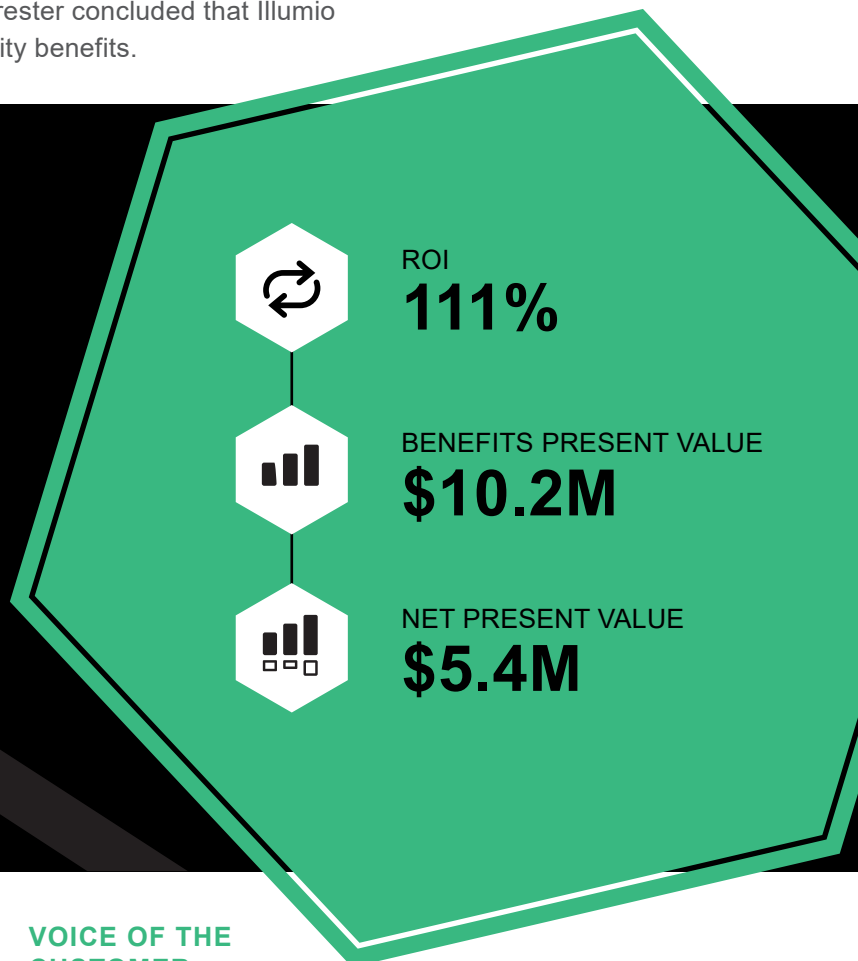


# The Total Economic Impact™ Of Illumio Zero Trust Segmentation (ZTS)

Through six customer interviews and data aggregation, Forrester concluded that Illumio ZTS has the following three-year financial impact and security benefits.

## SUMMARY OF SECURITY BENEFITS

- 66%** Reduced blast radius of a breach by restricting lateral movement
- 90%** Reduction in unplanned outages from segmentation work, migrations, and other IT activities
- \$1.8M** Decreased overall risk exposure and downtime related to breaches



## ILLUMIO BY THE NUMBERS

Three-year, risk-adjusted


Increased operational efficiency gains for infosec teams	\$1.6M
Decreased overall risk exposure	\$1.8M
Reduced cost and impact of downtime	\$3.8M
Tool consolidation and reduced firewall costs	\$3.0M

## VOICE OF THE CUSTOMER

“One key benefit is Illumio’s value in reducing the likelihood of internal compromises moving laterally and spreading out. It’s been very effective in preventing lateral movement — it’s a very effective control.”

 *Head of security strategy, insurance*

“When we experienced our breach, Illumio allowed us to shut off access to our network completely after applying a single policy to the affected systems. This immediately ended the attack.”

 *Director of infrastructure, legal*



Read the full study

This document is an abridged version of a case study commissioned by Illumio titled: The Total Economic Impact™ Of Illumio Zero Trust Segmentation (ZTS), March 2023.

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