

SCOUTING FOR BIOMATERIALS FOR AGRICULTURAL FORMULATIONS



A Multinational Chemical Company

The Client wanted to landscape for sustainable active substances for agriculture that were biobased and ideally biodegradable.



CHALLENGE

In this Research Support Service Project, the Client was interested in understanding the green chemicals space and understanding what commercially available, and close to commercially available products could be used in their formulations as a more environmentally friendly option.



APPROACH

PreScouter researched the existing technologies based on technical and business parameters obtained from the Client. The team then created a list of potential partners in order to obtain detailed insights on the selected products of interest.



OUTCOME

PreScouter identified 37 relevant companies and products, from which 8 were marked as highly interesting and selected for a deeper dive (including anonymous interviews, and sample procurement).



Impact of PreScouter's Work: The Client was able to collaborate with one of the identified companies, and samples of materials that proved to be promising were obtained.