

UNCTAD IGE

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E-commerce and the  
Digital Economy

Andrew Wyckoff

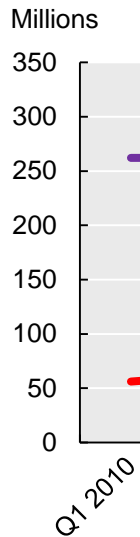
Geneva, Switzerland  
5 October 2017

# Digitalisation is not new...

**IBM 360 (1964) – the first commercial mainframe**



# ...but the advent of ubiquitous computing is...



## PROCESSING POWER COMPARED

by Experts Exchange



Cray-2  
Supercomputer

Apple iPhone 4



GFLOPS  
CPU Speed



# ...and marks the ascent of the data-driven economy & society...



Vehicle, Asset, Person & Pet Monitoring & Controlling



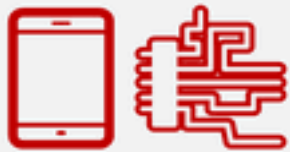
Agriculture Automation



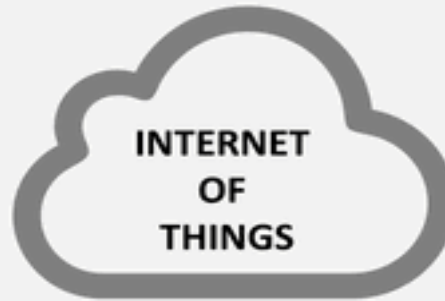
Energy consumption



Security



Embedded Mobile



Building management



M2M & wireless Sensor network



Everyday things



Smart homes & cities



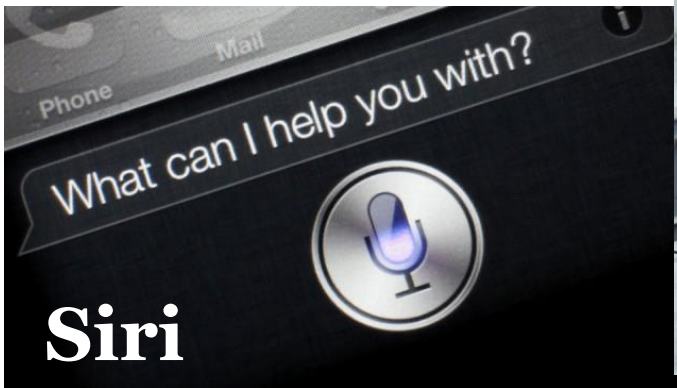
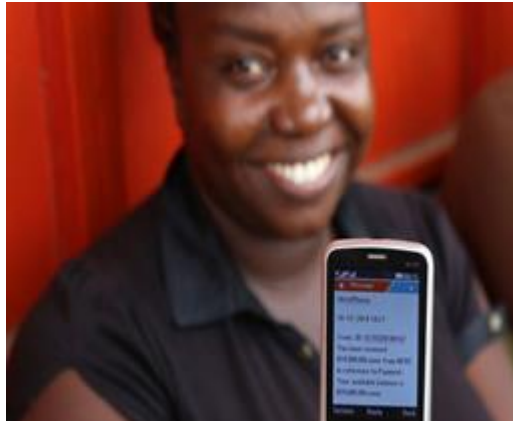
Everyday things get connected For smarter tomorrow



Telemedicine & Healthcare



# ... fueling new types of disruptive innovation...



Note: 2013-14 based on estimates. Source: OECD based on *The Economist* (2012) and Aite Group;  
<http://informedinfrastructure.com/1900/new-york-city-adds-sensors-to-manhole-covers-to-monitor-flow/>;  
<https://www.betterthancash.org/news/media-releases/sierra-leone-commits-to-digital-payments-to-encourage-growth>

# ...providing new opportunities and enabling new business models...

I can afford this house,  
by renting it out.



I don't need a car,  
I need mobility.



I don't need a postman,  
drones can do the job.



I don't need an employer,  
I can use a platform.

**upwork**

# ...that expose gaps in public policies designed for an earlier era...

## Benefit rules for the self-employed vs. standard workers, 2010

	Old age, invalidity	Health	Accidents	Unemployment	Family
Australia	No benefit	Same rules as the general scheme	Optional enrolment	Same rules as the general scheme	Same rules as the general scheme
Austria	Different rules from standard workers	Different rules from standard workers	Same rules as the general scheme	No benefit	Same rules as the general scheme
Canada	Same rules as the general scheme	Optional enrolment	No benefit	Same rules as the general scheme	Same rules as the general scheme
France	Different rules from standard workers	Different rules from standard workers	Different rules from standard workers	No benefit	Same rules as the general scheme
Germany	Different rules from standard workers	No benefit	No benefit	Optional enrolment	Same rules as the general scheme
Italy	Different rules from standard workers	Different rules from standard workers	Same rules as the general scheme	No benefit	Different rules from standard workers
Japan	Different rules from standard workers	Different rules from standard workers	No benefit	No benefit	Same rules as the general scheme
Korea	Same rules as the general scheme	Same rules as the general scheme	Optional enrolment	Optional enrolment	Same rules as the general scheme
Mexico	Optional enrolment	Optional enrolment	Optional enrolment	Same rules as the general scheme	No benefit
Portugal	Different rules from standard workers	Optional enrolment	Same rules as the general scheme	No benefit	Same rules as the general scheme
Turkey	Different rules from standard workers	Same rules as the general scheme	Different rules from standard workers	No benefit	Same rules as the general scheme
United Kingdom	Different rules from standard workers	Different rules from standard workers	No benefit	Different rules from standard workers	Same rules as the general scheme
United States	Different rules from standard workers	Same rules as the general scheme	No benefit	No benefit	Same rules as the general scheme

No benefit
Optional enrolment
Different rules from standard workers
Same rules as the general scheme

# ...across nearly all policy domains...

- **Trade Policy**

- Rules of origin, goods vs. services vs. information and trade facilitation / customs

- **Tax Policy**

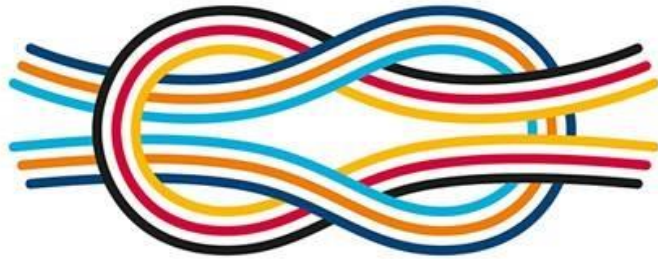
- Concept of nexus and permanent establishment, transfer price of digitised intangibles and a value to data

- **Transportation**

- Cyber security, public vs. private data and liability



# ...propelling it to the top of the global policy agenda.



**G20 GERMANY 2017**

„Shaping Digitalisation for an Interconnected World.“



„Embrace Technological change to ensure a prosperous Europe.“



„To unleash the potential of digital economy ...“



„ ... to ensure everyone benefits from the digital revolution.“

# GOING DIGITAL

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Making the Transformation Work for  
Growth and Well-being

# Going Digital Objectives



- Understand the digital transformation and its impacts on the economy and society
- Provide policymakers with the tools needed to develop a forward-looking, whole-of-government policy response
- Help overcome the gap between technology and policy development

# OECD's "Horizontal" project approach



- **14 "core" Committees**

- **CTP:** Committee on Fiscal Affairs
- **DAF:** Competition Committee, Insurance and Private Pensions Committee, Committee on Financial Markets
- **ECO:** Economic Policy Committee
- **EDU:** Education Policy Committee
- **ELS:** Employment, Labour and Social Affairs Committee
- **GOV:** Public Governance Committee
- **STD:** Committee on Statistics and Statistics Policy
- **STI:** Committee on Consumer Policy, Committee on Digital Economy Policy (lead Committee), Committee on Industry, Innovation and Entrepreneurship, Committee on Scientific and Technological Policy
- **TAD:** Trade Committee

- **Other interested bodies actively participating**

- **CFE:** Working Party on SMEs and Entrepreneurship
- **DAF:** Investment Committee
- **ELS:** Health Committee
- **ENV:** Environment Policy Committee
- **GOV:** Regulatory Policy Committee
- **International Energy Agency (IEA)**
- **International Transport Forum (ITF)**
- **SGE:** Foresight, NAEC & Inclusive Growth

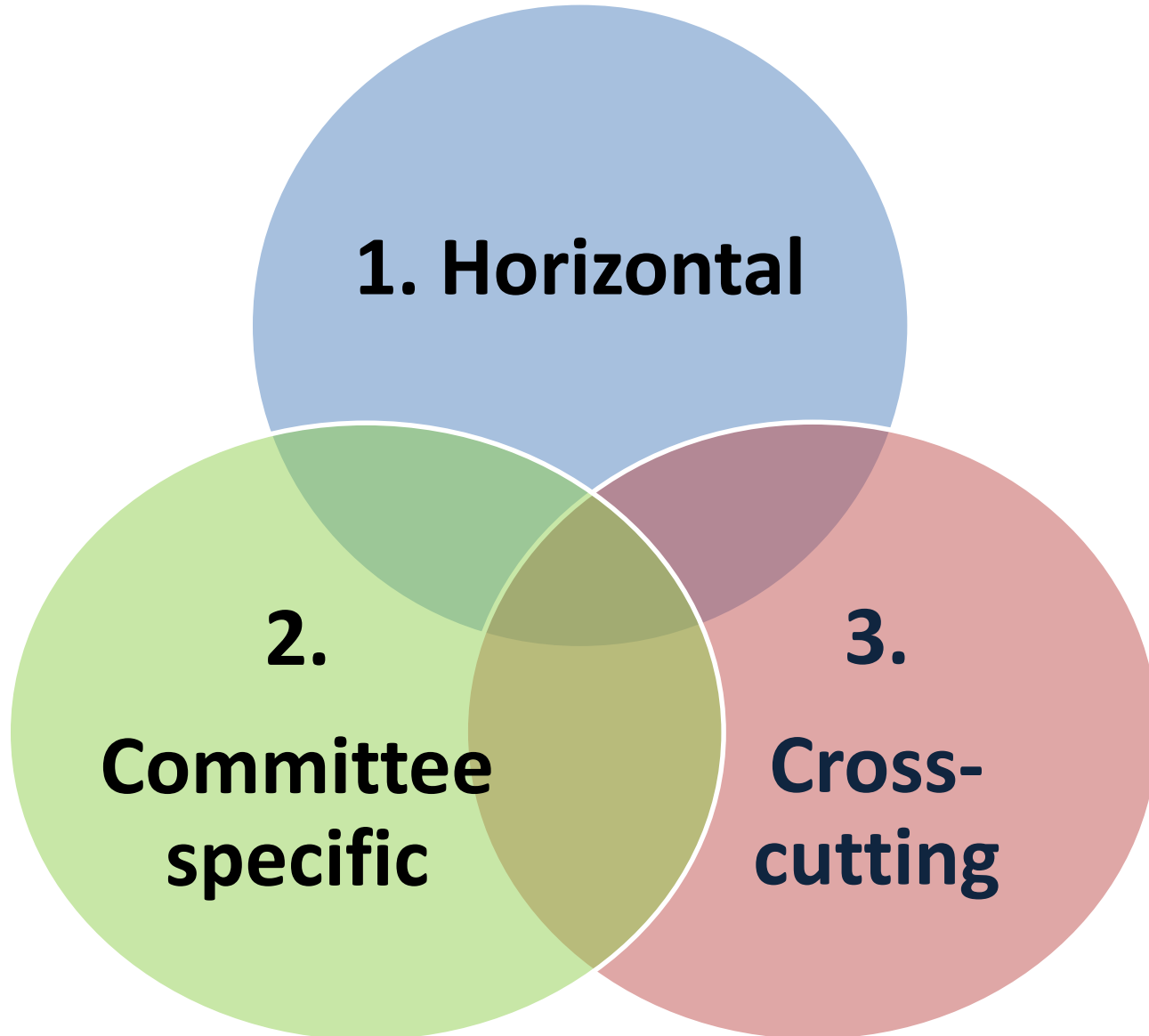
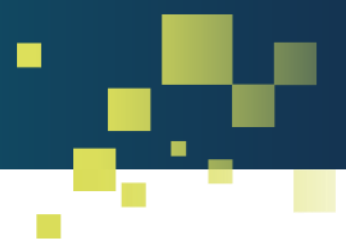


# Why a horizontal approach?: the need for an integrated policy framework



- The digital transformation cuts across traditional sectoral boundaries and challenges established categories of actors
- Working in the silos of Policy 1.0 will not enable economies and societies to adapt to the changes promised by Technology 4.0
- Policies must be co-ordinated and integrated both within and across tiers of government

# Three Pillars of Work





# Going Digital: Pillar 1: Horizontal

# Developing an integrated policy framework



**1. Improving policy design, implementation, evaluation and enforcement through digital tools**

**2. Foresight scenarios for the digital transformation**

**3. Ensuring policy coherence**

**4. Addressing digital risks**

**5. Vectors of digital transformation – understanding the fundamental changes**

**6. Policy assessment by OECD Committees**



# Applying the horizontal approach



Vectors of change

Stocktaking of Policy Issues

Innovation

Trade

Tax

.....

Competition

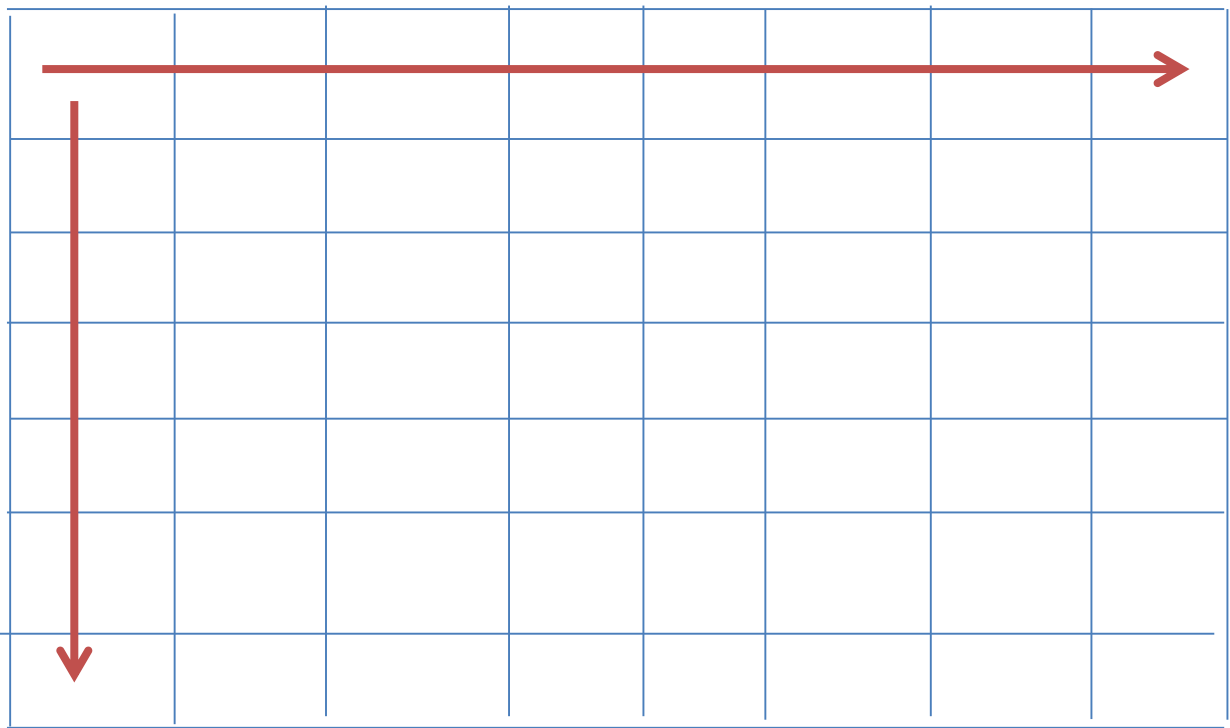
Intangible

Decentralised

Global reach

.....

Acceleration

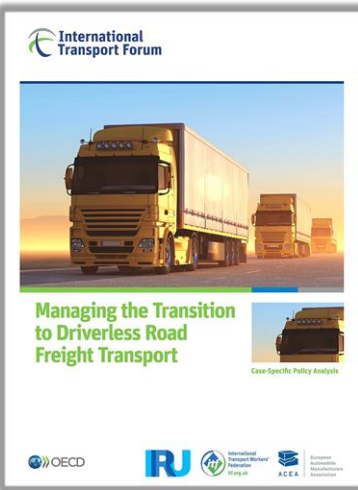




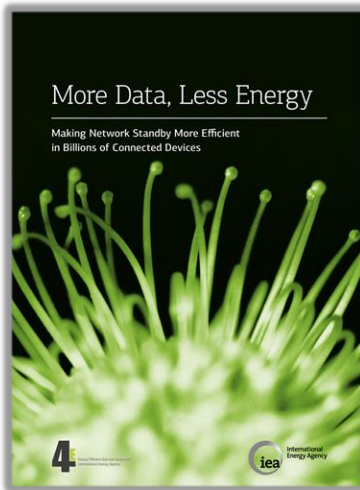
# Going Digital: Pillar 2: Committee Specific

# Committee-specific work

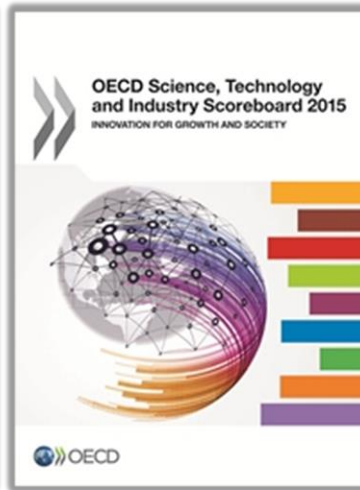
- Over 80 projects, resulting in more than 70 reports and over 15 workshops;
- Projects include the range of policy domains participating in the project



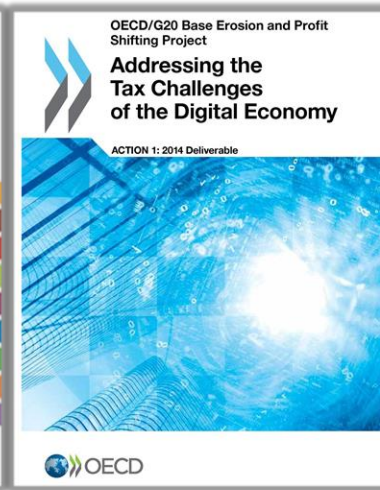
Transport



Energy



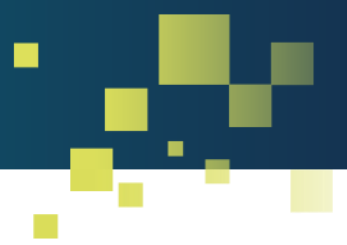
STI



Tax



Labour

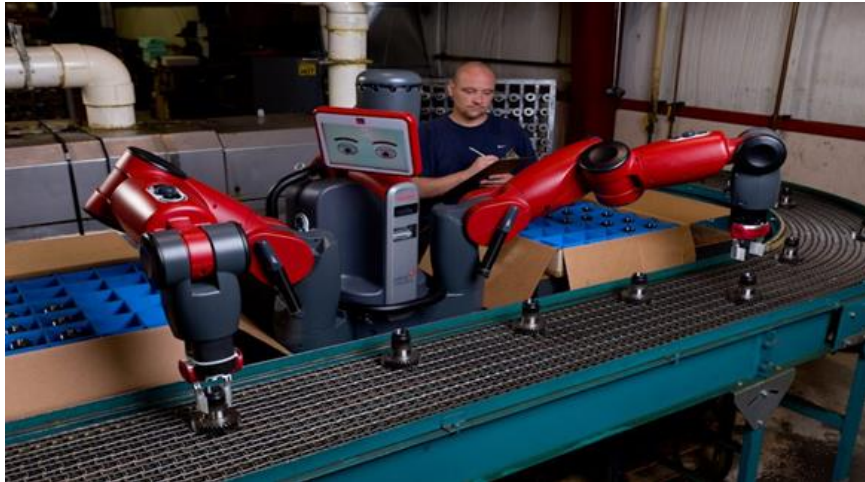


# Going Digital:

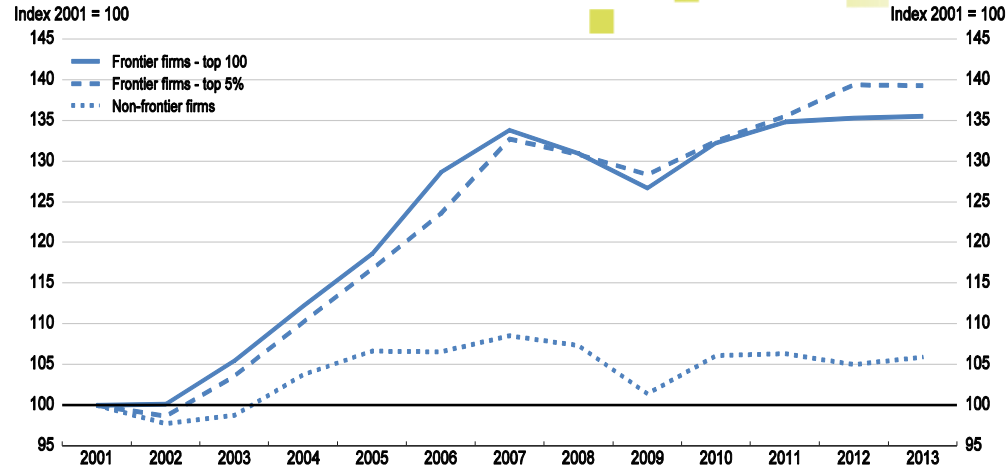
## Pillar 3: Cross-cutting



# Cross-cutting work: addressing the big policy questions



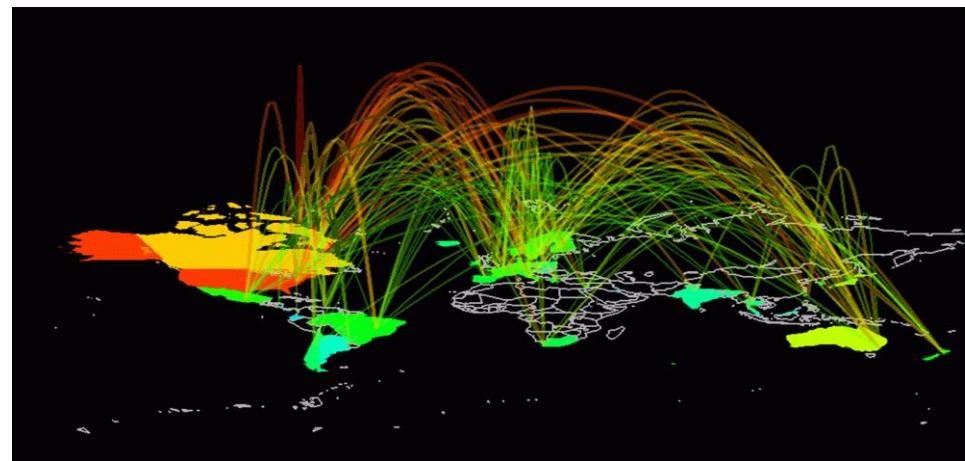
**Jobs, skills and the nature of work**



**Productivity, competition  
& market openness**



**Well-being & inclusion**



**Measurement**

# Expected deliverables



- **Stand-alone reports and policy notes;**
- **Report to the 2018 OECD Ministerial Meeting;**
- **Final synthesis report at the end of the project;**
- **“Beyond the book”:**
  - Roundtables and national discussions to help develop national digital strategies.
  - One or more OECD Council Recommendations related to the digital transformation may be undertaken.
  - A Going Digital toolkit, including a final integrated policy framework that will provide countries with practical examples and good practices.

# Engaging UNCTAD: not just a developed country phenomenon

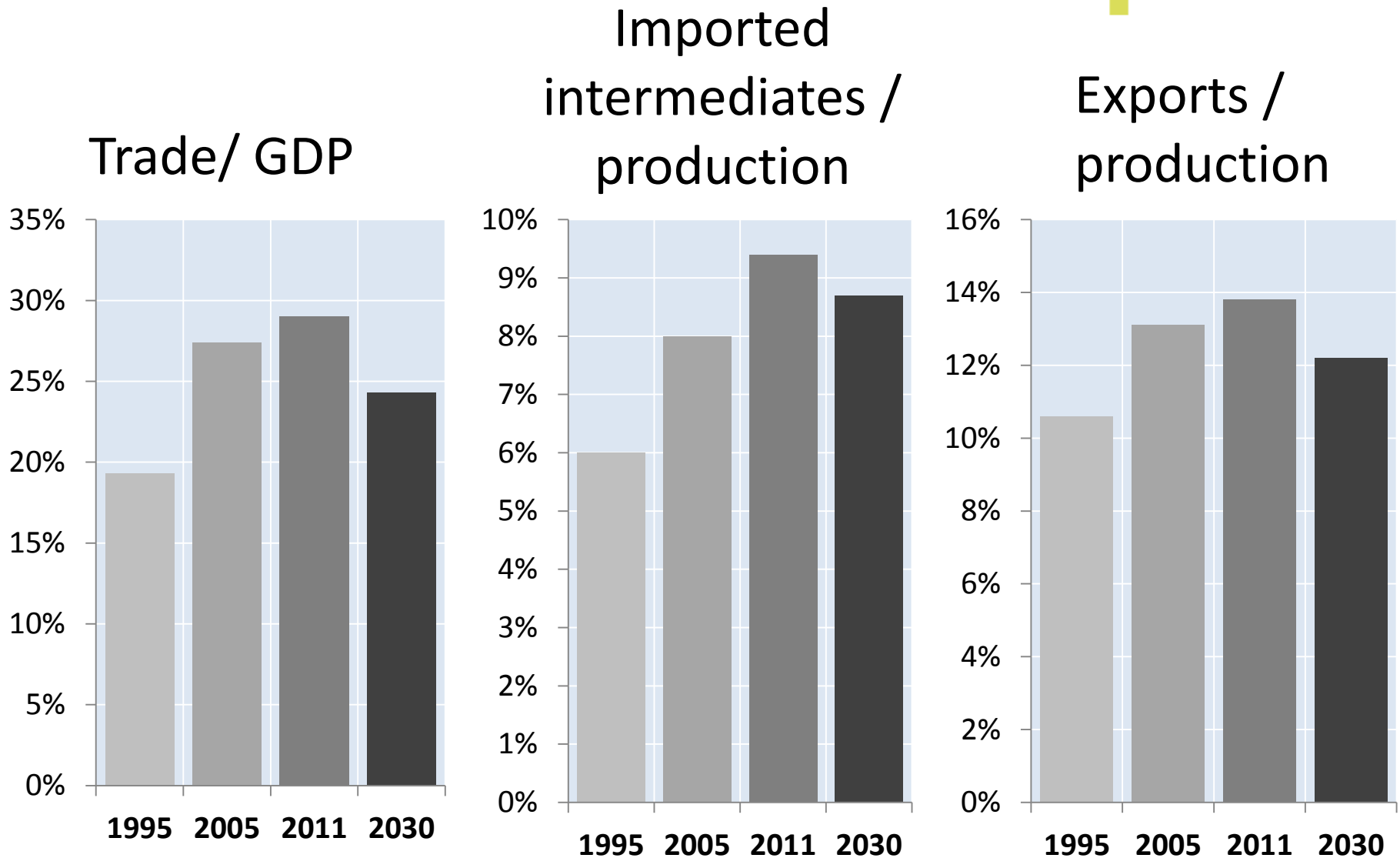
## “Leapfrog” opportunities and lessons-learned



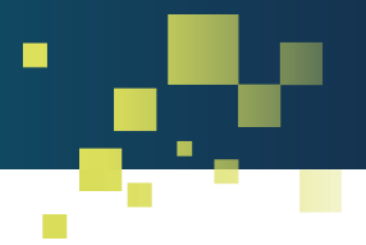
e-Estonia.com  
The Digital Society



# Engaging UNCTAD: What is the Future of GVCs? impact of BaU and “new normal”



# A request for feedback and input



- Have we identified the **right building blocks**?
- Are there any **gaps** in the proposed framework?
- Are there any **further extensions** or **interconnections** that should be considered?
- How do we **further collaboration** with UNCTAD work?



going digital

Thank you

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<http://oe.cd/goingdigital>

Twitter: @OECDinnovation

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[www.oecd.org/sti/news.htm](http://www.oecd.org/sti/news.htm)