

CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) - AGRICULTURAL & TURF EQUIPMENT

Contract Number:	4-07-23-0007C
Contract Period:	May 1, 2022 – November 28, 2026
Eligibility:	<p>State and Local Government agencies are eligible to use this contract.</p> <p>A local government agency is any city, county, district, other local governmental body, or educational system including the California State University (CSU), the University of California (UC), K-12 public schools, and community colleges empowered to expend public funds.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None
Fees	<p>California Tire Fee All Motorized Vehicles \$1.75 per New Tire</p> <p>(Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators)</p> <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order.</p>
Financing	Not Allowed. Contract prohibits financing.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

Manuals	An operator’s manual is included with the delivery of the equipment at no charge.										
Miscellaneous	<p>The State of California requires the following information to be listed on the purchase order before processing:</p> <ul style="list-style-type: none"> • Contract Number • Itemized pricing for all codes • Agency contact name • Agency contact telephone number <p>Attachments for Field Conversion that are on contract must be purchased with a self-propelled base machine and are not eligible for purchase as separate items on this contract. Customers that would like to purchase Attachments for Field Conversion must contact their local John Deere Dealer or purchase from John Deere as Not Specifically Priced (NSP).</p>										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table border="0" data-bbox="342 997 1084 1165"> <thead> <tr> <th style="text-align: left;">Quantity</th> <th style="text-align: left;">Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
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Open Market by John Deere (listed in the price book)	<p>Allowed: Open Market items (Not Specifically Priced (NSP) items) are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as NSP.</p> <p>Order Limitations:</p> <ul style="list-style-type: none"> • Purchase orders \$250,000 or less – NSP items must not exceed \$5000 • Purchase orders over \$250,000 – NSP items must not exceed 5% of the purchase order or \$25,000 whichever is lower. 										
Open Market by Dealer (not listed in the price book)	Not allowed.										

Payment and Remittance	Credit card payments not allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitution	Government Sales must contact the state for approval.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Product Descriptions	Discount off MSRP	Price Page Dates
Tractors 5090E, 5090EL, 5100E (5050E, 50607E, 5067E and 5075E not on contract)	28%	01Nov23
Tractors 5000 ENs, GLs, GNs, GVs, MHs, MLs (5M Series not on contract)	28%	01Nov23
Tractors 6000 Series	28%	01Nov23
Tractors 7000 – 9000 Series	28%	01Nov23
Ag Implements & Equipment	28%	01Nov23

Ag Management Solutions (AMS)	28%	01Nov23
Lawn Tractors (X300s only) & Equipment (Temporary discount through 31Dec24)	24%	01Nov23
Garden Tractors (X500 and X700) & Equipment	25%	01Nov23
Equipment for Lawn & Garden Tractors	25%	01Nov23
Commercial Walk-Behind Mowers & Equipment	28%	01Nov23
Commercial Quik Trak Mowers & Equipment	28%	01Nov23
Commercial Zero-Turn-Radius Mowers & Equipment	28%	01Nov23
Commercial Front Mowers & Equipment	28%	01Nov23
Commercial Wide Area Mowers & Equipment	28%	01Nov23
Compact Utility Tractors & Equipment (Temporary discount through 31Dec24)	25%	01Nov23
Equipment for Commercial Mowing Products	28%	01Nov23
Equipment for Compact Utility Tractors	25%	01Nov23
Reel Mowers & Equipment	28%	01Nov23
Special Application Mowers & Equipment	28%	01Nov23
Special Application Vehicles & Equipment (TX Turf & ProGators - 26%) (Bunker Rake - 28%)		01Nov23
Aeration & Equipment	28%	01Nov23

Debris Maintenance & Equipment	28%	01Nov23
Fleet Management	15%	01Nov23
Mid-Size Crossover Utility Vehicles & Equipment	18%	01Nov23
Heavy-Duty Crossover Utility Vehicles & Equipment	18%	01Nov23
Traditional Utility Vehicles & Equipment	18%	01Nov23
TE Gator (Temporary discount through December 31, 2024)	25%	
HPX Utility Vehicles & Equipment	18%	01Nov23

Contract Updates

March 28, 2024 – Updated all price pages. CMAS contracts consolidated into one.

May 9, 2022 – Updated contract end date to November 28, 2026.

October 2, 2019 – Local Government agencies are now eligible to use the contract.