

40
YEAR
ANNIVERSARY

ASVO



2020 Annual Report

2020 Annual Report

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PRESIDENT'S REPORT



The 2020 financial year was another exciting and fulfilling year for the Australian Society of Viticulture and Oenology (ASVO). The Board of Directors continues to strive to deliver value to our growing membership base. A new initiative introduced this year was a pilot project where members could opt in to access the LinkedIn Learning platform to extend their professional development skills.

In 2019, ASVO came together with the Australian Wine Research Institute (AWRI) as co-owners to deliver the 17th Australian Wine Industry Technical Conference (AWITC) in Adelaide. This was a hugely successful event, attended by over 3000 delegates. The event consisted of the Australian Grape and Wine Outlook Conference, the wine industry trade exhibition and presented 11 formal sessions, 33 workshops and 165 technical posters.

Whilst the AWITC was held at the beginning of the financial year, in June 2020 the year was bookended with the ASVO seminar, 'Australian Wine: Winning the Long Game' (WTLG). COVID-19 saw social distancing restrictions place significant strain on the Society's traditional conference offering. However, the Board felt it was necessary to push on and delivered the Society's first completely online seminar over 3 days. The WTLG seminar, organized in collaboration with Wine Communicators of Australia, featured diverse, relevant and practical presentations from all sides of the wine value chain and attracted the largest audience to an ASVO seminar in recent years. Being presented as an online seminar made it more affordable for our members to attend, at a time when the impact of mother nature had already taken its toll on many.

The ASVO Awards for Excellence has provided a forum to promote industry excellence, foster leadership and encourage innovation and sustainability within the Australian wine industry since 2012. The 2019 event attracted over 200 guests who celebrated the achievements of Viticulturist of the Year, Kerry De Garis (Limestone Coast Grape and Wine Council) and Winemaker of the Year Corrina Wright (Oliver's Taranga). Furthermore, the Society also recognized the recipient of the Advanced Wine Assessment Course (AWAC) scholarship, Bernadette Kaeding (Rojomoma). The Dr Peter May Award, in honour of the inaugural editor of the *Australian Journal of Grape and Wine Research* (AJGWR) was presented to Dr. Daniel Molitor and co-workers from the Luxembourg Institute of Science and Technology. In addition, the Oenology Paper of the Year was presented to Dr Janez Kosul and co-workers (University of Ljubljana), whilst the Society recognized Dr Zhenhua Cui and co-workers (UC Davis) for the Viticulture Paper of the Year. Finally, the Board invited three Fellows to the Society in Dr. Tony Jordan, Dr. Richard Hamilton and Gary Baldwin. A great deal of thought and effort is put in by the advisory committees for each of these awards, and the Board wish to thank the members of these committees for their unwavering support and time commitment to selecting these peer nominated award recipients.

The Board of Directors would like to extend their sincere gratitude to Chris Waters, the Society's Executive Officer, who's dedication to improving the offering for members and attention to detail has been greatly appreciated. Chris works tirelessly throughout the year and shows great enthusiasm when assisting in delivering new initiatives, whilst also ensuring the Society provides events to the highest standard. Chris is a fantastic support to the Board of Directors who volunteer their time to the Society.

I would like to sincerely thank the Board of Directors for their commitment and dedication to drive the direction of the Society and bring new ideas to enhance our membership offering. It would be remiss of me not to also thank the employers of the Directors who allow them the time to support the ASVO in various capacities.

Brooke Howell
President

EXECUTIVE OFFICER'S REPORT



There's no doubting the financial year to 30 June 2020 will go down in the history books. The year began well, our membership continued to grow, and we achieved a great deal in terms of positioning the Society for success through strategic investment in infrastructure, our presence at the AWITC and a well-defined growth strategy. 2020 was expected to be another strong half, celebrating our 40th anniversary and many valuable developments when bushfires and COVID-19 hit, turning FY20 on its head.

Our focus now goes to embracing new ways of doing business. So that we can continue to support our members and ensure the challenges this year do not impede the Society's focus on our members.

Member management & Website

In November 2019 we transitioned to a new website and association management software. This was a long-awaited overhaul of our current database system and is already enabling us to better service our members. The new website brought with it a clean modern design and, most importantly, increased usability.

The website has streamlined the process to join or renew membership, record members event registration history, and includes an integrated secure payment system.

Members can now manage their profile and update their own details, register for events and download invoices.

Online Events

With social distancing restrictions rapidly making traditional face-to-face events impossible, the Society moved to live streaming video for the *Winning the long game* seminar to provide an engaging and accessible digital event. This was a logical extension of the hybrid events we had developed to reach wider audiences and provide access to regional areas. As successful as they have been, we are conscience of the

value members place on networking, and our vision for future events is to provide both live and streamed events.

Mission Statement and Values

The Board engaged a cohort of members to develop a clear Mission statement and identify values to help guide the Board in the future. The mission statement serves to communicate purpose and direction to employees, customers, vendors and other stakeholders.

Our mission provides a strong sense of what is important and underlines the day-to-day activities and decisions that the Board makes. Our mission statement and values can be viewed on the ASVO website.

LinkedIn

ASVO commenced a 6-month pilot project in December 2019 to offer high-quality digestible learning materials via LinkedIn Learning to members based on an individuals' skills, job title and industry. The pilot gave registered users access to online training in a range of specialist courses to assist individuals fill any skill gaps and support their traditional operational roles. The 200 licenses were issued on a first come first served basis. Unfortunately members did not engage broadly with the platform. There were several factors that may have contributed to the low take up of the LinkedIn offer; the timing of the launch immediately prior to the Christmas break that continued through vintage was not optimal. In addition, COVID-19 restrictions took potential members attention. The project subcommittee recommended that the ASVO not continue the project and focus efforts on developing its own curated content in other platforms.

Governance

AICD's 10th annual Not-for-Profit Governance and Performance study showed a consistent trend in boards working harder as organisations adjust to regulatory change; more governance complexity and risk, and rising financial pressure as service demand rises and funding competition intensifies.

The ASVO Board has made significant improvement in strategic planning and implementation. Seeking to diversify income sources and navigate a changing operating environment.

The Board has a strong focus on building and maintaining effective governance protocols and transparent processes. An annual review of our policies, including the ASVO Directors Governance Guide, has been undertaken to ensure the Society stays up to date with regulations and Board best practices.

Future directions

We remain committed to being recognised as an independent and reliable content provider with high professional credibility. Our mission is “to advance technical knowledge and promote excellence” and we achieve this through the delivery of evidence-based content and events. This is facilitated by subject matter experts and supported by exceptional customer service experience to both members and

non-members as we continue to develop and nurture mutually beneficial and collaborative relationships and strategic alliances.

We will achieve this through events and services that are outcomes focused, evidence based, responsive to changing needs and delivered in a cost effective and accessible manner.

As we track our progress against our strategic objectives and continually respond to changes in the industry, I’m confident ASVO is better positioned to provide real benefits to our members and the wider wine sector.

I want to finish by thanking all of our members for their support and commitment to the continued growth and prosperity of the ASVO. Our reputation is strong, as is our focus on our future.



TREASURER'S REPORT



I'm pleased to present the audited financial statements for the period ending 30th June 2020 in accordance with the Australian Accounting Standards. The financial reports provide a detailed picture of ASVO's position, which remains strong. The Board approved a carefully planned deficit budget to support member services and fund the development of new projects. The fragile economic climate continues to affect revenues with low interest rates on investments.

Revenue

ASVO revenue and expenses follow a 3-year seasonal pattern. In two of every three years ASVO holds seminars and experiences both higher revenue from registrations and higher expenses from costs associated with running the seminars. Every third year the ASVO suspends seminar activities as a partner to the Australian Wine Industry Technical Conference to ensure a central focus in these years.

The total income for the 2019-20 financial year reached \$233,908, which was a decrease of 11% on the 2018-19 year. This year the ASVO reported a loss of \$22,871 due in part to the reduction in registration income, increased expenditure on special projects, website development and ongoing hosting & maintenance, and promotion & marketing for the AWITC.

Membership

Income increased by 10% with \$127,238 collected in 2019-20, compared with \$115,260 in 2018-19.

Registrations

The 2019 Awards for Excellence registration income was \$13,140 a 48% increase compared with \$6,267 in 2018. Registrations for the *Winning the long game* seminar amounted to \$15,376 a 46% decrease on

2018 seminar revenue but the change to an online event reduced expenses by 86% resulting in a net surplus of \$13,000.

Royalties

The Society's royalty revenue received from institutional subscriptions to the *Australian Journal of Grape and Wine Research* and from the sale of *Viticulture Volume I* and *Volume II* decreased by 2% to \$20,535.

Sales

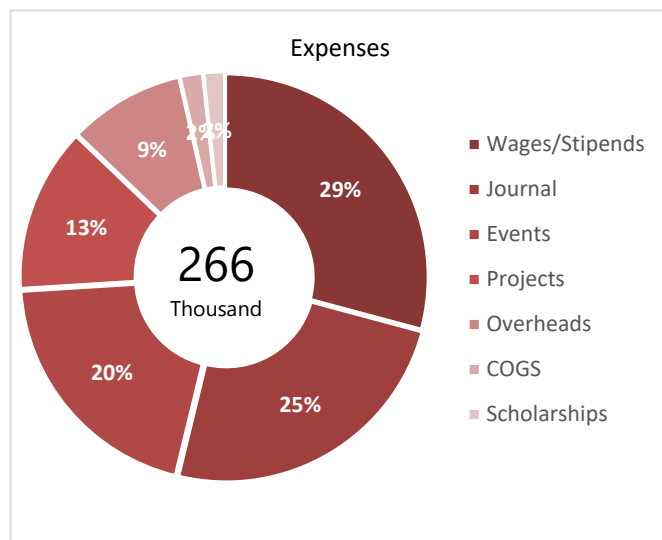
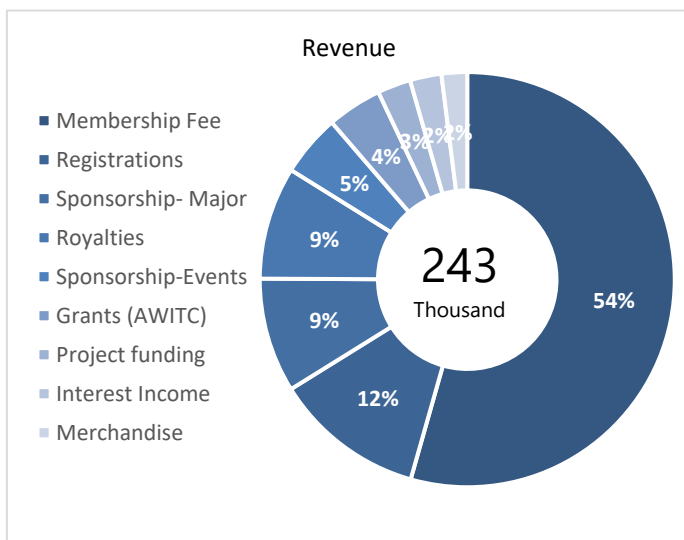
Sales of aroma kits, proceedings, and MOG posters increased from \$3,822 in 2018-19 to \$4,666 in 2019-20, with 20 Aroma kits accounting for 89% of sales.

Sponsorship

Sponsorship revenue decreased by \$8,539 This decrease is primarily attributable to the reduced opportunities for event sponsorship in an AWITC year.

Grants and Funding

A grant of \$10,000 was received from the Australian Wine Industry Technical Conference Inc. This grant provided assistance towards the costs associated with hosting and broadcasting technical seminars. Project funding of \$6,080 was received from Wine Australia. This grant provided assistance towards the costs associated with the LinkedIn learning project.



Categories in order from highest revenue/expense to lowest

Expenses

Normal operational expenditure increased from \$236,007 to \$249,179 an increase of 6%. Total expenses including the extraordinary cost of website development increased by 13%.

Operating

Administration expenses not directly tied to events decreased from \$ 20,225 to \$17,257.

Events

Event related expenses decreased by 42% from \$82,665 to \$47,989. This is largely attributable to the reduced number of events in an AWITC year and no travel expenses for the *Winning the long game* seminar.

Publishing

Expenses related to Publishing and Editorial services increased from \$54,706 to \$63,732. The increase is a result of adhering to accounting standards and bringing publishing payments into the year when the actual work was done.

Salaries and leave entitlements

From July 1, 2019 the ASVO Executive Officer transitioned from a contractor to become an employee of the ASVO. The ASVO is now responsible for annual leave, non-accumulating sick leave, long-service leave and contributions to superannuation plans. The provision for short-term employee benefits expected to be wholly settled within 12 months of the reporting date have been recognised at the amounts expected to be paid when the liabilities are settled, \$7,670.54.

Extraordinary items

The costs incurred for the website redevelopment and purchase of an Association Management System have been treated as an operating expense for the 2020 Financial Year. This is a one-off expense of \$22,000.

Expenditure for the LinkedIn Learning pilot was a one-off expense of \$12,160.

Equity

ASVO total equity reported at the end of June 2020 as \$346,581, a 7% decrease on FY19 due to the expenditure incurred.

The overall financial position, however, remains healthy and ensures the continuation of activities that benefit our members.

Indemnification and Insurance

The Society insures Directors and Officers of the Society and related bodies corporate against liability and property protection (fire & perils/accidental damage/theft).

No insurance cover has been provided for the benefit of the auditor.

Directors Benefits

Since the end of the previous financial year no Director of the Society has received or become entitled to receive a benefit by reason of a contract made by the Society, with a Director or with a firm of which the Director is a member or with an entity in which the Director has a substantial financial interest.

Future Directions

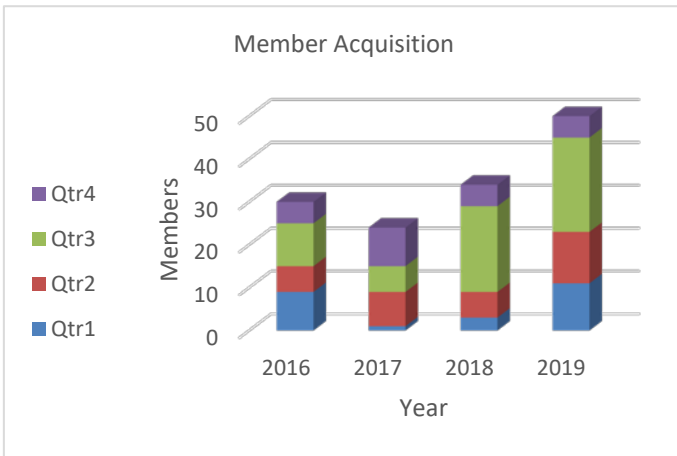
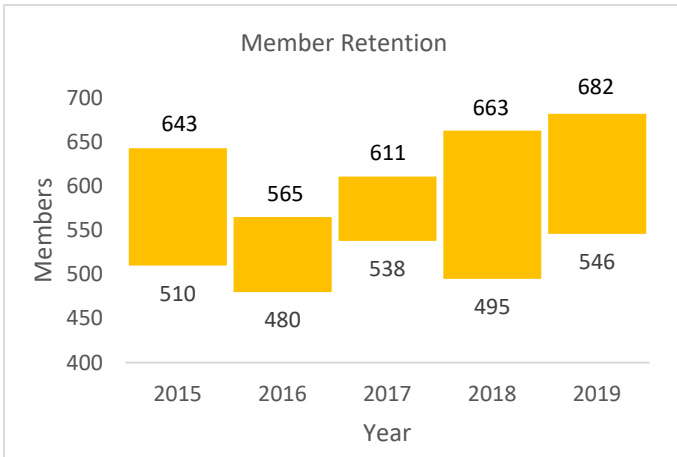
The Board has confidence in the long-term growth of the Society and continues to plan for the future. The Board has invested in the development of a new website and member management system and has set ambitious goals to increase the value of our member offering with an increased presence in regional areas through streamed seminars and other exciting developments in the pipeline.

The Society has limited investment opportunities and is dependent on membership revenue. Thus the ASVO must manage its expenses as tightly as possible and continually review expenditure in order to capitalise on opportunities to reduce running costs.



Kristy Bartrop
Treasurer

MEMBERS



Member Engagement

One of our main objectives as a membership organisation is to maximise member engagement. Highly engaged members are more likely to participate in activities, refer colleagues for membership, and renew their membership. The new website provides a public member directory, that gives members a chance to get to know each other. Members can also edit their own profiles and update any inaccuracies. Feedback has shown that ASVO events are the best way to engage with members and encourage community-building. This is because they provide a space for members to interact face-to-face.

Member Location

ASVO membership extends across all states of Australia and includes international members from 30 countries with New Zealand having 10 members. Membership in each state increased in 2019-20, with South Australia gaining the highest growth in members followed by New South Wales which increased by 10% to 59 members.

Member Retention

The 2019 renewals increased by 9 per cent on 2018 with 82% of members renewing by June 30th, 2019. Of these renewals over 50% were made from automatic payments from stored credit cards during the early bird period.

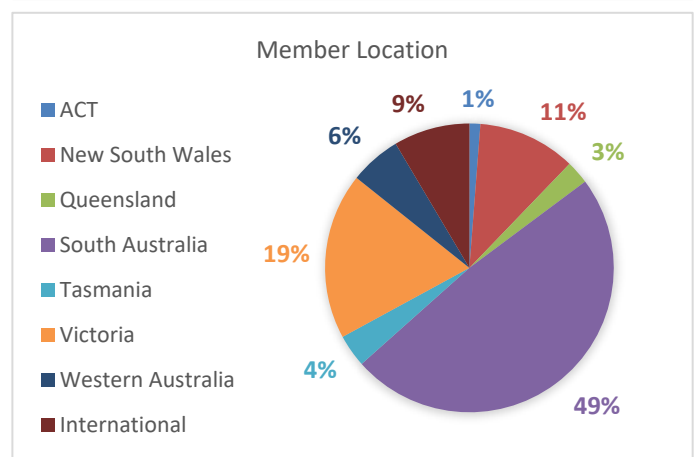
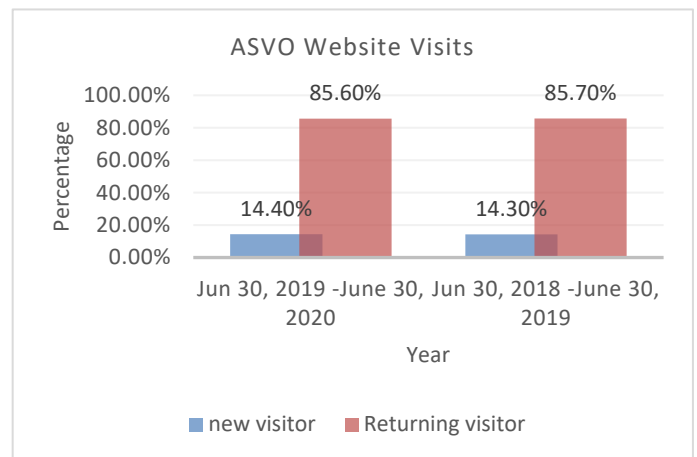
The 2020 renewals were down by 9% on the 2019 membership renewals. Some attrition was expected due to COVID-19 and the difficult conditions facing the industry.

The membership committee are focusing on ways the ASVO can build better relationships with members throughout the whole member lifecycle, not just at renewal time.

Member Acquisition

Membership grew by 50 new members with 132 expired members renewing to reach 728 by June 30, 2020.

The increase in membership is very positive and it is pleasing to see ASVO investment in the AWITC bearing fruit with 22 new members joining during the conference.



STRATEGIC OBJECTIVES

Our Strategic Directions 2019–2024 sets out the long-term vision and objectives that will guide the Board of Directors over the next 5 years as we continue to develop and apply modern and innovative approaches to increase members knowledge and skills. We strive to realise our vision for the future where the Society is sustainable and relevant to members and able to respond to market trends and industry change. To keep us on track, we are guided by five strategic objectives.

Mission

Our mission is to advance technical knowledge and promote excellence.

We are a values-driven organisation. Our values reflect the values of our members. Our values inform the way we serve our members on a daily basis.

Values

- Integrity
- Knowledge
- Innovation
- Communication

OBJECTIVE 1: To promote the dissemination of scientific, technical and practical information in the fields of viticulture and oenology and related fields of endeavour.

The ASVO is recognised as a key extension facilitator for Australian scientific, technical and practical information.

The ASVO is recognised as a key facilitator of international scientific information to the Australian industry.

OBJECTIVE 2: To provide a forum for presentations, discussion and publication of research findings

The AJGWR is the journal of choice for Australian and international researchers.

The ASVO is a source of broadly digestible technical content.

Increased interaction between suppliers and the Society.

OBJECTIVE 3: To promote formal education in viticulture of oenology

The professional skills of members are recognised by peers and industry alike.

The ASVO supports and promotes professional development of its members.

OBJECTIVE 4: To promote the advancement of professional knowledge, skills and attitudes

Professionalisation of industry and ASVO members.

ASVO Awards dinner is a key networking event on the Australian Wine Industry calendar

OBJECTIVE 5: To operate as a non-profit corporate association under the Act.

Directors and employees must meet their fiduciary and statutory duties set out in legislation.

Remain solvent, maintain proper financial records, and meet financial reporting requirements.

The Society has appropriate policies, procedures, and processes in place to maintain continuity and provide transparency in the Society's processes.



2019-20 Year in review



2019 AWITC & WineTech

We added more than a splash of colour at Winetech. With the bright ASVO stand and our promotional items, which were in high demand, we achieved our goal of raising the profile and status of the Society. The ASVO stand was a great place to exchange ideas, discuss new information, and reconnect with your professional contacts.



2019 Vintage conversations

Presented by the ASVO and The University of Adelaide Wine Alumni, Vintage Conversations is an informal and inspiring conversation and tasting with Roseworthy and University of Adelaide Wine alumni in the Waite Winery. Discussion covers viticulture and winemaking, but this big picture series aims to spark ideas around industry perspectives, career development, mentoring and life after University.



Awards for Excellence dinner - sold out (again)

The annual ASVO Awards for Excellence Dinner sold out early for the third consecutive year. The ticket sales and nominations grew from last year's numbers which supports the success of this event.

Special mention needs to go to all the sponsors, organising committee members, and Di Davidson who was the MC for the second year and ensured that the evening ran smoothly for 200 attendees.

Congratulations to the nominees, award winners and all that attended.



LinkedIn Learning offering

As a commitment to our members ongoing professional development, ASVO offered 200 complimentary registrations to LinkedIn Learning valued over \$350 per year.

Members who registered had access to the full range of LinkedIn Learning offerings with content that covered business, technology and creative skills.

40 YEAR ANNIVERSARY

2020 ASVO celebrates 40 years

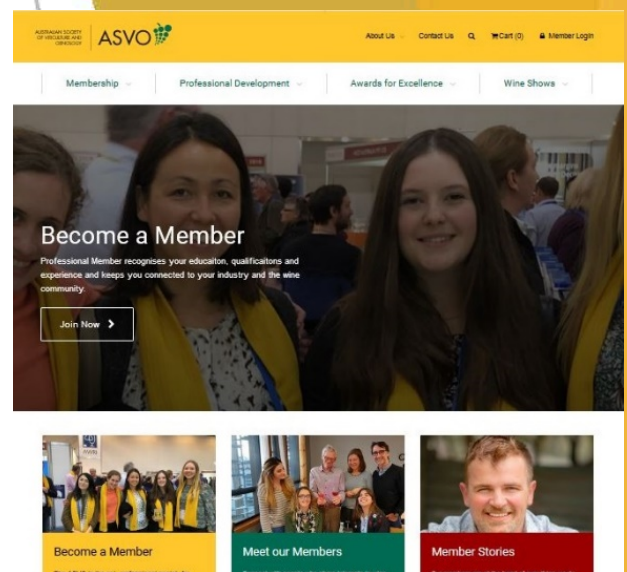
2020 marks the 40th anniversary of the Society's beginning. The Society's first official meeting was in October 1980. Since then the ASVO has evolved in response to industry growth and phases of industry restructure. Throughout its 40-year history, the Society has kept industry members informed of new developments in practice, products and services, through a combination of seminars, major industry networking events, and the publication of newsletters and the *Australian Journal of Grape and Wine Research*. There have been many changes in the industry and within the Society itself over that period, with many people that have contributed to the Society's daily operations and events. The Society will celebrate the 40th anniversary over the year at each of our events.

Launch of our new website

Over the past year we've been working hard investing in and building the tools necessary to provide better services to our members such as our new website and member portal.

ASVO releases addendum to the Wine Show Best Practice Recommendations

With the recent challenges associated with COVID-19, the ASVO Wine Show Technical Advisory Committee has prepared an Addendum to the 2015 ASVO Wine Show Best Practice Recommendations (BPRs). This provides a series of best practices recommendations that apply to hygiene requirements for conducting wine shows with concerns around COVID-19.



ASVO releases reduced annual membership fee and hardship policy

To support members and provide some financial relief we introduced a 25% discount on annual membership fees for FY21, an option to pay quarterly and announced a hardship policy for any member who is unable to pay their membership due to the impact of bushfire or other natural disaster where they have lost homes, vineyards or winery.

Seminar: Australian Wine - Winning the long game, 29 June - 1 July

ASVO proudly worked in collaboration with the Wine Communicators of Australia (WCA) and brought together more than 45 speakers from around the globe, presenting live across 3 days, exploring research, real-life experiences and a vision for sustainable grape and wine businesses. This seminar is the largest in ASVO's 40-year history of hosting seminars and the first 100% virtual event.





1981

President Mark Babidge
Vice President Chris Weeks
Treasurer Brian Croser
Secretary Andrew Ewart
Director Waldie Forrest
Director Bill Hardy
Director Terry Lee
Director Doug McWilliam
Director Phillip Shaw

1982

President Mark Babidge
Vice President Chris Weeks
Treasurer Brian Croser
Secretary Andrew Ewart
Director Bill Hardy
Director Terry Lee
Director Don Lester
Director Peter McLauren
Director Phillip Shaw

1983

President Mark Babidge
Vice President Robert Cerami
Treasurer Brian Croser
Secretary Robb Cootes
Director Bill Hardy
Director Terry Lee
Director Don Lester
Director Phillip Shaw
Director Chris Weeks

1984

President Mark Babidge
Vice President Robert Cerami
Treasurer Brian Croser
Secretary Robb Cootes
Director Bill Hardy
Director Terry Lee
Director Don Lester
Director Phillip Shaw

1985

President Brian Croser
Vice President Chris Weeks
Treasurer Gary Baldwin
Secretary Robb Cootes
Director Bill Hardy
Director Patrick Iland
Director Terry Lee
Director Don Lester
Director Phillip Shaw

1986

President Terry Lee
Vice President Tony Jordan
Treasurer Brian Freeman
Secretary Robb Cootes
Director Bill Hardy
Director Patrick Iland
Director Phillip Shaw

1987

President Terry Lee
Vice President Chris Weeks
Treasurer Brian Freeman
Secretary Gary Baldwin
Director Peter Hayes
Director Patrick Iland
Director Tony Jordan
Director Phillip Shaw

1988

President Terry Lee
Vice President Chris Weeks
Treasurer Brian Freeman
Secretary Gary Baldwin
Director Bill Hardy
Director Peter Hayes
Director Patrick Iland
Director Tony Jordan
Director Phillip Shaw
Director Chris Weeks

1989

President Bill Hardy
Vice President Brian Freeman
Treasurer Patrick Iland
Secretary Gary Baldwin
Director Peter Hayes
Director Alan Hoey
Director Tony Jordan
Director Terry Lee
Director Phillip Shaw
Director Nigel Sneyd

1990

President Tony Jordan
Vice President Chris Weeks
Treasurer Alan Hoey
Secretary Gary Baldwin
Director Peter Hayes
Director Patrick Iland
Director Andrew Markides
Director Nigel Sneyd

1991

President Brian Freeman
Vice President Di Davidson
Treasurer Patrick Iland
Secretary Gary Baldwin
Director Tony Jordan
Director Andrew Markides

1992

President Brian Freeman
Vice President Di Davidson
Treasurer Patrick Iland
Secretary Gary Baldwin
Director Alan Hoey

1993

President Gary Baldwin
Treasurer Patrick Iland
Director Di Davidson
Director Brian Freeman
Director Richard Hamilton
Director Bill Hardie
Director Peter Leske
Director Libby Tassie

1994

President Gary Baldwin
Treasurer Peter Leske
Secretary Andrew Markides
Director Richard Gibson
Director Richard Hamilton
Director Bill Hardie
Director Peter Hayes
Director Libby Tassie

1995

President Gary Baldwin
Vice President Richard Hamilton
Treasurer Peter Leske
Secretary Andrew Markides
Director Blair Duncan
Director John Elliott
Director Peter Hayes
Director Robert Paul
Director Libby Tassie

1996

President Peter Hayes
Vice President Richard Hamilton
Treasurer Peter Leske
Secretary Andrew Markides
Director Gary Baldwin
Director Blair Duncan
Director John Elliott
Director Robert Paul
Director Libby Tassie

1997

President Peter Hayes
Vice President Richard Hamilton
Treasurer John Elliott
Secretary Andrew Markides
Director Malcolm Allen
Director Nick Bulleid
Director Michael Murtagh
Director Libby Tassie
Director Gary Wall

1998

President Peter Hayes
Vice President Richard Hamilton
Treasurer John Elliott
Secretary Malcolm Allen
Director Nick Bulleid
Director Claire Harvey
Director Gary Wall

1999

President Richard Hamilton
Vice President Claire Davies
Treasurer John Elliot
Secretary Malcolm Allen
Director Nick Bulleid
Director Chris Dundon
Director Russell Johnstone
Director Michael Murtagh
Director Liz Riley
Director Gary Wall

2000

President Richard Hamilton
Vice President Claire Davies
Treasurer Gary Wall
Secretary Malcolm Allen
Director Nick Bulleid
Director Chris Dundon
Director John Elliot
Director Russell Johnstone
Director Michael Murtagh
Director Liz Riley

2001

President Richard Hamilton
Vice President Claire Davies
Treasurer Gary Wall
Secretary Malcolm Allen
Director Sue Bell
Director Claire Davies
Director Chris Dundon
Director Russell Johnstone
Director Steve Partridge
Director Liz Riley
Director Neville Rowe



2002

President Gary Wall
Vice President Russell
Johnstone
Treasurer Chris Dundon
Secretary Malcolm Allen
Director Sue Bell
Director Claire Davies
Director Kerry deGaris
Director Richard Hamilton
Director Steve Partridge
Director Liz Riley
Director Neville Rowe

2003

President Gary Wall
Vice President Chris Dundon
Treasurer Russell Johnstone
Secretary Malcolm Allen
Director Sue Bell
Director Sue Caloghiris
Director Kerry deGaris
Director Richard Hamilton
Director Steve Partridge
Director Liz Riley
Director Neville Rowe

2004

President Gary Wall
Vice President Kerry deGaris
Treasurer Russell Johnstone
Secretary Malcolm Allen
Director Sue Caloghiris
Director Sue Caloghiris
Director Chris Dundon
Director Kate Goodman
Director Richard Hamilton
Director Steve Partridge
Director John Quarisa

2005

President Chris Dundon
Vice President Steve Partridge
Treasurer Russell Johnstone
Secretary Malcolm Allen
Director Sue Caloghiris
Director Wendy Cameron
Director Kerry deGaris
Director Kate Goodman
Director John Quarisa
Director Gary Wall

2006

President Chris Dundon
Treasurer Russell Johnstone
Secretary Kerry deGaris
Director Nigel Blieschke
Director Wendy Cameron
Director Peter Godden
Director Kate Goodman
Director Geoff McCorkelle
Director Steve Partridge
Director John Quarisa

2007

President Steve Partridge
Vice President Anthony Jeffrey
Treasurer Sue Caloghiris
Secretary Kerry deGaris
Director Nigel Blieschke
Director Wendy Cameron
Director Peter Godden
Director Kate Goodman
Director Russell Johnstone
Director Geoff McCorkelle

2008

President Steve Partridge
Vice President Wendy Cameron
Treasurer Sue Caloghiris
Secretary Kerry deGaris
Director Nigel Blieschke
Director Peter Godden
Director Russell Johnstone
Director Rob Learmonth
Director Geoff McCorkelle

2009

President Russell Johnstone
Vice President Malcolm Allen
Treasurer Sue Caloghiris
Director Nigel Blieschke
Director Wendy Cameron
Director Peter Godden
Director Mark Krstic
Director Rob Learmonth
Director Geoff McCorkelle

2010

President Mark Krstic
Vice President Paul Petrie
Treasurer Mark Gishen
Secretary Liz Waters
Director Nigel Blieschke
Director Greg Dunn
Director Rob Learmonth
Director Geoff McCorkelle
Director Corrina Wright

2011

President Mark Krstic
Vice President Paul Petrie
Treasurer Mark Gishen
Secretary Liz Waters
Director Kristy Bartrop
Director Nigel Blieschke
Director Bob Dambergs
Director Greg Dunn
Director Geoff McCorkelle

2012

President Paul Petrie
Vice President Mark Krstic
Treasurer Mark Gishen
Secretary Bob Dambergs
Director Kristy Bartrop
Director Sam Connew
Director Greg Dunn
Director Alan Hoey
Director Vladimir Jiranek

2013

President Paul Petrie
Vice President Alan Hoey
Treasurer Mark Gishen
Secretary Bob Dambergs
Director Kristy Bartrop
Director Sam Connew
Director Greg Dunn
Director Vladimir Jiranek
Director Mark Krstic

2014

President Paul Petrie
Vice President Mardi
Longbottom
Treasurer Kristy Bartrop
Secretary Bob Dambergs
Director Vladimir Jiranek
Director Mark Krstic
Director Anthony Robinson
Director Mike Trought
Director Brett McClen

2015

President Mardi Longbottom
Vice President Brett McClen
Treasurer Kristy Bartrop
Secretary Paul Petrie
Director Vladimir Jiranek
Director Tony Proffitt
Director Anthony Robinson
Director Mike Trought
Director David Wollan

2016

President Mardi Longbottom
Vice President Anthony
Robinson
Treasurer Brett McClen
Secretary Matt Holdstock
Director Kristy Bartrop
Director Paul Grbin
Director Fiona Kerslake
Director Mike Trought
Director David Wollan

2017

President Anthony Robinson
Vice President Mardi
Longbottom
Treasurer Kristy Bartrop
Treasurer Brett McClen
Secretary Matt Holdstock
Director Paul Grbin
Director Fiona Kerslake
Director Mike Trought
Director David Wollan

2018

President Anthony Robinson
Vice President Brooke Howell
Treasurer Kristy Bartrop
Secretary Matt Holdstock
Director Chris Brodie
Director Andy Clarke
Director Richard Fennessy
Director Paul Grbin
Director Mardi Longbottom

2019

President Brooke Howell
Vice President Anthony
Robinson
Treasurer Kristy Bartrop
Secretary Eveline Bartowsky
Director Andy Clarke
Director Richard Fennessy
Director Paul Grbin
Director Mike Hayes
Director Mardi Longbottom

**Whilst we have made efforts to make this record as accurate as possible, we acknowledge that it is not complete. If you have alternate or additional information, please let us know.*

BOARD OF DIRECTORS



Brooke Howell

General Director - President
Chair AWITC Subcommittee
Term: Elected 2017, re-elected 2019
President 2019 - 2020
Vice President 2019

Qualifications: BSc (Viticulture)
(Hons)

Other appointments: Non-executive Director and Secretary AWITC Inc, Chair Barossa Viticulture Technical Group, Program Coordinator Barossa Future Leaders Program, Member of industry reference group for Barossa Terroir, Judge South Australia Pruning Championships

Brooke is the Vineyard Manager/Viticulturist for Yalumba Family Winemaker's company owned Barossa and Eden Valley vineyards, where she has worked since December 2010. Brooke studied Viticulture at the University of Adelaide and also completed her Honours prior to commencing at Yalumba. Brooke also oversees trial work and technical management of 800Ha of vineyards in both warm and cool climate South Australia at both a premium and commercial level. Brooke has presented trial work at grower seminars and AWITC workshops both at a company and regional level in order to encourage growers to adopt viticultural best practice.



Dr Anthony Robinson

General Director - Vice President
Chair Wine Show Subcommittee
Term: May 2014, re-elected 2015, 2017, 2019
President 2017 - 2019
Vice President 2017, 2020

Qualifications: BSc (Hons) PhD,
MAICD

Other appointments: previously Non-executive Director AWITC Inc., Non-executive Director NPEC Pty Ltd., Member AWITC Planning Committee, Chair AJGWR Advisory Committee, Wine Australia Future Leader 2017, Member WIAWA Technical Committee, Member WFA WINEC, Member Perth Royal Wine Show Committee, Member Margaret River Wine Show Committee.

Dr Anthony Robinson is the Business Development Manager for the Australian Wine Research Institute. He started his career in 2000 and has worked in a range of roles across the wine industry including research, industry policy, viticultural management, and winemaking. Anthony is best known for his integrated industry perspective, passion for research, and collaborative drive. As a winemaker, he has produced wines for innovative and award winning brands, while as a researcher, he has published a number of peer reviewed papers on wine chemistry and sensory science. Anthony has organised and presented at technical conferences in Germany, France, USA and Australia, and is an advocate for independent wine benchmarking through the show system.



Kristy Bartrop

Regional Director - New South Wales & ACT - Treasurer
Chair Finance Remuneration & Sponsorships Subcommittee
Term: Elected 2012, re-elected 2014, 2016, 2018
Treasurer 2015, 2016, 2018, 2019, 2020

Qualifications: BAppSc (Food Science), MMgt, M(Ethics & Legal Studies)

Other appointments: Non-Executive director AWITC inc.

Kristy is the Viticulture Technical Manager at Casella Management, overseeing over 2,300Ha of vineyard in the Riverina, NSW. Prior to this role, Kristy was the Industry Development Officer at the Wine Grapes Marketing Board for 8 years. The Wine Grapes Marketing Board is a statutory authority that represents over 400 independent Riverina wine grape growers. Previously she has worked as a Research Assistant at CSIRO Land & Water, and as Food and Wine Industry Teacher at the Riverina TAFE Wine and Food Technology Centre. Kristy is currently undertaking a third Masters degree by Distance Education in Viticulture and Oenology from Charles Sturt University. Kristy was also a participant in the 2012 Wine Industry Future Leaders program.

BOARD OF DIRECTORS



Dr Eveline Bartowsky

General Director - Secretary & Public Officer
Chair Communications & Social media Subcommittee
Term: elected 2019
Qualifications: BSc (Hons) majoring in Microbiology; PhD
Other appointments: Associate Editor on the *Australian Journal of Grape and Wine Research*, since 2014. Adjunct Associate Professor, the University of Adelaide

Dr Eveline Bartowsky is Applied Microbiologist at Lallemand Australia since 2016 and has over 25 years' experience in wine microbiology. Previously, Eveline was Senior Research Microbiologist at the AWRI leading the wine bacterial research team with research interests focused on managing wine bacteria to optimise the MLF process and to fully utilise all the bacteria's sensory influencing capabilities during the winemaking process, and was Manager of the AWRI Wine Microorganism Culture Collection. Eveline lectures at the University of Adelaide, and at the Institute of Masters of Wine. In her current role she provides technical microbiological and fermentation support to the wine industry. Throughout her career Eveline has been active in translating research findings to practical applications in winemaking, presenting regularly to the Australian wine community via the AWRI Roadshow program, AWITC workshops and posters, and publishing technical articles offering practical solutions in a range of winemaking contexts



Andy Clarke

Regional Director -Victoria
Chair LinkedIn Learning project
Term: elected 2018
Qualifications: BAgSci (viticulture), Nuffield Scholar 2015
Other appointments: Board member of Vinehealth Australia, member of the Yarra Valley Winegrowers Technical Subcommittee and member of the Victorian Government WineMAC and Victorian Viticultural Biosecurity Committee.

Mr Andy Clarke is the CEO of GAIA Innovations, based out of Bendigo Victoria. Prior to this Andy was the Chief Viticulturist for Yering Station in the Yarra Valley, part of the Rathbone Wine Group, and was the 2015 Nuffield Scholar, sponsored by Wine Australia. Experience within a significant number of wine regions across Australia in both a vineyard management and hands on and fruit sourcing capacity. Previous roles in include, Grower Services manager for Normans Wines in McLaren Vale and the Riverland, Vineyard manager in McLaren Vale, Adelaide Hills and Barossa for Nepenthe Wines, Technical agronomist for De Bortoli Wines in the Yarra Valley along with several winery vintages in WA and Victoria.



Richard Fennessy

Regional Director - Western Australia, Tasmania, Queensland & ACT
Chair Awards Subcommittee
Term: elected 2018
Qualifications: BSc (Viticulture and Oenology), MBA
Other appointments: Wine Australia Regional Program Partner (WA), Member Wines of WA Technical Committee, Committee Member Western Australian Vine Improvement Association, Member National Wine Research & Extension Network

Richard is a Grape and Wine Research Officer with the Department of Primary Industries and Regional Development based in Bunbury WA. Prior to joining the department in November 2008, Richard has worked in wineries in Margaret River, Mildura, Griffith, Marlborough (New Zealand), Napa Valley (America), Burgundy (France) and Ontario (Canada). Richard's current role involves applied research with a current focus on alternative varieties and clonal performance. Richard is widely recognised as an effective communicator, regularly producing technical publications, industry workshops and newsletters of state and national significance.

BOARD OF DIRECTORS



Assoc. Professor Paul Grbin

Regional Director - South Australia
Chair: Journal Subcommittee
Oenology seminar Subcommittee
Term: elected 2016, re-elected 2018
Qualifications: BSc, Grad Dip. in Wine, PhD
Other appointments: Non-Executive Director AWITC inc., Founder University of Adelaide Alumni Council

Paul is Associate Professor of Oenology and has been involved in the Australian wine industry for more than 25 years, in retail, production, teaching and research roles. He is a qualified winemaker and completed a PhD while working at the Australian Wine Research Institute. Paul's teaching comprises aspects of wine microbiology, packaging and quality management, and fermentation technology. His research interests largely focus on wine microbiology, including the physiology of wine yeast and lactic acid bacteria as well as the importance of sustainable practices for the control of grapevine diseases, and the efficient and effective biological treatment of winery wastewater. Paul also established the University of Adelaide's Wine Alumni Network.



Mike Hayes

General Director
Chair: Membership Subcommittee
Term: elected 2019
Qualifications: Master of Professional Studies - (Emerging Varieties), Adjunct Professor USQ – Agriculture, Computational Sciences and Environmental Studies. Churchill Fellow 2012.
Other Appointments: Faculty Board of Sciences – USQ. QWIA (Queensland Wine Industry Association) -President. Wine Industry, Bio Security Committee Member 2019, Lecturer - QCWT. 2017 ASVO Winemaker of the Year

Mike has been involved in the Australian Wine Industry since 1979, Mike has experience in areas of the industry from education, viticulture, research and winemaking. 3rd Generation from Ballandean Mike's philosophy on wine is quite simple, experiment, research and grow or succumb to the inevitable. Over 25 years' experience in emerging varieties he travelled to Europe in 2013 covering 50 regions and 650 varieties for climate change choices. A passionate and proud Queenslander, he was awarded the ASVO Winemaker of the Year in 2017. Mike was also awarded the Samuel Basset Award in 2014 and the USQ Professional Alumnus of the Year, 2017. Mike believes ASVO is an outstanding organisation that will continue to grow in membership whilst delivering and assisting the industry in future development.



Dr Mardi Longbottom

General Director
Chair: Winning the Long Game (WTLG) seminar Subcommittee
Term: elected 2013, re-elected 2015, 2017, 2019
President 2014-2016
Vice President 2013 and 2017
Qualifications: BAgSci (VitSci), MVit, PhD
Other appointments: Director Australian Vignerons (2013-2019), Director Australian Grape and Wine Inc., member AWITC planning committee (2016 and 2019), member Limestone Coast Grape and Wine Council Technical subcommittee (2013-present). Previously, member of Wine Grape Council of South Australia, Limestone Coast Grape and Wine Council and WFA WINEC (2012-2015).

Dr Mardi Longbottom is the Manager - Sustainability and Viticulture at the Australian Wine Research Institute (AWRI) where she has worked since 2011. For the past ten years, Mardi has focussed on research and extension of wine industry sustainability projects including the management of corporate water assets, climate risk analyses and benchmarking greenhouse gas emissions from vineyards. In her current role Mardi manages the Australian wine industry's sustainability program, 'Sustainable Winegrowing Australia' and provides technical support to Australia's wine grape growers through the AWRI roadshow program and helpdesk.

SUB COMMITTEES

The Awards Subcommittee

2019	2020
Mardi Longbottom (Chair) Tony Robinson	Richard Fennessy (Chair) Mardi Longbottom Tony Robinson Brooke Howell

Role

The Awards Subcommittee appoints scholarships and awards advisory committees, establishes processes for nominating and considering members for awards, and coordinates and conducts the annual ASVO Awards for Excellence event.

Key Achievements 2019-20

The 2019 Awards for Excellence dinner was held on the 12th of November at the National Wine Centre, Adelaide. This event was the largest attended awards dinner since inception, with 206 members, guests and stakeholders present to celebrate category finalists and winners.

The ASVO invests annually in the Awards celebration however, the strategic direction is towards staging a cost-neutral event through sponsorship and efficient operations. Expenses for the 2019 Awards celebration exceeded revenue by \$4,596.40 this represents the smallest loss compared to previous years.

Due to health and safety risks associated with COVID-19 the format for the 2020 event will be entirely streamed online. The subcommittee is focused to ensure that this 2020 event will be delivered at the professional standard members have grown to expect from ASVO events. Pending the state of play, the subcommittee is determined to return this event to an awards dinner in 2021.

AWITC Subcommittee

2019	2020
Tony Robinson (Chair) Kristy Bartrop Paul Grbin	Brooke Howell (Chair) Tony Robinson/Andy Clarke Paul Grbin

Role

Members of the AWITC Subcommittee act as Directors of the Australian Wine Industry Technical Conference Inc. (AWITC). The role of the subcommittee is to oversee the overall organization and financial planning of ASVO activities held during the AWITC.

Communications Subcommittee

2019	2020
Richard Fennessy (Chair) Mardi Longbottom	Eveline Bartowsky (Chair) Richard Fennessy

Role

The Communications Subcommittee provides strategic advice about the timing, creation and delivery of promotional campaigns and Society announcements designed to increase awareness of the ASVO brand, events and members.

Key Achievements 2019-20

Over the past 12 months this subcommittee has increased social media coverage of Society events, with over 1,800 followers on the four platforms (Facebook, Instagram, LinkedIn and Twitter). More than 600 readers access the ASVO newsletter. In conjunction with the 40-year celebration of ASVO the newsletter has included a feature interview with past presidents, founding members and ASVO Fellows.

The subcommittee is currently engaged in establishing podcasts to include interviews with ASVO Fellows, recent journal authors, and on current topical oenology and viticulture themes.

Over the next 12 months the subcommittee is working towards broadening the ASVO social media presence to strengthen the ASVO brand and improve member engagement.

SUB COMMITTEES

Finance, Remuneration & Sponsorship Subcommittee

2019	2020
Kristy Bartrop (Chair)	Kristy Bartrop (Chair)
Brooke Howell	Brooke Howell
Tony Robinson	Tony Robinson

Role

The Finance, Remuneration & Sponsorship Subcommittee is responsible for establishing and maintaining good governance practices and ensures that the Association maintains strong overall financial management, sustainability, accountability and complies with statutory taxation and Corporations Law requirements. The subcommittee also oversees strategic partnerships and sponsorship.

Key Achievements 2019-20

A priority for the Finance, Remuneration & Sponsorship Subcommittee was to transition the Society's books from an old version of MYOB which was no longer supported to Xero online accounting software.

The subcommittee supported the Society's investment in the membership management system and the Society is now better positioned to support our members by providing accurate and timely payment for services and reducing the complexities associated with reporting.

Another area the subcommittee concentrated on was structuring the Society's reserves to gain the best returns whilst minimising the risk.

Wine Australia are a major sponsor of the ASVO, and this relationship was continued in 2019/20 with Wine Australia agreeing to extend the current sponsorship by 12 months whilst the Society works on some strategies that can offer more for members.

The ASVO continues to sponsor a member to attend the AWRI Advanced Wine Assessment Course at a value of approximately \$4,500.

The Board of Directors thank Angie McGee at Australian Grape and Wine for her assistance in transitioning the Society's books from MYOB to Xero. and her ongoing accounting support.

Membership Subcommittee

2019	2020
Andy Clarke (Chair)	Mike Hayes (Chair)
Brooke Howell	Andy Clarke
Paul Grbin	

Role

The Membership Subcommittee provides advice and direction around all member services as well as developing, implementing and maintaining a retention and recruitment strategy across all membership categories.

Key Achievements 2019-20

The subcommittee has strived to increase tangible member value and engagement as a mechanism for growth and relevance, whilst keeping fee increases to a minimum. There is optimism for the future. We have weathered the decline in membership numbers that most associations experienced during a recent period of industry consolidation and are now seeing three subsequent years of membership growth.

We commissioned a new membership management system which includes a content managed website, a feature rich membership portal and customer relationship management capability to improve our processes.

We have sponsored 'Vintage Conversations' sessions with students in partnership with the University of Adelaide alumni. These events provide opportunities for experienced members to share their wealth of professional and life experience with students and assist them in making the transition from university to their career in industry. This collaborative effort is designed to serve as a valuable bridge for connecting current and past graduates, creating a sustained relationship of engagement with both the Alumni and the Society.

The Society became a signatory to the Australian Grape and Wine Diversity and Gender Equality Charter, and the Board developed and endorsed our own policy and strategy that reflects the Society's commitment to diversity and inclusion.

SUB COMMITTEES

Journal Subcommittee

2019	2020
Paul Grbin (Chair) Tony Robinson	Paul Grbin (Chair) Eveline Bartowsky

Role

The Journal Subcommittee provides strategic direction for the development, enhancement and promotion of the *Australian Journal of Grape and Wine Research*.

Key Achievements 2019-20

The 2019 Impact Factor for the *Australian Journal of Grape and Wine Research* has risen to 3.137, from 2.343 in 2018, an increase of over 30%. This result places the Journal 4/36 in Horticulture and 40/139 in Food Science & Technology. The 2018 rankings were 4/36 (Horticulture) and 51/135 (Food Science & Technology).

Viticulture Seminar Subcommittee

2019	2020
Chris Brodie (Chair) Mardi Longbottom Brooke Howell Kristy Bartrop Andy Clarke	Mardi Longbottom (Chair) Kristy Bartrop Mike Hayes Andy Clarke Brooke Howell

Role

The Viticulture Seminar Subcommittee oversees all practical elements of the event, including selection of a program advisory committee to ensure the event provides a high-quality programme.

Key Achievements 2019-20

The 2020 seminar showcased presentations from the largest number of presenters in the ASVO's 40-year history and was the first 100% 'virtual' event. The three-day seminar comprised 9 plenary sessions, with 4-6 speakers per session. The seminar attracted 166 delegate registrations. The Seminar was held in conjunction with Wine Communicators of Australia (WCA).

Delegate feedback on the online event format was overwhelmingly positive however, the face to face networking and social elements were missed. It was also noted by participants that the cost-savings and efficiencies provided by the online format were appreciated. 95% of delegates who responded to the post-event survey reported that the seminar returned value of their invested time and money.

Wine Show Subcommittee

2019	2020
Matt Holdstock (Chair) Tony Robinson	Tony Robinson (Chair) Mike Hayes Richard Fennessy

Role

The Wine Show Subcommittee maintains the relationship between the ASVO and the Australian wine show system, oversees the Judge and Auditor registers and maintains the ASVO Wine Show Best Practice Recommendations.

Key Achievements 2019-20

This year was a particularly important year where the ASVO completed the 2020 ASVO Best Practice Recommendations. The ASVO are thankful to the Wine Show Technical Advisory Committee, and Ms Louisa Rose for chairing the group, for their assistance in seeing this review to completion. The 2020 BPRs were published in August 2020 and circulated to all wine show organising subcommittees. The 2020 BPR's have since received strong support from industry and the Wine Show Societies.

The final document has been made freely available for download from the ASVO website and hard copies can be ordered online through a print on demand service.

ASVO Wine Show Judge Register

Wine Shows continue to express an interest in having a register of judges that will give details of background and judging experience of potential judges. The ASVO Judge Register has been transitioned to the new ASVO website maintaining search functions and allowing judges to maintain their experience online. Promotion of the register during 2020 saw an additional 22 judges join the register in FY20 bringing the total number of profiles to 357.

Wine Show Auditor Register

The ASVO maintains a register of suitable wine show auditors, to which all Australian wine shows can refer. The list of wine show auditors is available through a closed page on the ASVO website. The ASVO has also made available a list of wine show contacts which is accessible to wine show committees to communicate with each other. Both the list of auditors and wine shows were reviewed in collaboration with the wine show committees and updated in early 2020.

ADVISORY COMMITTEES

Award Advisory Committees

The Award Advisory Committees have been established to provide an accountable and transparent framework process for the receipt, evaluation and recommendation to the ASVO Board of Directors of nominations for Honours or Awards.

2019 Winemaker of the Year advisory committee



Wendy
Cameron MW
Chair

Gary Baldwin

Anna Hooper

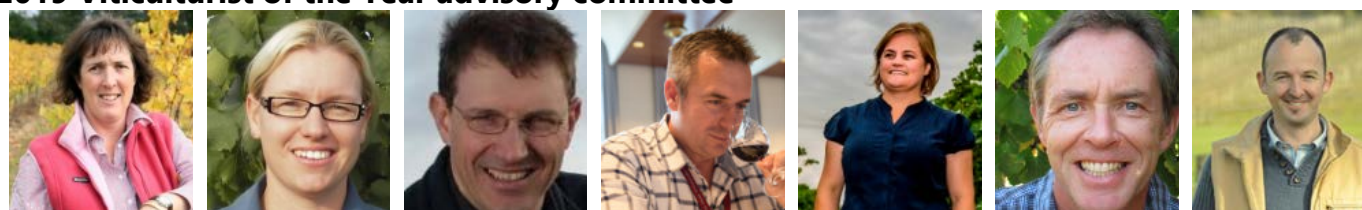
Matt
Holdstock

Sarah Pidgeon

Mike Hayes

Frank van de
Loo

2019 Viticulturist of the Year advisory committee



Liz Riley Chair

Kristy Bartrop

Colin Hinze

Mark Krstic

Mardi
Longbottom

Tony Proffitt

Ben Rose

2019 Viticultural Paper of the year advisory committee



Kerry DeGaris

Katie Dunne

Martin Gransden

Lee Haselgrove

Brett McClen

Inca Lee

2019 Oenology Paper of the year advisory committee



Eveline Bartowsky

Kim Chalmers

Bryan Currie

Duncan Hamm

Heather Fraser

David Wollan

2019 Fellows advisory committee



Tony Robinson

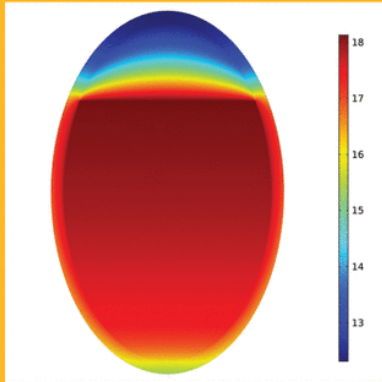
Bob Dambergs

Peter Hayes

Louisa Rose

AUSTRALIAN JOURNAL OF
Grape and Wine Research

PUBLICATION OF THE AUSTRALIAN SOCIETY OF VITICULTURE AND OENOLOGY



Temperature profile inside a concrete egg fermenter

AUSTRALIAN JOURNAL OF
Grape and Wine Research

PUBLICATION OF THE AUSTRALIAN SOCIETY OF VITICULTURE AND OENOLOGY

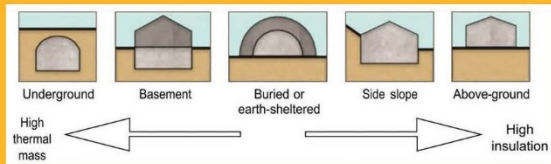


Galls induced by grape phylloxera on vine leaves

THE JOURNAL

AUSTRALIAN JOURNAL OF
Grape and Wine Research

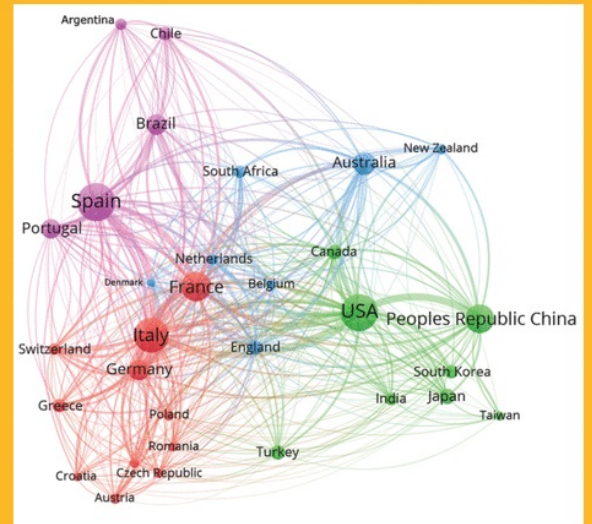
PUBLICATION OF THE AUSTRALIAN SOCIETY OF VITICULTURE AND OENOLOGY



Cellar types

AUSTRALIAN JOURNAL OF
Grape and Wine Research

PUBLICATION OF THE AUSTRALIAN SOCIETY OF VITICULTURE AND OENOLOGY



Network of wine science co-authorship

Editorial team



Senior Editor
Dr Terry Lee, OAM



Deputy Editor
Prof. Kerry Wilkinson,
The University of Adelaide



Deputy Editor
Assoc. Prof. Gregory Dunn,
Plumpton College, United Kingdom

Editorial Board

Assoc. Prof. Malcolm Allen, *formerly Charles Sturt University*

Dr Eveline Bartowsky, *Lallemand Australia*

Dr Rob Bramley, *CSIRO Agriculture and Food*

Prof. Veronique Cheynier, *IPV-IS VMM-INRA, Montpellier, France*

Dr Christopher Davies, *CSIRO Agriculture and Food*

Prof. Serge Delrot, *University of Bordeaux, France*

Dr Katherine Evans, *University of Tasmania*

Dr Leigh Francis, *The Australian Wine Research Institute*

Assoc. Prof. James Harbertson, *Washington State University, USA*

Affiliate Prof. Paul Henschke, *The Australian Wine Research Institute*

Dr Diego Intrigliolo, *Spanish National Research Council (CSIC)*

Prof. Vladimir Jiranek, *The University of Adelaide*

Assoc. Prof. Paul Kilmartin, *The University of Auckland, New Zealand*

Assoc. Prof. Paul Petrie, *South Australian Research and Development*

Prof. Stefano Poni, *Università Cattolica del Sacro Cuore, Piacenza, Italy*

Prof. Anthony Saliba, *Charles Sturt University*

Prof. Javier Tardaguila, *Universidad de La Rioja, Spain*

Dr Mike Trought, *Fellow, Plant & Food Research, New Zealand*

Prof. Steve Tyerman, *University of Adelaide*

Dr Rob Walker, *CSIRO Agriculture and Food*

Dr Liz Waters, *Wine Australia*

Journal Advisory Committee

The Journal Advisory Committee (JAC) provide guidance to the ASVO Board on matters relating to the administration of the *Australian Journal of Grape and Wine Research*. The JAC is also intended to assist the ASVO in elevating and promoting the Journal within the wider research community. The JAC provides an invaluable service to the Journal in the form of their expertise and advice, so it is important that the advisory committee accurately reflects the diversity of the field. We thank past, existing and new Journal Advisory Committee members for their invaluable service to the Journal.

Dr Paul Grbin, *The University of Adelaide, Chair*

Dr Eveline Bartowsky, *Lallemand Australia*

Dr Paul Boss, *CSIRO Agriculture and Food*

Dr Rob Bramley, *CSIRO Agriculture and Food*

Dr Dimitra Capone, *The University of Adelaide*

Dr Markus Herderich, *The Australian Wine Research Institute*

Dr Fiona Kerslake, *University of Tasmania*

Dr Terry Lee, OAM (*ex officio*)

Assoc. Prof. Paul Petrie, *South Australian Research and Development Institute*

Dr Suzy Rogiers, *NSW Department of Primary Industries*

Dr Leigh Schmidtke, *Charles Sturt University*

Dr Paul Smith, *Wine Australia*

Prof. Kerry Wilkinson, *The University of Adelaide*

THE JOURNAL

In 2019 the Journal struggled to attract an adequate number of submissions from which to select manuscripts for publication. Reasons have been explored for this fall off in the number of manuscripts submitted for publication. However, it is pleasing to report that more manuscripts have been submitted in 2020 by the end of September than for the whole of 2019. Furthermore, the Journal has agreed to run Special Issues in 2021 and 2022 from the ARC Training Centre for Innovative Wine Production and from CSIRO Agriculture and Food. The Journal will publish 434 pages in 2020 which is slightly fewer than in 2019 – this reflects the slowdown in manuscripts submitted in 2019, however, the Number 4 issue of 2020 will include 123 pages.

The editorial process has proceeded smoothly in 2020 with great support from the reviewers, Associate Editors and Deputy Editors. Such high quality support over the last few years has translated into a substantial increase in the 2019 Impact Factor. It is also pleasing to report that the Journal continues to receive a significant number of high quality manuscripts from not only Australia but also many other countries, particularly Spain, Italy, USA and Portugal.

2019 Publisher Report

Coming off a small decrease in usage in 2018, full-text downloads of journal content from Wiley Online Library increased by an encouraging 17% last year, bringing total downloads to 92,193. Some of the increase can be attributed to authors taking advantage of article promotion opportunities, through the sharing links available to them on Wiley Author Services.

To drive author engagement, submissions, and grow readership, the AJGWR was included in 8 Wiley-driven marketing campaigns. These included Top Downloaded Author, Home for Your Next Paper, and Top Cited Usage.

Of particular importance is the news about 'transitional deals' Wiley are signing with different consortia globally. These deals tie-in with the move across the publishing landscape to Open Access, and greater transparency across publishing more broadly. Whilst for the moment transitional deals are primarily coming out of the US and Europe, Wiley are working at securing similar deals with universities in Australia and New Zealand.

During 2019 the AJGWR experienced a significant decline in manuscript submissions. At the same time there have been consequential changes in the publishing landscape, specifically the international movement towards open access publishing and Plan S. It is also apparent that the Australian research community

has been reducing in size and has an ever-increasing number of options for manuscript submissions. The advent of open access journals (those that do not charge by subscriber but instead require authors to contribute publishing fees or processing charges) represents a threat to existing subscriber-based journals. The number of new open access journals has increased from a few dozen in 1993 to more than 12,500 as of February 2019.

Journal Strategic Advisory Committee (JSAC)

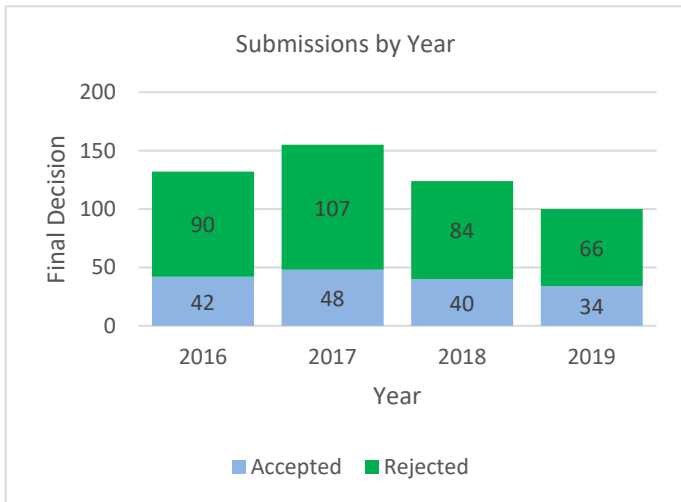
The ASVO formed the Journal Strategic Advisory Committee (JSAC) to provide guidance to the ASVO Board on matters relating to the future business model for the *Australian Journal of Grape and Wine Research* (AJGWR).

The JSAC chaired by Dr Richard Hamilton were tasked with identifying and considering the various Journal models that could be considered appropriate for the AJGWR.

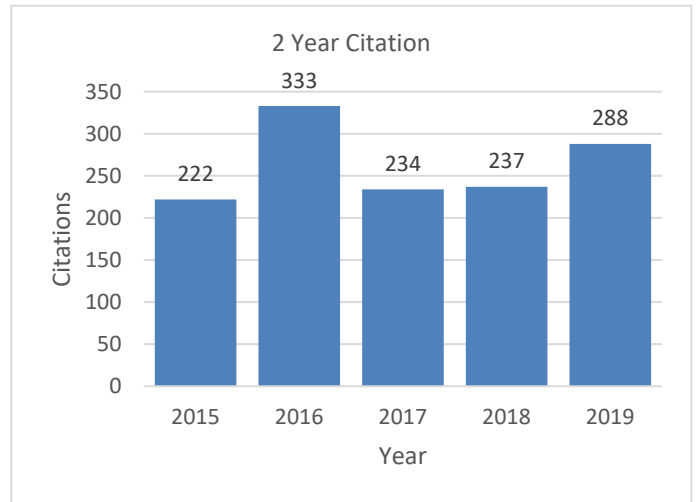
The final report provided to the ASVO Board outlined the JSAC's recommendations for the future that ASVO should focus on the marketing and promotional aspects of the Journal to ensure that it improves its financial position and that it is optimally placed for the inevitable transition to open access in the future.

With the introduction of a fourth issue in 2018 the final publishing invoice for the FY19 financial year moved from June to July. In accordance with accounting standards publishing expenses for the June quarter that are paid in July have been journalled to June of the previous financial year. Future years will include all invoices pertaining to the financial year. FY2019 included invoices from July 18 to April 19 FY2020 included invoices from July 19 to July 20"

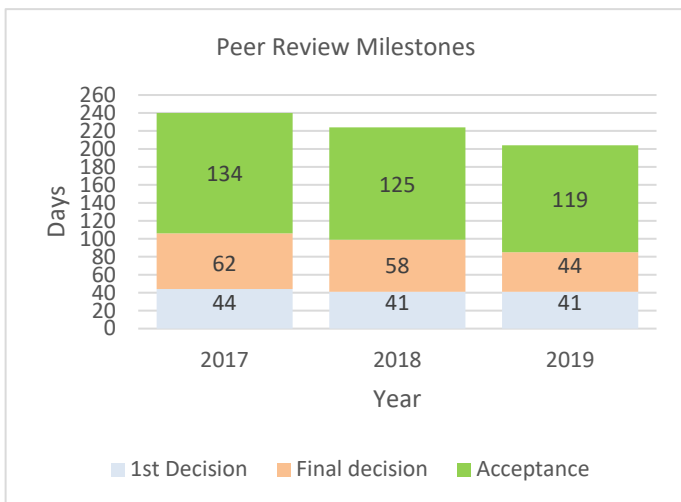
	2020	2019
	\$	\$
Revenue		
Royalty	18,535.00	17,206.00
Total Revenue	18,535.00	17,206.00
Expense		
Publishing	31,198.05	22,074.65
Editorial Services	32,534.78	25,576.41
	63,732.83	47,651.06
Total	-45,197.83	-30,445.06



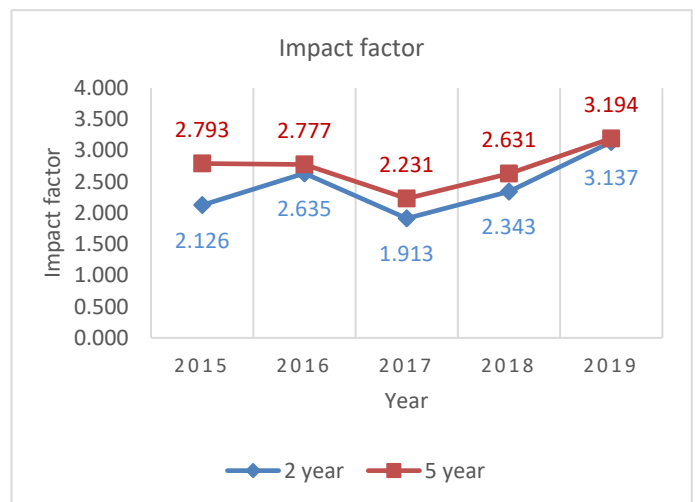
The total number of submissions in 2019 decreased by -18.3% compared with 2018. The accept rate was 26.3% in 2019, a decrease from 31.5% in 2018.



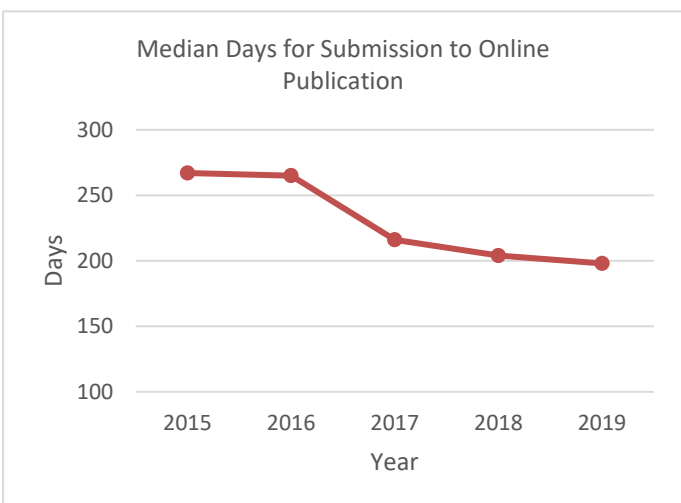
Total number of citations received during the two years following publication of any given paper by citation year.



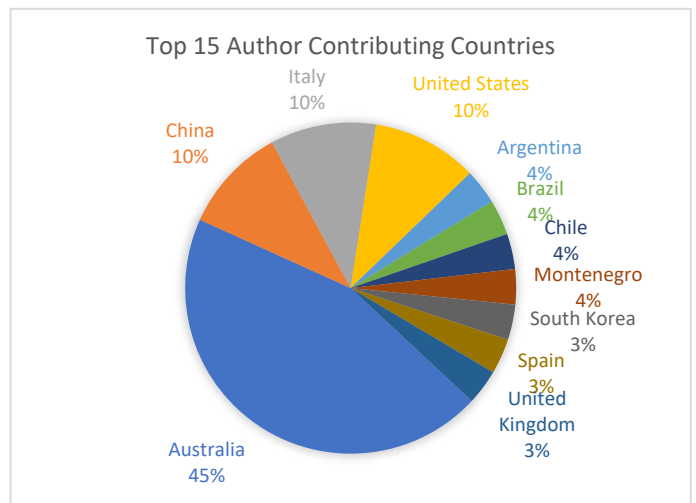
In 2019 the average number of days from receipt at Wiley to Early View was 37. This is slower than the Life Sciences average, which was 35, but similar to the average across Wiley, which was 37.5.



In 2019, the 2-year Impact Factor increased to 3.137. The Impact Factor is defined as the ratio of citations received in the JCR year (in this case, 2019) to "citable items" published in the preceding 2 years



Articles are included in the year the decision was made, and data includes all articles, whether or not they were sent out to peer review. The number of days from submission to acceptance in 2019 was a median of 28 weeks, down from 29 weeks in 2018.



The top 15 Author contributing countries by the number of submissions to the Journal. All submissions counted were submitted in 2019.

AUSTRALIAN SOCIETY
OF VITICULTURE AND
OENOLOGY

ASVO



ASVO EVENTS



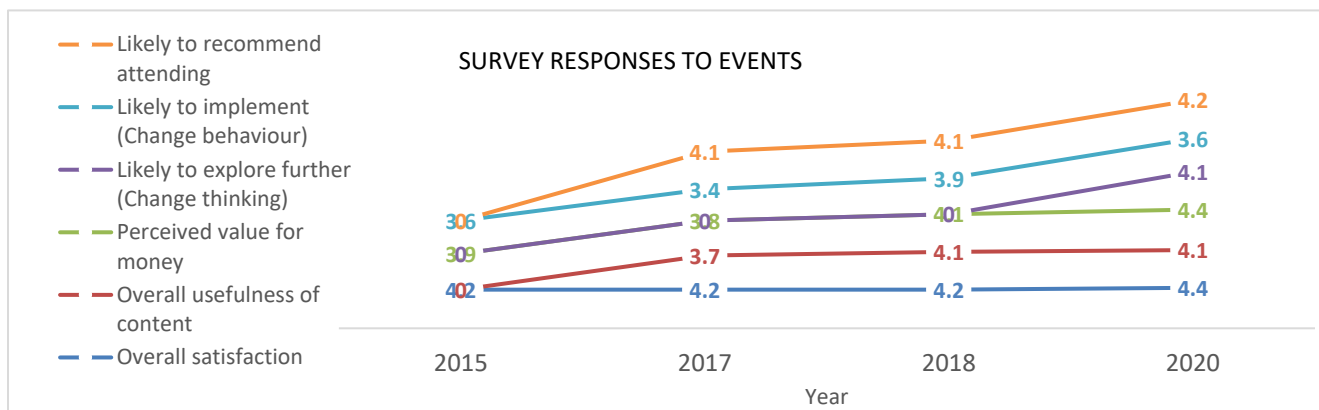
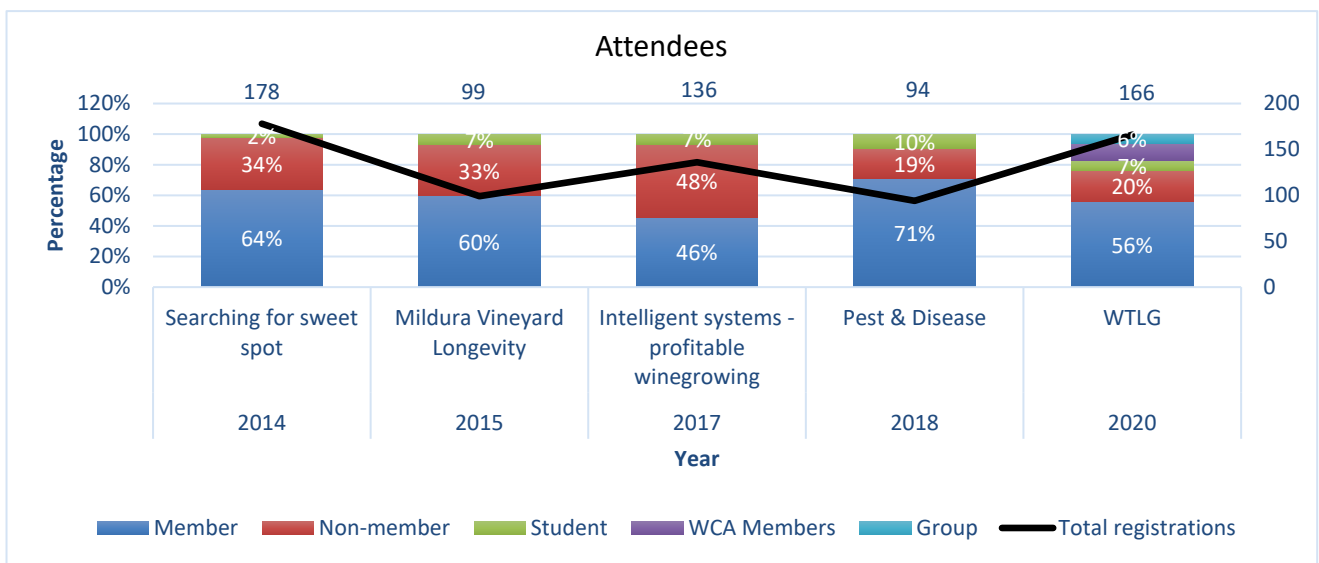
EVENTS

The ASVO has promoted the dissemination of research and technical information in Viticulture and Oenology for 40 years. The Society is recognised as an independent and reliable content provider with high professional credibility.

The purpose of holding events is to drive practice change. ASVO events provide real, practical solutions and steps that the industry as a whole can take, or relevant ideas that individual businesses can pick up and build on.

ASVO seminars provide a wealth of information and play a vital role in the dissemination of knowledge and acquiring of skills. They facilitate intense discussion and debate through participation and interaction in a facilitated forum.

ASVO's reach has expanded with the inclusion of live streaming of the event to regional nodes. This has enabled more networking and discussion of ideas at events. Furthermore, using digital platforms has enabled greater reach to global research presenters to enhance the content provided at ASVO seminars.



Sector Engagement

<p>9,649+ Reach</p> <p>1,102 Followers of ASVO social media</p>	<p>90,000+ social media engagements on Facebook & Twitter</p>	<p>285,000+ event keyword impressions on social media</p>	<p>200+ media professionals attended, representing global media outlets</p>
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2019 Australian Wine Industry Technical Conference.

The ASVO was a proud sponsor of both the 'Fresh Science' sessions and the 'In the Wine Light' student forum, held during the 17th Australian Wine Industry Technical Conference (AWITC) in Adelaide.

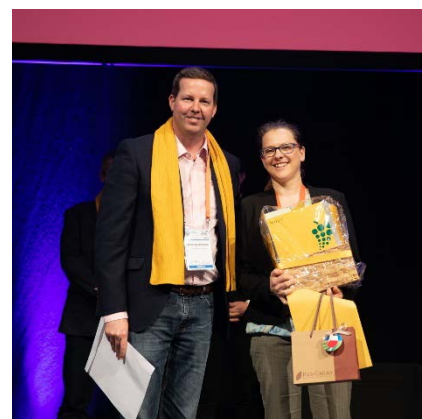
The ASVO is committed to supporting the rich talent in viticulture and wine research and supports early-career researchers to share their stories of discovery and provides opportunities for sharing professional knowledge, skills and attitudes in Viticulture and Oenology.

AWITC Fresh Science

Two prizes were awarded for the best research presentation. Caroline Bartel, a Scientist at the Australian Wine Research Institute (AWRI) was awarded for her research on *Brettanomyces bruxellensis* becoming more SO₂ tolerant in industry. Ms Bartel shared results that

demonstrate that *B. bruxellensis* has the potential to develop SO₂ tolerance and suggest that the wine industry should carefully consider alternative strategies for controlling *B. bruxellensis*.

The second award went to Dr Harley Smith, a Team Leader in the Wine Grapes and Horticulture Group at CSIRO Agriculture and Food. Dr Smith said that the majority of commercial rootstocks currently available for planting were not optimised for Australian conditions and potentially had insufficient resistance to phylloxera and root knot nematode. Dr Smith said that 'the goal of the CSIRO Rootstock Breeding Team is to develop elite rootstocks with new pedigrees in order to provide effective resistance to phylloxera and root knot nematode'





2019 In the wine light

One of the most popular sessions at the AWITC is the student forum, *In the Wine Light* and the 2019 event was no different. The format was a rapid-fire challenge which saw twelve post graduate students present their research on one slide in just three minutes. To add to the challenge, each student was appraised by an esteemed judging panel and also by the audience which included many of the international speakers from the AWITC.

The winner of the Judges' prize was Dr Mango Parker, The Australian Wine Research Institute. Dr Parker captivated the audience with her 'tongue in cheek' delivery "we are wasting the package the grape juice comes in" she said. Dr Parker presented her research into unlocking flavour from grape skins normally discarded but that could be extracted and used.

The people's choice was awarded to Jin-Chen Li, a PhD scholar from the University of Adelaide. Li charmed the audience with her presentation on

microbial solutions to eliminate 3-isobutyl-2-

methoxy-pyrazine in wine

Challengers

- Wendy Cameron, University of Melbourne
- Gail Gnoinski, Tasmanian Institute of Agriculture
- Julia Gouot, Charles Sturt University, NWGIC
- Yevgeniya Grebneva, Charles Sturt University, NWGIC
- Jana Hildebrandt, AWRI
- Jin-Chen Li, University of Adelaide
- Jingyun Ouyang, University of Adelaide
- Mango Parker, AWRI
- Vasiliki Summerson, University of Melbourne
- Harriet Walker, Tasmanian Institute of Agriculture
- Annie Wang, University of NSW Australia
- Xinyi Zhang, Charles Sturt University, NWGIC

Judging panel

- Dr Bob Damberg, ASVO Fellow
- Dr Mark Krstic, AWRI
- Dr Liz Waters, Wine Australia





Australian Wine Winning the long game

Drawing on member feedback and the assistance of an industry advisory committee, it was agreed to broaden the traditional viticulture seminar to span the entire wine value chain and address the issues of sustainable grape and wine production. Given the nature of the topic, ASVO collaborated with the Wine Communicators of Australia (WCA) who contributed to the program development, marketing and delivery. 'Australian wine – winning the long game' was originally planned as a two-day, face to face event in Adelaide. However, due to the impacts and restrictions of COVID-19 on travel and large group meetings, the board undertook to leverage its experience in live-streaming events to regional nodes and transition the event to a 100% online event delivered to individual participants over three days. In light of the current strains on industry and the modified format of the event, tickets were sold at significantly reduced prices.

Setting the scene for the seminar, wine industry leaders provided their perspective on the critical questions: how did we get here, what is the current state of play and how will we win the long game? Bringing her Australian and global insights, Sophie Taylor-Price further explored these questions and brought her own outlook to the session including '2020, the case for optimism' with greenhouse gases, adapting practices and planning for future climate scenarios.

The second day of the seminar tackled the issues of water scarcity, biosecurity, the impacts of climate change on grape pest and disease threats, adapting to a future where vineyards are managed using limited chemical control options and presented research and other frontline insights on smoke and communicating the messages about fire, smoke and wine.

Organising Committee

- Dr Mardi Longbottom, Chair
- Kristy Bartrop
- Brooke Howell
- Andy Clarke
- Linda Schenk (WCA)

Day two was rounded out with discussions which explored the challenge of accessing finance in a changing climate, the benefits of diversity in the workplace, defining the value proposition and working towards sustainability at the business and regional level and the importance of business agility when responding to crises.

On day three panellists discussed the nebulous and expanding category of 'sustainable wine' including international guest Marcus Ihre from Sweden, Jing Cao who provided insights on the Chinese market and local wine producers who discussed their approaches to communicating sustainability in the marketplace and 'doing it differently'. In the final session of the seminar, ASVO President Brooke Howell brought back some of the industry's visionaries and led a 'campfire' discussion about the risks faced, the people, the technology and the skills we will need to win the long game.



2019 Awards for Excellence

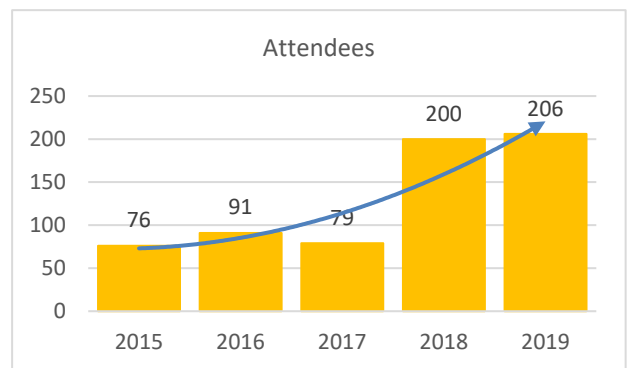
The ASVO strives to promote the advancement of professional knowledge, professional skills and professional attitudes, in the fields of Viticulture and Oenology, in members of the Society. In 2012, the ASVO Awards for Excellence were established as a prestigious event to promote industry excellence, foster leadership, and encourage innovation and sustainability in the Australian wine industry.

The ASVO Awards for Excellence recognises the achievements of some of the most dedicated and professional individuals in the wine industry. ASVO Award recipients are nominated by ASVO members, with the finalists decided by ASVO Board-appointed advisory committees, comprised of individuals who themselves are distinguished in the fields of Viticulture and Oenology and who demonstrate exceptional leadership ability and vision.

This event was the largest attended awards dinner since inception, with 206 members, guests and stakeholders present to celebrate category finalists and winners.



Di Davidson MC for the second time ensured that the evening ran smoothly and announced the winners in front of a sell-out audience



Supported by the Board, the Awards subcommittee continue to strive to make this event cost neutral, through strategic sponsorship offerings and identifying potential savings in operating expenses.

Due to health and safety risks associated with COVID-19 the format for the 2020 event will be entirely streamed online. The subcommittee is focused to ensure that this 2020 event will be delivered at the professional standard members have grown to expect from ASVO events. Pending the state of play, the subcommittee is determined to return this event to a face to face awards dinner in 2021.

2019 Organising Committee

- Dr Mardi Longbottom, Chair
- Matt Holdstock
- Andy Clarke
- Kristy Bartrop

2019 AWARDS FOR EXCELLENCE WINNERS



2019 ASVO Viticulturist of the Year award

Winner: Dr Kerry DeGaris, Limestone Coast Grape and Wine Council Inc.

Dr DeGaris is the chair of the Technical Subcommittee of the Limestone Coast Grape and Wine Council Inc. and has been instrumental in facilitating and conducting research and extension in the Limestone Coast.

Finalists: Brett McClen, Brown Family Wine Group & Dr Catherine Kidman, Treasury Wine Estates.



2019 ASVO Winemaker of the Year award

Winner: Corrina Wright, Olivers Taranga.

Corrina strives to foster a culture of innovation within her business. She has championed the adoption of alternative varieties, was an early adopter of social media and e-commerce platforms and has been a champion for gender diversity and cultural change in the wine industry.

Finalists: Con Simos, AWRI & Peter Leske, Revenir Winemaking.



2019 ASVO Advanced Wine Assessment Course Scholarship

Winner: Bernadette Kaeding, Rojomoma.

Bernadette said completing the AWAC course would allow her to progress her wine assessment skills further, her contribution to local wine shows and wine community, and also wine show judging. The Advanced Wine Assessment Course (AWAC) Scholarship is designed to support applicants who have the potential to become wine show judges to develop the sensory analysis capabilities and the vocabulary to judge wine at an elite level.



2019 Dr Peter May Award

Winner: Dr. Daniel Molitor, Luxembourg Institute of Science and Technology.

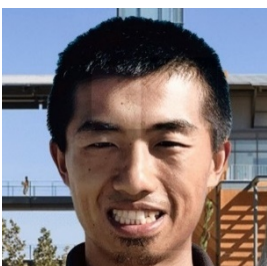
Dr. Molitor was honoured with the Dr Peter May Award. This award was introduced in 2018 to honour the late Dr Peter May who was the foundational editor of the *Australian Journal of Grape and Wine Research* (AJGWR) and is awarded to the author(s) of the most cited original research paper published in the Journal over the previous five years. Dr. Molitor paper *Late frost damage risk for viticulture under future climate conditions: a case study for the Luxembourgish winegrowing region* received 42 citations.



2019 ASVO Oenology Paper of the Year Award

Winner: Dr Janez Kosel, Faculty of Mechanical Engineering, University of Ljubljana

The Oenology Paper of the Year was awarded to Dr Kosel and co-workers for their paper *Maximum residue limit of fungicides inhibits the viability and growth of desirable non-Saccharomyces wine yeasts*. The paper describes microbial interactions between yeasts *D. bruxellensis* and *S. cerevisiae* and confirmed high tolerance of these yeasts to fungicides.



2019 ASVO Viticulture Paper of the Year

Winner: Dr. Zhenhua Cui, UC Davis

The Viticulture paper of the year was awarded for Dr. Cui's paper, *Validation of micrografting to identify incompatible interactions of rootstocks with virus-infected scions of Cabernet Franc*. The paper describes the use of three grafting techniques to identify incompatibility issues with scion material infected with either grapevine leafroll-associated virus 1 (GLRaV-1) or GLRaV-1 and grapevine virus A (GVA).

FELLOWS OF THE SOCIETY

The Board of the Australian Society of Viticulture and Oenology elects Fellows from members who have made a particularly outstanding and meritorious contribution to the grape and wine industry. The criteria for this award include making a major contribution in an industry, scientific, educational or Society role and having been a Member of the Society for at least ten years. In 2019 the ASVO honoured three well-known members of the Society to become Fellows of the Society, Dr Tony Jordan, Dr Richard Hamilton and Gary Baldwin.

“Selection was particularly difficult this year because of the extremely high calibre of candidates being considered for ASVO Fellows”, said Dr Robinson. “The collective wisdom that these members encapsulate is extraordinary as is the diversity of their background and experience.”

The ASVO Fellowships were deservedly awarded during the Awards for Excellence Dinner at the National Wine Centre on Tuesday 12th November 2019.

Dr Tony Jordan OAM

Dr Jordan was honoured for his particularly outstanding and meritorious contribution to the Australian grape and wine industry and to the ASVO.

Tony’s influence over the current generation of winemakers, his contribution to the applied technology and the development of rational practice in small and medium wineries, was unparalleled.

Over his distinguished career, Tony was an influential and determined advocate for the advancement of Australian wine as a winemaker, researcher, mentor, wine show judge and wine sector leader. He was instrumental to the establishment of the wine science program at Charles Sturt University in the 1970s, influencing modern Australian wine practices.

Tony worked for Moët-Hennessy from the mid-1980s, starting with selecting the site for the development of their Australian sparkling wine business. From 2000 – 2010 Tony was CEO across Domaine Chandon Australia and wineries owned by Veuve Clicquot, Cloudy Bay (New Zealand) and Cape Mentelle (Margaret River).

Tony committed considerable time and energy to public service benefitting the Australian wine community through his judging and Chairmanship of Australian wine shows, his early involvement in the formation and his time as Secretary and President of the ASVO.

Tony served 6 years on the Board of Wine Australia and his Presidency of the Yarra Valley Winegrowers Association.

The nomination for Tony Jordan would normally be considered along with others in August however as Tony was diagnosed with a terminal illness the Fellow Advisory Committee met early and unanimously and enthusiastically recommended that the ASVO Board invite Dr Tony Jordan to be a Fellow of the Society in June 2019.



FELLOWS OF THE SOCIETY

Richard Hamilton

Dr Richard Hamilton has made an outstanding contribution to the Australian grape and wine industry over a 39-year career in technical, consultancy and extension leadership positions within government, corporate and private enterprises. He was a member of the ASVO Board from 1993 to 2002, Vice-President from 1993 to 1998, and President from 1998 to 2001. Richard currently convenes the technical committee for Adelaide Hills wines where he organises events and provides technical support via a newsletter to grape growers and winemakers in the Adelaide Hills.

Richard made important contributions to the establishment of the *Australian Journal of Grape and Wine Research* (AJGWR) in 1995 and was a member of its committee of management from 1995 until 2017 including acting as Chair from 1999 until 2007. As well as producing the AJGWR, this committee oversaw the publication of *Viticulture Volume 1 - Resources* (2ed) during this time. Richard also instigated and managed the move of the AJGWR from an 'in house' publication to international distribution through Wiley publishing. He has presented and/or co-authored papers for at least four ASVO seminars and contributed as an editor for at least seven ASVO symposium proceedings.

Richard was also actively involved with the organisation of the Australian Wine Industry Technical Conference (AWITC). He was part of the program and/or planning committees from 1998 until 2013 and was considered by the nominees to be one of the main drivers on many of these committees and an important industry compass for the AWITC. He has also co-authored and contributed papers to AWITC and continues to be an active participant in the organisation and delivery of seminars and workshops in the Australian industry.

In addition to his roles with ASVO and AWITC, Richard participated in numerous industry steering committees focussed on pest and disease management and vine health. Most notably, he was a committee member of the Phylloxera and Grape Industry Board of South Australia (now VineHealth Australia) between 1995 and 2010 and Chairman between 2008 and 2010. During this time, he supported the use of outbreak simulations as a tool to engage and educate the industry on the potential impact of phylloxera. Richard is also a passionate advocate for precision viticulture, collaborating

closely with Rob Bramley on a wide range of trials to demonstrate its value to industry, and supporting its implementation in his role as National Viticulturist at Treasury Wine Estates (and preceding companies). He co-authored papers on this topic, both in the AJGWR and various conferences including AWITC.

It was noted that Richard has been an important and passionate advocate and mentor to younger industry members. Nominees and referees commented that Richard has frequently been used as a 'sounding board' by the research community seeking sage advice over research directions and ways of tackling issues in industry-relevant ways. He was also recognised for making time to mentor and coach a number of new ASVO Directors and Presidents in their roles and responsibilities.

In summary, Richard was recognised for demonstrating an outstanding and enduring commitment to viticultural development and to the objectives of the ASVO over several decades. The committee also felt that there were few Members that have made the substantial contributions that Richard has made to the ASVO, AWITC, and more broadly to the continuous pursuit and dissemination of technical information within industry. His nominees and referees spoke strongly of his positive influence as a mentor to industry and Society leaders, an endearing characteristic shared by many Fellows of the Society.



FELLOWS OF THE SOCIETY

Gary Baldwin

Gary Baldwin is one of Australia's most highly regarded and well recognised winemaking consultants and, over a 40-year period, has made substantial contributions to extension, consulting, mentoring, and service to industry.

Gary was the Group Leader of Extension Services at the Australian Wine Research Institute from 1984 to 1988. He was the first to fill this role and ultimately set the standard for extension in this world class organisation. Following this role, he was the Owner and Operator of Oenotec Consulting which was subsequently merged to form Wine Network Consulting where he was a Director and Principal Consultant. Between these two businesses, he has been an effective consultant over a 30-year period to a range of iconic wine businesses in Australia including Dalwhinnie, Stoniers, Arthurs Creek Estate and Massoni in Victoria, Devil's Lair, Voyager Estate, Brookland Valley and Lenton Brae in Western Australia and Freycinet in Tasmania to name a few. In this capacity he has contributed to elevating these wine companies through consulting in winemaking, viticulture, winery design and construction, and business planning.

Gary is a Founding Member, past Director, and past President (1993-1995), of the Australian Society of Viticulture and Oenology (ASVO). As a Director and President of the Society, Gary presided over the establishment of the steering committee that initiated the *Australian Journal of Grape and Wine Research*. He has also previously contributed to the dissemination of technical information as a regular contributor and Associate Editor (Oenology) for the *Australian and New Zealand Wine Industry Journal*. Gary has presented technical papers at industry conferences on tannin management and micro-oxygenation, developed and presented workshops on a variety of topics at industry conferences, and was involved in planning committees for the 1984, 1987, and 1990 Australian Wine Industry Technical Conferences. He was also the Chair of the International Cool Climate Symposium held in Melbourne in 2000.

He contributed to evolving Australian wine show judging standards as part of the 2004 ASVO Wine Show Advisory Committee. Gary has also actively mentored wine show judges as a Senior judge at national and regional wine shows across Australia since 1994 including Royal shows in Melbourne, Brisbane, Perth and Hobart, and major regional shows including, Rutherglen, Australian Small Winemakers Show, Stanthorpe Ballarat, Qantas Western Australian wine show, Margaret River, and the Boutique Wine Awards to name a few.

In summary, Gary was recognised by the Committee for selflessly supporting the wider industry through technical writing, conference planning and presentations, administration and management of the ASVO (through the establishment of steering and advisory committees), and the development of industry standards for the administration and conduct of Australian wine shows. His voluntary service to the wine industry has been significant and reflects the professional standing of a Fellow of the Society.



STRATEGIC PARTNERSHIPS

ASVO believes in building and maintaining Long term strategic partnerships with key partners. By having these relationships, we are able to offer more member services.

Wine Australia for Australian Wine

Wine Australia helps foster and encourage profitable, resilient and sustainable Australian winegrape and wine businesses by investing in research and development (R&D), building markets, disseminating market information and knowledge, encouraging adoption and ensuring compliance through our regulatory functions. They also administer the Export and Regional Wine Support Package. Wine Australia work closely with their representative organisations, wine sector bodies and partners to support the long-term success of the Australian grape and wine community.



Winetitles Media is the major publisher to the Australian and New Zealand wine and viticulture industries. Over the past 25 years, Winetitles Media has built a reputation for quality publishing in both the print and electronic form. Winetitles Media are proud to be part of the Australian and international wine industry and support many organisations, events and industry groups that ensure we are always giving back to the industry of which we are an integral part.



Wiley are strengthening the research community by partnering with learned societies and supporting researchers to communicate discoveries that make a difference. Wiley collaborate with authors, societies, libraries, and other members of the research community to generate, communicate, and enable access to the scientific and scholarly insights that are helping to solve some of the world's biggest challenges.



Australian Grape & Wine Incorporated (Australian Grape & Wine) is the peak national body for the Australian wine industry. Australian Grape & Wine's vision is to lead and represent a united, sustainable, dynamic and internationally renowned Australian wine sector.

FINANCIAL REPORT

STATEMENT BY THE EXECUTIVE BOARD

STATEMENT OF PROFIT & LOSS

STATEMENT OF FINANCIAL POSITION

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

15 October 2020

Ms Brooke Howell President
Australian Society of Viticulture and Oenology Inc.
Level 1 Wine Industry House
Cnr Botanic and Hackney Rds
ADELAIDE SA 5000

Dear Ms Brooke

RE: Balance Date Audit Management Letter - Financial Year Ended 30 June 2020

We have recently completed our external audit of the Australian Society of Viticulture and Oenology Inc. (the Association) for the financial year ended 30 June 2020 in accordance with the requirements Association's reporting requirements under the Associations Incorporations Act 1985 (South Australia).

We have issued an unmodified Audit Report for the financial year ended 30 June 2020.

This letter has been prepared for the Association's Board in accordance with the requirements under Australian Auditing Standard (ASA) 260 Communication with Those Charged with Governance and ASA 265 Communicating Deficiencies in Internal Controls to Those Charged with Governance and Management.

Please note that a draft copy of this Management Letter has been provided to Management for their review prior to being issued.

A summary of the key matters we wish to bring to your attention as a result of work completed is as follows:

1. There remain no misstatements that have not been adjusted by the Administration that have been identified during the course of our audit or that in our assessment, require to be reported to the Board.
2. All requested audit adjustments have been processed and disclosures within the financial report appropriately modified based on audit testing completed.
3. All requested information has been provided by the Administration during the course of the audit.
4. Audit work undertaken identified that the Web Development costs incurred over the 2018/19 & 2019/20 Financial Years could not be capitalised as the Management System purchased did not meet the recognition criteria under AASB 138 Intangible Assets. Accordingly, the Association expensed the amount of \$22,000 through the Profit and Loss during the 2019/20 Financial Year.
5. We recognise the Association has formally in place a Risk Management Policy however, does not have a Risk Management Framework in operation. As a matter of good governance, we recommend the Association develops and implements a Risk Management Framework which includes all current and potential future risks to the continued effective operations of the Association. The Framework should also include a detail strategy of how to mitigate the identified risks to further strengthen the Association's capabilities of effectively reducing any damage or loss to operations.

We recommend that the framework also incorporates key internal controls relating to the business operations of the Association such as banking controls, procurement, payroll, statutory compliance and assessment of the risk of fraud.

Summary

I would like to thank the Administration for the assistance provided during the course of the audit.
If there are any queries or further information required, please contact me on 8267 4777 or
John@deannewbery.com.au.

Yours sincerely

DEAN NEWBERY & PARTNERS



John Jovicevic Partner

C. Chief Executive Officer
C. Chair – Finance Committee

Australian Society of Viticulture & Oenology
STATEMENT BY THE EXECUTIVE BOARD

In the opinion of the Executive Board the accompanying financial report:

(a) Present fairly the financial position of the Society as at 30 June 2020 and the profit for the year then ended;
and

(b) Have been prepared and presented in accordance with applicable Australian Accounting Standards.

The Executive Board has reasonable grounds to believe that the Society will be able to pay its debts as and when they fall due.

The Executive Board hereby states that during the year ended 30 June 2020

No firm or body corporate in which an Executive Board member has a substantial financial or which an Executive Board member is a member; has received, or become entitled to receive a benefit as a result of a contract between the Executive Board member, firm or body corporate and the Society.

The above statement is made in accordance with a resolution of the Executive Board and is signed for and on behalf of the Executive Board by:



ASVO Treasurer
Kristy Bartrop



ASVO President
MS Brooke Howell

Dated this 14th day of August 2020

Australian Society of Viticulture & Oenology

STATEMENT OF PROFIT & LOSS

For the year ended 30 June 2020

Account	2020	2019
	\$	\$
Trading Income		
Grants (AWITC)	10,000.00	10,000.00
Interest Income	5,734.74	8,794.58
Membership Fee	127,238.40	115,261.22
Merchandise	4,152.25	2,803.30
Miscellaneous Income	4.86	1,031.74
Posters	323.13	748.10
Proceedings	190.91	271.47
Project funding	6,080.00	0.00
Registrations	27,501.71	61,720.77
Royalties	20,535.58	20,852.27
Sponsorship- Major	20,874.20	25,000.00
Sponsorship-Events	11,272.73	15,686.44
Total Trading Income	233,908.51	262,169.89
Gross Profit	233,908.51	262,169.89
Other Income		
Cash Flow Boost	10,000.00	0.00
Total Other Income	10,000.00	0.00
Operating Expenses		
Accommodation	914.45	10,309.09
Administration Services	1,655.70	67,461.68
Advertising / Promotional	0.00	30.00
Audio-Visual	3,977.02	503.90
Audit Fees	1,440.00	2,660.00
Awards	388.71	1,158.00
Bank Charges	136.50	207.38
Board Meetings/AGM Expenses	1,040.91	2,142.30
Bookkeeping Services	1,262.50	1,550.09
Computer - Laptop	0.00	305.45
Database Hosting	0.00	24.09
Depreciation	1,176.93	996.80
Domain Hosting	185.87	90.85
Editorial Services	32,534.78	25,576.41
Event Catering	24,708.07	41,470.57
Event Management	2,000.00	0.00
Event Printing & Stationery	1,057.05	1,923.51
Event- promotion & marketing	4,378.68	1,502.61
Exchange Hosting	325.08	326.22
Freight	9.04	509.42
Goods for Sale	4,751.16	2,467.98
Insurance	3,268.55	2,796.80
Internet/Telephone	1,132.26	1,268.16
Leave Provision Expense	7,670.54	0.00
Legal Fees	0.00	1,125.00

Australian Society of Viticulture & Oenology

STATEMENT OF PROFIT & LOSS

For the year ended 30 June 2020

Manuscript Management	0.00	7,055.01
Merchant Fees	2,034.43	2,868.18
Miscellaneous Expenses	27.40	1,170.99
Postage	207.96	397.50
Printing & stationary	118.96	340.84
Publishing	31,198.05	22,074.65
Rent	1,748.39	2,200.00
Salaries	68,999.99	0.00
Scholarship	4,454.55	4,409.09
Software Licences	208.80	145.45
Special Projects	12,160.00	0.00
Sponsorship	6,205.00	0.00
Storage	1,090.92	1,090.92
Subscriptions	1,864.24	775.79
Superannuation Fund Expense	6,555.00	0.00
Teleconferencing	2,872.59	144.55
Travel - Committee	3,331.04	3,120.09
Travel - EO/Staff	128.55	1,459.22
Travel - Speakers & Others	0.00	10,104.21
Typesetting	0.00	3,400.00
Venue Hire	4,233.64	7,569.70
Website Hosting & Maintenance	3,326.56	1,275.41
Website redevelopment	22,000.00	0.00
Total Operating Expenses	266,779.87	236,007.91
Net Profit	(22,871.36)	26,161.98

Australian Society of Viticulture & Oenology
STATEMENT OF FINANCIAL POSITION
As at 30 June 2020

Assets	2020	2019
Bank		
(closed) Business Online Saver	\$0.00	\$14,464.35
CBA Cheque Account	\$181,158.62	\$102,940.29
Term Deposit #1	\$0.00	\$50,568.30
Term Deposit #2	\$285,919.26	\$280,000.00
Total Bank	\$467,077.88	\$447,972.94
Current Assets		
Trade Debtors	\$300.00	\$1,780.05
Total Current Assets	\$300.00	\$1,780.05
Fixed Assets		
Office Equipment Accum Dep'n	-\$10,616.87	-\$9,439.94
Office Equipment at Cost	\$11,701.82	\$11,701.82
Total Fixed Assets	\$1,084.95	\$2,261.88
Non-current Assets		
Accrued Interest	\$1,318.82	\$3,199.96
Deposits Paid	\$0.00	\$4,846.82
Prepayments	\$0.00	\$26,648.08
Sundry Debtors	\$1,283.16	\$0.00
Total Non-current Assets	\$2,601.98	\$34,694.86
Total Assets	\$471,064.81	\$486,709.73
Liabilities		
Current Liabilities		
GST	\$10,102.57	\$7,850.00
Trade Creditors	\$716.01	\$185.94
Total Current Liabilities	\$10,818.58	\$8,035.94
Non-Current Liabilities		
Accrued Expenses	\$20,330.56	\$2,560.00
Membership paid in advance	\$80,175.88	\$106,660.93
PAYG Withholding Payable	\$3,849.00	\$0.00
Provision for leave	\$7,670.54	\$0.00
Super Payable	\$1,638.75	\$0.00
Total Non-Current Liabilities	\$113,664.73	\$109,220.93
Total Liabilities	\$124,483.31	\$117,256.87
Net Assets	\$346,581.50	\$369,452.86
Equity		
Current Year Earnings	-\$22,871.36	\$26,161.98
Retained Earnings	\$369,452.86	\$343,290.88
Total Equity	\$346,581.50	\$369,452.86

Australian Society of Viticulture & Oenology

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The Executive Board of the Association has determined that the Association is not a reporting entity. Accordingly, this financial report is a special purpose financial report which has been prepared solely to meet the reporting obligations of the Executive Board, the limited information needs of the Association's members and to satisfy the financial reporting requirements of the Associations Incorporation Act (SA) 1985. The Association is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

In the current year, the Association adopted all of the new and revised Standards and interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to its operations and effective for the current reporting period. The adoption of the new and revised Standards and Interpretations has not resulted in any material changes to the Association's accounting policies.

(a) The financial report has been prepared in accordance with the requirements of the Associations Incorporation Act (SA) 1985 and the following Australian Accounting Standards:

AASB 101 *Presentation of Financial Statements*

AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors*

AASB 110 *Events after the Balance Sheet Date*

AASB 1048 *Interpretation of Standards*

AASB 1053 *Application of tiers of Australian Accounting Standards*

AASB 1054 *Australian Additional Disclosures*

AASB 1058 *Income of Not-for-Profit Entities*

AASB 15 *Revenue from Contracts*

AASB 16 *Leases*

No other applicable Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

(b) The financial report has been prepared on the basis of historical costs and does not take into account changing money values or, unless otherwise stated, current valuations of non-current assets. The accounting policies adopted in preparing this financial report are consistent with those of the previous years.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report

a) **Property, Plant and Equipment (PPE)**

Leasehold improvements and office equipment are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of all PPE is depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

b) **Impairment of Assets**

At the end of each reporting period, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Australian Society of Viticulture & Oenology

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

c) **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

d) **Revenue and Other Income**

The Association recognises revenue under AASB 1058 Income of Not-for-Profit Entities (AASB 1058) or AASB 15 Revenue from Contracts with Customers (AASB 15) when appropriate. In cases where there is an 'enforceable' contract with a customer with 'sufficient specific' performance obligations, the transaction is accounted for under AASB 15 where income is recognised when (or as) the performance obligations are satisfied. Revenue is measured based on the consideration to which the Association expects to be entitled in a contract with a customer. In other cases, AASB 1058 applies when a not-for-profit (NFP) entity enters into a transaction where the consideration to acquire the asset is significantly less than the fair value of the asset principally to enable the entity to further its objectives. The excess of the asset recognised (at fair value) over any 'related amounts' is recognised as income immediately, except in the case where a financial asset that has been received to enable the Association to acquire or construct a recognisable non-financial asset that is to be controlled by the Association. In this case, the Association recognises the excess as a liability that is recognised over time in profit and loss when (or as) the Association satisfies its obligations under the transfer.

ASVO operation, event registrations and sponsorship revenues are recognised at the time the event occurs. Membership revenue is recognised in the year to which it relates. Interest revenue is recognised on an accrual basis. Grant revenue is recognised based on contract periods and when amounts fall due under the terms of the contract.

Point of sale

The Society does not accept point of sale transactions or cash.

E-commerce payment system

The Society uses a third-party (Integrapay) payment gateway for all online sales.

Petty cash

The Society does not operate a petty cash account.

e) **Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the assets and liabilities statement are shown inclusive of GST.

f) **Leave entitlements**

The amounts expected to be paid to the Executive Officer for pro-rata entitlements to annual leave have been accrued at current rates of pay having regard to period of service and on-costs applicable to the entitlements.

long service leave

In accordance with ASVO accounting policy ASVO does not recognise any long service leave liability until there has been 5 continuous years of service (6.5 weeks) as at this point it is likely the employee will stay until they reach their 7 years of continuous employment.

Superannuation

The liability for superannuation recognised as at 30 June 2019 represents outstanding contributions for the final pay month of the year.

Workover

The Society is registered with ReturntoWorkSA. The current certificate of registration is valid until 30 June 2021

Australian Society of Viticulture & Oenology

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

g) Events After the Reporting Period

The Executive Board are not aware of any events occurring after the reporting period that require any consideration for the adjustment to, or additional disclosures in the financial report.

h) Contingent Liabilities and Contingent Assets

There were no Contingent Liabilities or Contingent Assets to be reported.

i) Comparative Information

During the financial year, the Association has reviewed the allocation and classification of some transactions which has been updated in comparative information presented. Changes in classifications has resulted in no change to the previously reported financial performance and position of the Association.

j) Governance

Officer of Consumer Business Services (OCBS) reporting

The Society has gross receipts less than \$500,000 and is not required to lodge the accounts with the Corporate Affairs Commission - section 35 Associations Incorporation Act 1985 and Associations Incorporation Regulations 2008.

Tax exempt status

The board have assessed that the ASVO fits within the description of an exempt entity and have conducted a self-assessment of the Society's income tax status noting that the ASVO

- i) Has a physical presence in Australia
- ii) Complies with all the substantive requirements in its governing rules
- iii) Applies its income and assets solely for the purpose it was established for.

k) Association Details

The registered office and principal place of business of the Association is:

National Wine Centre
Cnr Botanic and Hackney
ADELAIDE SA 5000

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

For the year ended 30 June 2020

1. Revenue

1.1. Remittances and/or receipts for income received through grants

- i) A grant of \$10,000 was received from the Australian Wine Industry Technical Conference Inc. This grant provided assistance towards the costs of the Australian Society of Viticulture & Oenology (ASVO) associated with hosting and broadcasting technical seminars in Mildura (July 2018) and Adelaide (September 2018).
- ii) A grant of \$6,080.00 was received from Wine Australia. This grant provided assistance towards the costs associated with LinkedIn learning project.

2. Other Income

2.1. Cash Flow Boost

- i) The Society received \$10,000 for the cash-flow stimulus measures legislated by the Federal Government in relation to COVID-19.

3. Assets

3.1. Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

Expense account	2020	2019
Office Equipment	360.26	180.13
Audio visual Equipment	816.67	816.67
Total Depreciation Exp	\$1176.93	\$996.80

4. Extraordinary items

- 4.1. The costs incurred for the website redevelopment and purchase of Association Management System Software as a Service (SaaS) do not meet the requirements of an intangible asset as per AASB 138 and have been treated as an operating expense for the 2020 Financial Year.

5. Liabilities

5.1. Accrued Expenses

- i) Expenses paid in 2020/21 that pertain to goods or services for the ASVO webcast seminar Winning the long game held 29 June -1 July 2020.

- ii) Audit fee accrual 2020

Expense account		
63640 - Event Management (WCA Share of WTLG)	\$ 2,000.00	
63679 - Teleconferencing	\$ 2,310.00	
63679 - Teleconferencing	-\$ 299.00	
63632 - Event- promotion & marketing	\$ 440.00	
62230 - Administration Services	\$ 425.70	
		\$ 4,876.70
62200 - Audit Fees accrual 2020	\$ 2,000.00	
		<u>\$ 2,000.00</u>

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

For the year ended 30 June 2020

5.2. Memberships Paid in Advance at 30 June 2020

Annual subscriptions for the twelve-month period that commences on 1 July expire on 30 June of the following calendar year. Income is accounted for as a prepayment for the following financial year when the income is received between 1 May and 30 June the Society's renewal period.

	2020	2019
Membership paid in advance	\$80,175.88	\$106,660.93

The financial statements were approved by the Board on 17th September 2020.



ASVO Treasurer
Kristy Bartrop



ASVO President
Ms Brooke Howell

