

[Georgia](#)

Statewide Tractors and Mowers Multiple Award Contract

Contract Number:	99999-001-SPD0000177-0011
Contract Period:	June 1, 2021 – May 31, 2023 Renewal Term: June 1, 2023 – May 31, 2024
Eligibility:	The statewide contract is a mandatory source for all State of Georgia governmental entities subject to the State Purchasing Act, including but not limited to certain state offices, agencies, departments, boards, bureaus, commissions, institutions and colleges and universities. The statewide contract is also available on a convenience basis to other governmental entities such as state authorities, local government, municipalities, cities, townships, counties and other political subdivisions of the State of Georgia.

Quotes and Purchase Orders:

John Deere Dealer – assist buying agency to configure needed machine, attachments, installs.
Then contact the John Deere Government Sales office for a formal contract quote.

Jeff Ellis, Account Manager for John Deere Government Sales

EllisJeffD@JohnDeere.com

309-765-7787 office

309-236-340744 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract number

Contract Details

Quotes	Quotes are valid for 30 days from the creation date.
--------	--

<p>Allied (non-Deere)</p>	<p>Allowed, equipment may be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>						
<p>Credit Cards</p>	<p>State of Georgia P-card is allowed.</p>						
<p>Special Delivery Obligations</p>	<p>FOB Destination, Freight Prepaid and Added.</p> <p>Factory freight to dealer and dealer to customer freight are quoted and invoiced to the customer.</p>						
<p>Fees</p>	<p>Dealer provided items as well as set-up/install fees for attachments and local delivery may be charged.</p> <p>Dealer provides PDI and walk around(at the time of delivery) free of charge.</p> <p>Dealer reimbursement is 8% of MDP.</p>						
<p>Financing</p>	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>						
<p>Multiple Unit Discount</p>	<p>The following additional discount applies for a multiple-unit order is placed at the same time and on the same purchase order.</p> <table data-bbox="438 1470 649 1659"> <tr> <td>5-7 Units</td> <td>1%</td> </tr> <tr> <td>8-14 Units</td> <td>2%</td> </tr> <tr> <td>15-30 Units</td> <td>3%</td> </tr> </table>	5-7 Units	1%	8-14 Units	2%	15-30 Units	3%
5-7 Units	1%						
8-14 Units	2%						
15-30 Units	3%						

Non-contract (Deere)	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Miscellaneous	None
Remittance Information	<p>John Deere Construction Retail Sales</p> <p>Division of John Deere Shared Services, Inc.</p> <p>P.O. Box 8806</p> <p>Moline, IL 61266-8806</p>

Equipment and Discounts

Construction Equipment on Contract

Product Family	Model	List Price Discount
Backhoes	310L EP	29%
Backhoes	310L	29%
Backhoes	310 G-Tier	29%
Backhoes	310 P-Tier	29%
Backhoes	310SL	29%
Backhoes	310SL HL	29%

Backhoes	315SL	29%
Backhoes	320 P-Tier	29%
Backhoes	410L	29%
Backhoes	410 P-Tier	29%
Backhoes	710L	29%
Backhoes	710 P-Tier	29%

Product Family	Model	List Price Discount
Wheel Loaders	444 P-Tier	29%
Wheel Loaders	524 P-Tier	29%
Wheel Loaders	544 P-Tier	29%
Wheel Loaders	624 P-Tier	29%
Wheel Loaders	644 P-Tier	29%
Wheel Loaders	644 X-Tier	29%
Wheel Loaders	724 P-Tier	29%

Compact Construction Equipment on Contract

Product Family	Model	List Price Discount
Skid Steers	316GR	29%
Skid Steers	318G	29%
Skid Steers	320G	29%
Skid Steers	324G	29%
Skid Steers	330G	29%
Skid Steers	332G	29%

Product Family	Model	List Price Discount
Compact Track Loaders	317G	29%
Compact Track Loaders	325G	29%
Compact Track Loaders	331G	29%
Compact Track Loaders	333G	29%

Product Family	Model	List Price Discount
Compact Excavators	17G	26%
Compact Excavators	17 P-Tier	26%
Compact Excavators	26G	26%
Compact Excavators	26 P-Tier	26%
Compact Excavators	30 G	26%
Compact Excavators	30 P-Tier	26%
Compact Excavators	35G	26%
Compact Excavators	35 P-Tier	26%
Compact Excavators	50G	26%
Compact Excavators	50 P-Tier	26%

Compact Excavators	60G	26%
Compact Excavators	60 P-Tier	26%
Base Coded Attachments	Various	20%