



# Why Rejection Hurts: What Social Neuroscience Has Revealed About the Brain's Response to Social Rejection

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## Abstract

This chapter reviews evidence from behavioral, pharmacological, and social neuroscience research that supports the notion that physical and social pain rely on shared neural substrates. It then reviews some of the unexpected and potentially surprising consequences that arise from such a physical-social-pain overlap. Specifically, it considers evidence showing that, even though experiences of physical and social pain seem very different from one another on the surface, individuals who are more sensitive to one kind of pain are also more sensitive to the other. It also reviews evidence demonstrating that factors that alter one kind of pain experience alter the other in a congruent manner. Finally, the chapter concludes by discussing what this shared neural circuitry means for our experience and understanding of social pain.

**Keywords:** social rejection, social pain, neural circuitry, physical pain, neural substrates

In 1989, Vivian Paley, a MacArthur Award-winning teacher, introduced a new rule into her kindergarten classroom: “You can’t say you can’t play.” In other words, social exclusion or not being allowed to play with others—an experience that is almost synonymous with childhood—was banned. As simple as it sounds, Paley describes the mixed feelings that her kindergarten students had about instituting the rule and the difficulty that they had, at first, in following it (discussed in her book; Paley, 1993). However, Paley also describes the palpable sense of relief she observed in her class once this new rule was put into effect: “It was as if the children had been rescued from meanness. They were grateful for a structure that let them feel good about themselves and each other.”

As we all know, being rejected or excluded is distressing and painful, even at this young age. Indeed,

most of us have vivid childhood memories of the pain of social rejection and can easily imagine the relief experienced by the children in Paley’s classroom who were granted at least a temporary safe haven from this dreaded experience. Yet, one question that comes to mind when reflecting on these experiences is: Why is it that social rejection exerts such a powerful effect on our emotional well-being? Or more simply put, why is it that social rejection “hurts”?

Over the past several years, social neuroscience research has transformed our understanding of this question by demonstrating that the experience of social rejection or exclusion (“social pain”) is processed by some of the same neural regions that process physical pain (Eisenberger, Lieberman, & Williams, 2003; Eisenberger & Lieberman, 2004, 2005; MacDonald & Leary, 2005). In essence,



1 individuals may describe experiences of rejection as  
2 being “painful” because they rely, in part, on pain-  
3 related neural circuitry.

4 In fact, it has been suggested that, because of the  
5 importance of social connection for human survival,  
6 the social attachment system—which ensures social  
7 connection—may have piggybacked directly onto  
8 the physical pain system, borrowing the pain signal  
9 itself to indicate when social relationships are threat-  
10 ened (Panksepp, 1998). Specifically, as a mamma-  
11 lian species, humans are born relatively immature  
12 without the capacity to feed or fend for themselves  
13 and must rely solely on the care and nurturance of  
14 a caregiver in order to survive. Later in life, being  
15 connected to close others as well as a social group  
16 increases chances of survival by providing access  
17 to shared resources as well as protection from  
18 predators (Axelrod & Hamilton, 1981; Buss, 1990).  
19 Thus, over the course of our evolutionary history,  
20 being separated from others significantly decreased  
21 chances of survival. Consequently, if broken social  
22 ties are experienced as “painful,” an individual  
23 will be more likely to avoid situations that might  
24 threaten social ties or lead to rejection, hence  
25 increasing one’s likelihood of inclusion in the social  
26 group and one’s chances of survival. In short, to the  
27 extent that social rejection or exclusion is a threat to  
28 survival, feeling “hurt” by these experiences may be  
29 an adaptive way to prevent them.

30 In this chapter, I will review evidence from  
31 behavioral, pharmacological, and social neurosci-  
32 ence research that supports the notion that physical  
33 and social pain rely on shared neural substrates.  
34 I will then review some of the unexpected and  
35 potentially surprising consequences that arise from  
36 such a physical-social-pain overlap. Specifically,  
37 I will review evidence showing that, even though  
38 experiences of physical and social pain seem very  
39 different from one another on the surface, those  
40 individuals who are more sensitive to one kind of  
41 pain are also more sensitive to the other. I will also  
42 review evidence demonstrating that factors that  
43 alter one kind of pain experience alter the other in a  
44 congruent manner. Finally, I will end by discussing  
45 what this shared neural circuitry means for our  
46 experience and understanding of social pain.

#### 47 **Evidence for a Physical-Social Pain Overlap** 48 *Linguistic Evidence*

49 One reason to believe that physical and social pain  
50 share overlapping mechanisms is that they share a  
51 common vocabulary. When individuals describe  
52 times when they have felt rejected or excluded, they

53 will often describe these experiences with words  
54 typically reserved for physical pain experiences—  
55 complaining of “hurt” feelings and “broken” hearts.  
56 Indeed, there is no other way to describe socially  
57 painful experiences other than through the use of  
58 these physical pain words. Interestingly, the use of  
59 physical pain words to describe experiences of social  
60 pain is not unique to the English language and  
61 is observed across many other languages as well  
62 (MacDonald & Leary, 2005). However, while sug-  
63 gestive, linguistic evidence alone does not substantiate  
64 the claim that physical and social pain processes  
65 overlap. After all, it is possible that describing rejection  
66 as being “painful” may be no more than a  
67 convenient metaphor and social rejection may  
68 not actually be experienced as painful. One way to  
69 more convincingly demonstrate an overlap in the  
70 mechanisms that support physical and social pain  
71 processes is to show that they rely on shared neuro-  
72 chemistry or shared neural circuitry. Here, I will  
73 review pharmacological, neuropsychological, and  
74 neuroimaging research to support this overlap.

#### 75 *Pharmacological Evidence*

76 Pharmacological studies provide evidence that  
77 physical and social pain rely on shared neurochem-  
78 istry by showing that certain drugs have similar  
79 effects on both types of pain. For example, opiate  
80 drugs, such as morphine and heroin, known pri-  
81 marily for their pain-relieving qualities, have also  
82 been shown to reduce behaviors indicative of social  
83 pain in animals. Specifically, low, nonsedative doses  
84 of morphine have been shown to reduce distress  
85 vocalizations made by infants when separated from  
86 their mothers across multiple species, including  
87 monkeys, dogs, guinea pigs, rats, and chickens  
88 (Carden, Barr, & Hofer, 1991; Herman & Panksepp,  
89 1978; Kalin, Shelton, & Barksdale, 1988; Panksepp  
90 et al., 1978; Warnick, McCurday, & Sufka, 2005).  
91 Moreover, some have suggested that in humans  
92 opiate abuse is due, in part, to its capacity to allevi-  
93 ate negative social experience, as opiate addiction  
94 is most common in environments where social  
95 isolation is pervasive (Panksepp, 1998). Consistent  
96 with this, animal research has demonstrated greater  
97 opiate consumption among animals who are sepa-  
98 rated from companions (Alexander, Coombs, &  
99 Hadaway, 1978). Similar to the effects of opiates,  
100 antidepressants (such as selective serotonin reuptake  
101 inhibitors or SSRIs), which are commonly prescribed  
102 to treat anxiety and depression often resulting from  
103 social stressors, also alleviate physical pain (Nemoto,  
104 Toda, Nakajima, Hosokawa, Okada, et al., 2003;

1 Shimodozono, Kamishita, Ogata, Tohgo, & Tanaka,  
2 2002; Singh, Jain, & Kulkarni, 2001) and are now  
3 commonly prescribed to treat chronic pain condi-  
4 tions. Thus, both opiates and antidepressants seem  
5 to reduce social as well as physical pain.

### 6 *Neural Evidence*

7 Neuropsychological and neuroimaging research  
8 amassed over the past several decades has also pro-  
9 vided support for a physical-social pain overlap by  
10 showing that some of the same neural regions that  
11 are involved in physical pain are also involved in  
12 separation distress behaviors in nonhuman mam-  
13 mals and social pain experience in humans.

#### 14 *The neural correlates of physical pain*

15 Physical pain experience can be subdivided into two  
16 components: 1) a *sensory* component, which codes  
17 for the discriminative aspects of pain (e.g., location,  
18 intensity, duration) and 2) an *affective* component,  
19 which codes for the unpleasant aspects of pain (e.g.,  
20 distressing, suffering). Because the experience of  
21 social rejection does not necessitate any direct sen-  
22 sory contact, the affective component of pain may  
23 be more relevant for understanding feelings of social  
24 pain and will be focused on here.

25 The “affective” or unpleasant component of  
26 physical pain is processed by various regions of the  
27 anterior cingulate cortex (specifically the dorsal por-  
28 tion: dACC) and insula (anterior insula) (Apkarian,  
29 Bushnell, Treede, & Zubieta, 2005; Peyron, Laurent,  
30 & Garcia, 2000; Price, 2000; Rainville, 2002).  
31 Thus, chronic pain patients who have undergone  
32 cingulotomy—a surgery in which a portion of the  
33 dACC is lesioned (Richter et al., 2004)—report  
34 that they can still feel and localize pain sensa-  
35 tion (sensory component intact) but that the pain  
36 no longer “bothers” them (Foltz & White, 1968;  
37 Hebben, 1985). Similar reductions in emotional  
38 responses to painful stimuli have been observed fol-  
39 lowing insular lesions as well (Berthier, Starkstein,  
40 Leiguardia, & Carrea, 1988).

41 Neuroimaging studies support these neuropsy-  
42 chological findings by showing that both the dACC  
43 and anterior insula track the affective component  
44 of pain. In one study, subjects who were hypnotized  
45 to selectively increase the “unpleasantness” of nox-  
46 ious stimuli (affective component) without alter-  
47 ing the intensity (sensory component) showed  
48 increased activity in the dACC without chang-  
49 ing activity in the primary somatosensory cortex  
50 (Rainville, Duncan, Price, Carrier, & Bushnell, 1997).  
51 Moreover, other work has shown that self-reports

of pain unpleasantness correlate specifically with  
dACC activity (Peyron et al., 2000; Tolle et al.,  
1999). Similarly, the anterior insula has been shown  
to track the affective component of pain and self-  
reported pain unpleasantness correlates with bilat-  
eral anterior insular activity as well (Schreckenberger  
et al., 2005).

#### *The ACC and separation distress in non-human mammals*

Interestingly, the ACC—clearly implicated in per-  
ceptions of pain unpleasantness—is also a major  
contributor to attachment-related distress vocaliza-  
tions. In many mammalian species, infants will emit  
distress vocalizations upon caregiver separation in  
order to signal the caregiver to return to the infant.  
These vocalizations are presumed to reflect some  
degree of distress due to separation and serve the  
adaptive purpose of reducing prolonged separation  
from a caregiver. Highlighting a role for the ACC in  
distress vocalizations, it has been shown that lesions  
to the ACC (that include both dorsal and ventral  
regions) eliminate the production of these distress  
vocalizations (Hadland, Rushworth, Gaffan, &  
Passingham, 2003; MacLean & Newman, 1988),  
whereas electrical stimulation of the ACC can lead  
to the spontaneous production of these vocaliza-  
tions (Robinson, 1967; Smith, 1945). Similar find-  
ings have not been observed for the anterior insula.  
However, other regions that play a role in pain pro-  
cessing, such as the periaqueductal gray (PAG), are  
also known to be involved in attachment-related  
behaviors such as distress vocalizations (Bandler &  
Shipley, 1994).

#### *The neural correlates of social pain in humans*

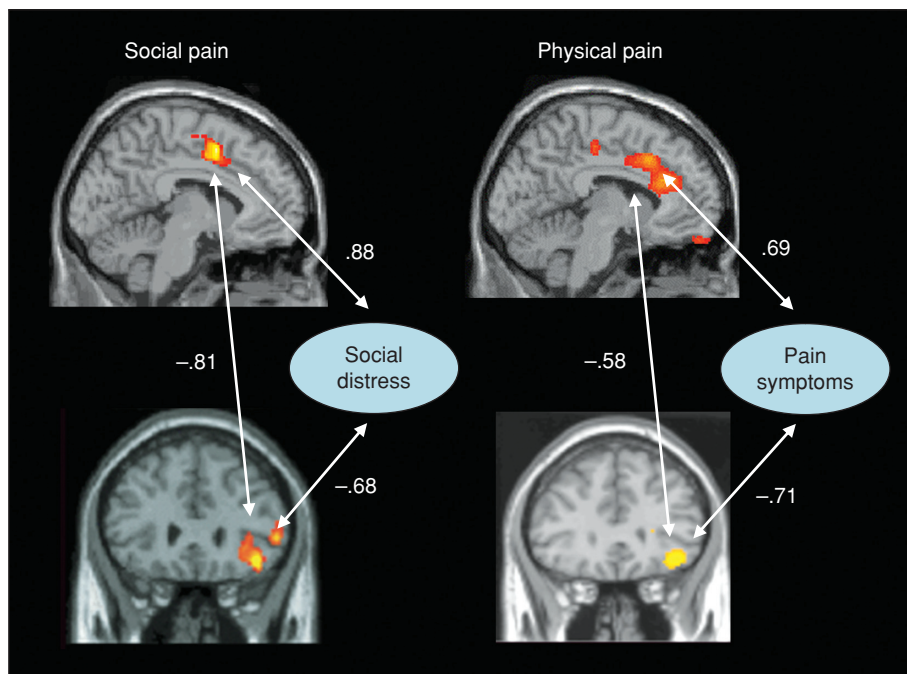
Recent research has also started to reveal that the  
neural regions that are most often associated with  
pain unpleasantness (dACC, anterior insula) are also  
involved in the distressing experience of social exclu-  
sion. In the first neuroimaging study of social exclu-  
sion (Eisenberger, Lieberman, & Williams, 2003),  
participants were led to believe that they would be  
scanned while playing an interactive ball-tossing game  
over the Internet (“cyberball”), with two other indi-  
viduals who were also in fMRI scanners. Unbeknownst  
to participants, they were actually playing with a  
preset computer program. Participants completed  
one round of the ball-tossing game in which they  
were included and a second round in which they were  
excluded partway through the game.

Upon being excluded from the game, compared  
to when being included, participants showed

1 increased activity in both the dACC and anterior  
 2 insula—a pattern very similar to what is often  
 3 observed in studies of physical pain. Furthermore,  
 4 individuals who showed greater activity in the  
 5 dACC reported greater levels of social distress (e.g.,  
 6 “I felt rejected,” “I felt meaningless”) in response to  
 7 the exclusion episode. In addition to activity in these  
 8 pain-related neural regions, participants also showed  
 9 significant activity (in response to exclusion vs.  
 10 inclusion) in a neural region that is often associated  
 11 with regulating painful or negative affective experi-  
 12 ence—the right ventral prefrontal cortex (RVPFC;  
 13 Hariri, Bookheimer, Mazziotta, 2000; Lieberman,  
 14 Jarcho, Berman, Naliboff, Suyenobu, Mandelkern,  
 15 & Mayer, 2004; Lieberman, Eisenberger, Crockett,  
 16 Tom, Pfeifer, & Way, 2007; Ochsner & Gross,  
 17 2005; Petrovic & Ingvar, 2002; Wager et al., 2004).  
 18 Indeed, consistent with this region’s role in emo-  
 19 tion/pain regulatory processes, greater RVPFC  
 20 activity was associated with lower levels of self-  
 21 reported social distress in response to social exclu-  
 22 sion and reduced activity in the dACC. Finally, we  
 23 found that the dACC was a significant mediator of  
 24 the RVPFC—distress relationship, such that the  
 25 RVPFC may relate to lower levels of social distress  
 26 by downregulating the activity of the dACC.

27 Although, we have not yet examined neural  
 28 responses to physical and social pain within the same  
 29 set of participants, Figure 39.1 shows the similarity  
 30 in the neural responses to social pain, taken from the  
 31 study of social exclusion described above (on the left;  
 32 Eisenberger et al., 2003) and the neural responses to  
 33 physical pain, taken from a neuroimaging study of  
 34 irritable bowel syndrome patients undergoing pain-  
 35 ful visceral stimulation (on the right; Lieberman  
 36 et al., 2004). Thus, not only are the general locations  
 37 of the activations similar but the pattern of correla-  
 38 tions between neural activity and self-reported pain  
 39 or social distress is similar as well.

40 Subsequent research, using various experimental  
 41 designs, has provided analogous findings. Thus,  
 42 both our own group and others have found that  
 43 greater self-reported social pain following the cyber-  
 44 ball game was associated with greater activity in  
 45 the dACC (Eisenberger, Taylor, Gable, Hilmert, &  
 46 Lieberman, 2007; Onoda et al., 2009). Moreover, it  
 47 has been shown that individual difference factors  
 48 that typically moderate responses to social pain  
 49 show the expected relationships with neural activity.  
 50 Thus, individuals with higher levels of social sup-  
 51 port show reduced dACC activity in response to  
 52 social exclusion (Eisenberger, Taylor et al., 2007).



**Fig. 39.1** The left side of the panel displays neural activity during social exclusion, compared to social inclusion, that correlates with self-reported social distress (from Eisenberger, Lieberman, & Williams, 2003). The right side of the panel displays the neural activity during painful visceral stimulation, compared to baseline, that correlates with self-reported pain experience. From Lieberman, Jarcho, Berman, Naliboff, Suyenobu, Mandelkern, & Mayer, 2004. Reprinted with permission of Elsevier.

1 Conversely, individuals with lower levels of self-  
2 esteem (vs. higher levels of self-esteem) report feel-  
3 ing more hurt in response to social exclusion (using  
4 the cyberball game) and also show greater activity in  
5 the dACC (Onoda et al., in press). Finally, individ-  
6 uals who reported feeling more socially rejected or  
7 disconnected in their real-world social interactions  
8 (assessed daily across a 10-day period) showed  
9 greater activity in the dACC and PAG in response  
10 to a cyberball-exclusion episode (Eisenberger, Gable,  
11 & Lieberman, 2007), suggesting a link between  
12 real-world experiences of social rejection and pain-  
13 related neural activation.

14 In addition to studies examining the neural cor-  
15 relates underlying the experience of social pain,  
16 studies using rejection-themed images or facial  
17 expressions have shown similar effects as well. Thus,  
18 Kross and colleagues (2007) have shown both dACC  
19 and anterior insula activity in response to rejection-  
20 themed images (paintings by Edward Hopper) com-  
21 pared to acceptance-themed images. Moreover, we  
22 have shown that for rejection-sensitive individuals,  
23 viewing videos of individuals making disapproving  
24 facial expressions—a potential cue of social rejection—  
25 was associated with greater activity in the  
26 dACC, but not other limbic regions (e.g., amygdala),  
27 suggesting that the dACC may be specifically  
28 responsive to these cues of rejection (Burklund,  
29 Eisenberger, & Lieberman, 2007).

30 Finally, other types of socially painful experi-  
31 ences, such as bereavement, have also been shown to  
32 activate pain-related neural regions. In one study  
33 (Gundel, O'Connor, Littrell, Fort, & Lane, 2003),  
34 bereaved participants were scanned while viewing  
35 pictures of their deceased first-degree relative or pic-  
36 tures of a stranger. In response to viewing pictures of  
37 the deceased, compared to pictures of a stranger,  
38 participants showed greater activity in regions of the  
39 dACC and anterior insula. A subsequent study,  
40 using a similar design, replicated these findings;  
41 bereaved individuals experiencing normal or com-  
42 plicated grief showed greater activity in both the  
43 dACC and anterior insula in response to viewing  
44 images of the deceased vs. images of a stranger  
45 (O'Connor et al., 2008). Thus, various types of  
46 socially painful experience—not just experiences  
47 of social rejection or exclusion—may activate pain-  
48 related neural regions as well.

#### 49 *Summary*

50 Across diverse languages, individuals use the same  
51 words to describe the negative feelings associ-  
52 ated with physical injury and social rejection.

53 Pharmacological agents that affect one type of pain  
54 appear to have parallel effects on the other. More-  
55 over, neural data from both animal and human sub-  
56 jects converge to show that some of the same neural  
57 regions support both physical and social pain expe-  
58 rience. One of these regions, the dACC, has been  
59 shown to be involved in the experienced unpleas-  
60 antness of physical pain, the elicitation of separation  
61 distress behaviors in non-human mammals, and the  
62 experience of distress following social rejection in  
63 humans. Other regions that have also been shown  
64 to play a role in these pain processes include the  
65 anterior insula and PAG, which encode physical  
66 pain experience (Aziz, Schnitzler, & Enck, 2000;  
67 Bandler & Shipley, 1994; Cechetto & Saper, 1987),  
68 as well as the RVPFC, which has been involved in  
69 regulating painful as well as generally negative affec-  
70 tive experience (Hariri et al., 2000; Lieberman et al.,  
71 2004, 2007; Petrovic & Ingvar, 2002; Wager et al.,  
72 2004).

73 Taken together, these data provide convergent  
74 evidence for a physical-social pain overlap. In the  
75 next section, I will highlight some of the expected  
76 functional consequences of such an overlap and will  
77 review several studies that have examined the nature  
78 of these consequences. It should be noted, however,  
79 that even though there is evidence to support a  
80 functional overlap in physical and social pain pro-  
81 cesses, these processes certainly do not overlap com-  
82 pletely. Intuitively, we know this to be true because  
83 we can differentiate between pain due to a relation-  
84 ship snub and pain due to physical injury. Moreover,  
85 research has identified specific differences between  
86 these two types of pain experience. For example,  
87 Chen and colleagues have shown that individu-  
88 als can easily relieve the pain of previous relation-  
89 ship breakups or other socially painful events;  
90 however, it is much harder, and sometimes impos-  
91 sible to relieve the pain of physical injury (Chen,  
92 Williams, Fitness, & Newton, 2008). Nonetheless,  
93 even though there are certainly ways in which phys-  
94 ical and social pain experiences are different, this  
95 next section will focus on ways in which these pain  
96 processes are similar and the consequences of this  
97 similarity.

#### 98 **Consequences of a Physical-Social** 99 **Pain Overlap**

100 One of the benefits of identifying a physical-social  
101 pain overlap is that it leads to several novel hypoth-  
102 eses regarding the functional consequences of such  
103 an overlap. The first hypothesis—the *individual dif-*  
104 *ferences hypothesis*—is that individuals who are more

1 sensitive to one kind of pain should also be more  
2 sensitive to the other because both of these pain  
3 processes are governed, in part, by the same under-  
4 lying system. The second hypothesis—the *manipulation hypothesis*—is that factors that either increase  
5 or decrease one kind of pain should affect the other  
6 in a similar manner, because altering one pain pro-  
7 cess should alter the underlying system that sup-  
8 ports both pain types of painful experience. Here  
9 I will review evidence for each of these hypotheses.  
10 I will then discuss several other possible conse-  
11 quences of a social-pain overlap that have remained  
12 largely unexplored.  
13

14 ***Individual Differences Hypothesis:***  
15 ***Sensitivity to One Kind of Pain Should***  
16 ***Relate to Sensitivity to the Other***

17 One of the intriguing consequences of a physical-  
18 social pain overlap is that individuals who are more  
19 sensitive to one kind of pain (e.g., physical pain)  
20 should also be more sensitive to a seemingly differ-  
21 ent kind of pain (e.g., social pain). To test this  
22 notion, we have investigated whether baseline sensi-  
23 tivity to physical pain relates to self-reported sensi-  
24 tivity to social rejection (Eisenberger, Jarcho,  
25 Lieberman, & Naliboff, 2006). In this study, par-  
26 ticipant's baseline sensitivity to physical pain was  
27 assessed by asking participants to rate the tempera-  
28 ture at which they perceived a painful heat stimulus  
29 delivered to their forearm to be very unpleasant  
30 ("pain threshold"). After this, participants com-  
31 pleted one round of the cyberball game in which  
32 they were socially excluded and were subsequently  
33 asked to rate how much social distress they felt in  
34 response to being excluded. As predicted, individu-  
35 als who were more sensitive to physical pain at base-  
36 line (e.g., lower baseline pain thresholds) were also  
37 more socially distressed by the social exclusion epi-  
38 sode. Moreover, this relationship remained signifi-  
39 cant after controlling for neuroticism, suggesting  
40 that this relationship cannot be explained solely by  
41 a general tendency to report higher levels of nega-  
42 tive experience.

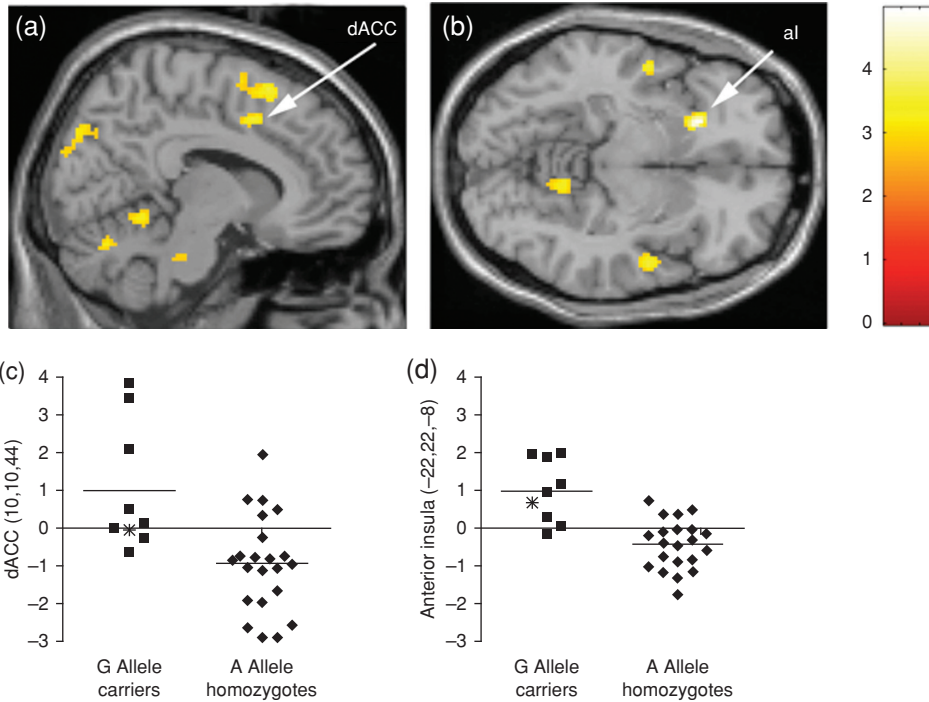
43 Building on this, we have also examined whether  
44 a genetic correlate of physical pain sensitivity relates  
45 to social pain sensitivity as well (Way, Taylor, &  
46 Eisenberger, 2009). Previous research has shown  
47 that a polymorphism in the mu-opioid receptor  
48 gene (*OPRM1*; *A118G*) is associated with physi-  
49 cal pain sensitivity, such that individuals with the  
50 variant G allele tend to experience more physi-  
51 cal pain and need more morphine to deal with the  
52 pain (Chou et al., 2006a-b; Coulbault et al., 2006;

Sia et al., 2008). To examine whether this polymor- 53  
phism also related to social pain sensitivity, we 54  
examined whether allelic differences in the *OPRM1* 55  
gene related to both dispositional and neural sensi- 56  
tivity to social rejection. Participants (n = 125) were 57  
genotyped for the *OPRM1* gene and were asked to 58  
complete a self-report measure of trait sensitivity to 59  
rejection (Mehrabian Sensitivity to Rejection Scale; 60  
Mehrabian, 1976; e.g., "I am very sensitive to any 61  
signs that a person might not want to talk to me"). 62  
Following this, a subset of these individuals (n = 30) 63  
completed the cyberball game in the scanner in 64  
which they were socially excluded. Results demon- 65  
strated that G allele carriers—who have previously 66  
been shown to be more sensitive to physical pain— 67  
also reported significantly higher levels of rejec- 68  
tion sensitivity. Moreover, neuroimaging analyses 69  
revealed that G allele carriers also showed greater 70  
pain-related neural activity (dACC, anterior insula) 71  
in response to social exclusion (Figure 39.2). Thus, 72  
a genetic correlate of physical pain sensitivity related 73  
to both dispositional and neural sensitivity to social 74  
pain as well. 75

76 Although less work has examined whether indi- 77  
vidual differences in social pain sensitivity relate 78  
to physical pain sensitivity, correlational research 79  
has shown that adolescents with higher levels of 80  
attachment anxiety (increased sensitivity to rejec- 81  
tion from an attachment figure) also reported greater 82  
pain severity over a one-month assessment period 83  
(Tremblay & Sullivan, 2009). Moreover, depressed 84  
individuals who reported increases in levels of state 85  
rejection sensitivity also reported increases in symp- 86  
toms of pain (e.g., chest pain, headaches, body aches 87  
and pains) (Ehnavall, Mitchel, Hadzi-Pavlovic, 88  
Malhi, & Parker, 2009). Thus, individuals who tend 89  
to be more sensitive to rejection may also be more 90  
sensitive to physical pain.

91 ***Manipulation Hypothesis: Factors***  
92 ***that Increase or Decrease One Kind***  
93 ***of Pain Should Affect the Other***  
94 ***in a Similar Manner***

95 To the extent that physical and social pain processes 96  
overlap, factors that alter one type of painful experi- 97  
ence should affect the other type of pain in a similar 98  
manner. Thus, factors that increase or decrease social 99  
pain should have similar effects on physical pain, 100  
and, likewise, factors that increases or decrease 101  
physical pain should have parallel effects on social 102  
pain. Although few studies have directly examined 103  
this hypothesis, as it is not necessarily intuitive to 104  
measure feelings of social and physical pain in the



**Fig. 39.2** Sagittal (a; dACC) and axial (b; anterior insula, denoted by arrow) sections of neural activations during social exclusion vs. inclusion that showed significantly greater activity ( $p < 0.001$ , 20 voxel extent) for G allele carriers than A allele homozygotes. c) Parameter estimates from the dACC (8,12,44;  $t_{(24)} = 4.06$ ,  $p < 0.001$ ); d) Parameter estimates from the left anterior insula (-22,24,-8;  $t_{(24)} = 5.07$ ,  $p < 0.001$ ). \* denotes G allele homozygote.

1 same study, the number of studies that have started  
 2 to explicitly test this notion is increasing. I will  
 3 begin by reviewing the studies that have examined  
 4 whether factors that increase or decrease social pain  
 5 (social pain potentiation/regulation effects) affect  
 6 physical pain and will then review the studies that  
 7 have examined whether factors that increase or  
 8 decrease physical pain (physical pain potentiation/  
 9 regulation) affect social pain as well.

#### 10 *Social pain potentiation effects*

11 To explore whether factors that increase social pain  
 12 increase physical pain as well, we tested whether an  
 13 episode of social exclusion increased subsequent  
 14 physical pain sensitivity (Eisenberger et al., 2006).  
 15 In this study, participants were randomly assigned  
 16 to play a round of the cyberball game in which they  
 17 were either included or excluded. Then, as partici-  
 18 pants were either being included or excluded from  
 19 the game, they were exposed to three painful heat  
 20 stimuli (the level of heat was customized so that  
 21 each participant received heat stimuli that he/she  
 22 had previously rated as “very unpleasant”) and were  
 23 asked to rate the unpleasantness of each. Following  
 24 this, participants rated how much social distress

they felt during the cyberball game (e.g., “I felt  
 25 rejected,” “I felt meaningless”). Although we did  
 26 not find that excluded individuals reported feeling  
 27 more pain in response to the heat stimuli than  
 28 included individuals, we did find that, among sub-  
 29 jects who were excluded, those who felt the most  
 30 social distress also reported the highest pain ratings  
 31 in response to the heat stimuli. Moreover, this effect  
 32 remained after controlling for neuroticism, suggest-  
 33 ing that the positive correlational relationship  
 34 between social distress and pain distress was not  
 35 due solely to a greater tendency to report negative  
 36 affect and could reflect a more specific relationship  
 37 between physical and social pain processes. Thus,  
 38 even though this finding is correlational, it suggests  
 39 that augmented sensitivity to one type of pain is  
 40 related to augmented sensitivity to the other. 41

It should be noted, however, that these findings  
 42 are somewhat different from those of another study  
 43 that examined the effect of social exclusion (using a  
 44 different manipulation) on physical pain sensitivity  
 45 (DeWall & Baumeister, 2006). This study was based  
 46 on the observation that extreme physical pain can  
 47 sometimes turn off the pain system itself, leading  
 48 to temporary analgesia or numbness (Gear, Aley, &  
 49

1 Levine, 1999). Based on this observation, it was  
2 hypothesized that, to the extent that physical and  
3 social pain overlap, extreme forms of social exclu-  
4 sion should lead to numbness, not only to negative  
5 social experiences, but to physical pain as well. In  
6 this study (DeWall & Baumeister, 2006), social  
7 exclusion was manipulated by telling participants  
8 that they would be alone in the future. Participants  
9 in this “future alone” condition, compared to those  
10 who were given no feedback or who were told that  
11 they would have satisfying relationships in the  
12 future, showed a reduced (rather than an increased)  
13 sensitivity to physical pain.

14 Differences between these two sets of findings  
15 could be due to the underlying nature of the pain  
16 system, such that mild pain (e.g., being excluded by  
17 strangers during the cyberball game) augments pain  
18 sensitivity whereas more intense pain (e.g., being  
19 told that one will be alone in the future) leads to  
20 analgesia (Gear et al., 1999; Price, 2000). It is also  
21 possible that the “future alone” manipulation may  
22 have induced more depression-like affect, which in  
23 some cases has been associated with reduced experi-  
24 mental pain sensitivity (Adler & Gattaz, 1993;  
25 Dickens, McGowan, & Dale, 2003; Orbach,  
26 Mikulincer, King, Cohen, & Stein, 1997), whereas  
27 the cyberball manipulation may have induced more  
28 anxiety-like affect, which has been linked with  
29 increased experimental pain sensitivity (Cornwall &  
30 Donderi, 1988; Lautenbacher & Krieg, 1994;  
31 Melzack & Wall, 1999). Nonetheless, it is impor-  
32 tant to note that in both studies, physical and social  
33 pain sensitivity still appear to be working in parallel.  
34 In the first study, greater sensitivity to social rejec-  
35 tion was correlated with greater sensitivity to physi-  
36 cal pain; in the second, an extreme form of social  
37 exclusion resulted in general emotional insensitivity,  
38 both to social and physical pain.

39 As a final example of the effect of social pain  
40 potentiation on physical pain, Gray and Wegner  
41 (2009) examined whether an intentional interper-  
42 sonal transgression (i.e., stepping on someone’s toe  
43 on purpose), which is typically more emotionally  
44 “hurtful” than an accidental transgression, was also  
45 more physically painful. Participants believed that  
46 another subject, who was actually a confederate, was  
47 going to choose which of two tasks the participant  
48 was going to complete. In the intentional transgres-  
49 sion condition, the confederate chose a task that  
50 involved the participant receiving electric shock; in  
51 the unintentional transgression condition, the con-  
52 federate chose a pitch judgment task for the partici-  
53 pant to complete, but the participant still received

54 shock due to study constraints. Participants were told  
55 which task the confederate chose for them and then  
56 rated pain unpleasantness as they received a series of  
57 electric shocks. Results demonstrated that physical  
58 pain ratings following the intentional transgres-  
59 sion were higher than those following the uninten-  
60 tional transgression. In addition, while participants  
61 in the unintentional transgression condition showed  
62 habituation to repeated painful stimulation, those  
63 in the intentional transgression condition did not.  
64 Thus, social factors that are primarily thought to  
65 increase emotional pain seem to affect physical pain  
66 in a congruent manner.

#### *Social pain regulation effects*

67 A great deal of correlational research has shown  
68 that factors that reduce social pain—such as social  
69 support—are associated with less physical pain as  
70 well. Thus, individuals with more social support report  
71 feeling less pain during childbirth (Chalmers, Wolman,  
72 Nikodem, Gulmezoglu, & Hofmeyer, 1995; Kennell,  
73 Klaus, McGrath, Robertson, & Hinkley, 1991),  
74 following coronary artery bypass surgery (King,  
75 Reis, Porter, & Norsen, 1993; Kulik & Mahler,  
76 1989), and during cancer (Zaza & Baine, 2002).  
77 However, because of the correlational nature of  
78 these studies, it is not clear if social support directly  
79 reduces physical pain or whether some third vari-  
80 able (e.g., extraversion) explains these effects.

81 A few experimental studies have provided evi-  
82 dence to suggest that social support may directly  
83 reduce physical pain by demonstrating that partici-  
84 pants receiving interactive support during a painful  
85 task reported less pain than participants complet-  
86 ing the task alone or during nonsupportive interac-  
87 tions (Brown, Sheffield, Leary, & Robinson, 2003;  
88 Jackson, Iezzi, Chen, Ebnet, & Eglitis, 2005).  
89 However, given the nature of these studies, some of  
90 the pain-attenuating effects of social support could  
91 have been due to other factors unrelated to social  
92 support, such as distraction due to the presence of  
93 the support figure or reappraisal due to the support  
94 figure actively helping the participant to cope with  
95 the pain.

96 Thus, in a recent study, we examined whether a very  
97 minimal social support manipulation could directly  
98 reduce physical pain experience (Master, Eisenberger,  
99 Taylor, Naliboff, Shirinyan, & Lieberman, 2009). In  
100 this study, female participants received a series of  
101 painful heat stimuli and were asked to rate the  
102 unpleasantness of each while they went through a  
103 number of different tasks, including holding their  
104 partner’s hand, a stranger’s hand, or a squeeze-ball  
105



1 and viewing a picture of their partner, a stranger, or  
2 a neutral object (a chair). We found that partici-  
3 pants reported significantly less pain while holding  
4 their partner's hand compared to when they were  
5 holding a stranger's hand or an object. Interestingly,  
6 participants also reported feeling significantly less  
7 pain while simply viewing pictures of their partner  
8 compared to when they were viewing pictures of a  
9 stranger or an object. Thus, simple reminders of  
10 one's social support figure may be capable of directly  
11 reducing physical pain, in addition to social pain.

### 12 *Physical pain potentiation effects*

13 Although there is not a lot of research that has  
14 directly examined whether potentiating physical  
15 pain experience potentiates social pain experience as  
16 well, there is some correlational research that sup-  
17 ports the notion that these two experiences are  
18 related. For example, Bowlby noted that when chil-  
19 dren experience physical pain, they become much  
20 more sensitive to the whereabouts of their caregiver,  
21 experiencing distress more frequently and easily  
22 upon noting distance from a caregiver (Bowlby,  
23 1969). Similarly, compared to healthy controls,  
24 adults with chronic pain are more likely to have an  
25 anxious attachment style, characterized by a height-  
26 ened sense of concern with their partner's relation-  
27 ship commitment (Ciechanowski, Sullivan, Jensen,  
28 Romano, & Summers, 2003).

29 In the only experimental study (to our knowl-  
30 edge) to examine whether factors that increase phys-  
31 ical pain also increase experiences of social pain,  
32 we examined the effect of inflammatory activity on  
33 feelings of social disconnection (Eisenberger,  
34 Inagaki, Mashal, & Irwin, 2010). Previous research  
35 has shown that pro-inflammatory cytokines, which  
36 are involved in fighting off foreign agents such as  
37 bacteria, facilitates physical pain experience as well,  
38 presumably to promote recovery and recuperation  
39 from infection or disease (Watkins & Maier, 2000).  
40 Here, we wanted to see if inflammatory processes  
41 might also increase social pain experience.

42 In this study, participants were randomly assigned  
43 to either receive placebo or endotoxin—a bacterial  
44 agent that has been shown to trigger an inflamma-  
45 tory response in a safe manner. Participants were  
46 then asked to complete hourly self-report measures  
47 of their feelings of social disconnection (e.g., “I feel  
48 disconnected from others,” “I feel overly sensitive  
49 around others (e.g., my feelings are easily hurt)”) for  
50 six hours. Results demonstrated that individuals in  
51 the endotoxin condition reported significantly  
52 greater increases in feelings of social disconnection

(from baseline to two hours post-drug treatment) 53  
than those in the placebo condition. Thus, activat- 54  
ing inflammatory processes, known to increase 55  
experiences of physical pain, increased self-reports 56  
of social disconnection as well. 57

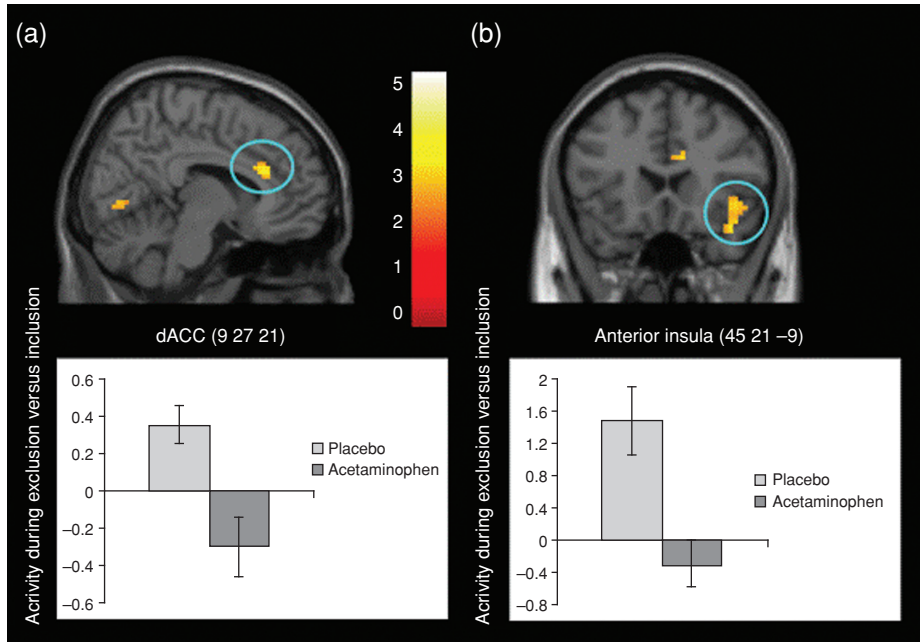
### *Physical pain regulation effects* 58

59 Finally, we have also examined whether factors that  
60 regulate physical pain also regulate social pain.  
61 Specifically, we have explored whether Tylenol  
62 (generic name: acetaminophen), a well-known  
63 physical pain reliever, could also reduce social pain  
64 (DeWall et al., 2010). In a first study, participants  
65 were randomly assigned to take either a daily dose  
66 of Tylenol (1000 mg/day) or placebo for 3 weeks  
67 and were asked each night to report on their daily  
68 “hurt feelings” (e.g., “Today, I rarely felt hurt by  
69 what other people said or did to me” (reverse-  
70 scored)). Results demonstrated that individuals in  
71 the Tylenol condition showed a significant reduc-  
72 tion in hurt feelings across the 3-week period,  
73 whereas individuals in the placebo condition showed  
74 no significant change in hurt feelings over time. In  
75 fact, the average participant in the Tylenol group  
76 reported significantly lower daily hurt feelings than  
77 the average participant in the placebo group starting  
78 on Day 9 and continuing through Day 21.

79 To further examine the neural mechanisms that  
80 might underlie these effects, in a second study, par-  
81 ticipants were randomly assigned to take a daily  
82 dose of Tylenol (2000 mg/day) or placebo for 3  
83 weeks and then completed the cyberball task in the  
84 scanner at the end of the 3-week period. Consistent  
85 with the results from the first study, participants  
86 in the Tylenol condition, compared to those in the  
87 placebo condition, showed significantly less pain-  
88 related neural activity (dACC, anterior insula) in  
89 response to social exclusion (Figure 39.3). Thus,  
90 Tylenol, a well-known physical pain reliever, appears  
91 to have similar effects on experiences of social pain.

### ***Other Consequences of a Physical-Social Pain Overlap?*** 92

93 There are several other possible consequences of a  
94 physical-social pain overlap that have not yet been  
95 directly explored. One of these may be the aggres-  
96 sive behaviors that are observed following both  
97 physical and social pain. Aggressive action makes  
98 sense if one is in danger of being physically harmed,  
99 and not surprisingly, one consequence of painful  
100 stimulation in animals is aggressive attacks on a  
101 con-specific (Berkowitz, 1983). However, aggressive  
102 acts make less sense if one is being socially harmed,  
103



**Fig. 39.3** Whole-brain, between-group analysis displaying neural activity (parameter estimates during exclusion vs. inclusion) that was greater for participants who took placebo (vs. those who took acetaminophen) in the (a) dACC and (b) right anterior insula ( $p < .005$ , 20 voxels). Bar graphs (with standard error bars) for each region show the activity during exclusion compared to inclusion, averaged across the entire cluster, for the acetaminophen and placebo groups.

1 as aggression is presumably not conducive to  
 2 strengthening or mending social ties. Nonetheless,  
 3 it has been well documented that the experience of  
 4 social rejection can lead to aggressive acts as well  
 5 (Twenge, Baumeister, Tice, & Stucke, 2001). Thus,  
 6 it is possible that aggressive responses to rejection  
 7 may be a by-product of an adaptive response to  
 8 physical pain, which was subsequently co-opted by  
 9 the social pain system. In other words, although  
 10 aggressive responses to rejection may be maladapt-  
 11 tive in recreating social bonds, this response may  
 12 reflect a conservation of behavioral responses that  
 13 are adaptive following physical pain.

14 Another possible consequence of this overlap  
 15 may be the similar physiological stress responses  
 16 that are observed to both physical threat and social  
 17 threat. It is well known that physical threat induces  
 18 physiological stress responses to mobilize energy  
 19 and resources to deal with the threat (Taylor, 2003),  
 20 and this makes good sense. Escaping a predator  
 21 or navigating some other life-threatening situa-  
 22 tion may require a significant amount of physical  
 23 energy. However, these same physiological responses  
 24 are responsive to social threats as well, such as  
 25 being socially evaluated (Dickerson & Kemeny,  
 26 2004). Although this may not seem surprising to  
 27 stress researchers who have witnessed these effects

repeatedly, from a functional perspective, it makes  
 little sense that the body would require significant  
 energy resources to manage the stress of social evalua-  
 tion. After all, how much physical energy is needed  
 to give a public speech or to worry about one's  
 performance? However, if the threat of social rejection  
 is interpreted by the brain in the same manner  
 as the threat of physical harm, biological stress  
 responses might be triggered to both for the simple  
 reason that these two systems overlap.

### Summary

Identifying an overlap in the neural substrates that  
 underlie physical and social pain leads to several  
 novel hypotheses regarding the ways in which these  
 two types of painful experiences interact. For exam-  
 ples, studies reviewed here demonstrated that those  
 more sensitive to physical pain were also more sensi-  
 tive to social pain and that factors that regulate or  
 potentiate one kind of pain have similar effects on  
 the other. There are likely many other consequences  
 of this functional overlap and future research will be  
 needed to further explore and uncover these effects.

### Conclusions

Taken together, the research presented here puts forth  
 a strong case for the notion that being rejected "hurts."

1 Indeed, social neuroscience research has fundamen-  
 2 tally changed the way that we understand experi-  
 3 ences of social rejection by demonstrating that some  
 4 of the same neurochemistry and neural circuitry  
 5 that underlies physical pain, underlies social pain  
 6 too. One of the implications of these findings is that  
 7 episodes of rejection or relationship dissolution can  
 8 be just as damaging and debilitating to the person  
 9 experiencing those events as episodes of physical  
 10 pain. Thus, even though we may treat physical pain  
 11 conditions more seriously and regard them as more  
 12 valid ailments, the pain of social loss can be equally  
 13 as distressing, as demonstrated by the activation of  
 14 pain-related neural circuitry to social disconnection  
 15 as well.

16 It is important to remember, though, that while  
 17 painful in the short-term, feelings of distress and  
 18 heartache following social exclusion or broken social  
 19 relationships also serve a valuable function, namely  
 20 to ensure the maintenance of close social ties. Thus,  
 21 returning to our opening example, although the  
 22 pain of social rejection on the kindergarten play-  
 23 ground is palpable, it also serves as a reminder  
 24 of our inherent need for social connection. To the  
 25 extent that being rejected hurts, individuals are  
 26 motivated to avoid situations in which rejection  
 27 is likely. Over the course of evolutionary history,  
 28 avoiding social rejection and staying socially con-  
 29 nected to others likely increased chances of survival,  
 30 as being part of a group provided additional  
 31 resources, protection, and safety. Thus, the experi-  
 32 ence of social pain, while distressing and hurtful in  
 33 the short-term, is an evolutionary adaptation that  
 34 promotes social bonding and ultimately survival.

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