

**Table 1a**  
**2016 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,290,213</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>287,314</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	112,639	8.7	8.7	8.7	114,134	39.7	39.7	39.7
1 to 19 employees	77,938	6.0	14.8	14.8	104,590	36.4	76.1	76.1
20 to 49 employees	44,063	3.4	18.2	18.2	29,989	10.4	86.6	86.6
50 to 99 employees	38,033	2.9	21.1	21.1	14,999	5.2	91.8	91.8
100 to 249 employees	87,050	6.7	27.9	27.9	11,880	4.1	95.9	95.9
250 to 499 employees	69,529	5.4	33.3	33.3	4,637	1.6	97.5	97.5
500 or more employees	860,961	66.7	100.0	100.0	7,085	2.5	100.0	100.0
<b>Manufacturers</b>	<b>772,275</b>	<b>59.9</b>	<b>59.9</b>	<b>100.0</b>	<b>71,290</b>	<b>24.8</b>	<b>24.8</b>	<b>100.0</b>
no. employees unknown (3)	37,778	2.9	2.9	4.9	17,021	5.9	5.9	23.9
1 to 19 employees	7,748	0.6	3.5	5.9	22,621	7.9	13.8	55.6
20 to 49 employees	10,798	0.8	4.4	7.3	13,030	4.5	18.3	73.9
50 to 99 employees	14,512	1.1	5.5	9.2	7,624	2.7	21.0	84.6
100 to 249 employees	44,674	3.5	9.0	15.0	6,063	2.1	23.1	93.1
250 to 499 employees	43,691	3.4	12.3	20.6	2,267	0.8	23.9	96.3
500 or more employees	613,074	47.5	59.9	100.0	2,664	0.9	24.8	100.0
<b>Wholesalers</b>	<b>295,787</b>	<b>22.9</b>	<b>22.9</b>	<b>100.0</b>	<b>96,325</b>	<b>33.5</b>	<b>33.5</b>	<b>100.0</b>
no. employees unknown (3)	36,447	2.8	2.8	12.3	32,818	11.4	11.4	34.1
1 to 19 employees	48,487	3.8	6.6	28.7	45,814	15.9	27.4	81.6
20 to 49 employees	24,282	1.9	8.5	36.9	9,526	3.3	30.7	91.5
50 to 99 employees	16,386	1.3	9.7	42.5	3,824	1.3	32.0	95.5
100 to 249 employees	29,016	2.2	12.0	52.3	2,589	0.9	32.9	98.2
250 to 499 employees	17,647	1.4	13.4	58.2	878	0.3	33.2	99.1
500 or more employees	123,521	9.6	22.9	100.0	876	0.3	33.5	100.0
<b>Other companies (4)</b>	<b>222,151</b>	<b>17.2</b>	<b>17.2</b>	<b>100.0</b>	<b>119,699</b>	<b>41.7</b>	<b>41.7</b>	<b>100.0</b>
no. employees unknown (3)	38,413	3.0	3.0	17.3	64,295	22.4	22.4	53.7
1 to 19 employees	21,704	1.7	4.7	27.1	36,155	12.6	35.0	83.9
20 to 49 employees	8,983	0.7	5.4	31.1	7,433	2.6	37.5	90.1
50 to 99 employees	7,134	0.6	5.9	34.3	3,551	1.2	38.8	93.1
100 to 249 employees	13,359	1.0	6.9	40.3	3,228	1.1	39.9	95.8
250 to 499 employees	8,191	0.6	7.6	44.0	1,492	0.5	40.4	97.0
500 or more employees	124,366	9.6	17.2	100.0	3,545	1.2	41.7	100.0
<b>Multiple location companies</b>	<b>981,511</b>	<b>76.1</b>	<b>76.1</b>	<b>100.0</b>	<b>26,909</b>	<b>9.4</b>	<b>9.4</b>	<b>100.0</b>
no. employees unknown (3)	434	0.0	0.0	0.0	357	0.1	0.1	1.3
1 to 19 employees	3,368	0.3	0.3	0.4	2,336	0.8	0.9	10.0
20 to 49 employees	9,487	0.7	1.0	1.4	4,181	1.5	2.4	25.5
50 to 99 employees	13,202	1.0	2.1	2.7	4,388	1.5	3.9	41.9
100 to 249 employees	51,996	4.0	6.1	8.0	6,017	2.1	6.0	64.2
250 to 499 employees	52,424	4.1	10.1	13.3	3,355	1.2	7.2	76.7
500 or more employees	850,599	65.9	76.1	100.0	6,275	2.2	9.4	100.0
<b>Manufacturers</b>	<b>666,402</b>	<b>51.7</b>	<b>51.7</b>	<b>100.0</b>	<b>9,935</b>	<b>3.5</b>	<b>3.5</b>	<b>100.0</b>
no. employees unknown (3)	84	0.0	0.0	0.0	70	0.0	0.0	0.7
1 to 19 employees	201	0.0	0.0	0.0	306	0.1	0.1	3.8
20 to 49 employees	1,277	0.1	0.1	0.2	1,056	0.4	0.5	14.4
50 to 99 employees	4,222	0.3	0.4	0.9	1,694	0.6	1.1	31.5
100 to 249 employees	20,510	1.6	2.0	3.9	2,743	1.0	2.0	59.1
250 to 499 employees	33,967	2.6	4.7	9.0	1,601	0.6	2.6	75.2
500 or more employees	606,141	47.0	51.7	100.0	2,465	0.9	3.5	100.0
<b>Wholesalers</b>	<b>172,256</b>	<b>13.4</b>	<b>13.4</b>	<b>100.0</b>	<b>7,968</b>	<b>2.8</b>	<b>2.8</b>	<b>100.0</b>
no. employees unknown (3)	263	0.0	0.0	0.2	166	0.1	0.1	2.1
1 to 19 employees	2,353	0.2	0.2	1.5	1,222	0.4	0.5	17.4
20 to 49 employees	6,143	0.5	0.7	5.1	1,859	0.6	1.1	40.8
50 to 99 employees	7,404	0.6	1.3	9.4	1,539	0.5	1.7	60.1
100 to 249 employees	22,275	1.7	3.0	22.3	1,655	0.6	2.2	80.8
250 to 499 employees	12,313	1.0	3.9	29.5	713	0.2	2.5	89.8
500 or more employees	121,505	9.4	13.4	100.0	814	0.3	2.8	100.0

**Table 1a**  
**2016 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>Other companies (4)</b>	<b>142,852</b>	<b>11.1</b>	<b>11.1</b>	<b>100.0</b>	<b>9,006</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	87	0.0	0.0	0.1	121	0.0	0.0	1.3
1 to 19 employees	814	0.1	0.1	0.6	808	0.3	0.3	10.3
20 to 49 employees	2,067	0.2	0.2	2.1	1,266	0.4	0.8	24.4
50 to 99 employees	1,576	0.1	0.4	3.2	1,155	0.4	1.2	37.2
100 to 249 employees	9,211	0.7	1.1	9.6	1,619	0.6	1.7	55.2
250 to 499 employees	6,144	0.5	1.5	13.9	1,041	0.4	2.1	66.7
500 or more employees	122,954	9.5	11.1	100.0	2,996	1.0	3.1	100.0
<b>Single location companies</b>	<b>308,703</b>	<b>23.9</b>	<b>23.9</b>	<b>100.0</b>	<b>260,405</b>	<b>90.6</b>	<b>90.6</b>	<b>100.0</b>
no. employees unknown (3)	112,204	8.7	8.7	36.3	113,777	39.6	39.6	43.7
1 to 19 employees	74,570	5.8	14.5	60.5	102,254	35.6	75.2	83.0
20 to 49 employees	34,576	2.7	17.2	71.7	25,808	9.0	84.2	92.9
50 to 99 employees	24,831	1.9	19.1	79.7	10,611	3.7	87.9	96.9
100 to 249 employees	35,054	2.7	21.8	91.1	5,863	2.0	89.9	99.2
250 to 499 employees	17,105	1.3	23.1	96.6	1,282	0.4	90.4	99.7
500 or more employees	10,362	0.8	23.9	100.0	810	0.3	90.6	100.0
<b>Manufacturers</b>	<b>105,873</b>	<b>8.2</b>	<b>8.2</b>	<b>100.0</b>	<b>61,355</b>	<b>21.4</b>	<b>21.4</b>	<b>100.0</b>
no. employees unknown (3)	37,694	2.9	2.9	35.6	16,951	5.9	5.9	27.6
1 to 19 employees	7,547	0.6	3.5	42.7	22,315	7.8	13.7	64.0
20 to 49 employees	9,522	0.7	4.2	51.7	11,974	4.2	17.8	83.5
50 to 99 employees	10,290	0.8	5.0	61.4	5,930	2.1	19.9	93.2
100 to 249 employees	24,164	1.9	6.9	84.3	3,320	1.2	21.1	98.6
250 to 499 employees	9,724	0.8	7.7	93.5	666	0.2	21.3	99.7
500 or more employees	6,933	0.5	8.2	100.0	199	0.1	21.4	100.0
<b>Wholesalers</b>	<b>123,531</b>	<b>9.6</b>	<b>9.6</b>	<b>100.0</b>	<b>88,357</b>	<b>30.8</b>	<b>30.8</b>	<b>100.0</b>
no. employees unknown (3)	36,184	2.8	2.8	29.3	32,652	11.4	11.4	37.0
1 to 19 employees	46,133	3.6	6.4	66.6	44,592	15.5	26.9	87.4
20 to 49 employees	18,139	1.4	7.8	81.3	7,667	2.7	29.6	96.1
50 to 99 employees	8,982	0.7	8.5	88.6	2,285	0.8	30.3	98.7
100 to 249 employees	6,742	0.5	9.0	94.0	934	0.3	30.7	99.7
250 to 499 employees	5,334	0.4	9.4	98.4	165	0.1	30.7	99.9
500 or more employees	2,016	0.2	9.6	100.0	62	0.0	30.8	100.0
<b>Other companies (4)</b>	<b>79,299</b>	<b>6.1</b>	<b>6.1</b>	<b>100.0</b>	<b>110,693</b>	<b>38.5</b>	<b>38.5</b>	<b>100.0</b>
no. employees unknown (3)	38,326	3.0	3.0	48.3	64,174	22.3	22.3	58.0
1 to 19 employees	20,890	1.6	4.6	74.7	35,347	12.3	34.6	89.9
20 to 49 employees	6,916	0.5	5.1	83.4	6,167	2.1	36.8	95.5
50 to 99 employees	5,558	0.4	5.6	90.4	2,396	0.8	37.6	97.6
100 to 249 employees	4,148	0.3	5.9	95.6	1,609	0.6	38.2	99.1
250 to 499 employees	2,047	0.2	6.0	98.2	451	0.2	38.3	99.5
500 or more employees	1,413	0.1	6.1	100.0	549	0.2	38.5	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1b**  
**2015 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,338,358</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>295,571</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	122,228	9.1	9.1	9.1	118,032	39.9	39.9	39.9
1 to 19 employees	80,605	6.0	15.2	15.2	107,402	36.3	76.3	76.3
20 to 49 employees	41,591	3.1	18.3	18.3	30,888	10.5	86.7	86.7
50 to 99 employees	44,390	3.3	21.6	21.6	15,332	5.2	91.9	91.9
100 to 249 employees	84,545	6.3	27.9	27.9	12,128	4.1	96.0	96.0
250 to 499 employees	68,021	5.1	33.0	33.0	4,773	1.6	97.6	97.6
500 or more employees	896,976	67.0	100.0	100.0	7,016	2.4	100.0	100.0
<b>Manufacturers</b>	<b>799,217</b>	<b>59.7</b>	<b>59.7</b>	<b>100.0</b>	<b>73,041</b>	<b>24.7</b>	<b>24.7</b>	<b>100.0</b>
no. employees unknown (3)	42,583	3.2	3.2	5.3	17,475	5.9	5.9	23.9
1 to 19 employees	8,153	0.6	3.8	6.3	23,138	7.8	13.7	55.6
20 to 49 employees	11,428	0.9	4.6	7.8	13,472	4.6	18.3	74.0
50 to 99 employees	15,242	1.1	5.8	9.7	7,744	2.6	20.9	84.6
100 to 249 employees	41,245	3.1	8.9	14.8	6,247	2.1	23.0	93.2
250 to 499 employees	43,553	3.3	12.1	20.3	2,316	0.8	23.8	96.4
500 or more employees	637,014	47.6	59.7	100.0	2,649	0.9	24.7	100.0
<b>Wholesalers</b>	<b>297,417</b>	<b>22.2</b>	<b>22.2</b>	<b>100.0</b>	<b>99,433</b>	<b>33.6</b>	<b>33.6</b>	<b>100.0</b>
no. employees unknown (3)	38,110	2.8	2.8	12.8	33,968	11.5	11.5	34.2
1 to 19 employees	50,277	3.8	6.6	29.7	47,279	16.0	27.5	81.7
20 to 49 employees	21,241	1.6	8.2	36.9	9,816	3.3	30.8	91.6
50 to 99 employees	18,125	1.4	9.5	43.0	3,960	1.3	32.1	95.6
100 to 249 employees	29,216	2.2	11.7	52.8	2,621	0.9	33.0	98.2
250 to 499 employees	16,397	1.2	13.0	58.3	928	0.3	33.3	99.1
500 or more employees	124,050	9.3	22.2	100.0	861	0.3	33.6	100.0
<b>Other companies (4)</b>	<b>241,724</b>	<b>18.1</b>	<b>18.1</b>	<b>100.0</b>	<b>123,097</b>	<b>41.6</b>	<b>41.6</b>	<b>100.0</b>
no. employees unknown (3)	41,536	3.1	3.1	17.2	66,589	22.5	22.5	54.1
1 to 19 employees	22,175	1.7	4.8	26.4	36,985	12.5	35.0	84.1
20 to 49 employees	8,922	0.7	5.4	30.0	7,600	2.6	37.6	90.3
50 to 99 employees	11,024	0.8	6.3	34.6	3,628	1.2	38.8	93.3
100 to 249 employees	14,084	1.1	7.3	40.4	3,260	1.1	39.9	95.9
250 to 499 employees	8,070	0.6	7.9	43.8	1,529	0.5	40.5	97.2
500 or more employees	135,912	10.2	18.1	100.0	3,506	1.2	41.6	100.0
<b>Multiple location companies</b>	<b>1,019,964</b>	<b>76.2</b>	<b>76.2</b>	<b>100.0</b>	<b>27,388</b>	<b>9.3</b>	<b>9.3</b>	<b>100.0</b>
no. employees unknown (3)	756	0.1	0.1	0.1	360	0.1	0.1	1.3
1 to 19 employees	4,242	0.3	0.4	0.5	2,446	0.8	0.9	10.2
20 to 49 employees	9,327	0.7	1.1	1.4	4,380	1.5	2.4	26.2
50 to 99 employees	15,764	1.2	2.2	2.9	4,461	1.5	3.9	42.5
100 to 249 employees	50,523	3.8	6.0	7.9	6,058	2.0	6.0	64.6
250 to 499 employees	53,777	4.0	10.0	13.2	3,446	1.2	7.2	77.2
500 or more employees	885,575	66.2	76.2	100.0	6,237	2.1	9.3	100.0
<b>Manufacturers</b>	<b>692,132</b>	<b>51.7</b>	<b>51.7</b>	<b>100.0</b>	<b>9,876</b>	<b>3.3</b>	<b>3.3</b>	<b>100.0</b>
no. employees unknown (3)	176	0.0	0.0	0.0	72	0.0	0.0	0.7
1 to 19 employees	157	0.0	0.0	0.0	291	0.1	0.1	3.7
20 to 49 employees	1,388	0.1	0.1	0.2	1,050	0.4	0.5	14.3
50 to 99 employees	4,426	0.3	0.5	0.9	1,672	0.6	1.0	31.2
100 to 249 employees	19,582	1.5	1.9	3.7	2,732	0.9	2.0	58.9
250 to 499 employees	36,768	2.7	4.7	9.0	1,615	0.5	2.5	75.3
500 or more employees	629,635	47.0	51.7	100.0	2,444	0.8	3.3	100.0
<b>Wholesalers</b>	<b>171,981</b>	<b>12.9</b>	<b>12.9</b>	<b>100.0</b>	<b>8,228</b>	<b>2.8</b>	<b>2.8</b>	<b>100.0</b>
no. employees unknown (3)	416	0.0	0.0	0.2	162	0.1	0.1	2.0
1 to 19 employees	2,889	0.2	0.2	1.9	1,248	0.4	0.5	17.1
20 to 49 employees	6,223	0.5	0.7	5.5	1,967	0.7	1.1	41.0
50 to 99 employees	7,143	0.5	1.2	9.7	1,618	0.5	1.7	60.7
100 to 249 employees	22,214	1.7	2.9	22.6	1,677	0.6	2.3	81.1
250 to 499 employees	10,985	0.8	3.7	29.0	750	0.3	2.5	90.2
500 or more employees	122,112	9.1	12.9	100.0	806	0.3	2.8	100.0

**Table 1b**  
**2015 Exports by Company Type and Employment Size**

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<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>Other companies (4)</b>	<b>155,851</b>	<b>11.6</b>	<b>11.6</b>	<b>100.0</b>	<b>9,284</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	164	0.0	0.0	0.1	126	0.0	0.0	1.4
1 to 19 employees	1,196	0.1	0.1	0.9	907	0.3	0.3	11.1
20 to 49 employees	1,716	0.1	0.2	2.0	1,363	0.5	0.8	25.8
50 to 99 employees	4,194	0.3	0.5	4.7	1,171	0.4	1.2	38.4
100 to 249 employees	8,727	0.7	1.2	10.3	1,649	0.6	1.8	56.2
250 to 499 employees	6,024	0.5	1.6	14.1	1,081	0.4	2.1	67.8
500 or more employees	133,828	10.0	11.6	100.0	2,987	1.0	3.1	100.0
<b>Single location companies</b>	<b>318,394</b>	<b>23.8</b>	<b>23.8</b>	<b>100.0</b>	<b>268,183</b>	<b>90.7</b>	<b>90.7</b>	<b>100.0</b>
no. employees unknown (3)	121,472	9.1	9.1	38.2	117,672	39.8	39.8	43.9
1 to 19 employees	76,363	5.7	14.8	62.1	104,956	35.5	75.3	83.0
20 to 49 employees	32,264	2.4	17.2	72.3	26,508	9.0	84.3	92.9
50 to 99 employees	28,627	2.1	19.3	81.3	10,871	3.7	88.0	97.0
100 to 249 employees	34,023	2.5	21.9	91.9	6,070	2.1	90.0	99.2
250 to 499 employees	14,244	1.1	22.9	96.4	1,327	0.4	90.5	99.7
500 or more employees	11,401	0.9	23.8	100.0	779	0.3	90.7	100.0
<b>Manufacturers</b>	<b>107,085</b>	<b>8.0</b>	<b>8.0</b>	<b>100.0</b>	<b>63,165</b>	<b>21.4</b>	<b>21.4</b>	<b>100.0</b>
no. employees unknown (3)	42,406	3.2	3.2	39.6	17,403	5.9	5.9	27.6
1 to 19 employees	7,996	0.6	3.8	47.1	22,847	7.7	13.6	63.7
20 to 49 employees	10,040	0.8	4.5	56.4	12,422	4.2	17.8	83.4
50 to 99 employees	10,816	0.8	5.3	66.5	6,072	2.1	19.9	93.0
100 to 249 employees	21,664	1.6	6.9	86.8	3,515	1.2	21.1	98.6
250 to 499 employees	6,785	0.5	7.4	93.1	701	0.2	21.3	99.7
500 or more employees	7,379	0.6	8.0	100.0	205	0.1	21.4	100.0
<b>Wholesalers</b>	<b>125,436</b>	<b>9.4</b>	<b>9.4</b>	<b>100.0</b>	<b>91,205</b>	<b>30.9</b>	<b>30.9</b>	<b>100.0</b>
no. employees unknown (3)	37,694	2.8	2.8	30.1	33,806	11.4	11.4	37.1
1 to 19 employees	47,388	3.5	6.4	67.8	46,031	15.6	27.0	87.5
20 to 49 employees	15,018	1.1	7.5	79.8	7,849	2.7	29.7	96.1
50 to 99 employees	10,982	0.8	8.3	88.6	2,342	0.8	30.5	98.7
100 to 249 employees	7,003	0.5	8.8	94.1	944	0.3	30.8	99.7
250 to 499 employees	5,413	0.4	9.2	98.5	178	0.1	30.8	99.9
500 or more employees	1,938	0.1	9.4	100.0	55	0.0	30.9	100.0
<b>Other companies (4)</b>	<b>85,873</b>	<b>6.4</b>	<b>6.4</b>	<b>100.0</b>	<b>113,813</b>	<b>38.5</b>	<b>38.5</b>	<b>100.0</b>
no. employees unknown (3)	41,372	3.1	3.1	48.2	66,463	22.5	22.5	58.4
1 to 19 employees	20,979	1.6	4.7	72.6	36,078	12.2	34.7	90.1
20 to 49 employees	7,206	0.5	5.2	81.0	6,237	2.1	36.8	95.6
50 to 99 employees	6,829	0.5	5.7	89.0	2,457	0.8	37.6	97.7
100 to 249 employees	5,356	0.4	6.1	95.2	1,611	0.5	38.2	99.2
250 to 499 employees	2,046	0.2	6.3	97.6	448	0.2	38.3	99.5
500 or more employees	2,084	0.2	6.4	100.0	519	0.2	38.5	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1c**  
**Percent Difference Between the 2015 and 2016 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2015	2016	Net Difference	% Difference	2015	2016	Net Difference	% Difference
<b>All identified companies</b>	<b>1,338,358</b>	<b>1,290,213</b>	<b>-48,144</b>	<b>-3.6</b>	<b>295,571</b>	<b>287,314</b>	<b>-8,257</b>	<b>-2.8</b>
no. employees unknown (3)	122,228	112,639	-9,590	-7.8	118,032	114,134	-3,898	-3.3
1 to 19 employees	80,605	77,938	-2,667	-3.3	107,402	104,590	-2,812	-2.6
20 to 49 employees	41,591	44,063	2,472	5.9	30,888	29,989	-899	-2.9
50 to 99 employees	44,390	38,033	-6,358	-14.3	15,332	14,999	-333	-2.2
100 to 249 employees	84,545	87,050	2,505	3.0	12,128	11,880	-248	-2.0
250 to 499 employees	68,021	69,529	1,508	2.2	4,773	4,637	-136	-2.8
500 or more employees	896,976	860,961	-36,015	-4.0	7,016	7,085	69	1.0
<b>Manufacturers</b>	<b>799,217</b>	<b>772,275</b>	<b>-26,942</b>	<b>-3.4</b>	<b>73,041</b>	<b>71,290</b>	<b>-1,751</b>	<b>-2.4</b>
no. employees unknown (3)	42,583	37,778	-4,804	-11.3	17,475	17,021	-454	-2.6
1 to 19 employees	8,153	7,748	-405	-5.0	23,138	22,621	-517	-2.2
20 to 49 employees	11,428	10,798	-630	-5.5	13,472	13,030	-442	-3.3
50 to 99 employees	15,242	14,512	-730	-4.8	7,744	7,624	-120	-1.5
100 to 249 employees	41,245	44,674	3,429	8.3	6,247	6,063	-184	-2.9
250 to 499 employees	43,553	43,691	138	0.3	2,316	2,267	-49	-2.1
500 or more employees	637,014	613,074	-23,940	-3.8	2,649	2,664	15	0.6
<b>Wholesalers</b>	<b>297,417</b>	<b>295,787</b>	<b>-1,630</b>	<b>-0.5</b>	<b>99,433</b>	<b>96,325</b>	<b>-3,108</b>	<b>-3.1</b>
no. employees unknown (3)	38,110	36,447	-1,662	-4.4	33,968	32,818	-1,150	-3.4
1 to 19 employees	50,277	48,487	-1,790	-3.6	47,279	45,814	-1,465	-3.1
20 to 49 employees	21,241	24,282	3,041	14.3	9,816	9,526	-290	-3.0
50 to 99 employees	18,125	16,386	-1,738	-9.6	3,960	3,824	-136	-3.4
100 to 249 employees	29,216	29,016	-200	-0.7	2,621	2,589	-32	-1.2
250 to 499 employees	16,397	17,647	1,250	7.6	928	878	-50	-5.4
500 or more employees	124,050	123,521	-529	-0.4	861	876	15	1.7
<b>Other companies (4)</b>	<b>241,724</b>	<b>222,151</b>	<b>-19,573</b>	<b>-8.1</b>	<b>123,097</b>	<b>119,699</b>	<b>-3,398</b>	<b>-2.8</b>
no. employees unknown (3)	41,536	38,413	-3,123	-7.5	66,589	64,295	-2,294	-3.4
1 to 19 employees	22,175	21,704	-472	-2.1	36,985	36,155	-830	-2.2
20 to 49 employees	8,922	8,983	61	0.7	7,600	7,433	-167	-2.2
50 to 99 employees	11,024	7,134	-3,889	-35.3	3,628	3,551	-77	-2.1
100 to 249 employees	14,084	13,359	-725	-5.1	3,260	3,228	-32	-1.0
250 to 499 employees	8,070	8,191	121	1.5	1,529	1,492	-37	-2.4
500 or more employees	135,912	124,366	-11,546	-8.5	3,506	3,545	39	1.1
<b>Multiple location companies</b>	<b>1,019,964</b>	<b>981,511</b>	<b>-38,453</b>	<b>-3.8</b>	<b>27,388</b>	<b>26,909</b>	<b>-479</b>	<b>-1.7</b>
no. employees unknown (3)	756	434	-322	-42.6	360	357	-3	-0.8
1 to 19 employees	4,242	3,368	-874	-20.6	2,446	2,336	-110	-4.5
20 to 49 employees	9,327	9,487	159	1.7	4,380	4,181	-199	-4.5
50 to 99 employees	15,764	13,202	-2,562	-16.3	4,461	4,388	-73	-1.6
100 to 249 employees	50,523	51,996	1,474	2.9	6,058	6,017	-41	-0.7
250 to 499 employees	53,777	52,424	-1,353	-2.5	3,446	3,355	-91	-2.6
500 or more employees	885,575	850,599	-34,976	-3.9	6,237	6,275	38	0.6
<b>Manufacturers</b>	<b>692,132</b>	<b>666,402</b>	<b>-25,730</b>	<b>-3.7</b>	<b>9,876</b>	<b>9,935</b>	<b>59</b>	<b>0.6</b>
no. employees unknown (3)	176	84	-92	-52.3	72	70	-2	-2.8
1 to 19 employees	157	201	45	28.5	291	306	15	5.2
20 to 49 employees	1,388	1,277	-111	-8.0	1,050	1,056	6	0.6
50 to 99 employees	4,426	4,222	-204	-4.6	1,672	1,694	22	1.3
100 to 249 employees	19,582	20,510	929	4.7	2,732	2,743	11	0.4
250 to 499 employees	36,768	33,967	-2,801	-7.6	1,615	1,601	-14	-0.9
500 or more employees	629,635	606,141	-23,494	-3.7	2,444	2,465	21	0.9
<b>Wholesalers</b>	<b>171,981</b>	<b>172,256</b>	<b>275</b>	<b>0.2</b>	<b>8,228</b>	<b>7,968</b>	<b>-260</b>	<b>-3.2</b>
no. employees unknown (3)	416	263	-153	-36.7	162	166	4	2.5
1 to 19 employees	2,889	2,353	-536	-18.5	1,248	1,222	-26	-2.1
20 to 49 employees	6,223	6,143	-80	-1.3	1,967	1,859	-108	-5.5
50 to 99 employees	7,143	7,404	261	3.7	1,618	1,539	-79	-4.9
100 to 249 employees	22,214	22,275	61	0.3	1,677	1,655	-22	-1.3
250 to 499 employees	10,985	12,313	1,329	12.1	750	713	-37	-4.9
500 or more employees	122,112	121,505	-607	-0.5	806	814	8	1.0

**Table 1c**  
**Percent Difference Between the 2015 and 2016 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2015	2016	Net Difference	% Difference	2015	2016	Net Difference	% Difference
<b>Other companies (4)</b>	<b>155,851</b>	<b>142,852</b>	<b>-12,998</b>	<b>-8.3</b>	<b>9,284</b>	<b>9,006</b>	<b>-278</b>	<b>-3.0</b>
no. employees unknown (3)	164	87	-77	-47.0	126	121	-5	-4.0
1 to 19 employees	1,196	814	-382	-32.0	907	808	-99	-10.9
20 to 49 employees	1,716	2,067	351	20.5	1,363	1,266	-97	-7.1
50 to 99 employees	4,194	1,576	-2,619	-62.4	1,171	1,155	-16	-1.4
100 to 249 employees	8,727	9,211	484	5.5	1,649	1,619	-30	-1.8
250 to 499 employees	6,024	6,144	120	2.0	1,081	1,041	-40	-3.7
500 or more employees	133,828	122,954	-10,874	-8.1	2,987	2,996	9	0.3
<b>Single location companies</b>	<b>318,394</b>	<b>308,703</b>	<b>-9,692</b>	<b>-3.0</b>	<b>268,183</b>	<b>260,405</b>	<b>-7,778</b>	<b>-2.9</b>
no. employees unknown (3)	121,472	112,204	-9,268	-7.6	117,672	113,777	-3,895	-3.3
1 to 19 employees	76,363	74,570	-1,793	-2.3	104,956	102,254	-2,702	-2.6
20 to 49 employees	32,264	34,576	2,313	7.2	26,508	25,808	-700	-2.6
50 to 99 employees	28,627	24,831	-3,796	-13.3	10,871	10,611	-260	-2.4
100 to 249 employees	34,023	35,054	1,031	3.0	6,070	5,863	-207	-3.4
250 to 499 employees	14,244	17,105	2,861	20.1	1,327	1,282	-45	-3.4
500 or more employees	11,401	10,362	-1,039	-9.1	779	810	31	4.0
<b>Manufacturers</b>	<b>107,085</b>	<b>105,873</b>	<b>-1,212</b>	<b>-1.1</b>	<b>63,165</b>	<b>61,355</b>	<b>-1,810</b>	<b>-2.9</b>
no. employees unknown (3)	42,406	37,694	-4,712	-11.1	17,403	16,951	-452	-2.6
1 to 19 employees	7,996	7,547	-449	-5.6	22,847	22,315	-532	-2.3
20 to 49 employees	10,040	9,522	-518	-5.2	12,422	11,974	-448	-3.6
50 to 99 employees	10,816	10,290	-525	-4.9	6,072	5,930	-142	-2.3
100 to 249 employees	21,664	24,164	2,500	11.5	3,515	3,320	-195	-5.5
250 to 499 employees	6,785	9,724	2,939	43.3	701	666	-35	-5.0
500 or more employees	7,379	6,933	-446	-6.0	205	199	-6	-2.9
<b>Wholesalers</b>	<b>125,436</b>	<b>123,531</b>	<b>-1,905</b>	<b>-1.5</b>	<b>91,205</b>	<b>88,357</b>	<b>-2,848</b>	<b>-3.1</b>
no. employees unknown (3)	37,694	36,184	-1,510	-4.0	33,806	32,652	-1,154	-3.4
1 to 19 employees	47,388	46,133	-1,255	-2.6	46,031	44,592	-1,439	-3.1
20 to 49 employees	15,018	18,139	3,121	20.8	7,849	7,667	-182	-2.3
50 to 99 employees	10,982	8,982	-2,000	-18.2	2,342	2,285	-57	-2.4
100 to 249 employees	7,003	6,742	-261	-3.7	944	934	-10	-1.1
250 to 499 employees	5,413	5,334	-79	-1.5	178	165	-13	-7.3
500 or more employees	1,938	2,016	78	4.0	55	62	7	12.7
<b>Other companies (4)</b>	<b>85,873</b>	<b>79,299</b>	<b>-6,574</b>	<b>-7.7</b>	<b>113,813</b>	<b>110,693</b>	<b>-3,120</b>	<b>-2.7</b>
no. employees unknown (3)	41,372	38,326	-3,046	-7.4	66,463	64,174	-2,289	-3.4
1 to 19 employees	20,979	20,890	-89	-0.4	36,078	35,347	-731	-2.0
20 to 49 employees	7,206	6,916	-290	-4.0	6,237	6,167	-70	-1.1
50 to 99 employees	6,829	5,558	-1,271	-18.6	2,457	2,396	-61	-2.5
100 to 249 employees	5,356	4,148	-1,208	-22.6	1,611	1,609	-2	-0.1
250 to 499 employees	2,046	2,047	1	0.0	448	451	3	0.7
500 or more employees	2,084	1,413	-672	-32.2	519	549	30	5.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015 or 2016.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1d**  
**2016 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>1,911,184</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>211,335</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	131,117	6.9	6.9	6.9	73,613	34.8	34.8	34.8
1 to 19 employees	137,773	7.2	14.1	14.1	87,203	41.3	76.1	76.1
20 to 49 employees	73,422	3.8	17.9	17.9	21,230	10.0	86.1	86.1
50 to 99 employees	67,691	3.5	21.5	21.5	10,914	5.2	91.3	91.3
100 to 249 employees	104,148	5.4	26.9	26.9	8,944	4.2	95.5	95.5
250 to 499 employees	103,617	5.4	32.3	32.3	3,706	1.8	97.3	97.3
500 or more employees	1,293,417	67.7	100.0	100.0	5,725	2.7	100.0	100.0
<b>Manufacturers</b>	<b>783,612</b>	<b>41.0</b>	<b>41.0</b>	<b>100.0</b>	<b>39,009</b>	<b>18.5</b>	<b>18.5</b>	<b>100.0</b>
no. employees unknown (3)	31,523	1.6	1.6	4.0	7,827	3.7	3.7	20.1
1 to 19 employees	7,258	0.4	2.0	4.9	11,096	5.3	9.0	48.5
20 to 49 employees	7,160	0.4	2.4	5.9	6,622	3.1	12.1	65.5
50 to 99 employees	10,384	0.5	2.9	7.2	4,777	2.3	14.3	77.7
100 to 249 employees	33,654	1.8	4.7	11.5	4,371	2.1	16.4	88.9
250 to 499 employees	33,006	1.7	6.4	15.7	1,880	0.9	17.3	93.8
500 or more employees	660,626	34.6	41.0	100.0	2,436	1.2	18.5	100.0
<b>Wholesalers</b>	<b>668,032</b>	<b>35.0</b>	<b>35.0</b>	<b>100.0</b>	<b>89,067</b>	<b>42.1</b>	<b>42.1</b>	<b>100.0</b>
no. employees unknown (3)	53,598	2.8	2.8	8.0	29,040	13.7	13.7	32.6
1 to 19 employees	98,880	5.2	8.0	22.8	45,036	21.3	35.1	83.2
20 to 49 employees	56,591	3.0	10.9	31.3	8,180	3.9	38.9	92.4
50 to 99 employees	48,916	2.6	13.5	38.6	3,160	1.5	40.4	95.9
100 to 249 employees	53,234	2.8	16.3	46.6	2,139	1.0	41.4	98.3
250 to 499 employees	46,810	2.4	18.7	53.6	726	0.3	41.8	99.1
500 or more employees	310,003	16.2	35.0	100.0	786	0.4	42.1	100.0
<b>Other companies (4)</b>	<b>459,540</b>	<b>24.0</b>	<b>24.0</b>	<b>100.0</b>	<b>83,259</b>	<b>39.4</b>	<b>39.4</b>	<b>100.0</b>
no. employees unknown (3)	45,996	2.4	2.4	10.0	36,746	17.4	17.4	44.1
1 to 19 employees	31,635	1.7	4.1	16.9	31,071	14.7	32.1	81.5
20 to 49 employees	9,671	0.5	4.6	19.0	6,428	3.0	35.1	89.2
50 to 99 employees	8,390	0.4	5.0	20.8	2,977	1.4	36.5	92.7
100 to 249 employees	17,260	0.9	5.9	24.6	2,434	1.2	37.7	95.7
250 to 499 employees	23,801	1.2	7.2	29.8	1,100	0.5	38.2	97.0
500 or more employees	322,787	16.9	24.0	100.0	2,503	1.2	39.4	100.0
<b>Multiple location companies</b>	<b>1,458,033</b>	<b>76.3</b>	<b>76.3</b>	<b>100.0</b>	<b>20,126</b>	<b>9.5</b>	<b>9.5</b>	<b>100.0</b>
no. employees unknown (3)	1,159	0.1	0.1	0.1	210	0.1	0.1	1.0
1 to 19 employees	8,552	0.4	0.5	0.7	1,798	0.9	1.0	10.0
20 to 49 employees	15,415	0.8	1.3	1.7	2,938	1.4	2.3	24.6
50 to 99 employees	22,918	1.2	2.5	3.3	3,102	1.5	3.8	40.0
100 to 249 employees	57,007	3.0	5.5	7.2	4,402	2.1	5.9	61.9
250 to 499 employees	73,135	3.8	9.3	12.2	2,609	1.2	7.1	74.8
500 or more employees	1,279,849	67.0	76.3	100.0	5,067	2.4	9.5	100.0
<b>Manufacturers</b>	<b>698,574</b>	<b>36.6</b>	<b>36.6</b>	<b>100.0</b>	<b>7,575</b>	<b>3.6</b>	<b>3.6</b>	<b>100.0</b>
no. employees unknown (3)	141	0.0	0.0	0.0	30	0.0	0.0	0.4
1 to 19 employees	215	0.0	0.0	0.1	170	0.1	0.1	2.6
20 to 49 employees	1,030	0.1	0.1	0.2	596	0.3	0.4	10.5
50 to 99 employees	2,953	0.2	0.2	0.6	1,146	0.5	0.9	25.6
100 to 249 employees	18,943	1.0	1.2	3.3	2,035	1.0	1.9	52.5
250 to 499 employees	22,413	1.2	2.4	6.5	1,334	0.6	2.5	70.1
500 or more employees	652,878	34.2	36.6	100.0	2,264	1.1	3.6	100.0
<b>Wholesalers</b>	<b>401,855</b>	<b>21.0</b>	<b>21.0</b>	<b>100.0</b>	<b>6,178</b>	<b>2.9</b>	<b>2.9</b>	<b>100.0</b>
no. employees unknown (3)	848	0.0	0.0	0.2	102	0.0	0.0	1.7
1 to 19 employees	6,217	0.3	0.4	1.8	968	0.5	0.5	17.3
20 to 49 employees	11,985	0.6	1.0	4.7	1,425	0.7	1.2	40.4
50 to 99 employees	17,807	0.9	1.9	9.2	1,146	0.5	1.7	58.9
100 to 249 employees	31,097	1.6	3.6	16.9	1,246	0.6	2.3	79.1
250 to 499 employees	27,949	1.5	5.0	23.9	563	0.3	2.6	88.2
500 or more employees	305,954	16.0	21.0	100.0	728	0.3	2.9	100.0

**Table 1d**  
**2016 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>Other companies (4)</b>	<b>357,604</b>	<b>18.7</b>	<b>18.7</b>	<b>100.0</b>	<b>6,373</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	170	0.0	0.0	0.0	78	0.0	0.0	1.2
1 to 19 employees	2,120	0.1	0.1	0.6	660	0.3	0.3	11.6
20 to 49 employees	2,400	0.1	0.2	1.3	917	0.4	0.8	26.0
50 to 99 employees	2,157	0.1	0.4	1.9	810	0.4	1.2	38.7
100 to 249 employees	6,967	0.4	0.7	3.9	1,121	0.5	1.7	56.3
250 to 499 employees	22,772	1.2	1.9	10.2	712	0.3	2.0	67.4
500 or more employees	321,017	16.8	18.7	100.0	2,075	1.0	3.0	100.0
<b>Single location companies</b>	<b>453,151</b>	<b>23.7</b>	<b>23.7</b>	<b>100.0</b>	<b>191,209</b>	<b>90.5</b>	<b>90.5</b>	<b>100.0</b>
no. employees unknown (3)	129,959	6.8	6.8	28.7	73,403	34.7	34.7	38.4
1 to 19 employees	129,222	6.8	13.6	57.2	85,405	40.4	75.1	83.1
20 to 49 employees	58,007	3.0	16.6	70.0	18,292	8.7	83.8	92.6
50 to 99 employees	44,773	2.3	18.9	79.9	7,812	3.7	87.5	96.7
100 to 249 employees	47,141	2.5	21.4	90.3	4,542	2.1	89.6	99.1
250 to 499 employees	30,482	1.6	23.0	97.0	1,097	0.5	90.2	99.7
500 or more employees	13,568	0.7	23.7	100.0	658	0.3	90.5	100.0
<b>Manufacturers</b>	<b>85,039</b>	<b>4.4</b>	<b>4.4</b>	<b>100.0</b>	<b>31,434</b>	<b>14.9</b>	<b>14.9</b>	<b>100.0</b>
no. employees unknown (3)	31,382	1.6	1.6	36.9	7,797	3.7	3.7	24.8
1 to 19 employees	7,044	0.4	2.0	45.2	10,926	5.2	8.9	59.6
20 to 49 employees	6,130	0.3	2.3	52.4	6,026	2.9	11.7	78.7
50 to 99 employees	7,431	0.4	2.7	61.1	3,631	1.7	13.4	90.3
100 to 249 employees	14,711	0.8	3.5	78.4	2,336	1.1	14.5	97.7
250 to 499 employees	10,592	0.6	4.0	90.9	546	0.3	14.8	99.5
500 or more employees	7,748	0.4	4.4	100.0	172	0.1	14.9	100.0
<b>Wholesalers</b>	<b>266,176</b>	<b>13.9</b>	<b>13.9</b>	<b>100.0</b>	<b>82,889</b>	<b>39.2</b>	<b>39.2</b>	<b>100.0</b>
no. employees unknown (3)	52,750	2.8	2.8	19.8	28,938	13.7	13.7	34.9
1 to 19 employees	92,663	4.8	7.6	54.6	44,068	20.9	34.5	88.1
20 to 49 employees	44,606	2.3	9.9	71.4	6,755	3.2	37.7	96.2
50 to 99 employees	31,108	1.6	11.6	83.1	2,014	1.0	38.7	98.7
100 to 249 employees	22,137	1.2	12.7	91.4	893	0.4	39.1	99.7
250 to 499 employees	18,862	1.0	13.7	98.5	163	0.1	39.2	99.9
500 or more employees	4,050	0.2	13.9	100.0	58	0.0	39.2	100.0
<b>Other companies (4)</b>	<b>101,936</b>	<b>5.3</b>	<b>5.3</b>	<b>100.0</b>	<b>76,886</b>	<b>36.4</b>	<b>36.4</b>	<b>100.0</b>
no. employees unknown (3)	45,826	2.4	2.4	45.0	36,668	17.4	17.4	47.7
1 to 19 employees	29,515	1.5	3.9	73.9	30,411	14.4	31.7	87.2
20 to 49 employees	7,272	0.4	4.3	81.0	5,511	2.6	34.3	94.4
50 to 99 employees	6,233	0.3	4.6	87.2	2,167	1.0	35.4	97.2
100 to 249 employees	10,292	0.5	5.2	97.3	1,313	0.6	36.0	98.9
250 to 499 employees	1,028	0.1	5.2	98.3	388	0.2	36.2	99.4
500 or more employees	1,770	0.1	5.3	100.0	428	0.2	36.4	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 1e**  
**2015 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>1,969,469</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>196,925</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	131,242	6.7	6.7	6.7	65,592	33.3	33.3	33.3
1 to 19 employees	143,998	7.3	14.0	14.0	82,516	41.9	75.2	75.2
20 to 49 employees	79,839	4.1	18.0	18.0	20,284	10.3	85.5	85.5
50 to 99 employees	70,492	3.6	21.6	21.6	10,467	5.3	90.8	90.8
100 to 249 employees	108,003	5.5	27.1	27.1	8,818	4.5	95.3	95.3
250 to 499 employees	97,428	4.9	32.0	32.0	3,664	1.9	97.2	97.2
500 or more employees	1,338,468	68.0	100.0	100.0	5,584	2.8	100.0	100.0
<b>Manufacturers</b>	<b>826,263</b>	<b>42.0</b>	<b>42.0</b>	<b>100.0</b>	<b>37,342</b>	<b>19.0</b>	<b>19.0</b>	<b>100.0</b>
no. employees unknown (3)	27,045	1.4	1.4	3.3	7,208	3.7	3.7	19.3
1 to 19 employees	8,172	0.4	1.8	4.3	10,374	5.3	8.9	47.1
20 to 49 employees	9,841	0.5	2.3	5.5	6,507	3.3	12.2	64.5
50 to 99 employees	10,524	0.5	2.8	6.7	4,565	2.3	14.6	76.7
100 to 249 employees	32,408	1.6	4.5	10.6	4,390	2.2	16.8	88.5
250 to 499 employees	31,906	1.6	6.1	14.5	1,887	1.0	17.7	93.5
500 or more employees	706,367	35.9	42.0	100.0	2,411	1.2	19.0	100.0
<b>Wholesalers</b>	<b>662,186</b>	<b>33.6</b>	<b>33.6</b>	<b>100.0</b>	<b>86,556</b>	<b>44.0</b>	<b>44.0</b>	<b>100.0</b>
no. employees unknown (3)	55,595	2.8	2.8	8.4	27,363	13.9	13.9	31.6
1 to 19 employees	106,192	5.4	8.2	24.4	44,336	22.5	36.4	82.8
20 to 49 employees	60,065	3.0	11.3	33.5	8,014	4.1	40.5	92.1
50 to 99 employees	52,008	2.6	13.9	41.4	3,209	1.6	42.1	95.8
100 to 249 employees	52,946	2.7	16.6	49.4	2,115	1.1	43.2	98.2
250 to 499 employees	40,344	2.0	18.6	55.4	749	0.4	43.6	99.1
500 or more employees	295,037	15.0	33.6	100.0	770	0.4	44.0	100.0
<b>Other companies (4)</b>	<b>481,020</b>	<b>24.4</b>	<b>24.4</b>	<b>100.0</b>	<b>73,027</b>	<b>37.1</b>	<b>37.1</b>	<b>100.0</b>
no. employees unknown (3)	48,603	2.5	2.5	10.1	31,021	15.8	15.8	42.5
1 to 19 employees	29,633	1.5	4.0	16.3	27,806	14.1	29.9	80.6
20 to 49 employees	9,934	0.5	4.5	18.3	5,763	2.9	32.8	88.4
50 to 99 employees	7,961	0.4	4.9	20.0	2,693	1.4	34.2	92.1
100 to 249 employees	22,649	1.1	6.0	24.7	2,313	1.2	35.3	95.3
250 to 499 employees	25,177	1.3	7.3	29.9	1,028	0.5	35.9	96.7
500 or more employees	337,064	17.1	24.4	100.0	2,403	1.2	37.1	100.0
<b>Multiple location companies</b>	<b>1,508,083</b>	<b>76.6</b>	<b>76.6</b>	<b>100.0</b>	<b>19,848</b>	<b>10.1</b>	<b>10.1</b>	<b>100.0</b>
no. employees unknown (3)	1,131	0.1	0.1	0.1	227	0.1	0.1	1.1
1 to 19 employees	10,722	0.5	0.6	0.8	1,767	0.9	1.0	10.0
20 to 49 employees	17,149	0.9	1.5	1.9	2,941	1.5	2.5	24.9
50 to 99 employees	24,687	1.3	2.7	3.6	3,048	1.5	4.1	40.2
100 to 249 employees	59,860	3.0	5.8	7.5	4,312	2.2	6.2	61.9
250 to 499 employees	75,390	3.8	9.6	12.5	2,588	1.3	7.6	75.0
500 or more employees	1,319,143	67.0	76.6	100.0	4,965	2.5	10.1	100.0
<b>Manufacturers</b>	<b>742,954</b>	<b>37.7</b>	<b>37.7</b>	<b>100.0</b>	<b>7,393</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>
no. employees unknown (3)	319	0.0	0.0	0.0	48	0.0	0.0	0.6
1 to 19 employees	201	0.0	0.0	0.1	150	0.1	0.1	2.7
20 to 49 employees	1,278	0.1	0.1	0.2	580	0.3	0.4	10.5
50 to 99 employees	3,379	0.2	0.3	0.7	1,059	0.5	0.9	24.8
100 to 249 employees	17,253	0.9	1.1	3.0	1,993	1.0	1.9	51.8
250 to 499 employees	24,218	1.2	2.4	6.3	1,322	0.7	2.6	69.7
500 or more employees	696,307	35.4	37.7	100.0	2,241	1.1	3.8	100.0
<b>Wholesalers</b>	<b>391,946</b>	<b>19.9</b>	<b>19.9</b>	<b>100.0</b>	<b>6,226</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	531	0.0	0.0	0.1	114	0.1	0.1	1.8
1 to 19 employees	8,062	0.4	0.4	2.2	941	0.5	0.5	16.9
20 to 49 employees	13,357	0.7	1.1	5.6	1,463	0.7	1.3	40.4
50 to 99 employees	19,274	1.0	2.1	10.5	1,174	0.6	1.9	59.3
100 to 249 employees	31,669	1.6	3.7	18.6	1,230	0.6	2.5	79.1
250 to 499 employees	26,878	1.4	5.1	25.5	586	0.3	2.8	88.5
500 or more employees	292,174	14.8	19.9	100.0	718	0.4	3.2	100.0

**Table 1e**  
**2015 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>373,183</b>	<b>18.9</b>	<b>18.9</b>	<b>100.0</b>	<b>6,229</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	282	0.0	0.0	0.1	65	0.0	0.0	1.0
1 to 19 employees	2,459	0.1	0.1	0.7	676	0.3	0.4	11.9
20 to 49 employees	2,515	0.1	0.3	1.4	898	0.5	0.8	26.3
50 to 99 employees	2,034	0.1	0.4	2.0	815	0.4	1.2	39.4
100 to 249 employees	10,937	0.6	0.9	4.9	1,089	0.6	1.8	56.9
250 to 499 employees	24,294	1.2	2.2	11.4	680	0.3	2.1	67.8
500 or more employees	330,662	16.8	18.9	100.0	2,006	1.0	3.2	100.0
<b>Single location companies</b>	<b>461,386</b>	<b>23.4</b>	<b>23.4</b>	<b>100.0</b>	<b>177,077</b>	<b>89.9</b>	<b>89.9</b>	<b>100.0</b>
no. employees unknown (3)	130,111	6.6	6.6	28.2	65,365	33.2	33.2	36.9
1 to 19 employees	133,276	6.8	13.4	57.1	80,749	41.0	74.2	82.5
20 to 49 employees	62,690	3.2	16.6	70.7	17,343	8.8	83.0	92.3
50 to 99 employees	45,805	2.3	18.9	80.6	7,419	3.8	86.8	96.5
100 to 249 employees	48,143	2.4	21.3	91.0	4,506	2.3	89.1	99.0
250 to 499 employees	22,038	1.1	22.4	95.8	1,076	0.5	89.6	99.7
500 or more employees	19,325	1.0	23.4	100.0	619	0.3	89.9	100.0
<b>Manufacturers</b>	<b>83,309</b>	<b>4.2</b>	<b>4.2</b>	<b>100.0</b>	<b>29,949</b>	<b>15.2</b>	<b>15.2</b>	<b>100.0</b>
no. employees unknown (3)	26,726	1.4	1.4	32.1	7,160	3.6	3.6	23.9
1 to 19 employees	7,971	0.4	1.8	41.6	10,224	5.2	8.8	58.0
20 to 49 employees	8,563	0.4	2.2	51.9	5,927	3.0	11.8	77.8
50 to 99 employees	7,145	0.4	2.6	60.5	3,506	1.8	13.6	89.5
100 to 249 employees	15,155	0.8	3.3	78.7	2,397	1.2	14.8	97.5
250 to 499 employees	7,689	0.4	3.7	87.9	565	0.3	15.1	99.4
500 or more employees	10,060	0.5	4.2	100.0	170	0.1	15.2	100.0
<b>Wholesalers</b>	<b>270,241</b>	<b>13.7</b>	<b>13.7</b>	<b>100.0</b>	<b>80,330</b>	<b>40.8</b>	<b>40.8</b>	<b>100.0</b>
no. employees unknown (3)	55,064	2.8	2.8	20.4	27,249	13.8	13.8	33.9
1 to 19 employees	98,130	5.0	7.8	56.7	43,395	22.0	35.9	87.9
20 to 49 employees	46,708	2.4	10.2	74.0	6,551	3.3	39.2	96.1
50 to 99 employees	32,734	1.7	11.8	86.1	2,035	1.0	40.2	98.6
100 to 249 employees	21,276	1.1	12.9	94.0	885	0.4	40.7	99.7
250 to 499 employees	13,466	0.7	13.6	98.9	163	0.1	40.8	99.9
500 or more employees	2,863	0.1	13.7	100.0	52	0.0	40.8	100.0
<b>Other companies (4)</b>	<b>107,837</b>	<b>5.5</b>	<b>5.5</b>	<b>100.0</b>	<b>66,798</b>	<b>33.9</b>	<b>33.9</b>	<b>100.0</b>
no. employees unknown (3)	48,321	2.5	2.5	44.8	30,956	15.7	15.7	46.3
1 to 19 employees	27,175	1.4	3.8	70.0	27,130	13.8	29.5	87.0
20 to 49 employees	7,419	0.4	4.2	76.9	4,865	2.5	32.0	94.2
50 to 99 employees	5,927	0.3	4.5	82.4	1,878	1.0	32.9	97.1
100 to 249 employees	11,711	0.6	5.1	93.2	1,224	0.6	33.5	98.9
250 to 499 employees	883	0.0	5.2	94.1	348	0.2	33.7	99.4
500 or more employees	6,401	0.3	5.5	100.0	397	0.2	33.9	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1f**  
**Percent Difference Between the 2015 and 2016 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2015	2016	Net Difference	% Difference	2015	2016	Net Difference	% Difference
<b>All identified companies</b>	<b>1,969,469</b>	<b>1,911,184</b>	<b>-58,285</b>	<b>-3.0</b>	<b>196,925</b>	<b>211,335</b>	<b>14,410</b>	<b>7.3</b>
no. employees unknown (2)	131,242	131,117	-125	-0.1	65,592	73,613	8,021	12.2
1 to 19 employees	143,998	137,773	-6,224	-4.3	82,516	87,203	4,687	5.7
20 to 49 employees	79,839	73,422	-6,417	-8.0	20,284	21,230	946	4.7
50 to 99 employees	70,492	67,691	-2,801	-4.0	10,467	10,914	447	4.3
100 to 249 employees	108,003	104,148	-3,855	-3.6	8,818	8,944	126	1.4
250 to 499 employees	97,428	103,617	6,189	6.4	3,664	3,706	42	1.1
500 or more employees	1,338,468	1,293,417	-45,051	-3.4	5,584	5,725	141	2.5
<b>Manufacturers</b>	<b>826,263</b>	<b>783,612</b>	<b>-42,651</b>	<b>-5.2</b>	<b>37,342</b>	<b>39,009</b>	<b>1,667</b>	<b>4.5</b>
no. employees unknown (2)	27,045	31,523	4,479	16.6	7,208	7,827	619	8.6
1 to 19 employees	8,172	7,258	-913	-11.2	10,374	11,096	722	7.0
20 to 49 employees	9,841	7,160	-2,681	-27.2	6,507	6,622	115	1.8
50 to 99 employees	10,524	10,384	-139	-1.3	4,565	4,777	212	4.6
100 to 249 employees	32,408	33,654	1,246	3.8	4,390	4,371	-19	-0.4
250 to 499 employees	31,906	33,006	1,099	3.4	1,887	1,880	-7	-0.4
500 or more employees	706,367	660,626	-45,741	-6.5	2,411	2,436	25	1.0
<b>Wholesalers</b>	<b>662,186</b>	<b>668,032</b>	<b>5,845</b>	<b>0.9</b>	<b>86,556</b>	<b>89,067</b>	<b>2,511</b>	<b>2.9</b>
no. employees unknown (2)	55,595	53,598	-1,997	-3.6	27,363	29,040	1,677	6.1
1 to 19 employees	106,192	98,880	-7,313	-6.9	44,336	45,036	700	1.6
20 to 49 employees	60,065	56,591	-3,474	-5.8	8,014	8,180	166	2.1
50 to 99 employees	52,008	48,916	-3,092	-5.9	3,209	3,160	-49	-1.5
100 to 249 employees	52,946	53,234	288	0.5	2,115	2,139	24	1.1
250 to 499 employees	40,344	46,810	6,466	16.0	749	726	-23	-3.1
500 or more employees	295,037	310,003	14,966	5.1	770	786	16	2.1
<b>Other companies (3)</b>	<b>481,020</b>	<b>459,540</b>	<b>-21,480</b>	<b>-4.5</b>	<b>73,027</b>	<b>83,259</b>	<b>10,232</b>	<b>14.0</b>
no. employees unknown (2)	48,603	45,996	-2,607	-5.4	31,021	36,746	5,725	18.5
1 to 19 employees	29,633	31,635	2,002	6.8	27,806	31,071	3,265	11.7
20 to 49 employees	9,934	9,671	-262	-2.6	5,763	6,428	665	11.5
50 to 99 employees	7,961	8,390	430	5.4	2,693	2,977	284	10.5
100 to 249 employees	22,649	17,260	-5,389	-23.8	2,313	2,434	121	5.2
250 to 499 employees	25,177	23,801	-1,377	-5.5	1,028	1,100	72	7.0
500 or more employees	337,064	322,787	-14,276	-4.2	2,403	2,503	100	4.2
<b>Multiple location companies</b>	<b>1,508,083</b>	<b>1,458,033</b>	<b>-50,050</b>	<b>-3.3</b>	<b>19,848</b>	<b>20,126</b>	<b>278</b>	<b>1.4</b>
no. employees unknown (2)	1,131	1,159	27	2.4	227	210	-17	-7.5
1 to 19 employees	10,722	8,552	-2,170	-20.2	1,767	1,798	31	1.8
20 to 49 employees	17,149	15,415	-1,734	-10.1	2,941	2,938	-3	-0.1
50 to 99 employees	24,687	22,918	-1,769	-7.2	3,048	3,102	54	1.8
100 to 249 employees	59,860	57,007	-2,853	-4.8	4,312	4,402	90	2.1
250 to 499 employees	75,390	73,135	-2,256	-3.0	2,588	2,609	21	0.8
500 or more employees	1,319,143	1,279,849	-39,295	-3.0	4,965	5,067	102	2.1
<b>Manufacturers</b>	<b>742,954</b>	<b>698,574</b>	<b>-44,380</b>	<b>-6.0</b>	<b>7,393</b>	<b>7,575</b>	<b>182</b>	<b>2.5</b>
no. employees unknown (2)	319	141	-177	-55.7	48	30	-18	-37.5
1 to 19 employees	201	215	14	7.0	150	170	20	13.3
20 to 49 employees	1,278	1,030	-248	-19.4	580	596	16	2.8
50 to 99 employees	3,379	2,953	-426	-12.6	1,059	1,146	87	8.2
100 to 249 employees	17,253	18,943	1,690	9.8	1,993	2,035	42	2.1
250 to 499 employees	24,218	22,413	-1,804	-7.5	1,322	1,334	12	0.9
500 or more employees	696,307	652,878	-43,429	-6.2	2,241	2,264	23	1.0
<b>Wholesalers</b>	<b>391,946</b>	<b>401,855</b>	<b>9,910</b>	<b>2.5</b>	<b>6,226</b>	<b>6,178</b>	<b>-48</b>	<b>-0.8</b>
no. employees unknown (2)	531	848	317	59.8	114	102	-12	-10.5
1 to 19 employees	8,062	6,217	-1,846	-22.9	941	968	27	2.9
20 to 49 employees	13,357	11,985	-1,372	-10.3	1,463	1,425	-38	-2.6
50 to 99 employees	19,274	17,807	-1,467	-7.6	1,174	1,146	-28	-2.4
100 to 249 employees	31,669	31,097	-573	-1.8	1,230	1,246	16	1.3
250 to 499 employees	26,878	27,949	1,070	4.0	586	563	-23	-3.9
500 or more employees	292,174	305,954	13,779	4.7	718	728	10	1.4

**Table 1f**  
**Percent Difference Between the 2015 and 2016 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2015	2016	Net Difference	% Difference	2015	2016	Net Difference	% Difference
<b>Other companies (3)</b>	<b>373,183</b>	<b>357,604</b>	<b>-15,579</b>	<b>-4.2</b>	<b>6,229</b>	<b>6,373</b>	<b>144</b>	<b>2.3</b>
no. employees unknown (2)	282	170	-112	-39.8	65	78	13	20.0
1 to 19 employees	2,459	2,120	-339	-13.8	676	660	-16	-2.4
20 to 49 employees	2,515	2,400	-115	-4.6	898	917	19	2.1
50 to 99 employees	2,034	2,157	123	6.1	815	810	-5	-0.6
100 to 249 employees	10,937	6,967	-3,970	-36.3	1,089	1,121	32	2.9
250 to 499 employees	24,294	22,772	-1,522	-6.3	680	712	32	4.7
500 or more employees	330,662	321,017	-9,645	-2.9	2,006	2,075	69	3.4
<b>Single location companies</b>	<b>461,386</b>	<b>453,151</b>	<b>-8,235</b>	<b>-1.8</b>	<b>177,077</b>	<b>191,209</b>	<b>14,132</b>	<b>8.0</b>
no. employees unknown (2)	130,111	129,959	-152	-0.1	65,365	73,403	8,038	12.3
1 to 19 employees	133,276	129,222	-4,054	-3.0	80,749	85,405	4,656	5.8
20 to 49 employees	62,690	58,007	-4,683	-7.5	17,343	18,292	949	5.5
50 to 99 employees	45,805	44,773	-1,032	-2.3	7,419	7,812	393	5.3
100 to 249 employees	48,143	47,141	-1,002	-2.1	4,506	4,542	36	0.8
250 to 499 employees	22,038	30,482	8,444	38.3	1,076	1,097	21	2.0
500 or more employees	19,325	13,568	-5,756	-29.8	619	658	39	6.3
<b>Manufacturers</b>	<b>83,309</b>	<b>85,039</b>	<b>1,730</b>	<b>2.1</b>	<b>29,949</b>	<b>31,434</b>	<b>1,485</b>	<b>5.0</b>
no. employees unknown (2)	26,726	31,382	4,656	17.4	7,160	7,797	637	8.9
1 to 19 employees	7,971	7,044	-928	-11.6	10,224	10,926	702	6.9
20 to 49 employees	8,563	6,130	-2,433	-28.4	5,927	6,026	99	1.7
50 to 99 employees	7,145	7,431	286	4.0	3,506	3,631	125	3.6
100 to 249 employees	15,155	14,711	-444	-2.9	2,397	2,336	-61	-2.5
250 to 499 employees	7,689	10,592	2,904	37.8	565	546	-19	-3.4
500 or more employees	10,060	7,748	-2,312	-23.0	170	172	2	1.2
<b>Wholesalers</b>	<b>270,241</b>	<b>266,176</b>	<b>-4,064</b>	<b>-1.5</b>	<b>80,330</b>	<b>82,889</b>	<b>2,559</b>	<b>3.2</b>
no. employees unknown (2)	55,064	52,750	-2,314	-4.2	27,249	28,938	1,689	6.2
1 to 19 employees	98,130	92,663	-5,467	-5.6	43,395	44,068	673	1.6
20 to 49 employees	46,708	44,606	-2,102	-4.5	6,551	6,755	204	3.1
50 to 99 employees	32,734	31,108	-1,625	-5.0	2,035	2,014	-21	-1
100 to 249 employees	21,276	22,137	861	4.0	885	893	8	0.9
250 to 499 employees	13,466	18,862	5,395	40.1	163	163	0	0
500 or more employees	2,863	4,050	1,187	41.5	52	58	6	11.5
<b>Other companies (3)</b>	<b>107,837</b>	<b>101,936</b>	<b>-5,900</b>	<b>-5.5</b>	<b>66,798</b>	<b>76,886</b>	<b>10,088</b>	<b>15.1</b>
no. employees unknown (2)	48,321	45,826	-2,495	-5.2	30,956	36,668	5,712	18.5
1 to 19 employees	27,175	29,515	2,340	8.6	27,130	30,411	3,281	12.1
20 to 49 employees	7,419	7,272	-147	-2.0	4,865	5,511	646	13.3
50 to 99 employees	5,927	6,233	306	5.2	1,878	2,167	289	15.4
100 to 249 employees	11,711	10,292	-1,419	-12.1	1,224	1,313	89	7.3
250 to 499 employees	883	1,028	145	16.4	348	388	40	11.5
500 or more employees	6,401	1,770	-4,631	-72.3	397	428	31	7.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015 or 2016.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1g**  
**2016 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>85,324</b>	<b>1,111,247</b>	<b>100.0</b>	<b>1,765,931</b>	<b>100.0</b>
no. employees unknown (2)	13,840	44,775	4.0	78,366	4.4
1 to 19 employees	35,536	34,583	3.1	85,574	4.8
20 to 49 employees	13,407	27,738	2.5	61,971	3.5
50 to 99 employees	7,835	29,047	2.6	63,224	3.6
100 to 249 employees	6,894	74,237	6.7	92,602	5.2
250 to 499 employees	2,972	52,211	4.7	98,447	5.6
500 or more employees	4,840	848,657	76.4	1,285,745	72.8
<b>Manufacturers</b>	<b>25,585</b>	<b>722,709</b>	<b>65.0</b>	<b>770,909</b>	<b>43.7</b>
no. employees unknown (2)	2,827	21,836	2.0	24,741	1.4
1 to 19 employees	5,745	3,569	0.3	5,477	0.3
20 to 49 employees	4,925	6,380	0.6	6,256	0.4
50 to 99 employees	4,022	10,546	0.9	9,795	0.6
100 to 249 employees	3,923	40,442	3.6	32,618	1.8
250 to 499 employees	1,762	31,342	2.8	32,011	1.8
500 or more employees	2,381	608,593	54.8	660,012	37.4
<b>Wholesalers</b>	<b>40,149</b>	<b>226,323</b>	<b>20.4</b>	<b>601,292</b>	<b>34.0</b>
no. employees unknown (2)	6,519	13,973	1.3	32,390	1.8
1 to 19 employees	21,873	24,407	2.2	69,115	3.9
20 to 49 employees	6,063	16,073	1.4	48,694	2.8
50 to 99 employees	2,549	13,365	1.2	46,004	2.6
100 to 249 employees	1,772	23,286	2.1	50,875	2.9
250 to 499 employees	643	13,629	1.2	46,042	2.6
500 or more employees	730	121,591	10.9	308,172	17.5
<b>Other companies (3)</b>	<b>19,590</b>	<b>162,215</b>	<b>14.6</b>	<b>393,729</b>	<b>22.3</b>
no. employees unknown (2)	4,494	8,966	0.8	21,236	1.2
1 to 19 employees	7,918	6,607	0.6	10,983	0.6
20 to 49 employees	2,419	5,284	0.5	7,021	0.4
50 to 99 employees	1,264	5,136	0.5	7,424	0.4
100 to 249 employees	1,199	10,508	0.9	9,109	0.5
250 to 499 employees	567	7,240	0.7	20,395	1.2
500 or more employees	1,729	118,473	10.7	317,561	18.0
<b>Multiple location companies</b>	<b>15,591</b>	<b>942,377</b>	<b>84.8</b>	<b>1,439,629</b>	<b>81.5</b>
no. employees unknown (2)	132	302	0.0	1,013	0.1
1 to 19 employees	971	1,886	0.2	7,173	0.4
20 to 49 employees	1,994	6,931	0.6	13,306	0.8
50 to 99 employees	2,318	10,126	0.9	21,833	1.2
100 to 249 employees	3,575	44,089	4.0	55,150	3.1
250 to 499 employees	2,171	40,250	3.6	68,781	3.9
500 or more employees	4,430	838,793	75.5	1,272,374	72.1
<b>Manufacturers</b>	<b>7,020</b>	<b>647,466</b>	<b>58.3</b>	<b>696,389</b>	<b>39.4</b>
no. employees unknown (2)	21	48	0.0	(D)	(D)
1 to 19 employees	123	149	0.0	196	0.0
20 to 49 employees	496	723	0.1	954	0.1
50 to 99 employees	1,006	3,278	0.3	2,836	0.2
100 to 249 employees	1,891	18,591	1.7	(D)	(D)
250 to 499 employees	1,266	22,778	2.0	21,654	1.2
500 or more employees	2,217	601,900	54.2	652,336	36.9
<b>Wholesalers</b>	<b>4,985</b>	<b>160,994</b>	<b>14.5</b>	<b>396,657</b>	<b>22.5</b>
no. employees unknown (2)	75	196	0.0	786	0.0
1 to 19 employees	631	1,411	0.1	5,586	0.3
20 to 49 employees	1,090	4,813	0.4	10,837	0.6
50 to 99 employees	937	5,867	0.5	17,061	1.0
100 to 249 employees	1,065	(D)	(D)	30,618	1.7
250 to 499 employees	508	(D)	(D)	27,624	1.6
500 or more employees	679	(D)	(D)	304,143	17.2

**Table 1g**  
**2016 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>3,586</b>	<b>133,917</b>	<b>12.1</b>	<b>346,583</b>	<b>19.6</b>
no. employees unknown (2)	36	58	0.0	(D)	(D)
1 to 19 employees	217	327	0.0	1,390	0.1
20 to 49 employees	408	1,395	0.1	1,514	0.1
50 to 99 employees	375	981	0.1	1,937	0.1
100 to 249 employees	619	(D)	(D)	(D)	(D)
250 to 499 employees	397	(D)	(D)	19,503	1.1
500 or more employees	1,534	(D)	(D)	315,895	17.9
<b>Single location companies</b>	<b>69,733</b>	<b>168,870</b>	<b>15.2</b>	<b>326,302</b>	<b>18.5</b>
no. employees unknown (2)	13,708	44,474	4.0	77,354	4.4
1 to 19 employees	34,565	32,697	2.9	78,402	4.4
20 to 49 employees	11,413	20,807	1.9	48,665	2.8
50 to 99 employees	5,517	18,921	1.7	41,391	2.3
100 to 249 employees	3,319	30,147	2.7	37,452	2.1
250 to 499 employees	801	11,960	1.1	29,667	1.7
500 or more employees	410	9,864	0.9	13,371	0.8
<b>Manufacturers</b>	<b>18,565</b>	<b>75,244</b>	<b>6.8</b>	<b>74,520</b>	<b>4.2</b>
no. employees unknown (2)	2,806	21,788	2.0	(D)	(D)
1 to 19 employees	5,622	3,421	0.3	5,280	0.3
20 to 49 employees	4,429	5,657	0.5	5,302	0.3
50 to 99 employees	3,016	7,268	0.7	6,960	0.4
100 to 249 employees	2,032	21,852	2.0	(D)	(D)
250 to 499 employees	496	8,564	0.8	10,357	0.6
500 or more employees	164	6,694	0.6	7,675	0.4
<b>Wholesalers</b>	<b>35,164</b>	<b>65,329</b>	<b>5.9</b>	<b>204,636</b>	<b>11.6</b>
no. employees unknown (2)	6,444	13,777	1.2	31,603	1.8
1 to 19 employees	21,242	22,996	2.1	63,529	3.6
20 to 49 employees	4,973	11,260	1.0	37,857	2.1
50 to 99 employees	1,612	7,498	0.7	28,943	1.6
100 to 249 employees	707	(D)	(D)	20,257	1.1
250 to 499 employees	135	(D)	(D)	18,417	1.0
500 or more employees	51	(D)	(D)	4,029	0.2
<b>Other companies (3)</b>	<b>16,004</b>	<b>28,297</b>	<b>2.5</b>	<b>47,146</b>	<b>2.7</b>
no. employees unknown (2)	4,458	8,908	0.8	(D)	(D)
1 to 19 employees	7,701	6,280	0.6	9,593	0.5
20 to 49 employees	2,011	3,889	0.4	5,507	0.3
50 to 99 employees	889	4,155	0.4	5,488	0.3
100 to 249 employees	580	(D)	(D)	(D)	(D)
250 to 499 employees	170	(D)	(D)	893	0.1
500 or more employees	195	(D)	(D)	1,666	0.1

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific  
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any em during specified period(s) in 2016.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation servi business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nons errors and other data limitations, see the explanatory notes.

**Table 1h**  
**2015 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>84,025</b>	<b>1,141,621</b>	<b>100.0</b>	<b>1,832,480</b>	<b>100.0</b>
no. employees unknown (2)	13,168	43,733	3.8	74,625	4.1
1 to 19 employees	35,172	33,866	3.0	95,704	5.2
20 to 49 employees	13,338	27,012	2.4	69,155	3.8
50 to 99 employees	7,618	33,062	2.9	65,981	3.6
100 to 249 employees	6,927	71,029	6.2	103,052	5.6
250 to 499 employees	3,012	47,508	4.2	95,510	5.2
500 or more employees	4,790	885,412	77.6	1,328,454	72.5
<b>Manufacturers</b>	<b>25,148</b>	<b>742,623</b>	<b>65.0</b>	<b>815,156</b>	<b>44.5</b>
no. employees unknown (2)	2,729	23,965	2.1	21,882	1.2
1 to 19 employees	5,583	3,562	0.3	5,997	0.3
20 to 49 employees	4,908	6,862	0.6	8,819	0.5
50 to 99 employees	3,814	10,613	0.9	9,830	0.5
100 to 249 employees	3,961	36,298	3.2	31,755	1.7
250 to 499 employees	1,794	28,579	2.5	31,718	1.7
500 or more employees	2,359	632,744	55.4	705,156	38.5
<b>Wholesalers</b>	<b>40,288</b>	<b>222,017</b>	<b>19.4</b>	<b>591,541</b>	<b>32.3</b>
no. employees unknown (2)	6,368	10,633	0.9	31,088	1.7
1 to 19 employees	22,037	23,251	2.0	74,747	4.1
20 to 49 employees	6,104	15,415	1.4	52,743	2.9
50 to 99 employees	2,614	14,581	1.3	49,246	2.7
100 to 249 employees	1,786	23,565	2.1	51,560	2.8
250 to 499 employees	664	12,118	1.1	39,262	2.1
500 or more employees	715	122,454	10.7	292,894	16.0
<b>Other companies (3)</b>	<b>18,589</b>	<b>176,981</b>	<b>15.5</b>	<b>425,782</b>	<b>23.2</b>
no. employees unknown (2)	4,071	9,135	0.8	21,655	1.2
1 to 19 employees	7,552	7,053	0.6	14,960	0.8
20 to 49 employees	2,326	4,735	0.4	7,593	0.4
50 to 99 employees	1,190	7,869	0.7	6,905	0.4
100 to 249 employees	1,180	11,165	1.0	19,737	1.1
250 to 499 employees	554	6,811	0.6	24,529	1.3
500 or more employees	1,716	130,213	11.4	330,404	18.0
<b>Multiple location companies</b>	<b>15,505</b>	<b>977,215</b>	<b>85.6</b>	<b>1,489,451</b>	<b>81.3</b>
no. employees unknown (2)	142	409	0.0	830	0.0
1 to 19 employees	923	2,234	0.2	8,475	0.5
20 to 49 employees	2,037	7,222	0.6	14,739	0.8
50 to 99 employees	2,309	11,937	1.0	23,195	1.3
100 to 249 employees	3,526	42,752	3.7	57,900	3.2
250 to 499 employees	2,198	38,256	3.4	74,540	4.1
500 or more employees	4,370	874,406	76.6	1,309,772	71.5
<b>Manufacturers</b>	<b>6,873</b>	<b>670,274</b>	<b>58.7</b>	<b>741,160</b>	<b>40.4</b>
no. employees unknown (2)	39	161	0.0	318	0.0
1 to 19 employees	106	100	0.0	167	0.0
20 to 49 employees	490	983	0.1	1,205	0.1
50 to 99 employees	934	3,453	0.3	3,159	0.2
100 to 249 employees	1,837	17,170	1.5	17,037	0.9
250 to 499 employees	1,274	22,803	2.0	24,178	1.3
500 or more employees	2,193	625,604	54.8	695,097	37.9
<b>Wholesalers</b>	<b>5,051</b>	<b>161,202</b>	<b>14.1</b>	<b>384,490</b>	<b>21.0</b>
no. employees unknown (2)	80	233	0.0	(D)	(D)
1 to 19 employees	594	1,553	0.1	(D)	(D)
20 to 49 employees	1,130	5,057	0.4	11,926	0.7
50 to 99 employees	976	5,768	0.5	18,342	1.0
100 to 249 employees	1,072	(D)	(D)	31,000	1.7
250 to 499 employees	528	(D)	(D)	26,520	1.4
500 or more employees	671	120,541	10.6	290,116	15.8

**Table 1h**  
**2015 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	3,581	145,739	12.8	363,801	19.9
no. employees unknown (2)	23	15	0.0	(D)	(D)
1 to 19 employees	223	581	0.1	(D)	(D)
20 to 49 employees	417	1,183	0.1	1,608	0.1
50 to 99 employees	399	2,715	0.2	1,695	0.1
100 to 249 employees	617	(D)	(D)	9,863	0.5
250 to 499 employees	396	(D)	(D)	23,842	1.3
500 or more employees	1,506	128,261	11.2	324,559	17.7
<b>Single location companies</b>	68,520	164,406	14.4	343,029	18.7
no. employees unknown (2)	13,026	43,324	3.8	73,795	4.0
1 to 19 employees	34,249	31,632	2.8	87,228	4.8
20 to 49 employees	11,301	19,790	1.7	54,416	3.0
50 to 99 employees	5,309	21,125	1.9	42,786	2.3
100 to 249 employees	3,401	28,277	2.5	45,152	2.5
250 to 499 employees	814	9,252	0.8	20,970	1.1
500 or more employees	420	11,006	1.0	18,682	1.0
<b>Manufacturers</b>	18,275	72,350	6.3	73,996	4.0
no. employees unknown (2)	2,690	23,804	2.1	21,564	1.2
1 to 19 employees	5,477	3,462	0.3	5,831	0.3
20 to 49 employees	4,418	5,879	0.5	7,614	0.4
50 to 99 employees	2,880	7,159	0.6	6,671	0.4
100 to 249 employees	2,124	19,128	1.7	14,717	0.8
250 to 499 employees	520	5,777	0.5	7,541	0.4
500 or more employees	166	7,141	0.6	10,059	0.5
<b>Wholesalers</b>	35,237	60,814	5.3	207,051	11.3
no. employees unknown (2)	6,288	10,399	0.9	(D)	(D)
1 to 19 employees	21,443	21,698	1.9	(D)	(D)
20 to 49 employees	4,974	10,358	0.9	40,817	2.2
50 to 99 employees	1,638	8,812	0.8	30,905	1.7
100 to 249 employees	714	(D)	(D)	20,560	1.1
250 to 499 employees	136	(D)	(D)	12,743	0.7
500 or more employees	44	1,913	0.2	2,778	0.2
<b>Other companies (3)</b>	15,008	31,242	2.7	61,981	3.4
no. employees unknown (2)	4,048	9,121	0.8	(D)	(D)
1 to 19 employees	7,329	6,472	0.6	(D)	(D)
20 to 49 employees	1,909	3,552	0.3	5,985	0.3
50 to 99 employees	791	5,154	0.5	5,210	0.3
100 to 249 employees	563	(D)	(D)	9,874	0.5
250 to 499 employees	158	(D)	(D)	687	0.0
500 or more employees	210	1,952	0.2	5,845	0.3

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their pay during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 2a**  
**Top Companies' Share of the 2016 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2015-2016	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>287,314</b>	<b>1,290,213</b>	<b>100.0</b>	<b>100.0</b>	<b>-2.8</b>	<b>-3.6</b>
Top 4 companies	4	107,328	8.3	8.3	-	-1.2
Top 8 companies	8	159,117	12.3	12.3	-	-3.3
Top 20 companies	20	261,638	20.3	20.3	-	-2.9
Top 50 companies	50	394,329	30.6	30.6	-	-3.4
Top 100 companies	100	517,033	40.1	40.1	-	-3.0
Top 250 companies	250	679,638	52.7	52.7	-	-2.6
Top 500 companies	500	800,054	62.0	62.0	-	-2.8
Top 1000 companies	1,000	913,092	70.8	70.8	-	-2.9
Top 2000 companies	2,000	1,013,905	78.6	78.6	-	-2.9
<b>Manufacturers</b>	<b>71,290</b>	<b>772,275</b>	<b>59.9</b>	<b>100.0</b>	<b>-2.4</b>	<b>-3.4</b>
Top 4 companies	4	103,231	8.0	13.4	-	0.3
Top 8 companies	8	149,697	11.6	19.4	-	-3.9
Top 20 companies	20	239,920	18.6	31.1	-	-2.7
Top 50 companies	50	344,442	26.7	44.6	-	-2.3
Top 100 companies	100	424,939	32.9	55.0	-	-2.1
Top 250 companies	250	522,475	40.5	67.7	-	-2.2
Top 500 companies	500	591,203	45.8	76.6	-	-2.4
Top 1000 companies	1,000	649,521	50.3	84.1	-	-2.8
Top 2000 companies	2,000	694,769	53.8	90.0	-	-3.0
<b>Wholesalers</b>	<b>96,325</b>	<b>295,787</b>	<b>22.9</b>	<b>100.0</b>	<b>-3.1</b>	<b>-0.5</b>
Top 4 companies	4	28,129	2.2	9.5	-	-2.8
Top 8 companies	8	44,917	3.5	15.2	-	-3.2
Top 20 companies	20	80,389	6.2	27.2	-	2.0
Top 50 companies	50	116,401	9.0	39.4	-	3.2
Top 100 companies	100	143,327	11.1	48.5	-	2.9
Top 250 companies	250	175,727	13.6	59.4	-	2.4
Top 500 companies	500	199,705	15.5	67.5	-	2.2
Top 1000 companies	1,000	221,710	17.2	75.0	-	1.7
Top 2000 companies	2,000	241,533	18.7	81.7	-	1.2
<b>Other companies (3)</b>	<b>119,699</b>	<b>222,151</b>	<b>17.2</b>	<b>100.0</b>	<b>-2.8</b>	<b>-8.1</b>
Top 4 companies	4	36,772	2.9	16.6	-	-8.4
Top 8 companies	8	47,387	3.7	21.3	-	-12.4
Top 20 companies	20	67,348	5.2	30.3	-	-12.8
Top 50 companies	50	93,784	7.3	42.2	-	-12.2
Top 100 companies	100	115,115	8.9	51.8	-	-11.2
Top 250 companies	250	144,262	11.2	64.9	-	-9.6
Top 500 companies	500	163,241	12.7	73.5	-	-9.3
Top 1000 companies	1,000	179,790	13.9	80.9	-	-8.9
Top 2000 companies	2,000	193,296	15.0	87.0	-	-8.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2b**  
**Top Companies' Share of the 2015 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>295,571</b>	<b>1,338,358</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	108,616	8.1	8.1
Top 8 companies	8	164,589	12.3	12.3
Top 20 companies	20	269,507	20.1	20.1
Top 50 companies	50	408,158	30.5	30.5
Top 100 companies	100	533,151	39.8	39.8
Top 250 companies	250	697,560	52.1	52.1
Top 500 companies	500	823,060	61.5	61.5
Top 1000 companies	1,000	940,067	70.2	70.2
Top 2000 companies	2,000	1,044,710	78.1	78.1
<b>Manufacturers</b>	<b>73,041</b>	<b>799,217</b>	<b>59.7</b>	<b>100.0</b>
Top 4 companies	4	102,888	7.7	12.9
Top 8 companies	8	155,840	11.6	19.5
Top 20 companies	20	246,597	18.4	30.9
Top 50 companies	50	352,590	26.3	44.1
Top 100 companies	100	433,966	32.4	54.3
Top 250 companies	250	534,412	39.9	66.9
Top 500 companies	500	606,005	45.3	75.8
Top 1000 companies	1,000	668,035	49.9	83.6
Top 2000 companies	2,000	715,912	53.5	89.6
<b>Wholesalers</b>	<b>99,433</b>	<b>297,417</b>	<b>22.2</b>	<b>100.0</b>
Top 4 companies	4	28,943	2.2	9.7
Top 8 companies	8	46,394	3.5	15.6
Top 20 companies	20	78,795	5.9	26.5
Top 50 companies	50	112,795	8.4	37.9
Top 100 companies	100	139,339	10.4	46.8
Top 250 companies	250	171,685	12.8	57.7
Top 500 companies	500	195,432	14.6	65.7
Top 1000 companies	1,000	218,033	16.3	73.3
Top 2000 companies	2,000	238,737	17.8	80.3
<b>Other companies (3)</b>	<b>123,097</b>	<b>241,724</b>	<b>18.1</b>	<b>100.0</b>
Top 4 companies	4	40,149	3.0	16.6
Top 8 companies	8	54,064	4.0	22.4
Top 20 companies	20	77,271	5.8	32.0
Top 50 companies	50	106,762	8.0	44.2
Top 100 companies	100	129,670	9.7	53.6
Top 250 companies	250	159,546	11.9	66.0
Top 500 companies	500	179,899	13.4	74.4
Top 1000 companies	1,000	197,251	14.7	81.6
Top 2000 companies	2,000	211,256	15.8	87.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonspecific errors and other data limitations, see the explanatory notes.

**Table 2c**  
**Top Companies' Share of the 2016 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2015-2016	
					Number of Identified Importers	Known Value
<b>All identified companies</b>	<b>211,335</b>	<b>1,911,184</b>	<b>100.0</b>	<b>100.0</b>	<b>7.3</b>	<b>-3.0</b>
Top 4 companies	4	132,775	6.9	6.9	-	3.2
Top 8 companies	8	222,984	11.7	11.7	-	-1.7
Top 20 companies	20	408,383	21.4	21.4	-	-2.8
Top 50 companies	50	641,491	33.6	33.6	-	-3.5
Top 100 companies	100	810,789	42.4	42.4	-	-3.2
Top 250 companies	250	1,045,361	54.7	54.7	-	-2.9
Top 500 companies	500	1,221,740	63.9	63.9	-	-2.7
Top 1000 companies	1,000	1,375,594	72.0	72.0	-	-2.9
Top 2000 companies	2,000	1,512,572	79.1	79.1	-	-3.1
<b>Manufacturers</b>	<b>39,009</b>	<b>783,612</b>	<b>41.0</b>	<b>100.0</b>	<b>4.5</b>	<b>-5.2</b>
Top 4 companies	4	127,103	6.7	16.2	-	3.3
Top 8 companies	8	193,149	10.1	24.6	-	-2.5
Top 20 companies	20	306,798	16.1	39.2	-	-6.3
Top 50 companies	50	401,783	21.0	51.3	-	-7.3
Top 100 companies	100	482,909	25.3	61.6	-	-6.5
Top 250 companies	250	582,281	30.5	74.3	-	-5.7
Top 500 companies	500	647,244	33.9	82.6	-	-5.6
Top 1000 companies	1,000	700,484	36.7	89.4	-	-5.5
Top 2000 companies	2,000	738,627	38.6	94.3	-	-5.3
<b>Wholesalers</b>	<b>89,067</b>	<b>668,032</b>	<b>35.0</b>	<b>100.0</b>	<b>2.9</b>	<b>0.9</b>
Top 4 companies	4	74,130	3.9	11.1	-	-1.8
Top 8 companies	8	113,732	6.0	17.0	-	-0.9
Top 20 companies	20	175,671	9.2	26.3	-	3.2
Top 50 companies	50	245,632	12.9	36.8	-	5.4
Top 100 companies	100	297,809	15.6	44.6	-	5.6
Top 250 companies	250	363,453	19.0	54.4	-	4.7
Top 500 companies	500	410,281	21.5	61.4	-	3.5
Top 1000 companies	1,000	459,343	24.0	68.8	-	2.7
Top 2000 companies	2,000	509,211	26.6	76.2	-	2.2
<b>Other companies (3)</b>	<b>83,259</b>	<b>459,540</b>	<b>24.0</b>	<b>100.0</b>	<b>14.0</b>	<b>-4.5</b>
Top 4 companies	4	86,274	4.5	18.8	-	1.3
Top 8 companies	8	134,513	7.0	29.3	-	-1.9
Top 20 companies	20	199,202	10.4	43.3	-	-2.1
Top 50 companies	50	257,927	13.5	56.1	-	-3.3
Top 100 companies	100	305,202	16.0	66.4	-	-4.7
Top 250 companies	250	362,167	18.9	78.8	-	-5.0
Top 500 companies	500	392,682	20.5	85.5	-	-5.0
Top 1000 companies	1,000	414,950	21.7	90.3	-	-5.1
Top 2000 companies	2,000	431,194	22.6	93.8	-	-4.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2d**  
**Top Companies' Share of the 2015 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>196,925</b>	<b>1,969,469</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	128,693	6.5	6.5
Top 8 companies	8	226,926	11.5	11.5
Top 20 companies	20	420,078	21.3	21.3
Top 50 companies	50	664,525	33.7	33.7
Top 100 companies	100	837,820	42.5	42.5
Top 250 companies	250	1,077,002	54.7	54.7
Top 500 companies	500	1,255,324	63.7	63.7
Top 1000 companies	1,000	1,416,472	71.9	71.9
Top 2000 companies	2,000	1,560,341	79.2	79.2
<b>Manufacturers</b>	<b>37,342</b>	<b>826,263</b>	<b>42.0</b>	<b>100.0</b>
Top 4 companies	4	123,033	6.2	14.9
Top 8 companies	8	198,128	10.1	24.0
Top 20 companies	20	327,370	16.6	39.6
Top 50 companies	50	433,236	22.0	52.4
Top 100 companies	100	516,207	26.2	62.5
Top 250 companies	250	617,306	31.3	74.7
Top 500 companies	500	685,454	34.8	83.0
Top 1000 companies	1,000	741,183	37.6	89.7
Top 2000 companies	2,000	780,073	39.6	94.4
<b>Wholesalers</b>	<b>86,556</b>	<b>662,186</b>	<b>33.6</b>	<b>100.0</b>
Top 4 companies	4	75,505	3.8	11.4
Top 8 companies	8	114,738	5.8	17.3
Top 20 companies	20	170,231	8.6	25.7
Top 50 companies	50	232,949	11.8	35.2
Top 100 companies	100	281,983	14.3	42.6
Top 250 companies	250	346,980	17.6	52.4
Top 500 companies	500	396,280	20.1	59.8
Top 1000 companies	1,000	447,380	22.7	67.6
Top 2000 companies	2,000	498,266	25.3	75.2
<b>Other companies (3)</b>	<b>73,027</b>	<b>481,020</b>	<b>24.4</b>	<b>100.0</b>
Top 4 companies	4	85,159	4.3	17.7
Top 8 companies	8	137,067	7.0	28.5
Top 20 companies	20	203,411	10.3	42.3
Top 50 companies	50	266,673	13.5	55.4
Top 100 companies	100	320,107	16.3	66.5
Top 250 companies	250	381,069	19.3	79.2
Top 500 companies	500	413,443	21.0	86.0
Top 1000 companies	1,000	437,046	22.2	90.9
Top 2000 companies	2,000	453,597	23.0	94.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsamp errors and other data limitations, see the explanatory notes.

**Table 3a**  
**2016 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,290,213</b>	<b>287,314</b>	<b>441,883</b>	<b>34.2</b>	<b>14.4</b>	<b>848,330</b>	<b>65.8</b>	<b>97.7</b>
no. employees unknown (3)	112,639	114,134	30,313	26.9	10.2	82,325	73.1	96.5
1 to 19 employees	77,938	104,590	8,380	10.8	10.3	69,559	89.2	98.4
20 to 49 employees	44,063	29,989	4,001	9.1	16.6	40,062	90.9	98.9
50 to 99 employees	38,033	14,999	5,418	14.2	25.2	32,615	85.8	98.9
100 to 249 employees	87,050	11,880	21,563	24.8	34.0	65,487	75.2	98.9
250 to 499 employees	69,529	4,637	24,585	35.4	45.0	44,944	64.6	98.7
500 or more employees	860,961	7,085	347,623	40.4	57.8	513,338	59.6	98.3
<b>Manufacturers</b>	<b>772,275</b>	<b>71,290</b>	<b>290,186</b>	<b>37.6</b>	<b>19.6</b>	<b>482,089</b>	<b>62.4</b>	<b>98.9</b>
no. employees unknown (3)	37,778	17,021	13,057	34.6	13.9	24,721	65.4	98.1
1 to 19 employees	7,748	22,621	1,233	15.9	8.5	6,516	84.1	98.8
20 to 49 employees	10,798	13,030	971	9.0	15.0	9,827	91.0	99.3
50 to 99 employees	14,512	7,624	1,467	10.1	25.7	13,045	89.9	99.4
100 to 249 employees	44,674	6,063	10,644	23.8	39.3	34,031	76.2	99.5
250 to 499 employees	43,691	2,267	17,663	40.4	57.2	26,028	59.6	99.6
500 or more employees	613,074	2,664	245,152	40.0	79.7	367,921	60.0	99.8
<b>Wholesalers</b>	<b>295,787</b>	<b>96,325</b>	<b>92,243</b>	<b>31.2</b>	<b>14.9</b>	<b>203,544</b>	<b>68.8</b>	<b>98.5</b>
no. employees unknown (3)	36,447	32,818	10,221	28.0	10.0	26,227	72.0	97.8
1 to 19 employees	48,487	45,814	5,037	10.4	12.8	43,450	89.6	98.7
20 to 49 employees	24,282	9,526	1,775	7.3	21.7	22,507	92.7	99.3
50 to 99 employees	16,386	3,824	3,071	18.7	31.3	13,315	81.3	99.2
100 to 249 employees	29,016	2,589	6,942	23.9	38.8	22,075	76.1	99.1
250 to 499 employees	17,647	878	5,572	31.6	46.9	12,076	68.4	98.9
500 or more employees	123,521	876	59,626	48.3	66.0	63,895	51.7	99.9
<b>Other companies (4)</b>	<b>222,151</b>	<b>119,699</b>	<b>59,454</b>	<b>26.8</b>	<b>10.8</b>	<b>162,697</b>	<b>73.2</b>	<b>96.4</b>
no. employees unknown (3)	38,413	64,295	7,036	18.3	9.3	31,377	81.7	95.5
1 to 19 employees	21,704	36,155	2,110	9.7	8.3	19,593	90.3	97.6
20 to 49 employees	8,983	7,433	1,255	14.0	13.0	7,728	86.0	97.6
50 to 99 employees	7,134	3,551	879	12.3	17.3	6,255	87.7	97.4
100 to 249 employees	13,359	3,228	3,978	29.8	20.3	9,381	70.2	97.6
250 to 499 employees	8,191	1,492	1,351	16.5	25.4	6,840	83.5	97.1
500 or more employees	124,366	3,545	42,845	34.5	39.4	81,522	65.5	96.8
<b>Multiple location companies</b>	<b>981,511</b>	<b>26,909</b>	<b>381,764</b>	<b>38.9</b>	<b>37.3</b>	<b>599,747</b>	<b>61.1</b>	<b>98.7</b>
no. employees unknown (3)	434	357	15	3.5	18.2	419	96.5	99.2
1 to 19 employees	3,368	2,336	475	14.1	16.0	2,893	85.9	98.5
20 to 49 employees	9,487	4,181	1,262	13.3	20.1	8,225	86.7	98.4
50 to 99 employees	13,202	4,388	2,243	17.0	27.2	10,959	83.0	98.9
100 to 249 employees	51,996	6,017	12,063	23.2	36.2	39,934	76.8	98.9
250 to 499 employees	52,424	3,355	20,165	38.5	46.7	32,259	61.5	98.8
500 or more employees	850,599	6,275	345,541	40.6	61.0	505,058	59.4	98.4
<b>Manufacturers</b>	<b>666,402</b>	<b>9,935</b>	<b>262,337</b>	<b>39.4</b>	<b>50.1</b>	<b>404,065</b>	<b>60.6</b>	<b>99.6</b>
no. employees unknown (3)	84	70	1	1.5	18.6	83	98.5	100.0
1 to 19 employees	201	306	21	10.5	12.4	180	89.5	99.0
20 to 49 employees	1,277	1,056	106	8.3	21.5	1,171	91.7	99.1
50 to 99 employees	4,222	1,694	558	13.2	30.2	3,664	86.8	99.5
100 to 249 employees	20,510	2,743	2,918	14.2	44.5	17,593	85.8	99.7
250 to 499 employees	33,967	1,601	15,062	44.3	60.2	18,905	55.7	99.6
500 or more employees	606,141	2,465	243,671	40.2	81.1	362,470	59.8	99.8
<b>Wholesalers</b>	<b>172,256</b>	<b>7,968</b>	<b>71,099</b>	<b>41.3</b>	<b>33.1</b>	<b>101,158</b>	<b>58.7</b>	<b>99.1</b>
no. employees unknown (3)	263	166	8	3.0	19.9	255	97.0	99.4
1 to 19 employees	2,353	1,222	315	13.4	19.1	2,038	86.6	99.0
20 to 49 employees	6,143	1,859	636	10.3	23.2	5,508	89.7	98.8
50 to 99 employees	7,404	1,539	1,492	20.2	30.8	5,912	79.8	99.2
100 to 249 employees	22,275	1,655	5,583	25.1	36.7	16,691	74.9	99.1
250 to 499 employees	12,313	713	3,825	31.1	44.5	8,488	68.9	99.2
500 or more employees	121,505	814	59,240	48.8	66.7	62,265	51.2	100.0

**Table 3a**  
**2016 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>142,852</b>	<b>9,006</b>	<b>48,328</b>	<b>33.8</b>	<b>27.0</b>	<b>94,524</b>	<b>66.2</b>	<b>97.2</b>
no. employees unknown (3)	87	121	6	6.9	15.7	81	93.1	98.3
1 to 19 employees	814	808	140	17.2	12.6	674	82.8	97.6
20 to 49 employees	2,067	1,266	520	25.2	14.5	1,547	74.8	97.5
50 to 99 employees	1,576	1,155	192	12.2	18.0	1,384	87.8	97.6
100 to 249 employees	9,211	1,619	3,562	38.7	21.7	5,650	61.3	97.3
250 to 499 employees	6,144	1,041	1,279	20.8	27.4	4,865	79.2	97.5
500 or more employees	122,954	2,996	42,630	34.7	42.8	80,324	65.3	96.7
<b>Single location companies</b>	<b>308,703</b>	<b>260,405</b>	<b>60,120</b>	<b>19.5</b>	<b>12.0</b>	<b>248,583</b>	<b>80.5</b>	<b>97.6</b>
no. employees unknown (3)	112,204	113,777	30,298	27.0	10.2	81,906	73.0	96.5
1 to 19 employees	74,570	102,254	7,904	10.6	10.2	66,666	89.4	98.4
20 to 49 employees	34,576	25,808	2,739	7.9	16.0	31,837	92.1	98.9
50 to 99 employees	24,831	10,611	3,175	12.8	24.3	21,655	87.2	98.9
100 to 249 employees	35,054	5,863	9,500	27.1	31.7	25,553	72.9	98.9
250 to 499 employees	17,105	1,282	4,420	25.8	40.7	12,685	74.2	98.2
500 or more employees	10,362	810	2,082	20.1	33.7	8,280	79.9	97.8
<b>Manufacturers</b>	<b>105,873</b>	<b>61,355</b>	<b>27,850</b>	<b>26.3</b>	<b>14.7</b>	<b>78,024</b>	<b>73.7</b>	<b>98.8</b>
no. employees unknown (3)	37,694	16,951	13,056	34.6	13.9	24,638	65.4	98.1
1 to 19 employees	7,547	22,315	1,211	16.1	8.4	6,335	83.9	98.8
20 to 49 employees	9,522	11,974	865	9.1	14.4	8,657	90.9	99.3
50 to 99 employees	10,290	5,930	909	8.8	24.5	9,381	91.2	99.4
100 to 249 employees	24,164	3,320	7,726	32.0	34.9	16,438	68.0	99.3
250 to 499 employees	9,724	666	2,601	26.8	50.0	7,123	73.2	99.8
500 or more employees	6,933	199	1,481	21.4	62.3	5,452	78.6	99.5
<b>Wholesalers</b>	<b>123,531</b>	<b>88,357</b>	<b>21,144</b>	<b>17.1</b>	<b>13.3</b>	<b>102,387</b>	<b>82.9</b>	<b>98.4</b>
no. employees unknown (3)	36,184	32,652	10,213	28.2	9.9	25,971	71.8	97.8
1 to 19 employees	46,133	44,592	4,722	10.2	12.6	41,411	89.8	98.7
20 to 49 employees	18,139	7,667	1,139	6.3	21.3	16,999	93.7	99.4
50 to 99 employees	8,982	2,285	1,579	17.6	31.7	7,403	82.4	99.3
100 to 249 employees	6,742	934	1,358	20.1	42.5	5,384	79.9	99.1
250 to 499 employees	5,334	165	1,747	32.7	57.6	3,587	67.3	97.6
500 or more employees	2,016	62	386	19.1	56.5	1,631	80.9	98.4
<b>Other companies (4)</b>	<b>79,299</b>	<b>110,693</b>	<b>11,126</b>	<b>14.0</b>	<b>9.5</b>	<b>68,173</b>	<b>86.0</b>	<b>96.4</b>
no. employees unknown (3)	38,326	64,174	7,030	18.3	9.3	31,296	81.7	95.5
1 to 19 employees	20,890	35,347	1,971	9.4	8.2	18,919	90.6	97.6
20 to 49 employees	6,916	6,167	735	10.6	12.6	6,181	89.4	97.6
50 to 99 employees	5,558	2,396	687	12.4	17.0	4,871	87.6	97.2
100 to 249 employees	4,148	1,609	416	10.0	18.9	3,732	90.0	97.8
250 to 499 employees	2,047	451	72	3.5	20.8	1,975	96.5	96.0
500 or more employees	1,413	549	215	15.2	20.8	1,198	84.8	97.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3b**  
**2015 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,338,358</b>	<b>295,571</b>	<b>440,356</b>	<b>32.9</b>	<b>12.7</b>	<b>898,002</b>	<b>67.1</b>	<b>98.1</b>
no. employees unknown (3)	122,228	118,032	31,787	26.0	8.8	90,441	74.0	97.1
1 to 19 employees	80,605	107,402	7,455	9.2	8.6	73,150	90.8	98.6
20 to 49 employees	41,591	30,888	3,707	8.9	14.8	37,884	91.1	98.9
50 to 99 employees	44,390	15,332	5,869	13.2	23.1	38,521	86.8	99.0
100 to 249 employees	84,545	12,128	16,942	20.0	32.3	67,603	80.0	98.8
250 to 499 employees	68,021	4,773	22,657	33.3	43.5	45,364	66.7	98.8
500 or more employees	896,976	7,016	351,938	39.2	57.2	545,038	60.8	98.3
<b>Manufacturers</b>	<b>799,217</b>	<b>73,041</b>	<b>293,360</b>	<b>36.7</b>	<b>18.4</b>	<b>505,857</b>	<b>63.3</b>	<b>99.0</b>
no. employees unknown (3)	42,583	17,475	15,406	36.2	12.8	27,177	63.8	98.3
1 to 19 employees	8,153	23,138	1,206	14.8	7.4	6,946	85.2	99.1
20 to 49 employees	11,428	13,472	922	8.1	14.2	10,506	91.9	99.3
50 to 99 employees	15,242	7,744	1,564	10.3	23.9	13,678	89.7	99.5
100 to 249 employees	41,245	6,247	6,310	15.3	37.7	34,936	84.7	99.5
250 to 499 employees	43,553	2,316	17,067	39.2	56.4	26,487	60.8	99.4
500 or more employees	637,014	2,649	250,885	39.4	79.1	386,128	60.6	99.8
<b>Wholesalers</b>	<b>297,417</b>	<b>99,433</b>	<b>80,770</b>	<b>27.2</b>	<b>12.7</b>	<b>216,647</b>	<b>72.8</b>	<b>98.8</b>
no. employees unknown (3)	38,110	33,968	8,236	21.6	8.4	29,874	78.4	98.2
1 to 19 employees	50,277	47,279	3,899	7.8	10.5	46,378	92.2	99.0
20 to 49 employees	21,241	9,816	1,346	6.3	18.7	19,895	93.7	99.3
50 to 99 employees	18,125	3,960	3,446	19.0	28.6	14,679	81.0	99.1
100 to 249 employees	29,216	2,621	6,077	20.8	34.7	23,140	79.2	99.3
250 to 499 employees	16,397	928	3,899	23.8	44.3	12,498	76.2	99.7
500 or more employees	124,050	861	53,867	43.4	66.6	70,183	56.6	99.8
<b>Other companies (4)</b>	<b>241,724</b>	<b>123,097</b>	<b>66,226</b>	<b>27.4</b>	<b>9.4</b>	<b>175,498</b>	<b>72.6</b>	<b>96.9</b>
no. employees unknown (3)	41,536	66,589	8,145	19.6	7.9	33,391	80.4	96.2
1 to 19 employees	22,175	36,985	2,350	10.6	6.9	19,826	89.4	98.0
20 to 49 employees	8,922	7,600	1,439	16.1	10.9	7,483	83.9	97.9
50 to 99 employees	11,024	3,628	859	7.8	15.5	10,164	92.2	97.9
100 to 249 employees	14,084	3,260	4,556	32.3	20.0	9,528	67.7	97.0
250 to 499 employees	8,070	1,529	1,691	21.0	23.5	6,380	79.0	97.3
500 or more employees	135,912	3,506	47,186	34.7	38.2	88,726	65.3	96.7
<b>Multiple location companies</b>	<b>1,019,964</b>	<b>27,388</b>	<b>382,574</b>	<b>37.5</b>	<b>35.3</b>	<b>637,389</b>	<b>62.5</b>	<b>98.7</b>
no. employees unknown (3)	756	360	33	4.4	19.4	723	95.6	98.1
1 to 19 employees	4,242	2,446	673	15.9	12.9	3,568	84.1	98.7
20 to 49 employees	9,327	4,380	1,076	11.5	18.2	8,251	88.5	98.4
50 to 99 employees	15,764	4,461	2,324	14.7	25.3	13,440	85.3	99.0
100 to 249 employees	50,523	6,058	10,288	20.4	34.0	40,234	79.6	98.9
250 to 499 employees	53,777	3,446	19,689	36.6	45.3	34,088	63.4	98.9
500 or more employees	885,575	6,237	348,490	39.4	60.1	537,085	60.6	98.3
<b>Manufacturers</b>	<b>692,132</b>	<b>9,876</b>	<b>267,183</b>	<b>38.6</b>	<b>48.7</b>	<b>424,948</b>	<b>61.4</b>	<b>99.7</b>
no. employees unknown (3)	176	72	11	6.4	22.2	165	93.6	98.6
1 to 19 employees	157	291	8	5.0	12.4	149	95.0	99.7
20 to 49 employees	1,388	1,050	186	13.4	20.1	1,202	86.6	99.1
50 to 99 employees	4,426	1,672	490	11.1	28.2	3,936	88.9	99.8
100 to 249 employees	19,582	2,732	2,292	11.7	41.9	17,289	88.3	99.6
250 to 499 employees	36,768	1,615	15,960	43.4	59.1	20,808	56.6	99.6
500 or more employees	629,635	2,444	248,235	39.4	80.9	381,400	60.6	99.9
<b>Wholesalers</b>	<b>171,981</b>	<b>8,228</b>	<b>62,530</b>	<b>36.4</b>	<b>30.5</b>	<b>109,451</b>	<b>63.6</b>	<b>99.1</b>
no. employees unknown (3)	416	162	11	2.7	18.5	404	97.3	98.1
1 to 19 employees	2,889	1,248	389	13.5	14.9	2,499	86.5	99.0
20 to 49 employees	6,223	1,967	556	8.9	20.6	5,667	91.1	98.8
50 to 99 employees	7,143	1,618	1,388	19.4	28.6	5,755	80.6	99.1
100 to 249 employees	22,214	1,677	4,677	21.1	33.4	17,537	78.9	99.2
250 to 499 employees	10,985	750	2,139	19.5	43.7	8,845	80.5	99.6
500 or more employees	122,112	806	53,370	43.7	66.9	68,742	56.3	99.9

**Table 3b**  
**2015 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>155,851</b>	<b>9,284</b>	<b>52,860</b>	<b>33.9</b>	<b>25.4</b>	<b>102,990</b>	<b>66.1</b>	<b>97.3</b>
no. employees unknown (3)	164	126	11	6.5	19.0	154	93.5	97.6
1 to 19 employees	1,196	907	276	23.1	10.3	920	76.9	98.0
20 to 49 employees	1,716	1,363	334	19.5	13.1	1,382	80.5	97.3
50 to 99 employees	4,194	1,171	445	10.6	16.6	3,749	89.4	97.9
100 to 249 employees	8,727	1,649	3,319	38.0	21.5	5,408	62.0	97.5
250 to 499 employees	6,024	1,081	1,590	26.4	25.7	4,434	73.6	97.4
500 or more employees	133,828	2,987	46,885	35.0	41.3	86,943	65.0	96.7
<b>Single location companies</b>	<b>318,394</b>	<b>268,183</b>	<b>57,782</b>	<b>18.1</b>	<b>10.4</b>	<b>260,612</b>	<b>81.9</b>	<b>98.0</b>
no. employees unknown (3)	121,472	117,672	31,754	26.1	8.7	89,718	73.9	97.1
1 to 19 employees	76,363	104,956	6,782	8.9	8.5	69,582	91.1	98.6
20 to 49 employees	32,264	26,508	2,631	8.2	14.3	29,633	91.8	99.0
50 to 99 employees	28,627	10,871	3,546	12.4	22.2	25,081	87.6	99.0
100 to 249 employees	34,023	6,070	6,654	19.6	30.6	27,369	80.4	98.7
250 to 499 employees	14,244	1,327	2,967	20.8	39.0	11,277	79.2	98.5
500 or more employees	11,401	779	3,448	30.2	33.4	7,953	69.8	97.8
<b>Manufacturers</b>	<b>107,085</b>	<b>63,165</b>	<b>26,177</b>	<b>24.4</b>	<b>13.7</b>	<b>80,909</b>	<b>75.6</b>	<b>98.9</b>
no. employees unknown (3)	42,406	17,403	15,395	36.3	12.8	27,012	63.7	98.3
1 to 19 employees	7,996	22,847	1,199	15.0	7.3	6,797	85.0	99.1
20 to 49 employees	10,040	12,422	736	7.3	13.7	9,304	92.7	99.3
50 to 99 employees	10,816	6,072	1,074	9.9	22.7	9,742	90.1	99.4
100 to 249 employees	21,664	3,515	4,017	18.5	34.5	17,647	81.5	99.5
250 to 499 employees	6,785	701	1,107	16.3	50.2	5,678	83.7	99.1
500 or more employees	7,379	205	2,650	35.9	58.5	4,729	64.1	99.0
<b>Wholesalers</b>	<b>125,436</b>	<b>91,205</b>	<b>18,239</b>	<b>14.5</b>	<b>11.1</b>	<b>107,196</b>	<b>85.5</b>	<b>98.7</b>
no. employees unknown (3)	37,694	33,806	8,225	22	8	29,469	78.2	98.2
1 to 19 employees	47,388	46,031	3,510	7.4	10.3	43,878	92.6	99.0
20 to 49 employees	15,018	7,849	790	5.3	18.2	14,228	94.7	99.5
50 to 99 employees	10,982	2,342	2,058	18.7	28.6	8,924	81.3	99.2
100 to 249 employees	7,003	944	1,400	20.0	37.0	5,603	80.0	99.5
250 to 499 employees	5,413	178	1,760	32.5	46.6	3,653	67.5	100.0
500 or more employees	1,938	55	497	25.6	61.8	1,441	74.4	98.2
<b>Other companies (4)</b>	<b>85,873</b>	<b>113,813</b>	<b>13,366</b>	<b>15.6</b>	<b>8.1</b>	<b>72,507</b>	<b>84.4</b>	<b>96.9</b>
no. employees unknown (3)	41,372	66,463	8,134	19.7	7.8	33,237	80.3	96.2
1 to 19 employees	20,979	36,078	2,073	9.9	6.8	18,906	90.1	97.9
20 to 49 employees	7,206	6,237	1,105	15.3	10.4	6,101	84.7	98.0
50 to 99 employees	6,829	2,457	414	6.1	15.0	6,415	93.9	97.8
100 to 249 employees	5,356	1,611	1,237	23.1	18.5	4,120	76.9	96.6
250 to 499 employees	2,046	448	101	4.9	18.3	1,946	95.1	96.9
500 or more employees	2,084	519	301	14.5	20.4	1,783	85.5	97.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 4a**  
**2016 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,290,213</b>	<b>287,314</b>	<b>4.9</b>	<b>58.3</b>	<b>6.6</b>	<b>24.9</b>	<b>6.2</b>	<b>8.9</b>	<b>13.3</b>	<b>5.9</b>	<b>18.8</b>	<b>1.6</b>	<b>50.2</b>	<b>0.4</b>
no. employees unknown(2)	112,639	114,134	23.6	75.0	20.3	18.2	12.8	4.3	18.9	2.1	20.5	0.4	4.0	0.0
1 to 19 employees	77,938	104,590	25.0	55.3	28.6	29.9	20.3	9.8	18.8	4.5	6.5	0.5	0.8	0.0
20 to 49 employees	44,063	29,989	12.3	40.2	19.5	31.1	15.8	14.9	31.9	11.4	15.1	2.2	5.4	0.2
50 to 99 employees	38,033	14,999	8.2	34.4	14.3	29.8	20.3	17.0	34.3	14.4	20.9	4.0	2.0	0.4
100 to 249 employees	87,050	11,880	3.2	31.1	12.7	26.4	10.5	16.5	31.7	18.1	19.9	6.8	22.0	1.1
250 to 499 employees	69,529	4,637	2.2	27.8	6.6	24.1	9.1	15.4	29.6	20.0	26.1	10.3	26.4	2.4
500 or more employees	860,961	7,085	0.5	25.6	1.3	19.2	2.2	12.3	7.0	16.3	19.1	15.6	69.9	11.0
<b>Manufacturers</b>	<b>772,275</b>	<b>71,290</b>	<b>1.7</b>	<b>42.2</b>	<b>3.1</b>	<b>29.1</b>	<b>4.2</b>	<b>13.5</b>	<b>10.5</b>	<b>10.7</b>	<b>19.8</b>	<b>3.4</b>	<b>60.8</b>	<b>1.1</b>
no. employees unknown(2)	37,778	17,021	10.8	60.1	10.6	25.4	10.3	8.5	19.2	4.9	43.4	1.1	5.7	0.1
1 to 19 employees	7,748	22,621	26.0	50.0	26.7	31.8	22.0	11.8	20.0	5.9	(D)	0.5	(D)	0.0
20 to 49 employees	10,798	13,030	19.0	35.8	22.1	32.8	19.4	16.3	29.7	12.7	(D)	2.2	(D)	0.1
50 to 99 employees	14,512	7,624	8.3	27.6	16.4	31.8	20.9	19.0	33.4	16.6	18.7	4.6	2.2	0.4
100 to 249 employees	44,674	6,063	3.1	21.5	16.2	28.0	10.8	19.1	27.7	21.5	19.3	8.6	22.9	1.4
250 to 499 employees	43,691	2,267	2.3	14.3	5.4	23.2	10.2	18.3	29.5	26.0	22.2	14.4	30.3	3.8
500 or more employees	613,074	2,664	0.2	6.6	0.5	12.4	2.0	14.0	6.4	22.5	18.6	24.7	72.4	19.8
<b>Wholesalers</b>	<b>295,787</b>	<b>96,325</b>	<b>8.0</b>	<b>51.7</b>	<b>11.6</b>	<b>29.5</b>	<b>9.1</b>	<b>10.5</b>	<b>18.7</b>	<b>6.5</b>	<b>16.0</b>	<b>1.4</b>	<b>36.6</b>	<b>0.3</b>
no. employees unknown(2)	36,447	32,818	27.0	68.4	30.3	23.2	11.1	5.4	20.0	2.5	7.8	0.4	3.8	0.0
1 to 19 employees	48,487	45,814	20.3	48.7	27.2	33.7	22.3	11.5	21.8	5.4	7.5	0.6	0.9	0.0
20 to 49 employees	24,282	9,526	8.5	32.4	18.6	33.3	13.8	17.4	32.8	13.6	17.0	2.9	9.3	0.4
50 to 99 employees	16,386	3,824	6.5	27.7	9.2	29.5	23.1	20.1	41.5	17.3	17.3	4.9	2.5	0.6
100 to 249 employees	29,016	2,589	1.6	23.5	7.4	26.7	9.3	17.9	36.3	22.2	15.4	8.3	30.1	1.4
250 to 499 employees	17,647	878	1.4	19.9	2.2	25.3	6.4	16.3	26.1	25.2	37.2	10.9	26.6	2.4
500 or more employees	123,521	876	0.1	11.0	1.3	16.7	0.9	11.8	6.0	22.1	18.5	23.1	73.2	15.4
<b>Other companies (3)</b>	<b>222,151</b>	<b>119,699</b>	<b>12.1</b>	<b>73.1</b>	<b>12.4</b>	<b>18.6</b>	<b>9.2</b>	<b>4.9</b>	<b>15.7</b>	<b>2.6</b>	<b>19.2</b>	<b>0.6</b>	<b>31.4</b>	<b>0.1</b>
no. employees unknown(2)	38,413	64,295	32.9	82.3	20.2	13.7	16.8	2.7	17.4	1.1	10.1	0.2	2.5	0.0
1 to 19 employees	21,704	36,155	35.3	66.9	32.3	23.9	15.3	6.3	11.7	2.5	(D)	0.2	(D)	0.0
20 to 49 employees	8,983	7,433	14.6	58.1	19.0	25.4	16.7	9.1	32.2	6.1	(D)	1.2	(D)	0.1
50 to 99 employees	7,134	3,551	12.0	56.0	21.6	25.9	12.8	9.6	19.3	6.7	33.9	1.7	0.5	0.1
100 to 249 employees	13,359	3,228	7.0	55.2	13.0	23.4	12.3	10.4	35.0	8.3	31.4	2.3	1.3	0.4
250 to 499 employees	8,191	1,492	2.9	52.8	22.4	24.8	9.1	10.5	37.8	8.0	22.8	3.6	4.9	0.3
500 or more employees	124,366	3,545	2.6	43.6	4.9	24.9	4.7	11.2	10.9	10.2	22.3	6.8	54.6	3.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4b**  
**2015 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,338,358</b>	<b>295,571</b>	<b>5.0</b>	<b>58.6</b>	<b>6.0</b>	<b>24.7</b>	<b>6.7</b>	<b>8.8</b>	<b>12.5</b>	<b>5.9</b>	<b>19.0</b>	<b>1.6</b>	<b>50.8</b>	<b>0.4</b>
no. employees unknown(2)	122,228	118,032	24.3	75.3	15.8	17.9	14.6	4.2	17.2	2.1	22.8	0.4	5.3	0.0
1 to 19 employees	80,605	107,402	24.7	55.4	28.6	29.8	21.4	9.7	18.6	4.7	5.1	0.4	1.5	0.0
20 to 49 employees	41,591	30,888	13.5	40.3	18.7	31.0	17.9	14.7	29.6	11.6	15.5	2.2	4.9	0.2
50 to 99 employees	44,390	15,332	7.4	34.6	15.1	29.2	16.2	16.9	36.6	14.6	22.5	4.4	2.2	0.4
100 to 249 employees	84,545	12,128	3.1	31.3	9.9	26.5	16.0	16.7	30.2	17.3	30.0	7.0	10.8	1.1
250 to 499 employees	68,021	4,773	2.5	27.8	7.4	24.1	9.7	15.9	28.7	19.7	26.6	10.2	25.0	2.3
500 or more employees	896,976	7,016	0.5	25.8	1.2	18.5	2.2	11.9	6.5	16.6	18.1	15.6	71.7	11.5
<b>Manufacturers</b>	<b>799,217</b>	<b>73,041</b>	<b>1.6</b>	<b>42.4</b>	<b>2.9</b>	<b>28.9</b>	<b>4.6</b>	<b>13.4</b>	<b>9.7</b>	<b>10.7</b>	<b>18.6</b>	<b>3.5</b>	<b>62.6</b>	<b>1.1</b>
no. employees unknown(2)	42,583	17,475	10.6	60.6	10.4	24.8	13.6	8.4	16.4	5.0	42.9	1.1	6.1	0.1
1 to 19 employees	8,153	23,138	25.9	49.7	25.5	31.8	23.2	11.8	21.0	6.2	4.2	0.4	0.3	0.0
20 to 49 employees	11,428	13,472	14.6	35.9	22.8	32.8	20.6	15.8	31.9	13.0	9.7	2.4	0.4	0.0
50 to 99 employees	15,242	7,744	7.7	28.5	17.0	30.9	20.5	18.7	32.9	16.3	19.8	5.3	2.1	0.3
100 to 249 employees	41,245	6,247	3.2	21.1	9.6	28.0	20.8	19.7	30.2	20.8	18.8	8.9	17.5	1.4
250 to 499 employees	43,553	2,316	2.4	14.4	6.2	22.7	9.7	19.2	28.1	25.7	19.2	14.5	34.4	3.5
500 or more employees	637,014	2,649	0.1	7.0	0.7	12.2	1.8	12.5	5.5	22.8	17.3	24.7	74.6	20.8
<b>Wholesalers</b>	<b>297,417</b>	<b>99,433</b>	<b>8.7</b>	<b>52.0</b>	<b>9.7</b>	<b>29.2</b>	<b>10.3</b>	<b>10.6</b>	<b>18.0</b>	<b>6.5</b>	<b>20.0</b>	<b>1.5</b>	<b>33.3</b>	<b>0.3</b>
no. employees unknown(2)	38,110	33,968	31.5	69.1	15.8	22.6	18.9	5.4	17.3	2.4	9.7	0.4	6.7	0.0
1 to 19 employees	50,277	47,279	20.4	48.7	27.2	33.7	23.5	11.4	20.9	5.6	6.1	0.6	1.9	0.0
20 to 49 employees	21,241	9,816	10.4	32.9	14.2	32.5	16.7	17.7	29.8	13.7	20.2	2.8	8.8	0.3
50 to 99 employees	18,125	3,960	4.8	27.4	9.8	29.0	17.9	19.9	47.4	17.9	16.5	5.1	3.5	0.8
100 to 249 employees	29,216	2,621	1.1	24.8	7.9	27.5	10.5	17.5	32.1	20.5	42.5	8.3	6.0	1.4
250 to 499 employees	16,397	928	1.2	20.6	3.4	24.0	5.7	17.8	26.8	23.2	52.9	11.7	10.0	2.7
500 or more employees	124,050	861	0.0	10.1	1.2	17.2	0.6	13.5	6.3	19.4	19.6	23.8	72.3	16.0
<b>Other companies (3)</b>	<b>241,724</b>	<b>123,097</b>	<b>11.8</b>	<b>73.5</b>	<b>11.9</b>	<b>18.5</b>	<b>8.9</b>	<b>4.8</b>	<b>15.2</b>	<b>2.6</b>	<b>18.8</b>	<b>0.6</b>	<b>33.2</b>	<b>0.1</b>
no. employees unknown(2)	41,536	66,589	31.7	82.4	21.4	13.7	11.6	2.5	17.9	1.1	14.2	0.2	3.2	0.0
1 to 19 employees	22,175	36,985	34.0	67.5	33.1	23.6	16.1	6.2	12.3	2.5	3.2	0.2	1.3	0.0
20 to 49 employees	8,922	7,600	19.2	57.8	24.2	25.9	17.2	8.9	26.5	6.3	11.6	1.0	1.2	0.1
50 to 99 employees	11,024	3,628	11.5	55.3	21.1	25.9	7.5	9.7	23.9	7.6	35.9	1.5	-	-
100 to 249 employees	14,084	3,260	7.0	56.0	14.7	22.9	13.8	10.3	26.2	7.9	36.8	2.5	1.4	0.4
250 to 499 employees	8,070	1,529	5.6	52.5	22.4	26.3	18.0	9.8	36.0	8.4	13.2	2.7	4.8	0.3
500 or more employees	135,912	3,506	2.6	43.8	3.1	23.7	5.5	11.1	11.1	11.2	20.4	6.7	57.4	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4c**  
**2016 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>1,911,184</b>	<b>211,335</b>	<b>4.4</b>	<b>61.9</b>	<b>9.4</b>	<b>28.3</b>	<b>10.0</b>	<b>6.8</b>	<b>21.3</b>	<b>2.6</b>	<b>34.4</b>	<b>0.4</b>	<b>20.7</b>	<b>0.0</b>
no. employees unknown(2)	131,117	73,613	18.1	76.5	25.6	19.5	23.7	3.0	16.6	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	137,773	87,203	27.1	62.7	39.2	31.5	15.1	4.8	9.9	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	73,422	21,230	13.1	47.9	42.8	37.9	27.3	11.3	14.7	2.8	2.1	0.1	0.0	0.0
50 to 99 employees	67,691	10,914	6.4	41.0	29.1	38.3	32.3	15.6	25.1	4.8	7.1	0.2	0.0	0.0
100 to 249 employees	104,148	8,944	3.3	33.3	19.6	37.5	29.8	20.3	40.8	8.5	(D)	0.4	(D)	0.0
250 to 499 employees	103,617	3,706	1.6	27.0	8.9	31.2	24.2	24.7	34.6	15.8	(D)	1.1	(D)	0.1
500 or more employees	1,293,417	5,725	0.2	20.3	0.8	21.0	3.2	19.8	20.5	27.0	47.5	10.6	27.8	1.4
<b>Manufacturers</b>	<b>783,612</b>	<b>39,009</b>	<b>1.4</b>	<b>52.3</b>	<b>4.0</b>	<b>32.6</b>	<b>6.5</b>	<b>9.6</b>	<b>20.1</b>	<b>4.4</b>	<b>41.5</b>	<b>1.0</b>	<b>26.5</b>	<b>0.1</b>
no. employees unknown(2)	31,523	7,827	7.5	70.3	17.4	23.8	15.2	4.3	25.0	1.4	(D)	0.1	(D)	0.0
1 to 19 employees	7,258	11,096	29.6	68.2	45.3	29.1	13.6	2.4	(D)	0.2	(D)	0.0	0.0	0.0
20 to 49 employees	7,160	6,622	19.7	53.0	53.5	39.3	22.6	7.1	(D)	0.5	(D)	0.0	0.0	0.0
50 to 99 employees	10,384	4,777	10.2	41.0	38.4	43.6	31.7	13.0	(D)	2.4	(D)	0.0	0.0	0.0
100 to 249 employees	33,654	4,371	5.1	30.1	18.8	42.8	29.2	21.0	45.7	6.1	1.1	0.1	0.0	0.0
250 to 499 employees	33,006	1,880	2.4	19.5	11.6	33.8	39.8	30.2	42.6	16.0	3.6	0.6	0.0	0.0
500 or more employees	660,626	2,436	0.2	7.7	0.7	18.0	2.6	23.8	17.7	35.0	(D)	14.1	(D)	1.4
<b>Wholesalers</b>	<b>668,032</b>	<b>89,067</b>	<b>8.1</b>	<b>56.0</b>	<b>16.8</b>	<b>33.0</b>	<b>15.0</b>	<b>8.2</b>	<b>24.4</b>	<b>2.6</b>	<b>27.1</b>	<b>0.3</b>	<b>8.5</b>	<b>0.0</b>
no. employees unknown(2)	53,598	29,040	24.7	72.2	31.0	23.3	24.6	3.7	8.7	0.8	11.1	0.0	0.0	0.0
1 to 19 employees	98,880	45,036	29.6	55.3	42.3	37.2	16.7	6.4	(D)	1.1	(D)	0.0	0.0	0.0
20 to 49 employees	56,591	8,180	12.2	31.8	42.3	44.4	28.2	18.6	(D)	5.1	(D)	0.2	0.0	0.0
50 to 99 employees	48,916	3,160	5.4	24.4	26.9	39.0	32.5	25.7	(D)	10.3	(D)	0.6	0.0	0.0
100 to 249 employees	53,234	2,139	2.2	20.1	21.6	33.6	36.3	29.2	30.4	16.1	(D)	1.0	(D)	0.0
250 to 499 employees	46,810	726	1.4	17.8	9.6	24.2	22.6	27.7	(D)	27.3	(D)	2.9	(D)	0.1
500 or more employees	310,003	786	0.2	10.2	0.3	15.8	2.8	19.8	29.8	37.3	(D)	15.4	(D)	1.5
<b>Other companies (3)</b>	<b>459,540</b>	<b>83,259</b>	<b>3.9</b>	<b>72.7</b>	<b>7.6</b>	<b>21.2</b>	<b>8.6</b>	<b>4.0</b>	<b>18.7</b>	<b>1.7</b>	<b>32.6</b>	<b>0.3</b>	<b>28.6</b>	<b>0.1</b>
no. employees unknown(2)	45,996	36,746	17.6	81.3	25.0	15.7	28.5	2.2	20.0	0.8	(D)	0.1	(D)	0.0
1 to 19 employees	31,635	31,071	18.7	71.5	28.1	24.1	10.5	3.4	(D)	0.9	5.5	0.1	(D)	0.0
20 to 49 employees	9,671	6,428	13.7	63.0	37.9	28.3	25.3	6.3	21.2	2.2	1.9	0.2	0.0	0.0
50 to 99 employees	8,390	2,977	7.5	58.5	30.3	29.1	32.4	9.3	(D)	2.9	(D)	0.2	0.0	0.0
100 to 249 employees	17,260	2,434	2.8	50.7	14.6	31.6	11.1	11.2	63.1	6.0	(D)	0.5	(D)	0.1
250 to 499 employees	23,801	1,100	0.8	46.1	3.9	31.3	5.6	13.5	(D)	8.1	1.0	0.7	(D)	0.3
500 or more employees	322,787	2,503	0.4	35.8	1.5	25.6	4.5	15.9	17.1	15.9	43.9	5.6	32.7	1.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4d**  
**2015 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>1,969,469</b>	<b>196,925</b>	<b>4.5</b>	<b>60.6</b>	<b>9.5</b>	<b>29.0</b>	<b>11.1</b>	<b>7.2</b>	<b>21.1</b>	<b>2.7</b>	<b>33.6</b>	<b>0.4</b>	<b>20.3</b>	<b>0.0</b>
no. employees unknown(2)	131,242	65,592	18.6	76.0	26.2	19.9	21.4	3.2	19.3	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	143,998	82,516	27.9	61.9	39.0	32.0	19.4	5.1	8.0	1.0	(D)	0.1	(D)	0.0
20 to 49 employees	79,839	20,284	13.6	46.4	44.9	39.1	24.4	11.7	13.2	2.7	(D)	0.1	(D)	0.0
50 to 99 employees	70,492	10,467	6.3	39.5	29.9	39.0	35.1	16.1	25.2	5.2	3.4	0.2	0.0	0.0
100 to 249 employees	108,003	8,818	3.8	33.1	17.8	37.6	32.7	20.5	38.0	8.3	(D)	0.5	(D)	0.0
250 to 499 employees	97,428	3,664	1.5	26.3	10.5	32.0	26.2	24.6	34.5	15.7	(D)	1.3	(D)	0.1
500 or more employees	1,338,468	5,584	0.3	18.8	0.7	21.6	4.3	19.4	20.6	28.2	46.1	10.6	28.0	1.3
<b>Manufacturers</b>	<b>826,263</b>	<b>37,342</b>	<b>1.3</b>	<b>50.8</b>	<b>4.2</b>	<b>33.7</b>	<b>7.9</b>	<b>9.9</b>	<b>18.7</b>	<b>4.5</b>	<b>40.9</b>	<b>1.0</b>	<b>27.1</b>	<b>0.1</b>
no. employees unknown(2)	27,045	7,208	9.4	69.7	20.3	24.4	13.7	4.3	35.1	1.4	21.4	0.1	0.0	0.0
1 to 19 employees	8,172	10,374	27.1	67.2	42.6	29.9	26.5	2.7	3.7	0.2	0.0	0.0	0.0	0.0
20 to 49 employees	9,841	6,507	15.8	51.2	43.5	41.0	23.3	7.1	(D)	0.6	(D)	0.0	0.0	0.0
50 to 99 employees	10,524	4,565	8.2	39.8	42.0	44.5	34.3	13.4	(D)	2.2	(D)	0.0	0.0	0.0
100 to 249 employees	32,408	4,390	5.2	29.2	20.5	44.0	31.2	21.1	40.8	5.6	2.3	0.1	0.0	0.0
250 to 499 employees	31,906	1,887	1.5	19.6	17.2	35.4	37.5	28.6	(D)	15.6	(D)	0.8	0.0	0.0
500 or more employees	706,367	2,411	0.2	7.3	0.6	17.7	4.4	23.7	16.6	35.7	46.4	14.1	31.7	1.5
<b>Wholesalers</b>	<b>662,186</b>	<b>86,556</b>	<b>9.0</b>	<b>55.7</b>	<b>17.5</b>	<b>33.2</b>	<b>16.4</b>	<b>8.2</b>	<b>24.7</b>	<b>2.6</b>	<b>23.1</b>	<b>0.2</b>	<b>9.3</b>	<b>0.0</b>
no. employees unknown(2)	55,595	27,363	25.7	72.2	26.5	23.1	19.0	3.8	11.5	0.8	17.3	0.0	0.0	0.0
1 to 19 employees	106,192	44,336	29.9	55.1	41.2	37.3	21.8	6.5	6.9	1.1	0.1	0.0	0.0	0.0
20 to 49 employees	60,065	8,014	12.9	31.8	45.7	45.0	25.4	18.3	14.0	4.8	2.0	0.1	0.0	0.0
50 to 99 employees	52,008	3,209	5.5	24.6	26.9	38.9	37.5	25.3	(D)	10.8	(D)	0.3	0.0	0.0
100 to 249 employees	52,946	2,115	3.1	21.8	18.6	32.5	38.6	28.1	30.5	16.5	9.2	1.1	0.0	0.0
250 to 499 employees	40,344	749	1.7	17.9	9.8	26.0	29.0	25.9	(D)	27.1	(D)	2.9	(D)	0.1
500 or more employees	295,037	770	0.1	11.2	0.7	17.5	2.6	17.3	32.4	38.2	(D)	14.4	(D)	1.4
<b>Other companies (3)</b>	<b>481,020</b>	<b>73,027</b>	<b>3.9</b>	<b>71.4</b>	<b>7.5</b>	<b>21.7</b>	<b>9.5</b>	<b>4.5</b>	<b>20.2</b>	<b>1.9</b>	<b>35.3</b>	<b>0.3</b>	<b>23.6</b>	<b>0.1</b>
no. employees unknown(2)	48,603	31,021	15.7	80.7	29.1	16.0	28.5	2.4	19.4	0.8	(D)	0.1	(D)	0.0
1 to 19 employees	29,633	27,806	20.7	70.7	30.0	24.5	8.9	3.6	13.2	1.1	(D)	0.2	(D)	0.0
20 to 49 employees	9,934	5,763	15.7	61.2	41.2	28.7	19.9	7.8	(D)	2.0	(D)	0.3	(D)	0.0
50 to 99 employees	7,961	2,693	9.1	56.7	33.5	29.9	21.0	9.6	(D)	3.6	(D)	0.3	0.0	0.0
100 to 249 employees	22,649	2,313	3.3	51.0	12.1	30.0	21.0	12.5	51.4	5.8	(D)	0.5	(D)	0.1
250 to 499 employees	25,177	1,028	1.0	44.7	3.0	30.0	7.3	16.2	(D)	7.7	1.3	1.1	(D)	0.3
500 or more employees	337,064	2,403	0.5	32.7	0.8	26.9	5.7	15.9	18.4	17.6	(D)	5.9	(D)	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.





**Table 5c**  
**Percent Difference Between 2015 and 2016 Exports**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-51,562</b>	<b>-3.4</b>	<b>-48,144</b>	<b>-3.6</b>	<b>-8,257</b>	<b>-2.8</b>
<b>Top 25 countries</b>	<b>-40,292</b>	<b>-3.2</b>	<b>-37,262</b>	<b>-3.3</b>	<b>-6,286</b>	<b>-2.7</b>
Canada	-13,812	-4.9	-12,541	-6.0	-3,125	-3.5
Mexico	-6,043	-2.6	-5,464	-2.5	-2,395	-4.0
China	-470	-0.4	-1,278	-1.2	-243	-0.7
Japan	794	1.3	263	0.4	-209	-0.8
United Kingdom	-826	-1.5	-552	-1.1	-1,171	-2.7
Germany	-607	-1.2	-657	-1.4	111	0.3
Korea, South	-1,136	-2.6	-95	-0.2	-858	-3.7
Netherlands	-506	-1.3	-619	-1.6	354	1.9
Hong Kong	-2,272	-6.1	-2,968	-8.9	-332	-1.3
Belgium	-2,063	-6.0	-2,124	-6.4	232	2.2
France	1,029	3.4	1,091	3.8	-270	-1.4
Brazil	-1,544	-4.9	-1,212	-4.1	-1,621	-9.6
Singapore	-1,747	-6.1	-1,652	-6.2	-767	-3.6
Taiwan	177	0.7	1,199	5.3	-505	-2.8
Switzerland	591	2.7	1,413	7.2	-176	-1.6
United Arab Emirates	-602	-2.6	-578	-2.8	-928	-5.1
Australia	-2,876	-11.5	-2,400	-11.1	-352	-1.1
India	200	0.9	-51	-0.3	177	1.0
Saudi Arabia	-1,767	-9.0	-2,408	-13.8	-1,103	-9.4
Italy	503	3.1	517	3.4	-48	-0.3
Israel	-342	-2.5	-266	-2.5	-104	-0.7
Colombia	-3,219	-19.8	-3,072	-19.9	-1,410	-9.4
Chile	-2,523	-16.3	-2,710	-18.6	-429	-2.9
Malaysia	-445	-3.6	-414	-3.5	-545	-4.4
Thailand	-786	-7.0	-685	-6.6	-73	-0.6
<b>All other countries</b>	<b>-11,270</b>	<b>-4.8</b>	<b>-10,882</b>	<b>-5.1</b>	<b>-3,856</b>	<b>-2.9</b>
Africa	-4,857	-17.9	-4,258	-17.9	-2,909	-10.3
APEC	-30,655	-3.3	-27,868	-3.4	-5,194	-2.6
ASEAN	-348	-0.5	-198	-0.3	-625	-1.5
Asia - South	878	3.5	96	0.4	273	1.3
Asia - Near East	-3,176	-4.4	-3,694	-5.9	-2,051	-5.0
CAFTA	-14	0.0	-248	-0.9	92	0.3
Cent. Am. Common Market	-656	-3.0	-836	-4.2	155	0.7
Euro Area	-1,388	-0.7	-1,444	-0.8	181	0.3
Europe	-1,970	-0.6	-658	-0.2	-745	-0.7
European Union	-2,372	-0.9	-2,405	-0.9	-412	-0.4
LAFTA	-19,682	-5.9	-18,643	-6.0	-4,552	-5.1
NATO Allies	-16,041	-2.9	-14,915	-3.2	-3,127	-2.0
North America	-19,855	-3.8	-18,005	-4.2	-4,737	-3.7
OECD - Europe	-27,175	-2.8	-23,723	-2.8	-4,811	-2.3
OPEC	-1,765	-2.4	-2,612	-4.0	-1,581	-3.7
Pacific Rim Countries	-8,348	-2.3	-7,735	-2.3	-1,613	-1.6
South/Central America	-16,569	-10.9	-16,206	-11.4	-3,084	-3.6
20 Latin Amer. Republics	-21,216	-5.7	-20,359	-5.9	-4,221	-4.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.







**Table 5f**  
**Percent Difference Between 2015 and 2016 Imports**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-60,428</b>	<b>-2.7</b>	<b>-58,285</b>	<b>-3.0</b>	<b>14,410</b>	<b>7.3</b>
<b>Top 25 countries</b>	<b>-55,152</b>	<b>-2.8</b>	<b>-54,468</b>	<b>-3.1</b>	<b>14,166</b>	<b>7.9</b>
China	-20,627	-4.3	-20,896	-4.6	9,740	9.2
Mexico	-2,352	-0.8	-2,014	-0.8	191	1.2
Canada	-18,400	-6.2	-15,640	-8.2	478	2.8
Japan	682	0.5	341	0.3	49	0.4
Germany	-10,721	-8.6	-11,057	-9.7	590	2.6
Korea, South	-1,877	-2.6	-1,728	-2.6	110	0.7
United Kingdom	-3,690	-6.4	-3,682	-7.5	705	4.1
France	-1,105	-2.3	-1,821	-4.3	112	0.9
India	1,241	2.8	1,163	2.9	795	4.4
Ireland	6,192	15.7	5,817	15.8	95	4.4
Italy	1,114	2.5	1,186	3.1	1,119	4.8
Vietnam	4,079	10.7	3,853	10.7	576	7.9
Taiwan	-1,659	-4.1	-1,623	-4.3	-39	-0.2
Malaysia	2,659	7.8	2,485	7.7	67	1.3
Switzerland	4,952	15.8	4,621	17.8	122	1.9
Thailand	845	3.0	714	2.7	172	2.3
Brazil	-1,414	-5.1	-1,757	-7.4	584	9.4
Israel	-2,274	-9.3	-2,661	-11.6	-5	-0.1
Indonesia	-407	-2.1	-717	-3.8	36	0.6
Singapore	-434	-2.4	1,882	14.2	-66	-2.1
Belgium	-2,468	-12.7	-2,602	-15.6	104	2.2
Saudi Arabia	-5,163	-23.4	-4,934	-23.1	16	3.6
Netherlands	-722	-4.3	-829	-6.2	228	2.9
Russia	-1,830	-11.2	-1,343	-9.6	153	11.3
Colombia	-281	-2.0	-648	-5.2	71	2.7
<b>All other countries</b>	<b>-5,276</b>	<b>-2.1</b>	<b>-3,817</b>	<b>-1.7</b>	<b>1,810</b>	<b>3.1</b>
Africa	1,160	4.6	394	1.8	308	4.9
APEC	-39,310	-2.6	-34,958	-2.6	10,836	7.3
ASEAN	6,447	4.2	7,876	5.6	819	3.7
Asia - South	808	1.4	749	1.4	942	4.3
Asia - Near East	-6,287	-10.0	-6,310	-10.8	382	6.6
CAFTA	-394	-1.7	78	-0.4	13	0.3
Cent. Am. Common Market	-409	-2.1	-87	-0.5	18	0.5
Euro Area	-7,098	-2.1	-8,421	-2.8	2,202	4.0
Europe	-9,076	-1.8	-10,071	-2.3	3,667	5.2
European Union	-11,185	-2.6	-12,386	-3.3	3,177	4.8
LAFTA	-8,319	-2.2	-8,886	-2.6	857	3.3
NATO Allies	-36,361	-5.4	-35,001	-6.7	3,721	5.1
North America	-20,752	-3.5	-17,654	-3.8	670	2.4
OECD - Europe	-33,176	-2.5	-32,903	-3.0	3,930	3.9
OPEC	11,325	17.1	9,500	15.2	5,630	172.2
Pacific Rim Countries	-22,879	-2.8	-21,460	-2.8	10,102	7.8
South/Central America	-8,223	-7.1	-8,384	-8.2	762	4.3
20 Latin Amer. Republics	-8,763	-2.2	-9,047	-2.5	918	3.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5g**  
**2016 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,111,247</b>	<b>1,765,931</b>	<b>85,324</b>	<b>44,775</b>	<b>78,366</b>	<b>13,840</b>	<b>34,583</b>	<b>85,574</b>	<b>35,536</b>	<b>27,738</b>	<b>61,971</b>	<b>13,407</b>
Mexico	157,963	249,675	6,785	10,388	11,773	1,010	2,873	6,202	1,395	3,100	4,691	703
Canada	140,480	148,186	7,432	525	890	357	1,074	905	979	633	639	888
China	82,117	290,353	13,316	1,591	9,616	1,443	1,090	11,222	3,095	1,118	6,607	1,970
Japan	45,152	118,744	4,854	1,317	563	352	1,042	1,747	941	1,125	1,733	516
Germany	38,785	93,096	7,721	897	1,332	600	332	2,282	1,421	357	2,081	994
United Kingdom	37,998	40,454	6,871	645	1,033	655	808	1,186	1,271	721	636	872
Netherlands	28,147	9,264	2,528	983	512	191	170	461	348	174	357	243
Korea, South	26,618	53,898	3,714	612	1,497	352	497	1,911	805	246	1,232	367
France	23,442	31,989	3,276	218	549	286	307	609	517	499	684	343
Belgium	19,695	9,399	1,328	139	725	81	197	(D)	138	71	112	108
Brazil	18,880	13,251	1,520	1,430	517	142	270	816	178	156	78	89
Taiwan	17,417	24,786	4,534	223	1,123	386	220	1,242	794	137	1,220	605
Singapore	17,064	13,014	1,417	214	245	116	56	67	145	57	26	109
Switzerland	16,763	23,027	1,829	242	541	129	414	685	313	340	429	169
Hong Kong	13,345	3,208	2,686	302	185	260	694	192	527	264	143	316
India	11,961	26,729	3,181	204	1,775	317	328	1,378	613	494	1,236	310
United Arab Emirates	10,585	420	458	59	43	44	852	(D)	99	36	6	28
Italy	10,487	27,460	4,319	87	1,081	352	141	1,241	851	115	1,985	524
Australia	10,392	4,285	1,696	155	118	140	46	215	262	59	441	172
Malaysia	8,481	30,085	1,385	206	871	84	17	220	105	52	122	90
Saudi Arabia	6,836	10,157	158	16	(D)	13	5	1	5	11	1	13
Israel	6,679	16,511	1,243	133	509	91	399	496	206	74	480	116
Ireland	6,436	36,775	685	54	(D)	39	7	32	39	18	24	48
Spain	5,986	7,484	1,590	137	172	125	107	396	212	47	184	141
Thailand	5,901	19,534	1,619	107	1,605	102	72	438	225	44	234	100
Africa	4,603	5,923	804	53	139	74	57	159	124	19	50	60
APEC	545,874	1,000,450	29,402	16,117	29,862	3,782	7,856	26,414	8,514	6,962	18,211	4,601
ASEAN	41,383	98,080	4,198	638	3,832	397	232	2,039	692	246	1,135	418
Asia - South	12,361	28,707	3,390	245	1,820	359	350	1,493	676	498	1,342	343
Asia - Near East	28,553	29,211	1,775	250	604	163	1,266	658	322	121	491	167
CAFTA	6,845	15,498	1,260	307	655	148	106	896	228	150	440	145
Cent. Am. Common Market	4,614	11,941	916	172	492	108	73	528	157	72	297	96
Euro Area	137,187	230,845	14,098	2,598	5,243	1,444	1,300	5,579	3,348	1,383	6,536	2,038
Europe	209,141	326,438	19,039	3,673	7,375	2,164	2,671	8,497	5,053	2,556	8,302	2,877
European Union	182,326	294,669	18,141	3,370	6,613	2,002	2,158	7,066	4,640	2,171	7,644	2,753
LAFTA	194,752	284,279	8,417	12,890	13,199	1,298	3,310	7,957	1,874	3,627	5,345	884
NATO Allies	318,375	391,512	21,527	3,771	6,749	2,258	3,237	7,957	5,366	2,781	7,353	3,302
North America	298,443	397,861	12,207	10,913	12,663	1,317	3,947	7,107	2,345	3,732	5,330	1,524
OECD - Europe	598,005	914,528	30,210	16,969	22,745	3,811	8,588	19,903	8,878	7,794	17,688	4,646
OPEC	26,370	29,606	1,361	271	411	121	943	380	236	94	178	111
Pacific Rim Countries	227,929	554,021	21,469	4,704	14,486	2,534	3,709	17,233	6,074	3,101	11,835	3,360
South/Central America	46,055	51,562	3,854	2,831	2,165	502	647	2,738	798	766	1,125	382
20 Latin Amer. Republics	202,933	300,272	9,184	13,208	13,858	1,441	3,431	8,897	2,102	3,783	5,796	1,012

**Table 5g**  
**2016 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>29,047</b>	<b>63,224</b>	<b>7,835</b>	<b>74,237</b>	<b>92,602</b>	<b>6,894</b>	<b>52,211</b>	<b>98,447</b>	<b>2,972</b>	<b>848,657</b>	<b>1,285,745</b>	<b>4,840</b>
Mexico	4,043	3,729	614	6,136	8,463	767	7,691	8,289	560	123,733	206,526	1,736
Canada	1,660	2,131	835	3,339	2,107	1,141	4,416	5,597	783	128,834	135,918	2,449
China	1,139	8,662	1,616	3,124	13,282	1,843	2,496	14,920	1,035	71,560	226,044	2,314
Japan	765	3,615	507	1,647	5,085	617	2,045	3,778	432	37,211	102,222	1,489
Germany	591	1,876	859	1,237	4,254	1,142	1,161	3,759	705	34,209	77,512	2,000
United Kingdom	563	673	709	4,232	1,528	903	1,122	7,223	596	29,907	28,174	1,865
Netherlands	135	271	194	1,781	354	306	1,249	322	212	23,654	6,988	1,034
Korea, South	147	1,621	314	971	2,480	395	530	3,000	283	23,616	42,157	1,198
France	353	1,185	287	3,240	3,006	386	685	1,367	279	18,140	24,589	1,178
Belgium	171	313	73	684	383	131	471	(D)	106	17,961	6,477	691
Brazil	158	184	99	2,116	424	157	146	436	113	14,604	10,795	742
Taiwan	136	1,285	530	288	2,433	592	1,096	1,181	380	15,316	16,301	1,247
Singapore	104	33	103	851	87	160	260	1,163	122	15,523	11,393	662
Switzerland	878	1,136	135	2,726	689	191	128	980	140	12,034	18,567	752
Hong Kong	408	271	262	524	(D)	335	609	(D)	219	10,544	678	767
India	279	590	254	326	(D)	365	316	(D)	254	10,014	13,151	1,068
United Arab Emirates	111	29	26	66	64	57	13	(D)	29	9,447	239	175
Italy	251	2,093	403	586	1,585	496	246	1,275	376	9,061	18,200	1,317
Australia	64	113	133	296	101	181	102	317	126	9,671	2,981	682
Malaysia	37	193	92	92	318	141	189	353	138	7,889	28,008	735
Saudi Arabia	(D)	1	12	30	(D)	12	(D)	(D)	6	6,678	(D)	97
Israel	279	749	95	162	(D)	110	76	(D)	84	5,556	9,048	541
Ireland	23	6	34	70	(D)	65	394	157	65	5,870	35,828	395
Spain	37	306	110	200	236	172	96	251	113	5,363	5,939	717
Thailand	71	835	124	144	551	143	54	973	145	5,410	14,898	780
Africa	56	111	44	170	231	61	44	304	61	4,204	4,927	380
APEC	8,718	24,266	3,462	19,032	37,033	3,620	19,890	42,872	1,869	467,300	821,792	3,554
ASEAN	278	2,106	399	1,237	2,085	508	605	3,619	389	38,148	83,264	1,395
Asia - South	286	622	265	328	(D)	382	324	(D)	269	10,330	14,713	1,096
Asia - Near East	485	781	137	260	(D)	176	98	(D)	116	26,073	21,297	694
CAFTA	272	598	96	1,112	1,161	139	177	157	64	4,720	11,591	440
Cent. Am. Common Market	189	559	60	862	835	83	54	90	45	3,191	9,140	367
Euro Area	1,618	6,380	1,592	7,944	10,977	1,943	4,391	9,236	1,130	117,954	186,895	2,603
Europe	3,239	8,678	2,157	15,377	14,494	2,478	5,992	20,460	1,365	175,633	258,632	2,945
European Union	2,274	7,446	2,084	12,330	13,207	2,422	5,726	18,901	1,335	154,295	233,792	2,905
LAFTA	4,445	4,167	760	11,018	9,938	948	8,735	9,279	660	150,727	234,394	1,993
NATO Allies	3,924	9,348	2,580	15,758	14,215	2,957	9,714	21,836	1,640	279,190	324,054	3,424
North America	5,703	5,860	1,349	9,475	10,570	1,729	12,108	13,886	1,112	252,566	342,444	2,831
OECD - Europe	10,197	21,193	3,440	29,298	33,230	3,746	20,909	45,582	1,959	504,250	754,187	3,730
OPEC	434	348	93	536	676	127	482	505	93	23,609	27,107	580
Pacific Rim Countries	2,859	16,786	2,541	7,883	24,588	2,678	7,417	26,875	1,415	198,256	442,217	2,867
South/Central America	712	1,102	279	6,331	2,709	404	1,566	1,178	267	33,203	40,545	1,222
20 Latin Amer. Republics	4,755	4,831	835	12,443	11,116	1,042	9,167	9,445	689	156,147	246,329	2,063

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5h**  
**2015 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,141,621</b>	<b>1,832,480</b>	<b>84,025</b>	<b>43,733</b>	<b>74,625</b>	<b>13,168</b>	<b>33,866</b>	<b>95,704</b>	<b>35,172</b>	<b>27,012</b>	<b>69,155</b>	<b>13,338</b>
Mexico	158,768	248,186	6,795	7,560	8,767	988	3,248	5,861	1,450	2,669	4,823	682
Canada	149,540	160,641	7,327	371	412	337	452	919	942	780	1,186	896
China	82,687	305,503	13,009	1,546	8,004	1,299	1,082	13,771	3,009	1,375	8,846	1,995
Japan	43,523	118,014	4,786	831	842	337	1,378	1,771	927	1,108	1,857	543
Germany	39,532	103,070	7,630	1,105	1,404	597	270	2,548	1,418	359	2,183	985
United Kingdom	38,135	43,023	6,870	1,082	1,455	628	736	1,255	1,223	602	663	872
Netherlands	27,330	10,067	2,396	1,116	621	160	146	468	316	168	336	205
Korea, South	25,823	55,148	3,768	511	577	339	525	2,155	825	232	1,263	385
France	22,472	32,065	3,292	514	1,122	256	272	530	509	187	697	352
Belgium	20,484	11,446	1,249	269	(D)	71	91	160	125	62	202	90
Brazil	19,559	13,713	1,537	964	297	119	167	545	188	223	249	90
Singapore	18,233	10,561	1,480	251	503	115	62	108	141	36	107	106
Taiwan	16,164	25,859	4,632	368	1,006	327	152	1,241	849	145	1,465	643
Hong Kong	14,976	2,837	2,623	281	66	237	491	152	523	174	143	327
Switzerland	14,172	21,413	1,821	191	707	141	416	649	290	389	426	177
Australia	12,240	4,584	1,726	104	117	127	45	302	246	101	257	167
India	11,312	19,948	3,072	175	738	263	362	1,325	582	310	1,202	310
Italy	10,262	26,518	4,180	122	1,070	332	196	1,467	827	133	2,074	492
United Arab Emirates	9,415	484	403	19	3	38	754	39	81	24	2	32
Malaysia	8,715	27,391	1,414	403	308	85	44	276	112	70	70	87
Colombia	6,970	7,006	578	(D)	127	79	45	158	98	144	77	47
Israel	6,925	13,694	1,234	105	476	104	416	(D)	194	95	506	127
Thailand	6,316	18,188	1,571	141	1,432	100	79	317	203	33	213	102
Ireland	6,187	32,246	652	103	(D)	36	9	14	42	39	9	37
Spain	5,524	7,759	1,571	84	273	109	68	203	225	36	274	145
Africa	7,029	5,614	816	83	540	82	42	134	144	52	50	65
APEC	558,156	1,021,223	29,120	12,528	22,737	3,521	7,663	28,891	8,440	6,909	21,631	4,709
ASEAN	42,787	90,078	4,156	916	2,817	361	248	1,840	666	287	1,396	413
Asia - South	11,738	21,709	3,291	185	822	298	375	1,434	637	319	1,263	342
Asia - Near East	24,696	29,577	1,774	230	849	176	1,191	444	319	127	640	174
CAFTA	6,606	14,716	1,270	281	477	144	118	596	224	148	451	133
Cent. Am. Common Market	4,485	11,523	908	235	379	103	86	510	154	65	265	83
Euro Area	136,294	236,073	13,669	3,389	7,052	1,339	1,083	5,714	3,278	1,092	6,732	1,957
Europe	204,922	331,915	18,520	4,914	9,795	2,006	2,378	8,743	4,902	2,172	8,504	2,750
European Union	181,658	300,803	17,625	4,654	8,909	1,856	1,854	7,274	4,508	1,749	7,722	2,617
LAFTA	201,376	289,385	8,388	9,489	9,703	1,224	3,551	7,471	1,896	3,245	5,364	867
NATO Allies	325,975	416,412	21,108	4,896	8,033	2,093	2,342	8,309	5,263	2,470	8,326	3,227
North America	308,308	408,828	12,114	7,931	9,178	1,281	3,700	6,780	2,351	3,449	6,009	1,520
OECD - Europe	603,830	930,270	29,747	14,392	21,013	3,591	8,424	20,205	8,728	7,162	18,619	4,601
OPEC	23,216	30,392	798	254	461	71	799	238	154	69	72	60
Pacific Rim Countries	230,726	566,095	21,228	4,371	11,831	2,315	3,817	20,159	6,030	3,315	14,700	3,455
South/Central America	51,844	57,500	3,822	2,532	1,448	460	520	2,287	765	752	1,019	364
20 Latin Amer. Republics	209,422	304,272	9,161	9,784	10,187	1,365	3,682	8,100	2,129	3,398	5,827	981

**Table 5h**  
**2015 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>33,062</b>	<b>65,981</b>	<b>7,618</b>	<b>71,029</b>	<b>103,052</b>	<b>6,927</b>	<b>47,508</b>	<b>95,510</b>	<b>3,012</b>	<b>885,412</b>	<b>1,328,454</b>	<b>4,790</b>
Mexico	3,743	3,308	594	6,640	8,102	771	6,402	7,833	583	128,506	209,492	1,727
Canada	1,305	2,000	791	4,214	2,240	1,128	3,872	8,367	796	138,546	145,518	2,437
China	1,136	9,662	1,533	2,608	14,450	1,856	2,144	13,685	1,028	72,796	237,084	2,289
Japan	608	4,246	473	1,602	4,562	576	2,024	4,124	431	35,973	100,612	1,499
Germany	627	1,920	835	1,187	4,400	1,083	1,331	3,789	694	34,654	86,826	2,018
United Kingdom	997	793	741	3,027	1,908	926	953	6,113	578	30,739	30,835	1,902
Netherlands	113	138	201	1,322	307	264	495	228	196	23,970	7,968	1,054
Korea, South	177	1,940	345	853	4,552	406	1,004	2,301	305	22,521	42,360	1,163
France	399	963	293	938	3,280	389	559	1,004	290	19,603	24,469	1,203
Belgium	203	392	74	224	213	120	169	(D)	101	19,466	8,998	668
Brazil	135	209	98	1,865	871	161	100	434	119	16,105	11,109	762
Singapore	84	55	112	693	113	153	258	(D)	138	16,849	(D)	715
Taiwan	141	1,445	518	324	1,813	609	936	2,136	390	14,098	16,752	1,296
Hong Kong	1,428	(D)	265	965	167	314	654	(D)	193	10,984	776	764
Switzerland	1,816	1,128	123	1,415	868	189	951	1,043	141	8,994	16,592	760
Australia	76	92	144	283	159	193	138	228	137	11,492	3,430	712
India	315	943	268	235	1,728	368	163	824	235	9,752	13,189	1,046
Italy	294	2,069	408	323	1,118	478	193	1,154	346	9,001	17,565	1,297
United Arab Emirates	105	(D)	28	197	128	37	137	(D)	25	8,180	266	162
Malaysia	34	91	97	118	904	148	150	480	123	7,895	25,261	762
Colombia	119	141	36	(D)	224	32	66	73	37	5,671	6,204	249
Israel	426	727	85	153	894	113	60	(D)	85	5,670	10,374	526
Thailand	80	621	113	99	638	159	112	1,012	133	5,772	13,955	761
Ireland	13	4	34	61	338	59	138	(D)	51	5,825	31,031	393
Spain	53	319	112	115	204	153	107	291	114	5,061	6,195	713
Africa	61	10	44	198	93	77	44	67	38	6,550	4,721	366
APEC	9,093	25,500	3,315	20,917	39,885	3,677	18,087	43,012	1,927	482,958	839,567	3,531
ASEAN	286	1,631	405	1,125	2,889	509	707	2,767	375	39,217	76,739	1,427
Asia - South	320	1,018	290	243	1,792	395	170	1,057	250	10,126	14,322	1,079
Asia - Near East	562	(D)	125	423	(D)	170	201	(D)	127	21,962	25,419	683
CAFTA	238	615	106	382	966	148	245	176	69	5,193	11,436	446
Cent. Am. Common Market	199	561	73	153	664	93	146	102	43	3,600	9,043	359
Euro Area	1,744	6,075	1,546	4,294	10,989	1,859	3,110	7,680	1,101	121,582	191,830	2,589
Europe	4,787	8,567	2,123	9,239	14,898	2,455	5,340	15,724	1,344	176,094	265,683	2,940
European Union	2,850	7,294	2,050	7,464	13,504	2,382	4,265	14,360	1,310	158,822	241,739	2,902
LAFTA	4,499	3,879	752	13,144	9,902	979	6,950	8,832	691	160,499	244,234	1,979
NATO Allies	4,188	9,114	2,541	11,843	14,358	2,938	7,948	21,930	1,614	292,288	346,343	3,432
North America	5,049	5,307	1,288	10,853	10,343	1,715	10,274	16,200	1,145	267,052	355,009	2,814
OECD - Europe	11,154	21,511	3,396	25,152	35,433	3,754	18,962	39,049	1,957	518,585	774,440	3,720
OPEC	502	49	54	(D)	(D)	67	(D)	(D)	61	19,475	29,234	331
Pacific Rim Countries	3,744	18,872	2,441	7,646	27,294	2,719	7,464	25,006	1,438	200,370	448,234	2,830
South/Central America	1,026	1,227	306	7,745	2,817	438	1,168	1,193	269	38,101	47,508	1,220
20 Latin Amer. Republics	4,763	4,527	839	14,307	10,881	1,080	7,534	9,018	722	165,954	255,732	2,045

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6a**  
**2016 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,451,011</b>	<b>100.0</b>	<b>1,290,213</b>	<b>100.0</b>	<b>287,314</b>	<b>100.0</b>	<b>429,252</b>	<b>33.3</b>	<b>280,229</b>	<b>97.5</b>
Alabama	20,420	1.4	18,712	1.5	4,095	1.4	2,951	15.8	3,293	80.4
Alaska	4,347	0.3	4,233	0.3	746	0.3	2,349	55.5	544	72.9
Arizona	22,006	1.5	19,623	1.5	7,405	2.6	4,838	24.7	6,462	87.3
Arkansas	5,707	0.4	5,255	0.4	2,265	0.8	1,027	19.6	1,765	77.9
California	163,412	11.3	151,051	11.7	72,665	25.3	64,965	43.0	69,387	95.5
Colorado	7,573	0.5	7,149	0.6	5,582	1.9	2,007	28.1	4,857	87.0
Connecticut	14,386	1.0	13,542	1.0	5,656	2.0	4,476	33.1	4,984	88.1
Delaware	4,532	0.3	4,227	0.3	1,786	0.6	867	20.5	1,545	86.5
Florida	52,029	3.6	47,524	3.7	58,104	20.2	27,844	58.6	55,137	94.9
Georgia	35,626	2.5	31,967	2.5	14,068	4.9	8,455	26.4	12,334	87.7
Hawaii	795	0.1	440	0.0	781	0.3	280	63.6	679	86.9
Idaho	4,875	0.3	4,590	0.4	1,534	0.5	882	19.2	1,305	85.1
Illinois	59,720	4.1	55,018	4.3	22,551	7.8	13,932	25.3	20,182	89.5
Indiana	34,639	2.4	31,994	2.5	8,170	2.8	5,213	16.3	6,872	84.1
Iowa	12,112	0.8	10,832	0.8	3,163	1.1	2,337	21.6	2,616	82.7
Kansas	10,176	0.7	8,438	0.7	3,190	1.1	2,330	27.6	2,644	82.9
Kentucky	29,178	2.0	27,835	2.2	4,471	1.6	12,155	43.7	3,479	77.8
Louisiana	48,417	3.3	46,446	3.6	3,588	1.2	16,143	34.8	3,034	84.6
Maine	2,874	0.2	2,540	0.2	1,841	0.6	1,280	50.4	1,548	84.1
Maryland	9,652	0.7	8,401	0.7	6,235	2.2	2,628	31.3	5,380	86.3
Massachusetts	25,872	1.8	24,368	1.9	10,085	3.5	8,750	35.9	8,967	88.9
Michigan	54,683	3.8	50,520	3.9	14,446	5.0	12,016	23.8	12,873	89.1
Minnesota	19,187	1.3	17,937	1.4	8,116	2.8	5,320	29.7	7,036	86.7
Mississippi	10,488	0.7	9,973	0.8	1,995	0.7	1,376	13.8	1,501	75.2
Missouri	13,929	1.0	13,055	1.0	6,011	2.1	3,074	23.5	5,104	84.9
Montana	1,359	0.1	1,207	0.1	1,243	0.4	670	55.5	1,056	85.0
Nebraska	6,379	0.4	6,151	0.5	1,822	0.6	1,403	22.8	1,467	80.5
Nevada	9,757	0.7	9,127	0.7	3,222	1.1	1,765	19.3	2,766	85.8
New Hampshire	4,139	0.3	3,925	0.3	2,457	0.9	1,392	35.4	2,099	85.4
New Jersey	31,197	2.1	27,411	2.1	20,281	7.1	11,180	40.8	18,606	91.7
New Mexico	3,631	0.3	3,538	0.3	1,316	0.5	1,437	40.6	1,094	83.1
New York	71,235	4.9	62,898	4.9	36,739	12.8	34,665	55.1	34,413	93.7
North Carolina	30,148	2.1	26,125	2.0	10,717	3.7	6,560	25.1	9,339	87.1
North Dakota	5,313	0.4	4,653	0.4	1,526	0.5	1,706	36.7	1,289	84.5
Ohio	49,271	3.4	44,509	3.4	15,729	5.5	10,210	22.9	13,986	88.9
Oklahoma	5,044	0.3	4,470	0.3	2,993	1.0	1,164	26.0	2,509	83.8
Oregon	21,747	1.5	20,850	1.6	5,670	2.0	4,460	21.4	5,032	88.7
Pennsylvania	36,457	2.5	33,245	2.6	15,015	5.2	10,624	32.0	13,345	88.9
Rhode Island	2,276	0.2	2,015	0.2	1,640	0.6	1,263	62.7	1,424	86.8
South Carolina	31,316	2.2	29,559	2.3	6,303	2.2	3,297	11.2	5,300	84.1
South Dakota	1,223	0.1	1,120	0.1	880	0.3	(D)	(D)	669	76.0
Tennessee	31,418	2.2	29,461	2.3	6,961	2.4	4,682	15.9	5,725	82.2
Texas	231,053	15.9	217,841	16.9	39,482	13.7	85,617	39.3	36,590	92.7
Utah	12,073	0.8	10,103	0.8	3,503	1.2	4,979	49.3	3,006	85.8
Vermont	2,986	0.2	2,820	0.2	1,086	0.4	637	22.6	932	85.8
Virginia	16,309	1.1	15,136	1.2	7,250	2.5	4,495	29.7	6,127	84.5
Washington	79,540	5.5	73,411	5.7	12,147	4.2	12,714	17.3	10,890	89.7
West Virginia	5,045	0.3	4,720	0.4	1,047	0.4	1,394	29.5	805	76.9
Wisconsin	21,009	1.4	18,990	1.5	8,485	3.0	5,099	26.8	7,337	86.5
Wyoming	1,098	0.1	1,049	0.1	395	0.1	601	57.4	293	74.2
District of Columbia	1,331	0.1	141	0.0	592	0.2	127	90.4	448	75.7
Puerto Rico	19,886	1.4	19,770	1.5	1,433	0.5	9,004	45.5	1,210	84.4
Virgin Islands	301	0.0	299	0.0	108	0.0	(D)	(D)	76	70.4
Unallocated (3)	51,836	3.6	0	0.0	2	0.0	(D)	(D)	0	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6b**  
**2015 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,502,572</b>	<b>100.0</b>	<b>1,338,358</b>	<b>100.0</b>	<b>295,571</b>	<b>100.0</b>	<b>441,381</b>	<b>33.0</b>	<b>288,555</b>	<b>97.6</b>
Alabama	19,327	1.3	18,188	1.4	4,045	1.4	2,828	15.5	3,256	80.5
Alaska	4,619	0.3	4,247	0.3	590	0.2	1,632	38.4	418	70.8
Arizona	22,657	1.5	20,910	1.6	7,326	2.5	4,831	23.1	6,406	87.4
Arkansas	5,875	0.4	5,421	0.4	2,350	0.8	1,535	28.3	1,836	78.1
California	165,390	11.0	152,261	11.4	73,722	24.9	65,817	43.2	70,537	95.7
Colorado	7,955	0.5	7,460	0.6	5,759	1.9	2,289	30.7	5,038	87.5
Connecticut	15,241	1.0	14,298	1.1	5,580	1.9	3,774	26.4	4,956	88.8
Delaware	5,400	0.4	5,213	0.4	1,603	0.5	996	19.1	1,394	87.0
Florida	53,916	3.6	49,524	3.7	59,729	20.2	29,199	59.0	56,775	95.1
Georgia	38,510	2.6	35,620	2.7	14,406	4.9	10,299	28.9	12,703	88.2
Hawaii	1,896	0.1	598	0.0	850	0.3	415	69.4	723	85.1
Idaho	4,294	0.3	4,041	0.3	1,735	0.6	1,081	26.8	1,438	82.9
Illinois	63,421	4.2	58,266	4.4	22,568	7.6	15,008	25.8	20,243	89.7
Indiana	33,827	2.3	31,744	2.4	8,351	2.8	5,550	17.5	7,111	85.2
Iowa	13,217	0.9	11,777	0.9	3,232	1.1	2,241	19.0	2,681	83.0
Kansas	10,720	0.7	8,910	0.7	3,275	1.1	1,979	22.2	2,694	82.3
Kentucky	27,643	1.8	26,317	2.0	4,495	1.5	8,935	34.0	3,579	79.6
Louisiana	48,671	3.2	47,621	3.6	3,742	1.3	15,587	32.7	3,149	84.2
Maine	2,727	0.2	2,384	0.2	2,093	0.7	1,220	51.2	1,741	83.2
Maryland	10,053	0.7	9,127	0.7	6,546	2.2	2,698	29.6	5,731	87.5
Massachusetts	25,282	1.7	23,789	1.8	10,351	3.5	8,292	34.9	9,225	89.1
Michigan	53,955	3.6	49,957	3.7	14,746	5.0	12,031	24.1	13,171	89.3
Minnesota	20,022	1.3	18,651	1.4	8,290	2.8	5,480	29.4	7,214	87.0
Mississippi	10,850	0.7	10,447	0.8	2,034	0.7	1,700	16.3	1,544	75.9
Missouri	13,631	0.9	12,777	1.0	6,022	2.0	3,449	27.0	5,100	84.7
Montana	1,404	0.1	1,267	0.1	1,434	0.5	874	68.9	1,208	84.2
Nebraska	6,560	0.4	6,281	0.5	1,826	0.6	1,603	25.5	1,448	79.3
Nevada	8,665	0.6	7,588	0.6	3,044	1.0	1,314	17.3	2,628	86.3
New Hampshire	4,000	0.3	3,772	0.3	2,621	0.9	1,453	38.5	2,259	86.2
New Jersey	32,070	2.1	28,197	2.1	20,020	6.8	12,161	43.1	18,349	91.7
New Mexico	3,781	0.3	3,698	0.3	1,406	0.5	1,599	43.2	1,166	82.9
New York	83,140	5.5	68,786	5.1	38,037	12.9	39,174	57.0	35,726	93.9
North Carolina	30,027	2.0	26,273	2.0	10,804	3.7	6,894	26.2	9,445	87.4
North Dakota	3,877	0.3	3,379	0.3	1,573	0.5	1,171	34.7	1,285	81.7
Ohio	51,139	3.4	46,282	3.5	16,101	5.4	10,661	23.0	14,286	88.7
Oklahoma	5,247	0.3	4,744	0.4	3,103	1.0	1,163	24.5	2,604	83.9
Oregon	20,085	1.3	19,153	1.4	5,978	2.0	5,121	26.7	5,272	88.2
Pennsylvania	39,436	2.6	36,188	2.7	15,070	5.1	11,190	30.9	13,387	88.8
Rhode Island	2,126	0.1	1,848	0.1	1,722	0.6	1,138	61.6	1,512	87.8
South Carolina	30,937	2.1	29,416	2.2	6,135	2.1	3,054	10.4	5,174	84.3
South Dakota	1,396	0.1	1,211	0.1	949	0.3	438	36.2	713	75.1
Tennessee	32,597	2.2	30,447	2.3	7,190	2.4	4,825	15.8	5,922	82.4
Texas	248,175	16.5	232,110	17.3	40,473	13.7	87,363	37.6	37,597	92.9
Utah	13,307	0.9	11,479	0.9	3,481	1.2	5,611	48.9	2,931	84.2
Vermont	3,182	0.2	(D)	(D)	1,187	0.4	1,056	34.8	986	83.1
Virginia	18,161	1.2	16,564	1.2	7,265	2.5	4,405	26.6	6,146	84.6
Washington	86,377	5.7	79,639	6.0	12,273	4.2	15,372	19.3	10,958	89.3
West Virginia	5,815	0.4	5,544	0.4	1,088	0.4	1,404	25.3	827	76.0
Wisconsin	22,439	1.5	20,332	1.5	8,673	2.9	5,564	27.4	7,452	85.9
Wyoming	1,175	0.1	1,126	0.1	450	0.2	710	63.1	331	73.6
District of Columbia	1,088	0.1	128	0.0	753	0.3	102	79.6	579	76.9
Puerto Rico	20,365	1.4	20,178	1.5	1,477	0.5	7,002	34.7	1,264	85.6
Virgin Islands	149	0.0	(D)	(D)	148	0.1	93	65.3	100	67.6
Unallocated (3)	46,756	3.1	(D)	(D)	6	0.0	0	5.1	5	83.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.



**Table 6c**  
**Percent Difference Between 2015 and 2016 Export**  
**Results for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2015-2016				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>United States</b>	<b>-3.4</b>	<b>-3.6</b>	<b>-2.8</b>	<b>-2.7</b>	<b>-2.9</b>
Alabama	5.7	2.9	1.2	4.4	1.1
Alaska	-5.9	-0.3	26.4	43.9	30.1
Arizona	-2.9	-6.2	1.1	0.1	0.9
Arkansas	-2.9	-3.1	-3.6	-33.1	-3.9
California	-1.2	-0.8	-1.4	-1.3	-1.6
Colorado	-4.8	-4.2	-3.1	-12.3	-3.6
Connecticut	-5.6	-5.3	1.4	18.6	0.6
Delaware	-16.1	-18.9	11.4	-13	10.8
Florida	-3.5	-4	-2.7	-4.6	-2.9
Georgia	-7.5	-10.3	-2.3	-17.9	-2.9
Hawaii	-58.1	-26.4	-8.1	-32.5	-6.1
Idaho	13.5	13.6	-11.6	-18.4	-9.2
Illinois	-5.8	-5.6	-0.1	-7.2	-0.3
Indiana	2.4	0.8	-2.2	-6.1	-3.4
Iowa	-8.4	-8	-2.1	4.3	-2.4
Kansas	-5.1	-5.3	-2.6	17.7	-1.9
Kentucky	5.6	5.8	-0.5	36	-2.8
Louisiana	-0.5	-2.5	-4.1	3.6	-3.7
Maine	5.4	6.5	-12	4.9	-11.1
Maryland	-4	-8	-4.8	-2.6	-6.1
Massachusetts	2.3	2.4	-2.6	5.5	-2.8
Michigan	1.3	1.1	-2	-0.1	-2.3
Minnesota	-4.2	-3.8	-2.1	-2.9	-2.5
Mississippi	-3.3	-4.5	-1.9	-19	-2.8
Missouri	2.2	2.2	-0.2	-10.9	0.1
Montana	-3.2	-4.7	-13.3	-23.3	-12.6
Nebraska	-2.8	-2.1	-0.2	-12.4	1.3
Nevada	12.6	20.3	5.8	34.3	5.3
New Hampshire	3.5	4.1	-6.3	-4.3	-7.1
New Jersey	-2.7	-2.8	1.3	-8.1	1.4
New Mexico	-4	-4.3	-6.4	-10.1	-6.2
New York	-14.3	-8.6	-3.4	-11.5	-3.7
North Carolina	0.4	-0.6	-0.8	-4.8	-1.1
North Dakota	37	37.7	-3	45.7	0.3
Ohio	-3.7	-3.8	-2.3	-4.2	-2.1
Oklahoma	-3.9	-5.8	-3.5	0.1	-3.6
Oregon	8.3	8.9	-5.2	-12.9	-4.6
Pennsylvania	-7.6	-8.1	-0.4	-5.1	-0.3
Rhode Island	7.1	9	-4.8	11	-5.8
South Carolina	1.2	0.5	2.7	7.9	2.4
South Dakota	-12.4	-7.5	-7.3	(D)	-6.2
Tennessee	-3.6	-3.2	-3.2	-3	-3.3
Texas	-6.9	-6.1	-2.4	-2	-2.7
Utah	-9.3	-12	0.6	-11.3	2.6
Vermont	-6.2	(D)	-8.5	-39.6	-5.5
Virginia	-10.2	-8.6	-0.2	2	-0.3
Washington	-7.9	-7.8	-1	-17.3	-0.6
West Virginia	-13.2	-14.9	-3.8	-0.7	-2.7
Wisconsin	-6.4	-6.6	-2.2	-8.4	-1.5
Wyoming	-6.6	-6.8	-12.2	-15.3	-11.5
District of Columbia	22.3	10.1	-21.4	25.1	-22.6
Puerto Rico	-2.3	-2	-3	28.6	-4.3
Virgin Islands	101.7	(D)	-27	(D)	-24
Unallocated (2)	10.9	(D)	-66.7	(D)	-100

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015 or 2016.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6d**  
**2016 Imports by State of Destination, Number of Importing Companies,**  
**Value, and Percent Difference Between 2015 and 2016 Imports**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (Z) - Represents greater than 499%.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2015-2016		
							Total Value	Known Value	Number of Identified Importers
<b>United States</b>	<b>2,187,805</b>	<b>100</b>	<b>1,911,184</b>	<b>100</b>	<b>211,335</b>	<b>100</b>	<b>-2.7</b>	<b>-3</b>	<b>7.3</b>
Alabama	22,132	1.0	19,831	1.0	3,662	1.7	1.1	0.8	8.1
Alaska	2,094	0.1	1,715	0.1	803	0.4	-16.0	-21.3	3.7
Arizona	19,654	0.9	16,260	0.9	5,484	2.6	-0.5	-4.5	8.2
Arkansas	7,829	0.4	7,100	0.4	1,933	0.9	-1.0	-1.2	6.0
California	410,183	18.7	381,226	19.9	66,462	31.4	0.5	0.0	8.0
Colorado	12,225	0.6	10,503	0.5	5,497	2.6	-9.5	-10.7	7.7
Connecticut	21,319	1.0	16,002	0.8	4,200	2.0	-17.9	-21.7	4.3
Delaware	7,556	0.3	7,043	0.4	1,577	0.7	-18.0	-17.9	9.9
Florida	73,626	3.4	62,466	3.3	27,294	12.9	0.3	1.3	9.3
Georgia	86,185	3.9	80,031	4.2	12,983	6.1	-2.8	-2.9	10.5
Hawaii	2,931	0.1	2,629	0.1	2,333	1.1	-22.0	-26.0	9.6
Idaho	4,494	0.2	3,709	0.2	1,538	0.7	-13.0	-17.4	9.6
Illinois	121,529	5.6	106,078	5.6	19,454	9.2	0.2	0.9	9.0
Indiana	49,537	2.3	43,097	2.3	6,128	2.9	0.9	1.9	3.3
Iowa	8,234	0.4	6,560	0.3	2,776	1.3	-12.1	-12.9	7.6
Kansas	11,157	0.5	9,195	0.5	2,745	1.3	-5.2	-5.4	5.7
Kentucky	40,002	1.8	35,012	1.8	4,088	1.9	3.5	3.8	7.8
Louisiana	32,424	1.5	28,889	1.5	3,646	1.7	-8.0	-10.3	3.3
Maine	3,354	0.2	2,045	0.1	1,421	0.7	-9.0	-9.9	1.1
Maryland	30,688	1.4	28,025	1.5	5,938	2.8	-2.6	-1.7	12.3
Massachusetts	33,801	1.5	27,540	1.4	8,514	4.0	0.4	1.9	7.2
Michigan	134,947	6.2	120,657	6.3	9,334	4.4	8.6	9.0	5.5
Minnesota	27,024	1.2	20,850	1.1	6,495	3.1	-5.5	-5.3	6.6
Mississippi	13,971	0.6	13,077	0.7	1,963	0.9	-0.8	-1.6	5.5
Missouri	17,206	0.8	14,863	0.8	5,440	2.6	-7.0	-8.7	5.8
Montana	3,490	0.2	2,538	0.1	1,011	0.5	-14.1	-22.1	2.8
Nebraska	3,557	0.2	2,830	0.1	1,821	0.9	-14.0	-12.2	6.2
Nevada	10,560	0.5	9,149	0.5	4,056	1.9	10.1	6.5	11.6
New Hampshire	8,611	0.4	7,483	0.4	1,884	0.9	-7.5	-9.9	0.7
New Jersey	108,133	4.9	97,981	5.1	19,780	9.4	-9.6	-10.2	7.8
New Mexico	2,290	0.1	1,859	0.1	1,251	0.6	1.9	3.0	7.9
New York	130,072	5.9	105,015	5.5	34,878	16.5	-2.3	-3.2	6.9
North Carolina	47,041	2.2	41,003	2.1	9,112	4.3	-8.2	-8.2	8.2
North Dakota	2,564	0.1	1,699	0.1	984	0.5	-18.3	-16.5	-0.8
Ohio	64,264	2.9	55,164	2.9	10,919	5.2	-6.8	-7.2	5.9
Oklahoma	8,487	0.4	6,495	0.3	2,409	1.1	-22.9	-25.6	2.6
Oregon	17,596	0.8	14,621	0.8	5,309	2.5	18.7	20.1	5.4
Pennsylvania	77,164	3.5	65,509	3.4	11,319	5.4	-3.2	-5.7	8.3
Rhode Island	8,748	0.4	8,291	0.4	1,497	0.7	6.2	6.9	2.7
South Carolina	36,107	1.7	31,824	1.7	5,882	2.8	-7.5	-9.7	7.3
South Dakota	1,031	0.0	762	0.0	846	0.4	-9.6	5.5	6.3
Tennessee	75,285	3.4	69,942	3.7	6,812	3.2	-2.2	-1.4	10.3
Texas	229,294	10.5	207,902	10.9	26,270	12.4	-9.1	-9.0	6.7
Utah	12,989	0.6	11,032	0.6	4,052	1.9	7.3	9.2	7.6
Vermont	3,704	0.2	2,422	0.1	1,153	0.5	-8.8	-8.1	2.9
Virginia	25,873	1.2	23,319	1.2	6,786	3.2	3.2	4.9	9.3
Washington	46,997	2.1	37,054	1.9	10,666	5.0	-8.1	-10.2	7.9
West Virginia	3,331	0.2	2,767	0.1	913	0.4	-11.9	-12.3	-0.2
Wisconsin	22,429	1.0	18,287	1.0	5,937	2.8	-2.7	-4.0	4.4
Wyoming	877	0.0	727	0.0	624	0.3	-23.4	-23.2	-0.6
District of Columbia	487	0.0	381	0.0	897	0.4	-46.7	-12.9	16.5
Puerto Rico	21,197	1.0	20,271	1.1	2,980	1.4	8.3	25.5	3.1
Virgin Islands	591	0.0	446	0.0	206	0.1	351.9	336.6	-4.6
Unallocated (3)	20,931	1.0	9	0.0	605	0.3	9.8	-95.5	110.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6e**  
**2015 Imports by State of Destination,**  
**Number of Importing Companies, and Value**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
<b>United States</b>	<b>2,248,232</b>	<b>100.0</b>	<b>1,969,469</b>	<b>100.0</b>	<b>196,925</b>	<b>100.0</b>
Alabama	21,884	1.0	19,667	1.0	3,387	1.7
Alaska	2,494	0.1	2,178	0.1	774	0.4
Arizona	19,747	0.9	17,018	0.9	5,067	2.6
Arkansas	7,911	0.4	7,189	0.4	1,824	0.9
California	408,264	18.2	381,224	19.4	61,527	31.2
Colorado	13,509	0.6	11,768	0.6	5,106	2.6
Connecticut	25,968	1.2	20,444	1.0	4,026	2.0
Delaware	9,212	0.4	8,574	0.4	1,435	0.7
Florida	73,415	3.3	61,681	3.1	24,975	12.7
Georgia	88,663	3.9	82,404	4.2	11,747	6.0
Hawaii	3,758	0.2	3,553	0.2	2,128	1.1
Idaho	5,165	0.2	4,489	0.2	1,403	0.7
Illinois	121,285	5.4	105,118	5.3	17,844	9.1
Indiana	49,077	2.2	42,283	2.1	5,930	3.0
Iowa	9,364	0.4	7,533	0.4	2,579	1.3
Kansas	11,773	0.5	9,719	0.5	2,598	1.3
Kentucky	38,660	1.7	33,715	1.7	3,791	1.9
Louisiana	35,249	1.6	32,195	1.6	3,528	1.8
Maine	3,685	0.2	2,268	0.1	1,405	0.7
Maryland	31,517	1.4	28,506	1.4	5,288	2.7
Massachusetts	33,652	1.5	27,035	1.4	7,939	4.0
Michigan	124,227	5.5	110,710	5.6	8,846	4.5
Minnesota	28,586	1.3	22,014	1.1	6,094	3.1
Mississippi	14,084	0.6	13,296	0.7	1,860	0.9
Missouri	18,511	0.8	16,284	0.8	5,142	2.6
Montana	4,064	0.2	3,256	0.2	983	0.5
Nebraska	4,136	0.2	3,223	0.2	1,714	0.9
Nevada	9,595	0.4	8,591	0.4	3,636	1.8
New Hampshire	9,313	0.4	8,302	0.4	1,870	0.9
New Jersey	119,620	5.3	109,096	5.5	18,353	9.3
New Mexico	2,249	0.1	1,805	0.1	1,159	0.6
New York	133,149	5.9	108,433	5.5	32,613	16.6
North Carolina	51,269	2.3	44,680	2.3	8,424	4.3
North Dakota	3,138	0.1	2,034	0.1	992	0.5
Ohio	68,917	3.1	59,458	3.0	10,309	5.2
Oklahoma	11,015	0.5	8,729	0.4	2,347	1.2
Oregon	14,822	0.7	12,170	0.6	5,039	2.6
Pennsylvania	79,744	3.5	69,458	3.5	10,456	5.3
Rhode Island	8,236	0.4	7,757	0.4	1,457	0.7
South Carolina	39,038	1.7	35,237	1.8	5,484	2.8
South Dakota	1,140	0.1	722	0.0	796	0.4
Tennessee	76,980	3.4	70,959	3.6	6,177	3.1
Texas	252,144	11.2	228,433	11.6	24,611	12.5
Utah	12,101	0.5	10,107	0.5	3,767	1.9
Vermont	4,063	0.2	2,635	0.1	1,120	0.6
Virginia	25,064	1.1	22,235	1.1	6,207	3.2
Washington	51,116	2.3	41,244	2.1	9,888	5.0
West Virginia	3,782	0.2	3,156	0.2	915	0.5
Wisconsin	23,046	1.0	19,054	1.0	5,687	2.9
Wyoming	1,145	0.1	946	0.0	628	0.3
District of Columbia	913	0.0	438	0.0	770	0.4
Puerto Rico	19,575	0.9	16,152	0.8	2,890	1.5
Virgin Islands	131	0.0	102	0.0	216	0.1
Unallocated (3)	19,071	0.8	192	0.0	287	0.1

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7a**  
**2016 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2015-2016	Number of Identified Exporters	% Difference from 2015-2016	Known Value (1)	% Difference from 2015-2016	Number of Identified Exporters	% Difference from 2015-2016
<b>All Industries</b>	<b>1,290,213</b>	<b>-3.6</b>	<b>287,314</b>	<b>-2.8</b>	<b>429,252</b>	<b>-2.8</b>	<b>280,229</b>	<b>-2.9</b>
111 - Crop Production	2,626	20.0	2,104	2.7	2,528	19.4	2,080	2.6
112 - Animal Production and Aquaculture	824	93.8	412	-8.2	(D)	(D)	411	-7.6
113 - Forestry and Logging	173	8.1	163	-7.4	(D)	(D)	162	-8.0
114 - Fishing, Hunting and Trapping	304	16.9	90	2.3	304	16.9	90	2.3
115 - Support Activities for Agriculture and Forestry	1,220	4.1	491	-6.5	(D)	(D)	487	-6.5
11X - Agriculture, Forestry, Fishing, and Hunting (3)	52	-47.4	56	-13.9	52	-47.4	56	-13.9
211 - Oil and Gas Extraction	9,671	-40.3	151	-10.7	(D)	(D)	127	-10.6
212 - Mining (except Oil and Gas)	12,851	-18.1	254	-7.3	2,263	-3.0	215	-6.5
213 - Support Activities for Mining	5,942	-12.1	457	-3.4	1,009	-16.6	411	-2.6
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	(D)	9	-10.0	(D)	(D)	9	-10.0
221 - Utilities	2,191	-10.2	209	-4.1	124	-35.6	150	-3.2
236 - Construction of Buildings	649	-11.4	1,746	-2.5	567	-10.1	1,722	-2.6
237 - Heavy and Civil Engineering Construction	658	-9.7	678	-4.4	452	40.3	627	-3.2
238 - Specialty Trade Contractors	1,766	-3.0	4,261	-4.1	909	-7.9	4,169	-4.1
23X - Construction (3)	50	-35.8	372	-7.2	(D)	(D)	371	-7.3
311 - Food Manufacturing	56,650	-0.7	2,988	-2.3	8,592	-4.0	2,647	-2.4
312 - Beverage and Tobacco Product Manufacturing	4,925	1.9	1,092	0.7	822	-5.6	1,052	0.5
313 - Textile Mills	3,214	-11.0	781	-1.9	1,279	-3.3	748	-1.6
314 - Textile Product Mills	1,124	39.5	833	-4.5	717	29.5	809	-5.5
315 - Apparel Manufacturing	1,334	-8.1	1,143	-9.4	775	(D)	1,130	-9.4
316 - Leather and Allied Product Manufacturing	606	-15.6	324	-3.3	514	(D)	318	-3.3
31X - Manufacturing (3)	1,199	-28.8	1,193	-19.1	1,199	-28.8	1,193	-19.1
321 - Wood Product Manufacturing	5,279	-9.3	1,560	-2.7	2,170	-2.0	1,488	-3.1
322 - Paper Manufacturing	24,299	-0.8	1,156	-2.9	2,307	-2.8	1,076	-3.2
323 - Printing and Related Support Activities	1,789	1.6	2,112	-1.8	941	-3.9	2,058	-2.1
324 - Petroleum and Coal Products Manufacturing	38,167	-3.8	295	2.8	6,367	-22.6	272	2.6
325 - Chemical Manufacturing	105,043	-9.0	5,205	-0.6	28,071	11.0	4,971	-0.7
326 - Plastics and Rubber Products Manufacturing	19,876	-5.2	4,671	-1.5	6,138	-3.1	4,432	-1.8
327 - Nonmetallic Mineral Product Manufacturing	8,616	-4.8	1,456	-1.7	1,343	-6.9	1,365	-1.9
32X - Manufacturing (3)	19	-3.5	22	-4.4	19	-3.5	22	-4.4
331 - Primary Metal Manufacturing	31,379	-4.6	1,693	-3.6	12,002	-0.9	1,574	-3.9
332 - Fabricated Metal Product Manufacturing	20,029	-6.7	11,553	-1.2	9,481	-9.8	11,327	-1.1
333 - Machinery Manufacturing	68,667	-12.8	10,802	-2.5	13,836	-8.5	10,551	-2.5
334 - Computer and Electronic Product Manufacturing	96,001	-2.5	7,331	-2.4	29,768	-9.5	7,139	-2.3
335 - Electrical Equipment, Appliance, and Component Manufacturing	20,047	1.9	2,742	-1.4	3,824	-6.1	2,643	-1.7
336 - Transportation Equipment Manufacturing	239,448	1.8	4,402	-0.5	19,175	16.6	4,058	-0.7
337 - Furniture and Related Product Manufacturing	2,587	-0.5	1,469	-5.9	678	-6.0	1,399	-6.1
339 - Miscellaneous Manufacturing	21,824	-3.8	6,311	-2.1	9,031	5.4	6,198	-2.2
33X - Manufacturing (3)	153	-23.2	156	-22.4	153	-23.2	156	-22.4
423 - Merchant Wholesalers, Durable Goods	158,161	3.5	60,011	-3.3	84,098	-2.1	59,450	-3.3
424 - Merchant Wholesalers, Nondurable Goods	127,686	-4.2	25,218	-2.4	78,816	2.8	24,915	-2.5
425 - Wholesale Electronic Markets and Agents and Brokers	8,972	-10.0	7,972	-2.2	8,385	-11.5	7,960	-2.2
42X - Wholesale Trade (3)	968	-28.7	3,124	-7.6	968	-28.7	3,124	-7.6
441 - Motor Vehicle and Parts Dealers	4,182	-16.0	6,560	-7.3	2,348	-24.6	6,473	-7.5
442 - Furniture and Home Furnishings Stores	657	-5.1	1,322	-6.8	217	-16.7	1,282	-7.0
443 - Electronics and Appliance Stores	6,215	-14.1	1,387	-8.7	(D)	(D)	1,370	-8.8
444 - Building Material and Garden Equipment and Supplies Dealers	716	-12.5	1,842	-3.9	380	-20.5	1,809	-4.0
445 - Food and Beverage Stores	1,354	13.5	1,018	-8.5	306	-8.2	977	-8.4
446 - Health and Personal Care Stores	1,490	6.1	1,267	-1.6	473	8.9	1,248	-1.8
447 - Gasoline Stations	147	-0.4	375	-2.3	80	16.7	359	-2.5
448 - Clothing and Clothing Accessories Stores	5,512	-6.2	2,697	-2.6	1,193	-9.3	2,582	-2.5
44X - Retail Trade (3)	557	-9.7	971	-4.9	557	-9.7	971	-4.9
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	319	-6.5	1,341	-5.1	184	-9.1	1,316	-5.0
452 - General Merchandise Stores	1,443	-19.5	338	0.6	(D)	(D)	316	0.6
453 - Miscellaneous Store Retailers	6,352	-19.3	3,541	2.1	(D)	(D)	3,496	2.0
454 - Nonstore Retailers	3,490	-7.7	8,167	1.6	3,144	-5.5	8,104	1.6
45X - Retail Trade (3)	(-)	-20.0	4	-63.6	(-)	-20.0	4	-63.6
481 - Air Transportation	8,153	-8.2	468	-3.1	4,950	-16.1	432	-2.5
482 - Rail Transportation	46	(D)	16	(-)	46	(D)	16	(-)
483 - Water Transportation	468	-14.6	463	3.4	165	-35.4	447	3.5
484 - Truck Transportation	3,616	-3.6	2,404	1.5	3,094	-4.7	2,331	1.6
485 - Transit and Ground Passenger Transportation	162	-33.9	282	-7.2	(D)	(D)	265	-6.7
486 - Pipeline Transportation	995	-29.5	26	-10.3	31	27.1	16	-11.1
487 - Scenic and Sightseeing Transportation	20	12.9	60	11.1	20	(D)	60	15.4
488 - Support Activities for Transportation	13,370	-10.5	5,054	1.5	11,234	-11.3	4,971	1.4
48X - Transportation and Warehousing (3)	267	-72.6	662	-11.5	267	-72.6	662	-11.5
491 - Postal Service	11	89.8	18	-25.0	(D)	(D)	17	-26.1
492 - Couriers and Messengers	1,538	51.2	267	-3.6	72	-21.5	259	-3.0
493 - Warehousing and Storage	2,834	51.3	1,164	8.7	1,943	23.2	1,125	8.6

**Table 7a**  
**2016 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2015-2016	Number of Identified Exporters	% Difference from 2015-2016	Known Value (1)	% Difference from 2015-2016	Number of Identified Exporters	% Difference from 2015-2016
511 - Publishing Industries (except Internet)	5,385	-8.7	1,381	-3.2	699	-3.3	1,239	-3.4
512 - Motion Picture and Sound Recording Industries	1,148	45.6	650	-7.0	111	-22.7	633	-7.3
515 - Broadcasting (except Internet)	266	26.3	100	3.1	40	(D)	69	(-)
517 - Telecommunications	2,444	-12.5	707	-4.1	1,727	-10.3	666	-3.6
518 - Data Processing, Hosting, and Related Services	2,271	108.1	438	-6.6	562	-14.0	387	-7.6
519 - Other Information Services	840	8.7	231	0.4	66	-6.2	196	-3.0
51X - Information (3)	3	-71.5	66	(-)	3	-71.5	66	(-)
522 - Credit Intermediation and Related Activities	(D)	(D)	757	1.3	(D)	(D)	669	1.8
523 - Securities, Commodity Contracts, and Other Financial Investments	8,240	39.4	1,165	-9.1	5,969	17.7	1,099	-9.0
524 - Insurance Carriers and Related Activities	3,846	-1.3	576	-3.5	(D)	(D)	488	-4.5
525 - Funds, Trusts, and Other Financial Vehicles	97	-41.5	546	-3.2	(D)	(D)	545	-3.2
52X - Finance and Insurance (3)	381	91.0	499	-7.4	381	91.0	499	-7.4
531 - Real Estate	1,691	-19.6	4,621	-3.1	1,631	-21.8	4,578	-3.0
532 - Rental and Leasing Services	1,878	-8.7	1,344	-3.9	1,181	13.4	1,299	-4.5
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	88	103.6	132	-2.9	(D)	(D)	127	-1.6
53X - Real Estate and Rental and Leasing (3)	11	-30.0	61	17.3	11	-30.0	61	17.3
541 - Professional, Scientific, and Technical Services	34,968	-3.1	19,791	-2.2	14,813	1.7	19,289	-2.2
54X - Professional, Scientific, and Technical Services (3)	1	-14.8	21	110.0	1	-14.8	21	110.0
551 - Management of Companies and Enterprises	2,989	7.3	795	-5.1	(D)	(D)	793	-5.3
561 - Administrative and Support Services	7,273	-15.4	4,938	-2.1	4,423	-28.4	4,751	-2.3
562 - Waste Management and Remediation Services	551	-8.0	440	-0.5	266	-30.5	416	-0.2
56X - Administrative, Support, Waste Management & Remediation Services (3)	1	(D)	4	100.0	1	(D)	4	100.0
611 - Educational Services	358	11.5	1,176	4.0	219	2.6	988	2.2
61X - Educational Services (3)	1	(D)	8	166.7	1	(D)	8	166.7
621 - Ambulatory Health Care Services	3,078	4.3	1,717	-2.2	891	-7.2	1,646	-2.1
622 - Hospitals	220	-29.4	152	4.1	1	-42.0	24	26.3
623 - Nursing and Residential Care Facilities	100	-4.2	228	-5.8	40	-17.7	172	-7.5
624 - Social Assistance	1,215	-15.7	941	-3.8	1,018	-22.6	886	-4.3
62X - Health Care and Social Assistance (3)	43	-5.7	143	-7.7	43	-5.7	143	-7.7
711 - Performing Arts, Spectator Sports, and Related Industries	854	-7.0	1,290	-0.5	(D)	(D)	1,235	-1.1
712 - Museums, Historical Sites, and Similar Institutions	1,306	447.8	317	9.7	643	258.8	295	10.5
713 - Amusement, Gambling, and Recreation Industries	704	11.2	729	-2.0	196	3.5	693	-2.5
71X - Arts, Entertainment, and Recreation (3)	13	-74.5	123	5.1	13	-74.5	123	5.1
721 - Accommodation	466	169.2	326	1.6	(D)	(D)	268	-0.4
722 - Food Services and Drinking Places	4,158	5.3	2,534	-3.9	1,130	-2.5	2,434	-4.3
72X - Accommodation and Food Services (3)	4	-52.9	27	-3.6	4	-52.9	27	-3.6
811 - Repair and Maintenance	2,645	-20.5	4,499	-2.3	1,819	-14.3	4,453	-2.5
812 - Personal and Laundry Services	604	-13.8	1,560	-9.3	437	-3.6	1,534	-9.7
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,015	15.0	2,814	5.2	1,850	12.4	2,766	5.0
814 - Private Households	115	-7.4	1,297	-12.8	115	-7.4	1,297	-12.8
81X - Other Services (except Public Administration) (3)	(-)	465.5	6	20.0	(-)	465.5	6	20.0
921 - Executive, Legislative, and Other General Government Support	32	127.9	95	10.5	21	95.3	43	(-)
922 - Justice, Public Order, and Safety Activities	3	329.9	21	40.0	(D)	(D)	17	54.6
923 - Administration of Human Resource Programs	(D)	(D)	3	-40.0	(D)	(D)	2	-50.0
924 - Administration of Environmental Quality Programs	1	-44.8	11	10.0	1	(D)	7	-12.5
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	3	50.0	(D)	(D)	2	(Z)
926 - Administration of Economic Programs	18	14.9	14	7.7	(D)	(D)	11	10.0
927 - Space Research and Technology	(D)	(D)	2	(-)	(D)	(D)	2	(-)
928 - National Security and International Affairs	11	-19.2	19	5.6	(D)	(D)	13	44.4
92X - Public Administration (3)	1	-5.9	9	-10.0	1	-5.9	9	-10.0
XXX - Unclassified (3)	5,014	-15.2	7,205	-7.7	4,757	-15.1	7,160	-7.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7b**  
**2015 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
<b>All Industries</b>	<b>1,338,358</b>	<b>295,571</b>	<b>441,381</b>	<b>288,555</b>
111 - Crop Production	2,188	2,048	2,117	2,027
112 - Animal Production and Aquaculture	425	449	(D)	445
113 - Forestry and Logging	160	176	160	176
114 - Fishing, Hunting and Trapping	260	88	260	88
115 - Support Activities for Agriculture and Forestry	1,172	525	(D)	521
11X - Agriculture, Forestry, Fishing, and Hunting (3)	99	65	99	65
211 - Oil and Gas Extraction	16,195	169	2,328	142
212 - Mining (except Oil and Gas)	15,683	274	2,334	230
213 - Support Activities for Mining	6,762	473	1,210	422
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	1	10	1	10
221 - Utilities	2,441	218	193	155
236 - Construction of Buildings	732	1,791	631	1,767
237 - Heavy and Civil Engineering Construction	729	709	322	648
238 - Specialty Trade Contractors	1,821	4,442	988	4,348
23X - Construction (3)	78	401	(D)	400
311 - Food Manufacturing	57,036	3,058	8,946	2,711
312 - Beverage and Tobacco Product Manufacturing	4,834	1,084	870	1,047
313 - Textile Mills	3,610	796	1,324	760
314 - Textile Product Mills	806	872	554	856
315 - Apparel Manufacturing	1,451	1,261	(D)	1,247
316 - Leather and Allied Product Manufacturing	718	335	(D)	329
31X - Manufacturing (3)	1,684	1,475	1,684	1,475
321 - Wood Product Manufacturing	5,816	1,603	2,215	1,536
322 - Paper Manufacturing	24,501	1,190	2,374	1,112
323 - Printing and Related Support Activities	1,761	2,151	979	2,103
324 - Petroleum and Coal Products Manufacturing	39,678	287	8,224	265
325 - Chemical Manufacturing	115,372	5,234	25,296	5,004
326 - Plastics and Rubber Products Manufacturing	20,963	4,744	6,334	4,511
327 - Nonmetallic Mineral Product Manufacturing	9,049	1,481	1,442	1,392
32X - Manufacturing (3)	20	23	20	23
331 - Primary Metal Manufacturing	32,901	1,756	12,109	1,637
332 - Fabricated Metal Product Manufacturing	21,468	11,690	10,515	11,454
333 - Machinery Manufacturing	78,761	11,077	15,128	10,819
334 - Computer and Electronic Product Manufacturing	98,423	7,511	32,890	7,309
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,667	2,781	4,073	2,689
336 - Transportation Equipment Manufacturing	235,221	4,426	16,443	4,088
337 - Furniture and Related Product Manufacturing	2,601	1,561	722	1,490
339 - Miscellaneous Manufacturing	22,677	6,444	8,566	6,334
33X - Manufacturing (3)	199	201	199	201
423 - Merchant Wholesalers, Durable Goods	152,854	62,056	85,890	61,503
424 - Merchant Wholesalers, Nondurable Goods	133,231	25,850	76,649	25,554
425 - Wholesale Electronic Markets and Agents and Brokers	9,974	8,148	9,470	8,136
42X - Wholesale Trade (3)	1,357	3,379	1,357	3,379
441 - Motor Vehicle and Parts Dealers	4,979	7,078	3,113	6,995
442 - Furniture and Home Furnishings Stores	692	1,419	260	1,379
443 - Electronics and Appliance Stores	7,238	1,519	(D)	1,502
444 - Building Material and Garden Equipment and Supplies Dealers	818	1,916	477	1,885
445 - Food and Beverage Stores	1,193	1,112	333	1,067
446 - Health and Personal Care Stores	1,404	1,288	435	1,271
447 - Gasoline Stations	148	384	68	368
448 - Clothing and Clothing Accessories Stores	5,875	2,769	1,314	2,647
44X - Retail Trade (3)	617	1,021	617	1,021
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	341	1,413	203	1,385
452 - General Merchandise Stores	1,792	336	(D)	314
453 - Miscellaneous Store Retailers	7,869	3,470	(D)	3,426
454 - Nonstore Retailers	3,781	8,040	3,327	7,978
45X - Retail Trade (3)	1	11	1	11
481 - Air Transportation	8,886	483	5,899	443
482 - Rail Transportation	(D)	16	(D)	16
483 - Water Transportation	548	448	256	432
484 - Truck Transportation	3,753	2,369	3,246	2,294
485 - Transit and Ground Passenger Transportation	245	304	(D)	284
486 - Pipeline Transportation	1,412	29	25	18
487 - Scenic and Sightseeing Transportation	18	54	(D)	52
488 - Support Activities for Transportation	14,941	4,981	12,663	4,901
48X - Transportation and Warehousing (3)	973	748	973	748
491 - Postal Service	6	24	(D)	23
492 - Couriers and Messengers	1,018	277	92	267
493 - Warehousing and Storage	1,873	1,071	1,576	1,036

**Table 7b**  
**2015 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
49X - Transportation and Warehousing (3)	(D)	1	(D)	1
511 - Publishing Industries (except Internet)	5,900	1,427	723	1,282
512 - Motion Picture and Sound Recording Industries	789	699	143	683
515 - Broadcasting (except Internet)	211	97	(D)	69
517 - Telecommunications	2,794	737	1,926	691
518 - Data Processing, Hosting, and Related Services	1,091	469	654	419
519 - Other Information Services	773	230	71	202
51X - Information (3)	11	66	11	66
522 - Credit Intermediation and Related Activities	25,129	747	(D)	657
523 - Securities, Commodity Contracts, and Other Financial Investments	5,910	1,281	5,072	1,208
524 - Insurance Carriers and Related Activities	3,897	597	(D)	511
525 - Funds, Trusts, and Other Financial Vehicles	165	564	(D)	563
52X - Finance and Insurance (3)	199	539	199	539
531 - Real Estate	2,103	4,768	2,086	4,721
532 - Rental and Leasing Services	2,058	1,398	1,041	1,360
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	43	136	41	129
53X - Real Estate and Rental and Leasing (3)	16	52	16	52
541 - Professional, Scientific, and Technical Services	36,100	20,227	14,571	19,728
54X - Professional, Scientific, and Technical Services (3)	1	10	1	10
551 - Management of Companies and Enterprises	2,785	838	(D)	837
561 - Administrative and Support Services	8,593	5,046	6,176	4,864
562 - Waste Management and Remediation Services	599	442	383	417
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	2	(D)	2
611 - Educational Services	321	1,131	214	967
61X - Educational Services (3)	(D)	3	(D)	3
621 - Ambulatory Health Care Services	2,950	1,755	961	1,681
622 - Hospitals	311	146	3	19
623 - Nursing and Residential Care Facilities	104	242	48	186
624 - Social Assistance	1,441	978	1,315	926
62X - Health Care and Social Assistance (3)	46	155	46	155
711 - Performing Arts, Spectator Sports, and Related Industries	919	1,297	(D)	1,249
712 - Museums, Historical Sites, and Similar Institutions	238	289	179	267
713 - Amusement, Gambling, and Recreation Industries	634	744	189	711
71X - Arts, Entertainment, and Recreation (3)	50	117	50	117
721 - Accommodation	173	321	84	269
722 - Food Services and Drinking Places	3,949	2,636	1,159	2,542
72X - Accommodation and Food Services (3)	8	28	8	28
811 - Repair and Maintenance	3,326	4,607	2,123	4,567
812 - Personal and Laundry Services	700	1,719	453	1,699
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,752	2,676	1,646	2,634
814 - Private Households	124	1,488	124	1,488
81X - Other Services (except Public Administration) (3)	(-)	5	(-)	5
921 - Executive, Legislative, and Other General Government Support	14	86	11	43
922 - Justice, Public Order, and Safety Activities	1	15	1	11
923 - Administration of Human Resource Programs	(-)	5	(D)	4
924 - Administration of Environmental Quality Programs	3	10	(D)	8
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	2	(-)	(-)
926 - Administration of Economic Programs	16	13	14	10
927 - Space Research and Technology	(D)	2	(D)	2
928 - National Security and International Affairs	14	18	4	9
92X - Public Administration (3)	1	10	1	10
XXX - Unclassified (3)	5,913	7,808	5,603	7,763

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7c**  
**2016 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2015-2016	Number of Identified Importers	% Difference from 2015-2016	Known Value (1)	% Difference from 2015-2016	Number of Identified Importers	% Difference from 2015-2016
<b>All Industries</b>	<b>1,911,184</b>	<b>-3.0</b>	<b>211,335</b>	<b>7.3</b>	<b>617,768</b>	<b>-2.1</b>	<b>205,610</b>	<b>7.5</b>
111 - Crop Production	1,172	8.2	1,085	14.5	1,079	6.7	1,071	14.7
112 - Animal Production and Aquaculture	108	-22.3	186	7.5	107.8	(D)	186	8.1
113 - Forestry and Logging	(D)	(D)	64	-13.5	(D)	(D)	64	-13.5
114 - Fishing, Hunting and Trapping	15	-7.3	55	-15.4	15	-7.3	55	-15.4
115 - Support Activities for Agriculture and Forestry	495	25.3	219	20.3	(D)	(D)	217	21.2
11X - Agriculture, Forestry, Fishing, and Hunting (3)	246	-11.9	34	36.0	246	-11.9	34	36.0
211 - Oil and Gas Extraction	(D)	(D)	70	-18.6	(D)	(D)	52	-17.5
212 - Mining (except Oil and Gas)	4,468	-10.6	154	9.2	588	-26.7	124	18.1
213 - Support Activities for Mining	1,675	-41.0	305	-7.9	348	-33.2	265	-6.0
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	(D)	9	28.6	(D)	(D)	9	28.6
221 - Utilities	1,006	-34.3	190	13.8	289	-12.1	123	12.8
236 - Construction of Buildings	451	5.2	1,591	19.5	386	-0.4	1,560	20.1
237 - Heavy and Civil Engineering Construction	743	-20.7	508	9.5	498	-8.8	460	10.0
238 - Specialty Trade Contractors	3,562	7.3	3,390	17.1	2,009	35.6	3,306	17.2
23X - Construction (3)	90	-65.6	156	5.4	90	-65.6	156	5.4
311 - Food Manufacturing	23,648	-0.6	2,318	7.1	6,113	-2.3	2,066	7.6
312 - Beverage and Tobacco Product Manufacturing	3,174	4.5	784	10.4	916	-1.8	747	10.3
313 - Textile Mills	2,144	-5.6	599	2.9	1,218	-4.0	567	3.7
314 - Textile Product Mills	2,488	18.2	659	7.7	2,014	14.2	638	6.9
315 - Apparel Manufacturing	5,458	-4.2	1,286	3.2	2,031	7.5	1,275	3.4
316 - Leather and Allied Product Manufacturing	832	-14.0	342	3.6	527	-19.3	336	3.7
31X - Manufacturing (3)	2,183	-19.1	1,213	-5.1	2,183	-19.1	1,213	-5.1
321 - Wood Product Manufacturing	3,280	36.5	786	4.2	1,650	61.8	737	4.8
322 - Paper Manufacturing	12,501	1.2	557	-1.4	1,529	-25.4	486	-2.4
323 - Printing and Related Support Activities	1,543	-12.9	1,026	10.4	763	3.1	984	9.9
324 - Petroleum and Coal Products Manufacturing	81,894	-13.0	134	15.5	7,696	42.7	114	17.5
325 - Chemical Manufacturing	71,040	-19.6	2,923	5.2	13,974	19.3	2,698	5.6
326 - Plastics and Rubber Products Manufacturing	24,430	-6.8	2,652	7.3	7,610	-2.0	2,427	7.7
327 - Nonmetallic Mineral Product Manufacturing	7,051	3.5	1,169	3.8	1,860	-12.9	1,082	4.2
32X - Manufacturing (3)	12	-34.5	22	10.0	12	-34.5	22	10.0
331 - Primary Metal Manufacturing	22,295	-5.2	828	1.2	10,178	-7.3	713	1.6
332 - Fabricated Metal Product Manufacturing	18,185	-13.3	4,303	3.7	6,928	-4.4	4,099	4.2
333 - Machinery Manufacturing	51,266	-5.4	4,830	3.8	11,259	-7.1	4,584	4.1
334 - Computer and Electronic Product Manufacturing	65,177	-4.5	3,504	2.4	15,327	1.8	3,317	2.9
335 - Electrical Equipment, Appliance, and Component Manufacturing	27,953	14.6	1,668	4.0	5,902	16.0	1,572	3.8
336 - Transportation Equipment Manufacturing	330,665	-1.2	2,335	4.3	14,270	1.9	2,004	4.6
337 - Furniture and Related Product Manufacturing	8,507	5.9	1,152	2.2	2,190	9.7	1,081	2.0
339 - Miscellaneous Manufacturing	17,678	-9.3	3,773	7.6	6,625	-4.0	3,665	7.8
33X - Manufacturing (3)	212	3.7	146	4.3	212	3.7	146	4.3
423 - Merchant Wholesalers, Durable Goods	418,429	-0.6	47,687	2.3	213,390	-3.1	47,204	2.3
424 - Merchant Wholesalers, Nondurable Goods	234,367	3.7	31,584	2.0	129,508	-1.7	31,292	2.0
425 - Wholesale Electronic Markets and Agents and Brokers	13,573	0.3	6,753	9.8	13,466	(-)	6,742	9.7
42X - Wholesale Trade (3)	1,664	-3.5	3,043	8.1	1,664	-3.5	3,043	8.1
441 - Motor Vehicle and Parts Dealers	5,127	-33.2	1,782	12.4	2,081	22.1	1,747	12.5
442 - Furniture and Home Furnishings Stores	7,945	0.9	2,786	6.8	1,738	5.1	2,734	6.9
443 - Electronics and Appliance Stores	(D)	(D)	863	3.6	(D)	(D)	851	3.7
444 - Building Material and Garden Equipment and Supplies Dealers	13,060	-3.9	2,189	5.7	2,223	-16.0	2,154	5.9
445 - Food and Beverage Stores	2,529	7.0	1,425	11.9	954	-13.1	1,360	11.5
446 - Health and Personal Care Stores	4,103	-3.6	1,308	14.7	772	2.8	1,285	14.7
447 - Gasoline Stations	2,113	-46.6	126	14.5	387	-25.2	116	16.0
448 - Clothing and Clothing Accessories Stores	51,887	-2.0	4,030	4.9	7,346	-1.9	3,885	5.2
44X - Retail Trade (3)	1,145	21.1	1,283	0.9	1,145	21.1	1,283	0.9
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,765	-2.6	1,604	5.3	612	2.4	1,568	5.4
452 - General Merchandise Stores	37,379	1.2	432	11.1	320	-32.2	391	11.7
453 - Miscellaneous Store Retailers	6,961	-12.9	3,249	6.1	3,653	-10.4	3,221	6.3
454 - Nonstore Retailers	15,449	-2.1	12,672	24.1	8,857	-25.3	12,611	24.3
45X - Retail Trade (3)	(D)	(D)	1	-75.0	(D)	(D)	1	-75.0
481 - Air Transportation	8,882	-20.3	231	0.4	582	-10.3	196	1.6
482 - Rail Transportation	(D)	(D)	10	(-)	(D)	(D)	8	(-)
483 - Water Transportation	413	-15.9	121	-2.4	163	-37.3	106	1.0
484 - Truck Transportation	6,019	44.5	864	13.5	4,508	69.6	840	15.4
485 - Transit and Ground Passenger Transportation	61	113.6	112	13.1	(D)	(D)	94	13.3
486 - Pipeline Transportation	38	-80.5	18	5.9	19	(D)	13	18.2
487 - Scenic and Sightseeing Transportation	15	12.3	66	10.0	(D)	(D)	64	10.3
488 - Support Activities for Transportation	45,438	0.5	2,060	6.1	40,276	-0.4	1,991	6.4
48X - Transportation and Warehousing (3)	379	81.7	212	7.1	379	81.7	212	7.1
491 - Postal Service	(D)	(D)	8	100.0	(D)	(D)	7	133.3
492 - Couriers and Messengers	30,019	0.2	86	22.9	23	(-)	77	20.3
493 - Warehousing and Storage	16,904	21.6	610	16.9	(D)	(D)	588	16.4



**Table 7c**  
**2016 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2015-2016	Number of Identified Importers	% Difference from 2015-2016	Known Value (1)	% Difference from 2015-2016	Number of Identified Importers	% Difference from 2015-2016
49X - Transportation and Warehousing (3)	(D)	(D)	1	(-)	(D)	(D)	1	(-)
511 - Publishing Industries (except Internet)	12,152	-13.0	897	3.1	1,035	-20.9	805	5.0
512 - Motion Picture and Sound Recording Industries	2,084	2.2	353	21.3	(D)	(D)	336	20.9
515 - Broadcasting (except Internet)	854	(D)	70	12.9	37	59.0	54	25.6
517 - Telecommunications	2,540	7.2	406	12.5	665	0.9	371	12.4
518 - Data Processing, Hosting, and Related Services	(D)	(D)	206	7.9	(D)	(D)	184	10.8
519 - Other Information Services	(D)	(D)	159	1.3	(D)	(D)	138	-0.7
51X - Information (3)	11	-17.2	47	-4.1	11	-17.2	47	-4.1
521 - Monetary Authorities-Central Bank	(D)	(D)	1	(-)	(D)	(D)	(-)	(-)
522 - Credit Intermediation and Related Activities	(D)	(D)	296	19.4	(D)	(D)	258	17.8
523 - Securities, Commodity Contracts, and Other Financial Investments	5,007	44.3	523	10.8	(D)	(D)	496	9.7
524 - Insurance Carriers and Related Activities	(D)	(D)	162	19.1	(D)	(D)	134	28.8
525 - Funds, Trusts, and Other Financial Vehicles	169	-7.2	127	22.1	169	-7.2	127	22.1
52X - Finance and Insurance (3)	1,139	260.1	357	28.0	1,139	260.1	357	28.0
531 - Real Estate	2,061	-4.1	1,997	18.4	2,013	(D)	1,981	18.3
532 - Rental and Leasing Services	1,298	-19.8	1,011	15.8	824	-1.0	972	15.6
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	123	36.3	93	10.7	(D)	(D)	92	10.8
53X - Real Estate and Rental and Leasing (3)	12	12.7	45	25.0	12	12.7	45	25.0
541 - Professional, Scientific, and Technical Services	45,562	-6.2	11,892	12.5	16,651	-15.0	11,577	12.7
54X - Professional, Scientific, and Technical Services (3)	(-)	(-)	6	(-)	(-)	(-)	6	(-)
551 - Management of Companies and Enterprises	4,107	-5.8	342	4.9	(D)	(D)	341	4.9
561 - Administrative and Support Services	7,659	32.2	2,540	14.9	5,179	16.6	2,449	15.2
562 - Waste Management and Remediation Services	964	-5.9	195	13.4	916	-4.5	179	11.2
611 - Educational Services	255	10.9	854	18.6	175	3.7	705	19.1
621 - Ambulatory Health Care Services	2,947	-8.0	832	25.1	(D)	(D)	804	26.4
622 - Hospitals	71	64.4	74	1.4	1	60.5	11	(-)
623 - Nursing and Residential Care Facilities	35	-13.9	38	11.8	(D)	(D)	31	14.8
624 - Social Assistance	159	44.5	287	22.1	(D)	(D)	274	20.7
62X - Health Care and Social Assistance (3)	28	-37.4	71	10.9	28	-37.4	71	10.9
711 - Performing Arts, Spectator Sports, and Related Industries	1,436	-29.5	854	35.1	(D)	(D)	824	37.6
712 - Museums, Historical Sites, and Similar Institutions	1,032	100.5	272	6.7	283	-21.4	248	7.8
713 - Amusement, Gambling, and Recreation Industries	326	-8.1	888	27.0	208	25.0	851	27.2
71X - Arts, Entertainment, and Recreation (3)	24	49.7	132	43.5	24	49.7	132	43.5
721 - Accommodation	233	41.0	438	21.7	151	69.0	373	22.3
722 - Food Services and Drinking Places	3,169	15.2	3,317	26.8	988	39.7	3,246	27.6
72X - Accommodation and Food Services (3)	7	-17.1	32	-11.1	7	-17.1	32	-11.1
811 - Repair and Maintenance	4,367	-11.4	1,915	15.2	2,988	-6.0	1,881	15.5
812 - Personal and Laundry Services	1,186	-7.6	1,499	20.7	677	-9.1	1,479	21.0
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	526	-15.3	1,542	23.3	407	-10.2	1,508	23.4
814 - Private Households	15	42.8	61	41.9	15	42.8	61	41.9
81X - Other Services (except Public Administration) (3)	(D)	(D)	3	(-)	(D)	(D)	3	(-)
921 - Executive, Legislative, and Other General Government Support	7	106.5	47	14.6	5	486.3	15	-21.1
922 - Justice, Public Order, and Safety Activities	(-)	-58.2	7	(-)	(D)	(D)	6	50.0
924 - Administration of Environmental Quality Programs	(-)	-92.1	5	-16.7	(D)	(D)	4	-20.0
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	1	-50.0	(D)	(D)	1	(-)
926 - Administration of Economic Programs	36	-16.9	17	-10.5	(D)	(D)	14	-12.5
927 - Space Research and Technology	(D)	(D)	1	(-)	(D)	(D)	1	(-)
928 - National Security and International Affairs	1	-13.6	5	-54.5	1	(D)	5	-44.4
92X - Public Administration (3)	(D)	(D)	2	(-)	(D)	(D)	2	(-)
XXX - Unclassified (3)	6,187	-30.8	2,175	4.2	5,850	-31.7	2,139	4.0

(1) Known value is defined as the portion of U.S. general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7d**  
**2015 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Importers</b>	<b>Known Value for Small and Medium Sized Importers (1)</b>	<b>Number of Small and Medium Sized Importers (2)</b>
<b>All Industries</b>	<b>1,969,469</b>	<b>196,925</b>	<b>631,001</b>	<b>191,341</b>
111 - Crop Production	1,083	948	1,011	934
112 - Animal Production and Aquaculture	139	173	(D)	172
113 - Forestry and Logging	(D)	74	(D)	74
114 - Fishing, Hunting and Trapping	16	65	16	65
115 - Support Activities for Agriculture and Forestry	395	182	(D)	179
11X - Agriculture, Forestry, Fishing, and Hunting (3)	279	25	279	25
211 - Oil and Gas Extraction	25,752	86	(D)	63
212 - Mining (except Oil and Gas)	4,997	141	802	105
213 - Support Activities for Mining	2,839	331	520	282
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	1	7	1	7
221 - Utilities	1,531	167	329	109
236 - Construction of Buildings	428	1,331	387	1,299
237 - Heavy and Civil Engineering Construction	937	464	546	418
238 - Specialty Trade Contractors	3,321	2,894	1,481	2,822
23X - Construction (3)	263	148	263	148
311 - Food Manufacturing	23,803	2,165	6,258	1,920
312 - Beverage and Tobacco Product Manufacturing	3,037	710	933	677
313 - Textile Mills	2,272	582	1,269	547
314 - Textile Product Mills	2,106	612	1,763	597
315 - Apparel Manufacturing	5,697	1,246	1,888	1,233
316 - Leather and Allied Product Manufacturing	968	330	653	324
31X - Manufacturing (3)	2,697	1,278	2,697	1,278
321 - Wood Product Manufacturing	2,403	754	1,020	703
322 - Paper Manufacturing	12,358	565	2,049	498
323 - Printing and Related Support Activities	1,772	929	740	895
324 - Petroleum and Coal Products Manufacturing	94,078	116	5,393	97
325 - Chemical Manufacturing	88,397	2,779	11,716	2,556
326 - Plastics and Rubber Products Manufacturing	26,221	2,471	7,762	2,254
327 - Nonmetallic Mineral Product Manufacturing	6,809	1,126	2,134	1,038
32X - Manufacturing (3)	18	20	18	20
331 - Primary Metal Manufacturing	23,520	818	10,983	702
332 - Fabricated Metal Product Manufacturing	20,986	4,149	7,250	3,935
333 - Machinery Manufacturing	54,183	4,655	12,114	4,402
334 - Computer and Electronic Product Manufacturing	68,260	3,421	15,056	3,225
335 - Electrical Equipment, Appliance, and Component Manufacturing	24,397	1,604	5,087	1,514
336 - Transportation Equipment Manufacturing	334,548	2,238	14,009	1,916
337 - Furniture and Related Product Manufacturing	8,031	1,127	1,997	1,060
339 - Miscellaneous Manufacturing	19,497	3,507	6,903	3,400
33X - Manufacturing (3)	205	140	205	140
423 - Merchant Wholesalers, Durable Goods	420,843	46,621	220,210	46,153
424 - Merchant Wholesalers, Nondurable Goods	226,091	30,968	131,745	30,674
425 - Wholesale Electronic Markets and Agents and Brokers	13,527	6,152	13,470	6,144
42X - Wholesale Trade (3)	1,725	2,815	1,725	2,815
441 - Motor Vehicle and Parts Dealers	7,676	1,586	1,705	1,553
442 - Furniture and Home Furnishings Stores	7,874	2,608	1,653	2,557
443 - Electronics and Appliance Stores	(D)	833	583	821
444 - Building Material and Garden Equipment and Supplies Dealers	13,593	2,070	2,646	2,034
445 - Food and Beverage Stores	2,363	1,274	1,098	1,220
446 - Health and Personal Care Stores	4,254	1,140	751	1,120
447 - Gasoline Stations	3,959	110	518	100
448 - Clothing and Clothing Accessories Stores	52,954	3,840	7,489	3,692
44X - Retail Trade (3)	946	1,272	946	1,272
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,944	1,523	598	1,487
452 - General Merchandise Stores	36,938	389	472	350
453 - Miscellaneous Store Retailers	7,995	3,062	4,079	3,030
454 - Nonstore Retailers	15,786	10,214	11,862	10,149
45X - Retail Trade (3)	(D)	4	(D)	4
481 - Air Transportation	11,143	230	649	193
482 - Rail Transportation	(D)	10	(D)	8
483 - Water Transportation	492	124	259	105
484 - Truck Transportation	4,167	761	2,658	728
485 - Transit and Ground Passenger Transportation	29	99	(D)	83
486 - Pipeline Transportation	197	17	(D)	11
487 - Scenic and Sightseeing Transportation	13	60	(D)	58
488 - Support Activities for Transportation	45,219	1,941	40,429	1,871
48X - Transportation and Warehousing (3)	208	198	208	198
491 - Postal Service	(D)	4	(D)	3
492 - Couriers and Messengers	29,952	70	23	64
493 - Warehousing and Storage	13,906	522	(D)	505

**Table 7d**  
**2015 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Importers</b>	<b>Known Value for Small and Medium Sized Importers (1)</b>	<b>Number of Small and Medium Sized Importers (2)</b>
49X - Transportation and Warehousing (3)	(D)	1	(D)	1
511 - Publishing Industries (except Internet)	13,974	870	1,309	767
512 - Motion Picture and Sound Recording Industries	2,039	291	(D)	278
515 - Broadcasting (except Internet)	(D)	62	23	43
517 - Telecommunications	2,370	361	659	330
518 - Data Processing, Hosting, and Related Services	378	191	118	166
519 - Other Information Services	(D)	157	139	139
51X - Information (3)	13	49	13	49
521 - Monetary Authorities-Central Bank	(D)	1	(-)	(-)
522 - Credit Intermediation and Related Activities	(D)	248	291	219
523 - Securities, Commodity Contracts, and Other Financial Investments	3,469	472	(D)	452
524 - Insurance Carriers and Related Activities	(D)	136	31	104
525 - Funds, Trusts, and Other Financial Vehicles	182	104	182	104
52X - Finance and Insurance (3)	316	279	316	279
531 - Real Estate	2,149	1,686	(D)	1,674
532 - Rental and Leasing Services	1,619	873	833	841
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	90	84	(D)	83
53X - Real Estate and Rental and Leasing (3)	11	36	11	36
541 - Professional, Scientific, and Technical Services	48,582	10,567	19,593	10,272
551 - Management of Companies and Enterprises	4,362	326	(D)	325
561 - Administrative and Support Services	5,792	2,211	4,441	2,125
562 - Waste Management and Remediation Services	1,025	172	959	161
611 - Educational Services	230	720	169	592
621 - Ambulatory Health Care Services	3,203	665	(D)	636
622 - Hospitals	43	73	1	11
623 - Nursing and Residential Care Facilities	40	34	36	27
624 - Social Assistance	110	235	107	227
62X - Health Care and Social Assistance (3)	44	64	44	64
711 - Performing Arts, Spectator Sports, and Related Industries	2,038	632	(D)	599
712 - Museums, Historical Sites, and Similar Institutions	515	255	360	230
713 - Amusement, Gambling, and Recreation Industries	354	699	166	669
71X - Arts, Entertainment, and Recreation (3)	16	92	16	92
721 - Accommodation	165	360	89	305
722 - Food Services and Drinking Places	2,752	2,616	707	2,543
72X - Accommodation and Food Services (3)	8	36	8	36
811 - Repair and Maintenance	4,928	1,662	3,179	1,629
812 - Personal and Laundry Services	1,283	1,242	745	1,222
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	621	1,251	453	1,222
814 - Private Households	11	43	11	43
921 - Executive, Legislative, and Other General Government Support	3	41	1	19
922 - Justice, Public Order, and Safety Activities	1	7	(D)	4
923 - Administration of Human Resource Programs	(D)	1	(D)	1
924 - Administration of Environmental Quality Programs	(-)	6	(D)	5
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	2	(D)	1
926 - Administration of Economic Programs	43	19	(D)	16
928 - National Security and International Affairs	1	11	(D)	9
XXX - Unclassified (3)	8,940	2,087	8,564	2,056

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