




MONTHLY ADVANCE ECONOMIC INDICATORS REPORT, JUNE 2020

Release Number: CB20-114

Statement Regarding COVID-19 Impact: Due to recent events surrounding COVID-19, many businesses are operating on a limited capacity or have ceased operations completely. The Census Bureau has monitored response and data quality and determined estimates in this release meet publication standards. For more information on the compilation of this month's report, see [COVID-19 FAQs](#).

July 29, 2020 — The U.S. Census Bureau announced the following international trade, wholesale inventories, and retail inventories advance statistics for June 2020:

	 ADVANCE INTERNATIONAL TRADE: GOODS DEFICIT	 ADVANCE WHOLESALE INVENTORIES	 ADVANCE RETAIL INVENTORIES
JUNE 2020	\$70.6 Billion -6.1%°	\$629.6 Billion -2.0%	\$588.2 Billion -2.6%
MAY 2020	\$75.3 Billion	\$642.2 Billion (R)	\$603.7 Billion (R)
Next release: August 28, 2020.			
<small>* The 90 percent confidence interval includes zero. There is insufficient evidence to conclude that the actual change is different from zero. ° Statistical significance is not applicable or not measurable. Data adjusted for seasonality but not price changes. Source: U.S. Census Bureau; Advance Economic Indicators Report, July 29, 2020.</small>			

Advance International Trade in Goods

The international trade deficit was \$70.6 billion in June, down \$4.6 billion from \$75.3 billion in May. Exports of goods for June were \$102.6 billion, \$12.5 billion more than May exports. Imports of goods for June were \$173.2 billion, \$7.9 billion more than May imports.

Advance Wholesale Inventories

Wholesale inventories for June, adjusted for seasonal variations but not for price changes, were estimated at an end-of-month level of \$629.6 billion, down 2.0 percent (± 0.2 percent) from May 2020, and were down 6.1 percent (± 0.9 percent) from June 2019. The April 2020 to May 2020 percentage change was unrevised from the preliminary estimate of down 1.2 percent (± 0.2 percent).

Advance Retail Inventories

Retail inventories for June, adjusted for seasonal variations but not for price changes, were estimated at an end-of-month level of \$588.2 billion, down 2.6 percent (± 0.2 percent) from May 2020, and were down 11.5 percent (± 0.7 percent) from June 2019. The April 2020 to May 2020 percentage change was unrevised from the preliminary estimate of down 6.2 percent (± 0.2 percent).

Data Inquiries

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The July 2020 Advance report is scheduled for release on August 28, 2020. View the full schedule in the Economic Briefing Room: <www.census.gov/economic-indicators/>. The full text and tables of this release can be found at <www.census.gov/econ/indicators/>.

EXPLANATORY NOTES

International Trade in Goods

Goods (Census Basis)

Data for goods on a Census basis are compiled from the documents collected by the U.S. Customs and Border Protection and reflect the movement of goods between foreign countries and the 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, and U.S. Foreign Trade Zones. They include government and non-government shipments of goods and exclude shipments between the United States and its territories and possessions; transactions with U.S. military, diplomatic, and consular installations abroad; U.S. goods returned to the United States by its Armed Forces; personal and household effects of travelers; and in-transit shipments. Data for U.S. exports to Canada are derived from import data compiled by Canada. For more information on the data exchange and substitution please refer to the FT-900. The General Imports value reflects the total arrival of merchandise from foreign countries that immediately enters consumption channels, warehouses, or Foreign Trade Zones.

For imports, the value reported is the U.S. Customs and Border Protection appraised value of merchandise—generally, the price paid for merchandise for export to the United States. Import duties, freight, insurance, and other charges incurred in bringing merchandise to the United States are excluded.

Exports are valued at the free alongside ship value of merchandise at the U.S. port of export, based on the transaction price including inland freight, insurance, and other charges incurred in placing the merchandise alongside the carrier at the U.S. port of exportation.

Additional information on coverage and valuation are available in the Guide to Foreign Trade Statistics, <www.census.gov/foreign-trade/guide/sec2.html#coverage> and <www.census.gov/foreign-trade/guide/sec2.html#valuation>, respectively.

Nonsampling Errors

Goods data are a complete enumeration of documents collected by the U.S. Customs and Border Protection and are not subject to sampling errors. This report presents current month statistics which reflect nearly complete coverage. Current month statistics reflecting complete coverage will be published in the upcoming U.S. International Trade in Goods and Services report (FT-900). Statistics for other months shown reflect complete coverage and appear in the most recently published FT-900. Quality assurance procedures are performed at every stage of collection, processing, and tabulation. However, the data are still subject to several types of nonsampling errors. Information on nonsampling errors and other quality issues are available in the Guide to Foreign Trade Statistics, <www.census.gov/foreign-trade/guide/sec2.html>.

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The U.S. Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling errors could impact the conclusion drawn from the results. For a detailed discussion of errors affecting the goods data, see U.S. Merchandise Trade Statistics: A Quality Profile (October 2014), available at www.census.gov/foreign-trade/aip/quality_profile10032014.pdf or from the Economic Indicators Division, U.S. Census Bureau.

Adjustments for Seasonal and Trading-Day Variations

Goods data are presented on a seasonally adjusted and not seasonally adjusted basis. Seasonally adjusted (and/or trading day adjusted data) are produced using X-13ARIMA-SEATS software to develop monthly adjustment factors. Goods data are initially classified under the Harmonized Commodity Description and Coding System (Harmonized System), which is an internationally accepted standard for the commodity classification of traded goods. Combining trade into approximately 140 export and 140 import end-use categories makes it possible to examine goods according to their principal uses. These categories are used as the basis for computing the seasonal and trading-day adjusted data. These adjusted data are then summed to the six end-use aggregates for publication.

For more information, visit the seasonal adjustment section of the Guide to Foreign Trade here:

www.census.gov/foreign-trade/guide/sec2.html#seasonal

Retail and Wholesale Inventories

National estimates of end-of-month inventories are based on data from the Monthly Retail Trade Survey and the Monthly Wholesale Trade Survey. Additional information for each survey can be found at www.census.gov/retail and www.census.gov/wholesale. The advance estimates contained in this report are not incorporated into the full MRTS and MWTS time series.

The MRTS and MWTS samples selected to measure inventories consist of a stratified simple random sampling method of approximately 11,000 retail firms and 4,200 wholesale firms located in the United States. The retail and wholesale samples include firms of all sizes and are updated on a quarterly basis to account for new retail and wholesale firms, deaths, and other changes to the universe.

Data for nonresponding firms are imputed based on data for similar-sized firms classified in the same kind of business. For surveyed Retail companies, approximately 47.3 percent provided data for this reporting period resulting in a total quantity response rate of 55.7 percent. For surveyed Wholesale companies, approximately 54.2 percent provided data for this reporting period resulting in a total quantity response rate of 53.9 percent.

MRTS estimates cover companies with one or more establishments that sell merchandise and related services to final consumers. Nonemployers are represented in the retail estimates through benchmarking to prior annual survey estimates that include nonemployer sales based on administrative records.

MWTS estimates cover wholesale merchants who sell goods on their own account and include such businesses as wholesale merchants or jobbers, industrial distributors, exporters, and importers. Sales offices and branches maintained by manufacturing, refining, or mining firms for the purpose of marketing their products are not covered

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in this report. Also excluded is NAICS Industry Group 4251: Wholesale Electronic Markets and Agents and Brokers.

Reliability of Estimates

Because the retail and wholesale estimates are based on a sample survey, they contain sampling error and nonsampling error.

Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because only a subset of the entire sampling frame is measured in a sample survey. Standard errors and coefficients of variation are estimated measures of sampling variation.

The margin of sampling error gives a range about the estimate which is a 90 percent confidence interval. If, for example, the percentage change estimate is +1.2 percent and its estimated standard error is 0.9 percent, then the margin of sampling error is $\pm 1.753 \times 0.9$ percent or ± 1.6 percent, and the 90 percent confidence interval is -0.4 percent to $+2.8$ percent. If the interval contains 0, then one does not have sufficient evidence to conclude at the 90 percent confidence level that the change is different from zero and therefore the change is not statistically significant. Estimated changes are statistically significant unless otherwise noted. For a monthly total, the estimated coefficient of variation is given. The resulting confidence interval is the estimated value $\pm 1.753 \times CV \times$ (the estimated monthly total).

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. This type of error can occur because of nonresponse, insufficient coverage of the universe of businesses, mistakes in the recording and coding of data, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

The U.S. Census Bureau recommends that individuals using retail and wholesale estimates incorporate this information into their analyses, as sampling error and nonsampling error could affect the conclusions drawn from the estimates.

Adjustments for Seasonal Variations

Concurrent seasonal adjustment is used to adjust the retail and wholesale inventories estimates for seasonal variations. Concurrent seasonal adjustment uses all available unadjusted estimates as input to the X-13ARIMA-SEATS program. The factors derived from the program are applied to the retail and wholesale estimates of current and previous month inventories and for inventories estimates a year ago as well.

Data Availability

The Advance Economic Indicators Report is available at <www.census.gov/econ/indicators/index.html>. For archived versions of the Advance Economic Indicators Report please visit the Historical Data tab at the following: <census.gov/econ/indicators/historical_data.html>.

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RESOURCES

API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<www.census.gov/developers/>

FRED Mobile App



Receive the latest updates on the nation's key economic indicators by downloading the FRED App <<https://fred.stlouisfed.org/fred-mobile/>> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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* The 90 percent confidence interval includes zero. There is insufficient statistical evidence to conclude that the actual change is different from zero.

° Statistical significance is not applicable or not measurable for this survey.

(R) Revised from the last published Monthly Retail Trade Report and Monthly Wholesale Trade: Sales and Inventories Report

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Table 1. U.S. International Trade in Goods by Principal End-Use Category (1)

In millions of dollars. Details may not equal totals due to seasonal adjustment and rounding. (X) – Not applicable

	Goods - Census Basis (2)						
	Monthly				Percent change		
	June 2020 (a)	May 2020	April 2020	June 2019	June 2020/ May 2020	May 2020/ April 2020	June 2020/ June 2019
Seasonally Adjusted							
Balance	-70,641	-75,258	-70,717	-74,486	(X)	(X)	(X)
Exports	102,593	90,069	95,656	134,769	13.9	-5.8	-23.9
Foods, Feeds, & Beverages	9,925	10,469	10,783	11,067	-5.2	-2.9	-10.3
Industrial Supplies (3)	32,825	29,942	33,870	43,791	9.6	-11.6	-25.0
Capital Goods	34,942	31,476	32,346	44,842	11.0	-2.7	-22.1
Automotive Vehicles, etc.	8,306	3,402	3,828	13,489	144.1	-11.1	-38.4
Consumer Goods	12,347	10,968	10,411	16,204	12.6	5.3	-23.8
Other Goods	4,248	3,811	4,418	5,377	11.5	-13.7	-21.0
Imports	173,234	165,327	166,373	209,254	4.8	-0.6	-17.2
Foods, Feeds, & Beverages	12,403	12,098	12,063	12,638	2.5	0.3	-1.9
Industrial Supplies (3)	35,305	43,694	41,424	42,725	-19.2	5.5	-17.4
Capital Goods	49,700	47,531	48,174	56,874	4.6	-1.3	-12.6
Automotive Vehicles, etc.	18,629	8,967	13,352	32,260	107.7	-32.8	-42.3
Consumer Goods	50,186	45,723	43,809	54,277	9.8	4.4	-7.5
Other Goods	7,010	7,314	7,552	10,480	-4.1	-3.2	-33.1
Not Seasonally Adjusted							
Balance	-74,374	-73,276	-69,652	-69,297	(X)	(X)	(X)
Exports	104,750	90,652	95,799	137,870	15.6	-5.4	-24.0
Foods, Feeds, & Beverages	9,349	9,934	10,297	10,101	-5.9	-3.5	-7.4
Industrial Supplies (3)	33,399	30,644	34,484	44,169	9.0	-11.1	-24.4
Capital Goods	35,937	31,559	32,425	46,517	13.9	-2.7	-22.7
Automotive Vehicles, etc.	8,721	3,659	3,887	13,875	138.3	-5.9	-37.1
Consumer Goods	13,052	11,009	10,316	17,791	18.6	6.7	-26.6
Other Goods	4,293	3,847	4,391	5,417	11.6	-12.4	-20.8
Imports	179,123	163,929	165,452	207,167	9.3	-0.9	-13.5
Foods, Feeds, & Beverages	12,641	12,444	12,535	12,466	1.6	-0.7	1.4
Industrial Supplies (3)	37,037	44,600	42,550	43,617	-17.0	4.8	-15.1
Capital Goods	52,834	47,749	47,705	57,795	10.7	0.1	-8.6
Automotive Vehicles, etc.	19,249	8,930	13,444	32,219	115.6	-33.6	-40.3
Consumer Goods	50,127	43,146	41,395	50,889	16.2	4.2	-1.5
Other Goods	7,235	7,059	7,823	10,181	2.5	-9.8	-28.9

(a) Advance statistics

(1) For a listing of the detail included in each end-use category, see <www.census.gov/foreign-trade/reference/codes/enduse/exeumstr.txt>.

(2) Data are presented on a Census basis. The information needed to convert to a balance of payment basis is not available.

(3) Includes petroleum and petroleum products.

NOTES:

* Current month statistics reflect nearly complete coverage; current month statistics reflecting complete coverage will be published in the upcoming U.S. International Trade in Goods and Services report (FT-900). Statistics for other months shown reflect complete coverage and appear in the most recently published FT-900.

* For information on data sources, nonsampling errors, and definitions, see the explanatory notes in this release or at <www.census.gov/econ/indicators/advance_report.pdf>.

Source: U.S. Census Bureau; Advance Economic Indicators Report, July 29, 2020.

Table 2. Levels and Percent Changes for Inventories

Inventories estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and the Monthly Retail Trade Survey.

	Inventories					
	Monthly			Percent change		
	June 2020 (a)	May 2020 (r)	June 2019 (r)	June 2020/ May 2020	May 2020/ April 2020	June 2020/ June 2019
Adjusted¹						
Merchant wholesale ² trade, total	629,607	642,207	670,782	-2.0	-1.2	-6.1
Durable goods	380,236	388,472	410,279	-2.1	-2.0	-7.3
Nondurable goods	249,371	253,735	260,503	-1.7	0.0	-4.3
Retail trade, total	588,178	603,734	664,857	-2.6	-6.2	-11.5
Total (excl. motor veh. & parts)	413,507	416,974	429,221	-0.8	-1.7	-3.7
Motor vehicle & parts dealers	174,671	186,760	235,636	-6.5	-15.0	-25.9
Not Adjusted						
Merchant wholesale ² trade, total	621,534	636,005	662,667	-2.3	-2.3	-6.2
Durable goods	379,508	387,826	409,481	-2.1	-2.1	-7.3
Nondurable goods	242,026	248,179	253,186	-2.5	-2.5	-4.4
Retail trade, total	580,272	597,557	656,958	-2.9	-7.2	-11.7
Total (excl. motor veh. & parts)	405,177	409,630	420,480	-1.1	-2.4	-3.6
Motor vehicle & parts dealers	175,095	187,927	236,478	-6.8	-16.1	-26.0

(a) Advance estimate

(r) Revised estimate

See footnotes and notes at the end of Table 3.

Table 3. Estimated Measures of Sampling Variability

Estimates are shown as percents and are based on data from the Monthly Wholesale Trade Survey and the Monthly Retail Trade Survey.

	Inventories					
	Monthly			Standard Error of		
	Coefficient of Variation			Percent Change		
	June 2020 (a)	May 2020 (r)	June 2019 (r)	June 2020/ May 2020	May 2020/ April 2020	June 2020/ June 2019
Merchant wholesale ² trade, total	1.9	1.9	1.7	0.1	0.1	0.5
Durable goods	2.6	2.6	2.4	0.1	0.2	0.6
Nondurable goods	1.4	1.4	1.5	0.3	0.2	0.7
Retail trade, total	0.8	0.7	0.6	0.1	0.1	0.4
Total (excl. motor veh. & parts)	0.9	0.9	0.6	0.1	0.1	0.5
Motor vehicle & parts dealers	1.3	1.3	1.2	0.3	0.2	0.6

(a) Advance estimate

(r) Revised estimate

(1) Estimates are concurrently adjusted for seasonal variation, but not for price changes. Concurrent seasonal adjustment uses all available not adjusted estimates as input to the X-13ARIMA-SEATS program. The factors derived from the program are used in calculating all seasonally adjusted estimates shown in this table.

(2) The 2012 North American Industry Classification System (NAICS) defines merchant wholesalers as including manufacturers' sales branches and offices. However, the estimates included in this release exclude manufacturers' sales branches and offices. Note that this is not a change in coverage from prior releases and is consistent with the description used in the Monthly Wholesale Trade Survey data products.

NOTES:

Estimated measures of sampling variability are based on estimates not adjusted for seasonal variation. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/how_surveys_are_collected/monthly_methodology.html for wholesale and at www.census.gov/retail/mrts/how_surveys_are_collected.html for retail.