

A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2018-2019

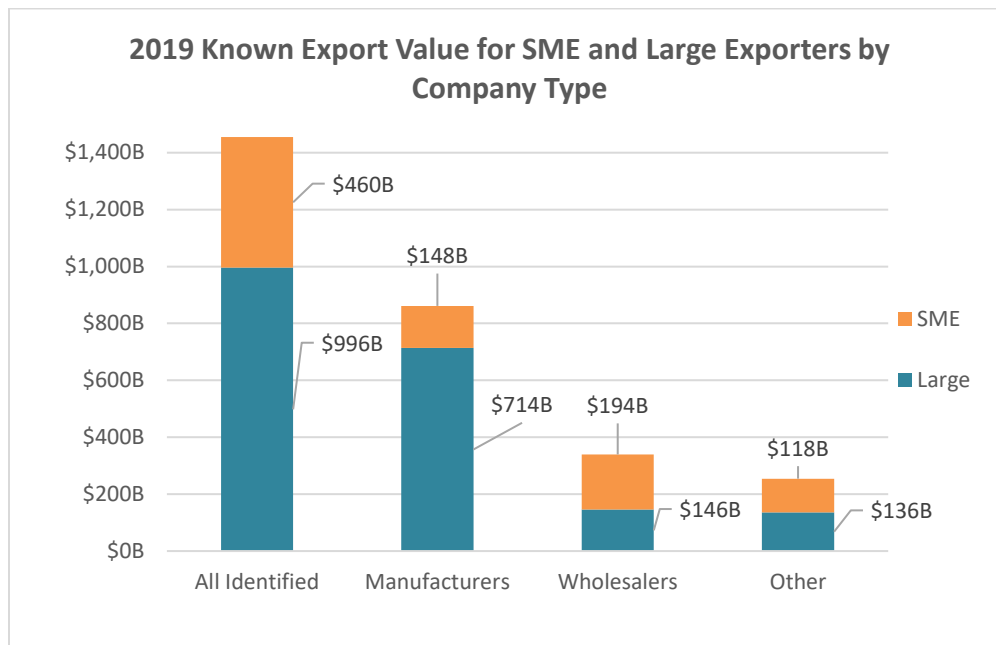
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The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2018 - 2019*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies that were successfully linked from the 2019 Census Business Register to import or export transaction records. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go to <https://www.census.gov/foreign-trade/Press-Release/edb/2019/>.

Exports

The 2019 identified U.S. exporting companies (“exporters”) accounted for a known export value of \$1,455 billion, or 88.6 percent of the total value of exported goods in 2019 (\$1,643 billion). This is a decrease of 1.8 percent from the 2018 known export value of \$1,481 billion.

Large exporters accounted for over two-thirds (\$996 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$460 billion. Large exporters accounted for 82.9 percent of exports by *manufacturers*, 42.9 percent by *wholesalers*, and 53.5 percent by *other* exporters.



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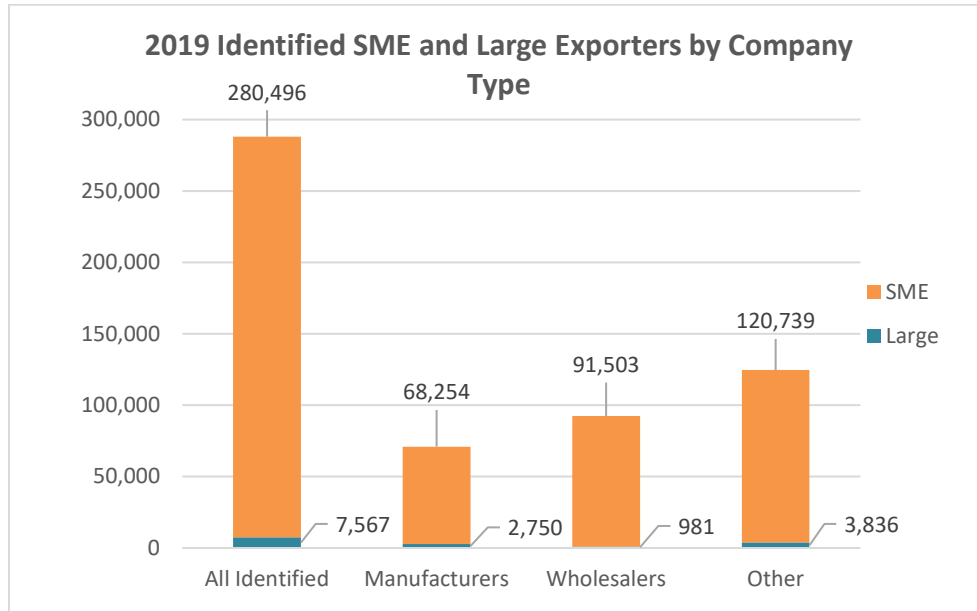
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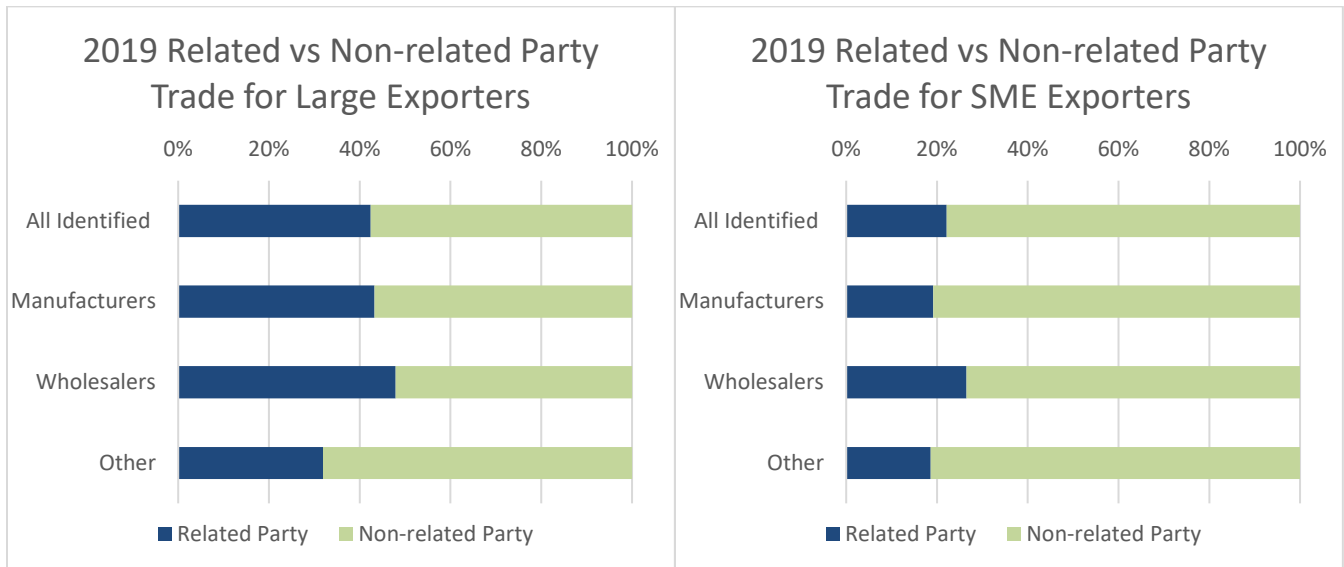
U.S. Department of Commerce
U.S. CENSUS BUREAU
[census.gov](https://www.census.gov)

Of the 288,063 identified exporters in 2019, 24.6 percent were *manufacturers* 32.1 percent were *wholesalers*, and 43.2 percent were classified as *other*. Additionally, 90,661 of these identified exporters did not report exports in 2018.



The known export value of single location exporters decreased by 5.2 percent and decreased by 0.8 percent for multiple location exporters.

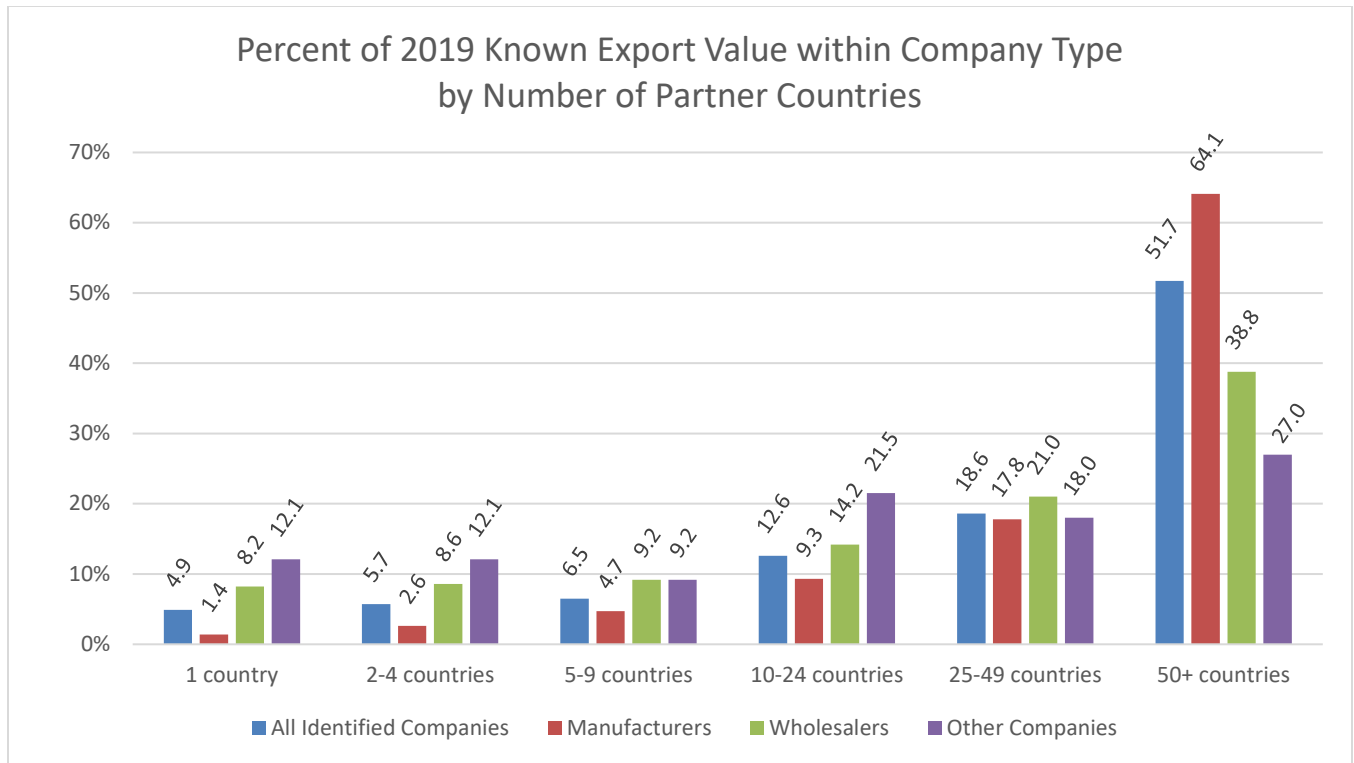
Large exporters reported that 42.4 percent of their exports were related party trade, while SME exporters reported only 22.1 percent were related party trade. Multiple location exporters reported that 40.8 percent of their known export value was related party trade, more than double the proportion reported by single location companies.



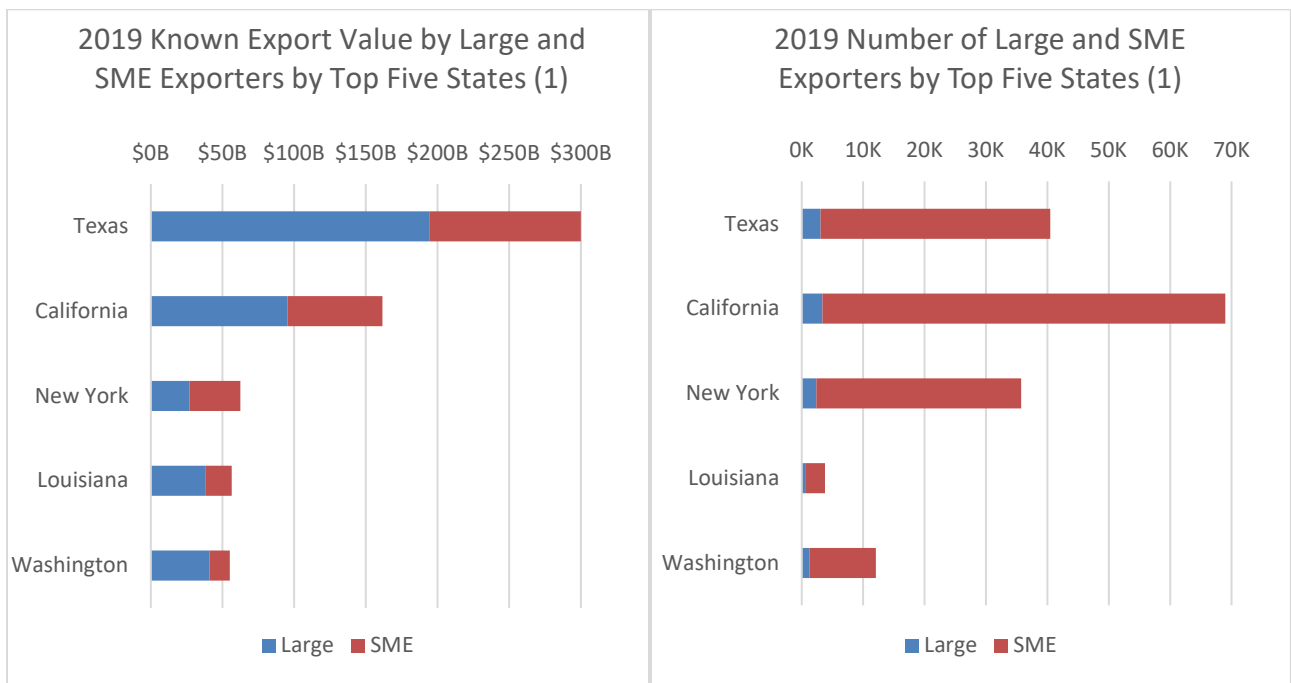
Of all North American Industry Classification System (NAICS) subsectors, 336 (Transportation Equipment Manufacturing) had the highest known export value at \$239 billion in 2019. Nearly 40 percent of the known export value of SME exporters is attributable to NAICS subsectors 423 (\$103 billion) and 424 (\$80 billion), both *wholesalers* subsectors.

The top fifty *manufacturers* accounted for 49.0 percent of the known export value of all *manufacturers* in 2019. The known export value reported by the top four *wholesalers* increased by 28.2 percent from 2018.

In 2019, 59.0 percent of exporters reported exporting to only one country, and accounted for 4.9 percent of the known export value. Only 2.0 percent of exporters reported exporting to 25 or more countries, but accounted for 70.3 percent of the known export value.



Nearly one-quarter (23.9 percent) of identified exporters reported exports from California (11.1 percent of the known export value), while 14.1 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 20.6 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 40.0 percent of SME exporters reporting exports from these two states.

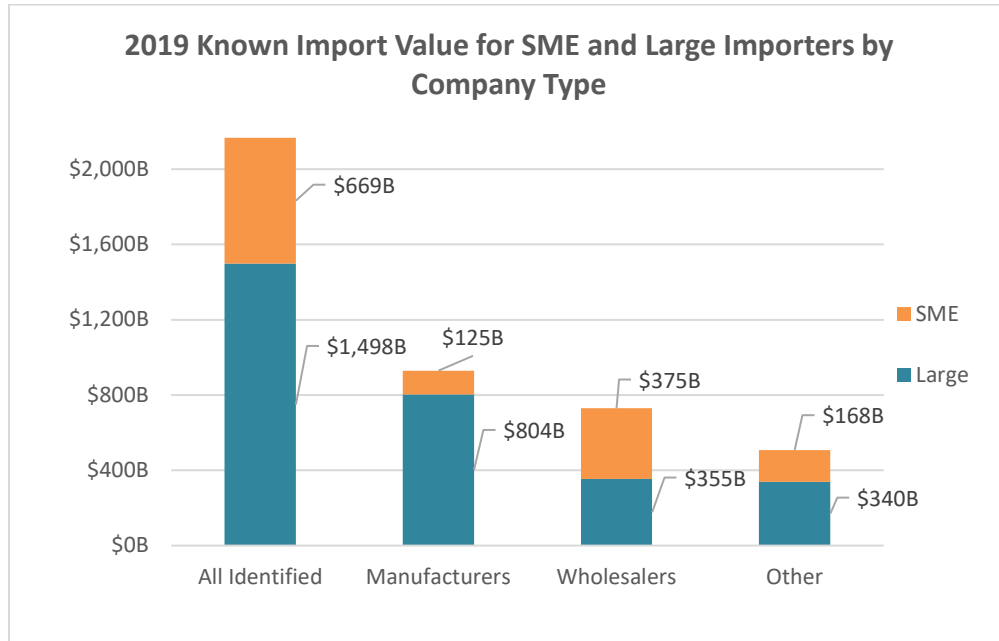


(1) Top five states determined by known export value.

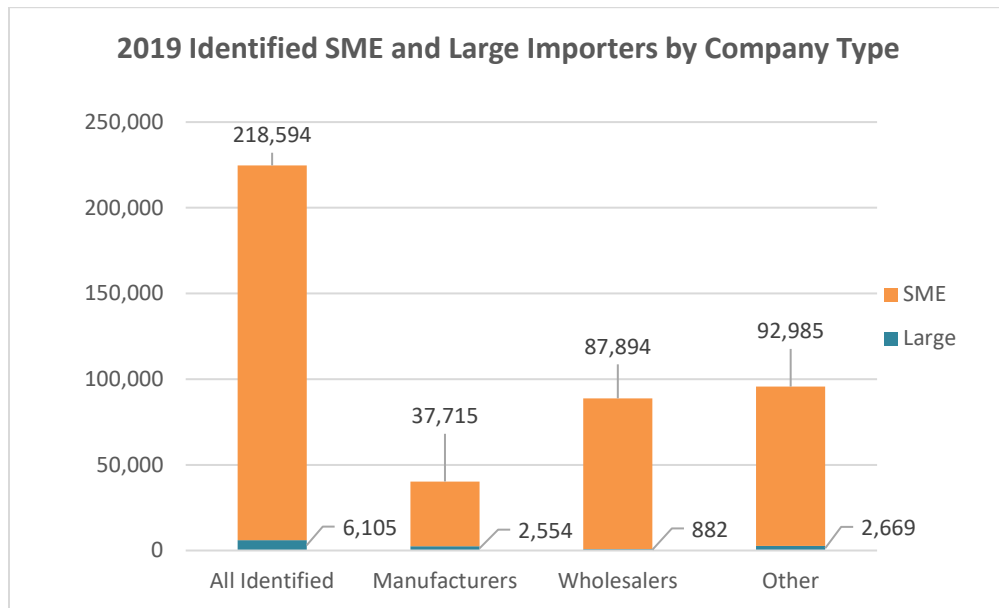
Imports

Identified U.S. importing companies (“importers”) accounted for a known import value of \$2,167 billion, or 86.8 percent of the total value of imported goods in 2019 (\$2,498 billion). This is a decrease of 0.3 percent from the 2018 known import value of \$2,174 billion.

As with large exporters, large importers accounted for nearly 70 percent of the known import value (\$1,498 billion), while SME importers accounted for the remaining \$669 billion. Large importers accounted for 86.5 percent of imports by *manufacturers*, 48.6 percent by *wholesalers*, and 66.9 percent by *other* importers.

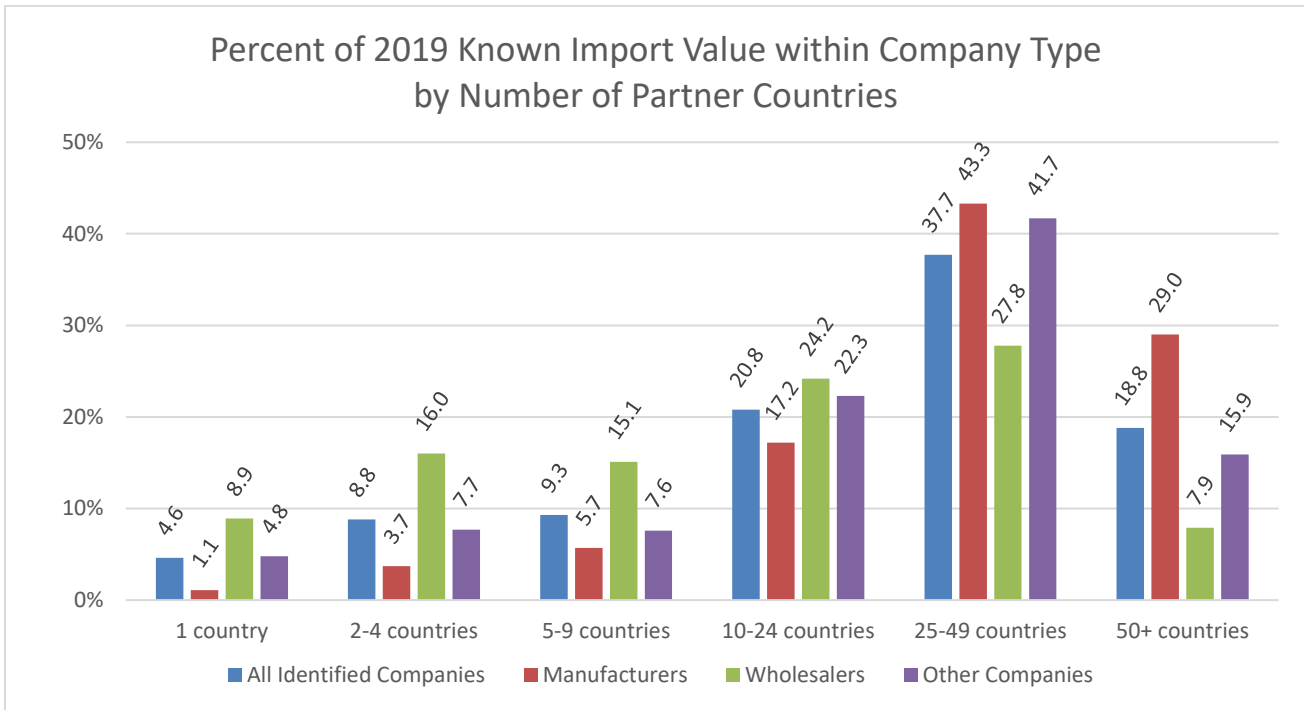


Of the 224,699 identified importers in 2019 (an increase of 0.1 percent from 2018), 17.9 percent were *manufacturers*, 39.5 percent were *wholesalers*, and 42.6 percent were classified as *other*.

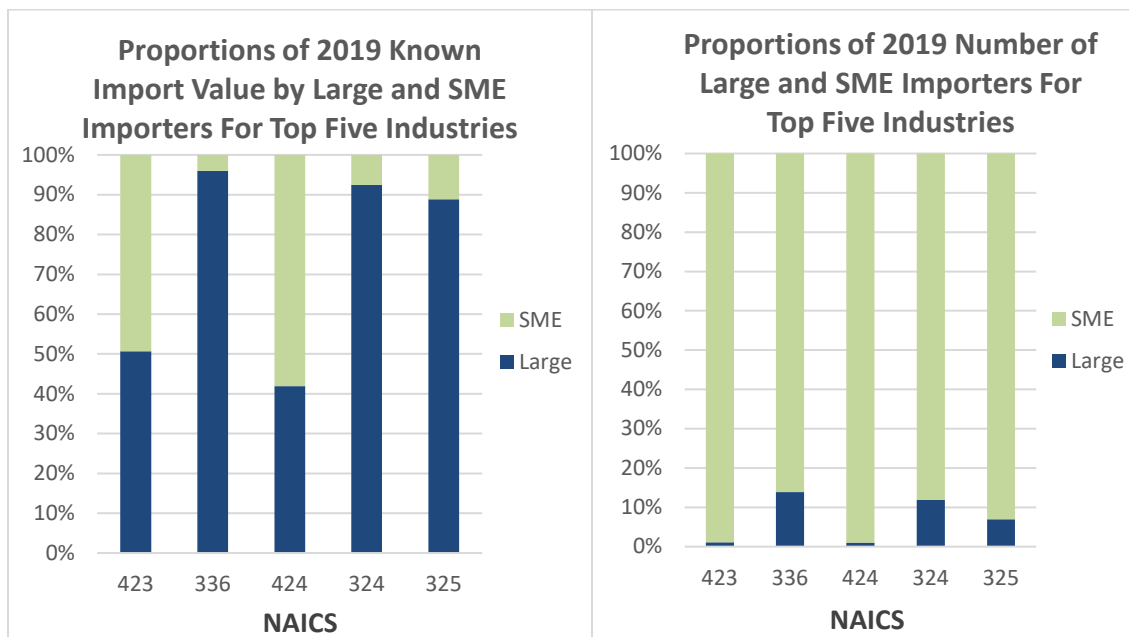


The top twenty importing *manufacturers* accounted for 39.8 percent of the known import value by *manufacturers* (\$929 billion) in 2019.

Wholesalers importing from 25 or more countries accounted for 35.7 percent of the known import value by *wholesalers* in 2019, while importing *manufacturers* and *other* companies trading with 25 or more countries accounted for 72.3 percent and 57.6 percent, respectively.



Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 98.9 percent of identified importers within NAICS 423 (Merchant Wholesalers, Durable Goods) and 424 (Merchant Wholesalers, Nondurable Goods).



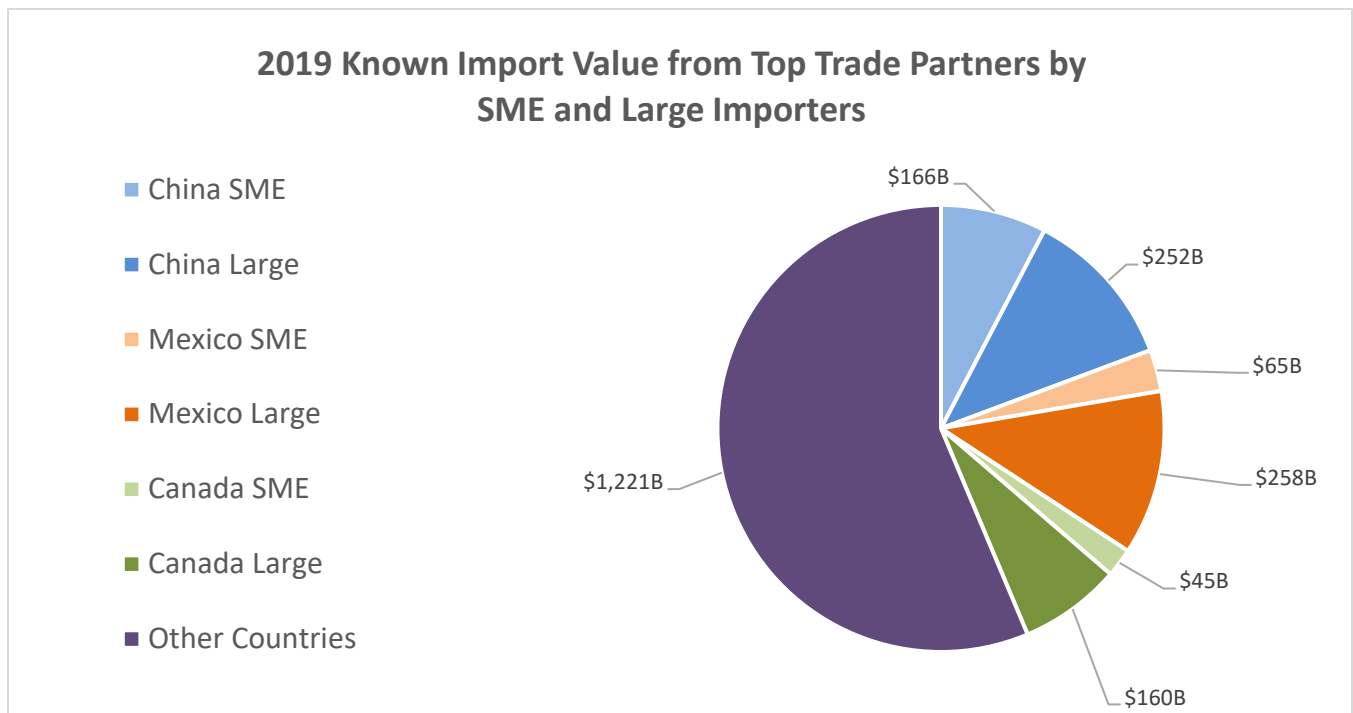
(1) NAICS definitions: 423 – “Merchant Wholesalers, Durable Goods”, 336 – “Transportation Equipment Manufacturing”, 424 – “Merchant Wholesalers, Nondurable Goods”, 324 – “Petroleum and Coal Products Manufacturing”, 325 – “Chemical Manufacturing”

Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted 43.7 percent of the known import value and 38.3 percent of the known export value.

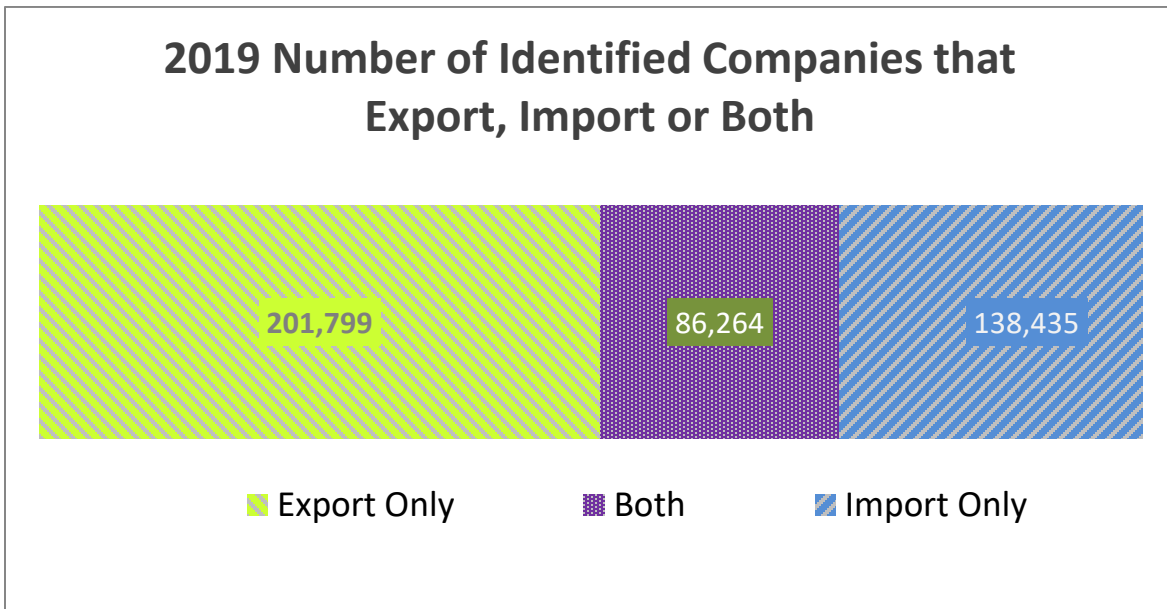


SME importers accounted for 39.7 percent of the imports from China, nearly twice as much as what they accounted for either Mexico (20.1 percent) or Canada (21.9 percent).



Companies that both Imported and Exported

Out of the 288,063 exporters and 224,699 importers, 86,264 companies reported both imports and exports in 2019.



Of the companies reporting exports to Canada (92,269) or Mexico (56,796) in 2019, 8.6 percent reported imports from Canada and 12.2 percent reported imports from Mexico, respectively.

Bilateral trade with Mexico (\$190 billion in exports and \$309 billion in imports) represents 15.1 percent of the known bilateral trade value by companies that both imported and exported in 2019.

Large companies accounted for 90.8 percent of exports and 94.4 percent of imports to and from Canada by companies that traded bilaterally with Canada in 2019.

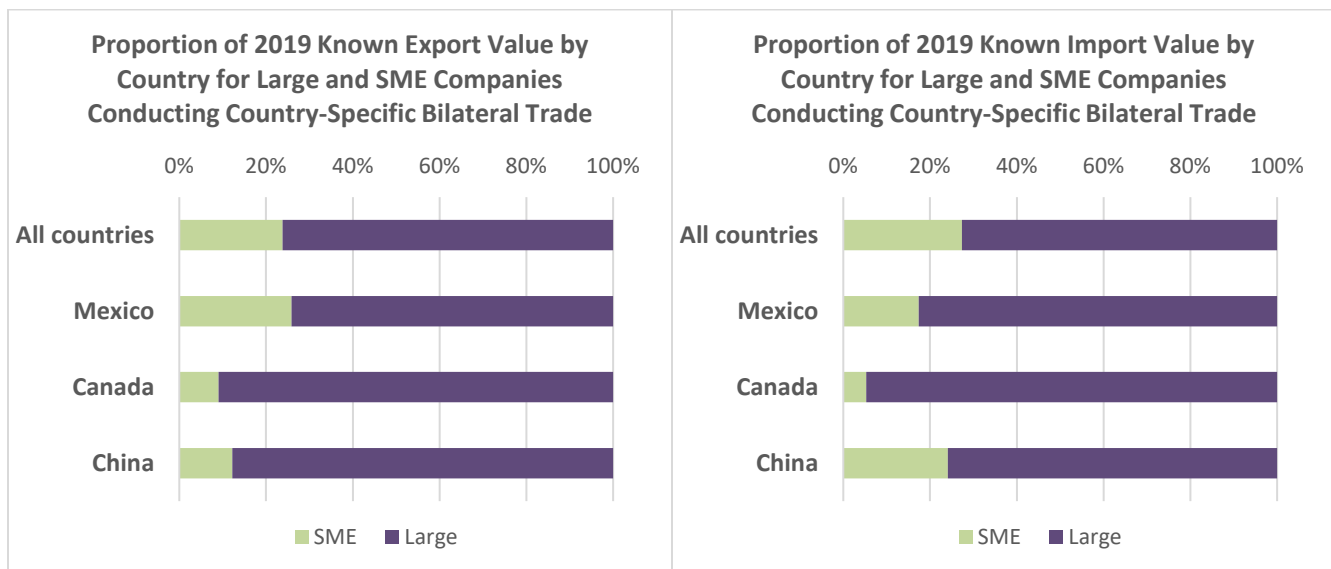


Table 1 – Summary of 2018-2019 Matching Results

Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies (Value in millions of dollars. Details may not sum to total due to rounding.)					
	2019 Value	% of 2019 Value	2018 Value	% of 2018 Value	
TOTAL EXPORTS	1,643,161	100.0	1,665,992	100.0	
Low-value estimates	36,114	2.2	35,878	2.2	
US & foreign governments	46	<0.1	61	<0.1	
Identified exporters* (known value)	1,455,444	88.6	1,481,430	88.9	
Exported merchandise in both 2018 and 2019	1,430,391	87.1	1,452,381	87.2	
Exported merchandise in only 2018 or only 2019	25,053	1.5	29,049	1.7	
Unidentified exports	151,557	9.2	148,623	8.9	
Total Imports	2,497,531	100.0	2,540,806	100.0	
Low-value estimates	18,827	0.8	18,253	0.7	
Articles exported and returned, not advanced or improved in condition	86,459	3.5	75,232	3.0	
Identified importers* (known value)	2,167,073	86.8	2,174,089	85.6	
Imported merchandise in both 2018 and 2019	2,131,781	85.4	2,129,030	83.8	
Imported merchandise in only 2018 or only 2019	35,292	1.4	45,059	1.8	
Unidentified imports /1	225,172	9.0	273,232	10.8	
*Number of Identified Companies					
	2019	2018	Both Years	2019 Only	2018 Only
Exporters	288,063	293,391	197,402	90,661	95,989
Importers	224,699	224,377	159,429	65,270	64,948

* Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports

Explanatory Notes

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product for unauthorized disclosure of confidential information and has approved the disclosure avoidance practices applied. (Approval ID: CBDRB-FY21-144)

Overview

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party tables (3c and 3d) are not available at this time. Due to mandatory AES filing

requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in tables 3a and 3b labeled “Non-reported” have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years’ import or export values that could be linked to specific active companies in the Business Register--the “known value.” In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau’s database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles’ matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on

total import and export value, is presented in Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies*, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services Annual Revision* for a given data year. The rows labeled "Revisions" will be removed from Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies* effective with the 2010/2011 report.

Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: <http://www.census.gov/ft900>.

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under *Distribution of Exports and Imports by Identified and Unidentified Companies*, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a "D" will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

Data by State

The data contained in Tables 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <https://www.census.gov/foreign-trade/statistics/state/index.html>

NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address:
<http://www.census.gov/eos/www/naics/>

Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value*.”

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <http://www.census.gov/foreign-trade/aip/lvpaper.html>

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

Country Groupings

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

APEC (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

ASEAN (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia Near East - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Euro Area - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

European Union - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

LAFTA (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

OECD (Organization for Economic Cooperation and Development) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

OPEC (Organization of the Petroleum Exporting Countries) - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: <https://www.census.gov/foreign-trade/guide/index.html>

Table 1a
2019 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,455,444	100.0	100.0	100.0	288,063	100.0	100.0	100.0
no. employees unknown (3)	144,166	9.9	9.9	9.9	118,804	41.2	41.2	41.2
1 to 19 employees	77,167	5.3	15.2	15.2	100,884	35.0	76.3	76.3
20 to 49 employees	45,317	3.1	18.3	18.3	28,988	10.1	86.3	86.3
50 to 99 employees	47,283	3.2	21.6	21.6	14,732	5.1	91.4	91.4
100 to 249 employees	89,850	6.2	27.7	27.7	12,181	4.2	95.7	95.7
250 to 499 employees	55,855	3.8	31.6	31.6	4,907	1.7	97.4	97.4
500 or more employees	995,805	68.4	100.0	100.0	7,567	2.6	100.0	100.0
Manufacturers	861,550	59.2	59.2	100.0	71,004	24.6	24.6	100.0
no. employees unknown (3)	39,879	2.7	2.7	4.6	18,338	6.4	6.4	25.8
1 to 19 employees	7,479	0.5	3.3	5.5	21,763	7.6	13.9	56.5
20 to 49 employees	10,578	0.7	4.0	6.7	12,519	4.3	18.3	74.1
50 to 99 employees	15,230	1.0	5.0	8.5	7,235	2.5	20.8	84.3
100 to 249 employees	42,767	2.9	8.0	13.5	6,076	2.1	22.9	92.9
250 to 499 employees	31,592	2.2	10.1	17.1	2,323	0.8	23.7	96.1
500 or more employees	714,026	49.1	59.2	100.0	2,750	1.0	24.6	100.0
Wholesalers	339,461	23.3	23.3	100.0	92,484	32.1	32.1	100.0
no. employees unknown (3)	57,205	3.9	3.9	16.9	32,276	11.2	11.2	34.9
1 to 19 employees	49,285	3.4	7.3	31.4	42,831	14.9	26.1	81.2
20 to 49 employees	22,384	1.5	8.9	38.0	9,017	3.1	29.2	91.0
50 to 99 employees	22,400	1.5	10.4	44.6	3,753	1.3	30.5	95.0
100 to 249 employees	32,259	2.2	12.6	54.1	2,706	0.9	31.4	97.9
250 to 499 employees	10,298	0.7	13.3	57.1	920	0.3	31.8	98.9
500 or more employees	145,630	10.0	23.3	100.0	981	0.3	32.1	100.0
Other companies (4)	254,432	17.5	17.5	100.0	124,575	43.2	43.2	100.0
no. employees unknown (3)	47,082	3.2	3.2	18.5	68,190	23.7	23.7	54.7
1 to 19 employees	20,403	1.4	4.6	26.5	36,290	12.6	36.3	83.9
20 to 49 employees	12,355	0.8	5.5	31.4	7,452	2.6	38.9	89.9
50 to 99 employees	9,653	0.7	6.1	35.2	3,744	1.3	40.2	92.9
100 to 249 employees	14,825	1.0	7.2	41.0	3,399	1.2	41.3	95.6
250 to 499 employees	13,965	1.0	8.1	46.5	1,664	0.6	41.9	96.9
500 or more employees	136,149	9.4	17.5	100.0	3,836	1.3	43.2	100.0
Multiple location companies	1,138,131	78.2	78.2	100.0	28,809	10.0	10.0	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	603	0.2	0.2	2.1
1 to 19 employees	3,430	0.2	(D)	(D)	2,787	1.0	1.2	11.8
20 to 49 employees	(D)	(D)	(D)	(D)	4,371	1.5	2.7	26.9
50 to 99 employees	15,674	1.1	3.2	4.0	4,533	1.6	4.3	42.7
100 to 249 employees	67,187	4.6	7.8	9.9	6,271	2.2	6.4	64.4
250 to 499 employees	43,208	3.0	10.7	13.7	3,551	1.2	7.7	76.8
500 or more employees	981,868	67.5	78.2	100.0	6,693	2.3	10.0	100.0
Manufacturers	765,545	52.6	52.6	100.0	10,348	3.6	3.6	100.0
no. employees unknown (3)	482	0.0	0.0	0.1	133	0.0	0.0	1.3
1 to 19 employees	154	0.0	0.0	0.1	345	0.1	0.2	4.6
20 to 49 employees	1,327	0.1	0.1	0.3	1,168	0.4	0.6	15.9
50 to 99 employees	5,329	0.4	0.5	1.0	1,707	0.6	1.2	32.4
100 to 249 employees	29,381	2.0	2.5	4.8	2,829	1.0	2.1	59.7
250 to 499 employees	24,403	1.7	4.2	8.0	1,644	0.6	2.7	75.6
500 or more employees	704,469	48.4	52.6	100.0	2,522	0.9	3.6	100.0
Wholesalers	208,913	14.4	14.4	100.0	8,571	3.0	3.0	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	245	0.1	0.1	2.9
1 to 19 employees	2,442	0.2	(D)	(D)	1,458	0.5	0.6	19.9
20 to 49 employees	(D)	(D)	(D)	(D)	1,898	0.7	1.3	42.0
50 to 99 employees	7,397	0.5	2.2	15.2	1,577	0.5	1.8	60.4
100 to 249 employees	26,041	1.8	4.0	27.7	1,714	0.6	2.4	80.4
250 to 499 employees	7,430	0.5	4.5	31.2	760	0.3	2.7	89.3
500 or more employees	143,648	9.9	14.4	100.0	919	0.3	3.0	100.0

Table 1a
2019 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	163,673	11.2	11.2	100.0	9,890	3.4	3.4	100.0
no. employees unknown (3)	499	0.0	0.0	0.3	225	0.1	0.1	2.3
1 to 19 employees	835	0.1	0.1	0.8	984	0.3	0.4	12.2
20 to 49 employees	2,500	0.2	0.3	2.3	1,305	0.5	0.9	25.4
50 to 99 employees	2,949	0.2	0.5	4.1	1,249	0.4	1.3	38.0
100 to 249 employees	11,765	0.8	1.3	11.3	1,728	0.6	1.9	55.5
250 to 499 employees	11,375	0.8	2.1	18.3	1,147	0.4	2.3	67.1
500 or more employees	133,751	9.2	11.2	100.0	3,252	1.1	3.4	100.0
Single location companies	317,313	21.8	21.8	100.0	259,254	90.0	90.0	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	118,201	41.0	41.0	45.6
1 to 19 employees	73,737	5.1	(D)	(D)	98,097	34.1	75.1	83.4
20 to 49 employees	(D)	(D)	(D)	(D)	24,617	8.5	83.6	92.9
50 to 99 employees	31,609	2.2	18.4	84.5	10,199	3.5	87.2	96.9
100 to 249 employees	22,663	1.6	20.0	91.6	5,910	2.1	89.2	99.1
250 to 499 employees	12,647	0.9	20.8	95.6	1,356	0.5	89.7	99.7
500 or more employees	13,937	1.0	21.8	100.0	874	0.3	90.0	100.0
Manufacturers	96,005	6.6	6.6	100.0	60,656	21.1	21.1	100.0
no. employees unknown (3)	39,398	2.7	2.7	41.0	18,205	6.3	6.3	30.0
1 to 19 employees	7,325	0.5	3.2	48.7	21,418	7.4	13.8	65.3
20 to 49 employees	9,250	0.6	3.8	58.3	11,351	3.9	17.7	84.0
50 to 99 employees	9,901	0.7	4.5	68.6	5,528	1.9	19.6	93.2
100 to 249 employees	13,386	0.9	5.4	82.6	3,247	1.1	20.7	98.5
250 to 499 employees	7,189	0.5	5.9	90.0	679	0.2	21.0	99.6
500 or more employees	9,556	0.7	6.6	100.0	228	0.1	21.1	100.0
Wholesalers	130,549	9.0	9.0	100.0	83,913	29.1	29.1	100.0
no. employees unknown (3)	(D)	(D)	(D)	(D)	32,031	11.1	11.1	38.2
1 to 19 employees	46,843	3.2	(D)	(D)	41,373	14.4	25.5	87.5
20 to 49 employees	(D)	(D)	(D)	(D)	7,119	2.5	28.0	96.0
50 to 99 employees	15,004	1.0	8.2	91.5	2,176	0.8	28.7	98.6
100 to 249 employees	6,217	0.4	8.6	96.3	992	0.3	29.1	99.7
250 to 499 employees	2,869	0.2	8.8	98.5	160	0.1	29.1	99.9
500 or more employees	1,982	0.1	9.0	100.0	62	0.0	29.1	100.0
Other companies (4)	90,759	6.2	6.2	100.0	114,685	39.8	39.8	100.0
no. employees unknown (3)	46,584	3.2	3.2	51.3	67,965	23.6	23.6	59.3
1 to 19 employees	19,568	1.3	4.5	72.9	35,306	12.3	35.9	90.0
20 to 49 employees	9,855	0.7	5.2	83.7	6,147	2.1	38.0	95.4
50 to 99 employees	6,705	0.5	5.7	91.1	2,495	0.9	38.9	97.6
100 to 249 employees	3,060	0.2	5.9	94.5	1,671	0.6	39.4	99.0
250 to 499 employees	2,590	0.2	6.1	97.4	517	0.2	39.6	99.5
500 or more employees	2,398	0.2	6.2	100.0	584	0.2	39.8	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1b
2018 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,481,430	100.0	100.0	100.0	293,391	100.0	100.0	100.0
no. employees unknown (3)	144,988	9.8	9.8	9.8	120,105	40.9	40.9	40.9
1 to 19 employees	83,882	5.7	15.4	15.4	104,139	35.5	76.4	76.4
20 to 49 employees	48,435	3.3	18.7	18.7	29,712	10.1	86.6	86.6
50 to 99 employees	44,804	3.0	21.7	21.7	14,961	5.1	91.7	91.7
100 to 249 employees	96,567	6.5	28.3	28.3	12,040	4.1	95.8	95.8
250 to 499 employees	55,592	3.8	32.0	32.0	4,964	1.7	97.5	97.5
500 or more employees	1,007,163	68.0	100.0	100.0	7,470	2.5	100.0	100.0
Manufacturers	904,142	61.0	61.0	100.0	72,087	24.6	24.6	100.0
no. employees unknown (3)	48,015	3.2	3.2	5.3	18,134	6.2	6.2	25.2
1 to 19 employees	8,542	0.6	3.8	6.3	22,594	7.7	13.9	56.5
20 to 49 employees	10,856	0.7	4.6	7.5	12,877	4.4	18.3	74.4
50 to 99 employees	15,916	1.1	5.6	9.2	7,410	2.5	20.8	84.6
100 to 249 employees	40,404	2.7	8.4	13.7	5,993	2.0	22.8	93.0
250 to 499 employees	33,524	2.3	10.6	17.4	2,344	0.8	23.6	96.2
500 or more employees	746,885	50.4	61.0	100.0	2,735	0.9	24.6	100.0
Wholesalers	322,795	21.8	21.8	100.0	94,888	32.3	32.3	100.0
no. employees unknown (3)	46,070	3.1	3.1	14.3	32,959	11.2	11.2	34.7
1 to 19 employees	51,819	3.5	6.6	30.3	44,409	15.1	26.4	81.5
20 to 49 employees	26,790	1.8	8.4	38.6	9,245	3.2	29.5	91.3
50 to 99 employees	17,832	1.2	9.6	44.1	3,773	1.3	30.8	95.3
100 to 249 employees	40,651	2.7	12.4	56.7	2,656	0.9	31.7	98.1
250 to 499 employees	12,841	0.9	13.2	60.7	904	0.3	32.0	99.0
500 or more employees	126,793	8.6	21.8	100.0	942	0.3	32.3	100.0
Other companies (4)	254,493	17.2	17.2	100.0	126,416	43.1	43.1	100.0
no. employees unknown (3)	50,903	3.4	3.4	20.0	69,012	23.5	23.5	54.6
1 to 19 employees	23,522	1.6	5.0	29.2	37,136	12.7	36.2	84.0
20 to 49 employees	10,789	0.7	5.8	33.5	7,590	2.6	38.8	90.0
50 to 99 employees	11,056	0.7	6.5	37.8	3,778	1.3	40.1	93.0
100 to 249 employees	15,512	1.0	7.5	43.9	3,391	1.2	41.2	95.6
250 to 499 employees	9,226	0.6	8.2	47.5	1,716	0.6	41.8	97.0
500 or more employees	133,485	9.0	17.2	100.0	3,793	1.3	43.1	100.0
Multiple location companies	1,146,818	77.4	77.4	100.0	29,195	10.0	10.0	100.0
no. employees unknown (3)	1,210	0.1	0.1	0.1	433	0.1	0.1	1.5
1 to 19 employees	4,128	0.3	0.4	0.5	2,895	1.0	1.1	11.4
20 to 49 employees	12,874	0.9	1.2	1.6	4,624	1.6	2.7	27.2
50 to 99 employees	15,170	1.0	2.3	2.9	4,713	1.6	4.3	43.4
100 to 249 employees	71,897	4.9	7.1	9.2	6,290	2.1	6.5	64.9
250 to 499 employees	43,843	3.0	10.1	13.0	3,596	1.2	7.7	77.2
500 or more employees	997,695	67.3	77.4	100.0	6,644	2.3	10.0	100.0
Manufacturers	801,084	54.1	54.1	100.0	10,459	3.6	3.6	100.0
no. employees unknown (3)	360	0.0	0.0	0.0	103	0.0	0.0	1.0
1 to 19 employees	146	0.0	0.0	0.1	372	0.1	0.2	4.5
20 to 49 employees	1,427	0.1	0.1	0.2	1,201	0.4	0.6	16.0
50 to 99 employees	5,881	0.4	0.5	1.0	1,772	0.6	1.2	33.0
100 to 249 employees	25,779	1.7	2.3	4.2	2,822	1.0	2.1	59.9
250 to 499 employees	26,843	1.8	4.1	7.5	1,672	0.6	2.7	75.9
500 or more employees	740,648	50.0	54.1	100.0	2,517	0.9	3.6	100.0
Wholesalers	186,879	12.6	12.6	100.0	8,689	3.0	3.0	100.0
no. employees unknown (3)	350	0.0	0.0	0.2	171	0.1	0.1	2.0
1 to 19 employees	3,043	0.2	0.2	1.8	1,488	0.5	0.6	19.1
20 to 49 employees	7,985	0.5	0.8	6.1	2,025	0.7	1.3	42.4
50 to 99 employees	5,554	0.4	1.1	9.1	1,640	0.6	1.8	61.3
100 to 249 employees	34,312	2.3	3.5	27.4	1,727	0.6	2.4	81.1
250 to 499 employees	10,061	0.7	4.1	32.8	751	0.3	2.7	89.8
500 or more employees	125,572	8.5	12.6	100.0	887	0.3	3.0	100.0

Table 1b
2018 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	158,855	10.7	10.7	100.0	10,047	3.4	3.4	100.0
no. employees unknown (3)	500	0.0	0.0	0.3	159	0.1	0.1	1.6
1 to 19 employees	940	0.1	0.1	0.9	1,035	0.4	0.4	11.9
20 to 49 employees	3,462	0.2	0.3	3.1	1,398	0.5	0.9	25.8
50 to 99 employees	3,734	0.3	0.6	5.4	1,301	0.4	1.3	38.7
100 to 249 employees	11,806	0.8	1.4	12.9	1,741	0.6	1.9	56.1
250 to 499 employees	6,938	0.5	1.8	17.2	1,173	0.4	2.3	67.8
500 or more employees	131,476	8.9	10.7	100.0	3,240	1.1	3.4	100.0
Single location companies	334,612	22.6	22.6	100.0	264,196	90.0	90.0	100.0
no. employees unknown (3)	143,778	9.7	9.7	43.0	119,672	40.8	40.8	45.3
1 to 19 employees	79,754	5.4	15.1	66.8	101,244	34.5	75.3	83.6
20 to 49 employees	35,561	2.4	17.5	77.4	25,088	8.6	83.8	93.1
50 to 99 employees	29,633	2.0	19.5	86.3	10,248	3.5	87.3	97.0
100 to 249 employees	24,670	1.7	21.2	93.7	5,750	2.0	89.3	99.2
250 to 499 employees	11,749	0.8	21.9	97.2	1,368	0.5	89.8	99.7
500 or more employees	9,468	0.6	22.6	100.0	826	0.3	90.0	100.0
Manufacturers	103,057	7.0	7.0	100.0	61,628	21.0	21.0	100.0
no. employees unknown (3)	47,655	3.2	3.2	46.2	18,031	6.1	6.1	29.3
1 to 19 employees	8,396	0.6	3.8	54.4	22,222	7.6	13.7	65.3
20 to 49 employees	9,429	0.6	4.4	63.5	11,676	4.0	17.7	84.3
50 to 99 employees	10,034	0.7	5.1	73.3	5,638	1.9	19.6	93.4
100 to 249 employees	14,625	1.0	6.1	87.5	3,171	1.1	20.7	98.6
250 to 499 employees	6,681	0.5	6.5	93.9	672	0.2	20.9	99.6
500 or more employees	6,237	0.4	7.0	100.0	218	0.1	21.0	100.0
Wholesalers	135,917	9.2	9.2	100.0	86,199	29.4	29.4	100.0
no. employees unknown (3)	45,719	3.1	3.1	33.6	32,788	11.2	11.2	38.0
1 to 19 employees	48,775	3.3	6.4	69.5	42,921	14.6	25.8	87.8
20 to 49 employees	18,805	1.3	7.6	83.4	7,220	2.5	28.3	96.2
50 to 99 employees	12,278	0.8	8.5	92.4	2,133	0.7	29.0	98.7
100 to 249 employees	6,339	0.4	8.9	97.1	929	0.3	29.3	99.8
250 to 499 employees	2,779	0.2	9.1	99.1	153	0.1	29.4	99.9
500 or more employees	1,221	0.1	9.2	100.0	55	0.0	29.4	100.0
Other companies (4)	95,638	6.5	6.5	100.0	116,369	39.7	39.7	100.0
no. employees unknown (3)	50,404	3.4	3.4	52.7	68,853	23.5	23.5	59.2
1 to 19 employees	22,582	1.5	4.9	76.3	36,101	12.3	35.8	90.2
20 to 49 employees	7,327	0.5	5.4	84.0	6,192	2.1	37.9	95.5
50 to 99 employees	7,322	0.5	5.9	91.6	2,477	0.8	38.7	97.6
100 to 249 employees	3,706	0.3	6.2	95.5	1,650	0.6	39.3	99.1
250 to 499 employees	2,288	0.2	6.3	97.9	543	0.2	39.5	99.5
500 or more employees	2,009	0.1	6.5	100.0	553	0.2	39.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1c
Percent Difference Between the 2018 and 2019 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2018	2019	Net Difference	% Difference	2018	2019	Net Difference	% Difference
All identified companies	1,481,430	1,455,444	-25,986	-1.8	293,391	288,063	-5,328	-1.8
no. employees unknown (2)	144,988	144,166	-822	-0.6	120,105	118,804	-1,301	-1.1
1 to 19 employees	83,882	77,167	-6,715	-8.0	104,139	100,884	-3,255	-3.1
20 to 49 employees	48,435	45,317	-3,118	-6.4	29,712	28,988	-724	-2.4
50 to 99 employees	44,804	47,283	2,480	5.5	14,961	14,732	-229	-1.5
100 to 249 employees	96,567	89,850	-6,717	-7.0	12,040	12,181	141	1.2
250 to 499 employees	55,592	55,855	264	0.5	4,964	4,907	-57	-1.1
500 or more employees	1,007,163	995,805	-11,358	-1.1	7,470	7,567	97	1.3
Manufacturers	904,142	861,550	-42,591	-4.7	72,087	71,004	-1,083	-1.5
no. employees unknown (2)	48,015	39,879	-8,135	-16.9	18,134	18,338	204	1.1
1 to 19 employees	8,542	7,479	-1,063	-12.4	22,594	21,763	-831	-3.7
20 to 49 employees	10,856	10,578	-279	-2.6	12,877	12,519	-358	-2.8
50 to 99 employees	15,916	15,230	-686	-4.3	7,410	7,235	-175	-2.4
100 to 249 employees	40,404	42,767	2,363	5.8	5,993	6,076	83	1.4
250 to 499 employees	33,524	31,592	-1,932	-5.8	2,344	2,323	-21	-0.9
500 or more employees	746,885	714,026	-32,859	-4.4	2,735	2,750	15	0.5
Wholesalers	322,795	339,461	16,666	5.2	94,888	92,484	-2,404	-2.5
no. employees unknown (2)	46,070	57,205	11,135	24.2	32,959	32,276	-683	-2.1
1 to 19 employees	51,819	49,285	-2,533	-4.9	44,409	42,831	-1,578	-3.6
20 to 49 employees	26,790	22,384	-4,406	-16.4	9,245	9,017	-228	-2.5
50 to 99 employees	17,832	22,400	4,568	25.6	3,773	3,753	-20	-0.5
100 to 249 employees	40,651	32,259	-8,393	-20.6	2,656	2,706	50	1.9
250 to 499 employees	12,841	10,298	-2,542	-19.8	904	920	16	1.8
500 or more employees	126,793	145,630	18,837	14.9	942	981	39	4.1
Other companies (3)	254,493	254,432	-61	0.0	126,416	124,575	-1,841	-1.5
no. employees unknown (2)	50,903	47,082	-3,821	-7.5	69,012	68,190	-822	-1.2
1 to 19 employees	23,522	20,403	-3,119	-13.3	37,136	36,290	-846	-2.3
20 to 49 employees	10,789	12,355	1,566	14.5	7,590	7,452	-138	-1.8
50 to 99 employees	11,056	9,653	-1,403	-12.7	3,778	3,744	-34	-0.9
100 to 249 employees	15,512	14,825	-687	-4.4	3,391	3,399	8	0.2
250 to 499 employees	9,226	13,965	4,738	51.4	1,716	1,664	-52	-3.0
500 or more employees	133,485	136,149	2,664	2.0	3,793	3,836	43	1.1
Multiple location companies	1,146,818	1,138,131	-8,687	-0.8	29,195	28,809	-386	-1.3
no. employees unknown (2)	1,210	(D)	(D)	(D)	433	603	170	39.3
1 to 19 employees	4,128	3,430	-698	-16.9	2,895	2,787	-108	-3.7
20 to 49 employees	12,874	(D)	(D)	(D)	4,624	4,371	-253	-5.5
50 to 99 employees	15,170	15,674	504	3.3	4,713	4,533	-180	-3.8
100 to 249 employees	71,897	67,187	-4,711	-6.6	6,290	6,271	-19	-0.3
250 to 499 employees	43,843	43,208	-635	-1.4	3,596	3,551	-45	-1.3
500 or more employees	997,695	981,868	-15,827	-1.6	6,644	6,693	49	0.7
Manufacturers	801,084	765,545	-35,539	-4.4	10,459	10,348	-111	-1.1
no. employees unknown (2)	360	482	122	33.9	103	133	30	29.1
1 to 19 employees	146	154	8	5.6	372	345	-27	-7.3
20 to 49 employees	1,427	1,327	-100	-7.0	1,201	1,168	-33	-2.7
50 to 99 employees	5,881	5,329	-552	-9.4	1,772	1,707	-65	-3.7
100 to 249 employees	25,779	29,381	3,602	14.0	2,822	2,829	7	0.2
250 to 499 employees	26,843	24,403	-2,440	-9.1	1,672	1,644	-28	-1.7
500 or more employees	740,648	704,469	-36,178	-4.9	2,517	2,522	5	0.2
Wholesalers	186,879	208,913	22,034	11.8	8,689	8,571	-118	-1.4
no. employees unknown (2)	350	(D)	(D)	(D)	171	245	74	43.3
1 to 19 employees	3,043	2,442	-601	-19.8	1,488	1,458	-30	-2.0
20 to 49 employees	7,985	(D)	(D)	(D)	2,025	1,898	-127	-6.3
50 to 99 employees	5,554	7,397	1,842	33.2	1,640	1,577	-63	-3.8
100 to 249 employees	34,312	26,041	-8,271	-24.1	1,727	1,714	-13	-0.8
250 to 499 employees	10,061	7,430	-2,632	-26.2	751	760	9	1.2
500 or more employees	125,572	143,648	18,076	14.4	887	919	32	3.6

Table 1c
Percent Difference Between the 2018 and 2019 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2018	2019	Net Difference	% Difference	2018	2019	Net Difference	% Difference
Other companies (3)	158,855	163,673	4,818	3.0	10,047	9,890	-157	-1.6
no. employees unknown (2)	500	499	-1	-0.2	159	225	66	41.5
1 to 19 employees	940	835	-105	-11.2	1,035	984	-51	-4.9
20 to 49 employees	3,462	2,500	-961	-27.8	1,398	1,305	-93	-6.7
50 to 99 employees	3,734	2,949	-786	-21.0	1,301	1,249	-52	-4.0
100 to 249 employees	11,806	11,765	-41	-0.4	1,741	1,728	-13	-0.7
250 to 499 employees	6,938	11,375	4,437	64.0	1,173	1,147	-26	-2.2
500 or more employees	131,476	133,751	2,275	1.7	3,240	3,252	12	0.4
Single location companies	334,612	317,313	-17,300	-5.2	264,196	259,254	-4,942	-1.9
no. employees unknown (2)	143,778	(D)	(D)	(D)	119,672	118,201	-1,471	-1.2
1 to 19 employees	79,754	73,737	-6,017	-7.5	101,244	98,097	-3,147	-3.1
20 to 49 employees	35,561	(D)	(D)	(D)	25,088	24,617	-471	-1.9
50 to 99 employees	29,633	31,609	1,976	6.7	10,248	10,199	-49	-0.5
100 to 249 employees	24,670	22,663	-2,006	-8.1	5,750	5,910	160	2.8
250 to 499 employees	11,749	12,647	899	7.6	1,368	1,356	-12	-0.9
500 or more employees	9,468	13,937	4,469	47.2	826	874	48	5.8
Manufacturers	103,057	96,005	-7,052	-6.8	61,628	60,656	-972	-1.6
no. employees unknown (2)	47,655	39,398	-8,257	-17.3	18,031	18,205	174	1.0
1 to 19 employees	8,396	7,325	-1,071	-12.8	22,222	21,418	-804	-3.6
20 to 49 employees	9,429	9,250	-179	-1.9	11,676	11,351	-325	-2.8
50 to 99 employees	10,034	9,901	-134	-1.3	5,638	5,528	-110	-2.0
100 to 249 employees	14,625	13,386	-1,239	-8.5	3,171	3,247	76	2.4
250 to 499 employees	6,681	7,189	508	7.6	672	679	7	1.0
500 or more employees	6,237	9,556	3,319	53.2	218	228	10	4.6
Wholesalers	135,917	130,549	-5,368	-3.9	86,199	83,913	-2,286	-2.7
no. employees unknown (2)	45,719	(D)	(D)	(D)	32,788	32,031	-757	-2.3
1 to 19 employees	48,775	46,843	-1,932	-4.0	42,921	41,373	-1,548	-3.6
20 to 49 employees	18,805	(D)	(D)	(D)	7,220	7,119	-101	-1.4
50 to 99 employees	12,278	15,004	2,726	22.2	2,133	2,176	43	2.0
100 to 249 employees	6,339	6,217	-122	-1.9	929	992	63	6.8
250 to 499 employees	2,779	2,869	89	3.2	153	160	7	4.6
500 or more employees	1,221	1,982	761	62.4	55	62	7	12.7
Other companies (3)	95,638	90,759	-4,879	-5.1	116,369	114,685	-1,684	-1.4
no. employees unknown (2)	50,404	46,584	-3,820	-7.6	68,853	67,965	-888	-1.3
1 to 19 employees	22,582	19,568	-3,014	-13.3	36,101	35,306	-795	-2.2
20 to 49 employees	7,327	9,855	2,528	34.5	6,192	6,147	-45	-0.7
50 to 99 employees	7,322	6,705	-617	-8.4	2,477	2,495	18	0.7
100 to 249 employees	3,706	3,060	-646	-17.4	1,650	1,671	21	1.3
250 to 499 employees	2,288	2,590	301	13.2	543	517	-26	-4.8
500 or more employees	2,009	2,398	389	19.3	553	584	31	5.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018 or 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1d
2019 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,167,073	100.0	100.0	100.0	224,699	100.0	100.0	100.0
no. employees unknown (3)	180,766	8.3	8.3	8.3	81,582	36.3	36.3	36.3
1 to 19 employees	131,742	6.1	14.4	14.4	90,799	40.4	76.7	76.7
20 to 49 employees	80,609	3.7	18.1	18.1	21,728	9.7	86.4	86.4
50 to 99 employees	70,531	3.3	21.4	21.4	11,057	4.9	91.3	91.3
100 to 249 employees	105,453	4.9	26.3	26.3	9,540	4.2	95.6	95.6
250 to 499 employees	99,927	4.6	30.9	30.9	3,888	1.7	97.3	97.3
500 or more employees	1,498,045	69.1	100.0	100.0	6,105	2.7	100.0	100.0
Manufacturers	929,283	42.9	42.9	100.0	40,269	17.9	17.9	100.0
no. employees unknown (3)	34,892	1.6	1.6	3.8	8,583	3.8	3.8	21.3
1 to 19 employees	7,898	0.4	2.0	4.6	11,356	5.1	8.9	49.5
20 to 49 employees	7,999	0.4	2.3	5.5	6,684	3.0	11.8	66.1
50 to 99 employees	11,479	0.5	2.9	6.7	4,596	2.0	13.9	77.5
100 to 249 employees	30,960	1.4	4.3	10.0	4,546	2.0	15.9	88.8
250 to 499 employees	32,233	1.5	5.8	13.5	1,950	0.9	16.8	93.7
500 or more employees	803,823	37.1	42.9	100.0	2,554	1.1	17.9	100.0
Wholesalers	729,949	33.7	33.7	100.0	88,776	39.5	39.5	100.0
no. employees unknown (3)	66,625	3.1	3.1	9.1	29,336	13.1	13.1	33.0
1 to 19 employees	99,248	4.6	7.7	22.7	44,365	19.7	32.8	83.0
20 to 49 employees	56,726	2.6	10.3	30.5	7,961	3.5	36.3	92.0
50 to 99 employees	49,510	2.3	12.6	37.3	3,193	1.4	37.8	95.6
100 to 249 employees	59,076	2.7	15.3	45.4	2,277	1.0	38.8	98.1
250 to 499 employees	44,047	2.0	17.3	51.4	762	0.3	39.1	99.0
500 or more employees	354,717	16.4	33.7	100.0	882	0.4	39.5	100.0
Other companies (4)	507,842	23.4	23.4	100.0	95,654	42.6	42.6	100.0
no. employees unknown (3)	79,249	3.7	3.7	15.6	43,663	19.4	19.4	45.6
1 to 19 employees	24,596	1.1	4.8	20.4	35,078	15.6	35.0	82.3
20 to 49 employees	15,884	0.7	5.5	23.6	7,083	3.2	38.2	89.7
50 to 99 employees	9,543	0.4	6.0	25.5	3,268	1.5	39.6	93.1
100 to 249 employees	15,417	0.7	6.7	28.5	2,717	1.2	40.9	96.0
250 to 499 employees	23,647	1.1	7.8	33.1	1,176	0.5	41.4	97.2
500 or more employees	339,506	15.7	23.4	100.0	2,669	1.2	42.6	100.0
Multiple location companies	1,677,262	77.4	77.4	100.0	21,787	9.7	9.7	100.0
no. employees unknown (3)	3,502	0.2	0.2	0.2	348	0.2	0.2	1.6
1 to 19 employees	8,786	0.4	0.6	0.7	2,173	1.0	1.1	11.6
20 to 49 employees	17,120	0.8	1.4	1.8	3,185	1.4	2.5	26.2
50 to 99 employees	25,698	1.2	2.5	3.3	3,284	1.5	4.0	41.3
100 to 249 employees	66,182	3.1	5.6	7.2	4,673	2.1	6.1	62.7
250 to 499 employees	73,793	3.4	9.0	11.6	2,750	1.2	7.3	75.3
500 or more employees	1,482,182	68.4	77.4	100.0	5,374	2.4	9.7	100.0
Manufacturers	846,419	39.1	39.1	100.0	7,943	3.5	3.5	100.0
no. employees unknown (3)	177	0.0	0.0	0.0	61	0.0	0.0	0.8
1 to 19 employees	242	0.0	0.0	0.0	186	0.1	0.1	3.1
20 to 49 employees	1,432	0.1	0.1	0.2	685	0.3	0.4	11.7
50 to 99 employees	4,684	0.2	0.3	0.8	1,143	0.5	0.9	26.1
100 to 249 employees	20,527	0.9	1.2	3.2	2,137	1.0	1.9	53.0
250 to 499 employees	23,292	1.1	2.3	5.9	1,384	0.6	2.5	70.5
500 or more employees	796,066	36.7	39.1	100.0	2,347	1.0	3.5	100.0
Wholesalers	455,876	21.0	21.0	100.0	6,837	3.0	3.0	100.0
no. employees unknown (3)	3,036	0.1	0.1	0.7	166	0.1	0.1	2.4
1 to 19 employees	7,115	0.3	0.5	2.2	1,211	0.5	0.6	20.1
20 to 49 employees	13,668	0.6	1.1	5.2	1,486	0.7	1.3	41.9
50 to 99 employees	18,016	0.8	1.9	9.2	1,221	0.5	1.8	59.7
100 to 249 employees	35,616	1.6	3.6	17.0	1,327	0.6	2.4	79.1
250 to 499 employees	29,400	1.4	4.9	23.4	605	0.3	2.7	88.0
500 or more employees	349,024	16.1	21.0	100.0	821	0.4	3.0	100.0

Table 1d
2019 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	374,968	17.3	17.3	100.0	7,007	3.1	3.1	100.0
no. employees unknown (3)	288	0.0	0.0	0.1	121	0.1	0.1	1.7
1 to 19 employees	1,429	0.1	0.1	0.5	776	0.3	0.4	12.8
20 to 49 employees	2,020	0.1	0.2	1.0	1,014	0.5	0.9	27.3
50 to 99 employees	2,998	0.1	0.3	1.8	920	0.4	1.3	40.4
100 to 249 employees	10,040	0.5	0.8	4.5	1,209	0.5	1.8	57.7
250 to 499 employees	21,102	1.0	1.7	10.1	761	0.3	2.1	68.5
500 or more employees	337,092	15.6	17.3	100.0	2,206	1.0	3.1	100.0
Single location companies	489,811	22.6	22.6	100.0	202,912	90.3	90.3	100.0
no. employees unknown (3)	177,265	8.2	8.2	36.2	81,234	36.2	36.2	40.0
1 to 19 employees	122,956	5.7	13.9	61.3	88,626	39.4	75.6	83.7
20 to 49 employees	63,489	2.9	16.8	74.3	18,543	8.3	83.8	92.8
50 to 99 employees	44,833	2.1	18.9	83.4	7,773	3.5	87.3	96.7
100 to 249 employees	39,270	1.8	20.7	91.4	4,867	2.2	89.5	99.1
250 to 499 employees	26,134	1.2	21.9	96.8	1,138	0.5	90.0	99.6
500 or more employees	15,863	0.7	22.6	100.0	731	0.3	90.3	100.0
Manufacturers	82,864	3.8	3.8	100.0	32,326	14.4	14.4	100.0
no. employees unknown (3)	34,715	1.6	1.6	41.9	8,522	3.8	3.8	26.4
1 to 19 employees	7,656	0.4	2.0	51.1	11,170	5.0	8.8	60.9
20 to 49 employees	6,567	0.3	2.3	59.1	5,999	2.7	11.4	79.5
50 to 99 employees	6,795	0.3	2.6	67.3	3,453	1.5	13.0	90.2
100 to 249 employees	10,433	0.5	3.1	79.8	2,409	1.1	14.0	97.6
250 to 499 employees	8,942	0.4	3.5	90.6	566	0.3	14.3	99.4
500 or more employees	7,757	0.4	3.8	100.0	207	0.1	14.4	100.0
Wholesalers	274,074	12.6	12.6	100.0	81,939	36.5	36.5	100.0
no. employees unknown (3)	63,589	2.9	2.9	23.2	29,170	13.0	13.0	35.6
1 to 19 employees	92,133	4.3	7.2	56.8	43,154	19.2	32.2	88.3
20 to 49 employees	43,057	2.0	9.2	72.5	6,475	2.9	35.1	96.2
50 to 99 employees	31,494	1.5	10.6	84.0	1,972	0.9	35.9	98.6
100 to 249 employees	23,460	1.1	11.7	92.6	950	0.4	36.4	99.7
250 to 499 employees	14,648	0.7	12.4	97.9	157	0.1	36.4	99.9
500 or more employees	5,693	0.3	12.6	100.0	61	0.0	36.5	100.0
Other companies (4)	132,873	6.1	6.1	100.0	88,647	39.5	39.5	100.0
no. employees unknown (3)	78,961	3.6	3.6	59.4	43,542	19.4	19.4	49.1
1 to 19 employees	23,167	1.1	4.7	76.9	34,302	15.3	34.6	87.8
20 to 49 employees	13,865	0.6	5.4	87.3	6,069	2.7	37.3	94.7
50 to 99 employees	6,545	0.3	5.7	92.2	2,348	1.0	38.4	97.3
100 to 249 employees	5,377	0.2	5.9	96.3	1,508	0.7	39.1	99.0
250 to 499 employees	2,545	0.1	6.0	98.2	415	0.2	39.2	99.5
500 or more employees	2,414	0.1	6.1	100.0	463	0.2	39.5	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1e
2018 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,174,089	100.0	100.0	100.0	224,377	100.0	100.0	100.0
no. employees unknown (3)	176,309	8.1	8.1	8.1	80,979	36.1	36.1	36.1
1 to 19 employees	143,637	6.6	14.7	14.7	91,301	40.7	76.8	76.8
20 to 49 employees	82,622	3.8	18.5	18.5	21,847	9.7	86.5	86.5
50 to 99 employees	69,503	3.2	21.7	21.7	11,126	5.0	91.5	91.5
100 to 249 employees	116,819	5.4	27.1	27.1	9,290	4.1	95.6	95.6
250 to 499 employees	102,120	4.7	31.8	31.8	3,905	1.7	97.4	97.4
500 or more employees	1,483,079	68.2	100.0	100.0	5,929	2.6	100.0	100.0
Manufacturers	935,346	43.0	43.0	100.0	40,583	18.1	18.1	100.0
no. employees unknown (3)	35,735	1.6	1.6	3.8	8,521	3.8	3.8	21.0
1 to 19 employees	8,912	0.4	2.1	4.8	11,661	5.2	9.0	49.7
20 to 49 employees	8,413	0.4	2.4	5.7	6,780	3.0	12.0	66.4
50 to 99 employees	11,415	0.5	3.0	6.9	4,690	2.1	14.1	78.0
100 to 249 employees	32,930	1.5	4.5	10.4	4,435	2.0	16.1	88.9
250 to 499 employees	33,669	1.5	6.0	14.0	1,984	0.9	17.0	93.8
500 or more employees	804,272	37.0	43.0	100.0	2,512	1.1	18.1	100.0
Wholesalers	740,005	34.0	34.0	100.0	89,633	39.9	39.9	100.0
no. employees unknown (3)	66,881	3.1	3.1	9.0	29,500	13.1	13.1	32.9
1 to 19 employees	104,582	4.8	7.9	23.2	45,177	20.1	33.3	83.3
20 to 49 employees	61,825	2.8	10.7	31.5	7,972	3.6	36.8	92.2
50 to 99 employees	48,670	2.2	13.0	38.1	3,197	1.4	38.3	95.8
100 to 249 employees	67,076	3.1	16.1	47.2	2,218	1.0	39.2	98.2
250 to 499 employees	45,387	2.1	18.1	53.3	732	0.3	39.6	99.1
500 or more employees	345,584	15.9	34.0	100.0	837	0.4	39.9	100.0
Other companies (4)	498,738	22.9	22.9	100.0	94,161	42.0	42.0	100.0
no. employees unknown (3)	73,693	3.4	3.4	14.8	42,958	19.1	19.1	45.6
1 to 19 employees	30,143	1.4	4.8	20.8	34,463	15.4	34.5	82.2
20 to 49 employees	12,384	0.6	5.3	23.3	7,095	3.2	37.7	89.8
50 to 99 employees	9,418	0.4	5.8	25.2	3,239	1.4	39.1	93.2
100 to 249 employees	16,813	0.8	6.6	28.6	2,637	1.2	40.3	96.0
250 to 499 employees	23,064	1.1	7.6	33.2	1,189	0.5	40.8	97.3
500 or more employees	333,223	15.3	22.9	100.0	2,580	1.1	42.0	100.0
Multiple location companies	1,676,197	77.1	77.1	100.0	22,125	9.9	9.9	100.0
no. employees unknown (3)	1,892	0.1	0.1	0.1	287	0.1	0.1	1.3
1 to 19 employees	8,878	0.4	0.5	0.6	2,282	1.0	1.1	11.6
20 to 49 employees	18,897	0.9	1.4	1.8	3,374	1.5	2.6	26.9
50 to 99 employees	25,333	1.2	2.5	3.3	3,413	1.5	4.2	42.3
100 to 249 employees	75,307	3.5	6.0	7.8	4,733	2.1	6.3	63.7
250 to 499 employees	75,605	3.5	9.5	12.3	2,795	1.2	7.5	76.3
500 or more employees	1,470,286	67.6	77.1	100.0	5,241	2.3	9.9	100.0
Manufacturers	848,636	39.0	39.0	100.0	8,028	3.6	3.6	100.0
no. employees unknown (3)	118	0.0	0.0	0.0	50	0.0	0.0	0.6
1 to 19 employees	262	0.0	0.0	0.0	204	0.1	0.1	3.2
20 to 49 employees	1,471	0.1	0.1	0.2	707	0.3	0.4	12.0
50 to 99 employees	4,481	0.2	0.3	0.7	1,190	0.5	1.0	26.8
100 to 249 employees	20,751	1.0	1.2	3.2	2,115	0.9	1.9	53.1
250 to 499 employees	24,076	1.1	2.4	6.0	1,443	0.6	2.5	71.1
500 or more employees	797,477	36.7	39.0	100.0	2,319	1.0	3.6	100.0
Wholesalers	458,995	21.1	21.1	100.0	6,910	3.1	3.1	100.0
no. employees unknown (3)	1,603	0.1	0.1	0.3	133	0.1	0.1	1.9
1 to 19 employees	7,119	0.3	0.4	1.9	1,259	0.6	0.6	20.1
20 to 49 employees	15,030	0.7	1.1	5.2	1,565	0.7	1.3	42.8
50 to 99 employees	18,265	0.8	1.9	9.2	1,241	0.6	1.9	60.8
100 to 249 employees	44,813	2.1	4.0	18.9	1,348	0.6	2.5	80.3
250 to 499 employees	30,418	1.4	5.4	25.5	580	0.3	2.7	88.7
500 or more employees	341,746	15.7	21.1	100.0	784	0.3	3.1	100.0

Table 1e
2018 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	368,566	17.0	17.0	100.0	7,187	3.2	3.2	100.0
no. employees unknown (3)	171	0.0	0.0	0.0	104	0.0	0.0	1.4
1 to 19 employees	1,496	0.1	0.1	0.5	819	0.4	0.4	12.8
20 to 49 employees	2,395	0.1	0.2	1.1	1,102	0.5	0.9	28.2
50 to 99 employees	2,588	0.1	0.3	1.8	982	0.4	1.3	41.8
100 to 249 employees	9,743	0.4	0.8	4.4	1,270	0.6	1.9	59.5
250 to 499 employees	21,111	1.0	1.7	10.2	772	0.3	2.3	70.3
500 or more employees	331,062	15.2	17.0	100.0	2,138	1.0	3.2	100.0
Single location companies	497,892	22.9	22.9	100.0	202,252	90.1	90.1	100.0
no. employees unknown (3)	174,417	8.0	8.0	35.0	80,692	36.0	36.0	39.9
1 to 19 employees	134,760	6.2	14.2	62.1	89,019	39.7	75.6	83.9
20 to 49 employees	63,725	2.9	17.2	74.9	18,473	8.2	83.9	93.0
50 to 99 employees	44,170	2.0	19.2	83.8	7,713	3.4	87.3	96.9
100 to 249 employees	41,512	1.9	21.1	92.1	4,557	2.0	89.3	99.1
250 to 499 employees	26,515	1.2	22.3	97.4	1,110	0.5	89.8	99.7
500 or more employees	12,793	0.6	22.9	100.0	688	0.3	90.1	100.0
Manufacturers	86,710	4.0	4.0	100.0	32,555	14.5	14.5	100.0
no. employees unknown (3)	35,617	1.6	1.6	41.1	8,471	3.8	3.8	26.0
1 to 19 employees	8,650	0.4	2.0	51.1	11,457	5.1	8.9	61.2
20 to 49 employees	6,942	0.3	2.4	59.1	6,073	2.7	11.6	79.9
50 to 99 employees	6,934	0.3	2.7	67.1	3,500	1.6	13.1	90.6
100 to 249 employees	12,179	0.6	3.2	81.1	2,320	1.0	14.2	97.7
250 to 499 employees	9,594	0.4	3.7	92.2	541	0.2	14.4	99.4
500 or more employees	6,794	0.3	4.0	100.0	193	0.1	14.5	100.0
Wholesalers	281,010	12.9	12.9	100.0	82,723	36.9	36.9	100.0
no. employees unknown (3)	65,278	3.0	3.0	23.2	29,367	13.1	13.1	35.5
1 to 19 employees	97,463	4.5	7.5	57.9	43,918	19.6	32.7	88.6
20 to 49 employees	46,794	2.2	9.6	74.6	6,407	2.9	35.5	96.3
50 to 99 employees	30,405	1.4	11.0	85.4	1,956	0.9	36.4	98.7
100 to 249 employees	22,263	1.0	12.1	93.3	870	0.4	36.8	99.8
250 to 499 employees	14,969	0.7	12.7	98.6	152	0.1	36.8	99.9
500 or more employees	3,838	0.2	12.9	100.0	53	0.0	36.9	100.0
Other companies (4)	130,171	6.0	6.0	100.0	86,974	38.8	38.8	100.0
no. employees unknown (3)	73,522	3.4	3.4	56.5	42,854	19.1	19.1	49.3
1 to 19 employees	28,647	1.3	4.7	78.5	33,644	15.0	34.1	88.0
20 to 49 employees	9,989	0.5	5.2	86.2	5,993	2.7	36.8	94.8
50 to 99 employees	6,831	0.3	5.5	91.4	2,257	1.0	37.8	97.4
100 to 249 employees	7,070	0.3	5.8	96.8	1,367	0.6	38.4	99.0
250 to 499 employees	1,953	0.1	5.9	98.3	417	0.2	38.6	99.5
500 or more employees	2,161	0.1	6.0	100.0	442	0.2	38.8	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1f
Percent Difference Between the 2018 and 2019 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2018	2019	Net Difference	% Difference	2018	2019	Net Difference	% Difference
All identified companies	2,174,089	2,167,073	-7,016	-0.3	224,377	224,699	322	0.1
no. employees unknown (2)	176,309	180,766	4,457	2.5	80,979	81,582	603	0.7
1 to 19 employees	143,637	131,742	-11,895	-8.3	91,301	90,799	-502	-0.5
20 to 49 employees	82,622	80,609	-2,013	-2.4	21,847	21,728	-119	-0.5
50 to 99 employees	69,503	70,531	1,028	1.5	11,126	11,057	-69	-0.6
100 to 249 employees	116,819	105,453	-11,366	-9.7	9,290	9,540	250	2.7
250 to 499 employees	102,120	99,927	-2,193	-2.1	3,905	3,888	-17	-0.4
500 or more employees	1,483,079	1,498,045	14,966	1.0	5,929	6,105	176	3.0
Manufacturers	935,346	929,283	-6,064	-0.6	40,583	40,269	-314	-0.8
no. employees unknown (2)	35,735	34,892	-843	-2.4	8,521	8,583	62	0.7
1 to 19 employees	8,912	7,898	-1,014	-11.4	11,661	11,356	-305	-2.6
20 to 49 employees	8,413	7,999	-414	-4.9	6,780	6,684	-96	-1.4
50 to 99 employees	11,415	11,479	63	0.6	4,690	4,596	-94	-2.0
100 to 249 employees	32,930	30,960	-1,970	-6.0	4,435	4,546	111	2.5
250 to 499 employees	33,669	32,233	-1,436	-4.3	1,984	1,950	-34	-1.7
500 or more employees	804,272	803,823	-449	-0.1	2,512	2,554	42	1.7
Wholesalers	740,005	729,949	-10,056	-1.4	89,633	88,776	-857	-1.0
no. employees unknown (2)	66,881	66,625	-256	-0.4	29,500	29,336	-164	-0.6
1 to 19 employees	104,582	99,248	-5,334	-5.1	45,177	44,365	-812	-1.8
20 to 49 employees	61,825	56,726	-5,099	-8.2	7,972	7,961	-11	-0.1
50 to 99 employees	48,670	49,510	840	1.7	3,197	3,193	-4	-0.1
100 to 249 employees	67,076	59,076	-8,000	-11.9	2,218	2,277	59	2.7
250 to 499 employees	45,387	44,047	-1,339	-3.0	732	762	30	4.1
500 or more employees	345,584	354,717	9,132	2.6	837	882	45	5.4
Other companies (3)	498,738	507,842	9,104	1.8	94,161	95,654	1,493	1.6
no. employees unknown (2)	73,693	79,249	5,556	7.5	42,958	43,663	705	1.6
1 to 19 employees	30,143	24,596	-5,547	-18.4	34,463	35,078	615	1.8
20 to 49 employees	12,384	15,884	3,500	28.3	7,095	7,083	-12	-0.2
50 to 99 employees	9,418	9,543	124	1.3	3,239	3,268	29	0.9
100 to 249 employees	16,813	15,417	-1,396	-8.3	2,637	2,717	80	3.0
250 to 499 employees	23,064	23,647	583	2.5	1,189	1,176	-13	-1.1
500 or more employees	333,223	339,506	6,283	1.9	2,580	2,669	89	3.4
Multiple location companies	1,676,197	1,677,262	1,065	0.1	22,125	21,787	-338	-1.5
no. employees unknown (2)	1,892	3,502	1,610	85.1	287	348	61	21.3
1 to 19 employees	8,878	8,786	-92	-1.0	2,282	2,173	-109	-4.8
20 to 49 employees	18,897	17,120	-1,777	-9.4	3,374	3,185	-189	-5.6
50 to 99 employees	25,333	25,698	364	1.4	3,413	3,284	-129	-3.8
100 to 249 employees	75,307	66,182	-9,125	-12.1	4,733	4,673	-60	-1.3
250 to 499 employees	75,605	73,793	-1,811	-2.4	2,795	2,750	-45	-1.6
500 or more employees	1,470,286	1,482,182	11,896	0.8	5,241	5,374	133	2.5
Manufacturers	848,636	846,419	-2,217	-0.3	8,028	7,943	-85	-1.1
no. employees unknown (2)	118	177	59	50.4	50	61	11	22.0
1 to 19 employees	262	242	-20	-7.8	204	186	-18	-8.8
20 to 49 employees	1,471	1,432	-39	-2.7	707	685	-22	-3.1
50 to 99 employees	4,481	4,684	203	4.5	1,190	1,143	-47	-3.9
100 to 249 employees	20,751	20,527	-224	-1.1	2,115	2,137	22	1.0
250 to 499 employees	24,076	23,292	-784	-3.3	1,443	1,384	-59	-4.1
500 or more employees	797,477	796,066	-1,411	-0.2	2,319	2,347	28	1.2
Wholesalers	458,995	455,876	-3,119	-0.7	6,910	6,837	-73	-1.1
no. employees unknown (2)	1,603	3,036	1,433	89.4	133	166	33	24.8
1 to 19 employees	7,119	7,115	-4	-0.1	1,259	1,211	-48	-3.8
20 to 49 employees	15,030	13,668	-1,362	-9.1	1,565	1,486	-79	-5.0
50 to 99 employees	18,265	18,016	-249	-1.4	1,241	1,221	-20	-1.6
100 to 249 employees	44,813	35,616	-9,197	-20.5	1,348	1,327	-21	-1.6
250 to 499 employees	30,418	29,400	-1,018	-3.3	580	605	25	4.3
500 or more employees	341,746	349,024	7,278	2.1	784	821	37	4.7

Table 1f
Percent Difference Between the 2018 and 2019 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2018	2019	Net Difference	% Difference	2018	2019	Net Difference	% Difference
Other companies (3)	368,566	374,968	6,402	1.7	7,187	7,007	-180	-2.5
no. employees unknown (2)	171	288	117	68.3	104	121	17	16.3
1 to 19 employees	1,496	1,429	-67	-4.5	819	776	-43	-5.3
20 to 49 employees	2,395	2,020	-376	-15.7	1,102	1,014	-88	-8.0
50 to 99 employees	2,588	2,998	410	15.9	982	920	-62	-6.3
100 to 249 employees	9,743	10,040	296	3.0	1,270	1,209	-61	-4.8
250 to 499 employees	21,111	21,102	-9	0.0	772	761	-11	-1.4
500 or more employees	331,062	337,092	6,030	1.8	2,138	2,206	68	3.2
Single location companies	497,892	489,811	-8,081	-1.6	202,252	202,912	660	0.3
no. employees unknown (2)	174,417	177,265	2,848	1.6	80,692	81,234	542	0.7
1 to 19 employees	134,760	122,956	-11,803	-8.8	89,019	88,626	-393	-0.4
20 to 49 employees	63,725	63,489	-236	-0.4	18,473	18,543	70	0.4
50 to 99 employees	44,170	44,833	664	1.5	7,713	7,773	60	0.8
100 to 249 employees	41,512	39,270	-2,242	-5.4	4,557	4,867	310	6.8
250 to 499 employees	26,515	26,134	-381	-1.4	1,110	1,138	28	2.5
500 or more employees	12,793	15,863	3,070	24.0	688	731	43	6.3
Manufacturers	86,710	82,864	-3,846	-4.4	32,555	32,326	-229	-0.7
no. employees unknown (2)	35,617	34,715	-902	-2.5	8,471	8,522	51	0.6
1 to 19 employees	8,650	7,656	-994	-11.5	11,457	11,170	-287	-2.5
20 to 49 employees	6,942	6,567	-375	-5.4	6,073	5,999	-74	-1.2
50 to 99 employees	6,934	6,795	-139	-2.0	3,500	3,453	-47	-1.3
100 to 249 employees	12,179	10,433	-1,746	-14.3	2,320	2,409	89	3.8
250 to 499 employees	9,594	8,942	-652	-6.8	541	566	25	4.6
500 or more employees	6,794	7,757	963	14.2	193	207	14	7.3
Wholesalers	281,010	274,074	-6,937	-2.5	82,723	81,939	-784	-0.9
no. employees unknown (2)	65,278	63,589	-1,689	-2.6	29,367	29,170	-197	-0.7
1 to 19 employees	97,463	92,133	-5,330	-5.5	43,918	43,154	-764	-1.7
20 to 49 employees	46,794	43,057	-3,737	-8.0	6,407	6,475	68	1.1
50 to 99 employees	30,405	31,494	1,089	3.6	1,956	1,972	16	0.8
100 to 249 employees	22,263	23,460	1,197	5.4	870	950	80	9.2
250 to 499 employees	14,969	14,648	-321	-2.1	152	157	5	3.3
500 or more employees	3,838	5,693	1,855	48.3	53	61	8	15.1
Other companies (3)	130,171	132,873	2,702	2.1	86,974	88,647	1,673	1.9
no. employees unknown (2)	73,522	78,961	5,439	7.4	42,854	43,542	688	1.6
1 to 19 employees	28,647	23,167	-5,480	-19.1	33,644	34,302	658	2
20 to 49 employees	9,989	13,865	3,876	38.8	5,993	6,069	76	1.3
50 to 99 employees	6,831	6,545	-286	-4.2	2,257	2,348	91	4
100 to 249 employees	7,070	5,377	-1,693	-23.9	1,367	1,508	141	10.3
250 to 499 employees	1,953	2,545	592	30.3	417	415	-2	-0.5
500 or more employees	2,161	2,414	253	11.7	442	463	21	4.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018 or 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1g
2019 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	86,264	1,275,582	100.0	2,021,446	100.0
no. employees unknown (2)	14,998	70,341	5.5	118,246	5.8
1 to 19 employees	34,969	33,543	2.6	84,597	4.2
20 to 49 employees	13,162	29,559	2.3	68,537	3.4
50 to 99 employees	7,630	35,498	2.8	64,351	3.2
100 to 249 employees	7,240	80,248	6.3	99,782	4.9
250 to 499 employees	3,128	48,777	3.8	95,872	4.7
500 or more employees	5,137	977,617	76.6	1,490,063	73.7
Manufacturers	25,838	825,900	64.7	913,932	45.2
no. employees unknown (2)	3,162	26,368	2.1	28,014	1.4
1 to 19 employees	5,749	3,681	0.3	5,783	0.3
20 to 49 employees	4,831	6,762	0.5	6,858	0.3
50 to 99 employees	3,743	10,465	0.8	10,755	0.5
100 to 249 employees	4,043	38,651	3.0	29,911	1.5
250 to 499 employees	1,825	29,563	2.3	29,392	1.5
500 or more employees	2,485	710,410	55.7	803,220	39.7
Wholesalers	39,425	266,595	20.9	655,901	32.4
no. employees unknown (2)	6,836	30,062	2.4	40,268	2.0
1 to 19 employees	20,822	22,929	1.8	67,548	3.3
20 to 49 employees	5,824	14,288	1.1	48,390	2.4
50 to 99 employees	2,531	17,190	1.3	45,997	2.3
100 to 249 employees	1,930	29,300	2.3	57,185	2.8
250 to 499 employees	654	9,542	0.7	43,451	2.1
500 or more employees	828	143,284	11.2	353,062	17.5
Other companies (3)	21,001	183,087	14.4	451,613	22.3
no. employees unknown (2)	5,000	13,911	1.1	49,963	2.5
1 to 19 employees	8,398	6,932	0.5	11,266	0.6
20 to 49 employees	2,507	8,509	0.7	13,289	0.7
50 to 99 employees	1,356	7,843	0.6	7,599	0.4
100 to 249 employees	1,267	12,297	1.0	12,686	0.6
250 to 499 employees	649	9,672	0.8	23,029	1.1
500 or more employees	1,824	123,923	9.7	333,781	16.5
Multiple location companies	16,618	1,099,500	86.2	1,662,031	82.2
no. employees unknown (2)	228	(D)	(D)	3,381	0.2
1 to 19 employees	1,182	(D)	(D)	6,855	0.3
20 to 49 employees	2,095	6,806	0.5	15,370	0.8
50 to 99 employees	2,394	12,484	1.0	24,434	1.2
100 to 249 employees	3,763	61,502	4.8	64,602	3.2
250 to 499 employees	2,286	37,356	2.9	72,787	3.6
500 or more employees	4,670	964,424	75.6	1,474,602	72.9
Manufacturers	7,258	756,773	59.3	845,123	41.8
no. employees unknown (2)	49	378	0.0	(D)	(D)
1 to 19 employees	135	93	0.0	212	0.0
20 to 49 employees	543	927	0.1	1,220	0.1
50 to 99 employees	964	3,778	0.3	4,507	0.2
100 to 249 employees	1,971	27,371	2.1	20,268	1.0
250 to 499 employees	1,306	22,896	1.8	(D)	(D)
500 or more employees	2,290	701,331	55.0	795,650	39.4
Wholesalers	5,487	197,904	15.5	450,264	22.3
no. employees unknown (2)	123	(D)	(D)	2,970	0.1
1 to 19 employees	781	(D)	(D)	6,037	0.3
20 to 49 employees	1,129	3,994	0.3	12,506	0.6
50 to 99 employees	992	6,260	0.5	17,317	0.9
100 to 249 employees	1,159	23,898	1.9	35,022	1.7
250 to 499 employees	529	6,791	0.5	28,967	1.4
500 or more employees	774	141,323	11.1	347,447	17.2

Table 1g
2019 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,873	144,823	11.4	366,644	18.1
no. employees unknown (2)	56	216	0.0	(D)	(D)
1 to 19 employees	266	604	0.0	607	0.0
20 to 49 employees	423	1,885	0.1	1,645	0.1
50 to 99 employees	438	2,446	0.2	2,610	0.1
100 to 249 employees	633	10,233	0.8	9,311	0.5
250 to 499 employees	451	7,669	0.6	(D)	(D)
500 or more employees	1,606	121,770	9.5	331,505	16.4
Single location companies	69,646	176,082	13.8	359,416	17.8
no. employees unknown (2)	14,770	(D)	(D)	114,864	5.7
1 to 19 employees	33,787	(D)	(D)	77,742	3.8
20 to 49 employees	11,067	22,754	1.8	53,167	2.6
50 to 99 employees	5,236	23,014	1.8	39,917	2.0
100 to 249 employees	3,477	18,746	1.5	35,180	1.7
250 to 499 employees	842	11,421	0.9	23,085	1.1
500 or more employees	467	13,193	1.0	15,461	0.8
Manufacturers	18,580	69,127	5.4	68,809	3.4
no. employees unknown (2)	3,113	25,990	2.0	(D)	(D)
1 to 19 employees	5,614	3,589	0.3	5,571	0.3
20 to 49 employees	4,288	5,835	0.5	5,638	0.3
50 to 99 employees	2,779	6,686	0.5	6,247	0.3
100 to 249 employees	2,072	11,280	0.9	9,643	0.5
250 to 499 employees	519	6,667	0.5	(D)	(D)
500 or more employees	195	9,079	0.7	7,569	0.4
Wholesalers	33,938	68,691	5.4	205,636	10.2
no. employees unknown (2)	6,713	(D)	(D)	37,299	1.8
1 to 19 employees	20,041	(D)	(D)	61,511	3.0
20 to 49 employees	4,695	10,294	0.8	35,885	1.8
50 to 99 employees	1,539	10,931	0.9	28,681	1.4
100 to 249 employees	771	5,402	0.4	22,162	1.1
250 to 499 employees	125	2,751	0.2	14,484	0.7
500 or more employees	54	1,961	0.2	5,615	0.3
Other companies (3)	17,128	38,265	3.0	84,970	4.2
no. employees unknown (2)	4,944	13,696	1.1	(D)	(D)
1 to 19 employees	8,132	6,329	0.5	10,660	0.5
20 to 49 employees	2,084	6,625	0.5	11,644	0.6
50 to 99 employees	918	5,397	0.4	4,989	0.2
100 to 249 employees	634	2,063	0.2	3,375	0.2
250 to 499 employees	198	2,003	0.2	(D)	(D)
500 or more employees	218	2,153	0.2	2,276	0.1

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1h
2018 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	87,283	1,298,795	100.0	2,031,555	100.0
no. employees unknown (2)	14,979	69,715	5.4	115,466	5.7
1 to 19 employees	35,941	39,241	3.0	93,285	4.6
20 to 49 employees	13,358	29,896	2.3	70,453	3.5
50 to 99 employees	7,814	36,249	2.8	64,370	3.2
100 to 249 employees	7,065	85,595	6.6	112,447	5.5
250 to 499 employees	3,129	48,411	3.7	100,151	4.9
500 or more employees	4,997	989,688	76.2	1,475,382	72.6
Manufacturers	26,304	861,793	66.4	922,740	45.4
no. employees unknown (2)	3,194	30,503	2.3	29,124	1.4
1 to 19 employees	6,007	4,314	0.3	6,563	0.3
20 to 49 employees	4,961	6,372	0.5	7,080	0.3
50 to 99 employees	3,876	11,621	0.9	10,814	0.5
100 to 249 employees	3,960	(D)	(D)	32,129	1.6
250 to 499 employees	1,852	(D)	(D)	32,993	1.6
500 or more employees	2,454	741,871	57.1	804,036	39.6
Wholesalers	40,224	250,756	19.3	663,984	32.7
no. employees unknown (2)	6,874	22,304	1.7	41,585	2.0
1 to 19 employees	21,612	25,511	2.0	70,056	3.4
20 to 49 employees	5,885	16,005	1.2	53,456	2.6
50 to 99 employees	2,588	15,430	1.2	45,813	2.3
100 to 249 employees	1,858	(D)	(D)	64,702	3.2
250 to 499 employees	636	(D)	(D)	44,666	2.2
500 or more employees	771	124,534	9.6	343,706	16.9
Other companies (3)	20,755	186,245	14.3	444,831	21.9
no. employees unknown (2)	4,911	16,908	1.3	44,757	2.2
1 to 19 employees	8,322	9,416	0.7	16,665	0.8
20 to 49 employees	2,512	7,519	0.6	9,918	0.5
50 to 99 employees	1,350	9,198	0.7	7,743	0.4
100 to 249 employees	1,247	12,136	0.9	15,615	0.8
250 to 499 employees	641	7,786	0.6	22,493	1.1
500 or more employees	1,772	123,283	9.5	327,640	16.1
Multiple location companies	16,815	1,106,977	85.2	1,661,674	81.8
no. employees unknown (2)	192	966	0.1	1,785	0.1
1 to 19 employees	1,213	2,448	0.2	7,431	0.4
20 to 49 employees	2,224	7,476	0.6	17,263	0.8
50 to 99 employees	2,533	12,074	0.9	23,900	1.2
100 to 249 employees	3,769	65,679	5.1	73,856	3.6
250 to 499 employees	2,310	37,684	2.9	74,607	3.7
500 or more employees	4,574	980,650	75.5	1,462,830	72.0
Manufacturers	7,369	790,218	60.8	847,685	41.7
no. employees unknown (2)	43	300	0.0	95	0.0
1 to 19 employees	131	77	0.0	221	0.0
20 to 49 employees	561	991	0.1	1,369	0.1
50 to 99 employees	1,043	4,694	0.4	4,359	0.2
100 to 249 employees	1,960	(D)	(D)	20,533	1.0
250 to 499 employees	1,357	(D)	(D)	23,782	1.2
500 or more employees	2,274	735,796	56.7	797,327	39.2
Wholesalers	5,544	172,625	13.3	452,754	22.3
no. employees unknown (2)	99	293	0.0	1,540	0.1
1 to 19 employees	808	1,750	0.1	6,021	0.3
20 to 49 employees	1,204	3,840	0.3	13,757	0.7
50 to 99 employees	1,030	4,300	0.3	17,264	0.8
100 to 249 employees	1,165	(D)	(D)	44,096	2.2
250 to 499 employees	512	(D)	(D)	30,131	1.5
500 or more employees	726	123,345	9.5	339,945	16.7

Table 1h
2018 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,902	144,133	11.1	361,235	17.8
no. employees unknown (2)	50	373	0.0	150	0.0
1 to 19 employees	274	620	0.0	1,189	0.1
20 to 49 employees	459	2,644	0.2	2,138	0.1
50 to 99 employees	460	3,080	0.2	2,278	0.1
100 to 249 employees	644	9,957	0.8	9,227	0.5
250 to 499 employees	441	5,950	0.5	20,694	1.0
500 or more employees	1,574	121,509	9.4	325,559	16.0
Single location companies	70,468	191,818	14.8	369,881	18.2
no. employees unknown (2)	14,787	68,749	5.3	113,681	5.6
1 to 19 employees	34,728	36,793	2.8	85,854	4.2
20 to 49 employees	11,134	22,420	1.7	53,190	2.6
50 to 99 employees	5,281	24,174	1.9	40,470	2.0
100 to 249 employees	3,296	19,916	1.5	38,590	1.9
250 to 499 employees	819	10,727	0.8	25,544	1.3
500 or more employees	423	9,038	0.7	12,552	0.6
Manufacturers	18,935	71,575	5.5	75,055	3.7
no. employees unknown (2)	3,151	30,203	2.3	29,029	1.4
1 to 19 employees	5,876	4,237	0.3	6,342	0.3
20 to 49 employees	4,400	5,380	0.4	5,712	0.3
50 to 99 employees	2,833	6,927	0.5	6,455	0.3
100 to 249 employees	2,000	12,607	1.0	11,596	0.6
250 to 499 employees	495	6,145	0.5	9,211	0.5
500 or more employees	180	6,075	0.5	6,710	0.3
Wholesalers	34,680	78,131	6.0	211,231	10.4
no. employees unknown (2)	6,775	22,011	1.7	40,045	2.0
1 to 19 employees	20,804	23,760	1.8	64,035	3.2
20 to 49 employees	4,681	12,165	0.9	39,699	2.0
50 to 99 employees	1,558	11,130	0.9	28,550	1.4
100 to 249 employees	693	5,130	0.4	20,606	1.0
250 to 499 employees	124	2,746	0.2	14,535	0.7
500 or more employees	45	1,189	0.1	3,761	0.2
Other companies (3)	16,853	42,112	3.2	83,595	4.1
no. employees unknown (2)	4,861	16,535	1.3	44,607	2.2
1 to 19 employees	8,048	8,796	0.7	15,477	0.8
20 to 49 employees	2,053	4,875	0.4	7,780	0.4
50 to 99 employees	890	6,118	0.5	5,465	0.3
100 to 249 employees	603	2,179	0.2	6,388	0.3
250 to 499 employees	200	1,836	0.1	1,798	0.1
500 or more employees	198	1,773	0.1	2,080	0.1

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2a
Top Companies' Share of the 2019 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2018-2019	
					Number of Identified Exporters	Known Value
All identified companies	288,063	1,455,444	100.0	100.0	-1.8	-1.8
Top 4 companies	4	114,510	7.9	7.9	-	-8.6
Top 8 companies	8	176,529	12.1	12.1	-	-6.3
Top 20 companies	20	299,012	20.5	20.5	-	-1.2
Top 50 companies	50	472,635	32.5	32.5	-	-0.3
Top 100 companies	100	613,689	42.2	42.2	-	-1.0
Top 250 companies	250	796,122	54.7	54.7	-	-1.1
Top 500 companies	500	930,837	64.0	64.0	-	-1.1
Top 1000 companies	1,000	1,055,126	72.5	72.5	-	-1.2
Top 2000 companies	2,000	1,163,567	79.9	79.9	-	-1.4
Manufacturers	71,004	861,550	59.2	100.0	-1.5	-4.7
Top 4 companies	4	114,510	7.9	13.3	-	-8.6
Top 8 companies	8	176,529	12.1	20.5	-	-6.3
Top 20 companies	20	288,430	19.8	33.5	-	-3.3
Top 50 companies	50	422,139	29.0	49.0	-	-3.3
Top 100 companies	100	509,452	35.0	59.1	-	-4.2
Top 250 companies	250	605,733	41.6	70.3	-	-4.7
Top 500 companies	500	675,419	46.4	78.4	-	-4.7
Top 1000 companies	1,000	734,749	50.5	85.3	-	-4.7
Top 2000 companies	2,000	782,072	53.7	90.8	-	-4.7
Wholesalers	92,484	339,461	23.3	100.0	-2.5	5.2
Top 4 companies	4	40,778	2.8	12.0	-	28.2
Top 8 companies	8	59,875	4.1	17.6	-	16.5
Top 20 companies	20	98,072	6.7	28.9	-	10.4
Top 50 companies	50	140,225	9.6	41.3	-	11.7
Top 100 companies	100	172,177	11.8	50.7	-	11.6
Top 250 companies	250	210,766	14.5	62.1	-	10.1
Top 500 companies	500	238,699	16.4	70.3	-	8.7
Top 1000 companies	1,000	263,105	18.1	77.5	-	7.9
Top 2000 companies	2,000	284,534	19.5	83.8	-	7.1
Other companies (3)	124,575	254,432	17.5	100.0	-1.5	0.0
Top 4 companies	4	27,077	1.9	10.6	-	9.5
Top 8 companies	8	40,871	2.8	16.1	-	7.2
Top 20 companies	20	67,698	4.7	26.6	-	2.2
Top 50 companies	50	102,528	7.0	40.3	-	1.1
Top 100 companies	100	133,085	9.1	52.3	-	1.6
Top 250 companies	250	167,820	11.5	66.0	-	0.9
Top 500 companies	500	189,256	13.0	74.4	-	0.6
Top 1000 companies	1,000	208,067	14.3	81.8	-	0.6
Top 2000 companies	2,000	222,876	15.3	87.6	-	0.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2b
Top Companies' Share of the 2018 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	293,391	1,481,430	100.0	100.0
Top 4 companies	4	125,227	8.5	8.5
Top 8 companies	8	188,424	12.7	12.7
Top 20 companies	20	302,684	20.4	20.4
Top 50 companies	50	474,156	32.0	32.0
Top 100 companies	100	619,805	41.8	41.8
Top 250 companies	250	805,111	54.3	54.3
Top 500 companies	500	941,529	63.6	63.6
Top 1000 companies	1,000	1,067,691	72.1	72.1
Top 2000 companies	2,000	1,179,912	79.6	79.6
Manufacturers	72,087	904,142	61.0	100.0
Top 4 companies	4	125,227	8.5	13.9
Top 8 companies	8	188,424	12.7	20.8
Top 20 companies	20	298,388	20.1	33.0
Top 50 companies	50	436,741	29.5	48.3
Top 100 companies	100	531,736	35.9	58.8
Top 250 companies	250	635,281	42.9	70.3
Top 500 companies	500	708,802	47.8	78.4
Top 1000 companies	1,000	770,919	52.0	85.3
Top 2000 companies	2,000	820,477	55.4	90.7
Wholesalers	94,888	322,795	21.8	100.0
Top 4 companies	4	31,813	2.1	9.9
Top 8 companies	8	51,411	3.5	15.9
Top 20 companies	20	88,811	6.0	27.5
Top 50 companies	50	125,530	8.5	38.9
Top 100 companies	100	154,319	10.4	47.8
Top 250 companies	250	191,511	12.9	59.3
Top 500 companies	500	219,689	14.8	68.1
Top 1000 companies	1,000	243,874	16.5	75.6
Top 2000 companies	2,000	265,554	17.9	82.3
Other companies (3)	126,416	254,493	17.2	100.0
Top 4 companies	4	24,717	1.7	9.7
Top 8 companies	8	38,126	2.6	15.0
Top 20 companies	20	66,236	4.5	26.0
Top 50 companies	50	101,367	6.8	39.8
Top 100 companies	100	130,991	8.8	51.5
Top 250 companies	250	166,258	11.2	65.3
Top 500 companies	500	188,190	12.7	73.9
Top 1000 companies	1,000	206,885	14.0	81.3
Top 2000 companies	2,000	222,142	15.0	87.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2c
Top Companies' Share of the 2019 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2018-2019	
					Number of Identified Importers	Known Value
All identified companies	224,699	2,167,073	100.0	100.0	0.1	-0.3
Top 4 companies	4	165,624	7.6	7.6	-	-0.2
Top 8 companies	8	268,726	12.4	12.4	-	0.2
Top 20 companies	20	466,574	21.5	21.5	-	-0.2
Top 50 companies	50	733,264	33.8	33.8	-	0.0
Top 100 companies	100	929,558	42.9	42.9	-	-0.8
Top 250 companies	250	1,204,728	55.6	55.6	-	0.1
Top 500 companies	500	1,389,584	64.1	64.1	-	0.0
Top 1000 companies	1,000	1,560,420	72.0	72.0	-	0.1
Top 2000 companies	2,000	1,718,947	79.3	79.3	-	0.3
Manufacturers	40,269	929,283	42.9	100.0	-0.8	-0.6
Top 4 companies	4	135,450	6.3	14.6	-	0.2
Top 8 companies	8	210,637	9.7	22.7	-	0.2
Top 20 companies	20	370,133	17.1	39.8	-	1.9
Top 50 companies	50	504,473	23.3	54.3	-	1.1
Top 100 companies	100	600,323	27.7	64.6	-	0.5
Top 250 companies	250	705,077	32.5	75.9	-	-0.3
Top 500 companies	500	776,620	35.8	83.6	-	-0.3
Top 1000 companies	1,000	835,320	38.5	89.9	-	-0.3
Top 2000 companies	2,000	878,115	40.5	94.5	-	-0.4
Wholesalers	88,776	729,949	33.7	100.0	-1.0	-1.4
Top 4 companies	4	74,336	3.4	10.2	-	6.4
Top 8 companies	8	111,018	5.1	15.2	-	-2.7
Top 20 companies	20	171,410	7.9	23.5	-	-7.0
Top 50 companies	50	252,281	11.6	34.6	-	-4.1
Top 100 companies	100	311,443	14.4	42.7	-	-2.2
Top 250 companies	250	382,384	17.6	52.4	-	-1.0
Top 500 companies	500	440,309	20.3	60.3	-	-0.5
Top 1000 companies	1,000	499,658	23.1	68.5	-	-0.2
Top 2000 companies	2,000	556,460	25.7	76.2	-	-0.4
Other companies (3)	95,654	507,842	23.4	100.0	1.6	1.8
Top 4 companies	4	119,254	5.5	23.5	-	-2.3
Top 8 companies	8	160,275	7.4	31.6	-	-1.6
Top 20 companies	20	217,904	10.1	42.9	-	0.4
Top 50 companies	50	284,415	13.1	56.0	-	2.4
Top 100 companies	100	336,618	15.5	66.3	-	2.2
Top 250 companies	250	396,071	18.3	78.0	-	2.0
Top 500 companies	500	429,126	19.8	84.5	-	2.0
Top 1000 companies	1,000	453,829	20.9	89.4	-	2.0
Top 2000 companies	2,000	472,166	21.8	93.0	-	1.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2d
Top Companies' Share of the 2018 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	224,377	2,174,089	100.0	100.0
Top 4 companies	4	165,907	7.6	7.6
Top 8 companies	8	268,086	12.3	12.3
Top 20 companies	20	467,480	21.5	21.5
Top 50 companies	50	733,528	33.7	33.7
Top 100 companies	100	936,821	43.1	43.1
Top 250 companies	250	1,203,758	55.4	55.4
Top 500 companies	500	1,389,939	63.9	63.9
Top 1000 companies	1,000	1,558,254	71.7	71.7
Top 2000 companies	2,000	1,714,197	78.8	78.8
Manufacturers	40,583	935,346	43.0	100.0
Top 4 companies	4	135,140	6.2	14.4
Top 8 companies	8	210,221	9.7	22.5
Top 20 companies	20	363,077	16.7	38.8
Top 50 companies	50	499,068	23.0	53.4
Top 100 companies	100	597,314	27.5	63.9
Top 250 companies	250	707,131	32.5	75.6
Top 500 companies	500	778,816	35.8	83.3
Top 1000 companies	1,000	838,025	38.5	89.6
Top 2000 companies	2,000	881,901	40.6	94.3
Wholesalers	89,633	740,005	34.0	100.0
Top 4 companies	4	69,888	3.2	9.4
Top 8 companies	8	114,099	5.2	15.4
Top 20 companies	20	184,355	8.5	24.9
Top 50 companies	50	263,146	12.1	35.6
Top 100 companies	100	318,542	14.7	43.0
Top 250 companies	250	386,430	17.8	52.2
Top 500 companies	500	442,545	20.4	59.8
Top 1000 companies	1,000	500,821	23.0	67.7
Top 2000 companies	2,000	558,564	25.7	75.5
Other companies (3)	94,161	498,738	22.9	100.0
Top 4 companies	4	122,084	5.6	24.5
Top 8 companies	8	162,824	7.5	32.6
Top 20 companies	20	217,084	10.0	43.5
Top 50 companies	50	277,655	12.8	55.7
Top 100 companies	100	329,418	15.2	66.1
Top 250 companies	250	388,149	17.9	77.8
Top 500 companies	500	420,770	19.4	84.4
Top 1000 companies	1,000	445,084	20.5	89.2
Top 2000 companies	2,000	463,590	21.3	93.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3a
2019 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,455,444	288,063	523,954	36.0	15.1	931,489	64.0	97.3
no. employees unknown (3)	144,166	118,804	42,836	29.7	11.0	101,330	70.3	96.1
1 to 19 employees	77,167	100,884	10,077	13.1	10.5	67,090	86.9	98.1
20 to 49 employees	45,317	28,988	5,543	12.2	17.4	39,774	87.8	98.5
50 to 99 employees	47,283	14,732	10,511	22.2	25.7	36,772	77.8	98.3
100 to 249 employees	89,850	12,181	20,713	23.1	35.3	69,137	76.9	98.1
250 to 499 employees	55,855	4,907	11,990	21.5	45.1	43,866	78.5	97.8
500 or more employees	995,805	7,567	422,284	42.4	59.0	573,521	57.6	97.5
Manufacturers	861,550	71,004	337,274	39.1	20.0	524,276	60.9	98.9
no. employees unknown (3)	39,879	18,338	10,826	27.1	13.5	29,053	72.9	98.2
1 to 19 employees	7,479	21,763	884	11.8	9.0	6,594	88.2	98.7
20 to 49 employees	10,578	12,519	1,430	13.5	16.3	9,147	86.5	99.1
50 to 99 employees	15,230	7,235	2,127	14.0	25.8	13,103	86.0	99.3
100 to 249 employees	42,767	6,076	6,450	15.1	39.2	36,317	84.9	99.4
250 to 499 employees	31,592	2,323	6,534	20.7	55.6	25,059	79.3	99.6
500 or more employees	714,026	2,750	309,023	43.3	79.0	405,003	56.7	99.7
Wholesalers	339,461	92,484	121,153	35.7	15.7	218,308	64.3	98.2
no. employees unknown (3)	57,205	32,276	22,785	39.8	11.0	34,419	60.2	97.6
1 to 19 employees	49,285	42,831	6,267	12.7	13.0	43,018	87.3	98.4
20 to 49 employees	22,384	9,017	2,875	12.8	22.1	19,509	87.2	99.2
50 to 99 employees	22,400	3,753	6,981	31.2	32.5	15,419	68.8	98.8
100 to 249 employees	32,259	2,706	10,312	32.0	40.0	21,947	68.0	99.2
250 to 499 employees	10,298	920	2,155	20.9	46.7	8,144	79.1	99.3
500 or more employees	145,630	981	69,778	47.9	70.4	75,852	52.1	99.2
Other companies (4)	254,432	124,575	65,527	25.8	11.8	188,905	74.2	95.7
no. employees unknown (3)	47,082	68,190	9,225	19.6	10.3	37,857	80.4	94.9
1 to 19 employees	20,403	36,290	2,925	14.3	8.5	17,478	85.7	97.3
20 to 49 employees	12,355	7,452	1,238	10.0	13.7	11,117	90.0	96.7
50 to 99 employees	9,653	3,744	1,404	14.5	18.4	8,250	85.5	95.7
100 to 249 employees	14,825	3,399	3,951	26.7	24.7	10,873	73.3	94.9
250 to 499 employees	13,965	1,664	3,301	23.6	29.4	10,663	76.4	94.4
500 or more employees	136,149	3,836	43,483	31.9	41.8	92,667	68.1	95.5
Multiple location companies	1,138,131	28,809	464,704	40.8	37.9	673,427	59.2	98.1
no. employees unknown (3)	(D)	603	(D)	(D)	21.7	2,854	18.4	98.0
1 to 19 employees	3,430	2,787	412	12.0	15.5	3,019	88.0	98.3
20 to 49 employees	(D)	4,371	(D)	(D)	21.3	9,187	81.4	98.3
50 to 99 employees	15,674	4,533	3,687	23.5	27.5	11,988	76.5	98.3
100 to 249 employees	67,187	6,271	16,359	24.3	37.3	50,828	75.7	98.3
250 to 499 employees	43,208	3,551	10,390	24.0	47.1	32,818	76.0	98.1
500 or more employees	981,868	6,693	419,134	42.7	62.1	562,734	57.3	97.8
Manufacturers	765,545	10,348	317,927	41.5	49.3	447,618	58.5	99.6
no. employees unknown (3)	482	133	23	4.7	28.6	459	95.3	97.7
1 to 19 employees	154	345	14	9.3	10.1	140	90.7	99.4
20 to 49 employees	1,327	1,168	120	9.0	23.8	1,207	91.0	99.1
50 to 99 employees	5,329	1,707	1,130	21.2	30.2	4,199	78.8	99.4
100 to 249 employees	29,381	2,829	4,365	14.9	43.6	25,015	85.1	99.6
250 to 499 employees	24,403	1,644	5,328	21.8	58.1	19,075	78.2	99.7
500 or more employees	704,469	2,522	306,947	43.6	81.1	397,522	56.4	99.8
Wholesalers	208,913	8,571	96,085	46.0	33.8	112,828	54.0	99.0
no. employees unknown (3)	(D)	245	(D)	(D)	22.9	2,030	14.0	99.2
1 to 19 employees	2,442	1,458	231	9.5	18.6	2,211	90.5	98.8
20 to 49 employees	(D)	1,898	(D)	(D)	22.8	5,979	80.1	99.2
50 to 99 employees	7,397	1,577	2,346	31.7	30.6	5,050	68.3	98.8
100 to 249 employees	26,041	1,714	8,653	33.2	37.6	17,388	66.8	99.0
250 to 499 employees	7,430	760	1,899	25.6	46.7	5,530	74.4	99.2
500 or more employees	143,648	919	69,008	48.0	70.9	74,639	52.0	99.1

Table 3a
2019 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	163,673	9,890	50,692	31.0	29.5	112,981	69.0	95.9
no. employees unknown (3)	499	225	134	26.8	16.4	365	73.2	96.9
1 to 19 employees	835	984	166	19.9	12.7	669	80.1	97.4
20 to 49 employees	2,500	1,305	500	20.0	16.8	2,000	80.0	96.2
50 to 99 employees	2,949	1,249	210	7.1	19.9	2,738	92.9	96.1
100 to 249 employees	11,765	1,728	3,340	28.4	26.7	8,424	71.6	95.4
250 to 499 employees	11,375	1,147	3,163	27.8	31.7	8,212	72.2	95.1
500 or more employees	133,751	3,252	43,178	32.3	44.9	90,573	67.7	95.8
Single location companies	317,313	259,254	59,250	18.7	12.6	258,062	81.3	97.2
no. employees unknown (3)	(D)	118,201	(D)	(D)	10.9	98,476	76.5	96.1
1 to 19 employees	73,737	98,097	9,666	13.1	10.4	64,071	86.9	98.0
20 to 49 employees	(D)	24,617	(D)	(D)	16.8	30,587	89.9	98.6
50 to 99 employees	31,609	10,199	6,825	21.6	24.8	24,784	78.4	98.3
100 to 249 employees	22,663	5,910	4,354	19.2	33.1	18,309	80.8	97.9
250 to 499 employees	12,647	1,356	1,600	12.6	39.6	11,048	87.4	97.0
500 or more employees	13,937	874	3,150	22.6	35.6	10,787	77.4	95.8
Manufacturers	96,005	60,656	19,347	20.2	15.0	76,658	79.8	98.7
no. employees unknown (3)	39,398	18,205	10,803	27.4	13.4	28,594	72.6	98.3
1 to 19 employees	7,325	21,418	870	11.9	9.0	6,455	88.1	98.7
20 to 49 employees	9,250	11,351	1,310	14.2	15.5	7,940	85.8	99.1
50 to 99 employees	9,901	5,528	997	10.1	24.5	8,904	89.9	99.3
100 to 249 employees	13,386	3,247	2,085	15.6	35.3	11,301	84.4	99.2
250 to 499 employees	7,189	679	1,206	16.8	49.5	5,983	83.2	99.4
500 or more employees	9,556	228	2,076	21.7	56.1	7,481	78.3	99.1
Wholesalers	130,549	83,913	25,069	19.2	13.9	105,480	80.8	98.2
no. employees unknown (3)	(D)	32,031	(D)	(D)	10.9	32,389	75.8	97.6
1 to 19 employees	46,843	41,373	6,036	12.9	12.8	40,807	87.1	98.3
20 to 49 employees	(D)	7,119	(D)	(D)	22.0	13,530	90.7	99.2
50 to 99 employees	15,004	2,176	4,635	30.9	33.9	10,369	69.1	98.8
100 to 249 employees	6,217	992	1,659	26.7	44.2	4,559	73.3	99.4
250 to 499 employees	2,869	160	255	8.9	46.9	2,613	91.1	100.0
500 or more employees	1,982	62	770	38.8	62.9	1,213	61.2	100.0
Other companies (4)	90,759	114,685	14,835	16.3	10.3	75,924	83.7	95.7
no. employees unknown (3)	46,584	67,965	9,091	19.5	10.3	37,492	80.5	94.9
1 to 19 employees	19,568	35,306	2,759	14.1	8.4	16,809	85.9	97.3
20 to 49 employees	9,855	6,147	738	7.5	13.0	9,117	92.5	96.8
50 to 99 employees	6,705	2,495	1,193	17.8	17.7	5,511	82.2	95.6
100 to 249 employees	3,060	1,671	611	20.0	22.5	2,449	80.0	94.3
250 to 499 employees	2,590	517	138	5.3	24.4	2,451	94.7	92.8
500 or more employees	2,398	584	304	12.7	24.7	2,094	87.3	94.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3b
2018 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,481,430	293,391	517,053	34.9	15.0	964,377	65.1	97.4
no. employees unknown (3)	144,988	120,105	42,568	29.4	10.8	102,419	70.6	96.2
1 to 19 employees	83,882	104,139	10,174	12.1	10.6	73,708	87.9	98.1
20 to 49 employees	48,435	29,712	6,163	12.7	17.3	42,272	87.3	98.7
50 to 99 employees	44,804	14,961	8,625	19.3	26.0	36,179	80.7	98.5
100 to 249 employees	96,567	12,040	26,144	27.1	35.2	70,423	72.9	97.8
250 to 499 employees	55,592	4,964	10,788	19.4	45.9	44,803	80.6	97.6
500 or more employees	1,007,163	7,470	412,590	41.0	58.2	594,574	59.0	97.6
Manufacturers	904,142	72,087	348,302	38.5	20.0	555,840	61.5	98.9
no. employees unknown (3)	48,015	18,134	16,185	33.7	13.7	31,829	66.3	98.2
1 to 19 employees	8,542	22,594	1,081	12.7	9.0	7,460	87.3	98.8
20 to 49 employees	10,856	12,877	1,321	12.2	15.8	9,536	87.8	99.2
50 to 99 employees	15,916	7,410	2,026	12.7	26.4	13,890	87.3	99.3
100 to 249 employees	40,404	5,993	7,593	18.8	40.2	32,811	81.2	99.4
250 to 499 employees	33,524	2,344	6,898	20.6	58.1	26,627	79.4	99.4
500 or more employees	746,885	2,735	313,198	41.9	78.4	433,687	58.1	99.9
Wholesalers	322,795	94,888	109,772	34.0	15.6	213,024	66.0	98.3
no. employees unknown (3)	46,070	32,959	17,045	37.0	10.8	29,024	63.0	97.7
1 to 19 employees	51,819	44,409	6,352	12.3	13.0	45,467	87.7	98.5
20 to 49 employees	26,790	9,245	3,442	12.8	22.8	23,349	87.2	99.3
50 to 99 employees	17,832	3,773	5,596	31.4	32.0	12,236	68.6	98.9
100 to 249 employees	40,651	2,656	15,187	37.4	39.9	25,465	62.6	99.3
250 to 499 employees	12,841	904	1,927	15.0	46.6	10,914	85.0	99.9
500 or more employees	126,793	942	60,224	47.5	69.1	66,569	52.5	99.3
Other companies (4)	254,493	126,416	58,979	23.2	11.7	195,514	76.8	95.8
no. employees unknown (3)	50,903	69,012	9,338	18.3	10.0	41,566	81.7	94.9
1 to 19 employees	23,522	37,136	2,741	11.7	8.8	20,781	88.3	97.1
20 to 49 employees	10,789	7,590	1,401	13.0	13.3	9,388	87.0	97.1
50 to 99 employees	11,056	3,778	1,003	9.1	19.1	10,053	90.9	96.4
100 to 249 employees	15,512	3,391	3,365	21.7	22.7	12,147	78.3	96.1
250 to 499 employees	9,226	1,716	1,964	21.3	29.0	7,262	78.7	94.5
500 or more employees	133,485	3,793	39,168	29.3	41.0	94,318	70.7	95.6
Multiple location companies	1,146,818	29,195	447,443	39.0	37.7	699,375	61.0	98.3
no. employees unknown (3)	1,210	433	230	19.0	24.9	980	81.0	97.9
1 to 19 employees	4,128	2,895	610	14.8	17.0	3,519	85.2	97.7
20 to 49 employees	12,874	4,624	2,749	21.4	20.6	10,125	78.6	98.5
50 to 99 employees	15,170	4,713	2,440	16.1	28.2	12,731	83.9	98.5
100 to 249 employees	71,897	6,290	21,493	29.9	37.6	50,404	70.1	98.7
250 to 499 employees	43,843	3,596	9,386	21.4	47.6	34,457	78.6	98.2
500 or more employees	997,695	6,644	410,536	41.1	60.9	587,159	58.9	97.9
Manufacturers	801,084	10,459	323,880	40.4	49.8	477,204	59.6	99.6
no. employees unknown (3)	360	103	52	14.5	28.2	308	85.5	99.0
1 to 19 employees	146	372	12	8.4	12.9	133	91.6	98.9
20 to 49 employees	1,427	1,201	172	12.0	22.0	1,256	88.0	99.3
50 to 99 employees	5,881	1,772	1,242	21.1	33.0	4,639	78.9	99.4
100 to 249 employees	25,779	2,822	4,998	19.4	44.8	20,781	80.6	99.7
250 to 499 employees	26,843	1,672	5,850	21.8	60.6	20,993	78.2	99.5
500 or more employees	740,648	2,517	311,554	42.1	79.7	429,094	57.9	99.9
Wholesalers	186,879	8,689	78,390	41.9	33.9	108,488	58.1	99.0
no. employees unknown (3)	350	171	(D)	(D)	26.9	(D)	(D)	98.2
1 to 19 employees	3,043	1,488	(D)	(D)	19.8	(D)	(D)	98.5
20 to 49 employees	7,985	2,025	1,675	21.0	23.8	6,310	79.0	99.0
50 to 99 employees	5,554	1,640	950	17.1	30.6	4,605	82.9	98.7
100 to 249 employees	34,312	1,727	13,670	39.8	38.4	20,642	60.2	99.1
250 to 499 employees	10,061	751	1,675	16.6	45.9	8,387	83.4	99.9
500 or more employees	125,572	887	59,998	47.8	69.4	65,574	52.2	99.3

Table 3b
2018 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	158,855	10,047	45,173	28.4	28.4	113,682	71.6	96.3
no. employees unknown (3)	500	159	(D)	(D)	20.8	(D)	(D)	96.9
1 to 19 employees	940	1,035	(D)	(D)	14.5	(D)	(D)	96.1
20 to 49 employees	3,462	1,398	903	26.1	14.8	2,559	73.9	97.2
50 to 99 employees	3,734	1,301	248	6.6	18.8	3,487	93.4	96.9
100 to 249 employees	11,806	1,741	2,825	23.9	25.4	8,981	76.1	96.6
250 to 499 employees	6,938	1,173	1,861	26.8	30.2	5,077	73.2	95.2
500 or more employees	131,476	3,240	38,985	29.7	44.0	92,491	70.3	95.9
Single location companies	334,612	264,196	69,609	20.8	12.5	265,003	79.2	97.3
no. employees unknown (3)	143,778	119,672	42,338	29.4	10.8	101,439	70.6	96.2
1 to 19 employees	79,754	101,244	9,565	12.0	10.4	70,189	88.0	98.1
20 to 49 employees	35,561	25,088	3,414	9.6	16.7	32,147	90.4	98.7
50 to 99 employees	29,633	10,248	6,185	20.9	25.0	23,448	79.1	98.5
100 to 249 employees	24,670	5,750	4,651	18.9	32.6	20,019	81.1	98.2
250 to 499 employees	11,749	1,368	1,403	11.9	41.4	10,346	88.1	96.8
500 or more employees	9,468	826	2,053	21.7	36.4	7,415	78.3	95.8
Manufacturers	103,057	61,628	24,422	23.7	15.0	78,635	76.3	98.8
no. employees unknown (3)	47,655	18,031	16,133	33.9	13.6	31,522	66.1	98.2
1 to 19 employees	8,396	22,222	1,069	12.7	9.0	7,327	87.3	98.8
20 to 49 employees	9,429	11,676	1,149	12.2	15.2	8,280	87.8	99.2
50 to 99 employees	10,034	5,638	784	7.8	24.4	9,251	92.2	99.3
100 to 249 employees	14,625	3,171	2,595	17.7	36.2	12,030	82.3	99.2
250 to 499 employees	6,681	672	1,048	15.7	51.6	5,634	84.3	99.1
500 or more employees	6,237	218	1,645	26.4	62.8	4,593	73.6	100.0
Wholesalers	135,917	86,199	31,381	23.1	13.7	104,535	76.9	98.3
no. employees unknown (3)	45,719	32,788	(D)	(D)	11	(D)	(D)	97.7
1 to 19 employees	48,775	42,921	(D)	(D)	12.8	(D)	(D)	98.5
20 to 49 employees	18,805	7,220	1,767	9.4	22.5	17,038	90.6	99.3
50 to 99 employees	12,278	2,133	4,646	37.8	33.0	7,631	62.2	99.1
100 to 249 employees	6,339	929	1,517	23.9	42.8	4,822	76.1	99.6
250 to 499 employees	2,779	153	252	9.1	49.7	2,528	90.9	100.0
500 or more employees	1,221	55	226	18.5	63.6	995	81.5	98.2
Other companies (4)	95,638	116,369	13,806	14.4	10.2	81,832	85.6	95.8
no. employees unknown (3)	50,404	68,853	(D)	(D)	10.0	(D)	(D)	94.9
1 to 19 employees	22,582	36,101	(D)	(D)	8.6	(D)	(D)	97.2
20 to 49 employees	7,327	6,192	498	6.8	12.9	6,829	93.2	97.1
50 to 99 employees	7,322	2,477	755	10.3	19.3	6,566	89.7	96.2
100 to 249 employees	3,706	1,650	539	14.6	19.9	3,166	85.4	95.5
250 to 499 employees	2,288	543	103	4.5	26.5	2,185	95.5	93.0
500 or more employees	2,009	553	182	9.1	23.3	1,827	90.9	93.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4a
2019 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,455,444	288,063	4.9	59.0	5.7	24.5	6.5	8.7	12.6	5.8	18.6	1.6	51.7	0.4
no. employees unknown(2)	144,166	118,804	21.4	74.6	15.9	18.2	13.8	4.5	15.7	2.3	20.2	0.4	13.0	0.0
1 to 19 employees	77,167	100,884	25.1	56.4	25.5	29.1	19.8	9.4	21.8	4.6	5.1	0.5	2.7	0.0
20 to 49 employees	45,317	28,988	15.2	41.4	18.6	31.2	16.5	14.6	30.5	10.6	14.9	2.1	4.3	0.2
50 to 99 employees	47,283	14,732	6.4	35.5	12.9	30.4	15.3	15.9	34.8	13.9	28.1	4.0	2.6	0.4
100 to 249 employees	89,850	12,181	3.2	32.0	7.7	26.9	21.0	16.7	26.8	16.8	24.9	6.5	16.4	1.0
250 to 499 employees	55,855	4,907	2.3	29.4	11.0	24.3	13.0	15.4	32.9	18.9	32.5	10.2	8.3	1.9
500 or more employees	995,805	7,567	0.7	25.7	1.3	20.3	1.9	12.0	7.1	17.2	17.8	14.3	71.2	10.5
Manufacturers	861,550	71,004	1.4	43.1	2.6	29.0	4.7	13.1	9.3	10.4	17.8	3.4	64.1	1.0
no. employees unknown(2)	39,879	18,338	10.7	59.7	11.4	25.3	11.5	8.6	19.1	5.3	43.4	1.1	3.8	0.1
1 to 19 employees	7,479	21,763	23.0	50.7	25.0	31.1	20.4	11.6	27.9	6.1	3.3	0.5	0.4	0.0
20 to 49 employees	10,578	12,519	16.1	37.1	23.5	33.0	20.7	15.4	30.1	12.2	9.3	2.2	0.3	0.1
50 to 99 employees	15,230	7,235	11.3	28.1	17.0	32.9	17.4	18.0	31.2	15.7	20.6	4.9	2.5	0.4
100 to 249 employees	42,767	6,076	3.1	22.8	8.4	28.6	32.6	19.3	34.8	19.9	18.2	8.2	3.0	1.2
250 to 499 employees	31,592	2,323	2.3	15.6	9.9	24.5	15.0	18.2	27.3	23.6	36.5	15.2	9.0	3.0
500 or more employees	714,026	2,750	0.1	7.5	0.6	12.9	1.6	13.0	5.4	24.2	15.7	23.2	76.5	19.1
Wholesalers	339,461	92,484	8.2	51.6	8.6	29.2	9.2	10.7	14.2	6.6	21.0	1.5	38.8	0.3
no. employees unknown(2)	57,205	32,276	19.8	66.6	14.9	23.8	13.9	6.1	11.6	2.8	11.0	0.5	28.8	0.1
1 to 19 employees	49,285	42,831	22.8	49.6	24.9	32.9	20.2	11.2	23.5	5.6	5.2	0.6	3.4	0.1
20 to 49 employees	22,384	9,017	12.5	33.1	14.9	33.5	16.7	17.8	28.2	12.3	19.9	2.9	7.8	0.4
50 to 99 employees	22,400	3,753	2.8	27.9	10.8	30.9	15.6	18.5	30.6	17.3	36.8	4.7	3.3	0.6
100 to 249 employees	32,259	2,706	2.2	24.4	3.9	25.4	10.7	18.8	20.3	21.7	21.4	8.4	41.5	1.4
250 to 499 employees	10,298	920	1.7	20.8	8.6	25.5	7.3	15.9	34.1	26.7	36.6	9.8	11.8	1.3
500 or more employees	145,630	981	0.8	10.2	0.4	16.0	1.2	13.5	4.7	22.7	26.9	22.2	66.1	15.4
Other companies (3)	254,432	124,575	12.1	73.6	12.1	18.3	9.2	4.8	21.5	2.6	18.0	0.6	27.0	0.1
no. employees unknown(2)	47,082	68,190	32.5	82.4	20.8	13.6	15.5	2.6	17.8	1.2	11.6	0.2	1.7	0.0
1 to 19 employees	20,403	36,290	31.3	67.8	27.0	23.4	18.7	6.0	15.6	2.4	5.5	0.2	1.9	0.0
20 to 49 employees	12,355	7,452	19.4	58.5	21.1	25.3	12.6	9.2	35.1	5.8	10.5	1.0	1.3	0.1
50 to 99 employees	9,653	3,744	6.7	57.3	11.3	24.8	11.0	9.2	50.0	6.8	19.7	1.7	1.2	0.1
100 to 249 employees	14,825	3,399	5.8	54.7	14.0	25.2	10.2	10.4	17.6	7.5	51.6	1.9	0.8	0.3
250 to 499 employees	13,965	1,664	2.7	53.4	15.2	23.3	12.9	11.2	44.4	8.0	20.5	3.5	4.4	0.7
500 or more employees	136,149	3,836	3.6	42.8	5.6	26.7	4.6	10.8	18.5	10.8	18.8	5.8	48.9	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4b
2018 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,481,430	293,391	4.9	58.9	5.6	24.4	6.5	8.8	13.1	5.8	19.6	1.6	50.2	0.4
no. employees unknown(2)	144,988	120,105	20.6	74.9	16.3	18.0	14.5	4.4	22.1	2.3	22.8	0.4	3.7	0.0
1 to 19 employees	83,882	104,139	25.8	56.0	23.6	29.2	22.3	9.7	21.7	4.6	4.5	0.5	2.1	0.0
20 to 49 employees	48,435	29,712	13.2	41.1	17.6	30.8	16.6	14.9	31.2	10.8	18.2	2.3	3.1	0.1
50 to 99 employees	44,804	14,961	5.3	34.6	14.2	30.7	16.8	16.3	40.1	14.1	20.9	3.9	2.7	0.4
100 to 249 employees	96,567	12,040	3.4	31.8	7.6	27.0	18.4	16.0	26.1	17.5	20.1	6.7	24.4	1.1
250 to 499 employees	55,592	4,964	3.4	30.1	9.9	23.4	12.8	15.7	33.3	19.1	32.3	9.9	8.3	1.9
500 or more employees	1,007,163	7,470	0.7	25.9	1.2	20.2	1.7	12.3	6.6	16.3	19.7	14.5	70.1	10.8
Manufacturers	904,142	72,087	1.5	42.9	2.6	29.0	4.3	13.1	8.9	10.6	19.8	3.4	62.8	1.1
no. employees unknown(2)	48,015	18,134	9.4	60.5	10.2	24.5	8.8	8.4	19.1	5.5	49.4	1.1	3.1	0.1
1 to 19 employees	8,542	22,594	23.2	49.8	24.7	31.9	20.6	11.7	25.4	6.1	(D)	(D)	(D)	(D)
20 to 49 employees	10,856	12,877	9.9	37.0	27.3	32.7	21.6	15.7	30.9	12.2	(D)	(D)	(D)	(D)
50 to 99 employees	15,916	7,410	7.6	27.5	17.7	32.9	17.7	18.2	34.9	16.2	19.0	4.7	3.1	0.5
100 to 249 employees	40,404	5,993	4.2	21.8	8.1	28.5	33.5	19.0	31.3	20.9	18.8	8.5	4.1	1.3
250 to 499 employees	33,524	2,344	3.3	15.6	9.6	23.3	14.7	18.5	30.5	25.3	32.3	14.3	9.5	3.2
500 or more employees	746,885	2,735	0.3	7.3	0.6	12.9	1.2	13.5	5.1	23.1	17.7	23.4	75.1	19.9
Wholesalers	322,795	94,888	8.1	51.7	10.2	29.1	9.3	10.7	19.1	6.6	18.5	1.5	34.8	0.3
no. employees unknown(2)	46,070	32,959	21.9	67.3	22.4	23.4	12.2	5.8	29.7	2.8	7.5	0.5	6.3	0.1
1 to 19 employees	51,819	44,409	22.5	49.3	22.6	32.8	25.7	11.5	22.1	5.7	(D)	(D)	(D)	(D)
20 to 49 employees	26,790	9,245	11.8	32.8	14.0	32.7	15.3	18.4	32.5	12.5	(D)	(D)	(D)	(D)
50 to 99 employees	17,832	3,773	2.2	27.1	14.0	31.8	15.1	18.8	49.3	17.2	15.4	4.5	3.9	0.6
100 to 249 employees	40,651	2,656	1.5	23.6	6.0	27.3	5.8	17.3	20.1	22.2	14.9	8.1	51.6	1.5
250 to 499 employees	12,841	904	1.7	22.1	3.5	24.3	7.7	17.4	32.8	23.3	46.3	11.5	8.0	1.3
500 or more employees	126,793	942	0.1	11.1	1.4	16.6	0.7	13.0	5.2	21.3	26.2	22.7	66.4	15.3
Other companies (3)	254,493	126,416	12.8	73.5	10.6	18.3	11.0	4.9	20.2	2.6	20.3	0.6	25.1	0.1
no. employees unknown(2)	50,903	69,012	30.0	82.3	16.7	13.7	21.9	2.6	18.1	1.1	11.4	0.2	1.9	0.0
1 to 19 employees	23,522	37,136	34.0	67.8	25.3	23.1	15.5	6.3	19.5	2.5	3.3	0.3	2.3	0.0
20 to 49 employees	10,789	7,590	20.1	58.0	17.0	25.3	14.6	9.3	28.3	6.3	18.4	1.0	1.6	0.1
50 to 99 employees	11,056	3,778	6.9	56.0	9.4	25.3	18.2	10.0	32.7	7.0	32.6	1.7	0.1	0.1
100 to 249 employees	15,512	3,391	6.5	55.8	10.2	24.0	11.8	9.7	28.2	7.8	37.4	2.4	5.9	0.3
250 to 499 employees	9,226	1,716	6.1	54.1	20.0	23.3	12.9	10.9	44.3	8.3	12.5	3.0	4.1	0.4
500 or more employees	133,485	3,793	3.6	42.9	4.6	26.4	4.9	11.2	16.9	10.2	24.3	6.1	45.6	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4c
2019 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	2,167,073	224,699	4.6	62.6	8.8	27.6	9.3	6.7	20.8	2.7	37.7	0.4	18.8	0.0
no. employees unknown(2)	180,766	81,582	19.0	76.3	21.9	19.4	18.3	3.3	22.8	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	131,742	90,799	32.3	63.7	41.6	30.5	16.4	4.8	7.1	1.0	(D)	0.0	(D)	0.0
20 to 49 employees	80,609	21,728	12.4	48.6	41.7	37.2	24.1	11.1	18.1	3.0	3.6	0.1	0.0	0.0
50 to 99 employees	70,531	11,057	7.4	40.9	29.7	38.7	28.2	14.9	30.6	5.2	4.2	0.3	0.0	0.0
100 to 249 employees	105,453	9,540	3.0	33.4	19.9	37.5	33.8	20.1	37.2	8.5	(D)	0.5	(D)	0.0
250 to 499 employees	99,927	3,888	1.2	26.6	9.0	32.2	21.6	23.6	38.1	16.1	7.2	(D)	22.8	(D)
500 or more employees	1,498,045	6,105	0.2	19.3	0.8	20.9	3.4	19.6	19.1	28.0	51.1	10.8	25.5	1.3
Manufacturers	929,283	40,269	1.1	52.3	3.7	32.2	5.7	9.6	17.2	4.7	43.3	1.0	29.0	0.1
no. employees unknown(2)	34,892	8,583	8.9	69.6	13.9	24.1	18.1	4.7	(D)	1.5	(D)	0.1	0.0	0.0
1 to 19 employees	7,898	11,356	34.1	68.8	43.5	28.4	10.3	2.5	12.2	0.3	0.0	0.0	0.0	0.0
20 to 49 employees	7,999	6,684	16.8	52.6	52.4	39.3	23.5	7.2	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,479	4,596	8.8	40.4	38.9	44.2	27.7	12.9	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	30,960	4,546	3.1	29.6	22.0	42.7	28.9	20.6	(D)	7.0	(D)	0.1	0.0	0.0
250 to 499 employees	32,233	1,950	0.8	18.3	15.2	34.8	27.4	28.9	50.0	17.1	6.5	0.9	0.0	0.0
500 or more employees	803,823	2,554	0.1	8.1	0.7	16.2	2.8	23.9	14.1	35.8	48.8	14.3	33.6	1.6
Wholesalers	729,949	88,776	8.9	55.7	16.0	32.6	15.1	8.5	24.2	2.9	27.8	0.3	7.9	0.0
no. employees unknown(2)	66,625	29,336	28.2	70.4	32.2	24.0	18.9	4.4	12.5	1.1	8.3	0.1	0.0	0.0
1 to 19 employees	99,248	44,365	33.8	55.8	41.8	36.3	18.0	6.7	6.1	1.2	0.3	0.0	0.0	0.0
20 to 49 employees	56,726	7,961	12.8	32.3	43.7	43.6	27.1	18.2	15.6	5.7	0.8	0.1	0.0	0.0
50 to 99 employees	49,510	3,193	6.5	24.7	27.3	39.2	28.8	24.0	31.7	11.3	5.7	0.8	0.0	0.0
100 to 249 employees	59,076	2,277	2.2	19.2	19.8	34.7	38.3	29.1	31.1	15.8	(D)	(D)	(D)	(D)
250 to 499 employees	44,047	762	1.0	18.5	6.3	25.5	25.5	26.5	43.0	25.7	(D)	(D)	(D)	(D)
500 or more employees	354,717	882	0.1	8.5	0.4	15.3	4.5	19.5	28.4	39.1	53.3	16.0	13.3	1.6
Other companies (3)	507,842	95,654	4.8	73.3	7.7	20.9	7.6	3.9	22.3	1.6	41.7	0.3	15.9	0.0
no. employees unknown(2)	79,249	43,663	15.7	81.6	16.9	15.4	17.8	2.3	(D)	0.7	(D)	(D)	(D)	(D)
1 to 19 employees	24,596	35,078	25.8	72.1	40.0	23.9	11.8	3.0	9.7	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	15,884	7,083	8.9	63.2	29.5	27.9	14.0	6.7	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,543	3,268	10.4	57.5	31.1	30.4	25.4	8.9	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	15,417	2,717	5.4	51.9	16.4	31.0	26.1	11.6	(D)	4.8	(D)	(D)	(D)	(D)
250 to 499 employees	23,647	1,176	2.3	45.8	5.6	32.1	6.4	12.8	12.7	8.2	(D)	0.8	(D)	0.3
500 or more employees	339,506	2,669	0.5	33.6	1.3	27.2	3.4	15.5	21.4	16.9	54.5	5.8	19.0	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4d
2018 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	2,174,089	224,377	4.6	62.9	9.8	27.5	9.4	6.6	18.5	2.6	36.0	0.4	21.6	0.0
no. employees unknown(2)	176,309	80,979	18.1	76.6	27.0	19.4	15.2	3.0	22.4	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	143,637	91,301	30.9	64.0	41.2	30.3	15.3	4.7	9.8	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	82,622	21,847	13.5	48.9	42.1	37.1	25.4	10.9	15.7	3.0	3.3	0.1	0.0	0.0
50 to 99 employees	69,503	11,126	8.0	40.7	30.8	38.9	29.7	15.1	26.5	5.0	(D)	(D)	(D)	(D)
100 to 249 employees	116,819	9,290	3.3	34.8	21.2	36.7	29.8	19.4	34.1	8.5	(D)	(D)	(D)	(D)
250 to 499 employees	102,120	3,905	1.2	26.4	11.2	32.3	22.6	24.1	37.4	16.1	(D)	(D)	(D)	(D)
500 or more employees	1,483,079	5,929	0.2	20.0	1.0	20.9	3.8	19.2	16.1	27.5	49.9	10.9	29.0	1.5
Manufacturers	935,346	40,583	1.1	52.7	3.8	32.2	6.2	9.5	15.8	4.5	47.4	1.0	25.7	0.1
no. employees unknown(2)	35,735	8,521	8.0	69.0	17.8	24.7	11.0	4.7	38.7	1.4	24.5	0.2	0.0	0.0
1 to 19 employees	8,912	11,661	31.5	68.8	45.4	28.3	11.0	2.7	(D)	(D)	(D)	(D)	0.0	0.0
20 to 49 employees	8,413	6,780	18.6	53.6	46.9	38.4	25.2	7.1	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,415	4,690	9.6	40.6	41.1	44.2	33.4	12.9	(D)	2.3	(D)	0.1	0.0	0.0
100 to 249 employees	32,930	4,435	3.9	30.9	20.4	42.1	28.7	20.5	44.5	6.4	2.4	0.1	0.0	0.0
250 to 499 employees	33,669	1,984	1.7	18.2	16.3	34.6	24.7	29.3	51.7	17.2	5.6	0.7	0.0	0.0
500 or more employees	804,272	2,512	0.0	8.4	0.5	17.1	3.6	22.6	12.3	35.7	53.6	14.5	29.9	1.8
Wholesalers	740,005	89,633	9.0	56.1	17.7	32.6	14.4	8.2	22.4	2.8	20.2	0.3	16.3	0.0
no. employees unknown(2)	66,881	29,500	28.1	71.0	33.8	23.9	16.8	4.0	15.4	1.1	5.9	0.1	0.0	0.0
1 to 19 employees	104,582	45,177	32.3	56.0	44.3	36.2	16.4	6.6	6.7	1.2	0.3	0.0	0.0	0.0
20 to 49 employees	61,825	7,972	12.7	32.1	41.5	43.9	27.5	18.0	17.5	5.9	0.8	0.2	0.0	0.0
50 to 99 employees	48,670	3,197	7.5	24.2	28.7	40.1	30.0	24.5	30.3	10.5	3.5	0.7	0.0	0.0
100 to 249 employees	67,076	2,218	2.9	21.4	23.3	32.1	29.4	28.4	28.3	16.6	(D)	(D)	(D)	(D)
250 to 499 employees	45,387	732	0.5	17.8	10.1	26.9	28.4	26.6	40.0	25.8	(D)	(D)	(D)	(D)
500 or more employees	345,584	837	0.2	10.0	0.6	15.3	4.1	19.7	24.8	37.4	(D)	15.3	(D)	2.3
Other companies (3)	498,738	94,161	4.7	73.8	9.5	20.6	8.1	3.7	17.8	1.5	38.2	0.3	21.7	0.0
no. employees unknown(2)	73,693	42,958	13.8	82.0	25.3	15.2	15.9	2.0	20.8	0.6	(D)	(D)	(D)	(D)
1 to 19 employees	30,143	34,463	25.6	72.8	29.0	23.3	12.7	3.0	(D)	(D)	(D)	(D)	(D)	0.0
20 to 49 employees	12,384	7,095	13.8	63.2	41.6	28.3	15.1	6.5	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,418	3,239	9.1	57.0	28.9	30.2	23.7	9.0	(D)	3.5	(D)	(D)	(D)	(D)
100 to 249 employees	16,813	2,637	4.1	52.7	14.4	31.4	33.7	10.1	36.8	5.2	(D)	0.5	(D)	0.1
250 to 499 employees	23,064	1,189	1.9	45.3	5.9	31.9	8.0	13.9	11.7	8.2	(D)	(D)	(D)	(D)
500 or more employees	333,223	2,580	0.6	34.5	2.5	26.4	4.0	15.8	16.4	16.2	(D)	6.0	(D)	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5c
Percent Difference Between 2018 and 2019 Exports
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	-22,831	-1.4	-25,986	-1.8	-5,328	-1.8
Top 25 countries	-20,005	-1.4	-22,943	-1.8	-4,747	-2.0
Canada	-7,135	-2.4	-8,952	-3.9	-2,660	-2.8
Mexico	-8,873	-3.3	-7,625	-3.1	-823	-1.4
China	-13,701	-11.4	-11,712	-10.4	-2,221	-6.3
Japan	-853	-1.1	-1,099	-1.6	-692	-2.6
United Kingdom	2,765	4.2	2,195	3.6	-669	-1.6
Germany	2,359	4.1	2,047	3.7	-1,022	-3.1
Korea, South	32	0.1	-45	-0.1	-468	-2.1
Netherlands	2,405	4.9	1,696	3.7	-66	-0.3
Brazil	3,293	8.3	3,219	8.7	95	0.6
France	1,101	3.0	934	2.7	-131	-0.7
Belgium	3,299	10.5	3,421	11.5	-8	-0.1
India	785	2.3	668	2.2	-134	-0.7
Taiwan	733	2.4	430	1.5	-371	-2.1
Singapore	-1,530	-4.7	-1,453	-4.7	-267	-1.4
Hong Kong	-6,527	-17.5	-5,079	-15.0	-1,280	-5.4
Australia	680	2.7	319	1.4	-907	-3.0
Italy	1,042	4.6	390	1.9	-69	-0.4
United Arab Emirates	463	2.4	791	4.5	71	0.4
Switzerland	-4,276	-19.3	-3,946	-19.2	73	0.7
Chile	352	2.3	97	0.7	-726	-5.0
Spain	2,122	16.2	1,291	10.6	-74	-0.6
Colombia	-412	-2.7	-485	-3.4	-258	-1.9
Saudi Arabia	885	6.5	746	6.7	309	3.3
Israel	697	5.1	382	3.4	-367	-2.6
Thailand	850	6.8	-278	-2.4	-51	-0.4
All other countries	-2,826	-1.1	-3,043	-1.3	-2,019	-1.5
Africa	670	2.6	608	2.7	-447	-1.7
APEC	-36,137	-3.5	-36,389	-4.0	-4,760	-2.4
ASEAN	346	0.4	-1,435	-1.8	118	0.3
Asia - South	458	1.1	791	2.3	-436	-1.9
Asia - Near East	2,302	3.6	1,219	2.3	-345	-0.9
CAFTA	-30	-0.1	-74	-0.2	-223	-0.8
Cent. Am. Common Market	-277	-1.2	-324	-1.5	-322	-1.4
Euro Area	14,506	6.2	11,538	5.3	-875	-1.2
Europe	11,548	3.1	8,123	2.4	-1,054	-1.0
European Union	18,349	5.8	14,833	5.0	-1,200	-1.3
LAFTA	-12,593	-3.4	-10,182	-3.0	-1,734	-2.0
NATO Allies	8,988	1.5	3,695	0.7	-2,943	-1.9
North America	-16,008	-2.8	-16,578	-3.5	-2,883	-2.2
OECD - Europe	-3,294	-0.3	-8,153	-0.8	-4,178	-2.0
OPEC	-8,030	-13.5	-5,517	-11.0	-550	-1.4
Pacific Rim Countries	-21,615	-5.2	-19,202	-5.0	-2,994	-3.0
South/Central America	-2,585	-1.6	-1,841	-1.2	-1,704	-2.1
20 Latin Amer. Republics	-12,066	-2.9	-9,951	-2.6	-2,087	-2.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5f
Percent Difference Between 2018 and 2019 Imports
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	-43,274	-1.7	-7,016	-0.3	322	0.1
Top 25 countries	-23,523	-1.1	-322	0.0	1,011	0.5
China	-88,024	-16.3	-79,053	-15.9	-3,596	-2.9
Mexico	11,870	3.4	13,177	4.2	392	2.5
Canada	604	0.2	2,360	1.2	229	1.3
Japan	1,140	0.8	3,640	2.7	13	0.1
Germany	1,658	1.3	7,082	6.6	430	1.8
Korea, South	3,206	4.3	4,032	6.0	116	0.8
Vietnam	17,456	35.5	18,391	41.0	2,115	23.1
United Kingdom	2,436	4.0	1,088	2.1	336	1.8
Ireland	4,440	7.7	6,457	13.1	80	3.6
India	3,344	6.2	3,573	7.6	1,059	5.2
France	5,161	9.8	5,440	12.3	185	1.4
Italy	2,520	4.6	2,877	6.0	606	2.4
Taiwan	8,497	18.6	8,239	19.8	122	0.5
Switzerland	3,552	8.6	2,373	7.0	-42	-0.6
Malaysia	1,210	3.1	1,279	3.5	975	17.6
Thailand	1,575	4.9	1,762	6.1	477	6.2
Brazil	-261	-0.8	307	1.2	204	3.0
Netherlands	5,215	21.3	2,094	11.4	330	3.8
Singapore	-214	-0.8	-171	-0.7	-116	-3.6
Russia	1,384	6.6	2,089	11.3	128	7.7
Belgium	2,983	17.4	3,716	25.6	99	1.9
Indonesia	-695	-3.3	518	2.8	385	6.5
Israel	-2,263	-10.4	-1,711	-9.0	-45	-1.2
Spain	-423	-2.5	88	0.6	473	4.5
Colombia	383	2.8	336	2.7	120	4.1
All other countries	-19,751	-6.5	-6,694	-2.6	-1,599	-2.6
Africa	-5,592	-15.6	-2,199	-7.5	213	3.1
APEC	-45,529	-2.7	-26,776	-1.8	-1,744	-1.0
ASEAN	21,327	11.5	23,957	14.3	3,113	12.8
Asia - South	4,213	6.3	4,905	8.4	1,182	4.8
Asia - Near East	-18,695	-26.5	-14,655	-24.0	-107	-1.7
CAFTA	691	2.7	684	3.0	37	0.7
Cent. Am. Common Market	444	2.2	380	2.1	4	0.1
Euro Area	21,565	5.6	28,619	8.8	1,225	2.1
Europe	32,399	5.7	39,669	8.2	1,871	2.4
European Union	28,172	5.8	34,420	8.3	1,342	1.9
LAFTA	-1,676	-0.4	2,302	0.6	698	2.5
NATO Allies	24,256	3.3	30,965	5.6	1,736	2.1
North America	12,474	1.9	15,537	3.0	619	2.1
OECD - Europe	46,323	3.2	59,599	4.9	1,914	1.8
OPEC	-34,575	-43.1	-26,055	-38.5	-150	-3.7
Pacific Rim Countries	-75,678	-8.2	-61,865	-7.3	-2,741	-1.8
South/Central America	-13,334	-10.9	-10,491	-9.9	415	2.2
20 Latin Amer. Republics	-883	-0.2	3,074	0.7	801	2.6

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5g
2019 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,275,582	2,021,446	86,264	70,341	118,246	14,998	33,543	84,597	34,969	29,559	68,537	13,162
Mexico	189,574	308,552	6,902	25,051	11,225	1,070	2,898	6,015	1,385	3,787	9,209	679
Canada	163,494	167,868	7,918	829	741	441	543	1,287	1,075	986	1,163	911
China	80,512	282,782	13,036	1,916	20,832	1,626	782	6,868	2,733	842	6,019	1,906
Japan	49,547	130,937	4,624	2,374	939	363	876	1,675	883	605	1,390	439
Germany	46,916	103,628	7,967	987	1,507	796	399	2,055	1,372	532	3,472	981
United Kingdom	43,529	46,423	7,203	784	1,292	790	656	910	1,316	1,011	1,333	872
Netherlands	36,667	16,315	2,602	1,353	1,052	225	207	271	316	101	274	218
Korea, South	31,597	60,189	3,701	1,368	925	369	651	2,347	754	788	986	354
Brazil	29,400	16,427	1,505	2,474	581	155	450	725	181	55	66	83
France	28,885	39,398	3,475	256	755	340	280	823	515	405	916	362
Belgium	25,978	15,762	1,301	312	(D)	85	103	126	107	89	225	84
Singapore	21,912	18,790	1,434	577	(D)	124	59	(D)	121	163	(D)	101
Taiwan	20,345	35,682	4,490	382	2,032	403	102	1,525	755	126	1,432	541
India	18,157	32,851	3,477	716	1,671	368	542	1,642	625	330	1,070	343
Italy	15,941	36,047	4,602	155	1,995	486	167	1,317	834	153	1,447	516
Australia	14,199	5,228	1,757	327	98	177	50	153	259	57	303	166
Hong Kong	12,872	1,425	1,917	317	49	201	640	151	353	200	98	190
Switzerland	11,591	31,393	1,872	149	1,139	161	636	736	286	443	375	145
Spain	9,261	9,458	1,787	182	332	131	43	320	229	73	246	151
Israel	7,865	13,669	1,257	1,059	640	129	417	397	173	29	373	109
Malaysia	7,850	31,124	1,482	324	482	101	37	216	114	38	112	103
United Arab Emirates	6,911	1,129	415	230	104	48	273	(D)	76	71	5	35
Thailand	6,479	20,203	1,698	246	2,311	121	64	308	208	42	349	102
Colombia	5,769	8,558	538	93	244	75	47	(D)	97	411	(D)	37
Ireland	5,647	51,577	713	83	161	57	6	6	31	24	11	32
Africa	6,047	11,016	842	48	159	89	145	222	127	21	32	45
APEC	621,229	1,127,486	29,046	34,080	42,845	4,038	6,899	23,176	8,059	7,758	23,218	4,372
ASEAN	45,526	121,321	4,511	1,266	5,388	458	258	2,250	715	328	2,379	441
Asia - South	19,169	34,978	3,692	742	2,041	416	562	1,733	674	348	1,151	369
Asia - Near East	23,089	24,982	1,765	1,339	769	202	736	770	292	103	390	163
CAFTA	7,653	15,385	1,177	448	1,199	151	152	670	221	120	276	110
Cent. Am. Common Market	5,521	11,755	830	240	885	110	88	588	134	79	208	68
Euro Area	175,418	287,382	14,462	3,362	(D)	1,784	1,264	(D)	3,224	1,572	7,037	2,002
Europe	249,984	408,375	19,608	4,607	14,013	2,612	2,764	8,225	4,974	3,305	9,772	2,835
European Union	228,650	363,457	18,675	4,351	12,666	2,422	1,972	6,708	4,535	2,645	9,206	2,722
LAFTA	239,669	346,992	8,398	28,050	12,751	1,364	3,474	7,705	1,809	4,420	9,825	836
NATO Allies	386,783	466,441	22,432	5,126	12,936	2,707	2,527	7,907	5,397	3,736	9,799	3,315
North America	353,069	476,420	12,706	25,880	11,965	1,458	3,441	7,302	2,420	4,773	10,372	1,533
OECD - Europe	708,504	1,090,416	30,748	35,678	28,942	4,357	8,124	20,319	8,723	9,556	23,300	4,551
OPEC	14,732	19,506	748	382	140	88	387	201	146	96	34	57
Pacific Rim Countries	246,083	583,330	20,627	7,700	27,263	2,682	3,227	13,354	5,516	2,871	11,803	3,099
South/Central America	60,451	56,180	3,679	3,512	2,875	526	751	2,420	744	818	917	325
20 Latin Amer. Republics	248,552	362,843	9,097	28,552	14,076	1,498	3,634	8,415	2,034	4,543	10,111	941

Table 5g
2019 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	35,498	64,351	7,630	80,248	99,782	7,240	48,777	95,872	3,128	977,617	1,490,063	5,137
Mexico	3,989	5,350	547	7,927	11,546	785	5,515	8,028	564	140,407	257,180	1,872
Canada	3,242	1,392	869	4,770	2,335	1,214	4,591	2,436	833	148,533	158,514	2,575
China	1,386	6,352	1,505	2,793	13,688	1,853	2,207	12,156	1,036	70,585	216,867	2,377
Japan	1,841	3,003	417	1,756	4,929	587	1,524	7,418	422	40,571	111,581	1,513
Germany	764	2,378	859	1,559	4,231	1,152	1,367	3,853	688	41,308	86,132	2,119
United Kingdom	956	593	692	3,478	1,323	900	1,177	7,428	638	35,468	33,544	1,995
Netherlands	430	518	206	1,349	273	318	537	467	223	32,691	13,460	1,096
Korea, South	286	2,593	304	1,362	6,212	398	700	1,889	293	26,443	45,237	1,229
Brazil	144	525	107	1,200	354	143	150	580	111	24,927	13,596	725
France	226	1,801	294	642	1,324	403	675	1,223	288	26,399	32,556	1,273
Belgium	197	121	69	391	337	156	274	(D)	85	24,612	8,393	715
Singapore	362	44	117	544	104	139	414	439	121	19,793	15,519	711
Taiwan	199	1,431	460	705	4,987	613	946	1,509	392	17,885	22,765	1,326
India	319	676	284	825	1,638	412	214	7,880	286	15,210	18,273	1,159
Italy	431	2,378	407	747	1,578	559	293	1,540	367	13,994	25,793	1,433
Australia	56	235	127	304	120	171	399	109	117	13,005	4,210	740
Hong Kong	244	58	159	365	43	212	1,051	473	155	10,055	551	647
Switzerland	635	833	148	911	1,203	192	200	628	139	8,617	26,478	801
Spain	53	370	140	533	422	204	113	777	139	8,262	6,990	793
Israel	410	856	86	113	(D)	115	63	(D)	83	5,774	6,128	562
Malaysia	40	349	95	105	430	146	281	382	144	7,025	29,153	779
United Arab Emirates	57	8	22	45	43	33	76	(D)	21	6,159	812	180
Thailand	63	395	121	109	808	184	165	1,264	146	5,792	14,767	816
Colombia	45	35	27	570	758	42	51	99	35	4,552	7,057	225
Ireland	31	17	33	87	47	77	74	46	63	5,342	51,289	420
Africa	29	64	58	86	105	80	94	906	55	5,624	9,527	388
APEC	12,132	23,329	3,214	22,126	47,104	3,722	18,355	39,494	1,944	519,880	928,319	3,697
ASEAN	692	2,371	418	1,027	2,558	541	1,350	4,801	426	40,605	101,575	1,512
Asia - South	323	731	299	839	1,725	437	220	7,995	302	16,135	19,603	1,195
Asia - Near East	471	868	117	275	(D)	169	147	(D)	105	20,017	16,681	717
CAFTA	148	450	78	283	975	122	155	269	63	6,346	11,547	432
Cent. Am. Common Market	110	360	51	112	851	76	57	120	45	4,835	8,743	346
Euro Area	2,168	8,014	1,568	5,433	9,403	2,019	3,573	10,659	1,109	158,046	236,230	2,756
Europe	3,984	9,911	2,105	10,698	13,479	2,554	5,222	20,243	1,387	219,403	332,733	3,141
European Union	3,280	8,986	2,032	9,196	11,496	2,481	4,946	18,957	1,372	202,260	295,437	3,111
LAFTA	4,312	6,104	687	(D)	13,183	955	5,774	9,097	668	(D)	288,327	2,079
NATO Allies	6,479	10,065	2,553	14,300	12,961	3,104	9,314	20,806	1,716	345,300	391,967	3,640
North America	7,231	6,742	1,312	12,698	13,881	1,812	10,107	10,464	1,170	288,940	415,694	3,001
OECD - Europe	13,934	23,725	3,291	27,661	38,670	3,861	18,047	44,738	2,029	595,504	910,722	3,936
OPEC	76	61	42	(D)	136	62	83	199	34	(D)	18,736	319
Pacific Rim Countries	4,616	15,020	2,312	8,109	30,997	2,677	7,868	25,465	1,438	211,693	459,427	2,903
South/Central America	506	1,287	274	4,776	2,666	369	705	1,401	252	49,385	44,615	1,189
20 Latin Amer. Republics	4,493	6,631	745	12,529	14,175	1,038	6,112	9,370	699	188,688	300,064	2,142

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5h
2018 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,298,795	2,031,555	87,283	69,715	115,466	14,979	39,241	93,285	35,941	29,896	70,453	13,358
Mexico	195,440	295,575	6,908	18,011	12,506	1,041	5,300	10,653	1,432	3,368	4,426	673
Canada	166,168	167,905	7,919	1,143	1,275	461	423	542	1,109	803	978	928
China	86,854	340,928	13,660	1,558	22,990	1,704	977	8,804	3,008	1,194	6,665	2,026
Japan	51,629	127,855	4,732	2,980	751	360	861	1,967	916	1,239	1,474	472
United Kingdom	50,652	45,588	7,170	879	1,436	740	1,393	1,312	1,353	1,089	1,460	878
Germany	44,263	97,292	7,928	1,105	1,544	728	331	2,328	1,398	489	3,607	987
Netherlands	35,951	14,424	2,591	1,546	859	224	120	391	347	141	260	230
Korea, South	32,671	56,680	3,728	832	913	376	637	2,279	801	143	1,262	342
France	27,646	33,838	3,399	363	718	321	193	633	530	339	1,000	358
Brazil	26,334	15,521	1,500	2,125	658	145	699	444	172	56	73	95
Singapore	22,560	19,352	1,514	832	(D)	118	63	(D)	160	119	(D)	131
India	20,128	31,838	3,368	1,152	2,113	355	650	1,438	635	265	1,008	328
Belgium	19,962	12,531	1,318	577	2,098	87	183	134	135	62	153	89
Taiwan	17,523	29,384	4,521	544	1,229	432	168	1,247	765	116	1,470	567
Italy	16,011	34,423	4,411	407	1,738	444	211	1,196	788	190	2,055	514
Hong Kong	14,352	1,776	2,612	299	130	247	610	151	482	341	93	305
Switzerland	14,272	28,475	1,879	285	1,114	157	747	669	295	403	475	160
Australia	13,780	4,751	1,810	154	84	172	56	190	253	69	131	170
Malaysia	8,160	31,768	1,468	172	350	110	24	190	108	76	190	106
Ireland	7,225	45,860	701	45	73	37	8	11	39	12	17	40
Spain	7,109	8,873	1,697	114	169	135	50	356	212	67	406	153
Israel	6,971	16,305	1,289	300	562	134	387	496	223	121	301	102
United Arab Emirates	6,646	1,571	433	337	(D)	46	485	(D)	77	48	16	31
Thailand	6,195	20,106	1,674	196	2,153	121	79	385	207	35	395	119
Colombia	5,855	8,502	546	128	283	66	32	83	98	(D)	250	43
Africa	5,593	7,999	826	40	89	87	96	229	127	10	51	60
APEC	637,578	1,146,711	29,778	26,947	45,052	4,107	9,559	28,716	8,478	7,674	19,408	4,530
ASEAN	46,197	109,102	4,374	1,344	4,641	433	317	1,720	693	339	2,171	463
Asia - South	21,100	32,755	3,594	1,189	2,154	396	658	1,496	696	271	1,043	351
Asia - Near East	20,567	34,800	1,813	668	847	206	899	584	335	172	321	145
CAFTA	7,941	15,383	1,212	463	988	129	152	642	228	119	374	125
Cent. Am. Common Market	5,631	11,771	845	281	697	85	90	568	144	74	264	79
Euro Area	162,198	262,577	14,388	4,193	7,817	1,643	1,201	5,448	3,281	1,389	8,977	2,038
Europe	246,749	373,740	19,388	5,538	11,287	2,418	3,701	8,797	5,028	2,974	11,690	2,818
European Union	221,611	333,831	18,475	5,162	9,780	2,242	2,719	7,395	4,620	2,544	11,004	2,714
LAFTA	245,307	342,985	8,393	21,019	14,257	1,309	6,246	12,161	1,859	3,942	5,239	843
NATO Allies	382,473	443,031	22,190	6,287	10,724	2,565	3,185	7,947	5,458	3,267	10,705	3,318
North America	361,608	463,480	12,689	19,155	13,781	1,450	5,723	11,195	2,505	4,171	5,404	1,524
OECD - Europe	713,024	1,040,326	30,638	28,958	27,592	4,168	11,266	25,293	8,887	8,758	20,868	4,499
OPEC	17,945	34,529	821	594	463	102	561	218	164	59	100	64
Pacific Rim Countries	255,421	630,094	21,517	7,471	27,663	2,778	3,469	15,581	5,915	3,349	12,615	3,296
South/Central America	61,129	64,870	3,690	4,351	2,778	477	1,138	2,237	755	790	1,215	369
20 Latin Amer. Republics	254,459	358,900	9,112	21,492	15,260	1,433	6,414	12,857	2,086	4,072	5,623	953

Table 5h
2018 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	36,249	64,370	7,814	85,595	112,447	7,065	48,411	100,151	3,129	989,688	1,475,382	4,997
Mexico	2,187	4,000	554	16,104	11,177	803	5,612	8,680	578	144,857	244,133	1,827
Canada	3,622	1,659	885	4,965	2,442	1,180	4,039	1,989	854	151,172	159,019	2,502
China	1,181	7,803	1,569	3,412	20,141	1,882	2,292	15,672	1,084	76,241	258,855	2,387
Japan	496	3,465	444	1,408	4,977	594	1,730	6,563	437	42,915	108,658	1,509
United Kingdom	852	563	718	8,000	1,540	940	1,003	8,117	593	37,436	31,159	1,948
Germany	689	2,255	882	1,455	4,278	1,136	1,226	3,283	703	38,968	79,997	2,094
Netherlands	346	373	217	968	425	270	557	321	218	32,273	11,794	1,085
Korea, South	285	2,101	314	972	6,977	392	590	1,597	285	29,213	41,551	1,218
France	427	1,084	272	535	1,707	417	675	519	275	25,114	28,176	1,226
Brazil	144	377	108	922	587	151	182	378	104	22,206	13,004	725
Singapore	198	44	117	400	99	153	297	378	119	20,649	17,282	716
India	275	1,055	289	1,232	2,254	404	258	8,291	267	16,295	15,681	1,090
Belgium	287	480	67	243	(D)	139	167	(D)	94	18,444	7,360	707
Taiwan	323	1,441	494	445	2,327	580	833	1,264	393	15,094	20,407	1,290
Italy	701	2,027	409	652	1,638	535	287	1,135	364	13,564	24,633	1,357
Hong Kong	917	155	257	412	137	308	894	311	212	10,879	798	801
Switzerland	992	1,229	143	1,220	983	217	215	486	131	10,409	23,519	776
Australia	59	226	143	220	147	176	130	206	135	13,091	3,767	761
Malaysia	45	116	99	81	413	124	284	614	144	7,477	29,896	777
Ireland	19	24	45	84	59	74	299	83	61	6,757	45,593	405
Spain	54	153	120	241	922	182	74	335	121	6,509	6,531	774
Israel	443	1,050	108	109	(D)	110	56	(D)	64	5,555	8,087	548
United Arab Emirates	198	33	32	101	46	37	31	35	32	5,446	1,226	178
Thailand	67	357	116	70	855	165	138	838	143	5,609	15,123	803
Colombia	2	19	30	(D)	709	40	105	72	31	4,053	7,086	238
Africa	62	116	48	97	252	71	19	114	44	5,268	7,148	389
APEC	9,585	22,447	3,358	29,622	52,368	3,704	17,158	40,538	1,961	537,032	938,182	3,640
ASEAN	441	1,432	415	724	2,601	503	968	4,025	385	42,063	92,512	1,482
Asia - South	281	1,128	307	1,241	2,327	432	260	8,373	284	17,200	16,235	1,128
Asia - Near East	642	1,095	145	234	(D)	164	90	(D)	102	17,862	26,004	716
CAFTA	171	521	98	527	891	116	197	301	73	6,311	11,666	443
Cent. Am. Common Market	123	440	67	365	658	70	65	149	45	4,634	8,994	355
Euro Area	2,573	6,717	1,604	4,309	10,663	1,980	3,396	8,005	1,129	145,136	214,950	2,713
Europe	4,738	8,954	2,173	14,347	14,484	2,499	4,882	17,798	1,372	210,570	300,730	3,080
European Union	3,538	7,619	2,093	12,586	12,865	2,422	4,588	17,008	1,349	190,474	268,159	3,035
LAFTA	2,462	4,705	696	21,388	13,871	968	6,020	9,563	669	184,230	283,189	2,049
NATO Allies	7,229	9,087	2,593	17,845	14,371	2,991	8,280	18,513	1,706	336,378	371,684	3,559
North America	5,809	5,659	1,331	21,069	13,619	1,792	9,651	10,669	1,179	296,030	403,153	2,908
OECD - Europe	11,771	21,430	3,422	38,765	41,369	3,756	17,068	41,930	2,029	596,438	861,844	3,877
OPEC	223	199	47	(D)	426	63	45	91	50	(D)	33,033	331
Pacific Rim Countries	3,587	15,892	2,420	7,477	36,315	2,705	7,250	27,940	1,463	222,819	494,087	2,940
South/Central America	519	1,296	292	6,184	3,643	381	1,085	1,214	237	47,063	52,487	1,179
20 Latin Amer. Republics	2,683	5,292	775	22,211	14,785	1,049	6,538	9,864	700	191,051	295,218	2,116

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6a
2019 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,643,161	100.0	1,455,444	100.0	288,063	100.0	459,639	31.6	280,496	97.4
Alabama	20,800	1.3	19,991	1.4	4,205	1.5	2,637	13.2	3,354	79.8
Alaska	4,990	0.3	4,718	0.3	783	0.3	2,551	54.1	583	74.5
Arizona	24,669	1.5	23,194	1.6	7,848	2.7	5,560	24.0	6,812	86.8
Arkansas	6,232	0.4	5,811	0.4	2,254	0.8	1,085	18.7	1,721	76.4
California	174,026	10.6	161,640	11.1	68,987	23.9	66,367	41.1	65,637	95.1
Colorado	8,097	0.5	7,655	0.5	5,921	2.1	2,062	26.9	5,163	87.2
Connecticut	16,243	1.0	15,275	1.0	5,645	2.0	7,091	46.4	4,968	88.0
Delaware	4,407	0.3	4,014	0.3	2,315	0.8	914	22.8	2,025	87.5
Florida	55,995	3.4	51,420	3.5	57,846	20.1	29,150	56.7	54,724	94.6
Georgia	41,252	2.5	38,299	2.6	15,099	5.2	10,505	27.4	13,232	87.6
Hawaii	454	0.0	334	0.0	749	0.3	178	53.3	642	85.7
Idaho	3,434	0.2	3,138	0.2	1,694	0.6	919	29.3	1,434	84.7
Illinois	59,724	3.6	54,709	3.8	23,133	8.0	13,261	24.2	20,615	89.1
Indiana	39,283	2.4	36,161	2.5	8,568	3.0	4,972	13.7	7,194	84.0
Iowa	13,221	0.8	12,189	0.8	3,308	1.1	2,162	17.7	2,704	81.7
Kansas	11,659	0.7	10,423	0.7	3,354	1.2	2,273	21.8	2,753	82.1
Kentucky	32,991	2.0	31,486	2.2	4,688	1.6	3,510	11.1	3,686	78.6
Louisiana	63,700	3.9	56,434	3.9	3,808	1.3	18,084	32.0	3,231	84.8
Maine	2,724	0.2	2,425	0.2	1,836	0.6	1,262	52.0	1,535	83.6
Maryland	13,055	0.8	11,302	0.8	6,491	2.3	3,688	32.6	5,652	87.1
Massachusetts	26,130	1.6	24,759	1.7	10,089	3.5	9,369	37.8	8,885	88.1
Michigan	55,802	3.4	51,841	3.6	14,773	5.1	9,915	19.1	13,080	88.5
Minnesota	22,188	1.4	20,747	1.4	8,469	2.9	4,954	23.9	7,268	85.8
Mississippi	11,859	0.7	11,263	0.8	2,051	0.7	1,748	15.5	1,542	75.2
Missouri	13,406	0.8	12,602	0.9	6,122	2.1	3,420	27.1	5,162	84.3
Montana	1,685	0.1	1,450	0.1	1,426	0.5	1,007	69.5	1,235	86.6
Nebraska	7,453	0.5	7,240	0.5	1,934	0.7	1,328	18.3	1,560	80.7
Nevada	8,976	0.5	7,809	0.5	3,493	1.2	1,861	23.8	2,991	85.6
New Hampshire	5,829	0.4	5,610	0.4	2,556	0.9	1,757	31.3	2,181	85.3
New Jersey	35,675	2.2	32,270	2.2	20,619	7.2	13,746	42.6	18,887	91.6
New Mexico	4,679	0.3	4,625	0.3	1,455	0.5	2,201	47.6	1,210	83.2
New York	75,653	4.6	62,374	4.3	35,721	12.4	35,344	56.7	33,316	93.3
North Carolina	34,336	2.1	30,582	2.1	11,015	3.8	6,089	19.9	9,567	86.9
North Dakota	6,977	0.4	6,282	0.4	1,742	0.6	3,298	52.5	1,480	85.0
Ohio	53,229	3.2	48,736	3.3	16,343	5.7	10,773	22.1	14,410	88.2
Oklahoma	6,143	0.4	5,584	0.4	3,162	1.1	1,772	31.7	2,629	83.1
Oregon	23,599	1.4	22,662	1.6	5,839	2.0	4,848	21.4	5,143	88.1
Pennsylvania	42,722	2.6	38,889	2.7	15,515	5.4	12,450	32.0	13,690	88.2
Rhode Island	2,675	0.2	2,405	0.2	1,976	0.7	1,305	54.3	1,733	87.7
South Carolina	41,462	2.5	37,762	2.6	6,526	2.3	2,946	7.8	5,464	83.7
South Dakota	1,357	0.1	1,212	0.1	881	0.3	420	34.6	669	75.9
Tennessee	31,076	1.9	28,959	2.0	7,356	2.6	4,238	14.6	6,070	82.5
Texas	328,864	20.0	299,867	20.6	40,501	14.1	105,295	35.1	37,421	92.4
Utah	17,339	1.1	16,508	1.1	3,668	1.3	11,114	67.3	3,099	84.5
Vermont	3,021	0.2	2,867	0.2	1,103	0.4	515	18.0	951	86.2
Virginia	17,843	1.1	16,792	1.2	7,192	2.5	4,388	26.1	6,117	85.1
Washington	60,310	3.7	55,086	3.8	12,079	4.2	14,144	25.7	10,778	89.2
West Virginia	5,937	0.4	5,373	0.4	1,054	0.4	1,552	28.9	816	77.4
Wisconsin	21,668	1.3	19,745	1.4	8,930	3.1	5,591	28.3	7,647	85.6
Wyoming	1,367	0.1	1,269	0.1	477	0.2	872	68.7	375	78.6
District of Columbia	3,690	0.2	937	0.1	597	0.2	876	93.5	434	72.7
Puerto Rico	20,371	1.2	20,126	1.4	1,302	0.5	(D)	(D)	1,084	83.3
Virgin Islands	624	0.0	(D)	(D)	86	0.0	(D)	(D)	(D)	(D)
Unallocated (3)	52,259	3.2	(D)	(D)	4	0.0	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6b
2018 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,665,992	100.0	1,481,430	100.0	293,391	100.0	474,267	32.0	285,921	97.5
Alabama	21,417	1.3	20,656	1.4	4,217	1.4	2,910	14.1	3,393	80.5
Alaska	4,840	0.3	4,602	0.3	807	0.3	2,451	53.3	588	72.9
Arizona	22,509	1.4	21,079	1.4	7,788	2.7	5,694	27.0	6,758	86.8
Arkansas	6,447	0.4	5,539	0.4	2,310	0.8	1,031	18.6	1,783	77.2
California	178,181	10.7	165,875	11.2	71,487	24.4	69,868	42.1	68,177	95.4
Colorado	8,329	0.5	7,884	0.5	5,880	2.0	2,137	27.1	5,120	87.1
Connecticut	17,403	1.0	16,450	1.1	5,746	2.0	6,984	42.5	5,066	88.2
Delaware	4,714	0.3	4,413	0.3	2,213	0.8	1,031	23.4	1,913	86.4
Florida	57,237	3.4	52,007	3.5	58,853	20.1	29,377	56.5	55,737	94.7
Georgia	40,613	2.4	37,712	2.5	15,039	5.1	9,978	26.5	13,223	87.9
Hawaii	660	0.0	457	0.0	791	0.3	299	65.6	684	86.5
Idaho	4,022	0.2	3,741	0.3	1,664	0.6	843	22.5	1,410	84.7
Illinois	65,491	3.9	60,663	4.1	23,685	8.1	14,265	23.5	21,207	89.5
Indiana	39,330	2.4	35,796	2.4	8,538	2.9	5,381	15.0	7,198	84.3
Iowa	14,377	0.9	12,990	0.9	3,407	1.2	2,493	19.2	2,826	82.9
Kansas	11,587	0.7	10,201	0.7	3,349	1.1	2,607	25.6	2,775	82.9
Kentucky	31,810	1.9	30,375	2.1	4,731	1.6	3,680	12.1	3,748	79.2
Louisiana	67,297	4.0	61,924	4.2	3,796	1.3	19,253	31.1	3,218	84.8
Maine	2,837	0.2	2,496	0.2	1,917	0.7	1,433	57.4	1,621	84.6
Maryland	12,102	0.7	10,635	0.7	6,560	2.2	4,057	38.1	5,739	87.5
Massachusetts	27,158	1.6	25,339	1.7	10,469	3.6	8,489	33.5	9,274	88.6
Michigan	58,035	3.5	53,669	3.6	15,060	5.1	11,597	21.6	13,406	89.0
Minnesota	22,677	1.4	21,287	1.4	8,562	2.9	5,052	23.7	7,394	86.4
Mississippi	11,630	0.7	11,101	0.7	2,036	0.7	1,811	16.3	1,550	76.1
Missouri	14,531	0.9	13,721	0.9	6,244	2.1	3,502	25.5	5,295	84.8
Montana	1,666	0.1	1,428	0.1	1,399	0.5	1,066	74.7	1,217	87.0
Nebraska	7,952	0.5	7,709	0.5	1,872	0.6	1,358	17.6	1,490	79.6
Nevada	11,094	0.7	10,250	0.7	3,430	1.2	1,787	17.4	2,910	84.8
New Hampshire	5,306	0.3	5,078	0.3	2,629	0.9	1,532	30.2	2,246	85.4
New Jersey	35,354	2.1	31,877	2.2	20,683	7.0	13,198	41.4	18,999	91.9
New Mexico	3,657	0.2	3,540	0.2	1,382	0.5	1,431	40.4	1,163	84.2
New York	84,683	5.1	69,704	4.7	36,995	12.6	40,549	58.2	34,595	93.5
North Carolina	32,762	2.0	29,333	2.0	11,071	3.8	6,604	22.5	9,629	87.0
North Dakota	7,894	0.5	7,360	0.5	1,744	0.6	3,496	47.5	1,475	84.6
Ohio	54,404	3.3	50,287	3.4	16,532	5.6	11,477	22.8	14,636	88.5
Oklahoma	6,108	0.4	5,563	0.4	3,146	1.1	1,449	26.0	2,648	84.2
Oregon	22,335	1.3	21,351	1.4	5,954	2.0	5,129	24.0	5,246	88.1
Pennsylvania	41,193	2.5	37,718	2.5	15,816	5.4	12,886	34.2	14,017	88.6
Rhode Island	2,407	0.1	2,163	0.1	1,899	0.6	1,309	60.5	1,637	86.2
South Carolina	34,629	2.1	32,097	2.2	6,698	2.3	3,265	10.2	5,669	84.6
South Dakota	1,437	0.1	1,347	0.1	923	0.3	(D)	(D)	706	76.5
Tennessee	32,711	2.0	30,443	2.1	7,380	2.5	4,394	14.4	6,099	82.6
Texas	315,939	19.0	287,544	19.4	41,032	14.0	104,299	36.3	37,982	92.6
Utah	14,389	0.9	13,644	0.9	3,717	1.3	8,336	61.1	3,192	85.9
Vermont	2,920	0.2	2,780	0.2	1,143	0.4	536	19.3	973	85.1
Virginia	18,353	1.1	17,320	1.2	7,294	2.5	5,008	28.9	6,161	84.5
Washington	77,968	4.7	73,669	5.0	12,673	4.3	13,758	18.7	11,353	89.6
West Virginia	8,217	0.5	7,309	0.5	1,047	0.4	1,760	24.1	817	78.0
Wisconsin	22,721	1.4	20,697	1.4	8,856	3.0	5,855	28.3	7,628	86.1
Wyoming	1,357	0.1	1,258	0.1	469	0.2	846	67.3	360	76.8
District of Columbia	2,725	0.2	813	0.1	634	0.2	706	86.9	461	72.7
Puerto Rico	18,064	1.1	17,935	1.2	1,329	0.5	5,162	28.8	1,126	84.7
Virgin Islands	625	0.0	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Unallocated (3)	51,891	3.1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6c
Percent Difference Between 2018 and 2019 Export
Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.
(D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2018-2019				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
United States	-1.4	-1.8	-1.8	-3.1	-1.9
Alabama	-2.9	-3.2	-0.3	-9.4	-1.1
Alaska	3.1	2.5	-3	4	-0.9
Arizona	9.6	10	0.8	-2.4	0.8
Arkansas	-3.3	4.9	-2.4	5.3	-3.5
California	-2.3	-2.6	-3.5	-5	-3.7
Colorado	-2.8	-2.9	0.7	-3.5	0.8
Connecticut	-6.7	-7.1	-1.8	1.5	-1.9
Delaware	-6.5	-9	4.6	-11.3	5.9
Florida	-2.2	-1.1	-1.7	-0.8	-1.8
Georgia	1.6	1.6	0.4	5.3	0.1
Hawaii	-31.2	-26.9	-5.3	-40.6	-6.1
Idaho	-14.6	-16.1	1.8	9.1	1.7
Illinois	-8.8	-9.8	-2.3	-7	-2.8
Indiana	-0.1	1	0.4	-7.6	-0.1
Iowa	-8	-6.2	-2.9	-13.3	-4.3
Kansas	0.6	2.2	0.1	-12.8	-0.8
Kentucky	3.7	3.7	-0.9	-4.6	-1.7
Louisiana	-5.3	-8.9	0.3	-6.1	0.4
Maine	-4	-2.8	-4.2	-12	-5.3
Maryland	7.9	6.3	-1.1	-9.1	-1.5
Massachusetts	-3.8	-2.3	-3.6	10.4	-4.2
Michigan	-3.8	-3.4	-1.9	-14.5	-2.4
Minnesota	-2.2	-2.5	-1.1	-1.9	-1.7
Mississippi	2	1.5	0.7	-3.4	-0.5
Missouri	-7.7	-8.2	-2	-2.3	-2.5
Montana	1.1	1.5	1.9	-5.5	1.5
Nebraska	-6.3	-6.1	3.3	-2.2	4.7
Nevada	-19.1	-23.8	1.8	4.2	2.8
New Hampshire	9.8	10.5	-2.8	14.7	-2.9
New Jersey	0.9	1.2	-0.3	4.2	-0.6
New Mexico	28	30.7	5.3	53.8	4
New York	-10.7	-10.5	-3.4	-12.8	-3.7
North Carolina	4.8	4.3	-0.5	-7.8	-0.6
North Dakota	-11.6	-14.6	-0.1	-5.7	0.3
Ohio	-2.2	-3.1	-1.1	-6.1	-1.5
Oklahoma	0.6	0.4	0.5	22.3	-0.7
Oregon	5.7	6.1	-1.9	-5.5	-2
Pennsylvania	3.7	3.1	-1.9	-3.4	-2.3
Rhode Island	11.2	11.2	4.1	-0.3	5.9
South Carolina	19.7	17.6	-2.6	-9.8	-3.6
South Dakota	-5.5	-10	-4.6	(D)	-5.2
Tennessee	-5	-4.9	-0.3	-3.6	-0.5
Texas	4.1	4.3	-1.3	1	-1.5
Utah	20.5	21	-1.3	33.3	-2.9
Vermont	3.5	3.2	-3.5	-3.8	-2.3
Virginia	-2.8	-3.1	-1.4	-12.4	-0.7
Washington	-22.6	-25.2	-4.7	2.8	-5.1
West Virginia	-27.8	-26.5	0.7	-11.8	-0.1
Wisconsin	-4.6	-4.6	0.8	-4.5	0.2
Wyoming	0.7	0.9	1.7	3.1	4.2
District of Columbia	35.4	15.3	-5.8	24.1	-5.9
Puerto Rico	12.8	12.2	-2	(D)	-3.7
Virgin Islands	-0.2	(D)	(D)	(D)	(D)
Unallocated (2)	0.7	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018 or 2019.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6d
2019 Imports by State of Destination, Number of Importing Companies,
Value, and Percent Difference Between 2018 and 2019 Imports

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2018-2019		
							Total Value	Known Value	Number of Identified Importers
United States	2,497,531	100	2,167,073	100	224,699	100	-1.7	-0.3	0.1
Alabama	28,428	1.1	25,355	1.2	3,914	1.7	8.4	14.2	-1.1
Alaska	2,289	0.1	2,015	0.1	853	0.4	20.3	18.4	11.4
Arizona	26,553	1.1	21,487	1.0	5,935	2.6	18.3	19.0	1.5
Arkansas	9,630	0.4	8,566	0.4	2,023	0.9	-16.4	-18.4	-3.8
California	408,281	16.3	375,417	17.3	71,311	31.7	-7.4	-6.6	0.3
Colorado	13,114	0.5	11,302	0.5	6,263	2.8	-3.0	-2.5	2.4
Connecticut	20,073	0.8	14,905	0.7	4,292	1.9	1.1	0.3	-2.1
Delaware	9,514	0.4	8,323	0.4	1,734	0.8	7.0	-0.1	-2.5
Florida	81,718	3.3	68,623	3.2	29,577	13.2	1.4	2.0	1.0
Georgia	102,077	4.1	92,586	4.3	14,393	6.4	3.4	4.9	2.8
Hawaii	3,783	0.2	3,353	0.2	2,462	1.1	-16.4	9.7	0.6
Idaho	5,126	0.2	4,421	0.2	1,676	0.7	-25.5	-26.8	-2.8
Illinois	163,762	6.6	137,673	6.4	21,154	9.4	4.3	4.2	0.1
Indiana	64,574	2.6	55,237	2.5	6,725	3.0	4.6	7.2	2.3
Iowa	10,050	0.4	8,286	0.4	2,829	1.3	-6.4	-6.5	-3.5
Kansas	12,164	0.5	9,639	0.4	2,903	1.3	-1.1	-1.8	0.2
Kentucky	56,847	2.3	45,792	2.1	4,463	2.0	4.4	3.0	1.0
Louisiana	29,388	1.2	26,673	1.2	3,967	1.8	-26.6	-20.3	1.1
Maine	4,635	0.2	3,113	0.1	1,556	0.7	20.6	41.0	4.3
Maryland	35,487	1.4	32,200	1.5	6,455	2.9	0.9	3.8	3.0
Massachusetts	36,490	1.5	29,629	1.4	9,290	4.1	2.4	3.0	3.6
Michigan	142,334	5.7	126,980	5.9	10,277	4.6	-2.9	-2.5	1.7
Minnesota	29,898	1.2	22,090	1.0	6,881	3.1	-9.1	-10.6	0.4
Mississippi	16,985	0.7	15,983	0.7	2,027	0.9	1.9	6.7	2.4
Missouri	20,535	0.8	17,707	0.8	6,051	2.7	-0.4	3.0	2.5
Montana	4,654	0.2	3,312	0.2	1,179	0.5	-0.8	2.2	12.4
Nebraska	4,267	0.2	3,478	0.2	1,948	0.9	-4.1	1.3	5.2
Nevada	10,962	0.4	9,640	0.4	4,530	2.0	-7.0	-7.7	1.7
New Hampshire	10,523	0.4	9,338	0.4	1,991	0.9	-15.8	-16.8	0.2
New Jersey	126,225	5.1	113,575	5.2	21,060	9.4	-1.3	0.4	2.1
New Mexico	4,450	0.2	3,771	0.2	1,380	0.6	71.0	78.9	0.5
New York	132,767	5.3	106,019	4.9	36,942	16.4	-3.1	-2.5	1.3
North Carolina	59,524	2.4	52,003	2.4	9,811	4.4	11.4	9.3	0.0
North Dakota	3,422	0.1	1,975	0.1	1,114	0.5	1.4	6.8	5.0
Ohio	68,972	2.8	58,642	2.7	11,587	5.2	-1.7	0.8	0.5
Oklahoma	11,835	0.5	9,539	0.4	2,613	1.2	5.3	15.0	0.1
Oregon	18,666	0.7	15,813	0.7	6,035	2.7	-6.8	-1.0	2.3
Pennsylvania	89,937	3.6	77,802	3.6	11,965	5.3	1.6	8.8	0.8
Rhode Island	11,582	0.5	11,094	0.5	1,500	0.7	9.9	9.8	-0.5
South Carolina	42,301	1.7	36,621	1.7	6,702	3.0	5.3	15.1	3.6
South Dakota	1,148	0.0	851	0.0	922	0.4	3.1	6.5	1.0
Tennessee	87,187	3.5	82,040	3.8	7,375	3.3	1.2	3.5	2.0
Texas	294,900	11.8	267,654	12.4	29,518	13.1	-3.1	-1.8	1.9
Utah	15,258	0.6	12,812	0.6	4,774	2.1	0.8	-2.2	5.3
Vermont	3,922	0.2	2,761	0.1	1,074	0.5	13.7	24.7	-3.4
Virginia	30,022	1.2	26,701	1.2	7,318	3.3	2.1	4.4	2.0
Washington	52,839	2.1	41,660	1.9	11,504	5.1	-3.2	-3.9	0.5
West Virginia	3,513	0.1	2,893	0.1	997	0.4	2.3	5.9	0.8
Wisconsin	28,440	1.1	24,084	1.1	6,344	2.8	-8.2	-7.7	0.8
Wyoming	1,475	0.1	818	0.0	777	0.3	36.0	-6.3	5.9
District of Columbia	679	0.0	544	0.0	1,010	0.4	-10.8	-8.9	1.2
Puerto Rico	24,251	1.0	23,370	1.1	3,423	1.5	-10.5	-5.3	0.8
Virgin Islands	938	0.0	881	0.0	171	0.1	-35.9	-34.4	-9.5
Unallocated (3)	19,138	0.8	28	0.0	544	0.2	-1.4	101.9	-11.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6e
2018 Imports by State of Destination,
Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
United States	2,540,806	100.0	2,174,089	100.0	224,377	100.0
Alabama	26,221	1.0	22,198	1.0	3,957	1.8
Alaska	1,904	0.1	1,702	0.1	766	0.3
Arizona	22,445	0.9	18,052	0.8	5,849	2.6
Arkansas	11,523	0.5	10,500	0.5	2,102	0.9
California	441,019	17.4	401,837	18.5	71,125	31.7
Colorado	13,520	0.5	11,591	0.5	6,115	2.7
Connecticut	19,854	0.8	14,861	0.7	4,383	2.0
Delaware	8,894	0.4	8,330	0.4	1,778	0.8
Florida	80,582	3.2	67,307	3.1	29,277	13.0
Georgia	98,753	3.9	88,288	4.1	13,998	6.2
Hawaii	4,524	0.2	3,058	0.1	2,447	1.1
Idaho	6,882	0.3	6,040	0.3	1,725	0.8
Illinois	157,058	6.2	132,185	6.1	21,131	9.4
Indiana	61,713	2.4	51,522	2.4	6,577	2.9
Iowa	10,735	0.4	8,862	0.4	2,932	1.3
Kansas	12,305	0.5	9,815	0.5	2,897	1.3
Kentucky	54,457	2.1	44,457	2.0	4,421	2.0
Louisiana	40,019	1.6	33,460	1.5	3,925	1.7
Maine	3,844	0.2	2,208	0.1	1,492	0.7
Maryland	35,163	1.4	31,009	1.4	6,268	2.8
Massachusetts	35,644	1.4	28,771	1.3	8,969	4.0
Michigan	146,652	5.8	130,296	6.0	10,108	4.5
Minnesota	32,883	1.3	24,712	1.1	6,851	3.1
Mississippi	16,671	0.7	14,975	0.7	1,980	0.9
Missouri	20,627	0.8	17,192	0.8	5,906	2.6
Montana	4,693	0.2	3,241	0.1	1,049	0.5
Nebraska	4,449	0.2	3,434	0.2	1,851	0.8
Nevada	11,793	0.5	10,442	0.5	4,453	2.0
New Hampshire	12,495	0.5	11,217	0.5	1,988	0.9
New Jersey	127,851	5.0	113,168	5.2	20,636	9.2
New Mexico	2,602	0.1	2,108	0.1	1,373	0.6
New York	137,066	5.4	108,773	5.0	36,453	16.2
North Carolina	53,418	2.1	47,560	2.2	9,808	4.4
North Dakota	3,374	0.1	1,849	0.1	1,061	0.5
Ohio	70,137	2.8	58,176	2.7	11,528	5.1
Oklahoma	11,239	0.4	8,298	0.4	2,611	1.2
Oregon	20,023	0.8	15,980	0.7	5,899	2.6
Pennsylvania	88,518	3.5	71,479	3.3	11,865	5.3
Rhode Island	10,542	0.4	10,105	0.5	1,507	0.7
South Carolina	40,187	1.6	31,815	1.5	6,472	2.9
South Dakota	1,114	0.0	799	0.0	913	0.4
Tennessee	86,143	3.4	79,269	3.6	7,230	3.2
Texas	304,475	12.0	272,547	12.5	28,962	12.9
Utah	15,133	0.6	13,105	0.6	4,533	2.0
Vermont	3,449	0.1	2,215	0.1	1,112	0.5
Virginia	29,390	1.2	25,586	1.2	7,172	3.2
Washington	54,599	2.1	43,368	2.0	11,443	5.1
West Virginia	3,434	0.1	2,731	0.1	989	0.4
Wisconsin	30,964	1.2	26,098	1.2	6,291	2.8
Wyoming	1,084	0.0	873	0.0	734	0.3
District of Columbia	761	0.0	597	0.0	998	0.4
Puerto Rico	27,106	1.1	24,671	1.1	3,395	1.5
Virgin Islands	1,464	0.1	1,343	0.1	189	0.1
Unallocated (3)	19,409	0.8	14	0.0	611	0.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7a
2019 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2018-2019	Number of Identified Exporters	% Difference from 2018-2019	Known Value (1)	% Difference from 2018-2019	Number of Identified Exporters	% Difference from 2018-2019
511 - Publishing Industries (except Internet)	5,577	-8.8	1,421	-1.4	676	-49.8	1,271	-2.4
512 - Motion Picture and Sound Recording Industries	1,207	-22.9	574	-1.5	151	9.0	558	-1.6
515 - Broadcasting (except Internet)	228	-13.7	84	(-)	7	-15.0	60	7.1
517 - Telecommunications	1,400	-35.6	738	-2.3	963	-41.2	694	-2.0
518 - Data Processing, Hosting, and Related Services	1,724	-25.8	505	10.0	1,296	111.2	436	7.7
519 - Other Information Services	1,330	-24.5	244	-4.7	(D)	(D)	207	-6.8
51X - Information (3)	5	9.5	76	20.6	5	9.5	76	20.6
522 - Credit Intermediation and Related Activities	1,986	-42.7	813	0.9	1,670	-23.3	687	-2.0
523 - Securities, Commodity Contracts, and Other Financial Investments	11,326	19.8	1,228	-5.1	9,842	26.2	1,157	-5.2
524 - Insurance Carriers and Related Activities	4,480	-10.3	1,022	4.8	171	(D)	841	3.8
525 - Funds, Trusts, and Other Financial Vehicles	196	2.3	609	-0.3	(D)	(D)	(D)	(D)
52X - Finance and Insurance (3)	608	-24.6	545	0.4	608	-24.6	545	0.4
531 - Real Estate	1,775	-15.0	4,797	-3.0	1,723	-15.8	4,754	-2.7
532 - Rental and Leasing Services	(D)	(D)	1,348	-1.8	(D)	(D)	1,305	-2.3
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	928	(Z)	129	-1.5	867	(D)	125	-0.8
53X - Real Estate and Rental and Leasing (3)	4	-80.6	53	20.5	4	-80.6	53	20.5
541 - Professional, Scientific, and Technical Services	53,384	3.4	20,365	0.2	16,472	-4.2	19,820	0.2
54X - Professional, Scientific, and Technical Services (3)	1	-39.9	22	46.7	1	-39.9	22	46.7
551 - Management of Companies and Enterprises	3,262	18.0	843	5.9	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	7,392	-23.4	5,018	-2.5	3,718	-31.0	4,797	-3.0
562 - Waste Management and Remediation Services	561	-25.9	461	-1.9	413	-23.4	431	-3.2
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
611 - Educational Services	322	-9.2	1,141	-2.1	202	3.2	955	-2.6
61X - Educational Services (3)	(-)	-97.3	3	-62.5	(-)	-97.3	3	-62.5
621 - Ambulatory Health Care Services	4,032	11.3	1,777	-2.1	431	-27.2	1,698	-2.6
622 - Hospitals	503	-6.8	137	-2.8	4	-4.4	18	-28.0
623 - Nursing and Residential Care Facilities	105	-6.4	237	-11.2	59	-21.4	188	-9.2
624 - Social Assistance	1,060	-12.1	966	-2.8	916	-15.0	921	-1.9
62X - Health Care and Social Assistance (3)	85	-4.9	143	2.1	85	-4.9	143	2.1
711 - Performing Arts, Spectator Sports, and Related Industries	812	-20.4	1,354	2.8	(D)	(D)	1,296	2.3
712 - Museums, Historical Sites, and Similar Institutions	1,462	-7.0	338	-7.9	1,137	-6.9	314	-9.5
713 - Amusement, Gambling, and Recreation Industries	1,226	240.9	758	-0.5	(D)	(D)	722	-0.3
71X - Arts, Entertainment, and Recreation (3)	26	(D)	132	9.1	26	-50.0	132	9.1
721 - Accommodation	293	-31.9	347	-1.4	113	-4.2	294	-3.0
722 - Food Services and Drinking Places	5,553	2.0	2,641	-2.3	956	0.4	2,550	-2.1
72X - Accommodation and Food Services (3)	(D)	(D)	18	-30.8	(D)	(D)	18	-30.8
811 - Repair and Maintenance	3,754	3.8	4,597	-3.9	2,079	14.8	4,555	-3.8
812 - Personal and Laundry Services	977	10.3	1,641	-6.0	732	13.1	1,618	-5.9
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,215	-30.2	2,704	1.6	924	-35.0	2,654	1.7
814 - Private Households	99	21.0	1,220	-2.0	99	21.0	1,220	-2.0
81X - Other Services (except Public Administration) (3)	2	90.2	22	120.0	2	90.2	22	120.0
921 - Executive, Legislative, and Other General Government Support	44	40.8	103	-4.6	4	-64.8	54	-3.6
922 - Justice, Public Order, and Safety Activities	1	-15.1	13	-35.0	(D)	(D)	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	4	33.3	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	2	-73.5	12	9.1	2	(D)	9	12.5
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)	(D)	(D)	(-)	-100.0
926 - Administration of Economic Programs	24	37.9	15	15.4	(D)	(D)	10	25.0
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	22	87.1	17	21.4	1	(D)	8	14.3
92X - Public Administration (3)	2	55.1	10	-9.1	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	5,918	-18.8	7,382	-5.4	5,427	-22.6	7,322	-5.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7b
2018 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,481,430	293,391	474,267	285,921
111 - Crop Production	2,789	2,267	2,729	2,238
112 - Animal Production and Aquaculture	888	449	887	444
113 - Forestry and Logging	197	201	197	201
114 - Fishing, Hunting and Trapping	480	98	480	98
115 - Support Activities for Agriculture and Forestry	1,250	609	(D)	604
11X - Agriculture, Forestry, Fishing, and Hunting (3)	73	78	73	78
211 - Oil and Gas Extraction	13,514	132	(D)	107
212 - Mining (except Oil and Gas)	17,956	263	2,172	220
213 - Support Activities for Mining	4,870	494	1,151	452
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	2	7	2	7
221 - Utilities	2,901	221	710	165
236 - Construction of Buildings	618	1,943	566	1,908
237 - Heavy and Civil Engineering Construction	536	685	330	631
238 - Specialty Trade Contractors	1,808	4,550	1,012	4,450
23X - Construction (3)	45	389	(D)	(D)
311 - Food Manufacturing	57,447	3,137	8,718	2,776
312 - Beverage and Tobacco Product Manufacturing	4,156	1,259	888	1,218
313 - Textile Mills	4,263	774	1,489	745
314 - Textile Product Mills	832	829	542	809
315 - Apparel Manufacturing	990	1,169	652	1,158
316 - Leather and Allied Product Manufacturing	583	349	493	345
31X - Manufacturing (3)	1,220	1,102	1,220	1,102
321 - Wood Product Manufacturing	5,064	1,618	2,324	1,540
322 - Paper Manufacturing	23,037	1,138	1,972	1,046
323 - Printing and Related Support Activities	1,940	2,074	987	2,018
324 - Petroleum and Coal Products Manufacturing	94,765	309	13,623	284
325 - Chemical Manufacturing	123,527	5,253	28,671	5,023
326 - Plastics and Rubber Products Manufacturing	23,960	4,712	6,133	4,458
327 - Nonmetallic Mineral Product Manufacturing	9,508	1,478	1,364	1,386
32X - Manufacturing (3)	26	18	26	18
331 - Primary Metal Manufacturing	34,039	1,676	14,350	1,556
332 - Fabricated Metal Product Manufacturing	22,599	12,024	10,897	11,787
333 - Machinery Manufacturing	89,995	10,960	15,167	10,691
334 - Computer and Electronic Product Manufacturing	87,457	7,295	21,180	7,120
335 - Electrical Equipment, Appliance, and Component Manufacturing	16,041	2,756	4,318	2,670
336 - Transportation Equipment Manufacturing	266,303	4,478	11,994	4,128
337 - Furniture and Related Product Manufacturing	2,743	1,484	614	1,409
339 - Miscellaneous Manufacturing	33,440	6,044	9,429	5,914
33X - Manufacturing (3)	205	151	205	151
423 - Merchant Wholesalers, Durable Goods	177,334	59,414	100,643	58,811
424 - Merchant Wholesalers, Nondurable Goods	134,104	24,641	84,763	24,314
425 - Wholesale Electronic Markets and Agents and Brokers	10,193	8,061	9,431	8,049
42X - Wholesale Trade (3)	1,165	2,772	1,165	2,772
441 - Motor Vehicle and Parts Dealers	4,731	7,720	(D)	7,622
442 - Furniture and Home Furnishings Stores	666	1,304	178	1,265
443 - Electronics and Appliance Stores	5,160	1,220	(D)	1,203
444 - Building Material and Garden Equipment and Supplies Dealers	893	1,910	465	1,873
445 - Food and Beverage Stores	1,047	1,087	619	1,047
446 - Health and Personal Care Stores	1,996	1,351	629	1,330
447 - Gasoline Stations	170	384	122	366
448 - Clothing and Clothing Accessories Stores	6,689	2,725	1,375	2,612
44X - Retail Trade (3)	412	866	412	866
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	523	1,328	203	1,302
452 - General Merchandise Stores	1,580	330	(D)	310
453 - Miscellaneous Store Retailers	8,587	3,605	(D)	3,546
454 - Nonstore Retailers	4,104	9,014	3,173	8,948
45X - Retail Trade (3)	1	6	1	6
481 - Air Transportation	7,588	468	4,496	435
482 - Rail Transportation	(D)	15	(D)	(D)
483 - Water Transportation	612	560	242	546
484 - Truck Transportation	6,304	2,738	5,865	2,660
485 - Transit and Ground Passenger Transportation	131	345	112	325
486 - Pipeline Transportation	1,399	26	70	17
487 - Scenic and Sightseeing Transportation	24	66	(D)	63
488 - Support Activities for Transportation	19,033	4,949	16,145	4,855
48X - Transportation and Warehousing (3)	351	696	351	696
491 - Postal Service	4	15	(D)	(D)
492 - Couriers and Messengers	1,235	283	(D)	273
493 - Warehousing and Storage	2,724	1,284	2,561	1,243

Table 7b
2018 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.
 (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

		Number of	Known Value for Small and Medium	Number of Small and Medium
49X - Transportation and Warehousing (3)	(D)	(D)	(D)	(D)
511 - Publishing Industries (except Internet)	6,116	1,441	1,348	1,302
512 - Motion Picture and Sound Recording Industries	1,565	583	139	567
515 - Broadcasting (except Internet)	264	84	9	56
517 - Telecommunications	2,173	755	1,638	708
518 - Data Processing, Hosting, and Related Services	2,323	459	614	405
519 - Other Information Services	1,761	256	(D)	222
51X - Information (3)	5	63	5	63
522 - Credit Intermediation and Related Activities	3,465	806	2,178	701
523 - Securities, Commodity Contracts, and Other Financial Investments	9,455	1,294	7,801	1,221
524 - Insurance Carriers and Related Activities	4,992	975	(D)	810
525 - Funds, Trusts, and Other Financial Vehicles	191	611	(D)	607
52X - Finance and Insurance (3)	806	543	806	543
531 - Real Estate	2,088	4,944	2,047	4,884
532 - Rental and Leasing Services	1,799	1,373	1,222	1,335
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	83	131	(D)	126
53X - Real Estate and Rental and Leasing (3)	21	44	21	44
541 - Professional, Scientific, and Technical Services	51,652	20,329	17,193	19,782
54X - Professional, Scientific, and Technical Services (3)	2	15	2	15
551 - Management of Companies and Enterprises	2,765	796	(D)	(D)
561 - Administrative and Support Services	9,646	5,147	5,385	4,947
562 - Waste Management and Remediation Services	757	470	539	445
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	3	(-)	3
611 - Educational Services	354	1,165	195	980
61X - Educational Services (3)	1	8	1	8
621 - Ambulatory Health Care Services	3,623	1,815	592	1,744
622 - Hospitals	540	141	5	25
623 - Nursing and Residential Care Facilities	113	267	76	207
624 - Social Assistance	1,206	994	1,078	939
62X - Health Care and Social Assistance (3)	89	140	89	140
711 - Performing Arts, Spectator Sports, and Related Industries	1,020	1,317	(D)	1,267
712 - Museums, Historical Sites, and Similar Institutions	1,572	367	1,221	347
713 - Amusement, Gambling, and Recreation Industries	360	762	(D)	724
71X - Arts, Entertainment, and Recreation (3)	(D)	121	51	121
721 - Accommodation	430	352	118	303
722 - Food Services and Drinking Places	5,444	2,702	952	2,604
72X - Accommodation and Food Services (3)	(D)	26	(D)	26
811 - Repair and Maintenance	3,618	4,785	1,811	4,733
812 - Personal and Laundry Services	886	1,746	647	1,719
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,740	2,662	1,421	2,609
814 - Private Households	82	1,245	82	1,245
81X - Other Services (except Public Administration) (3)	1	10	1	10
921 - Executive, Legislative, and Other General Government Support	31	108	11	56
922 - Justice, Public Order, and Safety Activities	2	20	2	16
923 - Administration of Human Resource Programs	(D)	3	(D)	(D)
924 - Administration of Environmental Quality Programs	8	11	(D)	8
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	4	(D)	(D)
926 - Administration of Economic Programs	18	13	(D)	8
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	12	14	(D)	7
92X - Public Administration (3)	2	11	(D)	(D)
XXX - Unclassified (3)	7,287	7,802	7,013	7,754

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling

errors and other data limitations, see the explanatory notes.

Table 7c
2019 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2018-2019	Number of Identified Importers	% Difference from 2018-2019	Known Value (1)	% Difference from 2018-2019	Number of Identified Importers	% Difference from 2018-2019
511 - Publishing Industries (except Internet)	4,130	-3.9	1,003	5.6	1,125	-21.6	908	4.6
512 - Motion Picture and Sound Recording Industries	2,822	-13.6	373	11.0	90	-9.4	358	11.9
515 - Broadcasting (except Internet)	(D)	(D)	64	-7.2	22	22.3	47	-7.8
517 - Telecommunications	2,761	-24.6	431	-2.3	701	-32.4	400	-2.0
518 - Data Processing, Hosting, and Related Services	(D)	(D)	257	2.4	(D)	(D)	226	0.4
519 - Other Information Services	(D)	(D)	199	-3.9	93	9.4	183	-1.6
51X - Information (3)	21	0.6	43	-17.3	21	0.6	43	-17.3
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(D)	(D)	(-)	(-)
522 - Credit Intermediation and Related Activities	3,504	65.9	299	-9.7	565	-17.2	261	-10.6
523 - Securities, Commodity Contracts, and Other Financial Investments	7,133	10.2	556	-7.6	5,853	6.0	530	-7.8
524 - Insurance Carriers and Related Activities	(D)	(D)	167	9.2	58	-13.1	140	10.2
525 - Funds, Trusts, and Other Financial Vehicles	219	19.2	158	3.3	219	19.2	158	3.3
52X - Finance and Insurance (3)	778	23.7	378	13.5	778	23.7	378	13.5
531 - Real Estate	1,904	7.6	2,379	5.8	(D)	(D)	2,367	6.1
532 - Rental and Leasing Services	1,564	(-)	1,187	5.2	1,006	-11.1	1,149	4.7
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	91	20.1	106	7.1	(D)	(D)	103	(D)
53X - Real Estate and Rental and Leasing (3)	25	68.1	45	-8.2	25	68.1	45	-8.2
541 - Professional, Scientific, and Technical Services	85,091	14.6	13,671	1.9	18,185	-13.8	13,299	1.8
54X - Professional, Scientific, and Technical Services (3)	5	136.1	11	22.2	5	136.1	11	22.2
551 - Management of Companies and Enterprises	4,837	-9.8	403	14.2	(D)	(D)	(D)	(D)
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	11,033	-11.6	2,792	1.2	4,329	-18.0	2,680	1.0
562 - Waste Management and Remediation Services	910	-14.3	230	3.1	842	-17.1	210	2.4
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
611 - Educational Services	419	25.3	915	1.1	286	33.3	756	0.1
61X - Educational Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	5,212	11.6	987	4.3	(D)	(D)	939	2.4
622 - Hospitals	82	3.4	72	-4.0	1	-40.0	8	14.3
623 - Nursing and Residential Care Facilities	61	2.5	33	-8.3	59	1.9	22	-26.7
624 - Social Assistance	320	-4.6	335	3.4	256	(D)	324	4.5
62X - Health Care and Social Assistance (3)	(D)	(D)	71	-4.1	(D)	(D)	71	-4.1
711 - Performing Arts, Spectator Sports, and Related Industries	1,222	33.6	971	8.0	(D)	(D)	935	7.8
712 - Museums, Historical Sites, and Similar Institutions	450	-34.3	281	-4.4	260	-51.8	258	-4.1
713 - Amusement, Gambling, and Recreation Industries	342	22.5	1,098	-2.4	217	24.8	1,062	-2.8
71X - Arts, Entertainment, and Recreation (3)	15	-35.2	140	-0.7	15	-35.2	140	-0.7
721 - Accommodation	162	-54.3	542	2.8	72	-4.6	466	0.6
722 - Food Services and Drinking Places	2,576	-2.6	4,337	5.3	(D)	(D)	4,250	5.5
72X - Accommodation and Food Services (3)	74	250.8	23	-8.0	74	250.8	23	-8.0
811 - Repair and Maintenance	7,981	18.0	2,076	0.5	5,950	23.5	2,043	0.8
812 - Personal and Laundry Services	1,370	-8.1	1,932	2.8	724	-3.2	1,911	3.0
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,003	35.2	1,649	-3.7	457	-4.1	1,614	-3.5
814 - Private Households	40	-20.5	79	3.9	40	-20.5	79	3.9
81X - Other Services (except Public Administration) (3)	11	(D)	14	366.7	11	(D)	14	366.7
921 - Executive, Legislative, and Other General Government Support	(D)	(D)	52	-16.1	4	(D)	29	-14.7
922 - Justice, Public Order, and Safety Activities	1	5.3	11	10.0	(D)	(D)	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	1	(D)	7	-12.5	(-)	(D)	4	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	(Z)	3	-25.0	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	39	11.1	22	15.8	(D)	(D)	16	33.3
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	2	336.2	9	80.0	(D)	(D)	(D)	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	11,783	57	3,522	3	10,556	44	3,469	3

(1) Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7d
2018 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
All Industries	2,174,089	224,377	691,010	218,448
111 - Crop Production	1,406	1,280	1,343	1,263
112 - Animal Production and Aquaculture	99	191	(D)	(D)
113 - Forestry and Logging	(D)	67	(D)	67
114 - Fishing, Hunting and Trapping	13	66	13	66
115 - Support Activities for Agriculture and Forestry	549	242	542	238
11X - Agriculture, Forestry, Fishing, and Hunting (3)	37	36	37	36
211 - Oil and Gas Extraction	1,857	65	(D)	51
212 - Mining (except Oil and Gas)	4,883	157	140	125
213 - Support Activities for Mining	2,380	359	650	323
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	3	11	3	11
221 - Utilities	1,158	193	287	137
236 - Construction of Buildings	531	1,919	489	1,882
237 - Heavy and Civil Engineering Construction	917	528	499	475
238 - Specialty Trade Contractors	4,482	3,776	2,457	3,686
23X - Construction (3)	70	158	70	158
311 - Food Manufacturing	24,530	2,538	7,723	2,272
312 - Beverage and Tobacco Product Manufacturing	3,545	840	745	802
313 - Textile Mills	2,548	528	1,277	500
314 - Textile Product Mills	2,079	640	1,661	622
315 - Apparel Manufacturing	3,267	1,259	2,497	1,247
316 - Leather and Allied Product Manufacturing	827	362	603	358
31X - Manufacturing (3)	3,422	1,192	3,422	1,192
321 - Wood Product Manufacturing	4,306	859	1,933	801
322 - Paper Manufacturing	13,403	564	1,745	483
323 - Printing and Related Support Activities	2,027	1,127	904	1,079
324 - Petroleum and Coal Products Manufacturing	138,487	151	10,468	133
325 - Chemical Manufacturing	102,852	3,138	11,495	2,919
326 - Plastics and Rubber Products Manufacturing	31,512	2,743	6,748	2,503
327 - Nonmetallic Mineral Product Manufacturing	9,192	1,215	2,035	1,115
32X - Manufacturing (3)	19	22	19	22
331 - Primary Metal Manufacturing	26,149	821	11,431	703
332 - Fabricated Metal Product Manufacturing	23,356	4,707	7,628	4,490
333 - Machinery Manufacturing	64,713	5,025	12,005	4,761
334 - Computer and Electronic Product Manufacturing	68,126	3,643	16,366	3,472
335 - Electrical Equipment, Appliance, and Component Manufacturing	28,144	1,700	6,081	1,618
336 - Transportation Equipment Manufacturing	345,614	2,410	13,667	2,075
337 - Furniture and Related Product Manufacturing	9,387	1,179	2,155	1,110
339 - Miscellaneous Manufacturing	27,563	3,803	8,189	3,677
33X - Manufacturing (3)	279	117	279	117
423 - Merchant Wholesalers, Durable Goods	480,089	48,163	236,705	47,651
424 - Merchant Wholesalers, Nondurable Goods	243,597	31,637	141,483	31,318
425 - Wholesale Electronic Markets and Agents and Brokers	14,501	7,291	14,413	7,285
42X - Wholesale Trade (3)	1,820	2,542	1,820	2,542
441 - Motor Vehicle and Parts Dealers	5,442	1,953	2,310	1,923
442 - Furniture and Home Furnishings Stores	8,756	2,832	2,122	2,778
443 - Electronics and Appliance Stores	(D)	727	482	716
444 - Building Material and Garden Equipment and Supplies Dealers	14,123	2,304	2,702	2,270
445 - Food and Beverage Stores	3,022	1,477	997	1,423
446 - Health and Personal Care Stores	6,279	1,497	1,066	1,478
447 - Gasoline Stations	2,740	118	471	104
448 - Clothing and Clothing Accessories Stores	49,690	4,288	7,974	4,145
44X - Retail Trade (3)	1,563	1,159	1,563	1,159
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	5,836	1,702	768	1,671
452 - General Merchandise Stores	41,200	500	(D)	461
453 - Miscellaneous Store Retailers	7,927	3,580	3,709	3,549
454 - Nonstore Retailers	26,947	15,397	12,264	15,335
45X - Retail Trade (3)	(D)	(D)	(D)	(D)
481 - Air Transportation	8,975	265	989	233
482 - Rail Transportation	(D)	10	(D)	(D)
483 - Water Transportation	3,348	128	(D)	117
484 - Truck Transportation	2,976	924	1,432	890
485 - Transit and Ground Passenger Transportation	168	118	56	98
486 - Pipeline Transportation	(D)	17	27	10
487 - Scenic and Sightseeing Transportation	24	69	(D)	66
488 - Support Activities for Transportation	33,449	2,038	31,555	1,966
48X - Transportation and Warehousing (3)	364	267	364	267
491 - Postal Service	(D)	5	(D)	5
492 - Couriers and Messengers	34,724	97	40	90
493 - Warehousing and Storage	3,472	732	3,235	711

Table 7d
2018 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

		Number of	Known Value for Small and Medium	Number of Small and Medium
511 - Publishing Industries (except Internet)	4,296	950	1,434	868
512 - Motion Picture and Sound Recording Industries	3,267	336	99	320
515 - Broadcasting (except Internet)	798	69	18	51
517 - Telecommunications	3,662	441	1,037	408
518 - Data Processing, Hosting, and Related Services	1,321	251	(D)	225
519 - Other Information Services	(D)	207	85	186
51X - Information (3)	21	52	21	52
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	2,112	331	682	292
523 - Securities, Commodity Contracts, and Other Financial Investments	6,471	602	5,523	575
524 - Insurance Carriers and Related Activities	(D)	153	67	127
525 - Funds, Trusts, and Other Financial Vehicles	184	153	184	153
52X - Finance and Insurance (3)	629	333	629	333
531 - Real Estate	1,770	2,248	1,667	2,230
532 - Rental and Leasing Services	1,563	1,128	1,132	1,097
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	76	99	(D)	(D)
53X - Real Estate and Rental and Leasing (3)	15	49	15	49
541 - Professional, Scientific, and Technical Services	74,265	13,411	21,085	13,066
54X - Professional, Scientific, and Technical Services (3)	2	9	2	9
551 - Management of Companies and Enterprises	5,363	353	(D)	(D)
561 - Administrative and Support Services	12,474	2,760	5,280	2,653
562 - Waste Management and Remediation Services	1,062	223	1,015	205
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	334	905	215	755
621 - Ambulatory Health Care Services	4,669	946	(D)	917
622 - Hospitals	79	75	2	7
623 - Nursing and Residential Care Facilities	59	36	58	30
624 - Social Assistance	335	324	(D)	310
62X - Health Care and Social Assistance (3)	(D)	74	(D)	74
711 - Performing Arts, Spectator Sports, and Related Industries	915	899	875	867
712 - Museums, Historical Sites, and Similar Institutions	685	294	538	269
713 - Amusement, Gambling, and Recreation Industries	279	1,125	174	1,093
71X - Arts, Entertainment, and Recreation (3)	22	141	22	141
721 - Accommodation	354	527	75	463
722 - Food Services and Drinking Places	2,644	4,120	829	4,030
72X - Accommodation and Food Services (3)	21	25	21	25
811 - Repair and Maintenance	6,765	2,065	4,818	2,026
812 - Personal and Laundry Services	1,491	1,879	748	1,856
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	742	1,712	477	1,673
814 - Private Households	50	76	50	76
81X - Other Services (except Public Administration) (3)	(D)	3	(D)	3
921 - Executive, Legislative, and Other General Government Support	51	62	(D)	34
922 - Justice, Public Order, and Safety Activities	1	10	(D)	7
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(D)	8	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	4	(D)	(D)
926 - Administration of Economic Programs	35	19	34	12
928 - National Security and International Affairs	(-)	5	(-)	5
XXX - Unclassified (3)	7,518	3,410	7,309	3,366

(1) Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

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For information on partially defined NAICS codes, see the explanatory notes.

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