

## UTAH - Grounds Maintenance Equipment

<b>Contract Number:</b>	MA2184
<b>Contract Period:</b>	January 1, 2020 - December 31, 2024
<b>Eligibility:</b>	This is a cooperative contract for all Utah public entities, nonprofit organizations, State of Utah departments, agencies, and institutions, political subdivisions (colleges, universities, school districts, special service districts, cities and counties).

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligation	None.				
Fees	None.				
Financing	<b>Allowed:</b> If the agency rule and guidelines allow.				
Manuals	An operator's manual is included with the delivery of the equipment at no charge.				
Multiple Unit Discount	For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below: <table data-bbox="341 1848 1104 1921" style="margin-left: 40px; border: none;"> <thead> <tr> <th style="text-align: left;">Quantity</th> <th style="text-align: left;">Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%
Quantity	Additional Discount				
3-4	1%				

	<p>5-6 2%</p> <p>7-8 3%</p> <p>9 units or more 4%</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p>
Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Open Market by Dealer (not listed in the price book)	<p><b>Allowed.</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Government Sales must contact the state for approval.
Trade-In	<p><b>Not Allowed:</b> State of Utah departments <b><u>ONLY</u></b></p> <p><b>Allowed:</b> All other agencies, and institutions, political subdivisions (colleges, universities, school districts, special service districts, cities and counties). Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p>

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	Residential Zero-Turn Radius Mowers (excluding Z700s)	4.6%	Current

L21	Residential Zero-Turn Radius Mowers (Z700s Only)	9.6%	Current
L25	Lawn Tractors & Equipment (E100s & S200s Only)	4.6%	Current
L25	Lawn Tractors & Equipment (X300s Only)	18.6%	Current
L30	Garden Tractors & Equipment	18.6%	Current
L35	Equipment for Lawn & Garden Tractors	18.6%	Current
C10	Commercial Walk-Behind Mowers & Equipment	23.6%	Current
C13	Commercial Zero-Turn Radius Mowers & Equipment	23.6%	Current
C15	Commercial Front Mowers & Equipment	23.6%	Current
C18	Commercial Wide Area Mowers & Equipment	23.6%	Current
C20	Compact Utility Tractors & Equipment	18.6%	Current
C21	Equipment for Commercial Mowing Products	23.6%	Current
C25	Equipment for Compact Utility Tractors	18.6%	Current
C39	Recreational Utility Vehicles & Equipment	14.6%	Current
C40	Mid-Duty Crossover Utility Vehicles & Equipment	14.6%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	14.6%	Current
C42	Traditional Utility Vehicles & Equipment <b>Excludes GS Gators</b>	17.6%	Current
C47	HPX Utility Vehicles & Equipment	14.6%	Current

C48	Implements for Utility Vehicles	14.6%	Current
A2	Tractors (5045E, 5050E, 5055E, 5060E, 5065E, 5067E, 5075E Models)	14.6%	Current
A2	Tractors (5090EL, 5090E, 5100E Models)	19.6%	Current
A2	Tractors (5000 M, R, GL, GV, GN, MH and ML Models)	22.6%	Current
A2	Tractors (6000-9000 Models)	24.6%	Current
A3	Combines	22.6%	Current
A4	Cotton	22.6%	Current
A5	Hay & Forage	22.6%	Current
A6	Tillage	22.6%	Current
A7	Planters, Drills & Air Seeder	22.6%	Current
A8	Sprayers	22.6%	Current
A9	Implement & Attachments	24.6%	Current
A10	Ag Management Solutions (AMS)	Same as Tractor's Discount 4.6% if Purchased w/o Tractor	Current
Frontier	Cotton	18.6%	Current
	Cutting & Mowing	18.6%	Current
	Hay & Forage	18.6%	Current

	Landscaping	18.6%	Current
	Livestock	18.6%	Current
	Material Handling	18.6%	Current
	Planting & Seeding	18.6%	Current
	Snow	18.6%	Current
	Sprayers	18.6%	Current
	Tillage	18.6%	Current
G10	Golf & Turf Equipment – Reel Mowers & Equipment	24.6%	Current
G15	Golf & Turf Equipment – Special Application Mowers & Equipment	24.6%	Current
G20	Golf & Turf Equipment – Special Application Vehicles & Equipment	24.6%	Current
G25	Golf & Turf Equipment – Aeration & Equipment	24.6%	Current
G30	Golf & Turf Equipment – Debris Maintenance & Equipment	24.6%	Current
G35	Golf & Turf Equipment – Fleet Management	13.6%	Current

### Contract Updates:

September 1, 2022 – 5E Series Utility Tractor models updated. Discount added for AMS when purchased without the Tractor.