

The background of the slide is a deep blue space filled with numerous white stars of varying sizes. In the lower portion of the image, the curved horizon of the Earth is visible, showing the blue of the oceans and the brown and green of the continents. The overall lighting is a soft, ethereal blue glow.

乙盛精密工業股份有限公司

ESON Precision Ind. Co., Ltd.

2023年 Q1 法人說明會  
Investor Conference

ESON



# Disclaimer

- This briefing and related information released contain predictive information obtained from internal and external sources of the company
- The actual operating results, financial conditions and business prospects of the company in the future may be different from the estimates expressed or implied by these predictive information. The reasons may come from various risks beyond the control of the company
- The outlook for the future in this briefing reflects the company's views on the future. The company is not responsible for reminding or updating these views at any time in case of any change or adjustment in the future.



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01

# 2023 Q1 Operational Performance



01

# Income Statement

(In Thousands of New Taiwan Dollars)	2023 Q1	2022 Q1	YoY	2022 Q4	QoQ
Revenue	2,991,880	2,924,079	+2.32%	3,807,055	-21.41%
Gross Profit	623,868	494,258	+26.22%	706,082	-11.64%
Operating Profit	259,921	162,477	+59.97%	337,010	-22.87%
Profit Before Tax	217,916	185,347	+17.57%	282,620	-22.89%
Tax Expense	55,366	33,266	+66.43%	65,724	-15.76%
Net profit attributable to owners of the company	162,550	152,081	+6.88%	216,896	-25.06%
EPS(dollar)	0.96	0.90	+6.67%	1.28	-25.00%
Cross Margin	20.85%	16.90%	+23.37%	18.54%	+12.46%
Operating Margin	8.69%	5.56%	+56.12%	8.85%	-1.92%
Net Margin	5.43%	5.20%	+4.42%	5.69%	-4.57%

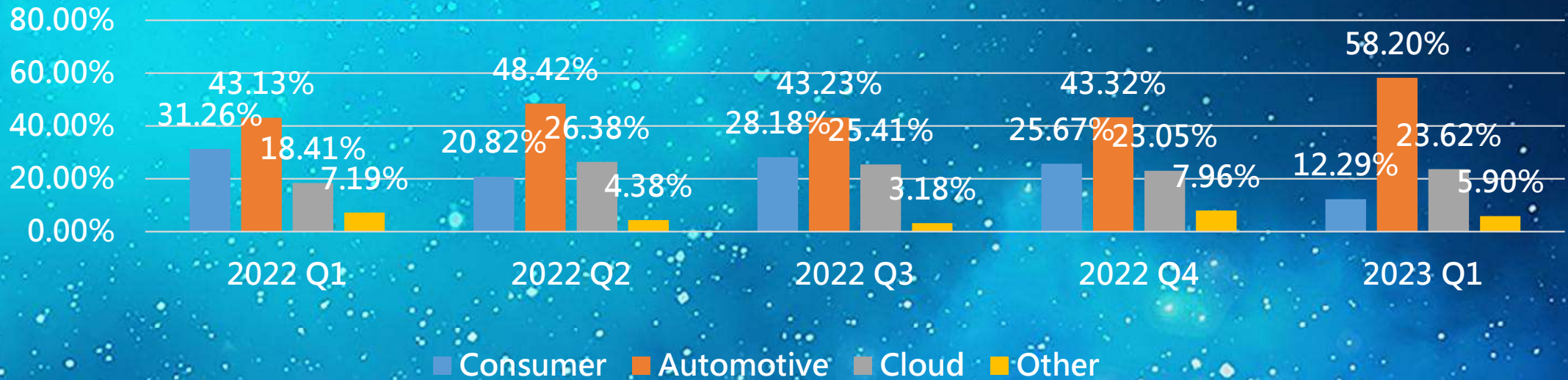


### Trend in recent three years

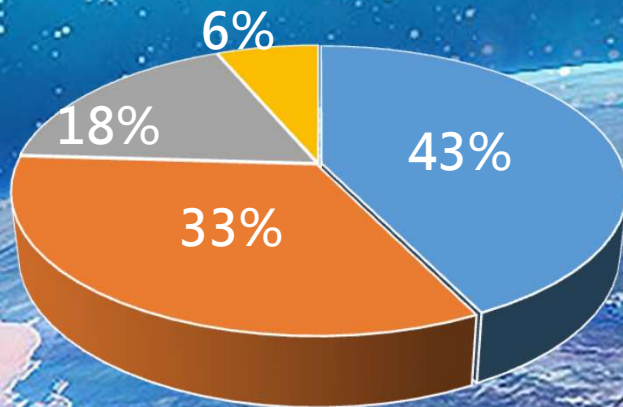




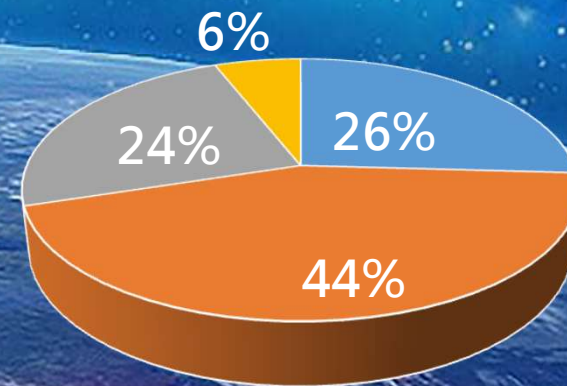
## Quarterly Product Ratio



### Product Ratio in 2021



### Product Ratio in 2022





A background image of space featuring a view of the Earth's horizon from space, with a starry sky and a blue nebula-like glow. The text is overlaid on this background.

02 2023  
Future Prospects



02

# 2023 Future Prospects (YoY)



Business  
Turnover

Automotive

Cloud

Consumer

Expected  
Beginning  
of year



2023  
Q1



2023  
Q2~Q4  
Future



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03

## Other Topic Statement Announcement

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# ESG Implementation

## Carbon Footprint Verification

2023 Q1 Contract with vendor for verification and counseling.  
2025 complete the verification and being certificated

## Friendly environmental working place :

Promote friendly workplace programs to prevent workplace injuries (publicity, education and training)

## Improve employee welfare:

Each factory area cooperates with public welfare organizations to handle various employee welfare activities in their spare time

Utilization of Green energy:  
Solar power energy has been implemented at Kunshan facility since 2023. Power generate 2.7 million Kwh.



## Corporate Social Responsibility

Caring for the Vulnerable, Donate to Charity (Andrew Charity Association) Household Goods

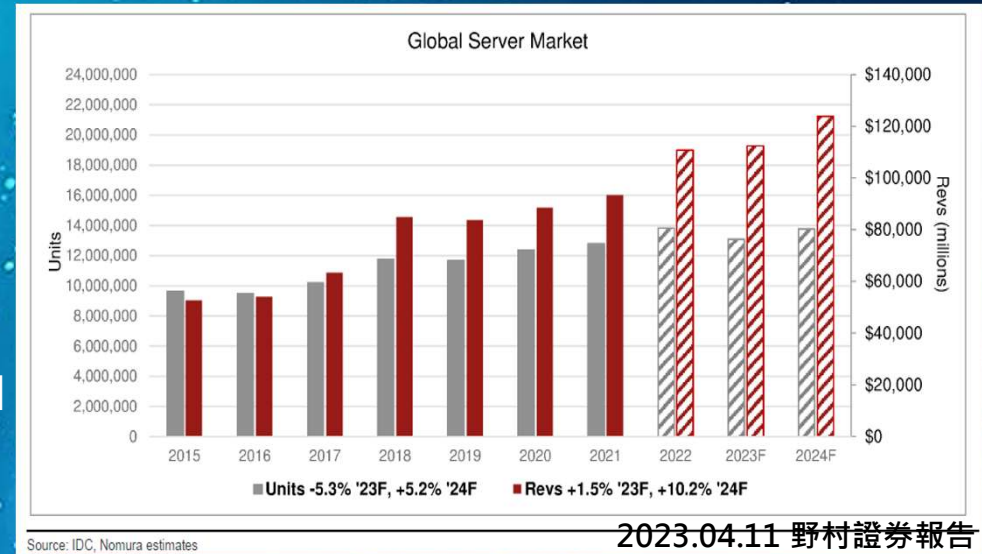


Cooperate with CY university to develop new technology and rewarded the silver metal from government



## 03 Prospect on server and LEO satellite

- Nomura organization estimates that overall server shipments will decline by 5.3% in 2023, but the overall output value will rise by 1.5%.
- 2023 H1 situation is staying at de-stocking phase
- Benefiting from the application of new scenarios, it will rely more on the computing power of high-end chips. EX: AIGC application, ChatGPT, etc. It is expected that there will be positive progress in the second half of FY23
- LEO satellite business will increase and occupy 3% to 5% annual sales revenue started at 2022.
- In 2023, we will cooperate with customers to develop new-generation products and estimate that the pouring revenue will increase by 50%~60% compared with 2022.
- In the future, we will continue to cooperate with customers to develop new products and continue to broaden and deepen the product line





04

Q&A





THANKS!

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