iHerb Ariba SLP Reference Guide March 2024



1. Ariba SLP Overview



Ariba Overview

SAP Ariba is a cloud-based sourcing and procurement tool. It can be thought of as a digital marketplace where buyers and sellers can connect and exchange information, set up new relationships, and transact (process POs and invoices).

Ariba consists of several modules. iHerb is implementing the Ariba Supplier Lifecycle and Performance (SLP) and Ariba Supply Chain Collaboration (SCC) modules to centralize and standardize the processes of maintaining supplier master data and transacting with said suppliers. This guide pertains to Ariba SLP.

Ariba Supplier Lifecycle and Performance (SLP)

Ariba SLP will be used primarily to maintain your supplier master data as it pertains to business with iHerb, such as DC addresses, contacts, payment & shipping terms, Banking. etc. After your business has registered with Ariba, any changes to this data can and will be made via Ariba, rather than through email.

Ariba Supply Chain Collaboration (SCC)

iHerb is also in the process of implementing the Ariba SCC module to manage the processing of POs, invoices, credit memos, etc. as well as sharing forecasts. We have not yet gone live with Ariba SCC, but we expect to do so in the next 4-6 weeks. Once Ariba SCC is live, suppliers will be sent a Trading Relationship Request (TRR) which will need to be accepted in order to transact with iHerb, receive PO quality notifications (overages, damages, etc.), and receive forecasts.

Suppliers that currently transact with iHerb via EDI, will continue to do so via our existing EDI infrastructure. We have no plans at this time to move away from SPS Commerce to send POs and receive invoices via FDI.

Other Important Notes about Ariba Implementation

- Suppliers will need to create an account on Ariba
- Both modules will be accessible through the same Ariba Network account
- The use of both Ariba SLP and Ariba SCC will be free for suppliers for all business pertaining to iHerb

By closely partnering with iHerb for each step outlined in this guide, you will help us innovate on solutions to better meet customer demands at lower costs and higher quality. The intent of implementing SLP is to allow you, our valued supplier, more control over your information and how you interact with iHerb. We look forward to collaborating with you on this process.



Ariba SLP Overview

How to Use This Guide

This guide is intended to guide suppliers through registration in the the Ariba SLP module. There are multiple scenarios for using this guide and the relationships with both iHerb and Ariba:

- Review section "2. Documentation Required for Registration" to ensure all necessary information/documentation is in hand during registration.
- If you are **new** to **both iHerb** and **Ariba**, start at the beginning and work your way through the registration process
- If you are **new** to i**Herb** but have an **existing Ariba** account you can skip the "4. Creating an Ariba Network Account" section, log into your Ariba account and pick up from "6. Supplier Registration Questionnaire" section.
- If you are an **existing iHerb supplier** and are **new to the Ariba** Network please jump to the last slide of the "3. iHerb New Supplier Request & Registration Invitation" section

Supplier Ariba Account Administration

The User Name and Password credentials entered in the user account information section of the Ariba Network Account Creation web page will be the initial supplier administrator for your company. From there you can add more contacts to your account and accept and events that occur within the system linked to iHerb. Creating a group email that an assigned group of users can access as administrator is recommended.

For Support please use the following email addresses for questions related to iHerb:

Indirect Suppliers: <u>pr-indirect-ariba@iherb.com</u>

Direct Suppliers: suppliersupportdirect@iherb.com

For Support on the application or assistance from Ariba: Contact Form



Ariba SLP Overview



Registration or Request

Create New Account on ASN <or> Log On

Fill out Questionnaire Registration Completed

Click on the registration link sent in the email for existing suppliers and the request form for new suppliers. If you are new the Ariba Network (ASN) click Sign Up, or click Log In if you have an existing account. Complete the iHerb Supplier Registration Questionnaire. Once registration is complete you will receive a confirmation email.

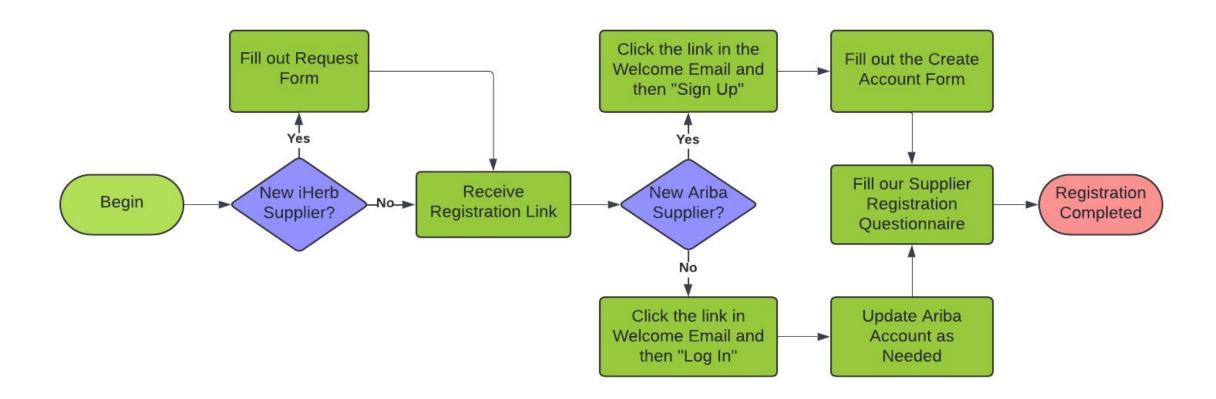








iHerb Ariba SLP Process Flow



distribute.

2. Documentation Required for Registration



Documentation Required for Registration

The following documents will be needed to successfully complete the Registration Questionnaire:

- W-9 or W-8BEN-E
- Certificate of Liability Insurance
- ACH/Wire Form (available to download in the registration questionnaire)
- Sample Invoice Form
- Bank letter head with account details (or a cancelled check)
- MAP Policy (if applicable)
- Credit Application (if applicable)

Bad documentation is the <u>number one</u> cause for registration delays. To ensure a smooth registration process and minimize kick-backs, keep the following in mind:

- All documents must be current, complete, and meet iHerb requirements.
- The <u>same business name</u> must be used across all documents.

Additional details concerning some of these documents are provided in the following slides.

W-9 or W-8BEN-E

iHerb requires suppliers to provide a W-9 (US-based businesses) or W-8BEN-E(businesses based outside the US). When submitting this document, keep in mind the following:

- The business name listed on this document must match all other documents submitted to iHerb
- The address should be current
- Your business' Employer Identification Number (EIN) must be listed
- The document must be signed and dated

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Pa		cation of Beneficial Owner			
1	Name of organiza	2 Country of incorporation of	y of incorporation or organization		
3	Name of disregar	ded entity receiving the payment (if applica	able, see instructions)		
4	Chapter 3 Status Simple trust Central Bank Grantor trust	(entity type) (Must check one box only): Tax-exempt organization of Issue Private foundation Disregarded entity	Corporation Complex trust Estate International organi	Foreign Govern	nment - Controlled Entity nment - Integral Part



Certificate of Liability Insurance (COI)

iHerb requires suppliers to provide a current COI that meets the following requirements:

Minimum coverage limits*:

Per Occurrence	\$2,000,000
General Aggregate	\$2,000,000
Products Completed Operations Aggregate	\$2,000,000
Umbrella	\$5,000,000

^{*}The above coverage limitations may be met using a combination of primary and excess/umbrella policies on a following form primary or broader form.

iHerb must be listed as Certificate Holder:

iHerb, LLC. 17400 Laguna Canyon Road, Suite 400 Irvine, CA 92618

iHerb must be listed as additional insured, using the following language:

The Certificate Holder is included as an additional insured per the terms and conditions of the general liability and product liability policy. This coverage shall be primary and non-contributory to iHerb's coverage. Any cross suit exclusion shall not apply.

Use the provided COI example as a reference.

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ACH/Wire Authorization Form

ACH & Wire Authorization Forms

iHerb uses either ACH or wire transfers to submit payments to suppliers. The type of payment is dependent whether the bank we will be submitting payment to is located inside or outside the United States.

- ACH Authorization form if the bank iHerb will be sending payments to is based in the United States
- Wire Authorization form if the bank iHerb will be sending payments to is based outside of the United States

Both forms are available to download in the registration questionnaire.

Important Notes:

- The remittance contact information in the registration questionnaire must match the contact provided in the above forms
- iHerb does not use credit card or paper checks to process supplier payments

3. iHerb New Supplier Request & Registration Invitation



New Supplier Request

New Suppliers to iHerb will receive this registration request email when you are asked to move to Ariba. Click on the iHerb self-registration link sent in the email. Questions with a (*) are required.



Become an iHerb Supplier! Inbox × Jeff Harris to me ▼ 11:14 AM (0 minutes ago) ☆ ② ← :

Dear Supplier,

iHerb's success is dependent upon the ability to provide satisfaction to our customers through price, quality, and service. We value the mutually beneficial partnerships we have built with our suppliers over 25+ years who enable us to offer an amazing assortment of natural products and more at a great value to people all over the world! Our commitment to our suppliers is as strong as the commitment we have to our customers. Thank you for taking a step forward in what we hope will become a long and prosperous relationship!

iHerb uses Ariba SLP to onboard suppliers and manage supplier master data. The intent of SLP is to allow you, our valued supplier, more control over your information and how you interact with iHerb. By using Ariba SLP, you will help us innovate on solutions to better meet customer demands at lower costs and higher quality.

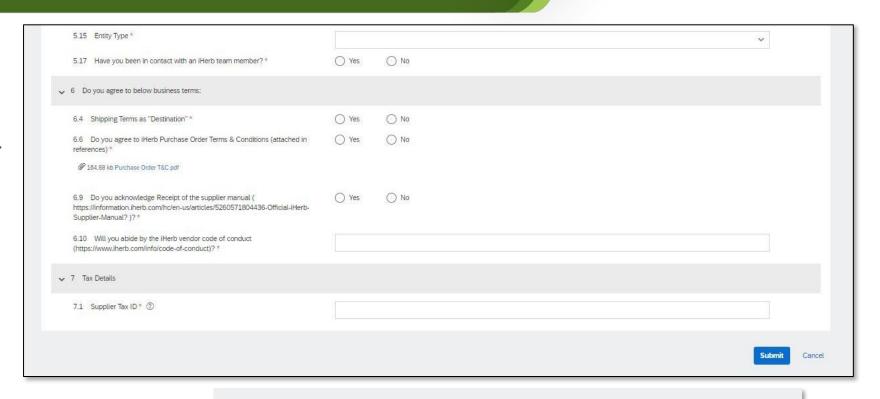
We've attached a guide to assist you in the process of setting up your Ariba account and completing the iHerb registration questionnaire. We strongly encourage you to review this guide prior to beginning, and keep it on hand during the entire process.

To begin, fill out the Supplier Request Form linked here.

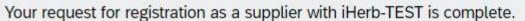
Once your request has been approved you will be sent an email, similar to the one shown below, asking you to log into Ariba and register to become an iHerb supplier. Please check your spam folder to ensure you do not miss this important communication.

New Supplier Request

Click Submit when Completed. Questions with a ? have tooltips. Make sure all format requirements are followed.



When Completed this message will appear at the top of the screen.



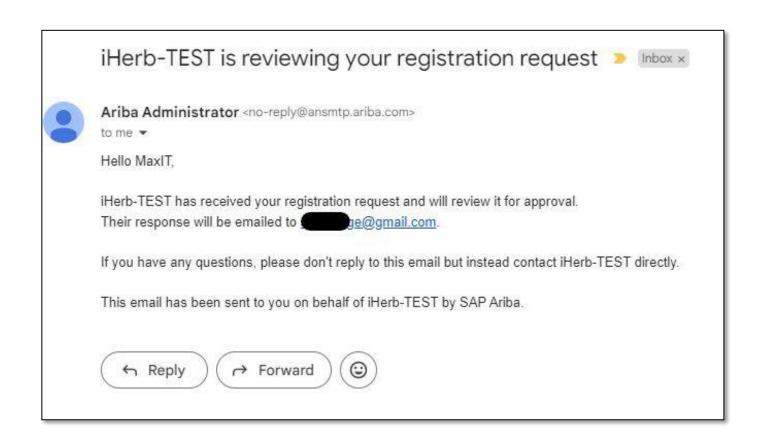
The iHerb-TEST supplier management team will review your request details and make a decision on your request. Decision will be sent to your email at



New Supplier Request

After submitting the Supplier Request Form, you will receive the following email. When approved you will receive another email indicating you've been approved.

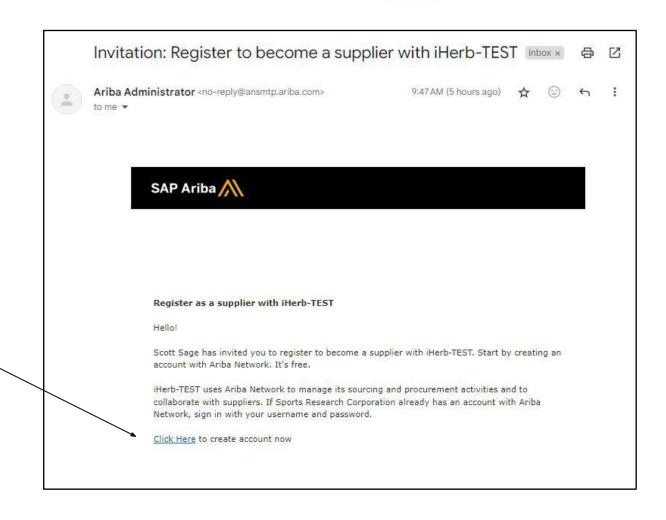




Supplier Registration

Suppliers to iHerb will receive this registration email when you are asked to register with Ariba. Click on the registration link sent in the email.





4. Creating an Ariba Network Account



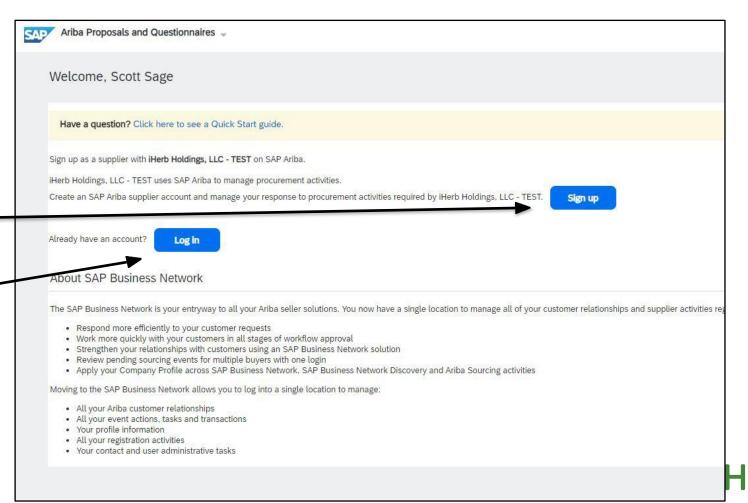


Create New Account on ASN <or> Log On

If you are new the Ariba Network (ASN) click Sign Up

If you already have an account with Ariba click Log In



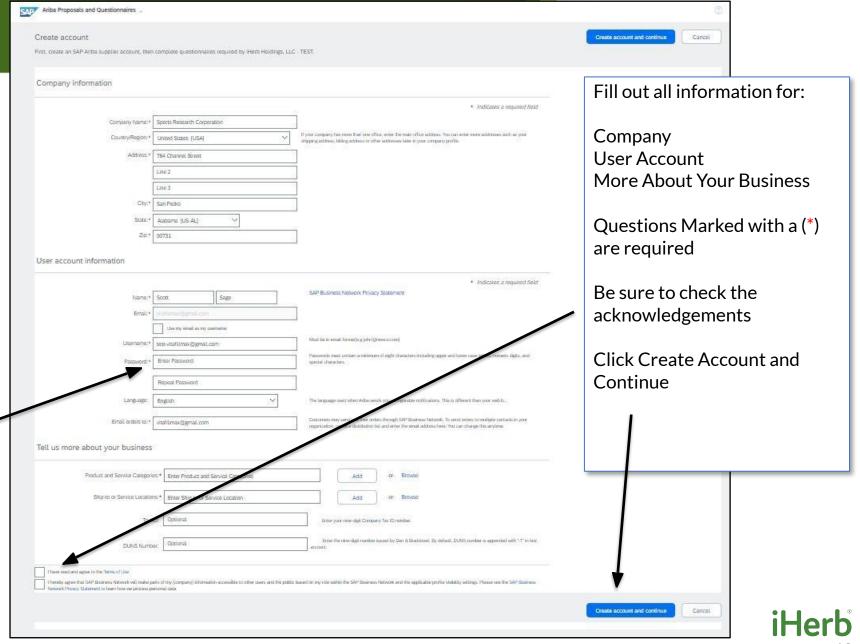


Create New Account

There is an initial supplier questionnaire for new suppliers.

The User Name and Password credentials entered here will be the initial supplier administrator (for your company). You can always add others in that role as well.

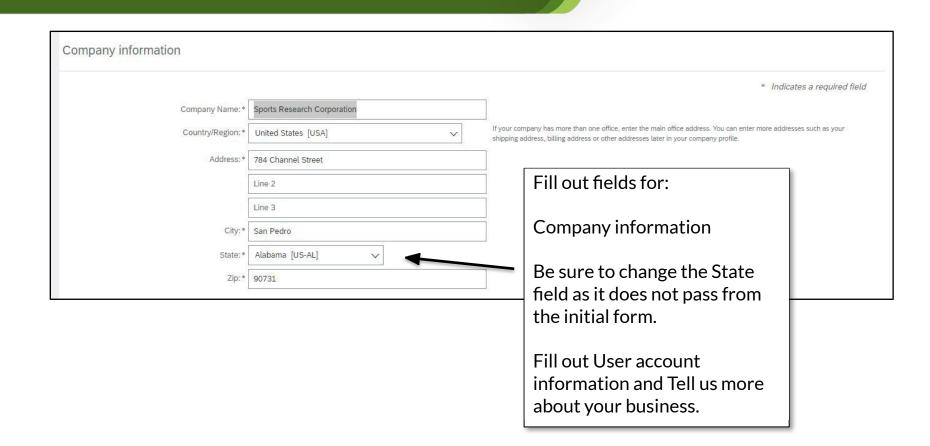
Please refer to the Supplier Administration Slide for more details.



Create New Account

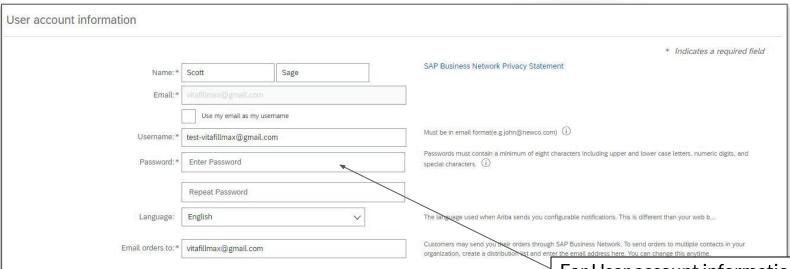
There is an initial supplier form for new suppliers.





Create New Account

There is an initial supplier form for new suppliers.



See a brief description below for the supplier account administrator key responsibilities:

- 1. There can only be one administrator per supplier Ariba Network (AN) account.
- 2. The User Name and Password credentials entered in the user account information section of the Ariba Network Account Creation web page will be the initial supplier administrator for your company. From there you can add more contacts to your account and accept and events that occur within the system linked to iHerb.
- 3. Administrator is responsible for account setup/configuration and management.
- 4. Administrator user is the super user of the Supplier account with all permissions assigned.
- 5. Administrator user can manage customer relationships on the account and create documents such as order confirmations/ship notices/invoices in response to Purchase orders received from iHerb.
- 6. Administrator user is the primary point of contact for account sub-users with questions or problems.
- 7. Only Administrator of the account holds the right to create sub-users and assign roles/permissions.
- 8. Up to 250 user accounts can exist per supplier account AN ID.
- 9. Each User can have different roles/permissions, which correspond to the user's actual job responsibilities.
- 10. Each User can access all or only specific customers assigned by Administrator

For User account information:

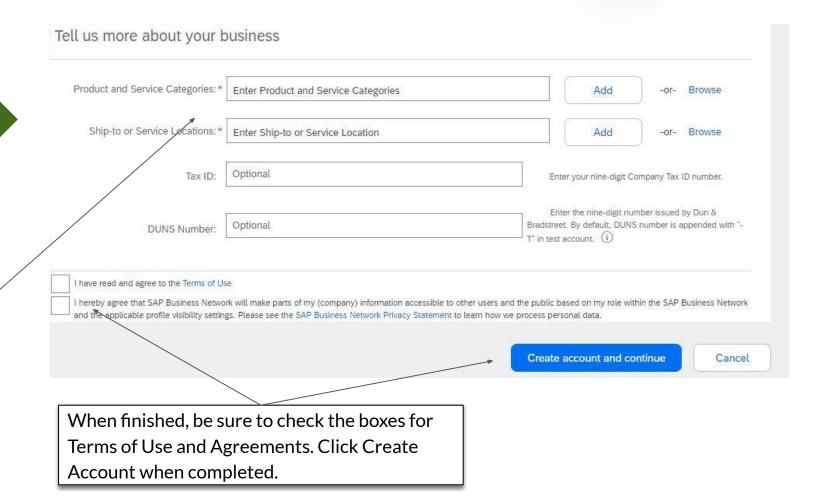
The User Name and Password credentials entered here will be the initial supplier administrator (for your company). You can always add others in that role as well.



Create New Account

There is an initial supplier form for new suppliers.

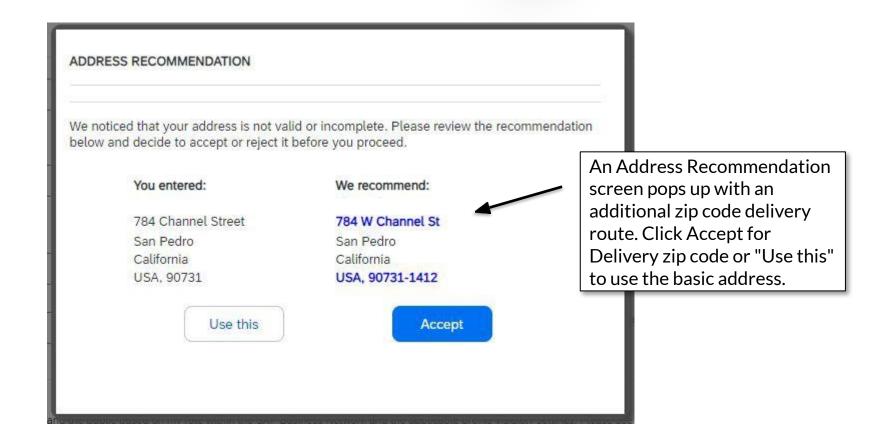
It is not critical to have Product and Service Categories to be exact. The search is dynamic and will change with each letter typed.



Create New Account

There is an initial supplier form for new suppliers.

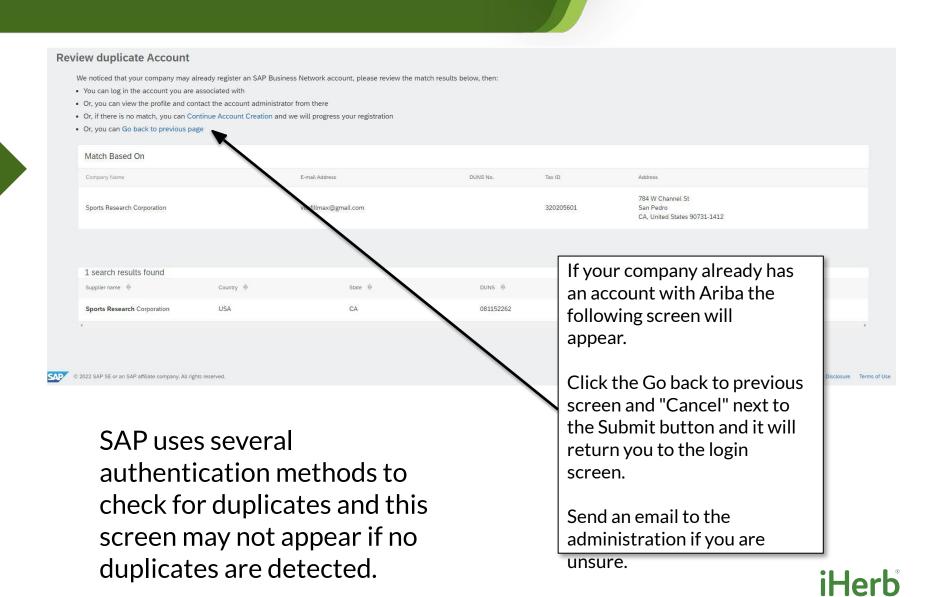




Create New Account

There is an initial supplier questionnaire for new suppliers.



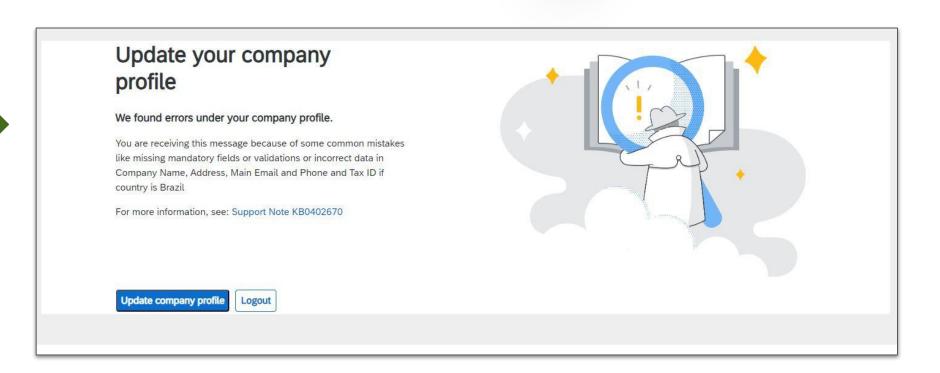


5. Updating an Ariba Network Account



Log In to ASN

Once registration is complete you will receive a confirmation email. This screen may appear when you log in. If not login and you will be directed to the supplier questionnaire





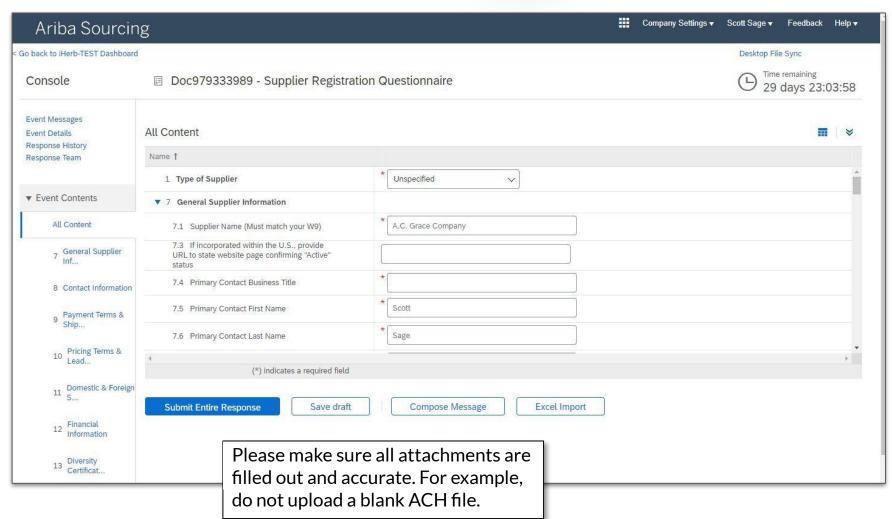
6. Supplier Registration Questionnaire



Fill out Registration Questionnaire

There is an initial supplier questionnaire for suppliers. Some information may already be populated for existing iHerb suppliers.





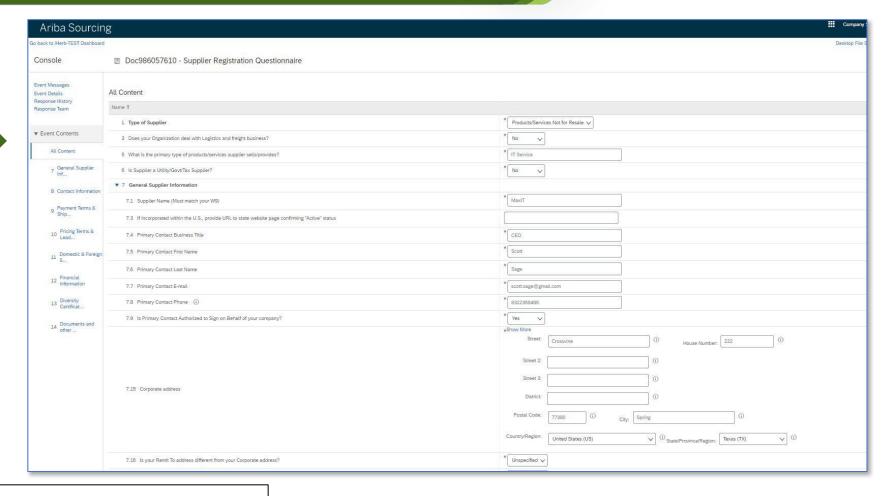


Fill out Registration Questionnaire

Begin completing the Supplier Registration Questionnaire.

This will take some time to complete all the sections.

Click "Save Draft" often as the system will time out after ~5 minutes of no activity.





Click Submit Entire Response when Completed.



Thank You!

