

Virgin Australia Base Commissions Point of Sale Outside Australia

Base Commission levels apply to all fares ticketed on Virgin Australia (795) ticket stock and issued by **Trade Partners that do not have an Agency Agreement with Virgin Australia.**

Base Commission Levels – Public fares

POINT OF SALE	DOMESTIC AUSTRALIA*	TRANS TASMAN**	INTERNATIONAL SHORT-HAUL***	INTERNATIONAL LONG-HAUL****
Fiji	0%	0%	0%	0%
Indonesia	0%	0%	0%	0%
Japan	0%	0%	0%	0%
New Zealand	0%	0%	0%	0%
Vanuatu	0%	0%	0%	0%
Outside Australia	0%	0%	0%	0%

***Domestic Australia:** All Virgin Australia marketed and operated flights within Australia - including Christmas (XCH) and Cocos Islands (CCK).

****Tasman: Trans:** All Virgin Australia marketed and operated flights (Virgin Australia metal only) between Australia and New Zealand.

*****International Short Haul:** All Virgin Australia marketed and operated flights. (Virgin Australia Metal Only) Our International Short-Haul network services destinations including Pacific Islands (Fiji, Samoa, Solomon Islands and Vanuatu) Indonesia (VA marketed and operated flight to DPS only) and Japan (VA marketed and operated flights to HND only).

******International Long Haul:** All Virgin Australia flights to international destinations, excluding International Short Haul and New Zealand destinations.

Please note:

- › Air tickets sold via a publicly available agency website attract 0% commission unless otherwise advised
- › We continue to monitor our market competitiveness and may vary or change the Base Commission rates payable to you by electronic communications, trade release or by updating this document.

Frequently Asked Questions (FAQs)

Q. How do I know if I have an agency agreement?

A. You will be in possession of a hard copy agency agreement with a defined term which has not expired. If you are still unsure, please contact Virgin Australia at VIGS@virginaustralia.com

What is defined as a VA marketed flight?

A. VA marketed flight is where Virgin Australia has applied a marketing codeshare to another operating carrier flight on at one or more of the booked sectors. As an example, this would be Virgin Australia codeshare on YY Airways (VA*YY).