Nathaniel Brooks

brooks.nathaniel@gmail.com | 617-276-4038 | 35 Beaumont St. #2, Dorchester, MA 02124

EDUCATION

MBA in Managing for Sustainability August, 2015 Marlboro Graduate School Brattleboro, VT **Student Farmer** 9/11 - 9/12Athol, MA The Farm School Honors B.S. in Engineering Sciences **June 2005** Cambridge, MA Harvard College

EXPERIENCE

Research Associate Farm to Institution New England (FINE)

8/16-present Hartland, VT

Researched successes and challenges in local food processing and business incubation. Authored seven case studies showcasing innovation and successes of Food Processors' Community of Practice members. Wrote five issue papers exploring challenges to local food system transformation and suggesting policy responses.

Founder 8/15-10/16 VT Dinners, L3C Brattleboro, VT

Developed and launched healthy locally-sourced frozen meals business, including business plan creation, financing, business formation, brand development, marketing, and strategic partnerships. Managed recipe development, sourcing, and preparation of 2,000 meal initial production run. Developed operational SOPs and HACCP plans.

Treasurer 3/13-10/15 **Food Connects** Brattleboro, VT

Helped develop organization strategic plan and launch The Taste of Southern Vermont, a 300-person annual fundraising event. Exercised financial oversight; developed financial controls and program performance metrics.

Energy Analyst West Hill Energy & Computing

3/13-8/15 Brattleboro, VT

Initiated and implemented new project management system that improved on-time completion while in-house projects increased 4x. Oversaw work of two junior analysts. Visited commercial project sites throughout Vermont to assess installed energy efficiency measures. Quantified residential impacts through utility bills and modeling.

Associate Director Project Healthy Children

12/08 - 9/11Newton, MA / Lilongwe, Malawi

Advocated with government and industry leaders to fortify staple foods to address malnutrition. Designed, implemented, and analyzed food consumption surveys. Spent a year in Malawi as advisor to the office of President and Cabinet; convened stakeholders, drafted a micronutrient strategy and developed standards for five staple foods.

Program Manager, HUB on Wheels **Boston Redevelopment Authority**

11/07 - 11/08

Boston, MA

Coordinated all aspects of charity cycling event: website, marketing, industry sponsorships, and logistics. For 2008 ride, grew ridership by 80% while cutting spending. Hired, trained, and managed two interns.

Consultant / Analyst Oliver Wyman

5/07 - 9/07 / 9/05 - 5/07

Boston, MA

Conducted primary research, secondary research, and financial analysis across multiple industries. Structured problem-solving approaches, planned workstreams and guided efforts of junior team members. Presented analyses, methodology, and results to clients. Worked with clients to explain strategic implications and develop response.

SKILLS

General: Stakeholder engagement, strategy, project management, problem solving. Intermediate Spanish.

Technical: Business analytics, basic programming (HTML/CSS, VBA, etc.). Extensive experience with MS Office, Adobe Suite, SAS and Stata. Certified HACCP manager.

INTERESTS