Veeam Cloud Connect
for Service Providers

Build powerful as-a-service offerings

Challenge

Every business needs to back up their data off site, whether that be for endpoint protection, long-term storage or quick recovery in case of disaster.

Veeam® Cloud Connect provides the functionality you need to save the day for your customers, no matter where their data resides. Built into Veeam Data Platform, service providers can quickly build a multi-tenant Veeam-powered BaaS & DRaaS offering with native integrations for trial provisioning and monitoring and management tools. For customers, Veeam Cloud Connect offers fast and secure backup and replication to the cloud, all from a single web-based console.

✔ **Deliver industry-leading BaaS & DRaaS**

✔ **Quick and easy setup**

✔ **Meet customer recovery objectives, including low recovery point objectives (RPOs)**

✔ **Build a comprehensive DR strategy with Veeam Data Platform**

Key capabilities

Backup and replication to the cloud

Offer customers a fully integrated, fast and secure way to back up and replicate to hosted cloud repositories, including VMware environments.

End-to-end encryption

Ensure that your customer data is fully protected at the source, in flight and at rest through a secure SSL/TLS connection.

Automation with APIs

Customize your data management schemas and automate tasks to deliver your services at-scale.

Ransomware-proof backups

Protect tenant data against threats, whether intentional or accidental, with insider protection services and S3 immutability for object storage repositories.

Native multi-tenancy

Leverage the benefits of complete multi-tenant support to build customer trust without sacrificing speed or security.

Workload migration services

Restore backups from any platform to your VMware hosting environment.

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Protected workloads

Managed Backup and DR as-a-Service
With Veeam-powered Service Providers

Datacenter	Cloud	Endpoints	SaaS
VMware vSphere	AWS	Windows OS	Microsoft 365
Microsoft Hyper-V	Microsoft Azure	Mac OS	Microsoft Teams
Nutanix AHV	Google Cloud	Linux	Salesforce
Red Hat	IBM Cloud		
Windows Server	VMWare Cloud Director		
NAS	Kubernetes		
Linux			

> We understand the criticality of moving to the cloud and how vital data is to our clients. By partnering with Veeam, we provide broad data protection and facilitate disaster recovery. Veeam is the perfect fit for functionality and innovative vision.

Marcel Huijten
Architect, Open Line

69K+
customers with 1,000+ employees

450K+
customers worldwide are protected by Veeam

72%
of the Global 2,000 are Veeam customers

81%
of the Fortune 500 are Veeam customers

TrustRadius TOP RATED 2023

TrustRadius Best Relationship WINTER 2023

Leader Mid-Market SUMMER 2023

Leader Small Business SUMMER 2023

Best Results SUMMER 2023

Users Most Likely To Recommend SUMMER 2023

Easiest Setup Enterprise SUMMER 2023