

# Veeam Ready Program Overview

The Veeam Ready provides a solution qualification process that helps <u>Veeam Alliance Program (VAP)</u> members meet Veeam's functional and performance standards. By using Veeam Ready solutions, customers can be assured the solutions are compatible with Veeam Data Platform's features.

These VAP partners must provide a solid, reliable, and scalable solution. By combining their solution with Veeam Data Platform, partners can deliver a powerful data management platform that enables backup modernization, data security and compliance, ransomware protection, and more.

The objectives of the **Veeam Ready** program are to:

- Recognize VAP partners who offer solutions that are compatible and meet performance standards with Veeam product features.
- Qualify and verify VAP partner solutions and document specific configuration settings during verification.
- Assure customers that VAP partner solutions meet a set of operational standards with Veeam products.

#### **Key Benefits**

- Inclusion in the Veeam Ready database to showcase that the solution has been qualified and meet Veeam Software's standards.
- Ability to publicize Veeam
   Ready efforts by including
   the Veeam Ready logo on
   solution collateral, websites,
   campaigns, public forums,
   and events.
- Use of Not-for-Resale (NFR)
   product licenses for Veeam
   Ready qualification purposes
   only.
- Alliance Solution Architect support during the qualification process to help resolve issues and identify recommended best practices.



# **Veeam Ready Categories**

Veeam Ready qualifies solutions that customers may consider a backup target for applications protected by Veeam Data Platform. Currently, there are five Veeam Ready categories, each with unique testing requirements:

### veeam

Ready Repository

#### **Veeam Ready: Repository**

Primary backup target solutions that have been confirmed to meet or exceed both functional and performance tests for backup and restore operations.

# veeam

Ready Object

#### **Veeam Ready: Object**

Secondary backup target solutions that support object storage are confirmed to be compatible with Veeam products' object storage features, and meet or exceed performance tests.

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Ready Security

#### **Veeam Ready: Security**

Security solutions that have been qualified as compatible with Veeam Backup & Replication's SIEM (Syslog), KMS, Incident API, or Secure Restore security features.

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Ready Tape

## Veeam Ready: Tape

Tape solutions based on LTO or Jaguar that have been confirmed to be compatible with Veeam Backup & Replication's tape features and operations.

# veeam

Ready Kubernetes

#### **Veeam Ready: Kubernetes**

Kubernetes solutions that have been qualified to support all Veeam Kasten for Kubernetes backup, restore, and migration features.



# **Partner Requirements**

Partners that want to participate in the Veeam Ready program can do so by meeting the following requirements:

- Must participate in the <u>Veeam Technical Alliance Program (VTAP)</u> and be in good standing.
- Partner solutions must meet requirements outlined in the <u>Veeam Ready</u>
   Program Guide.
- Must agree to the terms and conditions of the Veeam Ready program.

# **Contact Us**

For more information about the Veeam Ready program, contact your Veeam Alliance manager or email <a href="mailto:veeam.com">veeam.com</a>.

"The high standards of the Veeam Ready testing process ensure customers will be offered the best solution for their data needs."

— Jim DonovanSenior Vice President,Wasabi