

DoubleVerify Reports Second Quarter 2024 Financial Results

Increased Revenue by 17% Year-over-Year to \$155.9 Million, Driven by Global Growth in Social and CTV Measurement

Achieved Net Income of \$7.5 Million and Adjusted EBITDA of \$46.8 Million, representing a 30% Adjusted EBITDA margin

Raised Midpoints of Full-Year 2024 Revenue and Adjusted EBITDA Guidance Ranges

NEW YORK--(BUSINESS WIRE)-- DoubleVerify ("DV") (NYSE: DV), the leading software platform for digital media measurement, data and analytics, today announced financial results for the second quarter ended June 30, 2024.

"The second quarter was pivotal for DV as we re-accelerated our revenue growth momentum driven by continued success in social and CTV measurement, and bolstered by the strength of our retail media platform business," said Mark Zagorski, CEO of DoubleVerify. "Our broad portfolio of differentiated products, including our latest performance solutions, Scibids AI and Authentic Attention, helped deliver double-digit growth across all three revenue lines and all key media environments. Our enterprise pipeline has never been stronger, with both greenfield and competitive opportunities set to fuel our resurgent business in the coming quarters. DV's independent solutions provide unparalleled ROI for our customers, allowing us to continue to gain significant market share, solidifying our position as the industry leader and driving higher value for all our stakeholders."

Second Quarter 2024 Financial Highlights:

(All comparisons are to the second guarter of 2023)

- Total revenue of \$155.9 million, an increase of 17%.
- Activation revenue of \$87.5 million, an increase of 12%.
- Measurement revenue of \$54.8 million, an increase of 22%.
 - Social measurement revenue increased by 44%.
 - International measurement revenue increased by 29%, with 35% growth in EMEA and 20% growth in APAC.
 - Media Transactions Measured ("MTM") for CTV increased by 55%.
- Supply-side revenue of \$13.6 million, an increase of 26%.
- Net income of \$7.5 million and adjusted EBITDA of \$46.8 million, which represented a 30% adjusted EBITDA margin.

Second Quarter and Recent Business Highlights:

- Grew Total Advertiser revenue by 16% year-over-year in the second quarter.
 - MTM increased by 22% year-over-year.
 - Measured Transaction Fee (MTF) declined 5% year-over-year primarily due to

product and geographic mix. Measurement volumes, which are lower-priced than activation, increased relative to the prior-year period, driven by strong growth in social and international measurement.

- Continued to achieve a Gross Revenue Retention rate of over 95% in the second quarter.
- Announced authorization of the repurchase of \$150 million common stock.
 Repurchased 1.4 million shares for a total of \$25 million in the second quarter, and an additional 1.3 million shares for \$25 million subsequent to quarter end. As of July 30, 2024, \$100 million remains available for repurchases under the Repurchase Program.
- Drove global market share growth through product upsells, international expansion, and new enterprise logo wins.
 - Notable second-quarter expansions and wins include: Universal Pictures, Panera, Subway, Dyson, Philip Morris, Bacardi, Anheuser-Busch InBev, Amazon Books, Honda Mobility, JTI and Ajinomoto.
- Expanded YouTube's brand safety and suitability measurement to include Performance Max and Demand Gen, offering comprehensive coverage of Google's high-performance solutions that optimize real-time performance for better conversions and budget efficiency.
- Expanded partnerships with Pinterest and Reddit to offer global brand safety and suitability measurement in multiple languages, leveraging DV's Al-powered Universal Content Intelligence.
- Partnered with Hakuhodo DY Media Partners, a global top ten integrated marketing and innovation company, to harness DV's AI powered pre-bid social and open web activation tools for enhancing ad effectiveness and media quality.
- Launched the industry's only Transparency Center to foster digital trust by offering comprehensive resources that demystify digital media verification, dispel common misconceptions, and spotlight critical trends in ad quality and performance.
- Published DV's 2024 Global Insights Report to highlight key industry trends, emphasizing attention metrics, Al's transformative impact on digital advertising, the surge in MFA content, the rise of RMNs with specialized inventory, and the role of responsible media buying in reducing carbon emissions. The report has garnered over 1,000 downloads since launch globally.

"In the second quarter, we achieved the high end of our revenue guidance and exceeded our adjusted EBITDA expectations, achieving year-over-year revenue growth of 17%, revenue less cost of sales of 83%, and an adjusted EBITDA margin of 30%," said Nicola Allais, CFO of DoubleVerify. "Our strong performance was driven by multiple products across activation, measurement, and supply-side revenue that leveraged growth across social, CTV, and retail media environments. As a result of our ongoing momentum, we are pleased to be raising the mid-points of our full-year revenue and adjusted EBITDA guidance. We remain confident in our industry-leading revenue growth and profitability in the second half as we continue to outpace the digital advertising industry and gain market share."

Third Quarter and Full-Year 2024 Guidance:

DoubleVerify anticipates Revenue and Adjusted EBITDA to be in the following ranges:

Third Quarter 2024:

• Revenue of \$167 to \$171 million, a year-over-year increase of 17% at the midpoint.

Adjusted EBITDA of \$49 to \$53 million, representing a 30% margin at the midpoint.

Full Year 2024:

- Revenue of \$667 to \$675 million, a year-over-year increase of 17% at the midpoint.
- Adjusted EBITDA of \$206 to \$214 million, representing a 31% margin at the midpoint.

With respect to the Company's expectations under "Third Quarter and Full Year 2024 Guidance" above, the Company has not reconciled the non-GAAP measure Adjusted EBITDA to the GAAP measure net income in this press release because the Company does not provide guidance for depreciation and amortization expense, acquisition-related costs, interest income, and income taxes on a consistent basis as the Company is unable to quantify these amounts without unreasonable efforts, which would be required to include a reconciliation of Adjusted EBITDA to GAAP net income. In addition, the Company believes such a reconciliation would imply a degree of precision that could be confusing or misleading to investors.

Conference Call, Webcast and Other Information

DoubleVerify will host a conference call and live webcast to discuss its second quarter 2024 financial results at 4:30 p.m. Eastern Time today, July 30, 2024. To access the conference call, dial (877) 841-2987 for the U.S. or Canada, or (215) 268-9878 for international callers. The webcast will be available live on the Investors section of the Company's website at https://ir.doubleverify.com/. An archived webcast will be available approximately two hours after the conclusion of the live event.

In addition, DoubleVerify plans to post certain additional historical quarterly financial information on the investor relations portion of its website for easy access to investors.

Key Business Terms

Activation revenue is generated from the evaluation, verification and measurement of advertising impressions purchased through programmatic demand-side and social media platforms.

Measurement revenue is generated from the verification and measurement of advertising impressions that are directly purchased on digital media properties, including publishers and social media platforms.

Supply-Side revenue is generated from platforms and publisher partners who use DoubleVerify's data analytics to evaluate, verify and measure their advertising inventory.

Gross Revenue Retention Rate is the total prior period revenue earned from advertiser customers, less the portion of prior period revenue attributable to lost advertiser customers, divided by the total prior period revenue from advertiser customers.

Media Transactions Measured (MTM) is the volume of media transactions that DoubleVerify's software platform measures.

Measured Transaction Fee (MTF) is the fixed fee DoubleVerify charges per thousand Media Transactions Measured.

International Revenue Growth Rates are inclusive of foreign currency fluctuations.

DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

		As of	As of			
(in thousands, except per share data)		June 30, 2024	December 31, 2023			
Assets:						
Current assets						
Cash and cash equivalents	\$	256,066	\$	310,131		
Short-term investments		82,754		_		
Trade receivables, net of allowances for doubtful accounts of \$9,564 and \$9,442 as of June 30, 2024 and December 31, 2023, respectively	f	187,761		206,941		
Prepaid expenses and other current assets		32,977		15,930		
Total current assets		559,558		533,002		
Property, plant and equipment, net		64,521		58,020		
Operating lease right-of-use assets, net		66,155		60,470		
Goodwill		431,496		436,008		
Intangible assets, net		125,420		140,883		
Deferred tax assets		23,766		13,077		
Other non-current assets		1,727		1,571		
Total assets	\$	1,272,643	\$	1,243,031		
Liabilities and Stockholders' Equity:	Ť		· —			
Current liabilities						
Trade payables	\$	10,604	\$	12,932		
Accrued expenses	Ψ	44,136	Ψ	44,264		
Operating lease liabilities, current		10,113		9,029		
Operating lease habilities, current		832		5,833		
Income tax liabilities				-,		
Current portion of finance lease obligations		2,393		2,934		
Other current liabilities		11,447		8,863		
Total current liabilities	_	79,525		83,855		
Operating lease liabilities, non-current		76,265		71,563		
Finance lease obligations		1,844		2,865		
Deferred tax liabilities		7,031		8,119		
Other non-current liabilities		2,815		2,690		
Total liabilities		167,480		169,092		
Commitments and contingencies (Note 15)						
Stockholders' equity						
Common stock, \$0.001 par value, 1,000,000 shares authorized, 172,634 shares issued and 171,244 outstanding as of June 30, 2024; 1,000,000 shares authorized, 171,168		470		474		
shares issued and 171,146 outstanding as of December 31, 2023		173		171		
Additional paid-in capital Traceury stock at cost 1 300 shares and 22 shares as of June 30, 2024 and December.		926,062		878,331		
Treasury stock, at cost, 1,390 shares and 22 shares as of June 30, 2024 and December 31, 2023, respectively		(25,443)		(743)		
Retained earnings		213,613		198,983		
Accumulated other comprehensive loss, net of income taxes		(9,242)		(2,803)		
Total stockholders' equity		1,105,163		1,073,939		
Total liabilities and stockholders' equity	\$	1,272,643	\$	1,243,031		

DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (UNAUDITED)

Th	ree Months	Ende	d June 30,	Six Months Ended June 30,				
	2024		2023		2024		2023	
\$	155,890	\$	133,744	\$	296,672	\$	256,338	
	26,102		26,191		52,720		50,143	
	39,806		31,941		76,200		60,496	
	44,863		31,537		82,735		57,249	
	23,066		19,755		45,141		39,943	
	11,004		9,676		21,932		18,659	
	11,049		14,644		17,944		29,848	
	233		247		465		503	
	(2,064)		(2,476)		(4,336)		(5,210)	
	12,880		16,873		21,815		34,555	
	5,406		4,034		7,185		9,541	
\$	7,474	\$	12,839	\$	14,630	\$	25,014	
\$	0.04	\$	0.08	\$	0.09	\$	0.15	
\$	0.04	\$	0.07	\$	0.08	\$	0.15	
	171,628		166,540		171,467		166,088	
	175,961		172,488		176,850		172,129	
\$	7,474	\$	12,839	\$	14,630	\$	25,014	
	(1,814)		(377)		(6,439)		816	
\$	5,660	\$	12,462	\$	8,191	\$	25,830	
	\$ \$ \$ \$	2024 \$ 155,890 26,102 39,806 44,863 23,066 11,004 11,049 233 (2,064) 12,880 5,406 \$ 7,474 \$ 0.04 171,628 175,961 \$ 7,474 (1,814)	2024 \$ 155,890 \$ 26,102 39,806 44,863 23,066 11,004 11,049 233 (2,064) 12,880 5,406 \$ 7,474 \$ \$ \$ 0.04 \$ \$ 0.04 \$ \$ 171,628 175,961 \$ 7,474 \$ (1,814)	\$ 155,890 \$ 133,744 26,102 26,191 39,806 31,941 44,863 31,537 23,066 19,755 11,004 9,676 11,049 14,644 233 247 (2,064) (2,476) 12,880 16,873 5,406 4,034 \$ 7,474 \$ 12,839 \$ 0.04 \$ 0.08 \$ 0.04 \$ 0.07 171,628 166,540 175,961 172,488 \$ 7,474 \$ 12,839 (1,814) (377)	2024 2023 \$ 155,890 \$ 133,744 \$ 26,102 26,191 39,806 31,941 44,863 31,537 23,066 19,755 11,004 9,676 11,049 14,644 233 247 (2,064) (2,476) 12,880 16,873 5,406 4,034 \$ 7,474 \$ 12,839 \$ \$ 0.04 \$ 0.08 \$ \$ 0.04 \$ 0.07 \$ 171,628 166,540 172,488 \$ 7,474 \$ 12,839 \$ (1,814) (377) \$	2024 2023 2024 \$ 155,890 \$ 133,744 \$ 296,672 26,102 26,191 52,720 39,806 31,941 76,200 44,863 31,537 82,735 23,066 19,755 45,141 11,004 9,676 21,932 11,049 14,644 17,944 233 247 465 (2,064) (2,476) (4,336) 12,880 16,873 21,815 5,406 4,034 7,185 \$ 7,474 \$ 12,839 \$ 14,630 \$ 0.04 0.08 0.09 \$ 0.04 0.07 0.08 171,628 166,540 171,467 175,961 172,488 176,850 \$ 7,474 \$ 12,839 \$ 14,630 \$ 7,474 \$ 12,839 \$ 14,630	2024 2023 2024 \$ 155,890 \$ 133,744 \$ 296,672 \$ 26,102 26,191 52,720 39,806 31,941 76,200 44,863 31,537 82,735 23,066 19,755 45,141 11,004 9,676 21,932 11,049 14,644 17,944 233 247 465 (2,064) (2,476) (4,336) 12,880 16,873 21,815 5,406 4,034 7,185 \$ 7,474 \$ 12,839 \$ 14,630 \$ \$ 0.04 0.08 0.09 \$ \$ 0.04 0.07 0.08 \$ \$ 0.04 0.07 0.08 \$ \$ 0.04 0.07 0.08 \$ \$ 0.04 0.07 0.08 \$ \$ 0.04 0.07 0.08 \$ \$ 0.04 0.04 0.04 0.	

DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)

		on Stock		ıry Stock	Additional Paid-in	Retained	Accumulated Other Comprehensive (Loss) Income Net of	Total Stockholder	rs'
(in thousands)	Shares	Amount	Shares	Amount	Capital	Earnings	Income Taxes	Equity	
Balance as of January 1, 2024	171,168	\$ 171	22	\$ (743)	\$ 878,331	\$198,983	\$ (2,803)	\$ 1,073,93	19
Foreign currency translation adjustment		_	_	— (1.10)		ψ 100,000 —	(4,625)	(4,62	
Shares repurchased for settlement of employee tax withholdings	_	_	48	(1,792)	_	_	_	(1,79	92)
Stock-based compensation expense	_	_	_	_	20,718	_	_	20,71	8
Common stock issued upon exercise of stock options	153	_	_	_	1,695	_	_	1,69)5
Common stock issued upon vesting of restricted stock units	435	1	_	_	(1)	_	_	-	_
Treasury stock reissued upon settlement of equity awards	_	_	(38)	1,389	(1,389)	_	_	_	
Net income	_	_	— (33 <i>)</i>		(· , o o o)	7,156	<u> </u>	7,15	6
Balance as of March 31, 2024	171,756	172	32	(1,146)	899,354	206,139	(7,428)	1,097,09	
Foreign currency translation adjustment	_	_	_	_	_	_	(1,814)	(1,81	
Shares repurchased for settlement of employee tax withholdings	_	_	30	(660)	_	_	_	(66	
Stock-based compensation expense	_	_	_	_	25,315	_	_	25,31	
Common stock issued under employee purchase plan	124	_	_	_	1,914	_	_	1,91	14
Common stock issued upon exercise of stock options	126				870			87	
Common stock issued upon vesting of restricted stock units	628	1	_	_	(1)	_	_	- -	
Shares repurchased under the Repurchase Program Treasury stock reissued	_	_	1,369	(25,027)	_	_	_	(25,02	27)
upon settlement of equity awards	_	_	(41)	1,390	(1,390)	_	_	_	
Net income	_	_	_	_	_	7,474	_	7,47	' 4
Balance as of June 30, 2024	172,634	\$ 173	1,390	\$ (25,443)	\$ 926,062	\$213,613	\$ (9,242)	\$ 1,105,16	3
Balance as of January 1, 2023	165,448	\$ 165	31	\$ (796)	\$ 756,299	\$127,517	\$ (6,326)	\$ 876,85	9
Foreign currency translation adjustment	_	_	_	_	_	_	1,193	1,19)3
Shares repurchased for settlement of employee tax withholdings	_	_	30	(787)	_	_	_	(78	37)
Stock-based compensation expense	_	_	_	_	11,992	_	_	11,99	2
Common stock issued upon exercise of stock options	527	1	_	_	1,765	_	_	1,76	
Common stock issued upon vesting of restricted stock units	182	_	_	_	_	_	_	-	_

Treasury stock reissued upon settlement of equity awards	_	_	(35)	914	(914)	_	_	_
Net income	_	_	_	_	_	12,175	_	12,175
Balance as of March 31, 2023	166,157	166	26	(669)	769,142	139,692	(5,133)	 903,198
Foreign currency translation adjustment	_	_	_	_	_	_	(377)	(377)
Shares repurchased for settlement of employee tax withholdings	_	_	57	(1,966)	_	_	_	(1,966)
Stock-based compensation expense	_	_	_	_	15,399	_	_	15,399
Common stock issued under employee purchase plan	49	_	_	_	1,138	_	_	1,138
Common stock issued upon exercise of stock options	711	1	_	_	3,990	_	_	3,991
Common stock issued upon vesting of restricted stock units	333	_	_	_	_	_	_	_
Treasury stock reissued upon settlement of equity awards	_	_	(67)	2,107	(2,107)	_	_	_
Net income	_	_	<u>`</u>	_	_	12,839	_	12,839
Balance as of June 30, 2023	167,250	\$ 167	16	\$ (528)	\$ 787,562	\$152,531	\$ (5,510)	\$ 934,222

DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Six Months Ended June 30.

	June 30,),		
(in thousands)		2024		2023		
Operating activities:						
Net income	\$	14,630	\$	25,014		
Adjustments to reconcile net income to net cash provided by operating activities						
Bad debt expense		1,453		3,706		
Depreciation and amortization expense		21,932		18,659		
Amortization of debt issuance costs		147		147		
Non-cash lease expense		3,191		3,293		
Deferred taxes		(11,530)		(16,639)		
Stock-based compensation expense		44,956		26,980		
Interest (income) expense, net		(784)		25		
Loss on disposal of fixed assets		_		5		
Other		1,582		209		
Changes in operating assets and liabilities						
Trade receivables		16,397		(12,214)		
Prepaid expenses and other assets		(17,208)		(11,168)		
Trade payables		(2,076)		2,126		
Accrued expenses and other liabilities		(5,035)		(7,979)		
Net cash provided by operating activities		67,655		32,164		
Investing activities:						
Purchase of property, plant and equipment		(13,558)		(7,671)		
Purchase of short-term investments		(81,937)		<u> </u>		
Net cash used in investing activities		(95,495)		(7,671)		
Financing activities:						
Proceeds from revolving credit facility		_		50,000		
Payments to revolving credit facility		_		(50,000)		
Proceeds from common stock issued upon exercise of stock options		2,565		5,757		
Proceeds from common stock issued under employee purchase plan		1,914		1,138		
Finance lease payments		(1,562)		(1,028)		
Shares repurchased under the Repurchase Program		(25,027)		` _		
Shares repurchased for settlement of employee tax withholdings		(2,452)		(2,753)		
Net cash (used in) provided by financing activities		(24,562)		3,114		
Effect of exchange rate changes on cash and cash equivalents and restricted cash		(850)		15		
		(53,252)		27,622		
Net (decrease) increase in cash, cash equivalents, and restricted cash						
Cash, cash equivalents, and restricted cash - Beginning of period	_	310,257		267,938		
Cash, cash equivalents, and restricted cash - End of period	\$	257,005	\$	295,560		
Cash and cash equivalents	\$	256,066	\$	295,437		
Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)		939		123		
Total cash and cash equivalents and restricted cash	\$	257,005	\$	295,560		
Supplemental cash flow information:						
Cash paid for taxes	\$	29,491	\$	41,284		
Cash paid for interest	\$	350	\$	389		
Non-cash investing and financing activities:						
Right-of-use assets obtained in exchange for new operating lease liabilities, net of impairments and						
tenant improvement allowances	\$	9,211	\$	1,261		
Acquisition of equipment under finance lease	\$	_	\$	5,479		
Capital assets financed by accounts payable and accrued expenses	\$	18	\$	480		
Stock-based compensation included in capitalized software development costs	\$	1,064	\$	411		

Comparison of the Three and Six Months Ended June 30, 2024 and June 30, 2023

Revenue

	Three Months Ended June 30,			hange	Change		hs Ended e 30,	Change	Change
	2024	2023	-	\$	%	2024	2023	\$	%
	(In Tho	usands)				(In Tho			
Revenue by customer type:									
Activation	\$ 87,471	\$ 77,942	\$	9,529	12%	\$166,793	\$147,834	\$ 18,959	13%
Measurement	54,817	44,989		9,828	22	104,092	86,374	17,718	21
Supply-side customer	13,602	10,813		2,789	26	25,787	22,130	3,657	17
Total revenue	\$155,890	\$133,744	\$	22,146	17%	\$296,672	\$256,338	\$ 40,334	16%

Adjusted EBITDA

In addition to results determined in accordance with GAAP, management believes that certain non-GAAP financial measures, including Adjusted EBITDA and Adjusted EBITDA Margin, are useful in evaluating our business. Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by total revenue. The following table presents a reconciliation of Adjusted EBITDA, a non-GAAP financial measure, to the most directly comparable financial measure prepared in accordance with GAAP.

	Thi	Three Months Ended June 30,				Six Months En	ded June 30,	
		2024		2023		2024	2023	
		(In Thousands)				(In Thou	sands)	
Net income	\$	7,474	\$	12,839	\$	14,630	\$ 25,01	14
Net income margin		5%		10%		5%	1	10%
Depreciation and amortization		11,004		9,676		21,932	18,65	59
Stock-based compensation		24,715		15,167		44,956	26,98	30
Interest expense		233		247		465	50	03
Income tax expense		5,406		4,034		7,185	9,54	41
M&A and restructuring (recoveries) costs (a)		(11)		700		_	70	00
Offering and secondary offering costs (b)		10		122		68	30	09
Other recoveries (c)		_		(266)		_	(53	33)
Other income (d)		(2,064)		(2,476)		(4,336)	(5,21	10)
Adjusted EBITDA	\$	46,767	\$	40,043	\$	84,900	\$ 75,96	33
Adjusted EBITDA margin		30%		30%		29%	3	30%

⁽a) M&A and restructuring (recoveries) costs for the three and six months ended June 30, 2024 and June 30, 2023 consist of transaction costs related to the acquisition of Scibids.

⁽b) Offering and secondary offering costs for the three and six months ended June 30, 2024 and June 30, 2023 consist of third-party costs incurred for underwritten secondary public offerings by certain stockholders of the Company.

⁽c) Other recoveries for the three and six months ended June 30, 2023 consist of sublease income for leased office space.

⁽d) Other income for the three and six months ended June 30, 2024 and June 30, 2023 consist of interest income earned on interest-bearing monetary assets, and the impact of changes in foreign currency exchange rates.

We use Adjusted EBITDA and Adjusted EBITDA Margin as measures of operational efficiency to understand and evaluate our core business operations. We believe that these non-GAAP financial measures are useful to investors for period-to-period comparisons of the core business and for understanding and evaluating trends in operating results on a consistent basis by excluding items that we do not believe are indicative of our core operating performance.

These non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as substitutes for an analysis of our results as reported under GAAP. Some of the limitations of these measures are:

- they do not reflect changes in, or cash requirements for, working capital needs;
- Adjusted EBITDA does not reflect capital expenditures or future requirements for capital expenditures or contractual commitments;
- they do not reflect income tax expense or the cash requirements to pay income taxes;
- they do not reflect interest expense or the cash requirements necessary to service interest or principal debt payments; and
- although depreciation and amortization are non-cash charges related mainly to intangible assets, certain assets being depreciated and amortized will have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements.

In addition, other companies in the industry may calculate these non-GAAP financial measures differently, therefore limiting their usefulness as a comparative measure. You should compensate for these limitations by relying primarily on our GAAP results and using the non-GAAP financial measures only supplementally.

Total stock-based compensation expense recorded in the Condensed Consolidated Statements of Operations and Comprehensive Income is as follows:

		Six Months Ended June 30,					
(in thousands)		2024	2023		2024		2023
Product development	\$	9,734	\$ 5,975	\$	17,107	\$	10,354
Sales, marketing and customer support		7,503	4,746		13,439		8,253
General and administrative		7,478	4,446		14,410		8,373
Total stock-based compensation	\$	24,715	\$ 15,167	\$	44,956	\$	26,980

Forward-Looking Statements

This press release includes "forward-looking statements". Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any statements in this press release regarding future revenues, earnings, margins, financial performance or results of operations (including the guidance provided under "Third Quarter and Full-Year 2024 Guidance"), and any other statements that are not historical facts are forward-looking statements. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond our control. We caution you that the forward-looking information presented in this press release is not a guarantee of future events, and

that actual events may differ materially from those made in or suggested by the forward-looking information contained in this press release. These risks, uncertainties, assumptions and other factors include, but are not limited to, the competitiveness of our solutions amid technological developments or evolving industry standards, the competitiveness of our market, system failures, security breaches, cyberattacks or natural disasters, economic downturns and unstable market conditions, our ability to collect payments, data privacy legislation and regulation, public criticism of digital advertising technology, our international operations, our use of "open source" software, our limited operating history and the potential for our revenues and results of operations to fluctuate in the future. Moreover, we operate in a very competitive and rapidly changing environment, and new risks may emerge from time to time. It is not possible for us to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results or outcomes to differ materially from those contained in any forward-looking statements we may make.

Further information on these and additional risks, uncertainties, and other factors that could cause actual outcomes and results to differ materially from those included in or contemplated by the forward-looking statements contained in this press release are included under the caption "Risk Factors" in the Company's Annual Report on Form 10-K filed with the SEC on February 28, 2024 and other filings and reports we make with the SEC from time to time.

We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. Any forward-looking information presented herein is made only as of the date of this press release, and, except as required by law, we do not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

About DoubleVerify

DoubleVerify ("DV") (NYSE: DV) is the industry's leading media effectiveness platform that leverages AI to drive superior outcomes for global brands. By creating more effective, transparent ad transactions, we make the digital advertising ecosystem stronger, safer and more secure, thereby preserving the fair value exchange between buyers and sellers of digital media. Learn more at www.doubleverify.com.

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