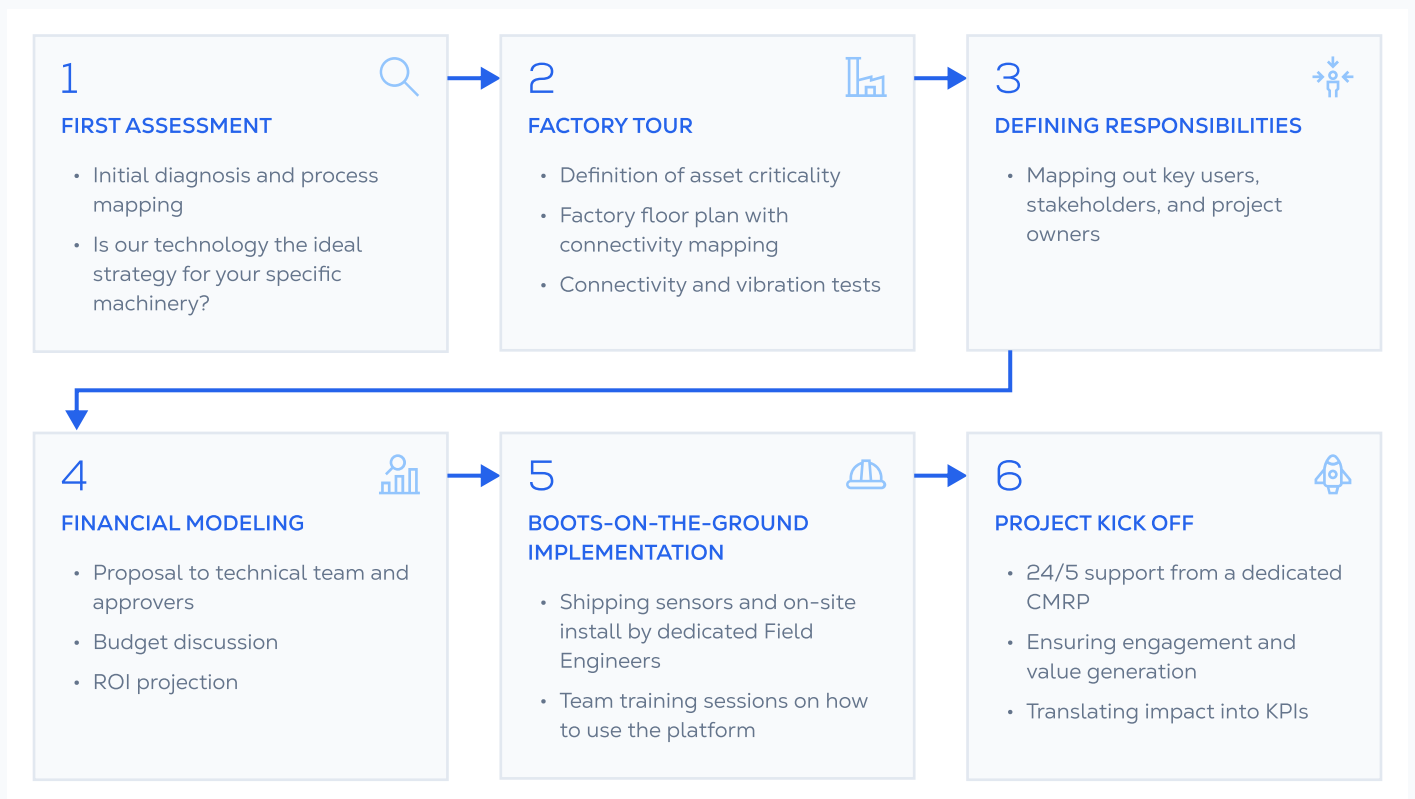


BOOTS-ON-THE-GROUND IMPLEMENTATION

Meet our Honest Sales Cycle

Our approach to implementation is very hands-on. From signing the deal to deploying our Field Engineers, we ensure seamless integration into your facility and leave the system up and running: all you have to do is start using it.

We need a yearly commitment, a 12-month pilot project. Why? This serious, validated method grants you more than enough time to ensure user adoption, evaluate performance, and prove results.



What You Should Watch Out for with Vendor Trials

Short, 30-day trial periods aren't a smart choice—more often than not, they're bait-and-switch tactics designed to hook you for a month and lock you into long-term commitments.

Real testing, proven results take time. A month isn't even enough time to install the sensors and ensure technicians use them, let alone prove that they work effectively.

Think of it like marriage—you wouldn't decide on who you are marrying in 30 days. It should be the same when you're considering a business partner to take care of your operations.

Read the fine print and thoroughly plan a budget, even if the pilot project starts with fewer sensors.

For more information, visit traction.com or contact our support team.