

2017Q3 SYSTEX Profile

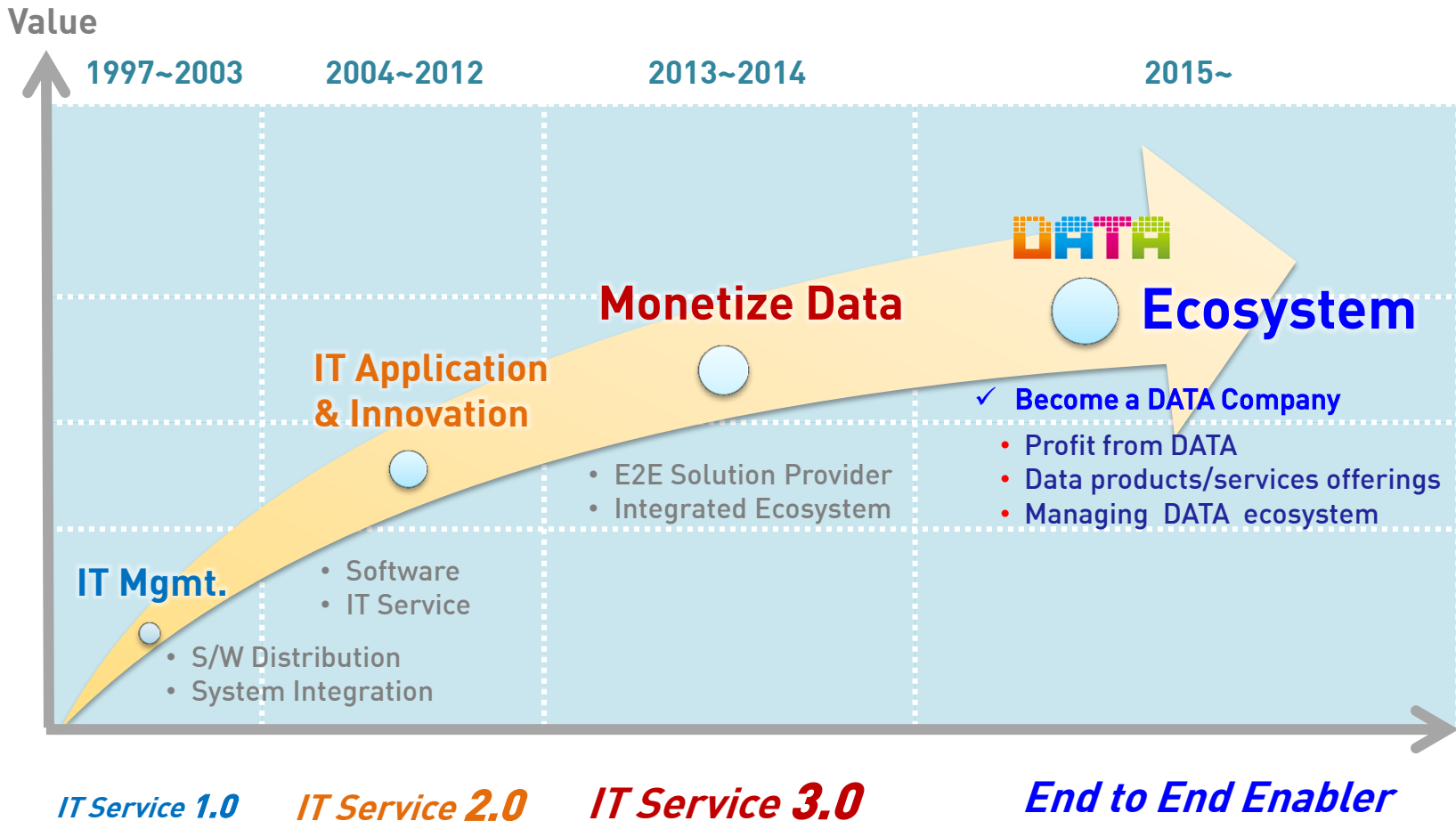
CFO & Company Spokesman
Larry Chung
2017.11.16

Strategic Integration Milestone

2016	<ul style="list-style-type: none">✓ Cooperated with Far Eastern Group to provide "online marketplace" platform in friDay wallet for convenient shopping experiences.✓ Etu collaborated with U-CAR to launch "CarInsight" Innovative Car Comparison Service.
2015	<ul style="list-style-type: none">✓ Cooperated with LINE to launch "LINE Gift Shop" fulfilled O2O business model✓ SYSTEX launched Taiwan's first "Securities online account solutions " integrated "video authentication" and "CA certificate"
2014	<ul style="list-style-type: none">✓ Offered electronic wallet service for mobile payment market✓ Cooperated with world leading Big Data service providers, Managing DATA ecosystem
2013	<ul style="list-style-type: none">✓ Launched SBOX, the first Splunk enterprise powered appliance✓ Launched Etu, innovative Hadoop based Big Data solutions
2012	<ul style="list-style-type: none">✓ Merged NEXSYS to strengthen leading position in Taiwan payment market. Occupied over 70% EDC market place
2011	<ul style="list-style-type: none">✓ Merged Rainbow Tech. and CK Tech. for expanding to China market✓ Invested in SYSPOWER and SystemWeb✓ Founded SoftMobile, developing mobile APPs
2010	<ul style="list-style-type: none">✓ Invested in FORMS SYNTRON for Banking business in China✓ Taifon and Condord joined SYSTEX Group
2008	<ul style="list-style-type: none">✓ Invested in Investment Media for providing in depth financial contents
2007	<ul style="list-style-type: none">✓ Taiwan's two leading IT services Corporations "SYSWARE" and "SYSTEX" was consolidated✓ Invested in TEDPC, healthcare IT solution provider✓ Merged Mega Times, financial quote system provider
2005	<ul style="list-style-type: none">✓ Merged Ulstek Corp. financial IT provider✓ Merged UCOM, largest IT training center in Taiwan
2004	<ul style="list-style-type: none">✓ Integrated with Pacific Computer's team
2003	<ul style="list-style-type: none">✓ SYSTEX IPO
1997-2003	<ul style="list-style-type: none">✓ Kimo.com spun off from SYSTEX, and later acquired by Yahoo!✓ SYSTEX founded in 1997



From SI to End-to-End Enabler

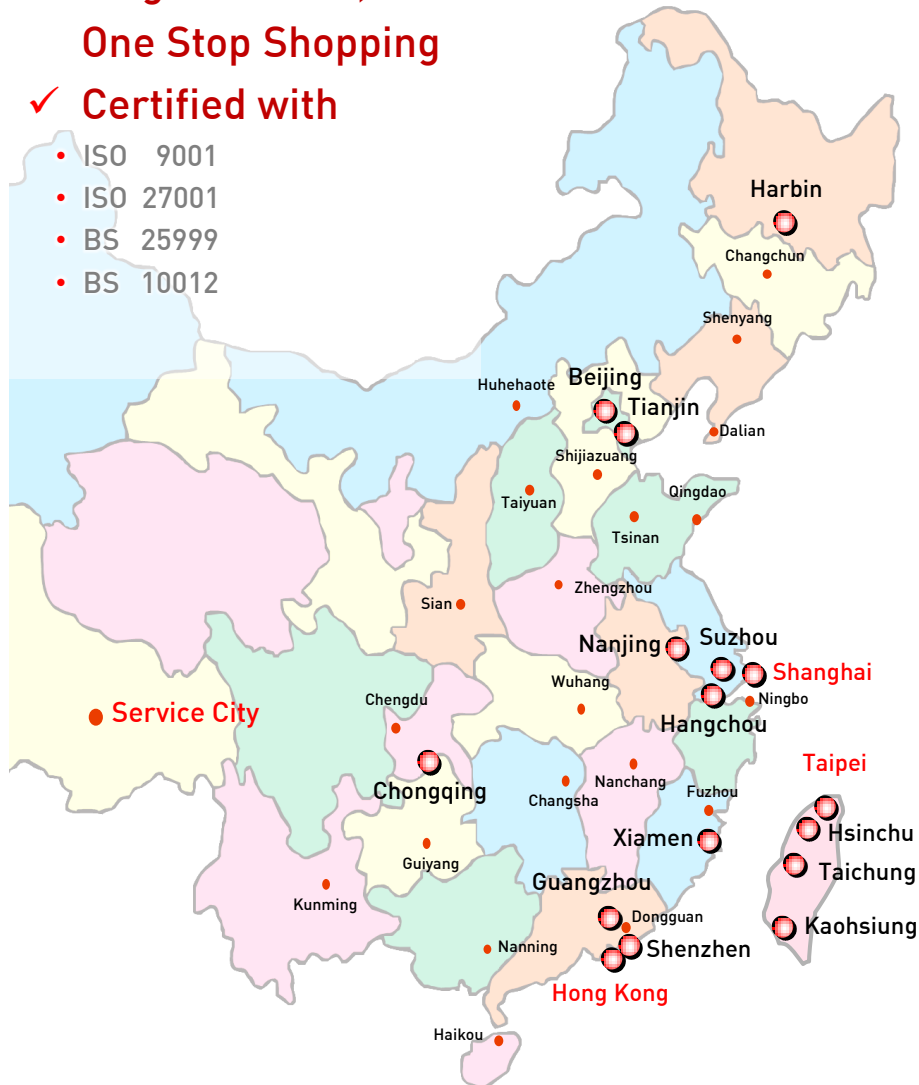


Cross Border Professional Services Offerings

✓ Single Contact,
One Stop Shopping

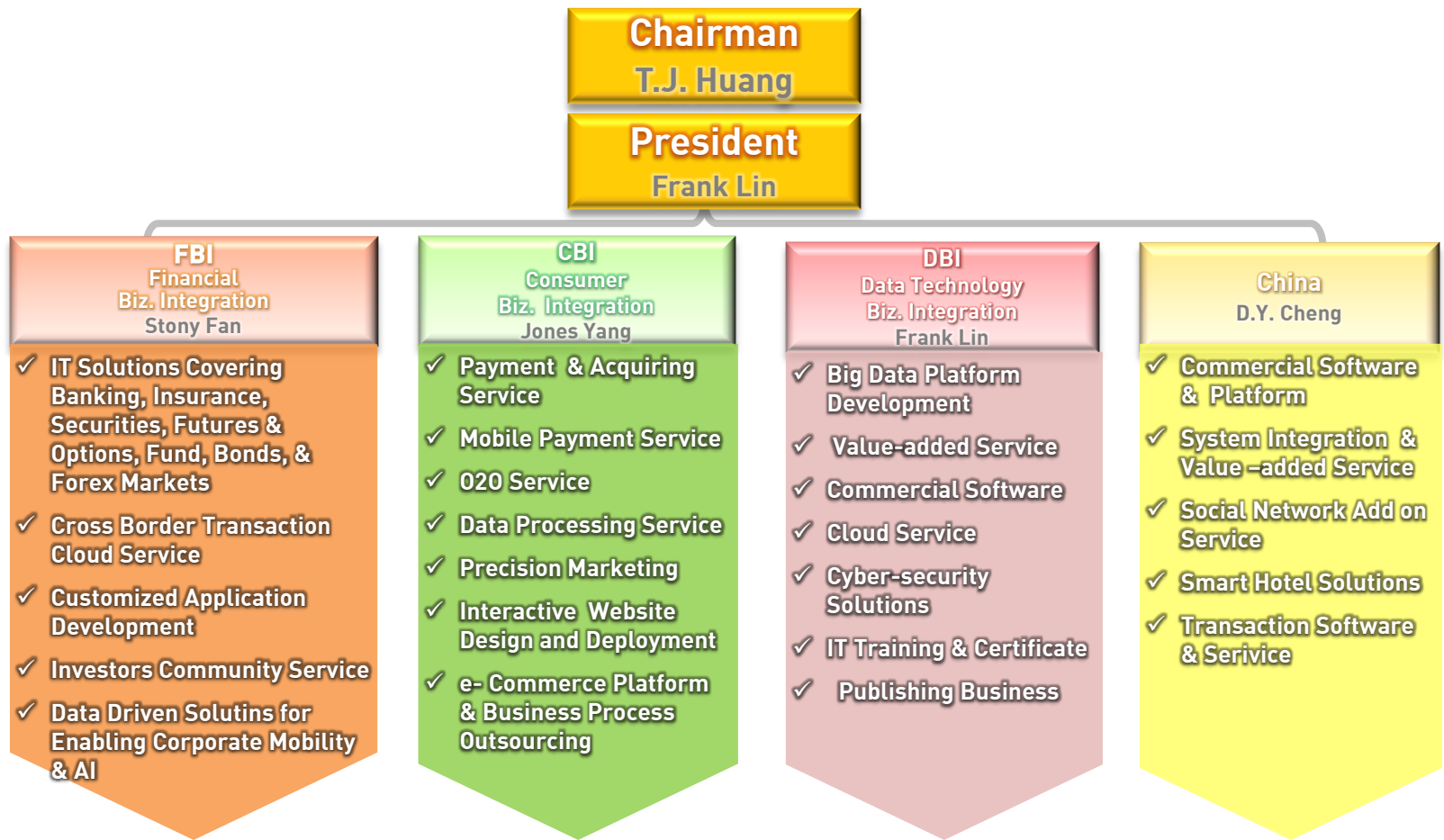
✓ Certified with

- ISO 9001
- ISO 27001
- BS 25999
- BS 10012



- ✓ TSE : 6214
- ✓ 3,000 Employees
- ✓ 58 Operation locations in GC and SE Asia
- ✓ 2016 Revenue : USD 502 Million

Business Organization



A Data Company

✓ **FBI**
Intelligent Finance



Data Talent
FBI focus **FSI**



DTO
Data as a Service

✓ **CBI**
Payment & Omni Channel



Digital Transformation
CBI focus **Retail**

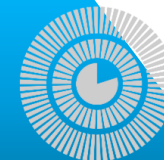


BPO
DT Operator

✓ **DBI**
Data Technology



Data Technology
DBI focus **TMT**



ITO
DT Enabler

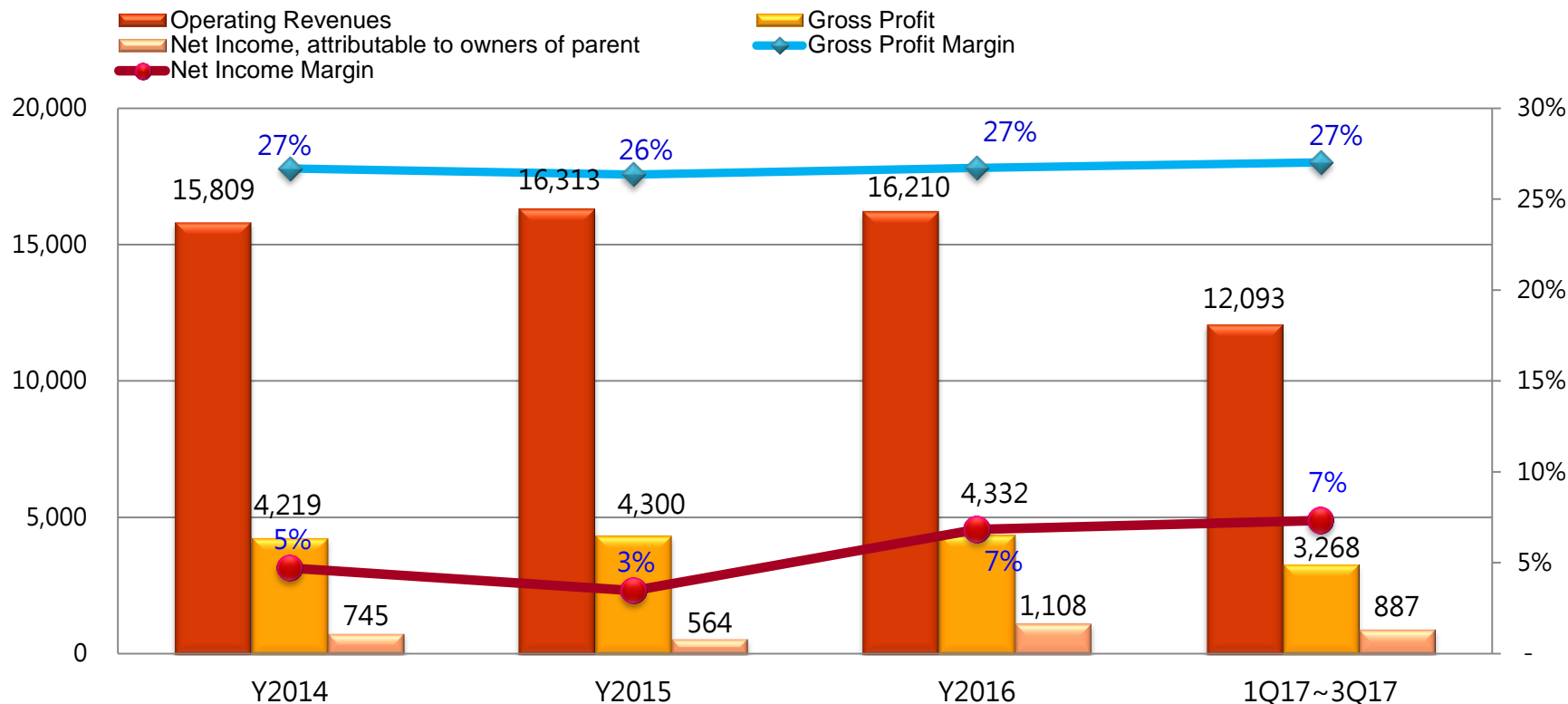
BALANCE SHEETS

UNIT : NT\$ million , %

ITEM	2017/9/30	%	2016/12/31	%	2016/9/30	%
Cash and cash equivalents	3,551	19%	4,245	22%	4,401	24%
Current financial assets at fair value through profit or loss	2,716	15%	2,880	15%	2,271	12%
Current available-for-sale financial assets	17	0%	19	0%	27	0%
Debt investments with no active market	635	3%	102	1%	257	1%
Trade and other current receivables	3,092	17%	3,372	18%	3,020	16%
Inventories	2,729	15%	2,422	13%	2,405	13%
Non-current assets held for sale	0	-	97	1%	0	-
Other current assets	1,379	7%	1,333	7%	1,376	7%
Total current assets	14,120	76%	14,471	76%	13,757	75%
Financial assets measured at cost - non-current	433	2%	433	2%	421	2%
Debt investments with no active market- non-current	576	3%	548	3%	547	3%
Investments accounted for using equity method	1,162	6%	1,191	6%	1,260	7%
Property, plant and equipment	1,954	10%	2,010	11%	2,015	11%
Intangible assets	57	0%	113	1%	131	1%
Total other non-current assets	338	2%	317	2%	308	2%
Total non-current assets	4,520	24%	4,612	24%	4,683	25%
Total assets	18,640	100%	19,083	100%	18,440	100%
Short-term loans	2,151	12%	1,046	5%	1,594	9%
Notes and accounts payable	2,318	12%	2,954	15%	2,315	13%
Other current liabilities	1,778	10%	2,065	11%	1,772	10%
Total current liabilities	6,247	34%	6,065	32%	5,682	31%
Total non-current liabilities	249	1%	259	1%	251	1%
Total liabilities	6,497	35%	6,323	33%	5,933	32%
Total share capital	2,694	14%	2,694	14%	2,694	15%
Capital surplus	7,371	40%	7,635	40%	7,636	41%
Retained earnings	3,411	18%	3,467	18%	3,293	18%
Other equity	(384)	-2%	(64)	-0%	(160)	-1%
Treasury shares	(1,004)	-5%	(1,004)	-5%	(998)	-5%
Total equity attributable to owners of Corporation	12,088	65%	12,728	67%	12,466	68%
Non-controlling interests	55	0%	31	0%	41	0%
Total liabilities and equity	18,640	100%	19,083	100%	18,440	100%
Book Value Per Share	49.14		51.74		50.65	

Historical INCOME STATEMENT

UNIT : NT\$ million , %



	Y2014	Y2015	Y2016	1Q17~3Q17
Operating Revenues	15,809	16,313	16,210	12,093
Gross Profit	4,219	4,300	4,332	3,268
Gross Profit Margin	27%	26%	27%	27%
Operating Expenses	3,784	3,881	4,053	2,873
Operating Income	486	419	279	395
Operating Income Margin	3%	3%	2%	3%
Non-Operating Items	490	286	967	577
Net Income, attributable to owners of parent	745	564	1,108	887
Net Income Margin	5%	3%	7%	7%
EPS	3.07	2.29	4.50	3.60

INCOME STATEMENT

UNIT : NT\$ million ,%

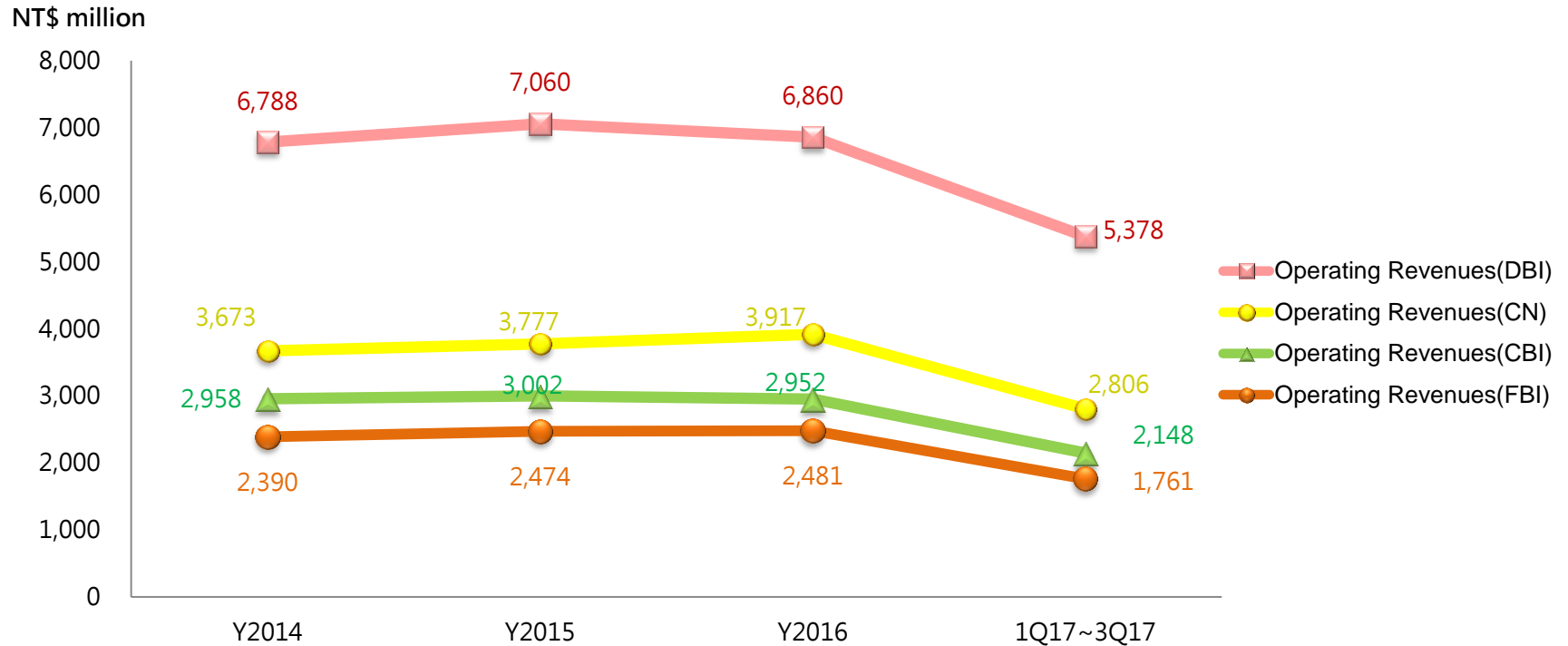
ITEM	3Q17	2Q17	DIFF	3Q16	DIFF	1Q17~3Q17	1Q16~3Q16	DIFF
Operating Revenues	4,305	4,083	222	3,892	413	12,093	11,598	495
Operating Costs	3,191	2,944	246	2,907	284	8,825	8,518	307
Gross Profit	1,114	1,139	(25)	985	129	3,268	3,079	188
Gross Profit Margin	26%	28%	-2%	26%	-0%	27%	27%	-
Operating Expenses	1,004	972	32	1,003	1	2,873	2,891	(18)
Operating Income	110	166	(57)	(18)	128	395	188	207
Operating Income Margin	2%	4%	-2%	-0%	2%	3%	2%	2%
Non-Operating Items (Notes 1)	241	99	142	659	(418)	577	759	(182)
Income Before Income Tax	351	265	85	641	(290)	972	947	25
Income Tax Expense	39	23	16	(12)	51	88	39	49
Net Income	311	242	70	652	(341)	884	908	(24)
Net Income, attributable to non-controlling interests	(0)	(0)	0	(3)	3	(3)	(12)	9
Net Income, attributable to owners of parent	312	242	70	655	(344)	887	920	(33)
EPS	1.27	0.98	0.29	2.67	(1.40)	3.60	3.74	(0.14)

Notes1 : Non-Operating Items

	3Q17	2Q17	DIFF	3Q16	DIFF	1Q17~3Q17	1Q16~3Q16	DIFF
Interest income and expense	3	4	(2)	2	1	10	2	8
Share of profit of associates	11	15	(4)	24	(13)	39	47	(8)
Gains on disposals of investments	158	19	139	1,102	(944)	362	1,117	(755)
Gains on financial assets at fair value through profit or loss	30	12	18	(15)	44	69	20	49
Dividend income	15	32	(17)	34	(19)	47	42	5
Foreign exchange gain(loss), net	20	30	(10)	(8)	28	35	(15)	50
Gain (loss) on disposal of property, plant and equipment, net	(0)	(0)	0	0	(0)	(0)	18	(18)
Impairment loss on I assets	(0)	(28)	28	(478)	478	(29)	(490)	461
Other non-operating income and expenses	5	16	(11)	(3)	8	44	18	26
Total non-operating income and expenses	241	99	142	659	(418)	577	759	(182)

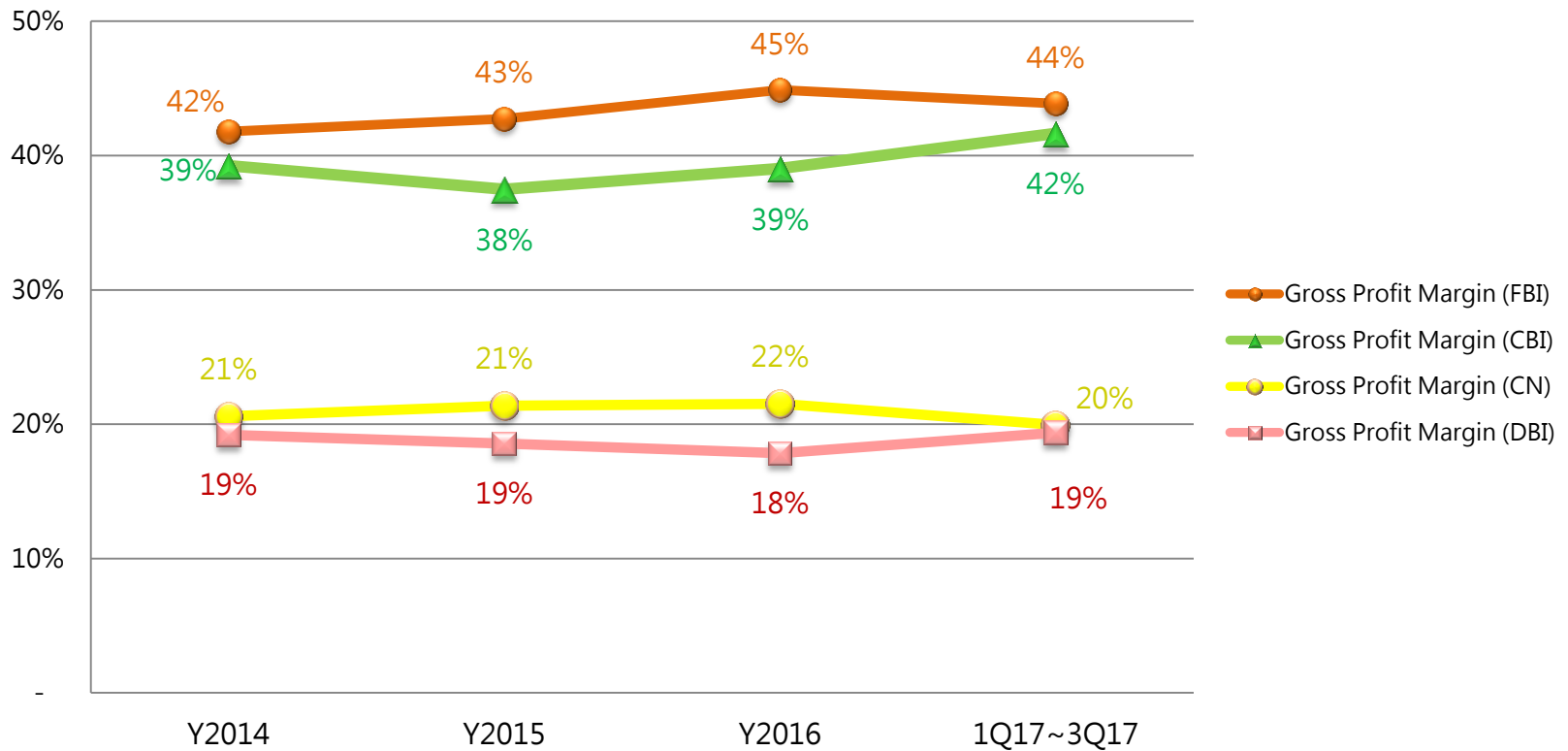
Operating Revenues by BI

UNIT : NT\$ million , %



	Y2014		Y2015		Y2016		1Q17~3Q17	
	Amount	%	Amount	%	Amount	%	Amount	%
Operating Revenues	15,809	100%	16,313	100%	16,210	100%	12,093	100%
Operating Revenues(FBI)	2,390	15%	2,474	15%	2,481	15%	1,761	15%
Operating Revenues(CBI)	2,958	19%	3,002	18%	2,952	18%	2,148	18%
Operating Revenues(DBI)	6,788	43%	7,060	43%	6,860	42%	5,378	44%
Operating Revenues(CN)	3,673	23%	3,777	23%	3,917	24%	2,806	23%

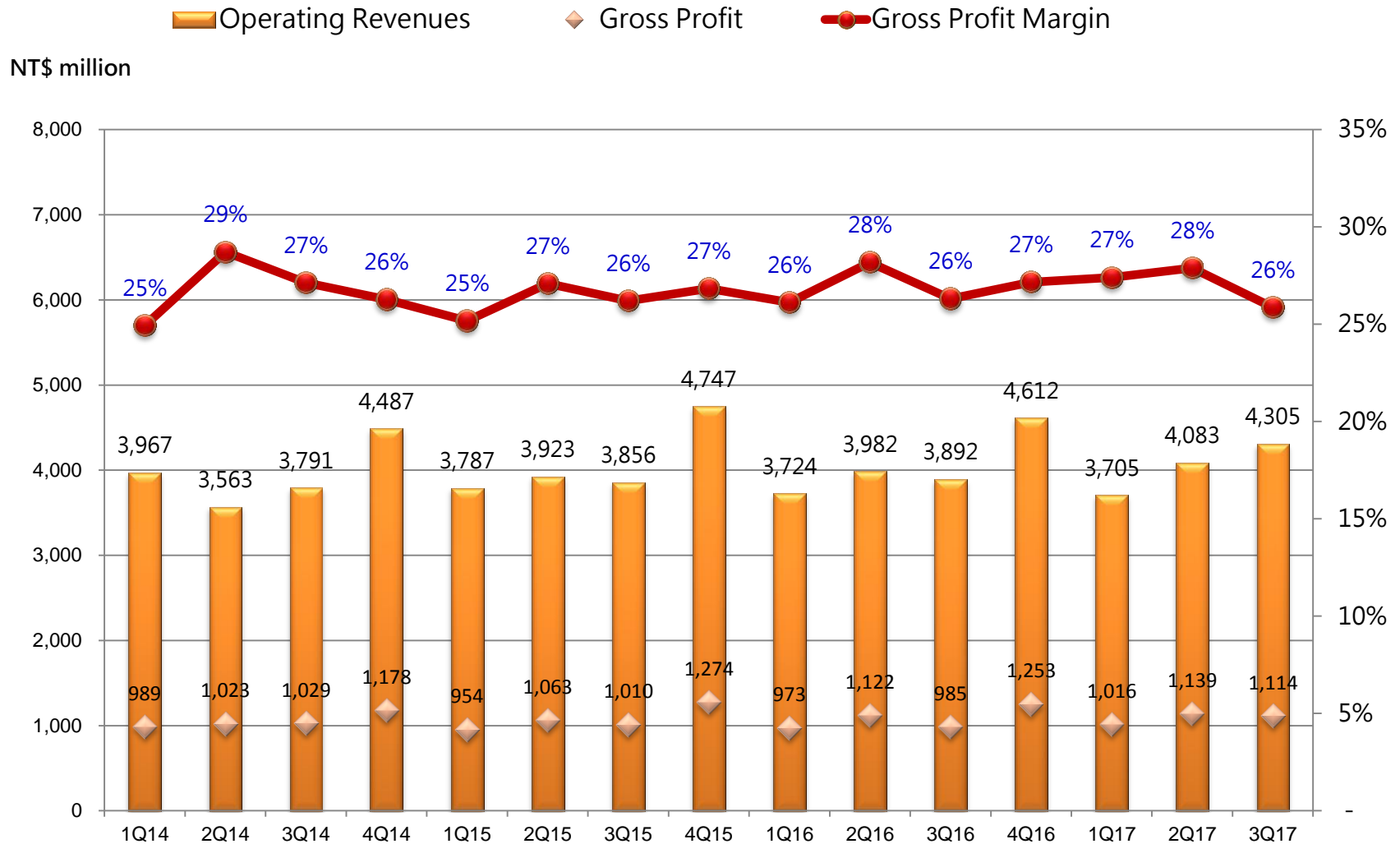
Gross Profit Margin by BI



	Y2014	Y2015	Y2016	1Q17~3Q17
Gross Profit Margin	27%	26%	27%	27%
Gross Profit Margin (FBI)	42%	43%	45%	44%
Gross Profit Margin (CBI)	39%	38%	39%	42%
Gross Profit Margin (DBI)	19%	19%	18%	19%
Gross Profit Margin (CN)	21%	21%	22%	20%

Consolidated Operating Revenues & Gross Profit Margin

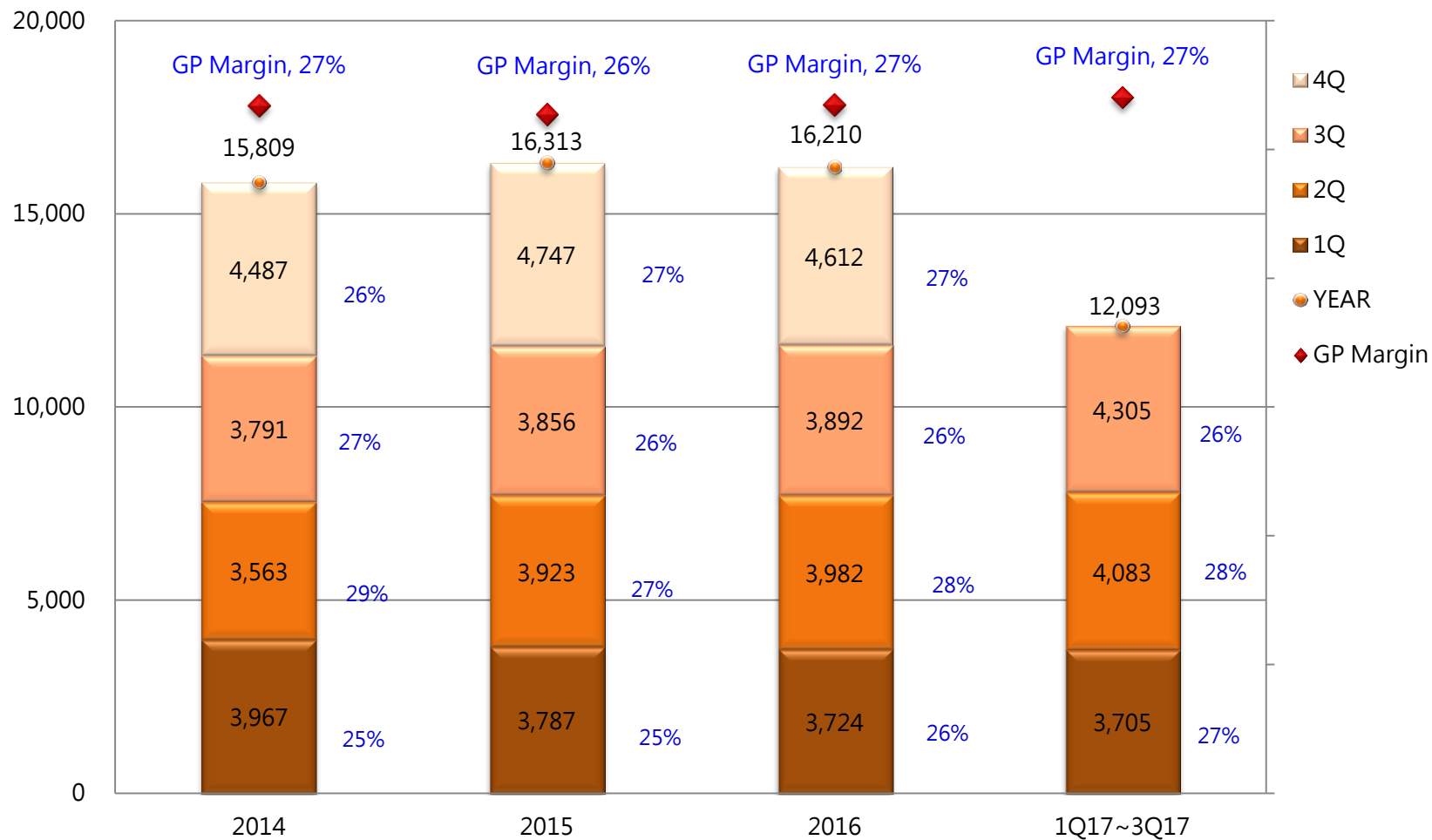
UNIT : NT\$ million , %



Consolidated Operating Revenues & Gross Profit Margin

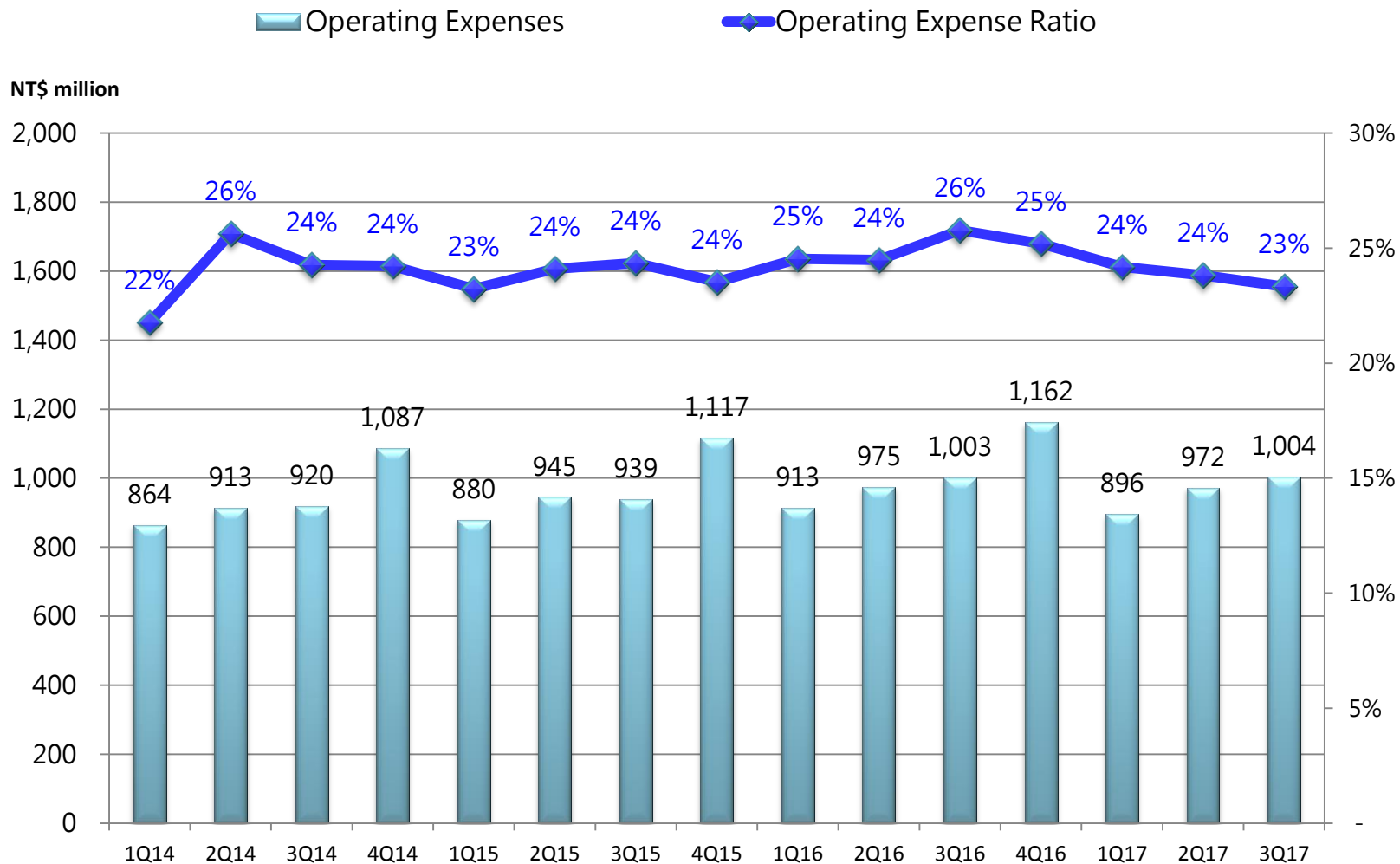
UNIT : NT\$ million , %

NT\$ million



Operating Expenses By Quarter

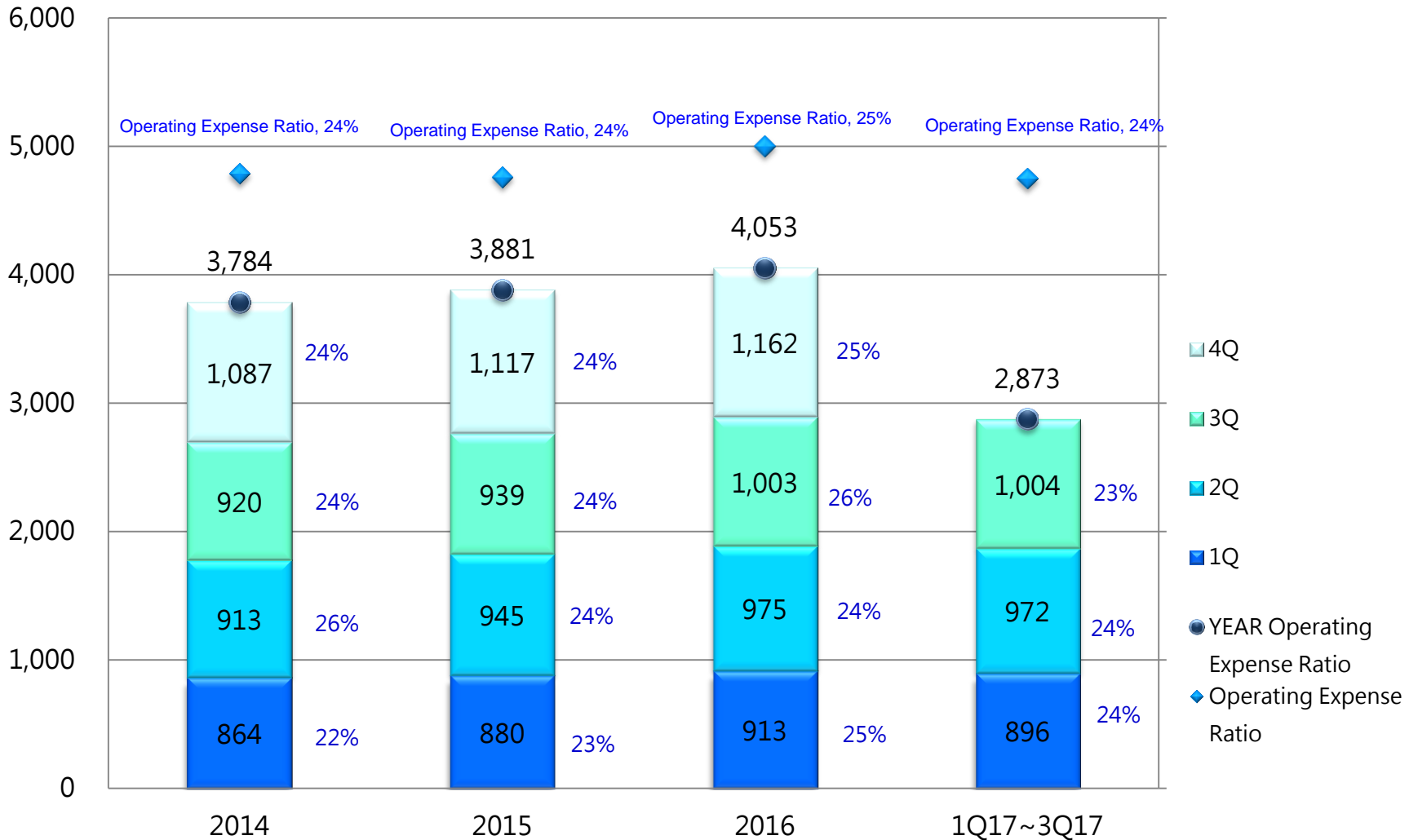
UNIT : NT\$ million , %



Operating Expenses

UNIT : NT\$ million ,%

NT\$ million





SYSTEMX

Cloud, Mobile, Social, Analytics & Cybersecurity

End to End Ecosystem Enabler