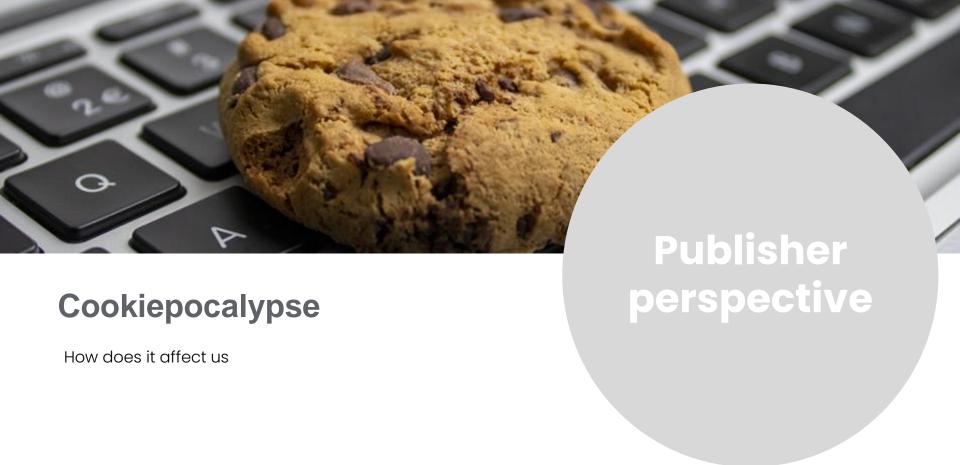
Veselin Andreev

Head of AdOps and Programmatic Netinfo

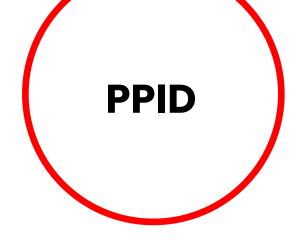




What we get to work with

And what will happen in programmatic







Google Ad Manager

Ad server tools - GAM

- Audience module powered by PPIDs. Significance for direct sales.
- Audience segments pushed as PPS mapped to IAB Taxonomy. Significance for open auction.
- May or may not be accessible for Small business users



Open Auction

What about our programmatic revenues?

- · Google knows who you are.
- At all times and in all places.
- · You have consented.
- · And you are now a hashed id.
- No other buyer can do this.

Google competitors try to survive. And why it is unlikely.

Examples:

- · Teads contextual targeting
- · Criteo's hashed emails
- Adform Fusion 1st party ID(id5)



end

