3.1	6.3	69.1	38,413	14.1	25.4	87.3
20 to 49 employees	13,948	1.1	7.4	81.1	6,755	2.5	27.9	95.8
50 to 99 employees	11,342	0.9	8.3	90.9	2,086	0.8	28.7	98.5
100 to 249 employees	5,660	0.4	8.7	95.7	972	0.4	29.0	99.7
250 to 499 employees	3,556	0.3	9.0	98.8	187	0.1	29.1	99.9
500 or more employees	1,401	0.1	9.1	100.0	53	0.0	29.1	100.0
<b>Other companies (4)</b>	<b>82,879</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>107,524</b>	<b>39.4</b>	<b>39.4</b>	<b>100.0</b>
no. employees unknown (3)	44,201	3.5	3.5	53.3	65,130	23.9	23.9	60.6
1 to 19 employees	17,080	1.3	4.8	73.9	31,915	11.7	35.6	90.3
20 to 49 employees	8,283	0.6	5.4	83.9	5,664	2.1	37.7	95.5
50 to 99 employees	3,770	0.3	5.7	88.5	2,302	0.8	38.5	97.7
100 to 249 employees	3,780	0.3	6.0	93.0	1,539	0.6	39.1	99.1
250 to 499 employees	2,202	0.2	6.2	95.7	468	0.2	39.3	99.5
500 or more employees	3,561	0.3	6.5	100.0	506	0.2	39.4	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1c**  
**Percent Difference Between the 2020 and 2021 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2020	2021	Net Difference	% Difference	2020	2021	Net Difference	% Difference
<b>All identified companies</b>	<b>1,276,856</b>	<b>1,553,994</b>	<b>277,138</b>	<b>21.7</b>	<b>272,571</b>	<b>278,362</b>	<b>5,791</b>	<b>2.1</b>
no. employees unknown (2)	119,676	163,234	43,558	36.4	114,457	118,493	4,036	3.5
1 to 19 employees	67,658	86,213	18,556	27.4	93,112	95,904	2,792	3.0
20 to 49 employees	38,974	48,815	9,841	25.3	27,129	27,081	-48	-0.2
50 to 99 employees	38,033	49,416	11,383	29.9	14,072	13,813	-259	-1.8
100 to 249 employees	95,710	112,022	16,312	17.0	11,673	11,301	-372	-3.2
250 to 499 employees	62,734	81,893	19,159	30.5	4,774	4,649	-125	-2.6
500 or more employees	854,073	1,012,402	158,329	18.5	7,354	7,121	-233	-3.2
<b>Manufacturers</b>	<b>724,934</b>	<b>848,793</b>	<b>123,859</b>	<b>17.1</b>	<b>68,090</b>	<b>68,438</b>	<b>348</b>	<b>0.5</b>
no. employees unknown (2)	33,943	41,213	7,270	21.4	17,901	18,540	639	3.6
1 to 19 employees	6,737	8,131	1,394	20.7	20,524	21,063	539	2.6
20 to 49 employees	9,619	11,557	1,938	20.1	11,742	11,597	-145	-1.2
50 to 99 employees	13,286	15,519	2,233	16.8	7,019	6,798	-221	-3.1
100 to 249 employees	40,219	41,284	1,065	2.6	5,900	5,581	-319	-5.4
250 to 499 employees	27,813	36,301	8,488	30.5	2,279	2,197	-82	-3.6
500 or more employees	593,317	694,788	101,472	17.1	2,725	2,662	-63	-2.3
<b>Wholesalers</b>	<b>328,643</b>	<b>420,158</b>	<b>91,514</b>	<b>27.8</b>	<b>87,756</b>	<b>87,757</b>	<b>1</b>	<b>0.0</b>
no. employees unknown (2)	41,128	61,966	20,838	50.7	31,181	31,743	562	1.8
1 to 19 employees	43,229	52,943	9,713	22.5	39,794	39,719	-75	-0.2
20 to 49 employees	19,290	23,207	3,916	20.3	8,569	8,366	-203	-2.4
50 to 99 employees	17,624	22,908	5,284	30.0	3,659	3,571	-88	-2.4
100 to 249 employees	43,209	55,234	12,026	27.8	2,615	2,499	-116	-4.4
250 to 499 employees	22,523	31,504	8,981	39.9	962	923	-39	-4.1
500 or more employees	141,640	172,396	30,756	21.7	976	936	-40	-4.1
<b>Other companies (3)</b>	<b>223,279</b>	<b>285,043</b>	<b>61,764</b>	<b>27.7</b>	<b>116,725</b>	<b>122,167</b>	<b>5,442</b>	<b>4.7</b>
no. employees unknown (2)	44,605	60,055	15,450	34.6	65,375	68,210	2,835	4.3
1 to 19 employees	17,691	25,139	7,448	42.1	32,794	35,122	2,328	7.1
20 to 49 employees	10,064	14,051	3,987	39.6	6,818	7,118	300	4.4
50 to 99 employees	7,123	10,989	3,866	54.3	3,394	3,444	50	1.5
100 to 249 employees	12,282	15,504	3,222	26.2	3,158	3,221	63	2.0
250 to 499 employees	12,398	14,088	1,690	13.6	1,533	1,529	-4	-0.3
500 or more employees	119,116	145,218	26,102	21.9	3,653	3,523	-130	-3.6
<b>Multiple location companies</b>	<b>994,710</b>	<b>1,189,364</b>	<b>194,654</b>	<b>19.6</b>	<b>27,874</b>	<b>27,586</b>	<b>-288</b>	<b>-1.0</b>
no. employees unknown (2)	1,761	2,143	381	21.7	734	765	31	4.2
1 to 19 employees	4,009	5,404	1,394	34.8	2,647	2,702	55	2.1
20 to 49 employees	8,433	11,597	3,164	37.5	4,067	4,202	135	3.3
50 to 99 employees	14,261	19,031	4,770	33.4	4,331	4,298	-33	-0.8
100 to 249 employees	73,102	85,050	11,948	16.3	6,040	5,865	-175	-2.9
250 to 499 employees	50,547	68,244	17,697	35.0	3,449	3,365	-84	-2.4
500 or more employees	842,596	997,896	155,300	18.4	6,606	6,389	-217	-3.3
<b>Manufacturers</b>	<b>642,010</b>	<b>748,888</b>	<b>106,878</b>	<b>16.6</b>	<b>10,269</b>	<b>10,184</b>	<b>-85</b>	<b>-0.8</b>
no. employees unknown (2)	694	566	-128	-18.4	194	190	-4	-2.1
1 to 19 employees	142	213	71	50.2	387	387	0	0.0
20 to 49 employees	1,310	1,464	154	11.8	1,099	1,163	64	5.8
50 to 99 employees	4,627	4,666	39	0.8	1,666	1,691	25	1.5
100 to 249 employees	27,051	26,873	-178	-0.7	2,778	2,695	-83	-3.0
250 to 499 employees	21,384	28,729	7,345	34.3	1,609	1,582	-27	-1.7
500 or more employees	586,802	686,376	99,575	17.0	2,536	2,476	-60	-2.4
<b>Wholesalers</b>	<b>212,300</b>	<b>267,942</b>	<b>55,642</b>	<b>26.2</b>	<b>8,404</b>	<b>8,287</b>	<b>-117</b>	<b>-1.4</b>
no. employees unknown (2)	664	919	255	38.4	295	317	22	7.5
1 to 19 employees	3,257	4,365	1,109	34.0	1,381	1,407	26	1.9
20 to 49 employees	5,342	7,049	1,707	32.0	1,814	1,804	-10	-0.6
50 to 99 employees	6,282	8,078	1,795	28.6	1,573	1,527	-46	-2.9
100 to 249 employees	37,549	48,141	10,592	28.2	1,643	1,593	-50	-3.0
250 to 499 employees	18,967	28,822	9,855	52.0	775	752	-23	-3.0
500 or more employees	140,239	170,568	30,329	21.6	923	887	-36	-3.9

**Table 1c**  
**Percent Difference Between the 2020 and 2021 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2020	2021	Net Difference	% Difference	2020	2021	Net Difference	% Difference
<b>Other companies (3)</b>	<b>140,400</b>	<b>172,534</b>	<b>32,134</b>	<b>22.9</b>	<b>9,201</b>	<b>9,115</b>	<b>-86</b>	<b>-0.9</b>
no. employees unknown (2)	403	658	255	63.1	245	258	13	5.3
1 to 19 employees	611	825	215	35.2	879	908	29	3.3
20 to 49 employees	1,781	3,084	1,303	73.1	1,154	1,235	81	7.0
50 to 99 employees	3,352	6,287	2,935	87.6	1,092	1,080	-12	-1.1
100 to 249 employees	8,502	10,036	1,534	18.0	1,619	1,577	-42	-2.6
250 to 499 employees	10,196	10,693	497	4.9	1,065	1,031	-34	-3.2
500 or more employees	115,555	140,951	25,396	22.0	3,147	3,026	-121	-3.8
<b>Single location companies</b>	<b>282,146</b>	<b>364,630</b>	<b>82,484</b>	<b>29.2</b>	<b>244,697</b>	<b>250,776</b>	<b>6,079</b>	<b>2.5</b>
no. employees unknown (2)	117,915	161,091	43,176	36.6	113,723	117,728	4,005	3.5
1 to 19 employees	63,648	80,809	17,161	27.0	90,465	93,202	2,737	3.0
20 to 49 employees	30,541	37,218	6,678	21.9	23,062	22,879	-183	-0.8
50 to 99 employees	23,771	30,385	6,613	27.8	9,741	9,515	-226	-2.3
100 to 249 employees	22,608	26,972	4,364	19.3	5,633	5,436	-197	-3.5
250 to 499 employees	12,187	13,648	1,462	12.0	1,325	1,284	-41	-3.1
500 or more employees	11,477	14,506	3,029	26.4	748	732	-16	-2.1
<b>Manufacturers</b>	<b>82,924</b>	<b>99,905</b>	<b>16,981</b>	<b>20.5</b>	<b>57,821</b>	<b>58,254</b>	<b>433</b>	<b>0.7</b>
no. employees unknown (2)	33,249	40,647	7,398	22.2	17,707	18,350	643	3.6
1 to 19 employees	6,595	7,918	1,323	20.1	20,137	20,676	539	2.7
20 to 49 employees	8,309	10,093	1,784	21.5	10,643	10,434	-209	-2.0
50 to 99 employees	8,659	10,853	2,194	25.3	5,353	5,107	-246	-4.6
100 to 249 employees	13,168	14,411	1,243	9.4	3,122	2,886	-236	-7.6
250 to 499 employees	6,429	7,572	1,143	17.8	670	615	-55	-8.2
500 or more employees	6,515	8,412	1,897	29.1	189	186	-3	-1.6
<b>Wholesalers</b>	<b>116,343</b>	<b>152,215</b>	<b>35,872</b>	<b>30.8</b>	<b>79,352</b>	<b>79,470</b>	<b>118</b>	<b>0.1</b>
no. employees unknown (2)	40,464	61,047	20,583	50.9	30,886	31,426	540	1.7
1 to 19 employees	39,973	48,577	8,605	21.5	38,413	38,312	-101	-0.3
20 to 49 employees	13,948	16,158	2,209	15.8	6,755	6,562	-193	-2.9
50 to 99 employees	11,342	14,831	3,489	30.8	2,086	2,044	-42	-2.0
100 to 249 employees	5,660	7,093	1,433	25.3	972	906	-66	-6.8
250 to 499 employees	3,556	2,682	-874	-24.6	187	171	-16	-8.6
500 or more employees	1,401	1,828	427	30.5	53	49	-4	-7.5
<b>Other companies (3)</b>	<b>82,879</b>	<b>112,509</b>	<b>29,630</b>	<b>35.8</b>	<b>107,524</b>	<b>113,052</b>	<b>5,528</b>	<b>5.1</b>
no. employees unknown (2)	44,201	59,397	15,196	34.4	65,130	67,952	2,822	4.3
1 to 19 employees	17,080	24,314	7,233	42.3	31,915	34,214	2,299	7.2
20 to 49 employees	8,283	10,968	2,684	32.4	5,664	5,883	219	3.9
50 to 99 employees	3,770	4,701	931	24.7	2,302	2,364	62	2.7
100 to 249 employees	3,780	5,468	1,688	44.6	1,539	1,644	105	6.8
250 to 499 employees	2,202	3,395	1,193	54.2	468	498	30	6.4
500 or more employees	3,561	4,266	705	19.8	506	497	-9	-1.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020 or 2021.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1d**  
**2021 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>2,440,061</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>226,662</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	232,763	9.5	9.5	9.5	85,957	37.9	37.9	37.9
1 to 19 employees	158,635	6.5	16.0	16.0	90,443	39.9	77.8	77.8
20 to 49 employees	104,585	4.3	20.3	20.3	21,070	9.3	87.1	87.1
50 to 99 employees	92,726	3.8	24.1	24.1	10,757	4.7	91.9	91.9
100 to 249 employees	125,410	5.1	29.3	29.3	8,932	3.9	95.8	95.8
250 to 499 employees	124,722	5.1	34.4	34.4	3,821	1.7	97.5	97.5
500 or more employees	1,601,221	65.6	100.0	100.0	5,682	2.5	100.0	100.0
<b>Manufacturers</b>	<b>959,825</b>	<b>39.3</b>	<b>39.3</b>	<b>100.0</b>	<b>40,057</b>	<b>17.7</b>	<b>17.7</b>	<b>100.0</b>
no. employees unknown (3)	42,296	1.7	1.7	4.4	8,748	3.9	3.9	21.8
1 to 19 employees	8,910	0.4	2.1	5.3	11,581	5.1	9.0	50.8
20 to 49 employees	9,211	0.4	2.5	6.3	6,609	2.9	11.9	67.2
50 to 99 employees	13,997	0.6	3.0	7.8	4,470	2.0	13.9	78.4
100 to 249 employees	35,896	1.5	4.5	11.5	4,308	1.9	15.8	89.2
250 to 499 employees	42,066	1.7	6.2	15.9	1,911	0.8	16.6	93.9
500 or more employees	807,449	33.1	39.3	100.0	2,430	1.1	17.7	100.0
<b>Wholesalers</b>	<b>916,299</b>	<b>37.6</b>	<b>37.6</b>	<b>100.0</b>	<b>87,011</b>	<b>38.4</b>	<b>38.4</b>	<b>100.0</b>
no. employees unknown (3)	89,945	3.7	3.7	9.8	29,890	13.2	13.2	34.4
1 to 19 employees	116,822	4.8	8.5	22.6	42,693	18.8	32.0	83.4
20 to 49 employees	68,094	2.8	11.3	30.0	7,545	3.3	35.4	92.1
50 to 99 employees	61,714	2.5	13.8	36.7	3,166	1.4	36.7	95.7
100 to 249 employees	73,985	3.0	16.8	44.8	2,105	0.9	37.7	98.1
250 to 499 employees	59,649	2.4	19.3	51.3	774	0.3	38.0	99.0
500 or more employees	446,091	18.3	37.6	100.0	838	0.4	38.4	100.0
<b>Other companies (4)</b>	<b>563,937</b>	<b>23.1</b>	<b>23.1</b>	<b>100.0</b>	<b>99,594</b>	<b>43.9</b>	<b>43.9</b>	<b>100.0</b>
no. employees unknown (3)	100,521	4.1	4.1	17.8	47,319	20.9	20.9	47.5
1 to 19 employees	32,903	1.3	5.5	23.7	36,169	16.0	36.8	83.8
20 to 49 employees	27,280	1.1	6.6	28.5	6,916	3.1	39.9	90.8
50 to 99 employees	17,015	0.7	7.3	31.5	3,121	1.4	41.3	93.9
100 to 249 employees	15,528	0.6	7.9	34.3	2,519	1.1	42.4	96.4
250 to 499 employees	23,008	0.9	8.9	38.3	1,136	0.5	42.9	97.6
500 or more employees	347,681	14.2	23.1	100.0	2,414	1.1	43.9	100.0
<b>Multiple location companies</b>	<b>1,828,182</b>	<b>74.9</b>	<b>74.9</b>	<b>100.0</b>	<b>21,178</b>	<b>9.3</b>	<b>9.3</b>	<b>100.0</b>
no. employees unknown (3)	2,790	0.1	0.1	0.2	390	0.2	0.2	1.8
1 to 19 employees	9,044	0.4	0.5	0.6	2,201	1.0	1.1	12.2
20 to 49 employees	18,477	0.8	1.2	1.7	3,154	1.4	2.5	27.1
50 to 99 employees	42,201	1.7	3.0	4.0	3,179	1.4	3.9	42.1
100 to 249 employees	74,568	3.1	6.0	8.0	4,486	2.0	5.9	63.3
250 to 499 employees	95,267	3.9	9.9	13.3	2,686	1.2	7.1	76.0
500 or more employees	1,585,836	65.0	74.9	100.0	5,082	2.2	9.3	100.0
<b>Manufacturers</b>	<b>864,335</b>	<b>35.4</b>	<b>35.4</b>	<b>100.0</b>	<b>7,904</b>	<b>3.5</b>	<b>3.5</b>	<b>100.0</b>
no. employees unknown (3)	476	0.0	0.0	0.1	81	0.0	0.0	1.0
1 to 19 employees	237	0.0	0.0	0.1	210	0.1	0.1	3.7
20 to 49 employees	1,306	0.1	0.1	0.2	718	0.3	0.4	12.8
50 to 99 employees	6,146	0.3	0.3	0.9	1,147	0.5	1.0	27.3
100 to 249 employees	22,227	0.9	1.2	3.5	2,104	0.9	1.9	53.9
250 to 499 employees	31,466	1.3	2.5	7.2	1,372	0.6	2.5	71.3
500 or more employees	802,476	32.9	35.4	100.0	2,272	1.0	3.5	100.0
<b>Wholesalers</b>	<b>580,196</b>	<b>23.8</b>	<b>23.8</b>	<b>100.0</b>	<b>6,661</b>	<b>2.9</b>	<b>2.9</b>	<b>100.0</b>
no. employees unknown (3)	2,134	0.1	0.1	0.4	197	0.1	0.1	3.0
1 to 19 employees	7,459	0.3	0.4	1.7	1,211	0.5	0.6	21.1
20 to 49 employees	14,854	0.6	1.0	4.2	1,417	0.6	1.2	42.4
50 to 99 employees	25,675	1.1	2.1	8.6	1,194	0.5	1.8	60.3
100 to 249 employees	44,816	1.8	3.9	16.4	1,246	0.5	2.3	79.0
250 to 499 employees	44,214	1.8	5.7	24.0	605	0.3	2.6	88.1
500 or more employees	441,044	18.1	23.8	100.0	791	0.3	2.9	100.0

**Table 1d**  
**2021 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>383,651</b>	<b>15.7</b>	<b>15.7</b>	<b>100.0</b>	<b>6,613</b>	<b>2.9</b>	<b>2.9</b>	<b>100.0</b>
no. employees unknown (3)	180	0.0	0.0	0.0	112	0.0	0.0	1.7
1 to 19 employees	1,347	0.1	0.1	0.4	780	0.3	0.4	13.5
20 to 49 employees	2,317	0.1	0.2	1.0	1,019	0.4	0.8	28.9
50 to 99 employees	10,380	0.4	0.6	3.7	838	0.4	1.2	41.6
100 to 249 employees	7,525	0.3	0.9	5.7	1,136	0.5	1.7	58.7
250 to 499 employees	19,586	0.8	1.7	10.8	709	0.3	2.0	69.5
500 or more employees	342,315	14.0	15.7	100.0	2,019	0.9	2.9	100.0
<b>Single location companies</b>	<b>611,879</b>	<b>25.1</b>	<b>25.1</b>	<b>100.0</b>	<b>205,484</b>	<b>90.7</b>	<b>90.7</b>	<b>100.0</b>
no. employees unknown (3)	229,973	9.4	9.4	37.6	85,567	37.8	37.8	41.6
1 to 19 employees	149,591	6.1	15.6	62.0	88,242	38.9	76.7	84.6
20 to 49 employees	86,108	3.5	19.1	76.1	17,916	7.9	84.6	93.3
50 to 99 employees	50,525	2.1	21.2	84.4	7,578	3.3	87.9	97.0
100 to 249 employees	50,842	2.1	23.2	92.7	4,446	2.0	89.9	99.2
250 to 499 employees	29,455	1.2	24.4	97.5	1,135	0.5	90.4	99.7
500 or more employees	15,385	0.6	25.1	100.0	600	0.3	90.7	100.0
<b>Manufacturers</b>	<b>95,490</b>	<b>3.9</b>	<b>3.9</b>	<b>100.0</b>	<b>32,153</b>	<b>14.2</b>	<b>14.2</b>	<b>100.0</b>
no. employees unknown (3)	41,820	1.7	1.7	43.8	8,667	3.8	3.8	27.0
1 to 19 employees	8,673	0.4	2.1	52.9	11,371	5.0	8.8	62.3
20 to 49 employees	7,904	0.3	2.4	61.2	5,891	2.6	11.4	80.6
50 to 99 employees	7,851	0.3	2.7	69.4	3,323	1.5	12.9	91.0
100 to 249 employees	13,669	0.6	3.3	83.7	2,204	1.0	13.9	97.8
250 to 499 employees	10,599	0.4	3.7	94.8	539	0.2	14.1	99.5
500 or more employees	4,973	0.2	3.9	100.0	158	0.1	14.2	100.0
<b>Wholesalers</b>	<b>336,104</b>	<b>13.8</b>	<b>13.8</b>	<b>100.0</b>	<b>80,350</b>	<b>35.4</b>	<b>35.4</b>	<b>100.0</b>
no. employees unknown (3)	87,811	3.6	3.6	26.1	29,693	13.1	13.1	37.0
1 to 19 employees	109,363	4.5	8.1	58.7	41,482	18.3	31.4	88.6
20 to 49 employees	53,240	2.2	10.3	74.5	6,128	2.7	34.1	96.2
50 to 99 employees	36,038	1.5	11.7	85.2	1,972	0.9	35.0	98.7
100 to 249 employees	29,170	1.2	12.9	93.9	859	0.4	35.4	99.7
250 to 499 employees	15,435	0.6	13.6	98.5	169	0.1	35.4	99.9
500 or more employees	5,046	0.2	13.8	100.0	47	0.0	35.4	100.0
<b>Other companies (4)</b>	<b>180,286</b>	<b>7.4</b>	<b>7.4</b>	<b>100.0</b>	<b>92,981</b>	<b>41.0</b>	<b>41.0</b>	<b>100.0</b>
no. employees unknown (3)	100,342	4.1	4.1	55.7	47,207	20.8	20.8	50.8
1 to 19 employees	31,556	1.3	5.4	73.2	35,389	15.6	36.4	88.8
20 to 49 employees	24,963	1.0	6.4	87.0	5,897	2.6	39.0	95.2
50 to 99 employees	6,635	0.3	6.7	90.7	2,283	1.0	40.0	97.6
100 to 249 employees	8,003	0.3	7.0	95.1	1,383	0.6	40.7	99.1
250 to 499 employees	3,421	0.1	7.2	97.0	427	0.2	40.8	99.6
500 or more employees	5,366	0.2	7.4	100.0	395	0.2	41.0	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 1e**  
**2020 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>2,024,454</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>221,580</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	182,194	9.0	9.0	9.0	82,806	37.4	37.4	37.4
1 to 19 employees	126,744	6.3	15.3	15.3	88,095	39.8	77.1	77.1
20 to 49 employees	76,640	3.8	19.0	19.0	20,857	9.4	86.5	86.5
50 to 99 employees	69,192	3.4	22.5	22.5	10,683	4.8	91.4	91.4
100 to 249 employees	109,104	5.4	27.9	27.9	9,205	4.2	95.5	95.5
250 to 499 employees	86,919	4.3	32.1	32.1	3,857	1.7	97.3	97.3
500 or more employees	1,373,661	67.9	100.0	100.0	6,077	2.7	100.0	100.0
<b>Manufacturers</b>	<b>791,505</b>	<b>39.1</b>	<b>39.1</b>	<b>100.0</b>	<b>39,407</b>	<b>17.8</b>	<b>17.8</b>	<b>100.0</b>
no. employees unknown (3)	33,914	1.7	1.7	4.3	8,545	3.9	3.9	21.7
1 to 19 employees	7,917	0.4	2.1	5.3	11,158	5.0	8.9	50.0
20 to 49 employees	7,634	0.4	2.4	6.2	6,439	2.9	11.8	66.3
50 to 99 employees	11,355	0.6	3.0	7.7	4,376	2.0	13.8	77.4
100 to 249 employees	29,487	1.5	4.5	11.4	4,442	2.0	15.8	88.7
250 to 499 employees	27,157	1.3	5.8	14.8	1,917	0.9	16.6	93.6
500 or more employees	674,042	33.3	39.1	100.0	2,530	1.1	17.8	100.0
<b>Wholesalers</b>	<b>699,709</b>	<b>34.6</b>	<b>34.6</b>	<b>100.0</b>	<b>87,542</b>	<b>39.5</b>	<b>39.5</b>	<b>100.0</b>
no. employees unknown (3)	66,486	3.3	3.3	9.5	29,699	13.4	13.4	33.9
1 to 19 employees	93,942	4.6	7.9	22.9	43,055	19.4	32.8	83.1
20 to 49 employees	54,088	2.7	10.6	30.7	7,728	3.5	36.3	91.9
50 to 99 employees	48,223	2.4	13.0	37.5	3,193	1.4	37.8	95.6
100 to 249 employees	61,949	3.1	16.0	46.4	2,202	1.0	38.8	98.1
250 to 499 employees	41,482	2.0	18.1	52.3	785	0.4	39.1	99.0
500 or more employees	333,539	16.5	34.6	100.0	880	0.4	39.5	100.0
<b>Other companies (4)</b>	<b>533,240</b>	<b>26.3</b>	<b>26.3</b>	<b>100.0</b>	<b>94,631</b>	<b>42.7</b>	<b>42.7</b>	<b>100.0</b>
no. employees unknown (3)	81,794	4.0	4.0	15.3	44,562	20.1	20.1	47.1
1 to 19 employees	24,885	1.2	5.3	20.0	33,882	15.3	35.4	82.9
20 to 49 employees	14,918	0.7	6.0	22.8	6,690	3.0	38.4	90.0
50 to 99 employees	9,615	0.5	6.5	24.6	3,114	1.4	39.8	93.3
100 to 249 employees	17,667	0.9	7.4	27.9	2,561	1.2	41.0	96.0
250 to 499 employees	18,279	0.9	8.3	31.3	1,155	0.5	41.5	97.2
500 or more employees	366,081	18.1	26.3	100.0	2,667	1.2	42.7	100.0
<b>Multiple location companies</b>	<b>1,542,734</b>	<b>76.2</b>	<b>76.2</b>	<b>100.0</b>	<b>21,272</b>	<b>9.6</b>	<b>9.6</b>	<b>100.0</b>
no. employees unknown (3)	2,340	0.1	0.1	0.2	419	0.2	0.2	2.0
1 to 19 employees	7,745	0.4	0.5	0.7	2,092	0.9	1.1	11.8
20 to 49 employees	14,864	0.7	1.2	1.6	3,045	1.4	2.5	26.1
50 to 99 employees	26,785	1.3	2.6	3.4	3,093	1.4	3.9	40.7
100 to 249 employees	69,574	3.4	6.0	7.9	4,539	2.0	6.0	62.0
250 to 499 employees	60,843	3.0	9.0	11.8	2,696	1.2	7.2	74.7
500 or more employees	1,360,582	67.2	76.2	100.0	5,388	2.4	9.6	100.0
<b>Manufacturers</b>	<b>714,211</b>	<b>35.3</b>	<b>35.3</b>	<b>100.0</b>	<b>7,859</b>	<b>3.5</b>	<b>3.5</b>	<b>100.0</b>
no. employees unknown (3)	503	0.0	0.0	0.1	93	0.0	0.0	1.2
1 to 19 employees	227	0.0	0.0	0.1	204	0.1	0.1	3.8
20 to 49 employees	1,120	0.1	0.1	0.3	674	0.3	0.4	12.4
50 to 99 employees	4,618	0.2	0.3	0.9	1,071	0.5	0.9	26.0
100 to 249 employees	19,212	0.9	1.3	3.6	2,105	0.9	1.9	52.8
250 to 499 employees	20,164	1.0	2.3	6.4	1,360	0.6	2.5	70.1
500 or more employees	668,367	33.0	35.3	100.0	2,352	1.1	3.5	100.0
<b>Wholesalers</b>	<b>432,584</b>	<b>21.4</b>	<b>21.4</b>	<b>100.0</b>	<b>6,725</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	1,686	0.1	0.1	0.4	191	0.1	0.1	2.8
1 to 19 employees	6,054	0.3	0.4	1.8	1,180	0.5	0.6	20.4
20 to 49 employees	11,996	0.6	1.0	4.6	1,432	0.6	1.3	41.7
50 to 99 employees	18,869	0.9	1.9	8.9	1,210	0.5	1.8	59.7
100 to 249 employees	39,171	1.9	3.8	18.0	1,279	0.6	2.4	78.7
250 to 499 employees	25,408	1.3	5.1	23.9	607	0.3	2.7	87.7
500 or more employees	329,399	16.3	21.4	100.0	826	0.4	3.0	100.0

**Table 1e**  
**2020 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>395,938</b>	<b>19.6</b>	<b>19.6</b>	<b>100.0</b>	<b>6,688</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	152	0.0	0.0	0.0	135	0.1	0.1	2.0
1 to 19 employees	1,464	0.1	0.1	0.4	708	0.3	0.4	12.6
20 to 49 employees	1,748	0.1	0.2	0.8	939	0.4	0.8	26.6
50 to 99 employees	3,298	0.2	0.3	1.7	812	0.4	1.2	38.8
100 to 249 employees	11,190	0.6	0.9	4.5	1,155	0.5	1.7	56.1
250 to 499 employees	15,271	0.8	1.6	8.4	729	0.3	2.0	67.0
500 or more employees	362,816	17.9	19.6	100.0	2,210	1.0	3.0	100.0
<b>Single location companies</b>	<b>481,720</b>	<b>23.8</b>	<b>23.8</b>	<b>100.0</b>	<b>200,308</b>	<b>90.4</b>	<b>90.4</b>	<b>100.0</b>
no. employees unknown (3)	179,854	8.9	8.9	37.3	82,387	37.2	37.2	41.1
1 to 19 employees	118,998	5.9	14.8	62.0	86,003	38.8	76.0	84.1
20 to 49 employees	61,776	3.1	17.8	74.9	17,812	8.0	84.0	93.0
50 to 99 employees	42,407	2.1	19.9	83.7	7,590	3.4	87.5	96.7
100 to 249 employees	39,530	2.0	21.9	91.9	4,666	2.1	89.6	99.1
250 to 499 employees	26,076	1.3	23.1	97.3	1,161	0.5	90.1	99.7
500 or more employees	13,079	0.6	23.8	100.0	689	0.3	90.4	100.0
<b>Manufacturers</b>	<b>77,294</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>	<b>31,548</b>	<b>14.2</b>	<b>14.2</b>	<b>100.0</b>
no. employees unknown (3)	33,411	1.7	1.7	43.2	8,452	3.8	3.8	26.8
1 to 19 employees	7,690	0.4	2.0	53.2	10,954	4.9	8.8	61.5
20 to 49 employees	6,514	0.3	2.4	61.6	5,765	2.6	11.4	79.8
50 to 99 employees	6,736	0.3	2.7	70.3	3,305	1.5	12.9	90.3
100 to 249 employees	10,275	0.5	3.2	83.6	2,337	1.1	13.9	97.7
250 to 499 employees	6,993	0.3	3.5	92.7	557	0.3	14.2	99.4
500 or more employees	5,675	0.3	3.8	100.0	178	0.1	14.2	100.0
<b>Wholesalers</b>	<b>267,124</b>	<b>13.2</b>	<b>13.2</b>	<b>100.0</b>	<b>80,817</b>	<b>36.5</b>	<b>36.5</b>	<b>100.0</b>
no. employees unknown (3)	64,800	3.2	3.2	24.3	29,508	13.3	13.3	36.5
1 to 19 employees	87,888	4.3	7.5	57.2	41,875	18.9	32.2	88.3
20 to 49 employees	42,092	2.1	9.6	72.9	6,296	2.8	35.1	96.1
50 to 99 employees	29,354	1.4	11.1	83.9	1,983	0.9	36.0	98.6
100 to 249 employees	22,778	1.1	12.2	92.4	923	0.4	36.4	99.7
250 to 499 employees	16,074	0.8	13.0	98.5	178	0.1	36.4	99.9
500 or more employees	4,140	0.2	13.2	100.0	54	0.0	36.5	100.0
<b>Other companies (4)</b>	<b>137,302</b>	<b>6.8</b>	<b>6.8</b>	<b>100.0</b>	<b>87,943</b>	<b>39.7</b>	<b>39.7</b>	<b>100.0</b>
no. employees unknown (3)	81,642	4.0	4.0	59.5	44,427	20.1	20.1	50.5
1 to 19 employees	23,421	1.2	5.2	76.5	33,174	15.0	35.0	88.2
20 to 49 employees	13,171	0.7	5.8	86.1	5,751	2.6	37.6	94.8
50 to 99 employees	6,317	0.3	6.2	90.7	2,302	1.0	38.7	97.4
100 to 249 employees	6,477	0.3	6.5	95.4	1,406	0.6	39.3	99.0
250 to 499 employees	3,009	0.1	6.6	97.6	426	0.2	39.5	99.5
500 or more employees	3,265	0.2	6.8	100.0	457	0.2	39.7	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1f**  
**Percent Difference Between the 2020 and 2021 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2020	2021	Net Difference	% Difference	2020	2021	Net Difference	% Difference
<b>All identified companies</b>	<b>2,024,454</b>	<b>2,440,061</b>	<b>415,607</b>	<b>20.5</b>	<b>221,580</b>	<b>226,662</b>	<b>5,082</b>	<b>2.3</b>
no. employees unknown (2)	182,194	232,763	50,569	27.8	82,806	85,957	3,151	3.8
1 to 19 employees	126,744	158,635	31,891	25.2	88,095	90,443	2,348	2.7
20 to 49 employees	76,640	104,585	27,945	36.5	20,857	21,070	213	1.0
50 to 99 employees	69,192	92,726	23,533	34.0	10,683	10,757	74	0.7
100 to 249 employees	109,104	125,410	16,306	14.9	9,205	8,932	-273	-3.0
250 to 499 employees	86,919	124,722	37,803	43.5	3,857	3,821	-36	-0.9
500 or more employees	1,373,661	1,601,221	227,560	16.6	6,077	5,682	-395	-6.5
<b>Manufacturers</b>	<b>791,505</b>	<b>959,825</b>	<b>168,319</b>	<b>21.3</b>	<b>39,407</b>	<b>40,057</b>	<b>650</b>	<b>1.6</b>
no. employees unknown (2)	33,914	42,296	8,382	24.7	8,545	8,748	203	2.4
1 to 19 employees	7,917	8,910	994	12.6	11,158	11,581	423	3.8
20 to 49 employees	7,634	9,211	1,577	20.7	6,439	6,609	170	2.6
50 to 99 employees	11,355	13,997	2,642	23.3	4,376	4,470	94	2.1
100 to 249 employees	29,487	35,896	6,409	21.7	4,442	4,308	-134	-3.0
250 to 499 employees	27,157	42,066	14,908	54.9	1,917	1,911	-6	-0.3
500 or more employees	674,042	807,449	133,407	19.8	2,530	2,430	-100	-4.0
<b>Wholesalers</b>	<b>699,709</b>	<b>916,299</b>	<b>216,591</b>	<b>31.0</b>	<b>87,542</b>	<b>87,011</b>	<b>-531</b>	<b>-0.6</b>
no. employees unknown (2)	66,486	89,945	23,459	35.3	29,699	29,890	191	0.6
1 to 19 employees	93,942	116,822	22,880	24.4	43,055	42,693	-362	-0.8
20 to 49 employees	54,088	68,094	14,006	25.9	7,728	7,545	-183	-2.4
50 to 99 employees	48,223	61,714	13,491	28.0	3,193	3,166	-27	-0.8
100 to 249 employees	61,949	73,985	12,036	19.4	2,202	2,105	-97	-4.4
250 to 499 employees	41,482	59,649	18,166	43.8	785	774	-11	-1.4
500 or more employees	333,539	446,091	112,552	33.7	880	838	-42	-4.8
<b>Other companies (3)</b>	<b>533,240</b>	<b>563,937</b>	<b>30,696</b>	<b>5.8</b>	<b>94,631</b>	<b>99,594</b>	<b>4,963</b>	<b>5.2</b>
no. employees unknown (2)	81,794	100,521	18,727	22.9	44,562	47,319	2,757	6.2
1 to 19 employees	24,885	32,903	8,018	32.2	33,882	36,169	2,287	6.7
20 to 49 employees	14,918	27,280	12,361	82.9	6,690	6,916	226	3.4
50 to 99 employees	9,615	17,015	7,401	77.0	3,114	3,121	7	0.2
100 to 249 employees	17,667	15,528	-2,140	-12.1	2,561	2,519	-42	-1.6
250 to 499 employees	18,279	23,008	4,728	25.9	1,155	1,136	-19	-1.6
500 or more employees	366,081	347,681	-18,399	-5.0	2,667	2,414	-253	-9.5
<b>Multiple location companies</b>	<b>1,542,734</b>	<b>1,828,182</b>	<b>285,448</b>	<b>18.5</b>	<b>21,272</b>	<b>21,178</b>	<b>-94</b>	<b>-0.4</b>
no. employees unknown (2)	2,340	2,790	450	19.2	419	390	-29	-6.9
1 to 19 employees	7,745	9,044	1,298	16.8	2,092	2,201	109	5.2
20 to 49 employees	14,864	18,477	3,613	24.3	3,045	3,154	109	3.6
50 to 99 employees	26,785	42,201	15,416	57.6	3,093	3,179	86	2.8
100 to 249 employees	69,574	74,568	4,994	7.2	4,539	4,486	-53	-1.2
250 to 499 employees	60,843	95,267	34,423	56.6	2,696	2,686	-10	-0.4
500 or more employees	1,360,582	1,585,836	225,254	16.6	5,388	5,082	-306	-5.7
<b>Manufacturers</b>	<b>714,211</b>	<b>864,335</b>	<b>150,124</b>	<b>21.0</b>	<b>7,859</b>	<b>7,904</b>	<b>45</b>	<b>0.6</b>
no. employees unknown (2)	503	476	-26	-5.2	93	81	-12	-12.9
1 to 19 employees	227	237	10	4.3	204	210	6	2.9
20 to 49 employees	1,120	1,306	186	16.6	674	718	44	6.5
50 to 99 employees	4,618	6,146	1,527	33.1	1,071	1,147	76	7.1
100 to 249 employees	19,212	22,227	3,015	15.7	2,105	2,104	-1	0.0
250 to 499 employees	20,164	31,466	11,302	56.0	1,360	1,372	12	0.9
500 or more employees	668,367	802,476	134,109	20.1	2,352	2,272	-80	-3.4
<b>Wholesalers</b>	<b>432,584</b>	<b>580,196</b>	<b>147,612</b>	<b>34.1</b>	<b>6,725</b>	<b>6,661</b>	<b>-64</b>	<b>-1.0</b>
no. employees unknown (2)	1,686	2,134	448	26.6	191	197	6	3.1
1 to 19 employees	6,054	7,459	1,405	23.2	1,180	1,211	31	2.6
20 to 49 employees	11,996	14,854	2,858	23.8	1,432	1,417	-15	-1.0
50 to 99 employees	18,869	25,675	6,806	36.1	1,210	1,194	-16	-1.3
100 to 249 employees	39,171	44,816	5,644	14.4	1,279	1,246	-33	-2.6
250 to 499 employees	25,408	44,214	18,806	74.0	607	605	-2	-0.3
500 or more employees	329,399	441,044	111,645	33.9	826	791	-35	-4.2

**Table 1f**  
**Percent Difference Between the 2020 and 2021 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2020	2021	Net Difference	% Difference	2020	2021	Net Difference	% Difference
<b>Other companies (3)</b>	<b>395,938</b>	<b>383,651</b>	<b>-12,287</b>	<b>-3.1</b>	<b>6,688</b>	<b>6,613</b>	<b>-75</b>	<b>-1.1</b>
no. employees unknown (2)	152	180	28	18.5	135	112	-23	-17.0
1 to 19 employees	1,464	1,347	-117	-8.0	708	780	72	10.2
20 to 49 employees	1,748	2,317	569	32.6	939	1,019	80	8.5
50 to 99 employees	3,298	10,380	7,082	214.8	812	838	26	3.2
100 to 249 employees	11,190	7,525	-3,665	-32.8	1,155	1,136	-19	-1.6
250 to 499 employees	15,271	19,586	4,316	28.3	729	709	-20	-2.7
500 or more employees	362,816	342,315	-20,501	-5.7	2,210	2,019	-191	-8.6
<b>Single location companies</b>	<b>481,720</b>	<b>611,879</b>	<b>130,159</b>	<b>27.0</b>	<b>200,308</b>	<b>205,484</b>	<b>5,176</b>	<b>2.6</b>
no. employees unknown (2)	179,854	229,973	50,119	27.9	82,387	85,567	3,180	3.9
1 to 19 employees	118,998	149,591	30,593	25.7	86,003	88,242	2,239	2.6
20 to 49 employees	61,776	86,108	24,332	39.4	17,812	17,916	104	0.6
50 to 99 employees	42,407	50,525	8,118	19.1	7,590	7,578	-12	-0.2
100 to 249 employees	39,530	50,842	11,311	28.6	4,666	4,446	-220	-4.7
250 to 499 employees	26,076	29,455	3,380	13.0	1,161	1,135	-26	-2.2
500 or more employees	13,079	15,385	2,306	17.6	689	600	-89	-12.9
<b>Manufacturers</b>	<b>77,294</b>	<b>95,490</b>	<b>18,196</b>	<b>23.5</b>	<b>31,548</b>	<b>32,153</b>	<b>605</b>	<b>1.9</b>
no. employees unknown (2)	33,411	41,820	8,409	25.2	8,452	8,667	215	2.5
1 to 19 employees	7,690	8,673	984	12.8	10,954	11,371	417	3.8
20 to 49 employees	6,514	7,904	1,391	21.4	5,765	5,891	126	2.2
50 to 99 employees	6,736	7,851	1,115	16.5	3,305	3,323	18	0.5
100 to 249 employees	10,275	13,669	3,394	33.0	2,337	2,204	-133	-5.7
250 to 499 employees	6,993	10,599	3,606	51.6	557	539	-18	-3.2
500 or more employees	5,675	4,973	-702	-12.4	178	158	-20	-11.2
<b>Wholesalers</b>	<b>267,124</b>	<b>336,104</b>	<b>68,979</b>	<b>25.8</b>	<b>80,817</b>	<b>80,350</b>	<b>-467</b>	<b>-0.6</b>
no. employees unknown (2)	64,800	87,811	23,011	35.5	29,508	29,693	185	0.6
1 to 19 employees	87,888	109,363	21,475	24.4	41,875	41,482	-393	-0.9
20 to 49 employees	42,092	53,240	11,149	26.5	6,296	6,128	-168	-2.7
50 to 99 employees	29,354	36,038	6,685	22.8	1,983	1,972	-11	-0.6
100 to 249 employees	22,778	29,170	6,392	28.1	923	859	-64	-6.9
250 to 499 employees	16,074	15,435	-639	-4.0	178	169	-9	-5.1
500 or more employees	4,140	5,046	907	21.9	54	47	-7	-13
<b>Other companies (3)</b>	<b>137,302</b>	<b>180,286</b>	<b>42,984</b>	<b>31.3</b>	<b>87,943</b>	<b>92,981</b>	<b>5,038</b>	<b>5.7</b>
no. employees unknown (2)	81,642	100,342	18,699	22.9	44,427	47,207	2,780	6.3
1 to 19 employees	23,421	31,556	8,134	34.7	33,174	35,389	2,215	6.7
20 to 49 employees	13,171	24,963	11,792	89.5	5,751	5,897	146	2.5
50 to 99 employees	6,317	6,635	318	5.0	2,302	2,283	-19	-0.8
100 to 249 employees	6,477	8,003	1,526	23.6	1,406	1,383	-23	-1.6
250 to 499 employees	3,009	3,421	413	13.7	426	427	1	0.2
500 or more employees	3,265	5,366	2,101	64.4	457	395	-62	-13.6

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020 or 2021.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1g**  
**2021 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>83,214</b>	<b>1,311,576</b>	<b>100.0</b>	<b>2,233,610</b>	<b>100.0</b>
no. employees unknown (2)	15,343	60,640	4.6	140,743	6.3
1 to 19 employees	33,229	36,234	2.8	97,805	4.4
20 to 49 employees	12,518	29,668	2.3	79,200	3.5
50 to 99 employees	7,451	34,949	2.7	84,433	3.8
100 to 249 employees	6,762	99,867	7.6	119,327	5.3
250 to 499 employees	3,074	57,274	4.4	121,385	5.4
500 or more employees	4,837	992,945	75.7	1,590,717	71.2
<b>Manufacturers</b>	<b>25,281</b>	<b>807,922</b>	<b>61.6</b>	<b>942,797</b>	<b>42.2</b>
no. employees unknown (2)	3,335	26,661	2.0	32,498	1.5
1 to 19 employees	5,697	4,281	0.3	6,345	0.3
20 to 49 employees	4,697	6,791	0.5	8,018	0.4
50 to 99 employees	3,638	10,930	0.8	12,749	0.6
100 to 249 employees	3,768	36,032	2.7	35,003	1.6
250 to 499 employees	1,780	34,363	2.6	41,245	1.8
500 or more employees	2,366	688,865	52.5	806,939	36.1
<b>Wholesalers</b>	<b>37,188</b>	<b>311,889</b>	<b>23.8</b>	<b>814,103</b>	<b>36.4</b>
no. employees unknown (2)	6,756	20,454	1.6	51,484	2.3
1 to 19 employees	19,425	25,740	2.0	76,642	3.4
20 to 49 employees	5,330	14,491	1.1	56,414	2.5
50 to 99 employees	2,475	16,079	1.2	56,816	2.5
100 to 249 employees	1,755	50,969	3.9	71,081	3.2
250 to 499 employees	675	15,519	1.2	58,198	2.6
500 or more employees	772	168,637	12.9	443,469	19.9
<b>Other companies (3)</b>	<b>20,745</b>	<b>191,765</b>	<b>14.6</b>	<b>476,709</b>	<b>21.3</b>
no. employees unknown (2)	5,252	13,525	1.0	56,761	2.5
1 to 19 employees	8,107	6,213	0.5	14,818	0.7
20 to 49 employees	2,491	8,385	0.6	14,768	0.7
50 to 99 employees	1,338	7,940	0.6	14,869	0.7
100 to 249 employees	1,239	12,866	1.0	13,243	0.6
250 to 499 employees	619	7,392	0.6	21,942	1.0
500 or more employees	1,699	135,443	10.3	340,309	15.2
<b>Multiple location companies</b>	<b>16,063</b>	<b>1,129,342</b>	<b>86.1</b>	<b>1,807,300</b>	<b>80.9</b>
no. employees unknown (2)	262	1,412	0.1	2,569	0.1
1 to 19 employees	1,145	3,740	0.3	6,900	0.3
20 to 49 employees	2,053	5,917	0.5	16,377	0.7
50 to 99 employees	2,379	15,492	1.2	39,672	1.8
100 to 249 employees	3,531	77,767	5.9	71,771	3.2
250 to 499 employees	2,234	45,486	3.5	93,752	4.2
500 or more employees	4,459	979,527	74.7	1,576,259	70.6
<b>Manufacturers</b>	<b>7,161</b>	<b>737,329</b>	<b>56.2</b>	<b>862,968</b>	<b>38.6</b>
no. employees unknown (2)	68	450	0.0	458	0.0
1 to 19 employees	139	113	0.0	196	0.0
20 to 49 employees	561	1,068	0.1	1,213	0.1
50 to 99 employees	984	3,034	0.2	5,902	0.3
100 to 249 employees	1,894	24,310	1.9	21,859	1.0
250 to 499 employees	1,290	27,307	2.1	31,313	1.4
500 or more employees	2,225	681,047	51.9	802,028	35.9
<b>Wholesalers</b>	<b>5,286</b>	<b>238,754</b>	<b>18.2</b>	<b>571,325</b>	<b>25.6</b>
no. employees unknown (2)	140	827	0.1	1,963	0.1
1 to 19 employees	771	3,276	0.2	6,201	0.3
20 to 49 employees	1,067	3,313	0.3	13,239	0.6
50 to 99 employees	980	6,681	0.5	23,902	1.1
100 to 249 employees	1,058	(D)	(D)	43,278	1.9
250 to 499 employees	537	(D)	(D)	(D)	(D)
500 or more employees	733	166,929	12.7	(D)	(D)

**Table 1g**  
**2021 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>3,616</b>	<b>153,259</b>	<b>11.7</b>	<b>373,007</b>	<b>16.7</b>
no. employees unknown (2)	54	135	0.0	147	0.0
1 to 19 employees	235	351	0.0	503	0.0
20 to 49 employees	425	1,535	0.1	1,925	0.1
50 to 99 employees	415	5,777	0.4	9,869	0.4
100 to 249 employees	579	(D)	(D)	6,634	0.3
250 to 499 employees	407	(D)	(D)	(D)	(D)
500 or more employees	1,501	131,552	10.0	(D)	(D)
<b>Single location companies</b>	<b>67,151</b>	<b>182,234</b>	<b>13.9</b>	<b>426,310</b>	<b>19.1</b>
no. employees unknown (2)	15,081	59,228	4.5	138,174	6.2
1 to 19 employees	32,084	32,493	2.5	90,904	4.1
20 to 49 employees	10,465	23,751	1.8	62,823	2.8
50 to 99 employees	5,072	19,457	1.5	44,761	2.0
100 to 249 employees	3,231	22,099	1.7	47,556	2.1
250 to 499 employees	840	11,787	0.9	27,633	1.2
500 or more employees	378	13,418	1.0	14,459	0.6
<b>Manufacturers</b>	<b>18,120</b>	<b>70,593</b>	<b>5.4</b>	<b>79,829</b>	<b>3.6</b>
no. employees unknown (2)	3,267	26,211	2.0	32,040	1.4
1 to 19 employees	5,558	4,168	0.3	6,148	0.3
20 to 49 employees	4,136	5,723	0.4	6,805	0.3
50 to 99 employees	2,654	7,896	0.6	6,847	0.3
100 to 249 employees	1,874	11,722	0.9	13,145	0.6
250 to 499 employees	490	7,055	0.5	9,933	0.4
500 or more employees	141	7,818	0.6	4,911	0.2
<b>Wholesalers</b>	<b>31,902</b>	<b>73,135</b>	<b>5.6</b>	<b>242,779</b>	<b>10.9</b>
no. employees unknown (2)	6,616	19,627	1.5	49,521	2.2
1 to 19 employees	18,654	22,464	1.7	70,441	3.2
20 to 49 employees	4,263	11,178	0.9	43,175	1.9
50 to 99 employees	1,495	9,398	0.7	32,914	1.5
100 to 249 employees	697	(D)	(D)	27,803	1.2
250 to 499 employees	138	(D)	(D)	(D)	(D)
500 or more employees	39	1,708	0.1	(D)	(D)
<b>Other companies (3)</b>	<b>17,129</b>	<b>38,506</b>	<b>2.9</b>	<b>103,702</b>	<b>4.6</b>
no. employees unknown (2)	5,198	13,390	1.0	56,613	2.5
1 to 19 employees	7,872	5,862	0.4	14,315	0.6
20 to 49 employees	2,066	6,850	0.5	12,843	0.6
50 to 99 employees	923	2,163	0.2	5,000	0.2
100 to 249 employees	660	(D)	(D)	6,609	0.3
250 to 499 employees	212	(D)	(D)	(D)	(D)
500 or more employees	198	3,892	0.3	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1h**  
**2020 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>82,119</b>	<b>1,101,026</b>	<b>100.0</b>	<b>1,869,438</b>	<b>100.0</b>
no. employees unknown (2)	14,890	47,404	4.3	109,442	5.9
1 to 19 employees	32,464	29,495	2.7	78,637	4.2
20 to 49 employees	12,365	24,179	2.2	61,503	3.3
50 to 99 employees	7,355	27,964	2.5	63,093	3.4
100 to 249 employees	6,940	85,286	7.7	104,168	5.6
250 to 499 employees	3,047	45,675	4.1	84,928	4.5
500 or more employees	5,058	841,024	76.4	1,367,668	73.2
<b>Manufacturers</b>	<b>24,768</b>	<b>691,471</b>	<b>62.8</b>	<b>778,126</b>	<b>41.6</b>
no. employees unknown (2)	3,122	22,223	2.0	26,944	1.4
1 to 19 employees	5,409	3,402	0.3	5,770	0.3
20 to 49 employees	4,542	5,777	0.5	6,463	0.3
50 to 99 employees	3,580	9,263	0.8	10,066	0.5
100 to 249 employees	3,884	35,780	3.2	28,370	1.5
250 to 499 employees	1,770	25,963	2.4	26,831	1.4
500 or more employees	2,461	589,062	53.5	673,682	36.0
<b>Wholesalers</b>	<b>37,383</b>	<b>252,015</b>	<b>22.9</b>	<b>621,459</b>	<b>33.2</b>
no. employees unknown (2)	6,692	13,136	1.2	37,864	2.0
1 to 19 employees	19,371	20,622	1.9	61,346	3.3
20 to 49 employees	5,482	11,672	1.1	43,698	2.3
50 to 99 employees	2,500	14,100	1.3	45,282	2.4
100 to 249 employees	1,838	39,936	3.6	60,284	3.2
250 to 499 employees	685	13,050	1.2	40,769	2.2
500 or more employees	815	139,498	12.7	332,215	17.8
<b>Other companies (3)</b>	<b>19,968</b>	<b>157,540</b>	<b>14.3</b>	<b>469,853</b>	<b>25.1</b>
no. employees unknown (2)	5,076	12,046	1.1	44,634	2.4
1 to 19 employees	7,684	5,471	0.5	11,520	0.6
20 to 49 employees	2,341	6,730	0.6	11,341	0.6
50 to 99 employees	1,275	4,600	0.4	7,745	0.4
100 to 249 employees	1,218	9,569	0.9	15,514	0.8
250 to 499 employees	592	6,661	0.6	17,328	0.9
500 or more employees	1,782	112,464	10.2	361,771	19.4
<b>Multiple location companies</b>	<b>16,091</b>	<b>950,790</b>	<b>86.4</b>	<b>1,527,936</b>	<b>81.7</b>
no. employees unknown (2)	275	1,263	0.1	2,204	0.1
1 to 19 employees	1,113	1,917	0.2	6,022	0.3
20 to 49 employees	1,975	4,940	0.4	12,089	0.6
50 to 99 employees	2,264	11,272	1.0	25,340	1.4
100 to 249 employees	3,627	66,998	6.1	67,850	3.6
250 to 499 employees	2,201	34,413	3.1	59,589	3.2
500 or more employees	4,636	829,987	75.4	1,354,842	72.5
<b>Manufacturers</b>	<b>7,128</b>	<b>632,688</b>	<b>57.5</b>	<b>712,959</b>	<b>38.1</b>
no. employees unknown (2)	76	569	0.1	488	0.0
1 to 19 employees	134	78	0.0	167	0.0
20 to 49 employees	520	943	0.1	1,032	0.1
50 to 99 employees	904	3,400	0.3	4,461	0.2
100 to 249 employees	1,928	24,938	2.3	18,774	1.0
250 to 499 employees	1,269	20,076	1.8	20,002	1.1
500 or more employees	2,297	582,685	52.9	668,036	35.7
<b>Wholesalers</b>	<b>5,352</b>	<b>192,687</b>	<b>17.5</b>	<b>425,951</b>	<b>22.8</b>
no. employees unknown (2)	137	572	0.1	1,596	0.1
1 to 19 employees	756	1,517	0.1	5,237	0.3
20 to 49 employees	1,087	2,790	0.3	9,746	0.5
50 to 99 employees	978	5,018	0.5	17,884	1.0
100 to 249 employees	1,092	35,109	3.2	38,436	2.1
250 to 499 employees	533	9,574	0.9	24,911	1.3
500 or more employees	769	138,108	12.5	328,140	17.6

**Table 1h**  
**2020 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>3,611</b>	<b>125,416</b>	<b>11.4</b>	<b>389,026</b>	<b>20.8</b>
no. employees unknown (2)	62	122	0.0	120	0.0
1 to 19 employees	223	322	0.0	619	0.0
20 to 49 employees	368	1,208	0.1	1,311	0.1
50 to 99 employees	382	2,854	0.3	2,996	0.2
100 to 249 employees	607	6,951	0.6	10,639	0.6
250 to 499 employees	399	4,763	0.4	14,675	0.8
500 or more employees	1,570	109,195	9.9	358,667	19.2
<b>Single location companies</b>	<b>66,028</b>	<b>150,235</b>	<b>13.6</b>	<b>341,502</b>	<b>18.3</b>
no. employees unknown (2)	14,615	46,141	4.2	107,238	5.7
1 to 19 employees	31,351	27,578	2.5	72,614	3.9
20 to 49 employees	10,390	19,239	1.7	49,413	2.6
50 to 99 employees	5,091	16,691	1.5	37,753	2.0
100 to 249 employees	3,313	18,288	1.7	36,318	1.9
250 to 499 employees	846	11,262	1.0	25,340	1.4
500 or more employees	422	11,037	1.0	12,826	0.7
<b>Manufacturers</b>	<b>17,640</b>	<b>58,783</b>	<b>5.3</b>	<b>65,167</b>	<b>3.5</b>
no. employees unknown (2)	3,046	21,654	2.0	26,456	1.4
1 to 19 employees	5,275	3,325	0.3	5,604	0.3
20 to 49 employees	4,022	4,835	0.4	5,431	0.3
50 to 99 employees	2,676	5,863	0.5	5,605	0.3
100 to 249 employees	1,956	10,842	1.0	9,596	0.5
250 to 499 employees	501	5,888	0.5	6,829	0.4
500 or more employees	164	6,377	0.6	5,646	0.3
<b>Wholesalers</b>	<b>32,031</b>	<b>59,328</b>	<b>5.4</b>	<b>195,508</b>	<b>10.5</b>
no. employees unknown (2)	6,555	12,564	1.1	36,267	1.9
1 to 19 employees	18,615	19,105	1.7	56,110	3.0
20 to 49 employees	4,395	8,883	0.8	33,952	1.8
50 to 99 employees	1,522	9,083	0.8	27,399	1.5
100 to 249 employees	746	4,828	0.4	21,848	1.2
250 to 499 employees	152	3,476	0.3	15,858	0.8
500 or more employees	46	1,390	0.1	4,075	0.2
<b>Other companies (3)</b>	<b>16,357</b>	<b>32,124</b>	<b>2.9</b>	<b>80,827</b>	<b>4.3</b>
no. employees unknown (2)	5,014	11,923	1.1	44,515	2.4
1 to 19 employees	7,461	5,148	0.5	10,901	0.6
20 to 49 employees	1,973	5,522	0.5	10,030	0.5
50 to 99 employees	893	1,746	0.2	4,749	0.3
100 to 249 employees	611	2,618	0.2	4,875	0.3
250 to 499 employees	193	1,898	0.2	2,653	0.1
500 or more employees	212	3,269	0.3	3,104	0.2

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 2a**  
**Top Companies' Share of the 2021 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2020-2021	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>278,362</b>	<b>1,553,994</b>	<b>100.0</b>	<b>100.0</b>	<b>2.1</b>	<b>21.7</b>
Top 4 companies	4	71,278	4.6	4.6	-	5.8
Top 8 companies	8	130,400	8.4	8.4	-	13.8
Top 20 companies	20	275,470	17.7	17.7	-	20.5
Top 50 companies	50	478,639	30.8	30.8	-	23.7
Top 100 companies	100	643,161	41.4	41.4	-	23.0
Top 250 companies	250	841,563	54.2	54.2	-	22.7
Top 500 companies	500	988,193	63.6	63.6	-	22.8
Top 1000 companies	1,000	1,126,462	72.5	72.5	-	22.9
Top 2000 companies	2,000	1,245,755	80.2	80.2	-	22.8
<b>Manufacturers</b>	<b>68,438</b>	<b>848,793</b>	<b>54.6</b>	<b>100.0</b>	<b>0.5</b>	<b>17.1</b>
Top 4 companies	4	70,383	4.5	8.3	-	4.5
Top 8 companies	8	125,163	8.1	14.7	-	10.7
Top 20 companies	20	255,145	16.4	30.1	-	21.5
Top 50 companies	50	401,382	25.8	47.3	-	21.5
Top 100 companies	100	483,576	31.1	57.0	-	18.8
Top 250 companies	250	581,945	37.4	68.6	-	18.3
Top 500 companies	500	655,702	42.2	77.3	-	18.1
Top 1000 companies	1,000	718,855	46.3	84.7	-	17.9
Top 2000 companies	2,000	766,824	49.3	90.3	-	17.5
<b>Wholesalers</b>	<b>87,757</b>	<b>420,158</b>	<b>27.0</b>	<b>100.0</b>	<b>0.0</b>	<b>27.8</b>
Top 4 companies	4	59,059	3.8	14.1	-	33.7
Top 8 companies	8	84,945	5.5	20.2	-	22.9
Top 20 companies	20	133,748	8.6	31.8	-	23.2
Top 50 companies	50	190,945	12.3	45.4	-	29.0
Top 100 companies	100	233,277	15.0	55.5	-	30.4
Top 250 companies	250	278,504	17.9	66.3	-	30.2
Top 500 companies	500	309,845	19.9	73.7	-	30.1
Top 1000 companies	1,000	336,860	21.7	80.2	-	29.5
Top 2000 companies	2,000	361,013	23.2	85.9	-	29.2
<b>Other companies (3)</b>	<b>122,167</b>	<b>285,043</b>	<b>18.3</b>	<b>100.0</b>	<b>4.7</b>	<b>27.7</b>
Top 4 companies	4	30,202	1.9	10.6	-	42.9
Top 8 companies	8	48,970	3.2	17.2	-	39.2
Top 20 companies	20	79,427	5.1	27.9	-	30.3
Top 50 companies	50	117,366	7.6	41.2	-	29.6
Top 100 companies	100	150,108	9.7	52.7	-	30.0
Top 250 companies	250	191,662	12.3	67.2	-	31.0
Top 500 companies	500	216,225	13.9	75.9	-	30.3
Top 1000 companies	1,000	235,594	15.2	82.7	-	29.2
Top 2000 companies	2,000	251,231	16.2	88.1	-	28.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2b**  
**Top Companies' Share of the 2020 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>272,571</b>	<b>1,276,856</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	67,355	5.3	5.3
Top 8 companies	8	114,559	9.0	9.0
Top 20 companies	20	228,534	17.9	17.9
Top 50 companies	50	387,036	30.3	30.3
Top 100 companies	100	522,917	41.0	41.0
Top 250 companies	250	685,809	53.7	53.7
Top 500 companies	500	804,960	63.0	63.0
Top 1000 companies	1,000	916,459	71.8	71.8
Top 2000 companies	2,000	1,014,727	79.5	79.5
<b>Manufacturers</b>	<b>68,090</b>	<b>724,934</b>	<b>56.8</b>	<b>100.0</b>
Top 4 companies	4	67,355	5.3	9.3
Top 8 companies	8	113,032	8.9	15.6
Top 20 companies	20	210,020	16.4	29.0
Top 50 companies	50	330,256	25.9	45.6
Top 100 companies	100	407,065	31.9	56.2
Top 250 companies	250	492,109	38.5	67.9
Top 500 companies	500	554,983	43.5	76.6
Top 1000 companies	1,000	609,948	47.8	84.1
Top 2000 companies	2,000	652,349	51.1	90.0
<b>Wholesalers</b>	<b>87,756</b>	<b>328,643</b>	<b>25.7</b>	<b>100.0</b>
Top 4 companies	4	44,177	3.5	13.4
Top 8 companies	8	69,125	5.4	21.0
Top 20 companies	20	108,541	8.5	33.0
Top 50 companies	50	147,979	11.6	45.0
Top 100 companies	100	178,825	14.0	54.4
Top 250 companies	250	213,962	16.8	65.1
Top 500 companies	500	238,110	18.6	72.5
Top 1000 companies	1,000	260,089	20.4	79.1
Top 2000 companies	2,000	279,448	21.9	85.0
<b>Other companies (3)</b>	<b>116,725</b>	<b>223,279</b>	<b>17.5</b>	<b>100.0</b>
Top 4 companies	4	21,141	1.7	9.5
Top 8 companies	8	35,168	2.8	15.8
Top 20 companies	20	60,953	4.8	27.3
Top 50 companies	50	90,529	7.1	40.5
Top 100 companies	100	115,447	9.0	51.7
Top 250 companies	250	146,335	11.5	65.5
Top 500 companies	500	165,989	13.0	74.3
Top 1000 companies	1,000	182,338	14.3	81.7
Top 2000 companies	2,000	195,235	15.3	87.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2c**  
**Top Companies' Share of the 2021 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2020-2021	
					Number of Identified Importers	Known Value
<b>All identified companies</b>	<b>226,662</b>	<b>2,440,061</b>	<b>100.0</b>	<b>100.0</b>	<b>2.3</b>	<b>20.5</b>
Top 4 companies	4	171,829	7.0	7.0	-	9.7
Top 8 companies	8	273,758	11.2	11.2	-	10.6
Top 20 companies	20	478,955	19.6	19.6	-	15.2
Top 50 companies	50	760,096	31.2	31.2	-	16.2
Top 100 companies	100	995,757	40.8	40.8	-	17.4
Top 250 companies	250	1,306,104	53.5	53.5	-	17.8
Top 500 companies	500	1,520,229	62.3	62.3	-	18.4
Top 1000 companies	1,000	1,718,798	70.4	70.4	-	18.9
Top 2000 companies	2,000	1,901,537	77.9	77.9	-	19.4
<b>Manufacturers</b>	<b>40,057</b>	<b>959,825</b>	<b>39.3</b>	<b>100.0</b>	<b>1.6</b>	<b>21.3</b>
Top 4 companies	4	119,351	4.9	12.4	-	6.0
Top 8 companies	8	191,727	7.9	20.0	-	13.1
Top 20 companies	20	325,886	13.4	34.0	-	16.6
Top 50 companies	50	467,773	19.2	48.7	-	18.1
Top 100 companies	100	578,423	23.7	60.3	-	18.9
Top 250 companies	250	703,101	28.8	73.3	-	20.1
Top 500 companies	500	784,043	32.1	81.7	-	20.4
Top 1000 companies	1,000	851,809	34.9	88.7	-	20.8
Top 2000 companies	2,000	901,802	37.0	94.0	-	21.2
<b>Wholesalers</b>	<b>87,011</b>	<b>916,299</b>	<b>37.6</b>	<b>100.0</b>	<b>-0.6</b>	<b>31.0</b>
Top 4 companies	4	137,148	5.6	15.0	-	96.8
Top 8 companies	8	189,965	7.8	20.7	-	71.5
Top 20 companies	20	262,207	10.7	28.6	-	51.5
Top 50 companies	50	352,003	14.4	38.4	-	43.4
Top 100 companies	100	416,785	17.1	45.5	-	39.1
Top 250 companies	250	501,526	20.6	54.7	-	36.4
Top 500 companies	500	569,475	23.3	62.1	-	34.9
Top 1000 companies	1,000	641,138	26.3	70.0	-	34.1
Top 2000 companies	2,000	709,987	29.1	77.5	-	33.3
<b>Other companies (3)</b>	<b>99,594</b>	<b>563,937</b>	<b>23.1</b>	<b>100.0</b>	<b>5.2</b>	<b>5.8</b>
Top 4 companies	4	91,327	3.7	16.2	-	-28.7
Top 8 companies	8	140,802	5.8	25.0	-	-19.6
Top 20 companies	20	215,961	8.9	38.3	-	-9.6
Top 50 companies	50	300,704	12.3	53.3	-	-4.3
Top 100 companies	100	357,362	14.6	63.4	-	-1.4
Top 250 companies	250	425,294	17.4	75.4	-	1.1
Top 500 companies	500	461,983	18.9	81.9	-	2.4
Top 1000 companies	1,000	490,784	20.1	87.0	-	3.4
Top 2000 companies	2,000	513,916	21.1	91.1	-	4.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2d**  
**Top Companies' Share of the 2020 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>221,580</b>	<b>2,024,454</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	156,677	7.7	7.7
Top 8 companies	8	247,546	12.2	12.2
Top 20 companies	20	415,934	20.5	20.5
Top 50 companies	50	653,891	32.3	32.3
Top 100 companies	100	847,927	41.9	41.9
Top 250 companies	250	1,108,545	54.8	54.8
Top 500 companies	500	1,283,651	63.4	63.4
Top 1000 companies	1,000	1,445,568	71.4	71.4
Top 2000 companies	2,000	1,592,566	78.7	78.7
<b>Manufacturers</b>	<b>39,407</b>	<b>791,505</b>	<b>39.1</b>	<b>100.0</b>
Top 4 companies	4	112,621	5.6	14.2
Top 8 companies	8	169,545	8.4	21.4
Top 20 companies	20	279,415	13.8	35.3
Top 50 companies	50	396,172	19.6	50.1
Top 100 companies	100	486,322	24.0	61.4
Top 250 companies	250	585,209	28.9	73.9
Top 500 companies	500	651,070	32.2	82.3
Top 1000 companies	1,000	705,186	34.8	89.1
Top 2000 companies	2,000	744,364	36.8	94.0
<b>Wholesalers</b>	<b>87,542</b>	<b>699,709</b>	<b>34.6</b>	<b>100.0</b>
Top 4 companies	4	69,706	3.4	10.0
Top 8 companies	8	110,775	5.5	15.8
Top 20 companies	20	173,019	8.5	24.7
Top 50 companies	50	245,495	12.1	35.1
Top 100 companies	100	299,644	14.8	42.8
Top 250 companies	250	367,820	18.2	52.6
Top 500 companies	500	422,175	20.9	60.3
Top 1000 companies	1,000	478,243	23.6	68.3
Top 2000 companies	2,000	532,638	26.3	76.1
<b>Other companies (3)</b>	<b>94,631</b>	<b>533,240</b>	<b>26.3</b>	<b>100.0</b>
Top 4 companies	4	128,054	6.3	24.0
Top 8 companies	8	175,134	8.7	32.8
Top 20 companies	20	238,980	11.8	44.8
Top 50 companies	50	314,277	15.5	58.9
Top 100 companies	100	362,339	17.9	68.0
Top 250 companies	250	420,538	20.8	78.9
Top 500 companies	500	451,374	22.3	84.6
Top 1000 companies	1,000	474,481	23.4	89.0
Top 2000 companies	2,000	493,121	24.4	92.5

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3a**  
**2021 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,553,994</b>	<b>278,362</b>	<b>551,893</b>	<b>35.5</b>	<b>15.2</b>	<b>1,002,101</b>	<b>64.5</b>	<b>97.7</b>
no. employees unknown (3)	163,234	118,493	34,291	21.0	10.7	128,943	79.0	96.7
1 to 19 employees	86,213	95,904	11,533	13.4	10.9	74,680	86.6	98.2
20 to 49 employees	48,815	27,081	5,492	11.3	18.8	43,323	88.7	98.7
50 to 99 employees	49,416	13,813	10,763	21.8	27.1	38,653	78.2	98.7
100 to 249 employees	112,022	11,301	27,811	24.8	36.0	84,211	75.2	98.7
250 to 499 employees	81,893	4,649	27,845	34.0	45.9	54,047	66.0	98.4
500 or more employees	1,012,402	7,121	434,157	42.9	57.1	578,245	57.1	98.2
<b>Manufacturers</b>	<b>848,793</b>	<b>68,438</b>	<b>332,203</b>	<b>39.1</b>	<b>21.2</b>	<b>516,590</b>	<b>60.9</b>	<b>98.8</b>
no. employees unknown (3)	41,213	18,540	10,885	26.4	14.5	30,328	73.6	98.1
1 to 19 employees	8,131	21,063	922	11.3	10.1	7,209	88.7	98.8
20 to 49 employees	11,557	11,597	1,554	13.4	17.9	10,003	86.6	99.2
50 to 99 employees	15,519	6,798	1,697	10.9	28.9	13,821	89.1	99.2
100 to 249 employees	41,284	5,581	5,200	12.6	41.6	36,084	87.4	99.4
250 to 499 employees	36,301	2,197	9,046	24.9	58.9	27,255	75.1	99.5
500 or more employees	694,788	2,662	302,898	43.6	78.0	391,890	56.4	99.5
<b>Wholesalers</b>	<b>420,158</b>	<b>87,757</b>	<b>145,211</b>	<b>34.6</b>	<b>16.2</b>	<b>274,946</b>	<b>65.4</b>	<b>98.3</b>
no. employees unknown (3)	61,966	31,743	13,516	21.8	11.3	48,450	78.2	97.7
1 to 19 employees	52,943	39,719	6,101	11.5	13.5	46,842	88.5	98.4
20 to 49 employees	23,207	8,366	1,856	8.0	24.0	21,351	92.0	99.2
50 to 99 employees	22,908	3,571	7,445	32.5	32.5	15,463	67.5	99.2
100 to 249 employees	55,234	2,499	20,059	36.3	40.2	35,176	63.7	99.2
250 to 499 employees	31,504	923	15,432	49.0	46.3	16,071	51.0	99.6
500 or more employees	172,396	936	80,802	46.9	67.9	91,594	53.1	99.6
<b>Other companies (4)</b>	<b>285,043</b>	<b>122,167</b>	<b>74,479</b>	<b>26.1</b>	<b>11.1</b>	<b>210,564</b>	<b>73.9</b>	<b>96.6</b>
no. employees unknown (3)	60,055	68,210	9,890	16.5	9.5	50,165	83.5	95.9
1 to 19 employees	25,139	35,122	4,510	17.9	8.5	20,629	82.1	97.7
20 to 49 employees	14,051	7,118	2,082	14.8	14.3	11,969	85.2	97.3
50 to 99 employees	10,989	3,444	1,620	14.7	17.9	9,368	85.3	97.2
100 to 249 employees	15,504	3,221	2,553	16.5	23.1	12,951	83.5	97.1
250 to 499 employees	14,088	1,529	3,367	23.9	26.9	10,721	76.1	96.1
500 or more employees	145,218	3,523	50,457	34.7	38.4	94,761	65.3	96.9
<b>Multiple location companies</b>	<b>1,189,364</b>	<b>27,586</b>	<b>489,387</b>	<b>41.1</b>	<b>37.8</b>	<b>699,977</b>	<b>58.9</b>	<b>98.7</b>
no. employees unknown (3)	2,143	765	462	21.5	22.0	1,681	78.5	98.4
1 to 19 employees	5,404	2,702	1,989	36.8	15.7	3,415	63.2	98.4
20 to 49 employees	11,597	4,202	1,637	14.1	22.3	9,960	85.9	98.7
50 to 99 employees	19,031	4,298	3,928	20.6	29.8	15,103	79.4	98.9
100 to 249 employees	85,050	5,865	23,170	27.2	37.9	61,880	72.8	98.9
250 to 499 employees	68,244	3,365	26,081	38.2	47.5	42,163	61.8	98.6
500 or more employees	997,896	6,389	432,120	43.3	59.7	565,776	56.7	98.4
<b>Manufacturers</b>	<b>748,888</b>	<b>10,184</b>	<b>313,619</b>	<b>41.9</b>	<b>50.2</b>	<b>435,269</b>	<b>58.1</b>	<b>99.6</b>
no. employees unknown (3)	566	190	57	10.0	25.3	509	90.0	98.9
1 to 19 employees	213	387	12	5.7	14.7	201	94.3	99.2
20 to 49 employees	1,464	1,163	174	11.9	23.2	1,290	88.1	99.1
50 to 99 employees	4,666	1,691	584	12.5	33.5	4,082	87.5	99.6
100 to 249 employees	26,873	2,695	3,234	12.0	45.7	23,639	88.0	99.6
250 to 499 employees	28,729	1,582	7,869	27.4	61.7	20,860	72.6	99.6
500 or more employees	686,376	2,476	301,689	44.0	79.5	384,688	56.0	99.7
<b>Wholesalers</b>	<b>267,942</b>	<b>8,287</b>	<b>118,498</b>	<b>44.2</b>	<b>34.8</b>	<b>149,444</b>	<b>55.8</b>	<b>99.2</b>
no. employees unknown (3)	919	317	93	10.1	25.2	826	89.9	99.4
1 to 19 employees	4,365	1,407	1,869	42.8	19.4	2,497	57.2	98.3
20 to 49 employees	7,049	1,804	622	8.8	27.2	6,427	91.2	99.3
50 to 99 employees	8,078	1,527	2,208	27.3	31.8	5,870	72.7	99.3
100 to 249 employees	48,141	1,593	18,179	37.8	37.6	29,962	62.2	99.5
250 to 499 employees	28,822	752	15,151	52.6	45.7	13,671	47.4	99.5
500 or more employees	170,568	887	80,378	47.1	68.5	90,191	52.9	99.5

**Table 3a**  
**2021 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>172,534</b>	<b>9,115</b>	<b>57,270</b>	<b>33.2</b>	<b>26.8</b>	<b>115,264</b>	<b>66.8</b>	<b>97.1</b>
no. employees unknown (3)	658	258	312	47.4	15.5	346	52.6	96.9
1 to 19 employees	825	908	108	13.1	10.2	717	86.9	98.1
20 to 49 employees	3,084	1,235	841	27.3	14.3	2,242	72.7	97.3
50 to 99 employees	6,287	1,080	1,136	18.1	20.9	5,151	81.9	97.3
100 to 249 employees	10,036	1,577	1,757	17.5	24.7	8,278	82.5	97.0
250 to 499 employees	10,693	1,031	3,061	28.6	27.1	7,632	71.4	96.3
500 or more employees	140,951	3,026	50,054	35.5	40.8	90,898	64.5	97.1
<b>Single location companies</b>	<b>364,630</b>	<b>250,776</b>	<b>62,506</b>	<b>17.1</b>	<b>12.7</b>	<b>302,124</b>	<b>82.9</b>	<b>97.6</b>
no. employees unknown (3)	161,091	117,728	33,829	21.0	10.7	127,262	79.0	96.7
1 to 19 employees	80,809	93,202	9,544	11.8	10.8	71,265	88.2	98.2
20 to 49 employees	37,218	22,879	3,855	10.4	18.2	33,363	89.6	98.7
50 to 99 employees	30,385	9,515	6,835	22.5	25.9	23,550	77.5	98.7
100 to 249 employees	26,972	5,436	4,641	17.2	34.1	22,331	82.8	98.5
250 to 499 employees	13,648	1,284	1,764	12.9	41.7	11,884	87.1	97.8
500 or more employees	14,506	732	2,037	14.0	34.6	12,469	86.0	96.6
<b>Manufacturers</b>	<b>99,905</b>	<b>58,254</b>	<b>18,584</b>	<b>18.6</b>	<b>16.2</b>	<b>81,321</b>	<b>81.4</b>	<b>98.7</b>
no. employees unknown (3)	40,647	18,350	10,828	26.6	14.3	29,819	73.4	98.0
1 to 19 employees	7,918	20,676	910	11.5	10.0	7,008	88.5	98.8
20 to 49 employees	10,093	10,434	1,380	13.7	17.3	8,713	86.3	99.2
50 to 99 employees	10,853	5,107	1,113	10.3	27.4	9,739	89.7	99.1
100 to 249 employees	14,411	2,886	1,967	13.6	37.9	12,444	86.4	99.2
250 to 499 employees	7,572	615	1,177	15.5	51.9	6,395	84.5	99.0
500 or more employees	8,412	186	1,209	14.4	58.6	7,202	85.6	97.3
<b>Wholesalers</b>	<b>152,215</b>	<b>79,470</b>	<b>26,713</b>	<b>17.5</b>	<b>14.2</b>	<b>125,502</b>	<b>82.5</b>	<b>98.2</b>
no. employees unknown (3)	61,047	31,426	13,423	22.0	11.1	47,624	78.0	97.7
1 to 19 employees	48,577	38,312	4,232	8.7	13.3	44,345	91.3	98.4
20 to 49 employees	16,158	6,562	1,234	7.6	23.1	14,923	92.4	99.2
50 to 99 employees	14,831	2,044	5,238	35.3	33.1	9,593	64.7	99.2
100 to 249 employees	7,093	906	1,880	26.5	44.7	5,213	73.5	98.7
250 to 499 employees	2,682	171	282	10.5	48.5	2,400	89.5	100.0
500 or more employees	1,828	49	424	23.2	57.1	1,403	76.8	100.0
<b>Other companies (4)</b>	<b>112,509</b>	<b>113,052</b>	<b>17,209</b>	<b>15.3</b>	<b>9.9</b>	<b>95,300</b>	<b>84.7</b>	<b>96.5</b>
no. employees unknown (3)	59,397	67,952	9,578	16.1	9.4	49,819	83.9	95.9
1 to 19 employees	24,314	34,214	4,402	18.1	8.4	19,912	81.9	97.7
20 to 49 employees	10,968	5,883	1,241	11.3	14.3	9,727	88.7	97.3
50 to 99 employees	4,701	2,364	484	10.3	16.5	4,217	89.7	97.2
100 to 249 employees	5,468	1,644	795	14.5	21.6	4,673	85.5	97.1
250 to 499 employees	3,395	498	306	9.0	26.7	3,089	91.0	95.6
500 or more employees	4,266	497	403	9.4	23.3	3,863	90.6	96.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3b**  
**2020 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,276,856</b>	<b>272,571</b>	<b>461,259</b>	<b>36.1</b>	<b>14.7</b>	<b>815,598</b>	<b>63.9</b>	<b>97.6</b>
no. employees unknown (3)	119,676	114,457	23,657	19.8	10.4	96,019	80.2	96.6
1 to 19 employees	67,658	93,112	8,870	13.1	10.2	58,787	86.9	98.1
20 to 49 employees	38,974	27,129	4,561	11.7	16.9	34,413	88.3	98.7
50 to 99 employees	38,033	14,072	6,983	18.4	25.1	31,050	81.6	98.7
100 to 249 employees	95,710	11,673	24,611	25.7	34.8	71,099	74.3	98.4
250 to 499 employees	62,734	4,774	19,851	31.6	44.7	42,883	68.4	98.4
500 or more employees	854,073	7,354	372,726	43.6	58.0	481,347	56.4	97.6
<b>Manufacturers</b>	<b>724,934</b>	<b>68,090</b>	<b>289,024</b>	<b>39.9</b>	<b>20.0</b>	<b>435,910</b>	<b>60.1</b>	<b>98.8</b>
no. employees unknown (3)	33,943	17,901	8,290	24.4	14.0	25,653	75.6	98.0
1 to 19 employees	6,737	20,524	827	12.3	8.6	5,910	87.7	98.8
20 to 49 employees	9,619	11,742	1,053	10.9	15.8	8,566	89.1	99.2
50 to 99 employees	13,286	7,019	1,788	13.5	25.9	11,498	86.5	99.3
100 to 249 employees	40,219	5,900	5,012	12.5	39.0	35,207	87.5	99.3
250 to 499 employees	27,813	2,279	6,564	23.6	56.0	21,249	76.4	99.5
500 or more employees	593,317	2,725	265,490	44.7	78.6	327,827	55.3	99.5
<b>Wholesalers</b>	<b>328,643</b>	<b>87,756</b>	<b>113,211</b>	<b>34.4</b>	<b>15.4</b>	<b>215,433</b>	<b>65.6</b>	<b>98.3</b>
no. employees unknown (3)	41,128	31,181	7,363	17.9	10.8	33,765	82.1	97.7
1 to 19 employees	43,229	39,794	4,773	11.0	12.6	38,457	89.0	98.3
20 to 49 employees	19,290	8,569	2,530	13.1	21.5	16,760	86.9	99.0
50 to 99 employees	17,624	3,659	4,528	25.7	30.7	13,096	74.3	98.9
100 to 249 employees	43,209	2,615	16,172	37.4	39.1	27,037	62.6	99.2
250 to 499 employees	22,523	962	10,612	47.1	46.0	11,911	52.9	99.7
500 or more employees	141,640	976	67,233	47.5	69.7	74,407	52.5	99.1
<b>Other companies (4)</b>	<b>223,279</b>	<b>116,725</b>	<b>59,024</b>	<b>26.4</b>	<b>11.1</b>	<b>164,255</b>	<b>73.6</b>	<b>96.4</b>
no. employees unknown (3)	44,605	65,375	8,003	17.9	9.3	36,601	82.1	95.7
1 to 19 employees	17,691	32,794	3,270	18.5	8.5	14,421	81.5	97.5
20 to 49 employees	10,064	6,818	977	9.7	13.2	9,087	90.3	97.4
50 to 99 employees	7,123	3,394	667	9.4	17.3	6,456	90.6	97.1
100 to 249 employees	12,282	3,158	3,427	27.9	23.5	8,855	72.1	96.1
250 to 499 employees	12,398	1,533	2,675	21.6	27.1	9,723	78.4	96.0
500 or more employees	119,116	3,653	40,003	33.6	39.6	79,113	66.4	95.7
<b>Multiple location companies</b>	<b>994,710</b>	<b>27,874</b>	<b>413,404</b>	<b>41.6</b>	<b>37.2</b>	<b>581,306</b>	<b>58.4</b>	<b>98.3</b>
no. employees unknown (3)	1,761	734	313	17.8	22.2	1,448	82.2	98.5
1 to 19 employees	4,009	2,647	1,275	31.8	15.8	2,735	68.2	97.8
20 to 49 employees	8,433	4,067	1,001	11.9	20.2	7,432	88.1	98.3
50 to 99 employees	14,261	4,331	2,329	16.3	27.7	11,933	83.7	98.8
100 to 249 employees	73,102	6,040	20,605	28.2	36.4	52,497	71.8	98.4
250 to 499 employees	50,547	3,449	17,971	35.6	46.4	32,576	64.4	98.6
500 or more employees	842,596	6,606	369,910	43.9	60.2	472,686	56.1	97.7
<b>Manufacturers</b>	<b>642,010</b>	<b>10,269</b>	<b>273,514</b>	<b>42.6</b>	<b>48.7</b>	<b>368,496</b>	<b>57.4</b>	<b>99.5</b>
no. employees unknown (3)	694	194	80	11.6	26.3	614	88.4	99.5
1 to 19 employees	142	387	17	11.7	9.8	125	88.3	98.7
20 to 49 employees	1,310	1,099	125	9.6	21.0	1,185	90.4	99.5
50 to 99 employees	4,627	1,666	837	18.1	31.3	3,790	81.9	99.4
100 to 249 employees	27,051	2,778	3,052	11.3	42.9	24,000	88.7	99.4
250 to 499 employees	21,384	1,609	5,595	26.2	58.9	15,789	73.8	99.7
500 or more employees	586,802	2,536	263,808	45.0	79.7	322,994	55.0	99.6
<b>Wholesalers</b>	<b>212,300</b>	<b>8,404</b>	<b>94,393</b>	<b>44.5</b>	<b>33.5</b>	<b>117,908</b>	<b>55.5</b>	<b>98.9</b>
no. employees unknown (3)	664	295	97	14.6	23.7	567	85.4	98.6
1 to 19 employees	3,257	1,381	1,188	36.5	18.6	2,068	63.5	98.2
20 to 49 employees	5,342	1,814	549	10.3	23.2	4,793	89.7	98.7
50 to 99 employees	6,282	1,573	1,161	18.5	30.0	5,121	81.5	98.9
100 to 249 employees	37,549	1,643	14,882	39.6	36.9	22,667	60.4	99.3
250 to 499 employees	18,967	775	9,861	52.0	45.3	9,106	48.0	99.6
500 or more employees	140,239	923	66,654	47.5	69.6	73,586	52.5	99.2

**Table 3b**  
**2020 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>140,400</b>	<b>9,201</b>	<b>45,497</b>	<b>32.4</b>	<b>27.8</b>	<b>94,902</b>	<b>67.6</b>	<b>96.4</b>
no. employees unknown (3)	403	245	136	33.7	17.1	267	66.3	97.6
1 to 19 employees	611	879	70	11.4	14.1	541	88.6	96.9
20 to 49 employees	1,781	1,154	326	18.3	14.6	1,455	81.7	96.7
50 to 99 employees	3,352	1,092	330	9.9	18.9	3,022	90.1	97.8
100 to 249 employees	8,502	1,619	2,671	31.4	24.8	5,830	68.6	96.0
250 to 499 employees	10,196	1,065	2,515	24.7	28.2	7,681	75.3	96.1
500 or more employees	115,555	3,147	39,449	34.1	41.8	76,106	65.9	95.8
<b>Single location companies</b>	<b>282,146</b>	<b>244,697</b>	<b>47,855</b>	<b>17.0</b>	<b>12.1</b>	<b>234,291</b>	<b>83.0</b>	<b>97.5</b>
no. employees unknown (3)	117,915	113,723	23,343	19.8	10.4	94,571	80.2	96.6
1 to 19 employees	63,648	90,465	7,596	11.9	10.1	56,053	88.1	98.2
20 to 49 employees	30,541	23,062	3,560	11.7	16.4	26,981	88.3	98.7
50 to 99 employees	23,771	9,741	4,655	19.6	23.9	19,117	80.4	98.6
100 to 249 employees	22,608	5,633	4,006	17.7	33.1	18,602	82.3	98.4
250 to 499 employees	12,187	1,325	1,880	15.4	40.4	10,307	84.6	98.0
500 or more employees	11,477	748	2,816	24.5	38.5	8,661	75.5	96.0
<b>Manufacturers</b>	<b>82,924</b>	<b>57,821</b>	<b>15,510</b>	<b>18.7</b>	<b>14.9</b>	<b>67,414</b>	<b>81.3</b>	<b>98.7</b>
no. employees unknown (3)	33,249	17,707	8,210	24.7	13.8	25,039	75.3	98.0
1 to 19 employees	6,595	20,137	811	12.3	8.5	5,785	87.7	98.8
20 to 49 employees	8,309	10,643	928	11.2	15.2	7,382	88.8	99.1
50 to 99 employees	8,659	5,353	950	11.0	24.2	7,709	89.0	99.3
100 to 249 employees	13,168	3,122	1,960	14.9	35.6	11,207	85.1	99.3
250 to 499 employees	6,429	670	969	15.1	49.0	5,460	84.9	99.0
500 or more employees	6,515	189	1,682	25.8	64.6	4,833	74.2	98.4
<b>Wholesalers</b>	<b>116,343</b>	<b>79,352</b>	<b>18,818</b>	<b>16.2</b>	<b>13.4</b>	<b>97,525</b>	<b>83.8</b>	<b>98.2</b>
no. employees unknown (3)	40,464	30,886	7266	18	11	33,198	82.0	97.7
1 to 19 employees	39,973	38,413	3,584	9.0	12.3	36,388	91.0	98.3
20 to 49 employees	13,948	6,755	1,981	14.2	21.1	11,967	85.8	99.1
50 to 99 employees	11,342	2,086	3,367	29.7	31.3	7,975	70.3	98.8
100 to 249 employees	5,660	972	1,289	22.8	42.8	4,371	77.2	99.1
250 to 499 employees	3,556	187	751	21.1	49.2	2,805	78.9	100.0
500 or more employees	1,401	53	580	41.4	71.7	821	58.6	96.2
<b>Other companies (4)</b>	<b>82,879</b>	<b>107,524</b>	<b>13,527</b>	<b>16.3</b>	<b>9.7</b>	<b>69,352</b>	<b>83.7</b>	<b>96.4</b>
no. employees unknown (3)	44,201	65,130	7,867	17.8	9.3	36,334	82.2	95.7
1 to 19 employees	17,080	31,915	3,201	18.7	8.3	13,880	81.3	97.5
20 to 49 employees	8,283	5,664	651	7.9	12.9	7,632	92.1	97.5
50 to 99 employees	3,770	2,302	337	8.9	16.6	3,434	91.1	96.7
100 to 249 employees	3,780	1,539	756	20.0	22.1	3,024	80.0	96.2
250 to 499 employees	2,202	468	160	7.3	24.6	2,042	92.7	95.7
500 or more employees	3,561	506	554	15.6	25.3	3,007	84.4	95.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 4a**  
**2021 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,553,994</b>	<b>278,362</b>	<b>6.0</b>	<b>59.6</b>	<b>5.9</b>	<b>24.0</b>	<b>6.6</b>	<b>8.7</b>	<b>13.5</b>	<b>5.7</b>	<b>21.1</b>	<b>1.6</b>	<b>46.8</b>	<b>0.4</b>
no. employees unknown(2)	163,234	118,493	26.5	74.5	14.0	18.0	14.3	4.7	23.6	2.4	18.9	0.4	2.6	0.0
1 to 19 employees	86,213	95,904	29.2	56.8	24.1	28.6	21.4	9.5	19.6	4.6	4.5	0.5	1.2	0.0
20 to 49 employees	48,815	27,081	14.3	41.9	20.6	31.0	17.2	14.1	27.1	10.6	16.4	2.1	4.4	0.2
50 to 99 employees	49,416	13,813	7.3	35.8	15.3	30.2	19.4	15.9	40.0	13.6	16.2	4.0	1.7	0.4
100 to 249 employees	112,022	11,301	4.7	33.3	7.7	27.1	16.3	16.2	21.5	16.2	32.3	6.3	17.5	0.9
250 to 499 employees	81,893	4,649	2.4	29.1	7.9	24.9	8.6	15.1	31.3	19.1	24.8	9.5	25.0	2.3
500 or more employees	1,012,402	7,121	0.7	26.1	1.5	20.0	1.7	12.5	7.1	16.6	21.9	14.9	67.1	9.8
<b>Manufacturers</b>	<b>848,793</b>	<b>68,438</b>	<b>1.8</b>	<b>43.7</b>	<b>3.0</b>	<b>29.0</b>	<b>4.8</b>	<b>12.9</b>	<b>9.5</b>	<b>10.2</b>	<b>20.4</b>	<b>3.4</b>	<b>60.6</b>	<b>1.0</b>
no. employees unknown(2)	41,213	18,540	11.6	59.5	12.0	25.4	9.8	8.5	20.8	5.3	43.0	1.2	2.9	0.1
1 to 19 employees	8,131	21,063	21.1	50.5	27.5	31.5	18.5	11.4	27.5	6.0	(D)	0.6	(D)	0.0
20 to 49 employees	11,557	11,597	18.5	36.6	23.1	33.4	20.2	15.5	29.4	12.3	8.4	2.1	0.6	0.1
50 to 99 employees	15,519	6,798	11.7	30.2	20.5	31.5	16.6	17.8	33.3	15.3	15.2	4.8	2.7	0.4
100 to 249 employees	41,284	5,581	6.0	23.9	9.2	28.3	33.4	19.3	29.5	19.3	18.0	8.0	3.9	1.2
250 to 499 employees	36,301	2,197	1.9	16.2	9.4	23.8	12.6	17.8	31.0	24.6	(D)	14.2	(D)	3.4
500 or more employees	694,788	2,662	0.2	9.2	0.8	13.0	1.7	13.7	5.4	22.9	18.9	23.4	73.1	17.8
<b>Wholesalers</b>	<b>420,158</b>	<b>87,757</b>	<b>8.9</b>	<b>52.5</b>	<b>7.2</b>	<b>28.6</b>	<b>9.3</b>	<b>10.5</b>	<b>16.6</b>	<b>6.5</b>	<b>22.8</b>	<b>1.5</b>	<b>35.2</b>	<b>0.3</b>
no. employees unknown(2)	61,966	31,743	28.1	67.2	11.5	23.0	18.7	6.3	29.7	2.9	8.0	0.5	3.9	0.1
1 to 19 employees	52,943	39,719	24.6	50.0	25.1	32.3	23.3	11.4	20.6	5.6	(D)	0.7	(D)	0.1
20 to 49 employees	23,207	8,366	12.6	35.0	15.3	32.8	17.1	16.5	26.6	12.2	20.4	3.1	8.0	0.4
50 to 99 employees	22,908	3,571	4.1	28.9	10.3	31.2	26.6	18.3	42.8	16.4	14.4	4.5	1.8	0.7
100 to 249 employees	55,234	2,499	2.0	25.5	5.4	28.3	3.9	17.0	13.2	20.6	43.3	7.2	32.2	1.2
250 to 499 employees	31,504	923	0.9	20.9	1.8	26.5	3.9	16.4	22.4	24.4	(D)	9.2	(D)	2.6
500 or more employees	172,396	936	1.0	12.2	0.3	15.5	1.1	13.6	5.8	22.0	29.1	23.1	62.7	13.7
<b>Other companies (3)</b>	<b>285,043</b>	<b>122,167</b>	<b>14.5</b>	<b>73.7</b>	<b>12.3</b>	<b>18.0</b>	<b>7.9</b>	<b>5.0</b>	<b>21.3</b>	<b>2.7</b>	<b>21.0</b>	<b>0.6</b>	<b>22.9</b>	<b>0.1</b>
no. employees unknown(2)	60,055	68,210	35.2	82.0	17.9	13.6	12.9	2.9	19.3	1.3	13.5	0.2	1.1	0.0
1 to 19 employees	25,139	35,122	41.3	68.1	20.9	22.6	18.4	6.3	15.1	2.7	2.9	0.3	1.3	0.0
20 to 49 employees	14,051	7,118	13.5	58.6	27.1	25.2	15.0	9.1	26.1	6.1	16.4	0.9	1.8	0.1
50 to 99 employees	10,989	3,444	8.0	54.3	18.3	26.7	8.4	9.5	43.6	7.4	21.4	1.9	0.3	0.1
100 to 249 employees	15,504	3,221	10.7	55.6	11.8	24.2	15.4	10.2	30.0	7.3	31.3	2.6	0.9	0.2
250 to 499 employees	14,088	1,529	7.0	52.6	17.7	25.4	8.7	10.3	52.0	8.0	9.9	2.9	4.6	0.7
500 or more employees	145,218	3,523	3.1	42.6	6.2	26.4	2.5	11.4	17.1	10.5	27.6	6.4	43.6	2.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4b**  
**2020 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,276,856</b>	<b>272,571</b>	<b>5.4</b>	<b>59.5</b>	<b>5.7</b>	<b>24.4</b>	<b>6.8</b>	<b>8.6</b>	<b>13.1</b>	<b>5.6</b>	<b>21.0</b>	<b>1.5</b>	<b>48.1</b>	<b>0.4</b>
no. employees unknown(2)	119,676	114,457	25.5	74.6	15.2	18.2	13.4	4.6	18.8	2.2	24.1	0.4	3.1	0.0
1 to 19 employees	67,658	93,112	28.1	56.9	25.7	29.0	20.2	9.2	18.4	4.4	5.4	0.4	2.1	0.0
20 to 49 employees	38,974	27,129	11.7	41.9	21.1	31.5	17.1	14.2	30.1	10.4	15.4	1.9	4.5	0.2
50 to 99 employees	38,033	14,072	9.1	36.2	14.0	30.5	20.6	16.1	40.0	13.4	14.5	3.6	1.8	0.3
100 to 249 employees	95,710	11,673	4.0	33.0	7.7	26.8	17.4	16.5	23.7	16.6	31.1	6.2	16.1	0.9
250 to 499 employees	62,734	4,774	2.3	29.5	7.7	25.1	9.8	14.8	31.7	19.3	42.9	9.4	5.6	1.8
500 or more employees	854,073	7,354	0.6	26.6	1.3	19.9	2.3	12.6	7.4	16.8	19.6	14.5	68.7	9.7
<b>Manufacturers</b>	<b>724,934</b>	<b>68,090</b>	<b>1.6</b>	<b>43.5</b>	<b>3.0</b>	<b>29.2</b>	<b>5.1</b>	<b>12.9</b>	<b>9.7</b>	<b>10.2</b>	<b>21.2</b>	<b>3.2</b>	<b>59.4</b>	<b>0.9</b>
no. employees unknown(2)	33,943	17,901	10.5	59.6	11.9	25.8	10.6	8.5	20.4	5.0	44.1	1.1	2.5	0.1
1 to 19 employees	6,737	20,524	22.9	51.1	27.7	31.6	18.6	11.1	27.1	5.8	(D)	(D)	(D)	(D)
20 to 49 employees	9,619	11,742	15.4	37.6	23.1	33.1	22.6	15.6	29.1	11.7	(D)	(D)	(D)	(D)
50 to 99 employees	13,286	7,019	11.2	30.0	19.0	32.7	17.1	17.6	37.2	15.3	13.1	4.1	2.3	0.3
100 to 249 employees	40,219	5,900	4.7	23.9	8.1	28.1	34.3	19.6	33.3	19.7	16.2	7.7	3.3	1.1
250 to 499 employees	27,813	2,279	2.3	15.4	11.0	25.9	12.1	17.3	28.9	24.7	38.5	14.2	7.2	2.5
500 or more employees	593,317	2,725	0.2	8.2	0.8	12.7	1.7	13.8	5.5	24.0	20.1	23.6	71.8	17.7
<b>Wholesalers</b>	<b>328,643</b>	<b>87,756</b>	<b>7.9</b>	<b>52.8</b>	<b>7.7</b>	<b>28.9</b>	<b>8.9</b>	<b>10.3</b>	<b>14.2</b>	<b>6.2</b>	<b>23.6</b>	<b>1.5</b>	<b>37.7</b>	<b>0.3</b>
no. employees unknown(2)	41,128	31,181	26.3	67.4	13.5	23.3	16.7	6.0	17.4	2.7	20.4	0.5	5.7	0.1
1 to 19 employees	43,229	39,794	24.2	50.8	25.6	32.5	22.0	10.9	19.2	5.1	6.1	0.6	3.0	0.0
20 to 49 employees	19,290	8,569	9.3	35.2	18.9	33.9	18.1	16.2	24.4	11.8	21.4	2.6	7.8	0.3
50 to 99 employees	17,624	3,659	5.5	29.3	11.3	30.9	21.6	19.1	42.6	15.9	17.0	4.3	2.0	0.5
100 to 249 employees	43,209	2,615	1.9	26.3	4.7	26.5	4.0	17.8	15.5	20.6	41.4	7.4	32.4	1.4
250 to 499 employees	22,523	962	0.8	22.7	2.4	25.3	8.4	17.4	19.3	24.5	64.1	8.3	5.0	1.9
500 or more employees	141,640	976	0.7	10.9	0.4	17.4	1.3	14.3	5.5	21.8	19.1	22.6	72.9	12.9
<b>Other companies (3)</b>	<b>223,279</b>	<b>116,725</b>	<b>13.8</b>	<b>73.8</b>	<b>11.5</b>	<b>18.2</b>	<b>9.5</b>	<b>4.8</b>	<b>22.5</b>	<b>2.6</b>	<b>16.4</b>	<b>0.5</b>	<b>26.4</b>	<b>0.1</b>
no. employees unknown(2)	44,605	65,375	36.1	82.2	19.2	13.6	12.4	2.8	18.7	1.2	12.4	0.2	1.1	0.0
1 to 19 employees	17,691	32,794	39.6	68.0	25.3	23.2	16.5	6.0	13.2	2.6	(D)	(D)	(D)	(D)
20 to 49 employees	10,064	6,818	12.8	57.6	23.5	25.7	10.1	9.3	41.8	6.4	(D)	(D)	(D)	(D)
50 to 99 employees	7,123	3,394	14.2	56.5	11.2	25.4	24.5	9.8	38.6	6.5	10.9	1.6	0.5	0.1
100 to 249 employees	12,282	3,158	9.3	55.5	16.7	24.7	9.0	9.8	21.0	7.4	43.4	2.5	0.6	0.2
250 to 499 employees	12,398	1,533	4.9	54.9	10.0	23.8	7.3	9.5	60.7	8.1	14.1	3.1	3.0	0.7
500 or more employees	119,116	3,653	3.0	44.5	5.1	25.9	6.7	11.2	18.8	10.1	18.0	5.5	48.4	2.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4c**  
**2021 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,440,061</b>	<b>226,662</b>	<b>5.0</b>	<b>62.4</b>	<b>9.5</b>	<b>27.3</b>	<b>10.7</b>	<b>7.0</b>	<b>20.4</b>	<b>2.8</b>	<b>33.2</b>	<b>0.4</b>	<b>21.2</b>	<b>0.1</b>
no. employees unknown(2)	232,763	85,957	19.7	75.6	24.5	19.6	19.2	3.6	(D)	1.1	(D)	0.1	(D)	0.0
1 to 19 employees	158,635	90,443	31.1	63.7	41.9	30.1	17.1	5.1	8.7	1.1	0.6	0.0	0.5	0.0
20 to 49 employees	104,585	21,070	12.3	47.5	37.3	37.6	23.3	11.4	(D)	3.3	(D)	0.1	0.0	0.0
50 to 99 employees	92,726	10,757	6.9	39.0	28.3	38.4	25.2	16.4	33.2	5.9	6.4	0.3	0.0	0.0
100 to 249 employees	125,410	8,932	2.9	31.1	18.4	37.0	33.8	21.6	33.1	9.5	(D)	(D)	(D)	(D)
250 to 499 employees	124,722	3,821	1.3	24.7	6.1	31.1	34.1	25.5	31.0	16.9	(D)	(D)	(D)	(D)
500 or more employees	1,601,221	5,682	0.2	17.4	0.8	21.4	3.5	18.5	19.0	29.2	47.0	11.8	29.5	1.7
<b>Manufacturers</b>	<b>959,825</b>	<b>40,057</b>	<b>1.1</b>	<b>51.8</b>	<b>3.9</b>	<b>31.9</b>	<b>6.6</b>	<b>10.1</b>	<b>20.9</b>	<b>5.1</b>	<b>42.4</b>	<b>1.0</b>	<b>25.0</b>	<b>0.1</b>
no. employees unknown(2)	42,296	8,748	6.5	67.8	20.7	24.6	14.5	5.5	36.7	1.9	21.6	0.1	0.0	0.0
1 to 19 employees	8,910	11,581	32.1	68.3	44.1	28.5	15.1	2.9	8.8	0.3	0.0	0.0	0.0	0.0
20 to 49 employees	9,211	6,609	19.0	52.3	45.5	39.1	26.4	7.3	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	13,997	4,470	6.2	39.4	33.0	42.7	29.0	14.6	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	35,896	4,308	2.9	28.1	21.7	41.4	32.5	22.4	37.0	(D)	5.8	(D)	0.0	0.0
250 to 499 employees	42,066	1,911	1.6	16.9	8.3	32.8	43.3	31.0	40.4	18.3	6.3	1.0	0.0	0.0
500 or more employees	807,449	2,430	0.0	6.7	0.6	16.6	2.5	21.6	18.4	37.4	48.7	15.2	29.7	2.4
<b>Wholesalers</b>	<b>916,299</b>	<b>87,011</b>	<b>9.0</b>	<b>55.6</b>	<b>15.3</b>	<b>32.2</b>	<b>15.7</b>	<b>8.8</b>	<b>19.7</b>	<b>3.1</b>	<b>21.6</b>	<b>0.3</b>	<b>18.7</b>	<b>0.0</b>
no. employees unknown(2)	89,945	29,890	31.7	70.0	31.2	24.0	22.0	4.6	11.5	1.3	3.5	0.0	0.0	0.0
1 to 19 employees	116,822	42,693	32.7	55.6	40.9	35.9	18.9	7.1	7.1	1.4	0.3	0.0	0.0	0.0
20 to 49 employees	68,094	7,545	13.1	31.3	42.4	43.4	28.3	18.9	15.7	(D)	0.5	(D)	0.0	0.0
50 to 99 employees	61,714	3,166	7.2	23.1	30.2	39.0	27.0	25.6	29.2	(D)	6.4	(D)	0.0	0.0
100 to 249 employees	73,985	2,105	2.3	19.4	15.1	30.9	34.9	29.5	31.3	(D)	(D)	(D)	(D)	(D)
250 to 499 employees	59,649	774	0.3	19.1	4.4	23.8	36.8	27.9	30.0	24.4	(D)	(D)	(D)	(D)
500 or more employees	446,091	838	0.0	9.1	0.7	18.4	4.1	16.2	20.6	36.9	(D)	17.4	(D)	2.0
<b>Other companies (3)</b>	<b>563,937</b>	<b>99,594</b>	<b>5.4</b>	<b>72.7</b>	<b>9.7</b>	<b>21.1</b>	<b>9.5</b>	<b>4.2</b>	<b>20.6</b>	<b>1.7</b>	<b>36.2</b>	<b>0.3</b>	<b>18.6</b>	<b>0.0</b>
no. employees unknown(2)	100,521	47,319	14.5	80.5	20.2	15.8	18.7	2.7	(D)	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	32,903	36,169	25.1	71.9	44.6	23.8	11.3	3.4	14.4	0.8	1.9	0.1	2.6	0.0
20 to 49 employees	27,280	6,916	8.1	60.7	21.6	29.7	9.8	7.2	(D)	2.2	(D)	0.2	0.0	0.0
50 to 99 employees	17,015	3,121	6.4	54.5	17.5	31.7	15.6	9.6	(D)	4.0	(D)	0.2	0.0	0.0
100 to 249 employees	15,528	2,519	6.1	46.0	26.5	34.5	31.2	13.8	32.1	4.9	2.5	(D)	1.6	(D)
250 to 499 employees	23,008	1,136	3.1	41.5	6.7	33.1	10.0	14.6	16.6	9.4	(D)	(D)	(D)	(D)
500 or more employees	347,681	2,414	0.8	30.9	1.4	27.3	5.3	16.3	18.3	18.2	(D)	6.3	(D)	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4d**  
**2020 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,024,454</b>	<b>221,580</b>	<b>4.7</b>	<b>62.7</b>	<b>9.8</b>	<b>27.5</b>	<b>10.9</b>	<b>6.7</b>	<b>20.9</b>	<b>2.7</b>	<b>33.5</b>	<b>0.4</b>	<b>20.1</b>	<b>0.0</b>
no. employees unknown(2)	182,194	82,806	18.4	75.8	26.2	19.8	19.0	3.3	18.5	1.1	17.8	0.1	0.0	0.0
1 to 19 employees	126,744	88,095	31.4	64.2	44.6	30.3	16.3	4.6	6.3	0.9	1.1	0.0	0.4	0.0
20 to 49 employees	76,640	20,857	13.6	48.0	41.1	37.7	25.5	11.1	19.3	3.1	0.5	0.1	0.0	0.0
50 to 99 employees	69,192	10,683	6.9	40.7	31.0	38.9	27.3	15.2	30.6	5.0	4.1	0.2	0.0	0.0
100 to 249 employees	109,104	9,205	3.8	33.3	19.5	37.4	34.4	20.3	35.0	8.5	(D)	(D)	(D)	(D)
250 to 499 employees	86,919	3,857	1.4	25.8	9.8	33.0	27.9	24.7	35.8	15.1	(D)	(D)	(D)	(D)
500 or more employees	1,373,661	6,077	0.1	19.5	0.9	21.0	4.8	19.9	20.1	27.4	(D)	10.6	(D)	1.5
<b>Manufacturers</b>	<b>791,505</b>	<b>39,407</b>	<b>1.2</b>	<b>52.7</b>	<b>4.0</b>	<b>31.8</b>	<b>6.1</b>	<b>9.7</b>	<b>19.8</b>	<b>4.6</b>	<b>42.0</b>	<b>1.0</b>	<b>26.8</b>	<b>0.1</b>
no. employees unknown(2)	33,914	8,545	9.7	69.4	18.5	24.1	12.6	4.7	(D)	1.6	(D)	0.1	0.0	0.0
1 to 19 employees	7,917	11,158	29.8	69.8	47.5	27.6	10.3	2.4	(D)	(D)	(D)	(D)	0.0	0.0
20 to 49 employees	7,634	6,439	19.8	52.9	46.1	39.4	26.9	6.7	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,355	4,376	8.9	40.4	34.6	43.9	25.8	13.4	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	29,487	4,442	2.9	30.1	22.3	42.1	28.4	21.1	43.5	6.7	2.9	0.1	0.0	0.0
250 to 499 employees	27,157	1,917	0.8	18.0	15.2	35.0	34.4	30.2	(D)	15.9	(D)	0.9	0.0	0.0
500 or more employees	674,042	2,530	0.1	7.9	0.5	16.4	3.0	24.3	17.4	35.0	47.5	14.4	31.5	2.1
<b>Wholesalers</b>	<b>699,709</b>	<b>87,542</b>	<b>8.7</b>	<b>55.9</b>	<b>17.3</b>	<b>32.7</b>	<b>16.4</b>	<b>8.3</b>	<b>22.5</b>	<b>2.9</b>	<b>26.1</b>	<b>0.3</b>	<b>9.0</b>	<b>0.0</b>
no. employees unknown(2)	66,486	29,699	26.8	69.9	39.3	24.7	18.1	4.2	10.8	1.1	5.0	0.0	0.0	0.0
1 to 19 employees	93,942	43,055	32.4	56.3	44.5	36.1	17.2	6.5	5.5	1.2	0.4	0.0	0.0	0.0
20 to 49 employees	54,088	7,728	13.6	31.8	42.9	43.7	28.8	18.4	14.4	6.0	0.3	0.1	0.0	0.0
50 to 99 employees	48,223	3,193	6.3	25.4	30.4	39.5	29.1	24.0	30.5	10.5	3.7	0.6	0.0	0.0
100 to 249 employees	61,949	2,202	2.5	20.8	18.0	33.0	40.9	29.0	27.7	15.9	10.8	1.3	0.0	0.0
250 to 499 employees	41,482	785	0.8	17.3	6.5	25.5	26.6	29.8	40.3	24.1	(D)	(D)	(D)	(D)
500 or more employees	333,539	880	0.1	9.5	0.5	14.9	6.1	19.4	26.6	38.4	(D)	(D)	(D)	(D)
<b>Other companies (3)</b>	<b>533,240</b>	<b>94,631</b>	<b>4.7</b>	<b>73.1</b>	<b>8.6</b>	<b>21.0</b>	<b>11.0</b>	<b>3.9</b>	<b>20.4</b>	<b>1.7</b>	<b>30.6</b>	<b>0.2</b>	<b>24.8</b>	<b>0.0</b>
no. employees unknown(2)	81,794	44,562	15.2	80.9	18.9	15.6	22.3	2.4	(D)	1.1	(D)	0.1	0.0	0.0
1 to 19 employees	24,885	33,882	28.2	72.4	43.9	23.8	14.8	3.0	(D)	(D)	(D)	(D)	2.1	0.0
20 to 49 employees	14,918	6,690	10.5	61.9	32.0	29.0	12.8	7.0	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,615	3,114	7.2	56.8	30.1	31.1	20.3	8.7	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	17,667	2,561	9.8	49.7	19.9	33.0	21.5	11.4	46.1	5.3	2.1	(D)	(D)	(D)
250 to 499 employees	18,279	1,155	3.6	44.4	9.2	34.8	21.3	12.1	(D)	7.7	(D)	(D)	(D)	(D)
500 or more employees	366,081	2,667	0.3	33.9	1.7	27.4	6.8	16.0	19.2	16.6	36.2	(D)	35.8	(D)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5a  
2021 Exports by Company Employment Size  
to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>1,754,300</b>	<b>1,553,994</b>	<b>278,362</b>	<b>163,234</b>	<b>118,493</b>	<b>86,213</b>	<b>95,904</b>	<b>48,815</b>	<b>27,081</b>	<b>49,416</b>	<b>13,813</b>	<b>112,022</b>	<b>11,301</b>	<b>81,893</b>	<b>4,649</b>	<b>1,012,402</b>	<b>7,121</b>
<b>Top 25 countries</b>	<b>1,489,649</b>	<b>1,323,083</b>	<b>220,126</b>	<b>132,041</b>	<b>82,237</b>	<b>68,292</b>	<b>79,855</b>	<b>37,814</b>	<b>24,162</b>	<b>42,124</b>	<b>12,587</b>	<b>95,434</b>	<b>10,420</b>	<b>70,370</b>	<b>4,289</b>	<b>877,009</b>	<b>6,576</b>
Canada	307,758	240,072	93,362	18,582	24,395	12,548	34,064	6,555	13,080	7,727	7,322	13,905	6,590	12,879	2,956	167,876	4,955
Mexico	276,491	253,012	52,060	34,468	15,288	12,580	15,223	8,439	7,037	7,278	4,540	26,107	4,303	10,776	2,076	153,364	3,593
China	151,442	139,961	31,148	11,750	8,029	6,272	8,933	3,192	4,328	5,548	2,956	11,356	2,860	6,660	1,390	95,183	2,652
Japan	74,565	69,212	24,193	7,351	5,963	4,218	7,216	2,413	3,107	2,380	2,140	2,661	2,137	4,705	1,156	45,483	2,474
Korea, South	65,942	58,690	20,941	4,533	4,815	4,443	6,234	1,488	2,791	2,451	1,874	3,310	1,948	3,260	1,054	39,206	2,225
Germany	65,333	61,676	30,253	4,727	7,621	1,672	9,142	1,931	4,225	1,605	2,723	2,281	2,574	3,017	1,319	46,443	2,649
United Kingdom	61,425	56,601	39,340	5,007	10,330	2,676	12,589	1,370	5,495	2,255	3,386	11,832	3,122	2,199	1,501	31,263	2,917
Netherlands	53,080	49,927	18,718	5,554	4,416	1,197	5,175	782	2,673	879	1,753	2,697	1,725	2,931	902	35,887	2,074
Brazil	46,935	42,457	14,844	5,202	3,647	1,237	3,451	1,050	1,959	769	1,423	2,415	1,519	2,749	864	29,035	1,981
India	40,052	36,445	18,526	3,857	4,484	3,311	5,051	940	2,564	864	1,723	2,212	1,732	4,807	921	20,455	2,051
Taiwan	36,838	34,117	16,350	1,609	3,543	1,323	4,536	671	2,285	1,093	1,570	1,902	1,652	2,732	840	24,788	1,924
Singapore	35,285	32,144	17,389	1,904	4,063	882	4,800	481	2,538	1,258	1,749	1,918	1,769	1,484	870	24,216	2,000
Belgium	33,721	32,276	9,948	1,734	2,230	875	2,525	532	1,338	332	921	1,009	988	708	519	27,087	1,427
Hong Kong	29,894	26,498	19,514	4,377	5,274	3,662	6,308	1,032	2,305	1,133	1,509	1,564	1,488	2,190	809	12,542	1,821
France	29,893	27,370	19,171	2,955	4,570	1,208	5,758	758	2,651	650	1,680	1,246	1,721	1,075	854	19,478	1,937
Australia	26,454	24,017	29,719	2,367	7,218	837	9,261	658	4,390	581	2,624	1,104	2,508	950	1,207	17,521	2,511
Switzerland	23,638	19,217	10,609	4,239	2,358	1,364	3,172	385	1,435	2,207	922	1,180	904	897	505	8,946	1,313
Italy	21,661	20,462	17,395	2,356	4,012	817	4,832	892	2,513	650	1,683	1,497	1,656	1,273	822	12,977	1,877
Chile	17,338	15,348	13,430	1,712	3,294	740	3,509	674	1,712	516	1,131	832	1,261	492	696	10,382	1,811
United Arab Emirates	17,064	15,867	15,489	2,175	4,333	2,819	4,443	958	1,953	430	1,220	454	1,227	985	662	8,045	1,651
Colombia	16,687	15,761	12,279	2,030	3,427	712	3,018	1,042	1,385	304	951	1,276	1,086	1,247	641	9,149	1,771
Spain	16,332	13,520	11,887	714	2,438	505	3,133	370	1,708	314	1,162	1,175	1,197	553	632	9,890	1,617
Malaysia	15,174	14,597	11,952	1,134	2,603	1,107	2,904	510	1,742	442	1,243	583	1,238	521	630	10,300	1,592
Ireland	13,785	13,165	7,482	621	1,503	142	1,622	323	1,101	202	807	462	811	683	463	10,732	1,175
Israel	12,862	10,668	13,873	1,083	3,077	1,146	3,936	368	1,955	257	1,325	457	1,307	598	680	6,761	1,593
<b>All other countries</b>	<b>264,651</b>	<b>230,911</b>	<b>127,821</b>	<b>31,193</b>	<b>53,025</b>	<b>17,922</b>	<b>40,080</b>	<b>11,001</b>	<b>13,259</b>	<b>7,292</b>	<b>7,410</b>	<b>16,588</b>	<b>6,327</b>	<b>11,522</b>	<b>2,833</b>	<b>135,393</b>	<b>4,887</b>
Africa	26,732	22,457	26,061	3,355	11,316	1,874	5,837	1,084	2,550	570	1,594	1,614	1,663	714	861	13,246	2,240
APEC	1,100,093	965,541	186,793	96,867	65,310	52,499	68,173	28,459	21,931	32,227	11,575	68,480	9,659	50,355	4,013	636,654	6,132
ASEAN	93,555	86,440	36,617	8,148	9,691	4,877	10,950	2,844	5,184	2,943	3,356	4,573	3,092	5,160	1,474	57,895	2,870
Asia - South	46,839	41,704	21,452	4,532	5,459	3,984	6,048	1,142	2,907	1,182	1,916	2,731	1,909	5,064	1,019	23,069	2,194
Asia - Near East	51,994	44,390	35,068	5,105	10,628	5,135	10,852	2,997	4,508	1,213	2,704	1,656	2,538	2,258	1,255	26,025	2,583
CAFTA	38,750	35,608	29,014	6,524	10,185	2,722	7,901	1,363	3,060	981	2,078	2,892	2,131	1,305	1,122	19,820	2,537
Cent. Am. Common Market	28,077	25,845	22,343	3,942	7,251	1,884	6,062	1,071	2,406	755	1,645	2,176	1,734	914	972	15,103	2,273
Euro Area	247,979	230,283	67,577	19,995	20,117	7,144	22,375	6,129	8,970	5,033	5,323	11,151	4,748	11,043	2,180	169,787	3,864
Europe	385,965	351,015	97,194	33,877	32,152	14,161	33,049	9,406	12,137	11,068	6,828	27,069	5,921	16,130	2,625	239,304	4,482
European Union	271,700	250,533	75,523	21,754	23,238	8,375	25,093	6,761	9,965	5,892	5,795	12,285	5,097	12,159	2,302	183,307	4,033
LAFTA	386,565	353,175	78,091	47,431	27,171	17,687	23,814	12,080	9,458	9,557	5,785	33,146	5,279	16,446	2,449	216,828	4,135
NATO Allies	631,536	536,760	152,366	45,090	49,000	23,653	55,323	14,555	19,171	15,725	10,361	37,948	8,851	26,260	3,745	373,529	5,915
North America	584,249	493,084	125,577	53,051	37,818	25,128	44,721	14,994	16,690	15,004	9,280	40,012	8,091	23,655	3,474	321,241	5,503
OECD - Europe	1,153,859	1,010,956	201,244	102,239	71,941	49,504	73,253	29,602	23,132	31,998	12,194	74,837	10,091	49,397	4,188	673,379	6,445
Pacific Rim Countries	458,352	420,243	90,224	37,626	28,378	23,828	31,585	11,406	11,460	15,448	6,521	25,334	5,622	24,076	2,517	282,525	4,141
South/Central America	174,843	158,036	78,781	22,801	30,337	9,969	23,763	6,673	8,494	4,047	5,086	12,022	4,571	8,156	2,215	94,368	4,015
20 Latin Amer. Republics	435,098	397,901	94,932	55,024	35,653	20,942	28,925	14,111	10,806	10,841	6,522	37,002	5,856	18,223	2,673	241,758	4,497

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5b**  
**2020 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>1,424,935</b>	<b>1,276,856</b>	<b>272,571</b>	<b>119,676</b>	<b>114,457</b>	<b>67,658</b>	<b>93,112</b>	<b>38,974</b>	<b>27,129</b>	<b>38,033</b>	<b>14,072</b>	<b>95,710</b>	<b>11,673</b>	<b>62,734</b>	<b>4,774</b>	<b>854,073</b>	<b>7,354</b>
<b>Top 25 countries</b>	<b>1,212,779</b>	<b>1,089,862</b>	<b>217,673</b>	<b>95,553</b>	<b>81,327</b>	<b>52,633</b>	<b>77,248</b>	<b>31,080</b>	<b>24,244</b>	<b>31,900</b>	<b>12,779</b>	<b>81,753</b>	<b>10,794</b>	<b>52,560</b>	<b>4,439</b>	<b>744,383</b>	<b>6,842</b>
Canada	255,392	201,128	90,595	15,347	23,722	9,429	31,848	5,576	12,865	6,825	7,361	10,576	6,707	10,708	3,028	142,668	5,064
Mexico	211,481	195,116	51,499	20,743	15,084	8,859	14,360	6,785	7,001	6,086	4,528	20,969	4,577	8,359	2,156	123,315	3,793
China	124,485	116,723	31,367	9,104	8,088	4,740	8,678	3,343	4,392	3,655	2,951	7,404	3,049	5,075	1,446	83,402	2,763
Japan	63,756	59,488	24,338	5,617	5,872	3,907	7,152	1,733	3,154	1,731	2,140	2,491	2,287	3,627	1,172	40,382	2,561
United Kingdom	58,430	53,961	39,050	3,434	10,021	2,298	12,216	1,390	5,591	1,791	3,344	12,738	3,273	2,398	1,536	29,913	3,069
Germany	57,433	54,195	29,808	5,833	7,325	1,668	8,847	1,193	4,216	1,575	2,694	2,756	2,677	1,842	1,303	39,328	2,746
Korea, South	50,965	46,841	21,012	3,551	4,822	3,372	6,178	1,245	2,782	1,566	1,874	2,717	2,036	2,429	1,034	31,960	2,286
Netherlands	45,305	43,389	18,183	3,451	4,262	1,061	4,748	704	2,601	686	1,735	1,821	2,659	893	32,326	2,123	
Brazil	34,595	32,304	14,169	3,811	3,393	1,265	3,219	542	1,857	484	1,308	1,265	1,540	1,368	830	23,568	2,022
Taiwan	30,219	27,875	16,491	1,449	3,515	1,224	4,541	590	2,306	647	1,564	2,975	1,698	1,500	851	19,489	2,016
Belgium	27,568	26,397	16,288	1,628	2,057	736	2,360	408	1,277	386	898	788	1,059	772	548	21,680	1,456
France	27,303	25,445	18,350	2,991	4,218	837	5,252	585	2,603	503	1,702	831	1,772	1,240	847	18,459	1,956
India	27,080	25,101	17,310	2,280	3,970	1,707	4,524	753	2,471	694	1,675	2,341	1,714	1,443	902	15,883	2,054
Singapore	26,929	25,153	17,723	1,641	4,002	746	4,554	459	2,646	1,097	1,744	2,680	1,848	854	866	18,677	2,063
Hong Kong	23,849	22,371	19,971	2,848	5,265	2,782	6,250	1,145	2,404	811	1,563	1,123	1,685	1,516	853	12,144	1,951
Australia	23,382	21,094	28,607	1,742	6,748	772	8,622	584	4,188	484	2,656	963	2,575	860	1,225	15,688	2,593
Italy	19,885	18,373	16,783	1,351	3,651	674	4,486	498	2,487	495	1,623	1,292	1,753	1,321	828	12,740	1,955
Switzerland	18,066	16,412	10,274	1,623	2,207	906	3,014	232	1,351	313	883	1,227	933	419	536	11,692	1,350
United Arab Emirates	14,721	13,428	15,380	1,840	4,233	2,029	4,250	892	1,923	385	1,235	382	1,319	517	711	7,383	1,709
Spain	12,856	11,349	11,432	602	2,381	458	2,874	383	1,637	330	1,088	1,086	1,224	517	632	7,973	1,596
Chile	12,483	11,201	12,477	914	2,959	577	3,121	356	1,584	302	1,055	947	1,221	360	683	7,745	1,854
Malaysia	12,296	11,773	11,847	852	2,561	805	2,796	498	1,720	358	1,198	586	1,292	531	628	8,143	1,652
Colombia	11,914	11,309	11,601	1,238	3,113	673	2,837	469	1,271	144	885	668	1,116	754	617	7,362	1,762
Thailand	11,277	10,236	11,903	924	2,352	631	2,893	368	1,624	293	1,219	619	1,332	1,128	719	6,272	1,764
Saudi Arabia	11,109	9,200	9,260	737	2,252	476	2,187	347	1,191	260	835	829	927	362	498	6,189	1,370
<b>All other countries</b>	<b>212,156</b>	<b>186,994</b>	<b>123,664</b>	<b>24,122</b>	<b>49,333</b>	<b>15,025</b>	<b>39,082</b>	<b>7,894</b>	<b>13,257</b>	<b>6,133</b>	<b>7,537</b>	<b>13,956</b>	<b>6,545</b>	<b>10,174</b>	<b>2,896</b>	<b>109,690</b>	<b>5,014</b>
Africa	21,938	18,825	24,461	3,645	10,074	1,551	5,538	709	2,472	552	1,581	1,263	1,707	822	875	10,283	2,214
APEC	887,402	786,482	184,671	69,069	64,580	40,747	65,936	24,263	21,891	25,136	11,749	55,215	10,011	39,156	4,148	532,898	6,356
ASEAN	76,375	70,846	36,981	6,681	9,681	4,218	10,872	2,521	5,351	2,604	3,391	4,098	3,256	4,230	1,467	46,494	2,963
Asia - South	32,967	29,616	20,174	2,943	4,919	2,373	5,433	915	2,826	1,035	1,885	2,821	1,901	1,693	1,003	17,837	2,207
Asia - Near East	46,799	39,051	34,888	4,641	10,304	4,150	10,553	1,959	4,508	1,271	2,810	2,073	2,721	1,531	1,311	23,425	2,681
CAFTA	27,250	25,055	26,253	3,516	8,744	1,893	7,027	874	2,899	783	1,869	2,104	2,087	1,129	1,105	14,755	2,522
Cent. Am. Common Market	19,735	18,125	20,531	2,139	6,345	1,309	5,466	651	2,276	445	1,511	1,638	1,719	677	940	11,265	2,274
Euro Area	211,859	198,549	66,127	17,670	19,224	6,214	21,434	4,708	9,000	4,461	5,325	10,599	4,992	9,535	2,195	145,363	3,957
Europe	330,395	306,421	95,973	26,382	31,059	11,797	32,240	7,813	12,198	7,832	6,922	27,190	6,226	14,168	2,706	211,238	4,622
European Union	231,223	216,080	73,822	19,185	22,130	7,158	24,127	5,347	9,925	5,132	5,821	11,850	5,351	10,551	2,340	156,858	4,128
LAFTA	292,158	270,102	76,006	29,316	26,002	13,382	22,570	8,843	9,355	7,460	5,739	25,565	5,524	11,875	2,514	173,661	4,302
NATO Allies	538,196	464,123	149,110	37,383	47,713	18,880	52,813	11,998	19,104	13,654	10,481	34,984	9,074	22,789	3,866	324,435	6,059
North America	466,873	396,243	122,784	36,090	37,093	18,288	42,068	12,360	16,539	12,911	9,377	31,544	8,376	19,067	3,613	265,983	5,718
OECD - Europe	948,440	841,215	198,280	73,780	70,514	38,738	70,616	24,086	23,165	25,035	12,411	65,959	10,484	40,526	4,364	573,091	6,726
OPEC	34,558	29,503	31,003	3,871	12,104	3,484	8,286	1,579	3,180	856	1,969	1,556	2,036	1,022	1,043	17,135	2,385
Pacific Rim Countries	374,577	348,594	90,895	29,139	28,412	19,467	31,406	10,436	11,656	10,872	6,662	20,723	5,916	17,798	2,566	240,159	4,277
South/Central America	128,828	117,911	74,520	14,654	28,028	8,199	22,462	3,872	8,215	2,738	4,932	8,802	4,602	5,992	2,217	73,655	4,064
20 Latin Amer. Republics	326,643	301,799	90,668	33,522	33,156	15,666	27,041	9,985	10,668	8,392	6,398	28,741	6,049	13,556	2,740	191,936	4,616

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5c**  
**Percent Difference Between 2020 and 2021 Exports**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>329,365</b>	<b>23.1</b>	<b>277,138</b>	<b>21.7</b>	<b>5,791</b>	<b>2.1</b>
<b>Top 25 countries</b>	<b>276,870</b>	<b>22.8</b>	<b>233,220</b>	<b>21.4</b>	<b>2,453</b>	<b>1.1</b>
Canada	52,366	20.5	38,944	19.4	2,767	3.1
Mexico	65,010	30.7	57,896	29.7	561	1.1
China	26,957	21.7	23,238	19.9	-219	-0.7
Japan	10,808	17.0	9,723	16.3	-145	-0.6
Korea, South	14,977	29.4	11,849	25.3	-71	-0.3
Germany	7,900	13.8	7,481	13.8	445	1.5
United Kingdom	2,995	5.1	2,640	4.9	290	0.7
Netherlands	7,775	17.2	6,538	15.1	535	2.9
Brazil	12,340	35.7	10,154	31.4	675	4.8
India	12,972	47.9	11,345	45.2	1,216	7.0
Taiwan	6,619	21.9	6,243	22.4	-141	-0.9
Singapore	8,356	31.0	6,991	27.8	66	0.4
Belgium	6,153	22.3	5,879	22.3	293	3.0
Hong Kong	6,045	25.3	4,128	18.5	-457	-2.3
France	2,590	9.5	1,925	7.6	821	4.5
Australia	3,072	13.1	2,923	13.9	1,112	3.9
Switzerland	5,572	30.8	2,805	17.1	335	3.3
Italy	1,776	8.9	2,090	11.4	612	3.6
Chile	4,855	38.9	4,147	37.0	953	7.6
United Arab Emirates	2,343	15.9	2,439	18.2	109	0.7
Colombia	4,773	40.1	4,451	39.4	678	5.8
Spain	3,476	27.0	2,171	19.1	455	4.0
Malaysia	2,879	23.4	2,825	24.0	105	0.9
Ireland	4,209	44.0	4,095	45.2	369	5.2
Israel	2,674	26.2	2,260	26.9	241	1.8
<b>All other countries</b>	<b>52,495</b>	<b>24.7</b>	<b>43,918</b>	<b>23.5</b>	<b>4,157</b>	<b>3.4</b>
Africa	4,794	21.9	3,631	19.3	1,600	6.5
APEC	212,692	24.0	179,059	22.8	2,122	1.1
ASEAN	17,179	22.5	15,595	22.0	-364	-1.0
Asia - South	13,871	42.1	12,087	40.8	1,278	6.3
Asia - Near East	5,195	11.1	5,339	13.7	180	0.5
CAFTA	11,500	42.2	10,553	42.1	2,761	10.5
Cent. Am. Common Market	8,341	42.3	7,720	42.6	1,812	8.8
Euro Area	36,121	17.0	31,734	16.0	1,450	2.2
Europe	55,571	16.8	44,594	14.6	1,221	1.3
European Union	40,477	17.5	34,453	15.9	1,701	2.3
LAFTA	94,407	32.3	83,073	30.8	2,085	2.7
NATO Allies	93,340	17.3	72,637	15.7	3,256	2.2
North America	117,376	25.1	96,841	24.4	2,793	2.3
OECD - Europe	205,419	21.7	169,740	20.2	2,964	1.5
Pacific Rim Countries	83,775	22.4	71,649	20.6	-671	-0.7
South/Central America	46,014	35.7	40,125	34.0	4,261	5.7
20 Latin Amer. Republics	108,455	33.2	96,103	31.8	4,264	4.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5d**  
**2021 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>2,831,111</b>	<b>2,440,061</b>	<b>226,662</b>	<b>232,763</b>	<b>85,957</b>	<b>158,635</b>	<b>90,443</b>	<b>104,585</b>	<b>21,070</b>	<b>92,726</b>	<b>10,757</b>	<b>125,410</b>	<b>8,932</b>	<b>124,722</b>	<b>3,821</b>	<b>1,601,221</b>	<b>5,682</b>
<b>Top 25 countries</b>	<b>2,498,924</b>	<b>2,145,961</b>	<b>208,075</b>	<b>204,029</b>	<b>76,224</b>	<b>133,059</b>	<b>83,743</b>	<b>89,376</b>	<b>20,002</b>	<b>(D)</b>	<b>10,266</b>	<b>(D)</b>	<b>8,609</b>	<b>107,822</b>	<b>3,686</b>	<b>1,424,383</b>	<b>5,545</b>
China	504,935	469,817	118,915	55,036	42,585	38,651	46,683	25,030	11,975	21,669	6,179	31,988	5,232	21,227	2,333	276,215	3,928
Mexico	384,649	343,288	18,503	22,246	6,085	13,394	5,299	12,785	1,641	6,911	1,137	14,447	1,298	11,227	854	262,279	2,189
Canada	357,788	211,299	19,641	37,825	4,663	7,415	4,416	1,825	2,288	3,304	1,773	3,234	2,092	9,286	1,336	148,410	3,073
Germany	135,216	121,805	24,469	7,434	5,283	5,327	7,222	4,309	2,951	3,602	2,172	5,318	2,429	5,402	1,377	90,413	3,035
Japan	134,860	129,646	12,989	2,028	2,542	3,935	4,044	2,613	1,486	4,164	1,050	5,247	1,192	6,881	751	104,777	1,924
Vietnam	101,896	96,371	13,635	8,895	3,506	5,622	4,459	10,959	1,645	3,532	1,000	4,608	989	3,319	522	59,435	1,514
Korea, South	94,919	86,307	14,842	3,541	3,413	6,559	5,256	4,717	1,656	3,122	1,046	6,791	1,079	10,031	656	51,545	1,736
Taiwan	77,064	71,561	25,001	5,302	5,273	5,813	8,916	4,092	3,341	7,148	2,080	5,691	2,069	3,590	1,027	39,924	2,295
Ireland	73,697	60,593	2,352	3,482	473	240	417	155	216	93	165	156	217	426	161	56,042	703
India	73,173	65,389	22,955	7,827	6,347	9,145	8,141	3,759	2,575	4,052	1,572	5,255	1,509	8,844	797	26,506	2,014
Switzerland	63,181	53,129	6,814	4,672	1,376	1,928	1,665	826	679	2,134	550	1,855	641	2,061	458	39,653	1,445
Italy	60,951	54,104	25,806	6,626	6,662	5,575	8,845	3,529	2,911	3,717	1,909	3,384	1,908	3,123	1,055	28,501	2,516
United Kingdom	56,364	47,513	18,455	4,084	4,366	2,312	5,218	1,300	2,103	1,581	1,509	1,680	1,644	5,307	1,049	31,249	2,566
Malaysia	56,117	53,093	7,722	3,420	1,778	2,553	2,101	1,939	834	2,045	574	1,721	655	736	414	40,678	1,366
France	50,104	44,100	13,315	3,754	3,089	3,109	4,001	2,694	1,413	1,404	988	2,570	1,165	1,569	711	28,998	1,948
Thailand	47,351	44,658	9,179	6,032	1,982	3,187	2,710	1,911	1,036	2,072	713	3,500	784	2,028	457	25,928	1,497
Netherlands	35,105	21,745	8,858	2,843	1,880	1,294	2,282	626	999	735	686	1,202	862	700	518	14,345	1,631
Brazil	31,264	26,588	7,205	2,768	1,951	4,222	2,249	820	769	1,157	465	1,013	454	1,153	277	15,455	1,040
Russia	29,635	27,930	2,098	1,022	633	3,061	631	596	202	1,118	105	2,065	129	1,360	62	18,709	336
Singapore	29,505	26,405	3,078	5,075	495	739	578	115	302	(D)	262	(D)	336	198	218	18,011	887
Indonesia	27,053	24,620	6,506	2,947	1,475	2,672	2,110	1,864	753	1,279	470	1,586	478	1,203	265	13,069	955
Belgium	20,996	19,165	5,358	2,326	1,068	497	1,352	658	516	354	398	638	515	1,821	305	12,872	1,204
Israel	18,646	16,368	3,870	1,553	897	753	976	534	365	791	280	864	312	4,614	221	7,260	819
Spain	18,586	16,897	10,989	1,927	2,590	2,004	3,552	913	1,283	906	743	1,368	851	737	504	9,042	1,466
Turkey	15,870	13,570	9,575	1,714	2,984	3,051	3,204	808	942	1,131	569	821	554	978	320	5,066	1,002
<b>All other countries</b>	<b>332,187</b>	<b>294,100</b>	<b>58,421</b>	<b>28,734</b>	<b>19,014</b>	<b>25,576</b>	<b>20,422</b>	<b>15,209</b>	<b>6,054</b>	<b>(D)</b>	<b>3,708</b>	<b>(D)</b>	<b>3,639</b>	<b>16,900</b>	<b>1,874</b>	<b>176,838</b>	<b>3,710</b>
Africa	37,609	33,998	7,751	1,709	2,425	3,033	2,278	983	742	1,662	452	2,008	490	3,501	311	21,101	1,053
APEC	1,903,352	1,633,138	167,751	159,461	60,555	99,022	66,742	73,354	16,497	61,436	8,536	84,841	7,233	74,384	3,198	1,080,641	4,990
ASEAN	285,839	267,708	30,292	28,240	8,043	15,916	10,480	17,546	3,556	11,532	2,216	12,843	2,198	8,886	1,161	172,745	2,638
Asia - South	89,732	80,824	27,604	10,480	8,266	10,387	9,902	4,533	2,966	4,891	1,771	6,023	1,694	9,291	876	35,220	2,129
Asia - Near East	51,129	45,482	6,454	4,478	1,732	3,124	1,822	908	590	1,302	425	2,257	466	5,167	301	28,246	1,118
CAFTA	29,920	27,154	5,282	2,937	1,510	2,713	1,634	1,294	529	1,117	342	1,734	334	1,260	201	16,099	732
Cent. Am. Common Market	23,589	21,563	3,818	2,190	1,092	1,915	1,113	1,083	370	878	253	1,333	246	1,036	151	13,128	593
Euro Area	435,423	375,000	60,656	30,877	16,681	20,259	21,485	14,511	7,096	12,415	4,512	17,294	4,498	16,500	2,282	263,144	4,102
Europe	669,309	577,863	81,081	46,996	24,575	34,858	29,162	20,721	9,100	20,143	5,627	26,657	5,392	29,822	2,663	398,665	4,562
European Union	490,444	424,427	66,179	34,803	18,754	22,596	23,521	16,514	7,653	13,767	4,845	19,267	4,767	18,650	2,404	298,729	4,235
LAFTA	465,933	414,657	30,815	31,376	10,713	23,607	9,843	18,442	2,854	10,639	1,770	19,271	1,853	14,830	1,141	296,492	2,641
NATO Allies	816,198	608,101	84,421	72,652	25,144	33,815	29,909	18,856	9,767	18,472	6,110	23,231	5,847	32,991	2,875	408,084	4,769
North America	742,436	554,587	34,033	60,071	10,137	20,809	9,313	14,609	3,665	10,215	2,651	17,681	2,931	20,513	1,759	410,689	3,577
OECD - Europe	1,648,560	1,350,913	113,036	116,412	35,447	64,904	42,270	45,967	12,554	38,804	7,489	56,636	6,879	71,087	3,245	957,103	5,152
Pacific Rim Countries	960,235	890,257	143,663	80,020	50,482	63,424	57,961	42,264	14,376	43,414	7,375	55,338	6,258	45,741	2,778	560,056	4,433
South/Central America	121,026	106,306	19,967	12,647	6,703	13,522	6,606	7,329	1,960	5,149	1,116	7,027	1,100	5,083	644	55,549	1,838
20 Latin Amer. Republics	449,719	443,054	33,990	34,504	11,908	26,475	11,017	19,810	3,164	11,793	1,934	21,039	1,987	16,134	1,224	313,298	2,756

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 5e**  
**2020 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>2,335,991</b>	<b>2,024,454</b>	<b>221,580</b>	<b>182,194</b>	<b>82,806</b>	<b>126,744</b>	<b>88,095</b>	<b>76,640</b>	<b>20,857</b>	<b>69,192</b>	<b>10,683</b>	<b>109,104</b>	<b>9,205</b>	<b>86,919</b>	<b>3,857</b>	<b>1,373,661</b>	<b>6,077</b>
<b>Top 25 countries</b>	<b>2,081,942</b>	<b>1,799,387</b>	<b>203,589</b>	<b>158,740</b>	<b>73,564</b>	<b>106,081</b>	<b>81,380</b>	<b>65,691</b>	<b>19,854</b>	<b>60,094</b>	<b>10,236</b>	<b>94,934</b>	<b>8,876</b>	<b>75,167</b>	<b>3,748</b>	<b>1,238,681</b>	<b>5,931</b>
China	434,749	399,328	120,720	46,999	43,355	34,602	47,093	20,649	11,940	16,464	6,176	26,645	5,413	16,914	2,418	237,055	4,325
Mexico	325,212	292,155	17,074	17,032	5,540	11,128	4,805	11,156	1,540	6,041	1,048	11,945	1,172	8,252	767	226,602	2,202
Canada	270,313	167,395	18,355	23,539	4,332	5,585	3,984	1,838	2,132	2,038	1,630	3,483	1,964	4,250	1,260	126,662	3,053
Japan	119,499	114,527	12,699	1,435	2,443	3,084	3,809	2,213	1,520	3,220	1,025	4,860	1,183	5,634	728	94,080	1,991
Germany	115,069	103,888	23,423	4,274	4,873	4,514	6,865	3,150	2,886	3,389	2,074	4,680	2,361	4,380	1,294	79,502	3,070
Vietnam	79,619	74,732	13,353	6,818	3,580	4,754	4,305	3,981	1,627	2,541	936	3,031	935	2,614	506	50,993	1,464
Korea, South	76,057	70,248	15,054	3,204	3,609	5,673	5,340	2,497	1,657	3,011	961	9,207	1,083	2,351	627	44,306	1,777
Switzerland	74,840	61,854	6,299	5,538	1,214	1,310	1,481	529	637	995	481	2,117	636	2,965	417	48,399	1,433
Ireland	66,017	59,362	2,227	2,564	469	226	383	94	195	345	150	284	209	315	150	55,533	671
Taiwan	60,428	55,778	24,502	4,408	5,145	4,907	8,712	3,370	3,339	3,256	2,025	6,569	1,957	2,683	1,035	30,585	2,289
India	51,204	45,587	20,998	5,525	5,649	5,401	7,361	2,704	2,450	2,770	1,372	3,110	1,461	4,735	755	21,342	1,950
United Kingdom	50,305	42,143	17,675	2,291	4,124	1,994	4,806	1,032	2,010	1,448	1,719	1,673	5,111	1,016	28,915	2,598	
Italy	49,414	43,187	24,421	5,225	6,047	4,163	8,187	2,747	2,853	3,009	1,762	2,680	1,948	1,966	1,024	23,396	2,600
Malaysia	44,132	41,065	7,529	1,780	2,307	2,266	2,054	1,061	827	1,048	532	1,707	608	839	380	31,836	1,348
France	42,938	37,495	12,428	2,449	2,735	2,398	3,652	1,193	1,324	2,808	893	3,388	1,168	1,497	655	23,762	2,001
Thailand	37,611	34,687	8,724	5,334	1,904	2,138	2,513	1,921	1,008	1,418	637	2,620	749	2,150	426	19,106	1,487
Singapore	30,825	27,592	3,066	5,141	497	534	597	84	308	1,449	258	210	301	172	212	20,003	893
Netherlands	27,407	17,477	8,466	1,888	996	2,086	492	955	506	647	627	801	355	472	12,943	1,617	
Brazil	23,397	19,986	6,916	2,430	1,844	3,009	2,177	781	740	724	400	1,002	449	1,106	265	10,934	1,041
Belgium	20,810	19,507	4,919	4,491	958	397	1,144	405	517	494	357	511	475	1,486	276	11,723	1,192
Indonesia	20,215	18,746	6,308	1,946	1,455	2,249	1,985	1,221	723	1,310	450	1,244	934	269	9,843	944	
Russia	16,901	15,646	1,818	418	513	1,932	533	456	176	516	79	871	118	648	67	10,804	332
Spain	15,305	14,006	10,320	1,170	2,418	1,384	3,261	833	1,225	563	696	1,036	818	713	428	8,308	1,474
Israel	15,247	13,213	3,773	1,288	926	704	920	476	380	729	293	785	283	2,762	183	6,469	788
Australia	14,428	9,783	4,566	1,356	1,040	733	1,226	808	425	367	311	603	364	336	234	5,580	966
<b>All other countries</b>	<b>254,049</b>	<b>225,067</b>	<b>56,862</b>	<b>23,454</b>	<b>18,189</b>	<b>20,663</b>	<b>19,859</b>	<b>10,949</b>	<b>6,078</b>	<b>9,098</b>	<b>3,495</b>	<b>14,170</b>	<b>3,597</b>	<b>11,752</b>	<b>1,812</b>	<b>134,980</b>	<b>3,832</b>
Africa	23,734	20,364	6,981	1,550	2,077	1,972	2,027	661	656	562	409	1,286	477	2,247	298	12,086	1,037
APEC	1,569,031	1,355,775	167,262	125,133	60,388	83,579	65,944	53,988	16,371	44,644	8,494	75,343	7,433	49,772	3,283	923,316	5,349
ASEAN	231,318	214,699	29,762	23,113	8,090	12,786	10,092	8,885	3,559	8,321	2,082	9,593	2,122	7,755	1,119	144,244	2,698
Asia - South	63,722	57,347	25,205	7,558	7,335	6,291	8,920	3,263	2,821	3,341	1,585	3,658	1,627	5,013	821	28,223	2,096
Asia - Near East	35,826	31,406	6,047	2,949	1,622	2,405	1,621	614	606	998	419	2,129	442	3,026	250	19,285	1,087
CAFTA	23,735	21,462	5,066	2,290	1,453	2,239	1,584	876	502	837	303	1,522	312	720	185	12,977	727
Cent. Am. Common Market	18,547	16,816	3,685	1,698	1,023	1,596	1,089	736	358	709	229	1,204	245	560	138	10,313	603
Euro Area	368,460	323,485	57,756	23,764	15,394	15,835	20,156	10,349	6,950	12,336	4,320	15,003	4,538	12,784	2,166	233,414	4,232
Europe	577,072	501,937	76,563	36,392	22,156	25,892	27,400	15,268	8,846	16,894	5,389	22,485	5,497	24,408	2,564	360,598	4,711
European Union	415,473	365,965	62,889	26,492	17,180	17,986	22,092	12,168	7,499	13,249	4,629	16,597	4,811	14,367	2,303	265,105	4,375
LAFTA	386,418	345,915	28,685	24,735	9,720	19,121	9,095	14,824	2,725	8,855	1,658	15,949	1,756	11,083	1,067	251,349	2,664
NATO Allies	655,688	501,926	79,912	49,078	22,881	25,969	28,076	14,065	9,454	16,003	5,861	20,943	5,931	23,128	2,781	352,741	4,928
North America	595,525	459,551	31,542	40,571	9,283	16,713	8,444	12,993	3,437	8,078	2,417	15,428	2,749	12,502	1,643	353,264	3,569
OECD - Europe	1,385,389	1,157,803	107,832	85,570	32,843	51,794	40,083	35,220	12,225	32,651	7,237	52,812	6,956	47,505	3,176	852,251	5,312
OPEC	19,029	17,370	2,357	1,078	708	1,108	683	139	227	200	126	1,164	147	692	83	12,989	383
Pacific Rim Countries	823,847	757,156	145,227	69,311	51,250	55,426	58,039	32,993	14,328	31,023	7,403	52,332	6,473	31,137	2,868	484,934	4,866
South/Central America	90,944	79,759	18,767	10,487	6,120	10,687	6,218	4,671	1,885	4,056	1,023	5,867	1,067	3,645	611	40,346	1,843
20 Latin Amer. Republics	411,714	368,296	31,678	27,184	10,833	21,451	10,200	15,737	3,012	9,772	1,804	17,495	1,890	11,837	1,139	264,820	2,800

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5f**  
**Percent Difference Between 2020 and 2021 Imports**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>495,120</b>	<b>21.2</b>	<b>415,607</b>	<b>20.5</b>	<b>5,082</b>	<b>2.3</b>
<b>Top 25 countries</b>	<b>416,982</b>	<b>20.0</b>	<b>346,574</b>	<b>19.3</b>	<b>4,486</b>	<b>2.2</b>
China	70,186	16.1	70,489	17.7	-1,805	-1.5
Mexico	59,437	18.3	51,133	17.5	1,429	8.4
Canada	87,474	32.4	43,904	26.2	1,286	7.0
Germany	20,147	17.5	17,918	17.2	1,046	4.5
Japan	15,361	12.9	15,119	13.2	290	2.3
Vietnam	22,277	28.0	21,638	29.0	282	2.1
Korea, South	18,862	24.8	16,059	22.9	-212	-1.4
Taiwan	16,636	27.5	15,783	28.3	499	2.0
Ireland	7,680	11.6	1,231	2.1	125	5.6
India	21,968	42.9	19,801	43.4	1,957	9.3
Switzerland	-11,659	-15.6	-8,725	-14.1	515	8.2
Italy	11,537	23.3	10,918	25.3	1,385	5.7
United Kingdom	6,059	12.0	5,370	12.7	780	4.4
Malaysia	11,985	27.2	12,029	29.3	193	2.6
France	7,166	16.7	6,605	17.6	887	7.1
Thailand	9,740	25.9	9,972	28.7	455	5.2
Netherlands	7,698	28.1	4,267	24.4	392	4.6
Brazil	7,867	33.6	6,602	33.0	289	4.2
Russia	12,734	75.3	12,284	78.5	280	15.4
Singapore	-1,320	-4.3	-1,187	-4.3	12	0.4
Indonesia	6,838	33.8	5,874	31.3	198	3.1
Belgium	186	0.9	-342	-1.8	439	8.9
Israel	3,399	22.3	3,155	23.9	97	2.6
Spain	3,281	21.4	2,890	20.6	669	6.5
Turkey	4,870	44.3	4,572	50.8	1,103	13.0
<b>All other countries</b>	<b>78,138</b>	<b>30.8</b>	<b>69,033</b>	<b>30.7</b>	<b>1,559</b>	<b>2.7</b>
Africa	13,875	58.5	13,634	67.0	770	11.0
APEC	334,321	21.3	277,364	20.5	489	0.3
ASEAN	54,521	23.6	53,009	24.7	530	1.8
Asia - South	26,010	40.8	23,477	40.9	2,399	9.5
Asia - Near East	15,303	42.7	14,076	44.8	407	6.7
CAFTA	6,185	26.1	5,692	26.5	216	4.3
Cent. Am. Common Market	5,042	27.2	4,746	28.2	133	3.6
Euro Area	66,963	18.2	51,515	15.9	2,900	5.0
Europe	92,237	16.0	75,926	15.1	4,518	5.9
European Union	74,970	18.0	58,462	16.0	3,290	5.2
LAFTA	79,515	20.6	68,742	19.9	2,130	7.4
NATO Allies	160,511	24.5	106,175	21.2	4,509	5.6
North America	146,911	24.7	95,037	20.7	2,491	7.9
OECD - Europe	263,171	19.0	193,111	16.7	5,204	4.8
Pacific Rim Countries	136,388	16.6	133,101	17.6	-1,564	-1.1
South/Central America	30,082	33.1	26,547	33.3	1,200	6.4
20 Latin Amer. Republics	86,004	20.9	74,758	20.3	2,312	7.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5g**  
**2021 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,311,576</b>	<b>2,233,610</b>	<b>83,214</b>	<b>60,640</b>	<b>140,743</b>	<b>15,343</b>	<b>36,234</b>	<b>97,805</b>	<b>33,229</b>	<b>29,668</b>	<b>79,200</b>	<b>12,518</b>
Mexico	189,052	322,457	7,374	10,254	15,798	1,272	3,856	8,182	1,480	3,785	10,565	703
Canada	170,296	165,371	8,744	925	1,056	569	967	2,014	1,225	1,025	850	1,073
China	100,199	295,301	11,765	2,644	20,505	1,543	1,021	4,624	2,284	938	5,631	1,662
Germany	50,904	109,313	7,486	997	4,784	813	353	1,669	1,228	571	2,783	887
Japan	43,924	121,456	4,379	558	1,065	365	958	1,657	772	770	1,403	439
Netherlands	36,381	17,495	2,476	1,176	1,749	234	133	402	300	92	378	224
United Kingdom	35,614	40,745	6,456	1,137	2,015	778	410	808	1,097	389	824	744
Korea, South	35,082	70,902	3,481	827	1,234	360	351	2,535	665	208	1,196	331
Brazil	28,853	15,058	1,520	(D)	577	153	(D)	432	165	62	104	89
Belgium	24,292	16,525	1,280	131	(D)	94	136	(D)	118	49	464	84
Taiwan	23,735	52,064	4,261	206	1,760	398	107	1,709	657	131	1,644	486
Singapore	22,267	22,001	1,413	528	(D)	132	88	(D)	122	40	36	97
France	20,349	30,719	3,370	244	789	367	237	441	531	341	1,094	316
India	19,712	38,750	3,518	732	1,728	389	458	1,580	628	340	1,729	327
Australia	14,856	5,180	1,638	739	455	163	55	142	223	52	147	148
Italy	13,963	36,477	4,219	251	1,906	455	172	1,649	720	94	1,572	462
Switzerland	12,047	44,624	1,842	295	1,246	197	493	835	272	(D)	290	140
Hong Kong	10,055	1,267	1,518	412	149	153	397	116	253	106	94	163
Spain	9,578	9,986	1,675	63	426	143	52	352	209	73	209	157
Malaysia	9,503	41,580	1,702	264	587	149	69	346	149	62	622	134
Ireland	8,813	56,975	693	73	1,133	49	5	20	42	43	17	41
Israel	6,299	13,892	1,290	246	871	175	218	246	180	32	220	98
Colombia	5,713	6,638	524	52	277	84	39	104	92	(D)	406	38
Thailand	5,505	28,911	1,836	215	(D)	148	119	(D)	237	46	453	132
United Arab Emirates	4,409	1,005	387	104	42	50	109	39	73	27	12	34
Africa	5,215	13,304	811	26	178	101	(D)	220	111	(D)	171	62
APEC	644,245	1,209,082	27,982	18,223	50,723	4,181	8,225	24,174	7,424	7,274	24,404	4,151
ASEAN	46,884	157,998	4,531	1,292	8,216	507	401	2,267	689	225	2,346	433
Asia - South	20,040	40,895	3,729	747	1,859	439	491	1,676	698	344	1,786	344
Asia - Near East	14,307	25,632	1,758	367	1,006	258	(D)	353	285	(D)	235	137
CAFTA	7,109	19,009	1,217	681	1,379	160	158	1,219	215	297	522	112
Cent. Am. Common Market	4,711	14,654	843	535	1,038	105	82	709	134	253	401	69
Euro Area	169,196	297,015	13,613	2,992	12,934	1,785	1,119	5,002	2,960	1,335	7,391	1,836
Europe	236,007	432,441	18,286	4,920	17,541	2,705	2,297	8,350	4,440	2,037	9,135	2,558
European Union	180,459	330,354	14,558	3,247	13,857	1,986	1,176	5,353	3,212	1,405	7,836	1,998
LAFTA	235,280	357,317	8,818	12,778	17,179	1,571	4,162	9,379	1,873	4,525	11,627	856
NATO Allies	377,925	464,356	21,781	5,353	15,453	2,872	2,634	8,483	5,052	2,766	8,845	3,195
North America	359,348	487,828	13,849	11,180	16,854	1,768	4,823	10,196	2,661	4,811	11,414	1,685
OECD - Europe	697,052	1,125,845	29,900	18,422	38,120	4,665	8,639	22,505	8,181	7,887	23,835	4,326
Pacific Rim Countries	266,580	629,306	18,576	6,295	27,396	2,536	3,109	11,893	4,668	2,347	11,124	2,719
South/Central America	56,240	56,826	3,603	3,307	2,791	531	487	2,483	685	1,428	1,644	319
20 Latin Amer. Republics	244,025	376,848	9,523	13,493	18,562	1,707	4,336	10,628	2,096	5,206	12,197	958

**Table 5g**  
**2021 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>34,949</b>	<b>84,433</b>	<b>7,451</b>	<b>99,867</b>	<b>119,327</b>	<b>6,762</b>	<b>57,274</b>	<b>121,385</b>	<b>3,074</b>	<b>992,945</b>	<b>1,590,717</b>	<b>4,837</b>
Mexico	4,412	5,933	624	21,097	10,217	828	6,615	10,775	644	139,032	260,988	1,823
Canada	2,079	2,826	988	6,337	2,591	1,345	7,575	8,688	942	151,387	147,347	2,602
China	1,559	6,275	1,428	3,046	13,891	1,683	3,359	12,911	964	87,634	231,465	2,201
Germany	785	2,576	840	1,220	4,145	1,033	1,819	4,601	710	45,158	88,753	1,975
Japan	1,111	3,399	408	1,388	4,063	570	1,555	6,206	419	37,584	103,662	1,406
Netherlands	224	286	177	1,466	935	278	873	325	213	32,418	13,419	1,050
United Kingdom	1,157	774	648	2,055	1,294	800	1,022	4,918	589	29,443	30,112	1,800
Korea, South	189	1,598	269	1,906	5,235	383	1,005	9,351	280	30,595	49,755	1,193
Brazil	184	185	104	982	451	152	296	750	120	25,188	12,559	737
Belgium	71	145	82	251	423	117	251	1,499	89	23,403	12,248	696
Taiwan	373	5,268	489	1,251	3,398	595	1,170	2,398	371	20,497	35,888	1,265
Singapore	671	(D)	103	611	394	153	238	148	115	20,092	17,878	691
France	212	697	288	545	1,295	381	525	882	283	18,244	25,521	1,204
India	201	1,213	301	1,183	3,582	411	545	7,885	306	16,252	21,033	1,156
Australia	114	482	114	113	97	146	187	133	133	13,596	3,723	711
Italy	114	2,256	399	898	1,911	503	367	1,572	348	12,067	25,609	1,332
Switzerland	(D)	1,666	144	720	1,593	172	475	1,578	157	7,850	37,416	760
Hong Kong	168	63	124	280	29	146	340	94	121	8,352	721	558
Spain	59	197	109	454	818	170	313	243	129	8,564	7,740	758
Malaysia	81	1,329	136	155	889	170	233	383	140	8,639	37,424	824
Ireland	20	25	44	158	32	58	66	59	48	8,447	55,689	411
Israel	27	335	103	147	747	99	122	4,440	94	5,506	7,032	541
Colombia	(D)	142	23	799	587	41	35	364	34	4,175	4,759	212
Thailand	71	621	114	120	1,271	181	160	912	163	4,774	21,964	861
United Arab Emirates	32	10	25	15	(D)	29	22	(D)	26	4,100	662	150
Africa	23	68	34	53	136	64	18	482	58	4,690	12,048	381
APEC	11,379	31,320	3,172	37,175	45,115	3,503	22,671	55,036	1,966	539,296	978,309	3,585
ASEAN	896	4,906	415	1,170	4,496	567	775	3,543	411	42,124	132,225	1,509
Asia - South	208	1,273	316	1,198	3,645	429	548	7,969	322	16,505	22,686	1,181
Asia - Near East	62	348	137	193	832	136	216	4,689	125	13,027	18,170	680
CAFTA	141	621	77	477	736	130	163	892	76	5,193	13,640	447
Cent. Am. Common Market	113	449	50	212	413	79	95	733	52	3,421	10,910	354
Euro Area	1,535	6,726	1,545	5,157	11,126	1,810	4,469	10,175	1,103	152,590	243,662	2,574
Europe	4,900	9,760	2,034	8,583	15,586	2,316	6,461	18,390	1,353	206,810	353,679	2,880
European Union	1,651	7,176	1,657	5,480	11,991	1,915	4,875	11,339	1,155	162,626	272,802	2,635
LAFTA	(D)	6,384	748	(D)	12,295	991	(D)	12,728	748	176,954	287,724	2,031
NATO Allies	4,834	10,478	2,561	13,853	14,952	2,917	13,076	23,927	1,722	335,409	382,217	3,462
North America	6,492	8,759	1,504	27,434	12,808	1,928	14,190	19,463	1,308	290,419	408,335	2,995
OECD - Europe	13,092	24,753	3,302	39,940	38,940	3,632	23,514	57,833	2,038	585,557	919,860	3,756
Pacific Rim Countries	4,341	21,294	2,149	8,870	28,621	2,428	8,195	32,951	1,345	233,423	496,027	2,731
South/Central America	831	1,098	256	4,660	2,890	381	848	2,911	269	44,678	43,009	1,162
20 Latin Amer. Republics	5,232	7,023	807	25,533	13,039	1,067	7,458	13,647	793	182,766	301,752	2,095

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5h**  
**2020 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,101,026</b>	<b>1,869,438</b>	<b>82,119</b>	<b>47,404</b>	<b>109,442</b>	<b>14,890</b>	<b>29,495</b>	<b>78,637</b>	<b>32,464</b>	<b>24,179</b>	<b>61,503</b>	<b>12,365</b>
Mexico	151,371	277,386	6,963	7,310	11,928	1,173	3,083	6,562	1,391	3,619	9,155	647
Canada	142,397	137,452	8,135	667	718	516	643	1,780	1,105	969	1,101	976
China	91,938	259,015	12,136	1,473	18,173	1,614	969	5,523	2,468	774	5,237	1,651
United Kingdom	43,813	36,139	6,368	1,033	1,071	725	933	653	1,089	490	708	705
Germany	43,151	93,191	7,244	697	1,995	697	359	1,644	1,193	316	2,047	858
Japan	40,467	108,417	4,348	390	568	322	720	1,301	765	761	1,243	426
Netherlands	32,378	13,391	2,382	1,329	882	219	226	252	274	120	269	217
Korea, South	29,355	58,304	3,469	859	1,232	368	501	2,294	702	183	1,064	321
Brazil	22,432	10,870	1,457	2,038	588	143	214	377	160	43	106	88
France	20,407	28,131	3,161	1,507	485	274	196	390	466	250	603	307
Belgium	19,956	17,395	1,229	158	(D)	85	52	92	88	58	310	77
Taiwan	18,744	41,480	4,305	213	2,120	430	81	1,821	688	112	1,493	505
Singapore	17,499	22,952	1,363	484	(D)	92	71	129	128	33	29	88
India	15,236	24,502	3,102	451	1,231	313	214	874	517	220	967	303
Italy	13,723	29,955	4,156	162	2,315	422	200	1,194	710	160	1,255	454
Switzerland	13,006	42,768	1,715	481	764	151	259	694	237	87	290	116
Australia	11,771	5,224	1,585	327	235	165	45	165	194	39	71	125
Hong Kong	9,829	2,196	1,514	235	54	148	192	93	240	132	52	144
Spain	7,719	9,084	1,551	40	365	126	45	267	188	72	287	114
Malaysia	7,335	32,302	1,551	111	576	119	40	179	110	63	326	114
Ireland	5,629	55,681	650	60	253	48	3	28	33	44	13	34
Thailand	5,613	22,089	1,703	181	2,983	116	43	364	186	40	572	122
Israel	4,514	10,657	1,231	199	720	160	196	273	162	35	348	98
Colombia	4,349	4,996	473	48	218	71	52	99	71	207	(D)	33
Turkey	4,244	3,427	869	(D)	285	96	52	317	130	(D)	67	61
Africa	4,660	7,976	739	(D)	140	79	(D)	142	111	(D)	111	47
APEC	543,417	1,034,411	27,962	12,679	41,836	4,162	6,607	22,309	7,467	6,831	21,818	4,105
ASEAN	38,989	132,693	4,425	1,027	6,248	443	246	2,407	677	213	2,188	444
Asia - South	15,556	26,511	3,298	477	1,640	365	237	955	565	227	986	319
Asia - Near East	12,649	17,858	1,663	405	1,076	225	338	393	252	124	367	139
CAFTA	5,861	14,169	1,110	560	1,065	148	128	883	193	86	244	92
Cent. Am. Common Market	3,861	10,667	806	271	894	99	66	520	128	55	191	59
Euro Area	146,821	260,159	13,316	3,985	10,857	1,623	1,111	4,124	2,878	1,109	5,143	1,826
Europe	220,898	381,351	17,890	5,970	13,900	2,446	2,525	6,405	4,382	1,903	6,639	2,526
European Union	156,403	289,951	14,235	4,258	11,549	1,783	1,155	4,596	3,168	1,155	5,463	1,983
LAFTA	187,395	302,284	8,325	9,713	13,528	1,443	3,454	7,517	1,725	3,987	9,924	806
NATO Allies	338,259	395,885	21,027	5,980	12,792	2,605	2,762	7,073	4,893	2,676	7,121	3,083
North America	293,768	414,838	12,931	7,977	12,646	1,635	3,726	8,341	2,452	4,588	10,256	1,553
OECD - Europe	601,818	973,598	29,139	15,753	29,344	4,351	7,625	18,771	7,973	7,508	19,715	4,215
OPEC	7,439	7,795	532	204	316	70	163	25	99	89	19	37
Pacific Rim Countries	232,835	545,908	19,250	4,242	24,679	2,637	2,645	11,824	4,910	2,128	9,953	2,777
South/Central America	44,722	41,329	3,388	2,980	2,792	488	513	2,082	612	503	1,032	305
20 Latin Amer. Republics	195,143	316,781	8,960	10,278	14,695	1,572	3,589	8,423	1,920	4,079	10,176	885

**Table 5h**  
**2020 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>27,964</b>	<b>63,093</b>	<b>7,355</b>	<b>85,286</b>	<b>104,168</b>	<b>6,940</b>	<b>45,675</b>	<b>84,928</b>	<b>3,047</b>	<b>841,024</b>	<b>1,367,668</b>	<b>5,058</b>
Mexico	3,359	5,118	574	16,893	11,162	763	4,317	7,959	569	112,790	225,502	1,846
Canada	2,389	1,732	865	4,027	2,812	1,214	5,634	3,726	879	128,068	125,583	2,580
China	2,133	5,171	1,365	3,483	13,591	1,726	2,219	10,801	996	80,889	200,520	2,316
United Kingdom	445	783	618	11,692	1,278	792	967	4,709	597	28,253	26,936	1,842
Germany	812	2,497	775	1,456	3,704	1,020	1,232	3,821	684	38,279	77,484	2,017
Japan	564	2,556	390	1,134	4,200	568	1,348	5,155	438	35,550	93,395	1,439
Netherlands	147	243	187	1,256	438	255	646	154	197	28,654	11,152	1,033
Korea, South	134	1,666	268	1,403	8,336	361	541	1,732	276	25,733	41,980	1,173
Brazil	76	186	85	612	423	139	153	413	117	19,295	8,777	725
France	101	2,075	259	358	2,655	382	497	999	264	17,499	20,924	1,209
Belgium	27	49	68	237	308	130	205	(D)	84	19,219	11,074	697
Taiwan	143	1,831	435	399	4,964	590	911	1,605	385	16,885	27,646	1,272
Singapore	582	(D)	110	204	122	139	244	118	118	15,881	19,740	688
India	78	998	261	1,429	1,962	365	484	3,957	265	12,360	14,513	1,078
Italy	151	1,823	355	692	1,395	513	373	1,131	334	11,985	20,841	1,368
Switzerland	126	806	110	908	(D)	185	127	(D)	159	11,017	37,008	757
Australia	60	241	123	180	498	164	142	115	118	10,979	3,900	696
Hong Kong	113	24	128	222	(D)	160	599	(D)	112	8,336	1,365	582
Spain	36	152	98	600	691	172	151	468	118	6,774	6,854	735
Malaysia	68	514	99	110	615	158	224	428	140	6,719	29,662	811
Ireland	23	12	30	90	224	64	274	38	51	5,133	55,113	390
Thailand	33	514	114	121	672	170	238	1,174	137	4,956	15,810	858
Israel	58	605	101	221	497	103	71	2,700	78	3,734	5,514	529
Colombia	3	24	18	395	598	34	25	(D)	24	3,621	3,480	222
Turkey	23	166	65	(D)	123	79	13	54	43	3,538	2,416	395
Africa	8	30	39	72	135	60	140	1,160	54	3,683	6,258	349
APEC	9,703	22,305	3,077	29,329	49,439	3,529	16,773	35,971	1,935	461,497	840,733	3,687
ASEAN	740	3,326	387	672	2,717	535	964	4,139	400	35,127	111,669	1,539
Asia - South	88	1,058	280	1,442	1,999	384	489	3,986	275	12,598	15,887	1,110
Asia - Near East	65	610	130	286	674	150	103	2,714	109	11,328	12,022	658
CAFTA	167	490	81	171	654	99	227	435	64	4,522	10,398	433
Cent. Am. Common Market	118	402	58	74	414	63	56	300	42	3,221	7,945	357
Euro Area	1,343	7,425	1,442	4,848	10,577	1,833	3,556	8,717	1,066	130,869	213,316	2,648
Europe	2,159	9,520	1,935	18,161	15,175	2,305	4,822	15,974	1,324	185,358	313,737	2,972
European Union	1,550	7,734	1,548	5,209	11,502	1,921	3,691	9,581	1,116	139,386	239,526	2,716
LAFTA	3,464	5,567	691	(D)	12,635	927	(D)	9,131	683	142,696	243,981	2,050
NATO Allies	4,324	9,994	2,379	21,036	14,424	2,868	9,887	17,304	1,677	291,593	327,177	3,522
North America	5,748	6,850	1,333	20,920	13,975	1,769	9,951	11,685	1,196	240,859	351,085	2,993
OECD - Europe	8,760	21,872	3,135	42,501	42,537	3,614	16,910	37,389	1,993	502,761	803,971	3,858
OPEC	6	4	26	97	167	44	15	14	34	6,865	7,250	222
Pacific Rim Countries	3,868	14,242	2,129	7,257	33,506	2,508	6,441	21,353	1,406	206,254	430,351	2,883
South/Central America	300	996	239	3,208	2,185	349	1,000	1,665	252	36,218	30,579	1,143
20 Latin Amer. Republics	3,641	6,112	753	20,082	13,301	993	5,289	9,587	718	148,186	254,487	2,119

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6a**  
**2021 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,754,300</b>	<b>100.0</b>	<b>1,553,994</b>	<b>100.0</b>	<b>278,362</b>	<b>100.0</b>	<b>541,592</b>	<b>34.9</b>	<b>271,241</b>	<b>97.4</b>
Alabama	20,932	1.2	20,318	1.3	4,247	1.5	3,130	15.4	3,410	80.3
Alaska	5,989	0.3	5,645	0.4	807	0.3	2,746	48.6	592	73.4
Arizona	24,168	1.4	21,860	1.4	7,621	2.7	6,088	27.8	6,612	86.8
Arkansas	5,604	0.3	4,887	0.3	2,217	0.8	1,159	23.7	1,715	77.4
California	174,927	10.0	163,927	10.5	63,860	22.9	69,098	42.2	60,700	95.1
Colorado	9,073	0.5	8,535	0.5	5,729	2.1	2,468	28.9	5,028	87.8
Connecticut	14,542	0.8	13,692	0.9	5,475	2.0	6,238	45.6	4,833	88.3
Delaware	4,745	0.3	4,269	0.3	2,347	0.8	969	22.7	2,094	89.2
Florida	55,749	3.2	51,465	3.3	57,079	20.5	29,641	57.6	54,080	94.7
Georgia	42,416	2.4	39,638	2.6	14,556	5.2	11,184	28.2	12,785	87.8
Hawaii	340	0.0	301	0.0	688	0.2	222	73.8	599	87.1
Idaho	3,752	0.2	3,543	0.2	1,690	0.6	1,332	37.6	1,444	85.4
Illinois	66,027	3.8	62,024	4.0	22,478	8.1	17,062	27.5	20,134	89.6
Indiana	41,156	2.3	38,383	2.5	8,486	3.0	5,262	13.7	7,194	84.8
Iowa	15,756	0.9	14,359	0.9	3,369	1.2	2,252	15.7	2,785	82.7
Kansas	12,541	0.7	11,494	0.7	3,347	1.2	2,273	19.8	2,766	82.6
Kentucky	29,563	1.7	27,826	1.8	4,802	1.7	3,523	12.7	3,854	80.3
Louisiana	76,364	4.4	64,893	4.2	3,593	1.3	25,337	39.0	3,067	85.4
Maine	3,105	0.2	2,753	0.2	1,757	0.6	1,616	58.7	1,493	85.0
Maryland	16,418	0.9	14,158	0.9	6,901	2.5	4,978	35.2	6,113	88.6
Massachusetts	32,417	1.8	30,750	2.0	10,372	3.7	9,105	29.6	9,191	88.6
Michigan	55,966	3.2	52,477	3.4	14,265	5.1	12,124	23.1	12,688	88.9
Minnesota	23,463	1.3	22,126	1.4	8,306	3.0	5,623	25.4	7,190	86.6
Mississippi	12,888	0.7	12,295	0.8	1,984	0.7	1,779	14.5	1,514	76.3
Missouri	15,487	0.9	14,603	0.9	6,057	2.2	4,359	29.8	5,116	84.5
Montana	1,975	0.1	1,699	0.1	1,539	0.6	1,280	75.3	1,364	88.6
Nebraska	7,966	0.5	7,766	0.5	1,816	0.7	1,665	21.4	1,468	80.8
Nevada	10,546	0.6	8,450	0.5	3,362	1.2	2,912	34.5	2,868	85.3
New Hampshire	6,366	0.4	6,069	0.4	2,497	0.9	2,274	37.5	2,159	86.5
New Jersey	49,398	2.8	45,777	2.9	19,958	7.2	16,533	36.1	18,356	92.0
New Mexico	5,461	0.3	5,348	0.3	1,325	0.5	2,464	46.1	1,112	83.9
New York	90,142	5.1	69,215	4.5	32,867	11.8	37,805	54.6	30,707	93.4
North Carolina	33,462	1.9	31,266	2.0	11,051	4.0	7,125	22.8	9,642	87.3
North Dakota	5,196	0.3	4,731	0.3	1,595	0.6	2,043	43.2	1,370	85.9
Ohio	50,702	2.9	46,488	3.0	16,043	5.8	10,996	23.7	14,244	88.8
Oklahoma	6,228	0.4	5,546	0.4	2,989	1.1	1,720	31.0	2,539	84.9
Oregon	29,923	1.7	29,136	1.9	5,672	2.0	5,523	19.0	4,976	87.7
Pennsylvania	44,707	2.5	41,417	2.7	15,430	5.5	12,624	30.5	13,661	88.5
Rhode Island	2,950	0.2	2,720	0.2	2,009	0.7	1,577	58.0	1,770	88.1
South Carolina	29,656	1.7	26,788	1.7	6,546	2.4	3,449	12.9	5,516	84.3
South Dakota	1,858	0.1	1,629	0.1	938	0.3	555	34.1	735	78.4
Tennessee	34,695	2.0	32,558	2.1	7,282	2.6	5,643	17.3	6,009	82.5
Texas	376,331	21.5	343,402	22.1	39,889	14.3	147,786	43.0	36,984	92.7
Utah	18,106	1.0	17,097	1.1	3,720	1.3	11,058	64.7	3,173	85.3
Vermont	2,585	0.1	2,449	0.2	1,025	0.4	648	26.5	889	86.7
Virginia	20,035	1.1	19,168	1.2	7,222	2.6	6,856	35.8	6,119	84.7
Washington	53,749	3.1	49,106	3.2	11,652	4.2	15,388	31.3	10,412	89.4
West Virginia	6,341	0.4	5,799	0.4	1,019	0.4	2,541	43.8	793	77.8
Wisconsin	24,811	1.4	23,042	1.5	8,885	3.2	6,623	28.7	7,659	86.2
Wyoming	1,428	0.1	1,363	0.1	507	0.2	871	63.9	418	82.4
District of Columbia	1,535	0.1	755	0.0	507	0.2	733	97.1	390	76.9
Puerto Rico	18,164	1.0	17,943	1.2	1,206	0.4	(D)	(D)	1,007	83.5
Virgin Islands	1,573	0.1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Unallocated (3)	55,024	3.1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6b**  
**2020 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,424,935</b>	<b>100.0</b>	<b>1,276,856</b>	<b>100.0</b>	<b>272,571</b>	<b>100.0</b>	<b>422,783</b>	<b>33.1</b>	<b>265,217</b>	<b>97.3</b>
Alabama	17,153	1.2	16,527	1.3	4,120	1.5	2,433	14.7	3,290	79.9
Alaska	4,610	0.3	4,273	0.3	706	0.3	1,703	39.9	499	70.7
Arizona	19,756	1.4	18,108	1.4	7,300	2.7	4,582	25.3	6,280	86.0
Arkansas	5,196	0.4	4,757	0.4	2,180	0.8	935	19.7	1,685	77.3
California	155,886	10.9	146,378	11.5	63,609	23.3	58,400	39.9	60,339	94.9
Colorado	8,169	0.6	7,794	0.6	5,499	2.0	2,304	29.6	4,813	87.5
Connecticut	13,828	1.0	12,959	1.0	5,283	1.9	5,818	44.9	4,637	87.8
Delaware	3,909	0.3	3,381	0.3	2,185	0.8	665	19.7	1,915	87.6
Florida	45,727	3.2	41,717	3.3	54,700	20.1	23,803	57.1	51,691	94.5
Georgia	38,846	2.7	36,359	2.8	14,101	5.2	11,511	31.7	12,338	87.5
Hawaii	320	0.0	268	0.0	651	0.2	166	62.0	565	86.8
Idaho	3,407	0.2	3,229	0.3	1,640	0.6	1,231	38.1	1,405	85.7
Illinois	53,325	3.7	49,762	3.9	21,902	8.0	12,234	24.6	19,508	89.1
Indiana	35,340	2.5	33,519	2.6	8,234	3.0	4,664	13.9	6,912	83.9
Iowa	12,639	0.9	11,695	0.9	3,152	1.2	2,225	19.0	2,567	81.4
Kansas	10,408	0.7	9,566	0.7	3,314	1.2	2,083	21.8	2,732	82.4
Kentucky	24,530	1.7	23,373	1.8	4,560	1.7	3,256	13.9	3,595	78.8
Louisiana	58,368	4.1	52,018	4.1	3,492	1.3	17,031	32.7	2,925	83.8
Maine	2,339	0.2	2,074	0.2	1,616	0.6	1,085	52.3	1,365	84.5
Maryland	12,686	0.9	10,946	0.9	6,379	2.3	5,172	47.2	5,611	88.0
Massachusetts	24,893	1.7	23,649	1.9	9,563	3.5	8,009	33.9	8,417	88.0
Michigan	44,367	3.1	41,784	3.3	13,925	5.1	9,788	23.4	12,296	88.3
Minnesota	20,077	1.4	19,025	1.5	8,013	2.9	4,611	24.2	6,902	86.1
Mississippi	10,292	0.7	9,675	0.8	1,958	0.7	1,791	18.5	1,465	74.8
Missouri	12,789	0.9	12,210	1.0	6,014	2.2	3,429	28.1	5,088	84.6
Montana	1,437	0.1	1,210	0.1	1,343	0.5	879	72.7	1,172	87.3
Nebraska	6,981	0.5	6,825	0.5	1,856	0.7	1,339	19.6	1,501	80.9
Nevada	10,318	0.7	9,859	0.8	3,268	1.2	2,416	24.5	2,789	85.3
New Hampshire	5,457	0.4	5,288	0.4	2,481	0.9	1,743	33.0	2,129	85.8
New Jersey	38,018	2.7	35,224	2.8	19,507	7.2	13,129	37.3	17,850	91.5
New Mexico	3,688	0.3	3,614	0.3	1,314	0.5	1,940	53.7	1,091	83.0
New York	65,596	4.6	52,857	4.1	32,001	11.7	25,711	48.6	29,804	93.1
North Carolina	28,464	2.0	26,198	2.1	10,550	3.9	5,648	21.6	9,173	86.9
North Dakota	5,171	0.4	4,758	0.4	1,560	0.6	2,382	50.1	1,323	84.8
Ohio	45,066	3.2	41,559	3.3	15,597	5.7	9,418	22.7	13,777	88.3
Oklahoma	5,384	0.4	4,953	0.4	3,013	1.1	1,713	34.6	2,524	83.8
Oregon	24,873	1.7	24,217	1.9	5,578	2.0	4,666	19.3	4,900	87.8
Pennsylvania	37,399	2.6	34,130	2.7	14,950	5.5	10,722	31.4	13,192	88.2
Rhode Island	2,358	0.2	2,208	0.2	1,881	0.7	1,264	57.3	1,636	87.0
South Carolina	30,292	2.1	27,814	2.2	6,273	2.3	2,779	10.0	5,283	84.2
South Dakota	1,379	0.1	1,244	0.1	922	0.3	424	34.1	727	78.9
Tennessee	28,115	2.0	26,063	2.0	7,130	2.6	4,218	16.2	5,848	82.0
Texas	276,369	19.4	259,168	20.3	38,230	14.0	104,082	40.2	35,275	92.3
Utah	17,674	1.2	16,883	1.3	3,545	1.3	11,405	67.6	3,023	85.3
Vermont	2,357	0.2	2,247	0.2	1,027	0.4	475	21.2	888	86.5
Virginia	16,393	1.2	15,559	1.2	6,932	2.5	4,847	31.2	5,899	85.1
Washington	41,140	2.9	37,806	3.0	11,398	4.2	12,278	32.5	10,135	88.9
West Virginia	4,565	0.3	4,251	0.3	1,021	0.4	1,318	31.0	789	77.3
Wisconsin	20,500	1.4	19,122	1.5	8,673	3.2	5,400	28.2	7,422	85.6
Wyoming	1,164	0.1	1,111	0.1	487	0.2	762	68.6	386	79.3
District of Columbia	2,770	0.2	900	0.1	521	0.2	873	97.0	394	75.6
Puerto Rico	16,625	1.2	16,415	1.3	1,131	0.4	(D)	(D)	949	83.9
Virgin Islands	577	0.0	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Unallocated (3)	45,947	3.2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 6c**  
**Percent Difference Between 2020 and 2021 Export**  
**Results for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2020-2021				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>United States</b>	<b>23.1</b>	<b>21.7</b>	<b>2.1</b>	<b>28.1</b>	<b>2.3</b>
Alabama	22	22.9	3.1	28.7	3.6
Alaska	29.9	32.1	14.3	61.2	18.6
Arizona	22.3	20.7	4.4	32.9	5.3
Arkansas	7.9	2.7	1.7	23.9	1.8
California	12.2	12	0.4	18.3	0.6
Colorado	11.1	9.5	4.2	7.1	4.5
Connecticut	5.2	5.7	3.6	7.2	4.2
Delaware	21.4	26.3	7.4	45.8	9.3
Florida	21.9	23.4	4.3	24.5	4.6
Georgia	9.2	9	3.2	-2.8	3.6
Hawaii	6.2	12.4	5.7	34	6
Idaho	10.2	9.7	3	8.2	2.8
Illinois	23.8	24.6	2.6	39.5	3.2
Indiana	16.5	14.5	3.1	12.8	4.1
Iowa	24.7	22.8	6.9	1.2	8.5
Kansas	20.5	20.1	1	9.1	1.2
Kentucky	20.5	19.1	5.3	8.2	7.2
Louisiana	30.8	24.8	2.9	48.8	4.9
Maine	32.7	32.7	8.7	48.9	9.4
Maryland	29.4	29.3	8.2	-3.7	8.9
Massachusetts	30.2	30	8.5	13.7	9.2
Michigan	26.1	25.6	2.4	23.9	3.2
Minnesota	16.9	16.3	3.7	21.9	4.2
Mississippi	25.2	27.1	1.3	-0.7	3.3
Missouri	21.1	19.6	0.7	27.1	0.6
Montana	37.5	40.4	14.6	45.5	16.4
Nebraska	14.1	13.8	-2.2	24.3	-2.2
Nevada	2.2	-14.3	2.9	20.5	2.8
New Hampshire	16.6	14.8	0.6	30.5	1.4
New Jersey	29.9	30	2.3	25.9	2.8
New Mexico	48.1	48	0.8	27	1.9
New York	37.4	30.9	2.7	47	3
North Carolina	17.6	19.3	4.7	26.1	5.1
North Dakota	0.5	-0.6	2.2	-14.2	3.6
Ohio	12.5	11.9	2.9	16.8	3.4
Oklahoma	15.7	12	-0.8	0.4	0.6
Oregon	20.3	20.3	1.7	18.4	1.6
Pennsylvania	19.5	21.4	3.2	17.7	3.6
Rhode Island	25.1	23.2	6.8	24.7	8.2
South Carolina	-2.1	-3.7	4.4	24.1	4.4
South Dakota	34.8	31	1.7	31	1.1
Tennessee	23.4	24.9	2.1	33.8	2.8
Texas	36.2	32.5	4.3	42	4.8
Utah	2.4	1.3	4.9	-3	5
Vermont	9.7	9	-0.2	36.3	0.1
Virginia	22.2	23.2	4.2	41.4	3.7
Washington	30.6	29.9	2.2	25.3	2.7
West Virginia	38.9	36.4	-0.2	92.7	0.5
Wisconsin	21	20.5	2.4	22.7	3.2
Wyoming	22.7	22.7	4.1	14.2	8.3
District of Columbia	-44.6	-16.2	-2.7	-16	-1
Puerto Rico	9.3	9.3	6.6	(D)	6.1
Virgin Islands	172.9	(D)	(D)	(D)	(D)
Unallocated (2)	0.7	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021 or 2020.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6d**  
**2021 Imports by State of Destination, Number of Importing Companies,**  
**Value, and Percent Difference Between 2020 and 2021 Imports**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2020-2021		
							Total Value	Known Value	Number of Identified Importers
<b>United States</b>	<b>2,831,111</b>	<b>100</b>	<b>2,440,061</b>	<b>100</b>	<b>226,662</b>	<b>100</b>	<b>21.2</b>	<b>20.5</b>	<b>2.3</b>
Alabama	31,539	1.1	27,728	1.1	4,115	1.8	23.7	23.3	2.1
Alaska	3,799	0.1	3,473	0.1	815	0.4	60.2	60.0	1.2
Arizona	27,998	1.0	22,867	0.9	6,070	2.7	9.2	8.8	3.4
Arkansas	9,895	0.3	8,834	0.4	2,090	0.9	14.6	13.1	3.9
California	470,321	16.6	431,460	17.7	72,369	31.9	18.8	20.0	2.0
Colorado	16,249	0.6	14,357	0.6	6,346	2.8	35.2	36.1	5.1
Connecticut	20,759	0.7	15,685	0.6	4,421	2.0	15.6	16.7	6.7
Delaware	11,110	0.4	10,252	0.4	1,995	0.9	21.9	22.2	9.9
Florida	93,483	3.3	80,114	3.3	31,018	13.7	21.7	22.1	4.1
Georgia	123,625	4.4	113,612	4.7	16,431	7.2	25.0	25.2	10.1
Hawaii	2,554	0.1	2,072	0.1	2,151	0.9	33.6	28.8	1.4
Idaho	6,198	0.2	5,071	0.2	1,787	0.8	12.7	13.6	5.6
Illinois	203,294	7.2	166,592	6.8	22,209	9.8	30.4	26.1	3.3
Indiana	77,336	2.7	66,391	2.7	6,931	3.1	20.9	19.5	4.1
Iowa	11,514	0.4	9,362	0.4	2,927	1.3	28.5	26.6	4.5
Kansas	12,135	0.4	9,679	0.4	2,951	1.3	15.9	16.7	5.4
Kentucky	67,916	2.4	55,739	2.3	4,466	2.0	23.7	26.7	4.8
Louisiana	30,947	1.1	27,595	1.1	3,963	1.7	49.4	48.9	1.6
Maine	6,388	0.2	4,541	0.2	1,656	0.7	34.6	36.9	7.7
Maryland	38,549	1.4	34,217	1.4	6,685	2.9	25.8	24.7	0.6
Massachusetts	43,985	1.6	34,991	1.4	9,224	4.1	25.6	23.7	2.1
Michigan	131,814	4.7	111,895	4.6	10,699	4.7	13.7	9.4	3.9
Minnesota	32,484	1.1	21,352	0.9	6,844	3.0	15.4	-3.1	1.6
Mississippi	18,453	0.7	17,300	0.7	2,055	0.9	17.0	16.4	0.0
Missouri	24,560	0.9	21,769	0.9	6,221	2.7	31.0	33.8	2.8
Montana	6,518	0.2	3,991	0.2	1,258	0.6	64.8	60.5	8.1
Nebraska	4,682	0.2	3,715	0.2	2,015	0.9	25.6	24.2	0.1
Nevada	16,162	0.6	14,393	0.6	4,355	1.9	25.4	23.0	2.3
New Hampshire	8,106	0.3	6,394	0.3	2,055	0.9	16.9	11.9	6.6
New Jersey	156,754	5.5	144,756	5.9	21,900	9.7	36.4	37.7	4.5
New Mexico	6,030	0.2	5,151	0.2	1,401	0.6	31.5	32.1	1.5
New York	153,900	5.4	123,383	5.1	38,617	17.0	0.1	-0.2	6.6
North Carolina	73,895	2.6	59,378	2.4	9,905	4.4	20.9	14.0	1.6
North Dakota	3,346	0.1	1,991	0.1	1,148	0.5	17.7	13.2	4.3
Ohio	76,100	2.7	64,550	2.6	12,030	5.3	16.2	14.2	2.1
Oklahoma	16,236	0.6	13,518	0.6	2,572	1.1	50.1	53.5	-1.2
Oregon	22,483	0.8	18,337	0.8	5,920	2.6	30.0	27.5	1.8
Pennsylvania	98,040	3.5	87,673	3.6	12,330	5.4	15.8	17.2	3.6
Rhode Island	9,428	0.3	8,863	0.4	1,529	0.7	7.1	6.4	1.5
South Carolina	50,130	1.8	44,007	1.8	7,420	3.3	25.0	26.2	11.0
South Dakota	1,729	0.1	1,295	0.1	956	0.4	37.1	36.8	6.8
Tennessee	93,823	3.3	87,469	3.6	7,747	3.4	12.2	11.6	4.7
Texas	312,452	11.0	281,040	11.5	31,423	13.9	26.0	25.5	5.4
Utah	18,131	0.6	14,574	0.6	5,022	2.2	17.0	12.5	4.0
Vermont	3,332	0.1	2,027	0.1	1,193	0.5	26.6	24.7	8.5
Virginia	34,742	1.2	30,187	1.2	8,216	3.6	20.1	19.2	9.5
Washington	61,786	2.2	48,027	2.0	12,532	5.5	26.6	25.3	10.3
West Virginia	3,677	0.1	3,084	0.1	1,001	0.4	26.3	25.9	10.5
Wisconsin	36,450	1.3	31,416	1.3	6,454	2.8	36.1	37.4	3.6
Wyoming	1,700	0.1	1,129	0.0	838	0.4	56.0	56.4	6.9
District of Columbia	625	0.0	486	0.0	880	0.4	15.6	15.2	-1.6
Puerto Rico	22,480	0.8	21,041	0.9	3,739	1.6	5.5	3.0	6.4
Virgin Islands	1,363	0.0	1,189	0.0	163	0.1	55.5	53.5	14.8
Unallocated (3)	20,110	0.7	49	0.0	490	0.2	13.1	-8.7	0.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6e**  
**2020 Imports by State of Destination,**  
**Number of Importing Companies, and Value**

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
<b>United States</b>	<b>2,335,991</b>	<b>100.0</b>	<b>2,024,454</b>	<b>100.0</b>	<b>221,580</b>	<b>100.0</b>
Alabama	25,503	1.1	22,480	1.1	4,032	1.8
Alaska	2,371	0.1	2,171	0.1	805	0.4
Arizona	25,647	1.1	21,018	1.0	5,869	2.6
Arkansas	8,634	0.4	7,814	0.4	2,011	0.9
California	395,879	16.9	359,449	17.8	70,979	32.0
Colorado	12,023	0.5	10,547	0.5	6,036	2.7
Connecticut	17,965	0.8	13,437	0.7	4,145	1.9
Delaware	9,111	0.4	8,389	0.4	1,815	0.8
Florida	76,803	3.3	65,625	3.2	29,794	13.4
Georgia	98,876	4.2	90,760	4.5	14,920	6.7
Hawaii	1,912	0.1	1,609	0.1	2,122	1.0
Idaho	5,497	0.2	4,466	0.2	1,693	0.8
Illinois	155,892	6.7	132,090	6.5	21,495	9.7
Indiana	63,965	2.7	55,555	2.7	6,656	3.0
Iowa	8,963	0.4	7,394	0.4	2,802	1.3
Kansas	10,467	0.4	8,296	0.4	2,801	1.3
Kentucky	54,921	2.4	43,999	2.2	4,262	1.9
Louisiana	20,719	0.9	18,536	0.9	3,899	1.8
Maine	4,746	0.2	3,318	0.2	1,538	0.7
Maryland	30,643	1.3	27,448	1.4	6,646	3.0
Massachusetts	35,029	1.5	28,295	1.4	9,037	4.1
Michigan	115,890	5.0	102,271	5.1	10,296	4.6
Minnesota	28,147	1.2	22,027	1.1	6,736	3.0
Mississippi	15,766	0.7	14,861	0.7	2,054	0.9
Missouri	18,741	0.8	16,264	0.8	6,053	2.7
Montana	3,955	0.2	2,487	0.1	1,164	0.5
Nebraska	3,728	0.2	2,991	0.1	2,012	0.9
Nevada	12,889	0.6	11,704	0.6	4,257	1.9
New Hampshire	6,935	0.3	5,716	0.3	1,927	0.9
New Jersey	114,905	4.9	105,132	5.2	20,961	9.5
New Mexico	4,584	0.2	3,898	0.2	1,380	0.6
New York	153,802	6.6	123,673	6.1	36,242	16.4
North Carolina	61,115	2.6	52,080	2.6	9,746	4.4
North Dakota	2,841	0.1	1,758	0.1	1,101	0.5
Ohio	65,470	2.8	56,501	2.8	11,783	5.3
Oklahoma	10,816	0.5	8,809	0.4	2,602	1.2
Oregon	17,295	0.7	14,385	0.7	5,817	2.6
Pennsylvania	84,679	3.6	74,787	3.7	11,896	5.4
Rhode Island	8,807	0.4	8,328	0.4	1,507	0.7
South Carolina	40,089	1.7	34,868	1.7	6,685	3.0
South Dakota	1,261	0.1	946	0.0	895	0.4
Tennessee	83,628	3.6	78,389	3.9	7,399	3.3
Texas	247,932	10.6	223,952	11.1	29,819	13.5
Utah	15,495	0.7	12,952	0.6	4,828	2.2
Vermont	2,631	0.1	1,626	0.1	1,100	0.5
Virginia	28,930	1.2	25,318	1.3	7,505	3.4
Washington	48,813	2.1	38,327	1.9	11,362	5.1
West Virginia	2,912	0.1	2,450	0.1	906	0.4
Wisconsin	26,776	1.1	22,862	1.1	6,227	2.8
Wyoming	1,090	0.0	722	0.0	784	0.4
District of Columbia	540	0.0	422	0.0	894	0.4
Puerto Rico	21,306	0.9	20,420	1.0	3,513	1.6
Virgin Islands	876	0.0	775	0.0	142	0.1
Unallocated (3)	17,783	0.8	53	0.0	486	0.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7a**  
**2021 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2020-2021	Number of Identified Exporters	% Difference from 2020-2021	Known Value (1)	% Difference from 2020-2021	Number of Identified Exporters	% Difference from 2020-2021
<b>All Industries</b>	<b>1,553,994</b>	<b>21.7</b>	<b>278,362</b>	<b>2.1</b>	<b>541,592</b>	<b>28.1</b>	<b>271,241</b>	<b>2.3</b>
111 - Crop Production	3,427	16.0	2,489	5.7	3,210	13.4	2,467	5.4
112 - Animal Production and Aquaculture	446	-53.8	451	8.4	(D)	(D)	(D)	(D)
113 - Forestry and Logging	143	33.7	153	-2.6	143	33.7	153	-2.6
114 - Fishing, Hunting and Trapping	308	-9.6	106	6.0	308	-9.6	106	6.0
115 - Support Activities for Agriculture and Forestry	1,443	12.6	588	1.0	(D)	(D)	583	0.9
11X - Agriculture, Forestry, Fishing, and Hunting (3)	54	-22.9	73	-5.2	54	-22.9	73	-5.2
211 - Oil and Gas Extraction	26,515	89.2	130	-7.1	4,912	(D)	114	-6.6
212 - Mining (except Oil and Gas)	13,245	19.8	278	7.8	3,493	141.6	239	9.1
213 - Support Activities for Mining	5,272	-9.1	464	2.7	721	-12.6	428	3.1
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	24	232.2	14	-17.7	24	232.2	14	-17.7
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	5,500	66.5	226	5.6	3,854	90.1	161	3.9
236 - Construction of Buildings	673	17.4	1,848	5.1	606	18.5	1,810	5.1
237 - Heavy and Civil Engineering Construction	1,034	45.1	648	9.8	595	30.3	591	11.9
238 - Specialty Trade Contractors	1,868	0.9	4,301	3.5	1,146	-3.4	4,199	3.4
23X - Construction (3)	43	-11.5	380	7.7	43	-11.5	380	7.7
311 - Food Manufacturing	71,403	35.6	3,084	1.2	10,250	18.7	2,715	1.2
312 - Beverage and Tobacco Product Manufacturing	4,701	24.4	1,262	4.5	849	27.0	1,212	4.8
313 - Textile Mills	3,896	28.8	735	1.1	1,560	41.0	710	1.6
314 - Textile Product Mills	805	19.5	732	1.5	509	20.1	713	1.4
315 - Apparel Manufacturing	709	35.6	864	-4.6	624	37.4	856	-4.3
316 - Leather and Allied Product Manufacturing	525	43.8	311	1.3	445	(D)	306	0.7
31X - Manufacturing (3)	(D)	(D)	1,162	1.0	(D)	(D)	1,162	1.0
321 - Wood Product Manufacturing	4,613	16.2	1,382	1.5	2,164	10.6	1,306	1.0
322 - Paper Manufacturing	21,465	29.3	1,103	3.0	2,065	21.8	1,011	2.7
323 - Printing and Related Support Activities	1,887	7.6	1,799	-2.1	969	25.2	1,747	-1.9
324 - Petroleum and Coal Products Manufacturing	73,719	15.9	285	0.7	10,101	29.6	262	2.0
325 - Chemical Manufacturing	154,649	31.0	5,247	0.7	27,724	34.7	4,984	0.6
326 - Plastics and Rubber Products Manufacturing	22,902	15.4	4,575	-0.2	6,299	17.4	4,333	-0.1
327 - Nonmetallic Mineral Product Manufacturing	11,250	48.5	1,413	3.7	1,691	39.0	1,321	4.4
32X - Manufacturing (3)	(D)	(D)	18	-10.0	(D)	(D)	18	-10.0
331 - Primary Metal Manufacturing	34,421	11.2	1,558	1.2	17,785	3.2	1,452	1.7
332 - Fabricated Metal Product Manufacturing	26,021	32.7	11,393	0.9	10,446	15.9	11,164	0.9
333 - Machinery Manufacturing	89,758	20.1	10,464	-0.4	15,916	20.5	10,215	-0.3
334 - Computer and Electronic Product Manufacturing	68,807	-7.3	6,932	-1.3	17,305	4.4	6,772	-1.1
335 - Electrical Equipment, Appliance, and Component Manufacturing	17,710	11.9	2,643	0.6	4,278	19.0	2,560	0.7
336 - Transportation Equipment Manufacturing	200,769	8.3	4,335	1.9	13,165	7.8	3,995	2.4
337 - Furniture and Related Product Manufacturing	2,650	15.4	1,289	-4.0	516	13.8	1,228	-3.6
339 - Miscellaneous Manufacturing	34,814	22.2	5,690	2.5	8,023	11.2	5,572	2.6
33X - Manufacturing (3)	302	0.4	162	5.9	302	0.4	162	5.9
423 - Merchant Wholesalers, Durable Goods	219,073	26.0	55,664	0.4	108,632	21.7	55,053	0.4
424 - Merchant Wholesalers, Nondurable Goods	183,161	26.9	22,814	-1.1	123,585	40.4	22,503	-0.9
425 - Wholesale Electronic Markets and Agents and Brokers	11,193	41.7	6,501	-0.8	8,815	24.9	6,487	-0.9
42X - Wholesale Trade (3)	6,730	155.5	2,778	2.8	6,730	155.5	2,778	2.8
441 - Motor Vehicle and Parts Dealers	5,209	16.0	7,262	5.4	3,128	19.8	7,172	5.8
442 - Furniture and Home Furnishings Stores	598	46.0	1,105	1.2	151	25.7	1,068	0.9
443 - Electronics and Appliance Stores	642	-82.7	864	0.6	610	(D)	854	0.7
444 - Building Material and Garden Equipment and Supplies Dealers	1,224	21.6	1,707	2.4	570	(D)	1,678	2.5
445 - Food and Beverage Stores	1,519	53.4	974	3.7	451	18.5	934	3.7
446 - Health and Personal Care Stores	2,592	7.2	1,382	7.1	914	32.2	1,365	7.6
447 - Gasoline Stations	361	22.0	313	-10.3	(D)	(D)	298	-8.9
448 - Clothing and Clothing Accessories Stores	6,283	36.1	2,567	3.1	1,563	44.6	2,485	3.6
44X - Retail Trade (3)	632	30.7	959	5.7	632	30.7	959	5.7
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	259	16.0	1,364	8.2	157	15.7	1,347	8.6
452 - General Merchandise Stores	1,719	12.8	329	4.1	(D)	(D)	307	3.7
453 - Miscellaneous Store Retailers	7,594	38.2	3,294	7.2	4,393	55.3	3,243	7.5
454 - Nonstore Retailers	5,310	24.9	10,048	8.3	3,704	38.6	9,982	8.3
454 - Nonstore Retailers	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
45X - Retail Trade (3)	(-)	136.6	5	-16.7	(-)	136.6	5	-16.7
481 - Air Transportation	7,944	43.8	461	1.5	4,722	48.8	433	3.8
482 - Rail Transportation	(D)	(D)	15	7.1	(D)	(D)	(D)	(D)
483 - Water Transportation	512	17.5	503	8.9	268	28.8	492	10.6
484 - Truck Transportation	2,651	10.3	2,916	9.5	2,290	9.5	2,841	10.0
485 - Transit and Ground Passenger Transportation	95	6.1	330	5.4	86	23.2	310	5.8
486 - Pipeline Transportation	1,812	30.8	24	-17.2	(D)	(D)	14	-36.4
487 - Scenic and Sightseeing Transportation	51	131.4	50	-3.9	51	(D)	50	(D)
488 - Support Activities for Transportation	23,835	32.9	4,740	3.0	21,748	34.9	4,658	3.4
48X - Transportation and Warehousing (3)	546	0.2	821	7.5	546	0.2	821	7.5
491 - Postal Service	1	-42.1	25	108.3	(D)	(D)	(D)	(D)
492 - Couriers and Messengers	1,544	-34.1	312	9.9	(D)	(D)	308	10.4

**Table 7a**  
**2021 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2020-2021	Number of Identified Exporters	% Difference from 2020-2021	Known Value (1)	% Difference from 2020-2021	Number of Identified Exporters	% Difference from 2020-2021
493 - Warehousing and Storage	3,117	47.9	1,324	-3.2	2,668	36.7	1,268	-3.8
511 - Publishing Industries (except Internet)	3,801	-20.1	1,333	-0.7	575	-3.1	1,179	-0.4
512 - Motion Picture and Sound Recording Industries	971	91.7	528	10.2	(D)	(D)	517	10.5
515 - Broadcasting (except Internet)	197	-0.1	81	6.6	3	-36.1	56	9.8
517 - Telecommunications	1,671	25.1	716	1.3	1,244	30.0	675	0.8
518 - Data Processing, Hosting, and Related Services	2,761	2.2	482	9.8	2,357	0.8	429	14.1
519 - Other Information Services	1,623	12.0	247	-1.6	100	(D)	213	-0.9
51X - Information (3)	5	35.7	62	26.5	5	35.7	62	26.5
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(-)	(Z)	(-)	(Z)
522 - Credit Intermediation and Related Activities	8,636	59.8	721	-6.4	4,297	272.4	614	-4.5
523 - Securities, Commodity Contracts, and Other Financial Investments	9,922	27.8	1,162	0.6	9,212	24.6	1,087	0.7
524 - Insurance Carriers and Related Activities	(D)	(D)	834	-14.6	166	-3.2	705	-14.3
525 - Funds, Trusts, and Other Financial Vehicles	260	35.2	673	9.1	(D)	(D)	(D)	(D)
52X - Finance and Insurance (3)	1,019	57.2	588	4.8	1,019	57.2	588	4.8
531 - Real Estate	2,120	-4.0	4,568	3.2	2,040	-6.0	4,526	3.5
532 - Rental and Leasing Services	2,631	40.2	1,277	10.6	2,089	67.8	1,240	11.2
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	77	17.4	105	-10.3	(D)	(D)	100	-11.5
53X - Real Estate and Rental and Leasing (3)	7	-10.9	61	13.0	7	-10.9	61	13.0
541 - Professional, Scientific, and Technical Services	69,406	32.9	20,052	4.1	20,918	28.3	19,506	4.1
54X - Professional, Scientific, and Technical Services (3)	4	334.5	27	50.0	4	334.5	27	50.0
551 - Management of Companies and Enterprises	4,764	44.6	946	7.7	(D)	(D)	943	(D)
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	6,239	9.5	4,803	6.3	2,671	12.5	4,591	6.6
562 - Waste Management and Remediation Services	626	73.8	501	15.2	366	52.9	468	16.7
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	(D)	4	(D)	(-)	(D)	4	(D)
611 - Educational Services	499	-0.9	1,108	7.6	384	52.3	931	7.0
61X - Educational Services (3)	(-)	(D)	6	(D)	(-)	(D)	6	(D)
621 - Ambulatory Health Care Services	4,278	7.8	1,769	1.9	581	-8.2	1,680	2.0
622 - Hospitals	797	32.6	137	-6.2	18	(Z)	29	3.6
623 - Nursing and Residential Care Facilities	88	30.1	254	6.7	28	0.9	190	2.2
624 - Social Assistance	1,153	-3.3	951	3.4	981	-8.7	909	4.8
62X - Health Care and Social Assistance (3)	135	57.7	175	2.9	135	57.7	175	2.9
711 - Performing Arts, Spectator Sports, and Related Industries	903	22.5	1,203	8.6	(D)	(D)	1,167	9.6
712 - Museums, Historical Sites, and Similar Institutions	836	22.8	278	8.2	666	55.5	267	12.7
713 - Amusement, Gambling, and Recreation Industries	240	8.6	700	12.2	(D)	(D)	667	11.9
71X - Arts, Entertainment, and Recreation (3)	42	57.7	118	0.9	42	57.7	118	0.9
721 - Accommodation	167	1.0	302	-4.7	80	11.0	265	-3.3
722 - Food Services and Drinking Places	4,109	23.0	2,387	0.8	1,416	72.2	2,314	1.1
72X - Accommodation and Food Services (3)	29	(D)	40	135.3	29	(D)	40	135.3
811 - Repair and Maintenance	2,711	7.4	4,575	7.6	1,958	9.9	4,532	7.8
812 - Personal and Laundry Services	1,154	24.7	1,720	6.4	830	18.4	1,703	6.6
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,368	24.2	2,609	6.3	1,183	27.7	2,563	6.4
814 - Private Households	218	140.8	1,339	22.0	218	140.8	1,339	22.0
81X - Other Services (except Public Administration) (3)	5	75.3	27	-3.6	5	75.3	27	-3.6
921 - Executive, Legislative, and Other General Government Support	7	-48.7	99	20.7	2	16.8	58	52.6
922 - Justice, Public Order, and Safety Activities	4	-8.7	20	33.3	4	(D)	17	41.7
923 - Administration of Human Resource Programs	1	(Z)	10	150.0	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	1	15.9	11	-8.3	1	39.9	11	22.2
926 - Administration of Economic Programs	9	(D)	14	27.3	(D)	(D)	(D)	(D)
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	32	66.1	15	(-)	(D)	(D)	9	-25.0
92X - Public Administration (3)	5	(D)	12	50.0	5	(D)	12	(D)
XXX - Unclassified (3)	7,291	22.4	6,670	-0.8	7,092	26.5	6,633	-0.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.

For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7b**  
**2020 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
 (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Exporters</b>	<b>Known Value for Small and Medium Sized Exporters (1)</b>	<b>Number of Small and Medium Sized Exporters (2)</b>
<b>All Industries</b>	<b>1,276,856</b>	<b>272,571</b>	<b>422,783</b>	<b>265,217</b>
111 - Crop Production	2,955	2,356	2,831	2,340
112 - Animal Production and Aquaculture	966	416	(D)	413
113 - Forestry and Logging	107	157	107	157
114 - Fishing, Hunting and Trapping	340	100	340	100
115 - Support Activities for Agriculture and Forestry	1,282	582	(D)	578
11X - Agriculture, Forestry, Fishing, and Hunting (3)	71	77	71	77
211 - Oil and Gas Extraction	14,013	140	(D)	122
212 - Mining (except Oil and Gas)	11,053	258	1,446	219
213 - Support Activities for Mining	5,802	452	825	415
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	7	17	7	17
221 - Utilities	3,304	214	2,027	155
22X - Utilities (3)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	573	1,758	511	1,722
237 - Heavy and Civil Engineering Construction	712	590	456	528
238 - Specialty Trade Contractors	1,851	4,156	1,185	4,063
23X - Construction (3)	49	353	49	353
311 - Food Manufacturing	52,648	3,048	8,635	2,683
312 - Beverage and Tobacco Product Manufacturing	3,779	1,208	669	1,156
313 - Textile Mills	3,024	727	1,106	699
314 - Textile Product Mills	674	721	424	703
315 - Apparel Manufacturing	523	906	454	894
316 - Leather and Allied Product Manufacturing	365	307	(D)	304
31X - Manufacturing (3)	780	1,151	(D)	1,151
321 - Wood Product Manufacturing	3,969	1,362	1,957	1,293
322 - Paper Manufacturing	16,601	1,071	1,695	984
323 - Printing and Related Support Activities	1,753	1,837	774	1,781
324 - Petroleum and Coal Products Manufacturing	63,605	283	7,795	257
325 - Chemical Manufacturing	118,031	5,211	20,584	4,956
326 - Plastics and Rubber Products Manufacturing	19,839	4,582	5,367	4,336
327 - Nonmetallic Mineral Product Manufacturing	7,573	1,363	1,217	1,265
32X - Manufacturing (3)	25	20	25	20
331 - Primary Metal Manufacturing	30,944	1,540	17,239	1,428
332 - Fabricated Metal Product Manufacturing	19,611	11,297	9,015	11,064
333 - Machinery Manufacturing	74,710	10,503	13,208	10,241
334 - Computer and Electronic Product Manufacturing	74,204	7,021	16,583	6,845
335 - Electrical Equipment, Appliance, and Component Manufacturing	15,831	2,627	3,596	2,543
336 - Transportation Equipment Manufacturing	185,343	4,256	12,210	3,903
337 - Furniture and Related Product Manufacturing	2,297	1,342	453	1,274
339 - Miscellaneous Manufacturing	28,502	5,554	7,216	5,432
33X - Manufacturing (3)	301	153	301	153
423 - Merchant Wholesalers, Durable Goods	173,825	55,440	89,284	54,820
424 - Merchant Wholesalers, Nondurable Goods	144,284	23,058	88,026	22,712
425 - Wholesale Electronic Markets and Agents and Brokers	7,900	6,555	7,058	6,545
42X - Wholesale Trade (3)	2,635	2,703	2,635	2,703
441 - Motor Vehicle and Parts Dealers	4,490	6,891	2,611	6,780
442 - Furniture and Home Furnishings Stores	410	1,092	120	1,059
443 - Electronics and Appliance Stores	3,701	859	(D)	848
444 - Building Material and Garden Equipment and Supplies Dealers	1,007	1,667	(D)	1,637
445 - Food and Beverage Stores	990	939	380	901
446 - Health and Personal Care Stores	2,418	1,291	691	1,269
447 - Gasoline Stations	296	349	147	327
448 - Clothing and Clothing Accessories Stores	4,618	2,489	1,081	2,398
44X - Retail Trade (3)	484	907	484	907
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	223	1,261	135	1,240
452 - General Merchandise Stores	1,525	316	(D)	296
453 - Miscellaneous Store Retailers	5,494	3,074	2,829	3,017
454 - Nonstore Retailers	4,251	9,282	2,672	9,215
45X - Retail Trade (3)	(-)	6	(-)	6
481 - Air Transportation	5,527	454	3,174	417
482 - Rail Transportation	(D)	14	(D)	14
483 - Water Transportation	436	462	208	445
484 - Truck Transportation	2,403	2,662	2,091	2,584
485 - Transit and Ground Passenger Transportation	89	313	70	293
486 - Pipeline Transportation	1,386	29	(D)	22
487 - Scenic and Sightseeing Transportation	22	52	(D)	(D)
488 - Support Activities for Transportation	17,928	4,602	16,123	4,505
48X - Transportation and Warehousing (3)	545	764	545	764
491 - Postal Service	2	12	(D)	(D)
492 - Couriers and Messengers	2,344	284	94	279

**Table 7b**  
**2020 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Exporters</b>	<b>Known Value for Small and Medium Sized Exporters (1)</b>	<b>Number of Small and Medium Sized Exporters (2)</b>
493 - Warehousing and Storage	2,108	1,367	1,952	1,318
511 - Publishing Industries (except Internet)	4,759	1,343	593	1,184
512 - Motion Picture and Sound Recording Industries	506	479	93	468
515 - Broadcasting (except Internet)	197	76	5	51
517 - Telecommunications	1,335	707	957	670
518 - Data Processing, Hosting, and Related Services	2,702	439	2,338	376
519 - Other Information Services	1,450	251	(D)	215
51X - Information (3)	4	49	4	49
522 - Credit Intermediation and Related Activities	5,403	770	1,154	643
523 - Securities, Commodity Contracts, and Other Financial Investments	7,763	1,155	7,393	1,079
524 - Insurance Carriers and Related Activities	4,402	976	172	823
525 - Funds, Trusts, and Other Financial Vehicles	193	617	(D)	(D)
52X - Finance and Insurance (3)	649	561	649	561
531 - Real Estate	2,209	4,428	2,171	4,372
532 - Rental and Leasing Services	1,877	1,155	1,245	1,115
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	66	117	(D)	113
53X - Real Estate and Rental and Leasing (3)	7	54	7	54
541 - Professional, Scientific, and Technical Services	52,238	19,263	16,307	18,740
54X - Professional, Scientific, and Technical Services (3)	1	18	1	18
551 - Management of Companies and Enterprises	3,295	878	(D)	(D)
561 - Administrative and Support Services	5,696	4,519	2,374	4,306
562 - Waste Management and Remediation Services	360	435	239	401
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	504	1,030	252	870
61X - Educational Services (3)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	3,968	1,736	633	1,647
622 - Hospitals	601	146	3	28
623 - Nursing and Residential Care Facilities	68	238	28	186
624 - Social Assistance	1,192	920	1,075	867
62X - Health Care and Social Assistance (3)	86	170	86	170
711 - Performing Arts, Spectator Sports, and Related Industries	737	1,108	(D)	1,065
712 - Museums, Historical Sites, and Similar Institutions	680	257	428	237
713 - Amusement, Gambling, and Recreation Industries	221	624	131	596
71X - Arts, Entertainment, and Recreation (3)	27	117	27	117
721 - Accommodation	165	317	72	274
722 - Food Services and Drinking Places	3,342	2,367	823	2,290
72X - Accommodation and Food Services (3)	(D)	17	(D)	17
811 - Repair and Maintenance	2,523	4,251	1,782	4,206
812 - Personal and Laundry Services	925	1,617	701	1,597
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,101	2,455	927	2,410
814 - Private Households	91	1,098	91	1,098
81X - Other Services (except Public Administration) (3)	3	28	3	28
921 - Executive, Legislative, and Other General Government Support	15	82	2	38
922 - Justice, Public Order, and Safety Activities	4	15	(D)	12
923 - Administration of Human Resource Programs	(-)	4	(D)	(D)
924 - Administration of Environmental Quality Programs	1	12	1	9
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	11	(D)	8
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	19	15	(D)	12
92X - Public Administration (3)	(D)	8	(D)	(D)
XXX - Unclassified (3)	5,959	6,722	5,607	6,683

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling

errors and other data limitations, see the explanatory notes.

**Table 7c**  
**2021 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2020-2021	Number of Identified Importers	% Difference from 2020-2021	Known Value (1)	% Difference from 2020-2021	Number of Identified Importers	% Difference from 2020-2021
<b>All Industries</b>	<b>2,440,061</b>	<b>20.5</b>	<b>226,662</b>	<b>2.3</b>	<b>838,839</b>	<b>28.9</b>	<b>220,980</b>	<b>2.5</b>
111 - Crop Production	2,054	30.9	1,529	8.1	2,040	30.7	1,516	8.2
112 - Animal Production and Aquaculture	166	-19.8	208	-5.9	(D)	(D)	(D)	(D)
113 - Forestry and Logging	(D)	(D)	64	-12.3	(D)	(D)	64	-12.3
114 - Fishing, Hunting and Trapping	22	-20.9	73	5.8	22	-20.9	73	5.8
115 - Support Activities for Agriculture and Forestry	659	15.6	284	13.1	(D)	(D)	281	13.3
11X - Agriculture, Forestry, Fishing, and Hunting (3)	30	-11.9	44	4.8	30	-11.9	44	4.8
211 - Oil and Gas Extraction	(D)	(D)	57	-3.4	388	(D)	48	-4.0
212 - Mining (except Oil and Gas)	5,314	29.5	152	4.1	163	18.2	127	7.6
213 - Support Activities for Mining	2,916	27.3	310	-1.0	735	3.9	282	0.7
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	(D)	14	7.7	(D)	(D)	14	7.7
221 - Utilities	1,477	3.3	192	4.9	616	4.0	136	8.8
236 - Construction of Buildings	1,036	24.4	2,204	6.6	754	8.8	2,166	6.6
237 - Heavy and Civil Engineering Construction	1,761	17.5	527	-5.2	1,338	13.6	481	-5.1
238 - Specialty Trade Contractors	4,658	-3.0	4,073	7.1	2,837	-15.4	3,983	7.4
23X - Construction (3)	102	5.1	184	-13.2	102	5.1	184	-13.2
311 - Food Manufacturing	32,824	18.2	2,669	4.7	8,121	28.2	2,397	5.4
312 - Beverage and Tobacco Product Manufacturing	8,123	102.4	880	5.1	899	26.8	835	5.4
313 - Textile Mills	1,888	26.8	514	(-)	1,321	32.8	491	0.6
314 - Textile Product Mills	3,603	51.0	603	0.8	2,047	76.2	584	0.3
315 - Apparel Manufacturing	(D)	(D)	1,008	-2.7	(D)	(D)	1,002	-2.0
316 - Leather and Allied Product Manufacturing	904	51.4	323	3.9	(D)	(D)	318	3.2
31X - Manufacturing (3)	1,684	26.4	1,314	0.5	1,684	(D)	1,314	0.5
321 - Wood Product Manufacturing	6,100	43.9	740	1.6	2,443	43.1	685	1.9
322 - Paper Manufacturing	13,551	62.5	566	1.6	1,968	18.8	486	1.7
323 - Printing and Related Support Activities	2,205	6.5	1,046	-2.2	793	1.1	1,002	-1.5
324 - Petroleum and Coal Products Manufacturing	105,714	41.0	131	-0.8	13,887	157.7	114	2.7
325 - Chemical Manufacturing	127,324	28.3	3,297	1.8	14,964	14.9	3,051	1.9
326 - Plastics and Rubber Products Manufacturing	32,372	17.9	2,633	-1.3	8,033	21.3	2,401	-1.3
327 - Nonmetallic Mineral Product Manufacturing	10,265	40.1	1,155	-0.6	2,150	35.3	1,062	-0.8
32X - Manufacturing (3)	(D)	(D)	13	-18.8	(D)	(D)	13	-18.8
331 - Primary Metal Manufacturing	28,326	48.2	782	2.0	11,703	18.4	682	4.6
332 - Fabricated Metal Product Manufacturing	32,036	45.8	4,676	4.1	8,586	28.4	4,463	4.5
333 - Machinery Manufacturing	73,738	19.6	4,989	1.2	15,072	2.1	4,745	1.5
334 - Computer and Electronic Product Manufacturing	63,684	4.0	3,524	0.8	18,089	14.4	3,367	1.3
335 - Electrical Equipment, Appliance, and Component Manufacturing	39,841	27.2	1,684	2.4	8,023	46.1	1,604	2.6
336 - Transportation Equipment Manufacturing	329,311	10.2	2,399	1.9	15,242	35.4	2,079	3.1
337 - Furniture and Related Product Manufacturing	10,298	26.8	1,233	4.0	2,780	52.9	1,169	4.5
339 - Miscellaneous Manufacturing	32,042	29.0	3,744	1.8	10,814	45.9	3,629	2.1
33X - Manufacturing (3)	860	2.8	134	-1.5	860	2.8	134	-1.5
423 - Merchant Wholesalers, Durable Goods	609,960	36.9	46,858	-0.2	276,049	27.1	46,341	-0.1
424 - Merchant Wholesalers, Nondurable Goods	287,695	20.7	30,651	-1.0	176,236	32.1	30,336	-0.9
425 - Wholesale Electronic Markets and Agents and Brokers	15,453	22.9	6,152	-1.4	14,732	18.2	6,146	-1.4
42X - Wholesale Trade (3)	3,192	3.4	3,350	-1.5	3,192	3.4	3,350	-1.5
441 - Motor Vehicle and Parts Dealers	7,514	32.7	2,038	11.2	3,285	47.0	2,004	11.4
442 - Furniture and Home Furnishings Stores	10,036	44.5	2,727	4.6	2,673	34.4	2,677	4.9
443 - Electronics and Appliance Stores	2,050	(D)	536	-2.5	560	28.5	529	-2.0
444 - Building Material and Garden Equipment and Supplies Dealers	20,981	20.2	2,333	5.6	3,737	50.7	2,296	5.6
445 - Food and Beverage Stores	3,133	14.0	1,707	9.8	1,167	16.5	1,651	10.1
446 - Health and Personal Care Stores	5,714	-20.8	1,683	-0.7	1,815	38.5	1,668	-0.5
447 - Gasoline Stations	2,163	38.8	162	4.5	(D)	(D)	151	10.2
448 - Clothing and Clothing Accessories Stores	48,867	34.1	4,035	8.4	6,089	71.4	3,926	9.2
44X - Retail Trade (3)	3,383	69.3	1,565	7.5	3,383	69.3	1,565	7.5
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,871	24.1	1,717	13.0	1,213	25.2	1,694	13.5
452 - General Merchandise Stores	49,182	20.1	565	4.1	(D)	(D)	534	4.3
453 - Miscellaneous Store Retailers	8,417	62.0	3,408	10.4	4,211	86.3	3,377	10.7
454 - Nonstore Retailers	42,050	31.2	17,789	8.8	22,577	40.8	17,714	8.9
454 - Nonstore Retailers	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
45X - Retail Trade (3)	(D)	(D)	3	-40.0	(D)	(D)	3	-40.0
481 - Air Transportation	8,379	1.0	253	-0.8	1,922	-11.2	223	2.3
482 - Rail Transportation	125	(D)	12	-14.3	(D)	(D)	(D)	(D)
483 - Water Transportation	(D)	(D)	131	0.8	(D)	(D)	121	6.1
484 - Truck Transportation	1,599	34.0	1,109	13.4	1,117	45.6	1,077	14.7
485 - Transit and Ground Passenger Transportation	158	19.5	103	-13.4	(D)	(D)	90	-15.9
486 - Pipeline Transportation	43	-55.6	19	(-)	18	-14.2	14	7.7
487 - Scenic and Sightseeing Transportation	20	77.5	52	-10.3	(D)	(D)	(D)	(D)
488 - Support Activities for Transportation	28,404	44.3	1,933	-2.1	26,213	46.7	1,860	-1.6
48X - Transportation and Warehousing (3)	1,377	139.3	354	-3.8	1,377	139.3	354	-3.8
491 - Postal Service	(D)	(D)	3	-40.0	(D)	(D)	3	-40.0
492 - Couriers and Messengers	(D)	(D)	116	-1.7	49	-60.7	113	0.9



**Table 7c**  
**2021 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2020-2021	Number of Identified Importers	% Difference from 2020-2021	Known Value (1)	% Difference from 2020-2021	Number of Identified Importers	% Difference from 2020-2021
493 - Warehousing and Storage	8,954	14.5	989	10.9	(D)	(D)	961	10.8
511 - Publishing Industries (except Internet)	8,123	35.7	969	1.7	1,796	41.7	890	3.0
512 - Motion Picture and Sound Recording Industries	2,752	11.9	364	13.4	(D)	(D)	351	14.0
515 - Broadcasting (except Internet)	470	-16.9	54	-11.5	21	-14.5	41	-10.9
517 - Telecommunications	5,866	61.9	473	-1.3	(D)	(D)	440	-1.1
518 - Data Processing, Hosting, and Related Services	(D)	(D)	256	8.5	(D)	(D)	232	10.5
519 - Other Information Services	(D)	(D)	205	9.6	114	-8.9	187	8.1
51X - Information (3)	25	151.0	55	-1.8	25	151.0	55	-1.8
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(-)	(-)	(-)	(-)
522 - Credit Intermediation and Related Activities	7,355	-75.6	319	-0.3	898	33.1	289	2.8
523 - Securities, Commodity Contracts, and Other Financial Investments	9,020	22.9	658	4.1	8,192	50.6	626	4.2
524 - Insurance Carriers and Related Activities	(D)	(D)	144	-6.5	79	-0.3	123	-4.7
525 - Funds, Trusts, and Other Financial Vehicles	347	55.5	177	-2.2	347	55.5	177	-2.2
52X - Finance and Insurance (3)	526	25.8	464	11.8	526	25.8	464	11.8
531 - Real Estate	3,772	23.3	2,473	0.8	3,652	20.7	2,457	1.0
532 - Rental and Leasing Services	1,620	19.4	1,108	10.2	1,303	30.0	1,078	11.1
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	83	17.3	114	15.2	(D)	(D)	111	(D)
53X - Real Estate and Rental and Leasing (3)	40	34.5	63	26.0	40	(D)	63	(D)
541 - Professional, Scientific, and Technical Services	117,977	20.3	14,258	3.1	33,106	41.4	13,870	3.0
54X - Professional, Scientific, and Technical Services (3)	32	72.3	21	-8.7	32	72.3	21	-8.7
551 - Management of Companies and Enterprises	6,712	43.2	450	0.2	6,530	39.3	447	-0.4
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	14,167	4.3	2,791	0.1	4,473	20.1	2,684	0.2
562 - Waste Management and Remediation Services	894	32.5	242	8.0	806	33.2	220	7.8
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
611 - Educational Services	472	2.9	787	2.7	349	20.0	653	2.5
61X - Educational Services (3)	(-)	(D)	5	(D)	(-)	(D)	5	(D)
621 - Ambulatory Health Care Services	5,807	6.8	1,065	-10.1	(D)	(D)	1,014	-8.4
622 - Hospitals	108	-60.9	100	-34.2	2	-89.8	17	-26.1
623 - Nursing and Residential Care Facilities	48	-36.8	42	-46.8	47	-33.5	37	-37.3
624 - Social Assistance	287	-0.7	313	-0.6	282	-0.9	299	-0.3
62X - Health Care and Social Assistance (3)	982	17.6	95	-24.0	982	17.6	95	-24.0
711 - Performing Arts, Spectator Sports, and Related Industries	1,339	37.3	750	8.5	1,273	45.0	729	9.5
712 - Museums, Historical Sites, and Similar Institutions	370	24.7	247	21.7	252	57.3	232	31.1
713 - Amusement, Gambling, and Recreation Industries	1,010	154.0	966	5.1	(D)	(D)	939	5.5
71X - Arts, Entertainment, and Recreation (3)	28	74.7	142	21.4	28	74.7	142	21.4
721 - Accommodation	136	-5.5	424	-8.6	86	-17.5	377	-8.3
722 - Food Services and Drinking Places	3,659	17.5	4,395	15.1	(D)	(D)	4,341	15.7
72X - Accommodation and Food Services (3)	75	(D)	79	295.0	75	(D)	79	295.0
811 - Repair and Maintenance	7,549	-10.2	2,133	3.1	6,078	-11.6	2,099	3.3
812 - Personal and Laundry Services	1,604	5.8	1,968	1.9	(D)	(D)	1,955	2.1
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	879	17.1	1,409	2.1	718	26.6	1,383	2.5
814 - Private Households	103	25.8	99	35.6	103	25.8	99	35.6
81X - Other Services (except Public Administration) (3)	34	46.2	31	-3.1	34	46.2	31	-3.1
921 - Executive, Legislative, and Other General Government Support	(D)	(D)	50	-26.5	1	-64.0	20	-25.9
922 - Justice, Public Order, and Safety Activities	(D)	(D)	4	-66.7	(D)	(D)	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	1	508.7	10	66.7	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
927 - Space Research and Technology	66	-21.6	20	17.6	65.0	(D)	17	41.7
928 - National Security and International Affairs	3	85.8	8	-20.0	3.0	(D)	8	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	8,757	-11.4	3,527	-2.5	8,667	-11.7	3,493	-2.5

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.

For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7d**  
**2020 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
<b>All Industries</b>	<b>2,024,454</b>	<b>221,580</b>	<b>650,793</b>	<b>215,503</b>
111 - Crop Production	1,569	1,414	1,561	1,401
112 - Animal Production and Aquaculture	207	221	(D)	(D)
113 - Forestry and Logging	(D)	73	(D)	73
114 - Fishing, Hunting and Trapping	28	69	28	69
115 - Support Activities for Agriculture and Forestry	570	251	(D)	248
11X - Agriculture, Forestry, Fishing, and Hunting (3)	34	42	34	42
211 - Oil and Gas Extraction	836	59	(D)	50
212 - Mining (except Oil and Gas)	4,103	146	138	118
213 - Support Activities for Mining	2,291	313	708	280
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	3	13	3	13
221 - Utilities	1,430	183	592	125
22X - Utilities (3)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	833	2,068	692	2,031
237 - Heavy and Civil Engineering Construction	1,498	556	1,177	507
238 - Specialty Trade Contractors	4,805	3,803	3,355	3,707
23X - Construction (3)	97	212	97	212
311 - Food Manufacturing	27,763	2,548	6,335	2,274
312 - Beverage and Tobacco Product Manufacturing	4,013	837	709	792
313 - Textile Mills	1,489	514	995	488
314 - Textile Product Mills	2,385	598	1,162	582
315 - Apparel Manufacturing	2,329	1,036	1,739	1,022
316 - Leather and Allied Product Manufacturing	597	311	(D)	308
31X - Manufacturing (3)	1,333	1,308	(D)	1,308
321 - Wood Product Manufacturing	4,238	728	1,707	672
322 - Paper Manufacturing	8,338	557	1,656	478
323 - Printing and Related Support Activities	2,070	1,069	784	1,017
324 - Petroleum and Coal Products Manufacturing	74,991	132	5,388	111
325 - Chemical Manufacturing	99,230	3,238	13,025	2,993
326 - Plastics and Rubber Products Manufacturing	27,454	2,667	6,622	2,432
327 - Nonmetallic Mineral Product Manufacturing	7,325	1,162	1,589	1,071
32X - Manufacturing (3)	17	16	17	16
331 - Primary Metal Manufacturing	19,112	767	9,887	652
332 - Fabricated Metal Product Manufacturing	21,974	4,492	6,685	4,272
333 - Machinery Manufacturing	61,679	4,932	14,765	4,675
334 - Computer and Electronic Product Manufacturing	61,228	3,495	15,817	3,324
335 - Electrical Equipment, Appliance, and Component Manufacturing	31,327	1,645	5,492	1,563
336 - Transportation Equipment Manufacturing	298,815	2,355	11,254	2,016
337 - Furniture and Related Product Manufacturing	8,121	1,186	1,818	1,119
339 - Miscellaneous Manufacturing	24,841	3,678	7,410	3,556
33X - Manufacturing (3)	837	136	837	136
423 - Merchant Wholesalers, Durable Goods	445,630	46,942	217,240	46,403
424 - Merchant Wholesalers, Nondurable Goods	238,416	30,960	133,380	30,625
425 - Wholesale Electronic Markets and Agents and Brokers	12,575	6,240	12,463	6,234
42X - Wholesale Trade (3)	3,087	3,400	3,087	3,400
441 - Motor Vehicle and Parts Dealers	5,661	1,832	2,234	1,799
442 - Furniture and Home Furnishings Stores	6,946	2,608	1,989	2,551
443 - Electronics and Appliance Stores	(D)	550	436	540
444 - Building Material and Garden Equipment and Supplies Dealers	17,450	2,210	2,480	2,174
445 - Food and Beverage Stores	2,748	1,554	1,002	1,499
446 - Health and Personal Care Stores	7,215	1,695	1,310	1,677
447 - Gasoline Stations	1,559	155	292	137
448 - Clothing and Clothing Accessories Stores	36,443	3,721	3,552	3,595
44X - Retail Trade (3)	1,999	1,456	1,999	1,456
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	5,537	1,520	969	1,493
452 - General Merchandise Stores	40,959	543	(D)	512
453 - Miscellaneous Store Retailers	5,195	3,086	2,261	3,051
454 - Nonstore Retailers	32,044	16,344	16,032	16,269
45X - Retail Trade (3)	(-)	5	(-)	5
481 - Air Transportation	8,295	255	2,164	218
482 - Rail Transportation	(D)	14	(D)	(D)
483 - Water Transportation	(D)	130	(D)	114
484 - Truck Transportation	1,193	978	767	939
485 - Transit and Ground Passenger Transportation	132	119	(D)	107
486 - Pipeline Transportation	98	19	21	13
487 - Scenic and Sightseeing Transportation	12	58	(D)	(D)
488 - Support Activities for Transportation	19,683	1,974	17,864	1,891
48X - Transportation and Warehousing (3)	576	368	576	368
491 - Postal Service	(D)	5	(D)	5
492 - Couriers and Messengers	(D)	118	124	112

**Table 7d**  
**2020 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for	Number of
			Small and Medium Sized Importers (1)	Small and Medium Sized Importers (2)
493 - Warehousing and Storage	7,819	892	3,639	867
511 - Publishing Industries (except Internet)	5,985	953	1,268	864
512 - Motion Picture and Sound Recording Industries	2,458	321	(D)	308
515 - Broadcasting (except Internet)	565	61	24	46
517 - Telecommunications	3,625	479	(D)	445
518 - Data Processing, Hosting, and Related Services	(D)	236	(D)	210
519 - Other Information Services	(D)	187	125	173
51X - Information (3)	10	56	10	56
521 - Monetary Authorities-Central Bank	1	3	(-)	(-)
522 - Credit Intermediation and Related Activities	30,163	320	675	281
523 - Securities, Commodity Contracts, and Other Financial Investments	7,338	632	5,438	601
524 - Insurance Carriers and Related Activities	(D)	154	80	129
525 - Funds, Trusts, and Other Financial Vehicles	223	181	223	181
52X - Finance and Insurance (3)	418	415	418	415
531 - Real Estate	3,060	2,454	3,027	2,432
532 - Rental and Leasing Services	1,357	1,005	1,002	970
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	71	99	(D)	(D)
53X - Real Estate and Rental and Leasing (3)	30	50	(D)	(D)
541 - Professional, Scientific, and Technical Services	98,091	13,830	23,418	13,460
54X - Professional, Scientific, and Technical Services (3)	18	23	18	23
551 - Management of Companies and Enterprises	4,687	449	4,687	449
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	13,586	2,788	3,724	2,679
562 - Waste Management and Remediation Services	675	224	605	204
611 - Educational Services	459	766	291	637
61X - Educational Services (3)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	5,439	1,184	(D)	1,107
622 - Hospitals	275	152	21	23
623 - Nursing and Residential Care Facilities	76	79	71	59
624 - Social Assistance	289	315	285	300
62X - Health Care and Social Assistance (3)	835	125	835	125
711 - Performing Arts, Spectator Sports, and Related Industries	975	691	877	666
712 - Museums, Historical Sites, and Similar Institutions	297	203	160	177
713 - Amusement, Gambling, and Recreation Industries	398	919	334	890
71X - Arts, Entertainment, and Recreation (3)	16	117	16	117
721 - Accommodation	144	464	104	411
722 - Food Services and Drinking Places	3,114	3,819	(D)	3,752
72X - Accommodation and Food Services (3)	(D)	20	(D)	20
811 - Repair and Maintenance	8,403	2,068	6,878	2,032
812 - Personal and Laundry Services	1,515	1,931	977	1,915
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	750	1,380	568	1,349
814 - Private Households	82	73	82	73
81X - Other Services (except Public Administration) (3)	23	32	23	32
921 - Executive, Legislative, and Other General Government Support	231	68	3	27
922 - Justice, Public Order, and Safety Activities	1	12	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	0	6	(D)	3
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	85	17	(D)	12
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	1	10	(D)	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	9,885	3,617	9,816	3,582

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## ***Explanatory Notes***

**NOTE TO USERS:** This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product for unauthorized disclosure of confidential information and has approved the disclosure avoidance practices applied. (Approval ID: CBDRB-FY23-0207)

### ***Overview***

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party tables (3c and 3d) are not available at this time. Due to mandatory AES filing requirements,

an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in tables 3a and 3b labeled “Non-reported” have been eliminated.

*All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years’ import or export values that could be linked to specific active companies in the Business Register--the “known value.”* In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

### ***Sources of Information***

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau’s database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

### ***Methodology***

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles’ matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on

total import and export value, is presented in Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies*, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services Annual Revision* for a given data year. The rows labeled "Revisions" will be removed from Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies* effective with the 2010/2011 report.

### *Data Quality*

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: [https://www.census.gov/foreign-trade/Press-Release/current\\_press\\_release/index.html](https://www.census.gov/foreign-trade/Press-Release/current_press_release/index.html)

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under *Distribution of Exports and Imports by Identified and Unidentified Companies*, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a "D" will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

### *Data by State*

The data contained in Tables 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <https://www.census.gov/foreign-trade/statistics/state/index.html>

### ***NAICS-based Data***

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address: <http://www.census.gov/naics>

### ***Definitions of Terms***

***Business Register.*** Data base of companies included in economic census and surveys conducted by the Census Bureau.

***Company.*** A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

**Identified Companies:** Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value*.”

**Unclassified Companies:** These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

***Company Size.*** Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

***Company Type.*** Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

***Employment.*** Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

**General Imports.** "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

**Low-value Estimates.** Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <https://www.census.gov/foreign-trade/aip/lvpaper.pdf>

**Low-Value Shipments** - Shipments whose value is so low that trade is estimated instead of being based on trade filings. For exports, these are items where the value of trade is \$2,500 or less for each individual [Schedule B](#) number. Low value estimates represent about 2.5 percent of the monthly value of U.S. exports. For imports, the threshold is \$2,000 or less for most shipments although certain shipments' thresholds are \$250. Low value shipments represent about 1 percent of the monthly import value

**Related Party.** A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

**State of the Origin of Movement (OM).** The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

**State of Destination.** The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

**Value (Exports).** The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

**Value (Imports).** The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the



seller. The type of imports shown in this report is “general.” Please see the definition for “General Imports” for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

### ***Country Groupings***

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

**Africa** - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

**APEC** (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

**ASEAN** (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

**Asia Near East** - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

**Asia - South** - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

**CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement)** - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

**Central American Common Market** - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

**Euro Area** - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

**Europe** - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway,

Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

**European Union** - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.

**LAFTA (Latin American Free Trade Area)** - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

**NATO (North Atlantic Treaty Organization) Allies** - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

**NICS (Newly Industrialized Countries)** - Hong Kong, Korea (South), Singapore, Taiwan.

**North America** - Canada, Mexico

**OECD (Organization for Economic Cooperation and Development)** - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

**OPEC (Organization of the Petroleum Exporting Countries)** - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Saudi Arabia, United Arab Emirates, Venezuela.

**Pacific Rim Countries** - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

**South/Central America** - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

**Twenty Latin American Republics** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

### *Additional Information*

For additional information, refer to the Guide to Foreign Trade Statistics: <https://www.census.gov/foreign-trade/guide/index.html>