

A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2017-2018

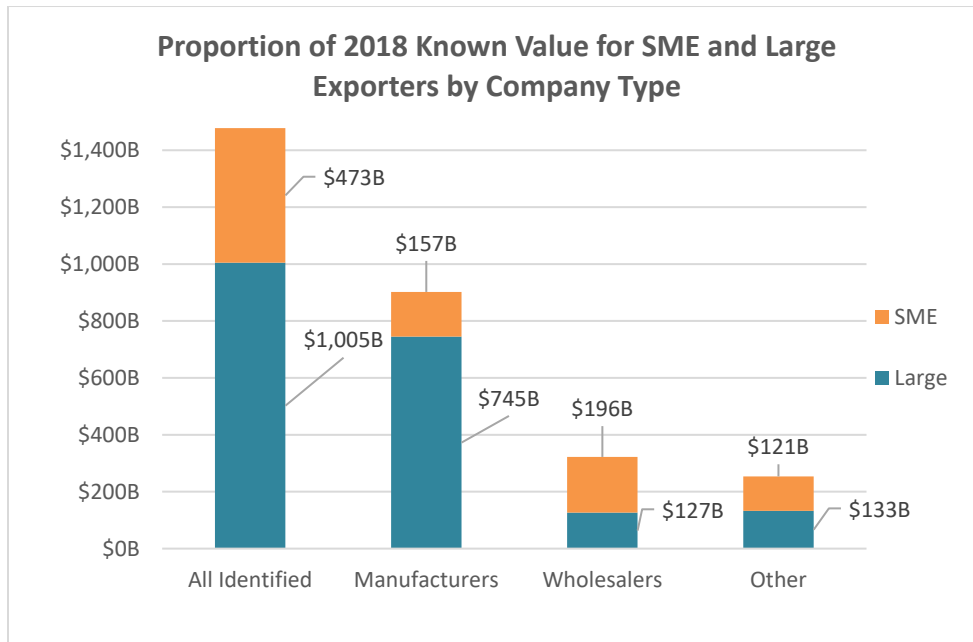
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The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2017 - 2018*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies that were successfully linked from the 2018 Census Business Register to import or export transaction records. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go to <https://www.census.gov/foreign-trade/Press-Release/edb/2018/>.

Exports

The 2018 identified U.S. exporting companies (“exporters”) accounted for a known export value of \$1,478 billion, or 88.7 percent of the total value of exported goods in 2018 (\$1,666 billion). This is an increase of 6.9 percent from the 2017 known export value of \$1,383 billion.

Large exporters accounted for over two-thirds (\$1,005 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$473 billion. Large exporters accounted for 82.6 percent of exports by *manufacturers*, 39.3 percent by *wholesalers*, and 52.4 percent by *other* exporters.



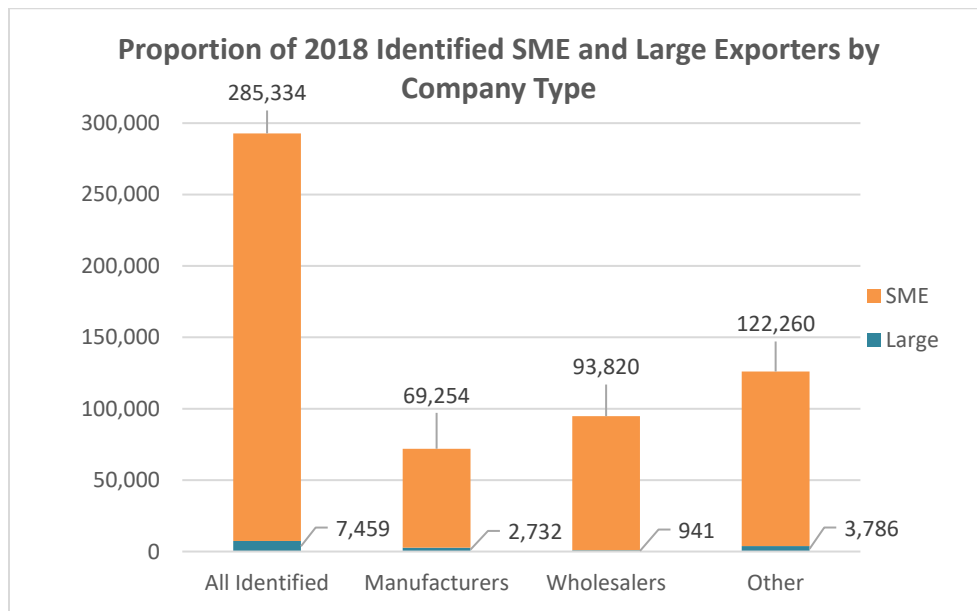
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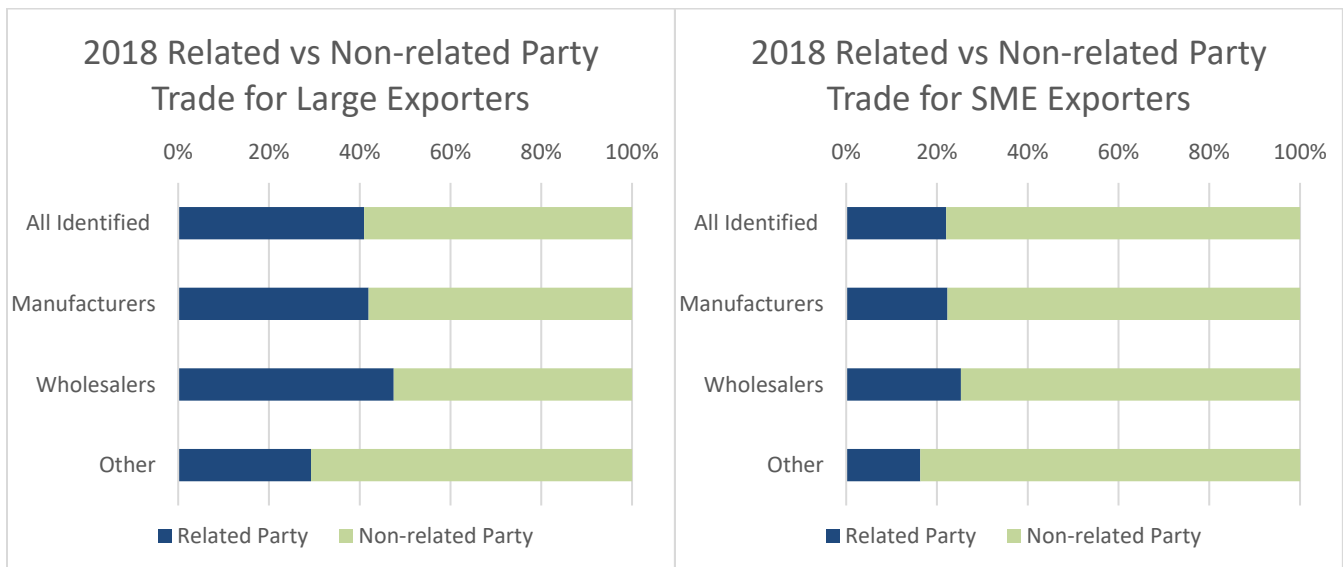
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Of the 292,793 identified exporters in 2018, 24.6 percent were *manufacturers*, 32.4 percent were *wholesalers*, and 43.0 percent were classified as *other*. Additionally, 94,617 of these identified exporters did not report exports in 2017.



Large exporters reported that 41.0 percent of their exports were related party trade, while SME exporters reported only 22.0 percent were related party trade. The known value of related party trade by multiple location exporters was more than 18 percentage points higher than that of single location exporters.

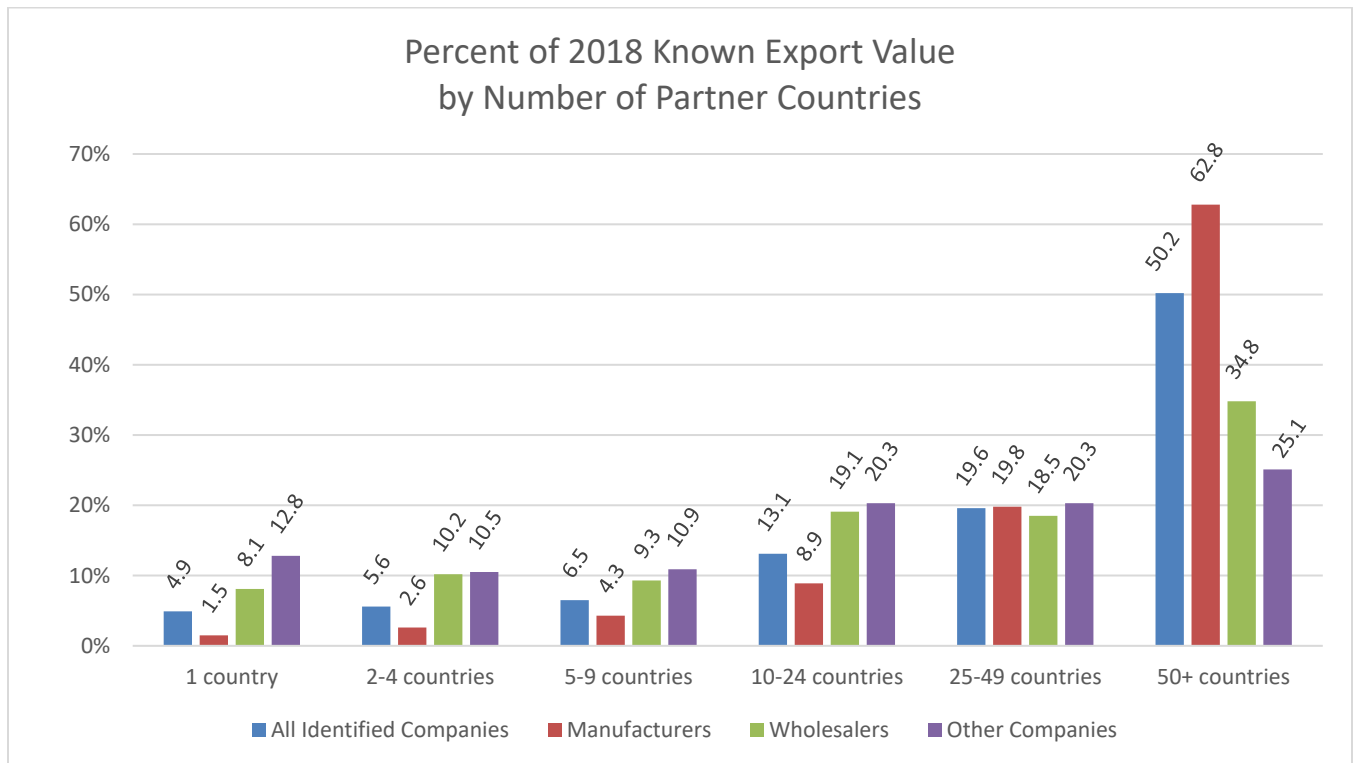


The known export value of single location exporters decreased by 0.5 percent, and increased by 9.2 percent for multiple location exporters.

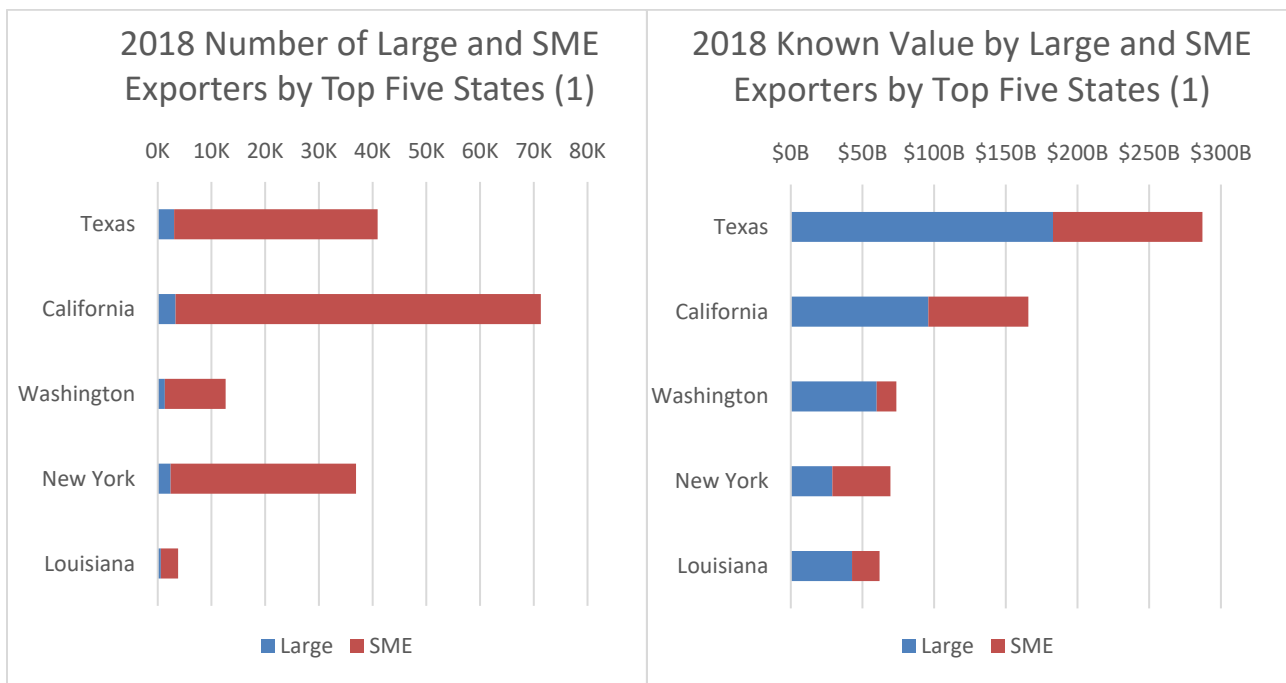
Out of all of the North American Industry Classification System (NAICS) subsectors, 336 (Transportation Equipment Manufacturing) had the highest known export value at \$266 billion in 2018. Over 39 percent of the known export value of SME exporters is attributable to NAICS subsectors 423 (\$100 billion) and 424 (\$85 billion).

Both the top four *manufacturers* and the top four *other* exporters reported increases in their combined known export values of at least 17.0 percent.

In 2018, 58.9 percent of exporters reported exporting to only one country, and accounted for 4.9 percent of the known export value. Only 2 percent of exporters reported exporting to 25 or more countries, but accounted for 69.8 percent of the known export value.



Nearly one-quarter (24.4 percent) of identified exporters reported exports from California (11.2 percent of the known export value), while 14.0 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 19.4 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 40.3 percent of SME exporters reporting exports from these two states.

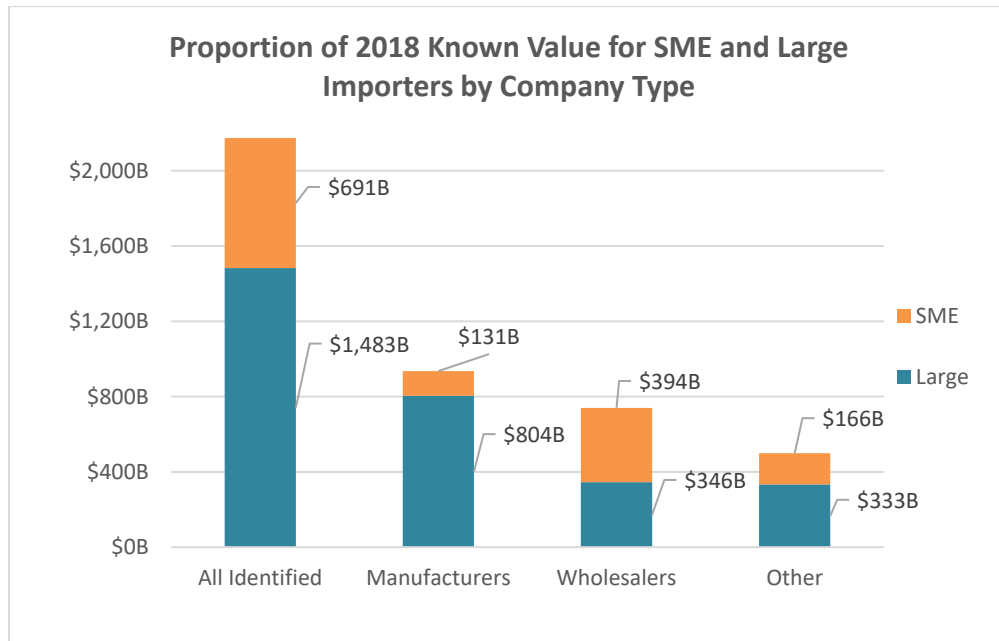


(1) Top five states determined by known export value.

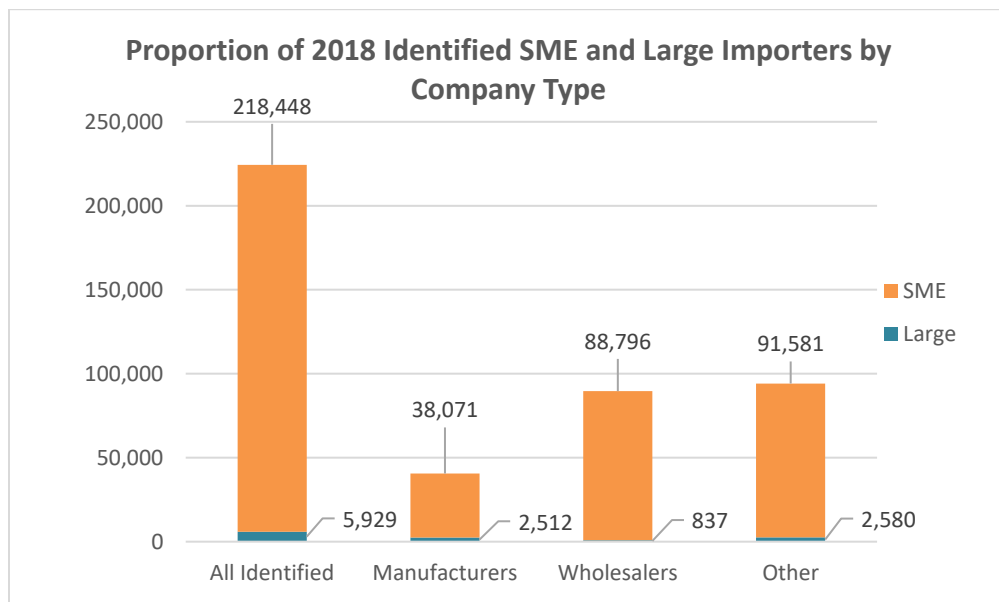
Imports

Identified U.S. importing companies (“importers”) accounted for a known import value of \$2,174 billion, or 85.6 percent of the total value of imported goods in 2018 (\$2,541 billion). This is an increase of 7.0 percent from the 2017 known import value of \$2,032 billion.

As with large exporters, large importers accounted for just over two-thirds of the known import value (\$1,483 billion), while SME importers accounted for the remaining \$691 billion. Large importers accounted for 86.0 percent of imports by *manufacturers*, 46.7 percent by *wholesalers*, and 66.8 percent by *other* importers.

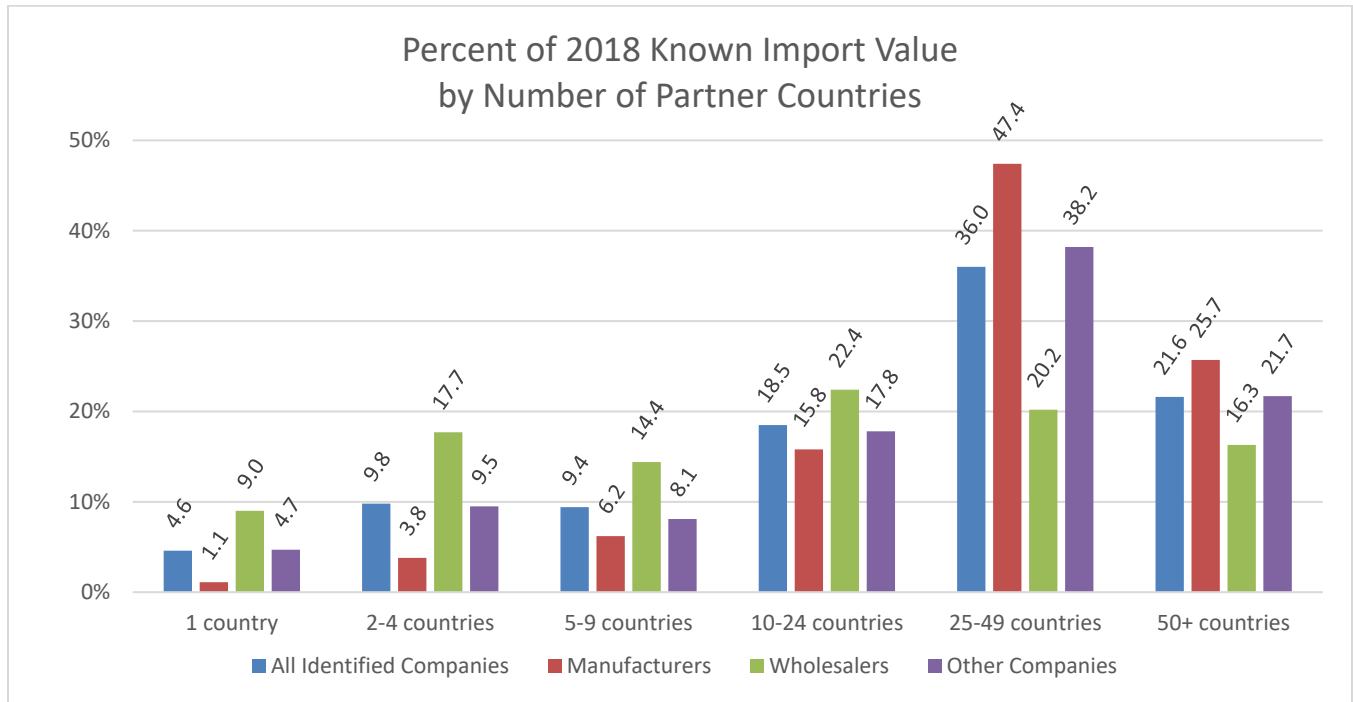


Of the 224,377 identified importers in 2018, 18.1 percent were *manufacturers*, 39.9 percent were *wholesalers*, and 42.0 percent were classified as *other*. The number of identified importers increased by 2.6 percent from 2017.

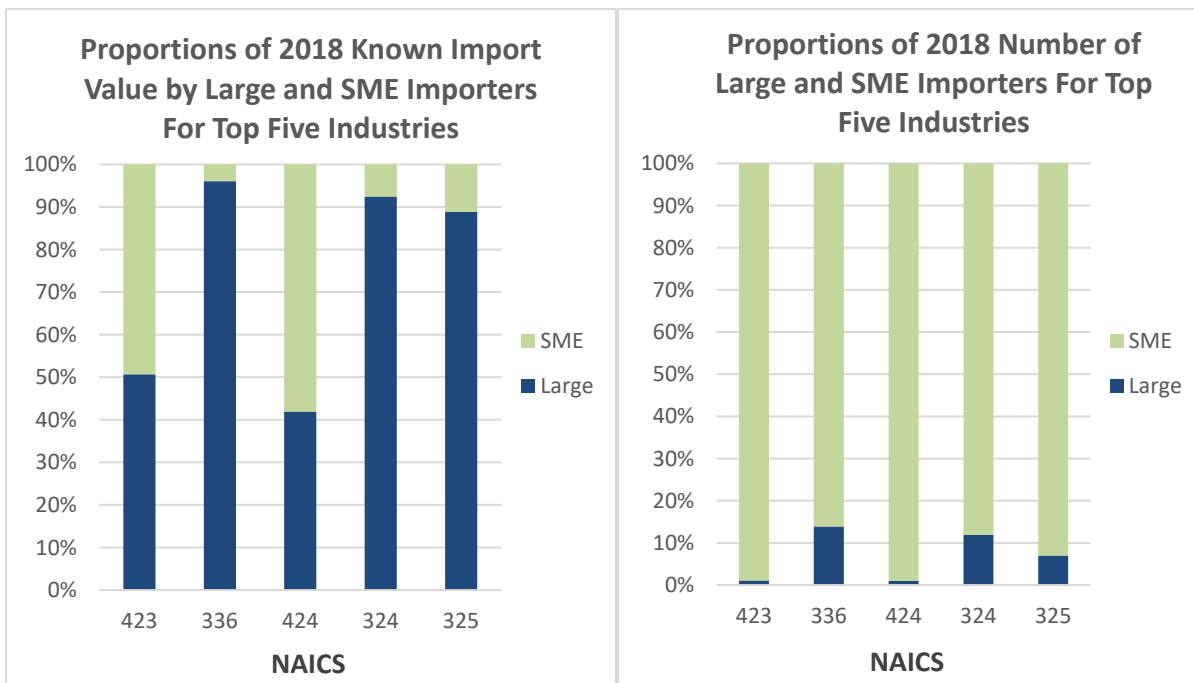


The known import value reported by the top four *other* importers (\$122 billion) increased 25.2 percent from 2017 to 2018.

Of the known import value, 57.6 percent is attributable to importers reporting imports from 25 or more countries, with the majority of that amount falling into the 25-49 countries category. Unlike *manufacturers* and *other* importers, the majority of the known import value of importing *wholesalers* is attributable to those reporting imports from fewer than 25 countries.



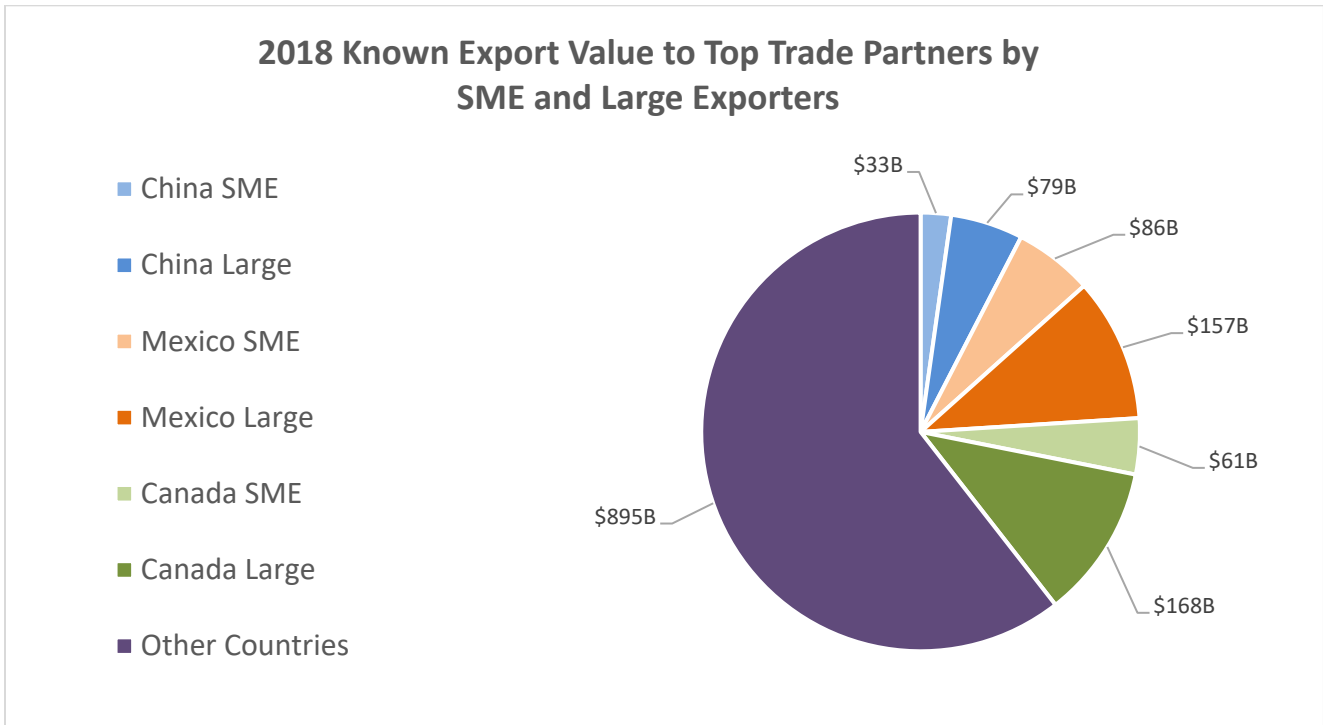
Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 99.0 percent of the importers within NAICS 423 (Merchant Wholesalers, Durable Goods) and 424 (Merchant Wholesalers, Nondurable Goods). Large importers accounted for over 96 percent of the known import value of the NAICS subsector 336 (Transportation Equipment Manufacturing).



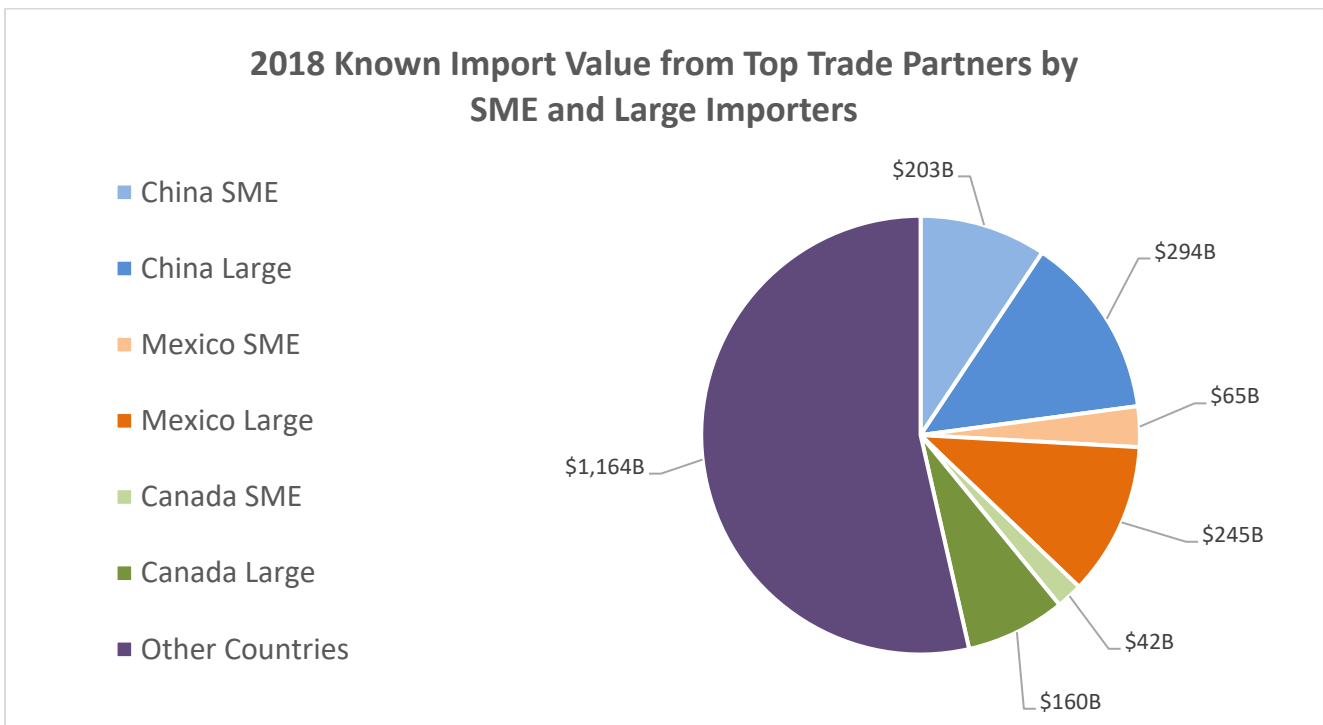
(1) NAICS definitions: 423 – “Merchant Wholesalers, Durable Goods”, 336 – “Transportation Equipment Manufacturing”, 424 – “Merchant Wholesalers, Nondurable Goods”, 324 – “Petroleum and Coal Products Manufacturing”, 325 – “Chemical Manufacturing”

Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted 46.5 percent of the known import value and 39.5 percent of the known export value.

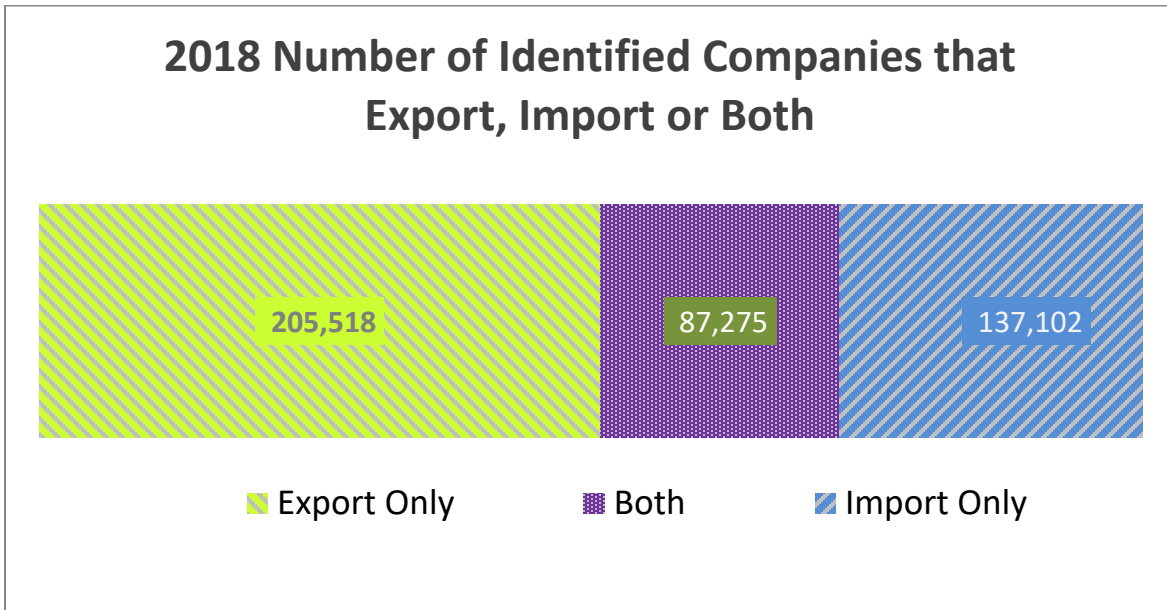


SME importers accounted for 40.9 percent of the imports from China, nearly twice as much as what they accounted for either Mexico (21.0 percent) or Canada (20.8 percent).



Companies that both Imported and Exported

Out of the 292,793 exporters and 224,377 importers, 87,275 companies reported both imports and exports in 2018.



Of the companies reporting exports to Canada (94,494) or Mexico (57,576) in 2018, 8.4 percent reported imports from Canada and 12.0 percent reported imports from Mexico, respectively.

Of the known import value (\$2,032 billion) and known export value (\$1,296 billion) reported by companies that both import and export, the bilateral trade with Mexico represents nearly 15 percent of each.

SME companies accounted for 24 percent of exports and 27 percent of imports at the national level, by companies that both import and export. For companies that export and import from Canada, SME companies accounted for 9 percent of exports and 5 percent of imports.

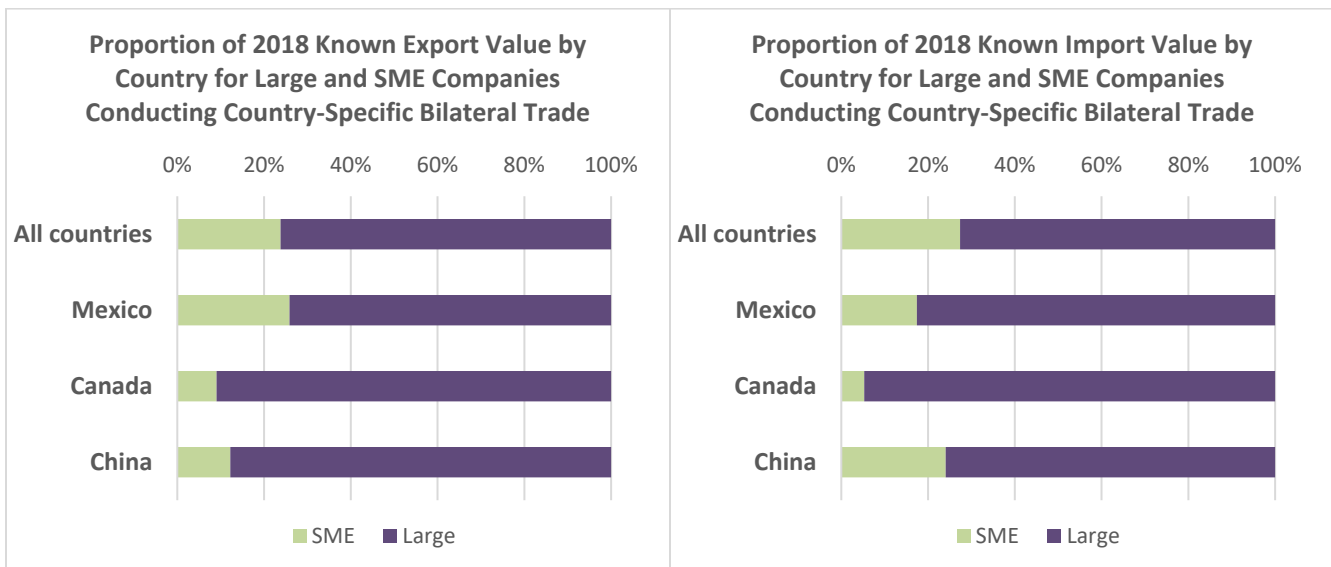


Table 1 – Summary of 2017-2018 Matching Results

Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies (Value in millions of dollars. Details may not sum to total due to rounding.)					
	2018 Value	% of 2018 Value	2017 Value	% of 2017 Value	
TOTAL EXPORTS	1,665,992	100.0	1,546,273	100.0	
Low-value estimates	35,878	2.2	32,921	2.1	
US & foreign governments	61	<0.1	110	<0.1	
Identified exporters* (known value)	1,477,975	88.7	1,383,304	89.5	
Exported merchandise in both 2017 and 2018	1,445,914	86.8	1,340,713	86.7	
Exported merchandise in only 2017 or only 2018	32,061	1.9	42,591	2.8	
Unidentified exports	152,078	9.1	129,938	8.4	
Total Imports	2,540,806	100.0	2,339,884	100.0	
Low-value estimates	18,253	0.7	17,457	0.7	
Articles exported and returned, not advanced or improved in condition	75,232	3.0	66,128	2.8	
Identified importers* (known value)	2,174,089	85.6	2,032,453	86.9	
Imported merchandise in both 2017 and 2018	2,118,830	83.4	1,980,928	84.7	
Imported merchandise in only 2017 or only 2018	55,259	2.2	51,525	2.2	
Unidentified imports /1	273,232	10.8	223,845	9.6	
*Number of Identified Companies					
	2018	2017	Both Years	2018 Only	2017 Only
Exporters	292,793	290,625	198,176	94,617	92,449
Importers	224,377	218,585	157,884	66,493	60,701
* Note: Percentages may not add up to 100.0 percent due to rounding					
/1 Includes Canadian electricity and natural gas imports					

Table 1a
2018 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,477,975	100.0	100.0	100.0	292,793	100.0	100.0	100.0
no. employees unknown (3)	144,629	9.8	9.8	9.8	119,579	40.8	40.8	40.8
1 to 19 employees	83,778	5.7	15.5	15.5	104,108	35.6	76.4	76.4
20 to 49 employees	48,407	3.3	18.7	18.7	29,702	10.1	86.5	86.5
50 to 99 employees	44,733	3.0	21.8	21.8	14,958	5.1	91.7	91.7
100 to 249 employees	96,476	6.5	28.3	28.3	12,033	4.1	95.8	95.8
250 to 499 employees	55,295	3.7	32.0	32.0	4,954	1.7	97.5	97.5
500 or more employees	1,004,657	68.0	100.0	100.0	7,459	2.5	100.0	100.0
Manufacturers	902,119	61.0	61.0	100.0	71,986	24.6	24.6	100.0
no. employees unknown (3)	47,934	3.2	3.2	5.3	18,051	6.2	6.2	25.1
1 to 19 employees	8,484	0.6	3.8	6.3	22,589	7.7	13.9	56.5
20 to 49 employees	10,838	0.7	4.6	7.5	12,875	4.4	18.3	74.3
50 to 99 employees	15,883	1.1	5.6	9.2	7,410	2.5	20.8	84.6
100 to 249 employees	40,393	2.7	8.4	13.7	5,990	2.0	22.9	93.0
250 to 499 employees	33,391	2.3	10.6	17.4	2,339	0.8	23.7	96.2
500 or more employees	745,196	50.4	61.0	100.0	2,732	0.9	24.6	100.0
Wholesalers	322,203	21.8	21.8	100.0	94,761	32.4	32.4	100.0
no. employees unknown (3)	45,974	3.1	3.1	14.3	32,846	11.2	11.2	34.7
1 to 19 employees	51,792	3.5	6.6	30.3	44,403	15.2	26.4	81.5
20 to 49 employees	26,785	1.8	8.4	38.7	9,240	3.2	29.5	91.3
50 to 99 employees	17,796	1.2	9.6	44.2	3,772	1.3	30.8	95.3
100 to 249 employees	40,575	2.7	12.4	56.8	2,656	0.9	31.7	98.1
250 to 499 employees	12,751	0.9	13.2	60.7	903	0.3	32.0	99.0
500 or more employees	126,532	8.6	21.8	100.0	941	0.3	32.4	100.0
Other companies (4)	253,653	17.2	17.2	100.0	126,046	43.0	43.0	100.0
no. employees unknown (3)	50,721	3.4	3.4	20.0	68,682	23.5	23.5	54.5
1 to 19 employees	23,502	1.6	5.0	29.3	37,116	12.7	36.1	83.9
20 to 49 employees	10,785	0.7	5.8	33.5	7,587	2.6	38.7	90.0
50 to 99 employees	11,054	0.7	6.5	37.9	3,776	1.3	40.0	93.0
100 to 249 employees	15,509	1.0	7.5	44.0	3,387	1.2	41.2	95.6
250 to 499 employees	9,153	0.6	8.2	47.6	1,712	0.6	41.8	97.0
500 or more employees	132,929	9.0	17.2	100.0	3,786	1.3	43.0	100.0
Multiple location companies	1,143,956	77.4	77.4	100.0	29,162	10.0	10.0	100.0
no. employees unknown (3)	1,210	0.1	0.1	0.1	433	0.1	0.1	1.5
1 to 19 employees	4,127	0.3	0.4	0.5	2,893	1.0	1.1	11.4
20 to 49 employees	12,873	0.9	1.2	1.6	4,619	1.6	2.7	27.2
50 to 99 employees	15,106	1.0	2.3	2.9	4,711	1.6	4.3	43.4
100 to 249 employees	71,844	4.9	7.1	9.2	6,284	2.1	6.5	64.9
250 to 499 employees	43,564	2.9	10.1	13.0	3,588	1.2	7.7	77.3
500 or more employees	995,233	67.3	77.4	100.0	6,634	2.3	10.0	100.0
Manufacturers	799,275	54.1	54.1	100.0	10,451	3.6	3.6	100.0
no. employees unknown (3)	360	0.0	0.0	0.0	103	0.0	0.0	1.0
1 to 19 employees	145	0.0	0.0	0.1	372	0.1	0.2	4.5
20 to 49 employees	1,427	0.1	0.1	0.2	1,201	0.4	0.6	16.0
50 to 99 employees	5,854	0.4	0.5	1.0	1,772	0.6	1.2	33.0
100 to 249 employees	25,768	1.7	2.3	4.2	2,819	1.0	2.1	60.0
250 to 499 employees	26,718	1.8	4.1	7.5	1,669	0.6	2.7	75.9
500 or more employees	739,002	50.0	54.1	100.0	2,515	0.9	3.6	100.0
Wholesalers	186,460	12.6	12.6	100.0	8,683	3.0	3.0	100.0
no. employees unknown (3)	350	0.0	0.0	0.2	171	0.1	0.1	2.0
1 to 19 employees	3,043	0.2	0.2	1.8	1,488	0.5	0.6	19.1
20 to 49 employees	7,984	0.5	0.8	6.1	2,022	0.7	1.3	42.4
50 to 99 employees	5,518	0.4	1.1	9.1	1,639	0.6	1.8	61.3
100 to 249 employees	34,273	2.3	3.5	27.4	1,727	0.6	2.4	81.2
250 to 499 employees	9,981	0.7	4.1	32.8	750	0.3	2.7	89.8
500 or more employees	125,311	8.5	12.6	100.0	886	0.3	3.0	100.0

Table 1a
2018 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	158,221	10.7	10.7	100.0	10,028	3.4	3.4	100.0
no. employees unknown (3)	500	0.0	0.0	0.3	159	0.1	0.1	1.6
1 to 19 employees	939	0.1	0.1	0.9	1,033	0.4	0.4	11.9
20 to 49 employees	3,461	0.2	0.3	3.1	1,396	0.5	0.9	25.8
50 to 99 employees	3,734	0.3	0.6	5.5	1,300	0.4	1.3	38.8
100 to 249 employees	11,803	0.8	1.4	12.9	1,738	0.6	1.9	56.1
250 to 499 employees	6,864	0.5	1.8	17.3	1,169	0.4	2.3	67.8
500 or more employees	130,920	8.9	10.7	100.0	3,233	1.1	3.4	100.0
Single location companies	334,019	22.6	22.6	100.0	263,631	90.0	90.0	100.0
no. employees unknown (3)	143,419	9.7	9.7	42.9	119,146	40.7	40.7	45.2
1 to 19 employees	79,651	5.4	15.1	66.8	101,215	34.6	75.3	83.6
20 to 49 employees	35,534	2.4	17.5	77.4	25,083	8.6	83.8	93.1
50 to 99 employees	29,628	2.0	19.5	86.3	10,247	3.5	87.3	97.0
100 to 249 employees	24,632	1.7	21.2	93.7	5,749	2.0	89.3	99.2
250 to 499 employees	11,731	0.8	22.0	97.2	1,366	0.5	89.8	99.7
500 or more employees	9,424	0.6	22.6	100.0	825	0.3	90.0	100.0
Manufacturers	102,844	7.0	7.0	100.0	61,535	21.0	21.0	100.0
no. employees unknown (3)	47,574	3.2	3.2	46.3	17,948	6.1	6.1	29.2
1 to 19 employees	8,339	0.6	3.8	54.4	22,217	7.6	13.7	65.3
20 to 49 employees	9,410	0.6	4.4	63.5	11,674	4.0	17.7	84.2
50 to 99 employees	10,029	0.7	5.1	73.3	5,638	1.9	19.6	93.4
100 to 249 employees	14,624	1.0	6.1	87.5	3,171	1.1	20.7	98.6
250 to 499 employees	6,673	0.5	6.5	94.0	670	0.2	20.9	99.6
500 or more employees	6,194	0.4	7.0	100.0	217	0.1	21.0	100.0
Wholesalers	135,742	9.2	9.2	100.0	86,078	29.4	29.4	100.0
no. employees unknown (3)	45,623	3.1	3.1	33.6	32,675	11.2	11.2	38.0
1 to 19 employees	48,749	3.3	6.4	69.5	42,915	14.7	25.8	87.8
20 to 49 employees	18,800	1.3	7.7	83.4	7,218	2.5	28.3	96.2
50 to 99 employees	12,277	0.8	8.5	92.4	2,133	0.7	29.0	98.7
100 to 249 employees	6,302	0.4	8.9	97.1	929	0.3	29.3	99.8
250 to 499 employees	2,770	0.2	9.1	99.1	153	0.1	29.4	99.9
500 or more employees	1,221	0.1	9.2	100.0	55	0.0	29.4	100.0
Other companies (4)	95,433	6.5	6.5	100.0	116,018	39.6	39.6	100.0
no. employees unknown (3)	50,221	3.4	3.4	52.6	68,523	23.4	23.4	59.1
1 to 19 employees	22,563	1.5	4.9	76.3	36,083	12.3	35.7	90.2
20 to 49 employees	7,324	0.5	5.4	83.9	6,191	2.1	37.8	95.5
50 to 99 employees	7,321	0.5	5.9	91.6	2,476	0.8	38.7	97.6
100 to 249 employees	3,706	0.3	6.2	95.5	1,649	0.6	39.3	99.1
250 to 499 employees	2,288	0.2	6.3	97.9	543	0.2	39.4	99.5
500 or more employees	2,009	0.1	6.5	100.0	553	0.2	39.6	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1b
2017 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,383,304	100.0	100.0	100.0	290,625	100.0	100.0	100.0
no. employees unknown (3)	137,235	9.9	9.9	9.9	116,861	40.2	40.2	40.2
1 to 19 employees	81,767	5.9	15.8	15.8	105,254	36.2	76.4	76.4
20 to 49 employees	46,193	3.3	19.2	19.2	29,714	10.2	86.7	86.7
50 to 99 employees	39,706	2.9	22.0	22.0	14,804	5.1	91.7	91.7
100 to 249 employees	88,795	6.4	28.5	28.5	11,882	4.1	95.8	95.8
250 to 499 employees	68,343	4.9	33.4	33.4	4,816	1.7	97.5	97.5
500 or more employees	921,265	66.6	100.0	100.0	7,294	2.5	100.0	100.0
Manufacturers	840,683	60.8	60.8	100.0	72,230	24.9	24.9	100.0
no. employees unknown (3)	43,144	3.1	3.1	5.1	17,758	6.1	6.1	24.6
1 to 19 employees	7,880	0.6	3.7	6.1	23,053	7.9	14.0	56.5
20 to 49 employees	10,659	0.8	4.5	7.3	12,917	4.4	18.5	74.4
50 to 99 employees	14,710	1.1	5.5	9.1	7,374	2.5	21.0	84.6
100 to 249 employees	46,240	3.3	8.9	14.6	6,057	2.1	23.1	93.0
250 to 499 employees	34,148	2.5	11.3	18.6	2,306	0.8	23.9	96.2
500 or more employees	683,902	49.4	60.8	100.0	2,765	1.0	24.9	100.0
Wholesalers	315,994	22.8	22.8	100.0	96,177	33.1	33.1	100.0
no. employees unknown (3)	48,618	3.5	3.5	15.4	33,089	11.4	11.4	34.4
1 to 19 employees	49,369	3.6	7.1	31.0	45,408	15.6	27.0	81.6
20 to 49 employees	24,892	1.8	8.9	38.9	9,360	3.2	30.2	91.3
50 to 99 employees	16,389	1.2	10.1	44.1	3,828	1.3	31.5	95.3
100 to 249 employees	28,462	2.1	12.1	53.1	2,588	0.9	32.4	98.0
250 to 499 employees	24,823	1.8	13.9	60.9	965	0.3	32.8	99.0
500 or more employees	123,442	8.9	22.8	100.0	939	0.3	33.1	100.0
Other companies (4)	226,627	16.4	16.4	100.0	122,218	42.1	42.1	100.0
no. employees unknown (3)	45,473	3.3	3.3	20.1	66,014	22.7	22.7	54.0
1 to 19 employees	24,519	1.8	5.1	30.9	36,793	12.7	35.4	84.1
20 to 49 employees	10,642	0.8	5.8	35.6	7,437	2.6	37.9	90.2
50 to 99 employees	8,606	0.6	6.5	39.4	3,602	1.2	39.2	93.1
100 to 249 employees	14,094	1.0	7.5	45.6	3,237	1.1	40.3	95.8
250 to 499 employees	9,373	0.7	8.1	49.7	1,545	0.5	40.8	97.1
500 or more employees	113,921	8.2	16.4	100.0	3,590	1.2	42.1	100.0
Multiple location companies	1,047,611	75.7	75.7	100.0	28,687	9.9	9.9	100.0
no. employees unknown (3)	2,349	0.2	0.2	0.2	286	0.1	0.1	1.0
1 to 19 employees	3,751	0.3	0.4	0.6	2,761	1.0	1.0	10.6
20 to 49 employees	10,892	0.8	1.2	1.6	4,632	1.6	2.6	26.8
50 to 99 employees	12,948	0.9	2.2	2.9	4,684	1.6	4.3	43.1
100 to 249 employees	53,945	3.9	6.1	8.0	6,196	2.1	6.4	64.7
250 to 499 employees	51,683	3.7	9.8	12.9	3,591	1.2	7.6	77.2
500 or more employees	912,044	65.9	75.7	100.0	6,537	2.2	9.9	100.0
Manufacturers	733,728	53.0	53.0	100.0	10,309	3.5	3.5	100.0
no. employees unknown (3)	417	0.0	0.0	0.1	92	0.0	0.0	0.9
1 to 19 employees	306	0.0	0.1	0.1	358	0.1	0.2	4.4
20 to 49 employees	1,336	0.1	0.1	0.3	1,164	0.4	0.6	15.7
50 to 99 employees	4,241	0.3	0.5	0.9	1,686	0.6	1.1	32.0
100 to 249 employees	21,059	1.5	2.0	3.7	2,791	1.0	2.1	59.1
250 to 499 employees	28,204	2.0	4.0	7.6	1,665	0.6	2.7	75.2
500 or more employees	678,165	49.0	53.0	100.0	2,553	0.9	3.5	100.0
Wholesalers	175,488	12.7	12.7	100.0	8,729	3.0	3.0	100.0
no. employees unknown (3)	217	0.0	0.0	0.1	105	0.0	0.0	1.2
1 to 19 employees	2,601	0.2	0.2	1.6	1,434	0.5	0.5	17.6
20 to 49 employees	6,978	0.5	0.7	5.6	2,077	0.7	1.2	41.4
50 to 99 employees	5,790	0.4	1.1	8.9	1,717	0.6	1.8	61.1
100 to 249 employees	22,326	1.6	2.7	21.6	1,700	0.6	2.4	80.6
250 to 499 employees	15,779	1.1	3.9	30.6	815	0.3	2.7	89.9
500 or more employees	121,797	8.8	12.7	100.0	881	0.3	3.0	100.0

Table 1b
2017 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	138,396	10.0	10.0	100.0	9,649	3.3	3.3	100.0
no. employees unknown (3)	1,715	0.1	0.1	1.2	89	0.0	0.0	0.9
1 to 19 employees	845	0.1	0.2	1.8	969	0.3	0.4	11.0
20 to 49 employees	2,578	0.2	0.4	3.7	1,391	0.5	0.8	25.4
50 to 99 employees	2,916	0.2	0.6	5.8	1,281	0.4	1.3	38.7
100 to 249 employees	10,560	0.8	1.3	13.4	1,705	0.6	1.9	56.3
250 to 499 employees	7,700	0.6	1.9	19.0	1,111	0.4	2.3	67.8
500 or more employees	112,082	8.1	10.0	100.0	3,103	1.1	3.3	100.0
Single location companies	335,693	24.3	24.3	100.0	261,938	90.1	90.1	100.0
no. employees unknown (3)	134,886	9.8	9.8	40.2	116,575	40.1	40.1	44.5
1 to 19 employees	78,016	5.6	15.4	63.4	102,493	35.3	75.4	83.6
20 to 49 employees	35,301	2.6	17.9	73.9	25,082	8.6	84.0	93.2
50 to 99 employees	26,758	1.9	19.9	81.9	10,120	3.5	87.5	97.1
100 to 249 employees	34,850	2.5	22.4	92.3	5,686	2.0	89.4	99.2
250 to 499 employees	16,660	1.2	23.6	97.3	1,225	0.4	89.9	99.7
500 or more employees	9,221	0.7	24.3	100.0	757	0.3	90.1	100.0
Manufacturers	106,954	7.7	7.7	100.0	61,921	21.3	21.3	100.0
no. employees unknown (3)	42,727	3.1	3.1	39.9	17,666	6.1	6.1	28.5
1 to 19 employees	7,574	0.5	3.6	47.0	22,695	7.8	13.9	65.2
20 to 49 employees	9,323	0.7	4.3	55.7	11,753	4.0	17.9	84.2
50 to 99 employees	10,469	0.8	5.1	65.5	5,688	2.0	19.9	93.3
100 to 249 employees	25,180	1.8	6.9	89.1	3,266	1.1	21.0	98.6
250 to 499 employees	5,943	0.4	7.3	94.6	641	0.2	21.2	99.7
500 or more employees	5,738	0.4	7.7	100.0	212	0.1	21.3	100.0
Wholesalers	140,506	10.2	10.2	100.0	87,448	30.1	30.1	100.0
no. employees unknown (3)	48,401	3.5	3.5	34.4	32,984	11.3	11.3	37.7
1 to 19 employees	46,768	3.4	6.9	67.7	43,974	15.1	26.5	88.0
20 to 49 employees	17,914	1.3	8.2	80.5	7,283	2.5	29.0	96.3
50 to 99 employees	10,599	0.8	8.9	88.0	2,111	0.7	29.7	98.7
100 to 249 employees	6,136	0.4	9.4	92.4	888	0.3	30.0	99.8
250 to 499 employees	9,044	0.7	10.0	98.8	150	0.1	30.1	99.9
500 or more employees	1,645	0.1	10.2	100.0	58	0.0	30.1	100.0
Other companies (4)	88,232	6.4	6.4	100.0	112,569	38.7	38.7	100.0
no. employees unknown (3)	43,758	3.2	3.2	49.6	65,925	22.7	22.7	58.6
1 to 19 employees	23,674	1.7	4.9	76.4	35,824	12.3	35.0	90.4
20 to 49 employees	8,064	0.6	5.5	85.6	6,046	2.1	37.1	95.8
50 to 99 employees	5,690	0.4	5.9	92.0	2,321	0.8	37.9	97.8
100 to 249 employees	3,534	0.3	6.1	96.0	1,532	0.5	38.4	99.2
250 to 499 employees	1,673	0.1	6.2	97.9	434	0.1	38.6	99.6
500 or more employees	1,839	0.1	6.4	100.0	487	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1c
Percent Difference Between the 2017 and 2018 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2017	2018	Net Difference	% Difference	2017	2018	Net Difference	% Difference
All identified companies	1,383,304	1,477,975	94,671	6.8	290,625	292,793	2,168	0.7
no. employees unknown (2)	137,235	144,629	7,394	5.4	116,861	119,579	2,718	2.3
1 to 19 employees	81,767	83,778	2,011	2.5	105,254	104,108	-1,146	-1.1
20 to 49 employees	46,193	48,407	2,214	4.8	29,714	29,702	-12	0.0
50 to 99 employees	39,706	44,733	5,028	12.7	14,804	14,958	154	1.0
100 to 249 employees	88,795	96,476	7,681	8.7	11,882	12,033	151	1.3
250 to 499 employees	68,343	55,295	-13,048	-19.1	4,816	4,954	138	2.9
500 or more employees	921,265	1,004,657	83,392	9.1	7,294	7,459	165	2.3
Manufacturers	840,683	902,119	61,436	7.3	72,230	71,986	-244	-0.3
no. employees unknown (2)	43,144	47,934	4,789	11.1	17,758	18,051	293	1.6
1 to 19 employees	7,880	8,484	605	7.7	23,053	22,589	-464	-2.0
20 to 49 employees	10,659	10,838	179	1.7	12,917	12,875	-42	-0.3
50 to 99 employees	14,710	15,883	1,173	8.0	7,374	7,410	36	0.5
100 to 249 employees	46,240	40,393	-5,847	-12.6	6,057	5,990	-67	-1.1
250 to 499 employees	34,148	33,391	-756	-2.2	2,306	2,339	33	1.4
500 or more employees	683,902	745,196	61,294	9.0	2,765	2,732	-33	-1.2
Wholesalers	315,994	322,203	6,209	2.0	96,177	94,761	-1,416	-1.5
no. employees unknown (2)	48,618	45,974	-2,644	-5.4	33,089	32,846	-243	-0.7
1 to 19 employees	49,369	51,792	2,423	4.9	45,408	44,403	-1,005	-2.2
20 to 49 employees	24,892	26,785	1,892	7.6	9,360	9,240	-120	-1.3
50 to 99 employees	16,389	17,796	1,407	8.6	3,828	3,772	-56	-1.5
100 to 249 employees	28,462	40,575	12,113	42.6	2,588	2,656	68	2.6
250 to 499 employees	24,823	12,751	-12,072	-48.6	965	903	-62	-6.4
500 or more employees	123,442	126,532	3,090	2.5	939	941	2	0.2
Other companies (3)	226,627	253,653	27,026	11.9	122,218	126,046	3,828	3.1
no. employees unknown (2)	45,473	50,721	5,249	11.5	66,014	68,682	2,668	4.0
1 to 19 employees	24,519	23,502	-1,017	-4.1	36,793	37,116	323	0.9
20 to 49 employees	10,642	10,785	143	1.3	7,437	7,587	150	2.0
50 to 99 employees	8,606	11,054	2,448	28.4	3,602	3,776	174	4.8
100 to 249 employees	14,094	15,509	1,415	10.0	3,237	3,387	150	4.6
250 to 499 employees	9,373	9,153	-220	-2.3	1,545	1,712	167	10.8
500 or more employees	113,921	132,929	19,008	16.7	3,590	3,786	196	5.5
Multiple location companies	1,047,611	1,143,956	96,345	9.2	28,687	29,162	475	1.7
no. employees unknown (2)	2,349	1,210	-1,139	-48.5	286	433	147	51.4
1 to 19 employees	3,751	4,127	376	10.0	2,761	2,893	132	4.8
20 to 49 employees	10,892	12,873	1,981	18.2	4,632	4,619	-13	-0.3
50 to 99 employees	12,948	15,106	2,158	16.7	4,684	4,711	27	0.6
100 to 249 employees	53,945	71,844	17,899	33.2	6,196	6,284	88	1.4
250 to 499 employees	51,683	43,564	-8,119	-15.7	3,591	3,588	-3	-0.1
500 or more employees	912,044	995,233	83,189	9.1	6,537	6,634	97	1.5
Manufacturers	733,728	799,275	65,547	8.9	10,309	10,451	142	1.4
no. employees unknown (2)	417	360	-57	-13.8	92	103	11	12.0
1 to 19 employees	306	145	-161	-52.5	358	372	14	3.9
20 to 49 employees	1,336	1,427	92	6.9	1,164	1,201	37	3.2
50 to 99 employees	4,241	5,854	1,612	38.0	1,686	1,772	86	5.1
100 to 249 employees	21,059	25,768	4,709	22.4	2,791	2,819	28	1.0
250 to 499 employees	28,204	26,718	-1,486	-5.3	1,665	1,669	4	0.2
500 or more employees	678,165	739,002	60,838	9.0	2,553	2,515	-38	-1.5
Wholesalers	175,488	186,460	10,973	6.3	8,729	8,683	-46	-0.5
no. employees unknown (2)	217	350	134	61.6	105	171	66	62.9
1 to 19 employees	2,601	3,043	442	17.0	1,434	1,488	54	3.8
20 to 49 employees	6,978	7,984	1,006	14.4	2,077	2,022	-55	-2.6
50 to 99 employees	5,790	5,518	-272	-4.7	1,717	1,639	-78	-4.5
100 to 249 employees	22,326	34,273	11,947	53.5	1,700	1,727	27	1.6
250 to 499 employees	15,779	9,981	-5,798	-36.7	815	750	-65	-8.0
500 or more employees	121,797	125,311	3,514	2.9	881	886	5	0.6

Table 1c
Percent Difference Between the 2017 and 2018 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2017	2018	Net Difference	% Difference	2017	2018	Net Difference	% Difference
Other companies (3)	138,396	158,221	19,825	14.3	9,649	10,028	379	3.9
no. employees unknown (2)	1,715	500	-1,215	-70.9	89	159	70	78.7
1 to 19 employees	845	939	94	11.2	969	1,033	64	6.6
20 to 49 employees	2,578	3,461	883	34.3	1,391	1,396	5	0.4
50 to 99 employees	2,916	3,734	818	28.0	1,281	1,300	19	1.5
100 to 249 employees	10,560	11,803	1,243	11.8	1,705	1,738	33	1.9
250 to 499 employees	7,700	6,864	-836	-10.9	1,111	1,169	58	5.2
500 or more employees	112,082	130,920	18,837	16.8	3,103	3,233	130	4.2
Single location companies	335,693	334,019	-1,674	-0.5	261,938	263,631	1,693	0.6
no. employees unknown (2)	134,886	143,419	8,533	6.3	116,575	119,146	2,571	2.2
1 to 19 employees	78,016	79,651	1,635	2.1	102,493	101,215	-1,278	-1.2
20 to 49 employees	35,301	35,534	233	0.7	25,082	25,083	1	0.0
50 to 99 employees	26,758	29,628	2,870	10.7	10,120	10,247	127	1.3
100 to 249 employees	34,850	24,632	-10,218	-29.3	5,686	5,749	63	1.1
250 to 499 employees	16,660	11,731	-4,929	-29.6	1,225	1,366	141	11.5
500 or more employees	9,221	9,424	203	2.2	757	825	68	9.0
Manufacturers	106,954	102,844	-4,111	-3.8	61,921	61,535	-386	-0.6
no. employees unknown (2)	42,727	47,574	4,847	11.3	17,666	17,948	282	1.6
1 to 19 employees	7,574	8,339	766	10.1	22,695	22,217	-478	-2.1
20 to 49 employees	9,323	9,410	87	0.9	11,753	11,674	-79	-0.7
50 to 99 employees	10,469	10,029	-440	-4.2	5,688	5,638	-50	-0.9
100 to 249 employees	25,180	14,624	-10,556	-41.9	3,266	3,171	-95	-2.9
250 to 499 employees	5,943	6,673	730	12.3	641	670	29	4.5
500 or more employees	5,738	6,194	456	7.9	212	217	5	2.4
Wholesalers	140,506	135,742	-4,764	-3.4	87,448	86,078	-1,370	-1.6
no. employees unknown (2)	48,401	45,623	-2,777	-5.7	32,984	32,675	-309	-0.9
1 to 19 employees	46,768	48,749	1,981	4.2	43,974	42,915	-1,059	-2.4
20 to 49 employees	17,914	18,800	886	4.9	7,283	7,218	-65	-0.9
50 to 99 employees	10,599	12,277	1,679	15.8	2,111	2,133	22	1.0
100 to 249 employees	6,136	6,302	166	2.7	888	929	41	4.6
250 to 499 employees	9,044	2,770	-6,275	-69.4	150	153	3	2.0
500 or more employees	1,645	1,221	-424	-25.8	58	55	-3	-5.2
Other companies (3)	88,232	95,433	7,201	8.2	112,569	116,018	3,449	3.1
no. employees unknown (2)	43,758	50,221	6,464	14.8	65,925	68,523	2,598	3.9
1 to 19 employees	23,674	22,563	-1,111	-4.7	35,824	36,083	259	0.7
20 to 49 employees	8,064	7,324	-741	-9.2	6,046	6,191	145	2.4
50 to 99 employees	5,690	7,321	1,631	28.7	2,321	2,476	155	6.7
100 to 249 employees	3,534	3,706	172	4.9	1,532	1,649	117	7.6
250 to 499 employees	1,673	2,288	616	36.8	434	543	109	25.1
500 or more employees	1,839	2,009	171	9.3	487	553	66	13.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017 or 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1d
2018 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,174,089	100.0	100.0	100.0	224,377	100.0	100.0	100.0
no. employees unknown (3)	176,309	8.1	8.1	8.1	80,979	36.1	36.1	36.1
1 to 19 employees	143,637	6.6	14.7	14.7	91,301	40.7	76.8	76.8
20 to 49 employees	82,622	3.8	18.5	18.5	21,847	9.7	86.5	86.5
50 to 99 employees	69,503	3.2	21.7	21.7	11,126	5.0	91.5	91.5
100 to 249 employees	116,819	5.4	27.1	27.1	9,290	4.1	95.6	95.6
250 to 499 employees	102,120	4.7	31.8	31.8	3,905	1.7	97.4	97.4
500 or more employees	1,483,079	68.2	100.0	100.0	5,929	2.6	100.0	100.0
Manufacturers	935,346	43.0	43.0	100.0	40,583	18.1	18.1	100.0
no. employees unknown (3)	35,735	1.6	1.6	3.8	8,521	3.8	3.8	21.0
1 to 19 employees	8,912	0.4	2.1	4.8	11,661	5.2	9.0	49.7
20 to 49 employees	8,413	0.4	2.4	5.7	6,780	3.0	12.0	66.4
50 to 99 employees	11,415	0.5	3.0	6.9	4,690	2.1	14.1	78.0
100 to 249 employees	32,930	1.5	4.5	10.4	4,435	2.0	16.1	88.9
250 to 499 employees	33,669	1.5	6.0	14.0	1,984	0.9	17.0	93.8
500 or more employees	804,272	37.0	43.0	100.0	2,512	1.1	18.1	100.0
Wholesalers	740,005	34.0	34.0	100.0	89,633	39.9	39.9	100.0
no. employees unknown (3)	66,881	3.1	3.1	9.0	29,500	13.1	13.1	32.9
1 to 19 employees	104,582	4.8	7.9	23.2	45,177	20.1	33.3	83.3
20 to 49 employees	61,825	2.8	10.7	31.5	7,972	3.6	36.8	92.2
50 to 99 employees	48,670	2.2	13.0	38.1	3,197	1.4	38.3	95.8
100 to 249 employees	67,076	3.1	16.1	47.2	2,218	1.0	39.2	98.2
250 to 499 employees	45,387	2.1	18.1	53.3	732	0.3	39.6	99.1
500 or more employees	345,584	15.9	34.0	100.0	837	0.4	39.9	100.0
Other companies (4)	498,738	22.9	22.9	100.0	94,161	42.0	42.0	100.0
no. employees unknown (3)	73,693	3.4	3.4	14.8	42,958	19.1	19.1	45.6
1 to 19 employees	30,143	1.4	4.8	20.8	34,463	15.4	34.5	82.2
20 to 49 employees	12,384	0.6	5.3	23.3	7,095	3.2	37.7	89.8
50 to 99 employees	9,418	0.4	5.8	25.2	3,239	1.4	39.1	93.2
100 to 249 employees	16,813	0.8	6.6	28.6	2,637	1.2	40.3	96.0
250 to 499 employees	23,064	1.1	7.6	33.2	1,189	0.5	40.8	97.3
500 or more employees	333,223	15.3	22.9	100.0	2,580	1.1	42.0	100.0
Multiple location companies	1,676,197	77.1	77.1	100.0	22,125	9.9	9.9	100.0
no. employees unknown (3)	1,892	0.1	0.1	0.1	287	0.1	0.1	1.3
1 to 19 employees	8,878	0.4	0.5	0.6	2,282	1.0	1.1	11.6
20 to 49 employees	18,897	0.9	1.4	1.8	3,374	1.5	2.6	26.9
50 to 99 employees	25,333	1.2	2.5	3.3	3,413	1.5	4.2	42.3
100 to 249 employees	75,307	3.5	6.0	7.8	4,733	2.1	6.3	63.7
250 to 499 employees	75,605	3.5	9.5	12.3	2,795	1.2	7.5	76.3
500 or more employees	1,470,286	67.6	77.1	100.0	5,241	2.3	9.9	100.0
Manufacturers	848,636	39.0	39.0	100.0	8,028	3.6	3.6	100.0
no. employees unknown (3)	118	0.0	0.0	0.0	50	0.0	0.0	0.6
1 to 19 employees	262	0.0	0.0	0.0	204	0.1	0.1	3.2
20 to 49 employees	1,471	0.1	0.1	0.2	707	0.3	0.4	12.0
50 to 99 employees	4,481	0.2	0.3	0.7	1,190	0.5	1.0	26.8
100 to 249 employees	20,751	1.0	1.2	3.2	2,115	0.9	1.9	53.1
250 to 499 employees	24,076	1.1	2.4	6.0	1,443	0.6	2.5	71.1
500 or more employees	797,477	36.7	39.0	100.0	2,319	1.0	3.6	100.0
Wholesalers	458,995	21.1	21.1	100.0	6,910	3.1	3.1	100.0
no. employees unknown (3)	1,603	0.1	0.1	0.3	133	0.1	0.1	1.9
1 to 19 employees	7,119	0.3	0.4	1.9	1,259	0.6	0.6	20.1
20 to 49 employees	15,030	0.7	1.1	5.2	1,565	0.7	1.3	42.8
50 to 99 employees	18,265	0.8	1.9	9.2	1,241	0.6	1.9	60.8
100 to 249 employees	44,813	2.1	4.0	18.9	1,348	0.6	2.5	80.3
250 to 499 employees	30,418	1.4	5.4	25.5	580	0.3	2.7	88.7
500 or more employees	341,746	15.7	21.1	100.0	784	0.3	3.1	100.0

Table 1d
2018 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	368,566	17.0	17.0	100.0	7,187	3.2	3.2	100.0
no. employees unknown (3)	171	0.0	0.0	0.0	104	0.0	0.0	1.4
1 to 19 employees	1,496	0.1	0.1	0.5	819	0.4	0.4	12.8
20 to 49 employees	2,395	0.1	0.2	1.1	1,102	0.5	0.9	28.2
50 to 99 employees	2,588	0.1	0.3	1.8	982	0.4	1.3	41.8
100 to 249 employees	9,743	0.4	0.8	4.4	1,270	0.6	1.9	59.5
250 to 499 employees	21,111	1.0	1.7	10.2	772	0.3	2.3	70.3
500 or more employees	331,062	15.2	17.0	100.0	2,138	1.0	3.2	100.0
Single location companies	497,892	22.9	22.9	100.0	202,252	90.1	90.1	100.0
no. employees unknown (3)	174,417	8.0	8.0	35.0	80,692	36.0	36.0	39.9
1 to 19 employees	134,760	6.2	14.2	62.1	89,019	39.7	75.6	83.9
20 to 49 employees	63,725	2.9	17.2	74.9	18,473	8.2	83.9	93.0
50 to 99 employees	44,170	2.0	19.2	83.8	7,713	3.4	87.3	96.9
100 to 249 employees	41,512	1.9	21.1	92.1	4,557	2.0	89.3	99.1
250 to 499 employees	26,515	1.2	22.3	97.4	1,110	0.5	89.8	99.7
500 or more employees	12,793	0.6	22.9	100.0	688	0.3	90.1	100.0
Manufacturers	86,710	4.0	4.0	100.0	32,555	14.5	14.5	100.0
no. employees unknown (3)	35,617	1.6	1.6	41.1	8,471	3.8	3.8	26.0
1 to 19 employees	8,650	0.4	2.0	51.1	11,457	5.1	8.9	61.2
20 to 49 employees	6,942	0.3	2.4	59.1	6,073	2.7	11.6	79.9
50 to 99 employees	6,934	0.3	2.7	67.1	3,500	1.6	13.1	90.6
100 to 249 employees	12,179	0.6	3.2	81.1	2,320	1.0	14.2	97.7
250 to 499 employees	9,594	0.4	3.7	92.2	541	0.2	14.4	99.4
500 or more employees	6,794	0.3	4.0	100.0	193	0.1	14.5	100.0
Wholesalers	281,010	12.9	12.9	100.0	82,723	36.9	36.9	100.0
no. employees unknown (3)	65,278	3.0	3.0	23.2	29,367	13.1	13.1	35.5
1 to 19 employees	97,463	4.5	7.5	57.9	43,918	19.6	32.7	88.6
20 to 49 employees	46,794	2.2	9.6	74.6	6,407	2.9	35.5	96.3
50 to 99 employees	30,405	1.4	11.0	85.4	1,956	0.9	36.4	98.7
100 to 249 employees	22,263	1.0	12.1	93.3	870	0.4	36.8	99.8
250 to 499 employees	14,969	0.7	12.7	98.6	152	0.1	36.8	99.9
500 or more employees	3,838	0.2	12.9	100.0	53	0.0	36.9	100.0
Other companies (4)	130,171	6.0	6.0	100.0	86,974	38.8	38.8	100.0
no. employees unknown (3)	73,522	3.4	3.4	56.5	42,854	19.1	19.1	49.3
1 to 19 employees	28,647	1.3	4.7	78.5	33,644	15.0	34.1	88.0
20 to 49 employees	9,989	0.5	5.2	86.2	5,993	2.7	36.8	94.8
50 to 99 employees	6,831	0.3	5.5	91.4	2,257	1.0	37.8	97.4
100 to 249 employees	7,070	0.3	5.8	96.8	1,367	0.6	38.4	99.0
250 to 499 employees	1,953	0.1	5.9	98.3	417	0.2	38.6	99.5
500 or more employees	2,161	0.1	6.0	100.0	442	0.2	38.8	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1e
2017 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,032,453	100.0	100.0	100.0	218,585	100.0	100.0	100.0
no. employees unknown (3)	141,315	7.0	7.0	7.0	77,594	35.5	35.5	35.5
1 to 19 employees	140,076	6.9	13.8	13.8	89,862	41.1	76.6	76.6
20 to 49 employees	77,753	3.8	17.7	17.7	21,378	9.8	86.4	86.4
50 to 99 employees	65,475	3.2	20.9	20.9	10,885	5.0	91.4	91.4
100 to 249 employees	106,014	5.2	26.1	26.1	9,103	4.2	95.5	95.5
250 to 499 employees	105,875	5.2	31.3	31.3	3,867	1.8	97.3	97.3
500 or more employees	1,395,946	68.7	100.0	100.0	5,896	2.7	100.0	100.0
Manufacturers	881,121	43.4	43.4	100.0	40,029	18.3	18.3	100.0
no. employees unknown (3)	31,116	1.5	1.5	3.5	8,312	3.8	3.8	20.8
1 to 19 employees	7,334	0.4	1.9	4.4	11,542	5.3	9.1	49.6
20 to 49 employees	7,157	0.4	2.2	5.2	6,713	3.1	12.2	66.4
50 to 99 employees	10,203	0.5	2.7	6.3	4,580	2.1	14.2	77.8
100 to 249 employees	33,394	1.6	4.4	10.1	4,437	2.0	16.3	88.9
250 to 499 employees	32,146	1.6	6.0	13.8	1,937	0.9	17.2	93.7
500 or more employees	759,771	37.4	43.4	100.0	2,508	1.1	18.3	100.0
Wholesalers	681,619	33.5	33.5	100.0	90,242	41.3	41.3	100.0
no. employees unknown (3)	61,130	3.0	3.0	9.0	29,869	13.7	13.7	33.1
1 to 19 employees	99,791	4.9	7.9	23.6	45,338	20.7	34.4	83.3
20 to 49 employees	59,461	2.9	10.8	32.3	8,067	3.7	38.1	92.3
50 to 99 employees	46,624	2.3	13.1	39.2	3,191	1.5	39.6	95.8
100 to 249 employees	53,481	2.6	15.8	47.0	2,157	1.0	40.5	98.2
250 to 499 employees	50,071	2.5	18.2	54.4	781	0.4	40.9	99.1
500 or more employees	311,061	15.3	33.5	100.0	839	0.4	41.3	100.0
Other companies (4)	469,713	23.1	23.1	100.0	88,314	40.4	40.4	100.0
no. employees unknown (3)	49,069	2.4	2.4	10.4	39,413	18.0	18.0	44.6
1 to 19 employees	32,952	1.6	4.0	17.5	32,982	15.1	33.1	82.0
20 to 49 employees	11,134	0.5	4.6	19.8	6,598	3.0	36.1	89.4
50 to 99 employees	8,647	0.4	5.0	21.7	3,114	1.4	37.6	93.0
100 to 249 employees	19,139	0.9	6.0	25.7	2,509	1.1	38.7	95.8
250 to 499 employees	23,658	1.2	7.1	30.8	1,149	0.5	39.2	97.1
500 or more employees	325,114	16.0	23.1	100.0	2,549	1.2	40.4	100.0
Multiple location companies	1,575,548	77.5	77.5	100.0	21,837	10.0	10.0	100.0
no. employees unknown (3)	1,867	0.1	0.1	0.1	182	0.1	0.1	0.8
1 to 19 employees	8,902	0.4	0.5	0.7	2,159	1.0	1.1	10.7
20 to 49 employees	17,413	0.9	1.4	1.8	3,442	1.6	2.6	26.5
50 to 99 employees	25,118	1.2	2.6	3.4	3,395	1.6	4.2	42.0
100 to 249 employees	60,928	3.0	5.6	7.3	4,617	2.1	6.3	63.2
250 to 499 employees	78,923	3.9	9.5	12.3	2,791	1.3	7.6	76.0
500 or more employees	1,382,396	68.0	77.5	100.0	5,251	2.4	10.0	100.0
Manufacturers	798,489	39.3	39.3	100.0	7,838	3.6	3.6	100.0
no. employees unknown (3)	332	0.0	0.0	0.0	54	0.0	0.0	0.7
1 to 19 employees	325	0.0	0.0	0.1	186	0.1	0.1	3.1
20 to 49 employees	1,173	0.1	0.1	0.2	675	0.3	0.4	11.7
50 to 99 employees	3,458	0.2	0.3	0.7	1,107	0.5	0.9	25.8
100 to 249 employees	17,988	0.9	1.1	2.9	2,082	1.0	1.9	52.4
250 to 499 employees	22,794	1.1	2.3	5.8	1,402	0.6	2.5	70.2
500 or more employees	752,419	37.0	39.3	100.0	2,332	1.1	3.6	100.0
Wholesalers	416,894	20.5	20.5	100.0	6,906	3.2	3.2	100.0
no. employees unknown (3)	1,164	0.1	0.1	0.3	69	0.0	0.0	1.0
1 to 19 employees	7,057	0.3	0.4	2.0	1,173	0.5	0.6	18.0
20 to 49 employees	14,352	0.7	1.1	5.4	1,616	0.7	1.3	41.4
50 to 99 employees	18,420	0.9	2.0	9.8	1,304	0.6	1.9	60.3
100 to 249 employees	34,500	1.7	3.7	18.1	1,324	0.6	2.5	79.4
250 to 499 employees	34,021	1.7	5.4	26.3	636	0.3	2.8	88.6
500 or more employees	307,380	15.1	20.5	100.0	784	0.4	3.2	100.0

Table 1e
2017 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	360,165	17.7	17.7	100.0	7,093	3.2	3.2	100.0
no. employees unknown (3)	371	0.0	0.0	0.1	59	0.0	0.0	0.8
1 to 19 employees	1,519	0.1	0.1	0.5	800	0.4	0.4	12.1
20 to 49 employees	1,889	0.1	0.2	1.0	1,151	0.5	0.9	28.3
50 to 99 employees	3,240	0.2	0.3	1.9	984	0.5	1.4	42.2
100 to 249 employees	8,440	0.4	0.8	4.3	1,211	0.6	1.9	59.3
250 to 499 employees	22,108	1.1	1.8	10.4	753	0.3	2.3	69.9
500 or more employees	322,598	15.9	17.7	100.0	2,135	1.0	3.2	100.0
Single location companies	456,905	22.5	22.5	100.0	196,748	90.0	90.0	100.0
no. employees unknown (3)	139,448	6.9	6.9	30.5	77,412	35.4	35.4	39.3
1 to 19 employees	131,175	6.5	13.3	59.2	87,703	40.1	75.5	83.9
20 to 49 employees	60,339	3.0	16.3	72.4	17,936	8.2	83.7	93.0
50 to 99 employees	40,356	2.0	18.3	81.3	7,490	3.4	87.2	96.8
100 to 249 employees	45,086	2.2	20.5	91.1	4,486	2.1	89.2	99.1
250 to 499 employees	26,951	1.3	21.8	97.0	1,076	0.5	89.7	99.7
500 or more employees	13,550	0.7	22.5	100.0	645	0.3	90.0	100.0
Manufacturers	82,632	4.1	4.1	100.0	32,191	14.7	14.7	100.0
no. employees unknown (3)	30,784	1.5	1.5	37.3	8,258	3.8	3.8	25.7
1 to 19 employees	7,008	0.3	1.9	45.7	11,356	5.2	9.0	60.9
20 to 49 employees	5,985	0.3	2.2	53.0	6,038	2.8	11.7	79.7
50 to 99 employees	6,745	0.3	2.5	61.1	3,473	1.6	13.3	90.5
100 to 249 employees	15,406	0.8	3.2	79.8	2,355	1.1	14.4	97.8
250 to 499 employees	9,351	0.5	3.7	91.1	535	0.2	14.6	99.5
500 or more employees	7,353	0.4	4.1	100.0	176	0.1	14.7	100.0
Wholesalers	264,724	13.0	13.0	100.0	83,336	38.1	38.1	100.0
no. employees unknown (3)	59,966	3.0	3.0	22.7	29,800	13.6	13.6	35.8
1 to 19 employees	92,734	4.6	7.5	57.7	44,165	20.2	33.8	88.8
20 to 49 employees	45,109	2.2	9.7	74.7	6,451	3.0	36.8	96.5
50 to 99 employees	28,204	1.4	11.1	85.4	1,887	0.9	37.7	98.8
100 to 249 employees	18,981	0.9	12.1	92.5	833	0.4	38.0	99.8
250 to 499 employees	16,049	0.8	12.8	98.6	145	0.1	38.1	99.9
500 or more employees	3,681	0.2	13.0	100.0	55	0.0	38.1	100.0
Other companies (4)	109,548	5.4	5.4	100.0	81,221	37.2	37.2	100.0
no. employees unknown (3)	48,698	2.4	2.4	44.5	39,354	18.0	18.0	48.5
1 to 19 employees	31,433	1.5	3.9	73.1	32,182	14.7	32.7	88.1
20 to 49 employees	9,245	0.5	4.4	81.6	5,447	2.5	35.2	94.8
50 to 99 employees	5,407	0.3	4.7	86.5	2,130	1.0	36.2	97.4
100 to 249 employees	10,700	0.5	5.2	96.3	1,298	0.6	36.8	99.0
250 to 499 employees	1,550	0.1	5.3	97.7	396	0.2	37.0	99.5
500 or more employees	2,516	0.1	5.4	100.0	414	0.2	37.2	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1f
Percent Difference Between the 2017 and 2018 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2017	2018	Net Difference	% Difference	2017	2018	Net Difference	% Difference
All identified companies	2,032,453	2,174,089	141,636	7.0	218,585	224,377	5,792	2.6
no. employees unknown (2)	141,315	176,309	34,994	24.8	77,594	80,979	3,385	4.4
1 to 19 employees	140,076	143,637	3,561	2.5	89,862	91,301	1,439	1.6
20 to 49 employees	77,753	82,622	4,869	6.3	21,378	21,847	469	2.2
50 to 99 employees	65,475	69,503	4,029	6.2	10,885	11,126	241	2.2
100 to 249 employees	106,014	116,819	10,805	10.2	9,103	9,290	187	2.1
250 to 499 employees	105,875	102,120	-3,755	-3.5	3,867	3,905	38	1.0
500 or more employees	1,395,946	1,483,079	87,133	6.2	5,896	5,929	33	0.6
Manufacturers	881,121	935,346	54,225	6.2	40,029	40,583	554	1.4
no. employees unknown (2)	31,116	35,735	4,619	14.8	8,312	8,521	209	2.5
1 to 19 employees	7,334	8,912	1,578	21.5	11,542	11,661	119	1.0
20 to 49 employees	7,157	8,413	1,256	17.5	6,713	6,780	67	1.0
50 to 99 employees	10,203	11,415	1,212	11.9	4,580	4,690	110	2.4
100 to 249 employees	33,394	32,930	-464	-1.4	4,437	4,435	-2	0.0
250 to 499 employees	32,146	33,669	1,524	4.7	1,937	1,984	47	2.4
500 or more employees	759,771	804,272	44,500	5.9	2,508	2,512	4	0.2
Wholesalers	681,619	740,005	58,387	8.6	90,242	89,633	-609	-0.7
no. employees unknown (2)	61,130	66,881	5,752	9.4	29,869	29,500	-369	-1.2
1 to 19 employees	99,791	104,582	4,791	4.8	45,338	45,177	-161	-0.4
20 to 49 employees	59,461	61,825	2,363	4.0	8,067	7,972	-95	-1.2
50 to 99 employees	46,624	48,670	2,045	4.4	3,191	3,197	6	0.2
100 to 249 employees	53,481	67,076	13,596	25.4	2,157	2,218	61	2.8
250 to 499 employees	50,071	45,387	-4,684	-9.4	781	732	-49	-6.3
500 or more employees	311,061	345,584	34,523	11.1	839	837	-2	-0.2
Other companies (3)	469,713	498,738	29,025	6.2	88,314	94,161	5,847	6.6
no. employees unknown (2)	49,069	73,693	24,624	50.2	39,413	42,958	3,545	9.0
1 to 19 employees	32,952	30,143	-2,809	-8.5	32,982	34,463	1,481	4.5
20 to 49 employees	11,134	12,384	1,250	11.2	6,598	7,095	497	7.5
50 to 99 employees	8,647	9,418	771	8.9	3,114	3,239	125	4.0
100 to 249 employees	19,139	16,813	-2,326	-12.2	2,509	2,637	128	5.1
250 to 499 employees	23,658	23,064	-595	-2.5	1,149	1,189	40	3.5
500 or more employees	325,114	333,223	8,109	2.5	2,549	2,580	31	1.2
Multiple location companies	1,575,548	1,676,197	100,649	6.4	21,837	22,125	288	1.3
no. employees unknown (2)	1,867	1,892	25	1.3	182	287	105	57.7
1 to 19 employees	8,902	8,878	-24	-0.3	2,159	2,282	123	5.7
20 to 49 employees	17,413	18,897	1,484	8.5	3,442	3,374	-68	-2.0
50 to 99 employees	25,118	25,333	215	0.9	3,395	3,413	18	0.5
100 to 249 employees	60,928	75,307	14,379	23.6	4,617	4,733	116	2.5
250 to 499 employees	78,923	75,605	-3,319	-4.2	2,791	2,795	4	0.1
500 or more employees	1,382,396	1,470,286	87,889	6.4	5,251	5,241	-10	-0.2
Manufacturers	798,489	848,636	50,147	6.3	7,838	8,028	190	2.4
no. employees unknown (2)	332	118	-214	-64.5	54	50	-4	-7.4
1 to 19 employees	325	262	-63	-19.4	186	204	18	9.7
20 to 49 employees	1,173	1,471	298	25.5	675	707	32	4.7
50 to 99 employees	3,458	4,481	1,023	29.6	1,107	1,190	83	7.5
100 to 249 employees	17,988	20,751	2,762	15.4	2,082	2,115	33	1.6
250 to 499 employees	22,794	24,076	1,282	5.6	1,402	1,443	41	2.9
500 or more employees	752,419	797,477	45,059	6.0	2,332	2,319	-13	-0.6
Wholesalers	416,894	458,995	42,101	10.1	6,906	6,910	4	0.1
no. employees unknown (2)	1,164	1,603	439	37.7	69	133	64	92.8
1 to 19 employees	7,057	7,119	62	0.9	1,173	1,259	86	7.3
20 to 49 employees	14,352	15,030	678	4.7	1,616	1,565	-51	-3.2
50 to 99 employees	18,420	18,265	-156	-0.8	1,304	1,241	-63	-4.8
100 to 249 employees	34,500	44,813	10,313	29.9	1,324	1,348	24	1.8
250 to 499 employees	34,021	30,418	-3,603	-10.6	636	580	-56	-8.8
500 or more employees	307,380	341,746	34,367	11.2	784	784	0	0.0

Table 1f
Percent Difference Between the 2017 and 2018 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2017	2018	Net Difference	% Difference	2017	2018	Net Difference	% Difference
Other companies (3)	360,165	368,566	8,401	2.3	7,093	7,187	94	1.3
no. employees unknown (2)	371	171	-200	-53.9	59	104	45	76.3
1 to 19 employees	1,519	1,496	-23	-1.5	800	819	19	2.4
20 to 49 employees	1,889	2,395	507	26.8	1,151	1,102	-49	-4.3
50 to 99 employees	3,240	2,588	-653	-20.1	984	982	-2	-0.2
100 to 249 employees	8,440	9,743	1,304	15.4	1,211	1,270	59	4.9
250 to 499 employees	22,108	21,111	-997	-4.5	753	772	19	2.5
500 or more employees	322,598	331,062	8,464	2.6	2,135	2,138	3	0.1
Single location companies	456,905	497,892	40,987	9.0	196,748	202,252	5,504	2.8
no. employees unknown (2)	139,448	174,417	34,969	25.1	77,412	80,692	3,280	4.2
1 to 19 employees	131,175	134,760	3,585	2.7	87,703	89,019	1,316	1.5
20 to 49 employees	60,339	63,725	3,386	5.6	17,936	18,473	537	3.0
50 to 99 employees	40,356	44,170	3,814	9.5	7,490	7,713	223	3.0
100 to 249 employees	45,086	41,512	-3,574	-7.9	4,486	4,557	71	1.6
250 to 499 employees	26,951	26,515	-436	-1.6	1,076	1,110	34	3.2
500 or more employees	13,550	12,793	-756	-5.6	645	688	43	6.7
Manufacturers	82,632	86,710	4,078	4.9	32,191	32,555	364	1.1
no. employees unknown (2)	30,784	35,617	4,833	15.7	8,258	8,471	213	2.6
1 to 19 employees	7,008	8,650	1,641	23.4	11,356	11,457	101	0.9
20 to 49 employees	5,985	6,942	957	16.0	6,038	6,073	35	0.6
50 to 99 employees	6,745	6,934	189	2.8	3,473	3,500	27	0.8
100 to 249 employees	15,406	12,179	-3,227	-20.9	2,355	2,320	-35	-1.5
250 to 499 employees	9,351	9,594	242	2.6	535	541	6	1.1
500 or more employees	7,353	6,794	-558	-7.6	176	193	17	9.7
Wholesalers	264,724	281,010	16,286	6.2	83,336	82,723	-613	-0.7
no. employees unknown (2)	59,966	65,278	5,313	8.9	29,800	29,367	-433	-1.5
1 to 19 employees	92,734	97,463	4,729	5.1	44,165	43,918	-247	-0.6
20 to 49 employees	45,109	46,794	1,685	3.7	6,451	6,407	-44	-0.7
50 to 99 employees	28,204	30,405	2,201	7.8	1,887	1,956	69	3.7
100 to 249 employees	18,981	22,263	3,282	17.3	833	870	37	4.4
250 to 499 employees	16,049	14,969	-1,081	-6.7	145	152	7	4.8
500 or more employees	3,681	3,838	156	4.3	55	53	-2	-3.6
Other companies (3)	109,548	130,171	20,623	18.8	81,221	86,974	5,753	7.1
no. employees unknown (2)	48,698	73,522	24,824	51.0	39,354	42,854	3,500	8.9
1 to 19 employees	31,433	28,647	-2,786	-8.9	32,182	33,644	1,462	4.5
20 to 49 employees	9,245	9,989	744	8.0	5,447	5,993	546	10
50 to 99 employees	5,407	6,831	1,424	26.3	2,130	2,257	127	6
100 to 249 employees	10,700	7,070	-3,630	-33.9	1,298	1,367	69	5.3
250 to 499 employees	1,550	1,953	402	25.9	396	417	21	5.3
500 or more employees	2,516	2,161	-355	-14.1	414	442	28	6.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017 or 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1g
2018 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	87,275	1,296,022	100.0	2,031,548	100.0
no. employees unknown (2)	14,977	69,670	5.4	115,465	5.7
1 to 19 employees	35,940	39,210	3.0	93,283	4.6
20 to 49 employees	13,354	29,873	2.3	70,452	3.5
50 to 99 employees	7,814	36,194	2.8	64,370	3.2
100 to 249 employees	7,065	85,512	6.6	112,447	5.5
250 to 499 employees	3,128	48,136	3.7	100,150	4.9
500 or more employees	4,997	987,427	76.2	1,475,382	72.6
Manufacturers	26,304	859,945	66.4	922,740	45.4
no. employees unknown (2)	3,194	30,459	2.4	29,124	1.4
1 to 19 employees	6,007	4,313	0.3	6,563	0.3
20 to 49 employees	4,961	6,354	0.5	7,080	0.3
50 to 99 employees	3,876	11,596	0.9	10,814	0.5
100 to 249 employees	3,960	(D)	(D)	32,129	1.6
250 to 499 employees	1,852	(D)	(D)	32,993	1.6
500 or more employees	2,454	740,235	57.1	804,036	39.6
Wholesalers	40,220	250,292	19.3	663,980	32.7
no. employees unknown (2)	6,874	22,304	1.7	41,585	2.0
1 to 19 employees	21,611	25,490	2.0	70,054	3.4
20 to 49 employees	5,882	16,002	1.2	53,454	2.6
50 to 99 employees	2,588	15,400	1.2	45,813	2.3
100 to 249 employees	1,858	(D)	(D)	64,702	3.2
250 to 499 employees	636	(D)	(D)	44,666	2.2
500 or more employees	771	124,291	9.6	343,706	16.9
Other companies (3)	20,751	185,785	14.3	444,828	21.9
no. employees unknown (2)	4,909	16,907	1.3	44,756	2.2
1 to 19 employees	8,322	9,407	0.7	16,665	0.8
20 to 49 employees	2,511	7,516	0.6	9,918	0.5
50 to 99 employees	1,350	9,198	0.7	7,743	0.4
100 to 249 employees	1,247	12,135	0.9	15,615	0.8
250 to 499 employees	640	7,720	0.6	22,491	1.1
500 or more employees	1,772	122,901	9.5	327,640	16.1
Multiple location companies	16,812	1,104,398	85.2	1,661,673	81.8
no. employees unknown (2)	192	966	0.1	1,785	0.1
1 to 19 employees	1,213	2,447	0.2	7,431	0.4
20 to 49 employees	2,222	7,475	0.6	17,263	0.8
50 to 99 employees	2,533	12,024	0.9	23,900	1.2
100 to 249 employees	3,769	65,633	5.1	73,856	3.6
250 to 499 employees	2,309	37,425	2.9	74,606	3.7
500 or more employees	4,574	978,427	75.5	1,462,830	72.0
Manufacturers	7,369	788,480	60.8	847,685	41.7
no. employees unknown (2)	43	300	0.0	95	0.0
1 to 19 employees	131	77	0.0	221	0.0
20 to 49 employees	561	991	0.1	1,369	0.1
50 to 99 employees	1,043	4,674	0.4	4,359	0.2
100 to 249 employees	1,960	(D)	(D)	20,533	1.0
250 to 499 employees	1,357	(D)	(D)	23,782	1.2
500 or more employees	2,274	734,197	56.7	797,327	39.2
Wholesalers	5,542	172,233	13.3	452,753	22.3
no. employees unknown (2)	99	293	0.0	1,540	0.1
1 to 19 employees	808	1,750	0.1	6,021	0.3
20 to 49 employees	1,202	3,840	0.3	13,756	0.7
50 to 99 employees	1,030	4,270	0.3	17,264	0.8
100 to 249 employees	1,165	(D)	(D)	44,096	2.2
250 to 499 employees	512	(D)	(D)	30,131	1.5
500 or more employees	726	123,102	9.5	339,945	16.7

Table 1g
2018 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,901	143,685	11.1	361,234	17.8
no. employees unknown (2)	50	373	0.0	150	0.0
1 to 19 employees	274	620	0.0	1,189	0.1
20 to 49 employees	459	2,644	0.2	2,138	0.1
50 to 99 employees	460	3,080	0.2	2,278	0.1
100 to 249 employees	644	9,956	0.8	9,227	0.5
250 to 499 employees	440	5,884	0.5	20,693	1.0
500 or more employees	1,574	121,127	9.3	325,559	16.0
Single location companies	70,463	191,624	14.8	369,876	18.2
no. employees unknown (2)	14,785	68,704	5.3	113,679	5.6
1 to 19 employees	34,727	36,763	2.8	85,852	4.2
20 to 49 employees	11,132	22,397	1.7	53,189	2.6
50 to 99 employees	5,281	24,169	1.9	40,470	2.0
100 to 249 employees	3,296	19,879	1.5	38,590	1.9
250 to 499 employees	819	10,711	0.8	25,544	1.3
500 or more employees	423	9,000	0.7	12,552	0.6
Manufacturers	18,935	71,464	5.5	75,055	3.7
no. employees unknown (2)	3,151	30,159	2.3	29,029	1.4
1 to 19 employees	5,876	4,236	0.3	6,342	0.3
20 to 49 employees	4,400	5,363	0.4	5,712	0.3
50 to 99 employees	2,833	6,922	0.5	6,455	0.3
100 to 249 employees	2,000	12,607	1.0	11,596	0.6
250 to 499 employees	495	6,139	0.5	9,211	0.5
500 or more employees	180	6,038	0.5	6,710	0.3
Wholesalers	34,678	78,060	6.0	211,227	10.4
no. employees unknown (2)	6,775	22,011	1.7	40,045	2.0
1 to 19 employees	20,803	23,739	1.8	64,033	3.2
20 to 49 employees	4,680	12,163	0.9	39,698	2.0
50 to 99 employees	1,558	11,130	0.9	28,550	1.4
100 to 249 employees	693	5,093	0.4	20,606	1.0
250 to 499 employees	124	2,736	0.2	14,535	0.7
500 or more employees	45	1,189	0.1	3,761	0.2
Other companies (3)	16,850	42,100	3.2	83,594	4.1
no. employees unknown (2)	4,859	16,534	1.3	44,605	2.2
1 to 19 employees	8,048	8,787	0.7	15,477	0.8
20 to 49 employees	2,052	4,872	0.4	7,780	0.4
50 to 99 employees	890	6,118	0.5	5,465	0.3
100 to 249 employees	603	2,179	0.2	6,388	0.3
250 to 499 employees	200	1,836	0.1	1,798	0.1
500 or more employees	198	1,773	0.1	2,080	0.1

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1h
2017 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	86,533	1,195,814	100.0	1,887,671	100.0
no. employees unknown (2)	14,466	60,662	5.1	85,842	4.5
1 to 19 employees	36,069	35,821	3.0	88,053	4.7
20 to 49 employees	13,354	29,501	2.5	66,058	3.5
50 to 99 employees	7,685	30,528	2.6	60,563	3.2
100 to 249 employees	6,903	78,973	6.6	95,731	5.1
250 to 499 employees	3,074	53,556	4.5	101,807	5.4
500 or more employees	4,982	906,774	75.8	1,389,618	73.6
Manufacturers	26,038	799,289	66.8	869,174	46.0
no. employees unknown (2)	3,053	25,974	2.2	24,394	1.3
1 to 19 employees	6,003	3,854	0.3	5,253	0.3
20 to 49 employees	4,946	6,131	0.5	6,248	0.3
50 to 99 employees	3,841	10,668	0.9	9,597	0.5
100 to 249 employees	3,937	41,534	3.5	32,668	1.7
250 to 499 employees	1,806	31,247	2.6	31,646	1.7
500 or more employees	2,452	679,881	56.9	759,368	40.2
Wholesalers	40,371	240,682	20.1	611,368	32.4
no. employees unknown (2)	6,729	24,300	2.0	36,621	1.9
1 to 19 employees	21,875	24,360	2.0	69,816	3.7
20 to 49 employees	5,956	16,704	1.4	51,027	2.7
50 to 99 employees	2,569	13,367	1.1	43,873	2.3
100 to 249 employees	1,780	26,209	2.2	51,692	2.7
250 to 499 employees	674	14,227	1.2	48,860	2.6
500 or more employees	788	121,515	10.2	309,479	16.4
Other companies (3)	20,124	155,843	13.0	407,130	21.6
no. employees unknown (2)	4,684	10,388	0.9	24,827	1.3
1 to 19 employees	8,191	7,607	0.6	12,984	0.7
20 to 49 employees	2,452	6,666	0.6	8,784	0.5
50 to 99 employees	1,275	6,493	0.5	7,093	0.4
100 to 249 employees	1,186	11,230	0.9	11,371	0.6
250 to 499 employees	594	8,082	0.7	21,301	1.1
500 or more employees	1,742	105,378	8.8	320,771	17.0
Multiple location companies	16,572	1,010,922	84.5	1,558,487	82.6
no. employees unknown (2)	138	617	0.1	1,834	0.1
1 to 19 employees	1,155	2,430	0.2	6,907	0.4
20 to 49 employees	2,237	7,111	0.6	15,322	0.8
50 to 99 employees	2,503	9,730	0.8	23,277	1.2
100 to 249 employees	3,652	48,357	4.0	59,220	3.1
250 to 499 employees	2,308	44,579	3.7	75,529	4.0
500 or more employees	4,579	898,098	75.1	1,376,397	72.9
Manufacturers	7,220	723,896	60.5	797,374	42.2
no. employees unknown (2)	49	(D)	(D)	331	0.0
1 to 19 employees	128	217	0.0	275	0.0
20 to 49 employees	541	870	0.1	1,123	0.1
50 to 99 employees	979	3,357	0.3	3,316	0.2
100 to 249 employees	1,913	18,582	1.6	(D)	(D)
250 to 499 employees	1,327	(D)	(D)	22,603	1.2
500 or more employees	2,283	674,469	56.4	(D)	(D)
Wholesalers	5,535	163,023	13.6	409,799	21.7
no. employees unknown (2)	60	(D)	(D)	1,155	0.1
1 to 19 employees	762	1,731	0.1	6,063	0.3
20 to 49 employees	1,229	4,449	0.4	12,669	0.7
50 to 99 employees	1,072	4,421	0.4	17,383	0.9
100 to 249 employees	1,118	20,597	1.7	33,625	1.8
250 to 499 employees	555	(D)	(D)	33,044	1.8
500 or more employees	739	119,883	10.0	305,860	16.2

Table 1h
2017 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,817	124,002	10.4	351,314	18.6
no. employees unknown (2)	29	(D)	(D)	348	0.0
1 to 19 employees	265	482	0.0	569	0.0
20 to 49 employees	467	1,791	0.1	1,529	0.1
50 to 99 employees	452	1,952	0.2	2,578	0.1
100 to 249 employees	621	9,178	0.8	(D)	(D)
250 to 499 employees	426	(D)	(D)	19,882	1.1
500 or more employees	1,557	103,746	8.7	(D)	(D)
Single location companies	69,961	184,892	15.5	329,184	17.4
no. employees unknown (2)	14,328	60,045	5.0	84,007	4.5
1 to 19 employees	34,914	33,392	2.8	81,145	4.3
20 to 49 employees	11,117	22,390	1.9	50,737	2.7
50 to 99 employees	5,182	20,798	1.7	37,286	2.0
100 to 249 employees	3,251	30,616	2.6	36,510	1.9
250 to 499 employees	766	8,976	0.8	26,278	1.4
500 or more employees	403	8,675	0.7	13,221	0.7
Manufacturers	18,818	75,392	6.3	71,800	3.8
no. employees unknown (2)	3,004	(D)	(D)	24,063	1.3
1 to 19 employees	5,875	3,637	0.3	4,978	0.3
20 to 49 employees	4,405	5,260	0.4	5,125	0.3
50 to 99 employees	2,862	7,311	0.6	6,281	0.3
100 to 249 employees	2,024	22,952	1.9	(D)	(D)
250 to 499 employees	479	(D)	(D)	9,043	0.5
500 or more employees	169	5,411	0.5	(D)	(D)
Wholesalers	34,836	77,659	6.5	201,568	10.7
no. employees unknown (2)	6,669	(D)	(D)	35,466	1.9
1 to 19 employees	21,113	22,630	1.9	63,753	3.4
20 to 49 employees	4,727	12,255	1.0	38,357	2.0
50 to 99 employees	1,497	8,946	0.7	26,491	1.4
100 to 249 employees	662	5,612	0.5	18,068	1.0
250 to 499 employees	119	(D)	(D)	15,816	0.8
500 or more employees	49	1,632	0.1	3,619	0.2
Other companies (3)	16,307	31,841	2.7	55,816	3.0
no. employees unknown (2)	4,655	(D)	(D)	24,479	1.3
1 to 19 employees	7,926	7,125	0.6	12,415	0.7
20 to 49 employees	1,985	4,875	0.4	7,255	0.4
50 to 99 employees	823	4,540	0.4	4,515	0.2
100 to 249 employees	565	2,052	0.2	(D)	(D)
250 to 499 employees	168	(D)	(D)	1,419	0.1
500 or more employees	185	1,632	0.1	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2a
Top Companies' Share of the 2018 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2017-2018	
					Number of Identified Exporters	Known Value
All identified companies	292,793	1,477,975	100.0	100.0	0.7	6.8
Top 4 companies	4	125,136	8.5	8.5	-	17.0
Top 8 companies	8	188,294	12.7	12.7	-	14.1
Top 20 companies	20	302,542	20.5	20.5	-	10.0
Top 50 companies	50	473,896	32.1	32.1	-	9.0
Top 100 companies	100	619,444	41.9	41.9	-	9.7
Top 250 companies	250	804,384	54.4	54.4	-	9.0
Top 500 companies	500	940,369	63.6	63.6	-	8.7
Top 1000 companies	1,000	1,066,132	72.1	72.1	-	8.1
Top 2000 companies	2,000	1,178,018	79.7	79.7	-	7.7
Manufacturers	71,986	902,119	61.0	100.0	-0.3	7.3
Top 4 companies	4	125,136	8.5	13.9	-	17.0
Top 8 companies	8	188,294	12.7	20.9	-	14.1
Top 20 companies	20	298,194	20.2	33.1	-	11.1
Top 50 companies	50	436,513	29.5	48.4	-	11.3
Top 100 companies	100	531,232	35.9	58.9	-	10.6
Top 250 companies	250	634,420	42.9	70.3	-	9.3
Top 500 companies	500	707,703	47.9	78.4	-	8.6
Top 1000 companies	1,000	769,619	52.1	85.3	-	8.1
Top 2000 companies	2,000	818,897	55.4	90.8	-	7.8
Wholesalers	94,761	322,203	21.8	100.0	-1.5	2.0
Top 4 companies	4	31,813	2.2	9.9	-	-5.8
Top 8 companies	8	51,385	3.5	15.9	-	-6.9
Top 20 companies	20	88,756	6.0	27.5	-	-3.0
Top 50 companies	50	125,413	8.5	38.9	-	-0.9
Top 100 companies	100	154,179	10.4	47.9	-	0.4
Top 250 companies	250	191,317	12.9	59.4	-	1.4
Top 500 companies	500	219,466	14.8	68.1	-	2.1
Top 1000 companies	1,000	243,607	16.5	75.6	-	2.2
Top 2000 companies	2,000	265,175	17.9	82.3	-	2.2
Other companies (3)	126,046	253,653	17.2	100.0	3.1	11.9
Top 4 companies	4	24,708	1.7	9.7	-	17.8
Top 8 companies	8	38,116	2.6	15.0	-	18.1
Top 20 companies	20	66,226	4.5	26.1	-	22.1
Top 50 companies	50	101,298	6.9	39.9	-	18.1
Top 100 companies	100	130,834	8.9	51.6	-	16.7
Top 250 companies	250	165,958	11.2	65.4	-	14.4
Top 500 companies	500	187,795	12.7	74.0	-	13.1
Top 1000 companies	1,000	206,354	14.0	81.4	-	12.7
Top 2000 companies	2,000	221,517	15.0	87.3	-	12.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2b
Top Companies' Share of the 2017 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	290,625	1,383,304	100.0	100.0
Top 4 companies	4	106,929	7.7	7.7
Top 8 companies	8	165,088	11.9	11.9
Top 20 companies	20	275,004	19.9	19.9
Top 50 companies	50	434,803	31.4	31.4
Top 100 companies	100	564,783	40.8	40.8
Top 250 companies	250	738,238	53.4	53.4
Top 500 companies	500	865,457	62.6	62.6
Top 1000 companies	1,000	986,659	71.3	71.3
Top 2000 companies	2,000	1,093,833	79.1	79.1
Manufacturers	72,230	840,683	60.8	100.0
Top 4 companies	4	106,929	7.7	12.7
Top 8 companies	8	165,088	11.9	19.6
Top 20 companies	20	268,439	19.4	31.9
Top 50 companies	50	392,274	28.4	46.7
Top 100 companies	100	480,485	34.7	57.2
Top 250 companies	250	580,230	41.9	69.0
Top 500 companies	500	651,367	47.1	77.5
Top 1000 companies	1,000	711,824	51.5	84.7
Top 2000 companies	2,000	759,323	54.9	90.3
Wholesalers	96,177	315,994	22.8	100.0
Top 4 companies	4	33,774	2.4	10.7
Top 8 companies	8	55,214	4.0	17.5
Top 20 companies	20	91,469	6.6	28.9
Top 50 companies	50	126,584	9.2	40.1
Top 100 companies	100	153,525	11.1	48.6
Top 250 companies	250	188,757	13.6	59.7
Top 500 companies	500	214,919	15.5	68.0
Top 1000 companies	1,000	238,413	17.2	75.4
Top 2000 companies	2,000	259,578	18.8	82.1
Other companies (3)	122,218	226,627	16.4	100.0
Top 4 companies	4	20,967	1.5	9.3
Top 8 companies	8	32,270	2.3	14.2
Top 20 companies	20	54,236	3.9	23.9
Top 50 companies	50	85,785	6.2	37.9
Top 100 companies	100	112,142	8.1	49.5
Top 250 companies	250	145,120	10.5	64.0
Top 500 companies	500	166,047	12.0	73.3
Top 1000 companies	1,000	183,101	13.2	80.8
Top 2000 companies	2,000	196,748	14.2	86.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2c
Top Companies' Share of the 2018 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2017-2018	
					Number of Identified Importers	Known Value
All identified companies	224,377	2,174,089	100.0	100.0	2.6	7.0
Top 4 companies	4	165,907	7.6	7.6	-	14.0
Top 8 companies	8	268,086	12.3	12.3	-	11.5
Top 20 companies	20	467,480	21.5	21.5	-	7.5
Top 50 companies	50	733,528	33.7	33.7	-	7.5
Top 100 companies	100	936,821	43.1	43.1	-	7.5
Top 250 companies	250	1,203,758	55.4	55.4	-	7.2
Top 500 companies	500	1,389,939	63.9	63.9	-	6.4
Top 1000 companies	1,000	1,558,254	71.7	71.7	-	6.2
Top 2000 companies	2,000	1,714,197	78.8	78.8	-	6.3
Manufacturers	40,583	935,346	43.0	100.0	1.4	6.2
Top 4 companies	4	135,140	6.2	14.4	-	3.8
Top 8 companies	8	210,221	9.7	22.5	-	3.5
Top 20 companies	20	363,077	16.7	38.8	-	5.7
Top 50 companies	50	499,068	23.0	53.4	-	6.0
Top 100 companies	100	597,314	27.5	63.9	-	6.0
Top 250 companies	250	707,131	32.5	75.6	-	5.3
Top 500 companies	500	778,816	35.8	83.3	-	5.4
Top 1000 companies	1,000	838,025	38.5	89.6	-	5.6
Top 2000 companies	2,000	881,901	40.6	94.3	-	5.9
Wholesalers	89,633	740,005	34.0	100.0	-0.7	8.6
Top 4 companies	4	69,888	3.2	9.4	-	-7.1
Top 8 companies	8	114,099	5.2	15.4	-	0.0
Top 20 companies	20	184,355	8.5	24.9	-	7.9
Top 50 companies	50	263,146	12.1	35.6	-	9.8
Top 100 companies	100	318,542	14.7	43.0	-	9.0
Top 250 companies	250	386,430	17.8	52.2	-	8.2
Top 500 companies	500	442,545	20.4	59.8	-	8.5
Top 1000 companies	1,000	500,821	23.0	67.7	-	8.5
Top 2000 companies	2,000	558,564	25.7	75.5	-	8.6
Other companies (3)	94,161	498,738	22.9	100.0	6.6	6.2
Top 4 companies	4	122,084	5.6	24.5	-	25.2
Top 8 companies	8	162,824	7.5	32.6	-	17.0
Top 20 companies	20	217,084	10.0	43.5	-	9.8
Top 50 companies	50	277,655	12.8	55.7	-	8.9
Top 100 companies	100	329,418	15.2	66.1	-	7.1
Top 250 companies	250	388,149	17.9	77.8	-	5.8
Top 500 companies	500	420,770	19.4	84.4	-	5.4
Top 1000 companies	1,000	445,084	20.5	89.2	-	5.4
Top 2000 companies	2,000	463,590	21.3	93.0	-	5.6

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2d
Top Companies' Share of the 2017 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	218,585	2,032,453	100.0	100.0
Top 4 companies	4	145,589	7.2	7.2
Top 8 companies	8	240,465	11.8	11.8
Top 20 companies	20	434,793	21.4	21.4
Top 50 companies	50	682,050	33.6	33.6
Top 100 companies	100	871,473	42.9	42.9
Top 250 companies	250	1,122,420	55.2	55.2
Top 500 companies	500	1,306,175	64.3	64.3
Top 1000 companies	1,000	1,466,790	72.2	72.2
Top 2000 companies	2,000	1,612,311	79.3	79.3
Manufacturers	40,029	881,121	43.4	100.0
Top 4 companies	4	130,227	6.4	14.8
Top 8 companies	8	203,181	10.0	23.1
Top 20 companies	20	343,545	16.9	39.0
Top 50 companies	50	470,939	23.2	53.4
Top 100 companies	100	563,665	27.7	64.0
Top 250 companies	250	671,358	33.0	76.2
Top 500 companies	500	738,987	36.4	83.9
Top 1000 companies	1,000	793,529	39.0	90.1
Top 2000 companies	2,000	833,090	41.0	94.5
Wholesalers	90,242	681,619	33.5	100.0
Top 4 companies	4	75,269	3.7	11.0
Top 8 companies	8	114,110	5.6	16.7
Top 20 companies	20	170,831	8.4	25.1
Top 50 companies	50	239,619	11.8	35.2
Top 100 companies	100	292,258	14.4	42.9
Top 250 companies	250	357,099	17.6	52.4
Top 500 companies	500	407,774	20.1	59.8
Top 1000 companies	1,000	461,606	22.7	67.7
Top 2000 companies	2,000	514,295	25.3	75.5
Other companies (3)	88,314	469,713	23.1	100.0
Top 4 companies	4	97,528	4.8	20.8
Top 8 companies	8	139,123	6.8	29.6
Top 20 companies	20	197,619	9.7	42.1
Top 50 companies	50	255,080	12.6	54.3
Top 100 companies	100	307,643	15.1	65.5
Top 250 companies	250	366,878	18.1	78.1
Top 500 companies	500	399,295	19.6	85.0
Top 1000 companies	1,000	422,087	20.8	89.9
Top 2000 companies	2,000	438,807	21.6	93.4

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3a
2018 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,477,975	292,793	515,720	34.9	15.0	962,255	65.1	97.4
no. employees unknown (3)	144,629	119,579	42,533	29.4	10.8	102,096	70.6	96.2
1 to 19 employees	83,778	104,108	10,148	12.1	10.6	73,630	87.9	98.1
20 to 49 employees	48,407	29,702	6,163	12.7	17.3	42,244	87.3	98.7
50 to 99 employees	44,733	14,958	8,612	19.3	26.0	36,121	80.7	98.5
100 to 249 employees	96,476	12,033	26,128	27.1	35.2	70,349	72.9	98.5
250 to 499 employees	55,295	4,954	10,626	19.2	45.9	44,669	80.8	97.8
500 or more employees	1,004,657	7,459	411,511	41.0	58.2	593,146	59.0	97.6
Manufacturers	902,119	71,986	347,551	38.5	20.0	554,568	61.5	98.9
no. employees unknown (3)	47,934	18,051	16,172	33.7	13.7	31,762	66.3	98.2
1 to 19 employees	8,484	22,589	1,057	12.5	9.0	7,428	87.5	98.8
20 to 49 employees	10,838	12,875	1,321	12.2	15.8	9,517	87.8	99.2
50 to 99 employees	15,883	7,410	2,026	12.8	26.4	13,857	87.2	99.3
100 to 249 employees	40,393	5,990	7,593	18.8	40.2	32,800	81.2	99.4
250 to 499 employees	33,391	2,339	6,863	20.6	58.0	26,529	79.4	99.4
500 or more employees	745,196	2,732	312,520	41.9	78.2	432,676	58.1	99.9
Wholesalers	322,203	94,761	109,538	34.0	15.6	212,665	66.0	98.3
no. employees unknown (3)	45,974	32,846	17,039	37.1	10.8	28,934	62.9	97.7
1 to 19 employees	51,792	44,403	6,351	12.3	13.0	45,440	87.7	98.5
20 to 49 employees	26,785	9,240	3,442	12.8	22.7	23,343	87.2	99.3
50 to 99 employees	17,796	3,772	5,583	31.4	31.9	12,213	68.6	98.9
100 to 249 employees	40,575	2,656	15,171	37.4	39.8	25,404	62.6	99.3
250 to 499 employees	12,751	903	1,868	14.6	46.5	10,883	85.4	99.9
500 or more employees	126,532	941	60,084	47.5	69.2	66,448	52.5	99.3
Other companies (4)	253,653	126,046	58,632	23.1	11.7	195,022	76.9	95.8
no. employees unknown (3)	50,721	68,682	9,322	18.4	10.0	41,399	81.6	94.9
1 to 19 employees	23,502	37,116	2,740	11.7	8.8	20,762	88.3	97.1
20 to 49 employees	10,785	7,587	1,401	13.0	13.3	9,384	87.0	97.1
50 to 99 employees	11,054	3,776	1,003	9.1	19.1	10,051	90.9	96.4
100 to 249 employees	15,509	3,387	3,364	21.7	22.7	12,145	78.3	96.1
250 to 499 employees	9,153	1,712	1,895	20.7	29.0	7,258	79.3	94.6
500 or more employees	132,929	3,786	38,907	29.3	41.0	94,022	70.7	95.6
Multiple location companies	1,143,956	29,162	446,205	39.0	37.7	697,751	61.0	98.3
no. employees unknown (3)	1,210	433	230	19.0	24.9	980	81.0	97.9
1 to 19 employees	4,127	2,893	609	14.8	17.0	3,517	85.2	97.6
20 to 49 employees	12,873	4,619	2,749	21.4	20.6	10,124	78.6	98.5
50 to 99 employees	15,106	4,711	2,427	16.1	28.2	12,679	83.9	98.4
100 to 249 employees	71,844	6,284	21,489	29.9	37.6	50,355	70.1	98.7
250 to 499 employees	43,564	3,588	9,233	21.2	47.6	34,331	78.8	98.2
500 or more employees	995,233	6,634	409,468	41.1	60.9	585,765	58.9	97.9
Manufacturers	799,275	10,451	323,177	40.4	49.7	476,099	59.6	99.6
no. employees unknown (3)	360	103	52	14.5	28.2	308	85.5	99.0
1 to 19 employees	145	372	12	8.4	12.9	133	91.6	98.7
20 to 49 employees	1,427	1,201	172	12.0	22.0	1,256	88.0	99.3
50 to 99 employees	5,854	1,772	1,242	21.2	32.9	4,612	78.8	99.4
100 to 249 employees	25,768	2,819	4,998	19.4	44.8	20,770	80.6	99.7
250 to 499 employees	26,718	1,669	5,815	21.8	60.6	20,903	78.2	99.5
500 or more employees	739,002	2,515	310,885	42.1	79.6	428,117	57.9	99.9
Wholesalers	186,460	8,683	78,185	41.9	33.9	108,275	58.1	99.0
no. employees unknown (3)	350	171	(D)	(D)	26.9	(D)	(D)	98.2
1 to 19 employees	3,043	1,488	(D)	(D)	19.8	(D)	(D)	98.5
20 to 49 employees	7,984	2,022	1,675	21.0	23.8	6,310	79.0	99.0
50 to 99 employees	5,518	1,639	937	17.0	30.6	4,581	83.0	98.7
100 to 249 employees	34,273	1,727	13,666	39.9	38.2	20,607	60.1	99.1
250 to 499 employees	9,981	750	1,626	16.3	45.9	8,355	83.7	99.9
500 or more employees	125,311	886	59,858	47.8	69.5	65,453	52.2	99.3

Table 3a
2018 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	158,221	10,028	44,843	28.3	28.4	113,377	71.7	96.3
no. employees unknown (3)	500	159	(D)	(D)	20.8	(D)	(D)	96.9
1 to 19 employees	939	1,033	(D)	(D)	14.4	(D)	(D)	95.9
20 to 49 employees	3,461	1,396	903	26.1	14.8	2,558	73.9	97.2
50 to 99 employees	3,734	1,300	248	6.6	18.7	3,486	93.4	96.8
100 to 249 employees	11,803	1,738	2,825	23.9	25.4	8,978	76.1	96.6
250 to 499 employees	6,864	1,169	1,791	26.1	30.1	5,073	73.9	95.3
500 or more employees	130,920	3,233	38,725	29.6	44.0	92,195	70.4	95.9
Single location companies	334,019	263,631	69,515	20.8	12.5	264,503	79.2	97.3
no. employees unknown (3)	143,419	119,146	42,303	29.5	10.8	101,116	70.5	96.2
1 to 19 employees	79,651	101,215	9,539	12.0	10.4	70,113	88.0	98.1
20 to 49 employees	35,534	25,083	3,414	9.6	16.7	32,121	90.4	98.7
50 to 99 employees	29,628	10,247	6,185	20.9	24.9	23,442	79.1	98.5
100 to 249 employees	24,632	5,749	4,639	18.8	32.6	19,993	81.2	98.2
250 to 499 employees	11,731	1,366	1,393	11.9	41.4	10,338	88.1	96.8
500 or more employees	9,424	825	2,043	21.7	36.2	7,381	78.3	95.8
Manufacturers	102,844	61,535	24,374	23.7	15.0	78,470	76.3	98.8
no. employees unknown (3)	47,574	17,948	16,120	33.9	13.6	31,454	66.1	98.2
1 to 19 employees	8,339	22,217	1,045	12.5	8.9	7,295	87.5	98.8
20 to 49 employees	9,410	11,674	1,149	12.2	15.2	8,261	87.8	99.2
50 to 99 employees	10,029	5,638	784	7.8	24.4	9,246	92.2	99.3
100 to 249 employees	14,624	3,171	2,595	17.7	36.2	12,029	82.3	99.2
250 to 499 employees	6,673	670	1,048	15.7	51.6	5,625	84.3	99.1
500 or more employees	6,194	217	1,635	26.4	62.2	4,559	73.6	100.0
Wholesalers	135,742	86,078	31,353	23.1	13.7	104,389	76.9	98.3
no. employees unknown (3)	45,623	32,675	(D)	(D)	10.8	(D)	(D)	97.7
1 to 19 employees	48,749	42,915	(D)	(D)	12.8	(D)	(D)	98.5
20 to 49 employees	18,800	7,218	1,767	9.4	22.5	17,033	90.6	99.3
50 to 99 employees	12,277	2,133	4,646	37.8	33.0	7,631	62.2	99.1
100 to 249 employees	6,302	929	1,504	23.9	42.7	4,798	76.1	99.6
250 to 499 employees	2,770	153	242	8.7	49.7	2,528	91.3	100.0
500 or more employees	1,221	55	226	18.5	63.6	995	81.5	98.2
Other companies (4)	95,433	116,018	13,788	14.4	10.2	81,644	85.6	95.7
no. employees unknown (3)	50,221	68,523	(D)	(D)	10.0	(D)	(D)	94.9
1 to 19 employees	22,563	36,083	(D)	(D)	8.6	(D)	(D)	97.2
20 to 49 employees	7,324	6,191	498	6.8	12.9	6,826	93.2	97.1
50 to 99 employees	7,321	2,476	755	10.3	19.3	6,565	89.7	96.2
100 to 249 employees	3,706	1,649	539	14.6	19.8	3,166	85.4	95.5
250 to 499 employees	2,288	543	103	4.5	26.5	2,185	95.5	93.0
500 or more employees	2,009	553	182	9.1	23.3	1,827	90.9	93.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3b
2017 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,383,304	290,625	479,606	34.7	14.6	903,698	65.3	97.7
no. employees unknown (3)	137,235	116,861	43,660	31.8	10.5	93,575	68.2	96.4
1 to 19 employees	81,767	105,254	8,850	10.8	10.4	72,917	89.2	98.3
20 to 49 employees	46,193	29,714	5,061	11.0	17.1	41,133	89.0	98.9
50 to 99 employees	39,706	14,804	6,918	17.4	25.5	32,787	82.6	98.8
100 to 249 employees	88,795	11,882	20,727	23.3	34.2	68,068	76.7	98.8
250 to 499 employees	68,343	4,816	18,403	26.9	45.7	49,940	73.1	98.7
500 or more employees	921,265	7,294	375,987	40.8	57.7	545,278	59.2	98.3
Manufacturers	840,683	72,230	314,387	37.4	19.9	526,296	62.6	98.9
no. employees unknown (3)	43,144	17,758	13,455	31.2	13.6	29,689	68.8	98.1
1 to 19 employees	7,880	23,053	753	9.6	8.9	7,126	90.4	98.8
20 to 49 employees	10,659	12,917	1,224	11.5	16.1	9,434	88.5	99.3
50 to 99 employees	14,710	7,374	1,697	11.5	26.2	13,013	88.5	99.5
100 to 249 employees	46,240	6,057	9,715	21.0	39.8	36,524	79.0	99.5
250 to 499 employees	34,148	2,306	8,899	26.1	57.6	25,248	73.9	99.7
500 or more employees	683,902	2,765	278,643	40.7	78.5	405,260	59.3	99.9
Wholesalers	315,994	96,177	108,902	34.5	15.2	207,092	65.5	98.4
no. employees unknown (3)	48,618	33,089	20,703	42.6	10.6	27,915	57.4	97.6
1 to 19 employees	49,369	45,408	4,754	9.6	12.8	44,615	90.4	98.6
20 to 49 employees	24,892	9,360	2,759	11.1	22.0	22,133	88.9	99.2
50 to 99 employees	16,389	3,828	4,021	24.5	31.1	12,368	75.5	99.3
100 to 249 employees	28,462	2,588	7,821	27.5	37.3	20,641	72.5	99.4
250 to 499 employees	24,823	965	7,484	30.1	48.2	17,339	69.9	99.5
500 or more employees	123,442	939	61,360	49.7	66.6	62,081	50.3	99.5
Other companies (4)	226,627	122,218	56,317	24.8	11.0	170,311	75.2	96.3
no. employees unknown (3)	45,473	66,014	9,502	20.9	9.6	35,971	79.1	95.3
1 to 19 employees	24,519	36,793	3,343	13.6	8.3	21,177	86.4	97.6
20 to 49 employees	10,642	7,437	1,077	10.1	12.7	9,565	89.9	97.9
50 to 99 employees	8,606	3,602	1,200	13.9	18.1	7,406	86.1	96.9
100 to 249 employees	14,094	3,237	3,191	22.6	21.2	10,902	77.4	97.0
250 to 499 employees	9,373	1,545	2,020	21.6	26.3	7,353	78.4	96.8
500 or more employees	113,921	3,590	35,983	31.6	39.4	77,938	68.4	96.7
Multiple location companies	1,047,611	28,687	403,722	38.5	36.9	643,890	61.5	98.6
no. employees unknown (3)	2,349	286	111	4.7	26.2	2,238	95.3	97.6
1 to 19 employees	3,751	2,761	460	12.3	16.0	3,291	87.7	98.0
20 to 49 employees	10,892	4,632	1,891	17.4	20.1	9,000	82.6	98.6
50 to 99 employees	12,948	4,684	2,213	17.1	27.3	10,734	82.9	98.8
100 to 249 employees	53,945	6,196	11,580	21.5	35.8	42,365	78.5	98.9
250 to 499 employees	51,683	3,591	13,712	26.5	47.4	37,971	73.5	98.9
500 or more employees	912,044	6,537	373,753	41.0	60.4	538,291	59.0	98.3
Manufacturers	733,728	10,309	287,974	39.2	49.8	445,754	60.8	99.6
no. employees unknown (3)	417	92	(D)	(D)	30.4	(D)	(D)	100.0
1 to 19 employees	306	358	33	11.0	14.0	272	89.0	98.9
20 to 49 employees	1,336	1,164	150	11.2	22.3	1,186	88.8	99.0
50 to 99 employees	4,241	1,686	703	16.6	30.9	3,538	83.4	99.5
100 to 249 employees	21,059	2,791	2,212	10.5	44.0	18,848	89.5	99.6
250 to 499 employees	28,204	1,665	(D)	(D)	59.9	(D)	(D)	99.9
500 or more employees	678,165	2,553	276,980	40.8	80.2	401,184	59.2	99.9
Wholesalers	175,488	8,729	73,900	42.1	33.1	101,587	57.9	99.0
no. employees unknown (3)	217	105	(D)	(D)	28.6	(D)	(D)	95.2
1 to 19 employees	2,601	1,434	296	11.4	19.7	2,305	88.6	98.2
20 to 49 employees	6,978	2,077	1,393	20.0	23.4	5,585	80.0	98.8
50 to 99 employees	5,790	1,717	786	13.6	29.2	5,004	86.4	99.5
100 to 249 employees	22,326	1,700	6,538	29.3	35.8	15,788	70.7	99.2
250 to 499 employees	15,779	815	(D)	(D)	47.5	(D)	(D)	99.6
500 or more employees	121,797	881	61,010	50.1	67.1	60,787	49.9	99.4

Table 3b
2017 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	138,396	9,649	41,847	30.2	26.7	96,548	69.8	97.1
no. employees unknown (3)	1,715	89	(D)	(D)	19.1	(D)	(D)	97.8
1 to 19 employees	845	969	131	15.5	11.2	714	84.5	97.3
20 to 49 employees	2,578	1,391	348	13.5	13.3	2,230	86.5	97.8
50 to 99 employees	2,916	1,281	724	24.8	19.9	2,192	75.2	97.1
100 to 249 employees	10,560	1,705	2,831	26.8	22.3	7,729	73.2	97.5
250 to 499 employees	7,700	1,111	(D)	(D)	28.6	(D)	(D)	97.0
500 or more employees	112,082	3,103	35,762	31.9	42.2	76,320	68.1	96.6
Single location companies	335,693	261,938	75,884	22.6	12.2	259,809	77.4	97.5
no. employees unknown (3)	134,886	116,575	43,549	32.3	10.4	91,337	67.7	96.4
1 to 19 employees	78,016	102,493	8,389	10.8	10.2	69,627	89.2	98.3
20 to 49 employees	35,301	25,082	3,169	9.0	16.5	32,132	91.0	99.0
50 to 99 employees	26,758	10,120	4,705	17.6	24.7	22,053	82.4	98.8
100 to 249 employees	34,850	5,686	9,147	26.2	32.5	25,703	73.8	98.6
250 to 499 employees	16,660	1,225	4,691	28.2	40.7	11,969	71.8	98.0
500 or more employees	9,221	757	2,234	24.2	34.5	6,988	75.8	98.5
Manufacturers	106,954	61,921	26,413	24.7	14.9	80,542	75.3	98.8
no. employees unknown (3)	42,727	17,666	(D)	(D)	13.5	(D)	(D)	98.1
1 to 19 employees	7,574	22,695	720	9.5	8.8	6,854	90.5	98.8
20 to 49 employees	9,323	11,753	1,074	11.5	15.5	8,249	88.5	99.3
50 to 99 employees	10,469	5,688	994	9.5	24.8	9,475	90.5	99.5
100 to 249 employees	25,180	3,266	7,503	29.8	36.3	17,677	70.2	99.4
250 to 499 employees	5,943	641	(D)	(D)	51.8	(D)	(D)	99.1
500 or more employees	5,738	212	1,662	29.0	57.5	4,076	71.0	100.0
Wholesalers	140,506	87,448	35,002	24.9	13.4	105,505	75.1	98.3
no. employees unknown (3)	48,401	32,984	(D)	(D)	11	(D)	(D)	97.6
1 to 19 employees	46,768	43,974	4,458	9.5	12.6	42,310	90.5	98.6
20 to 49 employees	17,914	7,283	1,366	7.6	21.6	16,548	92.4	99.4
50 to 99 employees	10,599	2,111	3,235	30.5	32.6	7,364	69.5	99.2
100 to 249 employees	6,136	888	1,283	20.9	40.1	4,854	79.1	99.8
250 to 499 employees	9,044	150	(D)	(D)	52.0	(D)	(D)	98.7
500 or more employees	1,645	58	350	21.3	58.6	1,295	78.7	100.0
Other companies (4)	88,232	112,569	14,470	16.4	9.7	73,762	83.6	96.2
no. employees unknown (3)	43,758	65,925	(D)	(D)	9.6	(D)	(D)	95.3
1 to 19 employees	23,674	35,824	3,212	13.6	8.2	20,463	86.4	97.6
20 to 49 employees	8,064	6,046	729	9.0	12.5	7,335	91.0	97.9
50 to 99 employees	5,690	2,321	476	8.4	17.1	5,214	91.6	96.8
100 to 249 employees	3,534	1,532	361	10.2	20.0	3,173	89.8	96.3
250 to 499 employees	1,673	434	(D)	(D)	20.5	(D)	(D)	96.3
500 or more employees	1,839	487	221	12.0	21.6	1,617	88.0	97.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4a
2018 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,477,975	292,793	4.9	58.9	5.6	24.5	6.5	8.8	13.1	5.8	19.6	1.6	50.2	0.4
no. employees unknown(2)	144,629	119,579	20.5	74.9	16.3	18.0	14.5	4.4	22.1	2.3	22.8	0.4	3.7	0.0
1 to 19 employees	83,778	104,108	25.7	56.0	23.6	29.2	22.3	9.7	21.7	4.6	4.5	0.5	2.1	0.0
20 to 49 employees	48,407	29,702	13.2	41.0	17.6	30.8	16.5	14.9	31.2	10.8	18.3	2.3	3.1	0.1
50 to 99 employees	44,733	14,958	5.3	34.6	14.1	30.7	16.8	16.3	40.2	14.1	20.9	3.9	2.7	0.4
100 to 249 employees	96,476	12,033	3.4	31.8	7.5	27.0	18.4	16.0	26.1	17.5	20.2	6.7	24.4	1.1
250 to 499 employees	55,295	4,954	3.3	30.0	9.9	23.5	12.7	15.6	33.4	19.1	32.4	9.9	8.3	1.9
500 or more employees	1,004,657	7,459	0.7	25.8	1.2	20.3	1.6	12.3	6.6	16.4	19.7	14.5	70.1	10.8
Manufacturers	902,119	71,986	1.5	42.8	2.6	29.0	4.3	13.1	8.9	10.6	19.8	3.4	62.8	1.1
no. employees unknown(2)	47,934	18,051	9.4	60.4	10.2	24.5	8.8	8.4	19.0	5.5	49.5	1.1	3.1	0.1
1 to 19 employees	8,484	22,589	22.7	49.8	24.9	31.9	20.7	11.7	25.6	6.1	(D)	(D)	(D)	(D)
20 to 49 employees	10,838	12,875	9.9	37.0	27.3	32.7	21.5	15.7	31.0	12.2	(D)	(D)	(D)	(D)
50 to 99 employees	15,883	7,410	7.7	27.5	17.5	32.9	17.7	18.2	34.9	16.2	19.0	4.7	3.1	0.5
100 to 249 employees	40,393	5,990	4.2	21.8	8.1	28.6	33.5	18.9	31.3	20.9	18.8	8.5	4.1	1.3
250 to 499 employees	33,391	2,339	3.3	15.4	9.5	23.3	14.6	18.4	30.6	25.3	32.4	14.3	9.6	3.2
500 or more employees	745,196	2,732	0.3	7.2	0.5	13.0	1.2	13.5	5.1	23.2	17.7	23.3	75.1	19.9
Wholesalers	322,203	94,761	8.1	51.7	10.2	29.1	9.3	10.7	19.1	6.6	18.5	1.5	34.8	0.3
no. employees unknown(2)	45,974	32,846	21.8	67.3	22.4	23.4	12.2	5.8	29.7	2.8	7.5	0.5	6.3	0.1
1 to 19 employees	51,792	44,403	22.5	49.3	22.6	32.8	25.7	11.5	22.1	5.7	(D)	(D)	(D)	(D)
20 to 49 employees	26,785	9,240	11.8	32.8	14.0	32.8	15.3	18.4	32.5	12.5	(D)	(D)	(D)	(D)
50 to 99 employees	17,796	3,772	2.2	27.1	14.0	31.8	15.0	18.8	49.4	17.2	15.4	4.5	3.9	0.6
100 to 249 employees	40,575	2,656	1.5	23.6	5.8	27.3	5.8	17.3	20.1	22.2	14.9	8.1	51.7	1.5
250 to 499 employees	12,751	903	1.7	22.0	3.5	24.4	7.6	17.4	32.5	23.4	46.5	11.5	8.1	1.3
500 or more employees	126,532	941	0.1	11.1	1.4	16.6	0.7	13.0	5.2	21.4	26.2	22.7	66.4	15.3
Other companies (3)	253,653	126,046	12.8	73.5	10.5	18.3	10.9	4.9	20.3	2.6	20.3	0.6	25.1	0.1
no. employees unknown(2)	50,721	68,682	29.9	82.3	16.6	13.8	22.0	2.6	18.2	1.1	11.4	0.2	2.0	0.0
1 to 19 employees	23,502	37,116	33.9	67.8	25.3	23.1	15.5	6.3	19.6	2.5	3.3	0.3	2.3	0.0
20 to 49 employees	10,785	7,587	20.1	58.0	16.9	25.3	14.6	9.3	28.3	6.3	18.4	1.0	1.6	0.1
50 to 99 employees	11,054	3,776	6.9	55.9	9.4	25.3	18.2	10.0	32.7	7.0	32.6	1.7	0.1	0.1
100 to 249 employees	15,509	3,387	6.5	55.8	10.2	24.0	11.8	9.7	28.2	7.8	37.4	2.5	5.9	0.3
250 to 499 employees	9,153	1,712	5.4	54.0	20.2	23.4	13.0	10.9	44.7	8.4	12.6	3.0	4.2	0.4
500 or more employees	132,929	3,786	3.6	42.9	4.6	26.5	4.8	11.2	17.0	10.2	24.4	6.1	45.7	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4b
2017 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,383,304	290,625	5.0	58.8	6.3	24.5	6.5	8.8	13.7	5.8	19.0	1.6	49.5	0.4
no. employees unknown(2)	137,235	116,861	21.5	75.2	15.6	17.9	13.0	4.3	25.0	2.1	21.1	0.4	3.8	0.0
1 to 19 employees	81,767	105,254	25.4	55.9	27.8	29.3	19.7	9.8	21.4	4.6	3.8	0.4	1.9	0.0
20 to 49 employees	46,193	29,714	14.5	40.9	16.6	30.7	18.5	14.8	29.3	11.2	19.1	2.2	2.0	0.1
50 to 99 employees	39,706	14,804	6.7	34.1	14.7	31.0	17.4	15.9	36.6	14.5	20.4	4.1	4.2	0.4
100 to 249 employees	88,795	11,882	3.1	32.1	13.6	26.7	11.0	16.6	29.2	16.9	17.1	6.7	26.0	1.1
250 to 499 employees	68,343	4,816	2.1	27.7	7.9	24.5	13.1	15.8	32.6	19.7	28.3	10.5	16.0	1.9
500 or more employees	921,265	7,294	0.5	25.9	1.2	19.4	2.4	11.9	6.7	16.9	19.5	14.8	69.7	11.0
Manufacturers	840,683	72,230	1.5	43.0	3.3	28.9	3.9	13.1	9.6	10.6	19.8	3.4	62.0	1.0
no. employees unknown(2)	43,144	17,758	11.5	60.9	10.3	24.6	8.8	8.1	19.3	5.2	45.7	1.1	4.3	0.1
1 to 19 employees	7,880	23,053	21.2	50.3	25.5	31.4	25.0	11.7	25.0	6.2	(D)	(D)	(D)	(D)
20 to 49 employees	10,659	12,917	14.9	36.3	22.6	32.8	20.7	15.7	31.3	12.8	10.4	2.4	0.1	0.0
50 to 99 employees	14,710	7,374	8.0	26.9	17.5	33.1	20.1	18.2	34.7	16.4	(D)	(D)	(D)	(D)
100 to 249 employees	46,240	6,057	3.4	22.9	18.5	27.8	10.6	19.3	27.5	20.0	16.2	8.6	23.8	1.3
250 to 499 employees	34,148	2,306	2.2	14.6	7.6	23.2	20.1	19.3	33.7	25.2	26.2	14.4	10.2	3.3
500 or more employees	683,902	2,765	0.1	8.2	0.7	12.9	1.4	12.7	5.5	23.3	18.5	23.1	73.8	19.7
Wholesalers	315,994	96,177	8.0	51.9	10.3	29.2	9.6	10.7	20.3	6.5	17.8	1.5	34.0	0.3
no. employees unknown(2)	48,618	33,089	21.7	68.1	20.3	23.2	12.2	5.6	34.5	2.6	8.1	0.5	3.1	0.1
1 to 19 employees	49,369	45,408	20.9	49.0	26.7	33.2	22.6	11.6	22.9	5.4	(D)	(D)	(D)	(D)
20 to 49 employees	24,892	9,360	11.6	33.5	11.7	32.1	18.3	18.2	30.5	12.8	24.3	3.0	3.5	0.3
50 to 99 employees	16,389	3,828	3.0	26.9	11.2	31.6	18.6	18.3	44.1	18.1	(D)	(D)	(D)	(D)
100 to 249 employees	28,462	2,588	1.4	24.5	7.8	27.4	10.1	18.0	22.4	21.1	16.6	7.5	41.6	1.5
250 to 499 employees	24,823	965	1.6	21.3	2.9	24.8	5.1	15.9	29.0	24.1	32.4	12.7	28.9	1.1
500 or more employees	123,442	939	0.2	12.6	1.3	16.0	1.3	11.9	6.2	21.8	23.3	22.2	67.7	15.5
Other companies (3)	226,627	122,218	13.5	73.6	11.8	18.2	11.9	4.9	19.8	2.6	17.9	0.6	25.0	0.1
no. employees unknown(2)	45,473	66,014	30.8	82.6	15.6	13.5	17.7	2.6	20.3	1.1	11.5	0.2	3.9	0.0
1 to 19 employees	24,519	36,793	35.9	67.9	30.7	23.1	12.2	6.3	17.1	2.5	2.3	0.2	1.9	0.0
20 to 49 employees	10,642	7,437	20.7	58.3	22.1	25.2	16.9	9.0	24.4	6.4	15.3	1.0	0.5	0.1
50 to 99 employees	8,606	3,602	11.6	56.4	16.7	26.0	10.3	8.8	25.7	6.8	35.8	2.0	0.0	0.0
100 to 249 employees	14,094	3,237	5.7	55.2	9.2	23.9	14.0	10.4	48.5	7.8	21.2	2.3	1.6	0.3
250 to 499 employees	9,373	1,545	3.2	51.2	21.9	26.1	8.7	10.6	38.0	8.6	25.4	3.1	2.8	0.4
500 or more employees	113,921	3,590	3.0	43.0	4.4	25.3	9.1	11.3	14.3	10.7	21.7	6.5	47.4	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4c
2018 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	2,174,089	224,377	4.6	62.9	9.8	27.5	9.4	6.6	18.5	2.6	36.0	0.4	21.6	0.0
no. employees unknown(2)	176,309	80,979	18.1	76.6	27.0	19.4	15.2	3.0	22.4	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	143,637	91,301	30.9	64.0	41.2	30.3	15.3	4.7	9.8	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	82,622	21,847	13.5	48.9	42.1	37.1	25.4	10.9	15.7	3.0	3.3	0.1	0.0	0.0
50 to 99 employees	69,503	11,126	8.0	40.7	30.8	38.9	29.7	15.1	26.5	5.0	(D)	(D)	(D)	(D)
100 to 249 employees	116,819	9,290	3.3	34.8	21.2	36.7	29.8	19.4	34.1	8.5	(D)	(D)	(D)	(D)
250 to 499 employees	102,120	3,905	1.2	26.4	11.2	32.3	22.6	24.1	37.4	16.1	(D)	(D)	(D)	(D)
500 or more employees	1,483,079	5,929	0.2	20.0	1.0	20.9	3.8	19.2	16.1	27.5	49.9	10.9	29.0	1.5
Manufacturers	935,346	40,583	1.1	52.7	3.8	32.2	6.2	9.5	15.8	4.5	47.4	1.0	25.7	0.1
no. employees unknown(2)	35,735	8,521	8.0	69.0	17.8	24.7	11.0	4.7	38.7	1.4	24.5	0.2	0.0	0.0
1 to 19 employees	8,912	11,661	31.5	68.8	45.4	28.3	11.0	2.7	(D)	(D)	(D)	(D)	0.0	0.0
20 to 49 employees	8,413	6,780	18.6	53.6	46.9	38.4	25.2	7.1	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,415	4,690	9.6	40.6	41.1	44.2	33.4	12.9	(D)	2.3	(D)	0.1	0.0	0.0
100 to 249 employees	32,930	4,435	3.9	30.9	20.4	42.1	28.7	20.5	44.5	6.4	2.4	0.1	0.0	0.0
250 to 499 employees	33,669	1,984	1.7	18.2	16.3	34.6	24.7	29.3	51.7	17.2	5.6	0.7	0.0	0.0
500 or more employees	804,272	2,512	0.0	8.4	0.5	17.1	3.6	22.6	12.3	35.7	53.6	14.5	29.9	1.8
Wholesalers	740,005	89,633	9.0	56.1	17.7	32.6	14.4	8.2	22.4	2.8	20.2	0.3	16.3	0.0
no. employees unknown(2)	66,881	29,500	28.1	71.0	33.8	23.9	16.8	4.0	15.4	1.1	5.9	0.1	0.0	0.0
1 to 19 employees	104,582	45,177	32.3	56.0	44.3	36.2	16.4	6.6	6.7	1.2	0.3	0.0	0.0	0.0
20 to 49 employees	61,825	7,972	12.7	32.1	41.5	43.9	27.5	18.0	17.5	5.9	0.8	0.2	0.0	0.0
50 to 99 employees	48,670	3,197	7.5	24.2	28.7	40.1	30.0	24.5	30.3	10.5	3.5	0.7	0.0	0.0
100 to 249 employees	67,076	2,218	2.9	21.4	23.3	32.1	29.4	28.4	28.3	16.6	(D)	(D)	(D)	(D)
250 to 499 employees	45,387	732	0.5	17.8	10.1	26.9	28.4	26.6	40.0	25.8	(D)	(D)	(D)	(D)
500 or more employees	345,584	837	0.2	10.0	0.6	15.3	4.1	19.7	24.8	37.4	(D)	15.3	(D)	2.3
Other companies (3)	498,738	94,161	4.7	73.8	9.5	20.6	8.1	3.7	17.8	1.5	38.2	0.3	21.7	0.0
no. employees unknown(2)	73,693	42,958	13.8	82.0	25.3	15.2	15.9	2.0	20.8	0.6	(D)	(D)	(D)	(D)
1 to 19 employees	30,143	34,463	25.6	72.8	29.0	23.3	12.7	3.0	(D)	(D)	(D)	(D)	(D)	0.0
20 to 49 employees	12,384	7,095	13.8	63.2	41.6	28.3	15.1	6.5	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,418	3,239	9.1	57.0	28.9	30.2	23.7	9.0	(D)	3.5	(D)	(D)	(D)	(D)
100 to 249 employees	16,813	2,637	4.1	52.7	14.4	31.4	33.7	10.1	36.8	5.2	(D)	0.5	(D)	0.1
250 to 499 employees	23,064	1,189	1.9	45.3	5.9	31.9	8.0	13.9	11.7	8.2	(D)	(D)	(D)	(D)
500 or more employees	333,223	2,580	0.6	34.5	2.5	26.4	4.0	15.8	16.4	16.2	(D)	6.0	(D)	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4d
2017 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	2,032,453	218,585	4.7	62.6	9.6	27.8	9.4	6.6	19.8	2.5	35.7	0.4	20.9	0.0
no. employees unknown(2)	141,315	77,594	21.0	76.7	26.4	19.4	19.1	3.0	22.5	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	140,076	89,862	29.7	63.7	38.7	30.7	15.9	4.7	8.8	0.9	(D)	0.0	(D)	0.0
20 to 49 employees	77,753	21,378	14.8	48.2	41.7	37.7	26.1	11.2	14.8	2.6	(D)	(D)	(D)	(D)
50 to 99 employees	65,475	10,885	8.1	41.1	28.5	38.4	32.9	15.4	25.0	4.8	(D)	(D)	(D)	(D)
100 to 249 employees	106,014	9,103	3.6	34.7	22.0	37.2	33.3	19.5	32.1	8.1	(D)	(D)	(D)	(D)
250 to 499 employees	105,875	3,867	1.0	26.2	11.1	32.8	22.5	23.9	33.0	15.8	(D)	(D)	(D)	(D)
500 or more employees	1,395,946	5,896	0.2	20.2	1.2	21.3	3.0	19.3	18.7	27.2	48.4	10.5	28.6	1.5
Manufacturers	881,121	40,029	1.2	52.9	3.7	32.3	5.7	9.3	16.8	4.4	44.2	1.0	28.3	0.1
no. employees unknown(2)	31,116	8,312	10.9	70.6	14.5	23.3	17.4	4.4	(D)	(D)	(D)	(D)	0.0	0.0
1 to 19 employees	7,334	11,542	31.5	68.9	46.6	28.3	16.5	2.6	5.4	0.2	0.0	0.0	0.0	0.0
20 to 49 employees	7,157	6,713	19.2	52.9	51.6	39.6	23.9	6.8	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	10,203	4,580	8.8	40.9	43.0	44.0	32.1	12.8	16.2	2.3	0.0	0.0	0.0	0.0
100 to 249 employees	33,394	4,437	5.2	30.9	20.0	42.4	27.5	20.1	37.4	6.4	9.9	0.1	0.0	0.0
250 to 499 employees	32,146	1,937	1.3	18.5	13.9	36.2	35.3	28.4	44.2	16.1	5.3	0.8	0.0	0.0
500 or more employees	759,771	2,508	0.1	8.1	0.8	18.2	2.4	23.2	14.4	34.7	49.5	14.0	32.8	1.8
Wholesalers	681,619	90,242	9.3	56.3	17.6	32.8	14.6	8.0	23.2	2.6	26.7	0.3	8.7	0.0
no. employees unknown(2)	61,130	29,869	26.7	71.8	33.2	23.6	17.2	3.6	15.0	0.9	7.9	0.0	0.0	0.0
1 to 19 employees	99,791	45,338	32.8	55.7	42.6	36.9	17.2	6.3	7.2	1.1	0.1	0.0	0.0	0.0
20 to 49 employees	59,461	8,067	14.5	32.1	40.3	44.1	27.5	18.7	17.0	4.9	0.7	0.2	0.0	0.0
50 to 99 employees	46,624	3,191	7.4	25.3	25.8	38.3	34.2	25.7	28.7	10.1	3.9	0.6	0.0	0.0
100 to 249 employees	53,481	2,157	2.6	21.6	25.6	33.7	31.7	28.9	29.8	14.9	(D)	(D)	(D)	(D)
250 to 499 employees	50,071	781	0.6	17.4	11.3	26.4	21.6	26.2	33.6	26.9	(D)	(D)	(D)	(D)
500 or more employees	311,061	839	0.1	10.5	0.5	16.9	3.8	17.2	27.4	38.4	(D)	15.5	(D)	1.5
Other companies (3)	469,713	88,314	4.6	73.5	8.8	20.7	8.8	4.0	20.4	1.6	32.7	0.3	24.8	0.1
no. employees unknown(2)	49,069	39,413	20.3	81.6	25.4	15.4	22.6	2.3	(D)	(D)	(D)	(D)	(D)	(D)
1 to 19 employees	32,952	32,982	19.7	72.8	25.2	23.1	11.8	3.2	14.3	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	11,134	6,598	13.1	63.3	42.4	28.1	20.3	6.6	(D)	(D)	(D)	(D)	(D)	(D)
50 to 99 employees	8,647	3,114	11.3	57.6	25.9	30.4	27.3	8.7	15.6	3.1	(D)	(D)	(D)	(D)
100 to 249 employees	19,139	2,509	3.4	52.5	15.2	31.1	47.6	10.3	29.2	5.3	4.3	0.6	0.4	0.1
250 to 499 employees	23,658	1,149	1.3	45.3	6.9	31.2	6.8	14.6	16.6	7.8	(D)	0.7	(D)	0.3
500 or more employees	325,114	2,549	0.5	35.3	2.8	25.8	3.4	16.2	20.4	16.0	(D)	5.4	(D)	1.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5c
Percent Difference Between 2017 and 2018 Exports
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	119,719	7.7	94,671	6.8	2,168	0.7
Top 25 countries	95,867	7.3	77,019	6.6	932	0.4
Canada	17,503	6.2	13,350	6.2	-177	-0.2
Mexico	22,128	9.1	18,648	8.3	1,777	3.2
China	-9,745	-7.5	-11,082	-9.0	-320	-0.9
Japan	7,624	11.3	6,396	10.0	108	0.4
United Kingdom	10,055	17.9	8,469	16.1	676	1.6
Germany	3,856	7.2	3,690	7.2	209	0.6
Korea, South	8,180	16.9	6,690	14.8	-30	-0.1
Netherlands	7,193	17.3	6,570	16.6	0	0.0
Brazil	2,338	6.3	1,663	4.7	-120	-0.8
Hong Kong	-2,629	-6.6	-1,718	-4.9	-570	-2.3
France	3,021	9.0	2,633	8.3	386	2.0
India	7,814	30.4	6,799	29.6	871	4.7
Singapore	2,941	9.9	2,599	9.3	-298	-1.5
Belgium	1,503	5.0	879	3.0	-18	-0.2
Taiwan	4,831	18.8	4,110	17.1	-31	-0.2
Australia	783	3.2	1,482	7.0	-52	-0.2
Italy	4,393	23.9	3,547	20.3	516	2.9
Switzerland	487	2.2	-42	-0.2	-151	-1.4
United Arab Emirates	-508	-2.5	-1,004	-5.4	-777	-4.6
Chile	1,771	13.0	1,219	9.7	-23	-0.2
Colombia	1,846	13.9	1,641	13.1	59	0.4
Israel	1,157	9.2	1,062	10.5	-88	-0.6
Saudi Arabia	-2,747	-16.8	-2,403	-17.9	-370	-3.8
Spain	2,022	18.3	1,868	18.2	302	2.4
Malaysia	48	0.4	-46	-0.4	858	7.3
All other countries	23,852	10.1	17,652	8.3	2,143	1.6
Africa	3,991	18.1	3,510	18.2	1,286	5.0
APEC	58,996	6.1	46,288	5.4	520	0.3
ASEAN	7,795	10.0	6,602	9.0	637	1.6
Asia - South	8,762	28.0	7,440	27.5	641	2.9
Asia - Near East	-1,179	-1.8	-1,748	-3.2	-1,206	-3.1
CAFTA	2,095	6.8	1,948	6.9	-459	-1.6
Cent. Am. Common Market	975	4.3	943	4.5	-663	-2.9
Euro Area	22,200	10.5	19,286	9.7	1,288	1.8
Europe	37,394	11.2	31,367	10.0	1,585	1.6
European Union	35,107	12.4	29,845	11.2	1,701	1.8
LAFTA	31,842	9.4	24,813	7.9	1,489	1.8
NATO Allies	52,839	9.4	43,639	9.2	795	0.5
North America	39,632	7.5	31,998	7.3	1,408	1.1
OECD - Europe	95,116	9.4	78,922	8.8	1,930	0.9
OPEC	43	0.1	-1,760	-3.4	99	0.3
Pacific Rim Countries	13,972	3.5	10,052	2.7	-477	-0.5
South/Central America	14,016	9.3	9,762	7.0	-151	-0.2
20 Latin Amer. Republics	34,440	9.1	27,202	7.8	850	0.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5f
Percent Difference Between 2017 and 2018 Imports
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	200,922	8.6	141,636	7.0	5,792	2.6
Top 25 countries	177,601	8.6	128,680	7.2	5,611	2.8
China	34,455	6.8	24,077	5.1	4,222	3.5
Mexico	33,292	10.6	28,921	10.3	340	2.2
Canada	19,734	6.6	14,376	7.7	635	3.7
Japan	6,007	4.4	4,555	3.5	143	1.1
Germany	8,301	7.1	2,740	2.6	412	1.7
Korea, South	2,848	4.0	1,515	2.3	148	1.0
United Kingdom	7,502	14.1	6,187	13.9	850	4.7
Ireland	8,593	17.6	4,632	10.4	-62	-2.7
Italy	4,855	9.7	4,379	10.1	515	2.1
India	5,800	11.9	4,322	10.0	1,127	5.8
France	3,520	7.2	1,962	4.6	427	3.4
Vietnam	2,697	5.8	1,286	3.0	850	10.2
Taiwan	3,331	7.9	2,686	6.9	-22	-0.1
Switzerland	5,118	14.2	3,372	11.1	166	2.6
Malaysia	1,986	5.3	1,450	4.1	228	4.3
Thailand	757	2.4	273	0.9	165	2.2
Brazil	1,654	5.6	945	3.8	-25	-0.4
Singapore	7,245	37.4	6,563	40.0	161	5.3
Netherlands	6,696	37.6	3,903	27.0	179	2.1
Saudi Arabia	5,191	27.5	4,475	24.6	16	3.5
Israel	-174	-0.8	-224	-1.2	85	2.3
Russia	3,818	22.4	3,018	19.5	103	6.6
Indonesia	636	3.1	-44	-0.2	300	5.3
Spain	1,538	9.8	1,284	9.4	308	3.0
Belgium	2,202	14.7	2,028	16.2	107	2.1
All other countries	23,321	8.4	12,956	5.3	925	1.6
Africa	2,393	7.2	1,154	4.1	206	3.1
APEC	118,282	7.4	90,494	6.6	5,098	3.1
ASEAN	15,300	9.0	11,242	7.2	1,184	5.1
Asia - South	6,204	10.2	4,217	7.7	1,206	5.1
Asia - Near East	6,739	10.5	3,006	5.2	199	3.2
CAFTA	1,568	6.6	1,448	6.8	83	1.7
Cent. Am. Common Market	1,006	5.3	959	5.6	45	1.3
Euro Area	41,118	12.0	25,494	8.5	1,085	1.9
Europe	65,371	12.9	42,796	9.7	1,805	2.4
European Union	52,135	12.0	34,121	9.0	1,556	2.2
LAFTA	37,705	9.5	31,234	8.7	369	1.4
NATO Allies	62,678	9.3	42,553	8.4	2,099	2.7
North America	53,026	8.7	43,297	9.2	837	2.9
OECD - Europe	121,731	9.0	88,188	7.9	1,954	1.8
OPEC	8,047	11.2	1,952	3.0	136	3.5
Pacific Rim Countries	56,549	6.5	40,961	5.1	4,472	3.1
South/Central America	6,274	5.4	3,863	3.8	96	0.5
20 Latin Amer. Republics	39,325	9.3	32,834	8.7	371	1.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5g
2018 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,296,022	2,031,548	87,275	69,670	115,465	14,977	39,210	93,283	35,940	29,873	70,452	13,354
Mexico	195,440	295,575	6,908	18,011	12,506	1,041	5,300	10,653	1,432	3,368	4,426	673
Canada	164,095	167,866	7,908	1,140	1,273	459	422	542	1,109	801	978	927
China	86,854	340,928	13,660	1,558	22,990	1,704	977	8,804	3,008	1,194	6,665	2,026
Japan	51,629	127,855	4,732	2,980	751	360	861	1,967	916	1,239	1,474	472
United Kingdom	50,652	45,588	7,170	879	1,436	740	1,393	1,312	1,353	1,089	1,460	878
Germany	44,263	97,292	7,928	1,105	1,544	728	331	2,328	1,398	489	3,607	987
Netherlands	35,951	14,424	2,591	1,546	859	224	120	391	347	141	260	230
Korea, South	32,671	56,680	3,728	832	913	376	637	2,279	801	143	1,262	342
France	27,646	33,838	3,399	363	718	321	193	633	530	339	1,000	358
Brazil	26,334	15,521	1,500	2,125	658	145	699	444	172	56	73	95
Singapore	22,560	19,352	1,514	832	(D)	118	63	(D)	160	119	(D)	131
India	20,128	31,838	3,368	1,152	2,113	355	650	1,438	635	265	1,008	328
Belgium	19,962	12,531	1,318	577	2,098	87	183	134	135	62	153	89
Taiwan	17,523	29,384	4,521	544	1,229	432	168	1,247	765	116	1,470	567
Italy	16,011	34,423	4,411	407	1,738	444	211	1,196	788	190	2,055	514
Hong Kong	14,352	1,776	2,612	299	130	247	610	151	482	341	93	305
Switzerland	14,272	28,475	1,879	285	1,114	157	747	669	295	403	475	160
Australia	13,780	4,751	1,810	154	84	172	56	190	253	69	131	170
Malaysia	8,160	31,768	1,468	172	350	110	24	190	108	76	190	106
Ireland	7,225	45,860	701	45	73	37	8	11	39	12	17	40
Spain	7,109	8,873	1,697	114	169	135	50	356	212	67	406	153
Israel	6,971	16,305	1,289	300	562	134	387	496	223	121	301	102
United Arab Emirates	6,646	1,571	433	337	(D)	46	485	(D)	77	48	16	31
Thailand	6,195	20,106	1,674	196	2,153	121	79	385	207	35	395	119
Colombia	5,855	8,502	546	128	283	66	32	83	98	(D)	250	43
Africa	5,593	7,999	826	40	89	87	96	229	127	10	51	60
APEC	635,505	1,146,672	29,772	26,944	45,050	4,106	9,558	28,716	8,478	7,672	19,408	4,529
ASEAN	46,197	109,102	4,374	1,344	4,641	433	317	1,720	693	339	2,171	463
Asia - South	21,100	32,755	3,594	1,189	2,154	396	658	1,496	696	271	1,043	351
Asia - Near East	20,567	34,800	1,813	668	847	206	899	584	335	172	321	145
CAFTA	7,941	15,383	1,212	463	988	129	152	642	228	119	374	125
Cent. Am. Common Market	5,631	11,771	845	281	697	85	90	568	144	74	264	79
Euro Area	162,198	262,577	14,388	4,193	7,817	1,643	1,201	5,448	3,281	1,389	8,977	2,038
Europe	246,749	373,740	19,388	5,538	11,287	2,418	3,701	8,797	5,028	2,974	11,690	2,818
European Union	221,611	333,831	18,475	5,162	9,780	2,242	2,719	7,395	4,620	2,544	11,004	2,714
LAFTA	245,307	342,985	8,393	21,019	14,257	1,309	6,246	12,161	1,859	3,942	5,239	843
NATO Allies	380,400	442,992	22,184	6,284	10,722	2,564	3,184	7,947	5,458	3,265	10,705	3,318
North America	359,535	463,441	12,681	19,151	13,779	1,449	5,722	11,195	2,505	4,169	5,404	1,523
OECD - Europe	710,951	1,040,287	30,634	28,955	27,590	4,168	11,265	25,293	8,887	8,756	20,868	4,499
OPEC	17,945	34,529	821	594	463	102	561	218	164	59	100	64
Pacific Rim Countries	255,421	630,094	21,517	7,471	27,663	2,778	3,469	15,581	5,915	3,349	12,615	3,296
South/Central America	61,129	64,870	3,690	4,351	2,778	477	1,138	2,237	755	790	1,215	369
20 Latin Amer. Republics	254,459	358,900	9,112	21,492	15,260	1,433	6,414	12,857	2,086	4,072	5,623	953

Table 5g
2018 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	36,194	64,370	7,814	85,512	112,447	7,065	48,136	100,150	3,128	987,427	1,475,382	4,997
Mexico	2,187	4,000	554	16,104	11,177	803	5,612	8,680	578	144,857	244,133	1,827
Canada	3,599	1,628	883	4,956	2,442	1,179	3,953	1,983	849	149,225	159,019	2,502
China	1,181	7,803	1,569	3,412	20,141	1,882	2,292	15,672	1,084	76,241	258,855	2,387
Japan	496	3,465	444	1,408	4,977	594	1,730	6,563	437	42,915	108,658	1,509
United Kingdom	852	563	718	8,000	1,540	940	1,003	8,117	593	37,436	31,159	1,948
Germany	689	2,255	882	1,455	4,278	1,136	1,226	3,283	703	38,968	79,997	2,094
Netherlands	346	373	217	968	425	270	557	321	218	32,273	11,794	1,085
Korea, South	285	2,101	314	972	6,977	392	590	1,597	285	29,213	41,551	1,218
France	427	1,084	272	535	1,707	417	675	519	275	25,114	28,176	1,226
Brazil	144	377	108	922	587	151	182	378	104	22,206	13,004	725
Singapore	198	44	117	400	99	153	297	378	119	20,649	17,282	716
India	275	1,055	289	1,232	2,254	404	258	8,291	267	16,295	15,681	1,090
Belgium	287	480	67	243	(D)	139	167	(D)	94	18,444	7,360	707
Taiwan	323	1,441	494	445	2,327	580	833	1,264	393	15,094	20,407	1,290
Italy	701	2,027	409	652	1,638	535	287	1,135	364	13,564	24,633	1,357
Hong Kong	917	155	257	412	137	308	894	311	212	10,879	798	801
Switzerland	992	1,229	143	1,220	983	217	215	486	131	10,409	23,519	776
Australia	59	226	143	220	147	176	130	206	135	13,091	3,767	761
Malaysia	45	116	99	81	413	124	284	614	144	7,477	29,896	777
Ireland	19	24	45	84	59	74	299	83	61	6,757	45,593	405
Spain	54	153	120	241	922	182	74	335	121	6,509	6,531	774
Israel	443	1,050	108	109	(D)	110	56	(D)	64	5,555	8,087	548
United Arab Emirates	198	33	32	101	46	37	31	35	32	5,446	1,226	178
Thailand	67	357	116	70	855	165	138	838	143	5,609	15,123	803
Colombia	2	19	30	(D)	709	40	105	72	31	4,053	7,086	238
Africa	62	116	48	97	252	71	19	114	44	5,268	7,148	389
APEC	9,562	22,416	3,357	29,614	52,368	3,703	17,072	40,532	1,959	535,084	938,182	3,640
ASEAN	441	1,432	415	724	2,601	503	968	4,025	385	42,063	92,512	1,482
Asia - South	281	1,128	307	1,241	2,327	432	260	8,373	284	17,200	16,235	1,128
Asia - Near East	642	1,095	145	234	(D)	164	90	(D)	102	17,862	26,004	716
CAFTA	171	521	98	527	891	116	197	301	73	6,311	11,666	443
Cent. Am. Common Market	123	440	67	365	658	70	65	149	45	4,634	8,994	355
Euro Area	2,573	6,717	1,604	4,309	10,663	1,980	3,396	8,005	1,129	145,136	214,950	2,713
Europe	4,738	8,954	2,173	14,347	14,484	2,499	4,882	17,798	1,372	210,570	300,730	3,080
European Union	3,538	7,619	2,093	12,586	12,865	2,422	4,588	17,008	1,349	190,474	268,159	3,035
LAFTA	2,462	4,705	696	21,388	13,871	968	6,020	9,563	669	184,230	283,189	2,049
NATO Allies	7,206	9,056	2,592	17,837	14,371	2,990	8,194	18,507	1,703	334,430	371,684	3,559
North America	5,786	5,628	1,329	21,060	13,619	1,791	9,565	10,663	1,176	294,082	403,153	2,908
OECD - Europe	11,748	21,399	3,421	38,757	41,369	3,755	16,981	41,924	2,027	594,490	861,844	3,877
OPEC	223	199	47	(D)	426	63	45	91	50	(D)	33,033	331
Pacific Rim Countries	3,587	15,892	2,420	7,477	36,315	2,705	7,250	27,940	1,463	222,819	494,087	2,940
South/Central America	519	1,296	292	6,184	3,643	381	1,085	1,214	237	47,062	52,487	1,179
20 Latin Amer. Republics	2,683	5,292	775	22,211	14,785	1,049	6,538	9,864	700	191,050	295,218	2,116

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5h
2017 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,195,814	1,887,671	86,533	60,662	85,842	14,466	35,821	88,053	36,069	29,501	66,058	13,354
Mexico	177,666	265,004	6,838	19,692	10,542	1,012	4,235	8,177	1,437	3,610	4,790	690
Canada	151,910	156,958	7,779	733	836	418	413	1,417	1,077	887	807	921
China	88,941	330,540	13,649	1,323	9,796	1,581	1,276	9,478	3,177	1,025	7,270	2,018
Japan	46,850	123,099	4,726	1,971	782	372	864	1,591	878	608	1,553	496
United Kingdom	42,527	39,384	6,957	591	1,114	667	1,123	1,007	1,305	737	1,049	839
Germany	42,011	94,459	7,796	853	1,248	701	359	2,138	1,469	518	2,613	937
Korea, South	30,238	55,505	3,698	463	691	347	595	1,938	779	166	1,465	379
Netherlands	29,199	10,620	2,512	967	482	210	158	440	356	106	372	227
France	25,780	33,125	3,310	230	561	317	239	611	497	246	702	320
Brazil	22,445	15,046	1,496	1,579	544	135	479	406	173	53	71	86
Singapore	20,140	15,332	1,473	586	576	124	62	(D)	149	78	(D)	105
Belgium	19,640	8,568	1,287	281	754	86	183	206	138	75	61	78
Taiwan	16,898	27,328	4,594	407	1,373	422	156	1,609	835	141	1,316	576
Switzerland	14,946	25,505	1,768	236	967	128	581	656	298	310	496	144
Hong Kong	14,721	1,804	2,693	412	205	279	536	175	544	241	132	318
India	14,546	21,309	3,178	487	2,015	303	252	1,233	609	338	1,049	317
Italy	13,142	30,497	4,311	112	1,285	391	137	1,173	844	158	2,014	509
Australia	12,289	4,801	1,724	232	184	151	53	224	265	54	100	161
Malaysia	8,899	31,058	1,427	180	1,303	97	16	222	97	68	253	100
United Arab Emirates	7,948	792	402	87	257	37	(D)	43	78	34	17	28
Ireland	7,885	41,300	704	76	38	50	6	28	55	13	19	38
Saudi Arabia	6,337	10,661	140	42	(D)	10	(D)	3	8	7	0	6
Spain	6,321	8,041	1,695	49	131	114	61	314	239	47	254	149
Thailand	6,316	19,749	1,587	213	1,739	120	92	446	200	32	474	106
Israel	6,136	15,617	1,246	117	726	130	268	380	207	109	389	116
Africa	4,554	6,038	817	56	103	80	49	90	128	15	75	58
APEC	596,175	1,080,408	29,826	26,473	28,990	3,966	8,430	27,593	8,626	7,043	20,116	4,637
ASEAN	45,142	103,899	4,202	1,103	4,256	414	228	2,181	670	272	2,341	405
Asia - South	15,398	22,928	3,373	515	2,054	339	265	1,349	665	343	1,099	334
Asia - Near East	24,512	27,874	1,708	286	1,163	188	949	443	319	152	411	158
CAFTA	7,597	15,012	1,204	362	671	119	147	645	238	133	318	125
Cent. Am. Common Market	5,458	11,840	850	218	500	91	94	548	150	60	209	79
Euro Area	148,278	241,157	14,175	2,608	5,044	1,571	1,183	5,198	3,391	1,289	7,265	1,974
Europe	225,911	339,079	19,116	3,662	7,661	2,298	3,088	7,819	5,049	2,433	9,444	2,775
European Union	198,725	303,254	18,252	3,283	6,505	2,148	2,356	6,611	4,647	2,071	8,703	2,658
LAFTA	217,015	305,911	8,435	22,289	11,920	1,306	4,892	9,745	1,893	3,854	5,126	873
NATO Allies	345,816	405,484	21,854	4,046	7,046	2,439	2,816	8,072	5,475	2,949	8,493	3,231
North America	329,577	421,961	12,564	20,425	11,378	1,386	4,648	9,594	2,473	4,497	5,597	1,548
OECD - Europe	650,651	958,507	30,332	26,896	21,568	3,982	9,476	22,005	8,878	7,883	18,679	4,556
OPEC	20,697	24,468	795	(D)	566	88	747	231	172	53	67	57
Pacific Rim Countries	246,974	605,982	21,625	5,687	15,250	2,665	3,587	15,739	6,100	2,414	13,315	3,363
South/Central America	49,594	57,495	3,750	2,976	2,076	479	868	2,309	788	405	676	363
20 Latin Amer. Republics	225,991	321,294	9,182	22,653	12,605	1,424	5,057	10,436	2,134	3,995	5,452	985

Table 5h
2017 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	30,528	60,563	7,685	78,973	95,731	6,903	53,556	101,807	3,074	906,774	1,389,618	4,982
Mexico	1,920	3,353	561	7,597	8,374	770	7,366	8,766	587	133,246	221,001	1,781
Canada	2,370	1,360	872	3,047	2,249	1,170	4,846	3,947	850	139,615	146,342	2,471
China	1,366	6,561	1,575	4,330	17,207	1,869	2,325	17,218	1,079	77,295	263,011	2,350
Japan	675	3,462	477	1,375	4,903	564	1,644	4,801	443	39,714	106,008	1,496
United Kingdom	946	756	709	7,799	984	925	2,075	6,536	579	29,256	27,939	1,933
Germany	703	2,327	865	1,239	3,494	1,068	1,281	3,519	699	37,058	79,120	2,057
Korea, South	176	1,670	303	1,022	4,152	393	511	1,610	285	27,304	43,979	1,212
Netherlands	242	254	201	1,538	331	267	467	462	213	25,722	8,278	1,038
France	677	1,258	298	3,340	3,009	409	536	1,814	269	20,512	25,171	1,200
Brazil	224	363	104	1,038	820	141	225	1,004	124	18,847	11,838	733
Singapore	73	42	109	1,282	95	141	332	318	131	17,726	13,559	714
Belgium	306	374	82	290	479	122	300	(D)	108	18,205	(D)	673
Taiwan	174	1,554	508	386	1,632	577	969	1,162	389	14,664	18,682	1,287
Switzerland	920	921	144	199	604	173	912	1,020	126	11,788	20,840	755
Hong Kong	724	255	245	766	(D)	306	894	(D)	216	11,148	691	785
India	346	909	263	874	(D)	354	255	(D)	255	11,993	12,431	1,077
Italy	378	2,245	390	692	1,155	494	248	1,432	324	11,418	21,194	1,359
Australia	59	219	136	202	87	171	101	315	123	11,589	3,671	717
Malaysia	72	90	97	126	398	125	254	437	142	8,182	28,356	769
United Arab Emirates	(D)	10	20	37	(D)	42	(D)	(D)	25	6,733	313	172
Ireland	20	16	40	104	224	69	341	47	56	7,326	40,928	396
Saudi Arabia	(D)	0	4	4	(D)	11	2	(D)	6	6,262	10,425	95
Spain	96	185	129	234	727	189	139	535	136	5,695	5,895	739
Thailand	65	456	108	187	622	135	111	1,005	139	5,617	15,007	779
Israel	272	668	89	362	(D)	106	50	(D)	67	4,959	8,012	531
Africa	75	60	53	120	287	80	27	81	54	4,212	5,343	364
APEC	7,896	20,753	3,339	21,750	42,037	3,631	19,610	41,938	1,973	504,973	898,981	3,654
ASEAN	260	1,689	394	1,815	2,056	466	831	3,010	392	40,632	88,365	1,461
Asia - South	349	940	273	877	2,489	382	264	1,392	268	12,783	13,606	1,112
Asia - Near East	444	(D)	114	407	(D)	154	292	(D)	98	21,982	19,457	677
CAFTA	167	552	101	1,679	786	126	191	543	74	4,917	11,497	421
Cent. Am. Common Market	114	477	65	1,561	579	74	71	367	48	3,339	9,160	343
Euro Area	2,476	7,052	1,608	7,612	10,400	1,880	3,392	9,078	1,086	129,718	197,120	2,665
Europe	4,555	9,224	2,163	16,209	13,315	2,421	6,754	19,807	1,366	189,210	271,807	3,044
European Union	3,540	8,212	2,091	15,569	12,026	2,364	5,724	18,217	1,344	166,182	242,980	3,000
LAFTA	2,770	4,015	721	11,938	10,700	941	7,942	10,738	691	163,330	253,667	2,010
NATO Allies	5,897	9,313	2,589	18,728	13,220	2,933	10,216	19,688	1,680	301,163	339,652	3,507
North America	4,290	4,713	1,347	10,644	10,623	1,751	12,212	12,713	1,184	272,862	367,343	2,875
OECD - Europe	10,038	20,419	3,391	30,816	33,629	3,693	21,302	43,922	1,996	544,240	798,286	3,836
OPEC	368	74	40	(D)	(D)	68	(D)	(D)	45	18,016	22,848	325
Pacific Rim Countries	3,362	14,779	2,414	9,621	29,279	2,668	7,137	26,472	1,483	215,167	491,147	2,932
South/Central America	1,056	1,245	297	6,483	3,226	373	1,609	2,581	269	36,197	45,383	1,181
20 Latin Amer. Republics	2,958	4,587	805	14,059	11,560	1,033	8,398	11,285	726	168,870	265,368	2,075

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6a
2018 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,665,992	100.0	1,477,975	100.0	292,793	100.0	473,318	32.0	285,334	97.5
Alabama	21,417	1.3	20,630	1.4	4,210	1.4	2,907	14.1	3,386	80.4
Alaska	4,840	0.3	4,600	0.3	806	0.3	2,450	53.3	587	72.8
Arizona	22,509	1.4	21,003	1.4	7,771	2.7	5,673	27.0	6,742	86.8
Arkansas	6,447	0.4	5,516	0.4	2,306	0.8	1,031	18.7	1,780	77.2
California	178,181	10.7	165,649	11.2	71,325	24.4	69,735	42.1	68,022	95.4
Colorado	8,329	0.5	7,868	0.5	5,862	2.0	2,133	27.1	5,105	87.1
Connecticut	17,403	1.0	16,425	1.1	5,736	2.0	6,973	42.5	5,057	88.2
Delaware	4,714	0.3	4,413	0.3	2,209	0.8	1,031	23.4	1,909	86.4
Florida	57,237	3.4	51,861	3.5	58,760	20.1	29,261	56.4	55,648	94.7
Georgia	40,613	2.4	37,626	2.5	15,010	5.1	9,941	26.4	13,195	87.9
Hawaii	660	0.0	457	0.0	791	0.3	299	65.6	684	86.5
Idaho	4,022	0.2	3,715	0.3	1,657	0.6	842	22.7	1,404	84.7
Illinois	65,491	3.9	60,462	4.1	23,635	8.1	14,174	23.4	21,160	89.5
Indiana	39,330	2.4	35,604	2.4	8,506	2.9	5,365	15.1	7,167	84.3
Iowa	14,377	0.9	12,937	0.9	3,396	1.2	2,479	19.2	2,817	83.0
Kansas	11,587	0.7	10,173	0.7	3,341	1.1	2,602	25.6	2,770	82.9
Kentucky	31,810	1.9	30,267	2.0	4,715	1.6	3,677	12.1	3,736	79.2
Louisiana	67,297	4.0	61,907	4.2	3,789	1.3	19,251	31.1	3,213	84.8
Maine	2,837	0.2	2,429	0.2	1,902	0.6	1,371	56.4	1,610	84.6
Maryland	12,102	0.7	10,588	0.7	6,546	2.2	4,029	38.1	5,727	87.5
Massachusetts	27,158	1.6	25,314	1.7	10,447	3.6	8,484	33.5	9,256	88.6
Michigan	58,035	3.5	53,442	3.6	15,015	5.1	11,511	21.5	13,369	89.0
Minnesota	22,677	1.4	21,213	1.4	8,527	2.9	5,050	23.8	7,363	86.3
Mississippi	11,630	0.7	11,075	0.7	2,028	0.7	1,811	16.4	1,545	76.2
Missouri	14,531	0.9	13,701	0.9	6,228	2.1	3,498	25.5	5,283	84.8
Montana	1,666	0.1	1,415	0.1	1,391	0.5	1,065	75.2	1,210	87.0
Nebraska	7,952	0.5	7,666	0.5	1,870	0.6	1,347	17.6	1,488	79.6
Nevada	11,094	0.7	10,224	0.7	3,420	1.2	1,780	17.4	2,901	84.8
New Hampshire	5,306	0.3	5,077	0.3	2,622	0.9	1,532	30.2	2,239	85.4
New Jersey	35,354	2.1	31,832	2.2	20,633	7.0	13,186	41.4	18,953	91.9
New Mexico	3,657	0.2	3,540	0.2	1,378	0.5	1,431	40.4	1,159	84.1
New York	84,683	5.1	69,530	4.7	36,901	12.6	40,522	58.3	34,506	93.5
North Carolina	32,762	2.0	29,242	2.0	11,046	3.8	6,590	22.5	9,607	87.0
North Dakota	7,894	0.5	7,281	0.5	1,736	0.6	3,496	48.0	1,469	84.6
Ohio	54,404	3.3	50,027	3.4	16,491	5.6	11,438	22.9	14,600	88.5
Oklahoma	6,108	0.4	5,558	0.4	3,138	1.1	1,445	26.0	2,640	84.1
Oregon	22,335	1.3	21,345	1.4	5,936	2.0	5,126	24.0	5,231	88.1
Pennsylvania	41,193	2.5	37,627	2.5	15,762	5.4	12,880	34.2	13,971	88.6
Rhode Island	2,407	0.1	2,163	0.1	1,896	0.6	1,309	60.5	1,635	86.2
South Carolina	34,629	2.1	31,948	2.2	6,688	2.3	3,265	10.2	5,661	84.6
South Dakota	1,437	0.1	1,345	0.1	919	0.3	(D)	(D)	703	76.5
Tennessee	32,711	2.0	30,384	2.1	7,368	2.5	4,392	14.5	6,088	82.6
Texas	315,939	19.0	287,123	19.4	40,932	14.0	104,202	36.3	37,888	92.6
Utah	14,389	0.9	13,638	0.9	3,704	1.3	8,334	61.1	3,181	85.9
Vermont	2,920	0.2	2,780	0.2	1,137	0.4	536	19.3	967	85.0
Virginia	18,353	1.1	17,280	1.2	7,274	2.5	5,003	29.0	6,143	84.5
Washington	77,968	4.7	73,605	5.0	12,631	4.3	13,736	18.7	11,315	89.6
West Virginia	8,217	0.5	7,301	0.5	1,045	0.4	1,760	24.1	815	78.0
Wisconsin	22,721	1.4	20,613	1.4	8,830	3.0	5,846	28.4	7,607	86.1
Wyoming	1,357	0.1	1,251	0.1	468	0.2	846	67.6	359	76.7
District of Columbia	2,725	0.2	813	0.1	632	0.2	706	86.8	459	72.6
Puerto Rico	18,064	1.1	17,892	1.2	1,327	0.5	5,120	28.6	1,125	84.8
Virgin Islands	625	0.0	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Unallocated (3)	51,891	3.1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6b
2017 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,546,273	100.0	1,383,304	100.0	290,625	100.0	462,039	33.4	283,331	97.5
Alabama	21,786	1.4	20,668	1.5	4,088	1.4	2,663	12.9	3,289	80.5
Alaska	4,942	0.3	4,743	0.3	820	0.3	2,470	52.1	601	73.3
Arizona	20,917	1.4	19,536	1.4	7,498	2.6	5,045	25.8	6,532	87.1
Arkansas	6,234	0.4	5,837	0.4	2,273	0.8	970	16.6	1,777	78.2
California	172,012	11.1	160,285	11.6	72,010	24.8	67,374	42.0	68,668	95.4
Colorado	8,054	0.5	7,604	0.5	5,615	1.9	2,061	27.1	4,898	87.2
Connecticut	14,784	1.0	13,782	1.0	5,589	1.9	5,049	36.6	4,942	88.4
Delaware	4,566	0.3	4,270	0.3	2,067	0.7	940	22.0	1,765	85.4
Florida	54,914	3.6	50,026	3.6	58,088	20.0	28,393	56.8	55,074	94.8
Georgia	37,224	2.4	33,249	2.4	14,440	5.0	9,085	27.3	12,697	87.9
Hawaii	952	0.1	544	0.0	808	0.3	358	65.8	696	86.1
Idaho	3,864	0.2	3,595	0.3	1,598	0.5	809	22.5	1,377	86.2
Illinois	65,187	4.2	60,963	4.4	23,405	8.1	15,200	24.9	20,947	89.5
Indiana	37,737	2.4	34,920	2.5	8,366	2.9	5,386	15.4	7,072	84.5
Iowa	13,399	0.9	12,043	0.9	3,306	1.1	2,355	19.6	2,751	83.2
Kansas	11,243	0.7	9,364	0.7	3,186	1.1	2,147	22.9	2,653	83.3
Kentucky	30,857	2.0	29,559	2.1	4,618	1.6	13,107	44.3	3,649	79.0
Louisiana	57,005	3.7	53,294	3.9	3,763	1.3	18,400	34.5	3,176	84.4
Maine	2,712	0.2	2,403	0.2	1,854	0.6	1,335	55.6	1,592	85.9
Maryland	9,317	0.6	8,469	0.6	6,149	2.1	2,973	35.1	5,352	87.0
Massachusetts	27,566	1.8	25,726	1.9	10,286	3.5	8,898	34.6	9,107	88.5
Michigan	59,870	3.9	55,998	4.0	14,743	5.1	13,220	23.6	13,157	89.2
Minnesota	20,692	1.3	19,363	1.4	8,282	2.8	5,266	27.2	7,210	87.1
Mississippi	10,995	0.7	10,374	0.7	1,949	0.7	2,092	20.2	1,495	76.7
Missouri	14,206	0.9	13,242	1.0	6,117	2.1	3,509	26.5	5,224	85.4
Montana	1,616	0.1	1,386	0.1	1,342	0.5	879	63.4	1,167	87.0
Nebraska	7,206	0.5	6,956	0.5	1,771	0.6	1,429	20.5	1,437	81.1
Nevada	12,162	0.8	11,419	0.8	3,415	1.2	1,529	13.4	2,923	85.6
New Hampshire	5,148	0.3	4,947	0.4	2,537	0.9	1,511	30.5	2,182	86.0
New Jersey	34,486	2.2	31,349	2.3	20,678	7.1	13,449	42.9	18,975	91.8
New Mexico	3,610	0.2	3,555	0.3	1,278	0.4	1,586	44.6	1,070	83.7
New York	77,915	5.0	65,254	4.7	36,875	12.7	38,586	59.1	34,493	93.5
North Carolina	32,622	2.1	28,694	2.1	10,811	3.7	6,493	22.6	9,410	87.0
North Dakota	5,835	0.4	5,074	0.4	1,694	0.6	2,809	55.4	1,453	85.8
Ohio	50,103	3.2	45,626	3.3	16,196	5.6	10,859	23.8	14,406	88.9
Oklahoma	5,364	0.3	4,812	0.3	2,975	1.0	1,430	29.7	2,502	84.1
Oregon	21,895	1.4	20,979	1.5	5,877	2.0	5,041	24.0	5,229	89.0
Pennsylvania	38,702	2.5	35,559	2.6	15,288	5.3	12,215	34.4	13,556	88.7
Rhode Island	2,392	0.2	2,130	0.2	1,759	0.6	1,238	58.1	1,536	87.3
South Carolina	32,199	2.1	30,333	2.2	6,534	2.2	3,517	11.6	5,537	84.7
South Dakota	1,360	0.1	1,270	0.1	945	0.3	(D)	(D)	720	76.2
Tennessee	33,246	2.2	31,098	2.2	7,180	2.5	5,155	16.6	5,941	82.7
Texas	264,541	17.1	249,273	18.0	39,786	13.7	97,272	39.0	36,845	92.6
Utah	11,583	0.7	9,471	0.7	3,538	1.2	4,172	44.1	3,023	85.4
Vermont	2,776	0.2	2,625	0.2	1,133	0.4	528	20.1	967	85.3
Virginia	16,509	1.1	15,485	1.1	7,166	2.5	4,761	30.7	6,094	85.0
Washington	76,414	4.9	71,240	5.1	12,485	4.3	13,038	18.3	11,180	89.5
West Virginia	7,110	0.5	6,714	0.5	1,049	0.4	3,129	46.6	837	79.8
Wisconsin	22,306	1.4	20,256	1.5	8,804	3.0	5,733	28.3	7,623	86.6
Wyoming	1,196	0.1	1,127	0.1	400	0.1	661	58.7	316	79.0
District of Columbia	1,483	0.1	150	0.0	527	0.2	111	73.8	389	73.8
Puerto Rico	15,876	1.0	15,716	1.1	1,315	0.5	4,621	29.4	1,122	85.3
Virgin Islands	961	0.1	948	0.1	107	0.0	(D)	(D)	79	73.8
Unallocated (3)	48,617	3.1	0	0.0	0	0.0	0	0.0	0	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6c
Percent Difference Between 2017 and 2018 Export
Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.
(D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2017-2018				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
United States	7.7	6.8	0.7	2.4	0.7
Alabama	-1.7	-0.2	3	9.2	2.9
Alaska	-2.1	-3	-1.7	-0.8	-2.3
Arizona	7.6	7.5	3.6	12.4	3.2
Arkansas	3.4	-5.5	1.5	6.3	0.2
California	3.6	3.3	-1	3.5	-0.9
Colorado	3.4	3.5	4.4	3.5	4.2
Connecticut	17.7	19.2	2.6	38.1	2.3
Delaware	3.2	3.3	6.9	9.7	8.2
Florida	4.2	3.7	1.2	3.1	1
Georgia	9.1	13.2	3.9	9.4	3.9
Hawaii	-30.7	-16.1	-2.1	-16.4	-1.7
Idaho	4.1	3.3	3.7	4.1	2
Illinois	0.5	-0.8	1	-6.8	1
Indiana	4.2	2	1.7	-0.4	1.3
Iowa	7.3	7.4	2.7	5.3	2.4
Kansas	3.1	8.6	4.9	21.2	4.4
Kentucky	3.1	2.4	2.1	-71.9	2.4
Louisiana	18.1	16.2	0.7	4.6	1.2
Maine	4.6	1.1	2.6	2.7	1.1
Maryland	29.9	25	6.5	35.5	7
Massachusetts	-1.5	-1.6	1.6	-4.6	1.6
Michigan	-3.1	-4.6	1.8	-12.9	1.6
Minnesota	9.6	9.6	3	-4.1	2.1
Mississippi	5.8	6.8	4.1	-13.4	3.3
Missouri	2.3	3.5	1.8	-0.3	1.1
Montana	3.1	2.1	3.7	21.1	3.7
Nebraska	10.3	10.2	5.6	-5.7	3.5
Nevada	-8.8	-10.5	0.1	16.4	-0.8
New Hampshire	3.1	2.6	3.4	1.3	2.6
New Jersey	2.5	1.5	-0.2	-2	-0.1
New Mexico	1.3	-0.4	7.8	-9.8	8.3
New York	8.7	6.6	0.1	5	0
North Carolina	0.4	1.9	2.2	1.5	2.1
North Dakota	35.3	43.5	2.5	24.4	1.1
Ohio	8.6	9.6	1.8	5.3	1.3
Oklahoma	13.9	15.5	5.5	1.1	5.5
Oregon	2	1.7	1	1.7	0
Pennsylvania	6.4	5.8	3.1	5.4	3.1
Rhode Island	0.6	1.5	7.8	5.7	6.4
South Carolina	7.5	5.3	2.4	-7.2	2.2
South Dakota	5.7	6	-2.8	(D)	-2.4
Tennessee	-1.6	-2.3	2.6	-14.8	2.5
Texas	19.4	15.2	2.9	7.1	2.8
Utah	24.2	44	4.7	99.7	5.2
Vermont	5.2	5.9	0.4	1.4	0
Virginia	11.2	11.6	1.5	5.1	0.8
Washington	2	3.3	1.2	5.4	1.2
West Virginia	15.6	8.7	-0.4	-43.8	-2.6
Wisconsin	1.9	1.8	0.3	2	-0.2
Wyoming	13.4	11	17	27.9	13.6
District of Columbia	83.7	440.2	19.9	536	18
Puerto Rico	13.8	13.8	0.9	10.8	0.3
Virgin Islands	-35	(D)	1.9	(D)	1.3
Unallocated (2)	-6.2	0	0	0	0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017 or 2018.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6d
2018 Imports by State of Destination, Number of Importing Companies,
Value, and Percent Difference Between 2017 and 2018 Imports

Value in millions of dollars. Details may not equal totals due to rounding. (Z) - Represents greater than 499%.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2017-2018		
							Total Value	Known Value	Number of Identified Importers
United States	2,540,806	100	2,174,089	100	224,377	100	8.6	7	2.6
Alabama	26,221	1.0	22,198	1.0	3,957	1.8	11.1	7.2	6.1
Alaska	1,904	0.1	1,702	0.1	766	0.3	10.6	15.3	2.0
Arizona	22,445	0.9	18,052	0.8	5,849	2.6	9.4	6.1	2.8
Arkansas	11,523	0.5	10,500	0.5	2,102	0.9	24.0	23.4	6.5
California	441,019	17.4	401,837	18.5	71,125	31.7	0.2	-1.5	3.0
Colorado	13,520	0.5	11,591	0.5	6,115	2.7	4.4	2.5	4.7
Connecticut	19,854	0.8	14,861	0.7	4,383	2.0	6.3	8.7	2.6
Delaware	8,894	0.4	8,330	0.4	1,778	0.8	16.0	18.1	8.8
Florida	80,582	3.2	67,307	3.1	29,277	13.0	7.0	5.9	3.5
Georgia	98,753	3.9	88,288	4.1	13,998	6.2	8.2	6.1	2.9
Hawaii	4,524	0.2	3,058	0.1	2,447	1.1	18.8	21.5	5.0
Idaho	6,882	0.3	6,040	0.3	1,725	0.8	22.0	23.3	7.1
Illinois	157,058	6.2	132,185	6.1	21,131	9.4	15.6	11.9	3.4
Indiana	61,713	2.4	51,522	2.4	6,577	2.9	13.4	13.0	3.3
Iowa	10,735	0.4	8,862	0.4	2,932	1.3	17.4	18.5	4.9
Kansas	12,305	0.5	9,815	0.5	2,897	1.3	14.1	16.5	1.3
Kentucky	54,457	2.1	44,457	2.0	4,421	2.0	15.9	7.2	5.3
Louisiana	40,019	1.6	33,460	1.5	3,925	1.7	6.2	-2.2	2.0
Maine	3,844	0.2	2,208	0.1	1,492	0.7	16.5	19.9	-1.7
Maryland	35,163	1.4	31,009	1.4	6,268	2.8	8.9	8.1	4.5
Massachusetts	35,644	1.4	28,771	1.3	8,969	4.0	3.3	2.2	1.5
Michigan	146,652	5.8	130,296	6.0	10,108	4.5	4.7	4.3	4.2
Minnesota	32,883	1.3	24,712	1.1	6,851	3.1	10.9	11.8	3.3
Mississippi	16,671	0.7	14,975	0.7	1,980	0.9	11.7	6.1	4.0
Missouri	20,627	0.8	17,192	0.8	5,906	2.6	9.8	7.1	3.1
Montana	4,693	0.2	3,241	0.1	1,049	0.5	9.0	8.3	4.3
Nebraska	4,449	0.2	3,434	0.2	1,851	0.8	18.5	14.7	-4.5
Nevada	11,793	0.5	10,442	0.5	4,453	2.0	-4.0	-3.6	4.9
New Hampshire	12,495	0.5	11,217	0.5	1,988	0.9	10.1	11.1	3.5
New Jersey	127,851	5.0	113,168	5.2	20,636	9.2	13.5	11.5	3.0
New Mexico	2,602	0.1	2,108	0.1	1,373	0.6	14.3	11.5	2.4
New York	137,066	5.4	108,773	5.0	36,453	16.2	8.3	7.6	1.8
North Carolina	53,418	2.1	47,560	2.2	9,808	4.4	12.5	14.4	4.6
North Dakota	3,374	0.1	1,849	0.1	1,061	0.5	23.4	6.5	2.5
Ohio	70,137	2.8	58,176	2.7	11,528	5.1	3.9	1.2	2.3
Oklahoma	11,239	0.4	8,298	0.4	2,611	1.2	15.9	20.2	3.7
Oregon	20,023	0.8	15,980	0.7	5,899	2.6	9.4	7.3	6.6
Pennsylvania	88,518	3.5	71,479	3.3	11,865	5.3	6.4	5.1	2.7
Rhode Island	10,542	0.4	10,105	0.5	1,507	0.7	12.7	12.8	0.9
South Carolina	40,187	1.6	31,815	1.5	6,472	2.9	7.3	-2.4	3.1
South Dakota	1,114	0.0	799	0.0	913	0.4	1.4	-0.1	7.2
Tennessee	86,143	3.4	79,269	3.6	7,230	3.2	9.4	8.4	4.8
Texas	304,475	12.0	272,547	12.5	28,962	12.9	15.9	15.1	4.9
Utah	15,133	0.6	13,105	0.6	4,533	2.0	8.9	12.9	5.0
Vermont	3,449	0.1	2,215	0.1	1,112	0.5	-3.9	-3.6	-1.0
Virginia	29,390	1.2	25,586	1.2	7,172	3.2	1.1	-1.7	1.9
Washington	54,599	2.1	43,368	2.0	11,443	5.1	9.6	9.4	5.5
West Virginia	3,434	0.1	2,731	0.1	989	0.4	1.1	1.5	6.0
Wisconsin	30,964	1.2	26,098	1.2	6,291	2.8	11.8	12.7	3.8
Wyoming	1,084	0.0	873	0.0	734	0.3	26.3	23.8	9.2
District of Columbia	761	0.0	597	0.0	998	0.4	58.6	67.4	7.1
Puerto Rico	27,106	1.1	24,671	1.1	3,395	1.5	46.1	40.8	12.3
Virgin Islands	1,464	0.1	1,343	0.1	189	0.1	21.4	24.8	-0.5
Unallocated (3)	19,409	0.8	14	0.0	611	0.3	-6.4	21.7	-1.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6e
2017 Imports by State of Destination,
Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.
(D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
United States	2,339,884	100.0	2,032,453	100.0	218,585	100.0
Alabama	23,597	1.0	20,714	1.0	3,728	1.7
Alaska	1,721	0.1	1,477	0.1	751	0.3
Arizona	20,517	0.9	17,010	0.8	5,692	2.6
Arkansas	9,293	0.4	8,506	0.4	1,973	0.9
California	440,253	18.8	407,884	20.1	69,042	31.6
Colorado	12,947	0.6	11,309	0.6	5,840	2.7
Connecticut	18,671	0.8	13,670	0.7	4,273	2.0
Delaware	7,669	0.3	7,056	0.3	1,634	0.7
Florida	75,340	3.2	63,546	3.1	28,278	12.9
Georgia	91,264	3.9	83,224	4.1	13,602	6.2
Hawaii	3,809	0.2	2,516	0.1	2,330	1.1
Idaho	5,643	0.2	4,899	0.2	1,611	0.7
Illinois	135,916	5.8	118,157	5.8	20,442	9.4
Indiana	54,401	2.3	45,580	2.2	6,364	2.9
Iowa	9,147	0.4	7,478	0.4	2,794	1.3
Kansas	10,784	0.5	8,425	0.4	2,861	1.3
Kentucky	47,006	2.0	41,465	2.0	4,197	1.9
Louisiana	37,688	1.6	34,228	1.7	3,849	1.8
Maine	3,300	0.1	1,841	0.1	1,518	0.7
Maryland	32,294	1.4	28,676	1.4	6,000	2.7
Massachusetts	34,499	1.5	28,153	1.4	8,833	4.0
Michigan	140,069	6.0	124,981	6.1	9,701	4.4
Minnesota	29,644	1.3	22,102	1.1	6,630	3.0
Mississippi	14,925	0.6	14,109	0.7	1,904	0.9
Missouri	18,780	0.8	16,054	0.8	5,728	2.6
Montana	4,305	0.2	2,991	0.1	1,006	0.5
Nebraska	3,754	0.2	2,994	0.1	1,938	0.9
Nevada	12,279	0.5	10,829	0.5	4,243	1.9
New Hampshire	11,350	0.5	10,094	0.5	1,920	0.9
New Jersey	112,627	4.8	101,456	5.0	20,040	9.2
New Mexico	2,277	0.1	1,890	0.1	1,341	0.6
New York	126,573	5.4	101,125	5.0	35,815	16.4
North Carolina	47,491	2.0	41,578	2.0	9,374	4.3
North Dakota	2,733	0.1	1,737	0.1	1,035	0.5
Ohio	67,502	2.9	57,498	2.8	11,267	5.2
Oklahoma	9,695	0.4	6,902	0.3	2,519	1.2
Oregon	18,301	0.8	14,897	0.7	5,535	2.5
Pennsylvania	83,214	3.6	68,012	3.3	11,550	5.3
Rhode Island	9,352	0.4	8,955	0.4	1,493	0.7
South Carolina	37,452	1.6	32,600	1.6	6,276	2.9
South Dakota	1,099	0.0	801	0.0	852	0.4
Tennessee	78,754	3.4	73,127	3.6	6,896	3.2
Texas	262,642	11.2	236,797	11.7	27,615	12.6
Utah	13,896	0.6	11,605	0.6	4,318	2.0
Vermont	3,590	0.2	2,296	0.1	1,123	0.5
Virginia	29,066	1.2	26,041	1.3	7,035	3.2
Washington	49,829	2.1	39,655	2.0	10,845	5.0
West Virginia	3,396	0.1	2,690	0.1	933	0.4
Wisconsin	27,690	1.2	23,154	1.1	6,058	2.8
Wyoming	858	0.0	706	0.0	672	0.3
District of Columbia	480	0.0	357	0.0	932	0.4
Puerto Rico	18,551	0.8	17,518	0.9	3,022	1.4
Virgin Islands	1,206	0.1	1,077	0.1	190	0.1
Unallocated (3)	20,747	0.9	12	0.0	619	0.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7a
2018 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2017-2018	Number of Identified Exporters	% Difference from 2017-2018	Known Value (1)	% Difference from 2017-2018	Number of Identified Exporters	% Difference from 2017-2018
All Industries	1,477,975	6.8	292,793	0.8	473,318	2.4	285,334	0.7
111 - Crop Production	2,789	5.6	2,260	1.5	2,728	7.1	2,231	1.2
112 - Animal Production and Aquaculture	887	2.8	446	-7.5	886.0	(D)	441	-7.9
113 - Forestry and Logging	197	-19.7	200	-5.7	197	-19.7	200	-5.7
114 - Fishing, Hunting and Trapping	480	34.2	98	-5.8	480	34.2	98	-5.8
115 - Support Activities for Agriculture and Forestry	1,250	0.5	609	1.7	(D)	(D)	604	1.7
11X - Agriculture, Forestry, Fishing, and Hunting (3)	72	-4.6	77	16.7	72	-4.6	77	16.7
211 - Oil and Gas Extraction	13,334	81.7	131	-18.6	(D)	(D)	106	-22.1
212 - Mining (except Oil and Gas)	17,925	2.3	262	-5.4	2,160	-43.9	219	-6.0
213 - Support Activities for Mining	4,868	14.8	493	8.6	1,149	17.9	451	8.2
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	2	21.2	7	-41.7	2	21.2	7	-41.7
221 - Utilities	2,875	21.4	220	-7.6	709	50.9	164	-8.4
236 - Construction of Buildings	597	16.0	1,938	7.2	545	11.9	1,903	6.8
237 - Heavy and Civil Engineering Construction	536	-29.3	685	1.5	329	-39.1	631	1.3
238 - Specialty Trade Contractors	1,799	6.0	4,537	4.1	1,010	7.4	4,437	4.1
23X - Construction (3)	45	-4.3	385	1.9	(D)	(D)	(D)	(D)
311 - Food Manufacturing	57,350	1.7	3,128	1.2	8,674	-4.6	2,768	1.1
312 - Beverage and Tobacco Product Manufacturing	4,085	-2.0	1,256	-0.3	888	12.2	1,215	-0.2
313 - Textile Mills	4,248	12.1	773	0.9	1,473	3.7	744	1.2
314 - Textile Product Mills	830	-10.3	826	-1.3	539	20.1	806	-1.4
315 - Apparel Manufacturing	990	27.0	1,164	3.1	652	-1.1	1,153	3.2
316 - Leather and Allied Product Manufacturing	583	-3.5	349	-2.2	493	-2.6	345	-1.2
31X - Manufacturing (3)	1,216	-4.0	1,088	-3.7	1,216	(D)	1,088	(D)
321 - Wood Product Manufacturing	5,020	0.3	1,615	-2.5	2,323	3.9	1,537	-2.4
322 - Paper Manufacturing	22,988	17.6	1,136	-4.5	1,972	-11.0	1,044	-5.2
323 - Printing and Related Support Activities	1,939	-3.7	2,072	-2.1	987	-5.3	2,016	-1.8
324 - Petroleum and Coal Products Manufacturing	94,727	44.1	309	2.0	13,622	40.4	284	2.9
325 - Chemical Manufacturing	123,245	7.5	5,247	-0.5	28,610	9.7	5,018	-0.1
326 - Plastics and Rubber Products Manufacturing	23,872	16.8	4,704	-1.9	6,130	-2.5	4,451	-2.2
327 - Nonmetallic Mineral Product Manufacturing	9,470	-0.9	1,475	1.4	1,362	-5.5	1,383	1.9
32X - Manufacturing (3)	26	-5.4	17	-15.0	26	-5.4	17	-15.0
331 - Primary Metal Manufacturing	33,933	-3.9	1,673	-1.5	14,340	7.6	1,553	-1.2
332 - Fabricated Metal Product Manufacturing	22,509	-2.4	12,014	1.1	10,876	1.6	11,777	1.2
333 - Machinery Manufacturing	89,841	12.3	10,954	-0.4	15,156	2.8	10,685	-0.5
334 - Computer and Electronic Product Manufacturing	87,331	4.8	7,287	-0.2	21,171	7.7	7,112	0.0
335 - Electrical Equipment, Appliance, and Component Manufacturing	16,000	-18.7	2,753	-0.5	4,314	9.3	2,667	-0.6
336 - Transportation Equipment Manufacturing	265,582	0.5	4,475	0.9	11,874	-43.9	4,125	1.1
337 - Furniture and Related Product Manufacturing	2,736	2.3	1,484	-2.6	607	-0.7	1,409	-3.3
339 - Miscellaneous Manufacturing	33,395	22.7	6,036	-1.0	9,412	(D)	5,906	-1.2
33X - Manufacturing (3)	205	1.0	151	0.7	205	1.0	151	0.7
423 - Merchant Wholesalers, Durable Goods	177,018	2.3	59,346	-1.6	100,458	6.5	58,743	-1.6
424 - Merchant Wholesalers, Nondurable Goods	133,928	1.3	24,608	-1.5	84,705	-4.0	24,282	-1.6
425 - Wholesale Electronic Markets and Agents and Brokers	10,117	5.8	8,042	-1.0	9,369	6.0	8,030	-0.9
42X - Wholesale Trade (3)	1,139	-0.7	2,765	-0.7	1,139	-0.7	2,765	-0.7
441 - Motor Vehicle and Parts Dealers	4,719	10.2	7,706	8.7	(D)	(D)	7,609	8.6
442 - Furniture and Home Furnishings Stores	665	-1.5	1,304	-3.7	178	-15.3	1,265	-4.0
443 - Electronics and Appliance Stores	5,160	6.6	1,217	-1.9	(D)	(D)	1,200	-2.2
444 - Building Material and Garden Equipment and Supplies Dealers	873	20.7	1,906	4.7	464	13.5	1,869	4.4
445 - Food and Beverage Stores	1,047	-46.7	1,083	0.8	619	107.0	1,044	1.5
446 - Health and Personal Care Stores	1,996	10.0	1,349	-1.5	629	8.7	1,328	-1.7
447 - Gasoline Stations	170	-26.7	383	-8.6	122	3.8	365	-9.0
448 - Clothing and Clothing Accessories Stores	6,663	1.8	2,720	-0.4	1,361	-7.0	2,607	-0.3
44X - Retail Trade (3)	411	-44.5	859	2.6	411	-44.5	859	2.6
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	506	12.8	1,321	-6.3	202	0.1	1,295	-6.4
452 - General Merchandise Stores	1,577	2.3	330	-2.9	(D)	(D)	310	-2.5
453 - Miscellaneous Store Retailers	8,570	17.3	3,597	2.8	(D)	(D)	3,538	2.6
454 - Nonstore Retailers	4,041	-2.3	8,972	3.9	3,111	4.0	8,906	3.9
45X - Retail Trade (3)	1	101.8	6	20.0	1	101.8	6	20.0
481 - Air Transportation	7,588	-5.4	467	(-)	4,496	-8.8	434	0.5
482 - Rail Transportation	(D)	(D)	15	36.4	(D)	(D)	(D)	(D)
483 - Water Transportation	607	32.2	559	6.7	242	26.3	545	7.7
484 - Truck Transportation	6,303	40.3	2,732	8.2	5,864	46.7	2,654	8.1
485 - Transit and Ground Passenger Transportation	131	-15.8	345	10.6	112	-20.4	325	11.7
486 - Pipeline Transportation	1,399	-3.5	26	-18.8	70	(D)	17	-10.5
487 - Scenic and Sightseeing Transportation	24	10.4	66	13.8	(D)	(D)	63	(D)
488 - Support Activities for Transportation	18,994	35.9	4,942	0.0	16,142	34.0	4,849	-0.2
48X - Transportation and Warehousing (3)	341	1.6	691	7.1	341	1.6	691	7.1
491 - Postal Service	4	54.8	15	7.1	(D)	(D)	(D)	(D)
492 - Couriers and Messengers	1,235	-0.7	283	11.9	(D)	(D)	273	11.0
493 - Warehousing and Storage	2,724	14.1	1,284	4.3	2,561	33.3	1,243	5.0

Table 7a
2018 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2017-2018	Number of Identified Exporters	% Difference from 2017-2018	Known Value (1)	% Difference from 2017-2018	Number of Identified Exporters	% Difference from 2017-2018
49X - Transportation and Warehousing (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
511 - Publishing Industries (except Internet)	6,073	-3.3	1,437	3.5	1,347	-12.5	1,298	4.6
512 - Motion Picture and Sound Recording Industries	1,565	-13.8	582	-3.8	139	-53.7	566	-3.9
515 - Broadcasting (except Internet)	264	-19.0	84	-16.0	9	(D)	56	-11.1
517 - Telecommunications	2,172	-2.2	751	2.6	1,637	-9.1	704	2.2
518 - Data Processing, Hosting, and Related Services	2,323	131.8	459	2.9	614	22.5	405	0.3
519 - Other Information Services	1,761	40.2	255	1.6	(D)	(D)	221	2.3
51X - Information (3)	4	-32.7	62	1.6	4	-32.7	62	1.6
522 - Credit Intermediation and Related Activities	3,465	140.7	806	10.0	2,178	182.1	701	9.0
523 - Securities, Commodity Contracts, and Other Financial Investments	9,383	-18.5	1,292	3.0	7,801	-17.7	1,219	3.7
524 - Insurance Carriers and Related Activities	4,981	23.0	973	33.5	(D)	(D)	809	34.2
525 - Funds, Trusts, and Other Financial Vehicles	187	55.6	606	2.2	(D)	(D)	602	(D)
52X - Finance and Insurance (3)	805	75.5	538	6.5	805	75.5	538	6.5
531 - Real Estate	2,083	-5.9	4,928	4.3	2,041	(D)	4,868	4.1
532 - Rental and Leasing Services	1,772	-2.3	1,373	1.8	1,217	-2.4	1,335	1.6
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	83	2.5	129	9.3	(D)	(D)	124	9.7
53X - Real Estate and Rental and Leasing (3)	21	216.4	44	-26.7	21	216.4	44	-26.7
541 - Professional, Scientific, and Technical Services	51,612	10.0	20,287	1.2	17,185	-3.8	19,740	1.1
54X - Professional, Scientific, and Technical Services (3)	2	-37.4	15	-16.7	2	-37.4	15	-16.7
551 - Management of Companies and Enterprises	2,764	7.3	792	4.9	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	9,642	11.1	5,135	1.3	5,382	15.0	4,936	1.0
562 - Waste Management and Remediation Services	757	4.6	470	-1.1	539	18.8	445	-0.7
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	-88.8	3	-40.0	(-)	-88.8	3	-40.0
611 - Educational Services	349	3.1	1,161	7.7	190	-5.1	976	7.4
61X - Educational Services (3)	1	(D)	8	60.0	1	(D)	8	60.0
621 - Ambulatory Health Care Services	3,616	4.9	1,807	9.1	586	-36.0	1,737	9.9
622 - Hospitals	537	44.6	139	(-)	2	41.1	24	26.3
623 - Nursing and Residential Care Facilities	113	8.0	266	2.7	76	32.4	206	-0.5
624 - Social Assistance	1,205	3.1	992	-0.4	1,077	3.3	937	(-)
62X - Health Care and Social Assistance (3)	89	30.6	139	-14.2	89	30.6	139	-14.2
711 - Performing Arts, Spectator Sports, and Related Industries	1,003	13.9	1,315	2.0	(D)	(D)	1,265	2.5
712 - Museums, Historical Sites, and Similar Institutions	1,572	93.4	366	22.4	1,220	153.2	346	25.4
713 - Amusement, Gambling, and Recreation Industries	325	-45.2	761	1.6	(D)	(D)	723	0.6
71X - Arts, Entertainment, and Recreation (3)	(D)	(D)	119	-13.8	51	465.6	119	-13.8
721 - Accommodation	430	-33.6	350	13.6	118	(D)	301	15.8
722 - Food Services and Drinking Places	5,388	15.7	2,685	-1.5	949	-5.1	2,587	-1.8
72X - Accommodation and Food Services (3)	(D)	(D)	26	23.8	(D)	(D)	26	23.8
811 - Repair and Maintenance	3,610	3.0	4,775	3.3	1,802	-5.1	4,723	3.1
812 - Personal and Laundry Services	885	26.2	1,738	6.8	646	30.4	1,711	6.7
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,738	-18.9	2,656	-1.4	1,419	-26.9	2,603	-1.6
814 - Private Households	81	-2.1	1,242	-8.3	81	-2.1	1,242	-8.3
81X - Other Services (except Public Administration) (3)	1	(D)	10	25.0	1	(D)	10	25.0
921 - Executive, Legislative, and Other General Government Support	31	141.6	108	(-)	11	1.5	56	(-)
922 - Justice, Public Order, and Safety Activities	2	60.3	20	33.3	2	345.7	16	33.3
923 - Administration of Human Resource Programs	(D)	(D)	3	-50.0	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	8	364.7	11	10.0	(D)	(D)	8	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	(D)	4	(D)	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	18	(D)	13	(-)	(D)	(D)	8	-20.0
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	12	-12.0	14	-22.2	(D)	(D)	7	-36.4
92X - Public Administration (3)	2	125.6	11	37.5	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	7,281	29.3	7,758	10.9	7,007	30.5	7,710	10.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7b
2017 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,383,304	290,625	462,039	283,331
111 - Crop Production	2,640	2,227	2,547	2,205
112 - Animal Production and Aquaculture	863	482	(D)	479
113 - Forestry and Logging	245	212	245	212
114 - Fishing, Hunting and Trapping	358	104	358	104
115 - Support Activities for Agriculture and Forestry	1,244	599	(D)	594
11X - Agriculture, Forestry, Fishing, and Hunting (3)	76	66	76	66
211 - Oil and Gas Extraction	7,337	161	(D)	136
212 - Mining (except Oil and Gas)	17,517	277	3,852	233
213 - Support Activities for Mining	4,239	454	974	417
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	2	12	2	12
221 - Utilities	2,368	238	470	179
236 - Construction of Buildings	514	1,808	487	1,782
237 - Heavy and Civil Engineering Construction	758	675	540	623
238 - Specialty Trade Contractors	1,697	4,360	940	4,263
23X - Construction (3)	47	378	(D)	(D)
311 - Food Manufacturing	56,420	3,092	9,092	2,738
312 - Beverage and Tobacco Product Manufacturing	4,168	1,260	791	1,217
313 - Textile Mills	3,788	766	1,421	735
314 - Textile Product Mills	925	837	449	817
315 - Apparel Manufacturing	780	1,129	660	1,117
316 - Leather and Allied Product Manufacturing	604	357	507	349
31X - Manufacturing (3)	1,267	1,130	(D)	(D)
321 - Wood Product Manufacturing	5,005	1,657	2,236	1,575
322 - Paper Manufacturing	19,555	1,190	2,216	1,101
323 - Printing and Related Support Activities	2,014	2,117	1,042	2,052
324 - Petroleum and Coal Products Manufacturing	65,761	303	9,705	276
325 - Chemical Manufacturing	114,647	5,274	26,084	5,024
326 - Plastics and Rubber Products Manufacturing	20,442	4,797	6,288	4,549
327 - Nonmetallic Mineral Product Manufacturing	9,555	1,455	1,441	1,357
32X - Manufacturing (3)	28	20	28	20
331 - Primary Metal Manufacturing	35,292	1,699	13,327	1,571
332 - Fabricated Metal Product Manufacturing	23,065	11,878	10,709	11,634
333 - Machinery Manufacturing	80,011	10,998	14,744	10,743
334 - Computer and Electronic Product Manufacturing	83,355	7,301	19,668	7,111
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,686	2,766	3,947	2,683
336 - Transportation Equipment Manufacturing	264,217	4,434	21,170	4,082
337 - Furniture and Related Product Manufacturing	2,675	1,523	612	1,457
339 - Miscellaneous Manufacturing	27,222	6,097	(D)	5,978
33X - Manufacturing (3)	202	150	202	150
423 - Merchant Wholesalers, Durable Goods	173,122	60,280	94,367	59,678
424 - Merchant Wholesalers, Nondurable Goods	132,165	24,994	88,196	24,670
425 - Wholesale Electronic Markets and Agents and Brokers	9,559	8,119	8,843	8,106
42X - Wholesale Trade (3)	1,148	2,784	1,148	2,784
441 - Motor Vehicle and Parts Dealers	4,283	7,089	2,690	7,006
442 - Furniture and Home Furnishings Stores	675	1,354	210	1,318
443 - Electronics and Appliance Stores	4,841	1,240	(D)	1,227
444 - Building Material and Garden Equipment and Supplies Dealers	724	1,820	409	1,790
445 - Food and Beverage Stores	1,965	1,074	299	1,029
446 - Health and Personal Care Stores	1,815	1,370	579	1,351
447 - Gasoline Stations	232	419	117	401
448 - Clothing and Clothing Accessories Stores	6,543	2,731	1,464	2,614
44X - Retail Trade (3)	741	837	741	837
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	449	1,409	202	1,384
452 - General Merchandise Stores	1,542	340	211	318
453 - Miscellaneous Store Retailers	7,309	3,500	4,529	3,450
454 - Nonstore Retailers	4,135	8,635	2,992	8,571
45X - Retail Trade (3)	(-)	5	(-)	5
481 - Air Transportation	8,022	467	4,932	432
482 - Rail Transportation	(D)	11	(D)	11
483 - Water Transportation	459	524	192	506
484 - Truck Transportation	4,493	2,526	3,998	2,455
485 - Transit and Ground Passenger Transportation	155	312	140	291
486 - Pipeline Transportation	1,449	32	(D)	19
487 - Scenic and Sightseeing Transportation	22	58	(D)	(D)
488 - Support Activities for Transportation	13,979	4,940	12,048	4,857
48X - Transportation and Warehousing (3)	336	645	336	645
491 - Postal Service	2	14	(D)	(D)
492 - Couriers and Messengers	1,243	253	101	246
493 - Warehousing and Storage	2,387	1,231	1,922	1,184

Table 7b
2017 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
49X - Transportation and Warehousing (3)	(D)	(D)	(D)	(D)
511 - Publishing Industries (except Internet)	6,280	1,389	1,539	1,241
512 - Motion Picture and Sound Recording Industries	1,814	605	300	589
515 - Broadcasting (except Internet)	326	100	(D)	63
517 - Telecommunications	2,221	732	1,800	689
518 - Data Processing, Hosting, and Related Services	1,002	446	501	404
519 - Other Information Services	1,256	251	68	216
51X - Information (3)	6	61	6	61
522 - Credit Intermediation and Related Activities	1,440	733	772	643
523 - Securities, Commodity Contracts, and Other Financial Investments	11,509	1,254	9,475	1,175
524 - Insurance Carriers and Related Activities	4,050	729	140	603
525 - Funds, Trusts, and Other Financial Vehicles	120	593	(D)	(D)
52X - Finance and Insurance (3)	459	505	459	505
531 - Real Estate	2,212	4,724	(D)	4,677
532 - Rental and Leasing Services	1,814	1,349	1,246	1,314
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	81	118	(D)	113
53X - Real Estate and Rental and Leasing (3)	7	60	7	60
541 - Professional, Scientific, and Technical Services	46,942	20,048	17,867	19,519
54X - Professional, Scientific, and Technical Services (3)	4	18	4	18
551 - Management of Companies and Enterprises	2,575	755	(D)	751
561 - Administrative and Support Services	8,677	5,067	4,680	4,885
562 - Waste Management and Remediation Services	724	475	454	448
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	5	(-)	5
611 - Educational Services	338	1,078	200	909
61X - Educational Services (3)	(D)	5	(D)	5
621 - Ambulatory Health Care Services	3,447	1,657	917	1,580
622 - Hospitals	372	139	2	19
623 - Nursing and Residential Care Facilities	104	259	57	207
624 - Social Assistance	1,169	996	1,042	937
62X - Health Care and Social Assistance (3)	68	162	68	162
711 - Performing Arts, Spectator Sports, and Related Industries	881	1,289	(D)	1,234
712 - Museums, Historical Sites, and Similar Institutions	813	299	482	276
713 - Amusement, Gambling, and Recreation Industries	593	749	174	719
71X - Arts, Entertainment, and Recreation (3)	9	138	9	138
721 - Accommodation	647	308	(D)	260
722 - Food Services and Drinking Places	4,659	2,725	1,000	2,635
72X - Accommodation and Food Services (3)	16	21	16	21
811 - Repair and Maintenance	3,506	4,623	1,900	4,581
812 - Personal and Laundry Services	701	1,627	496	1,603
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,142	2,694	1,941	2,644
814 - Private Households	83	1,355	83	1,355
81X - Other Services (except Public Administration) (3)	(D)	8	(D)	8
921 - Executive, Legislative, and Other General Government Support	13	108	11	56
922 - Justice, Public Order, and Safety Activities	1	15	(-)	12
923 - Administration of Human Resource Programs	1	6	(D)	3
924 - Administration of Environmental Quality Programs	2	10	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	13	(D)	10
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	13	18	(D)	11
92X - Public Administration (3)	1	8	(D)	(D)
XXX - Unclassified (3)	5,630	6,997	5,371	6,955

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7c
2018 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2017-2018	Number of Identified Importers	% Difference from 2017-2018	Known Value (1)	% Difference from 2017-2018	Number of Identified Importers	% Difference from 2017-2018
511 - Publishing Industries (except Internet)	4,296	-27.2	950	2.4	1,434	19.5	868	3.7
512 - Motion Picture and Sound Recording Industries	3,267	-9.7	336	-4.3	99	-51.8	320	-3.9
515 - Broadcasting (except Internet)	798	-6.2	69	-12.7	18	-19.4	51	-12.1
517 - Telecommunications	3,662	35.4	441	3.8	1,037	36.4	408	3.3
518 - Data Processing, Hosting, and Related Services	1,321	323.8	251	12.6	(D)	(D)	225	11.4
519 - Other Information Services	(D)	(D)	207	18.3	85	84.4	186	16.3
51X - Information (3)	21	62.1	52	-5.5	21	62.1	52	-5.5
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	2,112	176.1	331	6.4	682	71.7	292	6.6
523 - Securities, Commodity Contracts, and Other Financial Investments	6,471	3.0	602	9.1	5,523	24.0	575	10.8
524 - Insurance Carriers and Related Activities	(D)	(D)	153	10.1	67	32.6	127	13.4
525 - Funds, Trusts, and Other Financial Vehicles	184	9.6	153	19.5	184	9.6	153	19.5
52X - Finance and Insurance (3)	629	-4.5	333	-2.1	629	-4.5	333	-2.1
531 - Real Estate	1,770	-21.0	2,248	3.9	1,667	(D)	2,230	3.8
532 - Rental and Leasing Services	1,563	5.3	1,128	4.5	1,132	14.0	1,097	4.9
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	76	-22.0	99	-2.0	(D)	(D)	(D)	(D)
53X - Real Estate and Rental and Leasing (3)	15	-36.9	49	14.0	15	-36.9	49	14.0
541 - Professional, Scientific, and Technical Services	74,265	27.1	13,411	6.2	21,085	18.8	13,066	6.4
54X - Professional, Scientific, and Technical Services (3)	2	403.5	9	12.5	2	403.5	9	12.5
551 - Management of Companies and Enterprises	5,363	5.7	353	4.1	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	12,474	41.7	2,760	6.0	5,280	-13.9	2,653	5.9
562 - Waste Management and Remediation Services	1,062	9.4	223	3.2	1,015	9.4	205	3.0
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
611 - Educational Services	334	17.6	905	2.7	215	4.5	755	2.9
621 - Ambulatory Health Care Services	4,669	34.7	946	11.4	(D)	(D)	917	12.4
622 - Hospitals	79	-20.4	75	-8.5	2	-27.8	7	-50.0
623 - Nursing and Residential Care Facilities	59	74.2	36	16.1	58	79.5	30	20.0
624 - Social Assistance	335	31.2	324	0.9	(D)	(D)	310	0.3
62X - Health Care and Social Assistance (3)	(D)	(D)	74	8.8	(D)	(D)	74	8.8
711 - Performing Arts, Spectator Sports, and Related Industries	915	18.9	899	1.2	875	21.3	867	1.0
712 - Museums, Historical Sites, and Similar Institutions	685	1.8	294	(-)	538	89.7	269	0.7
713 - Amusement, Gambling, and Recreation Industries	279	13.9	1,125	11.2	174	28.2	1,093	11.9
71X - Arts, Entertainment, and Recreation (3)	22	45.0	141	11.9	22	45.0	141	11.9
721 - Accommodation	354	206.7	527	10.9	75	-4.9	463	12.7
722 - Food Services and Drinking Places	2,644	-9.6	4,120	12.6	829	-16.8	4,030	12.6
72X - Accommodation and Food Services (3)	21	-24.6	25	8.7	21	-24.6	25	8.7
811 - Repair and Maintenance	6,765	-1.2	2,065	1.8	4,818	-5.1	2,026	1.7
812 - Personal and Laundry Services	1,491	14.1	1,879	9.6	748	7.6	1,856	9.9
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	742	-14.6	1,712	8.7	477	-31.5	1,673	8.7
814 - Private Households	50	10.7	76	18.8	50	10.7	76	18.8
81X - Other Services (except Public Administration) (3)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
921 - Executive, Legislative, and Other General Government Support	51	(Z)	62	21.6	(D)	(D)	34	41.7
922 - Justice, Public Order, and Safety Activities	1	(D)	10	150.0	(D)	(D)	7	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(D)	(D)	8	60.0	(D)	(D)	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	(D)	4	(D)	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	35	2.9	19	5.6	34	3.6	12	-7.7
928 - National Security and International Affairs	(-)	-90.6	5	-44.4	(-)	(D)	5	(D)
XXX - Unclassified (3)	7,518	41.2	3,410	62.2	7,309	46.0	3,366	63.0

(1) Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7d
2017 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
All Industries	2,032,453	218,585	636,507	212,689
111 - Crop Production	1,252	1,237	1,180	1,220
112 - Animal Production and Aquaculture	100	196	100	196
113 - Forestry and Logging	(D)	70	(D)	70
114 - Fishing, Hunting and Trapping	16	62	16	62
115 - Support Activities for Agriculture and Forestry	475	224	(D)	(D)
11X - Agriculture, Forestry, Fishing, and Hunting (3)	191	39	191	39
211 - Oil and Gas Extraction	1,050	58	(D)	44
212 - Mining (except Oil and Gas)	4,957	148	520	116
213 - Support Activities for Mining	2,005	320	429	285
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	8	11	8	11
221 - Utilities	1,376	179	432	125
236 - Construction of Buildings	392	1,740	352	1,703
237 - Heavy and Civil Engineering Construction	1,146	515	887	474
238 - Specialty Trade Contractors	4,065	3,629	2,182	3,548
23X - Construction (3)	110	142	110	142
311 - Food Manufacturing	24,736	2,447	6,879	2,186
312 - Beverage and Tobacco Product Manufacturing	5,864	835	878	796
313 - Textile Mills	2,157	559	1,203	528
314 - Textile Product Mills	1,963	644	1,568	625
315 - Apparel Manufacturing	3,028	1,266	2,268	1,255
316 - Leather and Allied Product Manufacturing	884	375	551	367
31X - Manufacturing (3)	2,445	1,129	2,445	1,129
321 - Wood Product Manufacturing	3,721	838	1,663	778
322 - Paper Manufacturing	8,885	574	1,611	499
323 - Printing and Related Support Activities	1,728	1,077	742	1,033
324 - Petroleum and Coal Products Manufacturing	118,765	152	9,094	130
325 - Chemical Manufacturing	91,796	3,067	11,758	2,831
326 - Plastics and Rubber Products Manufacturing	26,767	2,704	6,313	2,471
327 - Nonmetallic Mineral Product Manufacturing	8,196	1,227	2,007	1,128
32X - Manufacturing (3)	14	19	14	19
331 - Primary Metal Manufacturing	26,111	789	10,909	668
332 - Fabricated Metal Product Manufacturing	20,843	4,564	6,887	4,343
333 - Machinery Manufacturing	56,601	4,958	10,661	4,712
334 - Computer and Electronic Product Manufacturing	63,607	3,592	14,743	3,405
335 - Electrical Equipment, Appliance, and Component Manufacturing	29,284	1,719	4,694	1,636
336 - Transportation Equipment Manufacturing	352,916	2,370	14,122	2,037
337 - Furniture and Related Product Manufacturing	8,899	1,208	2,166	1,144
339 - Miscellaneous Manufacturing	21,589	3,790	7,849	3,675
33X - Manufacturing (3)	323	126	323	126
423 - Merchant Wholesalers, Durable Goods	445,292	48,495	220,265	47,971
424 - Merchant Wholesalers, Nondurable Goods	221,741	31,883	135,786	31,574
425 - Wholesale Electronic Markets and Agents and Brokers	13,063	7,100	12,983	7,094
42X - Wholesale Trade (3)	1,523	2,764	1,523	2,764
441 - Motor Vehicle and Parts Dealers	5,279	1,825	2,532	1,791
442 - Furniture and Home Furnishings Stores	8,461	2,847	2,004	2,792
443 - Electronics and Appliance Stores	(D)	753	434	744
444 - Building Material and Garden Equipment and Supplies Dealers	13,216	2,294	2,270	2,262
445 - Food and Beverage Stores	8,394	1,431	946	1,372
446 - Health and Personal Care Stores	4,073	1,399	822	1,375
447 - Gasoline Stations	2,616	128	(D)	117
448 - Clothing and Clothing Accessories Stores	52,118	4,260	7,317	4,114
44X - Retail Trade (3)	1,499	1,243	1,499	1,243
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,904	1,713	688	1,683
452 - General Merchandise Stores	38,131	462	367	420
453 - Miscellaneous Store Retailers	6,967	3,476	3,629	3,449
454 - Nonstore Retailers	19,852	14,225	10,077	14,161
45X - Retail Trade (3)	(D)	3	(D)	3
481 - Air Transportation	9,283	237	797	203
482 - Rail Transportation	(D)	10	(D)	(D)
483 - Water Transportation	376	141	184	126
484 - Truck Transportation	5,071	886	3,525	856
485 - Transit and Ground Passenger Transportation	77	127	39	106
486 - Pipeline Transportation	28	21	11	15
487 - Scenic and Sightseeing Transportation	31	68	30	65
488 - Support Activities for Transportation	52,992	2,005	38,172	1,940
48X - Transportation and Warehousing (3)	438	226	438	226
491 - Postal Service	(D)	5	(D)	(D)
492 - Couriers and Messengers	32,526	91	40	82
493 - Warehousing and Storage	(D)	685	(D)	663

Table 7d
2017 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
511 - Publishing Industries (except Internet)	5,903	928	1,200	837
512 - Motion Picture and Sound Recording Industries	3,618	351	206	333
515 - Broadcasting (except Internet)	851	79	22	58
517 - Telecommunications	2,705	425	760	395
518 - Data Processing, Hosting, and Related Services	312	223	183	202
519 - Other Information Services	(D)	175	46	160
51X - Information (3)	13	55	13	55
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(D)
522 - Credit Intermediation and Related Activities	765	311	397	274
523 - Securities, Commodity Contracts, and Other Financial Investments	6,281	552	4,453	519
524 - Insurance Carriers and Related Activities	(D)	139	50	112
525 - Funds, Trusts, and Other Financial Vehicles	168	128	168	128
52X - Finance and Insurance (3)	659	340	659	340
531 - Real Estate	2,239	2,163	(D)	2,148
532 - Rental and Leasing Services	1,484	1,079	993	1,046
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	97	101	(D)	(D)
53X - Real Estate and Rental and Leasing (3)	24	43	24	43
541 - Professional, Scientific, and Technical Services	58,440	12,634	17,748	12,275
54X - Professional, Scientific, and Technical Services (3)	(-)	8	(-)	8
551 - Management of Companies and Enterprises	5,073	339	(D)	335
561 - Administrative and Support Services	8,806	2,605	6,136	2,506
562 - Waste Management and Remediation Services	971	216	928	199
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	284	881	205	734
61X - Educational Services (3)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	3,467	849	(D)	816
622 - Hospitals	99	82	2	14
623 - Nursing and Residential Care Facilities	34	31	33	25
624 - Social Assistance	255	321	238	309
62X - Health Care and Social Assistance (3)	(D)	68	(D)	68
711 - Performing Arts, Spectator Sports, and Related Industries	770	888	721	858
712 - Museums, Historical Sites, and Similar Institutions	673	294	284	267
713 - Amusement, Gambling, and Recreation Industries	245	1,012	135	977
71X - Arts, Entertainment, and Recreation (3)	15	126	15	126
721 - Accommodation	115	475	79	411
722 - Food Services and Drinking Places	2,925	3,660	997	3,579
72X - Accommodation and Food Services (3)	28	23	28	23
811 - Repair and Maintenance	6,846	2,028	5,078	1,993
812 - Personal and Laundry Services	1,307	1,714	695	1,689
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	870	1,575	696	1,539
814 - Private Households	45	64	45	64
81X - Other Services (except Public Administration) (3)	(D)	(D)	(D)	(D)
921 - Executive, Legislative, and Other General Government Support	8	51	7	24
922 - Justice, Public Order, and Safety Activities	(D)	4	(-)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(-)	5	(D)	(D)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	34	18	33	13
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	4	9	(D)	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	5,326	2,102	5,008	2,065

(1) Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Explanatory Notes

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product for unauthorized disclosure of confidential information and has approved the disclosure avoidance practices applied. (Approval ID: CBDRB-FY20-198)

Overview

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party tables (3c and 3d) are not available at this time. Due to mandatory AES filing requirements, an exporter must report whether or not an export shipment is to a related party. Therefore,

effective with the 2009/2010 report, the columns in tables 3a and 3b labeled “Non-reported” have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years’ import or export values that could be linked to specific active companies in the Business Register--the “known value.” In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau’s database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles’ matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on total import and export value, is presented in Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services Annual Revision* for a given data year. The rows labeled "Revisions" will be removed from Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies*** effective with the 2010/2011 report.

Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 *U.S. International Trade in Goods and Services*, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: <http://www.census.gov/ft900>.

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a "D" will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

Data by State

The data contained in Tables 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <https://www.census.gov/foreign-trade/statistics/state/index.html>

NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address:
<http://www.census.gov/eos/www/naics/>

Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed "*known value*."

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <http://www.census.gov/foreign-trade/aip/lvpaper.html>

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

Country Groupings

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

APEC (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

ASEAN (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia Near East - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Euro Area - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

European Union - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

LAFTA (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

OECD (Organization for Economic Cooperation and Development) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

OPEC (Organization of the Petroleum Exporting Countries) - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: <https://www.census.gov/foreign-trade/guide/index.html>