



ATTORNEY SEARCH

# Rank 1-2 Firms and Candidate Primarily Represent Individuals

Firms that primarily work for individuals with limited budgets. This can encompass things like personal injury (1 firm) to insurance defense firms (2 firms) that represent individuals in auto accidents and similar things. Most solo practitioners and small Law firms rely on individuals (or their insurance companies) for fees. Candidates working for firms that do this sort of work have similar rankings. These firms are typically not pedigree-conscious and typically must pay the lowest salaries due to the type of clients they represent. These firms will hire heavily from local and regional law schools. Their paying (non-contingency) clients are very rate-sensitive and tend to want work done at the lowest possible cost.

## Rank 1-2 Summary Candidates Submitted in Practice Areas Where Consumers With Limited Budgets Most Likely to be the Clients

Practice Area	Rank	# Total Submissions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Real Estate	1 to 2	2	1	50%	100
Trusts and Estates	1 to 2	13	2	8%	15.38
Litigation - Health Care - Plaintiffs	1 to 2	28	2	7%	14.29
Health Care - General	1 to 2	37	4	5%	10.81
Tax - Employee Benefits & Executive Compensation	1 to 2	43	1	5%	9.3
Cannabis Law	1 to 2	26	7	4%	7.69
Insurance - Regulatory & Compliance	1 to 2	63	1	3%	6.35
Construction - General	1 to 2	32	3	3%	6.25
Litigation - Tax - Defense	1 to 2	47	3	2%	4.26
IP - Patent - Biochemistry	1 to 2	52	2	2%	3.85
Litigation - Trusts & Estates - Plaintiffs	1 to 2	53	3	2%	3.77
Professional Liability Defense	1 to 2	641	18	2%	3.74
Education - Defense	1 to 2	108	3	2%	3.7
Medical Malpractice - Plaintiffs	1 to 2	457	29	2%	3.5
Employment Law - Wage and Hour - Defense	1 to 2	59	6	2%	3.39
IP - Patent - Life Science General	1 to 2	118	7	2%	3.39
Product Liability Plaintiffs	1 to 2	123	14	2%	3.25
IP - Patent - Biotechnology	1 to 2	194	5	2%	3.09
Litigation - First Amendment	1 to 2	66	2	2%	3.03
Finance - Project Finance	1 to 2	136	5	1%	2.94
Litigation - Consumer Finance - Plaintiffs	1 to 2	75	2	1%	2.67
Litigation - Class Actions - Defense	1 to 2	226	10	1%	2.65
Workers' Compensation Law - Employers	1 to 2	549	19	1%	2.19
Product Liability Defense	1 to 2	286	28	1%	2.1
Corporate - Venture Capital/ Emerging Companies	1 to 2	195	9	1%	2.05
Litigation - Construction - General	1 to 2	390	17	1%	2.05

Practice Area	Rank	# Total Submissions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Insurance Plaintiffs - General	1 to 2	396	25	1%	2.02
IP - Patent - Hard Science General	1 to 2	101	6	1%	1.98
ERISA - General	1 to 2	213	4	1%	1.88
Litigation - Workers' Compensation - Defense	1 to 2	534	20	1%	1.87
Litigation - Mass Torts - Plaintiffs	1 to 2	440	8	1%	1.82
Employment Law - Traditional Labor Law (Unions)	1 to 2	111	9	1%	1.8
Employment Law - Litigation Plaintiffs & Class Actions	1 to 2	779	25	1%	1.8
Probate	1 to 2	2718	66	1%	1.77
Litigation - Appellate	1 to 2	451	20	1%	1.77
Employment	1 to 2	115	7	1%	1.74
Municipal Law Transactions - Land Use	1 to 2	115	7	1%	1.74
Guardianship and Conservatorship	1 to 2	1569	14	1%	1.66
Litigation - eDiscover	1 to 2	258	4	1%	1.55
Litigation - Document Review	1 to 2	661	14	1%	1.51
Franchise Law	1 to 2	272	2	1%	1.47
Medical Malpractice Defense	1 to 2	1363	50	1%	1.47
Litigation - Securities Litigation - Plaintiffs	1 to 2	411	8	1%	1.46
Insurance Defense - General	1 to 2	7259	203	1%	1.38
Trusts and Estates - General	1 to 2	2543	40	1%	1.34
Litigation - Construction	1 to 2	151	5	1%	1.32
Litigation - International Arbitration - Defense	1 to 2	154	4	1%	1.3
Elder Law	1 to 2	469	15	1%	1.28
Real Estate - Finance	1 to 2	1128	16	1%	1.24
Litigation - eDiscovery General	1 to 2	324	5	1%	1.23
Personal Injury Plaintiffs	1 to 2	4119	138	1%	1.21
Litigation - Real Estate - Plaintiffs	1 to 2	332	6	1%	1.2
Personal Injury Defense	1 to 2	2923	117	1%	1.16
Litigation - Real Estate	1 to 2	175	5	1%	1.14
Education - Special Needs	1 to 2	351	5	1%	1.14
Real Estate - Leasing	1 to 2	1088	23	1%	1.1

Practice Area	Rank	# Total Submissions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Litigation - Civil Rights	1 to 2	1096	14	1%	1.09
Trucking and Auto Plaintiffs	1 to 2	372	14	1%	1.08
Divorce Law	1 to 2	1737	72	1%	1.04
Family Law - General	1 to 2	4670	141	1%	1.03
Tax - State & Local	1 to 2	392	15	1%	1.02
Trucking and Auto Defense	1 to 2	201	14	0%	1
Asylum	1 to 2	812	32	0%	0.99
Litigation - Securities Litigation - Defense	1 to 2	208	10	0%	0.96
General Practice	1 to 2	418	5	0%	0.96
Litigation - Trusts & Estates - Defense	1 to 2	628	10	0%	0.96
Insurance Coverage	1 to 2	1268	41	0%	0.95
Real Estate - Residential Transactions	1 to 2	1910	76	0%	0.94
Employment Law - Management (Compliance & Counseling)	1 to 2	218	16	0%	0.92
Litigation - Labor & Employment	1 to 2	1088	28	0%	0.92
Litigation - Real Estate - Defense	1 to 2	3788	41	0%	0.9
Tax - Controversy and Dispute Resolution	1 to 2	1133	7	0%	0.88
Business Immigration	1 to 2	4914	128	0%	0.85
Criminal Law - Defense	1 to 2	4473	121	0%	0.85
Asbestos - Defense	1 to 2	494	9	0%	0.81
Employment Law - Litigation Employer Defense	1 to 2	1260	48	0%	0.79
Real Estate - Purchase and Sale (Commercial)	1 to 2	2021	19	0%	0.79
Estate & Tax Planning	1 to 2	10071	152	0%	0.77
Education - Districts	1 to 2	522	9	0%	0.77
Entertainment and New Media - Transactional	1 to 2	522	18	0%	0.77
School Boards	1 to 2	522	9	0%	0.77
Teachers	1 to 2	522	9	0%	0.77
Real Estate - Commercial Transactions	1 to 2	6079	122	0%	0.76

Practice Area	Rank	# Total Submissions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Litigation - Criminal Law	1 to 2	1920	22	0%	0.73
Education - General	1 to 2	285	7	0%	0.7
Family Law	1 to 2	586	24	0%	0.68
Litigation - Commercial	1 to 2	21710	393	0%	0.68
Family Immigration	1 to 2	1235	46	0%	0.65
Adoption Law	1 to 2	324	14	0%	0.62
Tax - International	1 to 2	1964	20	0%	0.61
Litigation - White Collar Crime & Government Investigations - Defense	1 to 2	1324	17	0%	0.6
Real Estate - General	1 to 2	2997	88	0%	0.6
Corporate - Private Equity	1 to 2	1673	16	0%	0.6
Tax - M&A and Transactions	1 to 2	671	22	0%	0.6
Land Use & Zoning	1 to 2	1371	14	0%	0.58
Environmental Law - Transactions & Compliance	1 to 2	367	11	0%	0.54
Corporate - Securities and Capital Markets	1 to 2	1109	23	0%	0.54
Tax - General	1 to 2	2748	27	0%	0.51
Litigation - Construction Defect (Defense)	1 to 2	3176	28	0%	0.5
Construction/Developer - Agreements & Transactions	1 to 2	817	12	0%	0.49
ERISA/Executive Compensation Transactions & Compliance	1 to 2	450	9	0%	0.44
Intellectual Property - Trademark/ Copyright - Litigation	1 to 2	451	9	0%	0.44
Litigation - Foreclosure (Lender-side)	1 to 2	456	4	0%	0.44
Litigation - Class Actions - Plaintiffs	1 to 2	464	14	0%	0.43
Litigation - Foreclosure (Borrower-side)	1 to 2	461	5	0%	0.43
Litigation - General (consumer)	1 to 2	479	7	0%	0.42
Data Privacy - Transactional	1 to 2	1099	20	0%	0.36
Entertainment and New Media - IP	1 to 2	1108	10	0%	0.36
Corporate - General	1 to 2	13389	156	0%	0.36
Real Estate - Foreclosure (Litigation)	1 to 2	605	20	0%	0.33

Practice Area	Rank	# Total Submissions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Tax - General Practice (Transaction)	1 to 2	609	1	0%	0.33
IP - Patent General	1 to 2	1232	18	0%	0.32
Finance - Banking	1 to 2	634	15	0%	0.32
Corporate - M&A	1 to 2	3881	57	0%	0.31
Entertainment and New Media - General	1 to 2	708	5	0%	0.28
Transportation	1 to 2	743	7	0%	0.27
IP - Litigation General	1 to 2	2284	17	0%	0.26
Bankruptcy - Creditors Rights	1 to 2	786	9	0%	0.25
Bankruptcy - Restructuring (Chap. 11)	1 to 2	805	14	0%	0.25
Employment Law - General	1 to 2	3265	27	0%	0.25
Corporate - Contract Law	1 to 2	8593	62	0%	0.23
Bankruptcy - General	1 to 2	1706	19	0%	0.23
General Practice - Real Estate & Corporate	1 to 2	1810	6	0%	0.22
Nonprofit / Charities Law	1 to 2	1022	3	0%	0.2
IP - Patent - Electrical Engineering	1 to 2	1144	10	0%	0.17
Tax - Exempt Organization	1 to 2	2370	8	0%	0.17
General Practice - Transactional & Litigation	1 to 2	4855	29	0%	0.16
IP - Patent - Computer Engineering	1 to 2	1232	8	0%	0.16
Sports	1 to 2	1286	2	0%	0.16
Corporate - Asset / Investment Management	1 to 2	1396	11	0%	0.14
Health Care - Compliance / Transactions / HIPAA	1 to 2	1419	26	0%	0.14
Intellectual Property - General	1 to 2	1435	16	0%	0.14
Tax - Federal	1 to 2	1682	7	0%	0.12
Intellectual Property - Trademark/ Copyright - Transaction	1 to 2	7421	63	0%	0.11
Immigration - General	1 to 2	1971	53	0%	0.1
Administrative Law	1 to 2	2325	8	0%	0.09
Government and Government Relations	1 to 2	2336	7	0%	0.09