

AVSI Foundation

Financial statements as at December 31, 2021

Independent auditor's report



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Independent auditor's report (Translation from the original Italian text)

To the Board of Directors of AVSI Foundation

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of AVSI Foundation (the Foundation), which comprise the balance sheet as at December 31, 2021 and the operating report for the year then ended, and the sections "General Information on the Entity" and "Illustration of financial statements items" included in the mission report. The aforementioned financial statements were prepared for the first time in accordance with the Italian regulations governing such financial statements.

In our opinion, the financial statements give a true and fair view of the financial position of the Foundation as at December 31, 2021 and of its financial performance for the year then ended in accordance with the Italian regulations governing financial statements.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the regulations and standards on ethics and independence applicable to audits of financial statements under Italian Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matters

This report is not issued pursuant to the provisions of the Italian law, as the Foundation is not subject to the statutory audit, for the year ended December 31, 2021.

Responsibilities of Directors and Those Charged with Governance for the Financial Statements

The Directors are responsible for the preparation of the [consolidated] financial statements that give a true and fair view in accordance with the Italian regulations governing financial statements, and, within the terms provided by the law, for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



The Directors are responsible for assessing the Foundation's ability to continue as a going concern and, when preparing the financial statements, for the appropriateness of the going concern assumption, and for appropriate disclosure thereof. The Directors prepare the financial statements on a going concern basis unless they either intend to liquidate the Foundation or to cease operations or have no realistic alternative but to do so.

The statutory audit committee ("Collegio dei Revisori") is responsible, within the terms provided by the law, for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing (ISA Italia), we have exercised professional judgment and maintained professional skepticism throughout the audit. In addition:

- we have identified and assessed the risks of material misstatement of the financial statements, whether due to fraud or error, designed and performed audit procedures responsive to those risks, and obtained audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- we have obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control;
- we have evaluated the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors;
- we have concluded on the appropriateness of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to consider this matter in forming our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.



We have communicated with those charged with governance, identified at an appropriate level as required by ISA Italia, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Milan, June 24, 2022

EY S.p.A.

Signed by: Maurizio Girardi, Auditor

This report has been translated into the English language solely for the convenience of international readers.



FINANCIAL STATEMENT TO DECEMBER 31ST, 2021 STATEMENT OF FINANCIAL POSITION

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| B) NON-CURRENT ASSETS 1, stratage and expanding reside. 7, 596 1, stratage and expanding resident resid | ASSETS | at 31 | /12/2021 |
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| Total Private | | 360.879 | |
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| 5) due from entities in the same associative network; 5) due from other third-sector entities; 7) due from subsidiaries; 8) due from affiliates; 9) due from filiates; 16,981 10) due from 5 per mille; 11) due from pre-paid taxes; 12) due from others 36,458 TOTAL 11. FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 10) equity participations in subsidiaries; 20 equity participations in associates; 30 other securities TOTAL 12. CASH AND CASH EQUIVALENTS 13. Dank and post office deposits; 14. Sequence of the sequ | | 2,430,020 | |
| 36) due from other third-sector entities; 77) due from subsidiaries; 83) due from affiliates; 90) tax credits; 10) due from 5 per mille; 110) due from pre-paid taxes; 121) due from pre-paid taxes; 122) due from others 123 due from others 124 due from others 125 due from others 126 due from others 127 due from others 136 due from 5 per mille; 137 due from pre-paid taxes; 138 due from 5 per mille; 148 due from 5 per mille; 149 due from pre-paid taxes; 149 due from others 150 due from 5 per mille; 160 due from | | 2,597,025 | |
| 3) due from affiliates; 4) tax credits; 10) due from 5 per mille; 11) due from pre-paid taxes; 12) due from others 36,458 FOTAL 11. FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 10) equity participations in subsidiaries; 22) equity participation in associates; 33) other securities FOTAL 12. CASH AND CASH EQUIVALENTS 13. bank and post office deposits; 23. cash and cash equivalents on hand 24. cash and cash equivalents on hand 25. cash and cash equivalents on hand 26. cash and cash equivalents on hand 27. cash CURRENT ASSETS 46. cash CURRENT ASSETS | S) due from other third-sector entities; | , , | |
| 2) tax credits; 16,981 10) due from 5 per mille; 17) due from pre-paid taxes; 12) due from others 36,458 FOTAL 36,458 FOTAL 57,458 FOTAL 58,458 FOTAL 59,458 FOTAL 69,458 FOTAL 69 | ') due from subsidiaries; | | |
| 0) due from 5 per mille; 1) due from pre-paid taxes; 2) due from others 7OTAL 11. FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 1) equity participations in subsidiaries; 2) equity participation in associates; 3) other securities 7OTAL 12. CASH AND CASH EQUIVALENTS 10. bank and post office deposits; 30. cash and cash equivalents on hand 30.128 10. TOTAL CURRENT ASSETS 10. deques; 30. deques; 3 | 3) due from affiliates; | | |
| 11) due from pre-paid taxes; 12) due from others TOTAL 11 - FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 12) equity participations in subsidiaries; 12) equity participation in associates; 13) other securities TOTAL 12 - CASH AND CASH EQUIVALENTS 13 - Dank and post office deposits; 14 - CASH AND CASH EQUIVALENTS 15 - Dank and post office deposits; 16 - CASH AND CASH equivalents on hand 17 - CASH AND CASH equivalents on hand 18 - COTAL CURRENT ASSETS 18 - CASH AND CASH EQUIVALENTS 19 - Dank and post office deposits; 10 - CASH AND CASH equivalents on hand 10 - CASH AND CASH equivalents on hand 11 - CASH AND CASH EQUIVALENTS 12 - CASH AND CASH EQUIVALENTS 13 - CASH AND CASH EQUIVALENTS 14 - CASH AND CASH EQUIVALENTS 15 - CASH AND CASH EQUIVALENTS 16 - CASH AND CASH EQUIVALENTS 17 - CASH AND CASH EQUIVALENTS 18 - CASH AND CASH EQUIVALENTS 19 - CASH AND CASH EQUIVALENTS 10 - CASH AND CASH EQUIVALENTS 11 - CASH AND CASH EQUIVALENTS 12 - CASH AND CASH EQUIVALENTS 13 - CASH AND CASH EQUIVALENTS 14 - CASH AND CASH EQUIVALENTS 15 - CASH AND CASH EQUIVALENTS 16 - CASH AND CASH EQUIVALENTS 17 - CASH AND CASH EQUIVALENTS 18 - CASH AND CASH EQUIVALENTS 19 - CASH AND CASH EQUIVALENTS 10 - CASH AND CASH EQUIVALENTS 10 - CASH AND CASH EQUIVALENTS 11 - CASH AND CASH EQUIVALENTS 12 - CASH AND CASH EQUIVALENTS 13 - CASH AND CASH EQUIVALENTS 14 - CASH AND CASH EQUIVALENTS 15 - CASH AND CASH EQUIVALENTS 16 - CASH AND CASH EQUIVALENTS 17 - CASH AND CASH EQUIVALENTS 18 - CASH AND CASH EQUIVALENTS 18 - CASH AND CASH EQUIVALENTS 19 - CASH AND CASH EQUIVALENTS 19 - CASH AND CASH EQUIVALENTS 10 - CASH AND CASH EQUIVALENTS 11 | | 16,981 | |
| 12) due from others TOTAL 11. FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 12. equity participations in subsidiaries; 13. other securities 15. other securities 16. other securities 17. other securities 18. other securities 19. bank and post office deposits; 19. other securities 19. othe | | | |
| TOTAL 11 - FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 12) equity participations in subsidiaries; 22) equity participation in associates; 23) other securities TOTAL 12 - CASH AND CASH EQUIVALENTS 13 bank and post office deposits; 14 - CASH AND CASH Equivalents on hand 15 - CASH AND CASH Equivalents on hand 16 - CASH AND CASH Equivalents on hand 17 - CASH AND CASH Equivalents on hand 18 - CASH AND CASH Equivalents on hand 18 - CASH AND CASH Equivalents on hand 19 - | | | |
| 1) equity participations in subsidiaries; 2) equity participation in associates; 3) other securities TOTAL V - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; 2) cheques; 3) cash and cash equivalents on hand TOTAL TOTAL TOTAL TOTAL TOTAL CURRENT ASSETS 8,220,176 1,641 30,128 8,707AL 62,1707AL 8,707AL 8,707AL | • | 36,458 | _ 54,560,77 |
| 1) equity participations in subsidiaries; 2) equity participation in associates; 3) other securities TOTAL V - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; 2) cheques; 3) cash and cash equivalents on hand TOTAL TOTAL TOTAL TOTAL TOTAL CURRENT ASSETS 8,220,176 1,641 30,128 8,707AL 62,1707AL 8,707AL 8,707AL | II - FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON CURRENT ASSETS | | |
| 2) equity participation in associates; 3) other securities FOTAL V - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; 2) cheques; 3) cash and cash equivalents on hand FOTAL FOTAL CURRENT ASSETS 8,220,176 1,641 30,128 8,100000000000000000000000000000000000 | | | |
| 8) other securities FOTAL V - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; 8,220,176 2) cheques; 1,641 3) cash and cash equivalents on hand 30,128 FOTAL FOTAL CURRENT ASSETS 62, | | | |
| V - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; 2) cheques; 3) cash and cash equivalents on hand 30,128 FOTAL TOTAL CURRENT ASSETS 8,220,176 1,641 30,128 8,00000000000000000000000000000000000 | | | |
| b bank and post office deposits; b cheques; c) cheques; c) cash and cash equivalents on hand c) cash and cash equivalents on hand c) COTAL TOTAL CURRENT ASSETS 8,220,176 30,128 8,000 8 | | | - |
| b) bank and post office deposits; b) cheques; c) cash and cash equivalents on hand c) crotal TOTAL CURRENT ASSETS 8,220,176 30,128 8,270,176 8,270,176 8,220,176 8,200,176 8,2 | V - CASH AND CASH EQUIVALENTS | | |
| 2) cheques; 1,641 30, cash and cash equivalents on hand 30,128 FOTAL CURRENT ASSETS 62,6 | | 8 220 176 | |
| TOTAL CURRENT ASSETS 30,128 8, | | | |
| TOTAL CURRENT ASSETS 62, | 3) cash and cash equivalents on hand | | |
| | UIAL | | 8,251,94 |
| D) ACCRUED INCOME AND DEFERRED LIABILITIES | TOTAL CURRENT ASSETS | | 62,812,72 |
| | O) ACCRUED INCOME AND DEFERRED LIABILITIES | | 44,01 |
| FOTAL ASSETS 64, | OTAL ASSETS | | 64,611,40 |

AVSI

FINANCIAL STATEMENT TO DECEMBER 31ST, 2021 STATEMENT OF FINANCIAL POSITION (values expressed in Euros)



| LIABILITIES | at 31/ | 12/2021 |
|--|------------|------------|
| A) NET ASSETS | | |
| I - ENTITY'S ENDOWMENT FUND | | 40,918 |
| II - RESTRICTED ASSETS | | 55,232,14 |
| 1) statutory reserves; | | |
| 2) restricted assets by decision of institutional bodies; | | |
| 3) restricted assets allocated by third parties | 55,232,141 | |
| III - UNRESTRICTED ASSETS | | 864,71 |
| 1) retained earnings or surplus income; | 864,715 | |
| 2) other reserves | | |
| IV - SURPLUS/DEFICIT FOR THE FISCAL YEAR | | 56,95 |
| TOTAL | | 56,194,731 |
| B) PROVISIONS FOR RISKS AND CHARGES | | |
| 1) pensions and similar obligations; | | |
| 2) taxes, including deferred taxes; | | |
| 3) others. | 250,000 | |
| TOTAL | | 250,000 |
| EMPLOYMENT SEVERANCE INDEMNITIES | | 1,634,01 |
| D) ACCOUNTS PAYABLE, WITH SEPARATE INDICATION FOR EACH ITEM OF AMOUNTS PAYABLE BEYOND THE NEXT 12 MONTHS | | |
| 1) accounts payable to banks | 3,181,561 | |
| 2) accounts payable to other financiers; | | |
| 3) accounts payable to associates and founders for financing; | | |
| 4) accounts payable to entities in the same associative network; | 542,783 | |
| 5) total accounts payable for conditional charitable donations; | | |
| 6) advance payments; | | |
| 7) accounts payable to suppliers; | 755,161 | |
| 8) accounts payable to subsidiaries and associates; | | |
| 9) tax liabilities; | 296,269 | |
| 10) accounts payable to pension and social security institutions; | 337,012 | |
| 11) accounts payable to employees and contractors; | 1,421,604 | |
| 12) other payables | - 1,731 | |
| TOTAL | | 6,532,65 |
| E) ACCRUED LIABILITIES AND DEFERRED INCOME | | |
| L) ACCROED LIABILITIES AND DEFERRED INCOME | | |
| TOTAL NET ASSETS AND LIABILITIES | | 64,611,400 |

FINANCIAL STATEMENT TO DECEMBER 31ST, 2021 OPERATING REPORT



(values expressed in Euros)

| COSTS AND CHARGES | 2021 | REVENUES AND INCOME | | 2021 |
|--|-------------------------|---|---|-------------------------|
| A) Costs and charges for general activities | | A) Revenues, payments, and income from general activities | | |
| for raw and auxiliary materials, consumables and merchandise | 1,656,873 | 1) Revenues from membership dues and contributions fromfounders | | - |
| 2) Services | 44,740,260 | 2) Revenues from associates for mutual activities | | - |
| 3) Use of third-party assets | 329,865 | 3) Revenues from services and sales to associatesand founders | | - |
| 4) Staff | 7,401,893 | 4) Charitable donations | | 6,737,858 |
| 5) Depreciation | 6,095 | 5) Income from 5 per mille | | 433,244 |
| 6) Provisions for risks and charges | - | 6) Contributions from private entities | | 3,895,766 |
| 7) Other operating costs | 1,431,951 | 7) Revenues from services and sales to third parties | | - |
| 8) Initial inventory | - | 8) Contributions from public agencies | | 40,821,407 |
| | | 9) Income from contracts with public agencies | | - |
| | | 10 Other revenues, proceeds, and income | | 1,757,202 |
| TOTAL | | 11) Closing inventory TOTAL | | - |
| | 55,566,937 | IOIAL | | 53,645,477 |
| (+/-) | | | - | 1,921,460 |
| B) Costs and charges for other activities | | B) Revenues, proceeds, and income from other activities | | |
| Raw materials, auxiliary materials, consumables, and goods. | - | Revenues from services and sales to associates and founders | | - |
| 2) Services | 130,632 | 2) Contributions from private entities | | - |
| 3) Use of third-party assets | - | Revenues from services and sales to third parties | | 679,573 |
| 4) Staff | 104,732 | 4) Contributions from public agencies | | - |
| 5) Amortization/Depreciation | - | 5) Income from contracts with public agencies | | - |
| 6) Provisions for risks andcharges | | 6 Other revenues, proceeds, and income | | - |
| 7) Other operating costs | 1 | 7) Closing inventory | | - |
| 8) Initial inventory TOTAL | 235,365 | TOTAL | | 679,573 |
| SURPLUS/DEFICIT FROM OTHER ACTIVITIES (+/-) | | | | 444,209 |
| C) Costs and charges for fundraising activities | | C) Revenues, proceeds, and income from fundraising | | |
| Charges for regular fundraising | 265,956 | Income from regular fundraising | | 1,838,067 |
| 2) Charges for occasional fundraising | 203,930 | Income from occasional fundraising | | 1,030,007 |
| 3) Other charges | - | 3) Other income | | - |
| TOTAL | 265,956 | TOTAL | | 1,838,067 |
| SURPLUS/DEFICIT FROM FUNDRAISING ACTIVITIES (+/-) | 200,000 | | | 1,572,111 |
| . , | | | | 1,012,111 |
| D) Costs and charges on financial and capital assets | | D) Revenues, proceeds, and income from financial and capital assets | | |
| 1) On banking relationships | 170,741 | 1) From banking relationships | | 7,921 |
| 2) On loans | 2,432 | 2) From other financial investments | | - |
| 3) From building assets | - | 3) From building assets | | - |
| 4) From other capital assets | - | 4) From other capital assets | | - |
| 5) Provisions for risks andcharges | - | 5) Other income | | |
| 6) Other charges TOTAL | 70,180 | 5) Other income TOTAL | | 7 004 |
| | 243,354 | IOTAL | | 7,921 |
| SURPLUS/DEFICIT FROM FINANCIAL AND CAPITAL ASSET S (+/- | | | - | 235,433 |
| E) General support costs and charge | | E) Total general support income | | |
| 1) Raw materials, auxiliary materials, consumables, and goods. | 109,367 | Income from staff secondment | | - |
| 2) Services | 459,245 | 2) Other general support income | | 4,325,331 |
| 3) Use of third-party assets | 52,503 | | | |
| 4) Staff | 3,188,780 | | | |
| 5) Amortization/Depreciation | 206,893 | | | |
| 6) Provisions for risks andcharges | - | | | |
| 7) Other charges TOTAL | 91,074 | TOTAL | | 4 225 224 |
| TOTAL COSTS AND CHARGES | 4,107,861 60,419,473 | TOTAL REVENUES AND INCOME | | 4,325,331 60,496,369 |
| SURPLUS/DEFICIT FOR THE FISCAL YEAR BEFORE TAXES (+/- | 00,410,473 | | | 76,896 |
| Taxes for the fiscal year | | | | |
| SURPLUS/DEFICIT FOR THE FISCAL YEAR (+/-) | | | | (19,939) |
| TOOK TENT (-1-) | | | | 56,957 |

CASH FLOW SITUATION

Final cash and cash equivalents



(values expressed in Euros)

8,251,946

| | 12/31/2021 |
|---|---------------------------|
| | |
| A. Cash flow from operating activities | |
| Profit/(Loss) for the fiscal year | 56,957 |
| Taxes | 19,939 |
| (Gain)/Loss on the sale of tangible non-current assets | 105.050 |
| Interest payable/(Interest income) Profit (Loss) for the fiscal year before taxes, interest and gains/losses from disposals | 165,253 242,149 |
| Tront (Loss) for the fiscal year before taxes, interest and gams/1035es from disposals | 242,149 |
| Adjustments for non-monetary elements which have no balancing entry in current assets | |
| Allownances to funds | |
| Amortization of intangible non-current assets | 126,790 |
| Depreciation of tangible non-current assets Write-downs of non-current assets | 85,999 |
| Provision for employee severance indemnity | 70,180 164,315 |
| Provision for project credit impairment losses | 104,313 |
| Flow before variations in net working capital | 447,284 |
| | |
| Variations in net working capital | |
| (Increase) Decrease in receivables due from institutional financers | 8,879,976 |
| (Increase) Decrease in receivables due from private donors Decrease (Increase) other receiveables | (1,015,310) |
| Decrease (Increase) other receiveables Decrease (Increase) accrued income and deferred liabilities | (309,756) (17,174) |
| Increase (Decrease) deferred income and accrued liabilities | (17,174) |
| (Increase) Decrease in accounts payable to projects - variations in restricted reserves | (8,453,355) |
| (Increase) Decrease in accounts payable to suppliers | 294,748 |
| (Increase) Decrease in other accounts payable | 104,008 |
| Total variations in net working capital | (516,863) |
| Other adjustments | |
| Interest paid | (165,253) |
| Income taxes paid | (19,939) |
| Losses on the sale of non-current assets | (10,000) |
| Adjustments on projects | |
| Use of the employee severance indemnity fund | |
| Total other adjustments | (185,192) |
| Cash flow from operating activities (A) | (12,621) |
| | (,, |
| B. Cash flows from investment activities | |
| /Investments//Dicinvestments in intendible per current accets | (297 200) |
| (Investments)/Disinvestments in intangible non-current assets (Investments)/Disinvestments in tangible non-current assets | (287,309) (6,583) |
| (Investments)/Disinvestments in tangible non-current assets (Investments)/Disinvestments in financial-equity investment non-current assets | (0,383) |
| (| · · |
| Cash flow from investment income (B) | (293,892) |
| C. Cash flows from financing | |
| | |
| Increase/ (Decrease) in short-term accounts payable to banks | 358,513 |
| New financing Repaid financing | |
| Repaid illiancing | |
| Cash flows from financing (C) | 358,513 |
| | |
| Increase (Decrease) in cash and cash equivalents (A +- B +- C) | 52,000 |
| Initial cash and cash equivalents | 8,199,946 |
| cach wile agen adental | 0,100,040 |



FINANCIAL STATEMENTS TO DECEMBER 31st, 2021 AND TO DECEMBER 31st, 2020 STATEMENT OF FINANCIAL POSITION

(values expressed in Euros)

| (values expressed in Euros) | | | People for development | |
|---|----------------------|------------|------------------------|------------|
| ASSETS | at 31/12/2021 | | to 31/12/2020 | |
| A) MEMBERSHIP FEES OR CONTRIBUTIONS STILL OWED; | | | | |
| B) NON-CURRENT ASSETS | | | | - |
| -, | | | | |
| I - INTANGIBLE NON_CURRENT ASSETS | | | | |
| 1) start-up and expansion costs; | 7,396 | | 11,521 | |
| 2) development costs; | | | | |
| industrial patent rights and rights to use intellectual works; concessions, licenses, trademarks, and similar rights; | 37,901 | | 12,830 | |
| 5) goodwill; | 4,161 400 | | 1,962 600 | |
| 6) non-current assets under construction and advance payments; | 400 | | 600 | |
| 7) other | 360,879 | | 223,305 | |
| TOTAL | | 410,737 | | 250,218 |
| II. TANCIDI E NON CURRENT ACCETO | | | | |
| II - TANGIBLE NON-CURRENT ASSETS 1) land and buildings; | 1,240,064 | | 1,298,877 | |
| 2) plant and machinery; | 16,812 | | 20,433 | |
| 3) equipment; | 61,429 | | 78,411 | |
| 4) other assets; | , | | , | |
| 5) non-current assets under construction and advance payments | | | | |
| TOTAL | | 1,318,305 | | 1,397,720 |
| III - FINANCIAL NON-CURRENT ASSETS | | | | |
| 1) equity investments in: | | | | |
| a) subsidiaries; | | | | |
| b) affiliates; | | | | |
| d) other companies; | 25,619 | | 95,800 | |
| 2) receivables due: | | | | |
| a) from subsidiaries; | | | | |
| b) from affiliates; | | | | |
| c) from other third-sector entities; | | | | |
| d) from others; | | | | |
| 3) other securities; TOTAL | | 25,619 | | 95,800 |
| | | 23,019 | | 33,000 |
| TOTAL NON-CURRENT ASSETS | | 1,754,661 | | 1,743,738 |
| C) CURRENT ASSETS | | | | |
| | | | | |
| I - Inventory | | | | |
| 1) raw materials, auxiliary materials, and consumables; | | | | |
| 2) products in progress and semi-finished goods; | | | | |
| 3) works in progress on order; | | | | |
| 4) finished products and goods;5) advance payments. | | | | |
| TOTAL | | | | _ |
| | | | | |
| II - RECEIVABLES, WITH SEPARATE INDICATION, FOR EACH ITEM, OF | | | | |
| AMOUNTS PAYABLE BEYOND THE NEXT 12 MONTHS: | 440.440 | | 0.45.500 | |
| due from users and clients; due from associates and founders; | 416,118 | | 345,560 | |
| 3) due from public entities; | 14,850 49,023,328 | | 14,850 57,903,303 | |
| of which Euro 18,098,368 is due within the next 12 months | 49,023,326 | | 57,903,303 | |
| 4) due from private entities for contributions; | 2,456,020 | | 1,440,711 | |
| of which Euro 700,667 is due beyond the next 12 months | | | | |
| 5) due from entities in the same associative network; | 2,597,025 | | 2,354,565 | |
| 6) due from other third-sector entities; | | | | |
| 7) due from subsidiaries; | | | | |
| 8) due from affiliates; | 40.004 | | 44.474 | |
| 9) tax credits; 10) due from 5 per mille; | 16,981 | | 44,474 | |
| 11) due from pre-paid taxes; | | | | |
| 12) due from others | 36,458 | | 12,227 | |
| TOTAL | | 54,560,779 | | 62,115,690 |
| III. EINANCIAL ACCETO THAT DO NOT CONSTITUTE NON CURRENT COST | | | | |
| III - FINANCIAL ASSETS THAT DO NOT CONSTITUTE NON-CURRENT ASSETS 1) equity participations in subsidiaries; | | | | |
| 2) equity participation in associates; | | | | |
| 3) other securities | | | | |
| TOTAL | | | | - |
| IV. CACH AND CACH FOUNDAMENTS | | | | |
| IV - CASH AND CASH EQUIVALENTS 1) bank and post office deposits; | 0.000 100 | | 0.40= === | |
| bank and post office deposits; cheques; | 8,220,176 | | 8,185,576 | |
| 3) cash and cash equivalents on hand | 1,641 30,128 | | 14,370 | |
| TOTAL | 30,120 | 8,251,946 | 14,370 | 8,199,946 |
| TOTAL CURRENT ASSETS | | | | |
| TOTAL CURRENT ASSETS | | 62,812,725 | | 70,315,636 |
| D) ACCRUED INCOME AND DEFERRED LIABILITIES | | 44,019 | | 26,845 |
| TOTAL ASSETS | | 64,611,406 | | 72,086,219 |

FINANCIAL STATEMENTS TO DECEMBER 31st, 2021 AND TO DECEMBER 31st, 2020 STATEMENT OF FINANCIAL POSITION (values expressed in Euros)



| LIABILITIES | at 31/12/2021 | | to 31/12/2020 | |
|--|---------------|---------------|---------------|---------------|
| A) NET ASSETS | | | | |
| I - ENTITY'S ENDOWMENT FUND | | 40,918 | | 40,918 |
| II - RESTRICTED ASSETS | | 55,232,141 | | 63,685,496 |
| 1) statutory reserves; | | | | |
| 2) restricted assets by decision of institutional bodies; | | | | |
| 3) restricted assets allocated by third parties | 55,232,141 | | 63,685,496 | |
| III - UNRESTRICTED ASSETS | | 864,715 | | 610,668 |
| 1) retained earnings or surplus income; | 864,715 | | 610,668 | |
| 2) other reserves | | | | |
| IV - SURPLUS/DEFICIT FOR THE FISCAL YEAR | | 56,957 | | 254,047 |
| TOTAL | | 56,194,730.60 | | 64,591,128.83 |
| B) PROVISIONS FOR RISKS AND CHARGES | | | | |
| 1) pensions and similar obligations; | | | | |
| 2) taxes, including deferred taxes; | | | | |
| 3) others. | 250,000 | | 250,000 | |
| TOTAL | | 250,000 | | 250,000 |
| EMPLOYMENT SEVERANCE | | | | |
| INDEMNITIES | | 1,634,017 | | 1,469,701 |
| D) ACCOUNTS PAYABLE, WITH SEPARATE INDICATION FOR EACH ITEM OF AMOUNTS PAYABLE BEYOND THE NEXT 12 MONTHS | | | | |
| 1) accounts payable to banks | 3,181,561 | | 2,823,048 | |
| 2) accounts payable to other financiers; | | | | |
| 3) accounts payable to associates and founders for financing; | | | | |
| 4) accounts payable to entities in the same associative network; | 542,783 | | 420,084 | |
| 5) total accounts payable for conditional charitable donations; | | | | |
| 6) advance payments; | | | | |
| 7) accounts payable to suppliers; | 755,161 | | 460,413 | |
| 8) accounts payable to subsidiaries and associates; | | | | |
| 9) tax liabilities; | 296,269 | | 204,969 | |
| 10) accounts payable to pension and social security institutions; | 337,012 | | 290,721 | |
| 11) accounts payable to employees and contractors; | 1,421,604 | | 1,572,030 | |
| 12) other payables | - 1,731 | | 4,124 | |
| TOTAL | | 6,532,658 | | 5,775,389 |
| E) ACCRUED LIABILITIES AND DEFERRED INCOME | | | | |
| TOTAL NET ASSETS AND LIABILITIES | | 64,611,406 | | 72,086,219 |



AVSI FOUNDATION

| Company Details | |
|--|---|
| Registered office at | No. 216, Via Padre V. da Sarsina, Cesena (FC) |
| Tax reference number | 81017180407 |
| RUNTS - Italian National Single Register of | N/A |
| the Third Sector | IN/ A |
| Progressive reference number | N/A |
| RUNTS section | N/A |
| Economic and Administrative Index number | N/A |
| VAT number | 03817840402 |
| Endowment fund in Euros | 40,918 |
| Legal Status | Incorporated foundation |
| Certified email address | segreteriadirezionale.avsi@pcert.postecert.it |
| Associated networks of which the entity is a | CdO Opere sociali [Italian social charities |
| member | association] |



Mission report to the financial statements to 31/12/2021

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Mission report to the financial statements to 31/12/2021

GENERAL INFORMATION ON THE ENTITY

1. General Information on the Entity

AVSI Foundation is a Third-Sector Entity which is not yet registered in the Italian National Single Register of the Third Sector established pursuant to Italian Legislative Decree 117/2017 and/or is not yet registered in the appropriate register up to the financial year in which the European Commission approved the Third-Sector regulations (the "transition period").

Therefore, AVSI Foundation is a Civil Society Organization registered pursuant to Italian Law no. 125 of 11th August 2014 at no. 50 in the list of non-profit entities held by the Italian Agency for Development Cooperation (AICS) under Decree no. 2016/337/000143/0 of 04/04/2016 (already recognized as a suitable NGO – pursuant to Article 28, Italian Law no. 49 of 26/02/1987 – by the Italian Foreign Ministry with Ministerial Decree no. 1988/128/4195/3 of 14/09/1988).

After being entered on the list held by the Italian Agency for Development Cooperation, it was entered on the Single Charity Database held by the Agenzia delle Entrate [Italian tax authority] (ref. no. 57967 of 23/11/2015)

The entity has legal status and was constituted on September 27th, 1972 and was transformed into a Foundation on December 2nd, 2004.

AVSI Foundation is a non-profit entity, and it aims to pursue civic, solidaristic, and social utility objects, performing the following general activities, pursuant to its Statute:

- 1. Carrying out development cooperation activities
- 2. Carrying out national and international adoption activities
- 3. Raising public awareness
- 4. Providing vocational and personal training to staff
- 5. Collaborating with institutions, organizations including private organizations, national and international authorities, the United Nations, movements, groups, and communities.
- 6. Being a member of organizations, unions, bodies, and national and international federations
- 7. Carrying out charitable activities
- 8. Providing a humanitarian reception for migrants and helping them integrate into society
- 9. Protecting civil rights
- 10. Conducting scientific research
- 11. Protecting and enhancing the environment
- 12. Fundraising

In 2021, AVSI has performed all the activities set out in its statute (see section 2. Objects) and pursuant to Article 5, Italian Legislative Decree 117/2017, with the exception of carrying out foster care activities. Regarding AVSI's secondary activities, during 2021 AVSI provided services in Sierra Leone, Ivory Coast, Uganda, Brazil, and Burundi. Revenues were also received from the sale of carbon credits in Haiti and Mozambique exclusively as part of AVSI's cooperation activities.

Key data for the year are set out here:

- 329 projects
- 39 countries





- 2,169 staff
- 10,645,624 direct beneficiaries | 37,377,579 indirect beneficiaries
- 22,212 babies and children worldwide | sponsored through the SaD scheme
- 2,816 local partners | organizations, businesses, institutions
- 22.203 donors | institutions, individuals, foundations, businesses, schools
- 273 AVSI Points | support groups involving 1,681 volunteers who are in direct contact with AVSI, part of a network made up of more than 3,000 people

In 2021, the number of projects undertaken by AVSI increased significantly compared with the previous year. This corresponds with an increase in the volume of activities, caused by a greater number of emergency projects, typically of short duration, and by the greater precision with which AVSI has been able to identify projects at local level.

| Projects | Total 329 |
|-------------------|-----------|
| Completed in 2021 | 165 |
| Ongoing in 2021 | 55 |
| Begun in 2021 | 109 |

As part of its multi-sector work, AVSI contributes to all 17 Sustainable Development Goals of the 2030 Agenda. Education and the fight against poverty are the key goals.

| Sustainable Development Goals | Number of projects |
|--|--------------------|
| GOAL 1: NO POVERTY | 124 |
| GOAL 2: ZERO HUNGER | 68 |
| GOAL 3: GOOD HEALTH AND WELLBEING | 76 |
| GOAL 4: QUALITY EDUCATION | 131 |
| GOAL 5: GENDER EQUALITY | 250 |
| GOAL 6: CLEAN WATER AND SANITATION | 31 |
| GOAL 7: AFFORDABLE AND CLEAN ENERGY | 25 |
| GOAL 8: DECENT WORK AND ECONOMIC GROWTH | 102 |
| GOAL 9: INDUSTRY, INNOVATION, AND | |
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| GOAL 10: REDUCE INEQUALITY | 69 |
| GOAL 11: SUSTAINABLE CITIES AND COMMUNITIES | 28 |
| GOAL 12: RESPONSIBLE CONSUMPTION AND | |
| PRODUCTION | 17 |
| GOAL 13: CLIMATE ACTION | 126 |
| GOAL 14: LIFE BELOW WATER | 1 |
| GOAL 15: LIFE ON LAND | 8 |
| GOAL 16: PEACE, JUSTICE, AND STRONG INSTITUTIONS | 22 |
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2021 was another year impacted by the COVID-19 pandemic. Despite this, thanks to AVSI's flexibility and capacity to adapt, the percentage of projects successfully completed is very satisfactory, with a good 60% of projects achieving or even exceeding forecasted results.

AVSI has its registered office in Cesena and has operational premises in Milan, Florence, and Naples, and in another 22 countries.



From a taxation perspective, AVSI is a non-profit third-sector entity pursuant to Article 79, paragraph 5, Italian Legislative Decree no. 117/2017.

AVSI does not conduct its activities exclusively or principally as a commercial business and prepares its financial statements pursuant to Article 13, paragraph 1, Italian Legislative Decree no. 117/2017 and to Ministerial Decree of March 5th, 2020. Since AVSI's "revenues, returns, proceeds or income, however they are referred to" are greater than €220,000, the financial statements are made up of the "Statement of Financial Position", the "Operating Report Statement", and the "Mission Report" referred to respectively in Form A, Form B, and Form C appended to Ministerial Decree of March 5th, 2020.

AVSI's fiscal year begins on January 1st and runs until December 31st of each year. As well as the financial statements for the year, AVSI has prepared a social report pursuant to Article 14, Italian Legislative Decree no. 117/2017.

2. Data on associates and founders, and activities carried out with them

The table below sets out some key data regarding AVSI's founders and how its governance bodies work.

| Data on AVSI's structure and information on how its governance bodies work | No. | | |
|--|---|--|--|
| AVSI's Founders | 34 entities and 11 individuals | | |
| Founders Meetings | 2 | | |
| Members of the Board of Directors | 7 | | |
| Board meetings held during the fiscal year | 8 | | |
| Board of Participants and new admissions during the fiscal year | 91 individuals and 1 entity No new members were admitted to the Board | | |
| Board of Participants meetings held during the fiscal year | 1 | | |
| Members of the Board of Auditors | 3 standing and 2 | | |
| Audits conducted | 4 | | |

AVSI is governed by:

- Founders Meetings
- a Board of Participants
- a Board of Directors
- a President and a Vice-President
- a Secretary General
- a Board of Auditors

2.01 Founders Meetings

Founders are the entities and individuals who were designated as such at the time AVSI Association was transformed into AVSI Foundation at the Founders Meeting (of December 2nd, 2004). This transformation occurred by means of a resolution democratically adopted by unanimous vote of those present.



Founders Meetings:

- Define and approve the indicative directions and the guidelines for the Foundation's activities, as proposed by the Board of Directors;
- Assesses the Foundation's results;
- Resolves on any modifications to the statute;
- Admits third parties as Founders and Participants;
- Approves and modifies the Foundation's Code of Ethics;
- Resolves on the Foundation's dissolution and allocation of its assets

2.02 Board of Participants

Participants are the entities and individuals who were designated as such by AVSI's Founders Meeting at the time AVSI Association was transformed into AVSI Foundation (of December 2nd, 2004). This transformation occurred by means of a resolution democratically adopted by unanimous vote of those present. Participants may be individuals and entities who contribute significantly and continually to the Foundation's life and to the achievement of its objects, outside of any established employment or collaboration relationship. Participants are resolved upon by the Founders Meeting. The Board of Participants meets at least once per year to formulate non-binding opinions and proposals regarding the Foundation's activities and programs.

The Board of Participants is currently composed of 92 members, including:

- 91 individuals (32 women and 59 men)
- 1 entity

2.03 Board of Directors

The Foundation is administered by a Board of Directors composed of seven members. Each member's post lasts for four fiscal years and expires at the date of the Founders Meeting convened to approve the final financial statements for the final fiscal year of their mandate. Members can be re-elected. The members of the Board of Directors are appointed by the Founders Meeting with a vote of only the Founders who are entities. The Board of Directors has all powers of ordinary and extraordinary administration over the Foundation. These include:

- submitting to the Founders Meeting an annual report containing proposals regarding the indicative directions and the principal guidelines for the Foundation's activities, and the related objectives and programs;
- prepares the annual budget and financial statements, and the social report, where necessary;
- resolve on the acceptance of bequests, legacies, and donations, and the acquisition and disposal of property;
- proposes to the Founders Meeting any modifications to the statute;
- appoints the President, Vice President, and Secretary General from its members;
- determines the Secretary General's remuneration;
- determines the size of any emoluments due to each member of the Board of Directors, including the President and Vice President, or other Directors with specific duties, to the extent permitted by any maximum limit established by the Founders Meeting pursuant to section 9.2, letter c;
- carries out all further duties allocated to the Board of Directors by this Statute and by the Founders Meeting;



- where it deems it appropriate to do so, it will appoint an Advisory Board, composed
 of authoritative and qualified figures from outside the Foundation, who may provide
 consultancy support to guide activities. It may define strategic guidelines, taking
 account of the complexity and mutability of the context in which the Foundation
 operates, or on specific themes that the Board resolves to submit to it;
- may delegate part of its powers to the President, the Vice President, to the Secretary General, and/or to individual Directors.

Members of the Board of Directors do not receive emoluments, compensation, or fees for any title allocated.

The Founders Meeting of June 23rd, 2021 appointed the new Board of Directors. Its members are:

- 1. Daniele Contini, General Manager of Just Eat for Italy (first appointed as Director 30/06/2017)
- 2. Alessandro Maffioli, Chief Development Effectiveness Division at IDB Invest. (first appointed as Director 23/06/2021)
- 3. Alfredo Mantica, formerly Senator and Under-Secretary at the Italian Ministry of Foreign Affairs, with Cooperation and Development duties for Africa and the Middle East (first appointed as Director 03/03/2015)
- 4. Lorenzo Ornaghi, formerly Chancellor of Università Cattolica del Sacro Cuore in Milan (first appointed as Director 18/07/2013)
- 5. Patrizia Savi, Chief Financial and Risk Officer at SEA Milan Airports (first appointed as Director 18/07/2013)
- 6. Antonella Maria Sciarrone-Alibrandi, Vice-Chancellor and Professor of Economic Law at the Università Cattolica del Sacro Cuore (first appointed as Director 23/06/2021)
- 7. Giampaolo Silvestri, Secretary General, AVSI Foundation (first appointed as Director 18/07/2013)

The Board of Directors meeting on June 24th, 2021, confirmed Patrizia Savi as President, Alfredo Mantica as Vice President, and Giampaolo Silvestri as Secretary General.

2.04 Board of Auditors

The Board of Auditors is appointed by the Founders Meeting with a vote of only the Founders who are entities. Each member's post lasts for four fiscal years and expires at the date of the Founders Meeting convened to approve the final financial statements for the final fiscal year of their mandate. Members may be re-confirmed. The Board of Auditors duties are as follows:

- it oversees the financial management of the Foundation. It ensures that the accounts are being kept correctly, examines the proposed annual budget and financial statements, prepares the related report, and conducts cash audits;
- it ensures that the Foundation's activities are conducted pursuant to legislation and the Statute and are in line with the principles of proper administration, including with regard to the provisions of Italian Legislative Decree no. 231 of June 8th, 2001, and ensures that the organizational, administrative, and accounting structures are appropriate and functioning correctly;
- it also monitors whether the Foundation is run to achieve its civic, solidaristic, and social utility objects; it certifies that the social report has been prepared in line with





the guidelines adopted pursuant to Article 14, Italian Legislative Decree no. 117/2017.

Members of the Board of Auditors will receive total annual remuneration of Euro 12,500. This is in line with current professional tariffs, and, in any case, it complies with the provisions of Article 8, paragraph 3, letter a), Italian Legislative Decree no. 117/2017.

Members of the Board of Auditors will participate in Board of Directors meetings and the Founders Meeting. The Board of Auditors may also conduct the statutory audit of accounts, in excess of the limits set out in Article 31, paragraph 2, Italian Legislative Decree no. 117/2017.

ILLUSTRATION OF THE FINANCIAL STATEMENT ITEMS

3. Measurement basis used for the financial statement items

The financial statements have been prepared in line with the general clauses, the general financial reporting standards, and the assessment criteria set out, respectively, in Articles 2423, 2423-bis, and 2426, Italian Civil Code, and with national accounting standards, insofar as they apply to non-profit third-sector entities with civic, solidaristic, and social utility objects.

The measurement bases used are in line with those approved by the appropriate standards and recommendations issued by the Italian Accounting Standards Board (OIC) regarding third-sector entities – OIC35 – and, where these bases do not apply, with the accounting standards adopted by the same organization regarding the financial statements of companies. As permitted by law and regulatory provision, and with this fiscal year being the first year in which the financial statements have been prepared in line with Ministerial Decree of March 5th, 2020, there is no comparison with the previous fiscal year.

The financial statements have been prepared using the accrual method.

Items appearing in the accounts and in this report have the meaning set out in Appendix 1 of Ministerial Decree on March 5th, 2020, unless otherwise stated.

3.01 Intangible non-current assets

These items are recognized at acquisition cost including accessory charges and are amortized systemically over the period of scheduled future use, using the following rates:

| Categories | Rate |
|------------------------------------|----------------------|
| Statutory Amendment fees | 20% |
| Quality Certification fees | 20% |
| Trademark Registration fees | 20% |
| Software costs | 33% |
| Improvements to third-party assets | Residual term of the |
| 1 , | lease contract |

If, regardless of amortization already recognized in the accounts, there is an impairment loss, the non-current asset will be written down accordingly. If, in future fiscal years, the conditions for the impairment loss no longer exist, the asset will be restored to its original value, adjusted only by amortization.

3.02 Tangible non-current assets

The carrying amount of non-current assets is equal to their acquisition cost and is the price paid, plus the accessory costs incurred until they enter into use. Assets acquired free of charge





are recognized in the accounts at market value at the acquisition date. The cost value is adjusted only in line with national legislation that allows the remeasurement of non-current assets. Financial costs are never capitalized on the cost of assets, whilst non-deductible VAT is charged to the asset and increases the amount of depreciation.

Ordinary maintenance and repair costs are charged to Operating Report in the fiscal year in which they are incurred. Modernization and improvement costs are capitalized only when they produce actual increases in productivity.

Assets are reallocated from the Statement of Financial Position at the moment of sale.

If, regardless of depreciation already recognized in the accounts, there is an impairment loss, the non-current asset will be written down accordingly. If, in future fiscal years, the conditions for the impairment loss no longer exist, the asset will be restored to its original value, adjusted only by depreciation.

Depreciation of tangible non-current assets is calculated on a systematic and constant basis, using an economic depreciation rate believed to represent the useful life of assets, reduced by 50% for non-current assets acquired during the fiscal year.

Bearing the above in mind, the rates used are as follows:

| Categories | Rate |
|---|------|
| Buildings | 3% |
| Plant, machinery, and equipment | 15% |
| • Vehicles | 25% |
| Office furniture | 12% |
| Electronic office machinery | 20% |
| • Other assets with a unit value lower than the limit (Euro 516.46) | 100% |

3.03 Financial non-current assets

Equity investments are measured using the cost method and the carrying amount in the financial statements is calculated using the acquisition or subscription price. The cost will be reduced for impairment losses if the investee entities have incurred losses and it is not likely that, in the immediate future, profits will be returned of sufficient magnitude to absorb the losses incurred. The original value will be reinstated in subsequent years if the reasons for the impairment no longer exist.

3.04 Measurement of projects – "Receivables due from private and institutional donors", "Restricted assets allocated by third parties"

The international cooperation projects managed by AVSI are subject to approval and financially covered by various institutions, such as the Italian Government (through the Italian Agency for Development Cooperation, Ministry of Labor and Social Policies, the Presidency of the Council of Ministers), the European Commission, local bodies, some international organizations (World Bank, UNICEF, UNOCHA), and other bilateral donors (USAID, BRPM, GIZ, Netherlands Development Cooperation).





Further significant contributions are provided by private entities, foundations, and the Italian Bishops' Conference (CEI).

Contributions received from private entities are fundamental to AVSI's work, in that they allow it to finance ad hoc projects and to finance projects that are only partially covered by other institutions.

AVSI's budgets for its multi-year international cooperation projects are always forecasted to break even.

Project costs are guaranteed by contributions provided by the various institutions listed above and by the possibility of obtaining private financing, if "institutional contributions" are not sufficient to cover costs or if costs are incurred that are greater than those forecasted and "approved" by "institutional financers".

The following paragraphs provide a summary of the accounting recognition system used by AVSI.

Where a financing body assigns AVSI the task of realizing a project and provides a formal, documented decision quantifying the amount involved, the entire amount that the financing body has committed to provide for realizing the project is entered in the receivables section of the Statement of Financial Position and is simultaneously recognized as revenue in the Operating Report Statement.

At the same time, the expected revenue is completely adjusted in that it has not yet been received and the same amount is recognized as a balancing entry in the Foundation's assets, under the item "Restricted assets allocated by third parties", thus highlighting the restriction placed on AVSI to realize the project with that asset.

With each tranche of money received for the project, AVSI will reduce the total amount of receivable entered in the Statement of Financial Position.

In relation to the accounting recognition system adopted, each time a project has a component of contribution to be made by AVSI, the financial commitment is recognized annually, by an entry in specially instituted memorandum accounts.

By using a memorandum account for each project, AVSI can recognize, annually, the amount of its own resources which it must obtain and commit to realize the project co-financed by institutional donors.

The costs incurred and met by these commitments, recognized in Operating Report, will reduce the commitment. The balancing entry in revenues is guaranteed by the private contributions collected by AVSI.

By using this accounting recognition method, AVSI can see, for each project, how much it has yet to collect from various financers for its projects (ongoing and completed) and the total resources, for the part financed by the donor, that it has still to commit to the realization of the projects, and the total annual commitments for projects which require AVSI to commit a contribution from its own funds.

Each project is guaranteed to be represented in the Statement of Financial Position by the inclusion of the following items:

• "Receivables due from institutional donors": recognized in the Assets section of the Statement of Financial Position, represents the amount AVSI has yet to receive from the financer for the project;





• "Restricted assets allocated by third parties": recognized in the Liabilities section of the Statement of Financial Position, indicates the amount AVSI must yet provide, to be drawn from the contribution granted by the financer, to realize the project.

3.05 Receivables

Receivables are recognized in the financial statements at amortized cost, taking account of the time factor and within the limits of the expected realizable value and, therefore, are stated in the Statement of Financial Position net of any related provision deemed appropriate to cover reasonably forecastable losses caused by non-payment. If, in subsequent fiscal years, some or all the conditions that led to the impairment loss no longer exist, the previously recognized impairment loss must be reversed. The effects of applying amortized cost and discounting receivables due within the next 12 months, taking account of all contractual and substantive considerations that existed at initial recognition and taking account of transaction costs, are deemed not to be significant. In this instance, discounting has not been applied, interest has been calculated at nominal value, and any transaction costs are recognized in deferred liabilities and amortized using a constant rate over the term of the receivable, adjusted by nominal interest income.

3.06 Financial assets that do not constitute non-current assets

"Other securities" are measured at the lower of cost and realizable value estimated from market performance.

3.07 Cash and cash equivalents

These are recognized at their nominal value. Cash and cash equivalents held in foreign currency are measured using the exchange rate at the end of the fiscal year.

3.08 Accruals and deferrals

This item includes quotas of income and expenses that are shared over two or more fiscal years, using the accruals basis.

3.09 Employee severance indemnity

This allowance is allocated to cover all liabilities accrued in respect of employees in accordance with current national legislation and collective bargaining agreements.

3.10 Payables

Payables are recognized at amortized cost, taking account of the time factor. The effects of applying amortized cost and discounting payables due within the next 12 months, taking account of all contractual and substantive considerations that existed at initial recognition and taking account of transaction costs, are deemed not to be significant. In this instance, discounting has not been applied, interest has been calculated at nominal value, and any transaction costs are recognized in deferred income and amortized using a constant rate over the term of the payable, adjusted by nominal interest income. Amounts payable over multiple fiscal years have been divided into the portion due within the fiscal year and the portion due beyond the fiscal year by referring to the contractual or legal due date, also taking account of facts and events which may require a change in the original due date. Payables for employee holidays accrued and for deferred remuneration, including amounts due to social security bodies, are allocated based on the amount that should be paid if the employment contract ceased at the reporting date.



3.11 Risks and commitments

Guarantees are indicated based on the risk that exists at the reporting date.

Risks which are likely to manifest are described in the Mission Report and are provided for in the risks fund. Risks for which a liability only may manifest, are indicated in the funds' comments, without setting aside an amount in the provision for risks and charges. Risks with a remote likelihood of manifestation are not considered.

3.12 Recognition of income and expenses

Income from "Contributions from public entities" are recognized in the reporting period in which the related expenses are recognized.

AVSI's accounting system requires it to immediately recognize the entire amount of contribution granted by a financer at the moment the contribution is granted. This amount is simultaneously adjusted in full by recognizing a restricted asset belonging to the Foundation for use in a project. The adjustment is made using a profit and loss account for the item for contributions for the fiscal year named "Variations in contributions" divided into types of financers.

The correlation between project costs incurred and the related income is shown by reducing the restricted asset for the project and simultaneously reducing the adjustment component of income recognized at the moment a cost is incurred that is to be covered by a financer and attributable to the project.

Income from "Other general support income" is recognized, in cash, as follows: when relating to projects managed by Italy, the income is recognized in the period in which it is received; when relating to contributions for projects managed by local offices, the income is recognized based on the mutual recognition of the contribution when the intercompany items are checked during preparation of the aggregate financial statements.

"5 per mille" income is recognized based on the communication received from the Italian tax authority regarding the amount due to the Foundation. At 31/12/2021 there are no amounts for which the Foundation has received the portion for the fiscal year.

"Revenues, payments and income from other activities" are recognized on the accruals basis when the conditions for recognizing them occur.

"Funds transferred and yet to be accounted for", within "Services" are considered to be project costs, recognized when the funds are transferred to the site and reclassified according to the items contained in the accounts schedule when the itemized project accounts are received.

"Costs incurred in Italy for projects", "General costs and charges", and "Costs and charges for fundraising activities" are recognized using the accruals basis and correlated with services actually performed in the reporting period.

Interest income, interest payable, and other income and costs are recognized and entered into the financial statements using the accruals basis.

3.13 Income taxes for the fiscal year





Current taxes are recognized in the financial statements using an estimate of taxable income in accordance with current legislation and regulatory provisions and taking into account any applicable exemptions and tax credits due.

Pursuant to Article 12, paragraph 1, Italian Legislative Decree no. 460 of December 4th, 1997, commercial activities do not include institutional activities performed to pursue only social and solidaristic ends, therefore contributions received and income from AVSI's general activities are exempt from IRES income taxes. AVSI's activities are subject to IRAP [Regional Production Tax]. However, the Regions in which AVSI operates have provided for incentive measures.

3.14 Criteria for converting foreign currency items

Transactions originally conducted in a currency other than the Euro are converted into Euro at the historical exchange rate on the date of the related transaction. Exchange rate differences realized when collecting receivables and paying liabilities in foreign currency are recognized in Operating Report. Exchange rate losses are recognized in "Miscellaneous operating costs" and exchange rate gains are recognized in "Other revenues, payment and income" in section A of the Balance Sheet, "General Activities".

Receivables and payables that exist at the end of the fiscal year are recognized in the financial statements at the exchange rate in force at the reporting date. Any exchange rate differences resulting from these adjustments are charged to Operating Report, respectively, in "Miscellaneous operating costs" and "Other revenues, payment and income" in section A of the Balance Sheet, "General Activities".

3.15 Other information

The amounts included in this Mission Report are stated in Euros, unless otherwise indicated. These financial statements have been voluntarily submitted for audit. The external auditor engaged for the task is EY S.p.A..

4. Changes in non-current assets

The following tables set out the changes in "tangible non-current assets", specifying their composition.

| Balance at 31/12/21 | Balance at 31/12/20 | Variations |
|---------------------|---------------------|------------|
| 1,318,305 | 1,397,720 | -79,415 |

| | Land and Buildings | Plant and Machinery | Equipment | Other Assets | Non-current assets under construction and advance payments | Total tangible non-current assets |
|-------------------------------|----------------------------|------------------------|------------|--------------|---|-----------------------------------|
| Value at start of fiscal year | al 1,298,877 20,433 78,411 | | 78,411 | 0 | 0 | 1,397,720 |
| Cost | 1,960,428 | 56,781 | 159,993.00 | 2,381 | 0 | 2,179,583 |
| Accumulated Depreciation | -661,551 | -36,348 | -81,582 | -2,381 | 0 | -781,862 |
| Carrying amount at 31/12/2020 | 1,298,876 | 20,433 | 78,411 | 0 | 0 | 1,397,720 |
| Variation during fiscal year | 0 | 0 | 488 | 0 | 0 | 488 |



| Depreciation during the fiscal year | -58,813 | -3,621 | -17,470 | | 0 | -79,904 | |
|-------------------------------------|-----------|--------|---------|---|---|-----------|--|
| Value at end of fiscal year | 1,240,064 | 16,812 | 61,429 | 0 | | 1,318,304 | |

4.01 Land and Buildings

This item refers to the civil building owned by AVSI, located at Via Padre Vicinio da Sarsina in Cesena, which was acquired for a fee in February 2008 and is used as its registered office, and to a property located in Romania and acquired after a service was performed by a private supporter. The Romanian property was loaned for use by a Romanian NGO, Associatia FDP – protagonisti in educatie, and used as a vocational training center.

The starting value in the accounts is Euro 1,960,528.

The balance at the reporting date of December 31st, 2021, is Euro 1,240,064 net of accumulated depreciation of Euro 720,364.

4.02 Plant and Machinery

This item includes an alarm system installed in the Milan office, the acquisition of photographic equipment, and a teleconferencing system. There were no variations during the 2021 fiscal year, therefore the item has a value at December 31st, 2021, net of accumulated depreciation, of Euro 16,812.

4.03 Equipment

This item has been reclassified from 2020 and comprises the equipment that was included in the previous accounting schedules under "Office equipment" and "Electronic office machinery". At December 31st, 2021, the total value was Euro 61,429, net of accumulated depreciation of Euro 99,052.

4.04 Other assets

At December 31st, 2021, this item's value net of accumulated depreciation is 0. Changes occurring during 2021 were for Euro 2,381 and relate to assets whose unit value is lower than the minimum value for depreciation purposes.

These non-current assets have not undergone legal or voluntary write-down or remeasurement.

5. Composition of intangible non-current assets

The following table sets out the changes in "intangible non-current assets", specifying their composition.

| Balance at 31/12/21 | Balance at 31/12/20 | Variations | | |
|---------------------|---------------------|------------|--|--|
| 410,737 | 250,218 | 160,519 | | |

| | Start-up and expansion costs | Development Costs | Industrial patent rights and rights to use intellectual works | Concessions, licenses, trademarks, and similar rights | Goodwill | Non-current assets under construction and advance payments | Others | Total intangible fixed assets |
|--------------------------|------------------------------------|----------------------|---|---|----------|--|---------|-------------------------------------|
| Value at start of fiscal | 11,521 | | 12,830 | 1,962 | 600 | | 223,305 | 250,218 |
| Cost | 76,205 | 0 | 370,713 | 5,451 | 1,000 | 0 | 397,195 | 850,564 |





| Accumulated Amortization | -64,684 | 0 | -357,883 | -3,489 | -400 | 0 | -173,890 | -600.346 |
|-------------------------------------|---------|---|----------|--------|------|---|----------|----------|
| Carrying amount at 31/12/2020 | 11,521 | 0 | 12,831 | 1,962 | 600 | 0 | 223,305 | 250,219 |
| Variation during fiscal | 0 | | 56,025 | 3,361 | 0 | | 228,123 | 287,509 |
| Amortization during the fiscal year | -4,125 | 0 | -30,953 | -1,163 | -200 | 0 | -90,547 | -126,988 |
| Value at end of fiscal year | 7,396 | | 37,901 | 4,161 | 400 | | 360,879 | 410,737 |

The item "Start-up and expansion costs" includes those items that in 2020 were divided into "Start-up and expansion costs", "Certification fees", and "Statutory amendment fees". The most significant increases in "Industrial patent rights and rights to use intellectual works" relate to the development of the new website and the Navison Worldwide accounting platform. Increases in "Others" include all amounts that in 2020 were entered under "Improvements to third-party assets" and relate to fees for the geothermic system and the installation of the heat pump in the AVSI office in Via Donatello, Milan.

6. Financial non-current assets

The following table sets out the changes in "financial non-current assets", specifying their composition.

| Balance at 31/12/21 | Balance at 31/12/20 | Variations | | |
|---------------------|---------------------|------------|--|--|
| 25,619 | 95,800 | -70,181 | | |

| |] | Initial situation | | | Changes during the fiscal year | | Final situation | | |
|--------------------------------|------------|-------------------|------------|-------------|--------------------------------|------------|-----------------|------------|--|
| | Cost | Accumul. | Balance | Increases | Write-downs | Cost | Accumul. | Balance | |
| Description | Historical | Write- downs | 01/01/2021 | (Decreases) | in the year | Historical | Write- downs | 31/12/2021 | |
| Fondazione Banco Alimentare | 103,291 | -63,165 | 40,127 | 0 | -40,127 | 103,291 | -103,292 | 0 | |
| Associazione Triulza | 5,000 | 0 | 5,000 | 0 | 0 | 5,000 | 0 | 5,000 | |
| Associazione Santa Lucia | 620 | 0 | 620 | 0 | 0 | 620 | 0 | 620 | |
| Vita S.p.A. | 50,000 | 0 | 50,000 | 0 | -30,053 | 50,000 | -30,053 | 19,946 | |
| I Fish Farm | 53 | 0 | 53 | 0 | 0 | 53 | 0 | 53 | |
| Total | 158,964 | -63,165 | 95,800 | 0 | -70,180 | 158,964 | -133,345 | 25,619 | |

Financial non-current assets include an equity interest of 22.7% at nominal value in the Ugandan company I Fish Farm, which was created as part of a project implemented by the Foundation for a value of Euro 53, and an equity interest of 2.85% in Vita Società Editoriale S.p.A., a company that was written down to bring it into line with the corresponding portion of net equity.

This item also includes membership fees paid to other foundations and associations. Please note that the 40% equity investment in Fondazione Banco Alimentare's (a non-profit social utility organization) endowment fund, acquired on September 28th, 1998, has been entirely written down. This item also includes the equity investment in Associazione Santa Lucia's investment fund (entered in the financial statements for Euro 620) and the equity investment in Associazione Triulza' endowment fund, acquired by the Foundation in 2020 and entered at the value of the contribution.



7. Current Assets

The following tables set out the composition of current assets, placing particular attention on receivables that constitute the portfolio of contracts in place to realize the general activities defined in the Statute.

7.01 Receivables due from users and clients

This item shows the amount of receivables in existence at 31/12/2021 that relate to the Foundation's ancillary activities: the sale of carbon credits and performance of consultancy and other services.

The amount at 31/12 of Euro 416,118 refers to some invoices dating back to previous fiscal years that were issued to LA International Cooperation S.r.l. – formerly Lattanzio Advisory - (Euro 161,520) in connection with services performed in Sierra Leone. Receivables for invoices issued to CLOROS and TEKVA have also been written down for Euro 52,438 and Euro 7,930, respectively. The receivable due from CLOROS was subject to negotiation and was concluded with a settlement agreement at the end of the contract. The agreement amount is Euro 18,300, compared with the original 70,738. Receivables still exist for invoices issued to PIDUCAS, an entity of the Ivory Coast government, for 234.202. This is currently subject to negotiation, with support from the Italian ambassador, with a view to being paid in 2022.

Receivables due from associates and founders 7.02

This item includes a loan of Euro 14,850 granted to I Fish Farm, a fishermen's cooperative created in Uganda as part of one of the Foundation's projects that has now concluded. The loan was granted as an advance of capital with aim of facilitating the leap in scale requested by the cooperative to expand its activities.

Receivables due from public entities

This item shows the total cash receipts for institutional projects

| Timb item bilows the tot | ar easir receipts re | or momentom | a projects. | |
|--------------------------|----------------------|--------------|--------------|---------|
| The following table sets | out the amounts | divided into | financing of | entity: |

| | Receivables due from public entities | € total | Due within next fiscal year | Due beyond next fiscal year |
|----|--------------------------------------|------------|-----------------------------|--------------------------------|
| 1) | Italian Government | 8,429,324 | 6,092,809 | 2,336,515 |
| 2) | European Commission | 9,278,484 | 6,703,493 | 2,574,991 |
| 3) | U.S. Government Entities | 20,219,551 | 13,034,291 | 7,185,260 |
| 4) | International Organizations | 543,760 | 543,760 | 0 |
| 5) | Development Bank | 334,978 | 334,978 | 0 |
| 6) | Other Bilateral Organizations | 9,844,147 | 4,022,820 | 5,821,327 |
| 7) | National local agencies | 373,083 | 192,808 | 180,275 |
| | Total | 49,023,328 | 30,924,959 | 18,098,369 |

The overall situation is significantly down on the previous fiscal year, with a reduction of around Euro 8,900,000. This is especially due to a reduction in receivables due from the European Commission, whilst the other components remain substantially unchanged. Compared with 2020, this item has been broken down into greater detail to show the separate receivables due from U.S. Government entities, international organizations, development banks, and other bilateral organizations (e.g., Belgian Development Cooperation, German Development Cooperation, and Netherlands Development Cooperation, with which the



Foundation has signed major multi-year contracts).

Receivables due from the various entities of the Italian Government have increased compared with 2020, despite the fact that the Foundation took part in the AICS competition held in 2020 for Civil Society Organizations, proposing 7 projects, and the competition has not yet been officially ranked.

This lack of increase in receivables has been offset by receivables arising from approval of emergency projects by the Italian Agency for Development Cooperation and the approval of project with new entities, such as the International Adoption Commission and the Presidency of the Italian Council of Ministers for projects financed using 8 per mille funds. Please note that at 31/12/2021 no receivables have been entered relating to the provision of 5 per mille funds, given that the Foundation has already received the portion for the year normally entered into the financial statements.

The amount of receivables due from the Italian Government is entered net of a credit loss allowance of Euro 171,901. The current amount, unchanged from the previous fiscal year, is still considered sufficient to meet any losses on existing receivables.

Receivables due from the European Commission totals Euro 9,278,484, a significant decrease from the previous fiscal year. This reduction is due to the closure of phase two of the Back to School project in the Middle East and of two contracts with ECHO in Haiti for which renewal has not yet been finalized.

Receivables due from agencies attached to the United States Government total Euro 20,219,551, represented by receivables due for four ongoing BPRM projects (Ecuador, Brazil, Iraq, and Kenya) and due for the remainder of USAID's Graduation to Resilience project, which has reached the end of the fourth of its seven-year term.

The Euro 543,760 shown under receivables due from International Organizations includes four FAO ongoing projects in South Sudan, a consequence of the attempt to also sign contracts with this type of donor through the central headquarters to simplify management of this process and to avoid the repayment of office costs.

Receivables due from other bilateral donors total Euro 9,844,147 and represent the numerous projects signed by the Foundation during 2021 with development cooperation agencies of various European countries. These are: GIZ (German Development Cooperation) with four new projects in Burundi, Jordan, and Uganda, totaling Euro 2,158,476; with Netherlands Development Cooperation for a project in South Sudan (Euro 8,000,000); and with Belgian Development Cooperation for a project in Mozambique (Euro 999,666).

Receivables due from local entities, totaling Euro 373,083, represent existing receivables at the reporting date that are due from the Emilia Romagna Region for ongoing projects in Ukraine, Palestine, Mozambique, and Tunisia, and due from the Lombardy Region for a project connected with the emergency caused by the eruption of the Nyiragongo volcano (Euro 100,000).

7.04 Receivables due from private entities for contributions

This item is made up of receivables due from private foundations, banks, the Italian Bishops' Conference (CEI) (this was not included in this item in 2020) and private institutions for various projects implemented in Brazil, Italy, Syria, and Rwanda. We would like to highlight some significant examples: Fondazione Gemelli for Euro 150,000; Caritas Pro Vitae for Euro





1,051,000; the Van Leer Foundation for Euro 344,133; CAFOD for Euro 128,254. and CEI for Euro 823,421.

A portion of Euro 21,588 also refers to private contributions recorded as income for this fiscal year and were collected in early 2021.

Details are as follows

| | Total receivables due from private entities for contributions | € total | Due within next fiscal year | Due beyond next fiscal year |
|----|---|--------------|-----------------------------|--------------------------------|
| 1) | Receivables due from private | 21,587.50 | 21,587.50 | 0 |
| 2) | Receivables due from | 1,611,011.69 | 910,344 | 700,667 |
| 3) | Receivables due from CEI | 823,421.00 | 823,421.00 | 0 |
| | Total | 2,456,020 | 1,755,353 | 700,667 |

Receivables due from entities in the same associative network The table below sets out the receivables due to the Foundation from AVSI offices abroad.

| Entity | Balance at 01/01/2021 | Balance at 31/12/2021 |
|---------------------------|-----------------------|-----------------------|
| Due from AVSI Jordan | 42,609 | 17,510 |
| Due from AVSI Myanmar | 17,600 | 39,876 |
| Due from AVSI Ivory Coast | 53,047 | 43,837 |
| Due from AVSI Ecuador | 0 | 33,888 |
| Due from AVSI Haiti | 150,473 | 94,886 |
| Due from AVSI Iraq | 31,428 | 55,173 |
| Due from AVSI Kenya | 71,276 | 121,593 |
| Due from AVSI Lebanon | 456,201 | 412,940 |
| Due from AVSI Mozambique | 301,252 | 619,029 |
| Due from AVSI DR Congo | 678,474 | 467,456 |
| Due from AVSI Rwanda | 17,752 | 8,163 |
| Due from AVSI South Sudan | 238,709 | 267,947 |
| Due from AVSI Uganda | 295,744 | 414,726 |
| Total | 2,354,565 | 2,597,025 |

These receivables relate to costs incurred by the Foundation on behalf of foreign Offices and to be reimbursed during the fiscal year and yet to be collected.

7.06 Tax credits and other receivables

Tax Credits are made up of receivables due from the Italian National Social Security Institute (INPS) for employees and para-subordinate workers, due from the Italian National Institute for Insurance against Accidents at Work (INAIL) for employees, due from INAIL for parasubordinate workers, and due from INAIL for expatriate staff. The table below provides more detail:



| Tax Credits | Balance at 31/12/2021 |
|--|-----------------------|
| Due from Italian Tax Authority | 237 |
| Due from INPS for employees | 6,747 |
| Due from INPS for para- subordinate workers | 397 |
| Due from INAIL for employee advance payments | 7,152 |
| Due from INAIL for para- subordinate worker advance payments | 565 |
| Due from INAIL for expatriate staff advance payments | 1,882 |
| Total Tax Credits | 16,981 |

Receivables due from others mainly refers to an advance to the partner La Moloca, classified in the sub-item receivables due from third parties, for performing the activities financed by CAI with International Adoptions. This item also includes receivables for security deposits for Euro 4,684, receivables for credit notes or cancelled unauthorized bank debits. Details are as follows:

| Receivables due from others | Balance at 31/12/2021 |
|--|-----------------------|
| Clients for EU suppliers | 5 |
| Receivables due from third parties | 25,000 |
| Receivables for security deposits | 4,684 |
| Credit notes to be received | -1,428 |
| Other miscellaneous receivables | 8,056 |
| Receivables for advance payments to DoubleYou (welfare management) | 278 |
| Misc. receivables | -137 |
| Total receivables due from others | 36,458 |

8. Cash and cash equivalents

Cash and cash equivalents refer to bank and post office deposits that existed at December 31st, 2021, broken down into 84 ordinary current accounts, 2 post office current accounts, 14 accounts in U.S. dollars, one PayPal account, and two reloadable credit cards. Please see the Statement of Cash Flow Situation for variations in cash and cash equivalents.

| IV - CASH AND CASH EQUIVALENTS | Balance at 31/12/2021 |
|--------------------------------|-----------------------|
| Bank and post office deposits; | 8,220,176 |
| Checks; | 1,641 |



| Cash and cash equivalents on hand | 30,128 |
|-----------------------------------|-----------|
| Total | 8,251,946 |

9. Accrued income and deferred liabilities

At December 31st, 2021, this item in the financial statements, totaling Euro 44,019, increased from the 26,845 in 2020 refers to deferred liabilities for fees, insurance, subscriptions and certifications, and leases.

10. Net assets

The entity's net assets at the end of the fiscal year total €56,194,731 and their composition and changes are set out in the following table:

| | Value at start of fiscal year | Other allocations | Increases | Decreases | Surplus/defic it for the fiscal year | Value at end of fiscal year |
|---|-------------------------------|-------------------|-----------|------------|--|--------------------------------|
| I. Entity's Endowment Fund | 40,918 | 0 | 0 | | | 40,918 |
| II. Restricted assets | 63,685,496 | 0 | 0 | -8,453,355 | | 55,232,141 |
| Statutory Reserves | 0 | 0 | 0 | 0 | | 0 |
| Restricted assets by decision of institutional bodies | 0 | 0 | 0 | 0 | | 0 |
| Restricted assets allocated by third parties | 63,685,496 | 0 | 0 | -8,453,355 | | 55,232,141 |
| III. Unrestricted assets | 610,668 | 254,047 | 0 | 0 | | 864,715 |
| Retained earnings or surplus income | 610,668 | 254,047 | 0 | 0 | | 864,715 |
| Other reserves | 0 | 0 | 0 | 0 | | 0 |
| IV. Surplus/deficit for the fiscal year | 254,047 | -254,047 | 0 | | 56,957 | 311,004 |
| Total Net assets | 64,591,129 | 0 | 0 | -8,453,355 | 56,957 | 56,194,731 |

In line with the guidance contained in the OIC35 accounting standard, the "Restricted assets allocated by third parties" item included among the Foundation's Net Assets now includes the entire amount of payables due to project beneficiaries, which was previously entered included in "Payables due to other financers". Therefore, the Foundation's Net Assets now totals Euro 56,194,731. The "Endowment Fund" remains unchanged from December 31st, 2020, and has been provided over the years by settlements, donations, and other



miscellaneous payments. The amount of "Unrestricted assets" has increased from December 31st, 2020, due to the surplus from the 2020 fiscal year being allocated to "Retained earnings or surplus income". "Unrestricted assets" at 31/12/2021 total Euro 864,715. With this allowance, the Foundation has restored the amount of Unrestricted assets initially determined when it was formed, which had been reduced in the past by having absorbed negative results recorded over the course of its lifetime.

Details of "Restricted assets allocated by third parties" are set out in the table below:

| Restricted assets allocated by third parties | Balance at 31/12/2021 |
|--|-----------------------|
| Italian Government | 8,975,621 |
| European Commission | 10,072,471 |
| U.S. Government Entities | 19,147,263 |
| International Organizations | 627,184 |
| Development Bank | 1,074,104 |
| Other Bilateral Organizations | 10,832,281 |
| National local agencies | 217,424 |
| Child Sponsorship | 3,058,799 |
| CEI (Local Bishops' Conference) | 355,228 |
| Projects financed by Private Institutional Foundations and others | 870,356 |
| International Adoptions | 1,408 |
| Total | 55,232,141 |

The amounts set out above represent the funds that the Foundation must yet spend to ensure that projects are realized in accordance with agreements or contracts signed with financer entities or through the use of funds received from private entities with a specifically restricted allocation (for Child Sponsorship initiatives or for International Adoption cases).

The amount of restricted assets reflects the breakdown and characteristics of the composition of receivables due from institutional donors already set out in the appropriate section.

The reduction in the total amount of restricted assets is an indicator that the Foundation has been able to fully resume implementing its projects in 2021. Likewise, there is a more marked breakdown into type of asset, both at donor type level and, within each category, in the number of donors (Netherlands Development Cooperation and Belgian Development Cooperation among the bilateral donors, the International Adoption Commission among the Italian governmental entities).

The restricted assets provided by private donors' figures show that assets dedicated to Child Sponsorship remain substantially unchanged, whilst the amount from foundations is largely due to assets to be allocated to the Ospedali Aperti [Open Hospitals] project.

11. Funds with specific purposes

In 2018 and 2019, two allowances totaling Euro 250,000 were set aside into a "Risks Fund" in relation to some financial risks in Uganda and in Lebanon connected with the possible payment of taxes on existing employment contracts for project staff.

If the situation that generated the risks and uncertainties should change, more or less funding may be required. If this should be the case, the related provision will be reduced or increased accordingly.



12. Employee severance indemnity

At December 31st, 2021, the balance of the Employee Severance Indemnity fund is Euro 1,634,017.

Changes in the numbers of the Foundation's employees occurring during the fiscal year are set out below:

| Employees at 01/01/2021 | Appointments in 2021 | Dismissals in 2021 | Employees at 31/12/2021 |
|-------------------------|----------------------|--------------------|-------------------------|
| 62 | 4 | 3 | 63 |

Changes to the Fund during the 2021 fiscal year are as follows:

| Employee severance indemnity fund | | | | |
|--|-----------|--|--|--|
| Balance at 01/01/2021 | 1,469,701 | | | |
| Portion accrued during the fiscal year and allocated to Operating Report | 242,527 | | | |
| Portion to be allocated to complementing social security funds | -23,386 | | | |
| Substitute tax on employee severance indemnity fund | -10,619 | | | |
| Indemnity paid during the fiscal year | -44,206 | | | |
| Balance at 31/12/2021 | 1,634,017 | | | |

The "Employee Severance Indemnity fund" is the entire liability due to employees in post at December 31st, 2021, that has accrued during the fiscal year. This fund is pursuant to current legislation and collective bargaining agreements.

13. Accounts payable, with separate indication of amounts payable beyond the next fiscal year

The composition and changes in accounts payables for the fiscal year are set out below. This item has a balance at December 31st, 2021, of Euro 6,532,658. The entire balance is payable within the next 12 months.

13.01 Accounts payable to banks

This item shows a balance of Euro 3,181,561 and is composed as follows:

- A loan with Banca Intesa San Paolo with an initial value of Euro 500,000 agreed on 26/11/2021, with a term of 12 months, with a variable nominal interest rate. The interest rate is calculated annually by taking a fixed spread rate of 1.50% and adding a variable portion that is equal to the EURIBOR 1 month rate, base 360.
- At the end of the 2020 fiscal year, the Foundation's financial statements showed an unsettled loan of Euro 400,000, agreed with Banca Intesa. This loan has been repaid in full.
- At December 31st, 2021, the balance of the current account opened with Banca Intesa San Paolo to access credit guaranteed by receivables due from AICS and the European Commission, is Euro 2,723,048.



13.02 Accounts payable to entities in the same associative network

This item, totaling Euro 542,783, includes all the Foundation's liabilities payable to its local offices that are unsettled at 31/12/2021. They are mainly represented by costs that are incurred locally but are chargeable to the head office, for example, costs for the audit of the financial statements and costs for projects in DR Congo which are paid by AVSI Italy. The item also includes costs for expatriate staff working in the Ugandan and US offices, whose salaries are paid locally but are charged to projects managed by the head office. The table below sets out the details of variations during the 2021 fiscal year

| Entity | Balance at 01/01/2021 | Payments for 2021 | Costs for 2021 | Balance at 31/12/2021 |
|------------------|-----------------------|-------------------|----------------|-----------------------|
| AVSI Jordan | 20,438 | | 18,553 | 38,992 |
| AVSI Brazil | | 3,840 | 3,848 | 8 |
| AVSI Burundi | 20,790 | 20,790 | 4,784 | 4,784 |
| AVSI Ivory Coast | 27,599 | 18,000 | 15,152 | 24,751 |
| AVSI Iraq | 9,918 | | 12,803 | 22,721 |
| AVSI Kenya | 25,816 | | 30,106 | 55,922 |
| AVSI Lebanon | 56,327 | | 7,117 | 63,444 |
| AVSI Mexico | | 223 | 2,273 | 2,050 |
| AVSI Mozambique | 10,576 | | 13,116 | 23,693 |
| AVSI Nigeria | 3,627 | | | 3,627 |
| AVSI Palestine | 3,000 | 3,000 | 4,5 00 | 4,500 |
| AVSI Peru | | | 8,427 | 8,427 |
| AVSI DR Congo | 12,760 | 221,685 | 239,885 | 30,960 |
| AVSI Rwanda | 12,312 | | 6,883 | 19,194 |
| AVSI Syria | 10,253 | | 9,159 | 19,412 |
| AVSI South Sudan | 8,134 | | 9,498 | 17,632 |
| AVSI Uganda | 154,456 | 210,000 | 191,849 | 136,305 |
| AVSI USA | 44,077 | 199,859 | 222,144 | 66,361 |
| Total | 420,084 | 677,398 | 800,096 | 542,783 |

13.02 Accounts payable to suppliers

At December 31st, 2021, "Accounts payable to suppliers" total Euro 755,161, and are payable within the next 12 months.

13.03 Tax liabilities

Tax liabilities are mainly made up of VAT payments and withholding tax that has accrued for employees, project contract workers, occasional contract workers, and expatriate workers. The table below shows a breakdown of these figures:

| Description | Balance at 31/12/2021 | |
|-------------------------------|-----------------------|--|
| VAT liabilities | 29,840 | |
| VAT on Sales | 26,207 | |
| VAT on Purchases | - | |
| Withholding tax for employees | 150,798 | |
| Withholding tax for employees | - | |

| abroad | |
|---|---------|
| Withholding tax for parasubordinate workers | -77 |
| Withholding tax for contractors | 5,973 |
| Withholding tax for Expatriate Staff | 43,733 |
| Additional municipal tax for employees | 688 |
| Additional municipal tax for para-subordinate workers | 302 |
| Additional municipal tax for expat. staff | 355 |
| Additional regional tax for employees | 1,375 |
| Additional regional tax for parasubordinate workers | 1,218 |
| Additional regional tax for expatriate staff | 1,707 |
| Direct tax liabilities | 26,729 |
| Substitute tax on employee severance indemnities | 7,420 |
| Total | 296,269 |

13.04 Accounts payable to pension and social security institutions

This refers to accounts payable entirely due to the Italian National Social Security Institute (INPS), the Italian National Institute for Insurance against Accidents at Work (INAIL), Italian National Journalists' Social Security Institute (INGPI), and supplementary funds, to be paid for employees, contract workers, and expatriate staff.

The total amount is broken down as follows:

| Description | Balance at 31/12/2021 |
|---|-----------------------|
| Accounts payable to INPS for employees | 178,167 |
| Accounts payable to INPS for parasubordinate workers | 8,847 |
| Accounts payable to INPS for expatriate staff | 108,212 |
| Accounts payable to INAIL for employees | 9,070 |
| Accounts payable to INAIL for parasubordinate workers | 815 |
| Accounts payable to INAIL for expatriate staff | 3,439 |
| Accounts payable to CA.DI.PROF (private health) for employees | - |
| Accounts payable to BILATERAL ENTITIES for employees | 640 |
| Accounts payable to FONDO EST (private health) for employees | 546 |

| Total | 337,012 |
|--|---------|
| Accounts payable to CASSA Social Security fund | - |
| Accounts payable to Italian Journalists Insurance Equalization Fund | 1,115 |
| Accounts payable to Italian Journalists Insurance Fund compl. soc. sec. fund | 3,132 |
| Accounts payable to CASAGIT | 617 |
| Accounts payable to INPGI | 4,968 |
| Accounts payable to complementary soc. sec. funds | 5.232 |
| Accounts payable to QUADRIFOR | -75 |
| Accounts payable to QUAS | - |
| Accounts payable to Pastore Policy Premiums | 2,660 |
| Accounts payable to Fondo Besusso FASDAC | 3,421 |
| Accounts payable to Fondo Negri | 6,205 |
| Accounts payable to INSIEME SALUTE (private health) for para-subordinate employees | - |

13.05 Accounts payable to employees and contract workers

At December 31st, 2021, accounts payable to project staff and office staff are made up as follows:

| Description | Balance at 31/12/2021 |
|--|-----------------------|
| Accounts payable to aid workers and volunteers | 311,014 |
| Accounts payable to aid workers and volunteers for final settlement | - |
| Accounts payable to project contractors | -8,288 |
| Accounts payable to project consultants | - |
| Contract work to be done - project staff | - |
| Accounts payable for advance payments | 417,716 |
| Accounts payable to employees abroad | - |
| Accounts payable to employees for salaries | 201,377 |
| Accounts payable to employees for accrued holidays and month 14 payments | 468,879 |



| Accounts payable to parasubordinate workers | 21,778 |
|--|-----------|
| Accounts payable for reimbursement of expenses | 7,909 |
| Accounts payable to contractors working for headquarters | 1,219 |
| For contract work to be received | - |
| Accounts payable to consultants working for headquarters | - |
| Total | 1,421,604 |

The figure for accounts payable to expatriate staff is made up of payment owed for December 2021 work to be settled in January 2022; the figure for Italian office staff refers to wages and remuneration owed for December 2021 and to be settled in January 2022; the total for item 13.05 also includes accrued holiday pay and month 14 payments owed to employees at December 31st, 2021. Accounts payable to project contractors is made up of advance payments made for work to be performed in early 2022.

13.06 Other payables

The deficit of Euro 1,731 is made up of payment card fees and security deposits paid and received, including Euro 3,750 received from the Sacra Famiglia social cooperative in Cesena as security for the lease contract agreed for the use of offices owned by the Foundation and from transfers carried out in Sierra Leone as advance payments of costs to be incurred for international adoption cases that will be completed in 2022.

14. Operating Report statement

The Operating Report Statement shows income and expenses broken down by destination (set out into five areas of operational activity) and by type (classifying financial items into micro components). The five destination areas are: A) General Activities; B) Other Activities; C) Fundraising Activities; D) Financial and Capital Assets; E) General Support.

The results of each operational area are shown with extraordinary income and charges highlighted separately.

15. Section A: Costs and charges/Revenues and income Summary

| | Costs and charges | € | | Revenues and income | € |
|----------------------------|---|------------|---------|--|------------|
| A | Costs and charges for general activities | 55,566,937 | | Revenues, payments, and income from general activities | 53,645,477 |
| | of an extraordinary nature | 447,635 | | of an extraordinary nature | 577,537 |
| | Surplus/deficit from general activities (+/-) | | | -1,921,460 | |
| of an extraordinary nature | | | 129,902 | | |

16. Costs and charges for general activities

EURO 55,566,937





Section A: Costs and charges for general activities

This section shows the costs incurred by the Foundation to carry out its typical activities, to realize projects and international adoptions.

These costs are made up of:

16.01 Raw and auxiliary materials, consumables and goods

The table below shows the breakdown of this item into costs incurred at local level and in Italy to carry out the Foundation's typical activities (projects and international adoptions).

| Description | 2021 |
|---|-----------|
| Purchase of assets destined for projects carried out in Italy | 141,974 |
| Purchase of International Adoption assets | 110 |
| Purchase of assets destined for projects based abroad | 144,587 |
| Purchase of non-current assets destined for projects based in Italy | 692,394 |
| Purchase of non-current assets destined for projects based abroad | 228,711 |
| Purchase of equipment destined for projects based in Italy | 129,223 |
| Purchase of equipment destined for projects based abroad | 319,874 |
| Total | 1,656,873 |

16.02 Services

This item's total – Euro 38,060,562 – includes the fund transfers that the Foundation carried out in 2021, for which accounts were still outstanding at 31/12/2021. The table below sets out the fund transfers carried out in 2021, broken down by financing entity, for which accounts were still outstanding at 31/12/2021:

| Description | 2021 |
|---|------------|
| Funds transferred to projects financed by Italian Govt. | 4,388,275 |
| Funds transferred to projects financed by EU | 10,414,201 |
| Funds transferred to projects financed by US Government Entities | 10,175,054 |
| Funds transferred to projects financed by International Organizations | 613,500 |
| Funds transferred to projects financed by Development Banks | 2,592,298 |
| Funds transferred to projects financed by Other Bilateral Organizations | 1,965,321 |
| Funds transferred to projects financed by local agencies | 236,001 |
| Funds transferred to projects financed by CEI (Italian Bishops' Conference) | 207,417 |
| Funds transferred to projects financed by Private Institutions | 1,182,302 |
| Funds transferred to projects financed by private | 5,923,819 |



| donors | |
|--|------------|
| Funds transferred to projects financed by private child sponsorship donors | 362,373 |
| Total | 38,060,562 |

The breakdown of consultancy and service costs incurred in Italy and on site is as follows:

| Description | 2021 |
|--|-----------|
| Project consultancy | 232,391 |
| Project audit consultancy | 21,550 |
| Contributions to social security institutions | 91 |
| Fees for services destined for projects based in Italy | 1,908,427 |
| Fees for International Adoption services | 54,124 |
| Fees for services destined for projects based abroad | 3,075,071 |
| Training costs incurred in Italy | 110,189 |
| Training costs incurred abroad | 784,772 |
| Transport costs incurred in Italy | 206,327 |
| International Adoption transport costs | 6,286 |
| Transport costs incurred abroad | 280,396 |
| Other costs | 73 |
| Total | 6,679,698 |

16.03 Use of third-party assets

Of the total of Euro 329,865, Euro 3,600 refers to costs incurred in Italy for International Adoption cases and Euro 326,265 refers to costs incurred at local level to realize projects.

16.04 Staff

Staff costs in 2021 total Euro 7,401,893 and include costs for expatriate staff contracted by the Foundation to realize development projects, head office staff transferred to projects, local staff, and staff employed to manage international adoption cases.

The following table sets out the breakdown of the above figures.

| Description | 2021 | |
|--------------------------------------|----------------|-----------|
| | Average number | Amount |
| Expatriate Staff | | |
| Salaries and wages | | 3,115,344 |
| Benefits | | 211,222 |
| Social security and insurance costs | | 231,097 |
| Occasional contractor payments | | 542,699 |
| Total expatriate staff | 115 | 4,100,362 |
| Office staff transferred to projects | | 758,978 |
| Local staff costs incurred in Italy | | 566,436 |
| Local staff costs incurred abroad | | 1,833,100 |
| Project staff costs | | 7,258,876 |



| International Adoption staff | | |
|--|----|-----------|
| Salaries and wages | | 49,656 |
| Social security and insurance costs | | 14,559 |
| Subsistence costs | | 910 |
| Mission daily allowances | | 3,099 |
| Provision for employee severance indemnity | | 4,072 |
| International Adoption Contractors | | |
| Payments to fixed-term contractors | | 31,108 |
| Social security and insurance costs | | 5,814 |
| Subsistence costs | | 662 |
| Mission daily allowances | | 387 |
| Consultants | | 37,115 |
| Contractors | | 1,250 |
| International Adoption staff transferred to projects | | -5,616 |
| International Adoption staff costs | 10 | 143,016 |
| | | |
| Total | | 7,401,893 |

16.05 Depreciation

The amount of Euro 6,095 refers to the amount of depreciation relating to the vehicle in use in the International Adoption sector.

16.06 Miscellaneous operating expenses

Of the total amount under this item, Euro 1,431,951, Euro 61,481 relates to costs incurred to implement projects in Italy, Euro 920,792 for costs incurred abroad, and Euro 2,043 for costs incurred for International Adoption activities.

This item includes exchange rate losses recorded on project receivables and payables expressed in USD, of Euro 447,635.

17. Revenues and income Revenues, payments, and income from general activities

EURO 53,645,477

Section A: Revenues, payments, and income from general activities.

This section sets out the income recognized to cover costs incurred by the Foundation to carry out its typical activities and are broken down as follows:

17.01 Charitable donations

The total of Euro 6,737,858 is made up of contributions received from private entities and used by the Foundation to cover projects directly financed by it or to its own contributions to institutional projects, and Euro 5,373,117 relates to Child Sponsorship funds destined for projects.

17.02 5 per mille income





The amount of Euro 433,244 represents the portion of 5 per mille donations made via 2020 tax returns (for 2019 income) that the Foundation collected on October 29th, 2021 and were completely used during the fiscal year.

17.03 Contributions from private entities

The table below sets out the contributions that make up this item:

| Description | Contributions made during the fiscal year |
|--|---|
| International Adoption contributions | 188,410 |
| Contributions for Child Sponsorship initiatives | 342,463 |
| Contributions from CEI (Italian Bishops' Conference) | 680,799 |
| Contributions from foundations and others | 2,684,094 |
| Total | 3,895,766 |

In particular, the item "Contributions from Foundations and others" is made up of contributions from: the Fondazione Caritas Pro Vitae Gradu for the Ospedali Aperti project in Syria, the Fondazione Cariplo for the COOPEN project in Uganda, CAFOD for a project in Mozambique and from Fondazione di Comunità, Fondazione Unicredit, and Fondazione AZIMUT for various migrant support activities carried out by AVSI in Italy.

17.04 Contributions from public agencies

Contributions under this heading during 2021 relate to the management of projects and are broken down in the following table:

| Description | Project development contributions | Variation in contributions | Transfer of project contributions to organization contributions | Contributions made during the fiscal year |
|---|---|----------------------------|---|---|
| Contributions from the Italian Government | 7,081,846 | 203,977 | -357,656 | 6,928,168 |
| Contributions from the European Union | 4,433,717 | 11,428,608 | -677,012 | 15,185,313 |
| Contributions from US Government Entities | 8,047,243 | 4,868,248 | -697,701 | 12,217,790 |
| Contributions from International Organizations | 1,080,378 | -521,418 | | 558,960 |
| Contributions from Development Banks | -299,479 | 3,570,992 | -71,667 | 3,199,845 |
| Contributions from other Bilateral Organizations | 12,317,266 | -9,680,583 | -222,504 | 2,414,179 |
| Contributions from Local Agencies | 287,424 | -28,911 | | 258,514 |



| Contributions from third parties to reimburse admin costs | 1,233,443 | | -1,174,805 | 58,638 |
|---|------------|-----------|------------|------------|
| Total | 34,181,837 | 9,840,914 | -3,201,344 | 40,821,407 |

"Contributions made during the fiscal year" is calculated by taking "Project development contributions" and subtracting both "Transfer of project contributions to organization contributions" and "Variations in contributions". This is explained in the following schedule:

- "Project development contributions": The entire contribution recognized by the financer for projects;
- "Transfer of project contributions to organization contributions" Contributions recognized by financers, destined to cover the Foundation's fixed overheads; the amount of the contributions destined for projects is reallocated and entered in contributions destined to cover organization costs;
- "Variation in contributions" Total adjustments to income recognized for projects. For each project, this amount is made up of the balance of the total contribution at initial recognition and the amounts used to cover costs incurred during the fiscal year, that are to be paid by the financer and chargeable to the project.

17.05 Other revenues, proceeds, and income

This item totals Euro 1,757,202 and is made up of Euro 1,179,665 from contributions recognized by AVSI offices to cover costs incurred by the Italian head office, for staff and mission costs, in respect of projects managed by AVSI's offices, and Euro 577,537 from exchange rate gains realized during the fiscal year in connection with project income in USD. Based on the amounts shown, the "GENERAL ACTIVITIES" section shows a deficit for the 2021 fiscal year of Euro 1,921,460.

18. Section B: Costs and charges/Revenues and income from other activities: Summary

| | Costs and charges | € | | Revenues and income | € |
|---|--|---------|--|---|---------|
| В | Costs and charges for other activities | 235,365 | | Revenues, cash and income from other activities | 679,573 |
| | of an extraordinary nature | 0 | | of an extraordinary nature | 0 |
| | Surplus/deficit from other activities (+/-) +444,209 | | | +444,209 | |
| | of an extraordinary nature 0 | | | | |

19. Costs and charges Costs and charges for other activities

EURO 235,365

Section B: Costs and charges for other activities.





This amount represents costs incurred by the Foundation when performing activities outside its two typical areas of activities, which are the implementation of projects and International Adoption cases.

19.01 Services

The total amount under this item is Euro 130,632. Specifically, these costs are made up of: Euro 53,826 for consultancy costs and Euro 76,747 for funds transferred to project sites.

19.02 Staff

Total staff costs of Euro 104,732 represent the costs of office staff used to carry out activities.

20. Revenues and income Revenues, cash and income from other activities

EURO 679,573

Section B: Revenues, cash and income from other activities.

20.01 Revenues from services and sales to third parties

This amount represents invoices issued to customers in relation to consultancy contracts and the sale of carbon credits during the 2021 fiscal year.

Consultancy income of Euro 193,944 mainly refer to invoices issued to PIDUCAS (Euro 133,829) for consultancy services provided to the Ivory Coast's Ministère de l'equipement et de l'entretien routiere and to Cariplo Factory (Euro 29,860) for consultancy services provided for an electrification project in Uganda.

Income from the sale of carbon credits and other services, Euro 485,629, refers to contracts with Treedom (Euro 179,379) for planting activities carried out in Haiti, and with NEFCO (Euro 183,704) and Carbonsink (Euro 122,546) for activities carried out in Mozambique. Based on the amounts shown above, the "OTHER ACTIVITIES" section shows a surplus for the 2021 fiscal year of Euro 444,209.

21. Section C: Costs and charges/Revenues and income from fundraising activities: Summary

| | Costs and charges | € | | Revenues and income | € |
|---|--|---------|-----|--|-----------|
| С | Costs and charges for fundraising activities | 265,956 | () | Revenues, cash and income from fundraising | 1,838,067 |
| | of an extraordinary nature | 0 | | of an extraordinary nature | 0 |
| | Surplus/deficit from fundraising activities (+/-) +1,572,111 | | | +1,572,111 | |
| | of an extraordinary nature 0 | | | 0 | |

22. Costs and charges: Costs and charges for fundraising activities

EURO 265,956

Section C: Costs and charges for fundraising activities.





22.01 Charges for regular fundraising

Costs and charges for regular fundraising activities refer to costs directly incurred by the Foundation when carrying out its campaigns during 2021 and are broken down as follows:

| Description | 2021 |
|---|---------|
| Office supplies and photocopying | 2,074 |
| Miscellaneous materials and consumables | 1,520 |
| Magazine/newspaper subscriptions | 42 |
| Videos-photos-images | 9,392 |
| Fuel | 2,618 |
| Electricity, gas, oil, and water expenses | 144 |
| Telephone expenses | 11,150 |
| Postal and revenue stamp expenses | 27,425 |
| Maintenance fees | 1,585 |
| Payroll costs | 4,469 |
| Fixed staff insurance | 1,756 |
| Postal and courier fees | 2,869 |
| Publicity and advertising | 16,155 |
| Event organization/management | 2,422 |
| Representatives' fees | 2,737 |
| Miscellaneous services | 80,593 |
| Vehicle rental | 15,394 |
| Reimbursement of travel kilometrage | 1,717 |
| Air travel | 12,116 |
| Public transport/taxi/train travel | 6,987 |
| Motorway toll/viacard fees | 1,815 |
| Vehicle insurance | 1,040 |
| Parking | 209 |
| Other transport costs | 40,571 |
| Subsistence fees | 3,181 |
| Membership fees | 12 |
| Entry visa fees | 516 |
| Fines and penalties | 354 |
| Customs fees | 6,924 |
| Other miscellaneous/administrative expenses | 2,751 |
| Contingent liabilities | 1,612 |
| Food allowances for employees | 3,659 |
| Food allowances for contractors/others | 147 |
| Total | 265,956 |

23. Revenues and income: Revenues, cash and income from fundraising $\hbox{EURO}\ 1,\!838,\!067$



Section C: Revenues, cash and income from fundraising

23.01 Income from regular fundraising

This amount represents the amounts collected from private donors from regular fundraising campaigns carried out during 2021 (Euro 2,036,373) net of amounts transferred to cover head office fixed overheads (Euro 198,306).

Based on the amounts shown above, the "FUNDRAISING ACTIVITIES" section shows a surplus for the 2021 fiscal year of Euro 1,572,111.

24. Section D: Costs and charges/Revenues and income from financial and capital assets: Summary

| Costs and charges | € | | Revenues and income | € |
|--|---------|---|--|-------|
| Costs and charges on financial and capital assets | 243,354 | D | Revenues, proceeds, and income from financial and capital assets | 7,921 |
| of an extraordinary nature | 70,180 | | of an extraordinary nature | 0 |
| Surplus/deficit from financial and capital assets (+/-) -235,433 | | | -235,433 | |
| of an extraordinary nature -70,180 | | | -70,180 | |

25. Costs and charges: Costs and charges on financial and capital assets

EURO 243,354

Section D: Costs and charges on financial and capital assets

25.01 On banking relationships

The amount relating to banking relationships is broken down in the following table:

| Description | 2021 |
|--------------------------------------|---------|
| Bank fees | 79,059 |
| Bank interest payable | 51,182 |
| Guarantee fees | 38,933 |
| Withholding tax on interest received | 1,567 |
| Total | 170,741 |

25.02 On loans

The amount of Euro 2,432 entirely relates to interest paid on the loan with Banca Intesa during 2021.

25.03 Other charges

The value of Euro 70,180 represents the write-down of equity participations classified under "Financial non-current assets in other companies" entered in the Assets section of the Statement of Financial Position.

Euro 40,127 refers to the write-down of equity participations with Fondazione Banco Alimentare caused by the absence of an obligation to repay the contribution paid by the Foundation at its constitution, and Euro 30,053 refers to the write-down of equity



participations in Vita Società Editoriale S.p.A., to adjust the value to the corresponding portion of capital possessed by AVSI.

26. Revenues and income: Revenues, proceeds, and income from financial and capital assets

EURO 7,921

Section D: Revenues, proceeds, and income from financial and capital assets.

26.01 From banking relationships

This amount represents the interest income received during the fiscal year by the Foundation from its current accounts held with various credit institutions.

Based on the amounts shown above, the "FINANCIAL AND CAPITAL ASSETS" section shows a deficit for the 2021 fiscal year of Euro 235,433.

27. Section E: Costs and charges/Revenues and income from general support activities: Summary

| | Costs and charges | € | | Revenues and income | € |
|---|---|-----------|---|----------------------------|-----------|
| Е | General support costs and charges | 4,107,861 | D | General support income | 4,325,331 |
| | of an extraordinary nature | 61,236 | | of an extraordinary nature | 27,533 |
| | Surplus/ deficit for the fiscal year before taxes (+/-) 217,470 | | | 217,470 | |
| | of an extraordinary nature -33,703 | | | -33,703 | |
| | Taxes -19,939 | | | -19,939 | |
| | Surplus/deficit for the financial year (+/-) 56,957 | | | 56,957 | |

28. Costs and charges: General costs and charges

EURO 4,107,861

Section E: General support costs and charges

28.01 Raw and auxiliary materials, consumables and goods

The amount of Euro 109,367 includes costs incurred by the Foundation to manage its Italian offices and for communication activities.

The total is broken down as follows:

| Description | 2021 |
|---|--------|
| Office supplies and photocopying | 18,255 |
| Miscellaneous materials and consumables | 15,863 |
| Books and publications | 51,335 |
| Magazine/newspaper subscriptions | 8,181 |
| Videos-photos-images | 16,312 |
| Fuel | 526 |



| Purchase of consumables transferred to projects | -1,105 |
|---|---------|
| Total | 109,367 |

In particular, "Books and publications" includes costs to print the *Buone Notizie* periodical and costs to produce videos and photos. These materials are created so the communications office can promote the Foundation's activities.

28.02 Services

The table below sets out the breakdown of service costs incurred by the Foundation to manage its Italian offices. The total under this item is Euro 459,245.

| Description | 2021 |
|---|---------------|
| Electricity, gas, oil, and water expenses | 46,170 |
| Telephone expenses | 20,038 |
| Postal and revenue stamp expenses | 5,827 |
| Maintenance fees | 112,080 |
| Other maintenance and repair costs | 6,313 |
| Payroll costs | 27,298 |
| Office insurance | 4,860 |
| Fixed staff insurance | 3,420 |
| Directors & Officers liability insurance | 11,699 |
| Postal and courier fees | 2,149 |
| Office cleaning | 30,173 |
| Publicity and advertising | 373 |
| Event organization/management | 115 |
| Representatives' fees | 14,469 |
| Miscellaneous services | 88,819 |
| Vehicle rental | 28,818 |
| Reimbursement of travel kilometrage | 753 |
| Air travel | 33,401 |
| Public transport/taxi/train travel | 26,066 |
| Motorway toll/viacard fees | 882 |
| Vehicle maintenance | 100 |
| Parking | 404 |
| Costs to be allocated to projects | 1,61 0 |
| Service costs transferred to projects | -6,594 |
| Total | 459,245 |

Specifically, "Maintenance fees" mainly refers to the Foundation's costs for ICT support, software licensing, and cloud hosting, whilst "Miscellaneous services" refers mainly to costs of translation, simultaneous interpretation, and head office staff training that were incurred by the Foundation during 2021.

28.03 Use of third-party assets





The total under this item is Euro 52,503 and is mainly made up of Euro 10,386 for lease costs for a guesthouse apartment leased by the Foundation in Via Legnone, Milan, and of office management costs for the office in Via Donatello, and Euro 41,167 relates to costs for office space and spaces used for various event in which the Foundation has participated in 2021 (Rimini Meeting, events in Rome during September, October, and November).

28.04 Staff

The total entered in the financial statements is Euro 3,188,780 and is broken down as set out in the following table.

| Description | 2021 | |
|--|-------------------|-----------|
| | Average number | Amount |
| Employees | | |
| Salaries and wages | | 2,395,347 |
| Social security and insurance costs | | 807,822 |
| Subsistence costs | | 17,163 |
| Mission daily allowances | | 49,711 |
| Employee severance indemnities | | 238,455 |
| Total employees | 64 | 3,508,499 |
| Para-subordinate contractors | | |
| Payments to fixed-term contractors | | 171,199 |
| Social security and insurance costs | | 36,830 |
| Subsistence costs | | 2,781 |
| Mission daily allowances | | 5,036 |
| Total | 6 | 215,845 |
| Other occasional contractors and consultants | | |
| Consultants | | 299,772 |
| Contractors | | 9,875 |
| Social security contributions | | 8,553 |
| Subsistence costs | | 119 |
| Total | | 318,320 |
| Total occasional contractors and consultants | 15 | 534,164 |
| Office staff costs transferred to projects | | -753,362 |
| Office staff costs transferred to ancillary management | | -100,522 |
| Total | 85 | 3,188,780 |

In 2021, the amount of head office staff costs transferred to various ongoing projects was Euro 853,844, equal to 19.25% of the total head office staff costs.

28.05 Amortization/Depreciation





The Foundation has entered a portion of depreciation totaling Euro 206,893 into the financial statements. This total is broken down as follows:

| Description | 2021 |
|--|---------|
| Amortization of Software | 30,954 |
| Amortization of trademark registration fees | 1,163 |
| Amortization of Goodwill | 200 |
| Amortization of Start-up and Expansion Costs | 4,125 |
| Depreciation of buildings | 58,813 |
| Depreciation of improvements to third-party assets | 90,548 |
| Depreciation of office furniture | 11,447 |
| Depreciation of office electrical equipment | 6,023 |
| Depreciation of other equipment | 3,621 |
| Total | 206,893 |

28.06 Other charges

This item totals Euro 91,704 and mainly refers to field trip costs of Euro 13,714, membership dues of Euro 12,525, and Euro 60,368 for impairment losses for receivables that are no longer due, as better described in the item referring to existing receivables.

29. Revenues and income: General support revenues and income

EURO 4,325,331

Section E: General support income

29.01 Other general support income

This item is made up as follows: (i) Euro 3,201,344, this is the portion of contributions received to implement projects allocated pursuant to contract to cover the Italian offices' operating costs, which are set out in the Costs and Charges section.

A breakdown into type of donor is provided in the comments section on contributions from public entities; and (ii) Euro 1,050,905 is the portion of private contributions collected during the fiscal year.

The remaining amounts refer to the following: Euro 45,488 for other operating income (contributions for training courses, contributions for operating costs for the office at Via Donatello which were provided by other associations who used those office spaces, and the contribution from Associazione Sacra Famiglia for occupying spaces in the Cesena office), Euro 3,872 are contingent assets (reimbursement of telephone costs and office management costs referring to the previous fiscal year), Euro 23,661 for contingent assets following settlement of a invoice receivable dating back to 2008 and a part of the payable due to the Burundian branch to adjust the amount what was shown in that branch's accounts.

30. Charitable donations received

The Foundation has received charitable donations during the fiscal year. Further information on charitable donations, broken down into type and composition, are shown in the



appropriate section of this Mission Report.

In general terms, charitable donations can be divided into the following macro-categories, each of which is given its respective weighting of the total contributions for general activities entered in Section A of the Operating Report Statement (Euro 53,645,477):

| | 0.1 | €in | kind |
|---|-----------|-------|----------|
| | € in cash | goods | services |
| Charitable donations received during the fiscal | 6,737,858 | 0 | 0 |
| Charitable donations received during the fiscal year (% of the total contributions for general activities in Sect. A) | 12.56 % | % | % |

31. Employees and volunteers

The following tables show the average number of employees at the reporting date, broken down into category and the number of volunteers as per Article 17, paragraph 1, Italian Legislative Decree no. 117/2017 and entered in the volunteers register, who perform their activities on a non-occasional basis.

The following criteria have been used to calculate the data shown:

- Volunteers: the number of contracted volunteers and interns + the estimated total number of hours worked per the number of contracted volunteers/interns.
- Total number of employees and para-subordinate contractors based on the contracted hours (for appointments and dismissals, I have considered only the actual employment period during 2021).

| Description | Factory workers | Office staff | Junior/Mid dle Managers | Senior Managers/ Executives | Total |
|-----------------------------|--------------------|--------------|-------------------------------|-----------------------------|-------|
| Average number of employees | 0 | 49.5 | 11 | 3.5 | 64 |

| Description | Number |
|---|--------|
| Number of volunteers at the reporting date | 15 |
| Average number of volunteers in the fiscal year | 16.5 |

The following table sets out the hours of activity performed by the Foundation's volunteers and staff (employees and non-employees) with an indication of each class's percentage representation of the total.

| Class | Description | Total hours | % |
|------------|--|-------------|--------|
| Volunteers | Total hours of volunteer activity | 8,000 | 7.73% |
| Employees | Total hours of activity performed by employees; net of hours lost by employees during the timescale in question. Trade union meetings and authorized meetings are excluded (only hours without explanation are counted). When a worker has worked in an organizational partition only for part of the | 82,569 | 79.75% |



| | year, the hours of absence relating to the period in which they were part of the organizational partition have been counted. | | |
|--------|--|---------|--------|
| Others | Total hours of activity performed by non-employees; net of hours lost by employees during the timescale in question. Trade union meetings and authorized meetings are excluded (only hours without explanation are counted). When a worker has worked in an organizational partition only for part of the year, the hours of absence relating to the period in which they were part of the organizational partition have been counted. | 12,970 | 12.52% |
| | Total hours of work performed during the fiscal year of activities | 103,539 | 100% |

All volunteers who work on the Foundation's activities are insured against accidents and sickness connected with the performance of volunteer activities and are covered by civil liability insurance pursuant to Article 18, Italian Legislative Decree 117/2017.

32. Related-party transactions

The Foundation has carried out transactions with related parties during the fiscal year. All transactions were performed under normal market conditions, in relation to the type of good and service acquired and provided. The following tables shows all related-party transactions. In detail, the following data show the costs incurred during 2021 for projects where contracts are signed and managed at local office level. Each office receives funds and prepares a donor report.

| Entity | Costs incurred in 2021 | | |
|------------------|------------------------|--|--|
| AVSI Jordan | 25,686 | | |
| AVSI Ivory Coast | 51,897 | | |
| AVSI Haiti | 113,978 | | |
| AVSI Iraq | 77,704 | | |
| AVSI Kenya | 39,387 | | |
| AVSI Lebanon | 226,571 | | |
| AVSI Mexico | 5,181 | | |
| AVSI Mozambique | 291,432 | | |
| AVSI D.R. Congo | 94,708 | | |
| AVSI Rwanda | 5,613 | | |
| AVSI Syria | 4,384 | | |
| AVSI South Sudan | 109,216 | | |
| AVSI Tunisia | 47 | | |
| AVSI Uganda | 164,156 | | |
| Total | 1,209,962 | | |

The table below sets out the contributions recognized in relation to the costs stated above and the repayment of portions of administrative costs due to the central office for projects implemented by local offices:

| Entity | Contributions recognized in |
|--------|-----------------------------|
| | 2021 |



| Total | 2,413,108 |
|------------------|-----------|
| AVSI Uganda | 318,668 |
| AVSI Tunisia | 1,308 |
| AVSI South Sudan | 238,631 |
| AVSI Rwanda | 5,613 |
| AVSI D.R. Congo | 359,156 |
| AVSI Peru | 9,403 |
| AVSI Mozambique | 547,671 |
| AVSI Lebanon | 449,966 |
| AVSI Kenya | 102,907 |
| AVSI Iraq | 94,026 |
| AVSI Haiti | 143,548 |
| AVSI Ecuador | 33,888 |
| AVSI Ivory Coast | 60,360 |
| AVSI Myanmar | 22,276 |
| AVSI Jordan | 25,686 |

In relation to capital relationships, the data below summarizes the variations in receivables unsettled and due from the local offices, represented by the balance at the start of the year, payments received from the offices during the year, the receivables recognized, and, finally, the amount due from each office at 31/12/2021.

| Entity | Balance at 01/01/2021 | Costs to be repaid for 2021 | Payments received in 2021 | Balance at 31/12/2021 |
|---------------------------|-----------------------|-----------------------------|---------------------------|-----------------------|
| Due from AVSI Jordan | 42,609 | 25,686 | 50,785 | 17,510 |
| Due from AVSI Myanmar | 17,600 | 22,276 | | 39,876 |
| Due from AVSI Ivory Coast | 53,047 | 60,360 | 69,570 | 43,837 |
| Due from AVSI Ecuador | | 33,888 | | 33,888 |
| Due from AVSI Haiti | 150,473 | 144,558 | 200,145 | 94,886 |
| Due from AVSI Iraq | 31,428 | 94,026 | 70,281 | 55,173 |
| Due from AVSI Kenya | 71,276 | 102,907 | 52,590 | 121,593 |
| Due from AVSI Lebanon | 456,201 | 449,966 | 493,227 | 412,940 |
| Due from AVSI Mozambique | 301,252 | 551,382 | 233,605 | 619,029 |
| Due from AVSI DR Congo | 678,474 | 360,643 | 571,661 | 467,456 |
| Due from AVSI Rwanda | 17,752 | 5,613 | 15,202 | 8,163 |
| Due from AVSI South Sudan | 238,709 | 238,631 | 209,393 | 267,947 |
| Due from AVSI Uganda | 295,744 | 428,508 | 309,526 | 414,726 |
| Total | 2,354,565 | 2,518,444 | 2,275,985 | 2,597,025 |

Finally, the table below includes all variations in the Foundation's accounts payable due to its local offices that are unsettled at 31/12/2021. These include costs that are incurred locally but are chargeable to the head office, for example, costs for the audit of the financial statements and costs for projects in DR Congo which are paid by AVSI Italy.

The item also includes costs for expatriate staff working in the Ugandan and US offices, whose salaries are paid locally but are charged to projects managed by the head office.



| Entity | Balance at 01/01/2021 | Payments for 2021 | Costs for 2021 | Balance at 31/12/2021 |
|------------------|-----------------------|-------------------|----------------|-----------------------|
| AVSI Jordan | 20,438 | | 18,553 | 38,992 |
| AVSI Brazil | | 3,840 | 3,848 | 8 |
| AVSI Burundi | 20,790 | 20,790 | 4,784 | 4,784 |
| AVSI Ivory Coast | 27,599 | 18,000 | 15,152 | 24,751 |
| AVSI Iraq | 9,918 | | 12,803 | 22,721 |
| AVSI Kenya | 25,816 | | 30,106 | 55,922 |
| AVSI Lebanon | 56,327 | | 7,117 | 63,444 |
| AVSI Mexico | | 223 | 2,273 | 2,050 |
| AVSI Mozambique | 10,576 | | 13,116 | 23,693 |
| AVSI Nigeria | 3,627 | | | 3,627 |
| AVSI Palestine | 3,000 | 3,000 | 4,5 00 | 4,500 |
| AVSI Peru | | | 8,427 | 8,427 |
| AVSI DR Congo | 12,760 | 221,685 | 239,885 | 30,960 |
| AVSI Rwanda | 12,312 | | 6,883 | 19,194 |
| AVSI Syria | 10,253 | | 9,159 | 19,412 |
| AVSI South Sudan | 8,134 | | 9,498 | 17,632 |
| AVSI Uganda | 154,456 | 210,000 | 191,849 | 136,305 |
| AVSI USA | 44,077 | 199,859 | 222,144 | 66,361 |
| Total | 420,084 | 677,398 | 800,096 | 542,783 |

33. Allocation of surplus income

The Foundation is a non-profit entity and pursuant to its Statute and Article 8, Italian Legislative Decree no. 117/2017, surplus income is used to perform the activities set out in the Foundation's statutory objects which are exclusively for civic, solidaristic, and social utility purposes. It is proposed to allocate surplus income to unrestricted assets in Section A-III-1 "Retained earnings or surplus income" of Liabilities in the Statement of Financial Position.

REPORT ON THE FOUNDATION'S FINANCIAL PERFORMANCE AND THE PURSUANCE OF ITS STATUTORY OBJECTS

34. The Foundation's situation and management performance

These financial statements to 31/12/2021 show surplus income of Euro 56,957 connected mainly to surplus income derived from the Foundation's secondary activities. This includes revenues from the sale of carbon credits at the market price which has increased over the year. General support activities have been managed efficiently and have also generated surplus income. These results have enabled the Foundation to make up for the deficit connected with management of its primary activities.

The Foundation largely achieved its objectives in 2021. The funds it manages have increased, despite the fact that AVSI has been impacted by various external events, not least the enduring pandemic, and the number of countries where AVSI works where natural disasters



have occurred, for example, the eruption of the Nyiragongo volcano in the North Kivu region of the Democratic Republic of Congo, the political crisis in Myanmar, the Haiti earthquake, a country that has already experienced a coup d'état and lives in an enduring state of instability.

Its strategic relationships with some donors have been strengthened and this has led to an approval rate of 50% for its project proposals and its private donations have been maintained in line with 2020 levels.

From a geographic perspective, the scope of its work in Italy has increased, not only in terms of assisting migrants but also providing help for people who are vulnerable due to COVID-19; elsewhere, new activities have been developed in Cameroon, the Dominican Republic, and its presence has increased in Tunisia.

In terms of its sectors of activity, as well as large-scale action in the healthcare sector to respond to the pandemic, the energy and climate action sectors have assumed greater relevance, especially in relation to its relationships with the private sector.

35. Management forecast

In 2021, the global economy recovered significantly following the loosening of restrictive measures put in place to combat the pandemic. This was mainly due to the extensive vaccination campaigns. This recover was also supported by national policies and assistance packages. For the first time, the third sector has been supported by these packages.

The strong recovery in economic activity has been accompanied by a significant inflation spike, largely caused by an increase in energy prices and the price of raw materials and the continuing disruption to the supply chain.

After a 3.1% contraction in 2020, the global economy grew to 5.9% in 2021 and is expected to decrease to 4.4% in 2022, according to the latest estimates from the International Monetary Fund. Despite the expectations of positive future economic growth, there are still several uncertainties in the short term. These are linked to the evolving pandemic, and the growing geopolitical tensions in Ukraine are a further cause of instability.

The Foundation's result for 2021 are testimony to its ability to support its beneficiaries and to be proactive in all the development and emergency situations in which it operates, demonstrating flexibility and a capacity to adapt to changing situations. This is proven by its results for 2021 and its performance in the first quarter of 2022, which have exceeded prepandemic levels, including a significant increase in the budget it manages.

At the beginning of the Ukraine crisis at the start of 2022, AVSI has been ready to react and to offer itself as a national and international partner. It launched a fundraising campaign under the "#HelpUkraine" banner. This campaign received more than 10,000 donations in March 2022 alone. To better manage the funds it received, it has opened a new office in Viale Monza, Milan, it began the process to open a new AVSI branch in Ukraine, and it reached agreements with its long-standing partners in Ukraine (Emmaus), Poland (AVSI Polska), and Romania (Associatia FDP – protagonisti in educatie), to provide support to the population affected by the war.

Considering the current situation, AVSI is forecasting moderate growth in its activities in Italy and abroad for the whole of the 2022 fiscal year. Similarly, its expected results mean it can implement innovative projects that will allow it to help face the challenges of energy transition and migration, and to be able to support the education and provide protection for millions of people around the world. Accordingly, AVSI aims to confirm its position as a leading national operator, seeking to place itself among the world's principal third-sector organizations.



The Foundation's long-term growth drivers are still related to:

- Strengthening its fundraising in support of its growing number of general activities;
- Energy transition, migration, education.

The Foundation can also count on a diverse range of donors and geographical areas in which it acts. It has a solid capital base and flexible organization, factors that allow it to effectively seize its growth opportunities.

These forecasts do not include particularly negative and cruel evolutions in the military conflict in Ukraine and are based on there being no significant changes in the evolution of the pandemic, with further discontinuance and slowdown of activities.

36. Method of achieving statutory objects

Regarding the need to indicate the methods used to pursue statutory objects, the Foundation has begun projects and activities that fall within the scope of its statutory objects at a primary, secondary, and ancillary nature.

37. Secondary and ancillary activities

During the fiscal year, the Foundation has carried out a number of activities pursuant to Article 6, Italian Legislative Decree, 117/2017. These ancillary activities have been carried out in line with the specific statutory provisions on the matter. The Foundation has performed its ancillary activities solely to pursue its civic, solidaristic, and social utility objectives. The table below sets out the ancillary nature of these activities in line with the provisions of Article 3 of the joint Decree of the Italian Ministry of Labor and Social Policies and the Ministry of Economy and Finance of March 19th, 2021, which states that activities are to be considered secondary to general activities when, in each fiscal year, they meet one of the following conditions:

- a) the revenues from these activities are not greater than 30% of the third-sector entity's total revenues;
- a) the revenues from these activities are not greater than 66% of the third-sector entity's total costs.

The table below shows that, in 2021, AVSI Foundation accounted for revenues from secondary activities totaling Euro 679,573 which is 1.16% of total income and outgoings, well below the limits of 30% of total revenues and 66% of total costs, as set out in the Decree of the Italian Ministry of Labor and Social Policies:

| | € income in the fiscal year | Secondary nature criteria | |
|--|--------------------------------|---------------------------|--------------------|
| Revenues from "other activities" | 679,573 | A | В |
| Foundation's total revenues (*) | 58,731,246 | 30% of total revenues | 66% of total costs |
| Foundation's total costs (*) | 58,653,094 | | |
| Criteria used to document the secondary nature of the various activities | A | | |

(*) this item includes, in addition to revenues from the sale of goods and services performed as part of its general activities, the following: a) membership dues, b) charitable donations and gratuities and bequests, c) contributions without restriction of consideration, d) revenues from fundraising activities referred to in Article 7, Italian Legislative Decree no. 117/2017.





(**) this item includes: a) figurative costs for the use of volunteers entered in the register referred to in Article 17, paragraph 1, Italian Legislative Decree no. 117/2017, b) the normal value of goods sold, or services performed free of charge, c) the difference between the normal value of goods or services acquired to perform statutory activities and their actual cost price (indicated under "Figurative costs" in this Mission Report).

The data in the table shows that the criteria used to verify the secondary nature of ancillary activities, are those referred to in Article 3, paragraph 1, letter a), Italian Ministerial Decree 19/05/2021.

38. Figurative costs and charitable donations received and made

During 2021, the Foundation did not benefit from nor make donations in kind and has not prepared, given its residual nature, a system of measuring figurative costs.

39. Information on staff costs

To grade its employees, the Foundation uses the national collective bargaining agreement in place for third-sector entities [Commercio - Terziario della Distribuzione e dei Servizi] stipulate pursuant to Article 51, Italian Legislative Decree no. 81 of June 15th, 2015. The table below sets out the information required by Article 16, Italian Legislative Decree no. 117/2017, regarding third-sector entity employees and is evidence that AVSI's ratio falls below the maximum indicated in the Decree.

| | € | Note |
|-----------------------------------|------------|------|
| Minimum gross annual remuneration | 19,841.22 | A |
| Maximum gross annual remuneration | 112,379.96 | В |
| Ratio between minimum and maximum | 5.67(*) | A:B |

^(*) the difference in remuneration between employees cannot be greater than a 1:8 ratio and is calculated using gross annual remuneration.

40. Fundraising

During the fiscal year, the Foundation has only carried out regular fundraising activities. The Foundation has operated in absolute adherence to the provisions of Article 7, Italian Legislative Decree no. 117/2017. The figure of Euro 2,035,442 shown in the statement differs from the figure shown in the financial statement schedules (Euro 1,838,067) because it includes the portion considered to cover general support costs.

| Number | Type of fundraising | Revenues | € | |
|---|---|----------|-----------|--|
| | Type of fundaming | Costs | | |
| 4 | Regular fundraising | Revenues | 2,035,442 | |
| 1 | | Costs | 265,956 | |
| Surplus/deficit from regular fundraising | | | 1,769,486 | |
| | Occasional fundraising | Revenues | 0 | |
| 2 | | Costs | 0 | |
| Surplus/deficit from occasional fundraising | | | 0 | |
| 3 | Other revenues and costs of fundraising | Revenues | 0 | |



| | Costs | 0 |
|----------------------------------|-------|-----------|
| Other surplus/deficit | | 0 |
| | | |
| Surplus/deficit from fundraising | | 1,769,486 |

In 2021, the Foundation has not carried out any occasional fundraising activities, therefore there are no revenues and costs shown pursuant to Article 87, paragraph 6, Italian Legislative Decree no. 117/2017.

41. Further information

At December 31st, 2021, there are guarantees in place to cover advance payments received from Italian governmental entities for a total of Euro 3,900,836. The table below sets out details of these guarantees, broken down by project and credit institution:

| Institution | Project | Guarantee no. | Amount |
|--------------------------------------|---|---------------|------------|
| Banca Popolare Emilia Romagna | Jordan AICS AID 12193 JODHOUR | 21/18210206 | 179,997.35 |
| Banca Popolare Emilia Romagna | Kenya AICS Private Sector | 21/18204174 | 111,051.63 |
| Banca Popolare Emilia Romagna | Syria AICS AID 12151 AAA | 18198199 | 149,252.18 |
| Banca Popolare Emilia Romagna | Lebanon AICS AID 11948 RESTA | 20/18191624 | 180,000.00 |
| Banca Popolare Emilia Romagna | Ivory Coast Ministry of Labor DIGNITE' | 20/18190059 | 250,000.00 |
| Banca Popolare Emilia Romagna | Mozambique AICS AID 11649.02.4 Rigenera | 19/18179502 | 242,897.49 |
| Banca Popolare Emilia Romagna | Lebanon AICS AID 11263 MISS 3 - SISSI | 19/18171471 | 135,000.00 |
| Banca Popolare Emilia Romagna | Mozambique AICS AID 11387 Ilumina - E2COM | 18/18160516 | 305,890.50 |
| Banca Popolare Emilia Romagna | AICS Palestine AID 011464 Mustaqbaluna (our future) | 18152734 | 136,900.30 |
| Banca Popolare Emilia Romagna | DRC Emergency 10462 PHASE II - WATER | 18144440 | 17,500.00 |
| Banca Popolare Emilia Romagna | DRC Emergency 10462 PHASE II - HEALTHCARE | 18144441 | 46,075.00 |
| Credit Agricole (formerly Creval) | Ministry of Labor HUB 4 ALL | 21.00618 | 599,054.62 |
| Credit Agricole (formerly Creval) | Lebanon AICS AID 10363 Dalle Macerie alle Montagne [From the rubble to the mountains] | 21.00581 | 134,996.34 |
| Credit Agricole (formerly Creval) | Lebanon AICS AID 12186 RE.VIVE | 21.00257 | 74,991.78 |
| Credit Agricole (formerly Creval) | Iraq AICS AID 12055 Aid for Yazidi Women | 21.00182 | 72,000.00 |
| Credit Agricole (formerly Creval) | Jordan AICS AID 11731 Mujtamai Amni | 20.01511 | 149,949.94 |
| Credit Agricole (formerly Creval) | DRC AICS AID 11336 Mother & Child Healthcare | 20.01123 | 62,993.10 |



| Credit Agricole (formerly Creval) | Somalia AICS AID 12026 | 20.01120 | 74,302.95 |
|-----------------------------------|---|-------------------|--------------|
| Credit Agricole (formerly Creval) | Cameroon AICS AID 11762 SANTé | 20.00496 | 89,992.65 |
| Credit Agricole (formerly Creval) | Jordan AICS AID 11731 SAFE II | 19.01786 | 67,479.47 |
| Credit Agricole (formerly Creval) | Iraq AICS AID 11698 CSI - Ninive | 19.01290 | 67,412.21 |
| Credit Agricole (formerly Creval) | Welcoming People - Ministry of Labor | 18.01780 | 318,809.57 |
| Credit Agricole (formerly Creval) | AICS Kenya AID 011510 Maziwa (milk) | 18.00384 | 212,765.49 |
| INTESA SANPAOLO | Iraq AICS AID 12194 Access to subsistence means | 55003/8200/859162 | 179,041.37 |
| INTESA SANPAOLO | Educate with Art Presidency of the Council – Dept. of Family Policies | 55003/8200/853333 | 42,482.40 |
| Total | | | 3,900,836.34 |

Due to the change in accounting standards used and the financial statement schedules, the Foundation has decided not to include comparison data in the Operating Report Statement. However, there are two documents appended to the Financial Statements that compare the asset and liability data shown in the Statement of Financial Position for the last two fiscal years (2021, pursuant to law, and 2020, reclassified in line with the 2021 schedules).

This Financial Statement, consisting of the Statement of Financial Position, Balance Sheet, and Mission Report, gives a true and fair reflection of the Foundation's financial and asset positions, as well as the net result for the fiscal year and the information contained is as it appears in the accounting records.

Milan, 17/06/2022

The President

Patrizia Savi

