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INCAB AMERICA LLC

REEL POLICIES AND PROCEDURES

THE POLICY USES THE FOLLOWING BASIC CONCEPTS:

Incab's standard practice is to supply our cable on non-returnable wooden reels. We use various sizes depending upon cable type and length up to 84" flange diameter. Our reels comply with NEMA WC-26/EEMAC 201-2000 "Binational Wire and Cable Packaging Standard." The cost for these reels is included in the price of the cable.

STEEL REEL POLICY

Upon request, Incab will provide returnable steel reels in accordance with the following policy. Reels are to be returned based on the terms of the invoice. Upon reel return within stated terms, a credit will be issued for the amount of the original reel invoice, including sales tax, if applicable. No reels should be returned without prior consent from Incab.

Unreturned or damaged reels will be invoiced at the replacement value listed in Table A.

1. Steel Reels: Each steel reel will be marked by a unique identifier attached to the flange.
2. Usage Period: Incab customers may retain the use of the steel reel for a period of 6 months from the date of shipment. To accommodate larger projects or cable shipments in advance of the project start date, a reel charge deferral period may be negotiated at the time of the quotation.
3. Replacement Fee: If at the end of this period the customer has not returned the reels back to the factory, Incab shall notify the customer that the reels need to be returned within 30 days. If the reels have not been returned by the return deadline, the customer will be billed for the replacement value of each reel. Table A summarizes the cost to be billed for reels not returned.
4. Transportation: When using steel reels, Incab agrees to pay and arrange for the transportation costs associated with the return of the steel reels.
5. Reel Condition: Reels must be returned in a usable condition. "Usable" shall be defined as structurally sound, with all flanges and ridges in place, no bends, or major deformation. Incab shall only be required to clean, refinish, or paint the reel to return it to service. If a reel is damaged, Incab will photograph the damage and notify the customer, in writing, of the claim. For claims where the customer is at fault, the customer shall reimburse Incab the then-current replacement value of the reel as shown in Table A.

TABLE A

Dimensions (inches)				Charges
Flange	Traverse	Drum	Overall Width	Replacement Value, \$
60	32	29	38	1,080
66	36	36	44	1,240
72	36	36	44	1,490
78	36	48	44	1,730
84	42	48	49	2,300