

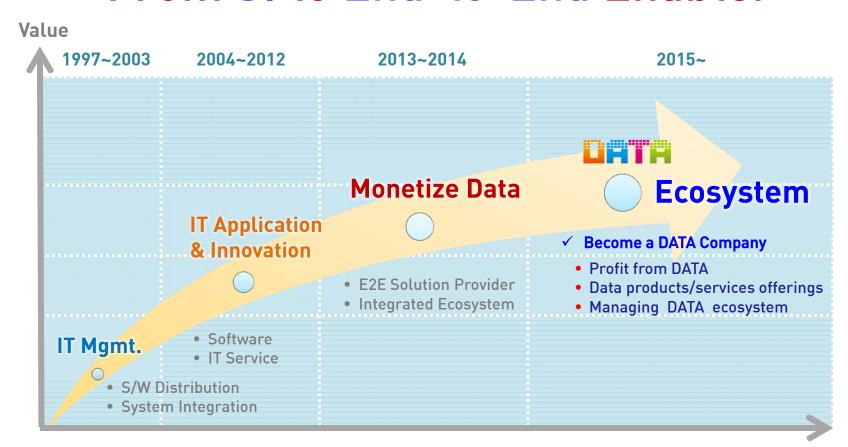
## SYSTEX Profile

CFO & Company Spokesman Larry Chung 2017.10.18



2016	✓ Cooperated with Far Eastern Group to provide "online marketplace" platform in friDay wallet for convenient shopping experiences.
	✓ Etu collaborated with U-CAR to launch "CarInsight" Innovative Car Comparison Service.
	✓ Cooperated with LINE to launch "LINE Gift Shop"fulfilled 020 business model
2015	✓ SYSTEX launched Taiwan's first "Securities online account solutions" integrated "video authentication"
	and "CA certificate"
	✓ Offered electronic wallet service for mobile payment market
2014	✓ Cooperated with world leading Big Data service providers,
2014	Managing DATA ecosystem
2013	✓ Launched SBOX, the first Splunk enterprise powered appliance
2010	✓ Launched Etu, innovative Hadoop based Big Data solutions
	✓ Merged <u>NEXSYS</u> to strengthen leading position in Taiwan payment market.
2012	Occupied over 70% EDC market place
2011	✓ Merged Rainbow Tech. and CK Tech. for expanding to China market ✓ Invested in SYSPOWER and SystemWeb
	Founded SoftMobile, developing mobile APPs
0040	✓ Invested in FORMS SYNTRON for Banking business in China
2010	✓ Taifon and Condord joined SYSTEX Group
2008	✓ Invested in Investment Media for providing in depth financial contents
	✓ Taiwan's two leading IT services Corporations "SYSWARE"
2007	and "SYSTEX" was consolidated
	✓ Invested in TEDPC, healthcare IT solution provider ✓ Merged Mega Times, financial quote system provider
2005	✓ Merged <u>Ulstek Corp</u> , financial IT provider
	✓ Merged <u>UCOM</u> , largest IT training center in Taiwan
2004	✓ Integrated with Pacific Computer's team
2003	✓ SYSTEX IPO
	✓ Kimo.com spun off from SYSWARE,
1997-2003	and later acquired by Yahoo!
1777-2003	✓ <u>SYSWARE</u> founded in 1997 Copyright © 1997-2016 SYSTEX

#### From SI to End-to-End Enabler



IT Service 1.0 IT Service 2.0 IT Service 3.0

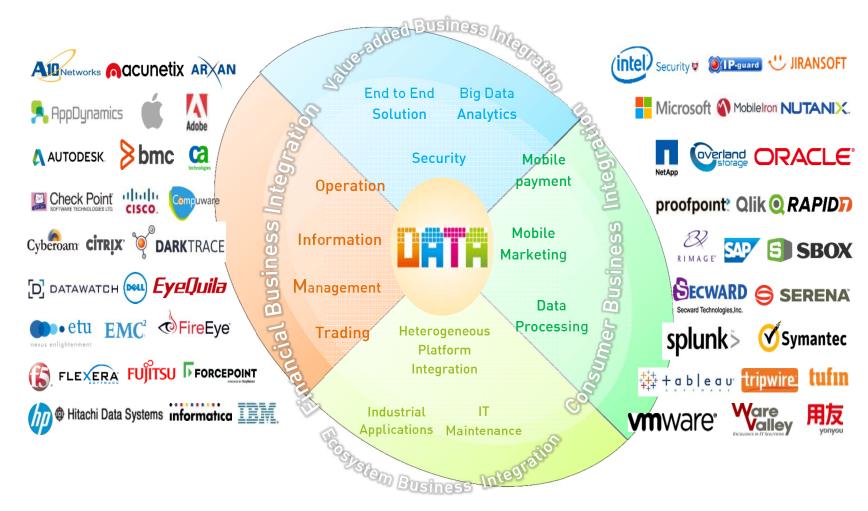
End to End Enabler

# Cross Border Professional

Services Offerings ✓ Single Contact, One Stop Shopping ✓ Certified with ISO 9001 Harbin ISO 27001 BS 25999 Changchun • BS 10012 Huhehaote Beijing Tianjin Dalian Taiyuan Tsinan Zhengzhou Nanjing Suzhou Shanghai Ningbo Chengdu Service City Hangchou Taipei Nanchang Chongqing Changsha Hsinchu Xiamen Guiyang Taichung Guangzhou Kunming Dongguan Kaohsiung Shenzhen Hong Kong Haikou 🚡

- ✓ TSE : 6214
- √ 3,000 Employees
- √ 58 Operation locations in GC and SE Asia
- ✓ 2016 Revenue : USD 502 Million

# Integration of world-class technology Innovative products and services



## **Business Organization**

Chairman
T.J. Huang
President
Frank Lin

# FBI Financial Biz. Integration Stony Fan

1000

✓ IT Solutions Covering Banking, Insurance, Securities, Futures & Options, Fund, Bonds, & Forex Markets

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- ✓ Cross Border Transaction Cloud Service
- ✓ Customized Application Development
- √ Investors Community Service
- ✓ Data Driven Solutins for Enabling Corporate Mobility & AI

# CBI Consumer Biz. Integration Jones Yang

- ✓ Payment & Acquiring Service
- ✓ Mobile Payment Service
- √ 020 Service

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- ✓ Data Processing Service
- ✓ Precision Marketing
- ✓ Interactive Website
  Design and Deployment
- e- Commerce Platform& Business ProcessOutsourcing

# DBI Data Technology Biz. Integration Frank Lin

- ✓ Big Data Platform Development
- √ Value-added Service
- ✓ Commercial Software
- ✓ Cloud Service
- ✓ Cyber-security Solutions
- ✓ IT Training & Certificate
- ✓ Publishing Business

#### China

- D.Y. Cheng
- ✓ Commercial Software & Platform
- ✓ System Integration & Value added Service
- ✓ Social Network Add on Service
- ✓ Smart Hotel Solutions
- ✓ Transaction Software & Serivice

## A Data Company

✓ FBI
Intelligent Finance

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✓ CBI

Payment & Omni
Channel



Digital
Transformation
CBI focus Retail



✓ **DBI**Data Technology



Data
Technology
DBI focus TMT



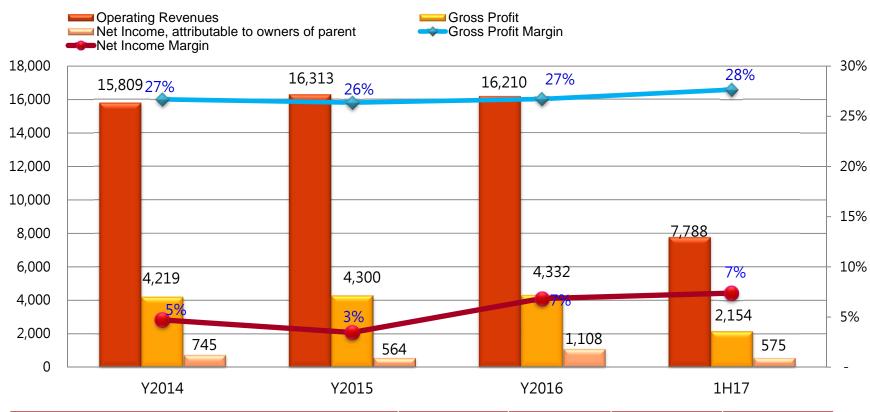
#### **BALANCE SHEETS**

ITEM	2017/6/30	%	2016/12/31	%	2016/6/30	%
Cash and cash equivalents	3,897	21%	4,245	22%	2,575	14%
Current financial assets at fair value through profit or loss	2,853	15%	2,880	15%	3,115	17%
Current available-for-sale financial assets	17	0%	19	0%	18	0%
Debt investments with no active market	97	1%	102	1%	83	0%
Trade and other current receivables	3,229	17%	3,590	19%	3,439	19%
Inventories	2,831	15%	2,422	13%	2,415	13%
Non-current assets held for sale	0	-	97	1%	0	-
Other current assets	1,142	6%	1,115	6%	1,131	6%
Total current assets	14,066	75%	14,471	76%	12,777	70%
Held-to-maturity financial assets - non-current	0	-	0	-	61	0%
Financial assets measured at cost - non-current	435	2%	433	2%	470	3%
Debt investments with no active market- non-current	576	3%	548	3%	549	3%
Investments accounted for using equity method	1,199	6%	1,191	6%	1,647	9%
Property, plant and equipment	1,965	11%	2,010	11%	2,038	11%
Intangible assets	64	0%	113	1%	442	2%
Total other non-current assets	340	2%	317	2%	288	2%
Total non-current assets	4,580	25%	4,612	24%	5,495	30%
Total assets	18,646	100%	19,083	100%	18,271	100%
Short-term loans	1,260	7%	1,046	5%	777	4%
Notes and accounts payable	2,485	13%	2,954	15%	2,370	13%
Other current liabilities	2,974	16%	2,065	11%	2,948	16%
Total current liabilities	6,719	36%	6,065	32%	6,096	33%
Total non-current liabilities	250	1%	259	1%	262	1%
Total liabilities	6,969	37%	6,323	33%	6,358	35%
Total share capital	2,694	14%	2,694	14%	2,694	15%
Capital surplus	7,273	39%	7,635	40%	7,605	42%
Retained earnings	3,100	17%	3,467	18%	2,638	14%
Other equity	(386)	-2%	(64)	-0%	(15)	-0%
Treasury shares	(1,004)	-5%	(1,004)	-5%	(998)	-5%
Total equity attributable to owners of Corporation	11,677	63%	12,728	67%	11,924	65%
Non-controlling interests	0	0%	31	0%	(10)	-0%
Total liabilities and equity	18,646	100%	19,083	100%	18,271	100%
Book Value Per Share	47.47		51.74		48.45	

#### **Historical INCOME STATEMENT**

UNIT: NT\$ million,%

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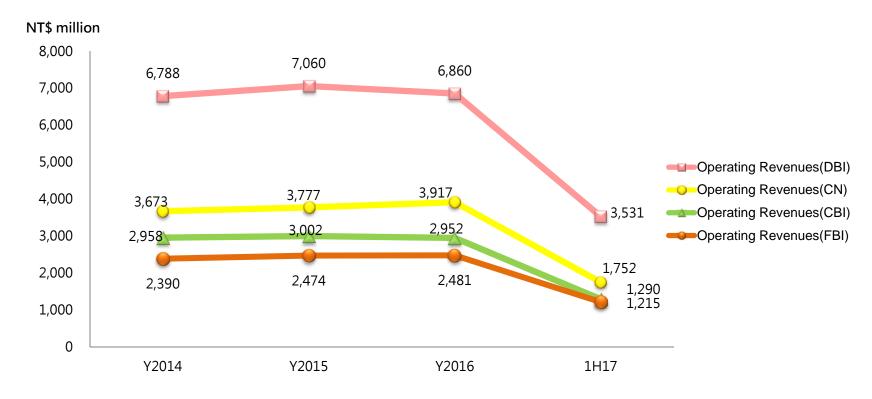


	Y2014	Y2015	Y2016	1H17
Operating Revenues	15,809	16,313	16,210	7,788
Gross Profit	4,219	4,300	4,332	2,154
Gross Profit Margin	27%	26%	27%	28%
Operating Expenses	3,784	3,881	4,053	1,869
Operating Income	486	419	279	285
Operating Income Margin	3%	3%	2%	4%
Non-Operating Items	490	286	967	336
Net Income, attributable to owners of parent	745	564	1,108	575
Net Income Margin	5%	3%	7%	7%
EPS	3.07	2.29	4.50	2.34

#### **INCOME STATEMENT**

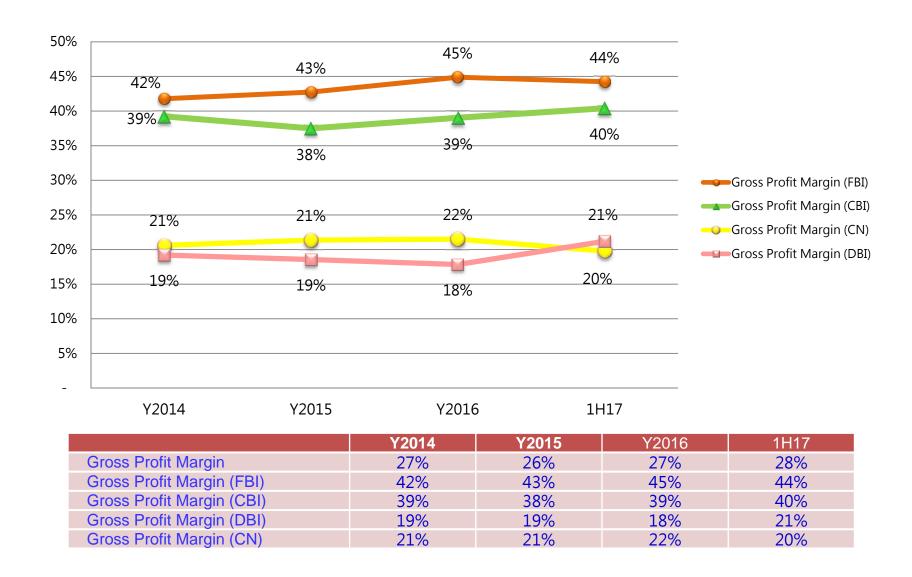
ITEM	2Q17	1Q17	DIFF	2Q16	DIFF	1H17	1H16	DIFF
Operating Revenues	4,083	3,705	378	3,982	101	7,788	7,706	83
Operating Costs	2,944	2,690	254	2,860	84	5,634	5,611	23
Gross Profit	1,139	1,016	123	1,122	17	2,154	2,095	60
Gross Profit Margin	28%	27%	1%	28%	-0%	28%	27%	1%
Operating Expenses	972	896	76	975	(2)	1,869	1,888	(19)
Operating Income	166	119	47	147	19	285	206	79
Operating Income Margin	4%	3%	1%	4%	0%	4%	3%	1%
Non-Operating Items (Notes 1)	99	237	(138)	47	52	336	100	236
Income Before Income Tax	265	356	(91)	194	71	622	307	315
Income Tax Expense	24	24	(1)	31	(7)	49	51	(2)
Net Income	242	331	(89)	164	78	573	256	317
Net Income, attributable to non-controlling interests	(0)	(2)	2	(6)	6	(3)	(9)	6
Net Income, attributable to owners of parent EPS	242 0.98	333 1.35	(91) (0.37)	170 0.69	72 0.29	575 2.34	264 1.07	311 1.27
Notes1: Non-Operating Items	2Q17	1Q17	DIFF	2Q16	DIFF	1H17	1H16	DIFF
Interest income and expense	4	3	1	(0)	4	8	0	7
Share of profit of associates	15	14	1	14	1	29	23	5
Gains on disposals of investments	19	185	(166)	26	(8)	204	14	190
Gains on financial assets at fair value through profit or loss	12	28	(17)	(28)	39	40	35	5
Dividend income	32	0	32	8	24	32	9	23
Foreign exchange gain(loss), net	30	(15)	45	7	23	15	(7)	22
Gain (loss) on disposal of property, plant and equipment, net	(0)	(0)	(0)	19	(19)	(0)	18	(18)
Impairment loss on l assets	(28)	(1)	(28)	(12)	(16)	(29)	(12)	(17)
Other non-operating income and expenses	16	23	(7)	13	3	39	21	18
Total non-operating income and expenses	99	237	(138)	47	52	336	100	236

## **Operating Revenues by BI**

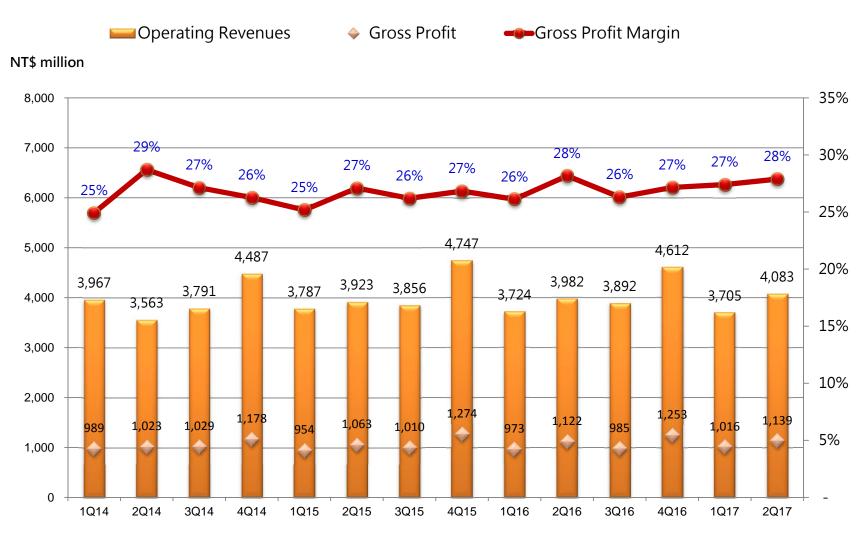


	Y2014		Y20	15	Y20	16	1H17	
	Amount	%	Amount	%	Amount	%	Amount	%
Operating Revenues	15,809	100%	16,313	100%	16,210	100%	7,788	100%
Operating Revenues(FBI)	2,390	15%	2,474	15%	2,481	15%	1,215	16%
Operating Revenues(CBI)	2,958	19%	3,002	18%	2,952	18%	1,290	17%
Operating Revenues(DBI)	6,788	43%	7,060	43%	6,860	42%	3,531	45%
Operating Revenues(CN)	3,673	23%	3,777	23%	3,917	24%	1,752	22%

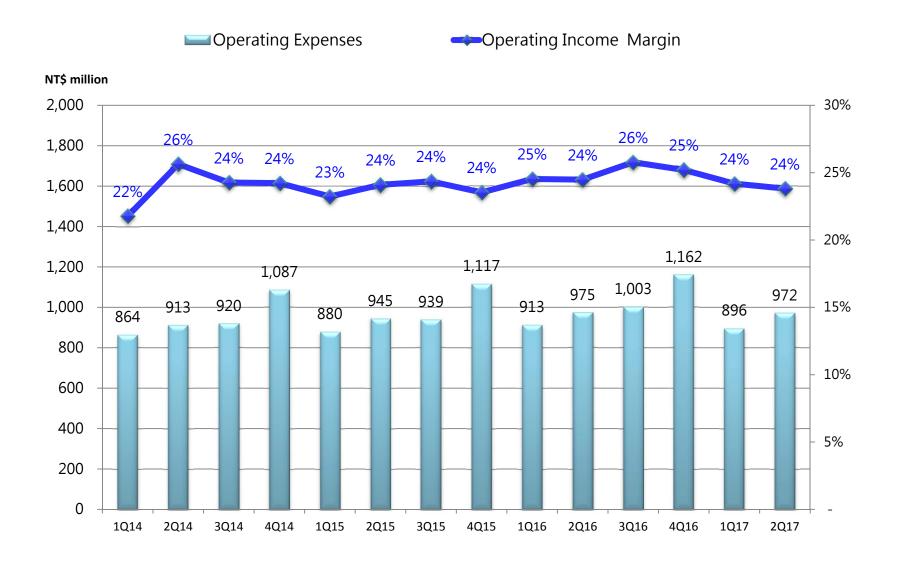
### **Gross Profit Margin by BI**



#### **Consolidated Operating Revenues & Gross Profit Margin**



## **Operating Expenses By Quarter**





Cloud, Mobile, Social, Analytics & Cybersecurity

**End to End Ecosystem Enabler**