

Employment Report and
Salary Survey Data
for the
Class of 2023

Instructions for Compiling and Reporting

Deadline for Submitting Your Data to NALP: **Wednesday, April 10, 2024**

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Getting Started

This booklet contains important information and definitions needed to collect information from your graduates and to submit that information to NALP. <u>Regardless of your method of submission</u> please help ensure the integrity of the survey results by reading this entire booklet <u>first</u> and by referring to it as you compile your survey results.

• The Class of 2023 is defined as persons graduating with a JD degree between September 1, 2022 and August 31, 2023.

This includes joint or dual degree students who may not complete the second (non-JD) degree at the same time. However, for ERSS purposes, you will be reporting on employment status as of Friday, March 15, 2024. This point in time after graduation — 10 months for the typical May graduate — allows for bar admission and licensure. Because the time span over which graduates obtain post-graduate employment is great, you can and should start to collect that employment information well before graduation. However, this extended timeframe also means that plans and circumstances can and do change in the time leading up to March 15. A December (or six-month) survey is therefore highly recommended, to include at a minimum those graduates for whom you have no information, those who were not employed at the time of an earlier survey, and those known to be in a short-term or temporary situation, e.g., a fixed duration project. The December survey may also be used to confirm the status of graduates who reported that they were employed on an earlier survey. If the graduate is employed but actively seeking other employment, report the details of the job held as of March 15.

• Before you begin entering the information from your graduate surveys or transferring it to an ASCII file or Excel template provided by NALP, it is important for you to look at the surveys carefully, and to critically review responses that appear to be inconsistent, unusual, or in error.

Use your professional judgment and knowledge of the local job market, the definitions in this booklet, and your own experiences with the graduate to help you. Adjustments based on your knowledge or follow-up with the graduate may be necessary. If your students/graduates input their own information, your review is even more important. You should also familiarize yourself with the ABA Guidance Document: *Employment Protocols for the Class of 2023*. NALP's *Best Practices Guide for Managing Law School Employment Outcomes*, prepared by and for career services professionals, is also a useful resource. It is posted at www.nalp.org/uploads/2015BestPracticesLSEmploymentOutcomes.pdf.

• Provide one electronic record for each JD graduate in your Class of 2023, including those for whom you do not have employment status information.

For those graduates for whom you do not have employment information, provide as much demographic information as possible. Providing a record for each graduate is vital to ensuring the most comprehensive information possible on the Class of 2023. Exception: You do not need to provide a form or record for a 2023 graduate who is deceased.

• Once your data are finalized, pull your NALP file based on the instructions provided by your vendor system or NALP. If your school uses Symplicity or 12twenty for reporting, both vendors have instructional information within their systems on how to pull and submit your NALP file. Please be sure to follow these instructions carefully to ensure that you select the correct report options. For schools not using a vendor system, NALP's website has additional instructions on how to create your own file. Alternately, you can request an Excel file template for reporting by sending an email to research@nalp.org.

• Also included in this package of ERSS materials are some guidelines and materials for surveying your graduates.

Please read them carefully. Please do include the "NALP Graduate Employment Survey for the Class of 2023 Frequently Asked Questions" (or your own version thereof) when you survey/request information from your graduates.



<u>Note</u>: Each of the software packages available for tracking and reporting graduate employment data varies with respect to how items are named and the order in which they appear, the built-in validity checks, missing data reports, and data items required to be completed for each graduate. Consult your documentation or software provider for more information.

Note: For purposes of this instruction booklet, "employment status" refers to reporting of the graduate as either employed or not employed, e.g., seeking work, not seeking work, continuing graduate studies, start date deferred, status not known. "Job type" refers to the kind of job, e.g., bar admission required/anticipated, other professional. "Employer type" refers to the kind of employer, e.g., law firm, government, and any further descriptors/categories, e.g., local government prosecutor, business-accounting.

Before you submit your data...

Please check your graduate employment information carefully for the following common scenarios and potential mistakes before you submit your data:

- 1. The number of graduate records in the file differs from that noted in your data submission information. Please confirm the count of graduates and that there is a record for each Class of 2023 graduate. If you use Symplicity or 12twenty, be sure that you submit only the 10-month data.
- 2. The file format is not correct for your submission type. Symplicity users need to submit an .xml file. 12twenty users should submit a Microsoft Excel file. Symplicity users should not alter the XML file after exporting, as this will cause formatting issues. Any changes should be made directly within Symplicity in order to submit a clean file.
- 3. A graduate is reported as employed (that is a job type is reported, e.g., bar admission required/anticipated, other professional) but no employer type information is reported, or an employer type is reported but job type is reported as unknown. While it is recognized that in some cases you have no information about the employer, if you do have information, please report that information even if it is incomplete. For example, if a graduate reports that they are working for a firm in Atlanta, but does not report the size of the firm, do report that the job is in a firm in Atlanta. Likewise, be certain that the job type reported for an employed graduate is reported as unknown only if it is truly unknown.
- 4. The employer type reported conflicts with the job type reported. For example, the employer type is reported as "local government prosecutor," but the job type is reported as "JD Advantage." Or, the business job type is reported as "in-house lawyer" but the general job type is reported as "Other position." Remember that the prosecutor, public defender, JAG Corps and business in-house categories are for those jobs specifically, and not for graduates who may be working in the office but in another capacity, e.g., as a law clerk or paralegal. Likewise, all judicial clerks are considered bar admission required even if the graduate has not yet passed the bar exam or if bar admission is not required for the job.
- 5. The government job type is reported as "other." Nearly all government positions that are not in the military, an agency honors program, with courts, with a legislature, or as prosecutors can be categorized as executive/administrative agency positions. This includes jobs as law clerks within an executive/administrative agency, and jobs in local government, including law enforcement.
- 6. Law firm office size exceeds total law firm size. NALP analyses use total law firm size, so it is vital that this information be correct.

- 7. A graduate is reported as a solo practitioner, but the job is other than bar admission required/anticipated or attorney (for example, the job is reported as a JD Advantage law clerk), or the source of the job is other than "started own practice" (for example, the source is reported as "job posting" or "referral"). Remember that the "solo" size category is only for graduates who have truly "hung out a shingle" and have done so as of March 15. It does not include graduates working for a solo practitioner (report the firm size as "1-10" for any such graduates), or graduates who have formed a business for the purpose of performing legal contract work for other attorneys (report such graduates as "business other" with business job type "self-employed.") By definition, the timing of the "job offer" for a solo practice is after bar results.
- 8. There are numerous attorney positions in law firms reported as "staff attorney." Most entry-level attorney jobs, including those at smaller firms which may not have a partnership track as such, should be reported as "entry-level attorney or associate" jobs. The staff attorney category is reserved to describe certain jobs, usually in larger firms, where the firm hires both partnership track and non-partnership track attorneys. It can also include instances where the firm hires attorneys on a project or fixed-duration basis. The staff attorney term describes the non-partnership track position, regardless of the actual job title used at a particular firm.
- 9. The graduate is reported as employed at a law firm, but other descriptors of the job that it was obtained through a legal temp agency, is short-term, or that the graduate continues to seek a different job suggest that the graduate is working for a legal temp agency rather than a firm. If the graduate is working for an agency, the employer category is "business legal temporary agency," regardless of where the agency has placed the graduate. If the graduate started as a legal temp, and was subsequently hired by the firm prior to March 15, then the firm employer should be reported. If that subsequent job is long-term/permanent or the graduate is no longer seeking a different job, be sure to update the information to reflect those circumstances.
- 10. A graduate working as a public/appellate defender is misreported under Government employment. Remember that all public/appellate defenders, including positions that are managed by, or within a government entity, are considered Public Interest positions and should be categorized accordingly.
- 11. A graduate's job is reported as bar admission required/anticipated, but timing of the job offer received after graduation is reported as "not applicable; no bar exam taken." This choice is not logical for a bar admission required/anticipated job, where timing after graduation must be either before bar results (which can include before the bar exam was taken) or after bar results. The "not applicable" option is for jobs not requiring sitting for a bar exam or receiving diploma privilege. For those graduates with diploma privilege who received their job offer after graduation, the post-graduation timing should be reported as after bar results.
- 12. A description of the job or employer doesn't appear to fit with the job or employer category reported. For example, the job is reported with a law firm, but is also described as "teacher." Make certain that descriptions reported are not "left over" from previous job information that is not applicable as of March 15.
- 13. The salary reported appears unusually high or low for the circumstances. For example, the graduate is a prosecutor, but the salary exceeds \$100,000, or a part-time job has a salary of \$150,000. It is not necessary to report salaries for part-time jobs, or jobs lasting less than a year. If you do record such salaries, do not annualize them.
- 14. The salary is reported as an hourly or weekly figure. If the job is full-time and long-term, the salary should be annualized for NALP reporting.
- 15. Stipends apply primarily to law school funded positions and fellowships and can be reported for part-time and/or short-term jobs. Be certain that the stipend amount reported fits with the stipend period. For example, \$13,000 per week is probably not correct.

After you submit your data...

In the weeks that follow your data submission, NALP will carefully review your data and most schools can expect to receive a follow-up correspondence with questions about some of your graduates. In many cases, this may result in changes to graduate records.

Law schools should notify the ABA about any changes identified by NALP that impact their ABA reports. Likewise, any changes identified during a law school's ABA Random Graduate Review audit, and before NALP's national dataset closes on **Friday**, **June 14, 2024**, should be communicated to NALP. NALP cannot accept any changes after that date in order to publish the national reports and provide your school-specific report in a timely manner.

Deadline for Submitting Your Data to NALP: **APRIL 10, 2024**

ERSS Definitions and Terminology

The section on the following pages contains general definitions and instructions designed to be helpful and offer direction regardless of the method you use to submit your data. The phrase "check the appropriate box," or variations thereof, is used for simplicity, but includes the electronic equivalent. Likewise, the term "item" refers to a question in general, whether it be on a form or in a data file as a field. Letter/number references conform to the "Graduate Survey Form — Class of 2023," which is included starting on page 17 for your reference.

I. Demographic Information

Please complete as much of this information as possible, including for any graduates for whom employment status is not known. Many analyses depend on complete demographic information.

Gender & LGBTQ+ Status

- Students and graduates should be encouraged to self-identify as to gender and LGBTQ+ status.
- Gender: Gender information is collected via two survey items. Allow students and graduates to select one or more of the following: woman, man, non-binary of third gender, and/or an identity not listed above. Additionally, students or graduates may select one or more of the following: cisgender, transgender, and/or intersex. In both cases, individuals may choose the prefer not to respond option.
- LGBTQ+ Status: Allows students and graduates to identify as lesbian, gay, bisexual, transgender, and/ or queer.

Race/Ethnicity

Individuals may check up to two boxes. **Special comments**:

- Although Latinx graduates may be of any race, please classify them as Latinx.
- Graduates of European descent, e.g., Italian, Polish, German, Irish, Swiss, should be classified according to their race, which is most likely white/Caucasian. The same is true for graduates of Middle Eastern or North African descent, e.g., Iranian, Egyptian, Lebanese.Graduates of specific religious affiliations, e.g., Jewish, Muslim, should be classified using the appropriate racial category.
- The Black or African-American category includes not only African-Americans but also Black graduates from any other part of the world, such as Africa or Jamaica.
- The Asian category includes individuals having origins in any of the original peoples of the Far East, Southeast Asia, or the Indian subcontinent, including Cambodia, China, India, Japan, Korea,

- Malaysia, Pakistan, the Philippine Islands, Thailand, and Vietnam.
- The Native Hawaiian or other Pacific Islander category includes individuals having origins in any of the original peoples of Hawaii, Guam, Samoa, or other Pacific Islands.
- The Native American or Alaska Native category includes individuals having origins in any of the original peoples of North and South America (including Central America) who maintain cultural identification through tribal affiliation or community attachment.

Age

Complete either age at graduation or birth date.

You may complete either age at graduation or birth date, whichever is easiest at your school or whichever your software allows. It is not necessary to report exclusively using one method. If you complete the birth date item, use the format required by your software. If creating your own file, use the YYYYMMDD format, e.g., 19980811 for August 11, 1998. If you have no information on age, both items can be left blank.

Disability Status

Indicate whether or not the graduate has a disability. An individual with a disability is anyone who has a physical or mental impairment that substantially limits major life activities such as walking, thinking, talking, breathing, or working. Individuals with a disability include those with conditions such as AIDS, epilepsy, and asthma, but not those with an alcohol or drug addiction. If the graduate does not have a disability, be sure to check "No."

Veteran Status

Check either choice as appropriate.

Transfer Student

Indicate whether or not the graduate was a transfer student. This information should be available and reported for every graduate.

Program Type

Check only one.

Check the appropriate box to define the type of program attended by the graduate while earning their JD degree. If the graduate attended both types of programs, check the box for the program type at graduation. This information should be available and reported for every graduate.

Parental/Guardian Education

- Indicate the highest level of education completed overall by any of the graduate's parents or guardians.
 Select only one response.
- Secondly, indicate whether any of the graduate's parents or guardians have a JD degree. Please note that if "yes" is indicated in this item, then "doctoral or professional degree" should be selected in the previous question. Select "no" if the graduate does not have a parent or guardian with a JD degree.

II. Job Information

Post-Graduate Employment Status and Type of Job

These questions are the *most important* of the entire survey, as they describe the basic employment status — that is whether a graduate is employed or not as of March 15, and for employed graduates the nature of the graduate's primary job.

PLEASE DO NOT LEAVE EMPLOYMENT STATUS

BLANK. If you do not know the graduate's employment status, please be certain to select "unknown" for this item when entering your data. In the case of graduates whose employment status is unknown, the rest of the questions are not applicable. If you are using a NALP-provided template to submit your data, employment status and job type are combined into one item labeled "Job Type."

TO BE CONSIDERED AS EMPLOYED, the graduate must be in a position where they receive a stipend or a salary and the graduate must be performing the duties of the position as of March 15, 2024. A job that starts on March 16 for example, does not meet the bright line March 15 date. A stipend is a form of compensation often used for an internship or apprenticeship. It is a payment or payments that represent a set amount for a fixed period of time or for a project's duration. For example, a stipend might be \$2,000 for two months or \$7,000 for the length of a project. Compensation that is paid at an hourly rate is not a stipend. For example, if a graduate is working at an hourly rate as a law clerk or in a part-time job that is not law-related, the graduate is receiving a salary and not a stipend. A nominal payment that bears no relationship to work performed, e.g., \$125 per month, is neither a salary nor a stipend, and a graduate working under such circumstances is a volunteer.

• An offer of employment which a graduate may have accepted but for which the start date is after March 15, for whatever reason (e.g., a judicial clerkship scheduled to start in the fall of 2024 or an assistant D.A. who will start on March 18, or April 1) cannot be reported as the job held as of March 15. An exception to this rule is the case of a graduate who has an accepted and confirmed JAG Corps job; that job should be reported to NALP (see page 13). Additional exceptions apply to graduates with a delayed start date due to a recent birth or adoption

- of a child, a personal or familial illness, or fulfillment of required civil or military service..
- Interim work In cases where a graduate has accepted a job that will start after March 15, 2024, but has an interim job as of March 15, 2024, the interim job should be reported.
- A graduate who turned down a job offer (and did not accept another offer instead) is not considered as employed and should be reported as either seeking or not seeking a job, whichever is appropriate for that graduate.

Employment thus is in contrast to a VOLUNTEER POSITION, which pays neither a stipend nor a salary. Volunteer positions may include, in addition to individual volunteer opportunities, structured volunteer programs/ positions that may require a commitment of six months or more, that may lead to paid employment or may even be required to obtain a paid position with that employer in the future. If the graduate is not employed, provide information about volunteer activity, if any, and also indicate if the graduate is seeking a job or not seeking a job.

- Enrolled in Graduate Studies. This category includes both degree-granting and non-degree granting programs. The degree being pursued may be either law related (e.g., LL.M.) or not (e.g., Ph.D.). A bachelor's degree is typically required for enrollment. If this item is checked, leave subsequent questions related to a job blank. If the graduate has a job that is concurrent with graduate study, the school may choose whether to classify the graduate as Enrolled in Graduates Studies or as Employed. A graduate may be reported as Enrolled in Graduate Studies regardless of whether the enrollment is part-time or full-time.
- Employed—start date deferred. The graduate has accepted a written offer of employment by the March 15 reporting date, but the start date of the employment is subsequent to March 15. In order to qualify for this category, the start date must be identified with certainty, and must be reported in item 7.
- Seeking Work. Graduates "seeking work" are not employed in any capacity and are seeking paid employment. A graduate who is performing

- volunteer work and is seeking paid employment is included. Also included is a graduate who was offered a position, turned it down, and is seeking another position as of March 15, 2024. A graduate who is studying for the bar exam and is not employed as of March 15, 2024 is considered to be seeking paid employment. A graduate who is employed as of March 15, 2024 but seeking another job should be reported in an employed category.
- Not Seeking Work. Those "not seeking work" are unemployed and would not accept an offer of employment. This category includes graduates who are not seeking because of health-related or family circumstances, or because of personal choice (e.g., graduate's serious medical condition, dependent care responsibilities, or travel in lieu of employment). A graduate doing volunteer work and not seeking paid employment should be counted in this category. Also included is a graduate who was offered a position, turned it down, and is not seeking paid employment as of March 15, 2024.
- **Employment Status Unknown.** If you have no information on the graduate's status mark this choice to signal that the graduate is truly an "unknown."

Type of Job

- Bar Admission Required/Anticipated. This job type requires that the graduate pass the bar or have been granted diploma privilege and be licensed to practice law in one or more jurisdictions. These jobs may be in a law firm, business, government, or nonprofit setting. This category also includes positions which require the individual to pass the bar after being hired in order to retain the position. Absent information to the contrary, job titles presumed to fall into this category include: associate; attorney; lawyer; staff attorney; solo practitioner; in-house counsel; Judge Advocate General; prosecutor/district attorney; public defender and articling students (Canada only). Also, note that, for purposes of reporting to NALP, judicial clerkships (as defined on page 14) are considered as Bar Admission Required /Anticipated jobs, regardless of the employer's perspective. Finally, note that these titles refer to jobs, and not the office. Other kinds of jobs taken in, for example, a district attorney's office cannot be presumed to be Bar Admission Required/ Anticipated. A fact-based inquiry would be required to make this determination.
- **JD Advantage.** Jobs in this category are those for which the employer sought an individual with a JD, and perhaps even required a JD, or for which the JD provided a demonstrable advantage in obtaining or performing the job, but itself does not require bar admission, an active law license, or involve practicing law. Examples of positions for which a JD is an advantage include a corporate contracts administrator, alternative dispute resolution specialist, patent agent, landman, tax associate, government regulatory analyst, FBI agent, and accountant. Also included might be jobs in personnel or human resources, jobs with investment banks, jobs with consulting firms, jobs doing compliance work for business and industry, jobs in law firm professional development, and jobs in law school career offices, admissions offices, or other law school administrative offices. Doctors or nurses who plan to work in a litigation, insurance, or risk management setting, or as expert witnesses, could fall into this category, as could journalists and teachers (in a higher education setting) of law and law related topics. In some jurisdictions and for some employers, jobs such as law clerk or paralegal may be considered as JD Advantage. A fact-based inquiry would be required to make this determination. It is an indicator that a position does not fall into this category if a JD is uncommon among persons holding such a position.
- Other Professional Position. A position in this category is one that requires professional skills or training but for which a JD is neither required nor a demonstrable advantage. It may or may not require certification or a degree specific to that position. Examples of jobs in this category include a math or science teacher, business manager, or real estate agent. Other examples include professions such as doctors, nurses, engineers, or architects, if a JD was not demonstrably advantageous in obtaining the position or in performing the duties of the position. Distinguishing between professional and other positions requires fact-specific determinations. Questions to consider include: Does the graduate work in a professional setting; does the job require specialized training; does the job require or provide ongoing professional development; is the job salaried as opposed to hourly; is there a professional career path for advancement; does the job include supervisory responsibility for other employees; does the job require professional judgment or expertise?

- Other Position. "Other positions" are ones that do not require any professional skills or training. Such a job may be one taken on an interim basis and not viewed as part of a career path. Examples of jobs in this category include a barista, retail salesperson, restaurant server, or receptionist/administrative assistant.
- Working—Type of Job Unknown. This category may be used for a graduate known to be working, but for whom you do not have information as to the type of job, i.e., bar admission required/anticipated, other professional, etc. Nonetheless, you must have documentation that the graduate is employed.
- Full-time vs. Part-time. For purposes of this survey, a "full-time" position is defined as typically working a minimum of 35 hours per week, regardless of the terms of employment. That is, full-time positions may be either long-term or short-term. "Part-time" refers to employment not meeting the above criteria. Note that the terms "full-time" or "part-time" are used to describe individual jobs, and not the total number of hours worked per week.

For each employed graduate, please complete information on timing of the job offer, job start date, job source, job duration, presence of law school funding, search status, employer type, job location, and salary. If a graduate is unemployed, or the graduate's employment status is unknown, these items are not applicable.

Timing of Job Offer

The timing question has two parts, which should be answered for the job held as of March 15. First, indicate whether the job offer was received before graduation or after graduation. If the offer was received after graduation, answer a follow-on question concerning the timing of the offer relative to bar results: before bar results; after bar results; or timing relative to bar results is not applicable because bar exam/admission is not required for the job. Note that for a job that is bar admission required/anticipated, one of the first two options should be chosen. If a graduate was granted diploma privilege, the second timing item should be reported as after bar results. The third option is for jobs where bar admission is not required, e.g., a JD Advantage job or other professional job.

Leave the items blank if timing is unknown.

Note that for the second timing question, you should report timing of job "offer" relative to bar results as "after bar results" for a graduate who has opened their own practice as of March 15.

Finally, the first timing question cannot be used to calculate the percentage of the class employed before graduation. First, this item pertains to employed graduates, rather than the whole class. Second, although a graduate may have had a job offer before graduation, or as of graduation be continuing in a job held prior to or during law school, by March 15 the specifics of employment at that time, including when the graduate obtained the job, may have changed.

Job Start Date

Please complete only for employed graduates.

Report the date on which the graduate started the job held on March 15, 2024. If a graduate has continued with a previous employer, but obtained a different job after obtaining their JD, report the date that the graduate started in that new position. In cases where a graduate obtained a non-attorney position that transitioned, or will transition, to an attorney position upon bar admission, you may report the start date of either the non-attorney position or attorney position.

Source of Job

Please mark only one for employed graduates.

Please mark the one choice that best describes how the graduate learned of and made *initial contact* with the employer for the primary job reported. Even if the graduate continues to seek other employment, answer the question for the job reported. Leave the question blank if source is unknown.

NOTE:

• Many graduates obtain their post-graduate employment as the result of a job, internship, or externship held during the school year or during the summer. Summer associate positions, school-term clerk positions, and internships are examples. To the extent possible, report how the graduate obtained the temporary job opportunity that led to the permanent job. For example, the summer associate position might have been obtained through OCI; the internship opportunity might have been posted in the career office. Only use the "as a result of an internship/externship" option for jobs in which another initial source does not apply.

- The job posting category includes postings at another school's career office.
- The choice of "Response to non-CSO job posting, either in print or online" refers to where the job was posted, not to the application process. Many applications are completed online, but this does not describe how the graduate learned of or made contact with that employer.
- A job taken with the family business or firm, should be reported as obtained as a result of networking, or returning to/continuing with the job held prior to law school, as appropriate.

Search Status of Employed Graduates

Please mark only for employed graduates.

This question applies only to graduates who are employed and is designed to determine whether or not the graduate is seeking, for whatever reason, a different job than that held on March 15. Note that a graduate may be employed in a long-term job (see the definition of job duration below), such as one held during law school, and seeking a different job. This question is not applicable to unemployed graduates.

NOTE: For purposes of this data collection effort, graduates who have obtained a judicial clerkship or an agency honors program position should be reported as not seeking a different position even though the clerkship or honors program is of known duration.

Job Duration for Employed Graduates

Please mark only for employed graduates.

This question applies only to graduates who are employed and describes whether the job is short-term or long-term from the employer's perspective. A job is considered long-term if the graduate is expected to be employed for one calendar year or more from the graduation date or the start date, whichever is later. All jobs must be categorized as either long-term (one year or more) or short-term (less than a year).

Note: Just because a short-term position may evolve into a long-term position does not make the position a long-term position. Conversely, a graduate may be employed in a long-term job with no fixed end point, such as one held during law school, and be seeking a different job.

Note: Even though the graduate may consider, or hope that, a job is short-term until the graduate finds something

else, if from the employer's perspective the job is long-term with no fixed end point, it should be reported as such.

Note: For purposes of ERSS reporting, articling positions in Canada are considered as long-term. Additionally, minor variations in the length of employment do not change the classification of a position that the employer regards as lasting for one calendar year. These are the only exceptions to the general rule that long-term positions last at least a year.

Law School Funding

Indicate whether the job is funded in whole or in part by the law school. Note that law school funding includes both direct funding of positions, i.e., the law school writes the paychecks and is the employer, and indirect funding of positions, i.e., the law school provides grant(s) to other organizations for them to hire and pay the graduates. Most bridge-to-practice programs are law school-funded.

Law school funding also includes stipends to graduates in fixed duration positions who would otherwise be volunteers at the organization, as well as grants funded by the law school which are not part of a bridge-to-practice fellowship or on-campus jobs program. Law school funding can also apply to situations where the law school funds the first year of the salary for a long-term job.

Additional Job Detail

Please provide information on employer type, choosing from one of the five areas below. Each employer type has detail questions as noted.

IMPORTANT: For each employed graduate choose only ONE of these areas.

- Law Firm Private Practice (three detail questions)
- Business (two detail questions)
- Government (two detail questions)
- Public Interest/Non-profit (one detail question)
- Education (two detail questions)

Law Firm Employment

If the graduate's primary employment is in a law firm, complete Items B1, B2 and B3.

Law firms include those specializing in public interest law, and "new model" law firms which have no equity partners, and where all attorneys work as staff attorneys. Any job in a law firm, including associate/attorney, law clerk, law

firm librarian, paralegal, etc. is to be reported as law firm employment. Report the type of job in Item B3.

Item B2 has two checkboxes as to the setting in which the graduate works and should be checked if applicable. A public interest law firm is defined as a private and forprofit firm, but is distinguished from other private firms in that a majority of its practice involves clients that are typically under-represented, or groups that advocate for community, rather than corporate, interests. Sliding fee cases and contingent fee cases are common. Typical areas of practice for public interest law firms include plaintiff's employment discrimination, civil rights, environmental law, and union representation.

Note: Civil legal services/legal aid organizations are not public interest law firms. Civil legal services, e.g., Legal Services of the Blue Ridge, should be reported as "public interest — civil legal services." (See page 14 for more information on the public interest category.)

"Job is part of an incubator program" should be checked if the graduate is part of an incubator program or is employed by a law firm that is part of the law school.

Note that graduates working on a contract basis and hired directly by the firm should also be reported here, with the specific type of job again reported in Item B3. However, graduates employed at a law firm through an agency which places attorneys in temporary positions should be reported under Business and Industry.

Item B1 asks for **total** number of attorneys **firmwide**. For a multi-office firm, this count corresponds to the total of all attorneys employed by the entire firm worldwide. All levels of attorneys in the firm should be included in these counts without regard to seniority, status, or job tenure (that is, this total should reflect all of the senior and junior partners, of counsel, staff attorneys, senior and junior associates, and the like, counted together).

Please note that the size category "solo practice" is to be used only for graduates who have established their own solo practice as of March 15. To be reported as a solo practitioner, there must be findings or indicia that the graduate is indeed setting up a solo law practice. Intent to do so in the future is not enough. Typically, at a minimum, the graduate must have been admitted to the bar and taken some additional steps toward setting up a law practice, such as, depending on the jurisdiction, applying for a business license, obtaining practice insurance, and advertising the availability of legal services. The "timing of job offer" for a solo practitioner must be reported as after graduation and

"after bar results." The source of job should be reported as "started own practice or business."

If a graduate is working for a solo practitioner in a law clerk, paralegal, or other non-attorney position, please report the firm size as "1-10." If a graduate is obtaining independent contract work from a number of attorneys or firms and has formed a business for this purpose, report the graduate as self-employed under business and industry, not as a solo practitioner. A graduate who is unemployed and seeking but able to take on occasional contract work should be reported as unemployed-seeking.

Report the kind of job in the law firm in item B3. Most entry-level attorney jobs should be reported as entry-level attorney or associate jobs. Graduates working in positions that will automatically change/convert to associate/entrylevel attorney positions upon bar admission may also be reported as entry-level attorneys/associates as long as the circumstances have not changed due to failure of the bar exam. Articling students working at law firms in Canada should also be classified as entry-level attorneys/associates. The staff attorney category is reserved to describe certain jobs, usually in larger law firms, where the firm hires both partnership-track and non-partnership track attorneys. It can also include instances where the firm hires attorneys on a project or fixed-duration basis. The staff attorney position describes the non-partnership track position, regardless of the actual job title used at a particular firm. In addition, "new model" law firms typically hire staff attorneys.

An attorney job in a smaller firm, which may not have a partnership track as such, should be reported as an "entry-level attorney or associate" position under most circumstances.

If a graduate will be working in a law firm as of March 15 prior to a judicial clerkship, report the law firm job.

Items B1, B2 and B3 pertain to law firms only. These items are not applicable to other employer types. Do not complete Items B1, B2 and B3 if the graduate is employed in business, government, public interest, or education.

Business Employment

If the graduate's primary employment is in business and industry, indicate both the employer type (B4) and the type of job (B5). If the job does not fit into any of the categories listed, please check "other" and use the space provided to describe the job.

Please select only one response for both B4 and B5 <u>but</u> <u>do complete both items.</u>

Note the definitions for real estate and retail trade or hospitality sectors. Real estate includes, for example, real estate agents and offices, companies managing or operating real estate, both residential and commercial, title abstract companies, and real estate/land developers. Retail or hospitality includes all such jobs in these sectors, whether as a store clerk or waitperson, in a management position, or in an in-house legal role. Retail establishments, including eating and drinking places, are in this category, as are establishments such as hotels, motels, casinos, resorts, cabins and campgrounds.

NOTE:

- In-house lawyers are defined as attorney positions within the law or legal department of a company and reporting to the office of general counsel or associate general counsel; the law department handles some portion of legal matters for the company. Typically, the number of graduates taking in-house jobs is quite small. Other jobs within the in-house department should be reported using the appropriate job type and not as in-house lawyers.
- Graduates working as "temporary attorneys" through a legal temporary employment agency should be classified in the "Business Legal temporary agency" category and the job reported as "temporary attorney work." A graduate employed by a temporary employment agency but not one specifically making legal placements should be reported as employed in "Business Other."
- A job with a labor union should be reported as a public interest job and not as a business job.
- The category of "Other" business or industry encompasses a range of profit and not-for-profit organizations such as non-legal professional services firms, e.g., architecture, construction; private hospitals (including those affiliated with private universities); public relations firms; and quasi public/private organizations like FINRA and Sallie Mae.
- In most cases, for graduates (other than solo practitioners) who are self-employed/have started a business/are part of the "gig" economy, the appropriate employer type is one of the business employer types.

Government Employment

If the graduate's primary employment is in government at any level complete Items B6 and B7.

Please select only one response for both B6 and B7 <u>but</u> <u>do complete both items.</u>

Item B6 requests information on the level of government or court at which the job was obtained. Please provide this information for all government positions and judicial clerkships.

- **Federal government** refers to the U.S. government only. Jobs with governments at any level outside the U.S. should be reported as "international" level of government.
- Local governments include county, municipal, and city governments, as well as special-purpose government entities such as local transit authorities and sanitation districts. Do not report any government positions outside of the U.S. as local. County prosecutor positions should be reported as local government positions, even if they are technically employees of the state, in order to distinguish these positions from jobs with the state attorney general's office.
- U.S. Territories and the District of Columbia. Please report non-court jobs with government in territories such as Puerto Rico, the Virgin Islands, Guam, and with the District of Columbia as state level jobs unless they are federal government positions. Judicial clerkships (or other court positions) with federal courts in these jurisdictions should be reported as federal level jobs. Similar positions with lower courts (the equivalent of a state or local court in other jurisdictions) should be reported as state level jobs.
- Tribal government positions now have their own government level.
- All governments of other countries and jobs with the United Nations or NATO should be classified as "international."

Item B7 requests information on the type of government position obtained.

- Because of the wide variations and unpredictable start dates of **JAGC positions**, you may report a confirmed and accepted JAGC position, even if the graduate is in an interim position as of March 15.
- All other civilian and uniformed positions in all branches of the military, including the Army Corps of Engineers, should be reported using the "other military position" choice.
- The prosecutor category includes jobs representing or litigating on behalf of government in either

criminal or civil proceedings. These jobs may be within the U.S. Department of Justice, states' attorney general offices, or local district or prosecuting attorney offices. It does not include other jobs in a prosecutor office, e.g., law clerk or non-attorney position, which should be reported using the appropriate choice for the department/agency as a whole. Note also that jobs in law enforcement, such as police officer or probation officer, are not prosecutor jobs; they should be reported as other agency position at either the state or local government levels.

- Agency attorney honors programs, which are run by several executive branch agencies, e.g., the Department of Justice and the Equal Employment Opportunity Commission, are competitive programs through which third-year law students and recent graduates are hired as honors attorneys for the agency. These positions are highly sought after and the hiring processes differ from other government attorney positions. Honors programs may also be found at the state level, e.g., attorneys general offices.
- A judicial clerkship is typically a 1- or 2-year position working for a judge (including administrative law judges) on tasks such as research and drafting. Judicial clerks may include graduates who perform duties similar to those of a judicial clerk assigned to a specific judge, but who perform those duties for a pool of judges or for the court as a whole rather than for a specific judge. Jobs as temporary assistant clerks (TACs), whose duties are primarily administrative, should be classified as "judicial-other" jobs and not as judicial clerks.
- If the graduate has obtained a clerkship that will start after March 15, please report what the graduate is doing as of March 15. If a graduate will be working in a law firm prior to a judicial clerkship and as of March 15, report the law firm job. If the graduate has obtained a clerkship that will start after March 15, e.g., in September of 2024, and is not working as of March 15, report the graduate as not working, and either seeking work or not seeking work, as appropriate.
- Legislative positions may be at any level of government, including local governing entities such as a county board, city council, or board of supervisors and can include both elected and staff positions. Likewise, non-clerkship positions at courts, such as staff attorney, may be at any court level.

- Most jobs, including law clerks and police officers, not falling into one of the government categories described above would fall into the "other agency position (including law enforcement)" category. Such jobs are found at all levels of government, including local government. Examples include the FTC, SEC, and USDA at the federal level, departments of labor and natural resources at the state level, and housing authorities and law enforcement at the local level.
- Positions in public education (at any level) should be reported as education positions in Items B9 and B10 and not as government positions. Positions with political campaigns or parties are not government positions; they should be reported as "trade association or political campaign" in Item B4. Jobs with bar associations should also be reported this way.

Some governments "contract out" functions traditionally performed by government. For example, child support enforcement functions may be performed by a private company, with the individual performing that function being paid by (and therefore classified as an employee of) the private company. Conversely, if a private company is under contract with a government agency to manage or operate portions of a facility but the government agency maintains fiscal responsibility and pays the employees, the job should be classified as a government job.

As a general rule of thumb, the entity actually doing the hiring and writing the paycheck should be considered the employer.

Public Interest/Non-Profit Employment

If the graduate's primary job is in a public interest organization, complete Item B8.

If the graduate's primary job is in a public interest organization or some other type of non-profit setting, complete Item B8 and use the space provided to describe jobs other than those in the specific categories provided.

- Civil legal services includes positions at organizations receiving funding from the Legal Services Corporation, as well as positions with other organizations providing indigent or reduced-fee legal services, such as prisoners' legal aid and campus legal services.
- A legal services organization has a defined governance structure as specified by the ABA Standards for the Provision of Civil Legal Aid, to include having a governing body or board of

directors. Therefore, an individual can't start their own legal services organization; that individual may start a for-profit but public interest law firm, as defined on page 12.

- All public defender and appellate defender jobs are considered public interest jobs, regardless of whether the office is a government agency or a private organization.
- Other jobs within a public defender office, e.g., law clerk or administrative, should be reported as "other public interest."
- An individual can't start their own public defender office. An individual may start a solo practice and accept public defender work from the local government on a contract or retainer basis.
- Public interest/non-profit employers include private non-profit advocacy, religious, social service, fundraising, community resource, or cause-oriented organizations, such as the Children's Defense Fund, United Way, churches, Boy Scouts, and Red Cross chapters. Public interest employers also include labor unions and non-profit policy analysis and research organizations, such as Brookings and the Heritage Foundation.
- Jobs with trade associations and political campaigns should be reported under "trade association or political campaign" in Item B4. Law firms specializing in public interest law should be reported by checking Item B2 (firm is a public interest law firm).
- Jobs with public interest organizations may include those that are funded by outside grants, but for which the hiring and personnel responsibilities lie with the public interest organization, and jobs for which the public interest organization is responsible for interviewing and hiring, but for which the law school funds the stipend or hourly pay.

Education Employment

If the graduate's primary employment is in an educational institution, complete Items B9 and B10.

Please select only one response for both B9 and B10 <u>but</u> <u>do complete both items.</u>

 Any job with an educational institution of any sort is an education job. Education positions may be at any level — elementary, secondary, or higher education — and within either private or public education, e.g., private colleges, state universities, and local public education, including local school boards. Positions include faculty or teachers, administrative positions and research assistants, fellowships and other temporary/fixed-duration positions. Administrative positions include librarians, positions in the office of general counsel, development officers, counselors, career services positions, and human resources. The category of "other" job type can include, for example, positions in the athletics department, IT, and campus security. Do not include positions at university hospitals and similar university-related entities. Report such positions according to the university's type as either private sector or government jobs. Note that these are the <u>only</u> exceptions to the scope of education employment.

- Education employment does not include graduates who are continuing their education in a graduate degree program and are not otherwise working.
 Such graduates should be reported as enrolled in graduate studies in the basic employment status item.
- Education employment includes school-funded programs to provide recent graduates with fixed-duration/temporary job opportunities as employees of the law school. Not all jobs at law schools are law school-funded as defined by NALP for purposes of this survey. For example, a job taken in the general counsel's office or in the Career Office that is a long-term job of no fixed duration is not considered as law school-funded even though technically the job is funded by the law school. For purposes of this survey, the law school-funded designation of education jobs applies just to those jobs on a law school campus that are of fixed duration.
- Jobs funded by grants made by law schools to outside organizations to support fellowships or other fixed duration jobs may be reported as jobs with that organization provided that the organization is fully responsible for interviewing and hiring graduates for the positions and paying them as employees of the organization. A job funded by a bridge-to-practice program should be reported as a job at the organization where the graduate is working, provided that the organization was responsible for interviewing and hiring for that job.

Geographic Location

If you do not know the location of the graduate's employment or if the graduate is not working, please leave this item blank. This booklet includes a list of the current NALP City and State Codes starting on page 20. Please refer to this list to find the correct code for the city location of the graduate's primary job. If you use Symplicity or 12twenty, these city codes are built into the program. Please include the complete name exactly as shown on the list starting on page 20 of this booklet, not shorthand or an abbreviation. If you know a graduate is employed in a certain state but do not know the specific city, please use the "other/unknown" code for the state, such as Alabama — 60199, Alaska — 90299, and so on. Also use the "other/unknown" code if you know the city location of the graduate's employment but this city is not on the list of city and state codes.

IMPORTANT NOTES:

- Please do <u>NOT</u> record a zip code in this space. The 5-digit location codes are NOT zip codes.
- If the graduate is working remotely or in varying locations (e.g., for a virtual law firm), report the location for the employer's office the graduate would otherwise report to or the main office of the employer.
- In Symplicity, if no match is found for the city name, the code assigned will be that for "other/unknown" locations based on the state entered. Be sure to enter the full name and correct spelling of the city. For example, entering "Philly" will result in that job being designated as in "other/unknown PA" and not in Philadelphia. Also, make sure to complete the full employer address. Without complete information, the ERSS city code may not populate correctly.

Salaries and Stipends

Is the graduate receiving a salary or a stipend?

- When an individual is paid a salary or wage, the individual is considered to be an employee of the organization and is entitled to benefits and protections granted to workers by law. This includes compensation for working overtime, eligibility for unemployment compensation, and adherence to minimum wage standards. A wage or salary may be paid for either full-time or part-time work. For example, a graduate working at an hourly rate as a law clerk or in a part-time job that is not law-related is paid a wage.
- A stipend is an alternative form of compensation that is not a salary. It is a fixed amount that is paid on a periodic basis or in a single lump sum, usually at the completion of a specific project. No matter how

many hours an individual spends on the activity, the stipend amount does not change. For example, a stipend might be \$2,000 for two months or \$7,000 for the length of the project.

Reporting Salaries

- Report the base starting pre-tax salary. It is not necessary to report salaries for part-time jobs or for jobs that will last for less than a year. You should, however, report a stipend for law-school funded jobs that are part-time or short-term.
- Do not include potential year-end bonus dollars, a "guaranteed bonus," or other contingent income in this figure.
- Do not include a signing bonus, a bar stipend, a clerkship bonus, or other additional monies in the salary figure.
- Report all digits of the salary, e.g., 75000, not 75 or 75K. For a stipend, report the amount and indicate whether it is per week, per month, or per project.
- For graduates taking jobs in the military, report the salary for their starting rank. Military housing allowances may be included in the starting salary reported.
- For clerkship jobs, record the clerkship salary, not the salary the graduate expects to earn at another job fol-lowing the clerkship.
- It is not necessary to report salaries for solo practitioners who have started their own law firm.
- Salaries for full-time and long-term jobs that were reported on an hourly or weekly basis should be annualized if possible, as only annual salaries are included in NALP's salary analyses. If annualizing does not seem to provide a reasonable estimate of annual earnings, query whether in fact the job is fulltime, e.g., 2,000 hours/year.
- Do not annualize salaries for part-time or short-term jobs.
- Do not report salaries paid in currency other than U.S. dollars.
- For graduates taking jobs in law firms which have more than one salary scale, depending on hours billed, report the lower salary.
- Report the salary as of March 15. In most cases that is the starting salary. However, if you can document that the salary has changed, for example after bar passage, report the most current salary.

GRADUATE SURVEY FORM — CLASS OF 2023 NALP EMPLOYMENT REPORT AND SALARY SURVEY

	ase refer to the "Frequently Asked Questions" sheet as		
Nan	ne	Phone	
Perr	manent Address		
E-m	ail		
. DE	EMOGRAPHIC INFORMATION	H. PARENTAL/GUARDIAN EDUCAT	ION
	. PROGRAM TYPE AT TIME OF GRADUATION □ Full-time/3-Year □ Part-time/Evening	H1. What is the highest level of either of your parents (or th (select one) □ Did not finish high school	
	TRANSFER STUDENT? ☐ Yes ☐ No	 ☐ High school diploma or GED ☐ Completed some college cours an undergraduate degree ☐ Associate's degree (AA, AS, etc.) 	c.)
В.	AGE (Complete either B1 or B2) B1. Age at Graduation B2. Birth Date	 □ Bachelor's degree (BA, BS, etc □ Master's degree (MA, MS, MBA □ Doctoral or professional degree 	A, etc.) e (PhD, JD, MD, DDS, etc.)
C.	GENDER (How do you describe yourself?)	H2. Do either of your parents (or have a JD? ☐ Yes	r the people who raised you)
	C1. Select all that apply. ☐ Woman ☐ Man ☐ Non-binary or third gender	□ No II. POST GRADUATE EMPLOYME	
	☐ An identity not listed above (describe) ☐ Prefer not to respond	A1. Select only one of the following post-graduate status: □ Employed in a position for which	h you receive a salary or a
	C2. Select all that apply. ☐ Cisgender ☐ Transgender	stipend or are being paid on a complete the items in sections. □ Enrolled in Graduate Studies	A3 and B)
	☐ Intersex ☐ Prefer not to respond	☐ Employed – start date deferred 7; the rest of the form is not app ☐ Not employed and seeking wor item A2; the rest of the form is i	olicable) k/paid position (also complete
D.	LGBTQ+ STATUS I identify as Lesbian, Gay, Bisexual, Transgender and/or Queer (LGBTQ+)	□ Not employed and not seeking plete item A2; the rest of the for	work/paid position (also commis not applicable)
	□ Yes □ No	A2. If you are not employed, are you ☐ Yes, in a law-related capacity ☐ Yes, not in a law-related capaci	_
E.	RACE/ETHNICITY (You may check up to two) □ Latinx □ Black or African American □ Asian □ Native Hawaiian or other Pacific Islander □ Native American or Alaska Native □ White/Caucasian	□ No A3. Job Information 1. Type of Job (choose one only) □ Bar admission required/antic □ JD Advantage □ Other professional position (control of the control of the con	ipated (includes judicial clerks)
F.	DISABILITY No	Other position (describe)	
G.	☐ Yes (describe)VETERAN STATUS (check if applicable)☐ U.S. military veteran	2. Job is: (check only one) □ Full-time □ Part-time	
	☐ Military service from a country other than U.S.	3. Job pays: □ A salary of \$ □ A stipend of \$	

☐ per project

□ per week

□ per month

4.	Indicate whether the employer hired you on a short-term	B. EMPLOYER INFORMATION		
	or long-term basis. Note that a long-term job from the employer's perspective may be one that you consider short-term, while, for example, you continue to seek a	NAME AND ADDRESS OF EMPLOYER		
		Name		
	different job. Please indicate the type of job from the	Street		
	employer's perspective.	City State Zip		
	☐ Job is long-term (1 year or more from your graduation date or your employment start date, whichever is later — includes	CityState Zip		
	articling positions in Canada) ☐ Job is short-term (duration is less than 1 year from your graduation date or the employment start date, whichever is later)	COMPLETE B1, B2, AND B3 ONLY IF YOUR PRIMARY JOB IS IN LAW FIRM PRIVATE PRACTICE. IF NOT, SKIP TO B4/B5, B6/B7, B8 or B9/B10 AS APPROPRIATE. IF YOU ARE EMPLOYED BY A LEGAL TEMPORARY AGENCY, SKIP TO B4 AND B5 (BUSINESS OR		
Als	o indicate if the job is funded by your law school. ☐ Job is funded in whole or in part by my law school. (Check if applicable. Excludes jobs that are "permanent" in nature such as	INDUSTRY) REGARDLESS OF THE EMPLOYER AT WHICH THE AGENCY HAS PLACED YOU.		
	long-term jobs in career services, admissions, development, or general counsel offices.)	B1. TOTAL SIZE OF LAW FIRM (Mark only one for size of entire firm by total number of attorneys)		
5.	Indicate whether you are seeking a job other than the one	Solo (you have started your own law firm as a solo		
٠.	described here	practitioner) □ 1-10 attorneys		
	☐ I continue to seek a job other than that described here	☐ 11-25 attorneys		
	☐ I am not seeking a job other than that described here	☐ 26-50 attorneys		
•	The transfer of the offer () and ()	□ 51-100 attorneys		
ьа.	Timing of job offer (mark one) ☐ Before graduation	☐ 101-250 attorneys		
	☐ After graduation (if after graduation, also complete 6b below)	☐ 251-500 attorneys ☐ 501+ attorneys		
6b.	Post-graduation offer was received ☐ Before bar results	B2.1 ☐ Firm is a public interest law firm (check if applicable)		
	 ☐ After bar results ☐ Timing relative to bar results is not applicable; bar exam/passage not required for the job 	B2.2		
7.	Date on which you started or will start your job	B3. TYPE OF LAW FIRM JOB (mark one only) ☐ Entry-level attorney or associate (includes solo practitioners) ☐ Law clerk		
8.	Source of Job: Mark the one choice that best describes how you learned of and made initial contact with the employer. If you received an offer from your summer employer, or the employer for whom you worked during law school, indicate	 □ Paralegal □ Staff attorney (non-partnership track) □ Manager/Administrator (includes recruiting, professional development and marketing) □ Patent agent □ Other non-attorney position 		
	how you initially made contact with that employer. ☐ Through an on-campus interview (OCI) program	IF JOB IS IN BUSINESS OR INDUSTRY, COMPLETE BOTH B4 AND B5.		
	 □ Returned to or continued with pre-law school employer □ Interviewed at job fair or consortia □ Responded to career services' job posting □ Referral by business colleague, friend, relative, alumni, or school personnel □ Responded to non-CSO job posting, either in print or online (e.g., classified ad, Indeed.com) □ Used school's judicial clerkship process or OSCAR □ Self-initiated contact, e.g. a targeted mailing, an informational interview, or the result of networking □ Used a temporary placement agency or legal search consultant □ Started own practice or business □ As a result of an internship/externship experience □ Other (describe) 	B4. TYPE OF EMPLOYER Legal temporary agency Accounting firm Investment banking or financial institution Entertainment/sports management company Healthcare Insurance company Real estate Retail trade or hospitality sector Management consulting firm Publishing house Legal process outsourcer (LPO) Legal/law-related technology company Other technology/e-commerce company Trade association or political campaign Other business or industry (describe)		

B5. TYPE OF JOB Temporary attorney work Law clerk or paralegal Compliance In-house lawyer Management Business development/Sales/Marketing Consulting Tax associate (with an accounting firm) E-discovery attorney (with an LPO) Privacy/Cybersecurity analyst or officer Contract manager/analyst Self-employed Other (describe)	IF JOB IS IN EDUCATION COMPLETE BOTH B9 AND B10 B9. Type of Employer
IF JOB IS IN GOVERNMENT, COMPLETE BOTH B6 AND B7.	OTHER REMARKS:
B6. LEVEL OF GOVERNMENT Federal State Local (city/municipal/county) Tribal International	
B7. TYPE OF JOB □ Judicial Clerkship □ Judicial — other (non-clerkship, e.g., staff attorney) □ Military JAG Corps (any service) □ Other military position (uniformed or civilian) □ Prosecutor □ Agency Honors program □ Other agency position (including law enforcement) □ Legislative (e.g., legislative assistant) □ Other (describe)	
B8. IF JOB IS IN A PUBLIC INTEREST ORGANIZATION OR OTHER NONPROFIT (Mark one item that best describes the primary type of work or job you will be handling) ☐ Community education and organization ☐ Civil legal services ☐ Policy/advocacy ☐ Public defender or appellate defender ☐ Other (describe)	
Date Completed: Form completed by:	Printed name
Signature:	_



State & City Codes

ALABAMA	Springdale 70442	Palo Alto 90566	Pueblo 80680
Anniston 60105	Other AR 70499	Pasadena 90567	Other/Unknown CO 80699
Bessemer 60115		Pico Rivera 90568	
Birmingham 60120	CALIFORNIA	Pomona 90569	<u>CONNECTICUT</u>
Florence 60123	Alameda90501	Rancho Cucamonga 90570	Bridgeport 10705
Decatur 60125	Anaheim 90503	Redondo Beach 90571	Bristol
Gadsden	Bakersfield90504	Redwood City 90572	Danbury 10708
Dothan	Berkeley	Riverside 90574	East Hartford 10709
Huntsville 60135	Beverly Hills 90508	Sacramento 90575	East Haven 10710
Mobile 60140	Burbank	Salinas 90576	Enfield 10711
Montgomery 60145	Burlingame 90511	San Bernardino 90577	Fairfield 10712
Tuscaloosa 60165	Cerritos 90514	San Diego 90578	Greenwich 10713
Other/Unknown AL 60199	Compton	San Francisco 90579	Groton 10714
	Concord	San Jose 90580	Hartford 10716
<u>ALASKA</u>	Costa Mesa 90518	San Leandro 90581	Manchester 10717
Anchorage 90205	Davis 90519	San Mateo 90582	Meriden
Fairbanks 90210	Downey 90520	Santa Ana 90583	Middletown
Juneau 90215	Escondido 90523	Santa Barbara 90584	Milford
Kenai Peninsula 90220	Fairfield 90530	Santa Clara 90585	New Britain 10730
Other/Unknown AK 90299	Fremont 90532	Santa Monica 90586	New Haven 10735
	Fresno 90533	Santa Rosa	Newington
ARIZONA	Fullerton 90534	Stockton	New London 10745
Flagstaff 80310	Glendale	Sunnyvale 90591	Norwalk 10750
Mesa	Hayward 90538	Thousand Oaks	Norwich
Phoenix 80325	Inglewood 90540	Torrance	Shelton
Prescott 80326	Stanford 90541	Vallejo	Stamford 10760
Scottsdale	Irvine 90545	Walnut Creek 90596	Stratford
Tempe	Lakewood 90546	West Covina 90597	Torrington
Tucson 80345	La Mesa 90547	Other/Unknown CA 90599	Trumbull
Yuma 80350	Long Beach 90548	other, ohkhown off 30373	Vernon
Other/Unknown AZ 80399	Los Angeles 90549	<u>COLORADO</u>	Wallingford
	Menlo Park 90551	Aurora 80610	Waterbury 10772 West Hartford 10774
<u>ARKANSAS</u>	Modesto	Boulder 80615	West Haven 10776
Bentonville 70401	Monterey	Colorado Springs 80620	Westport 10778
Conway 70402	Mountain View 90554	Denver 80625	Windsor
El Dorado 70405	Napa	Englewood 80630	Other/Unknown CT 10799
Fayetteville 70410	Newport Beach	Fort Collins 80635	Chief, Chialowii Ci 10799
Fort Smith 70415	Oakland 90561 Oceanside 90562	Grand Junction 80640	
Jonesboro	Oceanside	Greeley 80645	
Little Rock 70430	Orange	Lakewood 80650	
Pine Bluff 70440	Orange 90565	Littleton 80655	
Rogers 70441	Ominia	Longmont 80665	

DELAWARE	Winter Park/Orlando 51083	Des Plaines	New Albany 31536
Dover 50805	Other/Unknown FL 51099	Downers Grove 31440	Notre Dame
Newark	other, children 12 51077	East St Louis	Portage
	CEODCIA	Edwardsville	Richmond
Wilmington	GEORGIA	Elgin	Schererville
Other/Unknown DE 50899	Albany 51105	Evanston	South Bend
	Athens 51110	Freeport	Terre Haute
WASHINGTON, DC 50910	Atlanta 51115	Galesburg	Valparaiso
	Augusta 51120	Granite City	Other/Unknown IN 31599
<u>FLORIDA</u>	Columbus 51125	Joliet	other, challown in 31399
Boca Raton 51005	Dalton 51126	Kankakee	IOWA
Boynton Beach 51010	Griffin 51131	Moline	<u> </u>
Bradenton 51015	La Grange 51132	Mount Prospect 31474	Bettendorf
Clearwater 51025	Macon 51135	Naperville	Burlington
Cocoa Beach 51024	Marietta 51141	Northbrook	Cedar Falls
Coral Gables 51030	North Atlanta 51143	Oak Lawn	Cedar Rapids
Coral Springs 51032	Rome 51145	Oak Park	Clinton
Daytona Beach 51034	Sandy Springs 51147	Palatine	Council Bluffs
Deerfield Beach 51036	Savannah 51150	Park Ridge	Davenport
Delray Beach 51038	Valdosta 51155	Pekin	Des Moines
Dunedin 51040	Other/Unknown GA 51199	Peoria	Dubuque
Fort Lauderdale 51042		Rockford	Fort Dodge
Fort Myers 51044	<u>HAWAII</u>	Rock Island	Iowa City 41622 Marshalltown 41624
Fort Pierce 51046	Hilo 91210	Schaumburg 31491	Mason City
Gainesville 51048	Honolulu 91215	Skokie	Muscatine
Hialeah 51052	Kailua Kona 91216	Springfield	Ottumwa
Hollywood 51054	Other/Unknown HI 91299	Urbana	Sioux City
Jacksonville 51056		Waukegan	Waterloo 41632
Lakeland 51058	<u>IDAHO</u>	Wheaton	Other/Unknown IA 41699
Lake Worth 51060	Boise 81305	Other/Unknown IL 31499	Other, Challown II 41099
Largo 51062	Coeur D'Alene 81306		KANSAS
Melbourne 51070	Idaho Falls 81310	INDIANA	
Miami	Lewiston 81315	Bloomington	Emporia
Miami Beach 51074	Pocatello 81325	East Chicago	Garden City
Naples 51077	Twin Falls 81330	Elkhart	Junction City
North Miami 51078	Other/Unknown ID 81399	Evansville	Kansas City 41715 Lawrence 41720
North Miami Beach 51080		Fort Wayne	Manhattan
Ocala 51082	<u>ILLINOIS</u>	Gary	
Orlando/Winter Park 51083	Addison	Griffith	Olathe
Panama City 51084	Alton	Hammond	Pittsburg
Pensacola 51086	Arlington Heights 31406	Highland	Prairie Village 41742
Plantation 51088	Aurora 31408	Indianapolis	Salina
Pompano Beach 51089	Belleville	Kokomo	Shawnee
Riviera Beach 51090	Bloomington	Lafayette	Topeka
St Petersburg 51091	Carbondale	LaPorte	Wichita
Sarasota 51092	Champaign	Marion	Other/Unknown KS 41799
Tallahassee	Chicago	Merrillville	Caron, Omanown Ro 11//)
Tampa51096	Chicago Heights 31428	Michigan City 31530	
Titusville	Danville	Muncie	
West Palm Beach 51098	Decatur 31434	Munster	
	De Kalb		

<u>KENTUCKY</u>	Hagerstown 52165	Wellesley 12293	Edina 42445
Ashland 61805	Rockville 52185	West Springfield 12295	Fridley 42450
Bowling Green 61810	Silver Spring 52190	Weymouth	Mankato 42455
Covington 61815	Towson	Woburn	Maplewood 42460
Fort Knox 61820	Wheaton 52196	Worcester	Minneapolis 42465
Frankfort 61825	Other/Unknown MD 52199	Other/Unknown MA 12299	Minnetonka 42470
Highland Heights 61828			Moorhead 42475
Hopkinsville 61830	<u>MASSACHUSETTS</u>	<u>MICHIGAN</u>	Richfield 42485
Lexington 61835	Agawam	Ann Arbor 32304	Rochester
London	Amherst	Bloomfield Hills 32305	Roseville
Louisville 61840	Andover 12206	Battle Creek 32306	St Cloud 42494
Owensboro 61845	Beverly 12216	Bay City	St Louis Park 42495
Paducah 61850	Boston 12220	Birmingham 32311	St Paul 42496
Pikeville 61851	Braintree 12222	Dearborn	Winona 42497
Richmond 61852	Brockton 12224	Detroit	Other/Unknown MN 42499
Other/Unknown KY 61899	Brookline 12226	East Lansing 32320	
	Cambridge 12228	Farmington Hills 32322	MISSISSIPPI
LOUISIANA	Chelsea	Flint	Biloxi 62505
Alexandria	Chicopee	Grand Haven 32329	Clarksdale 62506
Baton Rouge 71910	Dedham 12236	Grand Rapids 32330	Columbus 62510
Chalmette	Fall River	Grosse Pointe	Greenville 62515
Covington 71915	Fitchburg 12242	Holland	Greenwood 62516
Gretna	Framingham 12244	Jackson 32338	Gulfport
Houma71925	Gloucester 12246	Kalamazoo 32340	Hattiesburg 62525
Kenner	Haverhill 12248	Lansing 32344	Jackson
Lafayette	Holyoke 12250	Livonia	Laurel 62531
Lake Charles 71940	Lawrence	Midland	Meridian 62535
Metairie	Leominster	Mt Clemens 32353	Natchez 62536
Monroe	Lexington	Muskegon	Oxford 62543
New Iberia	Lowell	Pontiac	Pascagoula
New Orleans 71965	Lynn	Novi	Tupelo 62542
Shreveport	Malden	Port Huron	Vicksburg 62545
Slidell	Marlborough 12264	Rochester Hills 32363	Other/Unknown MS 62599
Other/Unknown LA 71999	Medford	Royal Oak	
	Milton 12272	Saginaw	<u>MISSOURI</u>
<u>MAINE</u>	Natick	St Clair Shores 32370	Blue Springs 42605
Auburn	Needham 12274	Southfield	Cape Girardeau 42610
Augusta	New Bedford 12275	Sterling Heights 32376	Columbia 42615
-	Newton 12276	Trenton	Independence 42625
Bangor 12010 Portland 12021	Northampton 12277	Troy 32382	Jefferson City 42630
Other/Unknown ME 12099	Norwood 12278	Warren	Joplin 42635
Other/Ohkhown ML 12099	Peabody 12279	Other/Unknown MI 32399	Kansas City 42640
AAA DV/LAND	Pittsfield 12280		Kirkwood
MARYLAND	Quincy	<u>MINNESOTA</u>	Lee's Summit 42650
Annapolis	Randolph 12283	Bloomington 42410	Raytown 42655
Baltimore	Salem	Brooklyn Park 42420	St Charles 42660
Bethesda	Somerville	Burnsville 42425	St Joseph 42665
Cumberland 52135	Springfield12287	Coon Rapids 42430	St Louis 42670
Frederick	Stoughton 12288	Duluth 42440	Springfield 42675
Gaithersburg	Taunton	Eagan 42442	Other/Unknown MO 42699
Glen Burnie 52160	Waltham 12291		

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MONTANA	North Bergen 23162	Ithaca	Winston-Salem 53497
MONTANA	Nutley	Jamaica	Other/Unknown NC 53499
Billings 82705	Paramus	Jamestown	outer, outdown 140 33 133
Bozeman	Passaic	Jericho	NORTH DAKOTA
Great Falls	Paterson	Levittown	Bismarck
Missoula	Pennsauken	Massapequa	Fargo
Other/Unknown MT 82720	Piscataway 23180	Merrick	Grand Forks
Other/Olikilowii W 1 82/99	Plainfield	Mineola	Other/Unknown ND 43599
NEDDACKA	Princeton	Mount Vernon 23348	Other/Ohkilowii ND 43377
NEBRASKA	Rahway23184	New Rochelle 23352	OHIO
Grand Island	Ridgewood	New York	
Lincoln	Roseland 23186	Plainview	Ada
Norfolk	Teaneck	Poughkeepsie 23364	Akron
North Platte 42812	Trenton	Riverhead	Bowling Green
Omaha	Union	Rochester	Canton
Other/Unknown NE 42899	Union City 23191	Rockville Centre 23368	Cleveland
NEVADA	Vineland	Rome	Columbus
<u>NEVADA</u>	Wayne	Schenectady 23374	Cuyahoga Falls
Carson City 82905	Westfield	Syracuse	Dayton
Las Vegas 82910	West Orange	Troy	Elyria
Reno	Woodbridge 23198	Uniondale	Fairfield
Other/Unknown NV 82999	Other/Unknown NJ 23199	Utica	Findlay
		Valley Stream 23382	Hamilton
NEW HAMPSHIRE	NEW MEXICO	Watertown	Kent
Concord	Alamagordo 83201	White Plains 23386	Lancaster
Dover	Albuquerque 83205	Woodbury 23387	Lebanon
Keene	Farmington 83220	Yonkers 23388	Lima
Manchester 13010	Las Cruces 83230	Other/Unknown NY 23399	Lorain
Nashua	Roswell 83235		Mansfield
Other/Unknown NH 13099	Santa Fe 83240	NORTH CAROLINA	Marion
	Other/Unknown NM 83299	Asheville 53405	Middletown
<u>NEW JERSEY</u>		Buies Creek 53407	Newark 33670
Atlantic City 23102	NEW YORK	Burlington 53410	Portsmouth
Bloomfield	Albany 23302	Camp Le Jeune Central 53415	Sandusky
Camden	Auburn	Chapel Hill 53420	Springfield 33686
Cherry Hill 23116	Baldwin 23306	Charlotte	Toledo 33693
Clifton	Binghamton	Durham 53430	Warren
East Brunswick 23120	Bronx 23309	Fayetteville 53435	Youngstown
Edison	Brooklyn 23311	Fort Bragg 53440	Other/Unknown OH 33699
Elizabeth	Buffalo	Gastonia 53445	
Fair Lawn	Central Islip	Goldsboro 53450	<u>OKLAHOMA</u>
Fort Lee	East Meadow	Greensboro 53455	Bartlesville 73705
Hackensack	Elmira	Greenville 53460	Edmond
Jersey City	Flushing	High Point 53465	Enid
Linden	Franklin Square 23324	Kannapolis 53470	Lawton
Livingston	Freeport	Kinston 53475	Midwest City 73735
Long Branch	Garden City 23327	Raleigh 53480	Muskogee73745
Middletown	Hempstead 23328	Rocky Mount 53485	Norman
Montclair	Hicksville 23330	Wilmington 53490	Oklahoma City 73755
Morristown	Huntington 23331	Wilson 53495	Tulsa73775
110Wark	Huntington Station 23332		Other/Unknown OK 73799

<u>OREGON</u>	Bluffton 54112	Murfreesboro 64357	<u>VERMONT</u>
Beaverton 93810	Camden 54122	Nashville 64360	Burlington 14605
Corvallis 93815	Cayce 54114	Oak Ridge 64365	Montpelier 14610
Eugene 93820	Charleston 54110	Other/Unknown TN 64399	South Royalton 14615
Hillsboro 93830	Columbia 54115		Other/Unknown VT 14699
Lake Oswego 93831	Conway 54116	<u>TEXAS</u>	
Medford 93835	Daniel Island 54107	Amarillo 74402	VIRGINIA
Portland 93840	Florence 54120	Arlington	Alexandria
Salem	Fort Mill 54117	Austin	Annandale
Springfield	Greenville 54125	Baytown 74405	Arlington
Other/Unknown OR 93899	Greenwood 54126	Beaumont 74406	Charlottesville 54725
	Greer 54123	Brownsville	Chesapeake
<u>PENNSYLVANIA</u>	Hilton Head 54119	Bryan	Danville
	Lexington 54131	Carrolton	Fairfax-McLean 54737
Allentown	Mauldin 54124	Corpus Christi 74416	
Altoona	Moncks Corner 54109	Dallas	Fort Belvoir
Bethlehem	Mt Pleasant 54108	Denton	Grundy
Carlisle	Myrtle Beach 54129	El Paso	Hampton
Chester	N Myrtle Beach 54106	Fort Hood	Lexington
Easton	N Charleston 54130	Fort Worth	Lynchburg 54750
Erie	Orangeburg 54121	Galveston	Newport News 54755
Harrisburg	Rock Hill 54135		Norfolk
Johnstown 23918	Spartanburg54140	Garland	Petersburg 54765
Lancaster	St Matthews 54139	Harlingen	Portsmouth 54770
New Castle 23928	Summerville 54111	Houston	Quantico 54771
Norristown 23930	Sumter	Irving	Richmond 54775
Philadelphia23932	Surfside Beach 54104	Laredo	Roanoke 54780
Pittsburgh 23934	W Columbia 54113	Longview	Virginia Beach 54790
Reading 23938	Walterboro	Lubbock	Williamsburg 54793
Scranton	York 54118	McAllen	Woodbridge-
State College 23942	Other/unknown SC 54199	Midland	Marumsco
Villanova 23943	Other/unknown SC 34199	Plano 74474	Other/Unknown VA 54799
Wilkes-Barre 23946	COLITIL DALVOTA	Port Arthur	
Williamsport 23948	SOUTH DAKOTA	San Angelo 74480	<u>WASHINGTON</u>
York 23950	Pierre	San Antonio	Auburn
Other/Unknown PA 23999	Rapid City 44210	Sherman74486	Bellevue
	Sioux Falls 44215	Texarkana 74490	Bellingham 94815
RHODE ISLAND	Vermillion 44217	Tyler	Bremerton 94820
Bristol14005	Other/Unknown SD 44299	Victoria 74496	Edmonds 94825
Cranston 14010		Waco74497	Everett 94830
East Providence 14020	<u>TENNESSEE</u>	Wichita Falls 74498	Fort Lewis 94835
Newport14025	Bartlett 64301	Other/Unknown TX 74499	Kennewick
Providence 14040	Chattanooga 64305		Olympia 94855
Warwick 14045	Clarksville 64310	<u>UTAH</u>	Renton
Woonsocket 14055	Cleveland 64315	Logan 84512	Richland 94865
Other/Unknown RI 14099	Columbia 64320	Murray 84515	Seattle
	Jackson	Ogden 84520	Spokane
SOUTH CAROLINA	Johnson City 64340	Orem 84525	Tacoma
Aiken	Kingsport 64345	Provo 84530	Vancouver
Anderson	Knoxville 64350	Salt Lake City 84535	Walla Walla 94887
Barnwell	Memphis 64355	Sandy City 84540	Yakima
Beaufort 54103	Morristown 64356	Other/Unknown UT 84599	Other/Unknown WA 94899

WEST VIRGINIA	US TERRITORIES—
Charleston 54905	CARIBBEAN
Huntington 54910	Puerto Rico 5530
Morgantown 54915	Virgin Islands 5540
Parkersburg 54920	3
Wheeling 54925	LIC TEDDITODIES
Other/Unknown WV 54999	US TERRITORIES—
	PACIFIC
WISCONSIN	Guam, American Samoa, etc 5590
Appleton	
Beloit	SOVEREIGN STATES UNDER
Brookfield	COMPACT OF
Eau Claire	FREE ASSOCIATION
Fond Du Lac	Marshall Islands, Micronesia,
Green Bay	Palau, etc 5592
Janesville	
Kenosha	FOREIGN 5500
La Crosse	Canada 5510
Madison	Mexico
Manitowoc	Central America 5521
Menomonee Falls 35065	South America 5522
Milwaukee 35070	Europe
Oshkosh	Africa 5560
Racine 35090	Middle East 5570
Sheboygan	Asia/South Pacific 5580
Superior	Australia
Waukesha 35093	
Wausau 35094	
Wauwatosa 35096	
Other/Unknown WI 35099	
<u>WYOMING</u>	
Casper 85105	
Cheyenne 85110	
Laramie 85120	

Other/Unknown WY.... 85199



National Association for Law Placement (NALP)

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