

CUSTOMER STORY

SOFTWARE PUBLISHER REINVIGORATES SECURITY OPERATIONS

Axway Enhances Security Posture With Mandiant Solutions And Services



Industry
Information Technology



Founded in 2001, Axway is a software publisher and a major player in digital transformation, supporting customers in the modernization of their infrastructure by moving, integrating, and securely exposing distributed data. The company has solved the toughest data integration challenges for over 11,000 customers in more than 100 countries.



Mandiant Managed Defense

"I knew there was a passion and a drive behind Mandiant to provide a really strong understanding of the security landscape and to help us find ways to be proactive"

– Michael Christensen, IT Security Manager, Axway

Outcomes



Enables preservation of legacy security components



Simplifies the identification of alerts for further investigation



Enhances overall security posture with strategy-first approach to managed services



Prepare defenses for evolution of cyber attacks

The Search for a Security Provider Focused on Security Strategy

Axway wanted to enhance the security posture of its cloud-based solutions by optimizing resources. With security being critical to the company and their reputation, Michael Christensen, IT Security Manager, said, "Our goal was to find a security provider we could rely on. We knew that without great threat intelligence and knowledgeable people behind the scenes evaluating data to identify and understand the real issues triggering alerts, many solutions are not necessarily helping customers."

Security Bolstered for Incidents and Large Breaches

Axway worked with the Mandiant Managed Defense team to minimize the impact of any security incident. Christensen highlights a focus on incident response and mitigating the potential for larger breaches as a differentiator for Mandiant Managed Defense: "The Mandiant team helps us identify very specific details about threats we encounter and delivers insights into how to address any vulnerabilities. This gives us a greater understanding of our environment and how to best secure it."

Mandiant gave us the opportunity to reevaluate how we do things as a company, and to align our thinking with the world-class expertise behind its solutions and services.

— Michael Christensen, IT Security Manager, Axway

Strong Alignment With a Security Powerhouse

Reflecting on Axway's overall experience with Mandiant, Christensen said, "Mandiant is a security powerhouse. Bringing in Mandiant gave us the opportunity to reevaluate how we do things as a company, and to align our thinking with the world-class expertise behind Mandiant solutions and services. The relationship we developed with Mandiant has become a driving force in improving our overall security posture."

The Mandiant Managed Defense team dedicated another two weeks to validate that we had uncovered the full scope of the attack in the first 24 hours and that nothing else had happened. They talked with our team every day just to make sure we had collected the right information and understood how to defend our environment moving forward.

— Michael Christensen, IT Security Manager, Axway

Learn more at www.mandiant.com

Mandiant

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About Mandiant

Since 2004, Mandiant® has been a trusted partner to security-conscious organizations. Today, industry-leading Mandiant threat intelligence and expertise drive dynamic solutions that help organizations develop more effective programs and instill confidence in their cyber readiness.

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