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A Profile of U.S. Importing and Exporting Companies, 2014 - 2015

The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2014 - 2015*. It provides information on identified companies and their known export or import value. Identified U.S. companies are defined as companies that can be linked to import or export transactions. The known value is the value of export or import transactions linked to specific companies. The increases or decreases in known export and import values correspond with the overall direction of trade in 2015; total export value decreased by 7.3 percent and total import value decreased by 4.2 percent. The number of identified exporters decreased by 3.4 percent in 2015 and the known export value declined by 7.7 percent compared to 2014. The number of identified importers increased by 4.8 percent in 2015 and the known import value decreased by 4.3 percent.

In 2015, the identified U.S. exporters accounted for \$1,335 billion in exports or 88.9 percent of the total value of exported goods (\$1,503 billion). In 2015, the number of identified U.S. exporters was 294.8 thousand, down from 305.2 thousand in 2014 (revised). In 2014, the known value was revised to \$1,447 billion.

Figure 1a: 2015 Export Value and Number of Exporters by Company Type (by NAICS)

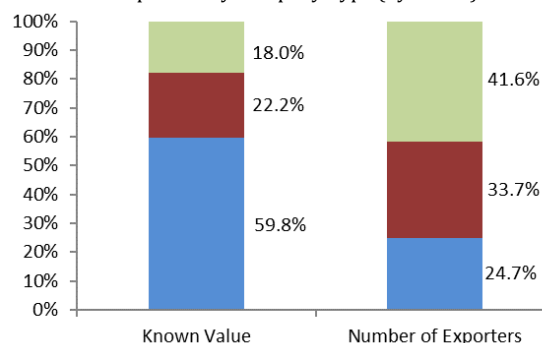
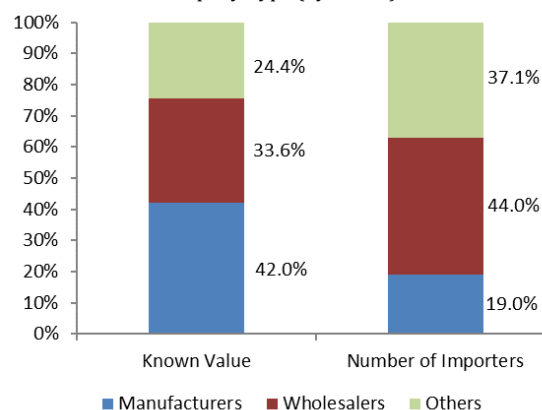


Figure 1b: 2015 Import Value and Number of Importers by Company Type (by NAICS)



NOTE: All percentages given for company size are based on known value.

In 2015, identified U.S. importers accounted for \$1,969 billion in imports or 87.6 percent of the total value of imported goods (\$2,248 billion). The number of identified U.S. importers was 196.9 thousand, up from 187.8 thousand in 2014 (revised).

Because not all shipments can be linked to specific companies, the number of exporters and importers may be understated (Table 1). The total export value that could not be linked to specific companies totaled 11.1 percent in 2015 and 10.7 percent in 2014. This portion of the total export value includes exports by individuals, governments, low-value estimates, and information filed with missing, unknown, or incomplete company identifiers. The total import value that could not be linked to specific companies totaled 12.4 percent in 2015 and 12.4 percent in 2014. This portion of the total import value includes imports by individuals, articles exported and returned (the condition was not advanced), low-value estimates, electricity and natural gas imports from Canada, and information filed with missing, unknown, or incomplete company identifiers. Export and import values are taken from the detailed transactions used to compile the official U.S. trade statistics. Company size and type information are taken from administrative records and census or survey data on file with the Census Bureau.

The overall findings for 2015 and 2014 are shown in Table 1, which shows the proportion of exports and imports that were successfully matched to companies in the 2014 and 2015 Business Registers. The 2014 exporter figures in this report are revised from data released in the 2013-2014 exporter profile. The revisions are based on the ability to match additional export records by company name. Unlike exports, all import records have unique numeric importer identifiers, so additional matching by the company name is not performed. Therefore no revisions are made to imports. Please refer to the Methodology section of the *Technical Documentation* at the end of this report.

Who Exports and Imports?

During 2015, 9.3 percent (27.3 thousand) of all identified exporters were *multiple location companies*; these companies accounted for 76.2 percent of the known export value (Exhibit 1a). In contrast, 267.5 thousand *single location companies* (making up 90.7 percent of the exporting companies) contributed 23.8 percent of the known export value.

In 2015, 10.1 percent of all identified importers were *multiple location companies*; these companies accounted for 76.6 percent of the known import value (Exhibit 1d). *Single location companies*, making up 89.9 percent of the importing companies, contributed 23.4 percent of the known import value.

Trade with related parties accounted for 37.5 percent of the known export value by *multiple location companies* compared to 18.1 percent by *single location companies* (Exhibit 3a).

Exhibit 1a shows that *manufacturers* accounted for the largest portion of the 2015 known value, 59.8 percent, with 24.7 percent of the identified exporters. *Wholesalers* accounted for 22.2 percent and *other companies* accounted for 18.0 percent of the known export value.

For imports, *manufacturers* accounted for the largest portion of 2015 known value, 42.0 percent with 19.0 percent of the known importers. *Wholesalers* accounted for 33.6 percent and *other companies* accounted for 24.4 percent of the known import value (Exhibit 1d).

The *other companies* category includes manufacturers of prepackaged software and books; brokers or freight forwarders and other transportation and warehousing firms, which often act as agents for the true exporter; business, engineering, and management services; oil and gas extraction companies; coal mining companies; communication services companies; and companies for which an industry could not be determined.

The number of *multiple location exporting companies* decreased by 3.0 percent in 2015. *Manufacturers* decreased by 1.8 percent, *wholesalers* decreased by 3.6 percent as well as *other companies* by 4.2 percent (Exhibit 1c).

The number of *multiple location importing companies* increased by 1.3 percent in 2015. The number of *manufacturers* increased 2.8 percent, *wholesalers* increased by 2.5 percent, while *other companies* increased by 9.0 percent (Exhibit 1f).

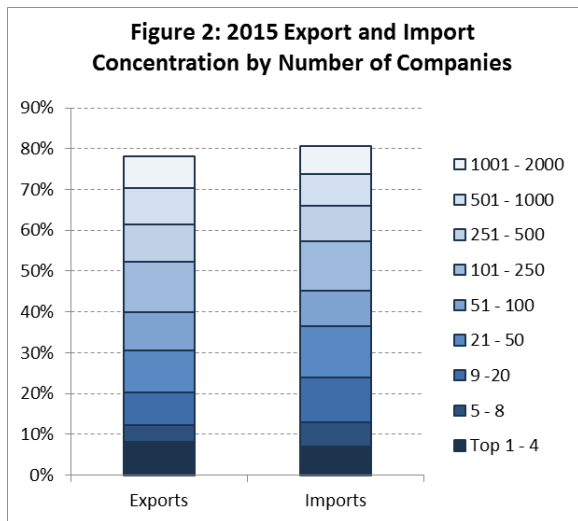


Figure 2 shows the concentration by percent of known export and import values. Of the known export value for 2015, 61.5 percent was accounted for by the top 500 companies. The top 250 companies accounted for 52.2 percent of the known export value. For imports, 63.7 percent of the known value was accounted for by the top 500 companies and 54.7 percent of the total known import value was accounted for by the top 250 importers.

For exports, the top 100 *manufacturers* contributed 32.5 percent of the total known export value and 54.3 percent of all exports by *manufacturers* (Exhibit 2a). For imports, the top 100 *manufacturers* contributed 26.2 percent of the total known import value and 62.5 of all imports by *manufacturers* (Exhibit 2c).

Among the company types, the top 50 *manufacturers* accounted for 44.1 percent of the known export value of the manufacturing sector.

The top 50 companies represented 38.0 percent of the known export value for *wholesalers* and 44.3 percent of the known value for *other companies* (Exhibit 2a).

For imports, the top 50 importing *manufacturers* accounted for 52.4 percent of the known value of this sector. The top 50 companies represented 35.2 percent of the known import value for *wholesalers* and about 55.4 percent of the known value for *other companies* (Exhibit 2c).

Figure 3 shows the number of identified companies with both exports and imports. During 2015, 84,006 companies both exported and imported goods, 210,828 companies only exported goods, and 112,919 companies only imported goods. The companies that both exported and imported in 2015 accounted for 85.4 percent of the known export value and 93.0 percent of the known import value. Among companies that both imported and exported goods, 29.9 percent were *manufacturers*, 48.0 percent were *wholesalers*, and 22.1 percent were *other* (Exhibits 1a, 1d, and 1g).



Large-Sized Companies

Large identified companies (those employing 500 or more workers) were responsible for 67.1 percent of the known export value and 68.0 percent of known import value. They represented only 2.4 percent of all identified exporters and 2.8 percent of all known importers (Exhibits 1a and 1d).

Large companies dominated manufacturers' exports, with 3.6 percent of manufacturing exporters (2,644 of 72,892) accounting for 79.7 percent of manufacturing export value (\$636 billion of \$798 billion). Similarly, large wholesalers, who comprise 0.9 percent of the

wholesalers who export, accounted for 41.8 percent of the value of known exports by wholesalers. Large companies in the “other” category represented 2.8 percent of the identified exporters in the “other” category, and 56.2 percent of the known value. Large manufacturers’ export value to related parties represented 39.4 percent of the manufacturers’ total known export value (Exhibit 3a).

Large companies comprised 6.5 percent of manufacturing importers (2,411 of 37,342) accounting for 85.5 percent of manufacturing import value (\$706 billion of \$826 billion). Large wholesalers, who comprise approximately 0.9 percent of the wholesalers who import, accounted for 44.6 percent of the value of known imports by wholesalers. (Exhibit 1d).

Large companies accounted for 5.7 percent of those that both exported and imported goods in 2015. These large companies represented 77.6 percent of the known export value and 72.5 percent of the known import value. (Exhibit 1g).

Small- and Medium-Sized Companies

Small- and medium-sized companies (those employing fewer than 500 workers, including number of employees unknown) comprised 97.6 percent of all identified exporters and 97.2 percent of all identified importers. They account for 32.9 percent and 32.0 percent of the known export and import value, respectively. The following findings were extracted from Exhibits 1a, 1d, 1g, and 7a:

- 96.4 percent of *manufacturing exporters* were small- and medium-sized companies and they contributed 20.3 percent of the sector’s \$798 billion in exports. 93.5 percent of *manufacturing importers* were small- and medium-sized; they accounted for 14.5 percent of the sector’s \$826 billion in imports.
- 99.1 percent of *exporting wholesalers* were small- and medium-sized companies; they accounted for 58.2 percent of the sector’s \$297 billion in exports. 99.1 percent of *wholesaler importers* were small- and medium-sized; they contributed 55.4 percent of the sector’s \$662 billion in imports.

- 97.2 percent of *other companies* with exports were small- and medium-sized companies. 96.7 percent of importing *other companies* were small- and medium-sized.
- Among companies that both exported and imported in 2015, small- and medium-sized companies accounted for 94.3 percent of such companies, accounting for 22.4 percent of the known export value and 27.5 percent of the known import value.
- Among 3-digit NAICS for manufacturing industries, *Computer and Electronic Product Manufacturing* (NAICS 334) saw the largest percent increase in export value by small- and medium-sized companies at 10.9 percent.

Export and Import Markets

The country groups used in the 2015 Profile have been revised from those used in earlier Profiles (Exhibits 5a, 5b, 5c, 5d, 5e, 5f, 5g, and 5h). Please refer to the Technical Documentation for country grouping definitions.

Most identified companies exported to (58.5 percent) or imported from (60.6 percent) only one foreign country. A small percentage of exporters, 0.4 percent, shipped to 50 or more countries; these companies accounted for 50.8 percent of the known export value (Exhibit 4a). Less than 0.1 percent of importing companies imported from 50 or more countries, accounting for 20.3 percent of the known import value (Exhibit 4c).

In 2015, 80.2 percent of all exporting companies exported to at least one of the top 25 U.S. trading partners. The largest number of identified companies exported to Canada, followed by Mexico, the United Kingdom, China and Germany (Exhibit 5a). 90.8 percent of all importing companies imported from at least one of the top 25 trading partners. The largest number of identified companies imported from China, followed by Taiwan, Italy, Germany and India (Exhibit 5d).

U.S. companies that both exported to and imported from Canada represented 71.9 percent of known export value to Canada in 2015 (\$148 billion of

\$206 billion). Companies exporting to and importing from China represented 67.1 percent of known import value from China (\$306 billion of \$455 billion). In 2015, China, Germany, Canada, the United Kingdom, and Mexico were the top 5 countries with the largest number of identified U.S. companies which both exported to and imported from the specific country (Exhibits 5a, 5d, and 5g).

Exports and Imports by State

The Census Bureau releases data on exports by state based on the origin of movement (OM). The OM data series is based on where the goods began their journey to the port of export as reported with the electronic export information. Similarly, import statistics by state are based on the state of destination (SD). This is the reported state, U.S. territory or U.S. possession where the merchandise is destined. Exhibit 6 shows the number of companies exporting from and importing to each state during 2014 and 2015 based upon these definitions. (Note that the same company can be shown as exporting from or importing to multiple states.)

- In 2015, the top five states, based on the number of identified exporting companies, were California, Florida, Texas, New York, and Illinois. Exporters in these five states represented 41.9 percent of the total known export value. For importing companies, the top five states were California, New York, Florida, Texas, and New Jersey. Importers in these states accounted for 45.1 percent of the total known import value.
- States recording the largest increases in known export value in 2015 were Nevada (9.2 percent), Delaware (7.1 percent), Arizona (6.6 percent), Utah (4.3 percent) and South Carolina (4.2 percent). Alaska (29.5 percent), Nevada (22.0 percent), Tennessee and Utah (both 10.7 percent) had the largest increases in known import value.
- In 2015, 70,350 small- and medium-sized companies exported from California. Florida was second with 56,664 small- and medium-sized companies exporting from that state.

California also had the highest proportion of small- and medium-sized exporters, with 95.7 percent; followed by Florida with 95.0 percent; and New York with 93.9 percent.

Comparison of 2014 and 2015 Results

The relative proportions of exports and imports accounted for by *manufacturers*, *wholesalers*, and *other companies* based upon both number of companies and known value remained consistent from 2014 to 2015. Below are a number of noteworthy year-to-year changes (Exhibits 1c, 1f, 5c, and 5f):

- The known export value declined by 7.7 percent. The number of identified exporting companies decreased by 10,379 (3.4 percent). Single location companies decreased by 9,524 and multiple location companies declined by 855.
- The known import value decreased by 4.3 percent. The number of identified importing companies increased by 9,100 (4.8 percent). Single location companies increased by 8,838 and multiple location companies increased by 262.
- The number of small- and medium-sized exporting companies decreased by 3.5 percent, from 298.2 thousand in 2014 to 287.8 thousand in 2015, while the number of large companies increased slightly by less than 0.1 percent, from 6,968 to 6,999.
- The number of exporting *wholesalers* decreased by 3.6 percent from 102.9 thousand in 2014 to 99.3 thousand in 2015. Additionally, the number of exporting *manufacturers* decreased by 1.8 percent from 74.2 thousand in 2014 to 72.9 thousand in 2015.
- The number of importing *wholesalers* increased 2.5 percent from 84.5 thousand in 2014 to 86.6 thousand in 2015. Additionally, the number of importing *manufacturers* increased 2.8 percent from 36.3 thousand in 2014 to 37.3 thousand in 2015.

- Of the top 25 U.S. export trading partners, there were percent decreases in the number of exporting companies to all countries. Brazil (10.1 percent), Columbia (7.7 percent), and Malaysia (6.3 percent) showed the largest percentage decreases.
- Among the top 25 U.S. import trading partners, Venezuela (11.9 percent) showed the largest percentage increase in the number of identified importing companies. Saudi Arabia (0.5 percent) was the only country in the Top 25 with a percentage decrease.

Some portion of these changes may reflect changes in the match rate rather than an actual change in

the number of companies. During the process of identifying individual companies, it was not possible to investigate every unmatched case. Priority was given to identifying unmatched companies having high values of trade. As a result, the information on small importers and exporters is most likely understated. Also, users should not assume that the unidentified companies reflected the same distribution of company types and sizes as the identified (known) exporters and importers. Comparisons between the number of companies importing and exporting in given categories or different years might be somewhat misleading due to differences in the percent of value we were able to match to specific companies.

Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies
(Value in millions of dollars. Details may not sum to total due to rounding.)

	2015 Value	% of 2015 Value	2014 Value	% of 2014 Value	
Total exports	1,502,572	100.0	1,620,532	100.0	
Low-value estimates	32,486	2.2	34,936	2.2	
US & foreign governments	44	<0.1	14	<0.1	
Identified exporters* (known value)	1,335,114	88.9	1,447,277	89.3	
Exported merchandise in both 2014 and 2015	1,306,031	86.9	1,406,606	86.8	
Exported merchandise in only 2014 or only 2015	29,083	1.9	38,726	2.4	
Unidentified exports	134,928	9.0	138,304	8.5	
Total imports	2,248,232	100.0	2,347,685	100.0	
Low-value estimates	17,134	0.8	11,642	0.5	
Articles exported and returned, not advanced or improved in condition	62,034	2.8	57,218	2.4	
Identified importers* (known value)	1,969,469	87.6	2,057,714	87.6	
Imported merchandise in both 2014 and 2015	1,929,218	85.8	2,014,770	85.8	
Imported merchandise in only 2014 or only 2015	40,251	1.8	42,944	1.8	
Unidentified imports (1)	199,595	8.9	221,110	9.4	
*Number of Identified Companies					
	2015	2014	Both Years	2015 Only	2014 Only
Exporters	294,834	305,213	202,480	92,354	102,717
Importers	196,925	187,825	138,729	58,196	49,096

* Note: Percentages may not add up to 100.0 percent due to rounding

(1) Includes Canadian electricity and natural gas imports

TABLE OF CONTENTS

Exhibit 1a.	2015 Exports by Company Type and Employment Size	11
Exhibit 1b.	2014 Exports by Company Type and Employment Size	13
Exhibit 1c.	Percent Difference Between the 2014 and 2015 Export Results	15
Exhibit 1d.	2015 Imports by Company Type and Employment Size	17
Exhibit 1e.	2014 Imports by Company Type and Employment Size	19
Exhibit 1f.	Percent Difference Between the 2014 and 2015 Import Results	21
Exhibit 1g.	2015 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import.....	23
Exhibit 1h.	2014 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import.....	25
Exhibit 2a.	Top Companies' Share of the 2015 Export Market by Company Type	27
Exhibit 2b.	Top Companies' Share of the 2014 Export Market by Company Type	28
Exhibit 2c.	Top Companies' Share of the 2015 Import Market by Company Type	29
Exhibit 2d.	Top Companies' Share of the 2014 Import Market by Company Type	30
Exhibit 3a.	2015 Exports to Related Parties by Company Type and Employment Size	31
Exhibit 3b.	2014 Exports to Related Parties by Company Type and Employment Size	33
Exhibit 4a.	2015 Exports by Company Type and Employment Size to Number of Partner Countries.....	35
Exhibit 4b.	2014 Exports by Company Type and Employment Size to Number of Partner Countries.....	36
Exhibit 4c.	2015 Imports by Company Type and Employment Size to Number of Partner Countries.....	37
Exhibit 4d.	2014 Imports by Company Type and Employment Size to Number of Partner Countries.....	38
Exhibit 5a.	2015 Exports by Company Employment Size to World Areas and Selected Countries.....	39
Exhibit 5b.	2014 Exports by Company Employment Size to World Areas and Selected Countries.....	40
Exhibit 5c.	Percent Difference Between 2014 and 2015 Exports to World Areas and Selected Countries	41
Exhibit 5d.	2015 Imports by Company Employment Size from World Areas and Selected Countries	42
Exhibit 5e.	2014 Imports by Company Employment Size from World Areas and Selected Countries	43

Exhibit 5f.	Percent Difference Between 2014 and 2015 Exports to World Areas and Selected Countries	44
Exhibit 5g.	2015 Exports and Imports for Selected Countries and World Areas by Employment Size, Only for Companies that both Imported from and Exported to Listed Countries and World Areas	45
Exhibit 5h.	2014 Exports and Imports for Selected Countries and World Areas by Employment Size, Only for Companies that both Imported from and Exported to Listed Countries and World Areas.....	46
Exhibit 6a.	2015 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value.....	49
Exhibit 6b.	2014 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value.....	50
Exhibit 6c.	Percent Difference Between 2014 and 2015 Exports from Small- and Medium- Sized Companies	51
Exhibit 6d.	2015 Imports by State of Destination, Number of Importing Companies, Value, and Percent Difference Between the 2014 and 2015 Results	52
Exhibit 6e.	2014 Imports by State of Destination, Number of Importing Companies, and Value	53
Exhibit 7a.	2015 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies	54
Exhibit 7b.	2014 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies	56
Exhibit 7c.	2015 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies	58
Exhibit 7d.	2014 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies	60

Technical Documentation

This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the result-

Exhibit 1a
2015 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,335,114	100.0	100.0	100.0	294,834	100.0	100.0	100.0
no. employees unknown (3)	121,770	9.1	9.1	9.1	117,424	39.8	39.8	39.8
1 to 19 employees	80,468	6.0	15.1	15.1	107,356	36.4	76.2	76.2
20 to 49 employees	41,503	3.1	18.3	18.3	30,872	10.5	86.7	86.7
50 to 99 employees	43,843	3.3	21.5	21.5	15,316	5.2	91.9	91.9
100 to 249 employees	84,384	6.3	27.9	27.9	12,104	4.1	96.0	96.0
250 to 499 employees	67,899	5.1	32.9	32.9	4,763	1.6	97.6	97.6
500 or more employees	895,248	67.1	100.0	100.0	6,999	2.4	100.0	100.0
Manufacturers	797,924	59.8	59.8	100.0	72,892	24.7	24.7	100.0
no. employees unknown (3)	42,512	3.2	3.2	5.3	17,366	5.9	5.9	23.8
1 to 19 employees	8,149	0.6	3.8	6.3	23,133	7.8	13.7	55.6
20 to 49 employees	11,396	0.9	4.6	7.8	13,466	4.6	18.3	74.0
50 to 99 employees	15,184	1.1	5.8	9.7	7,736	2.6	20.9	84.6
100 to 249 employees	41,185	3.1	8.9	14.8	6,237	2.1	23.0	93.2
250 to 499 employees	43,449	3.3	12.1	20.3	2,310	0.8	23.8	96.4
500 or more employees	636,050	47.6	59.8	100.0	2,644	0.9	24.7	100.0
Wholesalers	296,563	22.2	22.2	100.0	99,269	33.7	33.7	100.0
no. employees unknown (3)	37,990	2.8	2.8	12.8	33,830	11.5	11.5	34.1
1 to 19 employees	50,249	3.8	6.6	29.8	47,261	16.0	27.5	81.7
20 to 49 employees	21,200	1.6	8.2	36.9	9,813	3.3	30.8	91.6
50 to 99 employees	17,660	1.3	9.5	42.9	3,958	1.3	32.2	95.6
100 to 249 employees	29,200	2.2	11.7	52.7	2,619	0.9	33.1	98.2
250 to 499 employees	16,380	1.2	12.9	58.2	928	0.3	33.4	99.1
500 or more employees	123,885	9.3	22.2	100.0	860	0.3	33.7	100.0
Other companies (4)	240,627	18.0	18.0	100.0	122,673	41.6	41.6	100.0
no. employees unknown (3)	41,268	3.1	3.1	17.2	66,228	22.5	22.5	54.0
1 to 19 employees	22,070	1.7	4.7	26.3	36,962	12.5	35.0	84.1
20 to 49 employees	8,908	0.7	5.4	30.0	7,593	2.6	37.6	90.3
50 to 99 employees	10,998	0.8	6.2	34.6	3,622	1.2	38.8	93.3
100 to 249 employees	13,999	1.0	7.3	40.4	3,248	1.1	39.9	95.9
250 to 499 employees	8,070	0.6	7.9	43.8	1,525	0.5	40.4	97.2
500 or more employees	135,313	10.1	18.0	100.0	3,495	1.2	41.6	100.0
Multiple location companies	1,017,441	76.2	76.2	100.0	27,323	9.3	9.3	100.0
no. employees unknown (3)	751	0.1	0.1	0.1	359	0.1	0.1	1.3
1 to 19 employees	4,219	0.3	0.4	0.5	2,445	0.8	1.0	10.3
20 to 49 employees	9,290	0.7	1.1	1.4	4,371	1.5	2.4	26.3
50 to 99 employees	15,251	1.1	2.2	2.9	4,450	1.5	3.9	42.5
100 to 249 employees	50,411	3.8	6.0	7.9	6,039	2.0	6.0	64.6
250 to 499 employees	53,664	4.0	10.0	13.1	3,438	1.2	7.2	77.2
500 or more employees	883,853	66.2	76.2	100.0	6,221	2.1	9.3	100.0
Manufacturers	690,947	51.8	51.8	100.0	9,849	3.3	3.3	100.0
no. employees unknown (3)	174	0.0	0.0	0.0	72	0.0	0.0	0.7
1 to 19 employees	157	0.0	0.0	0.0	291	0.1	0.1	3.7
20 to 49 employees	1,358	0.1	0.1	0.2	1,044	0.4	0.5	14.3
50 to 99 employees	4,380	0.3	0.5	0.9	1,667	0.6	1.0	31.2
100 to 249 employees	19,529	1.5	1.9	3.7	2,726	0.9	2.0	58.9
250 to 499 employees	36,674	2.7	4.7	9.0	1,610	0.5	2.5	75.2
500 or more employees	628,676	47.1	51.8	100.0	2,439	0.8	3.3	100.0
Wholesalers	171,318	12.8	12.8	100.0	8,222	2.8	2.8	100.0
no. employees unknown (3)	413	0.0	0.0	0.2	161	0.1	0.1	2.0
1 to 19 employees	2,885	0.2	0.2	1.9	1,248	0.4	0.5	17.1
20 to 49 employees	6,217	0.5	0.7	5.6	1,967	0.7	1.1	41.1
50 to 99 employees	6,680	0.5	1.2	9.5	1,616	0.5	1.7	60.7
100 to 249 employees	22,209	1.7	2.9	22.4	1,675	0.6	2.3	81.1
250 to 499 employees	10,967	0.8	3.7	28.8	750	0.3	2.5	90.2
500 or more employees	121,947	9.1	12.8	100.0	805	0.3	2.8	100.0

Exhibit 1a
2015 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	155,175	11.6	11.6	100.0	9,252	3.1	3.1	100.0
no. employees unknown (3)	164	0.0	0.0	0.1	126	0.0	0.0	1.4
1 to 19 employees	1,178	0.1	0.1	0.9	906	0.3	0.4	11.2
20 to 49 employees	1,715	0.1	0.2	2.0	1,360	0.5	0.8	25.9
50 to 99 employees	4,191	0.3	0.5	4.7	1,167	0.4	1.2	38.5
100 to 249 employees	8,673	0.6	1.2	10.3	1,638	0.6	1.8	56.2
250 to 499 employees	6,024	0.5	1.6	14.1	1,078	0.4	2.1	67.8
500 or more employees	133,230	10.0	11.6	100.0	2,977	1.0	3.1	100.0
Single location companies	317,673	23.8	23.8	100.0	267,511	90.7	90.7	100.0
no. employees unknown (3)	121,018	9.1	9.1	38.1	117,065	39.7	39.7	43.8
1 to 19 employees	76,248	5.7	14.8	62.1	104,911	35.6	75.3	83.0
20 to 49 employees	32,213	2.4	17.2	72.2	26,501	9.0	84.3	92.9
50 to 99 employees	28,591	2.1	19.3	81.2	10,866	3.7	88.0	96.9
100 to 249 employees	33,972	2.5	21.9	91.9	6,065	2.1	90.0	99.2
250 to 499 employees	14,234	1.1	22.9	96.4	1,325	0.4	90.5	99.7
500 or more employees	11,395	0.9	23.8	100.0	778	0.3	90.7	100.0
Manufacturers	106,977	8.0	8.0	100.0	63,043	21.4	21.4	100.0
no. employees unknown (3)	42,338	3.2	3.2	39.6	17,294	5.9	5.9	27.4
1 to 19 employees	7,992	0.6	3.8	47.0	22,842	7.7	13.6	63.7
20 to 49 employees	10,038	0.8	4.5	56.4	12,422	4.2	17.8	83.4
50 to 99 employees	10,804	0.8	5.3	66.5	6,069	2.1	19.9	93.0
100 to 249 employees	21,656	1.6	7.0	86.8	3,511	1.2	21.1	98.6
250 to 499 employees	6,775	0.5	7.5	93.1	700	0.2	21.3	99.7
500 or more employees	7,374	0.6	8.0	100.0	205	0.1	21.4	100.0
Wholesalers	125,245	9.4	9.4	100.0	91,047	30.9	30.9	100.0
no. employees unknown (3)	37,577	2.8	2.8	30.0	33,669	11.4	11.4	37.0
1 to 19 employees	47,364	3.5	6.4	67.8	46,013	15.6	27.0	87.5
20 to 49 employees	14,982	1.1	7.5	79.8	7,846	2.7	29.7	96.1
50 to 99 employees	10,980	0.8	8.3	88.5	2,342	0.8	30.5	98.7
100 to 249 employees	6,991	0.5	8.8	94.1	944	0.3	30.8	99.7
250 to 499 employees	5,413	0.4	9.2	98.5	178	0.1	30.9	99.9
500 or more employees	1,938	0.1	9.4	100.0	55	0.0	30.9	100.0
Other companies (4)	85,452	6.4	6.4	100.0	113,421	38.5	38.5	100.0
no. employees unknown (3)	41,104	3.1	3.1	48.1	66,102	22.4	22.4	58.3
1 to 19 employees	20,893	1.6	4.6	72.6	36,056	12.2	34.6	90.1
20 to 49 employees	7,193	0.5	5.2	81.0	6,233	2.1	36.8	95.6
50 to 99 employees	6,807	0.5	5.7	88.9	2,455	0.8	37.6	97.7
100 to 249 employees	5,326	0.4	6.1	95.2	1,610	0.5	38.1	99.1
250 to 499 employees	2,046	0.2	6.2	97.6	447	0.2	38.3	99.5
500 or more employees	2,083	0.2	6.4	100.0	518	0.2	38.5	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1b
2014 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,447,277	100.0	100.0	100.0	305,213	100.0	100.0	100.0
no. employees unknown (3)	134,239	9.3	9.3	9.3	121,799	39.9	39.9	39.9
1 to 19 employees	92,102	6.4	15.6	15.6	112,200	36.8	76.7	76.7
20 to 49 employees	48,136	3.3	19.0	19.0	31,581	10.3	87.0	87.0
50 to 99 employees	48,704	3.4	22.3	22.3	15,715	5.1	92.2	92.2
100 to 249 employees	94,225	6.5	28.8	28.8	12,236	4.0	96.2	96.2
250 to 499 employees	68,759	4.8	33.6	33.6	4,714	1.5	97.7	97.7
500 or more employees	961,111	66.4	100.0	100.0	6,968	2.3	100.0	100.0
Manufacturers	848,866	58.7	58.7	100.0	74,247	24.3	24.3	100.0
no. employees unknown (3)	44,463	3.1	3.1	5.2	17,432	5.7	5.7	23.5
1 to 19 employees	8,777	0.6	3.7	6.3	23,990	7.9	13.6	55.8
20 to 49 employees	11,555	0.8	4.5	7.6	13,818	4.5	18.1	74.4
50 to 99 employees	17,205	1.2	5.7	9.7	7,872	2.6	20.7	85.0
100 to 249 employees	41,178	2.8	8.5	14.5	6,270	2.1	22.7	93.4
250 to 499 employees	45,973	3.2	11.7	19.9	2,293	0.8	23.5	96.5
500 or more employees	679,715	47.0	58.7	100.0	2,572	0.8	24.3	100.0
Wholesalers	331,007	22.9	22.9	100.0	102,943	33.7	33.7	100.0
no. employees unknown (3)	41,479	2.9	2.9	12.5	35,224	11.5	11.5	34.2
1 to 19 employees	56,461	3.9	6.8	29.6	49,333	16.2	27.7	82.1
20 to 49 employees	27,884	1.9	8.7	38.0	9,979	3.3	31.0	91.8
50 to 99 employees	19,788	1.4	10.1	44.0	3,970	1.3	32.3	95.7
100 to 249 employees	41,681	2.9	12.9	56.6	2,660	0.9	33.1	98.3
250 to 499 employees	13,752	1.0	13.9	60.7	917	0.3	33.4	99.2
500 or more employees	129,962	9.0	22.9	100.0	860	0.3	33.7	100.0
Other companies (4)	267,404	18.5	18.5	100.0	128,023	41.9	41.9	100.0
no. employees unknown (3)	48,297	3.3	3.3	18.1	69,143	22.7	22.7	54.0
1 to 19 employees	26,864	1.9	5.2	28.1	38,877	12.7	35.4	84.4
20 to 49 employees	8,697	0.6	5.8	31.4	7,784	2.6	37.9	90.5
50 to 99 employees	11,712	0.8	6.6	35.7	3,873	1.3	39.2	93.5
100 to 249 employees	11,366	0.8	7.4	40.0	3,306	1.1	40.3	96.1
250 to 499 employees	9,034	0.6	8.0	43.4	1,504	0.5	40.8	97.2
500 or more employees	151,434	10.5	18.5	100.0	3,536	1.2	41.9	100.0
Multiple location companies	1,089,832	75.3	75.3	100.0	28,178	9.2	9.2	100.0
no. employees unknown (3)	1,144	0.1	0.1	0.1	443	0.1	0.1	1.6
1 to 19 employees	4,974	0.3	0.4	0.6	2,586	0.8	1.0	10.7
20 to 49 employees	10,563	0.7	1.2	1.5	4,631	1.5	2.5	27.2
50 to 99 employees	16,757	1.2	2.3	3.1	4,746	1.6	4.1	44.0
100 to 249 employees	54,419	3.8	6.1	8.1	6,122	2.0	6.1	65.8
250 to 499 employees	56,078	3.9	9.9	13.2	3,446	1.1	7.2	78.0
500 or more employees	945,897	65.4	75.3	100.0	6,204	2.0	9.2	100.0
Manufacturers	730,201	50.5	50.5	100.0	9,792	3.2	3.2	100.0
no. employees unknown (3)	149	0.0	0.0	0.0	85	0.0	0.0	0.9
1 to 19 employees	308	0.0	0.0	0.1	286	0.1	0.1	3.8
20 to 49 employees	1,395	0.1	0.1	0.3	1,075	0.4	0.5	14.8
50 to 99 employees	4,309	0.3	0.4	0.8	1,665	0.5	1.0	31.8
100 to 249 employees	17,672	1.2	1.6	3.3	2,706	0.9	1.9	59.4
250 to 499 employees	38,732	2.7	4.3	8.6	1,609	0.5	2.4	75.8
500 or more employees	667,637	46.1	50.5	100.0	2,366	0.8	3.2	100.0
Wholesalers	188,525	13.0	13.0	100.0	8,554	2.8	2.8	100.0
no. employees unknown (3)	255	0.0	0.0	0.1	164	0.1	0.1	1.9
1 to 19 employees	3,465	0.2	0.3	2.0	1,334	0.4	0.5	17.5
20 to 49 employees	6,937	0.5	0.7	5.7	2,087	0.7	1.2	41.9
50 to 99 employees	7,637	0.5	1.3	9.7	1,706	0.6	1.7	61.9
100 to 249 employees	30,172	2.1	3.3	25.7	1,701	0.6	2.3	81.7
250 to 499 employees	11,891	0.8	4.2	32.0	755	0.2	2.5	90.6
500 or more employees	128,169	8.9	13.0	100.0	807	0.3	2.8	100.0

Exhibit 1b
2014 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	171,106	11.8	11.8	100.0	9,832	3.2	3.2	100.0
no. employees unknown (3)	741	0.1	0.1	0.4	194	0.1	0.1	2.0
1 to 19 employees	1,201	0.1	0.1	1.1	966	0.3	0.4	11.8
20 to 49 employees	2,231	0.2	0.3	2.4	1,469	0.5	0.9	26.7
50 to 99 employees	4,812	0.3	0.6	5.3	1,375	0.5	1.3	40.7
100 to 249 employees	6,575	0.5	1.1	9.1	1,715	0.6	1.9	58.2
250 to 499 employees	5,455	0.4	1.5	12.3	1,082	0.4	2.2	69.2
500 or more employees	150,091	10.4	11.8	100.0	3,031	1.0	3.2	100.0
Single location companies	357,444	24.7	24.7	100.0	277,035	90.8	90.8	100.0
no. employees unknown (3)	133,095	9.2	9.2	37.2	121,356	39.8	39.8	43.8
1 to 19 employees	87,128	6.0	15.2	61.6	109,614	35.9	75.7	83.4
20 to 49 employees	37,573	2.6	17.8	72.1	26,950	8.8	84.5	93.1
50 to 99 employees	31,947	2.2	20.0	81.1	10,969	3.6	88.1	97.1
100 to 249 employees	39,807	2.8	22.8	92.2	6,114	2.0	90.1	99.3
250 to 499 employees	12,681	0.9	23.6	95.7	1,268	0.4	90.5	99.7
500 or more employees	15,214	1.1	24.7	100.0	764	0.3	90.8	100.0
Manufacturers	118,665	8.2	8.2	100.0	64,455	21.1	21.1	100.0
no. employees unknown (3)	44,314	3.1	3.1	37.3	17,347	5.7	5.7	26.9
1 to 19 employees	8,469	0.6	3.6	44.5	23,704	7.8	13.4	63.7
20 to 49 employees	10,160	0.7	4.3	53.0	12,743	4.2	17.6	83.5
50 to 99 employees	12,896	0.9	5.2	63.9	6,207	2.0	19.7	93.1
100 to 249 employees	23,506	1.6	6.9	83.7	3,564	1.2	20.8	98.6
250 to 499 employees	7,241	0.5	7.4	89.8	684	0.2	21.1	99.7
500 or more employees	12,078	0.8	8.2	100.0	206	0.1	21.1	100.0
Wholesalers	142,482	9.8	9.8	100.0	94,389	30.9	30.9	100.0
no. employees unknown (3)	41,224	2.8	2.8	28.9	35,060	11.5	11.5	37.1
1 to 19 employees	52,996	3.7	6.5	66.1	47,999	15.7	27.2	88.0
20 to 49 employees	20,947	1.4	8.0	80.8	7,892	2.6	29.8	96.4
50 to 99 employees	12,151	0.8	8.8	89.4	2,264	0.7	30.5	98.8
100 to 249 employees	11,509	0.8	9.6	97.4	959	0.3	30.9	99.8
250 to 499 employees	1,861	0.1	9.7	98.7	162	0.1	30.9	99.9
500 or more employees	1,793	0.1	9.8	100.0	53	0.0	30.9	100.0
Other companies (4)	96,298	6.7	6.7	100.0	118,191	38.7	38.7	100.0
no. employees unknown (3)	47,556	3.3	3.3	49.4	68,949	22.6	22.6	58.3
1 to 19 employees	25,663	1.8	5.1	76.0	37,911	12.4	35.0	90.4
20 to 49 employees	6,466	0.4	5.5	82.7	6,315	2.1	37.1	95.8
50 to 99 employees	6,900	0.5	6.0	89.9	2,498	0.8	37.9	97.9
100 to 249 employees	4,792	0.3	6.3	94.9	1,591	0.5	38.4	99.2
250 to 499 employees	3,579	0.2	6.6	98.6	422	0.1	38.6	99.6
500 or more employees	1,343	0.1	6.7	100.0	505	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1c
Percent Difference Between the 2014 and 2015 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2014	2015	Net Difference	% Difference	2014	2015	Net Difference	% Difference
All identified companies	1,447,277	1,335,114	-112,163	-7.7	305,213	294,834	-10,379	-3.4
no. employees unknown (2)	134,239	121,770	-12,469	-9.3	121,799	117,424	-4,375	-3.6
1 to 19 employees	92,102	80,468	-11,635	-12.6	112,200	107,356	-4,844	-4.3
20 to 49 employees	48,136	41,503	-6,633	-13.8	31,581	30,872	-709	-2.2
50 to 99 employees	48,704	43,843	-4,861	-10.0	15,715	15,316	-399	-2.5
100 to 249 employees	94,225	84,384	-9,842	-10.4	12,236	12,104	-132	-1.1
250 to 499 employees	68,759	67,899	-861	-1.3	4,714	4,763	49	1.0
500 or more employees	961,111	895,248	-65,863	-6.9	6,968	6,999	31	0.4
Manufacturers	848,866	797,924	-50,942	-6.0	74,247	72,892	-1,355	-1.8
no. employees unknown (2)	44,463	42,512	-1,951	-4.4	17,432	17,366	-66	-0.4
1 to 19 employees	8,777	8,149	-629	-7.2	23,990	23,133	-857	-3.6
20 to 49 employees	11,555	11,396	-158	-1.4	13,818	13,466	-352	-2.5
50 to 99 employees	17,205	15,184	-2,021	-11.7	7,872	7,736	-136	-1.7
100 to 249 employees	41,178	41,185	6	0.0	6,270	6,237	-33	-0.5
250 to 499 employees	45,973	43,449	-2,524	-5.5	2,293	2,310	17	0.7
500 or more employees	679,715	636,050	-43,665	-6.4	2,572	2,644	72	2.8
Wholesalers	331,007	296,563	-34,444	-10.4	102,943	99,269	-3,674	-3.6
no. employees unknown (2)	41,479	37,990	-3,489	-8.4	35,224	33,830	-1,394	-4.0
1 to 19 employees	56,461	50,249	-6,212	-11.0	49,333	47,261	-2,072	-4.2
20 to 49 employees	27,884	21,200	-6,684	-24.0	9,979	9,813	-166	-1.7
50 to 99 employees	19,788	17,660	-2,127	-10.8	3,970	3,958	-12	-0.3
100 to 249 employees	41,681	29,200	-12,481	-29.9	2,660	2,619	-41	-1.5
250 to 499 employees	13,752	16,380	2,627	19.1	917	928	11	1.2
500 or more employees	129,962	123,885	-6,077	-4.7	860	860	0	0.0
Other companies (3)	267,404	240,627	-26,777	-10.0	128,023	122,673	-5,350	-4.2
no. employees unknown (2)	48,297	41,268	-7,029	-14.6	69,143	66,228	-2,915	-4.2
1 to 19 employees	26,864	22,070	-4,794	-17.8	38,877	36,962	-1,915	-4.9
20 to 49 employees	8,697	8,908	210	2.4	7,784	7,593	-191	-2.5
50 to 99 employees	11,712	10,998	-713	-6.1	3,873	3,622	-251	-6.5
100 to 249 employees	11,366	13,999	2,633	23.2	3,306	3,248	-58	-1.8
250 to 499 employees	9,034	8,070	-964	-10.7	1,504	1,525	21	1.4
500 or more employees	151,434	135,313	-16,121	-10.6	3,536	3,495	-41	-1.2
Multiple location companies	1,089,832	1,017,441	-72,392	-6.6	28,178	27,323	-855	-3.0
no. employees unknown (2)	1,144	751	-393	-34.3	443	359	-84	-19.0
1 to 19 employees	4,974	4,219	-755	-15.2	2,586	2,445	-141	-5.5
20 to 49 employees	10,563	9,290	-1,273	-12.0	4,631	4,371	-260	-5.6
50 to 99 employees	16,757	15,251	-1,506	-9.0	4,746	4,450	-296	-6.2
100 to 249 employees	54,419	50,411	-4,007	-7.4	6,122	6,039	-83	-1.4
250 to 499 employees	56,078	53,664	-2,414	-4.3	3,446	3,438	-8	-0.2
500 or more employees	945,897	883,853	-62,043	-6.6	6,204	6,221	17	0.3
Manufacturers	730,201	690,947	-39,254	-5.4	9,792	9,849	57	0.6
no. employees unknown (2)	149	174	26	17.2	85	72	-13	-15.3
1 to 19 employees	308	157	-152	-49.2	286	291	5	1.7
20 to 49 employees	1,395	1,358	-36	-2.6	1,075	1,044	-31	-2.9
50 to 99 employees	4,309	4,380	71	1.7	1,665	1,667	2	0.1
100 to 249 employees	17,672	19,529	1,857	10.5	2,706	2,726	20	0.7
250 to 499 employees	38,732	36,674	-2,058	-5.3	1,609	1,610	1	0.1
500 or more employees	667,637	628,676	-38,961	-5.8	2,366	2,439	73	3.1
Wholesalers	188,525	171,318	-17,207	-9.1	8,554	8,222	-332	-3.9
no. employees unknown (2)	255	413	158	62.2	164	161	-3	-1.8
1 to 19 employees	3,465	2,885	-580	-16.7	1,334	1,248	-86	-6.4
20 to 49 employees	6,937	6,217	-720	-10.4	2,087	1,967	-120	-5.7
50 to 99 employees	7,637	6,680	-957	-12.5	1,706	1,616	-90	-5.3
100 to 249 employees	30,172	22,209	-7,962	-26.4	1,701	1,675	-26	-1.5
250 to 499 employees	11,891	10,967	-925	-7.8	755	750	-5	-0.7
500 or more employees	128,169	121,947	-6,222	-4.9	807	805	-2	-0.2

Exhibit 1c
Percent Difference Between the 2014 and 2015 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2014	2015	Net Difference	% Difference	2014	2015	Net Difference	% Difference
Other companies (3)	171,106	155,175	-15,931	-9.3	9,832	9,252	-580	-5.9
no. employees unknown (2)	741	164	-577	-77.8	194	126	-68	-35.1
1 to 19 employees	1,201	1,178	-23	-1.9	966	906	-60	-6.2
20 to 49 employees	2,231	1,715	-517	-23.2	1,469	1,360	-109	-7.4
50 to 99 employees	4,812	4,191	-621	-12.9	1,375	1,167	-208	-15.1
100 to 249 employees	6,575	8,673	2,098	31.9	1,715	1,638	-77	-4.5
250 to 499 employees	5,455	6,024	569	10.4	1,082	1,078	-4	-0.4
500 or more employees	150,091	133,230	-16,861	-11.2	3,031	2,977	-54	-1.8
Single location companies	357,444	317,673	-39,771	-11.1	277,035	267,511	-9,524	-3.4
no. employees unknown (2)	133,095	121,018	-12,076	-9.1	121,356	117,065	-4,291	-3.5
1 to 19 employees	87,128	76,248	-10,880	-12.5	109,614	104,911	-4,703	-4.3
20 to 49 employees	37,573	32,213	-5,360	-14.3	26,950	26,501	-449	-1.7
50 to 99 employees	31,947	28,591	-3,355	-10.5	10,969	10,866	-103	-0.9
100 to 249 employees	39,807	33,972	-5,834	-14.7	6,114	6,065	-49	-0.8
250 to 499 employees	12,681	14,234	1,554	12.3	1,268	1,325	57	4.5
500 or more employees	15,214	11,395	-3,819	-25.1	764	778	14	1.8
Manufacturers	118,665	106,977	-11,688	-9.8	64,455	63,043	-1,412	-2.2
no. employees unknown (2)	44,314	42,338	-1,976	-4.5	17,347	17,294	-53	-0.3
1 to 19 employees	8,469	7,992	-477	-5.6	23,704	22,842	-862	-3.6
20 to 49 employees	10,160	10,038	-122	-1.2	12,743	12,422	-321	-2.5
50 to 99 employees	12,896	10,804	-2,092	-16.2	6,207	6,069	-138	-2.2
100 to 249 employees	23,506	21,656	-1,850	-7.9	3,564	3,511	-53	-1.5
250 to 499 employees	7,241	6,775	-466	-6.4	684	700	16	2.3
500 or more employees	12,078	7,374	-4,704	-38.9	206	205	-1	-0.5
Wholesalers	142,482	125,245	-17,237	-12.1	94,389	91,047	-3,342	-3.5
no. employees unknown (2)	41,224	37,577	-3,647	-8.8	35,060	33,669	-1,391	-4.0
1 to 19 employees	52,996	47,364	-5,633	-10.6	47,999	46,013	-1,986	-4.1
20 to 49 employees	20,947	14,982	-5,965	-28.5	7,892	7,846	-46	-0.6
50 to 99 employees	12,151	10,980	-1,171	-9.6	2,264	2,342	78	3.4
100 to 249 employees	11,509	6,991	-4,518	-39.3	959	944	-15	-1.6
250 to 499 employees	1,861	5,413	3,552	190.9	162	178	16	9.9
500 or more employees	1,793	1,938	145	8.1	53	55	2	3.8
Other companies (3)	96,298	85,452	-10,846	-11.3	118,191	113,421	-4,770	-4.0
no. employees unknown (2)	47,556	41,104	-6,452	-13.6	68,949	66,102	-2,847	-4.1
1 to 19 employees	25,663	20,893	-4,770	-18.6	37,911	36,056	-1,855	-4.9
20 to 49 employees	6,466	7,193	727	11.2	6,315	6,233	-82	-1.3
50 to 99 employees	6,900	6,807	-93	-1.3	2,498	2,455	-43	-1.7
100 to 249 employees	4,792	5,326	535	11.2	1,591	1,610	19	1.2
250 to 499 employees	3,579	2,046	-1,533	-42.8	422	447	25	5.9
500 or more employees	1,343	2,083	740	55.1	505	518	13	2.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014 or 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1d
2015 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	1,969,469	100.0	100.0	100.0	196,925	100.0	100.0	100.0
no. employees unknown (3)	131,242	6.7	6.7	6.7	65,592	33.3	33.3	33.3
1 to 19 employees	143,998	7.3	14.0	14.0	82,516	41.9	75.2	75.2
20 to 49 employees	79,839	4.1	18.0	18.0	20,284	10.3	85.5	85.5
50 to 99 employees	70,492	3.6	21.6	21.6	10,467	5.3	90.8	90.8
100 to 249 employees	108,003	5.5	27.1	27.1	8,818	4.5	95.3	95.3
250 to 499 employees	97,428	4.9	32.0	32.0	3,664	1.9	97.2	97.2
500 or more employees	1,338,468	68.0	100.0	100.0	5,584	2.8	100.0	100.0
Manufacturers	826,263	42.0	42.0	100.0	37,342	19.0	19.0	100.0
no. employees unknown (3)	27,045	1.4	1.4	3.3	7,208	3.7	3.7	19.3
1 to 19 employees	8,172	0.4	1.8	4.3	10,374	5.3	8.9	47.1
20 to 49 employees	9,841	0.5	2.3	5.5	6,507	3.3	12.2	64.5
50 to 99 employees	10,524	0.5	2.8	6.7	4,565	2.3	14.6	76.7
100 to 249 employees	32,408	1.6	4.5	10.6	4,390	2.2	16.8	88.5
250 to 499 employees	31,906	1.6	6.1	14.5	1,887	1.0	17.7	93.5
500 or more employees	706,367	35.9	42.0	100.0	2,411	1.2	19.0	100.0
Wholesalers	662,186	33.6	33.6	100.0	86,556	44.0	44.0	100.0
no. employees unknown (3)	55,595	2.8	2.8	8.4	27,363	13.9	13.9	31.6
1 to 19 employees	106,192	5.4	8.2	24.4	44,336	22.5	36.4	82.8
20 to 49 employees	60,065	3.0	11.3	33.5	8,014	4.1	40.5	92.1
50 to 99 employees	52,008	2.6	13.9	41.4	3,209	1.6	42.1	95.8
100 to 249 employees	52,946	2.7	16.6	49.4	2,115	1.1	43.2	98.2
250 to 499 employees	40,344	2.0	18.6	55.4	749	0.4	43.6	99.1
500 or more employees	295,037	15.0	33.6	100.0	770	0.4	44.0	100.0
Other companies (4)	481,020	24.4	24.4	100.0	73,027	37.1	37.1	100.0
no. employees unknown (3)	48,603	2.5	2.5	10.1	31,021	15.8	15.8	42.5
1 to 19 employees	29,633	1.5	4.0	16.3	27,806	14.1	29.9	80.6
20 to 49 employees	9,934	0.5	4.5	18.3	5,763	2.9	32.8	88.4
50 to 99 employees	7,961	0.4	4.9	20.0	2,693	1.4	34.2	92.1
100 to 249 employees	22,649	1.2	6.0	24.7	2,313	1.2	35.3	95.3
250 to 499 employees	25,177	1.3	7.3	29.9	1,028	0.5	35.9	96.7
500 or more employees	337,064	17.1	24.4	100.0	2,403	1.2	37.1	100.0
Multiple location companies	1,508,083	76.6	76.6	100.0	19,848	10.1	10.1	100.0
no. employees unknown (3)	1,131	0.1	0.1	0.1	227	0.1	0.1	1.1
1 to 19 employees	10,722	0.5	0.6	0.8	1,767	0.9	1.0	10.0
20 to 49 employees	17,149	0.9	1.5	1.9	2,941	1.5	2.5	24.9
50 to 99 employees	24,687	1.3	2.7	3.6	3,048	1.5	4.1	40.2
100 to 249 employees	59,860	3.0	5.8	7.5	4,312	2.2	6.2	61.9
250 to 499 employees	75,390	3.8	9.6	12.5	2,588	1.3	7.6	75.0
500 or more employees	1,319,143	67.0	76.6	100.0	4,965	2.5	10.1	100.0
Manufacturers	742,954	37.7	37.7	100.0	7,393	3.8	3.8	100.0
no. employees unknown (3)	319	0.0	0.0	0.0	48	0.0	0.0	0.6
1 to 19 employees	201	0.0	0.0	0.1	150	0.1	0.1	2.7
20 to 49 employees	1,278	0.1	0.1	0.2	580	0.3	0.4	10.5
50 to 99 employees	3,379	0.2	0.3	0.7	1,059	0.5	0.9	24.8
100 to 249 employees	17,253	0.9	1.1	3.0	1,993	1.0	1.9	51.8
250 to 499 employees	24,218	1.2	2.4	6.3	1,322	0.7	2.6	69.7
500 or more employees	696,307	35.4	37.7	100.0	2,241	1.1	3.8	100.0
Wholesalers	391,946	19.9	19.9	100.0	6,226	3.2	3.2	100.0
no. employees unknown (3)	531	0.0	0.0	0.1	114	0.1	0.1	1.8
1 to 19 employees	8,062	0.4	0.4	2.2	941	0.5	0.5	16.9
20 to 49 employees	13,357	0.7	1.1	5.6	1,463	0.7	1.3	40.4
50 to 99 employees	19,274	1.0	2.1	10.5	1,174	0.6	1.9	59.3
100 to 249 employees	31,669	1.6	3.7	18.6	1,230	0.6	2.5	79.1
250 to 499 employees	26,878	1.4	5.1	25.5	586	0.3	2.8	88.5
500 or more employees	292,174	14.8	19.9	100.0	718	0.4	3.2	100.0

Exhibit 1d
2015 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	373,183	18.9	18.9	100.0	6,229	3.2	3.2	100.0
no. employees unknown (3)	282	0.0	0.0	0.1	65	0.0	0.0	1.0
1 to 19 employees	2,459	0.1	0.1	0.7	676	0.3	0.4	11.9
20 to 49 employees	2,515	0.1	0.3	1.4	898	0.5	0.8	26.3
50 to 99 employees	2,034	0.1	0.4	2.0	815	0.4	1.2	39.4
100 to 249 employees	10,937	0.6	0.9	4.9	1,089	0.6	1.8	56.9
250 to 499 employees	24,294	1.2	2.2	11.4	680	0.3	2.1	67.8
500 or more employees	330,662	16.8	18.9	100.0	2,006	1.0	3.2	100.0
Single location companies	461,386	23.4	23.4	100.0	177,077	89.9	89.9	100.0
no. employees unknown (3)	130,111	6.6	6.6	28.2	65,365	33.2	33.2	36.9
1 to 19 employees	133,276	6.8	13.4	57.1	80,749	41.0	74.2	82.5
20 to 49 employees	62,690	3.2	16.6	70.7	17,343	8.8	83.0	92.3
50 to 99 employees	45,805	2.3	18.9	80.6	7,419	3.8	86.8	96.5
100 to 249 employees	48,143	2.4	21.3	91.0	4,506	2.3	89.1	99.0
250 to 499 employees	22,038	1.1	22.4	95.8	1,076	0.5	89.6	99.7
500 or more employees	19,325	1.0	23.4	100.0	619	0.3	89.9	100.0
Manufacturers	83,309	4.2	4.2	100.0	29,949	15.2	15.2	100.0
no. employees unknown (3)	26,726	1.4	1.4	32.1	7,160	3.6	3.6	23.9
1 to 19 employees	7,971	0.4	1.8	41.6	10,224	5.2	8.8	58.0
20 to 49 employees	8,563	0.4	2.2	51.9	5,927	3.0	11.8	77.8
50 to 99 employees	7,145	0.4	2.6	60.5	3,506	1.8	13.6	89.5
100 to 249 employees	15,155	0.8	3.3	78.7	2,397	1.2	14.8	97.5
250 to 499 employees	7,689	0.4	3.7	87.9	565	0.3	15.1	99.4
500 or more employees	10,060	0.5	4.2	100.0	170	0.1	15.2	100.0
Wholesalers	270,241	13.7	13.7	100.0	80,330	40.8	40.8	100.0
no. employees unknown (3)	55,064	2.8	2.8	20.4	27,249	13.8	13.8	33.9
1 to 19 employees	98,130	5.0	7.8	56.7	43,395	22.0	35.9	87.9
20 to 49 employees	46,708	2.4	10.2	74.0	6,551	3.3	39.2	96.1
50 to 99 employees	32,734	1.7	11.8	86.1	2,035	1.0	40.2	98.6
100 to 249 employees	21,276	1.1	12.9	94.0	885	0.4	40.7	99.7
250 to 499 employees	13,466	0.7	13.6	98.9	163	0.1	40.8	99.9
500 or more employees	2,863	0.1	13.7	100.0	52	0.0	40.8	100.0
Other companies (4)	107,837	5.5	5.5	100.0	66,798	33.9	33.9	100.0
no. employees unknown (3)	48,321	2.5	2.5	44.8	30,956	15.7	15.7	46.3
1 to 19 employees	27,175	1.4	3.8	70.0	27,130	13.8	29.5	87.0
20 to 49 employees	7,419	0.4	4.2	76.9	4,865	2.5	32.0	94.2
50 to 99 employees	5,927	0.3	4.5	82.4	1,878	1.0	32.9	97.1
100 to 249 employees	11,711	0.6	5.1	93.2	1,224	0.6	33.5	98.9
250 to 499 employees	883	0.0	5.2	94.1	348	0.2	33.7	99.4
500 or more employees	6,401	0.3	5.5	100.0	397	0.2	33.9	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1e
2014 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	2,057,714	100.0	100.0	100.0	187,825	100.0	100.0	100.0
no. employees unknown (3)	135,891	6.6	6.6	6.6	60,382	32.1	32.1	32.1
1 to 19 employees	144,613	7.0	13.6	13.6	80,031	42.6	74.8	74.8
20 to 49 employees	84,802	4.1	17.8	17.8	19,652	10.5	85.2	85.2
50 to 99 employees	69,469	3.4	21.1	21.1	10,270	5.5	90.7	90.7
100 to 249 employees	112,369	5.5	26.6	26.6	8,486	4.5	95.2	95.2
250 to 499 employees	95,739	4.7	31.2	31.2	3,550	1.9	97.1	97.1
500 or more employees	1,414,832	68.8	100.0	100.0	5,454	2.9	100.0	100.0
Manufacturers	868,348	42.2	42.2	100.0	36,342	19.3	19.3	100.0
no. employees unknown (3)	28,471	1.4	1.4	3.3	6,669	3.6	3.6	18.4
1 to 19 employees	7,514	0.4	1.7	4.1	10,181	5.4	9.0	46.4
20 to 49 employees	8,918	0.4	2.2	5.2	6,443	3.4	12.4	64.1
50 to 99 employees	11,390	0.6	2.7	6.5	4,515	2.4	14.8	76.5
100 to 249 employees	33,650	1.6	4.4	10.4	4,336	2.3	17.1	88.4
250 to 499 employees	32,603	1.6	6.0	14.1	1,860	1.0	18.1	93.6
500 or more employees	745,802	36.2	42.2	100.0	2,338	1.2	19.3	100.0
Wholesalers	659,385	32.0	32.0	100.0	84,481	45.0	45.0	100.0
no. employees unknown (3)	56,879	2.8	2.8	8.6	26,054	13.9	13.9	30.8
1 to 19 employees	108,866	5.3	8.1	25.1	43,823	23.3	37.2	82.7
20 to 49 employees	66,682	3.2	11.3	35.2	7,963	4.2	41.4	92.1
50 to 99 employees	49,239	2.4	13.7	42.7	3,111	1.7	43.1	95.8
100 to 249 employees	53,623	2.6	16.3	50.8	2,058	1.1	44.2	98.3
250 to 499 employees	41,284	2.0	18.3	57.1	721	0.4	44.6	99.1
500 or more employees	282,812	13.7	32.0	100.0	751	0.4	45.0	100.0
Other companies (4)	529,980	25.8	25.8	100.0	67,002	35.7	35.7	100.0
no. employees unknown (3)	50,541	2.5	2.5	9.5	27,659	14.7	14.7	41.3
1 to 19 employees	28,232	1.4	3.8	14.9	26,027	13.9	28.6	80.1
20 to 49 employees	9,202	0.4	4.3	16.6	5,246	2.8	31.4	88.0
50 to 99 employees	8,840	0.4	4.7	18.3	2,644	1.4	32.8	91.9
100 to 249 employees	25,095	1.2	5.9	23.0	2,092	1.1	33.9	95.0
250 to 499 employees	21,852	1.1	7.0	27.1	969	0.5	34.4	96.5
500 or more employees	386,218	18.8	25.8	100.0	2,365	1.3	35.7	100.0
Multiple location companies	1,586,713	77.1	77.1	100.0	19,586	10.4	10.4	100.0
no. employees unknown (3)	1,663	0.1	0.1	0.1	227	0.1	0.1	1.2
1 to 19 employees	10,903	0.5	0.6	0.8	1,796	1.0	1.1	10.3
20 to 49 employees	23,011	1.1	1.7	2.2	2,928	1.6	2.6	25.3
50 to 99 employees	24,481	1.2	2.9	3.8	3,084	1.6	4.3	41.0
100 to 249 employees	58,022	2.8	5.7	7.4	4,157	2.2	6.5	62.2
250 to 499 employees	71,189	3.5	9.2	11.9	2,543	1.4	7.8	75.2
500 or more employees	1,397,444	67.9	77.1	100.0	4,851	2.6	10.4	100.0
Manufacturers	778,683	37.8	37.8	100.0	7,179	3.8	3.8	100.0
no. employees unknown (3)	216	0.0	0.0	0.0	45	0.0	0.0	0.6
1 to 19 employees	177	0.0	0.0	0.1	133	0.1	0.1	2.5
20 to 49 employees	1,699	0.1	0.1	0.3	594	0.3	0.4	10.8
50 to 99 employees	3,035	0.1	0.2	0.7	1,023	0.5	1.0	25.0
100 to 249 employees	17,750	0.9	1.1	2.9	1,912	1.0	2.0	51.6
250 to 499 employees	23,209	1.1	2.2	5.9	1,314	0.7	2.7	69.9
500 or more employees	732,596	35.6	37.8	100.0	2,158	1.1	3.8	100.0
Wholesalers	390,077	19.0	19.0	100.0	6,215	3.3	3.3	100.0
no. employees unknown (3)	722	0.0	0.0	0.2	103	0.1	0.1	1.7
1 to 19 employees	9,209	0.4	0.5	2.5	990	0.5	0.6	17.6
20 to 49 employees	18,775	0.9	1.4	7.4	1,458	0.8	1.4	41.0
50 to 99 employees	18,481	0.9	2.3	12.1	1,189	0.6	2.0	60.2
100 to 249 employees	34,046	1.7	3.9	20.8	1,200	0.6	2.6	79.5
250 to 499 employees	28,695	1.4	5.3	28.2	573	0.3	2.9	88.7
500 or more employees	280,149	13.6	19.0	100.0	702	0.4	3.3	100.0

Exhibit 1e
2014 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	417,954	20.3	20.3	100.0	6,192	3.3	3.3	100.0
no. employees unknown (3)	726	0.0	0.0	0.2	79	0.0	0.0	1.3
1 to 19 employees	1,517	0.1	0.1	0.5	673	0.4	0.4	12.1
20 to 49 employees	2,537	0.1	0.2	1.1	876	0.5	0.9	26.3
50 to 99 employees	2,964	0.1	0.4	1.9	872	0.5	1.3	40.4
100 to 249 employees	6,225	0.3	0.7	3.3	1,045	0.6	1.9	57.3
250 to 499 employees	19,285	0.9	1.6	8.0	656	0.3	2.2	67.8
500 or more employees	384,700	18.7	20.3	100.0	1,991	1.1	3.3	100.0
Single location companies	471,001	22.9	22.9	100.0	168,239	89.6	89.6	100.0
no. employees unknown (3)	134,228	6.5	6.5	28.5	60,155	32.0	32.0	35.8
1 to 19 employees	133,710	6.5	13.0	56.9	78,235	41.7	73.7	82.3
20 to 49 employees	61,790	3.0	16.0	70.0	16,724	8.9	82.6	92.2
50 to 99 employees	44,988	2.2	18.2	79.6	7,186	3.8	86.4	96.5
100 to 249 employees	54,347	2.6	20.9	91.1	4,329	2.3	88.7	99.0
250 to 499 employees	24,550	1.2	22.0	96.3	1,007	0.5	89.3	99.6
500 or more employees	17,387	0.8	22.9	100.0	603	0.3	89.6	100.0
Manufacturers	89,666	4.4	4.4	100.0	29,163	15.5	15.5	100.0
no. employees unknown (3)	28,256	1.4	1.4	31.5	6,624	3.5	3.5	22.7
1 to 19 employees	7,337	0.4	1.7	39.7	10,048	5.3	8.9	57.2
20 to 49 employees	7,219	0.4	2.1	47.7	5,849	3.1	12.0	77.2
50 to 99 employees	8,354	0.4	2.5	57.1	3,492	1.9	13.8	89.2
100 to 249 employees	15,900	0.8	3.3	74.8	2,424	1.3	15.1	97.5
250 to 499 employees	9,394	0.5	3.7	85.3	546	0.3	15.4	99.4
500 or more employees	13,206	0.6	4.4	100.0	180	0.1	15.5	100.0
Wholesalers	269,309	13.1	13.1	100.0	78,266	41.7	41.7	100.0
no. employees unknown (3)	56,157	2.7	2.7	20.9	25,951	13.8	13.8	33.2
1 to 19 employees	99,657	4.8	7.6	57.9	42,833	22.8	36.6	87.9
20 to 49 employees	47,907	2.3	9.9	75.6	6,505	3.5	40.1	96.2
50 to 99 employees	30,758	1.5	11.4	87.1	1,922	1.0	41.1	98.7
100 to 249 employees	19,577	1.0	12.3	94.3	858	0.5	41.6	99.7
250 to 499 employees	12,589	0.6	13.0	99.0	148	0.1	41.6	99.9
500 or more employees	2,663	0.1	13.1	100.0	49	0.0	41.7	100.0
Other companies (4)	112,027	5.4	5.4	100.0	60,810	32.4	32.4	100.0
no. employees unknown (3)	49,815	2.4	2.4	44.5	27,580	14.7	14.7	45.4
1 to 19 employees	26,715	1.3	3.7	68.3	25,354	13.5	28.2	87.0
20 to 49 employees	6,664	0.3	4.0	74.3	4,370	2.3	30.5	94.2
50 to 99 employees	5,876	0.3	4.3	79.5	1,772	0.9	31.5	97.1
100 to 249 employees	18,870	0.9	5.2	96.4	1,047	0.6	32.0	98.9
250 to 499 employees	2,567	0.1	5.4	98.6	313	0.2	32.2	99.4
500 or more employees	1,518	0.1	5.4	100.0	374	0.2	32.4	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1f
Percent Difference Between the 2014 and 2015 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2014	2015	Net Difference	% Difference	2014	2015	Net Difference	% Difference
All identified companies	2,057,714	1,969,469	-88,245	-4.3	187,825	196,925	9,100	4.8
no. employees unknown (2)	135,891	131,242	-4,649	-3.4	60,382	65,592	5,210	8.6
1 to 19 employees	144,613	143,998	-615	-0.4	80,031	82,516	2,485	3.1
20 to 49 employees	84,802	79,839	-4,963	-5.9	19,652	20,284	632	3.2
50 to 99 employees	69,469	70,492	1,023	1.5	10,270	10,467	197	1.9
100 to 249 employees	112,369	108,003	-4,366	-3.9	8,486	8,818	332	3.9
250 to 499 employees	95,739	97,428	1,689	1.8	3,550	3,664	114	3.2
500 or more employees	1,414,832	1,338,468	-76,364	-5.4	5,454	5,584	130	2.4
Manufacturers	868,348	826,263	-42,086	-4.8	36,342	37,342	1,000	2.8
no. employees unknown (2)	28,471	27,045	-1,427	-5.0	6,669	7,208	539	8.1
1 to 19 employees	7,514	8,172	657	8.7	10,181	10,374	193	1.9
20 to 49 employees	8,918	9,841	922	10.3	6,443	6,507	64	1.0
50 to 99 employees	11,390	10,524	-866	-7.6	4,515	4,565	50	1.1
100 to 249 employees	33,650	32,408	-1,242	-3.7	4,336	4,390	54	1.2
250 to 499 employees	32,603	31,906	-696	-2.1	1,860	1,887	27	1.5
500 or more employees	745,802	706,367	-39,435	-5.3	2,338	2,411	73	3.1
Wholesalers	659,385	662,186	2,801	0.4	84,481	86,556	2,075	2.5
no. employees unknown (2)	56,879	55,595	-1,284	-2.3	26,054	27,363	1,309	5.0
1 to 19 employees	108,866	106,192	-2,674	-2.5	43,823	44,336	513	1.2
20 to 49 employees	66,682	60,065	-6,617	-9.9	7,963	8,014	51	0.6
50 to 99 employees	49,239	52,008	2,768	5.6	3,111	3,209	98	3.2
100 to 249 employees	53,623	52,946	-678	-1.3	2,058	2,115	57	2.8
250 to 499 employees	41,284	40,344	-939	-2.3	721	749	28	3.9
500 or more employees	282,812	295,037	12,225	4.3	751	770	19	2.5
Other companies (3)	529,980	481,020	-48,960	-9.2	67,002	73,027	6,025	9.0
no. employees unknown (2)	50,541	48,603	-1,938	-3.8	27,659	31,021	3,362	12.2
1 to 19 employees	28,232	29,633	1,401	5.0	26,027	27,806	1,779	6.8
20 to 49 employees	9,202	9,934	732	8.0	5,246	5,763	517	9.9
50 to 99 employees	8,840	7,961	-879	-9.9	2,644	2,693	49	1.9
100 to 249 employees	25,095	22,649	-2,447	-9.8	2,092	2,313	221	10.6
250 to 499 employees	21,852	25,177	3,325	15.2	969	1,028	59	6.1
500 or more employees	386,218	337,064	-49,154	-12.7	2,365	2,403	38	1.6
Multiple location companies	1,586,713	1,508,083	-78,630	-5.0	19,586	19,848	262	1.3
no. employees unknown (2)	1,663	1,131	-532	-32.0	227	227	0	0.0
1 to 19 employees	10,903	10,722	-181	-1.7	1,796	1,767	-29	-1.6
20 to 49 employees	23,011	17,149	-5,862	-25.5	2,928	2,941	13	0.4
50 to 99 employees	24,481	24,687	207	0.8	3,084	3,048	-36	-1.2
100 to 249 employees	58,022	59,860	1,838	3.2	4,157	4,312	155	3.7
250 to 499 employees	71,189	75,390	4,202	5.9	2,543	2,588	45	1.8
500 or more employees	1,397,444	1,319,143	-78,301	-5.6	4,851	4,965	114	2.4
Manufacturers	778,683	742,954	-35,729	-4.6	7,179	7,393	214	3.0
no. employees unknown (2)	216	319	103	47.6	45	48	3	6.7
1 to 19 employees	177	201	24	13.4	133	150	17	12.8
20 to 49 employees	1,699	1,278	-422	-24.8	594	580	-14	-2.4
50 to 99 employees	3,035	3,379	344	11.3	1,023	1,059	36	3.5
100 to 249 employees	17,750	17,253	-497	-2.8	1,912	1,993	81	4.2
250 to 499 employees	23,209	24,218	1,009	4.3	1,314	1,322	8	0.6
500 or more employees	732,596	696,307	-36,289	-5.0	2,158	2,241	83	3.8
Wholesalers	390,077	391,946	1,869	0.5	6,215	6,226	11	0.2
no. employees unknown (2)	722	531	-191	-26.5	103	114	11	10.7
1 to 19 employees	9,209	8,062	-1,147	-12.5	990	941	-49	-4.9
20 to 49 employees	18,775	13,357	-5,418	-28.9	1,458	1,463	5	0.3
50 to 99 employees	18,481	19,274	793	4.3	1,189	1,174	-15	-1.3
100 to 249 employees	34,046	31,669	-2,377	-7.0	1,200	1,230	30	2.5
250 to 499 employees	28,695	26,878	-1,816	-6.3	573	586	13	2.3
500 or more employees	280,149	292,174	12,025	4.3	702	718	16	2.3

Exhibit 1f
Percent Difference Between the 2014 and 2015 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2014	2015	Net Difference	% Difference	2014	2015	Net Difference	% Difference
Other companies (3)	417,954	373,183	-44,770	-10.7	6,192	6,229	37	0.6
no. employees unknown (2)	726	282	-444	-61.1	79	65	-14	-17.7
1 to 19 employees	1,517	2,459	942	62.1	673	676	3	0.4
20 to 49 employees	2,537	2,515	-23	-0.9	876	898	22	2.5
50 to 99 employees	2,964	2,034	-930	-31.4	872	815	-57	-6.5
100 to 249 employees	6,225	10,937	4,712	75.7	1,045	1,089	44	4.2
250 to 499 employees	19,285	24,294	5,009	26.0	656	680	24	3.7
500 or more employees	384,700	330,662	-54,037	-14.0	1,991	2,006	15	0.8
Single location companies	471,001	461,386	-9,615	-2.0	168,239	177,077	8,838	5.3
no. employees unknown (2)	134,228	130,111	-4,117	-3.1	60,155	65,365	5,210	8.7
1 to 19 employees	133,710	133,276	-434	-0.3	78,235	80,749	2,514	3.2
20 to 49 employees	61,790	62,690	899	1.5	16,724	17,343	619	3.7
50 to 99 employees	44,988	45,805	816	1.8	7,186	7,419	233	3.2
100 to 249 employees	54,347	48,143	-6,204	-11.4	4,329	4,506	177	4.1
250 to 499 employees	24,550	22,038	-2,512	-10.2	1,007	1,076	69	6.9
500 or more employees	17,387	19,325	1,937	11.1	603	619	16	2.7
Manufacturers	89,666	83,309	-6,357	-7.1	29,163	29,949	786	2.7
no. employees unknown (2)	28,256	26,726	-1,529	-5.4	6,624	7,160	536	8.0918
1 to 19 employees	7,337	7,971	634	8.6	10,048	10,224	176	1.7516
20 to 49 employees	7,219	8,563	1,344	18.6	5,849	5,927	78	1.3336
50 to 99 employees	8,354	7,145	-1,210	-14.5	3,492	3,506	14	0.4
100 to 249 employees	15,900	15,155	-744	-4.7	2,424	2,397	-27	-1.1139
250 to 499 employees	9,394	7,689	-1,705	-18.2	546	565	19	3.4799
500 or more employees	13,206	10,060	-3,146	-23.8	180	170	-10	-5.5556
Wholesalers	269,309	270,241	932	0.3	78,266	80,330	2,064	2.6
no. employees unknown (2)	56,157	55,064	-1,093	-1.9	25,951	27,249	1,298	5.0017
1 to 19 employees	99,657	98,130	-1,527	-1.5	42,833	43,395	562	1.3121
20 to 49 employees	47,907	46,708	-1,199	-2.5	6,505	6,551	46	0.7071
50 to 99 employees	30,758	32,734	1,975	6.4	1,922	2,035	113	5.8793
100 to 249 employees	19,577	21,276	1,699	8.7	858	885	27	3.1469
250 to 499 employees	12,589	13,466	877	7.0	148	163	15	10.1351
500 or more employees	2,663	2,863	200	7.5	49	52	3	6.1224
Other companies (3)	112,027	107,837	-4,190	-3.7	60,810	66,798	5,988	9.8
no. employees unknown (2)	49,815	48,321	-1,495	-3.0	27,580	30,956	3,376	12.2408
1 to 19 employees	26,715	27,175	459	1.7	25,354	27,130	1,776	7.0048
20 to 49 employees	6,664	7,419	755	11.3	4,370	4,865	495	11.3272
50 to 99 employees	5,876	5,927	50	0.9	1,772	1,878	106	5.9819
100 to 249 employees	18,870	11,711	-7,159	-37.9	1,047	1,224	177	16.9054
250 to 499 employees	2,567	883	-1,684	-65.6	313	348	35	11.1821
500 or more employees	1,518	6,401	4,883	321.7	374	397	23	6.1497

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014 or 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1g
2015 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	84,006	1,140,030	100.0	1,832,373	100.0
no. employees unknown (2)	13,165	43,651	3.8	74,625	4.1
1 to 19 employees	35,166	33,859	3.0	95,600	5.2
20 to 49 employees	13,336	26,986	2.4	69,154	3.8
50 to 99 employees	7,618	33,008	2.9	65,981	3.6
100 to 249 employees	6,921	70,956	6.2	103,051	5.6
250 to 499 employees	3,011	47,420	4.2	95,509	5.2
500 or more employees	4,789	884,150	77.6	1,328,454	72.5
Manufacturers	25,143	741,492	65.0	815,156	44.5
no. employees unknown (2)	2,727	23,955	2.1	21,881	1.2
1 to 19 employees	5,582	3,560	0.3	5,997	0.3
20 to 49 employees	4,908	6,854	0.6	8,819	0.5
50 to 99 employees	3,814	10,561	0.9	9,830	0.5
100 to 249 employees	3,959	36,258	3.2	31,754	1.7
250 to 499 employees	1,794	28,500	2.5	31,718	1.7
500 or more employees	2,359	631,805	55.4	705,156	38.5
Wholesalers	40,283	221,792	19.5	591,437	32.3
no. employees unknown (2)	6,368	10,618	0.9	31,088	1.7
1 to 19 employees	22,032	23,247	2.0	74,643	4.1
20 to 49 employees	6,104	15,399	1.4	52,743	2.9
50 to 99 employees	2,614	14,579	1.3	49,246	2.7
100 to 249 employees	1,786	23,550	2.1	51,560	2.8
250 to 499 employees	664	12,110	1.1	39,262	2.1
500 or more employees	715	122,289	10.7	292,894	16.0
Other companies (3)	18,580	176,746	15.5	425,780	23.2
no. employees unknown (2)	4,070	9,078	0.8	21,655	1.2
1 to 19 employees	7,552	7,051	0.6	14,960	0.8
20 to 49 employees	2,324	4,733	0.4	7,592	0.4
50 to 99 employees	1,190	7,869	0.7	6,905	0.4
100 to 249 employees	1,176	11,149	1.0	19,736	1.1
250 to 499 employees	553	6,810	0.6	24,528	1.3
500 or more employees	1,715	130,056	11.4	330,404	18.0
Multiple location companies	15,497	975,762	85.6	1,489,449	81.3
no. employees unknown (2)	141	406	0.0	830	0.0
1 to 19 employees	923	2,234	0.2	8,475	0.5
20 to 49 employees	2,036	7,207	0.6	14,738	0.8
50 to 99 employees	2,309	11,891	1.0	23,195	1.3
100 to 249 employees	3,521	42,697	3.7	57,899	3.2
250 to 499 employees	2,198	38,178	3.3	74,540	4.1
500 or more employees	4,369	873,149	76.6	1,309,772	71.5
Manufacturers	6,871	669,180	58.7	741,160	40.4
no. employees unknown (2)	38	161	0.0	318	0.0
1 to 19 employees	106	100	0.0	167	0.0
20 to 49 employees	490	975	0.1	1,205	0.1
50 to 99 employees	934	3,408	0.3	3,159	0.2
100 to 249 employees	1,836	17,134	1.5	17,037	0.9
250 to 499 employees	1,274	22,732	2.0	24,178	1.3
500 or more employees	2,193	624,670	54.8	695,097	37.9
Wholesalers	5,051	161,017	14.1	384,490	21.0
no. employees unknown (2)	80	231	0.0	(D)	(D)
1 to 19 employees	594	1,553	0.1	(D)	(D)
20 to 49 employees	1,130	5,051	0.4	11,926	0.7
50 to 99 employees	976	5,768	0.5	18,342	1.0
100 to 249 employees	1,072	(D)	(D)	31,000	1.7
250 to 499 employees	528	(D)	(D)	26,520	1.4
500 or more employees	671	120,376	10.6	290,116	15.8

Exhibit 1g
2015 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,575	145,565	12.8	363,799	19.9
no. employees unknown (2)	23	15	0.0	(D)	(D)
1 to 19 employees	223	581	0.1	(D)	(D)
20 to 49 employees	416	1,181	0.1	1,607	0.1
50 to 99 employees	399	2,715	0.2	1,695	0.1
100 to 249 employees	613	(D)	(D)	9,862	0.5
250 to 499 employees	396	(D)	(D)	23,842	1.3
500 or more employees	1,505	128,103	11.2	324,559	17.7
Single location companies	68,509	164,269	14.4	342,924	18.7
no. employees unknown (2)	13,024	43,245	3.8	73,795	4.0
1 to 19 employees	34,243	31,625	2.8	87,124	4.8
20 to 49 employees	11,300	19,779	1.7	54,416	3.0
50 to 99 employees	5,309	21,117	1.9	42,786	2.3
100 to 249 employees	3,400	28,260	2.5	45,152	2.5
250 to 499 employees	813	9,242	0.8	20,969	1.1
500 or more employees	420	11,001	1.0	18,682	1.0
Manufacturers	18,272	72,312	6.3	73,996	4.0
no. employees unknown (2)	2,689	23,794	2.1	21,564	1.2
1 to 19 employees	5,476	3,460	0.3	5,831	0.3
20 to 49 employees	4,418	5,879	0.5	7,614	0.4
50 to 99 employees	2,880	7,152	0.6	6,671	0.4
100 to 249 employees	2,123	19,124	1.7	14,717	0.8
250 to 499 employees	520	5,768	0.5	7,541	0.4
500 or more employees	166	7,136	0.6	10,059	0.5
Wholesalers	35,232	60,775	5.3	206,947	11.3
no. employees unknown (2)	6,288	10,387	0.9	(D)	(D)
1 to 19 employees	21,438	21,694	1.9	(D)	(D)
20 to 49 employees	4,974	10,349	0.9	40,817	2.2
50 to 99 employees	1,638	8,811	0.8	30,905	1.7
100 to 249 employees	714	(D)	(D)	20,560	1.1
250 to 499 employees	136	(D)	(D)	12,743	0.7
500 or more employees	44	1,913	0.2	2,778	0.2
Other companies (3)	15,005	31,181	2.7	61,980	3.4
no. employees unknown (2)	4,047	9,063	0.8	(D)	(D)
1 to 19 employees	7,329	6,471	0.6	(D)	(D)
20 to 49 employees	1,908	3,552	0.3	5,985	0.3
50 to 99 employees	791	5,154	0.5	5,210	0.3
100 to 249 employees	563	(D)	(D)	9,874	0.5
250 to 499 employees	157	(D)	(D)	686	0.0
500 or more employees	210	1,952	0.2	5,845	0.3

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1h
2014 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	83,623	1,234,607	100.0	1,918,211	100.0
no. employees unknown (2)	12,719	50,850	4.1	76,549	4.0
1 to 19 employees	35,691	36,889	3.0	99,754	5.2
20 to 49 employees	13,192	29,597	2.4	73,883	3.9
50 to 99 employees	7,620	36,102	2.9	64,370	3.4
100 to 249 employees	6,778	75,807	6.1	108,965	5.7
250 to 499 employees	2,952	63,692	5.2	90,538	4.7
500 or more employees	4,671	941,670	76.3	1,404,152	73.2
Manufacturers	25,037	798,868	64.7	854,874	44.6
no. employees unknown (2)	2,582	24,928	2.0	23,736	1.2
1 to 19 employees	5,669	3,788	0.3	5,771	0.3
20 to 49 employees	4,925	6,364	0.5	7,961	0.4
50 to 99 employees	3,862	10,892	0.9	10,826	0.6
100 to 249 employees	3,939	35,674	2.9	(D)	(D)
250 to 499 employees	1,764	43,327	3.5	(D)	(D)
500 or more employees	2,296	673,896	54.6	(D)	(D)
Wholesalers	40,424	244,913	19.8	588,085	30.7
no. employees unknown (2)	6,151	12,561	1.0	29,888	1.6
1 to 19 employees	22,572	25,350	2.1	80,293	4.2
20 to 49 employees	6,057	18,878	1.5	58,614	3.1
50 to 99 employees	2,556	15,905	1.3	46,139	2.4
100 to 249 employees	1,739	31,634	2.6	(D)	(D)
250 to 499 employees	646	12,310	1.0	(D)	(D)
500 or more employees	703	128,275	10.4	(D)	(D)
Other companies (3)	18,162	190,827	15.5	475,252	24.8
no. employees unknown (2)	3,986	13,362	1.1	22,926	1.2
1 to 19 employees	7,450	7,750	0.6	13,691	0.7
20 to 49 employees	2,210	4,355	0.4	7,308	0.4
50 to 99 employees	1,202	9,305	0.8	7,406	0.4
100 to 249 employees	1,100	8,499	0.7	24,204	1.3
250 to 499 employees	542	8,056	0.7	20,925	1.1
500 or more employees	1,672	139,500	11.3	378,793	19.7
Multiple location companies	15,420	1,049,566	85.0	1,569,031	81.8
no. employees unknown (2)	158	294	0.0	1,594	0.1
1 to 19 employees	982	2,518	0.2	10,218	0.5
20 to 49 employees	2,077	7,338	0.6	20,846	1.1
50 to 99 employees	2,351	12,708	1.0	22,589	1.2
100 to 249 employees	3,417	45,587	3.7	56,740	3.0
250 to 499 employees	2,170	52,764	4.3	69,970	3.6
500 or more employees	4,265	928,356	75.2	1,387,074	72.3
Manufacturers	6,710	720,145	58.3	776,335	40.5
no. employees unknown (2)	39	96	0.0	(D)	(D)
1 to 19 employees	97	235	0.0	173	0.0
20 to 49 employees	498	911	0.1	1,562	0.1
50 to 99 employees	923	3,259	0.3	2,857	0.1
100 to 249 employees	1,780	15,280	1.2	17,628	0.9
250 to 499 employees	1,251	37,137	3.0	(D)	(D)
500 or more employees	2,122	663,228	53.7	(D)	(D)
Wholesalers	5,088	174,914	14.2	383,944	20.0
no. employees unknown (2)	75	146	0.0	681	0.0
1 to 19 employees	661	1,782	0.1	8,717	0.5
20 to 49 employees	1,150	4,919	0.4	16,993	0.9
50 to 99 employees	983	5,861	0.5	17,071	0.9
100 to 249 employees	1,040	25,083	2.0	33,383	1.7
250 to 499 employees	521	10,614	0.9	28,386	1.5
500 or more employees	658	126,509	10.2	278,714	14.5

Exhibit 1h
2014 Exports and Imports by Company Type and Employment Size
for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,622	154,507	12.5	408,752	21.3
no. employees unknown (2)	44	52	0.0	(D)	(D)
1 to 19 employees	224	502	0.0	1,329	0.1
20 to 49 employees	429	1,508	0.1	2,291	0.1
50 to 99 employees	445	3,588	0.3	2,662	0.1
100 to 249 employees	597	5,224	0.4	5,729	0.3
250 to 499 employees	398	5,014	0.4	(D)	(D)
500 or more employees	1,485	138,619	11.2	(D)	(D)
Single location companies	68,203	185,041	15.0	349,180	18.2
no. employees unknown (2)	12,561	50,556	4.1	74,955	3.9
1 to 19 employees	34,709	34,371	2.8	89,536	4.7
20 to 49 employees	11,115	22,259	1.8	53,037	2.8
50 to 99 employees	5,269	23,394	1.9	41,781	2.2
100 to 249 employees	3,361	30,219	2.4	52,224	2.7
250 to 499 employees	782	10,928	0.9	20,568	1.1
500 or more employees	406	13,314	1.1	17,078	0.9
Manufacturers	18,327	78,723	6.4	78,539	4.1
no. employees unknown (2)	2,543	24,832	2.0	(D)	(D)
1 to 19 employees	5,572	3,553	0.3	5,598	0.3
20 to 49 employees	4,427	5,453	0.4	6,399	0.3
50 to 99 employees	2,939	7,633	0.6	7,969	0.4
100 to 249 employees	2,159	20,394	1.7	(D)	(D)
250 to 499 employees	513	6,190	0.5	(D)	(D)
500 or more employees	174	10,667	0.9	(D)	(D)
Wholesalers	35,336	69,999	5.7	204,141	10.6
no. employees unknown (2)	6,076	12,415	1.0	29,207	1.5
1 to 19 employees	21,911	23,568	1.9	71,576	3.7
20 to 49 employees	4,907	13,959	1.1	41,621	2.2
50 to 99 employees	1,573	10,044	0.8	29,068	1.5
100 to 249 employees	699	6,551	0.5	(D)	(D)
250 to 499 employees	125	1,696	0.1	(D)	(D)
500 or more employees	45	1,766	0.1	(D)	(D)
Other companies (3)	14,540	36,320	2.9	66,500	3.5
no. employees unknown (2)	3,942	13,309	1.1	(D)	(D)
1 to 19 employees	7,226	7,249	0.6	12,362	0.6
20 to 49 employees	1,781	2,846	0.2	5,017	0.3
50 to 99 employees	757	5,718	0.5	4,744	0.2
100 to 249 employees	503	3,275	0.3	18,475	1.0
250 to 499 employees	144	3,042	0.2	(D)	(D)
500 or more employees	187	881	0.1	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2a
Top Companies' Share of the 2015 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2014-2015	
					Number of Identified Exporters	Known Value
All identified companies	294,834	1,335,114	100.0	100.0	-3.4	-7.7
Top 4 companies	4	108,580	8.1	8.1	-	-1.4
Top 8 companies	8	164,544	12.3	12.3	-	-3.7
Top 20 companies	20	269,245	20.2	20.2	-	-6.2
Top 50 companies	50	407,868	30.5	30.5	-	-7.2
Top 100 companies	100	532,740	39.9	39.9	-	-8.2
Top 250 companies	250	696,861	52.2	52.2	-	-8.4
Top 500 companies	500	821,757	61.5	61.5	-	-8.0
Top 1000 companies	1,000	938,437	70.3	70.3	-	-8.0
Top 2000 companies	2,000	1,042,833	78.1	78.1	-	-7.8
Manufacturers	72,892	797,924	59.8	100.0	-1.8	-6.0
Top 4 companies	4	102,845	7.7	12.9	-	-6.6
Top 8 companies	8	155,796	11.7	19.5	-	-8.8
Top 20 companies	20	246,336	18.5	30.9	-	-10.6
Top 50 companies	50	352,273	26.4	44.1	-	-8.4
Top 100 companies	100	433,539	32.5	54.3	-	-7.9
Top 250 companies	250	533,836	40.0	66.9	-	-7.2
Top 500 companies	500	605,315	45.3	75.9	-	-6.9
Top 1000 companies	1,000	667,238	50.0	83.6	-	-6.5
Top 2000 companies	2,000	714,971	53.6	89.6	-	-6.1
Wholesalers	99,269	296,563	22.2	100.0	-3.6	-10.4
Top 4 companies	4	28,943	2.2	9.8	-	-5.9
Top 8 companies	8	46,386	3.5	15.6	-	-7.0
Top 20 companies	20	78,781	5.9	26.6	-	-11.6
Top 50 companies	50	112,746	8.4	38.0	-	-9.6
Top 100 companies	100	139,160	10.4	46.9	-	-9.2
Top 250 companies	250	171,277	12.8	57.8	-	-10.2
Top 500 companies	500	194,910	14.6	65.7	-	-10.4
Top 1000 companies	1,000	217,428	16.3	73.3	-	-10.5
Top 2000 companies	2,000	238,054	17.8	80.3	-	-10.4
Other companies (3)	122,673	240,627	18.0	100.0	-4.2	-10.0
Top 4 companies	4	40,149	3.0	16.7	-	16.5
Top 8 companies	8	54,041	4.0	22.5	-	3.0
Top 20 companies	20	77,248	5.8	32.1	-	-8.1
Top 50 companies	50	106,553	8.0	44.3	-	-9.5
Top 100 companies	100	129,170	9.7	53.7	-	-10.5
Top 250 companies	250	159,013	11.9	66.1	-	-10.3
Top 500 companies	500	179,354	13.4	74.5	-	-10.0
Top 1000 companies	1,000	196,623	14.7	81.7	-	-9.8
Top 2000 companies	2,000	210,445	15.8	87.5	-	-10.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2b
Top Companies' Share of the 2014 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	305,213	1,447,277	100.0	100.0
Top 4 companies	4	110,111	7.6	7.6
Top 8 companies	8	170,786	11.8	11.8
Top 20 companies	20	287,115	19.8	19.8
Top 50 companies	50	439,747	30.4	30.4
Top 100 companies	100	580,019	40.1	40.1
Top 250 companies	250	760,727	52.6	52.6
Top 500 companies	500	893,398	61.7	61.7
Top 1000 companies	1,000	1,019,849	70.5	70.5
Top 2000 companies	2,000	1,131,446	78.2	78.2
Manufacturers	74,247	848,866	58.7	100.0
Top 4 companies	4	110,111	7.6	13.0
Top 8 companies	8	170,786	11.8	20.1
Top 20 companies	20	275,451	19.0	32.4
Top 50 companies	50	384,480	26.6	45.3
Top 100 companies	100	470,605	32.5	55.4
Top 250 companies	250	575,536	39.8	67.8
Top 500 companies	500	649,947	44.9	76.6
Top 1000 companies	1,000	713,513	49.3	84.1
Top 2000 companies	2,000	761,669	52.6	89.7
Wholesalers	102,943	331,007	22.9	100.0
Top 4 companies	4	30,770	2.1	9.3
Top 8 companies	8	49,867	3.4	15.1
Top 20 companies	20	89,109	6.2	26.9
Top 50 companies	50	124,723	8.6	37.7
Top 100 companies	100	153,206	10.6	46.3
Top 250 companies	250	190,724	13.2	57.6
Top 500 companies	500	217,632	15.0	65.7
Top 1000 companies	1,000	242,908	16.8	73.4
Top 2000 companies	2,000	265,785	18.4	80.3
Other companies (3)	128,023	267,404	18.5	100.0
Top 4 companies	4	34,465	2.4	12.9
Top 8 companies	8	52,452	3.6	19.6
Top 20 companies	20	84,040	5.8	31.4
Top 50 companies	50	117,684	8.1	44.0
Top 100 companies	100	144,274	10.0	54.0
Top 250 companies	250	177,275	12.2	66.3
Top 500 companies	500	199,229	13.8	74.5
Top 1000 companies	1,000	217,912	15.1	81.5
Top 2000 companies	2,000	233,845	16.2	87.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2c
Top Companies' Share of the 2015 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2014-2015	
					Number of Identified Importers	Known Value
All identified companies	196,925	1,969,469	100.0	100.0	4.8	-4.3
Top 4 companies	4	128,693	6.5	6.5	-	-9.6
Top 8 companies	8	226,926	11.5	11.5	-	-14.5
Top 20 companies	20	420,078	21.3	21.3	-	-14.6
Top 50 companies	50	664,525	33.7	33.7	-	-11.4
Top 100 companies	100	837,820	42.5	42.5	-	-10.0
Top 250 companies	250	1,077,002	54.7	54.7	-	-8.7
Top 500 companies	500	1,255,324	63.7	63.7	-	-7.7
Top 1000 companies	1,000	1,416,472	71.9	71.9	-	-6.7
Top 2000 companies	2,000	1,560,341	79.2	79.2	-	-6.0
Manufacturers	37,342	826,263	42.0	100.0	2.8	-4.8
Top 4 companies	4	123,033	6.2	14.9	-	-7.1
Top 8 companies	8	198,128	10.1	24.0	-	-14.2
Top 20 companies	20	327,370	16.6	39.6	-	-11.0
Top 50 companies	50	433,236	22.0	52.4	-	-10.3
Top 100 companies	100	516,207	26.2	62.5	-	-9.2
Top 250 companies	250	617,306	31.3	74.7	-	-7.5
Top 500 companies	500	685,454	34.8	83.0	-	-6.4
Top 1000 companies	1,000	741,183	37.6	89.7	-	-5.6
Top 2000 companies	2,000	780,073	39.6	94.4	-	-5.2
Wholesalers	86,556	662,186	33.6	100.0	2.5	0.4
Top 4 companies	4	75,505	3.8	11.4	-	5.4
Top 8 companies	8	114,738	5.8	17.3	-	10.1
Top 20 companies	20	170,231	8.6	25.7	-	7.7
Top 50 companies	50	232,949	11.8	35.2	-	4.0
Top 100 companies	100	281,983	14.3	42.6	-	2.6
Top 250 companies	250	346,980	17.6	52.4	-	1.2
Top 500 companies	500	396,280	20.1	59.8	-	0.4
Top 1000 companies	1,000	447,380	22.7	67.6	-	0.1
Top 2000 companies	2,000	498,266	25.3	75.2	-	-0.1
Other companies (3)	73,027	481,020	24.4	100.0	9.0	-9.2
Top 4 companies	4	85,159	4.3	17.7	-	-31.1
Top 8 companies	8	137,067	7.0	28.5	-	-25.9
Top 20 companies	20	203,411	10.3	42.3	-	-20.9
Top 50 companies	50	266,673	13.5	55.4	-	-17.8
Top 100 companies	100	320,107	16.3	66.5	-	-15.5
Top 250 companies	250	381,069	19.3	79.2	-	-13.1
Top 500 companies	500	413,443	21.0	86.0	-	-11.6
Top 1000 companies	1,000	437,046	22.2	90.9	-	-10.6
Top 2000 companies	2,000	453,597	23.0	94.3	-	-10.1

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2d
Top Companies' Share of the 2014 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	187,825	2,057,714	100.0	100.0
Top 4 companies	4	142,302	6.9	6.9
Top 8 companies	8	265,553	12.9	12.9
Top 20 companies	20	491,668	23.9	23.9
Top 50 companies	50	750,354	36.5	36.5
Top 100 companies	100	930,587	45.2	45.2
Top 250 companies	250	1,179,623	57.3	57.3
Top 500 companies	500	1,359,759	66.1	66.1
Top 1000 companies	1,000	1,518,413	73.8	73.8
Top 2000 companies	2,000	1,659,218	80.6	80.6
Manufacturers	36,342	868,348	42.2	100.0
Top 4 companies	4	132,381	6.4	15.2
Top 8 companies	8	231,005	11.2	26.6
Top 20 companies	20	367,673	17.9	42.3
Top 50 companies	50	482,975	23.5	55.6
Top 100 companies	100	568,233	27.6	65.4
Top 250 companies	250	667,697	32.4	76.9
Top 500 companies	500	732,167	35.6	84.3
Top 1000 companies	1,000	785,493	38.2	90.5
Top 2000 companies	2,000	823,255	40.0	94.8
Wholesalers	84,481	659,385	32.0	100.0
Top 4 companies	4	71,607	3.5	10.9
Top 8 companies	8	104,225	5.1	15.8
Top 20 companies	20	158,033	7.7	24.0
Top 50 companies	50	224,034	10.9	34.0
Top 100 companies	100	274,890	13.4	41.7
Top 250 companies	250	342,840	16.7	52.0
Top 500 companies	500	394,714	19.2	59.9
Top 1000 companies	1,000	446,754	21.7	67.8
Top 2000 companies	2,000	498,678	24.2	75.6
Other companies (3)	67,002	529,980	25.8	100.0
Top 4 companies	4	123,545	6.0	23.3
Top 8 companies	8	184,981	9.0	34.9
Top 20 companies	20	257,213	12.5	48.5
Top 50 companies	50	324,296	15.8	61.2
Top 100 companies	100	378,859	18.4	71.5
Top 250 companies	250	438,541	21.3	82.7
Top 500 companies	500	467,612	22.7	88.2
Top 1000 companies	1,000	489,087	23.8	92.3
Top 2000 companies	2,000	504,673	24.5	95.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 3a
2015 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,335,114	294,834	439,031	32.9	12.7	896,083	67.1	98.1
no. employees unknown (3)	121,770	117,424	31,663	26.0	8.8	90,107	74.0	97.1
1 to 19 employees	80,468	107,356	7,407	9.2	8.6	73,060	90.8	98.6
20 to 49 employees	41,503	30,872	3,701	8.9	14.8	37,802	91.1	98.9
50 to 99 employees	43,843	15,316	5,400	12.3	23.1	38,443	87.7	99.0
100 to 249 employees	84,384	12,104	16,930	20.1	32.3	67,454	79.9	98.8
250 to 499 employees	67,899	4,763	22,629	33.3	43.5	45,270	66.7	98.8
500 or more employees	895,248	6,999	351,301	39.2	57.2	543,947	60.8	98.3
Manufacturers	797,924	72,892	292,826	36.7	18.4	505,098	63.3	99.0
no. employees unknown (3)	42,512	17,366	15,367	36.1	12.8	27,144	63.9	98.3
1 to 19 employees	8,149	23,133	1,205	14.8	7.4	6,943	85.2	99.1
20 to 49 employees	11,396	13,466	918	8.1	14.2	10,479	91.9	99.3
50 to 99 employees	15,184	7,736	1,560	10.3	23.9	13,624	89.7	99.5
100 to 249 employees	41,185	6,237	6,309	15.3	37.8	34,875	84.7	99.5
250 to 499 employees	43,449	2,310	17,044	39.2	56.4	26,405	60.8	99.4
500 or more employees	636,050	2,644	250,422	39.4	79.2	385,627	60.6	99.8
Wholesalers	296,563	99,269	80,176	27.0	12.7	216,387	73.0	98.8
no. employees unknown (3)	37,990	33,830	8,234	21.7	8.4	29,756	78.3	98.2
1 to 19 employees	50,249	47,261	3,878	7.7	10.5	46,371	92.3	99.0
20 to 49 employees	21,200	9,813	1,345	6.3	18.7	19,854	93.7	99.3
50 to 99 employees	17,660	3,958	2,984	16.9	28.6	14,676	83.1	99.2
100 to 249 employees	29,200	2,619	6,076	20.8	34.6	23,124	79.2	99.3
250 to 499 employees	16,380	928	3,894	23.8	44.3	12,486	76.2	99.7
500 or more employees	123,885	860	53,765	43.4	66.6	70,120	56.6	99.8
Other companies (4)	240,627	122,673	66,029	27.4	9.4	174,598	72.6	96.9
no. employees unknown (3)	41,268	66,228	8,061	19.5	7.9	33,207	80.5	96.2
1 to 19 employees	22,070	36,962	2,324	10.5	6.9	19,746	89.5	97.9
20 to 49 employees	8,908	7,593	1,438	16.1	10.9	7,470	83.9	97.9
50 to 99 employees	10,998	3,622	856	7.8	15.4	10,142	92.2	97.8
100 to 249 employees	13,999	3,248	4,544	32.5	20.0	9,455	67.5	97.0
250 to 499 employees	8,070	1,525	1,691	21.0	23.5	6,379	79.0	97.2
500 or more employees	135,313	3,495	47,114	34.8	38.2	88,199	65.2	96.7
Multiple location companies	1,017,441	27,323	381,416	37.5	35.3	636,025	62.5	98.7
no. employees unknown (3)	751	359	33	4.4	19.5	718	95.6	98.1
1 to 19 employees	4,219	2,445	651	15.4	12.8	3,568	84.6	98.7
20 to 49 employees	9,290	4,371	1,070	11.5	18.1	8,220	88.5	98.4
50 to 99 employees	15,251	4,450	1,860	12.2	25.2	13,391	87.8	99.1
100 to 249 employees	50,411	6,039	10,281	20.4	34.0	40,131	79.6	98.9
250 to 499 employees	53,664	3,438	19,667	36.6	45.2	33,997	63.4	98.9
500 or more employees	883,853	6,221	347,853	39.4	60.2	536,000	60.6	98.3
Manufacturers	690,947	9,849	266,699	38.6	48.7	424,249	61.4	99.7
no. employees unknown (3)	174	72	11	6.4	22.2	163	93.6	98.6
1 to 19 employees	157	291	8	5.0	12.4	149	95.0	99.7
20 to 49 employees	1,358	1,044	182	13.4	20.1	1,176	86.6	99.2
50 to 99 employees	4,380	1,667	489	11.2	28.2	3,891	88.8	99.8
100 to 249 employees	19,529	2,726	2,292	11.7	41.9	17,237	88.3	99.6
250 to 499 employees	36,674	1,610	15,944	43.5	59.0	20,730	56.5	99.6
500 or more employees	628,676	2,439	247,772	39.4	80.9	380,903	60.6	99.9
Wholesalers	171,318	8,222	61,956	36.2	30.5	109,362	63.8	99.1
no. employees unknown (3)	413	161	11	2.7	18.6	402	97.3	98.1
1 to 19 employees	2,885	1,248	386	13.4	14.9	2,499	86.6	98.9
20 to 49 employees	6,217	1,967	556	8.9	20.5	5,662	91.1	98.8
50 to 99 employees	6,680	1,616	926	13.9	28.5	5,754	86.1	99.1
100 to 249 employees	22,209	1,675	4,677	21.1	33.3	17,533	78.9	99.2
250 to 499 employees	10,967	750	2,133	19.5	43.7	8,833	80.5	99.6
500 or more employees	121,947	805	53,268	43.7	67.0	68,679	56.3	99.9

Exhibit 3a
2015 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	155,175	9,252	52,761	34.0	25.3	102,414	66.0	97.3
no. employees unknown (3)	164	126	11	6.5	19.0	154	93.5	97.6
1 to 19 employees	1,178	906	258	21.9	10.2	920	78.1	98.0
20 to 49 employees	1,715	1,360	333	19.4	13.0	1,382	80.6	97.4
50 to 99 employees	4,191	1,167	445	10.6	16.5	3,746	89.4	97.9
100 to 249 employees	8,673	1,638	3,312	38.2	21.5	5,361	61.8	97.4
250 to 499 employees	6,024	1,078	1,590	26.4	25.6	4,434	73.6	97.4
500 or more employees	133,230	2,977	46,813	35.1	41.3	86,418	64.9	96.6
Single location companies	317,673	267,511	57,615	18.1	10.4	260,059	81.9	98.0
no. employees unknown (3)	121,018	117,065	31,630	26.1	8.7	89,389	73.9	97.1
1 to 19 employees	76,248	104,911	6,756	8.9	8.5	69,492	91.1	98.6
20 to 49 employees	32,213	26,501	2,631	8.2	14.3	29,582	91.8	99.0
50 to 99 employees	28,591	10,866	3,540	12.4	22.2	25,052	87.6	99.0
100 to 249 employees	33,972	6,065	6,649	19.6	30.6	27,323	80.4	98.7
250 to 499 employees	14,234	1,325	2,961	20.8	39.0	11,273	79.2	98.5
500 or more employees	11,395	778	3,448	30.3	33.4	7,947	69.7	97.8
Manufacturers	106,977	63,043	26,128	24.4	13.7	80,849	75.6	98.9
no. employees unknown (3)	42,338	17,294	15,356	36.3	12.8	26,981	63.7	98.3
1 to 19 employees	7,992	22,842	1,197	15.0	7.3	6,795	85.0	99.1
20 to 49 employees	10,038	12,422	736	7.3	13.7	9,302	92.7	99.3
50 to 99 employees	10,804	6,069	1,070	9.9	22.7	9,733	90.1	99.4
100 to 249 employees	21,656	3,511	4,017	18.6	34.5	17,639	81.4	99.5
250 to 499 employees	6,775	700	1,100	16.2	50.3	5,675	83.8	99.1
500 or more employees	7,374	205	2,650	35.9	58.5	4,724	64.1	99.0
Wholesalers	125,245	91,047	18,220	14.5	11.1	107,025	85.5	98.7
no. employees unknown (3)	37,577	33,669	8,223	21.9	8.4	29,354	78.1	98.2
1 to 19 employees	47,364	46,013	3,492	7.4	10.3	43,871	92.6	99.0
20 to 49 employees	14,982	7,846	790	5.3	18.2	14,193	94.7	99.5
50 to 99 employees	10,980	2,342	2,058	18.7	28.6	8,922	81.3	99.2
100 to 249 employees	6,991	944	1,400	20.0	37.0	5,591	80.0	99.5
250 to 499 employees	5,413	178	1,760	32.5	46.6	3,653	67.5	100.0
500 or more employees	1,938	55	497	25.6	61.8	1,441	74.4	98.2
Other companies (4)	85,452	113,421	13,267	15.5	8.0	72,184	84.5	96.9
no. employees unknown (3)	41,104	66,102	8,050	19.6	7.8	33,053	80.4	96.2
1 to 19 employees	20,893	36,056	2,066	9.9	6.8	18,826	90.1	97.9
20 to 49 employees	7,193	6,233	1,105	15.4	10.4	6,088	84.6	98.0
50 to 99 employees	6,807	2,455	411	6.0	14.9	6,396	94.0	97.8
100 to 249 employees	5,326	1,610	1,232	23.1	18.4	4,094	76.9	96.6
250 to 499 employees	2,046	447	101	4.9	18.3	1,946	95.1	96.9
500 or more employees	2,083	518	301	14.5	20.5	1,782	85.5	97.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 3b
2014 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,447,277	305,213	457,958	31.6	12.4	989,319	68.4	98.2
no. employees unknown (3)	134,239	121,799	34,388	25.6	8.3	99,851	74.4	97.3
1 to 19 employees	92,102	112,200	7,603	8.3	8.3	84,500	91.7	98.7
20 to 49 employees	48,136	31,581	4,519	9.4	14.8	43,617	90.6	99.1
50 to 99 employees	48,704	15,715	6,583	13.5	22.5	42,121	86.5	99.0
100 to 249 employees	94,225	12,236	20,177	21.4	32.2	74,048	78.6	98.9
250 to 499 employees	68,759	4,714	19,504	28.4	44.3	49,255	71.6	98.7
500 or more employees	961,111	6,968	365,185	38.0	57.3	595,926	62.0	98.2
Manufacturers	848,866	74,247	294,828	34.7	18.0	554,038	65.3	99.1
no. employees unknown (3)	44,463	17,432	13,382	30.1	12.0	31,080	69.9	98.4
1 to 19 employees	8,777	23,990	1,088	12.4	7.3	7,690	87.6	99.1
20 to 49 employees	11,555	13,818	985	8.5	13.8	10,570	91.5	99.3
50 to 99 employees	17,205	7,872	1,530	8.9	23.8	15,675	91.1	99.4
100 to 249 employees	41,178	6,270	7,739	18.8	38.2	33,440	81.2	99.4
250 to 499 employees	45,973	2,293	15,550	33.8	57.5	30,423	66.2	99.5
500 or more employees	679,715	2,572	254,554	37.5	79.3	425,161	62.5	99.8
Wholesalers	331,007	102,943	90,639	27.4	12.4	240,367	72.6	98.8
no. employees unknown (3)	41,479	35,224	10,514	25.3	8.1	30,965	74.7	98.1
1 to 19 employees	56,461	49,333	3,846	6.8	10.2	52,615	93.2	99.0
20 to 49 employees	27,884	9,979	1,808	6.5	19.4	26,076	93.5	99.5
50 to 99 employees	19,788	3,970	4,288	21.7	26.9	15,500	78.3	99.4
100 to 249 employees	41,681	2,660	9,905	23.8	34.7	31,776	76.2	99.5
250 to 499 employees	13,752	917	1,913	13.9	44.6	11,839	86.1	99.6
500 or more employees	129,962	860	58,365	44.9	66.5	71,598	55.1	99.7
Other companies (4)	267,404	128,023	72,491	27.1	9.0	194,913	72.9	97.2
no. employees unknown (3)	48,297	69,143	10,492	21.7	7.5	37,805	78.3	96.5
1 to 19 employees	26,864	38,877	2,669	9.9	6.6	24,195	90.1	98.1
20 to 49 employees	8,697	7,784	1,725	19.8	10.9	6,972	80.2	98.2
50 to 99 employees	11,712	3,873	765	6.5	15.5	10,947	93.5	97.8
100 to 249 employees	11,366	3,306	2,534	22.3	18.9	8,833	77.7	97.4
250 to 499 employees	9,034	1,504	2,040	22.6	23.9	6,994	77.4	97.1
500 or more employees	151,434	3,536	52,266	34.5	39.0	99,168	65.5	96.7
Multiple location companies	1,089,832	28,178	392,217	36.0	34.8	697,616	64.0	98.7
no. employees unknown (3)	1,144	443	125	10.9	19.2	1,019	89.1	98.2
1 to 19 employees	4,974	2,586	684	13.8	13.1	4,290	86.2	98.3
20 to 49 employees	10,563	4,631	1,707	16.2	17.2	8,856	83.8	98.9
50 to 99 employees	16,757	4,746	2,442	14.6	24.3	14,315	85.4	98.8
100 to 249 employees	54,419	6,122	10,104	18.6	34.4	44,315	81.4	98.9
250 to 499 employees	56,078	3,446	17,891	31.9	46.1	38,187	68.1	98.9
500 or more employees	945,897	6,204	359,264	38.0	60.2	586,633	62.0	98.3
Manufacturers	730,201	9,792	266,567	36.5	48.5	463,635	63.5	99.7
no. employees unknown (3)	149	85	24	16.3	24.7	124	83.7	98.8
1 to 19 employees	308	286	48	15.4	14.0	261	84.6	99.3
20 to 49 employees	1,395	1,075	154	11.0	18.0	1,241	89.0	99.5
50 to 99 employees	4,309	1,665	419	9.7	27.1	3,890	90.3	99.6
100 to 249 employees	17,672	2,706	2,334	13.2	42.6	15,338	86.8	99.6
250 to 499 employees	38,732	1,609	14,444	37.3	60.7	24,288	62.7	99.6
500 or more employees	667,637	2,366	249,144	37.3	81.0	418,493	62.7	99.9
Wholesalers	188,525	8,554	68,330	36.2	29.8	120,195	63.8	99.3
no. employees unknown (3)	255	164	24	9.5	15.9	230	90.5	99.4
1 to 19 employees	3,465	1,334	424	12.2	14.4	3,041	87.8	98.9
20 to 49 employees	6,937	2,087	682	9.8	19.8	6,255	90.2	99.5
50 to 99 employees	7,637	1,706	1,590	20.8	27.3	6,047	79.2	99.1
100 to 249 employees	30,172	1,701	5,993	19.9	34.2	24,179	80.1	99.5
250 to 499 employees	11,891	755	1,618	13.6	43.8	10,274	86.4	99.6
500 or more employees	128,169	807	58,000	45.3	66.4	70,169	54.7	99.8

Exhibit 3b
2014 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	171,106	9,832	57,320	33.5	25.4	113,786	66.5	97.2
no. employees unknown (3)	741	194	76	10.3	19.6	664	89.7	96.9
1 to 19 employees	1,201	966	212	17.7	11.0	989	82.3	97.3
20 to 49 employees	2,231	1,469	871	39.0	12.9	1,360	61.0	97.6
50 to 99 employees	4,812	1,375	434	9.0	17.0	4,378	91.0	97.5
100 to 249 employees	6,575	1,715	1,777	27.0	21.5	4,798	73.0	97.3
250 to 499 employees	5,455	1,082	1,829	33.5	25.8	3,626	66.5	97.2
500 or more employees	150,091	3,031	52,120	34.7	42.2	97,971	65.3	96.7
Single location companies	357,444	277,035	65,741	18.4	10.1	291,703	81.6	98.1
no. employees unknown (3)	133,095	121,356	34,263	25.7	8.3	98,831	74.3	97.2
1 to 19 employees	87,128	109,614	6,919	7.9	8.2	80,210	92.1	98.7
20 to 49 employees	37,573	26,950	2,812	7.5	14.4	34,761	92.5	99.1
50 to 99 employees	31,947	10,969	4,141	13.0	21.8	27,806	87.0	99.1
100 to 249 employees	39,807	6,114	10,073	25.3	30.1	29,733	74.7	98.9
250 to 499 employees	12,681	1,268	1,613	12.7	39.5	11,068	87.3	98.3
500 or more employees	15,214	764	5,921	38.9	33.8	9,294	61.1	97.6
Manufacturers	118,665	64,455	28,261	23.8	13.4	90,404	76.2	99.0
no. employees unknown (3)	44,314	17,347	13,358	30.1	11.9	30,956	69.9	98.4
1 to 19 employees	8,469	23,704	1,040	12.3	7.2	7,429	87.7	99.1
20 to 49 employees	10,160	12,743	831	8.2	13.4	9,329	91.8	99.3
50 to 99 employees	12,896	6,207	1,112	8.6	22.9	11,784	91.4	99.4
100 to 249 employees	23,506	3,564	5,405	23.0	34.8	18,102	77.0	99.3
250 to 499 employees	7,241	684	1,106	15.3	50.0	6,135	84.7	99.1
500 or more employees	12,078	206	5,409	44.8	59.2	6,668	55.2	99.0
Wholesalers	142,482	94,389	22,309	15.7	10.8	120,173	84.3	98.7
no. employees unknown (3)	41,224	35,060	10,490	25	8	30,734	74.6	98.1
1 to 19 employees	52,996	47,999	3,422	6.5	10.0	49,574	93.5	99.0
20 to 49 employees	20,947	7,892	1,126	5.4	19.3	19,820	94.6	99.5
50 to 99 employees	12,151	2,264	2,698	22.2	26.5	9,453	77.8	99.6
100 to 249 employees	11,509	959	3,912	34.0	35.7	7,597	66.0	99.6
250 to 499 employees	1,861	162	296	15.9	48.1	1,565	84.1	99.4
500 or more employees	1,793	53	365	20.3	67.9	1,428	79.7	98.1
Other companies (4)	96,298	118,191	15,171	15.8	7.7	81,127	84.2	97.2
no. employees unknown (3)	47,556	68,949	10,415	21.9	7.5	37,141	78.1	96.5
1 to 19 employees	25,663	37,911	2,457	9.6	6.5	23,206	90.4	98.1
20 to 49 employees	6,466	6,315	854	13.2	10.5	5,612	86.8	98.4
50 to 99 employees	6,900	2,498	331	4.8	14.7	6,569	95.2	98.0
100 to 249 employees	4,792	1,591	757	15.8	16.2	4,035	84.2	97.5
250 to 499 employees	3,579	422	211	5.9	19.2	3,368	94.1	96.7
500 or more employees	1,343	505	147	10.9	19.8	1,197	89.1	97.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4a
2015 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,335,114	294,834	4.9	58.5	6.0	24.7	6.7	8.9	12.6	5.9	19.0	1.6	50.8	0.4
no. employees unknown(2)	121,770	117,424	24.2	75.3	15.7	18.0	14.7	4.2	17.2	2.1	22.8	0.4	5.3	0.0
1 to 19 employees	80,468	107,356	24.6	55.4	28.7	29.8	21.5	9.7	18.6	4.7	5.1	0.4	1.6	0.0
20 to 49 employees	41,503	30,872	13.3	40.3	18.7	31.0	17.9	14.7	29.7	11.6	15.5	2.2	4.9	0.2
50 to 99 employees	43,843	15,316	6.4	34.5	15.4	29.3	16.2	16.9	37.0	14.6	22.8	4.4	2.2	0.4
100 to 249 employees	84,384	12,104	3.0	31.2	9.8	26.6	16.1	16.7	30.2	17.3	30.0	7.1	10.8	1.1
250 to 499 employees	67,899	4,763	2.5	27.7	7.4	24.1	9.8	16.0	28.6	19.7	26.7	10.2	25.1	2.3
500 or more employees	895,248	6,999	0.4	25.6	1.2	18.6	2.2	12.0	6.5	16.7	18.0	15.6	71.7	11.5
Manufacturers	797,924	72,892	1.6	42.3	2.9	28.9	4.6	13.4	9.7	10.7	18.6	3.5	62.6	1.1
no. employees unknown(2)	42,512	17,366	10.5	60.4	10.4	24.9	13.6	8.4	16.4	5.1	42.9	1.1	6.1	0.1
1 to 19 employees	8,149	23,133	25.9	49.7	25.5	31.8	23.2	11.8	21.0	6.2	4.2	0.4	0.3	0.0
20 to 49 employees	11,396	13,466	14.4	35.8	22.9	32.9	20.6	15.8	31.9	13.0	9.7	2.5	0.4	0.0
50 to 99 employees	15,184	7,736	7.7	28.5	17.4	30.9	20.0	18.6	32.9	16.3	19.9	5.3	2.2	0.3
100 to 249 employees	41,185	6,237	3.2	21.0	9.6	28.0	20.8	19.8	30.2	20.9	18.8	8.9	17.5	1.4
250 to 499 employees	43,449	2,310	2.4	14.2	6.1	22.7	9.8	19.3	28.0	25.7	19.3	14.5	34.5	3.5
500 or more employees	636,050	2,644	0.1	6.8	0.7	12.1	1.7	12.6	5.5	22.9	17.3	24.7	74.6	20.8
Wholesalers	296,563	99,269	8.5	52.0	9.7	29.2	10.3	10.6	18.0	6.5	20.0	1.5	33.4	0.3
no. employees unknown(2)	37,990	33,830	31.5	69.0	15.8	22.7	19.0	5.4	17.3	2.4	9.8	0.4	6.7	0.0
1 to 19 employees	50,249	47,261	20.4	48.7	27.2	33.7	23.5	11.4	20.9	5.6	6.1	0.6	1.9	0.0
20 to 49 employees	21,200	9,813	10.3	32.9	14.2	32.5	16.7	17.7	29.8	13.7	20.2	2.8	8.8	0.3
50 to 99 employees	17,660	3,958	2.3	27.4	10.1	29.0	18.4	19.9	48.6	17.9	17.0	5.1	3.6	0.8
100 to 249 employees	29,200	2,619	1.1	24.7	7.9	27.6	10.5	17.4	32.1	20.5	42.5	8.3	6.0	1.4
250 to 499 employees	16,380	928	1.2	20.6	3.4	24.0	5.7	17.8	26.8	23.2	52.9	11.7	10.0	2.7
500 or more employees	123,885	860	0.0	10.1	1.2	17.1	0.6	13.5	6.2	19.4	19.6	23.8	72.3	16.0
Other companies (3)	240,627	122,673	11.6	73.4	11.9	18.5	9.0	4.8	15.4	2.6	18.8	0.6	33.4	0.1
no. employees unknown(2)	41,268	66,228	31.6	82.4	21.3	13.7	11.7	2.6	18.1	1.1	14.2	0.2	3.2	0.0
1 to 19 employees	22,070	36,962	33.7	67.5	33.2	23.6	16.2	6.2	12.4	2.5	3.2	0.2	1.3	0.0
20 to 49 employees	8,908	7,593	19.1	57.8	24.3	25.9	17.3	8.9	26.5	6.3	11.6	1.0	1.2	0.1
50 to 99 employees	10,998	3,622	11.3	55.2	21.2	26.0	7.5	9.7	24.0	7.6	36.0	1.5	(-)	(-)
100 to 249 employees	13,999	3,248	6.8	55.9	14.4	23.0	13.8	10.3	26.4	8.0	37.1	2.5	1.4	0.4
250 to 499 employees	8,070	1,525	5.6	52.3	22.4	26.4	18.0	9.8	36.0	8.4	13.2	2.8	4.8	0.3
500 or more employees	135,313	3,495	2.2	43.7	3.1	23.8	5.5	11.2	11.3	11.3	20.2	6.7	57.7	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4b
2014 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,447,277	305,213	5.2	58.7	6.2	24.5	6.5	8.9	13.5	5.9	18.3	1.6	50.3	0.4
no. employees unknown(2)	134,239	121,799	25.6	75.5	14.9	17.9	15.3	4.2	18.3	2.0	20.8	0.4	5.0	0.0
1 to 19 employees	92,102	112,200	24.9	55.5	28.5	29.4	21.5	9.9	18.5	4.7	6.0	0.5	0.7	0.0
20 to 49 employees	48,136	31,581	10.2	40.2	16.4	30.6	21.1	15.0	30.4	11.6	18.2	2.3	3.6	0.1
50 to 99 employees	48,704	15,715	7.6	34.6	13.2	29.8	14.7	16.2	36.7	14.7	22.0	4.3	5.7	0.5
100 to 249 employees	94,225	12,236	3.0	31.1	10.4	26.7	9.3	16.5	33.3	17.8	34.1	6.8	9.8	1.1
250 to 499 employees	68,759	4,714	2.4	27.8	7.0	23.3	9.3	15.4	29.3	19.2	26.8	11.6	25.1	2.7
500 or more employees	961,111	6,968	0.6	25.4	1.5	19.0	2.2	12.3	7.2	16.3	16.8	15.1	71.8	12.0
Manufacturers	848,866	74,247	1.5	42.4	3.1	28.9	4.1	13.3	9.8	10.7	17.5	3.5	63.9	1.1
no. employees unknown(2)	44,463	17,432	10.6	60.6	10.2	24.7	10.3	8.4	25.4	5.1	38.2	1.0	5.3	0.1
1 to 19 employees	8,777	23,990	23.6	49.8	25.2	31.5	27.2	11.9	19.3	6.2	4.6	0.5	0.1	0.0
20 to 49 employees	11,555	13,818	12.8	36.1	22.6	32.4	22.1	15.8	31.0	13.1	10.7	2.5	0.7	0.0
50 to 99 employees	17,205	7,872	7.5	27.7	17.1	32.0	16.9	17.5	31.9	16.9	15.6	5.3	10.9	0.6
100 to 249 employees	41,178	6,270	2.9	20.4	15.2	28.3	10.9	19.6	37.4	21.4	17.8	8.9	15.8	1.4
250 to 499 employees	45,973	2,293	2.1	14.3	6.6	21.6	8.9	18.6	22.3	24.8	26.3	16.5	33.8	4.2
500 or more employees	679,715	2,572	0.2	6.3	0.7	12.2	2.1	13.6	5.2	21.3	15.9	24.4	76.0	22.3
Wholesalers	331,007	102,943	8.3	51.9	9.8	29.2	11.5	10.7	19.3	6.5	20.6	1.5	30.5	0.3
no. employees unknown(2)	41,479	35,224	29.4	68.7	17.8	23.2	24.3	5.3	13.3	2.3	8.0	0.4	7.2	0.1
1 to 19 employees	56,461	49,333	21.6	48.6	26.6	33.3	23.1	11.6	21.0	5.7	7.4	0.7	0.3	0.0
20 to 49 employees	27,884	9,979	6.5	32.0	11.4	32.1	22.2	18.6	31.9	13.8	(D)	3.1	(D)	0.3
50 to 99 employees	19,788	3,970	2.8	27.4	8.6	29.4	17.7	19.9	52.8	17.5	(D)	4.9	(D)	0.8
100 to 249 employees	41,681	2,660	0.8	24.2	5.8	27.3	4.8	18.0	26.8	21.2	55.9	7.6	6.0	1.6
250 to 499 employees	13,752	917	1.9	20.5	3.0	25.1	11.9	16.8	45.7	21.8	25.8	12.9	11.8	2.9
500 or more employees	129,962	860	0.0	10.5	1.8	15.6	1.2	13.0	7.6	20.9	19.1	23.4	70.3	16.6
Other companies (3)	267,404	128,023	13.3	73.7	11.4	18.2	7.9	4.8	17.9	2.6	17.8	0.5	31.6	0.1
no. employees unknown(2)	48,297	69,143	36.3	82.7	16.7	13.4	12.3	2.6	16.2	1.2	15.6	0.2	2.9	0.0
1 to 19 employees	26,864	38,877	32.2	67.8	33.4	23.1	16.2	6.4	13.0	2.5	3.6	0.2	1.6	0.0
20 to 49 employees	8,697	7,784	18.9	58.0	23.9	25.4	16.2	9.2	24.9	6.2	(D)	1.0	(D)	0.1
50 to 99 employees	11,712	3,873	15.9	56.1	15.0	25.6	6.6	9.6	16.5	7.2	(D)	1.4	(D)	0.1
100 to 249 employees	11,366	3,306	11.7	56.7	10.5	23.1	20.3	9.3	42.6	8.3	13.4	2.3	1.5	0.3
250 to 499 employees	9,034	1,504	4.7	52.7	15.1	24.8	7.7	9.6	40.1	9.0	31.2	3.5	1.2	0.3
500 or more employees	151,434	3,536	2.7	43.0	4.7	24.7	3.7	11.2	15.9	11.6	18.6	6.2	54.4	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4c
2015 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	1,969,469	196,925	4.5	60.6	9.5	29.0	11.1	7.2	21.1	2.7	33.6	0.4	20.3	0.0
no. employees unknown(2)	131,242	65,592	18.6	76.0	26.2	19.9	21.4	3.2	19.3	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	143,998	82,516	27.9	61.9	39.0	32.0	19.4	5.1	8.0	1.0	(D)	0.1	(D)	0.0
20 to 49 employees	79,839	20,284	13.6	46.4	44.9	39.1	24.4	11.7	13.2	2.7	(D)	0.1	(D)	0.0
50 to 99 employees	70,492	10,467	6.3	39.5	29.9	39.0	35.1	16.1	25.2	5.2	3.4	0.2	0.0	0.0
100 to 249 employees	108,003	8,818	3.8	33.1	17.8	37.6	32.7	20.5	38.0	8.3	(D)	0.5	(D)	0.0
250 to 499 employees	97,428	3,664	1.5	26.3	10.5	32.0	26.2	24.6	34.5	15.7	(D)	1.3	(D)	0.1
500 or more employees	1,338,468	5,584	0.3	18.8	0.7	21.6	4.3	19.4	20.6	28.2	46.1	10.6	28.0	1.3
Manufacturers	826,263	37,342	1.3	50.8	4.2	33.7	7.9	9.9	18.7	4.5	40.9	1.0	27.1	0.1
no. employees unknown(2)	27,045	7,208	9.4	69.7	20.3	24.4	13.7	4.3	35.1	1.4	21.4	0.1	0.0	0.0
1 to 19 employees	8,172	10,374	27.1	67.2	42.6	29.9	26.5	2.7	3.7	0.2	0.0	0.0	0.0	0.0
20 to 49 employees	9,841	6,507	15.8	51.2	43.5	41.0	23.3	7.1	(D)	0.6	(D)	0.0	0.0	0.0
50 to 99 employees	10,524	4,565	8.2	39.8	42.0	44.5	34.3	13.4	(D)	2.2	(D)	0.0	0.0	0.0
100 to 249 employees	32,408	4,390	5.2	29.2	20.5	44.0	31.2	21.1	40.8	5.6	2.3	0.1	0.0	0.0
250 to 499 employees	31,906	1,887	1.5	19.6	17.2	35.4	37.5	28.6	(D)	15.6	(D)	0.8	0.0	0.0
500 or more employees	706,367	2,411	0.2	7.3	0.6	17.7	4.4	23.7	16.6	35.7	46.4	14.1	31.7	1.5
Wholesalers	662,186	86,556	9.0	55.7	17.5	33.2	16.4	8.2	24.7	2.6	23.1	0.2	9.3	0.0
no. employees unknown(2)	55,595	27,363	25.7	72.2	26.5	23.1	19.0	3.8	11.5	0.8	17.3	0.0	0.0	0.0
1 to 19 employees	106,192	44,336	29.9	55.1	41.2	37.3	21.8	6.5	6.9	1.1	0.1	0.0	0.0	0.0
20 to 49 employees	60,065	8,014	12.9	31.8	45.7	45.0	25.4	18.3	14.0	4.8	2.0	0.1	0.0	0.0
50 to 99 employees	52,008	3,209	5.5	24.6	26.9	38.9	37.5	25.3	(D)	10.8	(D)	0.3	0.0	0.0
100 to 249 employees	52,946	2,115	3.1	21.8	18.6	32.5	38.6	28.1	30.5	16.5	9.2	1.1	0.0	0.0
250 to 499 employees	40,344	749	1.7	17.9	9.8	26.0	29.0	25.9	(D)	27.1	(D)	2.9	(D)	0.1
500 or more employees	295,037	770	0.1	11.2	0.7	17.5	2.6	17.3	32.4	38.2	(D)	14.4	(D)	1.4
Other companies (3)	481,020	73,027	3.9	71.4	7.5	21.7	9.5	4.5	20.2	1.9	35.3	0.3	23.6	0.1
no. employees unknown(2)	48,603	31,021	15.7	80.7	29.1	16.0	28.5	2.4	19.4	0.8	(D)	0.1	(D)	0.0
1 to 19 employees	29,633	27,806	20.7	70.7	30.0	24.5	8.9	3.6	13.2	1.1	(D)	0.2	(D)	0.0
20 to 49 employees	9,934	5,763	15.7	61.2	41.2	28.7	19.9	7.8	(D)	2.0	(D)	0.3	(D)	0.0
50 to 99 employees	7,961	2,693	9.1	56.7	33.5	29.9	21.0	9.6	(D)	3.6	(D)	0.3	0.0	0.0
100 to 249 employees	22,649	2,313	3.3	51.0	12.1	30.0	21.0	12.5	51.4	5.8	(D)	0.5	(D)	0.1
250 to 499 employees	25,177	1,028	1.0	44.7	3.0	30.0	7.3	16.2	(D)	7.7	1.3	1.1	(D)	0.3
500 or more employees	337,064	2,403	0.5	32.7	0.8	26.9	5.7	15.9	18.4	17.6	(D)	5.9	(D)	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4d
2014 Imports by Company Type and Employment Size
from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	2,057,714	187,825	4.3	60.2	9.5	29.4	11.1	7.2	20.4	2.7	37.3	0.4	17.4	0.0
no. employees unknown(2)	135,891	60,382	17.4	75.5	26.1	20.4	21.4	3.2	17.2	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	144,613	80,031	28.0	61.9	38.2	32.0	16.5	5.1	11.5	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	84,802	19,652	13.1	46.2	41.8	39.4	26.5	11.5	12.5	2.7	6.0	0.2	0.0	0.0
50 to 99 employees	69,469	10,270	6.3	39.5	30.4	40.0	35.1	15.5	21.5	4.8	6.7	0.2	0.0	0.0
100 to 249 employees	112,369	8,486	2.9	33.0	19.4	38.2	26.6	20.2	42.4	8.2	(D)	0.5	(D)	0.0
250 to 499 employees	95,739	3,550	2.2	25.4	14.2	33.4	27.7	25.0	31.0	15.1	(D)	1.0	(D)	0.1
500 or more employees	1,414,832	5,454	0.3	19.3	0.8	21.1	5.1	20.0	19.6	27.9	50.8	10.4	23.4	1.3
Manufacturers	868,348	36,342	1.1	51.0	4.2	33.9	8.2	9.7	19.2	4.4	43.1	1.0	24.3	0.1
no. employees unknown(2)	28,471	6,669	6.2	69.7	18.2	24.7	10.7	4.2	30.7	1.4	34.1	0.1	0.0	0.0
1 to 19 employees	7,514	10,181	29.1	67.4	42.7	29.5	20.5	2.9	(D)	0.2	(D)	0.0	0.0	0.0
20 to 49 employees	8,918	6,443	17.8	52.3	50.5	40.2	26.5	6.9	5.2	0.6	0.0	0.0	0.0	0.0
50 to 99 employees	11,390	4,515	7.9	40.1	37.0	45.5	29.3	12.3	(D)	2.0	(D)	0.1	0.0	0.0
100 to 249 employees	33,650	4,336	3.6	29.8	24.4	44.3	27.5	20.1	41.7	5.7	2.8	0.1	0.0	0.0
250 to 499 employees	32,603	1,860	2.0	19.1	14.9	36.0	44.6	29.8	(D)	14.6	(D)	0.5	0.0	0.0
500 or more employees	745,802	2,338	0.1	8.2	0.8	18.4	5.0	22.5	17.4	35.6	48.4	13.7	28.3	1.5
Wholesalers	659,385	84,481	8.9	55.8	19.2	33.2	15.7	8.2	24.0	2.5	25.0	0.2	7.1	0.0
no. employees unknown(2)	56,879	26,054	21.9	72.3	32.3	23.2	18.4	3.7	9.4	0.8	(D)	0.0	(D)	0.0
1 to 19 employees	108,866	43,823	30.2	55.4	41.2	37.1	16.5	6.5	12.1	1.0	0.1	0.0	0.0	0.0
20 to 49 employees	66,682	7,963	12.4	31.9	40.7	45.0	26.9	18.2	13.7	4.8	6.2	0.2	0.0	0.0
50 to 99 employees	49,239	3,111	5.4	25.0	29.6	39.3	38.3	25.5	24.6	9.9	2.1	0.3	0.0	0.0
100 to 249 employees	53,623	2,058	2.7	22.7	21.5	31.9	34.9	28.6	27.0	15.5	(D)	1.3	(D)	0.0
250 to 499 employees	41,284	721	2.1	17.9	18.4	26.9	25.1	25.4	41.1	27.2	13.3	2.6	0.0	0.0
500 or more employees	282,812	751	0.1	8.8	0.9	16.9	3.3	18.6	30.8	38.9	49.6	15.3	15.4	1.5
Other companies (3)	529,980	67,002	3.8	70.7	6.0	22.3	10.0	4.6	18.1	2.0	43.0	0.4	18.9	0.1
no. employees unknown(2)	50,541	27,659	18.7	80.0	23.7	16.6	30.9	2.5	18.5	0.8	(D)	0.1	(D)	0.0
1 to 19 employees	28,232	26,027	19.2	70.7	25.3	24.4	15.2	3.7	(D)	1.1	3.9	0.2	(D)	0.0
20 to 49 employees	9,202	5,246	13.7	60.4	41.3	30.2	23.6	6.9	11.0	2.1	10.3	0.3	0.0	0.0
50 to 99 employees	8,840	2,644	9.4	55.5	26.5	31.3	24.8	9.3	(D)	3.5	(D)	0.4	0.0	0.0
100 to 249 employees	25,095	2,092	2.1	49.5	8.4	31.6	7.6	12.1	76.3	6.2	(D)	0.5	(D)	0.0
250 to 499 employees	21,852	969	2.5	43.1	5.2	33.2	7.3	15.5	(D)	7.1	(D)	0.7	(D)	0.3
500 or more employees	386,218	2,365	0.6	33.7	0.9	25.2	6.6	17.9	15.8	16.8	56.4	5.6	19.8	0.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5a
2015 Exports by Company Employment Size
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
All countries	1,502,572	1,335,114	294,834	121,770	117,424	80,468	107,356	41,503	30,872	43,843	15,316	84,384	12,104	67,899	4,763	895,248	6,999
Top 25 countries	1,268,407	1,122,567	236,523	97,358	83,189	63,508	89,456	32,757	27,705	36,200	14,037	69,267	11,165	56,840	4,436	766,638	6,535
Canada	280,609	206,422	89,106	15,913	20,527	6,833	33,024	5,420	13,672	5,436	7,519	10,438	6,610	8,854	2,907	153,528	4,847
Mexico	235,745	217,310	59,428	19,464	16,083	10,219	18,471	6,676	8,675	6,588	5,315	10,916	4,941	21,815	2,280	141,632	3,663
China	116,072	110,412	35,650	7,760	8,449	9,349	10,663	3,157	5,339	2,570	3,469	7,293	3,395	3,714	1,523	76,570	2,812
Japan	62,443	60,222	26,920	5,132	5,971	3,931	8,347	2,161	3,866	1,806	2,474	4,301	2,423	2,925	1,210	39,967	2,629
United Kingdom	56,115	52,391	43,999	3,888	10,053	3,027	14,484	1,684	6,910	1,929	4,066	7,472	3,654	1,769	1,657	32,622	3,175
Germany	49,971	47,481	32,816	3,175	7,189	1,556	10,255	1,311	5,080	1,576	3,117	2,172	2,981	1,964	1,402	35,783	2,792
Korea, South	43,446	38,744	23,411	3,201	4,974	2,852	7,250	1,098	3,341	1,022	2,212	2,316	2,212	1,778	1,111	26,477	2,311
Netherlands	40,196	38,315	18,924	3,770	3,932	1,127	5,167	827	2,906	1,079	1,931	2,260	1,912	1,555	953	27,697	2,123
Hong Kong	37,167	33,434	25,771	3,303	6,072	4,998	8,845	1,503	3,529	2,570	2,143	2,924	2,054	1,454	993	16,682	2,135
Belgium	34,160	32,993	10,680	7,487	1,968	1,248	2,748	344	1,513	504	1,119	1,002	1,158	594	613	21,814	1,561
Brazil	31,651	29,609	16,826	3,115	3,579	1,282	4,241	758	2,394	584	1,664	2,648	1,804	706	974	20,516	2,170
France	30,104	28,393	19,829	1,949	3,831	1,088	6,000	554	3,141	1,492	1,976	1,821	1,969	954	900	20,535	2,012
Singapore	28,472	26,804	21,333	2,365	4,234	793	5,998	607	3,461	675	2,255	1,418	2,199	976	1,007	19,969	2,179
Taiwan	25,860	22,513	17,955	1,544	3,496	1,289	5,139	614	2,775	553	1,829	1,022	1,778	1,444	895	16,046	2,043
Australia	25,036	21,531	30,677	1,580	6,440	789	9,594	743	4,860	641	3,014	1,137	2,844	810	1,319	15,830	2,606
United Arab Emirates	23,004	20,902	18,262	2,053	4,511	3,222	5,469	779	2,504	492	1,606	654	1,571	563	752	13,138	1,849
Switzerland	22,185	19,695	11,314	2,158	1,955	3,494	685	1,668	1,979	1,052	2,029	1,050	1,371	514	10,106	1,378	
India	21,452	19,784	18,072	1,562	3,652	1,744	5,090	724	2,689	1,094	1,811	1,084	1,824	529	904	13,047	2,102
Saudi Arabia	19,739	17,424	11,758	1,069	2,639	987	3,200	553	1,630	1,131	1,108	457	1,132	317	562	12,910	1,487
Colombia	16,287	15,436	14,915	1,806	3,637	1,049	4,201	438	1,757	415	1,308	1,023	1,363	471	753	10,236	1,896
Italy	16,204	15,278	17,721	1,514	3,295	983	5,137	558	2,801	612	1,876	800	1,800	594	865	10,215	1,947
Chile	15,445	14,555	14,806	1,568	3,199	686	4,067	384	2,009	289	1,365	2,509	1,449	644	792	8,475	1,925
Israel	13,539	10,729	14,542	901	2,900	1,521	4,090	374	2,259	605	1,451	447	1,469	283	728	6,599	1,645
Malaysia	12,277	11,856	12,358	830	2,188	417	3,128	404	1,942	268	1,340	638	1,366	333	672	8,965	1,722
Thailand	11,231	10,337	12,552	837	2,211	564	3,245	402	1,899	290	1,260	543	1,426	422	727	7,279	1,784
All other countries	234,165	212,547	134,310	24,412	50,180	16,960	45,594	8,746	15,380	7,643	8,313	15,117	7,028	11,059	2,978	128,610	4,837
North America	516,354	423,732	127,548	35,378	35,107	17,052	46,442	12,095	18,410	12,024	10,051	21,354	8,511	30,669	3,611	295,160	5,416
Europe	319,675	298,852	102,619	29,299	30,155	14,937	36,550	8,236	14,098	11,772	7,831	21,340	6,640	11,983	2,795	201,285	4,550
Euro Area	200,949	190,694	70,677	20,687	18,478	7,492	24,345	4,631	10,353	6,118	6,006	9,534	5,295	6,943	2,297	135,290	3,903
European Union	271,988	256,638	94,962	25,656	26,871	11,263	33,634	6,871	13,420	8,656	7,495	17,900	6,406	9,543	2,700	176,749	4,436
Africa	27,135	23,833	28,205	2,611	10,108	1,754	7,310	954	3,290	745	2,097	1,367	2,076	994	1,007	15,408	2,317
OECD - Europe	984,765	858,591	210,593	76,091	69,954	40,836	79,448	24,761	26,144	27,764	13,441	52,793	10,808	48,334	4,360	588,012	6,438
Pacific Rim Countries	370,316	343,631	103,034	27,101	30,181	25,474	37,775	11,143	13,987	10,667	7,653	22,404	6,471	14,236	2,694	232,607	4,273
Asia - Near East	71,916	62,570	41,276	5,487	11,642	6,647	13,330	2,251	5,636	2,681	3,375	2,230	3,116	1,418	1,402	41,856	2,775
Asia - NICS	134,945	121,494	56,745	10,413	14,638	9,932	20,040	3,823	8,035	4,820	4,677	7,680	4,189	5,652	1,867	79,174	3,299
Asia - South	25,109	22,809	21,490	1,899	4,618	2,213	6,258	869	3,187	1,224	2,082	1,275	2,058	686	1,006	14,643	2,281
ASEAN	74,872	70,368	40,491	6,058	9,552	3,465	12,703	2,599	6,322	1,922	3,868	4,082	3,526	2,635	1,563	49,607	2,957
APEC	935,703	812,733	198,467	67,045	64,968	45,428	75,195	24,848	24,943	24,195	12,809	47,861	10,322	46,553	4,150	556,803	6,080
South/Central America	152,533	141,779	86,606	18,173	30,146	10,849	28,672	5,065	10,239	4,091	5,886	13,431	5,266	7,184	2,352	82,987	4,045
20 Latin Amer. Republics	372,783	345,557	105,902	34,816	36,255	19,190	34,936	10,790	13,218	10,125	7,562	23,476	6,602	28,288	2,876	218,873	4,453
Cent. Am. Common Market	21,609	19,965	22,767	1,867	6,310	1,437	6,724	719	2,798	670	1,824	1,508	1,895	997	1,233	12,530	2,219
LAFTA	335,076	310,525	89,597	30,529	28,908	16,465	29,425	9,519	11,660	8,847	6,745	20,286	6,018	26,203	2,666	198,857	4,175
NATO Allies	546,707	457,103	153,326	41,203	44,402	18,313	57,359	12,139	21,134	14,180	11,275	28,301	9,334	17,859	3,860	325,107	5,962
OPEC	72,821	66,079	42,876	6,539	14,925	6,917	13,293	2,172	4,895	2,693	2,936	3,583	2,839	2,774	1,256	41,402	2,732

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5b
2014 Exports by Company Employment Size
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
All countries	1,620,532	1,447,277	305,213	134,239	121,799	92,102	112,200	48,136	31,581	48,704	15,715	94,225	12,236	68,759	4,714	961,111	6,968
Top 25 countries	1,344,881	1,196,396	245,343	103,823	86,632	72,554	93,595	35,706	28,463	40,472	14,335	72,299	11,347	58,294	4,418	813,249	6,553
Canada	312,421	237,142	93,489	18,533	21,606	8,394	35,302	6,625	14,200	6,395	7,788	12,301	6,794	9,867	2,916	175,026	4,883
Mexico	240,249	221,213	59,504	21,600	16,059	10,917	18,610	6,221	8,769	6,774	5,335	11,305	4,897	20,552	2,248	143,843	3,586
China	123,676	117,024	35,999	8,060	8,596	11,083	10,799	3,591	5,389	3,644	3,517	7,113	3,357	4,531	1,556	79,001	2,785
Japan	66,827	64,098	28,035	4,717	6,287	4,448	8,780	1,779	4,071	2,177	2,522	4,532	2,482	3,069	1,262	43,376	2,631
United Kingdom	53,823	49,514	44,386	4,049	9,965	3,164	14,851	1,948	6,979	1,881	4,116	5,814	3,625	3,076	1,668	29,582	3,182
Germany	49,363	46,734	34,212	3,102	7,567	1,911	10,846	1,323	5,227	1,634	3,264	2,211	3,074	1,998	1,455	34,556	2,779
Korea, South	44,471	39,971	23,549	3,265	5,029	3,242	7,331	1,142	3,323	1,157	2,191	2,502	2,189	1,482	1,122	27,180	2,364
Netherlands	43,075	41,029	19,832	4,354	4,186	1,432	5,596	1,441	3,062	838	1,977	3,009	1,951	1,196	953	28,759	2,107
Brazil	42,429	39,784	18,706	5,071	3,976	1,788	4,944	1,000	2,726	979	1,887	2,639	1,919	1,014	1,075	27,293	2,179
Hong Kong	40,858	37,919	26,590	3,333	6,278	5,425	9,106	1,683	3,638	2,701	2,258	3,765	2,144	1,391	1,014	19,622	2,152
Belgium	34,790	33,593	11,152	5,149	2,046	1,730	2,991	395	1,601	509	1,091	809	1,195	648	655	24,352	1,573
France	31,301	29,619	20,266	2,010	3,894	998	6,178	766	3,240	2,272	2,037	1,809	1,965	944	917	20,820	2,035
Singapore	30,237	28,269	22,453	2,545	4,461	1,125	6,518	740	3,654	807	2,320	2,035	2,235	897	1,079	20,120	2,186
Taiwan	26,670	23,934	18,454	1,660	3,619	1,506	5,416	727	2,819	669	1,834	1,504	1,812	1,383	921	16,485	2,033
Australia	26,582	23,740	32,595	1,699	6,787	978	10,636	792	5,119	1,005	3,108	1,190	2,887	981	1,403	17,096	2,655
Switzerland	22,176	20,515	11,620	1,291	2,210	2,011	3,606	466	1,771	1,389	1,077	1,694	995	940	552	12,724	1,409
United Arab Emirates	22,069	20,360	18,359	2,673	4,627	3,530	5,564	701	2,423	683	1,563	663	1,547	483	791	11,626	1,844
India	21,608	19,624	18,140	1,430	3,774	1,754	5,203	793	2,680	1,148	1,760	870	1,785	506	909	13,123	2,029
Colombia	20,107	18,942	16,155	2,212	3,951	1,359	4,650	619	2,021	581	1,363	1,277	1,460	567	805	12,327	1,905
Saudi Arabia	18,705	16,116	11,940	1,419	2,676	1,082	3,242	554	1,696	694	1,115	538	1,135	473	601	11,357	1,475
Italy	16,968	16,008	18,366	1,262	3,449	789	5,349	741	2,951	972	1,933	923	1,849	583	898	10,738	1,937
Chile	16,515	15,534	15,151	1,871	3,147	889	4,162	452	2,164	315	1,415	2,034	1,505	319	830	9,655	1,928
Israel	15,083	12,182	14,780	938	2,850	1,931	4,301	445	2,315	606	1,475	552	1,434	306	756	7,404	1,649
Malaysia	13,068	12,547	13,183	738	2,379	485	3,397	427	2,115	342	1,441	659	1,443	488	737	9,407	1,671
Thailand	11,810	10,983	12,684	840	2,288	584	3,269	333	1,931	301	1,323	550	1,358	599	778	7,776	1,737
All other countries	275,651	250,881	138,764	30,416	51,712	19,549	47,703	12,431	15,845	8,232	8,608	21,926	7,141	10,466	2,986	147,862	4,769
North America	552,669	458,355	131,946	40,133	36,217	19,312	48,771	12,846	18,953	13,169	10,328	23,607	8,660	30,419	3,569	318,869	5,448
Europe	333,292	311,291	107,186	28,212	32,154	17,151	38,576	10,887	14,481	12,075	7,946	20,907	6,704	12,733	2,768	209,326	4,557
Euro Area	205,456	194,488	73,340	18,265	19,419	8,393	25,596	6,036	10,643	7,109	6,122	10,384	5,410	6,749	2,286	137,552	3,864
European Union	276,142	259,294	98,460	23,481	28,253	12,807	35,337	8,747	13,708	9,711	7,599	17,231	6,451	10,918	2,690	176,400	4,422
Africa	38,077	34,582	29,941	4,196	10,729	2,103	7,937	2,331	3,491	888	2,193	2,383	2,126	1,096	1,082	21,587	2,383
OECD - Europe	1,037,301	908,706	218,483	79,291	72,793	46,484	83,368	27,309	26,900	30,192	13,735	54,136	10,949	48,917	4,317	622,377	6,421
Pacific Rim Countries	394,511	367,526	106,661	27,733	31,404	29,550	39,606	11,914	14,355	13,116	7,796	24,680	6,521	15,596	2,696	244,938	4,283
Asia - Near East	73,744	63,820	42,094	6,672	11,899	7,559	13,766	2,403	5,696	2,403	3,405	2,252	3,090	1,773	1,456	40,759	2,782
Asia - NICS	142,237	130,092	58,301	10,803	15,128	11,297	20,825	4,292	8,162	5,333	4,784	9,806	4,238	5,153	1,872	83,407	3,292
Asia - South	25,412	22,887	21,713	1,800	4,809	2,119	6,409	952	3,181	1,273	2,030	1,074	2,014	685	1,035	14,983	2,235
ASEAN	78,586	73,588	41,995	6,346	10,007	3,942	13,349	2,994	6,547	2,102	3,974	4,638	3,578	3,500	1,612	50,065	2,928
APEC	1,001,612	876,498	205,963	73,159	67,631	52,196	78,857	26,677	25,635	27,530	13,151	51,942	10,458	47,697	4,123	597,297	6,108
South/Central America	184,019	171,494	88,447	23,706	30,180	12,837	29,884	5,846	10,635	5,225	6,058	18,427	5,351	5,501	2,356	99,951	3,983
20 Latin Amer. Republics	407,379	377,912	107,828	42,609	36,776	21,751	36,094	11,039	13,498	11,333	7,668	27,983	6,599	25,414	2,827	237,784	4,366
Cent. Am. Common Market	23,201	21,508	22,054	1,998	5,874	1,374	6,561	698	2,847	621	1,784	1,947	1,851	1,109	972	13,761	2,165
LAFTA	364,212	337,563	92,483	36,885	29,964	18,990	30,776	9,772	12,047	10,251	6,934	22,997	6,033	23,508	2,640	215,161	4,089
NATO Allies	585,465	493,323	160,143	42,350	46,717	21,440	60,708	15,273	21,816	16,192	11,545	29,613	9,551	19,979	3,863	348,476	5,943
OPEC	82,346	74,070	46,531	8,802	16,800	8,176	14,495	2,524	5,095	3,018	3,086	5,518	2,923	1,963	1,387	44,069	2,745

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployees, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5c
Percent Difference Between 2014 and 2015 Exports
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	-117,960	-7.3	-112,163	-7.7	-10,379	-3.4
Top 25 countries	-76,474	-5.7	-73,829	-6.2	-8,820	-3.6
Canada	-31,812	-10.2	-30,720	-13.0	-4,383	-4.7
Mexico	-4,504	-1.9	-3,903	-1.8	-76	-0.1
China	-7,604	-6.1	-6,612	-5.7	-349	-1.0
Japan	-4,385	-6.6	-3,876	-6.0	-1,115	-4.0
United Kingdom	2,291	4.3	2,877	5.8	-387	-0.9
Germany	607	1.2	747	1.6	-1,396	-4.1
Korea, South	-1,026	-2.3	-1,226	-3.1	-138	-0.6
Netherlands	-2,879	-6.7	-2,714	-6.6	-908	-4.6
Hong Kong	-3,691	-9.0	-4,485	-11.8	-819	-3.1
Belgium	-630	-1.8	-600	-1.8	-472	-4.2
Brazil	-10,779	-25.4	-10,175	-25.6	-1,880	-10.1
France	-1,197	-3.8	-1,227	-4.1	-437	-2.2
Singapore	-1,765	-5.8	-1,465	-5.2	-1,120	-5.0
Taiwan	-810	-3.0	-1,421	-5.9	-499	-2.7
Australia	-1,546	-5.8	-2,209	-9.3	-1,918	-5.9
United Arab Emirates	934	4.2	541	2.7	-97	-0.5
Switzerland	9	0.0	-821	-4.0	-306	-2.6
India	-156	-0.7	160	0.8	-68	-0.4
Saudi Arabia	1,034	5.5	1,307	8.1	-182	-1.5
Colombia	-3,820	-19.0	-3,506	-18.5	-1,240	-7.7
Italy	-764	-4.5	-730	-4.6	-645	-3.5
Chile	-1,069	-6.5	-979	-6.3	-345	-2.3
Israel	-1,544	-10.2	-1,453	-11.9	-238	-1.6
Malaysia	-791	-6.1	-691	-5.5	-825	-6.3
Thailand	-579	-4.9	-647	-5.9	-132	-1.0
All other countries	-41,486	-15.1	-38,334	-15.3	-4,454	-3.2
North America	-36,315	-6.6	-34,623	-7.6	-4,398	-3.3
Europe	-13,617	-4.1	-12,440	-4.0	-4,567	-4.3
Euro Area	-4,507	-2.2	-3,794	-2.0	-2,663	-3.6
European Union	-4,154	-1.5	-2,656	-1.0	-3,498	-3.6
Africa	-10,942	-28.7	-10,749	-31.1	-1,736	-5.8
OECD - Europe	-52,535	-5.1	-50,115	-5.5	-7,890	-3.6
Pacific Rim Countries	-24,195	-6.1	-23,895	-6.5	-3,627	-3.4
Asia - Near East	-1,828	-2.5	-1,250	-2.0	-818	-1.9
Asia - NICS	-7,292	-5.1	-8,598	-6.6	-1,556	-2.7
Asia - South	-303	-1.2	-78	-0.3	-223	-1.0
ASEAN	-3,713	-4.7	-3,220	-4.4	-1,504	-3.6
APEC	-65,909	-6.6	-63,765	-7.3	-7,496	-3.6
South/Central America	-31,486	-17.1	-29,715	-17.3	-1,841	-2.1
20 Latin Amer. Republics	-34,596	-8.5	-32,355	-8.6	-1,926	-1.8
Cent. Am. Common Market	-1,593	-6.9	-1,543	-7.2	713	3.2
LAFTA	-29,136	-8.0	-27,038	-8.0	-2,886	-3.1
NATO Allies	-38,307	-6.5	-36,220	-7.3	-6,817	-4.3
OPEC	-9,379	-11.4	-7,991	-10.8	-3,655	-7.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5d
2015 Imports by Company Employment Size
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees			
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
				All countries	2,248,232	1,969,469	196,925	131,242	65,592	143,998	82,516	79,839	20,284	70,492	10,467	108,003	8,818	97,428	3,664
Top 25 countries	1,990,886	1,745,822	178,789	115,816	57,081	120,609	75,453	(D)	19,052	59,666	9,910	(D)	8,387	(D)	3,512	(D)	5,394		
China	483,245	455,141	106,115	34,158	33,161	45,902	44,519	27,469	11,448	23,553	5,913	29,155	5,061	22,512	2,244	272,392	3,769		
Mexico	296,408	267,337	15,290	15,238	4,227	9,814	4,554	6,797	1,535	3,912	1,037	11,357	1,157	8,631	751	211,588	2,029		
Canada	296,156	191,814	16,799	22,008	3,220	5,358	3,835	2,286	2,156	2,684	1,612	3,489	1,907	8,939	1,162	147,049	2,907		
Japan	131,364	124,778	13,137	1,789	2,215	3,477	4,170	2,796	1,634	4,971	1,117	5,018	1,229	4,596	758	102,130	2,014		
Germany	124,820	114,551	22,927	4,132	4,091	5,297	7,144	3,786	3,015	2,641	2,139	5,115	2,305	4,515	1,275	89,065	2,958		
Korea, South	71,759	66,832	14,676	2,144	2,950	6,528	5,501	2,887	1,750	2,882	1,082	5,316	1,126	2,559	611	44,516	1,656		
United Kingdom	57,962	49,218	17,128	2,726	3,151	2,425	5,052	1,146	2,179	1,109	1,515	3,203	1,644	6,435	989	32,174	2,598		
France	47,815	42,534	12,229	2,747	2,463	3,456	3,831	1,562	1,359	1,280	902	3,762	1,096	1,411	654	28,316	1,924		
India	44,792	40,707	18,142	3,870	4,242	6,465	6,775	2,552	2,178	1,812	1,349	3,031	1,247	6,450	625	16,527	1,726		
Italy	44,159	38,697	23,097	3,550	5,292	4,571	8,146	3,436	2,792	2,883	1,776	2,116	1,763	1,996	972	20,145	2,356		
Taiwan	40,908	37,561	25,101	2,561	4,531	4,444	9,605	3,366	3,655	2,722	2,132	3,065	2,006	2,875	1,019	18,528	2,153		
Ireland	39,336	36,747	2,167	4,380	373	176	423	114	213	38	139	415	209	130	142	31,494	668		
Vietnam	38,020	36,145	7,325	2,147	1,494	3,073	2,456	1,490	938	1,786	565	1,909	549	1,110	304	24,631	1,019		
Malaysia	33,971	32,423	5,243	1,138	808	1,022	1,347	569	613	643	467	1,639	493	963	332	26,450	1,183		
Switzerland	31,397	25,982	6,447	1,739	1,089	1,518	1,651	672	731	1,226	537	1,190	656	1,559	409	18,079	1,374		
Thailand	28,632	26,147	7,351	2,472	1,290	1,660	2,347	1,234	857	1,459	601	1,925	631	1,600	377	15,797	1,248		
Brazil	27,468	23,772	6,192	1,853	1,287	4,040	2,086	876	657	699	423	1,425	429	626	268	14,253	1,042		
Israel	24,477	22,877	3,768	1,262	743	2,752	1,078	632	406	803	277	(D)	320	(D)	185	11,060	759		
Saudi Arabia	22,081	21,340	441	378	88	29	99	(D)	40	16	24	(D)	38	(D)	15	(D)	137		
Indonesia	19,602	18,751	5,713	1,650	1,090	1,877	1,957	1,078	619	1,180	450	1,295	459	787	235	10,885	903		
Belgium	19,482	16,675	4,823	1,504	788	2,028	1,276	339	518	471	355	419	474	2,413	287	9,502	1,125		
Singapore	18,267	13,247	3,107	620	395	1,133	690	173	336	162	261	159	301	497	237	10,503	887		
Netherlands	16,836	13,414	7,763	1,039	1,330	1,190	2,061	550	899	272	670	538	751	445	487	9,380	1,565		
Russia	16,366	14,052	1,352	556	290	2,243	422	480	130	333	69	728	86	328	62	9,384	293		
Venezuela	15,564	15,080	348	156	66	132	121	173	35	128	16	181	17	(D)	8	(D)	85		
All other countries	257,347	223,647	58,568	15,426	16,360	23,388	21,864	(D)	6,848	10,826	4,029	(D)	3,838	(D)	1,923	(D)	3,706		
North America	592,564	459,150	28,509	37,246	7,008	15,172	8,000	9,084	3,473	6,595	2,422	14,846	2,702	17,570	1,555	358,637	3,349		
Europe	492,217	433,845	70,434	27,649	17,977	30,068	26,311	17,113	8,706	14,134	5,360	22,168	5,201	23,074	2,456	299,639	4,423		
Euro Area	332,780	298,213	54,791	19,559	13,216	20,328	20,103	12,465	6,818	9,913	4,290	14,980	4,290	12,700	2,097	208,269	3,977		
European Union	427,562	380,289	65,552	24,077	16,235	24,515	24,238	14,666	8,231	11,959	5,106	19,475	4,992	20,466	2,387	265,130	4,363		
Africa	25,380	21,813	6,245	1,267	1,652	1,758	1,860	721	629	788	444	906	453	1,294	254	15,079	953		
OECD - Europe	1,311,080	1,105,928	100,983	70,578	27,142	58,752	39,236	34,087	12,411	30,925	7,296	48,118	6,812	53,326	3,056	810,140	5,030		
Pacific Rim Countries	831,563	774,913	129,508	45,721	40,119	67,722	54,951	40,715	14,037	38,146	7,232	47,013	6,123	36,856	2,691	498,741	4,355		
Asia - Near East	62,884	58,583	5,799	2,201	1,286	4,046	1,770	1,225	614	927	404	(D)	447	(D)	255	36,080	1,023		
Asia - NICS	137,729	122,007	42,439	5,764	8,805	12,788	17,238	6,792	5,794	6,187	3,295	8,850	3,018	7,213	1,458	74,413	2,831		
Asia - South	57,484	52,805	22,114	4,968	5,672	7,591	8,356	3,257	2,564	2,446	1,548	3,728	1,431	6,983	704	23,832	1,839		
ASEAN	151,959	139,403	21,941	8,750	4,660	9,392	7,781	5,126	2,703	5,701	1,787	7,534	1,722	5,272	944	97,629	2,344		
APEC	1,520,848	1,322,726	147,996	89,098	46,858	92,409	61,848	54,448	15,987	49,586	8,303	67,860	7,089	58,206	3,091	911,120	4,820		
South/Central America	115,875	102,758	17,610	7,110	4,874	12,737	6,067	4,877	1,876	4,055	1,141	6,982	1,186	3,182	660	63,815	1,806		
20 Latin Amer. Republics	405,641	365,150	28,803	21,376	8,429	21,451	9,762	11,399	2,983	7,700	1,908	17,935	1,987	11,760	1,126	273,529	2,608		
Cent. Am. Common Market	19,085	16,776	3,558	966	827	1,422	1,073	828	392	797	260	1,258	275	386	154	11,119	577		
LAFTA	380,532	343,225	26,075	20,101	7,504	19,229	8,767	10,302	2,681	6,717	1,722	16,302	1,809	11,267	1,076	259,308	2,516		
NATO Allies	670,792	522,241	73,467	41,416	18,549	29,553	26,943	15,976	9,309	14,325	5,764	21,658	5,639	28,462	2,627	370,850	4,636		
OPEC	66,232	62,322	3,270	1,329	770	1,969	1,069	698	360	544	213	(D)	215	(D)	138	49,019	505		

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5e
2014 Imports by Company Employment Size
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees			
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
				All countries	2,347,685	2,057,714	187,825	135,891	60,382	144,613	80,031	84,802	19,652	69,469	10,270	112,369	8,486	95,739	3,550
Top 25 countries	2,051,674	1,800,658	171,249	(D)	52,893	120,674	73,342	(D)	18,515	60,506	9,731	(D)	8,101	(D)	3,399	(D)	5,268		
China	466,754	440,776	99,978	33,430	29,966	45,781	42,587	26,402	11,077	22,799	5,715	27,516	4,827	20,185	2,122	264,663	3,684		
Canada	347,798	226,355	16,138	27,884	3,034	5,877	3,733	4,019	2,018	2,744	1,576	2,889	1,780	7,164	1,163	175,778	2,834		
Mexico	294,074	266,476	14,825	14,234	3,939	9,862	4,484	7,243	1,566	4,083	1,024	11,210	1,139	8,765	709	211,079	1,964		
Japan	134,004	128,070	12,866	1,997	2,051	3,526	4,099	2,946	1,655	5,326	1,119	4,961	1,230	5,576	715	103,739	1,997		
Germany	123,260	114,228	22,017	3,419	3,846	5,599	6,885	3,305	2,879	2,847	2,072	5,011	2,251	4,230	1,229	89,817	2,855		
Korea, South	69,518	65,004	14,373	2,023	2,897	6,553	5,419	3,206	1,721	3,056	1,083	5,305	1,054	1,947	582	42,915	1,617		
United Kingdom	54,392	46,371	16,672	2,915	2,952	2,774	5,011	1,485	2,106	1,002	1,467	1,934	1,606	5,157	952	31,103	2,578		
Saudi Arabia	47,041	46,306	443	(D)	100	43	108	(D)	38	10	27	(D)	24	(D)	17	(D)	129		
France	46,874	41,890	11,859	2,462	2,402	3,100	3,716	1,635	1,328	1,353	901	3,363	1,033	1,268	618	28,708	1,861		
India	45,244	41,269	17,295	3,931	3,993	6,005	6,539	2,434	2,133	2,033	1,198	3,399	1,176	6,155	619	17,312	1,637		
Italy	42,115	36,907	22,019	2,937	4,889	4,429	7,789	3,430	2,714	3,482	1,713	2,272	1,670	1,799	935	18,558	2,309		
Taiwan	40,581	37,482	24,804	2,545	4,423	4,432	9,594	3,811	3,667	2,556	2,121	2,726	1,978	3,532	942	17,880	2,079		
Ireland	33,956	32,181	2,043	3,660	342	152	404	131	160	31	156	329	186	165	137	27,712	658		
Switzerland	31,191	26,193	6,290	1,278	1,002	1,771	1,663	891	709	1,154	507	942	632	1,468	398	18,688	1,379		
Vietnam	30,589	28,920	6,861	2,359	1,359	2,402	2,301	1,404	891	1,805	529	1,469	534	819	281	18,663	966		
Brazil	30,537	26,497	5,814	1,602	1,146	3,849	1,995	884	668	942	373	1,806	428	478	239	16,936	965		
Malaysia	30,420	28,984	5,120	1,179	785	988	1,329	786	617	601	428	1,543	514	969	314	22,916	1,133		
Venezuela	30,219	29,231	311	335	73	134	99	432	27	37	17	(D)	23	(D)	6	27,656	66		
Thailand	27,123	24,795	7,296	2,450	1,249	1,549	2,338	1,164	903	1,294	611	1,376	600	2,336	366	14,627	1,229		
Russia	23,658	20,682	1,311	602	269	2,724	417	598	123	308	75	1,245	82	142	60	15,063	285		
Israel	22,962	21,569	3,723	1,314	720	3,416	1,074	533	406	997	295	(D)	292	(D)	182	8,627	754		
Belgium	20,885	17,946	4,511	1,522	697	1,831	1,216	391	491	493	324	(D)	458	(D)	246	10,290	1,079		
Netherlands	20,818	16,747	7,328	1,176	1,241	1,442	1,932	506	887	325	636	678	707	1,245	448	11,376	1,477		
Indonesia	19,361	18,537	5,660	1,948	1,072	1,664	1,951	1,402	621	921	444	1,209	477	660	241	10,733	854		
Colombia	18,300	17,242	2,505	834	670	768	862	439	247	307	134	1,582	131	864	97	12,448	364		
All other countries	296,011	257,056	55,690	(D)	14,759	23,939	21,209	(D)	6,597	8,963	3,909	(D)	3,724	(D)	1,846	(D)	3,646		
North America	641,872	492,832	27,516	42,118	6,591	15,740	7,846	11,262	3,342	6,827	2,386	14,099	2,571	15,929	1,522	386,857	3,258		
Europe	491,188	435,329	67,427	25,142	16,644	31,137	25,440	18,895	8,450	13,890	5,197	21,309	5,030	23,234	2,364	301,722	4,302		
Euro Area	326,994	294,713	52,229	17,338	12,201	19,714	19,236	13,103	6,569	9,833	4,195	14,432	4,144	13,306	2,045	206,987	3,839		
European Union	418,201	373,846	62,844	22,127	15,086	24,552	23,427	15,777	7,998	11,722	4,976	18,410	4,830	20,470	2,314	260,788	4,213		
Africa	34,590	29,601	6,075	1,606	1,523	2,311	1,881	1,166	613	445	403	1,162	453	3,243	241	19,669	961		
OECD - Europe	1,316,411	1,102,805	95,538	71,087	24,708	54,819	37,465	36,767	11,887	29,414	7,128	43,931	6,525	46,622	2,967	820,164	4,858		
Pacific Rim Countries	807,935	755,442	123,172	45,753	36,672	66,276	53,137	41,360	13,588	37,129	7,051	44,734	5,894	34,177	2,589	486,013	4,241		
Asia - Near East	103,296	98,743	5,630	3,217	1,239	4,444	1,747	771	586	1,085	403	(D)	416	(D)	244	67,398	995		
Asia - NICS	132,395	118,101	41,521	6,029	8,535	12,047	17,071	7,559	5,638	6,120	3,200	8,458	2,928	6,066	1,375	71,821	2,774		
Asia - South	57,028	52,442	21,131	5,281	5,322	7,142	8,096	3,113	2,526	2,546	1,383	4,149	1,347	6,640	691	23,571	1,766		
ASEAN	137,067	126,148	21,429	9,811	4,499	7,527	7,640	5,496	2,746	5,223	1,695	6,288	1,699	5,489	887	86,313	2,263		
APEC	1,546,654	1,336,120	140,972	94,196	42,995	91,405	59,891	57,572	15,431	48,543	8,159	64,255	6,790	53,861	2,993	926,289	4,713		
South/Central America	150,691	136,482	17,045	7,508	4,527	13,451	6,056	5,567	1,879	4,281	1,071	8,199	1,150	3,241	605	94,234	1,757		
20 Latin Amer. Republics	436,087	395,936	27,956	20,619	7,897	22,050	9,676	12,483	2,996	8,133	1,833	19,078	1,923	11,756	1,080	301,815	2,551		
Cent. Am. Common Market	23,859	21,534	3,559	994	837	1,662	1,124	849	371	926	251	1,003	279	482	137	15,617	560		
LAFTA	406,369	369,426	25,209	19,258	6,955	19,658	8,629	11,413	2,728	6,981	1,660	17,731	1,757	11,086	1,025	283,299	2,455		
NATO Allies	718,305	555,179	70,392	45,611	17,187	30,297	26,075	19,105	9,051	14,245	5,619	20,155	5,415	26,201	2,547	399,565	4,498		
OPEC	132,349	126,723	3,104	2,573	751	1,790	1,016	1,263	341	258	203	(D)	219	(D)	118	102,835	456		

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5f
Percent Difference Between 2014 and 2015 Imports
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	-99,453	-4.2	-88,245	-4.3	9,100	4.8
Top 25 countries	-60,788	-3.0	-54,836	-3.0	7,540	4.4
China	16,490	3.5	14,365	3.3	6,137	6.1
Mexico	2,334	0.8	860	0.3	465	3.1
Canada	-51,642	-14.8	-34,542	-15.3	661	4.1
Japan	-2,640	-2.0	-3,292	-2.6	271	2.1
Germany	1,561	1.3	323	0.3	910	4.1
Korea, South	2,240	3.2	1,828	2.8	303	2.1
United Kingdom	3,570	6.6	2,847	6.1	456	2.7
France	941	2.0	644	1.5	370	3.1
India	-452	-1.0	-562	-1.4	847	4.9
Italy	2,044	4.9	1,791	4.9	1,078	4.9
Taiwan	326	0.8	79	0.2	297	1.2
Ireland	5,381	15.8	4,567	14.2	124	6.1
Vietnam	7,431	24.3	7,225	25.0	464	6.8
Malaysia	3,550	11.7	3,439	11.9	123	2.4
Switzerland	206	0.7	-211	-0.8	157	2.5
Thailand	1,509	5.6	1,352	5.5	55	0.8
Brazil	-3,068	-10.0	-2,725	-10.3	378	6.5
Israel	1,515	6.6	1,308	6.1	45	1.2
Saudi Arabia	-24,960	-53.1	-24,966	-53.9	-2	-0.5
Indonesia	241	1.2	214	1.2	53	0.9
Belgium	-1,403	-6.7	-1,270	-7.1	312	6.9
Singapore	1,841	11.2	705	5.6	37	1.2
Netherlands	-3,983	-19.1	-3,334	-19.9	435	5.9
Russia	-7,292	-30.8	-6,629	-32.1	41	3.1
Venezuela	-14,655	-48.5	-14,151	-48.4	37	11.9
All other countries	-38,665	-13.1	-33,409	-13.0	2,878	5.2
North America	-49,309	-7.7	-33,681	-6.8	993	3.6
Europe	1,029	0.2	-1,483	-0.3	3,007	4.5
Euro Area	5,786	1.8	3,501	1.2	2,562	4.9
European Union	9,361	2.2	6,443	1.7	2,708	4.3
Africa	-9,210	-26.6	-7,789	-26.3	170	2.8
OECD - Europe	-5,332	-0.4	3,123	0.3	5,445	5.7
Pacific Rim Countries	23,628	2.9	19,471	2.6	6,336	5.1
Asia - Near East	-40,412	-39.1	-40,159	-40.7	169	3.0
Asia - NICS	5,334	4.0	3,906	3.3	918	2.2
Asia - South	456	0.8	363	0.7	983	4.7
ASEAN	14,892	10.9	13,255	10.5	512	2.4
APEC	-25,806	-1.7	-13,394	-1.0	7,024	5.0
South/Central America	-34,816	-23.1	-33,724	-24.7	565	3.3
20 Latin Amer. Republics	-30,446	-7.0	-30,786	-7.8	847	3.0
Cent. Am. Common Market	-4,775	-20.0	-4,758	-22.1	-1	0.0
LAFTA	-25,836	-6.4	-26,200	-7.1	866	3.4
NATO Allies	-47,514	-6.6	-32,939	-5.9	3,075	4.4
OPEC	-66,117	-50.0	-64,401	-50.8	166	5.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5g
2015 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,140,030	1,832,373	84,006	43,651	74,625	13,165	33,859	95,600	35,166	26,986	69,154	13,336
Mexico	158,739	248,186	6,795	7,560	8,767	988	3,248	5,861	1,450	2,669	4,823	682
Canada	148,320	160,626	7,311	347	411	335	451	919	940	777	1,186	895
China	82,674	305,503	13,009	1,546	8,004	1,299	1,082	13,771	3,009	1,375	8,846	1,995
Japan	43,523	118,014	4,786	831	842	337	1,378	1,771	927	1,108	1,857	543
Germany	39,527	103,070	7,630	1,105	1,404	597	270	2,548	1,418	359	2,183	985
United Kingdom	38,135	43,023	6,870	1,082	1,455	628	736	1,255	1,223	602	663	872
Netherlands	27,330	10,067	2,396	1,116	621	160	146	468	316	168	336	205
Korea, South	25,823	55,148	3,768	511	577	339	525	2,155	825	232	1,263	385
France	22,472	32,065	3,292	514	1,122	256	272	530	509	187	697	352
Belgium	20,484	11,446	1,249	269	(D)	71	91	160	125	62	202	90
Brazil	19,559	13,713	1,537	964	297	119	167	545	188	223	249	90
Singapore	18,233	10,561	1,480	251	503	115	62	108	141	36	107	106
Taiwan	16,164	25,859	4,632	368	1,006	327	152	1,241	849	145	1,465	643
Hong Kong	14,976	2,837	2,623	281	66	237	491	152	523	174	143	327
Switzerland	14,172	21,413	1,821	191	707	141	416	649	290	389	426	177
Australia	12,240	4,584	1,726	104	117	127	45	302	246	101	257	167
India	11,312	19,948	3,072	175	738	263	362	1,325	582	310	1,202	310
Italy	10,262	26,518	4,180	122	1,070	332	196	1,467	827	133	2,074	492
United Arab Emirates	9,415	484	403	19	3	38	754	39	81	24	2	32
Malaysia	8,715	27,391	1,414	403	308	85	44	276	112	70	70	87
Colombia	6,970	7,006	578	(D)	127	79	45	158	98	144	77	47
Israel	6,925	13,694	1,234	105	476	104	416	(D)	194	95	506	127
Thailand	6,316	18,188	1,571	141	1,432	100	79	317	203	33	213	102
Ireland	6,187	32,246	652	103	(D)	36	9	14	42	39	9	37
Spain	5,524	7,759	1,571	84	273	109	68	203	225	36	274	145
North America	307,059	408,813	12,102	7,906	9,178	1,279	3,699	6,780	2,349	3,446	6,009	1,519
Europe	204,917	331,915	18,520	4,914	9,795	2,006	2,378	8,743	4,902	2,172	8,504	2,750
Euro Area	136,289	236,073	13,669	3,389	7,052	1,339	1,083	5,714	3,278	1,092	6,732	1,957
European Union	181,653	300,803	17,625	4,654	8,909	1,856	1,854	7,274	4,508	1,749	7,722	2,617
Africa	7,029	5,614	816	83	540	82	42	134	144	52	50	65
OECD - Europe	602,576	930,256	29,741	14,368	21,013	3,589	8,423	20,205	8,726	7,159	18,619	4,600
Pacific Rim Countries	230,701	566,092	21,228	4,371	11,831	2,315	3,817	20,159	6,030	3,315	14,700	3,455
Asia - Near East	24,696	29,577	1,774	230	849	176	1,191	444	319	127	640	174
Asia - NICS	75,196	94,405	9,190	1,411	2,152	878	1,230	3,656	2,216	586	2,979	1,303
Asia - South	11,738	21,709	3,291	185	822	298	375	1,434	637	319	1,263	342
ASEAN	42,774	90,075	4,156	916	2,817	361	248	1,840	666	287	1,396	413
APEC	556,881	1,021,205	29,112	12,504	22,737	3,520	7,662	28,891	8,438	6,906	21,630	4,708
South/Central America	51,844	57,500	3,822	2,532	1,448	460	520	2,287	765	752	1,019	364
20 Latin Amer. Republics	209,392	304,272	9,161	9,784	10,187	1,365	3,682	8,100	2,129	3,398	5,827	981
Cent. Am. Common Market	4,485	11,523	908	235	379	103	86	510	154	65	265	83
LAFTA	201,346	289,385	8,388	9,489	9,703	1,224	3,551	7,471	1,896	3,245	5,364	867
NATO Allies	324,750	416,397	21,100	4,872	8,032	2,091	2,341	8,309	5,261	2,467	8,325	3,226
OPEC	23,216	30,392	798	254	461	71	799	238	154	69	72	60

Exhibit 5g
2015 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	33,008	65,981	7,618	70,956	103,051	6,921	47,420	95,509	3,011	884,150	1,328,454	4,789
Mexico	3,743	3,308	594	6,640	8,102	771	6,402	7,833	583	128,477	209,492	1,727
Canada	1,279	1,999	788	4,198	2,240	1,127	3,804	8,367	792	137,465	145,504	2,434
China	1,136	9,662	1,533	2,608	14,450	1,856	2,144	13,685	1,028	72,783	237,084	2,289
Japan	608	4,246	473	1,602	4,562	576	2,024	4,124	431	35,973	100,612	1,499
Germany	627	1,920	835	1,187	4,400	1,083	1,331	3,789	694	34,649	86,826	2,018
United Kingdom	997	793	741	3,027	1,908	926	953	6,113	578	30,739	30,835	1,902
Netherlands	113	138	201	1,322	307	264	495	228	196	23,970	7,968	1,054
Korea, South	177	1,940	345	853	4,552	406	1,004	2,301	305	22,521	42,360	1,163
France	399	963	293	938	3,280	389	559	1,004	290	19,603	24,469	1,203
Belgium	203	392	74	224	213	120	169	(D)	101	19,466	8,998	668
Brazil	135	209	98	1,865	871	161	100	434	119	16,105	11,109	762
Singapore	84	55	112	693	113	153	258	(D)	138	16,849	(D)	715
Taiwan	141	1,445	518	324	1,813	609	936	2,136	390	14,098	16,752	1,296
Hong Kong	1,428	(D)	265	965	167	314	654	(D)	193	10,984	776	764
Switzerland	1,816	1,128	123	1,415	868	189	951	1,043	141	8,994	16,592	760
Australia	76	92	144	283	159	193	138	228	137	11,492	3,430	712
India	315	943	268	235	1,728	368	163	824	235	9,752	13,189	1,046
Italy	294	2,069	408	323	1,118	478	193	1,154	346	9,001	17,565	1,297
United Arab Emirates	105	(D)	28	197	128	37	137	(D)	25	8,180	266	162
Malaysia	34	91	97	118	904	148	150	480	123	7,895	25,261	762
Colombia	119	141	36	(D)	224	32	66	73	37	5,671	6,204	249
Israel	426	727	85	153	894	113	60	(D)	85	5,670	10,374	526
Thailand	80	621	113	99	638	159	112	1,012	133	5,772	13,955	761
Ireland	13	4	34	61	338	59	138	(D)	51	5,825	31,031	393
Spain	53	319	112	115	204	153	107	291	114	5,061	6,195	713
North America	5,022	5,307	1,286	10,837	10,343	1,714	10,206	16,200	1,143	265,942	354,996	2,812
Europe	4,787	8,567	2,123	9,239	14,898	2,455	5,340	15,724	1,344	176,089	265,683	2,940
Euro Area	1,744	6,075	1,546	4,294	10,989	1,859	3,110	7,680	1,101	121,577	191,830	2,589
European Union	2,850	7,294	2,050	7,464	13,504	2,382	4,265	14,360	1,310	158,817	241,739	2,902
Africa	61	10	44	198	93	77	44	67	38	6,550	4,721	366
OECD - Europe	11,128	21,511	3,396	25,136	35,433	3,753	18,894	39,049	1,957	517,469	774,426	3,720
Pacific Rim Countries	3,744	18,872	2,441	7,646	27,294	2,719	7,464	25,006	1,438	200,344	448,230	2,830
Asia - Near East	562	(D)	125	423	(D)	170	201	(D)	127	21,962	25,419	683
Asia - NICS	1,830	3,750	1,015	2,835	6,645	1,163	2,852	6,084	723	64,451	69,141	1,892
Asia - South	320	1,018	290	243	1,792	395	170	1,057	250	10,126	14,322	1,079
ASEAN	286	1,631	405	1,125	2,889	509	707	2,767	375	39,204	76,736	1,427
APEC	9,067	25,500	3,314	20,901	39,885	3,676	18,019	43,011	1,926	481,821	839,550	3,530
South/Central America	1,026	1,227	306	7,745	2,817	438	1,168	1,193	269	38,101	47,508	1,220
20 Latin Amer. Republics	4,763	4,527	839	14,307	10,881	1,080	7,534	9,018	722	165,925	255,732	2,045
Cent. Am. Common Market	199	561	73	153	664	93	146	102	43	3,600	9,043	359
LAFTA	4,499	3,879	752	13,144	9,902	979	6,950	8,832	691	160,469	244,234	1,979
NATO Allies	4,162	9,114	2,539	11,827	14,358	2,937	7,880	21,930	1,614	291,202	346,329	3,432
OPEC	502	49	54	(D)	(D)	67	(D)	(D)	61	19,475	29,234	331

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5h
2014 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	1,234,607	1,918,211	83,623	50,850	76,549	12,719	36,889	99,754	35,691	29,597	73,883	13,192
Canada	168,546	186,432	7,321	494	485	315	442	1,294	996	884	3,157	869
Mexico	160,060	252,685	6,654	8,043	8,705	908	3,440	6,280	1,447	2,320	6,228	721
China	82,572	296,980	12,869	1,101	7,635	1,276	1,101	14,089	3,018	1,282	7,727	1,970
Japan	46,240	121,770	4,851	923	982	334	1,378	1,745	901	585	2,068	569
Germany	38,038	103,706	7,710	941	1,167	591	297	2,264	1,491	366	1,970	987
United Kingdom	36,530	39,048	6,889	860	1,394	572	936	1,397	1,293	582	743	872
Netherlands	29,375	13,181	2,359	1,918	636	173	209	561	303	128	227	223
Brazil	25,744	17,058	1,473	2,005	277	121	190	1,077	183	231	117	101
Korea, South	25,137	52,986	3,698	638	492	310	603	2,542	821	250	1,294	387
Belgium	22,495	11,563	1,208	244	(D)	62	192	174	122	46	126	86
France	21,325	32,756	3,231	368	704	263	211	804	502	169	823	344
Singapore	17,472	11,001	1,481	309	161	91	79	94	154	98	110	126
Taiwan	16,005	25,935	4,651	221	1,095	363	134	1,305	883	157	1,531	644
Hong Kong	14,447	1,655	2,682	142	56	223	640	174	573	244	151	330
Switzerland	13,980	21,080	1,811	113	636	126	359	658	294	166	624	178
Australia	13,669	4,831	1,711	76	88	101	39	181	245	108	643	177
India	11,906	20,282	2,950	216	1,720	273	363	1,480	590	195	867	281
Italy	11,172	25,254	4,089	88	940	329	167	1,343	783	137	1,989	475
Malaysia	8,871	24,247	1,419	(D)	(D)	73	(D)	250	132	78	151	95
Colombia	8,007	10,147	560	(D)	242	69	(D)	156	114	191	155	34
Israel	7,567	16,568	1,227	94	873	99	300	524	197	83	395	118
United Arab Emirates	6,579	312	327	20	9	32	138	19	68	69	4	17
Thailand	6,401	17,649	1,558	164	1,699	97	62	320	203	35	323	117
Spain	5,363	7,736	1,515	78	123	96	61	287	199	60	270	137
Ireland	4,740	27,277	666	152	53	40	18	44	47	16	8	29
North America	328,606	439,117	12,031	8,537	9,190	1,188	3,882	7,574	2,406	3,204	9,385	1,525
Europe	206,788	327,967	18,452	5,528	8,004	1,920	2,700	9,154	4,973	1,934	8,281	2,749
Euro Area	136,901	233,301	13,627	3,809	5,196	1,323	1,193	5,877	3,300	1,056	6,209	1,936
European Union	181,109	295,632	17,562	4,790	7,139	1,776	2,205	7,841	4,571	1,690	7,476	2,620
Africa	9,297	6,049	837	(D)	101	72	(D)	313	126	51	105	77
OECD - Europe	628,850	960,080	29,597	15,802	19,639	3,379	8,873	21,939	8,814	6,175	22,169	4,654
Pacific Rim Countries	231,864	555,341	21,143	3,765	11,417	2,245	4,077	20,654	6,136	2,859	14,254	3,427
Asia - Near East	22,775	50,925	1,656	198	2,037	162	476	575	299	156	403	148
Asia - NICS	73,060	91,577	9,167	1,309	1,804	848	1,455	4,115	2,307	749	3,086	1,296
Asia - South	12,647	22,066	3,155	219	1,762	306	376	1,604	644	202	948	312
ASEAN	40,059	82,368	4,153	848	2,884	315	282	1,454	678	311	1,525	449
APEC	580,024	1,037,662	29,019	12,948	22,547	3,360	8,152	29,655	8,624	6,212	24,524	4,707
South/Central America	61,215	90,837	3,698	4,718	1,503	437	658	2,663	786	854	1,046	373
20 Latin Amer. Republics	219,731	341,355	8,988	12,543	10,161	1,276	3,973	8,870	2,148	3,048	7,242	1,022
Cent. Am. Common Market	4,730	16,236	883	214	376	93	58	458	155	97	281	82
LAFTA	211,067	321,872	8,247	12,201	9,633	1,145	3,838	8,307	1,920	2,882	6,816	923
NATO Allies	347,326	443,383	20,984	5,698	7,263	1,979	2,671	9,058	5,336	2,541	9,924	3,212
OPEC	21,231	69,986	715	(D)	1,108	77	(D)	198	148	165	138	49

Exhibit 5h
2014 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	36,102	64,370	7,620	75,807	108,965	6,778	63,692	90,538	2,952	941,670	1,404,152	4,671
Mexico	1,356	1,796	830	5,143	2,198	1,080	4,699	5,157	813	155,528	172,345	2,418
Canada	3,455	3,588	590	6,932	9,684	766	5,130	8,396	545	130,741	209,804	1,677
China	1,238	9,757	1,541	2,469	13,963	1,808	2,742	14,824	1,005	72,638	228,985	2,251
Japan	739	4,358	503	1,928	4,459	603	1,919	5,360	426	38,769	102,798	1,515
Germany	781	2,125	876	1,277	4,309	1,079	1,308	3,512	705	33,068	88,359	1,981
United Kingdom	793	622	734	3,178	1,149	904	2,149	4,838	578	28,032	28,904	1,936
Netherlands	139	167	214	1,698	440	279	254	1,139	186	25,030	10,011	981
Korea, South	230	390	92	1,484	550	153	146	331	109	21,459	14,315	714
France	174	1,568	340	940	3,909	386	594	1,705	296	21,939	41,476	1,158
Belgium	173	417	67	219	208	114	161	(D)	94	21,461	(D)	663
Brazil	339	903	265	760	2,841	382	533	966	273	18,945	25,714	1,202
Singapore	159	38	115	520	151	162	282	383	140	16,026	10,064	693
Taiwan	253	1,357	492	733	1,590	638	581	2,906	374	13,926	16,152	1,257
Hong Kong	1,720	306	262	945	108	316	339	117	204	10,419	743	774
Switzerland	1,224	1,050	123	1,140	726	194	750	662	142	10,228	16,724	754
Australia	436	104	144	192	137	178	135	317	141	12,683	3,361	725
India	244	798	240	181	(D)	319	102	(D)	243	10,605	13,605	1,004
Italy	511	2,411	402	385	1,224	481	218	944	325	9,666	16,402	1,294
United Arab Emirates	(D)	250	107	107	(D)	162	230	(D)	127	8,093	21,772	723
Malaysia	(D)	89	33	27	295	36	47	50	33	6,526	9,159	241
Colombia	409	891	95	263	(D)	119	66	(D)	80	6,352	7,423	519
Israel	95	14	26	55	(D)	28	46	4	20	6,157	(D)	136
Thailand	82	439	123	111	503	149	162	1,734	142	5,784	12,631	727
Ireland	74	212	116	77	227	152	74	258	133	4,939	6,358	682
Spain	22	6	40	38	271	55	398	65	50	4,094	26,830	405
North America	4,811	5,384	1,331	12,075	11,882	1,665	9,829	13,553	1,137	286,269	382,149	2,779
Europe	4,408	8,875	2,143	9,498	13,555	2,419	6,387	15,102	1,342	176,332	264,996	2,906
Euro Area	2,130	6,604	1,600	4,571	10,393	1,832	3,050	7,779	1,109	121,091	191,244	2,527
European Union	3,024	7,615	2,071	7,958	12,250	2,343	5,453	14,084	1,312	155,990	239,226	2,869
Africa	27	38	47	177	(D)	80	38	(D)	53	8,374	4,194	382
OECD - Europe	11,019	21,873	3,472	26,345	34,409	3,649	18,917	41,774	1,981	541,718	798,279	3,648
Pacific Rim Countries	4,855	18,758	2,485	8,027	25,827	2,687	6,961	26,598	1,395	201,320	437,833	2,768
Asia - Near East	510	915	132	361	(D)	156	136	(D)	112	20,939	40,345	647
Asia - NICS	2,306	3,269	994	3,137	5,758	1,183	1,795	5,111	700	62,310	68,434	1,839
Asia - South	247	866	258	189	(D)	347	111	(D)	254	11,302	14,781	1,034
ASEAN	378	1,948	409	907	2,815	535	851	3,355	382	36,483	68,388	1,385
APEC	9,860	25,662	3,393	21,867	39,756	3,570	17,067	42,354	1,902	503,917	853,163	3,463
South/Central America	933	1,533	286	6,366	2,450	405	518	959	249	47,170	80,683	1,162
20 Latin Amer. Republics	4,276	5,117	818	13,188	12,093	1,036	5,558	9,350	695	177,145	288,521	1,993
Cent. Am. Common Market	221	646	79	123	584	95	73	176	36	3,945	13,714	343
LAFTA	3,989	4,382	734	11,342	11,269	942	5,374	9,021	664	171,440	272,444	1,919
NATO Allies	4,402	9,198	2,577	13,216	13,412	2,866	9,750	17,518	1,635	309,048	377,009	3,379
OPEC	100	53	45	1,491	(D)	58	76	(D)	38	18,510	68,100	300

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6a
2015 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,502,572	100.0	1,335,114	100.0	294,834	100.0	439,866	32.9	287,835	97.6
Alabama	19,327	1.3	18,180	1.4	4,034	1.4	2,826	15.5	3,245	80.4
Alaska	4,619	0.3	4,247	0.3	589	0.2	1,632	38.4	418	71.0
Arizona	22,657	1.5	20,895	1.6	7,294	2.5	4,819	23.1	6,377	87.4
Arkansas	5,875	0.4	5,417	0.4	2,345	0.8	1,535	28.3	1,831	78.1
California	165,390	11.0	152,124	11.4	73,528	24.9	65,749	43.2	70,350	95.7
Colorado	7,955	0.5	7,442	0.6	5,747	1.9	2,276	30.6	5,027	87.5
Connecticut	15,241	1.0	14,294	1.1	5,566	1.9	3,770	26.4	4,944	88.8
Delaware	5,400	0.4	5,205	0.4	1,596	0.5	995	19.1	1,389	87.0
Florida	53,916	3.6	49,476	3.7	59,617	20.2	29,153	58.9	56,664	95.0
Georgia	38,510	2.6	35,552	2.7	14,369	4.9	10,285	28.9	12,667	88.2
Hawaii	1,896	0.1	598	0.0	847	0.3	415	69.4	720	85.0
Idaho	4,294	0.3	4,041	0.3	1,728	0.6	1,081	26.8	1,432	82.9
Illinois	63,421	4.2	57,908	4.3	22,510	7.6	14,980	25.9	20,192	89.7
Indiana	33,827	2.3	31,672	2.4	8,313	2.8	5,515	17.4	7,076	85.1
Iowa	13,217	0.9	11,734	0.9	3,221	1.1	2,224	18.9	2,672	83.0
Kansas	10,720	0.7	8,899	0.7	3,263	1.1	1,969	22.1	2,682	82.2
Kentucky	27,643	1.8	26,284	2.0	4,476	1.5	8,918	33.9	3,563	79.6
Louisiana	48,671	3.2	47,606	3.6	3,732	1.3	15,574	32.7	3,140	84.1
Maine	2,727	0.2	2,347	0.2	2,087	0.7	1,202	51.2	1,735	83.1
Maryland	10,053	0.7	9,125	0.7	6,528	2.2	2,697	29.6	5,715	87.5
Massachusetts	25,282	1.7	23,727	1.8	10,313	3.5	8,242	34.7	9,193	89.1
Michigan	53,955	3.6	49,696	3.7	14,680	5.0	11,862	23.9	13,114	89.3
Minnesota	20,022	1.3	18,591	1.4	8,266	2.8	5,473	29.4	7,191	87.0
Mississippi	10,850	0.7	10,435	0.8	2,028	0.7	1,697	16.3	1,539	75.9
Missouri	13,631	0.9	12,727	1.0	6,008	2.0	3,409	26.8	5,088	84.7
Montana	1,404	0.1	1,144	0.1	1,426	0.5	751	65.6	1,201	84.2
Nebraska	6,560	0.4	6,275	0.5	1,821	0.6	1,602	25.5	1,444	79.3
Nevada	8,665	0.6	7,538	0.6	3,031	1.0	1,280	17.0	2,617	86.3
New Hampshire	4,000	0.3	3,761	0.3	2,610	0.9	1,442	38.3	2,248	86.1
New Jersey	32,070	2.1	28,153	2.1	19,970	6.8	12,140	43.1	18,304	91.7
New Mexico	3,781	0.3	3,698	0.3	1,404	0.5	1,599	43.2	1,164	82.9
New York	83,140	5.5	68,719	5.1	37,949	12.9	39,139	57.0	35,642	93.9
North Carolina	30,027	2.0	26,174	2.0	10,766	3.7	6,842	26.1	9,410	87.4
North Dakota	3,877	0.3	3,371	0.3	1,566	0.5	1,169	34.7	1,279	81.7
Ohio	51,139	3.4	45,804	3.4	16,046	5.4	10,264	22.4	14,237	88.7
Oklahoma	5,247	0.3	4,721	0.4	3,091	1.0	1,160	24.6	2,592	83.9
Oregon	20,085	1.3	18,945	1.4	5,953	2.0	5,116	27.0	5,251	88.2
Pennsylvania	39,436	2.6	36,076	2.7	15,023	5.1	11,168	31.0	13,345	88.8
Rhode Island	2,126	0.1	1,848	0.1	1,717	0.6	1,138	61.6	1,507	87.8
South Carolina	30,937	2.1	29,383	2.2	6,119	2.1	3,040	10.3	5,158	84.3
South Dakota	1,396	0.1	1,210	0.1	946	0.3	438	36.2	711	75.2
Tennessee	32,597	2.2	30,376	2.3	7,161	2.4	4,791	15.8	5,895	82.3
Texas	248,175	16.5	231,701	17.4	40,343	13.7	87,221	37.6	37,471	92.9
Utah	13,307	0.9	11,478	0.9	3,466	1.2	5,610	48.9	2,917	84.2
Vermont	3,182	0.2	(D)	(D)	1,183	0.4	1,055	34.9	983	83.1
Virginia	18,161	1.2	16,512	1.2	7,247	2.5	4,385	26.6	6,131	84.6
Washington	86,377	5.7	79,588	6.0	12,211	4.1	15,358	19.3	10,901	89.3
West Virginia	5,815	0.4	5,535	0.4	1,086	0.4	1,404	25.4	826	76.1
Wisconsin	22,439	1.5	20,290	1.5	8,634	2.9	5,552	27.4	7,419	85.9
Wyoming	1,175	0.1	1,122	0.1	447	0.2	707	63.0	328	73.4
District of Columbia	1,088	0.1	128	0.0	751	0.3	102	79.5	577	76.8
Puerto Rico	20,365	1.4	20,178	1.5	1,474	0.5	7,002	34.7	1,261	85.5
Virgin Islands	149	0.0	(D)	(D)	148	0.1	93	65.3	100	67.6
Unallocated (3)	46,756	3.1	(D)	(D)	6	0.0	0	5	5	83.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6b
2014 Exports by State of the Origin of Movement, Number of Exporting Companies,
and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	1,620,532	100.0	1,447,277	100.0	305,213	100.0	486,166	33.6	298,229	97.7
Alabama	19,440	1.2	18,627	1.3	4,106	1.3	3,814	20.5	3,323	80.9
Alaska	5,111	0.3	4,627	0.3	573	0.2	1,807	39.1	426	74.3
Arizona	21,248	1.3	19,604	1.4	7,587	2.5	5,139	26.2	6,682	88.1
Arkansas	6,860	0.4	6,334	0.4	2,377	0.8	1,358	21.4	1,890	79.5
California	173,812	10.7	158,526	11.0	75,909	24.9	68,852	43.4	72,769	95.9
Colorado	8,337	0.5	7,740	0.5	5,833	1.9	2,493	32.2	5,091	87.3
Connecticut	15,931	1.0	14,879	1.0	5,737	1.9	3,512	23.6	5,099	88.9
Delaware	5,267	0.3	4,861	0.3	1,711	0.6	1,123	23.1	1,490	87.1
Florida	58,507	3.6	53,741	3.7	61,396	20.1	33,791	62.9	58,490	95.3
Georgia	39,377	2.4	36,094	2.5	14,594	4.8	10,931	30.3	12,913	88.5
Hawaii	1,447	0.1	914	0.1	886	0.3	656	71.8	767	86.6
Idaho	5,137	0.3	4,874	0.3	1,824	0.6	1,297	26.6	1,529	83.8
Illinois	68,247	4.2	61,947	4.3	23,319	7.6	16,087	26.0	20,989	90.0
Indiana	35,467	2.2	33,124	2.3	8,619	2.8	5,504	16.6	7,326	85.0
Iowa	15,092	0.9	13,381	0.9	3,394	1.1	2,645	19.8	2,816	83.0
Kansas	12,046	0.7	9,977	0.7	3,380	1.1	2,387	23.9	2,793	82.6
Kentucky	27,651	1.7	26,476	1.8	4,617	1.5	8,035	30.3	3,663	79.3
Louisiana	64,814	4.0	63,677	4.4	3,893	1.3	22,094	34.7	3,319	85.3
Maine	2,712	0.2	2,311	0.2	2,272	0.7	1,341	58.0	1,893	83.3
Maryland	12,233	0.8	11,034	0.8	6,848	2.2	2,823	25.6	6,029	88.0
Massachusetts	27,383	1.7	25,697	1.8	10,897	3.6	9,754	38.0	9,738	89.4
Michigan	55,929	3.5	51,717	3.6	15,058	4.9	12,127	23.4	13,441	89.3
Minnesota	21,408	1.3	19,626	1.4	8,657	2.8	5,256	26.8	7,530	87.0
Mississippi	11,450	0.7	11,020	0.8	2,201	0.7	1,327	12.0	1,689	76.7
Missouri	14,141	0.9	12,950	0.9	6,110	2.0	3,718	28.7	5,216	85.4
Montana	1,545	0.1	1,340	0.1	1,565	0.5	909	67.9	1,307	83.5
Nebraska	7,863	0.5	7,575	0.5	2,023	0.7	1,679	22.2	1,644	81.3
Nevada	7,692	0.5	6,900	0.5	3,118	1.0	1,246	18.1	2,700	86.6
New Hampshire	4,227	0.3	3,960	0.3	2,742	0.9	1,960	49.5	2,377	86.7
New Jersey	36,616	2.3	32,083	2.2	20,718	6.8	14,072	43.9	19,101	92.2
New Mexico	3,800	0.2	3,698	0.3	1,414	0.5	1,437	38.9	1,188	84.0
New York	88,434	5.5	74,560	5.2	40,051	13.1	39,737	53.3	37,673	94.1
North Carolina	31,377	1.9	27,665	1.9	10,926	3.6	7,195	26.0	9,578	87.7
North Dakota	5,493	0.3	4,939	0.3	1,824	0.6	1,433	29.0	1,502	82.3
Ohio	52,240	3.2	46,717	3.2	16,708	5.5	11,066	23.7	14,890	89.1
Oklahoma	6,309	0.4	5,752	0.4	3,299	1.1	1,602	27.8	2,788	84.5
Oregon	20,889	1.3	19,641	1.4	6,106	2.0	5,895	30.0	5,411	88.6
Pennsylvania	40,355	2.5	36,468	2.5	15,806	5.2	11,785	32.3	14,085	89.1
Rhode Island	2,389	0.1	1,993	0.1	1,854	0.6	1,216	61.0	1,635	88.2
South Carolina	29,624	1.8	28,190	1.9	6,173	2.0	3,411	12.1	5,251	85.1
South Dakota	1,594	0.1	1,413	0.1	991	0.3	456	32.2	744	75.1
Tennessee	32,940	2.0	31,058	2.1	7,346	2.4	4,944	15.9	6,108	83.1
Texas	288,049	17.8	270,795	18.7	42,006	13.8	102,160	37.7	39,126	93.1
Utah	12,306	0.8	11,007	0.8	3,557	1.2	3,737	33.9	3,046	85.6
Vermont	3,669	0.2	3,493	0.2	1,289	0.4	645	18.5	1,093	84.8
Virginia	19,255	1.2	17,924	1.2	7,725	2.5	5,398	30.1	6,647	86.0
Washington	90,547	5.6	84,494	5.8	12,726	4.2	17,456	20.7	11,413	89.7
West Virginia	7,486	0.5	7,089	0.5	1,100	0.4	3,272	46.2	836	76.0
Wisconsin	23,428	1.4	21,390	1.5	8,882	2.9	6,124	28.6	7,714	86.8
Wyoming	1,757	0.1	1,682	0.1	490	0.2	845	50.2	360	73.5
District of Columbia	938	0.1	223	0.0	765	0.3	200	89.4	613	80.1
Puerto Rico	20,238	1.2	20,061	1.4	1,486	0.5	(D)	(D)	1,262	84.9
Virgin Islands	1,418	0.1	(D)	(D)	167	0.1	(D)	(D)	128	76.6
Unallocated (3)	49,009	3.0	(D)	(D)	3	0.0	(D)	(D)	2	66.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6c
Percent Difference Between 2014 and 2015 Export
Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2014-2015				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
United States	-7.1	-7.7	-3.4	-9.5	-3.5
Alabama	-0.6	-2.4	-1.8	-25.9	-2.3
Alaska	-9.6	-8.2	2.8	-9.7	-1.9
Arizona	6.6	6.6	-3.9	-6.2	-4.6
Arkansas	-14.4	-14.5	-1.3	13.0	-3.1
California	-4.9	-4.0	-3.1	-4.5	-3.3
Colorado	-4.6	-3.8	-1.5	-8.7	-1.3
Connecticut	-4.4	-3.9	-3.0	7.4	-3.0
Delaware	2.5	7.1	-6.7	-11.4	-6.8
Florida	-7.9	-7.9	-2.9	-13.7	-3.1
Georgia	-2.2	-1.5	-1.5	-5.9	-1.9
Hawaii	31.0	-34.6	-4.4	-36.7	-6.1
Idaho	-16.4	-17.1	-5.3	-16.6	-6.3
Illinois	-7.1	-6.5	-3.5	-6.9	-3.8
Indiana	-4.6	-4.4	-3.6	0.2	-3.4
Iowa	-12.4	-12.3	-5.1	-15.9	-5.1
Kansas	-11.0	-10.8	-3.5	-17.5	-4.0
Kentucky	-0.1	-0.7	-3.1	11.0	-2.7
Louisiana	-24.9	-25.2	-4.1	-29.5	-5.4
Maine	0.6	1.5	-8.1	-10.4	-8.3
Maryland	-17.8	-17.3	-4.7	-4.5	-5.2
Massachusetts	-7.7	-7.7	-5.4	-15.5	-5.6
Michigan	-3.6	-3.9	-2.5	-2.2	-2.4
Minnesota	-6.5	-5.3	-4.5	4.1	-4.5
Mississippi	-5.3	-5.3	-7.9	27.9	-8.9
Missouri	-3.6	-1.7	-1.7	-8.3	-2.5
Montana	-9.2	-14.6	-8.9	-17.4	-8.1
Nebraska	-16.6	-17.2	-10.0	-4.6	-12.2
Nevada	12.6	9.2	-2.8	2.7	-3.1
New Hampshire	-5.4	-5.0	-4.8	-26.4	-5.4
New Jersey	-12.4	-12.2	-3.6	-13.7	-4.2
New Mexico	-0.5	0.0	-0.7	11.3	-2.0
New York	-5.4	-7.8	-5.2	-1.5	-5.4
North Carolina	-4.3	-5.4	-1.5	-4.9	-1.8
North Dakota	-29.4	-31.8	-14.1	-18.4	-14.8
Ohio	-2.1	-2.0	-4.0	-7.2	-4.4
Oklahoma	-16.8	-17.9	-6.3	-27.6	-7.0
Oregon	-3.9	-3.5	-2.5	-13.2	-3.0
Pennsylvania	-2.3	-1.1	-5.0	-5.2	-5.3
Rhode Island	-11.0	-7.3	-7.4	-6.4	-7.8
South Carolina	4.4	4.2	-0.9	-10.9	-1.8
South Dakota	-12.4	-14.3	-4.5	-3.8	-4.4
Tennessee	-1.1	-2.2	-2.5	-3.1	-3.5
Texas	-13.8	-14.4	-4.0	-14.6	-4.2
Utah	8.1	4.3	-2.6	50.1	-4.2
Vermont	-13.3	(D)	-8.2	63.7	-10.1
Virginia	-5.7	-7.9	-6.2	-18.8	-7.8
Washington	-4.6	-5.8	-4.0	-12.0	-4.5
West Virginia	-22.3	-21.9	-1.3	-57.1	-1.2
Wisconsin	-4.2	-5.1	-2.8	-9.3	-3.8
Wyoming	-33.1	-33.3	-8.8	-16.3	-8.9
District of Columbia	16.0	-42.7	-1.8	-49.1	-5.9
Puerto Rico	0.6	0.6	-0.8	(D)	-0.1
Virgin Islands	-89.5	(D)	-11.4	(D)	-21.9
Unallocated (2)	-0.4	(D)	100.0	(D)	150.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014 or 2015.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6d
2015 Imports by State of Destination, Number of Importing Companies,
Value, and Percent Difference Between 2014 and 2015 Imports

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (Z) - Represents greater than 499%.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2014-2015		
							Total Value	Known Value	Number of Identified Importers
United States	2,248,232	100	1,969,469	100	196,925	100	-4.2	-4.3	4.8
Alabama	21,884	1.0	19,667	1.0	3,387	1.7	-1.5	0.9	8.2
Alaska	2,494	0.1	2,178	0.1	774	0.4	24.2	29.5	6.2
Arizona	19,747	0.9	17,018	0.9	5,067	2.6	0.2	-0.7	5.3
Arkansas	7,911	0.4	7,189	0.4	1,824	0.9	4.1	5.3	4.8
California	408,264	18.2	381,224	19.4	61,527	31.2	1.2	1.0	4.3
Colorado	13,509	0.6	11,768	0.6	5,106	2.6	-5.1	-4.9	5.5
Connecticut	25,968	1.2	20,444	1.0	4,026	2.0	8.7	7.7	2.9
Delaware	9,212	0.4	8,574	0.4	1,435	0.7	-13.8	-14.2	2.9
Florida	73,415	3.3	61,681	3.1	24,975	12.7	2.3	1.1	8.6
Georgia	88,663	3.9	82,404	4.2	11,747	6.0	5.8	7.7	8.4
Hawaii	3,758	0.2	3,553	0.2	2,128	1.1	-29.5	-30.9	3.6
Idaho	5,165	0.2	4,489	0.2	1,403	0.7	-9.2	-10.6	8.5
Illinois	121,285	5.4	105,118	5.3	17,844	9.1	-13.4	-13.2	5.3
Indiana	49,077	2.2	42,283	2.1	5,930	3.0	0.6	3.5	6.9
Iowa	9,364	0.4	7,533	0.4	2,579	1.3	-7.1	-6.1	4.5
Kansas	11,773	0.5	9,719	0.5	2,598	1.3	-0.3	-0.5	6.9
Kentucky	38,660	1.7	33,715	1.7	3,791	1.9	-1.5	-3.5	5.2
Louisiana	35,249	1.6	32,195	1.6	3,528	1.8	-38.8	-40.8	3.4
Maine	3,685	0.2	2,268	0.1	1,405	0.7	-4.5	-4.4	4.5
Maryland	31,517	1.4	28,506	1.4	5,288	2.7	4.8	7.2	4.6
Massachusetts	33,652	1.5	27,035	1.4	7,939	4.0	-2.3	-1.9	5.7
Michigan	124,227	5.5	110,710	5.6	8,846	4.5	1.2	0.9	5.5
Minnesota	28,586	1.3	22,014	1.1	6,094	3.1	-17.6	-3.5	4.1
Mississippi	14,084	0.6	13,296	0.7	1,860	0.9	-18.4	-17.9	8.3
Missouri	18,511	0.8	16,284	0.8	5,142	2.6	1.2	-0.4	6.2
Montana	4,064	0.2	3,256	0.2	983	0.5	-34.8	-37.6	7.7
Nebraska	4,136	0.2	3,223	0.2	1,714	0.9	2.1	6.8	2.9
Nevada	9,595	0.4	8,591	0.4	3,636	1.8	22.2	22.0	9.2
New Hampshire	9,313	0.4	8,302	0.4	1,870	0.9	-17.0	-18.0	5.1
New Jersey	119,620	5.3	109,096	5.5	18,353	9.3	-5.3	-5.7	7.8
New Mexico	2,249	0.1	1,805	0.1	1,159	0.6	0.5	0.9	2.8
New York	133,149	5.9	108,433	5.5	32,613	16.6	-1.1	0.1	5.7
North Carolina	51,269	2.3	44,680	2.3	8,424	4.3	-3.0	-5.3	5.1
North Dakota	3,138	0.1	2,034	0.1	992	0.5	-18.1	-18.7	-4.1
Ohio	68,917	3.1	59,458	3.0	10,309	5.2	-1.9	1.2	5.6
Oklahoma	11,015	0.5	8,729	0.4	2,347	1.2	-18.9	-17.5	3.8
Oregon	14,822	0.7	12,170	0.6	5,039	2.6	7.5	5.6	6.9
Pennsylvania	79,744	3.5	69,458	3.5	10,456	5.3	-4.0	-1.5	4.9
Rhode Island	8,236	0.4	7,757	0.4	1,457	0.7	-1.4	-1.5	5.2
South Carolina	39,038	1.7	35,237	1.8	5,484	2.8	3.5	6.2	9.2
South Dakota	1,140	0.1	722	0.0	796	0.4	9.4	5.6	5.4
Tennessee	76,980	3.4	70,959	3.6	6,177	3.1	10.4	10.7	6.5
Texas	252,144	11.2	228,433	11.6	24,611	12.5	-16.6	-17.2	6.2
Utah	12,101	0.5	10,107	0.5	3,767	1.9	8.8	10.7	13.2
Vermont	4,063	0.2	2,635	0.1	1,120	0.6	-14.6	-16.9	4.7
Virginia	25,064	1.1	22,235	1.1	6,207	3.2	3.2	2.7	5.1
Washington	51,116	2.3	41,244	2.1	9,888	5.0	-2.4	-1.4	10.3
West Virginia	3,782	0.2	3,156	0.2	915	0.5	-0.8	-0.4	4.2
Wisconsin	23,046	1.0	19,054	1.0	5,687	2.9	-2.0	-2.0	4.4
Wyoming	1,145	0.1	946	0.0	628	0.3	-39.8	-42.3	8.5
District of Columbia	913	0.0	438	0.0	770	0.4	-17.3	-21.5	8.3
Puerto Rico	19,575	0.9	16,152	0.8	2,890	1.5	-16.4	-19.1	1.7
Virgin Islands	131	0.0	102	0.0	216	0.1	-81.0	-78.7	1.9
Unallocated (3)	19,071	0.8	192	0.0	287	0.1	55.4	-54.9	181.4

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6e
2014 Imports by State of Destination,
Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
United States	2,347,685	100.0	2,057,714	100.0	187,825	100.0
Alabama	22,210	0.9	19,495	0.9	3,130	1.7
Alaska	2,008	0.1	1,682	0.1	729	0.4
Arizona	19,716	0.8	17,132	0.8	4,812	2.6
Arkansas	7,603	0.3	6,825	0.3	1,741	0.9
California	403,369	17.2	377,549	18.3	58,971	31.4
Colorado	14,237	0.6	12,379	0.6	4,839	2.6
Connecticut	23,892	1.0	18,990	0.9	3,913	2.1
Delaware	10,690	0.5	9,993	0.5	1,395	0.7
Florida	71,782	3.1	60,989	3.0	23,005	12.2
Georgia	83,765	3.6	76,517	3.7	10,832	5.8
Hawaii	5,330	0.2	5,145	0.3	2,054	1.1
Idaho	5,692	0.2	5,020	0.2	1,293	0.7
Illinois	140,123	6.0	121,137	5.9	16,948	9.0
Indiana	48,794	2.1	40,854	2.0	5,546	3.0
Iowa	10,081	0.4	8,019	0.4	2,467	1.3
Kansas	11,806	0.5	9,767	0.5	2,431	1.3
Kentucky	39,266	1.7	34,929	1.7	3,603	1.9
Louisiana	57,605	2.5	54,383	2.6	3,413	1.8
Maine	3,861	0.2	2,374	0.1	1,344	0.7
Maryland	30,072	1.3	26,586	1.3	5,054	2.7
Massachusetts	34,436	1.5	27,550	1.3	7,510	4.0
Michigan	122,739	5.2	109,727	5.3	8,386	4.5
Minnesota	34,693	1.5	22,810	1.1	5,854	3.1
Mississippi	17,254	0.7	16,192	0.8	1,717	0.9
Missouri	18,284	0.8	16,347	0.8	4,842	2.6
Montana	6,237	0.3	5,217	0.3	913	0.5
Nebraska	4,050	0.2	3,017	0.1	1,665	0.9
Nevada	7,850	0.3	7,042	0.3	3,330	1.8
New Hampshire	11,216	0.5	10,123	0.5	1,779	0.9
New Jersey	126,365	5.4	115,747	5.6	17,020	9.1
New Mexico	2,237	0.1	1,788	0.1	1,127	0.6
New York	134,580	5.7	108,295	5.3	30,866	16.4
North Carolina	52,864	2.3	47,176	2.3	8,013	4.3
North Dakota	3,829	0.2	2,501	0.1	1,034	0.6
Ohio	70,269	3.0	58,735	2.9	9,766	5.2
Oklahoma	13,589	0.6	10,577	0.5	2,261	1.2
Oregon	13,788	0.6	11,526	0.6	4,715	2.5
Pennsylvania	83,086	3.5	70,487	3.4	9,965	5.3
Rhode Island	8,354	0.4	7,876	0.4	1,385	0.7
South Carolina	37,729	1.6	33,185	1.6	5,022	2.7
South Dakota	1,042	0.0	684	0.0	755	0.4
Tennessee	69,754	3.0	64,083	3.1	5,799	3.1
Texas	302,277	12.9	275,812	13.4	23,170	12.3
Utah	11,118	0.5	9,134	0.4	3,327	1.8
Vermont	4,760	0.2	3,172	0.2	1,070	0.6
Virginia	24,287	1.0	21,647	1.1	5,905	3.1
Washington	52,379	2.2	41,836	2.0	8,965	4.8
West Virginia	3,811	0.2	3,168	0.2	878	0.5
Wisconsin	23,525	1.0	19,437	0.9	5,448	2.9
Wyoming	1,902	0.1	1,640	0.1	579	0.3
District of Columbia	1,104	0.0	558	0.0	711	0.4
Puerto Rico	23,424	1.0	19,957	1.0	2,842	1.5
Virgin Islands	687	0.0	480	0.0	212	0.1
Unallocated (3)	12,269	0.5	425	0.0	102	0.1

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 7a
2015 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2014-2015	Number of Identified Exporters	% Difference from 2014-2015	Known Value (1)	% Difference from 2014-2015	Number of Identified Exporters	% Difference from 2014-2015
All Industries	1,335,114	-7.8	294,834	-3.4	439,866	-9.5	287,835	-3.5
111 - Crop Production	2,186	-2.3	2,041	-2.0	2,116	-2.2	2,020	-2.0
112 - Animal Production and Aquaculture	425	-3.7	448	0.7	(D)	(D)	444	(-)
113 - Forestry and Logging	160	-47.9	176	2.9	160	-47.9	176	2.9
114 - Fishing, Hunting and Trapping	260	15.8	88	-11.1	260	15.8	88	-11.1
115 - Support Activities for Agriculture and Forestry	1,172	8.4	521	-3.9	(D)	(D)	517	-4.3
11X - Agriculture, Forestry, Fishing, and Hunting (3)	99	-24.9	65	-25.3	99	(D)	65	-24.4
211 - Oil and Gas Extraction	16,195	-36.0	168	-14.7	2,328	-41.0	141	-14.0
212 - Mining (except Oil and Gas)	15,682	-2.6	273	-4.9	2,334	14.4	229	-5.8
213 - Support Activities for Mining	6,760	-27.9	471	-5.4	1,208	-38.8	420	-6.0
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	1	-75.4	10	-37.5	1	-75.4	10	-37.5
221 - Utilities	2,422	-25.9	216	-4.4	192	-14.2	153	-6.1
236 - Construction of Buildings	727	4.7	1,776	-8.1	626	-4.3	1,752	-8.0
237 - Heavy and Civil Engineering Construction	726	-53.3	708	-2.8	319	-60.2	647	-1.7
238 - Specialty Trade Contractors	1,796	-16.2	4,417	-3.9	971	-22.6	4,323	-4.0
23X - Construction (3)	77	-5.6	396	-8.1	(D)	(D)	395	-8.4
311 - Food Manufacturing	56,920	-11.5	3,043	1.2	8,906	-5.7	2,698	0.8
312 - Beverage and Tobacco Product Manufacturing	4,833	11.0	1,081	3.2	869	-18.2	1,044	3.0
313 - Textile Mills	3,599	-27.4	795	-1.7	1,323	-11.8	759	-2.4
314 - Textile Product Mills	806	-8.0	872	-2.0	554	-8.8	856	-2.3
315 - Apparel Manufacturing	1,451	106.9	1,258	-6.2	(D)	(D)	1,244	-6.5
316 - Leather and Allied Product Manufacturing	718	-16.5	334	-5.1	(D)	(D)	328	-5.2
31X - Manufacturing (3)	1,679	-25.1	1,457	-2.9	1,679	-25.1	1,457	-2.9
321 - Wood Product Manufacturing	5,808	-3.5	1,600	2.4	2,209	-9.9	1,533	2.7
322 - Paper Manufacturing	24,382	-8.7	1,190	-3.3	2,352	-7.5	1,112	-3.3
323 - Printing and Related Support Activities	1,753	-7.8	2,145	-6.6	975	-1.2	2,098	-6.6
324 - Petroleum and Coal Products Manufacturing	39,666	-19.0	287	-3.7	8,224	-24.6	265	-5.0
325 - Chemical Manufacturing	115,251	-4.4	5,219	1.2	25,210	-6.7	4,990	1.1
326 - Plastics and Rubber Products Manufacturing	20,870	-9.0	4,738	-1.6	6,312	-6.9	4,505	-2.0
327 - Nonmetallic Mineral Product Manufacturing	9,032	-1.3	1,479	-5.4	1,432	-15.6	1,390	-5.8
32X - Manufacturing (3)	20	-10.3	22	-21.4	20	-10.3	22	-21.4
331 - Primary Metal Manufacturing	32,795	-8.2	1,753	(-)	12,075	0.0	1,634	-0.2
332 - Fabricated Metal Product Manufacturing	21,435	-8.0	11,674	-1.9	10,485	-5.5	11,438	-1.9
333 - Machinery Manufacturing	78,631	-8.1	11,062	-1.8	15,110	-18.3	10,804	-2.0
334 - Computer and Electronic Product Manufacturing	98,367	2.0	7,496	-0.7	32,881	10.9	7,295	-0.7
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,652	-4.2	2,777	-1.4	4,071	2.0	2,685	-1.5
336 - Transportation Equipment Manufacturing	234,789	-4.7	4,418	-3.9	16,411	6.4	4,080	-4.4
337 - Furniture and Related Product Manufacturing	2,600	-9.5	1,558	-9.1	721	-13.4	1,487	-9.3
339 - Miscellaneous Manufacturing	22,670	-2.4	6,434	-1.9	8,561	-2.8	6,324	-2.0
33X - Manufacturing (3)	199	22.7	200	-2.4	199	22.7	200	-2.4
423 - Merchant Wholesalers, Durable Goods	152,628	-10.6	61,983	-3.9	85,765	-9.2	61,431	-4.0
424 - Merchant Wholesalers, Nondurable Goods	132,630	-9.3	25,806	-2.4	76,112	-18.1	25,510	-2.4
425 - Wholesale Electronic Markets and Agents and Brokers	9,957	-21.3	8,124	-4.0	9,453	-22.4	8,112	-3.9
42X - Wholesale Trade (3)	1,349	-10.2	3,356	-5.0	1,349	-10.2	3,356	-5.0
441 - Motor Vehicle and Parts Dealers	4,950	-5.5	7,070	-13.0	3,112	-3.5	6,987	-13.0
442 - Furniture and Home Furnishings Stores	690	12.7	1,417	1.0	258	2.4	1,377	0.7
443 - Electronics and Appliance Stores	7,234	-0.3	1,514	-6.3	(D)	(D)	1,497	-6.3
444 - Building Material and Garden Equipment and Supplies Dealers	817	-7.6	1,912	-2.3	476	-6.7	1,882	-2.4
445 - Food and Beverage Stores	1,188	11.6	1,107	-9.4	331	-61.0	1,062	-9.2
446 - Health and Personal Care Stores	1,404	64.0	1,286	-1.5	435	11.7	1,269	-1.1
447 - Gasoline Stations	148	-42.9	384	-12.7	68	-36.5	368	-13.2
448 - Clothing and Clothing Accessories Stores	5,843	-3.0	2,765	-2.6	1,314	-8.0	2,643	-3.2
44X - Retail Trade (3)	616	16.7	1,016	-9.5	616	16.7	1,016	-9.5
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	341	-2.5	1,411	-5.7	203	-1.3	1,383	-5.9
452 - General Merchandise Stores	1,792	-6.2	336	-2.0	(D)	(D)	314	-1.3
453 - Miscellaneous Store Retailers	7,867	3.2	3,452	-3.0	(D)	(D)	3,408	-3.1
454 - Nonstore Retailers	3,748	-15.2	8,005	-3.6	3,295	3.0	7,943	-3.6
45X - Retail Trade (3)	1	(D)	11	120.0	1	(D)	11	120.0
481 - Air Transportation	8,885	9.1	479	-4.8	5,898	37.7	439	-5.2
482 - Rail Transportation	(D)	(D)	16	6.7	(D)	(D)	16	6.7
483 - Water Transportation	544	-21.2	447	-1.5	253	-32.2	431	-1.2
484 - Truck Transportation	3,748	15.6	2,357	-3.1	3,244	10.6	2,282	-3.4
485 - Transit and Ground Passenger Transportation	245	33.9	304	-4.4	(D)	(D)	284	-4.7
486 - Pipeline Transportation	993	(D)	29	-12.1	25	(D)	18	-21.7
487 - Scenic and Sightseeing Transportation	18	(D)	54	1.9	(D)	(D)	52	(-)
488 - Support Activities for Transportation	14,909	-4.5	4,972	-3.6	12,631	-1.6	4,892	-3.6
48X - Transportation and Warehousing (3)	973	206.8	745	1.8	973	206.8	745	1.8
491 - Postal Service	6	-22.1	24	(-)	(D)	(D)	23	(-)
492 - Couriers and Messengers	1,018	3.1	277	4.5	92	(D)	267	3.9
493 - Warehousing and Storage	1,868	-23.4	1,068	-2.6	1,573	-15.7	1,033	-1.5

Exhibit 7a
2015 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2014-2015	Number of Identified Exporters	% Difference from 2014-2015	Known Value (1)	% Difference from 2014-2015	Number of Identified Exporters	% Difference from 2014-2015
49X - Transportation and Warehousing (3)	(D)	(D)	1	(Z)	(D)	(D)	1	(Z)
511 - Publishing Industries (except Internet)	5,891	-4.4	1,426	-3.0	723	7.3	1,281	-3.8
512 - Motion Picture and Sound Recording Industries	789	-43.4	699	-4.3	143	-25.3	683	-4.2
515 - Broadcasting (except Internet)	211	10.9	97	(-)	(D)	(D)	69	-2.8
517 - Telecommunications	2,791	2.0	736	-7.0	1,923	-9.3	690	-7.3
518 - Data Processing, Hosting, and Related Services	1,070	11.3	467	(-)	632	-2.0	417	-0.5
519 - Other Information Services	773	-27.8	228	-15.2	71	-10.7	200	-16.0
51X - Information (3)	11	-85.7	66	4.8	11	-85.7	66	4.8
522 - Credit Intermediation and Related Activities	25,125	311.3	745	-5.9	(D)	(D)	655	-6.8
523 - Securities, Commodity Contracts, and Other Financial Investments	5,907	-36.3	1,280	-3.8	5,069	-19.3	1,207	-3.8
524 - Insurance Carriers and Related Activities	3,874	(D)	595	-9.2	(D)	(D)	509	-9.3
525 - Funds, Trusts, and Other Financial Vehicles	152	-79.6	559	1.8	(D)	(D)	558	1.6
52X - Finance and Insurance (3)	199	63.8	533	0.8	199	63.8	533	0.8
531 - Real Estate	2,093	-9.0	4,745	-3.9	2,077	-8.4	4,700	-4.0
532 - Rental and Leasing Services	2,057	-33.3	1,398	-9.8	1,041	-60.6	1,360	-10.0
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	43	1.5	136	0.7	41	13.2	129	(-)
53X - Real Estate and Rental and Leasing (3)	16	-83.4	52	-10.3	16	-83.4	52	-10.3
541 - Professional, Scientific, and Technical Services	35,996	-35.6	20,165	-2.8	14,468	-11.0	19,668	-2.8
54X - Professional, Scientific, and Technical Services (3)	1	227.1	10	25.0	1	227.1	10	25.0
551 - Management of Companies and Enterprises	2,752	1.2	835	7.3	(D)	(D)	834	7.2
561 - Administrative and Support Services	8,576	-6.2	5,032	-5.9	6,161	-11.3	4,850	-6.1
562 - Waste Management and Remediation Services	598	-20.1	441	-0.5	383	-23.0	416	-1.0
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	2	100.0	(D)	(D)	2	100.0
611 - Educational Services	321	-20.2	1,127	-3.2	213	-29.2	963	-5.3
61X - Educational Services (3)	(D)	(D)	3	-62.5	(D)	(D)	3	-62.5
621 - Ambulatory Health Care Services	2,907	19.1	1,749	-3.0	918	6.7	1,675	-3.1
622 - Hospitals	311	26.6	146	2.1	3	19.6	19	-13.6
623 - Nursing and Residential Care Facilities	103	-27.4	241	-9.4	48	-46.0	186	-12.3
624 - Social Assistance	1,440	9.5	976	-2.7	1,314	9.1	925	-2.6
62X - Health Care and Social Assistance (3)	46	16.7	153	10.1	46	16.7	153	10.1
711 - Performing Arts, Spectator Sports, and Related Industries	918	-6.4	1,294	1.4	(D)	(D)	1,246	1.4
712 - Museums, Historical Sites, and Similar Institutions	238	31.2	289	4.7	179	29.1	267	3.9
713 - Amusement, Gambling, and Recreation Industries	621	114.4	742	-3.0	180	20.3	710	-4.1
71X - Arts, Entertainment, and Recreation (3)	50	60.0	116	10.5	50	60.0	116	10.5
721 - Accommodation	173	13.9	319	-7.3	83	3.3	267	-7.6
722 - Food Services and Drinking Places	3,875	4.5	2,619	-5.0	1,099	-11.5	2,527	-4.9
72X - Accommodation and Food Services (3)	8	-32.2	27	-3.6	8	-32.2	27	-3.6
811 - Repair and Maintenance	3,299	-5.0	4,598	-5.8	2,122	-10.0	4,559	-5.9
812 - Personal and Laundry Services	698	-39.2	1,711	-3.6	451	-44.9	1,691	-3.3
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,751	-5.7	2,672	0.3	1,645	-7.4	2,630	0.7
814 - Private Households	124	15.5	1,484	31.7	124	15.5	1,484	31.7
81X - Other Services (except Public Administration) (3)	(-)	(D)	4	300.0	(-)	(D)	4	300.0
921 - Executive, Legislative, and Other General Government Support	14	-18.9	86	-7.5	11	-9.5	43	4.9
922 - Justice, Public Order, and Safety Activities	1	-55.6	15	-37.5	1	(D)	11	-50.0
923 - Administration of Human Resource Programs	(-)	(D)	5	25.0	(D)	(D)	4	100.0
924 - Administration of Environmental Quality Programs	3	-62.1	10	-33.3	(D)	(D)	8	-38.5
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	2	(-)	(-)	(-)	(-)	(Z)
926 - Administration of Economic Programs	16	-18.4	13	-18.8	14	6.7	10	-16.7
927 - Space Research and Technology	(D)	(D)	2	100.0	(D)	(D)	2	100.0
928 - National Security and International Affairs	14	-12.1	18	-25.0	4	(D)	9	-43.8
92X - Public Administration (3)	1	(D)	10	-37.5	1	(D)	10	-37.5
XXX - Unclassified (3)	5,853	-30.5	7,762	-7.6	5,542	-31.4	7,717	-7.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 7b
2014 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,447,277	305,213	486,166	298,245
111 - Crop Production	2,237	2,082	2,162	2,061
112 - Animal Production and Aquaculture	441	445	(D)	444
113 - Forestry and Logging	308	171	308	171
114 - Fishing, Hunting and Trapping	225	99	225	99
115 - Support Activities for Agriculture and Forestry	1,081	542	(D)	540
11X - Agriculture, Forestry, Fishing, and Hunting (3)	132	87	(D)	86
211 - Oil and Gas Extraction	25,318	197	3,942	164
212 - Mining (except Oil and Gas)	16,105	287	2,039	243
213 - Support Activities for Mining	9,370	498	1,975	447
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	4	16	4	16
221 - Utilities	3,271	226	224	163
236 - Construction of Buildings	695	1,933	654	1,904
237 - Heavy and Civil Engineering Construction	1,552	728	801	658
238 - Specialty Trade Contractors	2,143	4,597	1,254	4,505
23X - Construction (3)	81	431	81	431
311 - Food Manufacturing	64,299	3,006	9,446	2,677
312 - Beverage and Tobacco Product Manufacturing	4,354	1,048	1,062	1,014
313 - Textile Mills	4,957	809	1,500	778
314 - Textile Product Mills	876	890	607	876
315 - Apparel Manufacturing	701	1,341	630	1,331
316 - Leather and Allied Product Manufacturing	860	352	741	346
31X - Manufacturing (3)	2,242	1,501	2,242	1,501
321 - Wood Product Manufacturing	6,019	1,562	2,452	1,493
322 - Paper Manufacturing	26,697	1,230	2,544	1,150
323 - Printing and Related Support Activities	1,902	2,297	987	2,246
324 - Petroleum and Coal Products Manufacturing	48,980	298	10,908	279
325 - Chemical Manufacturing	120,567	5,156	27,011	4,935
326 - Plastics and Rubber Products Manufacturing	22,939	4,817	6,778	4,597
327 - Nonmetallic Mineral Product Manufacturing	9,155	1,563	1,697	1,475
32X - Manufacturing (3)	22	28	22	28
331 - Primary Metal Manufacturing	35,737	1,753	12,079	1,637
332 - Fabricated Metal Product Manufacturing	23,309	11,897	11,091	11,661
333 - Machinery Manufacturing	85,516	11,265	18,488	11,020
334 - Computer and Electronic Product Manufacturing	96,487	7,546	29,651	7,343
335 - Electrical Equipment, Appliance, and Component Manufacturing	20,511	2,816	3,990	2,726
336 - Transportation Equipment Manufacturing	246,477	4,595	15,423	4,268
337 - Furniture and Related Product Manufacturing	2,871	1,713	832	1,639
339 - Miscellaneous Manufacturing	23,224	6,559	8,809	6,450
33X - Manufacturing (3)	162	205	162	205
423 - Merchant Wholesalers, Durable Goods	170,660	64,518	94,422	63,978
424 - Merchant Wholesalers, Nondurable Goods	146,190	26,433	92,944	26,129
425 - Wholesale Electronic Markets and Agents and Brokers	12,654	8,461	12,177	8,445
42X - Wholesale Trade (3)	1,502	3,531	1,502	3,531
441 - Motor Vehicle and Parts Dealers	5,238	8,126	3,226	8,028
442 - Furniture and Home Furnishings Stores	612	1,403	252	1,368
443 - Electronics and Appliance Stores	7,256	1,615	(D)	1,597
444 - Building Material and Garden Equipment and Supplies Dealers	884	1,957	511	1,929
445 - Food and Beverage Stores	1,065	1,222	849	1,170
446 - Health and Personal Care Stores	856	1,305	389	1,283
447 - Gasoline Stations	259	440	108	424
448 - Clothing and Clothing Accessories Stores	6,021	2,840	1,428	2,729
44X - Retail Trade (3)	528	1,122	528	1,122
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	350	1,497	205	1,470
452 - General Merchandise Stores	1,911	343	393	318
453 - Miscellaneous Store Retailers	7,627	3,560	(D)	3,518
454 - Nonstore Retailers	4,418	8,307	3,198	8,243
45X - Retail Trade (3)	(D)	5	(D)	5
481 - Air Transportation	8,147	503	4,282	463
482 - Rail Transportation	(D)	15	(D)	15
483 - Water Transportation	691	454	373	436
484 - Truck Transportation	3,241	2,432	2,934	2,363
485 - Transit and Ground Passenger Transportation	183	318	(D)	298
486 - Pipeline Transportation	(D)	33	(D)	23
487 - Scenic and Sightseeing Transportation	(D)	53	(D)	52
488 - Support Activities for Transportation	15,615	5,155	12,841	5,072
48X - Transportation and Warehousing (3)	317	732	317	732
491 - Postal Service	7	24	(D)	23
492 - Couriers and Messengers	987	265	(D)	257
493 - Warehousing and Storage	2,439	1,096	1,866	1,049

Exhibit 7b
2014 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
511 - Publishing Industries (except Internet)	6,159	1,470	674	1,331
512 - Motion Picture and Sound Recording Industries	1,394	730	192	713
515 - Broadcasting (except Internet)	190	97	14	71
517 - Telecommunications	2,735	791	2,120	744
518 - Data Processing, Hosting, and Related Services	962	467	645	419
519 - Other Information Services	1,070	269	79	238
51X - Information (3)	78	63	78	63
521 - Monetary Authorities-Central Bank	(D)	1	(-)	(-)
522 - Credit Intermediation and Related Activities	6,108	792	(D)	703
523 - Securities, Commodity Contracts, and Other Financial Investments	9,270	1,330	6,284	1,255
524 - Insurance Carriers and Related Activities	(D)	655	150	561
525 - Funds, Trusts, and Other Financial Vehicles	746	549	746	549
52X - Finance and Insurance (3)	122	529	122	529
531 - Real Estate	2,301	4,938	2,269	4,894
532 - Rental and Leasing Services	3,084	1,549	2,642	1,511
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	43	135	36	129
53X - Real Estate and Rental and Leasing (3)	97	58	97	58
541 - Professional, Scientific, and Technical Services	55,869	20,739	16,257	20,231
54X - Professional, Scientific, and Technical Services (3)	(-)	8	(-)	8
551 - Management of Companies and Enterprises	2,720	778	2,720	778
561 - Administrative and Support Services	9,137	5,350	6,947	5,164
562 - Waste Management and Remediation Services	749	443	497	420
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	1	(D)	1
611 - Educational Services	402	1,164	301	1,017
61X - Educational Services (3)	(-)	8	(-)	8
621 - Ambulatory Health Care Services	2,441	1,803	860	1,729
622 - Hospitals	245	143	2	22
623 - Nursing and Residential Care Facilities	142	266	89	212
624 - Social Assistance	1,316	1,003	1,205	950
62X - Health Care and Social Assistance (3)	39	139	39	139
711 - Performing Arts, Spectator Sports, and Related Industries	981	1,276	(D)	1,229
712 - Museums, Historical Sites, and Similar Institutions	182	276	139	257
713 - Amusement, Gambling, and Recreation Industries	290	765	150	740
71X - Arts, Entertainment, and Recreation (3)	31	105	31	105
721 - Accommodation	152	344	81	289
722 - Food Services and Drinking Places	3,707	2,758	1,243	2,656
72X - Accommodation and Food Services (3)	12	28	12	28
811 - Repair and Maintenance	3,473	4,879	2,358	4,846
812 - Personal and Laundry Services	1,148	1,775	819	1,748
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,857	2,665	1,777	2,611
814 - Private Households	107	1,127	107	1,127
81X - Other Services (except Public Administration) (3)	(D)	1	(D)	1
921 - Executive, Legislative, and Other General Government Support	18	93	12	41
922 - Justice, Public Order, and Safety Activities	2	24	(D)	22
923 - Administration of Human Resource Programs	(D)	4	(D)	2
924 - Administration of Environmental Quality Programs	7	15	(D)	13
926 - Administration of Economic Programs	19	16	14	12
927 - Space Research and Technology	(D)	1	(D)	1
928 - National Security and International Affairs	16	24	(D)	16
92X - Public Administration (3)	(D)	16	(D)	16
XXX - Unclassified (3)	8,423	8,402	8,082	8,361

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

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Exhibit 7c
2015 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2014-2015	Number of Identified Importers	% Difference from 2014-2015	Known Value (1)	% Difference from 2014-2015	Number of Identified Importers	% Difference from 2014-2015
All Industries	1,969,469	-4.3	196,925	4.8	631,001	-1.8	191,341	4.9
111 - Crop Production	1,083	3.8	948	6.8	1,011	-0.1	934	7.4
112 - Animal Production and Aquaculture	139	39.2	173	7.5	(D)	(D)	172	7.5
113 - Forestry and Logging	(D)	(D)	74	21.3	(D)	(D)	74	21.3
114 - Fishing, Hunting and Trapping	16	14.2	65	22.6	16	14.2	65	22.6
115 - Support Activities for Agriculture and Forestry	395	0.4	182	4.6	(D)	(D)	179	3.5
11X - Agriculture, Forestry, Fishing, and Hunting (3)	279	51.7	25	-7.4	279	51.7	25	-7.4
211 - Oil and Gas Extraction	25,752	(D)	86	-8.5	(D)	(D)	63	-8.7
212 - Mining (except Oil and Gas)	4,997	67.5	141	-1.4	802	-9.6	105	-0.9
213 - Support Activities for Mining	2,839	6.3	331	-1.8	520	-28.4	282	-1.7
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	1	(D)	7	75.0	1	(D)	7	75.0
221 - Utilities	1,531	-19.0	167	4.4	329	-11.2	109	10.1
236 - Construction of Buildings	428	-15.6	1,331	21.8	387	-19.5	1,299	21.3
237 - Heavy and Civil Engineering Construction	937	44.1	464	23.1	546	94.1	418	26.7
238 - Specialty Trade Contractors	3,321	-0.9	2,894	13.4	1,481	11.8	2,822	13.4
23X - Construction (3)	263	50.8	148	16.5	263	50.8	148	16.5
311 - Food Manufacturing	23,803	1.2	2,165	6.6	6,258	6.4	1,920	7.3
312 - Beverage and Tobacco Product Manufacturing	3,037	17.7	710	23.3	933	8.1	677	23.5
313 - Textile Mills	2,272	-37.0	582	0.9	1,269	-5.5	547	0.2
314 - Textile Product Mills	2,106	2.8	612	-0.2	1,763	-0.8	597	-0.8
315 - Apparel Manufacturing	5,697	123.4	1,246	-1.2	1,888	3.0	1,233	-1.5
316 - Leather and Allied Product Manufacturing	968	2.6	330	4.8	653	-1.3	324	4.9
31X - Manufacturing (3)	2,697	-29.2	1,278	6.4	2,697	-29.2	1,278	6.4
321 - Wood Product Manufacturing	2,403	9.2	754	19.3	1,020	13.6	703	21.0
322 - Paper Manufacturing	12,358	-24.9	565	6.0	2,049	-5.8	498	7.1
323 - Printing and Related Support Activities	1,772	4.5	929	5.8	740	-0.5	895	6.5
324 - Petroleum and Coal Products Manufacturing	94,078	-33.2	116	-8.7	5,393	-36.6	97	-11.0
325 - Chemical Manufacturing	88,397	10.7	2,779	4.6	11,716	3.8	2,556	4.5
326 - Plastics and Rubber Products Manufacturing	26,221	-4.7	2,471	-0.3	7,762	-5.9	2,254	-0.8
327 - Nonmetallic Mineral Product Manufacturing	6,809	6.7	1,126	5.3	2,134	14.9	1,038	5.6
32X - Manufacturing (3)	18	12.3	20	(-)	18	12.3	20	(-)
331 - Primary Metal Manufacturing	23,520	-23.6	818	2.9	10,983	-15.1	702	2.5
332 - Fabricated Metal Product Manufacturing	20,986	-5.6	4,149	2.8	7,250	-4.3	3,935	2.9
333 - Machinery Manufacturing	54,183	-2.4	4,655	0.6	12,114	5.2	4,402	0.3
334 - Computer and Electronic Product Manufacturing	68,260	1.9	3,421	0.7	15,056	6.5	3,225	0.8
335 - Electrical Equipment, Appliance, and Component Manufacturing	24,397	0.1	1,604	2.9	5,087	13.1	1,514	3.0
336 - Transportation Equipment Manufacturing	334,548	2.7	2,238	2.1	14,009	10.1	1,916	1.8
337 - Furniture and Related Product Manufacturing	8,031	5.0	1,127	-5.8	1,997	-3.2	1,060	-5.9
339 - Miscellaneous Manufacturing	19,497	-6.1	3,507	1.8	6,903	-2.1	3,400	1.9
33X - Manufacturing (3)	205	37.8	140	11.1	205	37.8	140	11.1
423 - Merchant Wholesalers, Durable Goods	420,843	-1.2	46,621	2.1	220,210	-2.2	46,153	2.0
424 - Merchant Wholesalers, Nondurable Goods	226,091	3.5	30,968	1.1	131,745	-3.7	30,674	1.2
425 - Wholesale Electronic Markets and Agents and Brokers	13,527	3.4	6,152	6.2	13,470	3.6	6,144	6.2
42X - Wholesale Trade (3)	1,725	3.2	2,815	17.3	1,725	3.2	2,815	17.3
441 - Motor Vehicle and Parts Dealers	7,676	14.1	1,586	8.9	1,705	-40.5	1,553	8.5
442 - Furniture and Home Furnishings Stores	7,874	25.8	2,608	2.1	1,653	0.2	2,557	2.0
443 - Electronics and Appliance Stores	(D)	(D)	833	9.3	583	-8.6	821	9.9
444 - Building Material and Garden Equipment and Supplies Dealers	13,593	6.0	2,070	5.8	2,646	-5.3	2,034	6.0
445 - Food and Beverage Stores	2,363	17.5	1,274	5.1	1,098	3.0	1,220	5.6
446 - Health and Personal Care Stores	4,254	7.0	1,140	7.2	751	7.6	1,120	7.6
447 - Gasoline Stations	3,959	-48.3	110	7.8	518	(D)	100	14.9
448 - Clothing and Clothing Accessories Stores	52,954	3.9	3,840	3.1	7,489	-10.3	3,692	3.1
44X - Retail Trade (3)	946	50.1	1,272	11.0	946	50.1	1,272	11.0
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,944	17.5	1,523	4.6	598	11.8	1,487	4.8
452 - General Merchandise Stores	36,938	3.3	389	10.2	472	-18.7	350	12.2
453 - Miscellaneous Store Retailers	7,995	13.4	3,062	5.8	4,079	23.7	3,030	5.9
454 - Nonstore Retailers	15,786	-9.2	10,214	18.2	11,862	69.5	10,149	18.4
45X - Retail Trade (3)	(D)	(D)	4	-20.0	(D)	(D)	4	-20.0
481 - Air Transportation	11,143	14.4	230	13.9	649	-0.7	193	18.4
482 - Rail Transportation	(D)	(D)	10	11.1	(D)	(D)	8	14.3
483 - Water Transportation	492	27.9	124	8.8	259	18.1	105	7.1
484 - Truck Transportation	4,167	152.9	761	24.1	2,658	97.2	728	24.7
485 - Transit and Ground Passenger Transportation	29	-25.8	99	26.9	(D)	(D)	83	29.7
486 - Pipeline Transportation	197	(D)	17	-15.0	(D)	(D)	11	-31.3
487 - Scenic and Sightseeing Transportation	13	8.6	60	20.0	(D)	(D)	58	18.4
488 - Support Activities for Transportation	45,219	-9.9	1,941	-0.6	40,429	-16.0	1,871	-1.1
48X - Transportation and Warehousing (3)	208	-5.7	198	2.1	208	-5.7	198	2.1
491 - Postal Service	(D)	(D)	4	(-)	(D)	(D)	3	-25.0
492 - Couriers and Messengers	29,952	(D)	70	1.4	23	51.2	64	(-)
493 - Warehousing and Storage	13,906	54.4	522	1.2	(D)	(D)	505	2.6

Exhibit 7c
2015 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2014-2015	Number of Identified Importers	% Difference from 2014-2015	Known Value (1)	% Difference from 2014-2015	Number of Identified Importers	% Difference from 2014-2015
49X - Transportation and Warehousing (3)	(D)	(D)	1	(-)	(D)	(D)	1	(-)
511 - Publishing Industries (except Internet)	13,974	63.5	870	4.6	1,309	-30.5	767	2.8
512 - Motion Picture and Sound Recording Industries	2,039	-19.7	291	-9.6	(D)	(D)	278	-9.7
515 - Broadcasting (except Internet)	(D)	(D)	62	-1.6	23	11.9	43	-6.5
517 - Telecommunications	2,370	-18.1	361	5.6	659	2.5	330	4.8
518 - Data Processing, Hosting, and Related Services	378	16.1	191	12.4	118	29.3	166	9.9
519 - Other Information Services	(D)	(D)	157	20.8	139	-5.3	139	21.9
51X - Information (3)	13	221.8	49	4.3	13	221.8	49	4.3
521 - Monetary Authorities-Central Bank	(D)	(D)	1	(-)	(-)	(-)	(-)	(-)
522 - Credit Intermediation and Related Activities	(D)	(D)	248	0.8	291	(D)	219	0.9
523 - Securities, Commodity Contracts, and Other Financial Investments	3,469	-55.2	472	8.5	(D)	(D)	452	10.0
524 - Insurance Carriers and Related Activities	(D)	(D)	136	13.3	31	39.0	104	14.3
525 - Funds, Trusts, and Other Financial Vehicles	182	12.0	104	(-)	182	12.0	104	(-)
52X - Finance and Insurance (3)	316	75.9	279	34.1	316	75.9	279	34.1
531 - Real Estate	2,149	1.2	1,686	13.6	(D)	(D)	1,674	13.8
532 - Rental and Leasing Services	1,619	18.6	873	13.4	833	-6.3	841	13.2
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	90	6.5	84	-7.7	(D)	(D)	83	-5.7
53X - Real Estate and Rental and Leasing (3)	11	-46.8	36	38.5	11	-46.8	36	38.5
541 - Professional, Scientific, and Technical Services	48,582	-50.8	10,567	6.4	19,593	21.0	10,272	6.6
551 - Management of Companies and Enterprises	4,362	-7.2	326	20.7	(D)	(D)	325	20.8
561 - Administrative and Support Services	5,792	-7.8	2,211	7.3	4,441	-2.0	2,125	7.8
562 - Waste Management and Remediation Services	1,025	-19.7	172	11.7	959	(D)	161	16.7
611 - Educational Services	230	20.3	720	6.4	169	54.9	592	8.2
621 - Ambulatory Health Care Services	3,203	5.5	665	12.1	(D)	(D)	636	13.2
622 - Hospitals	43	6.1	73	-7.6	1	20.5	11	-26.7
623 - Nursing and Residential Care Facilities	40	-1.5	34	-8.1	36	(D)	27	-6.9
624 - Social Assistance	110	11.2	235	3.5	107	10.6	227	5.6
62X - Health Care and Social Assistance (3)	44	30.1	64	23.1	44	30.1	64	23.1
711 - Performing Arts, Spectator Sports, and Related Industries	2,038	25.5	632	7.1	(D)	(D)	599	6.0
712 - Museums, Historical Sites, and Similar Institutions	515	-0.1	255	-1.9	360	66.1	230	-3.8
713 - Amusement, Gambling, and Recreation Industries	354	67.2	699	13.7	166	36.9	669	13.2
71X - Arts, Entertainment, and Recreation (3)	16	43.7	92	53.3	16	43.7	92	53.3
721 - Accommodation	165	10.2	360	8.4	89	25.5	305	10.1
722 - Food Services and Drinking Places	2,752	3.7	2,616	12.0	707	-17.4	2,543	12.6
72X - Accommodation and Food Services (3)	8	15.3	36	33.3	8	15.3	36	33.3
811 - Repair and Maintenance	4,928	34.0	1,662	6.9	3,179	12.2	1,629	6.5
812 - Personal and Laundry Services	1,283	9.9	1,242	20.6	745	14.5	1,222	21.6
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	621	-0.4	1,251	4.4	453	-19.6	1,222	5.2
814 - Private Households	11	-5.4	43	2.4	11	-5.4	43	2.4
921 - Executive, Legislative, and Other General Government Support	3	-20.4	41	13.9	1	-63.6	19	35.7
922 - Justice, Public Order, and Safety Activities	1	287.2	7	75.0	(D)	(D)	4	(-)
923 - Administration of Human Resource Programs	(D)	(D)	1	(-)	(D)	(D)	1	(-)
924 - Administration of Environmental Quality Programs	(-)	-82.5	6	(-)	(D)	(D)	5	-16.7
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	2	100.0	(D)	(D)	1	(-)
926 - Administration of Economic Programs	43	27.4	19	-20.8	(D)	(D)	16	-11.1
928 - National Security and International Affairs	1	5.6	11	120.0	(D)	(D)	9	200.0
XXX - Unclassified (3)	8,940	0.7	2,087	4.0	8,564	0.2	2,056	3.9

(1) Known value is defined as the portion of U.S. total imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 7d

**2014 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
All Industries	2,057,714	187,825	642,882	182,371
111 - Crop Production	1,043	888	1,012	870
112 - Animal Production and Aquaculture	100	161	(D)	160
113 - Forestry and Logging	(D)	61	(D)	61
114 - Fishing, Hunting and Trapping	14	53	14	53
115 - Support Activities for Agriculture and Forestry	393	174	(D)	173
11X - Agriculture, Forestry, Fishing, and Hunting (3)	184	27	184	27
211 - Oil and Gas Extraction	(D)	94	973	69
212 - Mining (except Oil and Gas)	2,983	143	886	106
213 - Support Activities for Mining	2,672	337	727	287
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	(D)	4	(D)	4
221 - Utilities	1,891	160	370	99
236 - Construction of Buildings	508	1,093	481	1,071
237 - Heavy and Civil Engineering Construction	651	377	281	330
238 - Specialty Trade Contractors	3,350	2,553	1,325	2,489
23X - Construction (3)	174	127	174	127
311 - Food Manufacturing	23,516	2,031	5,880	1,789
312 - Beverage and Tobacco Product Manufacturing	2,579	576	863	548
313 - Textile Mills	3,606	577	1,344	546
314 - Textile Product Mills	2,048	613	1,777	602
315 - Apparel Manufacturing	2,550	1,261	1,834	1,252
316 - Leather and Allied Product Manufacturing	944	315	662	309
31X - Manufacturing (3)	3,808	1,201	3,808	1,201
321 - Wood Product Manufacturing	2,199	632	898	581
322 - Paper Manufacturing	16,459	533	2,176	465
323 - Printing and Related Support Activities	1,696	878	744	840
324 - Petroleum and Coal Products Manufacturing	140,895	127	8,508	109
325 - Chemical Manufacturing	79,822	2,657	11,285	2,447
326 - Plastics and Rubber Products Manufacturing	27,526	2,479	8,250	2,272
327 - Nonmetallic Mineral Product Manufacturing	6,384	1,069	1,858	983
32X - Manufacturing (3)	16	20	16	20
331 - Primary Metal Manufacturing	30,774	795	12,930	685
332 - Fabricated Metal Product Manufacturing	22,227	4,037	7,573	3,823
333 - Machinery Manufacturing	55,507	4,626	11,513	4,390
334 - Computer and Electronic Product Manufacturing	66,963	3,398	14,135	3,200
335 - Electrical Equipment, Appliance, and Component Manufacturing	24,368	1,559	4,499	1,470
336 - Transportation Equipment Manufacturing	325,897	2,191	12,729	1,883
337 - Furniture and Related Product Manufacturing	7,651	1,197	2,063	1,127
339 - Miscellaneous Manufacturing	20,766	3,444	7,054	3,336
33X - Manufacturing (3)	149	126	149	126
423 - Merchant Wholesalers, Durable Goods	426,104	45,672	225,079	45,226
424 - Merchant Wholesalers, Nondurable Goods	218,523	30,618	136,821	30,319
425 - Wholesale Electronic Markets and Agents and Brokers	13,087	5,791	13,002	5,785
42X - Wholesale Trade (3)	1,671	2,400	1,671	2,400
441 - Motor Vehicle and Parts Dealers	6,726	1,457	2,865	1,431
442 - Furniture and Home Furnishings Stores	6,258	2,554	1,649	2,507
443 - Electronics and Appliance Stores	(D)	762	638	747
444 - Building Material and Garden Equipment and Supplies Dealers	12,828	1,956	2,795	1,919
445 - Food and Beverage Stores	2,011	1,212	1,065	1,155
446 - Health and Personal Care Stores	3,975	1,063	698	1,041
447 - Gasoline Stations	7,662	102	(D)	87
448 - Clothing and Clothing Accessories Stores	50,978	3,726	8,354	3,580
44X - Retail Trade (3)	630	1,146	630	1,146
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	5,910	1,456	535	1,419
452 - General Merchandise Stores	35,746	353	581	312
453 - Miscellaneous Store Retailers	7,050	2,895	3,298	2,862
454 - Nonstore Retailers	17,386	8,638	7,000	8,569
45X - Retail Trade (3)	(D)	5	(D)	5
481 - Air Transportation	9,740	202	654	163
482 - Rail Transportation	(D)	9	(D)	7
483 - Water Transportation	384	114	220	98
484 - Truck Transportation	1,648	613	1,348	584
485 - Transit and Ground Passenger Transportation	39	78	(D)	64
486 - Pipeline Transportation	(D)	20	49	16
487 - Scenic and Sightseeing Transportation	12	50	(D)	49
488 - Support Activities for Transportation	50,180	1,953	48,108	1,891
48X - Transportation and Warehousing (3)	221	194	221	194
491 - Postal Service	(-)	4	(-)	4
492 - Couriers and Messengers	(D)	69	15	64
493 - Warehousing and Storage	9,004	516	2,658	492

Exhibit 7d

2014 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
511 - Publishing Industries (except Internet)	8,549	832	1,884	746
512 - Motion Picture and Sound Recording Industries	2,539	322	110	308
515 - Broadcasting (except Internet)	(D)	63	21	46
517 - Telecommunications	2,892	342	643	315
518 - Data Processing, Hosting, and Related Services	325	170	91	151
519 - Other Information Services	(D)	130	147	114
51X - Information (3)	4	47	4	47
522 - Credit Intermediation and Related Activities	1,634	246	(D)	217
523 - Securities, Commodity Contracts, and Other Financial Investments	7,738	435	2,585	411
524 - Insurance Carriers and Related Activities	(D)	120	22	91
525 - Funds, Trusts, and Other Financial Vehicles	162	104	162	104
52X - Finance and Insurance (3)	180	208	180	208
531 - Real Estate	2,123	1,484	2,103	1,471
532 - Rental and Leasing Services	1,365	770	889	743
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	84	91	84	88
53X - Real Estate and Rental and Leasing (3)	20	26	20	26
541 - Professional, Scientific, and Technical Services	98,741	9,930	16,195	9,633
54X - Professional, Scientific, and Technical Services (3)	(D)	1	(D)	1
551 - Management of Companies and Enterprises	4,699	270	(D)	269
561 - Administrative and Support Services	6,282	2,060	4,532	1,972
562 - Waste Management and Remediation Services	1,276	154	(D)	138
611 - Educational Services	191	677	109	547
61X - Educational Services (3)	(D)	1	(D)	1
621 - Ambulatory Health Care Services	3,034	593	1,181	562
622 - Hospitals	41	79	1	15
623 - Nursing and Residential Care Facilities	41	37	(D)	29
624 - Social Assistance	99	227	97	215
62X - Health Care and Social Assistance (3)	34	52	34	52
711 - Performing Arts, Spectator Sports, and Related Industries	1,624	590	(D)	565
712 - Museums, Historical Sites, and Similar Institutions	515	260	217	239
713 - Amusement, Gambling, and Recreation Industries	212	615	122	591
71X - Arts, Entertainment, and Recreation (3)	11	60	11	60
721 - Accommodation	150	332	71	277
722 - Food Services and Drinking Places	2,653	2,336	856	2,259
72X - Accommodation and Food Services (3)	7	27	7	27
811 - Repair and Maintenance	3,677	1,554	2,834	1,529
812 - Personal and Laundry Services	1,167	1,030	651	1,005
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	623	1,198	564	1,162
814 - Private Households	11	42	11	42
81X - Other Services (except Public Administration) (3)	(D)	1	(D)	1
921 - Executive, Legislative, and Other General Government Support	4	36	2	14
922 - Justice, Public Order, and Safety Activities	(-)	4	(-)	4
923 - Administration of Human Resource Programs	(D)	1	(D)	1
924 - Administration of Environmental Quality Programs	2	6	2	6
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	1	(-)	(-)
926 - Administration of Economic Programs	34	24	(D)	18
927 - Space Research and Technology	(D)	1	(D)	1
928 - National Security and International Affairs	1	5	(D)	3
92X - Public Administration (3)	(D)	2	(D)	2
XXX - Unclassified (3)	8,874	2,007	8,547	1,979

(1) Known value is defined as the portion of U.S. total Imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Technical Documentation

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

Overview

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed Exhibits, which will be available on their Web site later this year. Users will be notified on the ITA Web site (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Exhibits 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The exhibits in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Exhibit 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party exhibits (3c and 3d) are not available at this time. Due to mandatory AES filing requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in exhibits 3a and 3b labeled “Non-reported” have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years' import or export values that could be linked to specific active companies in the Business Register--the "known value." In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau's data base of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles' matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on total import and export value, is presented in Table 1 under **Distribution of Exports and Imports by Identified and Unidentified Companies**, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are

identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services Annual Revision* for a given data year. The rows labeled "Revisions" will be removed from Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies*** effective with the 2010/2011 report.

Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 *U.S. International Trade in Goods and Services*, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: <http://www.census.gov/ft900>.

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Data by State

The data contained in Exhibits 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Exhibits 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <http://www.census.gov/foreign-trade/aip/elom.html>

NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits

designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address:
<http://www.census.gov/eos/www/naics/>

Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value.*”

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies.*

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm’s payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <http://www.census.gov/foreign-trade/aip/lvpaper.html>

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. (“free alongside ship”) and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is “general.” Please see the definition for “General Imports” for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

Country Groupings

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

APEC (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

ASEAN (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia Near East - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Euro Area - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

European Union - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

LAFTA (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

OECD (Organization for Economic Cooperation and Development) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland,

Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

OPEC (Organization of the Petroleum Exporting Countries) - Algeria, Angola, Ecuador, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: <http://www.census.gov/foreign-trade/guide/>